

CITY OF WESTLAKE



AGENDA

City Council Budget Workshop

Tuesday, July 14, 2026, at 6:00 PM

The Lodge at Westlake Adventure Park
5490 Kingfisher Blvd.
Westlake, Florida 33470

Live Broadcasting:

<https://cityofwestlake.my.webex.com>

Meeting ID: 2862 754 8423 | Password: hello

or

United States Toll: +1-650-479-3208

CITY COUNCIL:

JohnPaul O'Connor, Mayor
Greg Langowski, Vice Mayor
Gary Werner, Council Member – Seat 1
Erik Gleason, Council Member – Seat 2
Charlotte Leonard, Council Member – Seat 3

CITY STAFF:

Howard W. Brown, Jr, ICMA-CM, City Manager
Zoie P. Burgess, CMC, City Clerk
Donald J. Doody, Esq., City Attorney
Osniel Leon, AICP, Planning and Zoning
Suzanne Dombrowski, P.E., ENV SP, Engineering

[TENTATIVE: SUBJECT TO REVISION]

CALL TO ORDER

ROLL CALL

PLEDGE OF ALLEGIANCE

WORKSHOP AGENDA

- A.** Presentation and Discussion Regarding the Citibot AI Resident Communication Platform

Submitted By: Mayor O'Connor / City Manager

- B.** City of Westlake Proposed Budget FY 2027

Submitted by: Finance

CITY COUNCIL COMMENTS

- A. Councilwoman Charlotte Leonard
- B. Councilman Erik Gleason
- C. Councilman Gary Werner
- D. Vice Mayor Greg Langowski
- E. Mayor JohnPaul O'Connor

CITY ATTORNEY COMMENTS

CITY MANAGER COMMENTS

PUBLIC COMMENTS

This section of the agenda allows for comments from the public to speak. Each speaker will be given a total of three (3) minutes to comment. A public comment card should be completed and returned to the City Clerk. When you are called to speak, please go to the podium, and prior to addressing Council, state your name and address for the record. All public comments will be noted and may receive a response if necessary. Any follow-up will be handled by staff later.

ADJOURNMENT

Next Meeting (Subject to Change or be Cancelled): **July 16, 2026**

NOTICE: If a person, firm or corporation decides to appeal any decision made by the City Council with respect to any matter considered at this meeting, you will need a record of the proceedings, and you may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. (The above notice is required by State Law. Anyone desiring a verbatim transcript shall have the responsibility, at his own cost, to arrange for the transcript). The City of Westlake does not prepare or provide such verbatim record.

In accordance with the Americans with Disabilities Act, persons who need an accommodation in order to attend or participate in this meeting should contact the City Clerk at (561) 530-5880 at least three (3) business days prior to the meeting in order to request such assistance.

AGENDA POSTED: Monday, July 13, 2026

File Attachments for Item:

A. Presentation and Discussion Regarding the Citibot AI Resident Communication Platform

Submitted By: Mayor O'Connor / City Manager



Meeting Agenda Item Coversheet

MEETING DATE:		July 14, 2026		Submitted By: Mayor O'Connor / City Manager	
SUBJECT: <i>This will be the name of the Item as it will appear on the Agenda</i>		Presentation and Discussion Regarding the Citibot AI Resident Communication Platform			
STAFF RECOMMENDATION: (MOTION READY)		Approval to Purchase the Citibot AI Resident Communication Platform			
SUMMARY and/or JUSTIFICATION:		Mayor O'Connor is requesting City Council approval to purchase the Citibot AI Resident Communication Platform for the City of Westlake. Citibot Refresh is an AI-powered platform designed to help local governments keep their websites accurate, accessible, and up to date. Citibot Refresh scans every page of a website to identify issues such as outdated content, duplicate information, broken links, accessibility gaps, and inconsistent tone. It then provides clear recommendations so teams can quickly resolve issues and maintain a trustworthy, resident-focused digital experience. This also includes the remediation of PDFs to ensure they are accessible. The proposed platform includes: • Interactive AI-powered web chat • AI voice assistant for incoming calls • Multilingual support in more than 70 languages • Citibot Refresh website management and accessibility tools • Analytics dashboard and reporting • Implementation, staff training, hosting, maintenance, and ongoing technical support The proposed first-year cost is \$18,000, which includes implementation and annual subscription fees. Annual subscription costs are estimated at \$16,275 in Year 2 and \$17,089 in Year 3. Approval of this item will authorize the City to move forward with purchasing and implementing the Citibot AI Resident Communication Platform.			
SELECT, if applicable		AGREEMENT:		BUDGET:	
		STAFF REPORT:		PROCLAMATION:	
		EXHIBIT(S):		X	OTHER:
IDENTIFY EACH ATTACHMENT. <i>For example, an agreement may have 2 exhibits, identify the agreement and Exhibit A and Exhibit B</i>		Exhibit A – Citibot Proposal Exhibit B – Citibot Brochure Exhibit C – Citibot Refresh Fact Sheet Exhibit D – Citibot Refresh Flyer			
SELECT, if applicable		RESOLUTION:		ORDINANCE:	

IDENTIFY FULL RESOLUTION OR ORDINANCE TITLE <i>(if Item is <u>not</u> a Resolution or Ordinance, please erase all default text from this field's textbox and leave blank)</i> <u>Please keep text indented.</u>		
FISCAL IMPACT <i>(if any):</i>	With annual recurring subscription costs thereafter	\$18,000



CITIBOT PROPOSAL

Westlake, FL

July 1, 2026



Jim Allen, Regional Sales Director
jim@citibot.io

The Citibot Communication Platform provides AI-powered chat solutions that enable residents and local governments to communicate efficiently and effectively. Through multichannel technology, Citibot automates customer service, streamlines resident interactions, and strengthens trust between the City of Westlake and its community.

As one of Florida's fastest-growing municipalities, Westlake continues to welcome new residents and expand city services. This rapid growth creates an increasing need for accessible, responsive, and scalable communication tools that can support residents around the clock. **Citibot delivers 24/7/365 engagement across multiple channels**, ensuring residents can access information, report issues, and connect with their local government whenever and however they choose.

CITIBOT COMMUNICATION PLATFORM



- **Interactive Web Chat:** A fully integrated web assistant on the Westlake website offers conversational customer service, allowing residents to submit requests, ask questions, access information, and send messages to staff 24/7.
- **Multilingual:** A seamless and reliable language translation capability with support of 75 different languages.
- **Voice Chat:** Residents call the city and interact with a voice virtual assistant powered by the same automated chatbot as above.
- **Refresh:** Citibot Refresh is an AI-powered platform designed to help local governments keep their websites accurate, accessible, and up to date. Citibot Refresh scans every page of a website to identify issues such as outdated content, duplicate information, broken links, accessibility gaps, and inconsistent tone. It then provides clear recommendations so teams can quickly resolve issues and maintain a trustworthy, resident-focused digital experience.



Tabitha Clark
Senior Communications Manager

Citibot's diverse range of products has truly **transformed our approach to citizen engagement and customer service**. Our residents enjoy seamless connectivity with the city around the clock. It's an **unparalleled solution** that has elevated our service to new heights.

IMPLEMENTATION

- **Citibot Implementation:** Citibot to provide and activate Citibot platform, install Citibot initial products of **Web Chat, Voice, Multilingual and Refresh** via the cloud, set up the cloud storage, build the Q/A models, and facilitate training with Westlake staff.
- **Analytics:** Citibot to set up a Citibot Analytic Dashboard for Westlake to use as a real-time decision-making tool. As questions come in and issues are reported, Citibot analytics store the information, aggregate the information, and display the data in a user-friendly format. The data is stored in a secured cloud storage system indefinitely or as per state Freedom of Information Act Requirements mandate.
- **Marketing:** Onboarding packet includes Web Chat icon design, graphic design and copy for social campaign outreach for initial launch. Press release for client to distribute announcing partnership and new service for residents. Continued digital marketing support post-launch, including social media content and design
- **Ongoing:** Includes post-installation maintenance, hosting, support, integration management and software as a service (SaaS) management



Jay Warren

Director of
Communications &
Legislative Affairs



Not only is the technology improving our city overall, but working with Citibot is truly a partnership. They stepped up before we ever asked them to help us through difficult times. Citibot truly cares about us.



Erica Hayes

NOLA-311 Operations



Citibot worked hand in hand every step of the way during the implementation of our chatbot Jazz. Their ongoing dedication to our community continues year after year, ensuring Jazz remains a vital and effective part of our communications.

Cost Breakdown Phase 1



LAUNCH/YEAR 1

Implementation Fees	\$2,500
Annual Subscription Web Chat Multilingual	\$6,000
Voice 5,000 minutes	\$3,500
Refresh	\$6,000
Year 1 Total:	\$18,000

YEAR 2

Annual Subscription Web Chat, Multilingual, Voice 5,000 minutes, Refresh	\$16,275
Year 2 Total:	\$16,275

YEAR 3

Annual Subscription Web Chat, Multilingual, Voice 5,000 minutes, Refresh	\$17,089
Year 3 Total:	\$17,089



Connect Opelika
saved the City of
Opelika \$90,000 in
2 years.



Access Aurora
saved the City of
Aurora \$229,860 in
2 years.



Ask Lucky handles
88% of all inbound
communications.



Contact Us:

+843-324-6167

www.citibot.io

chat@citibot.io

Save Time.
Cut Costs.
Serve Better.



Schedule a
Demo with us!

 CITIBOT

www.citibot.io

 CITIBOT

The Resident-First, AI-Powered Government
Communications Platform

Empowering
Government.
Serving
Residents.



Resident-First AI Platform

Built specifically for the government, Citibot blends enterprise-grade AI with human-centered design to ensure equity, trust, and accessibility. Residents receive verified, accurate information across every channel, supported by our closed-system AI that prioritizes compliance, privacy, and security.

-  **Multi-Channel Access:** 24/7, multilingual support across web, text, and social.
-  **ADA & Accessibility Compliance:** AI governance that supports ADA compliance and WCAG alignment.
-  **Reduce routine call volume** by 30–60% in 30 days.
-  **Accurate & Up-to-Date Content:** Ensure residents always receive accurate, reliable information.
-  **Integrations & Data Intelligence:** Fast, accurate answers from connected systems.

Real Results for Modern Government



Roseville, CA
answered questions
in **14 languages** in
the **first two**
months.



City & County of
Denver, CO **saved**
\$500K in the first
18 months.



Saved 1 Month of
staff time in the
first 6 months.

Citibot helps governments modernize service delivery, reduce operational strain, and improve resident satisfaction — all while maintaining compliance, accessibility, and security.

- Save 1 month of staff time per year
- Increase resident services without adding staff
- Support 70+ languages automatically
- Ensure accurate, ADA-compliant website content
- Increase resident trust with faster response times

AI Assistant for Government

Provide residents with instant answers and 24/7 support via a multi-channel AI Assistant.

Build Trust Through High-Quality Digital Experiences

24/7 Availability

Provides residents with instant support — day or night.

Multi-Channel

Meet residents on their preferred platform — with one cohesive experience.

Service Requests

Allows residents to submit service requests directly for faster follow-up.

Multilingual

Support 70+ languages with AI that recognizes and responds in each user's native language.

Automated Answers

Automatically responds to commonly asked questions using your approved website content.

Save Resources

Reduces call volume and repetitive tasks so staff can focus on higher-priority work.

Our platform unifies your website content and trusted data sources into one reliable AI experience.

Fully Managed. Fully Branded.

Citibot manages everything from implementation to launch, making it easy for your team to get started. We deliver custom branding, seamless integration, and hands-on support—ensuring your AI assistant reflects your community while meeting the highest standards for accessibility, security, and performance.

Available on your Residents Preferred Channel

Web Chat

Branded AI assistant for your website

Text Chat

Your Government, One Text Away

WhatsApp

Serve Your Multilingual Population

Messenger

Serve Residents on Their Favorite Platforms

Text Alerts

Real-Time Alerts for Your Community

AI Voice

AI-Powered Phone Support, 24/7



Set a New Standard for Resident Phone Experiences.
Easily add best-in-class AI Voice Agents into your agency's phone system.

Trusted by



How AI Voice works



Answers calls 24/7 with **natural, human-like voices**—including localized accents.



Supports the most commonly spoken languages in your community for inclusive service.



Enables **instant answers, service requests, and smart routing** to the right department.



Sends **automatic text follow-ups** with call details and helpful resources.



Refresh Your Website in Hours — Not Months

Keep your content accurate, accessible, and aligned, without overwhelming your team.

What Refresh Evaluates



Accuracy

AI scans every page to ensure content is correct, consistent, and free of duplication — so residents always get reliable information.



Current

Flags pages that haven't been updated recently, prompting staff to refresh content and guarantee human oversight where it's needed most.



Persona

Refresh makes your web content speak with one consistent voice across your website.



Accessibility

Flags common accessibility issues (e.g., missing alt text) and helps support ADA compliance and WCAG 2.1 alignment.

How Refresh works



Scan - Identifies web and PDF issues across accuracy, outdated content, tone, accessibility, and clarity.



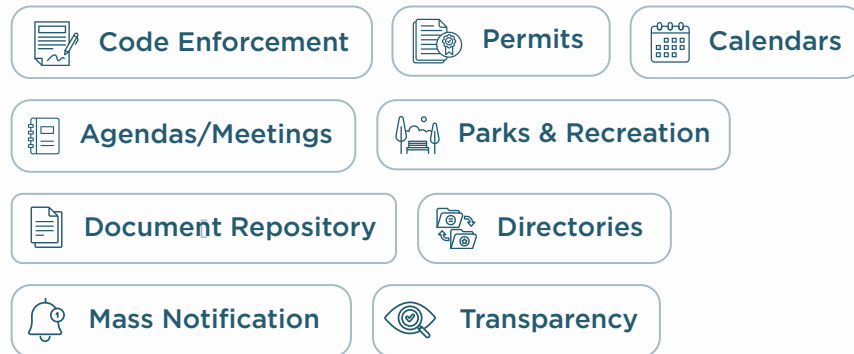
Recommend - Provides clear, specific updates so teams know exactly what to change.



Explain Why - Outlines why each change matters — so you always understand how it improves trust, clarity, and accessibility.

Deep Integrations & Data Intelligence

Citibot doesn't only use web and PDF content to build its chat knowledge base for external and internal chatbots. We unify data from existing systems and platforms that cities use every day. This fusion of verified data sources produces cohesive, context-aware answers - simplifying resident experiences and enabling governments to deliver faster, more informed answers to questions.



Ready to get Started?



Insights & Reporting

Citibot overlays sentiment, topic, and time critical information, in real-time, to inform the city on what residents are really asking.

Know the critical data points to serve your community better

-  Total Interactions with Chat History
-  Top Resident Inquiry Topics
-  Average Sentiment by Topic
-  Response & Engagement Rate
-  Keyword Performance Tracking

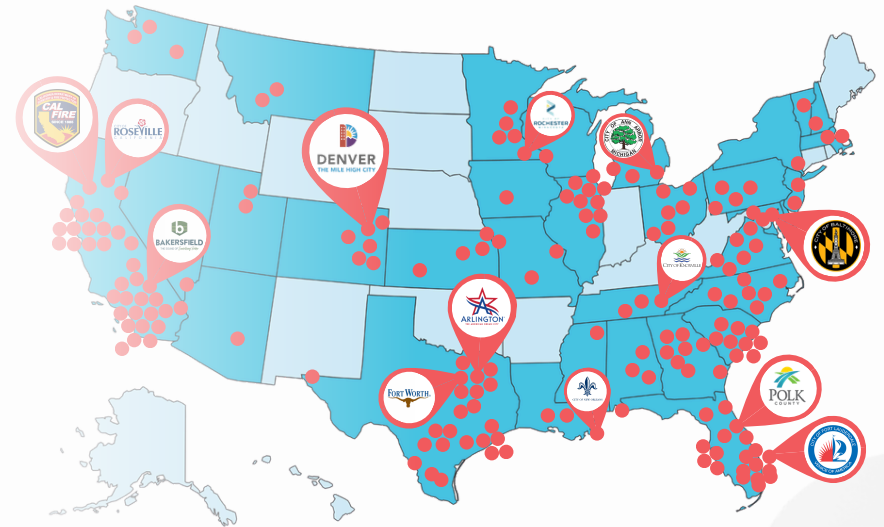
ABOUT CITIBOT

WHO WE ARE

Founded by Bratton Riley—whose passion for civic innovation was inspired by his father’s 40 years as Mayor of Charleston—Citibot was built on a simple belief: local government should be accessible, responsive, and give everyone a voice.

We help governments deliver accessible, unified digital experiences that make it easier for residents to get answers and engage with their community — **because better digital experiences build stronger trust with your residents.**

Powering AI-Driven Service for 200+ Governments Across the U.S.



WHO WE SERVE



Local
Government



311's &
Call-Centers



Government
Agencies

Citibot has been empowering municipalities for the past decade, but our reach extends far beyond cities and counties. We serve a wide variety of government agencies—from appraisal districts to mosquito control, public safety departments, and specialty service authorities. No matter your role, if you're helping residents, we're here to help you.



Refresh Your Website in Hours, Not Months

Government communications professionals face constant challenges keeping websites **accurate, accessible, and up to date**. Departments struggle to prioritize content, old files pile up, and sites often lack a unified voice. Refresh makes the entire process easier, faster, and AI-ready — **turning months of work into hours**.

HOW REFRESH WORKS

✓ Accuracy

AI scans every page to ensure content is correct, consistent, and free of duplication — so residents always get reliable information.

✦ Current

Flags pages that haven't been updated recently, prompting staff to refresh content and guarantee human oversight where it's needed most.

👤 Persona

Refresh makes your web content speak with one consistent voice across your website.

♿ Accessibility

Flags accessibility issues like missing alt text and supports compliance with accessibility requirements.

Key Benefits

- 🎯 Keep content accurate, consistent, and current
- 🗨️ Ensure a consistent voice across departments.
- ⌚ Free staff time for strategic work.
- 💬 Align content with resident priorities using real data.

Why Citibot Refresh

For 10 years, we've listened to government communications professionals and the challenges they face every day. Citibot Refresh is purpose-built for government communications to make life easier. **By utilizing our historical Citibot Chat Data, Refresh delivers the most accurate content suggestions in the industry**, ensuring your website evolves with resident needs.

Your AI-Powered ADA Assistance is here!

Go beyond overlays. Build a long-term accessibility solution.



Most accessibility tools only cover up issues. **Refresh** identifies, prioritizes, and guides resolution of WCAG compliance gaps—so your team builds momentum on your ADA journey.

-  Improve WCAG compliance across your websites
-  Resolve issues across multiple pages simultaneously
-  Enable your team to learn and maintain accessibility moving forward
-  Automatically detect and remediate PDF accessibility issues
-  Use fix-ready guidance for every skill level, from simple content edits to HTML code snippets
-  Fix core accessibility issues: alt text, contrast, & structure

Take the anxiety out of ADA and PDF compliance—with a clear, confident path forward.

Scan the QR code or visit
citibot.io/accessibility-help
to get started.





Your Website Is Always Publishing. Is It Always Accurate?

Government websites are managed by many people across many departments — and without a system to maintain them, they quietly degrade. Pages go stale. Information conflicts. Voice becomes inconsistent. No one person owns it, and no one has time to audit it manually.

Refresh is the system that fixes that — continuously, not just once.

What Refresh Does

Accuracy

AI scans every page to identify incorrect, conflicting, or duplicated content — so residents always get reliable information.

Persona

Ensures your website speaks with one consistent voice across all departments — no matter how many people contribute to it.

Current

Flags pages that haven't been updated recently, prompting your team to review and act before outdated content becomes a problem.

Accessibility

Identifies and prioritizes WCAG compliance gaps across your websites and PDFs, with clear guidance for every skill level.

Key Benefits

-  Maintain accessible, accurate, and up-to-date content
-  Deliver specific, actionable fixes — not endless audit lists
-  Free staff time for strategic work.
-  Planning a redesign? Run Refresh first — and you may not need one.

Why Citibot Refresh

For over 10 years, Citibot has helped government teams manage public-facing content more effectively. Refresh is purpose-built for government — combining content intelligence, accessibility guidance, and AI-powered recommendations drawn from real resident interactions.

One platform. Healthier websites.

File Attachments for Item:

B. City of Westlake Proposed Budget FY 2027

Submitted by: Finance

City of Westlake



Fiscal Year 2027 Proposed Budget

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CITY OF WESTLAKE
Fiscal Year 2027 Budget

General Fund

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	THRU 5/31/2026	June- 9/30/2026	Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
REVENUES										
<i>Property Taxes/Assessments</i>										
Ad Valorem Taxes	6,058,611	\$ 6,033,986	\$ 7,525,730	\$ 7,131,138	\$ 394,592	\$ 7,525,730	\$ -	\$ 9,028,869	\$ 1,503,139	20.0%
Ad Valorem Taxes-Discount	(242,300)	(226,657)	(301,000)	(273,186)	-	(273,186)	27,814	(361,155)	(60,155)	20.0%
Special Assessments-Tax Collector	802,900	802,801	948,700	937,253	11,447	948,700	-	1,218,977	270,277	28.5%
Special Assessments-Delinquent	-	281	-	-	-	-	-	(5,000)	(5,000)	N/A
Special Assmnts- Discounts	(32,100)	(30,410)	(37,900)	(35,643)	-	(35,643)	2,257	(48,759)	(10,859)	28.7%
Total Taxes/Assessments	6,587,111	6,580,001	8,135,530	7,759,562	406,039	8,165,601	30,071	9,832,931	1,697,401	20.9%
<i>Other Taxes</i>										
Municipal Revenue Sharing	70,100	86,574	102,800	67,874	33,937	101,811	(989)	102,800	-	0.0%
Public Service Tax-Electricity	559,000	573,338	621,400	499,933	249,967	749,900	128,500	700,746	79,346	12.8%
Public Service Tax-Water	187,400	173,550	198,900	122,117	61,059	183,176	(15,725)	212,117	13,217	6.6%
Public Service Tax-Gas	126,200	146,939	182,500	136,751	68,376	205,127	22,627	179,592	(2,908)	-1.6%
Communications Service Tax	159,800	168,163	159,800	130,571	65,286	195,857	36,057	159,800	-	0.0%
Local Discretionary Sales Tax	-	-	605,400	-	-	-	(605,400)	-	(605,400)	-100.0%
Total Other Taxes	1,102,500	1,148,564	1,870,800	957,246	478,623	1,435,869	(434,931)	1,355,055	(515,745)	-27.6%
<i>Other Revenue</i>										
FPL Franchise Fee	456,400	470,580	487,100	377,801	188,901	566,702	79,602	575,153	88,053	18.1%
Gas Franchise Fee	68,200	47,359	82,000	76,574	38,287	114,861	32,861	82,000	-	0.0%
Solid Waste Franchise Fee	32,000	26,986	42,300	52,274	26,137	78,411	36,111	95,836	53,536	126.6%
Occupational Licenses	27,300	68,829	37,300	12,663	6,332	18,995	(18,306)	37,300	-	0.0%
County Impact Fees	85,600	94,491	99,200	72,733	36,367	109,100	9,900	99,200	-	0.0%
Alcoholic Beverage License	1,100	722	1,100	-	-	-	(1,100)	1,100	-	0.0%
Other Public Safety Chgs./Fees	6,500	11,925	9,400	7,800	3,900	11,700	2,300	9,870	470	5.0%
Garbage/Solid Waste Revenue	233,400	414,238	233,400	125,630	62,815	188,445	(44,955)	476,582	243,182	104.2%
Penalties	-	2,869	-	204	102	306	306	-	-	N/A
Other Operating Revenues	12,800	11,319	10,200	5,466	2,733	8,199	(2,001)	10,200	-	0.0%
Special Events	-	17,375	-	11,575	5,788	17,363	17,363	10,000	10,000	N/A
Event Sponsors	-	30,420	-	19,057	9,529	28,586	28,586	20,000	20,000	N/A
Judgements and Fines	-	7,203	-	1,377	689	2,066	2,066	1,000	1,000	N/A
Interest - Investments	-	316,670	-	269,379	134,690	404,069	404,069	250,000	250,000	N/A

CITY OF WESTLAKE
Fiscal Year 2027 Budget

General Fund

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	THRU 5/31/2026	June- 9/30/2026	Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
Interest-Tax Collector	-	8,403	-	3,625	1,813	5,438	5,438	1,000	1,000	N/A
Other Miscellaneous Revenues	-	-	-	360	180	540	540	-	-	N/A
Grants/Donations-Other Sources	-	-	-	36,850	18,425	55,275	55,275	-	-	N/A
Lien Search Fees	10,000	14,203	12,500	8,740	4,370	13,110	610	10,000	(2,500)	-20.0%
Total Other Revenue	933,300	1,543,592	1,014,500	1,088,171	544,086	1,632,257	617,757	1,679,241	664,741	65.5%
TOTAL REVENUES	8,622,911	9,272,157	11,020,830	9,804,979	1,428,748	11,233,727	212,897	12,867,228	1,846,398	16.8%
Fund Balance - Use (Addition to)		-	(2,078,730)	-	-	-	2,078,730	(3,584,400)	(1,505,670)	72.4%
TOTAL FUNDING	8,622,911	9,272,157	8,942,100	9,804,979	1,428,748	11,233,727	2,291,627	9,282,828	340,728	3.8%
EXPENDITURES										
Legislative										
Mayor/Council Stipend	60,000	59,143	60,000	40,000	20,000	60,000	-	60,000	-	0.0%
FICA Taxes	4,600	4,524	4,600	3,060	1,530	4,590	10	4,590	(10)	-0.2%
ProfServ-Legislative Expense	75,000	36,000	75,000	24,360	12,180	36,540	38,460	75,000	-	0.0%
Telephone, Cable & Internet Service	5,300	3,953	4,700	4,020	2,010	6,030	(1,330)	4,700	-	0.0%
Lease - Building	9,100	14,500	176,000	3,000	1,500	4,500	171,500	176,000	-	0.0%
Public Officials Insurance	5,500	4,557	5,500	4,662	2,331	6,993	(1,493)	6,600	1,100	20.0%
Payroll Services	-	-	-	41	21	62	(62)	250	250	N/A
Council Expenses	78,400	67,524	80,000	46,742	23,371	70,113	9,887	80,000	-	0.0%
Dues, Licenses, Subscriptions	3,800	6,104	15,000	10,434	5,217	15,651	(651)	15,000	-	0.0%
Total Legislative	241,700	196,305	420,800	136,319	68,160	204,479	216,322	422,140	1,340	0.3%
Events										
5k Run	14,819	3,958	13,716	-	10,000	13,716	-	15,000	1,284	9.4%
Spring Fest	73,539	38,860	68,072	27,836	40,236	68,072	-	75,000	6,928	10.2%
Fourth Fest	137,200	180,577	127,000	58,175	68,825	127,000	-	140,000	13,000	10.2%
POP UP Market	48,842	12,539	45,212	9,096	36,116	45,212	-	50,000	4,788	10.6%
Total Events	274,400	235,934	254,000	95,107	155,177	254,000	-	280,000	26,000	10.2%

CITY OF WESTLAKE
Fiscal Year 2027 Budget

General Fund

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City Manager										
Contracts-City Manager	249,800	249,800	258,500	172,933	86,467	259,400	(900)	278,250	19,750	7.6%
Travel and Training	-	-	-	-	-	-	-	20,000	20,000	N/A
Public Relations	50,000	33,641	50,000	5,690	2,845	8,535	41,465	-	(50,000)	-100.0%
Miscellaneous Expenses	-	3,750	-	-	-	-	-	60,000	60,000	N/A
Office Supplies	12,700	7,199	12,200	1,634	817	2,451	9,749	12,000	(200)	-1.6%
Dues, Licenses, Subscriptions	2,700	1,762	2,700	1,325	663	1,988	713	7,700	5,000	185.2%
Capital Outlay	-	-	75,000	-	-	-	75,000	75,000	-	0.0%
Total City Manager	315,200	296,152	398,400	181,582	90,791	272,373	126,027	452,950	54,550	13.7%
City Clerk										
ProfServ-Web Site Maintenance	8,300	6,100	7,600	3,558	1,779	5,337	2,263	9,100	1,500	19.7%
Contracts-City Clerk	233,300	224,133	233,100	155,400	77,700	233,100	-	251,100	18,000	7.7%
Postage & Freight	-	3,820	1,900	158	79	237	1,663	4,500	2,600	136.8%
Printing	15,500	185	12,500	1,431	716	2,147	10,354	10,000	(2,500)	-20.0%
Legal Advertising	17,500	13,185	17,500	5,692	2,846	8,538	8,962	12,000	(5,500)	-31.4%
Miscellaneous Services	-	-	-	-	-	-	-	-	-	N/A
Miscellaneous Expenses	6,000	5,567	12,500	11,811	5,906	17,717	(5,217)	12,500	-	0.0%
Office Supplies	2,900	-	2,900	3,330	1,665	4,995	(2,095)	3,000	100	3.4%
Dues, Licenses, Subscriptions	26,100	30,366	35,600	12,136	6,068	18,204	17,396	37,500	1,900	5.3%
Total City Clerk	309,600	283,356	323,600	193,516	96,758	290,274	33,326	339,700	16,100	5.0%
Finance										
Auditing Services	7,800	8,275	8,100	-	8,100	8,100	-	25,000	16,900	208.6%
Contracts-Finance	104,400	104,400	108,100	72,067	36,034	108,101	(1)	111,343	3,243	3.0%
Grants and Aid	-	-	50,000	-	-	-	50,000	50,000	-	0.0%
Office Supplies	-	1,160	-	-	-	-	-	-	-	N/A
Total Finance	112,200	113,835	166,200	72,067	44,134	116,201	50,000	186,343	20,143	12.1%

CITY OF WESTLAKE
Fiscal Year 2027 Budget

General Fund

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	THRU 5/31/2026	June- 9/30/2026	Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
Other Administrative Services										
ProfServ-Information Technology	76,600	83,134	85,300	63,631	31,816	95,447	(10,147)	87,900	2,600	3.0%
Contracts-Admin. Service	441,100	441,100	456,500	304,333	152,167	456,500	1	472,477	15,977	3.5%
Misc-Assessmnt Collection Cost	8,000	6,166	9,500	3,437	1,719	5,156	4,345	12,190	2,690	28.3%
General Government	150,000	-	150,000	-	-	-	150,000	150,000	-	0.0%
Total Other Administrative Services	675,700	530,400	701,300	371,401	185,701	557,102	144,199	722,567	21,267	3.0%
Legal Counsel										
ProfServ-Legal Services	120,000	83,070	101,500	89,756	44,878	134,634	(33,134)	99,684	(1,816)	-1.8%
ProfServ-Legal Litigation	-	52,359	122,600	5,013	2,507	7,520	115,081	122,600	-	0.0%
Lobbyist	-	-	-	-	-	-	-	50,000	50,000	N/A
Total Legal Counsel	120,000	135,429	224,100	94,769	47,385	142,154	81,947	272,284	48,184	21.5%
Facility Services										
Telephone, Cable and Internet Service	9,200	9,307	9,200	7,001	3,501	10,502	(1,302)	9,200	-	0.0%
Lease - Copier	12,900	-	-	-	-	-	-	-	-	N/A
Lease - Building	25,000	-	25,000	-	-	-	25,000	25,000	-	0.0%
Insurance(Liab,Auto,Property)	13,200	9,048	13,900	9,465	4,733	14,198	(298)	16,680	2,780	20.0%
Miscellaneous Services	1,700	862	1,500	2,672	1,336	4,008	(2,508)	3,000	1,500	100.0%
Cleaning Services	13,300	14,192	14,300	7,544	3,772	11,316	2,984	14,300	-	0.0%
Principal-Capital Lease Payments	19,100	32,336	16,700	17,666	8,833	26,499	(9,799)	6,900	(9,800)	-58.7%
Interest-Capital Lease Payments	2,100	6,205	2,800	2,574	1,287	3,861	(1,061)	1,173	(1,627)	-58.1%
Total Facility Services	96,500	71,950	83,400	46,922	23,461	70,383	13,017	76,253	(7,147)	-8.6%
Community Services										
Contracts-Solid Waste	1,212,000	1,253,309	1,360,400	937,156	423,244	1,360,400	-	1,646,800	286,400	21.1%
Contracts-Sheriff	1,066,600	1,066,606	1,398,600	859,727	429,864	1,289,591	109,010	1,327,405	(71,195)	-5.1%
Electricity	132,300	136,419	253,800	98,970	49,485	148,455	105,345	163,301	(90,500)	-35.7%
R&M-Community Maintenance	30,100	30,100	31,200	15,600	7,800	23,400	7,800	24,200	(7,000)	-22.4%
Operating Supplies	57,300	29,832	58,600	-	-	-	58,600	58,600	-	0.0%
Roadway Services	6,800	7,163	13,600	17,882	8,941	26,823	(13,223)	25,000	11,400	83.8%
Total Community Services	2,505,100	2,523,429	3,116,200	1,929,335	919,334	2,848,669	267,532	3,245,306	129,106	4.1%

CITY OF WESTLAKE
Fiscal Year 2027 Budget

General Fund

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	THRU 5/31/2026	June- 9/30/2026	Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
Capital Expenditure & Projects										
Capital Improvements	50,000	-	-	-	-	-	-	-	-	N/A
Cap Outlay - Equipment	-		-	-	-	-	-	-	-	N/A
Total Capital Expenditure & Projects	50,000	-	-	-	-	-	-	-	-	-
Reserves										
Misc-Contingency	232,500	5,554	280,700	3,094	25,000	28,094	252,606	285,900	5,200	1.9%
1st Quarter Operating Reserve	1,220,700	-	1,473,400	-	-	-	1,473,400	1,499,386	25,986	1.8%
Capital Projects Reserve	1,500,000	-	1,500,000	-	-	-	1,500,000	1,000,000	(500,000)	-33.3%
City Hall Trailers					-	-		500,000	500,000	N/A
Total Reserves	2,953,200	5,554	3,254,100	3,094	25,000	28,094	3,226,006	3,285,286	31,186	1.0%
TOTAL EXPENDITURES	7,653,600	4,392,344	8,942,100	3,124,112	1,655,898	4,783,727	4,158,374	9,282,828	340,728	3.8%
Excess (deficiency) of revenues over (under) expenditures	969,311	4,879,813	-	6,680,867	(227,151)	6,450,000	(1,866,747)	-	0	N/A
OTHER FINANCING SOURCES (USES)										
Grants/Donations-Other Sources		(568,820)	-		-	-	-	-	-	N/A
TOTAL OTHER SOURCES (USES)		(568,820)	-	-	-	-	-	-	-	N/A
Net change in fund balance	969,311	4,310,993	-	6,680,867	(227,151)	6,450,000	(1,866,747)	-	0	N/A
FUND BALANCE, BEGINNING	6,339,848	6,339,848	10,650,841	10,650,841	-	10,650,841	-	17,100,841	6,450,000	60.6%
FUND BALANCE, ENDING	7,309,159	\$10,650,841	\$12,729,571	\$17,331,708	\$ (227,151)	\$17,100,841	\$ 4,371,270	\$20,685,241	\$ 7,955,670	62.5%

CITY OF WESTLAKE

Fiscal Year 2027 Budget

Special Reserve Fund - Comprehensive Planning Services

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	Actuals thru May 2026	June-Sept 2026	Total Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
REVENUES										
Building Permits	1,966,300	\$ 1,005,697	\$ 2,268,800	\$ 493,450	\$ 246,725	\$ 1,268,800	\$ (1,000,000)	\$ 1,000,000	\$(1,268,800)	-55.9%
Reinspection Fees	-	850	-	50	-	50	50	-	-	N/A
Building Permits-Surcharge	7,600	5,627	6,000	3,443	1,722	5,165	(836)	7,100	1,100	18.3%
Other Building Permit Fees	30,000	76,950	30,000	55,800	27,900	83,700	53,700	60,000	30,000	100.0%
Building Permits-Admin Fee	129,700	134,575	147,100	102,962	51,481	154,443	7,343	169,782	22,682	15.4%
Engineering Permits	300,600	151,205	261,200	260,219	130,110	390,329	129,129	212,065	(49,135)	-18.8%
Planning/Zoning Permits	307,700	68,967	336,800	56,560	28,280	84,840	(251,960)	482,096	145,296	43.1%
TOTAL REVENUES	2,741,900	1,443,871	3,049,900	972,484	486,217	1,987,326	(1,062,574)	1,931,043	(1,118,857)	-36.7%
EXPENDITURES										
<i>Comprehensive Planning</i>										
ProfServ-Engineering	300,600	234,784	261,200	173,103	86,552	259,655	1,546	212,065	(49,135)	-18.8%
ProfServ-Information Technology	290,200	322,761	327,400	108,537	54,269	162,806	164,595	322,800	(4,600)	-1.4%
ProfServ-Legal Services	62,700	24,270	42,300	10,290	5,145	15,435	26,865	24,300	(18,000)	-42.6%
ProfServ-Planning/Zoning Board	307,700	419,214	336,800	274,745	137,373	412,118	(75,318)	482,096	145,296	43.1%
ProfServ-Compliance Service	186,500	177,840	186,500	108,720	54,360	163,080	23,420	186,000	(500)	-0.3%
ProfServ-Consultants		-	-	-	-	-	-	-	-	N/A
ProfServ-Building Permits	1,431,900	1,280,305	1,738,800	740,358	370,179	1,338,800	400,000	938,800	(800,000)	-46.0%
Special Magistrate	30,000	155	30,000	-	-	-	30,000	15,000	(15,000)	-50.0%
Outside Legal Services		-	-	-	-	-	-	-	-	N/A
Telephone/Cable/Internet Service	7,000	5,672	5,300	2,944	1,472	4,416	884	5,300	-	0.0%
Lease - Building	24,000	-	24,000	-	-	-	24,000	24,000	-	0.0%
Lease - Copier	3,100	-	-	-	-	-	-	-	-	N/A
Printing	1,000	4,258	1,000	-	-	-	1,000	1,000	-	0.0%
Miscellaneous Services	1,300	133	3,000	3,172	1,586	4,758	(1,758)	3,000	-	0.0%
Admin Fee	32,700	32,700	33,800	22,533	11,267	33,800	1	34,800	1,000	3.0%
Billing Service Fees	42,800	34,146	41,200	15,596	7,798	23,394	17,806	41,200	-	0.0%
Office Supplies	2,100	-	900	95	48	143	758	900	-	0.0%
Total Comprehensive Planning	2,723,600	2,536,238	3,032,200	1,460,093	730,047	2,418,403	613,798	2,291,261	(740,939)	-24.4%

CITY OF WESTLAKE

Fiscal Year 2027 Budget

Special Reserve Fund - Comprehensive Planning Services

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	Actuals thru May 2026	June-Sept 2026	Total Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
<i>Other</i>										
Cleaning Services	13,000	13,000	12,800	8,320	4,160	12,480	320	12,900	100	0.8%
Principal-Capital Lease Payments	4,800	2,167	4,200	209	105	314	3,887	-	(4,200)	-100.0%
Interest-Capital Lease Payments	500	898	700	74	37	111	589	-	(700)	-100.0%
Total Other	18,300	16,065	17,700	8,603	4,302	12,905	4,796	12,900	(4,800)	-27.1%
TOTAL EXPENDITURES	2,741,900	2,552,303	3,049,900	1,468,696	734,348	2,431,307	618,593	2,304,161	(745,739)	-24.5%
Excess (deficiency) of revenues										
over (under) expenditures	-	(1,108,432)	-	(496,212)	(248,131)	(443,981)	(1,681,167)	(373,118)	(373,118)	N/A
FUND BALANCE, BEGINNING	(1,226,979)	(1,226,979)	(2,335,411)	(2,335,411)	-	(2,335,411)	-	(2,779,392)	(443,981)	19.0%
FUND BALANCE, ENDING	(1,226,979)	\$ (2,335,411)	\$ (2,335,411)	\$ (2,831,623)	\$ (248,131)	\$ (2,779,392)	\$ (443,981)	\$ (3,152,510)	\$ (817,099)	35.0%

CITY OF WESTLAKE

Fiscal Year 2027 Budget

Special Revenue Fund - Housing Assistance Program

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	Actuals thru May 2026	June-Sept 2026	Total Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
REVENUES										
Interest - Investments	\$0	\$76,018	\$ -	\$ 31,000	\$ 15,500	\$ 46,500	\$ 46,500	\$ -	\$ -	N/A
Dividends	-	132,083	-	76,622	38,311	114,933	114,933	-	-	N/A
Housing Assistance Fee/Donations	300,000	781,088	300,000	595,419	297,710	893,129	593,129	900,000	600,000	200.0%
TOTAL REVENUES	300,000	989,189	300,000	703,041	351,521	1,054,562	754,562	900,000	600,000	200.0%
EXPENDITURES										
<i>Program Manager</i>										
Contracts - Manager	-	-	-	44,023	46,752	90,775	(90,775)	148,700	148,700	N/A
Marketing & Advertising	-	-	-	-	-	-	-	7,000	7,000	N/A
Dues, Licenses, Subscriptions	-	-	-	-	-	-	-	15,500	15,500	N/A
Education & Training	-	-	-	-	-	-	-	5,000	5,000	N/A
Total Program Manager		-	-	44,023	46,752	90,775	(90,775)	176,200	176,200	N/A
<i>Physical Environment</i>										
Software	-	-	-	4,000	2,000	6,000	(6,000)	-	-	N/A
Software License Fees & Renewals	-	-	-	9,000	4,500	13,500	(13,500)	-	-	N/A
Total Physical Environment	-	-	-	13,000	6,500	19,500	(19,500)	-	-	N/A
<i>Other Administrative Services</i>										
Bank Fees	-	-	-	36	36	72	(72)	150	150	N/A
		-	-	-	-	-		-	-	
Total Other Administrative Services	-	-	-	36	36	72	(72)	150	150	N/A

CITY OF WESTLAKE

Fiscal Year 2027 Budget

Special Revenue Fund - Housing Assistance Program

Account Description	2025		2026					2027		
	Annual Budget	Actual 2025	Annual Budget	Actuals thru May 2026	June-Sept 2026	Total Forecast	Variance Fav/(UnFav)	Annual Budget	Incr. (Decr.) Over Budget	% Budget Incr. (Decr.)
Public Assistance										
Misc. Admin Fee (%)	21,000	-	21,000	-	21,000	21,000	-	15,500	(5,500)	-26.2%
Assistance Program	279,000	112,458	279,000	-	279,000	279,000	-	279,000	-	0.0%
Total Public Assistance	300,000	112,458	300,000	-	300,000	300,000	-	294,500	(5,500)	-1.8%
TOTAL EXPENDITURES	300,000	112,458	300,000	57,059	353,288	410,347	(110,347)	470,700	170,850	56.9%
Excess (deficiency) of revenues										
over (under) expenditures	-	876,731	-	645,982	(1,768)	644,215	644,215	429,300	429,300	N/A
FUND BALANCE, BEGINNING	5,386,972	5,386,972	6,263,703	6,263,703	-	6,263,703	-	6,907,918	644,215	10.3%
FUND BALANCE, ENDING	\$ 5,386,972	\$ 6,263,703	\$ 6,263,703	\$ 6,909,685	\$ (1,768)	\$ 6,907,918	\$ 644,215	\$ 7,337,218	\$ 1,073,515	17.1%

Comparison of Assessment Rates
Fiscal Year 2027 vs Fiscal Year 2026

Solid Waste Assessment			
Units	FY 2027	FY 2026	Change
3,618	\$336.92	\$324.00	4.0%