

Wylie Economic Development Corporation Board Special Called Meeting

November 06, 2023 – 7:30 AM WEDC Office Conference Room - 250 South Highway 78, Wylie, Texas 75098

CALL TO ORDER

INVOCATION & PLEDGE OF ALLEGIANCE

COMMENTS ON NON-AGENDA ITEMS

Any member of the public may address Board regarding an item that is not listed on the Agenda. Members of the public must fill out a form prior to the meeting in order to speak. Board requests that comments be limited to three minutes for an individual, six minutes for a group. In addition, Board is not allowed to converse, deliberate or take action on any matter presented during citizen participation.

REGULAR AGENDA

- 1. Consider and act upon construction services at Hwy 78 & Brown.
- 2. Consider and act upon a First Amendment to the Purchase and Sale Agreement between WEDC and SCSD-Finnell, LTD.
- 3. Consider and act upon a Second Amendment to the Performance Agreement between WEDC and Glen Echo Brewing LLC.

DISCUSSION ITEMS

DS1. Discussion regarding WEDC Board Retreat.

EXECUTIVE SESSION

Sec. 551.072. DELIBERATION REGARDING REAL PROPERTY; CLOSED MEETING.

A governmental body may conduct a closed meeting to deliberate the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on its negotiating position.

ES1. Consider the sale or acquisition of properties located at Ballard/Brown, Brown/Eubanks, FM 544/Cooper, FM 544/Sanden, Jackson/Oak, Regency/Steel, State Hwy 78/Ballard, State Hwy 78/Brown, and State Hwy 78/Skyview.

Sec. 551.087. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS; CLOSED MEETING.

This chapter does not require a governmental body to conduct an open meeting:

(1) to discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of

the governmental body and with which the governmental body is conducting economic development negotiations; or

- (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1).
- ES2. Deliberation regarding commercial or financial information that the WEDC has received from a business prospect and to discuss the offer of incentives for Projects: 2013-9a, 2021-2d, 2021-5a, 2021-6c, 2021-9b, 2021-11b, 2022-1b, 2022-1c, 2022-7b, 2022-9a, 2022-10c, 2023-1a, 2023-1c, 2023-2b, 2023-2d, 2023-3b, 2023-5b, 2023-6b, 2023-6c, 2023-6d, 2023-8a, 2023-8b, 2023-8c, 2023-9a, 2023-9b, 2023-9c, 2023-9d, 2023-10a, and 2023-10b.

RECONVENE INTO OPEN SESSION

Take any action as a result from Executive Session.

FUTURE AGENDA ITEMS

ADJOURNMENT

CERTIFICATION

I certify that this Notice of Meeting was posted on November 2, 2023 at 5:00 p.m. on the outside bulletin board at Wylie City Hall, 300 Country Club Road, Building 100, Wylie, Texas, a place convenient and readily accessible to the public at all times.

Stephanie Storm, City Secretary

Date Notice Removed

The Wylie Municipal Complex is wheelchair accessible. Sign interpretation or other special assistance for disabled attendees must be requested 48 hours in advance by contacting the City Secretary's Office at 972.516.6020. Hearing impaired devices are available from the City Secretary prior to each meeting.

If during the course of the meeting covered by this notice, the Board should determine that a closed or executive meeting or session of the Board or a consultation with the attorney for the City should be held or is required, then such closed or executive meeting or session or consultation with attorney as authorized by the Texas Open Meetings Act, Texas Government Code § 551.001 et. seq., will be held by the Board at the date, hour and place given in this notice as the Board may conveniently meet in such closed or executive meeting or session or consult with the attorney for the City concerning any and all subjects and for any and all purposes permitted by the Act, including, but not limited to, the following sanctions and purposes:

Texas Government Code Section:

- § 551.071 Private consultation with an attorney for the City.
- § 551.072 Discussing purchase, exchange, lease or value of real property.
- § 551.073 Discussing prospective gift or donation to the City.
- § 551.074 Discussing personnel or to hear complaints against personnel.
- § 551.076 Discussing deployment of security personnel or devices or security audit.
- § 551.087 Discussing certain economic development matters.

WYLIEEDC

Wylie Economic Development Board

AGENDA REPORT

Meeting Date:	November 6, 2023	Item Number:	1		
Prepared By:	Jason Greiner		(Staff Use Only)	(Staff Use Only)	
Subject					
Consider and act upon construction services at Hwy 78 & Brown.					

Recommendation

Motion to award the contract to ______ in the amount of \$_____ and further authorize the Executive Director to execute any and all necessary documents.

Discussion

Tabled from 10-18-2023

As the Board will recall, the WEDC has been working toward the redevelopment of Hwy 78 & Brown since 2018. The next phase of this project is to approve bids for the construction of the TxDOT Improvements, including two hooded left turn lanes, multiple deceleration lanes and the realignment of Marble Street.

Staff will provide additional information regarding bids received for the necessary concrete work associated with TxDOT improvements for this project.

NOTES:

ALL CONSTRUCTION WITHIN THE STATE RIGHT OF WAY WILL REQUIRE COMPLIANCE TO TXDOT STANDART SPECIFICATIONS, STANDARD PLANS, AND TEXAS MANUAL ON UNIFORM TRAFFIC CONTROL DEVICES.

SPECIFICATIONS ADOPTED BY THE TEXAS DEPARTMENT OF TRANSPORTATION, JUNE 1, 2014, AND SPECIFICATION ITEMS AS FOLLOW SHALL GOVERN ON THIS PROJECT FOR ALL WORK WITHIN THE STATE RIGHT OF WAY

THE STANDARD SHEETS, SPECIFICALLY IDENTIFIED IN THIS INDEX OF SHEETS, HAVE BEEN SELECTED BY ME OR UNDER MY RESPONSIBLE SUPERVISION AS BEING APPLICABLE TO THIS PROJECT.

BY SEALING AND SIGNING THESE PERMIT PLANS AS A PROFESSIONAL CIVIL ENGINEER LICENSED TO PRACTICE IN THE STATE OF TEXAS, I CERTIFY THAT THE PROPOSED DRIVEWAY OR PUBLIC STREET CONNECTION(S) TO THE STATE ROADWAY MEETS OR EXCEEDS THE MINIMUM STOPPING SIGHT DISTANCE REQUIRED FOR A POSTED SPEED OF 50 MPH, BASED ON THE MOST RECENT TXDOT DESIGN MANUAL REQUIREMENTS

REVEGETATION OF THE ROW MUST BE ESTABIISHED TO 70% BEFORE FINAL INSPECTION

TXDOT STANDARDS, DETAILS, SPECIFICATIONS AND PRACTICES SHALL GOVERN ALL WORK PERFORMED IN TXDOT R.O.W.

LANE CLOSURES ALLOWED MON .- FRI., 9:00 AM TO 3:30 PM ONLY

DRIVE AND UTILITY CONSTRUCTION IMPROVEMENTS TO BE CONSTRUCTED PER APPROVED PERMIT # 2022

ALL WORK IN THE STATE ROW MUST BE TO TXDOT STANDARDS

CITY DETAILS ARE NOT APPLICABLE IN TXDOT ROW

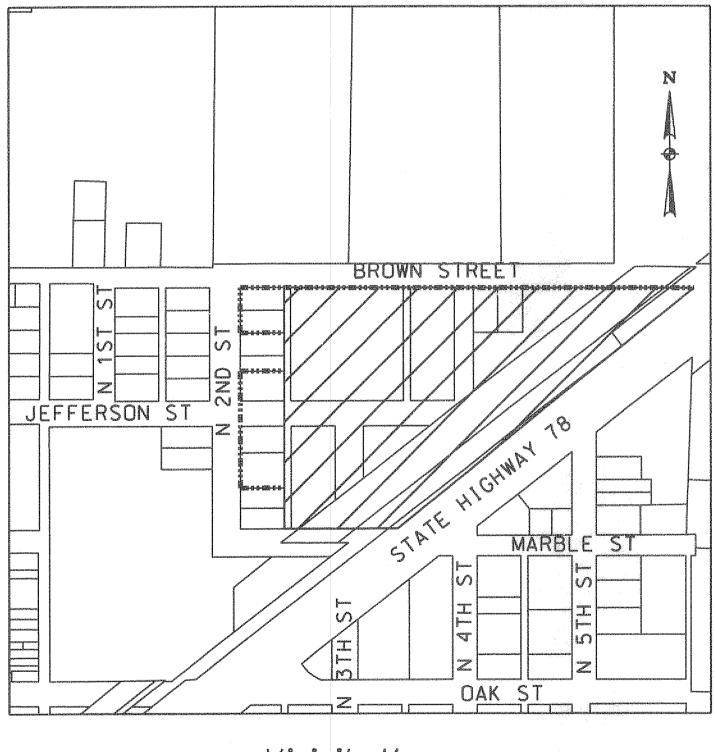
OWNER: WYLIE ECONOMIC DEVELOPMENT CORPORATION 250 S. HIGHWAY 78 WYLIE, TEXAS 75098 JASON GREINER (972) 442–7901

ENGINEER: HELMBERGER ASSOCIATES, INC. 1525 BOZMAN ROAD WYLIE, TEXAS 75098 RANDALL T. HELMBERGER, PE (972) 442-7459 TBPE REGISTRATION NO. - F000756

23 2·11·19 PM

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HOODED LEFT TURN LANES AND DECELERATION LANES IMPROVEMENTS BROWN STREET AND STATE HIGHWAY 78 WYLIE ECONOMIC DEVELOPMENT CORPORATION PAVING IMPROVEMENTS STATE HIGHWAY 78 OF WYLIE, TEXAS CITY



Vicinity Map (not to scale)

ANDALL T. HELMBERGE 92572 CENSED RIDTIL 514/23

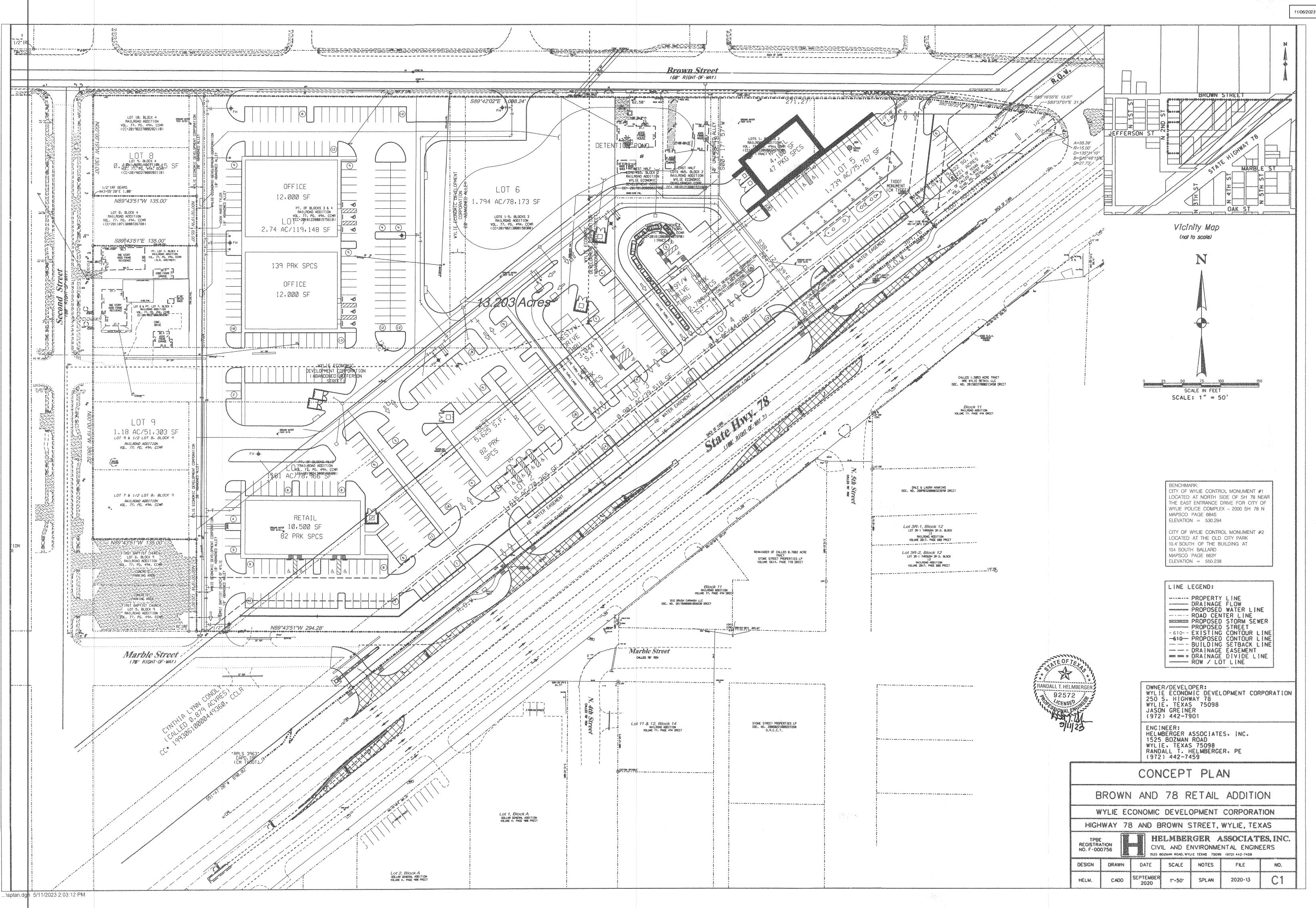
ALL PAVEMENT MARKINGS, ARROWS, STRIPES, ETC... TO FOLLOW TXDOT PAVEMENT MARKING DETAILS

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11/06/2023 Item 1



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11/06/2023 Item 1.

WYLIEEDC

Wylie Economic Development Board

AGENDA REPORT

Meeting Date:	November 6, 2023	Item Number:	2	
Prepared By:	Jason Greiner			(Staff Use Only)

Subject

Consider and act upon a First Amendment to the Purchase and Sale Agreement between WEDC and SCSD-Finnell, LTD.

Recommendation

Discussion

No action needed.

Staff will provide additional information on this item.

WYLIEEDC

Wylie Economic Development Board

AGENDA REPORT

Meeting Date:	November 6, 2023	Item Number:	3
Prepared By:	Jason Greiner		

Subject

Consider and act upon a Second Amendment to the Performance Agreement between the WEDC and Glen Echo Brewing.

Recommendation

Motion to approve a Second Amendment to the Performance Agreement between the WEDC and Glen Echo Brewing and further authorize the Executive Director to execute any and all necessary documents.

Discussion

As the Board will recall, the City Council approved Project 2022-7c on February 14, 2023, and the WEDC approved a Performance Agreement with Glen Echo Brewing in an amount not to exceed \$80,000 on February 15, 2023.

The Board then approved a First Amendment to the Performance Agreement on June 21, 2023 with Council Approval June 27, 2023. This First Amendment provided a 90-day extension to the Performance Agreement due to delays in the construction timeline and a modification to the economic assistance in the amount of \$100,000 due to unanticipated expenses related to the buildings foundation and fire suppression system.

This Second Amendment simply provides a 90-day extension to the Performance Agreement due to unforeseen delays in the construction timeline related to the installation of the fire hydrant and fire suppression system. Staff anticipates that the fire hydrant could be installed within the next few weeks but given the holiday schedule we are requesting additional time to avoid the necessity for any further amendments or special called meetings.

Staff will provide additional information during the meeting.

Attachment

- Performance Agreement
- First Amendment
- Second Amendment

PERFORMANCE AGREEMENT BETWEEN WYLIE ECONOMIC DEVELOPMENT CORPORATION AND GLEN ECHO BREWING LLC

This **PERFORMANCE AGREEMENT** (the "<u>Agreement</u>") is entered into by and between the **WYLIE ECONOMIC DEVELOPMENT CORPORATION**, a Texas corporation ("<u>WEDC</u>") and **GLEN ECHO BREWING LLC**, a Texas limited liability company ("<u>Company</u>").

RECITALS:

WHEREAS, Company is purchasing from the WEDC, Lot R-1, Block 2 of a Replat of Part of Lot 9 and Part of Lot 10, Block 2, of W.J. Keller's First Addition,, an Addition to the City of Wylie, Collin County, Texas, according to the plat thereof recorded in Volume F, Page 574, Plat Records of Collin County, Texas, and commonly known as 106 N. Birmingham Street, Wylie, Texas, 75098 (the "Property"), for the purchase price of *Two Hundred Ninety Thousand and No/100ths Dollars* (\$290,000.00), according to the terms and conditions of a Real Estate Sales Contract by and between the parties dated January 18, 2023 (the "Contract");

WHEREAS, pursuant to the terms of the Contract, at closing, the Company shall pay WEDC the sum of \$190,000.00 in cash, with the balance of the purchase price being in the form of a promissory note executed by Company and payable to WEDC in the amount of \$100,000.00 (the "Seller Note"), which is secured by a Deed of Trust upon the Property ("Deed of Trust");

WHEREAS, the Company is desirous of making real and personal property improvements to an existing 4,125 square foot building located at 106 N. Birmingham Street in Wylie, Texas (the "<u>Facility</u>") and adding several new Full-Time Employees at the Facility over the next three years (the "Project"). The Project will have an estimated construction cost of One Million Dollars (\$1,000,000.00); and

WHEREAS, Company may qualify for forgiveness of all or a portion of the debt evidenced by the Seller Note in accordance with the terms of the Seller Note, subject to Company's satisfaction of the Performance Obligations set forth below;

WHEREAS, the Company has requested that the WEDC provide economic assistance to offset the cost of renovating the Facility and other expenses associated with completing the Project; and

WHEREAS, Company has also requested financial and/or economic assistance from the WEDC to plan and construct certain infrastructure improvements to assist in the development of the Facility, consisting of economic assistance for all hard and soft costs relating to the construction of public infrastructure and site improvements on or adjacent to the Property; and

WHEREAS, Section 501.103 of the Act states that the WEDC may provide funding for expenditures that are found by the Board of Directors to be required or suitable for infrastructure necessary to promote or develop new or expanded business enterprises, limited to streets and roads, Performance Agreement Between Wylie Economic Development Corporation and Glen Echo Brewing LLC Page 1 3674179v4

rail spurs, water and sewer utilities, electric utilities, or gas utilities, drainage, site improvements, and related improvements (the "<u>Qualified Infrastructure</u>"); and

WHEREAS, Company proposes to use the economic incentives for the construction of the Qualified Infrastructure which will include approved public infrastructure improvements and site improvements as may be amended from time to time, necessary for the development of the Property; and

WHEREAS, the WEDC has found that the Qualified Infrastructure is necessary to promote or develop new or expanded business enterprises in the City and the WEDC has concluded that the Qualified Infrastructure constitutes a "project", as that term is defined in the Act, and is willing to provide Company with economic assistance as hereinafter set forth on the terms and subject to the conditions as stated herein and Company is willing to accept the same subject to all terms and conditions contained in this Agreement; and

WHEREAS, the completion of the Project in the City of Wylie, Texas will ultimately create "primary jobs", as that term is defined in the Act; and

WHEREAS, the WEDC has determined that it is in the best interest of the public and the City and promotes the purposes authorized by the voters of the City of Wylie for which the WEDC was established to encourage the development and use of business properties within the City; and

WHEREAS, for the public purpose of promoting economic development and diversity, increasing employment, reducing unemployment and underemployment, expanding commerce and stimulating business and commercial activities in the State of Texas, and the City of Wylie, the WEDC desires to offer economic assistance to Company as more particularly described in this Agreement.

NOW, THEREFORE, for and in consideration of the promises, covenants and agreements set forth herein, the receipt and sufficiency of which are hereby acknowledged, the WEDC and Company agree as follows:

1. <u>Economic Assistance</u>. Subject to the terms of this Agreement and provided Company is not in default, the WEDC will provide Company economic assistance in the form of (a) forgiveness of all or a portion of the Seller Note over a three (3) year period, in an amount not to exceed \$100,000.00, plus interest in the aggregate, and (b) performance incentives in an amount not to exceed \$80,000.00 in the aggregate (collectively, the "<u>Economic Assistance</u>") upon completion of the Performance Obligations set forth below. The total amount of economic assistance and/or incentives to be paid to the Company, including forgiveness of the Seller Note and payment of the qualified infrastructure incentives, shall not exceed the cumulative sum of One Hundred Eighty Thousand Dollars (\$180,000.00).

2. <u>Performance Obligations</u>. The WEDC's obligation to provide Company with the Economic Assistance stipulated above is expressly contingent upon Company completing the following items (the "<u>Performance Obligations</u>") by the due dates set forth below:

(a) <u>Year One</u>. Economic Assistance will be provided to the Company in the form of (i) forgiveness of a portion of the Seller Note in an amount not to exceed Thirty-Three Thousand Dollars (\$33,000.00) plus any accrued interest, and (ii) payment of a qualified infrastructure incentive in an amount not to exceed Thirty Thousand Dollars (\$30,000.00) upon completion of the following Performance Obligations for Year One;

i. Company shall supply documentation to the WEDC proving completion of the 4,125 square foot Facility remodel, as evidenced by a Certificate of Occupancy or letter from the City's Chief Building Official (a "<u>Certificate of Occupancy</u>") for the Facility, no later than 180 days after the Effective Date of this Agreement (a "<u>CO Deadline</u>"); The issuance date of the Certificate of Occupancy for the Facility will become the "<u>Facility Completion Date</u>";

ii. Company shall supply documentation to the WEDC supporting a minimum Project Cost of One Million Dollars (\$1,000,000.00) as evidenced by paid invoices, no later than the CO Deadline; and

iii. Company shall supply documentation to the WEDC that the Qualified Infrastructure for the Facility has been completed and that the total cost of constructing the Qualified Infrastructure for the Facility was at least Eighty Thousand Dollars (\$80,000.00) no later than the CO Deadline; and

iv. Company shall be current on all ad valorem taxes and other property taxes due on the Property through the CO Deadline and provide written notice and evidence of such payment to WEDC in a form satisfactory to WEDC; and

v. Company shall supply documentation to the WEDC on or before the CO Deadline that Company has paid on time all fees associated with construction or remodel of the Facility including, but not limited to, Building Permit Fee, Plumbing, Mechanical, and Electrical Permit Fees, Fire Inspection Fee, Fire Department Plan Review Fee Fire Development Fee, Thoroughfare Impact Fee, Water & Sewer Impact Fees, third party review of Fire Sprinkle and Fire Alarm plans, and all other inspection fees not specifically named that may be applicable to the remodel of the Facility; and

vi. Employment verification proving the number of Full-Time Employees employed at the Facility as of the Facility Completion Date, approval of said documentation at the sole and absolute discretion of the WEDC.

(b) <u>Year Two</u>. Economic Assistance will be provided to the Company in the form of (i) forgiveness of a portion of the Seller Note in an amount not to exceed Thirty-Three Thousand Dollars (\$33,000.00), plus any accrued interest, and (ii) payment of a qualified infrastructure incentive in an amount not to exceed Thirty Thousand Dollars (\$30,000.00) upon completion of the following Performance Obligations for Year Two;

i. Company shall be current on all ad valorem taxes and other property taxes due on the Property and provide written notice and evidence of such payment to WEDC in a form satisfactory to WEDC; and

ii. Company shall provide to WEDC documentation acceptable to WEDC providing that Company has maintained continuous occupancy and ownership of the Property from the Effective Date through the first (1st) anniversary of the Facility Completion Date; and

iii. Company shall supply documentation to the WEDC that the Qualified Infrastructure for the Facility has been completed and that the total cost of constructing the Qualified Infrastructure for the Facility was at least Eighty Thousand Dollars (\$80,000.00) no later than the first (1st) anniversary of the Facility Completion Date; and

iv. Employment verification proving the number of Full-Time Employees employed at the Facility as of the first (1st) anniversary of the Facility Completion Date, approval of said documentation at the sole and absolute discretion of the WEDC.

(c) <u>Year Three</u>. Economic Assistance will be provided to the Company in the form of (i) forgiveness of a portion of the Seller Note in an amount not to exceed Thirty-Four Thousand Dollars (\$34,000.00), plus any accrued interest, and (ii) payment of a qualified infrastructure incentive in an amount not to exceed Twenty Thousand Dollars (\$20,000.00) upon completion of the following Performance Obligations for Year Three;

i. Company shall be current on all ad valorem taxes and other property taxes due on the Property and provide written notice and evidence of such payment to WEDC in a form satisfactory to WEDC; and

ii. Company shall provide to WEDC documentation acceptable to WEDC providing that Company has maintained continuous occupancy and ownership of the Property from the Effective Date through the second (2nd) anniversary of the Facility Completion Date; and

iii. Company shall supply documentation to the WEDC that the Qualified Infrastructure for the Facility has been completed and that the total cost of constructing the Qualified Infrastructure for the Facility was at least Eighty Thousand Dollars (\$80,000.00) no later than the second (2nd) anniversary of the Facility Completion Date; and

iv. Employment verification proving the number of Full-Time Employees employed at the Facility as of the second (2nd) anniversary of the Facility Completion Date, approval of said documentation at the sole and absolute discretion of the WEDC. 3. <u>Term of the Economic Assistance</u>. Notwithstanding anything to the contrary herein contained, this Agreement shall be null <u>and</u> void if the Company fails to satisfy the Performance Obligations to qualify for Economic Assistance described in paragraph 2 above (as further defined in paragraph 5), or in the event of the following (collectively a "<u>Default</u>"):

(a) Any event of bankruptcy incurred by Company.

(b) The conveyance by Company of its interest in the Property and Improvements without the express written consent of the WEDC prior to the expiration of four (4) years from the Effective Date of this Agreement

(c) The non-payment of property taxes prior to the delinquency date imposed by the City of Wylie, Wylie Independent School District, Collin County Community College, and Collin County in a timely manner.

4. <u>Payment of Economic Assistance</u>. Subject to the terms and conditions of this Agreement, the WEDC must mark Seller Note "paid in full", and release the Vendor's Lien and Deed of Trust lien, upon Company satisfying the criteria to qualify for Economic Assistance for Year One, Year Two, and Year Three, as described in paragraph 2 above, except as provided in the last sentence of Section 5 below.

5. <u>Event of Default by Company</u>. In the event of a Default by Company, WEDC may declare Company in Default of the Agreement in which event WEDC must provide Company with written notice of the particular Default. Company shall have thirty (30) days from the written notice to cure the said Default. In the event, Company fails to cure the Default within such thirty (30) days, the Agreement shall become null and void with all future economic incentive payments and future forgiveness associated with the Seller Note suspended. The WEDC will not however pursue repayment of any previous Economic Incentive payments and any past forgiveness associated with the Seller Note.

6. <u>Miscellaneous</u>.

(a) This Agreement may not be assigned by Company without the prior written consent of the WEDC, which consent shall be within the sole discretion of the WEDC.

(b) This Agreement contains the entire Agreement of the parties with respect to the matters contained herein and may not be modified or terminated except upon the provisions hereof or by mutual written agreement of the parties hereto.

(c) The Agreement shall be construed in accordance with the laws of the State of Texas and shall be performable in Collin County, Texas.

(d) This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.

(e) The individuals executing this Agreement on behalf of the respective parties below represent to each other and to the others that all appropriate and necessary action has been taken to authorize the individual who is executing this Agreement to do so for and on behalf of the party for which such signature appears, that there are no other parties or entities required to execute this Agreement in order for the same to be an authorized and binding agreement on the party for whom the individual is signing this Agreement and that each individual affixing such signature hereto is authorized to do so, and such authorization is valid and effective on the date thereof.

(f) This Agreement is executed by the parties hereto without coercion or duress and for substantial consideration, the sufficiency of which is forever confessed.

(g) Any notice provided for under the terms of this Agreement by either party to the other shall be in writing and may be effected by registered or certified mail, return receipt requested. Notice to the WEDC shall be sufficient if made or addressed to the President, Wylie Economic Development Corporation, 250 State Highway 78 South, Wylie, Texas 75098. Notice to Company shall be sufficient if made or addressed to 7289 Moss Ridge Road, Parker, Texas, until the issuance of the CO and thereafter to the address assigned to the Property. Each party may change the address to which notice may be sent to that party by giving notice of such change to the other parties in accordance with the provisions of this Agreement.

(h) This Agreement may be executed in a number of identical counterparts, each of which shall be deemed an original for all purposes.

(i) In case any one or more of the provisions contained in this Agreement shall for any reason be held to be valid, illegal or unenforceable in any respect, such invalidity, illegality or unenforceability shall not affect any other provision thereof, and this Agreement shall be construed as is such invalid, illegal or unenforceable provision had never been contained herein.

(j) Each signatory represents this Agreement has been read by the party for which this Agreement is executed and that such party has had an opportunity to confer with its counsel.

(k) Time is of the essence in the Agreement.

(l) The parties agree this Agreement has been drafted jointly by the parties and their legal representatives.

(m) Under Chapter 2264 of the Texas Local Government Code, the Company has submitted the required certification that the business, or a branch, division, or department of the business, does not and will not knowingly employ an undocumented worker. An undocumented worker means an individual who, at the time of employment, is not lawfully admitted for permanent residence to the United States or authorized under the law to be employed in that manner in the United States. If after receiving this public subsidy/grant

from the FEDC, the Company, or a branch, division, or department of the business, is convicted of a violation under 8 U.S.C. Section 1324a(f), the Company shall repay the amount of the public subsidy/grant from the FEDC with interest, at the rate and according to the terms provided by this Agreement under Section 2264.053, but not later than the 120th day after the date the public agency, state or local taxing jurisdiction, or economic development corporation notifies the Company of the violation.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties have executed this Agreement and caused this Agreement to be effective on the latest date as reflected by the signatures below (the "<u>Effective</u> <u>Date</u>").

By:

Wylie Economic Development Corporation, a Texas corporation

Demond Dawkins, Presiden 23 22:28 CST)

Date of Execution: Feb 1

Feb 18, 2023

Glen Echo Brewing LLC, a Texas Limited Liability Company

kase (Feb 19, 2023 10:02 CST) Debbie Schoene By: Debbie Schoenekase, Member Debbie Schoenekase, Member

Date of Execution:

Feb 19, 2023

FIRST AMENDMENT TO PERFORMANCE AGREEMENT

THIS **FIRST AMENDMENT TO PERFORMANCE AGREEMENT** (this "First Amendment"), is entered into and is effective as of the 27th day of June, 2023, by and among the **WYLIE ECONOMIC DEVELOPMENT CORPORATION** (the "WEDC", a Texas economic development corporation, and **GLEN ECHO BREWING LLC**, a Texas limited liability company ("Company").

$\underline{W} \underline{I} \underline{T} \underline{N} \underline{E} \underline{S} \underline{S} \underline{E} \underline{T} \underline{H}$:

WHEREAS, WEDC Board of Directors approved that certain Performance Agreement between WEDC and Company on February 15, 2023 (the "Agreement") to facilitate real and personal property improvements to an existing 4,125-square foot building (the "Project") purchased from the WEDC and located at 106 N. Birmingham Street in Wylie, Texas (the "Facility"); and

WHEREAS, the Company paid \$190,000 in cash to the WEDC, with the balance of the purchase price being in the form of a promissory note executed by Company and payable to WEDC in the amount of \$100,000 (the "Seller Note"), which is secured by a Deed of Trust upon the property (the "Deed of Trust"); and

WHEREAS, the Company will add several new Full-Time Employees at the Facility over the next three years as part of this Project which will have an estimated construction cost of One Million Dollars (\$1,000,000); and

WHEREAS, WEDC and Company desire to modify and amend the Agreement in certain respects, as more particularly set forth in this First Amendment.

NOW, THEREFORE, in an effort to address unforeseen delays in the construction timeline and unanticipated expenses related to the foundation of the building and a fire suppression system, WEDC and Company agree to amend and modify the Agreement as follows:

1. <u>Defined Terms</u>. Capitalized terms used but not defined in this First Amendment will have the meanings given to them in the Agreement.

2. <u>Modification of Section 1</u>. Section 1. of the Agreement is hereby deleted in its entirety and replaced with the following:

"1. <u>Economic Assistance</u>. Subject to the terms of this Agreement and provided Company is not in default, the WEDC will provide Company economic assistance in the form of (a) forgiveness of all or a portion of the Seller Note over a three (3) year period, in an amount not to exceed \$100,000.00, plus interest in the aggregate, and (b) performance incentives in an amount not to exceed \$100,000.00 in the aggregate (collectively, the "Economic Assistance") upon completion of the Performance Obligations set forth below. The total amount of economic assistance and/or incentives to be paid to the Company, including forgiveness of the Seller Note and payment of the qualified infrastructure incentives, shall not exceed the cumulative sum of Two Hundred Thousand Dollars (\$200,000.00)."

3. <u>Modification of Section 2.(a)</u>. Notwithstanding anything to the contrary contained in the Agreement, Section 2.(a) is hereby modified to delete the reference to "Thirty Thousand Dollars (\$30,000.00)" and replace it with "Fifty Thousand Dollars (\$50,000.00)."

4. <u>Modification of Section 2.(a)i</u>. Notwithstanding anything to the contrary contained in the Agreement, the CO Deadline in Section 2.(a)i is hereby modified to delete the reference to "180 days" and replace it with "270 days."

5. <u>Modification of Sections 2.(a)iii, 2.(b)iii, and 2.(c)iii</u>. Notwithstanding anything to the contrary contained in the Agreement, Sections 2.(a)iii, 2.(b)iii, and 2.(c)iii are hereby modified to delete the references to "Eighty Thousand Dollars (\$80,000.00)" and replace them with "One Hundred Thousand Dollars (\$100,000.00)."

6. <u>Ratification</u>. As expressly modified by this First Amendment, the Agreement is hereby ratified and confirmed by WEDC and Company.

7. <u>Counterparts; Transmission</u>. This First Amendment may be executed in multiple counterparts, each of which shall be deemed an original, and all of which shall constitute one and the same agreement. Transmission of an executed signature page of this First Amendment by email will be effective to create a binding agreement.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties hereto have executed this First Amendment the day and year first above written.

WEDC:

Wylie Economic Development Corporation, a Texas Corporation

By: Jason Greiner (202 3 14:13 CDT ug 2 Jason Greiner Name: **Executive Director** Title:

COMPANY:

GLEN ECHO BREWING LLC, a Texas limited liability company

<u>Debbie Schoenekase</u> Debbie Schoenekase (Aug 28, 2023 11:55 CDT By: Name: Debbie Schoenekase

Glen Echo Brewing LLC Member Title:

SECOND AMENDMENT TO PERFORMANCE AGREEMENT

THIS SECOND AMENDMENT TO PERFORMANCE AGREEMENT (this "Second Amendment"), is entered into and is effective as of the 6th day of November, 2023, by and among the WYLIE ECONOMIC DEVELOPMENT CORPORATION (the "WEDC", a Texas economic development corporation, and GLEN ECHO BREWING LLC, a Texas limited liability company ("Company").

$\underline{W} \underline{I} \underline{T} \underline{N} \underline{E} \underline{S} \underline{S} \underline{E} \underline{T} \underline{H}$:

WHEREAS, WEDC Board of Directors approved that certain Performance Agreement between WEDC and Company on February 15, 2023 (the "Agreement") and a First Amendment to the Performance Agreement on June 27, 2023 (the "First Amendment") to facilitate real and personal property improvements to an existing 4,125-square foot building (the "Project") purchased from the WEDC and located at 106 N. Birmingham Street in Wylie, Texas (the "Facility"); and

WHEREAS, the Company paid \$190,000 in cash to the WEDC, with the balance of the purchase price being in the form of a promissory note executed by Company and payable to WEDC in the amount of \$100,000 (the "Seller Note"), which is secured by a Deed of Trust upon the property (the "Deed of Trust"); and

WHEREAS, the Company will add several new Full-Time Employees at the Facility over the next three years as part of this Project which will have an estimated construction cost of One Million Dollars (\$1,000,000); and

WHEREAS, WEDC and Company desire to modify and amend the Agreement in certain respects, as more particularly set forth in this Second Amendment to the Performance Agreement.

NOW, THEREFORE, in an effort to address unforeseen delays in the construction timeline related to the installation of the fire hydrant and fire suppression system, WEDC and Company agree to amend and modify the Agreement as follows:

1. <u>Defined Terms</u>. Capitalized terms used but not defined in this Second Amendment will have the meanings given to them in the Agreement.

2. <u>Modification of Section 2.(a)i</u>. Notwithstanding anything to the contrary contained in the Agreement, the CO Deadline in Section 2.(a)i is hereby modified to delete the reference to "270 days" and replace it with "360 days."

3. <u>Ratification</u>. As expressly modified by this Second Amendment, the Agreement is hereby ratified and confirmed by WEDC and Company.

4. <u>Counterparts; Transmission</u>. This Second Amendment may be executed in multiple counterparts, each of which shall be deemed an original, and all of which shall constitute one and

the same agreement. Transmission of an executed signature page of this Second Amendment by email will be effective to create a binding agreement.

[SIGNATURE PAGE FOLLOWS]

IN WITNESS WHEREOF, the parties hereto have executed this Second Amendment the day and year first above written.

WEDC:

Wylie Economic Development Corporation, a Texas Corporation

By:		
2		

Name: _____

Title: _____

COMPANY:

GLEN ECHO BREWING LLC, a Texas limited liability company

By: _____

Name: _____

Title:

WYLIEEDC

Wylie Economic Development Board

AGENDA REPORT

Meeting Date:	November 6, 2023	Item Number:	DS1
Prepared By:	Jason Greiner		

Subject

Discussion regarding WEDC Board Retreat.

Recommendation

No action is requested by staff on this item.

Discussion

As the Board is aware, the November 6th Board Retreat has been postponed.

Staff will lead further discussions on this item.