



SPECIAL TOWNSHIP BOARD MEETING
LOCATION: 7527 HIGHLAND ROAD, WHITE LAKE - ANNEX BOARD ROOM
THURSDAY, FEBRUARY 10, 2022 – 6:00 PM

White Lake Township | 7525 Highland Rd | White Lake, MI 48383 | Phone: (248) 698-3300 | www.whitelaketwp.com

AGENDA

1. **CALL TO ORDER**
2. **PLEDGE OF ALLEGIANCE**
3. **ROLL CALL**
4. **APPROVAL OF AGENDA**
5. **PUBLIC COMMENT**
6. **PRESENTATIONS**
 - A. [FIRE DEPARTMENT MEDICAL SERVICE UPGRADE TO ADVANCE LIFE SUPPORT \(ALS\) INFORMATION RECAP](#)
[INFORMATION REQUESTED BY THE BOARD](#)
[CONCURRENT INCIDENTS SEP 2020 - SEP 2021](#)
[CARDIAC ARREST STATISTICS FOR 2019 - 2021](#)
[RISK MANAGEMENT COST ASSESSMENT](#)
[PRIVATE AMBULANCE CONTRACT COVERAGE](#)
 - B. [STRYKER EQUIPMENT PRESENTATION](#)
7. **NEW BUSINESS**
 - A. REQUEST APPROVAL TO MOVE FORWARD WITH UPGRADE TO ADVANCED LIFE SUPPORT PROGRAM
 - B. REQUEST APPROVAL OF ADVANCED LIFE SUPPORT EQUIPMENT PURCHASE
8. **OLD BUSINESS**
 - A. RIVER CADDIS UPDATE AND DISCUSSION
 - B. [CONSIDER APPROVAL OF SECOND AMENDMENT TO PROFESSIONAL SERVICES AGREEMENT WITH RIVER CADDIS](#)
9. **ADJOURNMENT**

Procedures for accommodations for persons with disabilities: The Township will follow its normal procedures for individuals with disabilities needing accommodations for effective participation in this meeting. **Please contact the Township Clerk's office at (248) 698-3300 X-164 at least two days in advance of the meeting.** An attempt will be made to make reasonable accommodations.



Fire Department
Charter Township
of White Lake

7420 Highland Road, White Lake, MI 48383 Tel 248-698-3993

January 28, 2022

To: White Lake Township Board Members

Re: Information Request from the August 25, 2021 Advanced Life Support (ALS) Special Board Meeting.

Board Members,

The information requested from the August special board meeting has been submitted as follows:

- Concurrent Incidents (09/20 – 09/21).
- Cardiac Arrest Statistics (2019, 2020, 2021).
- Risk Management cost assessment (email copy).
- Contract for ALS -Private Ambulance Coverage.

Concurrent Incidents

(September 1st 2020 – September 1st 2021)

Total Incidents:	3,074
Instances of 2 concurrent incidents:	440
Instances of 3 concurrent incidents:	69
Instances of 4 concurrent incidents:	19
Instances of 5 concurrent incidents:	7
Instances of 6 concurrent incidents:	2
Instances of 7 or more concurrent incidents:	21
Total instances of concurrent incidents:	558

For the purpose of this report concurrent incidents are defined as incidents that occurred after the first unit was dispatched until the last unit cleared.

Note: The instances of 7+ concurrent incidents likely occurred the night of the tornado and are not typical.

By multiplying the number of incidents by the number of instances, and adding those totals; the number of incidents that occurred concurrently was 1,357.

Percent of incidents occurring concurrently: 44%

Cardiac Arrest Statistics



	<u>Total</u>		
	<u>2021</u>	<u>2020</u>	<u>2019</u>
	35	51	24

By Day of Week	2021	2020	2019
Sunday	4	7	3
Monday	7	8	5
Tuesday	6	7	5
Wednesday	5	11	1
Thursday	2	8	1
Friday	6	4	5
Saturday	5	6	4

By Month	2021	2020	2019
January	3	5	0
February	3	3	1
March	4	1	1
April	2	5	0
May	8	1	2
June	2	3	2
July	8	5	3
August	4	4	3
September	1	0	4
October	0	9	1
November	0	8	4
December	0	7	3

From: John Holland
Sent: Thursday, September 9, 2021 2:36 PM
To: Douglas Santiago <DSantiago@whitelaketwp.com>
Subject: FW: ALS - insurance follow up

Hey Douglas,

Add this to our ALS info packet (email below). There was a question regarding our liability coverage.

Thank you



John Holland
Fire Chief
(248) 698-3993
jholland@whitelaketwp.com

From: Catherine Derocher <CDerocher@whitelaketwp.com>
Sent: Thursday, September 9, 2021 12:06 PM
To: John Holland <JHolland@whitelaketwp.com>
Cc: Brandon Fournier <Bfournier@shifmanfournier.com>
Subject: ALS - insurance follow up

Hello John,
I spoke with Craig Manser; Ibex Insurance Agency regarding cost to go from a BLS to ALS service model. There is no cost difference. He informed me that they do not rate the department differently.

Cathy

Catherine Derocher, MMC
White Lake Township
Human Resources Manager
7525 Highland Rd. White Lake, MI 48383 Direct: 248.698.3300 ext. 113 / Fax: 248.698.3996



cderocher@whitelaketwp.com / www.whitelaketwp.com



Fire Department
Charter Township
of White Lake

7420 Highland Road, White Lake, MI 48383 Tel 248-698-3993

September 21, 2021

To: White Lake Township Board Members

Re: Contract for Advanced Life Support (Private Ambulance coverage)

During the special board meeting (request to improve medical service to the community) there was some discussion with regards to the cost to contract with a private ambulance service to provide an Advanced Life Unit (ALS) 24-7 to White Lake Township.

I spoke with the operations manager from one of the larger, more well-known services that operates within Oakland County. To avoid what he described as a service bidding war, the request was made to remain anonymous.

The cost blue print for a potential contract would be as follows:

- Personnel wages and benefits
- Equipment including maintenance
- Insurance
- Vehicle - fuel and maintenance

Bringing the total to nearly **\$500,000 per year.**

This individual is very well respected throughout the county and State. At the risk of losing this contract (if we were actually accepting bids) He would have no reason to inflate the cost. If anything, I would think just the opposite.

John Holland
Fire Chief

option A



White Lake ALS Capital Equipment 2022

Quote Number: 10131569

Remit to: **Stryker Medical**

Version: 1

P.O. Box 93308
Chicago, IL 60673-3308

Prepared For: WHITE LAKE TWP FIRE DEPT
Attn: David Mills
dmills@whitelaketwp.com
(248) 875-3953

Rep: Tim Hornak
Email: tim.hornak@stryker.com
Phone Number: (231) 578-7801

Quote Date: 01/27/2022

Expiration Date: 09/30/2021

Delivery Address		End User - Shipping - Billing		Bill To Account	
Name:	WHITE LAKE TWP FIRE DEPT	Name:	WHITE LAKE TWP FIRE DEPT	Name:	WHITE LAKE TWP FIRE DEPT
Account #:	1505814	Account #:	1505814	Account #:	1505814
Address:	7525 HIGHLAND RD STE 100 WHITE LAKE Michigan 48383-2938	Address:	7525 HIGHLAND RD STE 100 WHITE LAKE Michigan 48383-2938	Address:	7525 HIGHLAND RD STE 100 WHITE LAKE Michigan 48383-2938

Equipment Products:

#	Product	Description	Qty	Sell Price	Total
1.0	99577-001957	LIFEPAK 15 V4 Monitor/Defib - Manual & AED, Trending, Noninvasive Pacing, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT.	2	\$34,526.20	\$69,052.40
2.0	41577-000288	Ship Kit -QUIK-COMBO Therapy Cable; 2 rolls 100mm Paper; RC-4, Patient Cable, 4ft.; NIBP Hose, Coiled; NIBP Cuff, Reusable, adult; 12-Lead ECG Cable, 4-Wire Limb Leads, 5ft; 12-Lead ECG Cable, 6-Wire Precordial attachment	2	\$0.00	\$0.00
3.0	11577-000004	Station Battery Charger - For the LP15	2	\$1,803.20	\$3,606.40
4.0	21330-001176	LP 15 Lithium-Ion Battery 5.7 amp hrs	6	\$454.48	\$2,726.88
5.0	11171-000082	Masimo™;RC Patient Cable - EMS, 4 FT.	2	\$230.00	\$460.00
6.0	11171-000049	Masimo™Rainbow™ DCI Adult Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable.	2	\$588.80	\$1,177.60
7.0	11171-000050	Masimo™Rainbow™ DCIP Pediatric Reusable SpO2, SpCO, SpMet Sensor, 3 FT. For use with RC Patient Cable.	2	\$648.60	\$1,297.20
8.0	21300-008159	LIFEPAK 15 NIBP Straight Hose, 6'	2	\$67.16	\$134.32
9.0	11160-000013	NIBP Cuff-Reusable, Child	2	\$23.92	\$47.84
10.0	11160-000017	NIBP Cuff -Reusable, Large Adult	2	\$33.12	\$66.24
11.0	11160-000019	NIBP Cuff-Reusable, Adult X Large	2	\$46.92	\$93.84
12.0	11577-000002	LIFEPAK 15 Basic carry case w/right & left pouches; shoulder strap (11577-000001) included at no additional charge when case ordered with a LIFEPAK 15 device	2	\$310.04	\$620.08
13.0	11220-000028	LIFEPAK 15 Carry case top pouch	2	\$56.12	\$112.24



White Lake ALS Capital Equipment 2022

Quote Number: 10131569

Version: 1

Prepared For: WHITE LAKE TWP FIRE DEPT
Attn: David Mills
dmills@whitelaketwp.com
(248) 875-3953

Quote Date: 01/27/2022

Expiration Date: 09/30/2021

Remit to: **Stryker Medical**
P.O. Box 93308
Chicago, IL 60673-3308
Rep: Tim Hornak
Email: tim.hornak@stryker.com
Phone Number: (231) 578-7801

#	Product	Description	Years	Qty	Sell Price	Total
27.1	77500010	ProCare Power-PRO 2 Prevent Service: Annual onsite preventive maintenance inspection and unlimited repairs including parts, labor and travel with SEM and battery coverage for 6507 POWER PRO 2, HIGH CONFIG	5	2	\$7,050.00	\$14,100.00
ProCare Total:						\$30,338.00

Price Totals:

Grand Total: \$188,316.40

Prices: In effect for 90 days

Terms: Net 30 Days

Contact your local Sales Representative for more information about our flexible payment options.

Option B



02/01/2022

WHITE LAKE TWP FIRE DEPT
7525 HIGHLAND RDSTE 100
WHITE LAKE, Michigan 48383-2938

Equipment: See proposal for detailed equipment descriptions and pricing.

Finance Structure: \$1 out end of term option

\$1 out of end of term option: Purchase the equipment for \$1.00

Payment Terms:

\$1 OUT	5 annual payments
Proposal Total	\$188,316.40
Total Payment	\$37,663.28

Payments are exclusive of all applicable taxes and freight unless otherwise noted

Contract Commencement: Upon delivery, installation and acceptance

First Payment Due: Net 30

Payment Adjustment The payments quoted herein were calculated based, in part, on an interest rate equivalent as quoted on the Intercontinental Exchange website, at <https://www.theice.com/marketdata/reports/180>, under the USD Rates 1100 Series. Stryker's Flex Financial business reserves the right to adjust the payments prior to contract commencement in order to maintain current economics of this proposed transaction.

Deal Consummation: This proposal is subject to final credit, pricing, and documentation approval. Legal documents must be signed before your equipment can be delivered.

Please note that this proposal is subject to change if documents are not signed prior to 02/28/2022.

SECOND AMENDMENT TO PROFESSIONAL SERVICES AGREEMENT

THIS SECOND AMENDMENT TO PROFESSIONAL SERVICES AGREEMENT (this “Amendment”) is made and entered into as of January 24, 2022 (the “Effective Date”), by and between the Charter Township of White Lake (“Township”) and River Caddis Development, LLC, a Michigan limited liability company (“Consultant”). Township and Consultant are collectively referred to herein as the “Parties”.

RECITALS:

A. Township and Consultant entered into that certain Professional Services Agreement dated as of June 8, 2021, as amended by that certain First Amendment to Professional Services Agreement dated as of December 8, 2021 (collectively, the “Agreement”), whereby the Township agreed to engage Consultant as its Development Representative in connection with certain Projects, which are more particularly described in the Agreement.

B. The Parties desire to amend the Agreement to extend the Township Parcel Project Services Delivery Period in accordance with the terms of this Amendment.

AGREEMENT:

NOW THEREFORE, in consideration of the foregoing recitals, which are hereby contained herein, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties hereby agree and amend the Agreement as follows:

1. Extension of Township Parcel Project Services Delivery Period. The Township Parcel Project Services Delivery Period is hereby extended for a period of ninety (90) days (the “Extension Period”). For the first thirty (30) days of the Extension Period, Consultant agrees to waive the Consultant’s Fee but Township shall continue to reimburse Consultant for approved Township Parcel Project Costs in accordance with the terms of the Agreement. Consultant shall be paid a Consultant’s Fee for the second and third thirty (30) day periods of the Extension Period (in an amount equal to \$15,000 for each such thirty (30) day period) until such time that a Definitive Agreement is executed or the expiration of the Extension Period.

2. Miscellaneous. Except as specifically amended herein, all the terms and provisions of the Agreement are hereby ratified and affirmed to be in full force and effect as of the date hereof. To the extent of any conflict between the terms and conditions of this Amendment and the terms and conditions of the Agreement, this Amendment shall control and govern. The provisions of this Amendment are severable, and if any one clause or provision hereof shall be held invalid or unenforceable in whole or in part, then such invalidity or unenforceability shall affect only such clause or provision, or part thereof, and not any other clause or provision of this Amendment. This Amendment shall be binding upon, and shall inure to the benefit of, the respective permitted successors and assigns of the parties hereto. Capitalized terms used but not defined herein shall have the meanings ascribed thereto in the Agreement. The recitals set forth above are incorporated herein by reference and shall form a part of this Amendment.

3. Counterparts. This Amendment may be executed in any number of counterpart originals, each of which, when taken together, shall be deemed to be one and the same instrument. Executed copies of this Amendment may be delivered between the parties via e-mail, and if so delivered, shall be deemed a signature to, and may be appended to, any other counterpart.

[Signatures appear on the following page]

IN WITNESS WHEREOF, the Parties have executed this Amendment as of the day and year first above written.

CONSULTANT:

RIVER CADDIS DEVELOPMENT, LLC,
a Michigan limited liability company

By: _____
Kevin T. McGraw

Its: Authorized Representative

TOWNSHIP:

CHARTER TOWNSHIP OF WHITE LAKE

By: _____

Printed: _____

Its: _____