

# Wylie Economic Development Corporation

## Board Regular Meeting

June 18, 2025 – 7:30 AM

WEDC Office Conference Room - 250 South Highway 78, Wylie, Texas  
75098



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### CALL TO ORDER

### INVOCATION & PLEDGE OF ALLEGIANCE

### COMMENTS ON NON-AGENDA ITEMS

*Any member of the public may address Board regarding an item that is not listed on the Agenda. Members of the public must fill out a form prior to the meeting in order to speak. Board requests that comments be limited to three minutes for an individual, six minutes for a group. In addition, Board is not allowed to converse, deliberate or take action on any matter presented during citizen participation.*

### CONSENT AGENDA

*All matters listed under the Consent Agenda are considered to be routine by the Board and will be enacted by one motion. There will not be separate discussion of these items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.*

- A. Consider and act upon approval of Minutes from the May 28, 2025 Special Called Meeting of the WEDC Board of Directors.
- B. Consider and act upon approval of the May 2025 WEDC Treasurer's Report.

### REGULAR AGENDA

- 1. Consider and act upon a License Agreement between the WEDC and Wylie Downtown Merchants Association.

### DISCUSSION ITEMS

- DS1. Discuss issues surrounding the FY 2025-2026 WEDC Budget.
- DS2. Staff report: WEDC Property Update, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs.

### EXECUTIVE SESSION

#### **Sec. 551.072. DELIBERATION REGARDING REAL PROPERTY; CLOSED MEETING.**

A governmental body may conduct a closed meeting to deliberate the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on its negotiating position.

- ES1. Consider the sale or acquisition of properties located at Brown/Eubanks, FM 544/Cooper, FM 544/Sanden, Jackson/Oak, Regency/Steel, State Hwy 78/Brown, and State Hwy 78/Skyview.

**Sec. 551.074. PERSONNEL MATTERS; CLOSED MEETING.**

(a) This chapter does not require a governmental body to conduct an open meeting:

(1) to deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or

(2) to hear a complaint or charge against an officer or employee.

(b) Subsection (a) does not apply if the officer or employee who is the subject of the deliberation or hearing requests a public hearing.

**Sec. 551.087. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS; CLOSED MEETING.**

This chapter does not require a governmental body to conduct an open meeting:

(1) to discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or

(2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1).

ES2. Deliberation regarding commercial or financial information that the WEDC has received from a business prospect and to discuss the offer of incentives for Projects: 2022-1b, 2022-1c, 2023-1c, 2023-2d, 2023-8a, 2023-11b, 2024-2d, 2024-5a, 2024-5f, 2024-8d, 2024-9d, 2024-10c, 2024-12c, 2025-2a, 2025-3b, 2025-4a, 2025-4d, 2025-4e, 2025-4g, 2025-5c, 2025-5f, 2025-5g, 2025-6a, 2025-6b, 2025-6c, and 2025-6d.

**RECONVENE INTO OPEN SESSION**

*Take any action as a result from Executive Session.*

**FUTURE AGENDA ITEMS****ADJOURNMENT****CERTIFICATION**

I certify that this Notice of Meeting was posted on June 13, 2025 at 5:00 p.m. on the outside bulletin board at Wylie City Hall, 300 Country Club Road, Building 100, Wylie, Texas, a place convenient and readily accessible to the public at all times.

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*Stephanie Storm, City Secretary*

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*Date Notice Removed*

The Wylie Municipal Complex is wheelchair accessible. Sign interpretation or other special assistance for disabled attendees must be requested 48 hours in advance by contacting the City Secretary's Office at 972.516.6020. Hearing impaired devices are available from the City Secretary prior to each meeting.

If during the course of the meeting covered by this notice, the Board should determine that a closed or executive meeting or session of the Board or a consultation with the attorney for the City should be held or is required, then such closed or executive meeting or session or consultation with attorney as authorized by the Texas Open Meetings Act, Texas Government Code § 551.001 et. seq., will be held by the Board at the date, hour and place given in this notice as the Board may conveniently meet in such closed or executive meeting or session or consult with the attorney for the City concerning any and all subjects and for any and all purposes permitted by the Act, including, but not limited to, the following sanctions and purposes:

Texas Government Code Section:

§ 551.071 – Private consultation with an attorney for the City.

§ 551.072 – Discussing purchase, exchange, lease or value of real property.

§ 551.073 – Discussing prospective gift or donation to the City.

§ 551.074 – Discussing personnel or to hear complaints against personnel.

§ 551.076 – Discussing deployment of security personnel or devices or security audit.

§ 551.087 – Discussing certain economic development matters.

# Minutes

## Wylie Economic Development Corporation Board of Directors Special Called Meeting

May 28, 2025 – 7:30 A.M.  
WEDC Offices – Conference Room  
250 S Hwy 78 – Wylie, TX 75098

### **CALL TO ORDER**

*Announce the presence of a Quorum*

Vice President Blake Brininstool called the meeting to order at 7:35 a.m. Board Members present were Whitney McDougall, Harold Smith, and Melisa Whitehead.

Ex-Officio Members, Mayor Matthew Porter and City Manager Brent Parker were present.

WEDC staff present included Executive Director Jason Greiner, Assistant Director Rachael Hermes, BRE Director Angel Wygant, Research Analyst Marissa Butts, and Office Manager Christy Stewart.

### **INVOCATION & PLEDGE OF ALLEGIANCE**

Angel Wygant gave the invocation and Vice President Brininstool led the Pledge of Allegiance.

### **COMMENTS ON NON-AGENDA ITEMS**

With no citizen participation, Vice President Brininstool moved to the Consent Agenda.

### **CONSENT AGENDA**

*All matters listed under the Consent Agenda are considered to be routine by the WEDC Board of Directors and will be enacted by one motion. There will not be a separate discussion of these items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.*

- A. Consider and act upon approval of Minutes from April 25, 2025 Special Called Meeting of the WEDC Board of Directors.**
- B. Consider and act upon approval of the April 2025 WEDC Treasurer's Report.**

#### **Board Action**

A motion was made by Whitney McDougall, seconded by Harold Smith, to approve the Consent Agenda. A vote was taken, and the motion passed 4-0.

Vice President Brininstool moved to Discussion Items.

### **DISCUSSION ITEMS**

- DS1. Discussion regarding the Performance Agreement between WEDC and MLKJ Investments, LLC.**

#### **Staff Comments**

Staff discussed the project photos showing MLKJ's progress, which are provided to them on a weekly basis. Board Member Harold Smith provided feedback that, due to the rain, there has been

little progress; however, dirt is still being moved on-site. Staff will continue to provide weekly project updates as requested by the Board. Additionally, as soon as the site development prep work is complete, a projected timeline and finish date will be shared.

## **DS2. Discussion regarding ICSC.**

### **Staff Comments**

Staff opened the conversation for those who attended this year's ICSC conference. Feedback provided indicated that it had proven to be one of the more productive ICSC conferences due to the addition of several first-time meetings and groups interested in taking on some substantial projects.

President Dawkins arrived during Discussion Item 3 at 7:41 am.

## **DS3. Staff report: WEDC Property Update, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs.**

### **Staff Comments**

Staff referred the Board to the Agenda Report provided in the packet for all updates related to WEDC Property Updates, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs. Regarding real estate, staff noted that the SCSD closing is still tied to the relocation of franchise utilities. Additionally, initial feedback was received from the P&Z staff at the City of Wylie, indicating that adequate drainage and detention will be required at 25 Steel Rd. Regarding BRE and workforce updates, Staff shared information from Internship Signing Day, which involved three Wylie ISD graduates signing with Helm Dental and possibly two more in the future. Staff reminded the Board of upcoming events, including Board & Commission Interviews, TEDC Mid-Year Conference, Budget Work Sessions, Final Budget, and the Wylie Championship Rodeo.

## **EXECUTIVE SESSION**

Recessed into Closed Session at 7:47 a.m. in compliance with Section 551.001, et. seq. Texas Government Code, to wit:

### **Sec. 551.071. CONSULTATION WITH ATTORNEY; CLOSED MEETING.**

If A governmental body may not conduct a private consultation with its attorney except:

(1) when the governmental body seeks the advice of its attorney about:

(A) pending or contemplated litigation; or

(B) a settlement offer; or

(2) on a matter in which the duty of the attorney to the governmental body under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with this chapter.

### **Sec. 551.072. DELIBERATION REGARDING REAL PROPERTY; CLOSED MEETING.**

**ES1. Consider the sale or acquisition of properties located at Brown/Eubanks, FM 544/Cooper, FM 544/Sanden, Jackson/Oak, Regency/Steel, State Hwy 78/Brown, and State Hwy 78/Skyview.**

### **Sec. 551.087. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS; CLOSED MEETING.**

- ES2. Deliberation regarding commercial or financial information that the WEDC has received from a business prospect and to discuss the offer of incentives for Projects: 2022-1b, 2022-1c, 2023-1c, 2023-2d, 2023-11b, 2024-2d, 2024-5a, 2024-5f, 2024-8d, 2024-9d, 2024-12a, 2024-12c, 2025-2a, 2025-3b, 2025-4a, 2025-4b, 2025-4d, 2025-4e, 2025-4f, 2025-4g, 2025-4h, 2025-4i, 2025-5a, 2025-5b, 2025-5c, 2025-5d, 2025-5e, 2025-5f, and 2025-5g.**

### **RECONVENE INTO OPEN SESSION**

*Take any action as a result of the Executive Session.*

President Dawkins reconvened into Open Session at 9:41 a.m. and moved to Regular Agenda Items.

### **REGULAR AGENDA**

- 1. Consider and act upon a Third Amendment to the Purchase and Sale Agreement between the WEDC and Deft Ventures, LLC/Shadyside Land and Cattle, LLC.**

#### **Staff Comments**

Staff reminded the Board of an executed Second Amendment that did not require Board approval, which was an assignment of Deft Ventures, LLC to Shadyside Land and Cattle LLC. Staff stated that the Third Amendment would provide them with an extension to the inspection period specified in their contract.

#### **Board Action**

A motion was made by Whitney McDougall, seconded by Blake Brininstool, to approve a Third Amendment to the Purchase and Sale Agreement between the WEDC and Shadyside Land and Cattle, LLC, and further authorize the Executive Director or his designee to execute said agreement. A vote was taken, and the motion passed 5-0.

- 2. Consider and act upon a Temporary Access Agreement between the WEDC and Flytrex, Inc.**

#### **Staff Comments**

Staff reminded the Board that Flytrex requested the use of the WEDC-owned property located at 709 Cooper Drive for the purpose of launching a local drone delivery service and received P&Z approval for a Special Use Permit for the same. Staff noted that the service will expand the distribution radius for retail/restaurants. Staff noted that the Temporary Access Agreement will still allow the WEDC to control the property, as it is not a lease, and will generate monthly rental income.

#### **Board Action**

A motion was made by Blake Brininstool, seconded by Harold Smith, to approve a Temporary Access Agreement between the WEDC and Flytrex, Inc., and further authorize the Executive Director or his designee to execute said agreement. A vote was taken, and the motion passed 5-0.

### **FUTURE AGENDA ITEMS**

There were no Items requested for inclusion on future agendas.

### **ADJOURNMENT**

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With no further business, President Dawkins adjourned the WEDC Board meeting at 9:45 a.m.

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**Demond Dawkins, President**

**ATTEST:**

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**Jason Greiner, Executive Director**



# Wylie Economic Development Board

## AGENDA REPORT

Meeting Date: June 18, 2025

Item Number: B

Prepared By: Jason Greiner

### Subject

Consider and act upon approval of the May 2025 WEDC Treasurer's Report.

### Recommendation

Motion to approve the May 2025 WEDC Treasurer's Report.

Presented for the Board's review and approval is the May 2025 Treasurer's Report detailing the month and year-to-date financial transactions and performance against budget. This report contains the Revenue and Expense Report, Statement of Net Position, Balance Sheet, Sales Tax Report, and Performance Agreement Summary.

### **REVENUES:**

Sales Tax Revenue earned in February and allocated in May was \$471,458.46, an increase of 5.08% over the same period in 2024. YTD sales tax revenues as of May are up 7.07%.

### **EXPENSES:**

#### Special Services - Infrastructure

\$305,582.51 Tiseo – FM 544 Gateway– Pay App 10

\$124,499.12 Reeder Concrete, Inc. – Hwy 78 & Brown– Pay App 9 (Final Payment)

#### Engineering/Architectural

\$15,255.68 Kimley Horn & Associates – FM 544 Gateway & General Engineering

#### Incentives

\$650,000 CLF II LI Wylie Owner – Incentive #2 of 2

#### Advertising

\$10,350 Speak Loud Group, LLC – Dine Shop Play Texas & Social Media Management

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 111 - WYLIE ECONOMIC DEVEL CORP</b>							
<b>Revenue</b>							
<b>Category: 400 - Taxes</b>							
<a href="#">111-4000-40210</a>	SALES TAX	4,990,217.00	4,990,217.00	471,458.46	2,499,022.54	-2,491,194.46	49.92 %
<b>Category: 400 - Taxes Total:</b>		<b>4,990,217.00</b>	<b>4,990,217.00</b>	<b>471,458.46</b>	<b>2,499,022.54</b>	<b>-2,491,194.46</b>	<b>49.92%</b>
<b>Category: 460 - Interest Income</b>							
<a href="#">111-4000-46110</a>	ALLOCATED INTEREST EARNINGS	112,000.00	112,000.00	27,073.05	264,458.08	152,458.08	236.12 %
<b>Category: 460 - Interest Income Total:</b>		<b>112,000.00</b>	<b>112,000.00</b>	<b>27,073.05</b>	<b>264,458.08</b>	<b>152,458.08</b>	<b>136.12%</b>
<b>Category: 480 - Miscellaneous Income</b>							
<a href="#">111-4000-48110</a>	RENTAL INCOME	4,800.00	4,800.00	400.00	4,900.00	100.00	102.08 %
<a href="#">111-4000-48410</a>	MISCELLANEOUS INCOME	0.00	0.00	0.00	400.00	400.00	0.00 %
<a href="#">111-4000-48430</a>	GAIN/(LOSS) SALE OF CAP ASSETS	4,121,530.00	4,121,530.00	0.00	925,593.76	-3,195,936.24	77.54 %
<b>Category: 480 - Miscellaneous Income Total:</b>		<b>4,126,330.00</b>	<b>4,126,330.00</b>	<b>400.00</b>	<b>930,893.76</b>	<b>-3,195,436.24</b>	<b>77.44%</b>
<b>Revenue Total:</b>		<b>9,228,547.00</b>	<b>9,228,547.00</b>	<b>498,931.51</b>	<b>3,694,374.38</b>	<b>-5,534,172.62</b>	<b>59.97%</b>
<b>Expense</b>							
<b>Category: 510 - Personnel Services</b>							
<a href="#">111-5611-51110</a>	SALARIES	470,558.40	470,558.40	58,479.96	313,673.42	156,884.98	33.34 %
<a href="#">111-5611-51140</a>	LONGEVITY PAY	2,807.68	2,807.68	0.00	2,664.00	143.68	5.12 %
<a href="#">111-5611-51310</a>	TMRS	74,649.83	74,649.83	9,222.33	49,838.43	24,811.40	33.24 %
<a href="#">111-5611-51410</a>	HOSPITAL & LIFE INSURANCE	79,943.76	79,943.76	6,505.41	52,032.24	27,911.52	34.91 %
<a href="#">111-5611-51420</a>	LONG-TERM DISABILITY	1,741.07	1,741.07	82.41	649.62	1,091.45	62.69 %
<a href="#">111-5611-51440</a>	FICA	29,348.70	29,348.70	3,442.54	18,321.12	11,027.58	37.57 %
<a href="#">111-5611-51450</a>	MEDICARE	6,863.81	6,863.81	805.09	4,284.71	2,579.10	37.58 %
<a href="#">111-5611-51470</a>	WORKERS COMP PREMIUM	994.07	1,175.06	0.00	1,175.06	0.00	0.00 %
<a href="#">111-5611-51480</a>	UNEMPLOYMENT COMP (TWC)	585.00	585.00	0.00	315.00	270.00	46.15 %
<b>Category: 510 - Personnel Services Total:</b>		<b>667,492.32</b>	<b>667,673.31</b>	<b>78,537.74</b>	<b>442,953.60</b>	<b>224,719.71</b>	<b>33.66%</b>
<b>Category: 520 - Supplies</b>							
<a href="#">111-5611-52010</a>	OFFICE SUPPLIES	5,000.00	5,000.00	32.49	1,270.12	3,729.88	74.60 %
<a href="#">111-5611-52040</a>	POSTAGE & FREIGHT	300.00	300.00	0.00	223.85	76.15	25.38 %
<a href="#">111-5611-52810</a>	FOOD SUPPLIES	3,000.00	3,000.00	392.98	1,889.58	1,110.42	37.01 %
<b>Category: 520 - Supplies Total:</b>		<b>8,300.00</b>	<b>8,300.00</b>	<b>425.47</b>	<b>3,383.55</b>	<b>4,916.45</b>	<b>59.23%</b>
<b>Category: 540 - Materials for Maintenance</b>							
<a href="#">111-5611-54610</a>	FURNITURE & FIXTURES	2,500.00	2,500.00	0.00	0.00	2,500.00	100.00 %
<a href="#">111-5611-54810</a>	COMPUTER HARD/SOFTWARE	7,650.00	7,650.00	0.00	1,975.00	5,675.00	74.18 %
<b>Category: 540 - Materials for Maintenance Total:</b>		<b>10,150.00</b>	<b>10,150.00</b>	<b>0.00</b>	<b>1,975.00</b>	<b>8,175.00</b>	<b>80.54%</b>
<b>Category: 560 - Contractual Services</b>							
<a href="#">111-5611-56030</a>	INCENTIVES	1,741,250.00	1,741,250.00	650,000.00	918,000.00	823,250.00	47.28 %
<a href="#">111-5611-56040</a>	SPECIAL SERVICES	87,270.00	87,270.00	499.19	42,884.19	44,385.81	50.86 %
<a href="#">111-5611-56041</a>	SPECIAL SERVICES-REAL ESTATE	71,000.00	71,000.00	3,690.96	10,216.01	60,783.99	85.61 %
<a href="#">111-5611-56042</a>	SPECIAL SERVICES-INFRASTRUCTUR	9,020,667.00	9,020,667.00	432,801.63	5,859,068.27	3,161,598.73	35.05 %
<a href="#">111-5611-56080</a>	ADVERTISING	226,125.00	226,125.00	13,845.47	94,070.78	132,054.22	58.40 %
<a href="#">111-5611-56090</a>	COMMUNITY DEVELOPMENT	74,450.00	74,450.00	5,267.39	27,724.73	46,725.27	62.76 %
<a href="#">111-5611-56110</a>	COMMUNICATIONS	7,900.00	7,900.00	521.18	3,637.77	4,262.23	53.95 %
<a href="#">111-5611-56180</a>	RENTAL	27,000.00	27,000.00	2,250.00	20,250.00	6,750.00	25.00 %
<a href="#">111-5611-56210</a>	TRAVEL & TRAINING	95,500.00	95,500.00	5,361.15	64,278.91	31,221.09	32.69 %
<a href="#">111-5611-56250</a>	DUES & SUBSCRIPTIONS	91,053.00	91,053.00	1,194.17	67,779.20	23,273.80	25.56 %
<a href="#">111-5611-56310</a>	INSURANCE	6,800.00	6,800.00	0.00	6,119.85	680.15	10.00 %
<a href="#">111-5611-56510</a>	AUDIT & LEGAL SERVICES	53,000.00	53,000.00	0.00	16,944.20	36,055.80	68.03 %
<a href="#">111-5611-56570</a>	ENGINEERING/ARCHITECTURAL	855,300.00	855,300.00	15,255.68	117,137.48	738,162.52	86.30 %
<a href="#">111-5611-56610</a>	UTILITIES-ELECTRIC	2,400.00	2,400.00	0.00	1,133.21	1,266.79	52.78 %

## Budget Report

For Fiscal: 2024-2025 Period Ending: 05/31/2025

	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Category: 560 - Contractual Services Total:</b>	<b>12,359,715.00</b>	<b>12,359,715.00</b>	<b>1,130,686.82</b>	<b>7,249,244.60</b>	<b>5,110,470.40</b>	<b>41.35%</b>
<b>Category: 570 - Debt Service &amp; Capital Replacement</b>						
<a href="#">111-5611-57410</a> PRINCIPAL PAYMENT	606,744.04	606,744.04	52,369.04	413,974.61	192,769.43	31.77 %
<a href="#">111-5611-57415</a> INTEREST EXPENSE	625,253.60	625,253.60	50,297.43	407,357.15	217,896.45	34.85 %
<b>Category: 570 - Debt Service &amp; Capital Replacement Total:</b>	<b>1,231,997.64</b>	<b>1,231,997.64</b>	<b>102,666.47</b>	<b>821,331.76</b>	<b>410,665.88</b>	<b>33.33%</b>
<b>Category: 580 - Capital Outlay</b>						
<a href="#">111-5611-58110</a> LAND-PURCHASE PRICE	1,000,000.00	1,000,000.00	0.00	0.00	1,000,000.00	100.00 %
<b>Category: 580 - Capital Outlay Total:</b>	<b>1,000,000.00</b>	<b>1,000,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,000,000.00</b>	<b>100.00%</b>
<b>Expense Total:</b>	<b>15,277,654.96</b>	<b>15,277,835.95</b>	<b>1,312,316.50</b>	<b>8,518,888.51</b>	<b>6,758,947.44</b>	<b>44.24%</b>
<b>Fund: 111 - WYLIE ECONOMIC DEVEL CORP Surplus (Deficit):</b>	<b>-6,049,107.96</b>	<b>-6,049,288.95</b>	<b>-813,384.99</b>	<b>-4,824,514.13</b>	<b>1,224,774.82</b>	<b>20.25%</b>
<b>Report Surplus (Deficit):</b>	<b>-6,049,107.96</b>	<b>-6,049,288.95</b>	<b>-813,384.99</b>	<b>-4,824,514.13</b>	<b>1,224,774.82</b>	<b>20.25%</b>

## Budget Report

For Fiscal: 2024-2025 Period Ending: 05/31/2025

## Group Summary

Category	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
<b>Fund: 111 - WYLIE ECONOMIC DEVEL CORP</b>						
<b>Revenue</b>						
400 - Taxes	4,990,217.00	4,990,217.00	471,458.46	2,499,022.54	-2,491,194.46	49.92%
460 - Interest Income	112,000.00	112,000.00	27,073.05	264,458.08	152,458.08	136.12%
480 - Miscellaneous Income	4,126,330.00	4,126,330.00	400.00	930,893.76	-3,195,436.24	77.44%
<b>Revenue Total:</b>	<b>9,228,547.00</b>	<b>9,228,547.00</b>	<b>498,931.51</b>	<b>3,694,374.38</b>	<b>-5,534,172.62</b>	<b>59.97%</b>
<b>Expense</b>						
510 - Personnel Services	667,492.32	667,673.31	78,537.74	442,953.60	224,719.71	33.66%
520 - Supplies	8,300.00	8,300.00	425.47	3,383.55	4,916.45	59.23%
540 - Materials for Maintenance	10,150.00	10,150.00	0.00	1,975.00	8,175.00	80.54%
560 - Contractual Services	12,359,715.00	12,359,715.00	1,130,686.82	7,249,244.60	5,110,470.40	41.35%
570 - Debt Service & Capital Replacement	1,231,997.64	1,231,997.64	102,666.47	821,331.76	410,665.88	33.33%
580 - Capital Outlay	1,000,000.00	1,000,000.00	0.00	0.00	1,000,000.00	100.00%
<b>Expense Total:</b>	<b>15,277,654.96</b>	<b>15,277,835.95</b>	<b>1,312,316.50</b>	<b>8,518,888.51</b>	<b>6,758,947.44</b>	<b>44.24%</b>
<b>Fund: 111 - WYLIE ECONOMIC DEVEL CORP Surplus (Deficit):</b>	<b>-6,049,107.96</b>	<b>-6,049,288.95</b>	<b>-813,384.99</b>	<b>-4,824,514.13</b>	<b>1,224,774.82</b>	<b>20.25%</b>
<b>Report Surplus (Deficit):</b>	<b>-6,049,107.96</b>	<b>-6,049,288.95</b>	<b>-813,384.99</b>	<b>-4,824,514.13</b>	<b>1,224,774.82</b>	<b>20.25%</b>

Fund Summary

Fund	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)
111 - WYLIE ECONOMIC DEVEL CORP	-6,049,107.96	-6,049,288.95	-813,384.99	-4,824,514.13	1,224,774.82
Report Surplus (Deficit):	-6,049,107.96	-6,049,288.95	-813,384.99	-4,824,514.13	1,224,774.82

Wylie Economic Development Corporation  
Statement of Net Position  
As of May 31, 2025

**Assets**

Cash and cash equivalents	\$ 9,411,682.38	
Receivables	\$ 684,000.00	Note 1
Inventories	\$ 14,063,964.34	
Prepaid Items	\$ -	
<b>Total Assets</b>	<b>\$ 24,159,646.72</b>	

**Deferred Outflows of Resources**

Pensions	\$ 84,397.55
<b>Total deferred outflows of resources</b>	<b>\$ 84,397.55</b>

**Liabilities**

Accounts Payable and other current liabilities	\$ 416,248.85	
Unearned Revenue	\$ 1,200.00	Note 2
Non current liabilities:		
Due within one year	\$ 274,120.35	Note 3
Due in more than one year	\$ 14,482,701.43	
<b>Total Liabilities</b>	<b>\$ 15,174,270.63</b>	

**Deferred Inflows of Resources**

Pensions	\$ (8,542.41)
<b>Total deferred inflows of resources</b>	<b>\$ (8,542.41)</b>

**Net Position**

Net investment in capital assets	\$ -
Unrestricted	\$ 9,061,231.23
<b>Total Net Position</b>	<b>\$ 9,061,231.23</b>

*Note 1: Includes incentives in the form of forgivable loans for \$34,000 (Glen Echo), \$450,000 (Phoenix Ascending), and \$200,000 (MLKJ)*

*Note 2: Deposits from rental property*

*Note 3: Liabilities due within one year includes compensated absences of \$32,301*

# Balance Sheet

## Account Summary

As Of 05/31/2025

Account	Name	Balance
<b>Fund: 111 - WYLIE ECONOMIC DEVEL CORP</b>		
<b>Assets</b>		
<a href="#">111-1000-10110</a>	CLAIM ON CASH AND CASH EQUIV.	9,409,682.38
<a href="#">111-1000-10115</a>	CASH - WEDC - INWOOD	0.00
<a href="#">111-1000-10135</a>	ESCROW	0.00
<a href="#">111-1000-10180</a>	DEPOSITS	2,000.00
<a href="#">111-1000-10198</a>	OTHER - MISC CLEARING	0.00
<a href="#">111-1000-10341</a>	TEXPOOL	0.00
<a href="#">111-1000-10343</a>	LOGIC	0.00
<a href="#">111-1000-10481</a>	INTEREST RECEIVABLE	0.00
<a href="#">111-1000-11511</a>	ACCTS REC - MISC	0.00
<a href="#">111-1000-11517</a>	ACCTS REC - SALES TAX	0.00
<a href="#">111-1000-12810</a>	LEASE PAYMENTS RECEIVABLE	0.00
<a href="#">111-1000-12950</a>	LOAN PROCEEDS RECEIVABLE	0.00
<a href="#">111-1000-12996</a>	LOAN RECEIVABLE	0.00
<a href="#">111-1000-12997</a>	ACCTS REC - JTM TECH	0.00
<a href="#">111-1000-12998</a>	ACCTS REC - FORGIVEABLE LOANS	684,000.00
<a href="#">111-1000-14112</a>	INVENTORY - MATERIAL/ SUPPLY	0.00
<a href="#">111-1000-14116</a>	INVENTORY - LAND & BUILDINGS	14,063,964.34
<a href="#">111-1000-14118</a>	INVENTORY - BAYCO/ SANDEN BLVD	0.00
<a href="#">111-1000-14310</a>	PREPAID EXPENSES - MISC	0.00
<a href="#">111-1000-14410</a>	DEFERRED OUTFLOWS	152,000.00
<b>Total Assets:</b>		<b>24,311,646.72</b>
		<b><u>24,311,646.72</u></b>
<b>Liability</b>		
<a href="#">111-2000-20110</a>	FEDERAL INCOME TAX PAYABLE	0.00
<a href="#">111-2000-20111</a>	MEDICARE PAYABLE	0.00
<a href="#">111-2000-20112</a>	CHILD SUPPORT PAYABLE	0.00
<a href="#">111-2000-20113</a>	CREDIT UNION PAYABLE	0.00
<a href="#">111-2000-20114</a>	IRS LEVY PAYABLE	0.00
<a href="#">111-2000-20115</a>	NATIONWIDE DEFERRED COMP	0.00
<a href="#">111-2000-20116</a>	HEALTH INSUR PAY-EMPLOYEE	5,465.32
<a href="#">111-2000-20117</a>	TMRS PAYABLE	220.67
<a href="#">111-2000-20118</a>	ROTH IRA PAYABLE	0.00
<a href="#">111-2000-20119</a>	WORKERS COMP PAYABLE	0.00
<a href="#">111-2000-20120</a>	FICA PAYABLE	0.00
<a href="#">111-2000-20121</a>	TEC PAYABLE	0.00
<a href="#">111-2000-20122</a>	STUDENT LOAN LEVY PAYABLE	0.00
<a href="#">111-2000-20123</a>	ALIMONY PAYABLE	0.00
<a href="#">111-2000-20124</a>	BANKRUPTCY PAYABLE	0.00
<a href="#">111-2000-20125</a>	VALIC DEFERRED COMP	0.00
<a href="#">111-2000-20126</a>	ICMA PAYABLE	0.00
<a href="#">111-2000-20127</a>	EMP. LEGAL SERVICES PAYABLE	0.00
<a href="#">111-2000-20130</a>	FLEXIBLE SPENDING ACCOUNT	6,286.04
<a href="#">111-2000-20131</a>	EDWARD JONES DEFERRED COMP	0.00
<a href="#">111-2000-20132</a>	EMP CARE FLITE	-3.00
<a href="#">111-2000-20133</a>	Unemployment Comp Payable	13.70
<a href="#">111-2000-20151</a>	ACCRUED WAGES PAYABLE	0.00
<a href="#">111-2000-20180</a>	ADDIT EMPLOYEE INSUR PAY	49.46
<a href="#">111-2000-20199</a>	MISC PAYROLL PAYABLE	0.00
<a href="#">111-2000-20201</a>	AP PENDING	0.00
<a href="#">111-2000-20210</a>	ACCOUNTS PAYABLE	0.00
<a href="#">111-2000-20530</a>	PROPERTY TAXES PAYABLE	0.00
<a href="#">111-2000-20540</a>	NOTES PAYABLE	152,000.00
<a href="#">111-2000-20610</a>	RETAINAGE PAYABLE	404,216.66

As Of 05/31/2025

## Balance Sheet

Account	Name	Balance
<a href="#">111-2000-20810</a>	DUE TO GENERAL FUND	0.00
<a href="#">111-2000-22270</a>	DEFERRED INFLOW	0.00
<a href="#">111-2000-22275</a>	DEF INFLOW - LEASE PRINCIPAL	0.00
<a href="#">111-2000-22280</a>	DEFERRED INFLOW - LEASE INT	0.00
<a href="#">111-2000-22915</a>	RENTAL DEPOSITS	1,200.00
<b>Total Liability:</b>		<b>569,448.85</b>

## Equity

<a href="#">111-3000-34110</a>	FUND BALANCE - RESERVED	0.00
<a href="#">111-3000-34590</a>	FUND BALANCE-UNRESERV/UNDESIG	28,566,712.00
<b>Total Beginning Equity:</b>		<b>28,566,712.00</b>
Total Revenue		3,694,374.38
Total Expense		8,518,888.51
<b>Revenues Over/Under Expenses</b>		<b>-4,824,514.13</b>
<b>Total Equity and Current Surplus (Deficit):</b>		<b>23,742,197.87</b>
<b>Total Liabilities, Equity and Current Surplus (Deficit):</b>		<b><u>24,311,646.72</u></b>

As Of 05/31/2025

## Balance Sheet

Account	Name	Balance
Fund: 922 - GEN LONG TERM DEBT (WEDC)		
Assets		
	Total Assets:	0.00
		<u>0.00</u>
Liability		
<a href="#">922-2000-28248</a>	GOVCAP LOAN/SERIES 2022	7,281,368.05
	Total Liability:	7,281,368.05
	Total Equity and Current Surplus (Deficit):	0.00
	Total Liabilities, Equity and Current Surplus (Deficit):	<u>7,281,368.05</u>
	*** FUND 922 OUT OF BALANCE ***	-7,281,368.05

\*\*\*Warning: Account Authorization is turned on. Please run the Unauthorized Account Listing Report to see if you are out of balance due to missing

## Wylie Economic Development Corporation

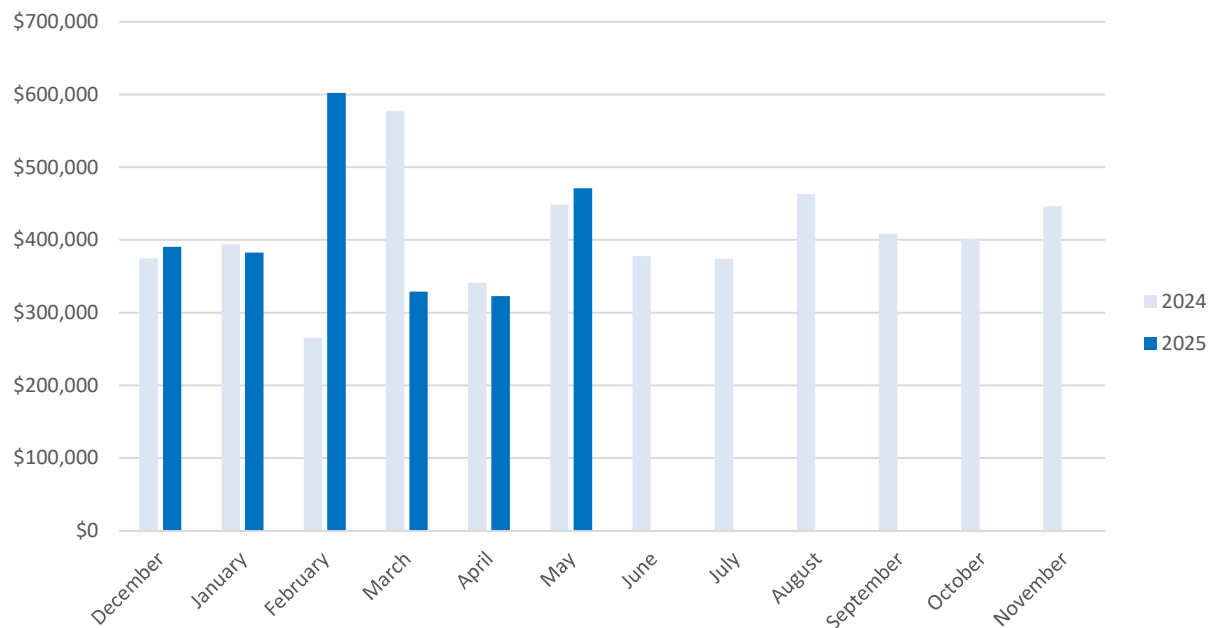
## SALES TAX REPORT

May 31, 2025

## BUDGETED YEAR

MONTH	FY 2022	FY 2023	FY 2024	FY 2025	DIFF 24 vs. 25	% DIFF 24 vs. 25
DECEMBER	\$ 263,577.66	\$ 338,726.54	\$ 374,686.38	\$ 390,604.04	\$ 15,917.66	4.25%
JANUARY	\$ 326,207.92	\$ 368,377.73	\$ 393,994.39	\$ 382,610.55	\$ (11,383.84)	-2.89%
FEBRUARY	\$ 417,896.79	\$ 480,381.11	\$ 265,491.94	\$ 602,324.24	\$ 336,832.30	126.87%
MARCH	\$ 305,605.50	\$ 313,686.17	\$ 577,757.71	\$ 329,048.32	\$ (248,709.40)	-43.05%
APRIL	\$ 265,773.80	\$ 310,050.94	\$ 341,335.06	\$ 322,976.93	\$ (18,358.13)	-5.38%
MAY	\$ 401,180.20	\$ 434,878.33	\$ 448,671.55	\$ 471,458.46	\$ 22,786.91	5.08%
JUNE	\$ 343,371.26	\$ 330,236.89	\$ 377,949.25	\$ -		0.00%
JULY	\$ 331,432.86	\$ 379,162.00	\$ 374,225.20	\$ -		0.00%
AUGUST	\$ 429,696.16	\$ 448,253.70	\$ 463,185.29	\$ -		0.00%
SEPTEMBER	\$ 337,512.61	\$ 371,880.65	\$ 408,571.56	\$ -		0.00%
OCTOBER	\$ 346,236.36	\$ 377,466.67	\$ 402,154.81	\$ -		0.00%
NOVEMBER	\$ 392,790.84	\$ 458,694.91	\$ 446,217.04	\$ -		0.00%
<b>Sub-Total</b>	<b>\$ 4,161,281.96</b>	<b>\$ 4,611,795.64</b>	<b>\$ 4,874,240.18</b>	<b>\$ 2,499,022.53</b>	<b>\$ 97,085.50</b>	<b>7.07%</b>
<b>Total</b>	<b>\$ 4,161,281.96</b>	<b>\$ 4,611,795.64</b>	<b>\$ 4,874,240.18</b>	<b>\$ 2,499,022.53</b>	<b>\$ 97,085.50</b>	<b>7.07%</b>

## WEDC Sales Tax Analysis



\*\*\* Sales Tax collections typically take 2 months to be reflected as Revenue. SlsTx receipts are then accrued back 2 months.  
 Example: May SlsTx Revenue is actually March SlsTx and is therefore the 6th allocation in FY25.

# Wylie Economic Development Corporation

## PERFORMANCE AGREEMENT REPORT

May 31, 2025

		TOTAL INCENTIVE						REMAINING AFTER CURRENT FY	PREVIOUS FY PAYMENTS	TOTAL INCENTIVE	
PERFORMANCE AGREEMENTS		FY 2025	FY 2026	FY 2027	FY 2028	FY 2029					
AMERICAN ENTITLEMENTS II	\$	35,000.00	\$ 12,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 23,000.00	\$ 35,000.00	
AXL	\$	65,000.00	\$ 5,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 46,500.00	\$ 51,500.00	
GLEN ECHO BREWING	\$	100,000.00	\$ 30,000.00	\$ 20,000.00	\$ -	\$ -	\$ -	\$ 20,000.00	\$ 50,000.00	\$ 100,000.00	A
MLKJ	\$	80,000.00	\$ -	\$ 40,000.00	\$ 40,000.00	\$ -	\$ -	\$ 80,000.00	\$ -	\$ 80,000.00	B
CLF II LI WYLIE (LOVETT)	\$	1,300,000.00	\$ 650,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 650,000.00	\$ 1,300,000.00	
PHOENIX ASCENDING	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	C
SANDEN INTERNATIONAL	\$	500,000.00	\$ 200,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000.00	\$ 500,000.00	
SANDS PHARMACY	\$	40,000.00	\$ 40,000.00								
	\$	2,120,000.00	\$ 937,000.00	\$ 60,000.00	\$ 40,000.00	\$ -	\$ -	\$ 100,000.00	\$ 1,069,500.00	\$ 2,066,500.00	
								\$ 152,000.00			

A. Performance Agreement (\$100,000) and Forgivable Land Grant (\$100,000 forgiven over 3 years). \$33,000 CO, \$33,000 in 2025, and \$34,000 in 2026.

B. Performance Agreement (\$80,000) and Forgivable Land Grant (\$200,000 forgiven over 3 years). \$50,000 CO & \$50,000/year in 2027, 2028, & 2029.

C. Forgiveable Land Grant (\$450,000 forgiven over 4 years). \$112,500 CO & \$112,500/year in 2026, 2027, & 2028.



# Wylie Economic Development Board

## AGENDA REPORT

**Meeting Date:** June 18, 2025

**Item Number:** 1

**Prepared By:** Jason Greiner

### Subject

Consider and act upon a License Agreement between the WEDC and Wylie Downtown Merchants Association.

### Recommendation

Motion to approve a License Agreement between the WEDC and Wylie Downtown Merchants and further authorizing the WEDC Executive Director to execute said Agreement.

### Discussion

As the Board will recall, on January 24, 2025, the Wylie Economic Development Corporation (WEDC) approved a comprehensive website overhaul and rebranding initiative in the amount of \$108,925. This investment supports the redevelopment of the City's primary destination marketing assets: Discover Wylie and Historic Downtown Wylie.

In collaboration with the City of Wylie, the Wylie Downtown Merchants Association (WDMA), and community stakeholders, WEDC recognizes the importance of taking a proactive and strategic approach to updating these critical marketing platforms. The initiative aims to strengthen Wylie's position as a premier destination for residents, visitors, and businesses by delivering a modern, cohesive, and user-friendly digital presence.

To formalize this ongoing collaboration, WEDC and WDMA have developed a Mutual Trademark and Website License Agreement. The agreement outlines the joint use, co-management, and eventual transfer of ownership of each entity's respective brand, "Discover Wylie" and "Historic Downtown Wylie", while supporting shared goals related to tourism, business promotion, and downtown revitalization. This effort enhances Wylie's ability to promote economic development and tourism by aligning digital strategies and brand identities, increasing visibility, and reinforcing the community's unique character.

- Mutual Trademark License: for "Historic Downtown Wylie" brand & "Discover Wylie" brand.
- Website Management: Design, host, and maintain new websites.
- Marketing Partnership: Both parties agree to jointly promote key initiatives such as tourism campaigns, influencer marketing, podcasts, and business spotlights.
- Term and Ownership Transfer: Initial five (5) year term (with 5-year auto-renewal if needed).
- Financial Consideration: WEDC will fund ongoing website management and development costs, estimated at approximately \$35,000 annually, for both brands. Ongoing marketing and outreach efforts are considered in-kind and jointly supported by both organizations.



Wylie Economic Development  
Board

AGENDA REPORT

Meeting Date: June 18, 2025Item Number: DS1

Prepared By: Jason Greiner

(Staff Use Only)

Subject

Discuss issues surrounding the FY 2025-2026 WEDC Budget.

Recommendation

No action is requested by staff for this item.

Discussion

FY 25-26 Budget Preparation- Notable Dates:

May 12 <sup>th</sup>	WEDC Budget Committee Meeting
June 12 <sup>th</sup>	WEDC Budget Committee Meeting - Postponed
June 18 <sup>th</sup>	June WEDC Board Meeting (WEDC Budget Review)
July 8 <sup>th</sup>	<b>Budget Work Session with City Council (All Funds)</b>
July 17 <sup>th</sup>	July WEDC Board Meeting (WEDC Budget Approval)
July 22 <sup>rd</sup>	<b>Final Budget Work Session with City Council</b>
August 5 <sup>th</sup>	Proposed Budget Available to the Public and Filed with the City Secretary
August 26 <sup>th</sup>	Public Hearing of FY 2025 Budget/Adopt Budget

Staff would like to schedule at least one more Budget Committee Meeting prior to the July 8<sup>th</sup> Work Session to review and discuss the FY 2025-2026 WEDC Budget.

Staff and the Budget Committee will provide an overview of the FY 2025-2026 WEDC Budget.

AGENDA REPORT

Meeting Date: June 18, 2025Item Number: DS2Prepared By: Jason Greiner

Subject

Staff report: WEDC Property Update, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs.

Recommendation

No action is requested by staff on this item.

Discussion

WEDC Property Update:

Property Management

- Staff have continued working with contractors to ensure that mowing and maintenance of trees on WEDC properties are taking place.
- WEDC is in the resolution process regarding a complaint concerning property maintenance at 401 Keefer.
- Staff have been in communication with the former tenant of 106 N Birmingham, 605 Commerce/Suite 200, and 908 Kirby regarding payment of past due rent.

Pending Real Estate Agreements

- Lot 1 of 544 Gateway: Shadyside Land and Cattle/Deft Ventures - Inspection Period Expiration: 9-11-25; Closing Date: 10-11-25
- Lot 2 of 544 Gateway: SCSD –Closing Date: TBD
- 25 Steel Road: Aktrian Holdings – Feasibility Exp: 7-14-25; Closing Date: 8-13-25

Listing Agreement – Segovia Partners (SP)

- Pad Sites are both under contract. Upon closing, Staff will cancel the listing agreement.
- SP has continued to market developable properties and has engaged with potential users/developers.
- Staff will provide project updates as needed in Executive Session.

Engineering Report:

Design & Engineering - 544 Gateway Addition – Kimley Horn (KH).

- Project is under construction with KH providing construction management as needed. Ongoing bi-weekly coordination meetings are being held with the City, contractor, KH, and WEDC.
- Staff have repeatedly attempted to resolve overhead fiber-optic lines owned by Optimum, AT&T, and Wylie ISD. Capco has been engaged for the relocation of the Wylie ISD Fiber and the subsequent lines can be moved following that relocation. Capco has advised that they will be onsite to complete the job as soon as the ground is dry.
- KH approved the retaining wall pedestrian rail submittal.
- Additional storm sewer plan sheet to be approved by the City prior to being sent to Tiseo.
- KH preparing Lot 3 parking lot OPCC.

- Next project coordination meeting: 6/26/25

#### Downtown Parking and Drainage/Union Pacific Coordination

- The survey documentation that Union Pacific has requested has been provided.
- KH waiting on the City of Wylie downtown project for the regional drainage solution.
- KH preparing OPCC for parking options.

#### Design & Engineering - Cooper Plaza - State Hwy 78 & Brown

- The project is under construction, with KH providing construction management as needed. Ongoing bi-weekly coordination meetings are being held with the City, contractor, KH, and WEDC.
- Ongoing coordination over drainage concern at drive connection to Marble.
- RFI #14 power pole coordination ongoing by WEDC.
- The projected completion date is 7/28/25 (7-11 is anticipated to open in Sept/Oct).
- Next project coordination meeting: 6/26/25

#### Flood Study & Drainage Study- Hooper/Steel/Regency Business Park (KH)

- Existing storm sewer analysis is complete.
- KH is preparing an updated IPO for the final design of the RBP improvements (including existing storm sewer recommendations).

#### Water & Sewer Extension - State Hwy 78/Alanis (KH)

- Design is complete. Waiting on the signed and filed drainage and sanitary sewer easements.
- A pre-con meeting can be scheduled once all easements are signed and filed.
- Contractor will need to coordinate with NTMWD on shutdown for tie-in.

#### Jackson Avenue Development

- Jackson/Oak/Marble parking exhibit and downtown sidewalk exhibits have been completed.
- KH is coordinating with the City and design team for the Downtown infrastructure/wayfinding project to coordinate parking, drainage, and the development's "theme."
- Once the drainage solution is known, KH will prepare an IPO for a master plan, preliminary and final engineering, and an OPCC for the development of the block at Jackson/Oak/Marble. Architect/planner will be engaged to help plan the buildings (anticipated to be shell buildings/condominiums for sale/lease). The development will meet the requirements of the Downtown overlay district.

#### Westgate Gas Line & Easement Coordination

- Ongoing work on the abandonment of the former easements is still taking place.
- Atmos has provided the final document for execution. Staff sent a copy of Lot 3 and Lot 4 easements for filing with the county and provided the originals to Atmos. Lot 1 paperwork is to be completed by the current property owner and provided to Atmos.

#### FM 544 Corridor Master Plans

- KH kicked off survey and performing record drawing research.

#### Atmos Gas Main Extension- N Hwy 78

- A contract has been signed with MasTec.
- MasTec is awaiting the final construction package from Atmos and is scheduled to begin construction on June 30<sup>th</sup>. Once begun, the project is expected to be completed within 3 weeks.

#### WEDC General Engineering

- KH finalizing Brown/Keefer updated concept plan.

**BRE & Workforce Updates:**

- 1 BRE visit was conducted in May.
- Attended the ceremony for the first graduating class of the Raytheon Apprenticeship program. The second cohort has begun.
- Attended Internship Signing Ceremony and CTE Advisory Meeting. Helm Dental Laboratories signed three ISD CTE interns from CAD & robotics disciplines.
- Met with two local businesses about support for expansion activities.

**Additional WEDC Activities/Programs in Review:**

- Ongoing efforts toward social media, Discover Wylie, and Social Media Rescue for local businesses.
- Preliminary designs have been approved, and the staging environment is currently being set up to start work for the refreshing of the existing Discover Wylie website. The improvements to the existing website will allow for an easier transition of the Historic Downtown Wylie layer into the new DW website.
- Ongoing meetings and discussions with real estate developers, contractors, and property owners continue.
- Worked with legal regarding ongoing real estate projects and performance agreements.
- Staff and Board attended Taste of Wylie (WM, HS, DD, RH, AW, MB, CS)
- Staff attended the Chamber Leadership Luncheon (MW, RH, AW, MB)
- Staff and Board assisted the Chamber with delivering popcorn for Small Business Week (MW, AW, CS)
- Staff attended the Small Business Week Reception – Party on the Patio (JG, AW, CS)
- Staff and Board attended the CCBA State of the Business Luncheon (MW, AW)
- Staff participated in weekly TEDC Legislative Committee meetings (CS)
- Staff and Board attended ICSC Las Vegas (MP, BP, MW, JG, RH)
- Staff attended Annual CTE Signing Day & Advisory Meeting (AW, CS)
- Staff attended TEDC's Peer Roundtable: BRE & Supplier Relationships via Zoom (AW, CS)
- Staff attended the Savage – 50 Years Celebration (AW, CS)
- Sales tax revenues for June are up 2.89%. YTD sales tax revenues are up 7.31%.

**Committee Updates:**

- Budget Committee members have met to discuss an overview of the proposed FY26 Budget.

**Upcoming Events:**

- TEDC Mid-Year Conference – June 18-20
- Juneteenth Holiday: WEDC Offices Closed – June 19 (Staff Attending TEDC Conference)
- Board and Commission Outgoing Reception/Swear-In/Joint ES with City Council – June 24
- Whisker Wishes/In-Sync Exotics Gala – June 28
- Budget Work Session with City Council – July 8
- WISD New Teacher Luncheon – July 22
- Final Budget Work Session with City Council – July 22
- Wylie Championship Rodeo – September 12-13

Please see the attached Marketing Calendar for the full list of upcoming events.

2025 May			Board Meeting – 28 <sup>th</sup>
1	7:07 am	Collin County Prayer Breakfast – rh, ts	
4-10		National Small Business Week	
5	11:00 am	Taste of Wylie	
6	8:30 am	WDMA Meeting	
11-17		Economic Development Week	
13	6:00 pm	City Council – Econ Dev Week Recognition	
14	11:30 am	CCBA - State of the Business – mw, aw	
15		Leadership Wylie – History of Wylie/Public Works – mw, mb	
19-21		ICSC 2025 Las Vegas – Las Vegas – mp, bp, dd, mw, ig, rh	
20	1:00 pm	Internship Signing Day	
22	5:01 pm	5:01 PM Professional Networking – The Brass Tap	
26	CLOSED	Memorial Day Holiday – Office Closed	
27	6:00 pm	City Council	
27	11:30 am	Chamber of Commerce Leadership Wylie Luncheon & Graduation – mw, rh, aw, mb	
28	7:30 am	WEDC – Special Called Board Meeting	
28-29		Board & Commission Interviews	
31		Bluegrass on Ballard - Historic Downtown Wylie/Olde City Park	

2025 June			Board Meeting – 18 <sup>th</sup>
Day	Time	Meeting/Event	
3	8:30-9:30 am	WDMA Meeting	
6	9:00-5:00 pm	Chamber – 5th Annual East Collin County Women’s Conference	
11	6:00 pm	City Council	
14	10 – 3:00 pm	Wylie 5th Annual Juneteenth Celebration – Olde City Park	
18	7:30 am	WEDC- Board Meeting	
18-20		TEDC Mid-Year Conference – Rockwall, TX – ig, rh, mb, cs	
19	CLOSED	Juneteenth Holiday – Office Closed	
23-25		IEDC Rural Retreat – Great Falls, Montana	
24	6:00 pm	City Council - Board and Commission Reception/New Member Swear-in/Joint ES	
26	5:01 pm	5:01 PM Professional Networking – Napoli’s East Plano	
28	6:00 pm	Whisker Wishes- In-Sync Exotics Gala- Boyd Farm	*RSVP Required

2025 July			Board Meeting – 17 <sup>th</sup>
Day	Time	Meeting/Event	
1	8:30-9:30 am	WDMA Meeting	
4	CLOSED	4 <sup>th</sup> of July Independence Day Holiday- Office Closed	
8	6:00 pm	City Council/WEDC Budget Work Session	
15-16		CSEF Conference – Arlington, TX	
16	7:30 am	WEDC- Board Meeting	
22	6:00 pm	City Council/ Final Budget Work Session with Council	
22	11:30 am	Chamber – WISD New Teacher Luncheon	
24	5:01-7:00 pm	5:01 PM Professional Mixer – The Brass Tap - Sachse	

## Around the Corner...

- SEDC Annual Conference – Aug 10-12
- Retail Live – Austin – Sept 4
- BEDC - Oct 7-10
- TEDC Sales Tax Training – Oct 17