

City and Borough of Wrangell Economic Development Board Work Session AGENDA

Thursday, November 16, 2023 5:30 PM

Location: Borough Assembly Chambers

Alder Top Village Subdivision Land Sale Planning Work Session

AGENDA

- 1. Introduction
- 2. Review of public survey
- 3. Information Summary
 - a. Type of Sale
 - b. Eligibility Criteria
 - c. Procedures of Sale
- 4. Review and discussion of methods of sale proposal

ATTACHMENTS

- 1. Staff summary of information
- 2. Alder Top Village public survey summary results
- 3. Preliminary plat for Phase I and II
- 4. Sample declaration of protective covenants

1. SUMMARY OF PROPERTY

Know locally as the former Institute Property, Alder Top Village is located along Zimovia Highway five miles from Wrangell's downtown area near Shoemaker Bay Recreation area consisting of a park, marina, beach access points, RV Park, tent camping and a trail connecting to the east side of the island. The property is comprised of approximately 134 acres of land.

The adjacent parcel of land to the north (Lot 25, USS 3403) is owned by the City and Borough of Wrangell and is used strictly for recreational purposes. Rainbow Falls Trail, a USFS maintained trail, crosses directly through the Borough's Lot 25 property, and even enters into the subject property along the northern mutual property line with Lot 25. The USFS has a recorded easement for the trail through Lot 25 and the subject property, as well as through adjacent Mental Health Trust Authority property until it enters the Tongass National Forest.

Mental Health Trust Authority owns a tract of land (Lot 3, USS 3709) surrounding the subject property on the eastern property line and portions of the northern and southern property lines. Mental Health Trust Authority land consists of almost 100 acres or more. They are currently under contract with Alcan Forest Products for timber harvest south of the Tyee electrical lines. On the southern property line adjacent to Zimovia Highway, privately owned residential land abuts the subject property.

Abutting the property line on the west is Zimovia Highway. Across the highway is beach access (borough tidelands) and Shoemaker Bay Park. The park consists of a tennis court, playground area, picnic tables, covered shelter and tent camping area.

2. BACKGROUND

The property was the former site of the Wrangell Institute, a Bureau of Indian Affairs Native school from 1932 until 1972. The school was located on the 12 acres of the Shoemaker Bay Subdivision. In the 1980's, the entire 134-acre property was acquired by the Cook Inlet Regional Corporation (CIRI) and used for the Youth Conservation Corps in Wrangell. It was abandoned in the late 1980's and the primary building, residence halls, and other supporting structures fell into a state of disrepair. In 1996, the City of Wrangell acquired the parcel with the intent to develop the site for economic opportunity for the community. Over the next 10 years, the City commissioned several studies, including one detailing the extent of hazardous materials on the 12 acre portion that had previously been developed. Asbestos and soil contamination from underground fuel storage tanks required clean-up of the property. The buildings, having been ignored for 15 years, were demolished, the asbestos disposed of in an off-site inert landfill, and the contaminated oil was removed or treated on-site. The 12-acre site area was given a clean bill of health in 2010 by the Alaska Department of Environmental Conservation.

3. SUMMARY OF CONSTRUCTION

After a decade's worth of planning the City and Borough of Wrangell proposed to invest local funds into a project to begin construction of roads and utilities, along with other planning measures to expedite the development and sale of land to address the regional and statewide housing crisis affecting Wrangell.

Current construction is what is considered a pioneering road under the initial "site work" project. Phase I road (formal) and utilities are currently in design and permitting phase, expected to be complete soon after the beginning of the new year. Once complete, the project will be competitively bid for the construction phase, which staff anticipate a timeline of approximately nine months to complete.

There are 22 lots, zoned Single-Family Medium Density in Phase 1.

4. ECONOMIC BENEFIT

Disposal of personal property for economic development purposes. (WMC 5.10.062).

In the exercise of the borough's economic development powers, the assembly may determine, in its sole discretion, that it is in the best interest of the borough to dispose of borough-owned personal property, or any interest therein, which interest has a value of \$1,000,000 or less (as determined by the borough assessor or a qualified appraiser), by sale, lease or otherwise, without requests for proposals or sealed bid procedures and at less than fair market value.

In determining the best interests of the borough under this section, the assembly may consider any relevant factors, which may include:

- ➤ The desirability of the economic development project;
- > The actual or potential economic benefits to the borough, its economy and other businesses within the borough;
- ➤ The contribution of the proponent to the economic development project in terms of money, labor, innovation, expertise, experience and otherwise;
- The business needs of the proponent of the project in terms of integration into existing facilities and operations, stability in business planning, business commitments, and marketing;
- Actual or potential local employment due to the economic development project; and
- > Actual and potential enhancement of tax and other revenues to the borough related to the project.

5. TYPES OF SALE

NOTE: The City and Borough of Wrangell Municipal Code defines the terms of sale for a public auction and/or surplus sale. A non-codified ordinance is required if another form of land disposal/sale is identified for this purpose.

Auction/Public Surplus- A municipal land auction is a public process through which a local government or municipality sells parcels of land to the highest bidder. These auctions are typically held to generate revenue for the municipality, promote land development and ensure that unused or surplus land is put to productive use.

Auction procedures include: announcement, pre-auction due diligence, auction day or period, bidding, payment and closing, title transfer and legal process.

Lottery-A municipal land lottery, also known as a land lotter or land allocation lottery is a process used by some local governments or municipalities to distribute parcels of land to individuals or entities within the community. The lottery system is typically employed when there is high demand for a limited number of available land lots and the goal is to ensure fair and equitable distribution of these lots among interested parties.

Lottery procedures include: announcement, eligibility, application, random selection, notification, acceptance and obligation, transfer and legal process.

Over The Counter (OTC)- OTC municipal land sale refer to the process by which a municipality or local government sells parcels of land directly to interested buyers without conducting a competitive auction or public bidding process. This method is typically used for properties that have not been sold through

previous auctions, remain unsold, or have specific conditions that make them less suitable for public bidding.

OTC procedures include: Land selection, announcement, application process, negotiation and sale, due diligence, transfer of ownership, payment and compliance and development.

Sealed Bid- A sealed bid municipal land sale is a method used by municipalities to sell parcels of land to interested buyers through a competitive and confidential bidding process. This process allows potential buyers to submit sealed bids, often with specific terms and conditions for the purchase of a particular property. This method allows the municipality to obtain the best possible value for the property while giving interested buyers an equal opportunity to acquire the land.

Sealed bid procedures include: Land selection, announcement, bid submission, confidential process, bid review, selection and winning, notification, completion of sale and public disclosure.

6. PROTECTIVE COVENANTS

Protective covenants refer to legally binding restrictions and conditions imposed on the use and development of property that is being sold by a municipality. These covenants are designed to ensure that the property is used in a manner that aligns with the municipality's goals, zoning regulations and community interests.

Protective covenants serve various purposes including preserving the character of a neighborhood or area, protecting natural resources, maintaining property values, and addressing specific community concerns. They can cover a wide range of issues such as land use, architectural guidelines, environmental protections, maintenance obligations and more. Covenants often require the property owner to adhere to existing zoning regulations or any future changes to code and ordinances. Furthermore, covenants may require specific standards of maintenance and upkeep on a property.

Protective covenants may have varying durations, some lasting indefinitely and others under a timeline. The municipality is responsible for enforcing the protective covenants. Violations can result in penalties, fines, or legal action.

7. ASSESSOR'S OPINION OF LOT VALUE

While the City and Borough has not obtained a final appraisal for each lot within Phase 1, and Assessor's opinion has been provided. An appraiser holds specific qualifications and expertise to provide formal appraisals of real property, which typically involve in-depth analysis and formal reports that adhere to stringent industry standards. The role of a property assessor does not require the same level of expertise and formal processes as that of an appraiser. Instead, assessments are made for the purpose of taxation and adhere to the guidelines and regulations set forth by the relevant taxing authority.

The opinion of the value for Alder Top Village is based on the expertise of a property assessor, and they are intended to assist in the determination of assessed values for taxation purposes. Assessments are not formal appraisals and should not be considered as such.

Based on comparable property sales – the estimated value per SF for the front row (highway lots) is around \$3 per SF. And back lots "Chum Street" is \$2.5 per SF. (reference the preliminary plat to understand the valuation of lots in each "row").

From the baseline of "Fair Market Value" assuming the above assessed value is true the City and Borough stands to recover an estimated \$1.3M in revenue from the sale of 20 lots.

8. PROPOSED METHOD OF SALE, PROCEDURES AND ELIGIBILITY CRITERIA

City and Borough staff have engaged in multiple meetings to thoroughly assess the historical context, planning and development of the Alder Top Village subdivision. They have also meticulously analyzed the expenses linked to both online and upcoming design and construction projects. In anticipation of the lot sales planning, staff have undertaken extensive research spanning the region and state, with the aim of identifying exemplary models and procedures for the chosen sales method.

After thorough consideration and individual research, staff recommend the following to the Economic Development Board for their consideration and for the establishment of a recommendation to the Borough Assembly.

- 1. Two Method Approach to the Sale of Lots within Phase 1
 - a. Public Auction/Surplus Lots 2-9, and 21 and 22. These lots hold the highest value and are coveted due to their unobstructed water view along the highway.
 - i. Lots sold under auction will be scheduled first with no additional eligibility or criteria to the sale. Lots will be listed in a starting bid for Fair Market Value. Notice of the sale shall be 30 prior to opening bids.
 - b. Lottery Lots 11-20. These lots are directly behind lots 2-9 creating a limited view of the water. These lots are smaller than the lots proposed under Phase 2 development.
 - i. Lots sold under auction will be scheduled some time following the initial auction/surplus sale. Lots are to be sold at Fair Market Value. Notice of the sale shall be at least 30 days prior to the open application period. Participants are limited to 10 applications and are only eligible to purchase one lot in the lottery of Phase 1. All applications will be compiled into one group for drawing. Drawings for land will be pulled one by one. Participants will have the opportunity to select their lot of choice in the order in which their application is pulled.
- 2. Protective Covenants (reference SAMPLE Protective Covenants)
 - a. Protective covenants are subject to include the regulations laid out by the single-family medium density zoning district code and ordinances. Additional covenants may include terms for size and quality of a dwelling, mobile homes, factory dwelling, easements, storm water management, nuisance, temporary residence terms, and garbage and refuse disposal.

While staff have explored the idea of introducing eligibility criteria for the lottery, such as Alaska residency, absence of current land ownership, or a commitment to the use the lot as a primary residence, these stipulations raise concerns about accessibility and fairness, potentially increasing liability for the Borough. Moreover, the proposed has inherent limitations addressing certain public concerns, including part time residency, competitive bidding, and preventing concentration of land ownership in the hands of a single individual.

Alder Top Village Survey

170 Responses 08:58
Average time to complete

Active Status

1. Are you interested in purchasing land in the Alder Top Village subdivision?





2. Are you an Alaska resident?







3. Are you a Wrangell resident?





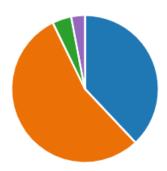
4. Are you a first-time landowner or home buyer?





5. How many lots are you interested in purchasing?

Undetermined	63
1	91
2	7
3	0
More than 3	5



6. What is the purpose of your interest?

If other, please describe the purpose of your interest in acquiring property.

- Construction of primary residence 91
- Construction of seasonal reside... 11
- Single Family Investment Property 38
- Other



7. What drives your land purchase decisions? (Select all that apply)

144

93

64

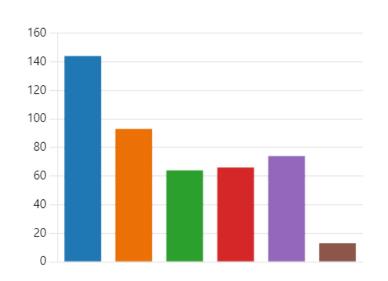
66

74

13

21

- Affordability
- Size of the lot
- Privacy
- Accessibility
- View
- Other



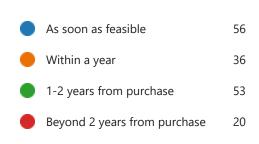
- 8. Is a 60-day notice period enough time for you to arrange financing? If other, please explain.
 - Yes
 - No
 - Maybe
 - Other

57 30 74

5

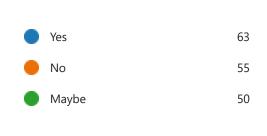


9. If you purchase a lot, when would you anticipate starting construction?





10. Would you be interested in seeing a portion of the available subdivision property, sold to a developer to develop and build single-family homes or duplexes?





11. Would you be interested in buying a developed single-family home or duplex?





12. How would your decision change knowing that lots may not be accessible for development until all primary roads and commercial utilities have been constructed?

Latest Responses "no problem."

170 Responses

"I do not think lots should be sold until all primary roads and al...

"It wouldn't "

19 respondents (11%) answered not change for this question.

wrangell long not change roads and utilities production access time property

13. Is there any other information you feel would be important for us to consider?

Latest Responses

170 Responses "affordability feels like the most important part of this project. if...

"I do not think lots should be sold until all utilities and roads to ...

"No"

45 respondents (**26**%) answered **lot** for this question.

lot to lot property/home lots accessible low income land

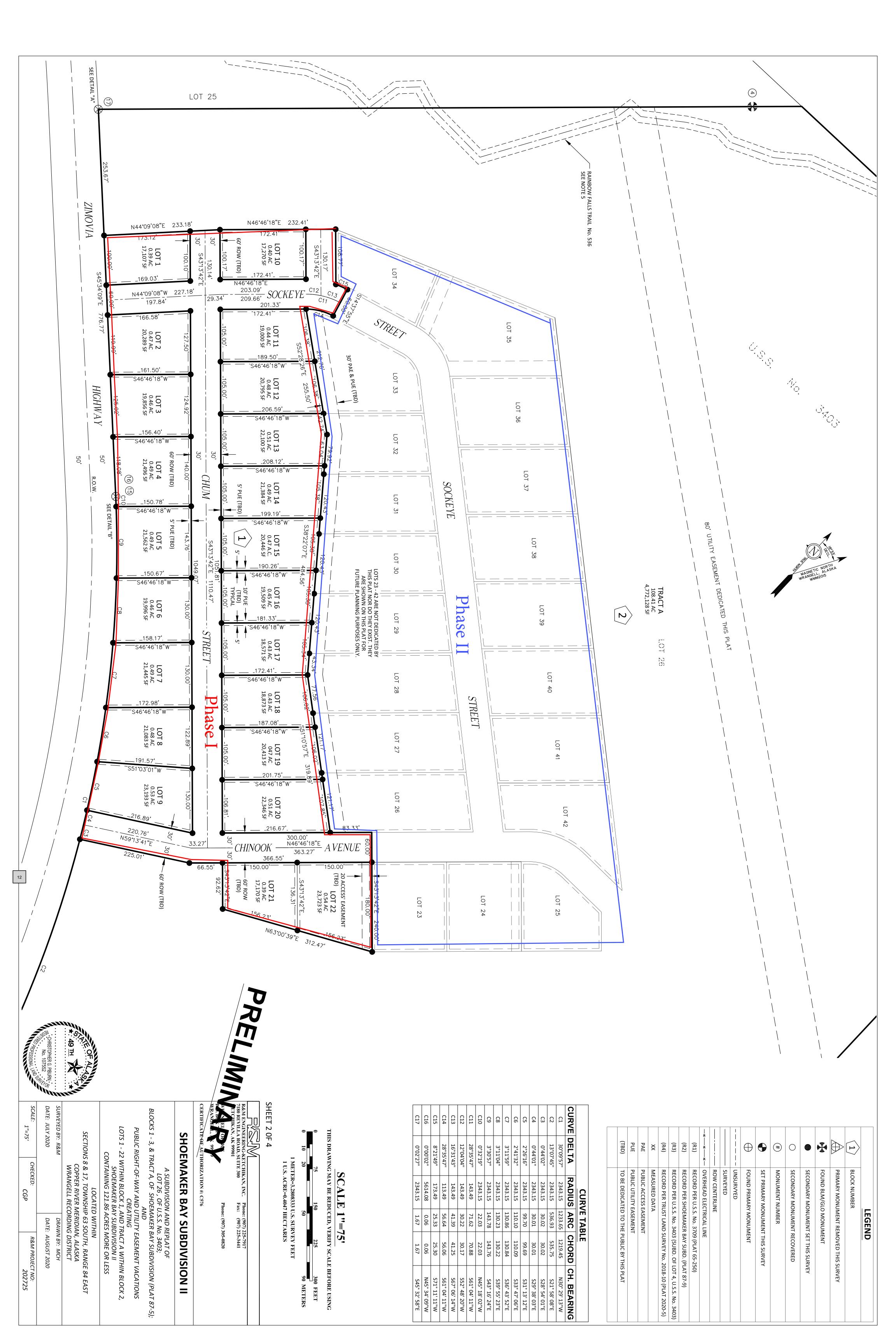
number of lots portions of the affordable housing lot per p **lot**home restriction

lot of people Wrangell lot purchase hon

development then the lots lots available

family homes

hon



Sample Declaration of Protective Covenants

DECLARATION OF PROTECTIVE COVENANTS FOR

SUBDIVISION

The	BOROUGH, an Alaska municipa	al corporation, of _	(City),
Alaska, bei	ing the fee owner of all lots of that certain sub	division known as	
SUBDIVIS	SION, according to the plat thereof filed	as Plat NO	, Records of the
Re	cording District, State of Alaska, desiring to	ensure the orderly d	evelopment and use
of lots in sa	aid subdivision, and desiring to prevent nuisa	nces or impairments	s of the attractiveness
or value of	said lots, does hereby declare and adopt the f	following protective	covenants as to
limitations	and restrictions upon the use of all lots in the		Subdivision.

I. PROTECTIVE COVENANTS

In cases where the following covenants conflict with the subdivision zoning, the most restrictive standard shall apply.

LAND USE AND BUILDING TYPE. All lots shall be used only for residential purposes. No building shall be erected, altered, placed, or permitted to remain on any lot containing more than two (2) DWELLINGS IN A SINGLE BUILDING (DUPLEX). No building shall exceed 35' in height. Each lot shall have only one building containing dwellings. Accessory buildings, such as garages or other buildings customarily adjunctory to a place of residence, shall be of a permanent nature and of harmonious design and appearance with each other and with dwelling building.

- 1. **DWELLING SIZE AND QUALITY.** The minimum permitted dwelling size for this subdivision shall be 480 square feet, exclusive of basements, decks, garages, and open porches. Cabin lofts may be included in the minimum square footage calculations. The exterior of said dwelling shall be completed within three (3) years after the beginning of construction, and finished with an acceptable, recognized, permanent finish material. No exposed urethane insulating foam is allowed. Accessory buildings shall also be finished in the same manner as the exterior of the dwelling within three (3) years after the beginning of construction.
- 2. **MOBILE HOMES.** No mobile home, trailer or any type of temporary dwelling unit will be allowed in this subdivision as a permanent residence. All homes must have permanent foundations in conformance with the minimum standards of the Federal Housing Administration as of the year of construction. Absolutely no exception to this covenant will be allowed. The term "MOBILE HOME" means a dwelling unit which is designed for transportation as one or more units, after fabrication, on highways to a site where it is to be occupied and to which site it arrives complete and ready for occupancy except for incidental unpacking and assembly operations, location on jacks or foundations, and connections to utilities.

- 3. **FACTORY ASSEMBLED DWELLINGS.** Factory assembled dwellings are allowed under these covenants. "Factory assembled dwelling" means a dwelling that comprises at least two finished, transportable components which are combined on the site to form one complete dwelling attached to a permanent foundation.
- 4. **EASEMENTS.** Easement for the installation and maintenance of utilities are reserved as shown on the recorded plat. Within these easements, no structure, planting, or other material shall be placed or permitted to remain which may damage or interfere with the installation and maintenance of utilities.
- 5. **NUISANCES.** No noxious or offensive activity, including, but not limited to, noise disturbances caused by motorized vehicles, shall be carried out on any lot or subdivision road, nor shall anything be done thereon which may become an annoyance or nuisance. Specifically, (a) the parking of commercial vehicles or the use of the lot for the storing of vehicles, machinery, surplus equipment, scrap, or any other items not directly connected with the use of a lot for residential purposes is specifically declared to be a nuisance within the meaning and intent hereof; (b) the collection or keeping of non-operational motor vehicles and other non-operational machinery of any other type is prohibited; (c) the parking of vehicles and the storage of coal, wood, or any other materials on subdivision roadways is prohibited; (d) the operation of any commercial business is strictly prohibited. No automotive or heavy equipment repair shops will be allowed.
- 6. **TEMPORARY RESIDENCE.** An individual may reside in a mobile home, trailer or temporary dwelling located on an undeveloped lot in the subdivision for a period not to exceed one (1) calendar year only for the purpose of residing in said mobile home, trailer or temporary dwelling while constructing a permanent residence on said lot.
- 7. **GARBAGE AND REFUSE DISPOSAL.** No lot, nor any part thereof, shall be used as a dumping or storage ground for refuse or rubbish of any kind. Trash, garbage and other waste shall be kept in sanitary containers; accumulated trash, garbage, and other waste shall be dispensed of regularly.

Alaska Municipal Land Management Handbook Chapter 8 Sample Declaration of Protective Covenants Item a.

II. GENERAL PROVISIONS

1. **DURATION.** These covenants shall run with the land and shall be binding upon the within parties and those claiming, under the within parties though succession in interest to any lot or lots in said subdivision, to stand for the benefit and protection of present and future owners of lots in said subdivision. These covenants shall be enforceable at the insistence of the record owner of any lot in said subdivision. The successors in interest thereto shall ensure their benefit and protection by proceedings in equity to restrain violation and by proceedings at law to recover damages for the violation thereof. These protective covenants are to remain in effect for a period of twenty-five (25) years, commencing on the date of recordation hereof, but being subject to modification or renewal by written instrument executed by all the record owners of said lots, placed of record in said Fairbanks Recording district.

2.	FULLY PROTECTED RESIDENT	IAL AREA. The covenants contained herein in
	their entirety shall apply to the entire _	SUBDIVISON.

3. **SEVERABILITY.** Invalidation of any one of these covenants by judgment or court order shall in no way affect any of the other provisions, which shall remain in full force and effect.