

Wylie Economic Development Corporation Board Regular Meeting

March 19, 2025 – 7:30 AM WEDC Office Conference Room - 250 South Highway 78, Wylie, Texas 75098

CALL TO ORDER

INVOCATION & PLEDGE OF ALLEGIANCE

COMMENTS ON NON-AGENDA ITEMS

Any member of the public may address Board regarding an item that is not listed on the Agenda. Members of the public must fill out a form prior to the meeting in order to speak. Board requests that comments be limited to three minutes for an individual, six minutes for a group. In addition, Board is not allowed to converse, deliberate or take action on any matter presented during citizen participation.

CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine by the Board and will be enacted by one motion. There will not be separate discussion of these items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.

- A. Consider and act upon approval of Minutes from the February 19, 2025 Regular Meeting of the WEDC Board of Directors.
- B. Consider and act upon approval of the February 2025 WEDC Treasurer's Report.

REGULAR AGENDA

- 1. Consider and act upon issues surrounding utility relocations at FM 544 Gateway.
- Consider and act upon a First Amendment to the Purchase and Sale Agreement between the WEDC and Aktrian Holdings LLC.
- 3. Consider and act upon issues surrounding the 2024 WEDC Annual Report.

DISCUSSION ITEMS

- DS1. Discussion regarding the Performance Agreement between WEDC and MLKJ Investments, LLC.
- DS2. Discussion regarding ICSC.
- <u>DS3.</u> Staff report: WEDC Property Update, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs.

EXECUTIVE SESSION

Sec. 551.072. DELIBERATION REGARDING REAL PROPERTY; CLOSED MEETING.

A governmental body may conduct a closed meeting to deliberate the purchase, exchange, lease, or value of real property if deliberation in an open meeting would have a detrimental effect on its negotiating position.

ES1. Consider the sale or acquisition of properties located at Brown/Eubanks, FM 544/Cooper, FM 544/Sanden, Jackson/Oak, Regency/Steel, State Hwy 78/Brown, and State Hwy 78/Skyview.

Sec. 551.074. PERSONNEL MATTERS; CLOSED MEETING.

- (a) This chapter does not require a governmental body to conduct an open meeting:
- (1) to deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or
- (2) to hear a complaint or charge against an officer or employee.
- (b) Subsection (a) does not apply if the officer or employee who is the subject of the deliberation or hearing requests a public hearing.

Sec. 551.087. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS; CLOSED MEETING.

This chapter does not require a governmental body to conduct an open meeting:

- (1) to discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or
- (2) to deliberate the offer of a financial or other incentive to a business prospect described by Subdivision (1).
- ES2. Deliberation regarding commercial or financial information that the WEDC has received from a business prospect and to discuss the offer of incentives for Projects: 2022-1b, 2022-1c, 2023-1c, 2023-2d, 2023-11b, 2024-2d, 2024-5a, 2024-5f, 2024-7a, 2024-8d, 2024-9d, 2024-12a, 2024-12c, 2025-1a, 2025-1f, 2025-2a, 2025-3a, 2025-3b, and 2025-3d.

RECONVENE INTO OPEN SESSION

Take any action as a result from Executive Session.

FUTURE AGENDA ITEMS

ADJOURNMENT

CERTIFICATION

I certify that this Notice of Meeting was posted on March 14, 2025 at 5:00 p.m. on the outside bulletin board at Wylie City Hall, 300 Country Club Road, Building 100, Wylie, Texas, a place convenient and readily accessible to the public at all times.

Stephanie Storm, City Secretary	Date Notice Removed

The Wylie Municipal Complex is wheelchair accessible. Sign interpretation or other special assistance for disabled attendees must be requested 48 hours in advance by contacting the City Secretary's Office at 972.516.6020. Hearing impaired devices are available from the City Secretary prior to each meeting.

If during the course of the meeting covered by this notice, the Board should determine that a closed or executive meeting or session of the Board or a consultation with the attorney for the City should be held or is required, then such closed or executive meeting or session or consultation with attorney as authorized by the Texas Open Meetings Act, Texas Government Code § 551.001 et. seq., will be held by the Board at the date, hour and place given in this notice as the Board may conveniently meet in such closed or executive meeting or session or consult with the attorney for the City concerning any and all subjects and for any and all purposes permitted by the Act, including, but not limited to, the following sanctions and purposes:

Texas Government Code Section:

- § 551.071 Private consultation with an attorney for the City.
- § 551.072 Discussing purchase, exchange, lease or value of real property.
- § 551.073 Discussing prospective gift or donation to the City.
- § 551.074 Discussing personnel or to hear complaints against personnel.
- § 551.076 Discussing deployment of security personnel or devices or security audit.
- § 551.087 Discussing certain economic development matters.

Minutes

Wylie Economic Development Corporation Board of Directors Regular Meeting

February 19, 2025 – 7:30 A.M. WEDC Offices – Conference Room 250 S Hwy 78 – Wylie, TX 75098

CALL TO ORDER

Announce the presence of a Quorum

President Demond Dawkins called the meeting to order at 7:30 a.m. Board Members present were Vice President Blake Brininstool, Harold Smith, and Melisa Whitehead. Board Member Whitney McDougall arrived during the Invocation and Pledge of Allegiance at 7:31 a.m.

Ex-Officio Members, Mayor Matthew Porter and City Manager Brent Parker were present.

WEDC staff present included Executive Director Jason Greiner, Assistant Director Rachael Hermes, BRE Director Angel Wygant, Research Analyst Marissa Butts, and Office Manager Christy Stewart.

INVOCATION & PLEDGE OF ALLEGIANCE

Demond Dawkins gave the invocation and led the Pledge of Allegiance.

COMMENTS ON NON-AGENDA ITEMS

With no citizen participation, President Dawkins moved to Consent Agenda.

CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine by the WEDC Board of Directors and will be enacted by one motion. There will not be a separate discussion of these items. If discussion is desired, that item will be removed from the Consent Agenda and will be considered separately.

- A. Consider and act upon approval of Minutes from January 15, 2025, Regular Meeting of the WEDC Board of Directors.
- B. Consider and act upon approval of Minutes from January 24, 2025, Special Called Meeting of the WEDC Board of Directors.
- C. Consider and act upon approval of the January 2025 WEDC Treasurer's Report.

Board Action

A motion was made by Whitney McDougall, seconded by Blake Brininstool, to approve the Consent Agenda. A vote was taken, and the motion passed 5-0.

WEDC – Minutes February 19, 2025 Page 2 of 4

REGULAR AGENDA

1. Consider and act upon issues surrounding a gas main extension at State Hwy 78/Eubanks.

Staff Comments

Staff reminded the Board that the WEDC approved a contract with MasTec in the amount of \$604,000 on May 17, 2023. Staff noted that the project was delayed due to issues obtaining the necessary easements from the adjacent landowners. Additionally, the proposed revised natural gas service will extend from Kreymer Lane vs. extending the gas line up Eubanks from Brown Street. Staff is bringing this item back to the Board with the modified scope and updated bid for approval within this fiscal year.

Board Action

A motion was made by Whitney McDougall, seconded by Blake Brininstool, to award the contract to MasTec North America, Inc. in the amount of \$576,876 and further authorize the Executive Director to execute any and all necessary documents. A vote was taken, and the motion passed 5-0.

DISCUSSION ITEMS

DS1. Discussion regarding the Performance Agreement between WEDC and MLKJ Investments, LLC.

Staff Comments

Staff opened the discussion with Mansour Khayal of MLKJ Investments, who was in attendance, to provide a general update regarding the status of his project. Khayal noted the completion of the required Pre-Construction Meeting on 2/18/2025 and informed the Board that they received Permit No. 25-007. He stated that construction on the project is anticipated to start in March and briefly discussed the timeline and any possible delays. Khayal noted a potential prospect interested in moving into the building space and will disclose information regarding the prospect when the information is available. Regarding the current tenant on the property, Khayal noted that he is working with the tenant to find a suitable location and may need an additional 5 to 6 days for them to vacate fully. Khayal expressed concerns regarding access to natural gas on the property and possible traffic issues on Eubanks impacting potential prospects. The Board inquired regarding any additional problems that could affect the project timeline aside from traffic, with no additional concerns expressed.

DS2. Discussion regarding the WEDC 2024 Annual Report.

Staff Comments

Staff provided the Board with the FY 2024-2025 Goals & Objectives for review and noted completed projects and projects nearing completion. The Board provided feedback on long-term goals and objectives they would like to see in FY 2025-2026. Items discussed included Downtown Revitalization & Expansion, 544 Gateway Addition, Regency Business Park, Highway 78 Developments, and Expanding/Promoting BRE and Workforce Programs. Staff will bring back the WEDC 2024 Annual Report for final Board review in March, with a presentation to the City Council to follow.

DS3. Discussion regarding ICSC.

WEDC – Minutes February 19, 2025 Page 3 of 4

Staff Comments

Staff shared the 2025 ICSC Las Vegas schedule with the Board and noted that two registrations were purchased for whichever Board Members would attend. The Board began their discussion by considering who should attend ICSC events and their purpose at these events. The Board then discussed who will attend this year's ICSC Las Vegas event in May and agreed that one board member should attend.

DS4. Staff report: WEDC Property Update, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs.

Staff Comments

Staff referred the Board to the Agenda Report provided in the packet for all updates related to WEDC Property Updates, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs. Staff discussed the progress on 544 Gateway Addition, Brown & 78, Hwy 78 TxDOT Improvements, Jackson Ave Parking, and the Feasibility Study. Regarding the installation of irrigation and sod related to the Hwy 78 TxDOT Improvements, staff noted that bids received were discussed with the Board President before proceeding with a contract. Staff noted a 126.87% increase in sales tax reporting from the Texas State Comptroller's Office for the month of February due to a one-time adjustment from a single user.

EXECUTIVE SESSION

Recessed into Closed Session at 8:41 a.m. in compliance with Section 551.001, et. seq. Texas Government Code, to wit:

Sec. 551.072. DELIBERATION REGARDING REAL PROPERTY; CLOSED MEETING.

ES1. Consider the sale or acquisition of properties located at Brown/Eubanks, FM 544/Cooper, FM 544/Sanden, Jackson/Oak, Regency/Steel, and State Hwy 78/Brown.

Sec. 551.074. PERSONNEL MATTERS; CLOSED MEETING.

Sec. 551.087. DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS; CLOSED MEETING.

ES2. Deliberation regarding commercial or financial information that the WEDC has received from a business prospect and to discuss the offer of incentives for Projects: 2021-4b, 2021-6c, 2022-1b, 2022-1c, 2023-1c, 2023-2d, 2023-11a, 2023-11b, 2024-2d, 2024-4e, 2024-5a, 2024-7a, 2024-7b, 2024-7e, 2024-8a, 2024-8b, 2024-8c, 2024-8d, 2024-9b, 2024-9c, 2024-9d, 2024-9e, 2024-9f, 2024-10a, 2024-10b, 2024-10c, 2024-11a, 2024-11b, 2024-11c, 2024-11d, 2024-11e, 2024-12a, 2024-12b, 2024-12c, 2025-1a, 2025-1b, 2025-1c, 2025-1d, 2025-1e, 2025-1f, 2025-2a, 2025-2b, 2025-2c, 2025-2d, 2025-2e, and 2025-2f.

RECONVENE INTO OPEN SESSION

Take any action as a result of the Executive Session.

President Dawkins reconvened into Open Session at 9:31 a.m.

WEDC – Minutes February 19, 2025 Page 4 of 4

FI	T	T	IR	E.	A	GENI)A	ITEN	ЛS

The Board requested a Staffing and Compensation Ca.m. in the WEDC Conference Room. A Notice of Conference Room.	Committee meeting to be scheduled for 3/7/25 at 10:0 Quorum will be posted 72 hours in advance.
ADJOURNMENT	
With no further business, President Dawkins adjour	ned the WEDC Board meeting at 9:33 a.m.
ATTEST:	Demond Dawkins, President
Jason Greiner, Executive Director	



AGENDA REPORT

Meeting Date:	March 19, 2025	Item Number:	В							
Prepared By:	Jason Greiner									
Subject										
Consider and act upon approval of the February 2025 WEDC Treasurer's Report.										
Recommenda	ation									

Presented for the Board's review and approval is the February 2025 Treasurer's Report detailing the month and year-to-date financial transactions and performance against budget. This report contains the Revenue and Expense Report, Statement of Net Position, Balance Sheet, Sales Tax Report, and Performance Agreement Summary.

REVENUES:

Sales Tax Revenue earned in December allocated in February was \$602,324.24, an increase of 126.87% over the same period in 2024. (Please note that this increase was due to a one-time adjustment from a single user in the amount of \$239,410.79.)

EXPENSES:

Advertising

\$32,500 SFC, LLC Payment 1 – Feasibility Study

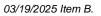
Motion to approve the February 2025 WEDC Treasurer's Report.

Dues and Subscriptions

\$11,000 Placer Labs – Yearly Subscription Fee

Special Services - Infrastructure

\$29,925 Reeder Concrete- Pay App 7 (Hwy 78 & Brown TxDOT Improvements) \$499,477.34 McMahon Contracting- Pay App 5 (Hwy 78 & Brown Infrastructure)





February Rev/Exp Report

Account Summary

For Fiscal: 2024-2025 Period Ending: 02/28/2025

				rui riscai. 20	724-2025 Perio		/20/2023
						Variance	
		Original Total Budget	Current Total Budget	Period Activity	Fiscal	Favorable (Unfavorable)	Percent
		iotai buuget	iotai buuget	Activity	Activity	(Olliavorable)	Remaining
Fund: 111 - WYLIE EC	CONOMIC DEVEL CORP						
Revenue							
Category: 400 - T	Taxes						
111-4000-40210	SALES TAX	4,990,217.00	4,990,217.00	602,324.24	1,375,538.83	-3,614,678.17	72.44 %
	Category: 400 - Taxes Total:	4,990,217.00	4,990,217.00	602,324.24	1,375,538.83	-3,614,678.17	72.44%
Category: 460 - I	nterest Income						
111-4000-46110	ALLOCATED INTEREST EARNINGS	112,000.00	112,000.00	29,906.09	175,004.18	63,004.18	156.25 %
	Category: 460 - Interest Income Total:	112,000.00	112,000.00	29,906.09	175,004.18	63.004.18	56.25%
Catagony 490 N	5 ,	,	,	,	-,		
• .	Miscellaneous Income	4 900 00	4 900 00	400.00	2 700 00	1 100 00	22.02.0/
<u>111-4000-48110</u>	RENTAL INCOME	4,800.00	4,800.00	400.00	3,700.00	-1,100.00	22.92 %
<u>111-4000-48410</u>	MISCELLANEOUS INCOME	0.00	0.00	0.00	400.00	400.00	0.00 %
111-4000-48430	GAIN/(LOSS) SALE OF CAP ASSETS	4,121,530.00	4,121,530.00	0.00	925,593.76	-3,195,936.24	77.54 %
	Category: 480 - Miscellaneous Income Total:	4,126,330.00	4,126,330.00	400.00	929,693.76	-3,196,636.24	77.47%
	Revenue Total:	9,228,547.00	9,228,547.00	632,630.33	2,480,236.77	-6,748,310.23	73.12%
Expense							
Category: 510 - F	Personnel Services						
111-5611-51110	SALARIES	470,558.40	470,558.40	35,272.38	174,964.10	295,594.30	62.82 %
111-5611-51140	LONGEVITY PAY	2,807.68	2,807.68	0.00	2,664.00	143.68	5.12 %
111-5611-51310	TMRS	74,649.83	74,649.83	5,562.46	27,843.04	46,806.79	62.70 %
111-5611-51410	HOSPITAL & LIFE INSURANCE	79,943.76	79,943.76	6,503.57	32,517.85	47,425.91	59.32 %
111-5611-51420	LONG-TERM DISABILITY	1,741.07	1,741.07	80.80	404.00	1,337.07	76.80 %
111-5611-51440	FICA	29,348.70	29,348.70	2,003.70	10,223.25	19,125.45	65.17 %
111-5611-51450	MEDICARE	6,863.81	6,863.81	468.60	2,390.88	4,472.93	65.17 %
111-5611-51470	WORKERS COMP PREMIUM	994.07	994.07	0.00	724.00	270.07	27.17 %
111-5611-51480	UNEMPLOYMENT COMP (TWC)	585.00	585.00	168.86	581.44	3.56	0.61 %
	Category: 510 - Personnel Services Total:	667,492.32	667,492.32	50,060.37	252,312.56	415,179.76	62.20%
Category: 520 - S	Sunnlies						
111-5611-52010	OFFICE SUPPLIES	5,000.00	5,000.00	199.85	834.24	4,165.76	83.32 %
111-5611-52040	POSTAGE & FREIGHT	300.00	300.00	0.00	223.85	76.15	25.38 %
111-5611-52810	FOOD SUPPLIES	3,000.00	3,000.00	206.87	1,040.81	1,959.19	65.31 %
111 3011 32010	Category: 520 - Supplies Total:	8,300.00	8,300.00	406.72	2,098.90	6,201.10	74.71%
	•	0,500.00	0,500.00	400172	2,030.30	0,201.10	7417270
• .	Materials for Maintenance						
<u>111-5611-54610</u>	FURNITURE & FIXTURES	2,500.00	2,500.00	0.00	0.00	2,500.00	100.00 %
111-5611-54810	COMPUTER HARD/SOFTWARE	7,650.00	7,650.00	0.00	0.00	7,650.00	100.00 %
	ategory: 540 - Materials for Maintenance Total:	10,150.00	10,150.00	0.00	0.00	10,150.00	100.00%
Category: 560 - C	Contractual Services						
<u>111-5611-56030</u>	INCENTIVES	1,741,250.00	1,741,250.00	0.00	200,000.00	1,541,250.00	88.51 %
111-5611-56040	SPECIAL SERVICES	87,270.00	87,270.00	157.50	725.00	86,545.00	99.17 %
111-5611-56041	SPECIAL SERVICES-REAL ESTATE	71,000.00	71,000.00	650.00	6,411.39	64,588.61	90.97 %
111-5611-56042	SPECIAL SERVICES-INFRASTRUCTUR	9,020,667.00	9,020,667.00	533,323.46	2,949,217.98	6,071,449.02	67.31 %
111-5611-56080	ADVERTISING	226,125.00	226,125.00	42,472.53	89,925.31	136,199.69	60.23 %
111-5611-56090	COMMUNITY DEVELOPMENT	74,450.00	74,450.00	8,216.56	20,488.48	53,961.52	72.48 %
111-5611-56110	COMMUNICATIONS	7,900.00	7,900.00	521.11	2,074.30	5,825.70	73.74 %
111-5611-56180	RENTAL	27,000.00	27,000.00	2,250.00	11,250.00	15,750.00	58.33 %
111-5611-56210	TRAVEL & TRAINING	95,500.00	95,500.00	864.22	25,499.41	70,000.59	73.30 %
111-5611-56250	DUES & SUBSCRIPTIONS	91,053.00	91,053.00	17,116.79	58,726.66	32,326.34	35.50 %
111-5611-56310	INSURANCE	6,800.00	6,800.00	0.00	5,816.85	983.15	14.46 %
111-5611-56510	AUDIT & LEGAL SERVICES	53,000.00	53,000.00	1,251.60	12,057.00	40,943.00	77.25 %
111-5611-56570	ENGINEERING/ARCHITECTURAL	855,300.00	855,300.00	13,094.16	53,364.57	801,935.43	93.76 %
111-5611-56610	UTILITIES-ELECTRIC	2,400.00	2,400.00	219.79	786.35	1,613.65	67.24 %

3/14/2025 8:18:46 AM Page 1 of 4

Budget Report

For Fiscal: 2024-2025 Period Ending: 02/28/2025

						Variance	
		Original	Current	Period	Fiscal	Favorable	Percent
		Total Budget	Total Budget	Activity	Activity	(Unfavorable)	Remaining
	Category: 560 - Contractual Services Total:	12,359,715.00	12,359,715.00	620,137.72	3,436,343.30	8,923,371.70	72.20%
Category: 570 - Debt Service & Capital Replacement							
111-5611-57410	PRINCIPAL PAYMENT	606,744.04	606,744.04	51,833.85	257,403.93	349,340.11	57.58 %
<u>111-5611-57415</u>	INTEREST EXPENSE	625,253.60	625,253.60	50,832.62	255,928.42	369,325.18	59.07 %
Category: 5	70 - Debt Service & Capital Replacement Total:	1,231,997.64	1,231,997.64	102,666.47	513,332.35	718,665.29	58.33%
Category: 580 - C	apital Outlay						
111-5611-58110	LAND-PURCHASE PRICE	1,000,000.00	1,000,000.00	0.00	0.00	1,000,000.00	100.00 %
	Category: 580 - Capital Outlay Total:	1,000,000.00	1,000,000.00	0.00	0.00	1,000,000.00	100.00%
	Expense Total:	15,277,654.96	15,277,654.96	773,271.28	4,204,087.11	11,073,567.85	72.48%
Fund: 111 - W	VYLIE ECONOMIC DEVEL CORP Surplus (Deficit):	-6,049,107.96	-6,049,107.96	-140,640.95	-1,723,850.34	4,325,257.62	71.50%
	Report Surplus (Deficit):	-6,049,107.96	-6,049,107.96	-140,640.95	-1,723,850.34	4,325,257.62	71.50%

3/14/2025 8:18:46 AM Page <u>2 of 4</u>

Budget Report For Fiscal: 2024-2025 Period Ending: 02/28/2025

Group Summary

Category	Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Remaining
Fund: 111 - WYLIE ECONOMIC DEVEL CORP						
Revenue						
400 - Taxes	4,990,217.00	4,990,217.00	602,324.24	1,375,538.83	-3,614,678.17	72.44%
460 - Interest Income	112,000.00	112,000.00	29,906.09	175,004.18	63,004.18	56.25%
480 - Miscellaneous Income	4,126,330.00	4,126,330.00	400.00	929,693.76	-3,196,636.24	77.47%
Revenue Total:	9,228,547.00	9,228,547.00	632,630.33	2,480,236.77	-6,748,310.23	73.12%
Expense						
510 - Personnel Services	667,492.32	667,492.32	50,060.37	252,312.56	415,179.76	62.20%
520 - Supplies	8,300.00	8,300.00	406.72	2,098.90	6,201.10	74.71%
540 - Materials for Maintenance	10,150.00	10,150.00	0.00	0.00	10,150.00	100.00%
560 - Contractual Services	12,359,715.00	12,359,715.00	620,137.72	3,436,343.30	8,923,371.70	72.20%
570 - Debt Service & Capital Replacement	1,231,997.64	1,231,997.64	102,666.47	513,332.35	718,665.29	58.33%
580 - Capital Outlay	1,000,000.00	1,000,000.00	0.00	0.00	1,000,000.00	100.00%
Expense Total:	15,277,654.96	15,277,654.96	773,271.28	4,204,087.11	11,073,567.85	72.48%
Fund: 111 - WYLIE ECONOMIC DEVEL CORP Surplus (Deficit):	-6,049,107.96	-6,049,107.96	-140,640.95	-1,723,850.34	4,325,257.62	71.50%
Report Surplus (Deficit):	-6,049,107.96	-6,049,107.96	-140,640.95	-1,723,850.34	4,325,257.62	71.50%

3/14/2025 8:18:46 AM Page <u>3 of 4</u>

Budget Report

For Fiscal: 2024-2025 Period Ending: 02/28/2025

Fund Summary

	Original	Current	Period	Fiscal	Variance Favorable
Fund	Total Budget	Total Budget	Activity	Activity	(Unfavorable)
111 - WYLIE ECONOMIC DEVEL CC	-6,049,107.96	-6,049,107.96	-140,640.95	-1,723,850.34	4,325,257.62
Report Surplus (Deficit):	-6,049,107.96	-6,049,107.96	-140,640.95	-1,723,850.34	4,325,257.62

3/14/2025 8:18:46 AM Page <u>4 of 4</u>

Wylie Economic Development Corporation Statement of Net Position As of February 28, 2025

Assets Cash and cash equivalents Receivables Inventories Prepaid Items	\$ \$ \$	12,359,863.42 717,000.00 14,063,964.34	Note 1
Total Assets	\$	27,140,827.76	
Deferred Outflows of Resources Pensions	\$	84,397.55	
Total deferred outflows of resources	\$	84,397.55	
Liabilities			
Accounts Payable and other current liabilities	\$	296,766.10	
Unearned Revenue	\$	1,200.00	Note 2
Non current liabilities:			
Due within one year	\$	427,816.91	Note 3
Due in more than one year	\$	14,482,701.43	
Total Liabilities	\$	15,208,484.44	
Deferred Inflows of Resources			
Pensions	\$	(8,542.41)	
Total deferred inflows of resources	\$	(8,542.41)	
Net Position			
Net investment in capital assets	\$	-	
Unrestricted	, \$	12,008,198.46	
Total Net Position	\$	12,008,198.46	

Note 1: Includes incentives in the form of forgivable loans for \$67,000 (Glen Echo), \$450,000 (Phoenix Ascending), and \$200,000 (MLKJ)

Note 2: Deposits from rental property

Note 3: Liabilities due within one year includes compensated absences of \$32,301



Balance Sheet Account Summary As Of 02/28/2025

. 444 - WOULE ECONOCIO	Name	Balance	
: 111 - WYLIE ECONOMIC	DEVEL CORP		
.11-1000-10110	CLAIM ON CASH AND CASH EQUIV.	12,357,863.42	
.11-1000-10115	CASH - WEDC - INWOOD	0.00	
.11-1000-10135	ESCROW	0.00	
.11-1000-10180	DEPOSITS	2,000.00	
.11-1000-10198	OTHER - MISC CLEARING	0.00	
.11-1000-10341	TEXPOOL	0.00	
.11-1000-10343	LOGIC	0.00	
.11-1000-10481	INTEREST RECEIVABLE	0.00	
.11-1000-11511	ACCTS REC - MISC	0.00	
.11-1000-11517	ACCTS REC - SALES TAX	0.00	
.11-1000-12810	LEASE PAYMENTS RECEIVABLE	0.00	
.11-1000-12950	LOAN PROCEEDS RECEIVABLE	0.00	
.11-1000-12996	LOAN RECEIVABLE	0.00	
.11-1000-12997	ACCTS REC - JTM TECH	0.00	
.11-1000-12998	ACCTS REC - FORGIVEABLE LOANS	717,000.00	
.11-1000-14112	INVENTORY - MATERIAL/ SUPPLY	0.00	
.11-1000-14116	INVENTORY - LAND & BUILDINGS	14,063,964.34	
.11-1000-14118	INVENTORY - BAYCO/ SANDEN BLVD	0.00	
.11-1000-14310	PREPAID EXPENSES - MISC	0.00	
.11-1000-14410	DEFERRED OUTFLOWS	810,500.00	
	Total Assets:	27,951,327.76	27,951,327.76
ity			
.11-2000-20110	FEDERAL INCOME TAX PAYABLE	0.00	
.11-2000-20111	MEDICARE PAYABLE	0.00	
.11-2000-20112	CHILD SUPPORT PAYABLE	0.00	
.11-2000-20113	CREDIT UNION PAYABLE	0.00	
.11-2000-20114	IRS LEVY PAYABLE	0.00	
.11-2000-20115	NATIONWIDE DEFERRED COMP	0.00	
.11-2000-20116	HEALTH INSUR PAY-EMPLOYEE	-2,609.31	
.11-2000-20117	TMRS PAYABLE	220.67	
.11-2000-20118	ROTH IRA PAYABLE	0.00	
.11-2000-20119	WORKERS COMP PAYABLE	0.00	
.11-2000-20120	FICA PAYABLE	0.00	
.11-2000-20121	TEC PAYABLE	0.00	
.11-2000-20122	STUDENT LOAN LEVY PAYABLE	0.00	
.11-2000-20123	ALIMONY PAYABLE	0.00	
.11-2000-20124	BANKRUPTCY PAYABLE	0.00	
.11-2000-20125	VALIC DEFERRED COMP	0.00	
.11-2000-20126	ICMA PAYABLE	0.00	
.11-2000-20127	EMP. LEGAL SERVICES PAYABLE	0.00	
.11-2000-20130	FLEXIBLE SPENDING ACCOUNT	4,044.38	
.11-2000-20131	EDWARD JONES DEFERRED COMP	0.00	
		-3.00	
.11-2000-20132	EMP CARE FLITE		
	EMP CARE FLITE Unemployment Comp Payable	595.14	
.11-2000-20132		595.14 0.00	
.11-2000-20132	Unemployment Comp Payable		
.11-2000-20132 .11-2000-20133 .11-2000-20151	Unemployment Comp Payable ACCRUED WAGES PAYABLE	0.00	
.11-2000-20132 .11-2000-20133 .11-2000-20151 .11-2000-20180	Unemployment Comp Payable ACCRUED WAGES PAYABLE ADDIT EMPLOYEE INSUR PAY	0.00 49.46	
.11-2000-20132 .11-2000-20133 .11-2000-20151 .11-2000-20180 .11-2000-20199	Unemployment Comp Payable ACCRUED WAGES PAYABLE ADDIT EMPLOYEE INSUR PAY MISC PAYROLL PAYABLE	0.00 49.46 0.00	
.11-2000-20132 .11-2000-20133 .11-2000-20151 .11-2000-20180 .11-2000-20199 .11-2000-20201	Unemployment Comp Payable ACCRUED WAGES PAYABLE ADDIT EMPLOYEE INSUR PAY MISC PAYROLL PAYABLE AP PENDING	0.00 49.46 0.00 27,463.80	
.11-2000-20132 .11-2000-20133 .11-2000-20151 .11-2000-20180 .11-2000-20199 .11-2000-20201 .11-2000-20210	Unemployment Comp Payable ACCRUED WAGES PAYABLE ADDIT EMPLOYEE INSUR PAY MISC PAYROLL PAYABLE AP PENDING ACCOUNTS PAYABLE	0.00 49.46 0.00 27,463.80 0.00	

3/14/2025 8:18:03 AM Page 1 of <u>3</u>

03/19/2025 Item B.

As Of 02/28/2025

Balance Sheet

Account	Name	Balance
<u>111-2000-20810</u>	DUE TO GENERAL FUND	0.00
111-2000-22270	DEFERRED INFLOW	0.00
<u>111-2000-22275</u>	DEF INFLOW - LEASE PRINCIPAL	0.00
111-2000-22280	DEFERRED INFLOW - LEASE INT	0.00
<u>111-2000-22915</u>	RENTAL DEPOSITS	1,200.00
	Total Liability:	1,108,466.10
Equity		
111-3000-34110	FUND BALANCE - RESERVED	0.00
111-3000-34590	FUND BALANCE-UNRESERV/UNDESIG	28,566,712.00
	Total Beginning Equity:	28,566,712.00
Total Revenue		2,480,236.77
Total Expense		4,204,087.11
Revenues Over/Under Expenses		-1,723,850.34
	Total Equity and Current Surplus (Deficit):	26,842,861.66

Total Liabilities, Equity and Current Surplus (Deficit): 27,951,327.76

3/14/2025 8:18:03 AM Page 2 of 3

03/19/2025 Item B.

Balance Sheet As Of 02/28/2025

Account Name **Balance** Fund: 922 - GEN LONG TERM DEBT (WEDC)

Assets

Total Assets: 0.00 0.00

Liability

922-2000-28248 **GOVCAP LOAN/SERIES 2022** 7,281,368.05

Total Liability: 7,281,368.05

Total Equity and Current Surplus (Deficit): 0.00

> Total Liabilities, Equity and Current Surplus (Deficit): 7,281,368.05

> > *** FUND 922 OUT OF BALANCE *** -7,281,368.05

3/14/2025 8:18:03 AM Page 3 of 3

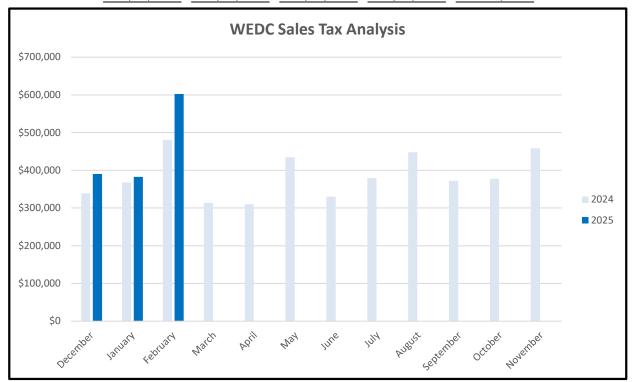
^{***}Warning: Account Authorization is turned on. Please run the Unauthorized Account Listing Report to see if you are out of balance due to missing

Wylie Economic Development Corporation SALES TAX REPORT February 28, 2025

BUDGETED YEAR

										DIFF	% DIFF
MONTH		FY 2022		FY 2023		FY 2024		FY 2025		24 vs. 25	24 vs. 25
DECEMBED	•	000 577 00	•	200 700 54	•	074 000 00	•	000 004 04	•	45.047.00	4.050/
DECEMBER	\$	263,577.66	\$	338,726.54	\$	374,686.38	\$	390,604.04	\$	15,917.66	4.25%
JANUARY	\$	326,207.92	\$	368,377.73	\$	393,994.39	\$	382,610.55	\$	(11,383.84)	-2.89%
FEBRUARY	\$	417,896.79	\$	480,381.11	\$	265,491.94	\$	602,324.24	\$	336,832.30	126.87%
MARCH	\$	305,605.50	\$	313,686.17	\$	577,757.71	\$	-			0.00%
APRIL	\$	265,773.80	\$	310,050.94	\$	341,335.06	\$	-			0.00%
MAY	\$	401,180.20	\$	434,878.33	\$	448,671.55	\$	-			0.00%
JUNE	\$	343,371.26	\$	330,236.89	\$	377,949.25	\$	-			0.00%
JULY	\$	331,432.86	\$	379,162.00	\$	374,225.20	\$	-			0.00%
AUGUST	\$	429,696.16	\$	448,253.70	\$	463,185.29	\$	-			0.00%
SEPTEMBER	\$	337,512.61	\$	371,880.65	\$	408,571.56	\$	-			0.00%
OCTOBER	\$	346,236.36	\$	377,466.67	\$	402,154.81	\$	-			0.00%
NOVEMBER	\$	392,790.84	\$	458,694.91	\$	446,217.04	\$	-			0.00%
Sub-Total	\$	4,161,281.96	\$	4,611,795.64	\$	4,874,240.18	\$	1,375,538.82	\$	341,366.11	10.69%

Total \$ 4,161,281.96 \$ 4,611,795.64 \$ 4,874,240.18 \$ 1,375,538.82 \$ 341,366.11 10.69%



^{***} Sales Tax collections typically take 2 months to be reflected as Revenue. SIsTx receipts are then accrued back 2 months.

Example: February SIsTx Revenue is actually December SIsTx and is therefore the 3rd allocation in FY25.

Wylie Economic Development Corporation

PERFORMANCE AGREEMENT REPORT February 28, 2025

PERFORMANCE AGREEMENTS	TOTAL INCENTIVE	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	EMAINING AFTER JRRENT FY	REVIOUS FY PAYMENTS	TOTAL INCENTIVE	
AMERICAN ENTITLEMENTS II	\$ 35,000.00	\$ 12,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 23,000.00	\$ 35,000.00	
AXL	\$ 65,000.00	\$ 18,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 46,500.00	\$ 65,000.00	
GLEN ECHO BREWING	\$ 100,000.00	\$ 30,000.00	\$ 20,000.00	\$ -	\$ -	\$ -	\$ 20,000.00	\$ 50,000.00	\$ 100,000.00	Α
MLKJ	\$ 80,000.00	\$ 40,000.00	\$ 40,000.00	\$ -	\$ -	\$ -	\$ 40,000.00	\$ -	\$ 80,000.00	В
CLF II LI WYLIE (LOVETT)	\$ 1,300,000.00	\$ 650,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 650,000.00	\$ 1,300,000.00	
PHOENIX ASCENDING	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	С
SANDEN INTERNATIONAL	\$ 500,000.00	\$ 200,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 300,000.00	\$ 500,000.00	
	\$ 2,080,000.00	\$ 950,500.00	\$ 60,000.00	\$ 	\$ 	\$ 	\$ 60,000.00	\$ 1,069,500.00	\$ 2,080,000.00	

Deferred Outflow \$ 810,500.00

A. Performance Agreeement (\$100,000) and Forgiveable Land Grant (\$100,000 forgiven over 3 years). \$33,000 CO, \$33,000 in 2025, and \$34,000 in 2026.

B. Performance Agreement (\$80,000) and Forgiveable Land Grant (\$200,000 forgiven over 3 years). \$50,000 CO & \$50,000/year in 2025, 2026, & 2027.

C. Forgiveable Land Grant (\$450,000 forgiven over 4 years). \$112,500 CO & \$112,500/year in 2026, 2027, & 2028.



AGENDA REPORT

Meeting Date:	March 19, 2025	Item Number:	1
Prepared By:	Jason Greiner		
Subject			

Consider and act upon issues surrounding utility relocations at FM 544 Gateway.

Recommendation

Motion to award a contract to Capco Telecom in an amount not to exceed \$70,000 and further authorize the Executive Director to execute any and all necessary documents.

Discussion

As the Board is aware, the WEDC has been working toward redevelopment at the 544 Gateway Addition, which is currently under construction. Utility conflicts exist onsite along the north side of FM 544/Kirby that will need to be resolved for project completion and subsequent real estate transactions.

Staff has been in contact with numerous utility contractors to relocate overhead utilities (aerial fiber) from the old Oncor poles to the new poles. One of the fiber optic lines requiring relocation is owned by Wylie ISD and utilized by the City of Wylie. Application/permit/flagging fees with KCS railroad are included in the project's scope and cost estimation.

The Wylie ISD fiber relocation scope of work is as follows:

- Install new 505 +/- LF of Wylie ISD aerial 72 count OSP fiber and strand on new Oncor poles starting 608 +/- LF West of HWY 78
- Splice 144 strands of Wylie ISD 72ct OSP fiber cable. (72ct splices on each end)
- . Remove 505 +/- LF of Wylie ISD aerial OSP fiber in conflict
- All fiber testing with documented test results.
- All Permitting (not including railroad fees) and Project Management necessary to complete the project.



AGENDA REPORT

Meeting Date:	March 19, 2025	Item Number:	2
Prepared By:	Jason Greiner		(Staff Use Only)

Subject

Consider and act upon a First Amendment to the Purchase and Sale Agreement between the WEDC and Aktrian Holdings, LLC.

Recommendation

Motion to approve a First Amendment to the Purchase and Sale Agreement between the WEDC and Aktrian Holdings, LLC and further authorize the Board President or his/her designee to execute said agreement.

Discussion

As the Board will recall, on October 16, 2024, the WEDC approved a Purchase and Sale Agreement with Aktrian Holdings, LLC for the sale of all of Lot 3, Block B, Regency Business Park Addition, Phase One, a 0.650-acre lot for \$130,000.00. The contract was later executed on October 17, 2024. This item is being brought back to the Board to allow an extension to the Feasibility Period to better line up with the City Planning & Zoning approval process.

The proposed First Amendment extends the Feasibility Period deadline by 90 days, from April 15, 2025, to July 14, 2025.

Original Analysis:

- All of Lot 1 and the southernmost portion of Lot 3, Block B, Regency Business Park Addition
- Effective Date of Contract: October 17, 2024
- Feasibility Period Expiration (180 days after Effective Date): April 15, 2025
- Closing Date: May 15, 2025

As presented:

- Amended Feasibility Period Expiration with a 90-day extension: July 14, 2025
- Amended Closing Date on or before: August 13, 2025



March 10, 2025

Wylie Economic Development Board

AGENDA REPORT

weeting Date.	Water 19, 2023	_ item Number.	
Prepared By:	Jason Greiner	_	
Subject			
Consider and act upon is	ssues surrounding the 2024 WEI	OC Annual Report.	

Itam Number

Recommendation

Mosting Date

Staff recommends that the WEDC Board of Directors approve the 2024 WEDC Annual Report and present the same to the Wylie City Council for their review.

Discussion

As per the WEDC Bylaws, the WEDC must present an annual report to the Wylie City Council no later than April 1st of each year. The report must include but is not limited to, a review of all expenditures made by the Board, a review of accomplishments, and a review of other than direct economic development.

WEDC Staff will lead the discussion and make any necessary amendments to ensure that the report is presented to the Wylie City Council on March 25, 2024.

- 4. Wylie Economic Development Corporation shall make reports to the City Council of the City of Wylie. The Wylie Economic Development Corporation shall discharge this requirement by reporting to the City Council in the following manner:
 - a. Wylie Economic Development Corporation shall make a detailed report to the City Council once each year. Such report shall include, but not be limited to, the following:
 - A review of all expenditures made by the Board in connection with their activities involving direct economic development as defined in this article, together with a report of all other expenditures made by the Board.
 - A review of the accomplishments of the Board in the area of direct economic development.
 - The policies and strategy followed by the Board in relation to direct economic development together with any proposed changes in such activities.
 - A review of the activities of the Board in areas of endeavor other than direct economic development together with any proposed changes in such activities.
 - The annual required report shall be made to the City Council no later than April 1 of each year.
 - The annual report shall be considered by the City Council for its review and acceptance.



AGENDA REPORT

Meeting Date:	March 19, 2025	Item Number:	DS1
Prepared By:	Jason Greiner		
· F 7.			
Subject			
Discussion regarding th	ne Performance Agreement between	n WEDC and MLKJ Inve	stments, LLC.
Dansam dation			
Recommendation			1
No action is requested b	y staff for this item		
140 detion is requested o	y starr for this fterm.		
Discussion			
Staff will lead the discus	ssion regarding the Performance A	greement between WEDO	C and MLKJ Investments, LLC.



AGENDA REPORT

Meeting Date:	March 19, 2025	Item Number:	DS2		
Prepared By:	Jason Greiner	<u></u>			
Subject					
Discussion regardin	g ICSC events.				
Recommenda	tion				
No action is request	ed by staff for this item.				

Discussion

Staff will lead a discussion about the upcoming ICSC event.

ICSC Las Vegas May 18-20, 2025

Sunday, May 18 • Wynn

 $8:00 \text{ am} - 5:00 \text{ pm} \bullet \text{ Badge Pickup (only)} \bullet \text{ Airport}$

8:00 am – 5:00 pm • Badge Pickup & Registration • LVCC

8:00 am – 7:30 pm • Badge Pickup & Registration • Wynn

12:00 – 12:45 pm • Keynote Presentation #1

1:00 – 4:15 pm • Professional Development Workshops

4:30-5:15 pm • Keynote Presentation #2

Monday, May 19 • LVCC

6:30 am – 5:00 pm • Badge Pickup & Registration

8:00 am - 5:00 pm • Exhibit Hall Open

10:00 am - 4:30 pm • Sessions

Tuesday, May 20 • LVCC

8:00 am - 3:00 pm • Exhibit Hall Open

10:00 am - 12:00 pm • Sessions

ICSC LAS VEGAS takes place annually in May, and it's a gathering of dealmakers and industry experts who are driving innovation and evolution in commercial real estate. For more information, please follow the link: ICSC Las Vegas 2025



AGENDA REPORT

Meeting Date:	March 19, 2025	Item Number:	DS3
Prepared By:	Jason Greiner		

Subject

Staff report: WEDC Property Update, Temporary Access Agreements, Downtown Parking, Engineering Report, Upcoming Events, and WEDC Activities/Programs.

Recommendation

No action is requested by staff on this item.

Discussion

WEDC Property Update:

Pending Real Estate Agreements

- Lot 1 of 544 Gateway: Deft Ventures Inspection Period Expiration: 4-14-25; Closing Date: 6-13-25
- Lot 2 of 544 Gateway: SCSD Inspection Exp: 5-6-24; Closing Date: 6-5-24
- 25 Steel Road: Aktrian Holdings Feasibility Exp: 4-15-25; Closing Date: 5-15-25
 - Proposed 90-Day Extension to be considered on 3-19-25

Listing Agreement – Segovia Partners (SP)

- Pad Sites are both under contract. Upon closing, Staff will cancel the listing agreement
- SP has continued to market developable properties and has engaged with potential users/developers
- Staff will provide project updates as needed in Executive Session

Downtown Parking & Drainage:

- Staff will request an updated OPCC for the RR ROW parking for future cost estimates and planning purposes.
- KH waiting on the City of Wylie downtown project for the regional drainage solution.

Engineering Report:

Design & Engineering - 544 Gateway Addition – Kimley Horn (KH).

- Project is under construction with KH providing construction management as needed. Ongoing bi-weekly coordination meetings are being held with the City, contractor, KH, and WEDC.
- Ongoing issue with Frontier regarding a duct bank that conflicts with the construction plans. Due to the conflict, Tiseo has submitted a request to freeze time on this project until the duct bank can be relocated.
- Staff has repeatedly attempted to resolve overhead utilities issues and will continue to do so. According to Oncor,
 Frontier Telecom, Wylie ISD Fiber, and Suddenlink CATV own the remaining overhead utilities. Oncor has
 notified each of them that they need to transfer their utilities to the new poles. Staff has engaged the services of
 a private fiber company to relocate the lines and hope to have an update by next Friday. Capco will be engaged
 for relocation of the Wylie ISD Fiber.
- MCI/Frontier handholes have been moved. Ongoing coordination for power pole relocation.
- Ongoing coordination with Walk-On's developer regarding ALTA survey.

- Paving will begin soon, and the detention pond is nearing completion.
- Next project coordination meeting: 3/20/25

State Hwy 78 TxDOT Improvements

- The project is complete and the irrigation and sod has been installed.
- Pay App #8 is currently being revised and updated. Final inspections are being coordinated to finish out the job.

Design & Engineering - Cooper Plaza - State Hwy 78 & Brown

- The project is under construction, with KH providing construction management as needed. Ongoing bi-weekly coordination meetings are being held with the City, contractor, KH, and WEDC.
- Coordination is ongoing regarding site lighting.
- The projected completion date is 7/28/25 (7-11 is anticipated to open in Sept/Oct).
- Next project coordination meeting: 3/20/25

Flood Study & Drainage Study-Hooper/Steel/Regency Business Park (KH)

- Existing storm sewer analysis is complete.
- KH preparing an IPO for the final design of the Option 6 improvements (including existing storm sewer recommendations).

Water & Sewer Extension - State Hwy 78/Alanis (KH)

- Design is complete. Waiting on the signed and filed drainage and sanitary sewer easements.
- A pre-con meeting can be scheduled once all easements are signed and filed.
- Contractor will need to coordinate with NTMWD on shutdown for tie-in.

Jackson Avenue Development

- Jackson/Oak/Marble parking exhibit and downtown sidewalk exhibit was completed.
- KH is coordinating with the City and design team for the Downtown infrastructure/wayfinding project to coordinate parking, drainage, and the development's "theme."
- Once the drainage solution is known, KH will prepare an IPO for a master plan, preliminary and final engineering, and an OPCC for the development of the block at Jackson/Oak/Marble. Architect/planner will be engaged to help plan the buildings (anticipated to be shell buildings/condominiums for sale/lease). The development will meet the requirements of the Downtown overlay district.

Westgate Gas Line & Easement Coordination

- Ongoing work on the abandonment of the former easements is still taking place.
- Staff is still waiting for a response from Atmos with the updated signature block information in place. Once staff receives the final document and obtains the last set of signatures, the documents will be sent to Atmos for filing.

544 Corridor - Due Diligence Study (IPO #14)

- KH to prepare IPO that includes:
 - o Topographic Survey.
 - Preliminary flood study of Muddy Creek (final flood study to be prepared with infrastructure construction drawings).
 - o Preliminary roadway alignment.
 - o Coordination with City/NTMWD/Oncor/FEMA.
 - Updated concept plan showing proposed major infrastructure improvements and developable area.

BRE & Workforce Updates:

- 7 BRE visits were conducted in February.
- Met with NTMWD and Wylie ISD to explore adding a licensure program for certified Water Operators in 2025.

- Facilitated a meeting between Keith Self's regulatory staff and Helm Dental Laboratory to solicit support for an industry issue.
- Participated in Regional BRE Strategic Planning session for 2025 programs.
- Participated in Wylie ISD CTE Strategic Planning meeting for Spring 2025 programs.
- WEDC was awarded the Partnership Excellence Award on February 25th at the WSNCT Annual luncheon.

Additional WEDC Activities/Programs in Review:

- Ongoing efforts toward social media, Discover Wylie, and Social Media Rescue for local businesses.
- Ongoing meetings and discussions with real estate developers, contractors, and property owners continue.
- Worked with legal regarding ongoing real estate projects and performance agreements.
- Staff attended a Legislative Trip to Austin with the City's team (MP, JF, BP, LY, JG)
- Staff attended Project U (RH, AW, CS)
- Staff attended Entertainment Experience LA (BP, JG, RH)
- Participated in the ongoing Leadership Wylie Classes. This month featured SIMSOC. (MW, MB)
- Staff and Board facilitated and attended Hidden Lakes Broker/Developer Event (BB, MW, JG, RH, CS)
- Staff and Board attended Deanan Event Next Generation Celebration (HS, RH, AW, MB, CS)
- Sales tax revenues for March are down 43.05%. (This is due to a significant audit collection adjustment reported last March of \$1,021,148, which has impacted the year-over-year calculation for this month.) YTD sales tax revenues are up 7.10%.

Upcoming Events:

- State of the City Luncheon- March 25, 2025
- Boots 'N Barbecue- March 29, 2025
- P3C Public, Private, Partnership Conference- April 7-9, 2025
- ICSC Las Vegas- May 18-20, 2025

Please see the attached Marketing Calendar for the full list of upcoming events.

WYLIE ECONOMIC DEVELOPMENT

2025 February		Board Meeting – 19 th
Day	Time	Meeting/Event
4	8:30 am	WDMA Meeting
6		Leadership Wylie – SIMSOC – mw, mb
11	6:00 pm	City Council
17-18		Legislative Trip to Austin – mp, jf, bp, ly, jg
18		Project U in Burleson – rh, aw, cs
<u>19</u>	7:30 am	WEDC Board Meeting
25	6:00 pm	City Council
25	11:30 am	WSNCT Empowering Excellence – Texas Motor Speedway – hs, aw
25-26		Entertainment Experience Evolution – Los Angeles – bp, jg, rh
<u>27</u>		Broker/Developer Tour & Event: Hidden Lakes

2025 Marc	ch		Board Meeting – 19 th
Day	Time	Meeting/Event	
4	8:30 am	WDMA Meeting	
11	6:00 pm	City Council	
13	11:30 am	Annual Employee Award Banquet	
<u>13</u>		Leadership Wylie - Legislative Trip to Austin - mw, mb	
<u> 17-21</u>		Wylie ISD Spring Break	
19	7:30 am	WEDC Board Meeting	
25	6:00 pm	City Council & WEDC Annual Report	
25	11:30 am	Chamber of Commerce: State of the City Luncheon	*RSVP Required
27	5:00 pm	5:01 Chamber Professional Mixer – Cristina's Murphy	·
29	5:30 pm	Boots 'N Barbecue Gala – WISD Ed Foundation - Plano, TX	*RSVP Required

2024 April		Board Meeting - 16 th
Day	Time	Meeting/Event
1	8:30 am	WDMA Meeting – Mayor's Breakfast
3		NTCAR's 5 th Annual Clay Shoot – Dallas
4		BRE Alliance – Collin Corporate Training Strategies
7-9		P3C Conference – Dallas
8	6:00 pm	City Council
9	9:00 am	Skills Development Fund (SDF) Check Signing Ceremony
11		Build Your Future Career Day
14-16		TEDC CTED / TEEX Training & Capstone Project, College Station- jg
16	7:30 am	WEDC – Board Meeting
17		<u>Leadership Wylie – Public Safety Day – mw, mb</u>
18		Good Friday – Office Closed
22	11:30 am	Chamber of Commerce: State of the Chamber Luncheon 2025
22	6:00 pm	City Council - Small Business Week Proclamation & Appreciation Reception
<u>24</u>	5:01 pm	5:01 PM Professional Networking – The Venue at Boyd Farm

Around the Corner...

- Pedal Car Race May 4
- National Small Business Week May 4-10
- Taste of Wylie May 5
- National Economic Development Week May 11-17
- ICSC Las Vegas May 18-20