

EXPLORE TWO RIVERS MEETING OF THE BOARD OF DIRECTORS

Tuesday, August 12, 2025, at 8:00 a.m.

Committee Meeting Room 3rd floor Two Rivers City Hall 1717 E. Park Street Two Rivers, WI 54241

MINUTES

1. CALL TO ORDER

Meeting called to order at 8:02 a.m.

2. ROLL CALL

Present: Todd Nilson, John Wyrostek, Curt Andrews, Michael Ditmer, Mike Mathis, Melissa Nyssen,

Amanda Verhelst, Joe Metzen, Greg Buckley, Kyle Kordell

Absent: Erin Dembski, Tonya Prosser

Zoom: None

3. APPROVAL OF BOARD MEETING MINUTES (Action Item)

Motion to approve the July 2025 Board meeting minutes made by **Curt Andrews**, seconded by **Michael Ditmer**.

Motion carried.

4. TREASURER REPORT (Action Item)

- a. Budget to Actual Report YTD end of Q2 2025
- **b.** 2025 Room Tax Year over Year comparison
- c. 2026 Budget preview

Discussion highlights:

- Transition from cash to accrual accounting to provide a more accurate financial picture.
- April saw a significant drop in revenues; June was stronger than the same month last year.
- Manitowoc's room tax revenue is down 8% year-over-year.
- Board reaffirmed commitment to maintaining a \$100,000 reserve.
- End-of-year STR snapshot will include guest origin ZIP code data for board review.
- STRs are required to maintain a two-year guest register and submit it to the city.
- Michael reported fewer international guests (typical is 7%); Amanda noted most of her recent bookings are from nuclear plant employees.
- Discussion covered the impact of seasonal nuclear plant work, decreased Canadian tourism, and inclement spring weather.
- Logo wear sales remain strong; retailer payment lags will delay recorded revenue.
- Fund 258 variances reviewed in detail.

Motion to receive and approve the Treasurer's Report made by **Mike Mathis**, seconded by **John Wyrostek**.

Motion carried.

5. NEW CITY MANAGER INTRODUCTION

Greg Buckley introduced incoming City Manager **Kyle Kordell**, who shared his professional background and expressed enthusiasm for collaborating with Explore Two Rivers.

6. OLD BUSINESS

a. Discussion of Open ETR Board Seat

- One current vacancy; a second expected by year-end (Tonya Prosser).
- Amanda Verhelst noted another STR owner, **Sherry Barbier**, is interested in serving.
- Board agreed to begin recruiting immediately. Curt and John expressed support for starting outreach now.
- Joe will contact Sue Crawley from Woodland Dunes Nature Center and explore adding a representative from Hamilton Wood Type Museum.

b. Review of Business Survey and Next Steps

- 29 responses received to date; less than 20% response rate from service/tourism businesses.
- Potential next step: in-person canvassing, including outreach to grocery stores, QuickTrip, Schroeder's, and Walgreens.
- Joe will coordinate quarterly STR mailings to all owners/operators regarding new ordinances, occupancy compliance, and marketing support.

7. TOURISM DIRECTOR REPORT

a. June & July Director's Report

- Highlights from *June Tourism Director's Report* reviewed.
- Wisconsin Governor's Outdoor Industry Impact Awards: Willie Bee Charters, Wildflower Outdoors, and Paddlepalooza nominated.
- Nearshore shipwreck project progress:
 - Dedicated webpages with buoy markers.
 - Al-generated two-person podcasts using NotebookLM technology.
 - Evergreen QR codes linked to podcasts, printed on weatherproof stickers for paddlers.
 - First podcast episode: *The Continental Shipwreck*, available at https://soundcloud.com/exploretworivers-54241/the-continental-shipwreck.
- Travel Wisconsin collaboration ongoing; August 29 deadline for updates.
- Promotion of dog-friendly businesses continues with clings and social media features.

b. Mid-Year Marketing Report

- Destination Wisconsin co-op (\$1,400/year) remains a high-visibility marketing opportunity.
- QR code analytics track scan location, demographics, and engagement, with expansion to STRs and hotels.
- Considering geofencing/data tools for visitor analytics and cost-sharing with TRBA/Main Street.

c. STR Owner Updates

STR ordinance compliance mailing planned for August.

- Compliance site visits scheduled for September and October.
- Exploring opportunities to improve STR-owner communication and market visibility.

8. NEXT MEETING

The next regular meeting will be held in September 2025 at 8:00 a.m. at Violet Inn and Suites.

9. ADJOURNMENT

Motion to adjourn made by **Curt Andrews**, seconded by **Michael Ditmer**. **Motion carried**. Meeting adjourned at **9:32 a.m**.

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It is possible that members of and possibly a quorum of governmental bodies of the municipality may be in attendance at the above stated meeting to gather information; no other action will be taken by any governmental body at the above-stated meeting other than the governmental body specifically referred to above in this notice