NOTICE OF SPECIAL JOINT TOMBALL CITY COUNCIL & TOMBALL ECONOMIC DEVELOPMENT CORPORATION MEETING CITY OF TOMBALL, TEXAS



Tuesday, September 6, 2022 4:00 PM

Notice is hereby given of a Special meeting of the Tomball City Council and the Tomball Economic Development Corporation, to be held on Tuesday, September 6, 2022 at 4:00 PM, City Hall, 401 Market Street, Tomball, Texas 77375, for the purpose of considering the following agenda items. All agenda items are subject to action. The Tomball City Council and the Tomball Economic Development Corporation reserve the right to meet in a closed session for consultation with attorney on any agenda item should the need arise and if applicable pursuant to authorization by Title 5, Chapter 551, of the Texas Government Code.

THE TOMBALL CITY COUNCIL AND THE TOMBALL ECONOMIC DEVELOPMENT CORPORATION WILL CONDUCT THE MEETING SCHEDULED FOR TUESDAY, SEPTEMBER 6, 2022, AT 4:00 PM, AT 401 MARKET STREET, TOMBALL, TEXAS, 77375. THIS MEETING AGENDA AND THE AGENDA PACKET ARE POSTED ONLINE AT:

HTTPS://TOMBALLTX.GOV/ARCHIVE.ASPX?AMID=38

A RECORDING OF THE MEETING WILL BE MADE AND WILL BE AVAILABLE TO THE PUBLIC IN ACCORDANCE WITH THE OPEN MEETINGS ACT UPON WRITTEN REQUEST.

The public toll-free dial-in numbers to participate in the telephonic meeting are any one of the following (dial by your location): +1 312 626 6799 US (Chicago); +1 646 876 9923 US (New York); +1 301 715 8592 US; +1 346 248 7799 US (Houston); +1 408 638 0968 US (San Jose); +1 669 900 6833 US (San Jose); or +1 253 215 8782 US (Tahoma) - Meeting ID: 835 3174 3603, Passcode: 215109. The public will be permitted to offer public comments telephonically, as provided by the agenda and as permitted by the presiding officer during the meeting.

- A. Call to Order
- B. Public Comments and Receipt of Petitions: [At this time, anyone will be allowed to speak on any matter other than personnel matters or matters under litigation, for length of

time not to exceed three minutes. No Council/Board discussion or action may take place on a matter until such matter has been placed on an agenda and posted in accordance with law - GC, 551.042.]

C. New Business

- 1. EXECUTIVE SESSION: The Tomball Economic Development Corporation Board and Tomball City Council will meet in Executive Session as authorized by Title 5, Chapter 551, Texas Government Code, The Texas Open Meetings Act, for the following purpose:
 - * Section 551.074 To deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee, to wit: the Executive Director and Staff.
- 2. Reconvene into regular session and take action, if necessary, on items discussed in Executive Session
- 3. The Tomball Economic Development Corporation and the Tomball City Council will enter into a Workshop Session regarding the Tomball Economic Development Corporation Budget for Fiscal Year 2022-2023
- D. Adjournment

CERTIFICATION

I hereby certify that the above notice of meeting was posted on the bulletin board of City Hall, City of Tomball, Texas, a place readily accessible to the general public at all times, on the 1st day of September 2022 by 5:00 PM, and remained posted for at least 72 continuous hours preceding the scheduled time of said meeting.

Doris Speer, City Secretary, TRMC, MMC

This facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to this meeting. Please contact the City Secretary's office at (281) 290-1002 or FAX (281) 351-6256 for further information.

AGENDAS MAY BE VIEWED ONLINE AT www.ci.tomball.tx.us.

Special Joint Agenda Item Data Sheet

Staff Member-TEDC

Data Sheet			
		Meeting Date:	September 6, 2022
Торіс:			
EXECUTIVE SESSION: The Tomball Econocolor will meet in Executive Session as author The Texas Open Meetings Act, for the follow	uthorized by Title 5	-	-
• Section 551.074, - To deliberate the a discipline, or dismissal of a public off		•	
Background:			
Origination: Kelly Violette, Executive Dire	ector, Tomball Eco	nomic Developm	ent Corporation
Recommendation:			
Party(ies) responsible for placing this item	on agenda:	Kelly Violette	
FUNDING (IF APPLICABLE)			
Are funds specifically designated in the current b		-	· ·
Yes: No:	If yes, specify A	Account Number:	#
If no, funds will be transferred from account #		To account #	
Signed	Approved by		

Executive Director-TEDC

Date

Date

Special Joint Agenda Item Data Sheet

Data Silect		Meeting Date:	August 15, 2022
Topic:			
Reconvene into regular session and take action	n, if necessary, on	items discussed in	n Executive Session.
Background:			
Origination: Kelly Violette, Executive Direc	etor		
Recommendation:			
Party(ies) responsible for placing this item	on agenda:	Kelly Violette	
FUNDING (IF APPLICABLE) Are funds specifically designated in the current bu		•	
Yes: No:	If yes, specify A	Account Number: #	
If no, funds will be transferred from account #		To account #	
Signed	Approved by		
Staff Member-TEDC Date		Executive Director	:-TEDC Date

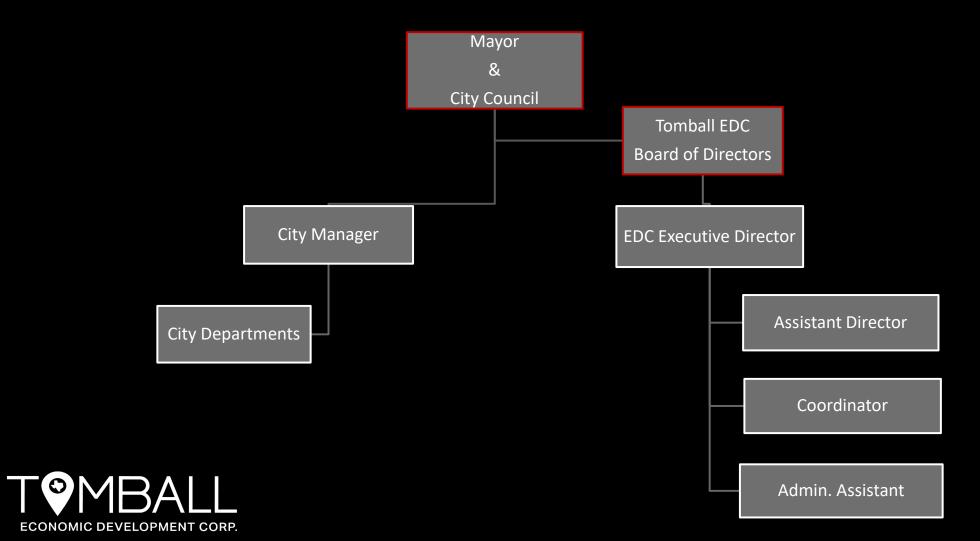
Special Joint Agenda Item Data Sheet

Data Sheet	Meeting Date: September 6, 2022
Торіс:	
The Tomball Economic Development Corporation and the Workshop Session regarding the Tomball Economic Development 2022-2023.	<u> </u>
Background: A copy of the Tomball Economic Development Corporation Bud	lget for Fiscal Year 2022-2023 is attached.
Origination: Tomball Economic Development Corporation Bo	oard of Directors
Recommendation:	
Party(ies) responsible for placing this item on agenda:	Kelly Violette
FUNDING (IF APPLICABLE) Are funds specifically designated in the current budget for the full am Yes: No: If yes, specify A	nount required for this purpose? Account Number: #
If no, funds will be transferred from account #	To account #
Signed Approved by	
Staff Member-TEDC Date	Executive Director-TEDC Date

FY 2023 TEDC BUDGET PRESENTATION



ORGANIZATIONAL CHART



ABOUT TOMBALL EDC

- Type B Economic Development Organization
- FORMED IN 1994 BY VOTE OF THE CITIZENS OF TOMBALL
 - CREATED AS A VEHICLE FOR HELPING TO FACILITATE DEVELOPMENT THROUGHOUT THE COMMUNITY
- CREATED PURSUANT TO DEVELOPMENT CORPORATION ACT OF 1979 (NOW LOCAL GOVERNMENT CODE CHAPTER 501)
- FOR ALL PRACTICAL PURPOSES, WE ARE TREATED BY THE STATE OF TEXAS AS A PRIVATE, NON-PROFIT ENTITY



ABOUT TOMBALL EDC

- SUBJECT TO OPEN-RECORDS AND OPEN-MEETINGS LAWS
- DISTINCT LEGAL ENTITY FROM THE CITY WITH SEPARATE STAFF AND BUDGET
 - ARTICLES OF INCORPORATION
 - BYLAWS
- GOVERNED BY A SEVEN-MEMBER, CITY COUNCIL APPOINTED, BOARD OF DIRECTORS SERVING 2-YEAR TERMS



Mission:

To promote economic development in the City of Tomball through the attraction of new business and industry and the retention of existing businesses by providing the resources that enhance the general well-being of the community.

Vision:

Tomball is the community of choice for businesses, residents, and visitors, offering a dynamic economy, strong labor force, and unmatched living and working environment.

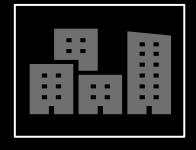
TOMBALL EDC 2022-2023 GOALS



BUSINESS RETENTION & EXPANSION (BRE)



2.
ATTRACTION &
RECRUITMENT



3.

DEVELOPMENT/
REDEVELOPMENT OF
OLD TOWN



4.
EDUCATION & WORKFORCE
DEVELOPMENT

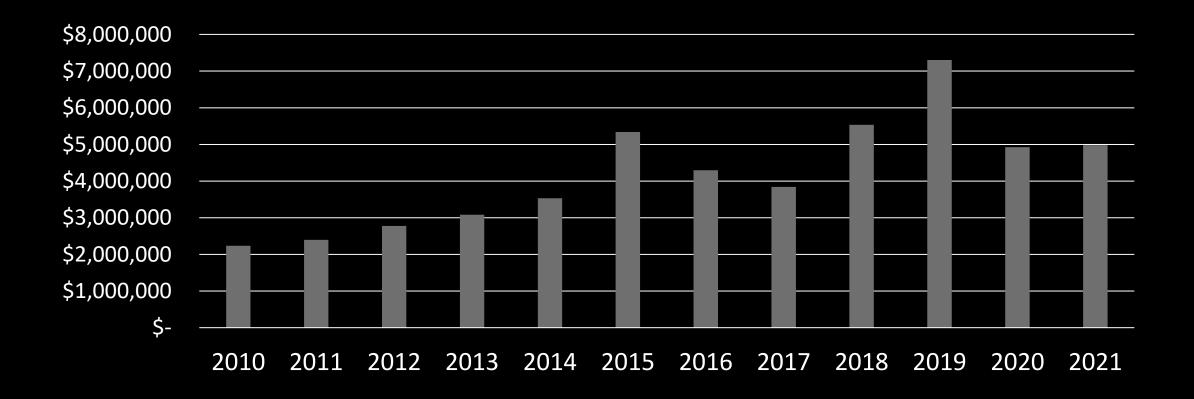


FUNDING SOURCES

- ½¢ SALES TAX COLLECTED WITHIN THE CITY LIMITS OF TOMBALL
- SALES TAX RATE: 8.25%
 - 6.25% STATE OF TEXAS
 - 1.00% CITY OF TOMBALL
 - 0.5% PROPERTY TAX REDUCTION
 - 0.5% -TEDC
- INTEREST REVENUES: Securities & Investment Pools
- We ARE NOT funded by an Ad-Valorem (Property Tax)



TEDC Revenue Collections





TBTP LAND SALES

ECONOMIC DEVELOPMENT CORP.

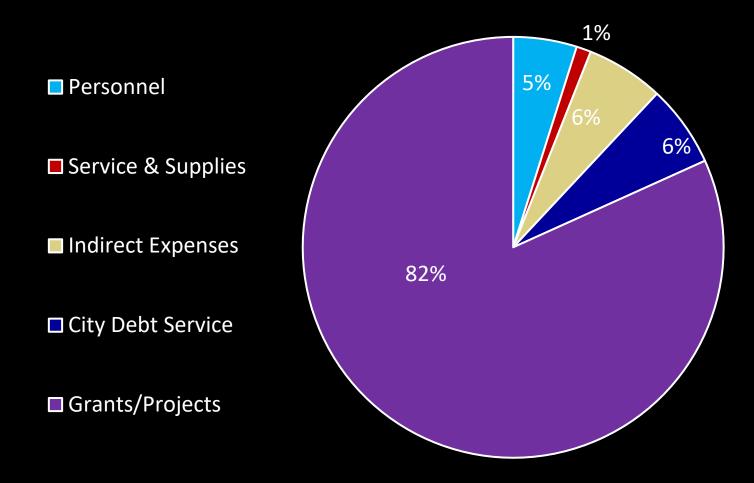
Owner	Lot #	Acres	Net Revenue	SF Constructed	Jobs
Packers Plus	4.2	4.9360	\$ 1,969,052	50,000	80
Suez	2	5.5018	\$ 726,969	44,179	70
Nickson	14	6.1041	\$ 715,963	55,800	25
Nickson	13	2.9352	\$ 387,610	25,200	25
Dkota	10	4.0010	\$ 569,168	20,000	25
Hoelscher	5	16.7776	\$ 2,011,746	193,000	120
Nickson	12	2.8741	\$ 420,478	30,000	25
PDGL	11	2.7631	\$ 421,245	25,000	25
CCJ Collaborations	16	4.6500	\$ 662 <i>,</i> 747	10,500	55
KTB (Techsico)	9	2.5207	\$ 384,253	10,000	45
Billiard Factory	3	4.8226	\$ 681,051	50,000	45
Nickson	15	3.9195	\$ 581,626	47,458	25
Newcor	4.1	1.75			
Total		63.56	\$ 9,904,999	590,827	590
Pending Sale					
Urban Group/Trophy Windows	8	18.28	\$ 3,146,084	256,760	250
Total		81.8357	\$ 13,051,083	847,587	840
Expenses					
TBTP CO 2013			\$ 8,500,000		
Land Purchase			\$ 1,612,499		
Cash Funded Expenses			\$ 2,505,145		
TOMPALL		Total Revenue	\$ 433,440		

REVENUES

	FY 2019 Actuals	FY 2020 Actuals	FY 2021 Actuals	FY 2022 Adopted Budget	Ye	/ 2022 ar End jections	FY 2023 Proposed Budget
Beginning Fund Balance	\$ 16,683,138	\$ 21,574,948	\$ 18,579,527	\$ 19,860,898	\$19	,817,794	\$ 23,156,574
REVENUE Sales Tax Interest Grants Other - Land Sales/Lease	\$ 4,168,199 551,967 5,500 2,596,223	\$ 4,064,895 426,876 - 491,055	\$ 4,408,484 352,381 16,000 913,855	\$ 4,100,000 350,000 8,000		900,000 370,000 8,000 646,930	5,100,000 450,000
Total Revenue	\$ 7,321,889	\$ 4,982,826	\$ 5,690,719	4,458,000		<u> </u>	5,550,000
Total Available Resources	\$ 24,005,027	\$ 26,557,774	\$ 24,270,246	\$ 24,318,898	\$26,	742,723	\$ 28,706,574



Expense Distribution





A desiminate di ca	FY 2019 Actuals	FY 2020 Actuals		FY 2021 Actuals	FY 2022 Adopted Budget		FY 2022 Year End Projections	FY 2023 Proposed Budget
Administrative								
Salary & Benefits	\$ 368,345	\$ 371,126	\$	390,372	\$ 458,132	\$	455,282	\$ 592,585
Other Personnel Expenditures	\$ 52,457	\$ 34,472	\$	31,953	\$ 77,100	\$	55,750	\$ 81,100
Service & Supply Expenditures	\$ 73,522	\$ 99,053	\$	100,463	\$ 128,700	\$	102,300	\$ 136,700
Total Administrative Expenditures	\$ 494,324	\$ 504,651	\$	522,788	\$ 663,932	\$	613,332	\$ 810,385



	Y 2019 Actuals	FY 2020 Actuals	FY 2021 Actuals	FY 2022 Adopted Budget	F	FY 2022 Year End Projections		FY 2023 Proposed Budget
Indirect Economic Development Expenses								
Chamber Guide	\$ 8,354	\$ 8,354	\$ 8,354	\$ 8,400	\$	8,354	\$	8,400
Area Street Maps	-		3,875	-		-		4,000
Marketing	63,450	90,768	76,150	100,000		100,000		105,000
Economic Impact Model License	4,174	4,299	4,428	4,565		4,565		4,565
Event Sponsorships	6,212	6,000	24,028	29,000		21,560		29,000
Promotional Items	6,574	6,515	1,160	6,500		6,500		6,500
Printing	4,503	6,915	5,404	6,500		6,500		6,500
Website and GIS	14,620	31,899	36,299	20,000		16,100		25,000
Professional Services	136,770	207,560	191,747	500,000		250,000		500,000
Grow Tomball Initiative								20,000
Miscellaneous	15,555	70,834	78,182	15,000		(32,000)		15,000
Total Indirect								
Expenditures	\$ 260,212	\$ 433,144	\$ 429,626	\$ 689,965	\$	381,579	\$	723,965



	FY 2019 Actuals		FY 2020 Actuals		FY 2021 Actuals			FY 2022 Adopted Budget		FY 2022 Year End Projections		
City Debt Service												
Southside Sewer Plant (1999 CO-2/15/2019)	\$	188,148										
Utilities Expansion (2002 CO-2/15/2022)	\$	370,000	\$	370,000	\$	370,000	\$	370,000	\$	370,000		-
Business Park Infrastructure (Series 2013)	\$	91,764	\$	533,462	\$	535,663	\$	537,663	\$	537,663	\$	539,463
Medical Complex/Persimmon (Series 2016)		-	\$	222,222	\$	222,222	\$	222,222	\$	222,222	\$	222,222
Total Debt Service	\$	649,912	\$	1,125,684	\$	1,127,885	\$ 1	1,129,885	\$	1,129,885	\$	761,685



	FY 2019 Actuals	FY 2020 Actuals		FY 2021 Actuals	FY 2022 Adopted Budget	F	FY 2022 Year End Projections		FY 2023 Proposed Budget
Grants, Loans, & Other									
Project Grants	\$ 361,735	\$	219,848	\$ 210,108	\$ 2,500,000	\$	609,353	\$	2,500,000
Sales Tax Reimbursement Grants (380)	\$ 52,312	\$	50,139	\$ 50,139	\$ 55,000	\$	65,000	\$	70,000
Total	\$ 414,047	\$	269,987	\$ 260,247	\$ 2,555,000	\$	674,353	\$2	,570,000



PROJECT GRANTS

TEDC Grant Commitments	\$	2,261,166	
FY 21 Estimated Payments	\$	609,353	
Total	\$	1,651,813	
City Funding Requests:			
 Juergens Park - Louie's Together Playground 	\$	200,000	
Matheson Park Improvements - General improvements	\$	200,000	
South Wastewater Treatment Plant Expansion – Design	\$	415,000	
Downtown Improvements – Alley Improvement Project		(new line item created)	
	Total \$	815,000	
Total Project Grants	\$	2.466.813	



		FY 2019 Actuals		FY 2020 Actuals		FY 2021 Actuals		FY 2022 Adopted Budget	FY 2022 Year End Projections	Prop	2023 posed idget
Grants, Loans, & Other											
Rusinoss Improvement Grants	\$	73,559	\$	130,891	\$	62,078	\$	350,000	\$ 192,000	\$ 35	50,000
Business Improvement Grants- Current Year	Υ	73,333	Υ	130,031	Υ	02,070	Υ	330,000	φ 132,000	φ 33	30,000
Business Improvement Grants- Prior Year	\$	91,000	\$	139,082	\$	67,000	\$	255,850	\$ 325,000	\$ 2	50,000
	\$	164,559	\$	269,973	\$	129,078	\$	605,850	\$ 517,000	\$ 60	0,000
Total											



	FY 2019 Actuals	7 2020 ctuals	FY 2021 Actuals	FY 2022 Adopted Budget	F	FY 2022 Year End Projections	FY 2023 Proposed Budget
Grants, Loans, & Other							
Old Town Façade Grants- Current Year	_	\$ 54,269	-	\$ 250,000	\$	90,000	\$ 250,000
Old Town Façade Grants- Prior Year	-	-	\$ 38,783	\$ 200,000	\$	85,000	\$ 100,000
Old Town Projects							\$ 600,000
Total		\$ 54,269	\$ 38,783	\$ 450,000	\$	175,000	\$ 950,000



			FY 2020 Actuals		FY 2021 Actuals		FY 2022 Adopted Budget	FY 2022 Year End Projections			FY 2023 Proposed Budget
	-	\$	5,062,631	\$	2,043,540	\$	2,500,000		-	\$	500,000
	-		-	\$	71,341	\$	4,000,000		-	\$	5,000,000
enses \$ 434		\$	248,644	\$	77,781	\$	300,000	\$	95,000	\$	300,000
_		_		_				_			
\$	434,471	\$	5,311,275	\$	2,192,662	\$	6,800,000	\$	95,000	\$	5,800,000
		- Actual	- \$ 434,471 \$	Actuals Actuals - \$ 5,062,631 \$ 434,471 \$ 248,644	Actuals Actuals - \$ 5,062,631 \$ - \$ 248,644 \$	Actuals Actuals Actuals - \$ 5,062,631 \$ 2,043,540 \$ 71,341 \$ 434,471 \$ 248,644 \$ 77,781	Actuals Actuals - \$ 5,062,631 \$ 2,043,540 \$ \$ 71,341 \$ \$ 434,471 \$ 248,644 \$ 77,781 \$	Actuals Actuals Actuals Adopted Budget - \$ 5,062,631 \$ 2,043,540 \$ 2,500,000 \$ 71,341 \$ 4,000,000 \$ 434,471 \$ 248,644 \$ 77,781 \$ 300,000	Actuals Actuals Actuals Adopted Budget Pro - \$ 5,062,631 \$ 2,043,540 \$ 2,500,000 \$ 71,341 \$ 4,000,000 \$ 434,471 \$ 248,644 \$ 77,781 \$ 300,000 \$	Actuals Actuals Actuals Actuals Adopted Budget Projections - \$ 5,062,631 \$ 2,043,540 \$ 2,500,000 \$ 71,341 \$ 4,000,000 \$ 434,471 \$ 248,644 \$ 77,781 \$ 300,000 \$ 95,000	Actuals Actuals Actuals Adopted Budget Projections - \$ 5,062,631 \$ 2,043,540 \$ 2,500,000 - \$ \$ 71,341 \$ 4,000,000 - \$ \$ 434,471 \$ 248,644 \$ 77,781 \$ 300,000 \$ 95,000 \$



		FY 2019 Actuals		FY 2020 Actuals		FY 2021 Actuals	FY 2022 Adopted Budget	FY 2022 Year End Projections	FY 2023 Proposed Budget
Beginning Fund Balance									
Total Available Resources	\$	24,005,027	\$	26,557,774	\$	24,270,246	\$ 24,318,898	\$26,742,723	\$ 28,706,574
Total All Expenditures	\$	2,417,525	\$	7,968,983	\$	4,701,069	\$ 12,894,631	\$ 3,586,149	\$ 12,216,035
Revenues Over (Under) Expenditures	\$	4,904,364	\$	(2,986,157)	\$	989,650	\$ (8,436,631)	\$ 3,330,781	\$ (6,666,035)
Ending Fund Bolonco	¢	24 640 056	6	49 740 909	¢	40 570 290	¢ 44 424 267	£22 140 E7E	\$ 46 400 E40
Ending Fund Balance	\$	21,649,056	\$	18,749,898	\$	19,570,389	\$ 11,424,267	\$23,148,575	\$ 16,490,540



QUESTIONS?



Tomball Economic Development Corporation 2022-2023 Proposed Budget October 1, 2021 to September 30, 2022

		FY 2019 Actuals		FY 2020 Actuals		FY 2021 Actuals	-	FY 2022 Adopted Budget	١	FY 2022 /ear End rojections	Ρ	FY 2023 roposed Budget
Beginning Fund Balance	\$	16,683,138	\$	21,574,948	\$	18,579,527	\$1	19,860,898	\$1	19,817,793	\$2	3,156,574
REVENUE												
Sales Tax	\$	4,168,199	\$	4,064,895	\$	4,408,484	\$	4,100,000	\$	4,900,000	\$	5,100,000
Interest		551,967		426,876		352,381		350,000		370,000		450,000
Grants		5,500		-		16,000		8,000		8,000		
Other - Land Sales and Lease Payments		2,596,223		491,055		913,855		-		1,646,930		
Total Revenue	\$	7,321,889	\$	4,982,826	\$	5,690,719	\$	4,458,000	\$	6,924,930	\$	5,550,000
Total Available Resources	\$	24,005,027	\$	26,557,774	\$	24,270,246	\$ 2	24,318,898	\$2	26,742,723	\$2	8,706,574
EXPENDITURES												
Administrative												
Salaries - Administrative	\$	201,300	\$	213,843	\$	215,952	\$	283,214	\$	283,214	\$	287,810
Benefits	Ψ	126,518	Ψ	114,950	Ψ	129,174	Ψ	133,918	Ψ	133,918	Ψ	157,830
Wages - Full-Time		40,527		42,333		45,246		38,000		38,000		55,000
Wages - Other		10,021		12,000		10,210		3,000		150		8,300
Salary Survey Adjustments								0,000		100		83,645
Total Salaries and Benefits	\$	368,345	\$	371,126	\$	390,372	\$	458,132	\$	455,282	\$	592,585
Other Personnel Expenditures												
Auto Allowances	\$	8,400	\$	8,400	\$	8,400	\$	16,800	\$	16,800	\$	16,800
Phone Allowance - Executive Director		768		900		900		900		900		900
Phone Allowance - Assistant Director		768		900		900		900		900		900
Phone Allowance - Coordinator		-		-		-		-		-		900
Local Travel Expense		256		135		236		500		150		500
Dues and Subscriptions		7,514		9,482		7,681		10,000		9,000		13,100
Seminar/Conference Registrations		15,224		2,928		10,396		18,000		12,000		18,000
Travel and Training	\$	19,527 52,457	Ф	11,727 34,472	Φ	3,440 31,953	¢	30,000 77,100	Φ	16,000 55,750	φ	30,000 81,100
Total Other Personnel Expense	Ф	52,457	Ф	34,472	Ф	31,933	Ф	77,100	Ф	55,750	Ф	61,100
Service and Supply Expenditures												
Contracted Administrative Services	\$	25,000	\$	25,000	\$	25,000	\$	25,000	\$	25,000	\$	25,000
Bank Charges & Postage		(344)		1,920		3,017		3,500		2,500		3,500
Insurance		1,743		3,144		8,399		15,000		15,000		18,000
Computer Equipment & Maintenance		2,910		4,249		5,823		5,000		5,000		10,000
Communications Services		3,286		3,639		3,976		5,200		4,300		5,200
Legal Fees		7,333		31,915		31,996		40,000		20,000		40,000
Lease Expense-GTACC		22,842		25,629		24,574		25,000		25,000		25,000
Office Equipment & Supplies	\$	10,752 73,522	\$	3,557 99.053	Ф	(2,321)	¢	10,000	\$	5,500	\$	10,000 136,700
Total Service and Supply Expense	Ф	13,522	Ф	99,053	\$	100,463	\$	128,700	Ф	102,300	Ф	130,700
Total Administrative Expenditures	\$	494,324	\$	504,651	\$	522,788	\$	663,932	\$	613,332	\$	810,385
Indirect Economic Development Exp.												
Chamber Guide	\$	8,354	\$	8,354	\$	8,354	\$	8,400	\$	8,354	\$	8,400
Area Street Maps	Ψ	-	Ψ.	0,00.	•	3,875	Ψ	-	•	-	Ψ	4,000
Marketing		63,450		90,768		76,150		100,000		100,000		105,000
Economic Impact Model License		4,174		4,299		4,428		4,565		4,565		4,565
Event Sponsorships		6,212		6,000		24,028		29,000		21,560		29,000
Promotional Items		6,574		6,515		1,160		6,500		6,500		6,500
Printing		4,503		6,915		5,404		6,500		6,500		6,500
Website and GIS		14,620		31,899		36,299		20,000		16,100		25,000
Professional Services		136,770		207,560		191,747		500,000		250,000		500,000
Grow Tomball Initiative		-		-		-		-		-		20,000
Miscellaneous		15,555		70,834		78,182		15,000		(32,000)		15,000
Total Indirect Expenditures	\$	260,212	\$	433,144	\$	429,626	\$	689,965	\$	381,579	\$	723,965

Southside Sewer Plant (1999 CO-2/15/2019) Utilities Expansion (2002 CO-2/15/2022) Business Park Infrastructure (Series 2013) Medical Complex/Persimmon (Series 2016)	\$	188,148 370,000 91,764	\$	370,000 533,462 222,222	\$	370,000 535,663 222,222	\$	370,000 537,663 222,222		370,000 537,663 222,222		- 539,463 222,222
Total Debt Service	\$	649,912	\$	1,125,684	\$	1,127,885	\$	1,129,885	\$	1,129,885	\$	761,685
Grants, Loans & Other Expenditures												
Project Grants	\$	361,735	\$	219,848	\$	210,108	\$	2,500,000	\$,	\$	2,500,000
Sales Tax Reimbursement Grants (380) Property Acquisition		52,312 -		50,139 5,062,631		50,139 2,043,540		55,000 2,500,000		65,000 -		70,000 500,000
Business Improvement Grants- Current Year		73,559		130,891		62,078		350,000		192,000		350,000
Business Improvement Grants- Prior Year		91,000		139,082		67,000		255,850		325,000		250,000
Old Town Façade Grants- Current Year		-		54,269		-		250,000		90,000		250,000
Old Town Façade Grants- Prior Year		-		-		38,783		200,000		85,000		100,000
Old Town Projects						74044		4 000 000				600,000
South Live Oak Redevelopment		-		-		71,341		4,000,000		-		5,000,000
Business Park Expenses Total Grants/Loans/Other	\$	434,471 1,013,077	\$	248,644 5,905,504	\$	77,781 2,620,770	Φ	300,000 10,410,850	Φ.	95,000 1,461,353	\$	300,000 9,920,000
Total Grants/Loans/Other	Ψ	1,010,077	Ψ	3,303,304	Ψ	2,020,770	Ψ	10,410,000	Ψ	1,401,000	Ψ	3,320,000
Total All Expenditures	\$	2,417,525	\$	7,968,983	\$	4,701,069	\$	12,894,632	\$	3,586,149	\$	12,216,035
Revenues Over (Under) Expenditures	\$	4,904,364	\$	(2,986,157)	\$	989,650	\$	(8,436,632)	\$	3,338,781	\$	(6,666,035)
Other Income/Losses on Investments	\$	12,554	\$	9,264	\$	(248,616)	\$	-			\$	
Ending Fund Balance	\$	21,574,948	\$	18,579,527	\$	19,817,793	\$	11,424,267	\$	23,156,574	\$	16,490,540
Per Audited Financials	\$	21,649,056	\$	18,749,898	\$	19,570,389						
Variance	\$	(74,108)	\$	(170,371)	\$	247,404						

TEDC Debt Service Schedule

Series 1999		999 Series 2002			Series 2013	Se	ries 2016		Annual Payment				
2016	\$	188,148	\$	370,000	\$	528,012.50				\$	1,086,160.50		
2017	\$	188,148	\$	370,000	\$	530,912.50				\$	1,089,060.50		
2018	\$	188,148	\$	370,000	\$	533,612.50				\$	1,091,760.50		
2019	\$	188,148	\$	370,000	\$	536,112.50				\$	1,094,260.50		
2020			\$	370,000	\$	533,462.50	\$	222,222		\$	1,125,684.50		
2021			\$	370,000	\$	535,662.50	\$	222,222		\$	1,127,884.50		
2022			\$	370,000	\$	537,662.50	\$	222,222		\$	1,129,884.50		
2023					\$	539,462.50	\$	222,222		\$	761,684.50		
2024					\$	546,012.50	\$	222,222		\$	768,234.50		
2025					\$	547,312.50	\$	222,222		\$	769,534.50		
2026					\$	548,412.50	\$	222,222		\$	770,634.50		
2027					\$	548,737.50	\$	222,222		\$	770,959.50		
2028					\$	548,275.00	\$	222,222		\$	770,497.00		
2029					\$	551,925.00	\$	222,222		\$	774,147.00		
2030					\$	549,056.25	\$	222,222		\$	771,278.25		
2031					\$	549,600.00	\$	222,222		\$	771,822.00		
2032					\$	549,075.00	\$	222,222		\$	771,297.00		
2033					\$	548,100.00	\$	222,222		\$	770,322.00		
2034							\$	222,222		\$	222,222.00		
2035							\$	222,222		\$	222,222.00		
2036							\$	222,222		\$	222,222.00		
2037							\$	222,226		\$	222,226.00		
									.				
Total	¢	752 502	¢ -	500 000	¢ (764 406 25	¢ A	1 000 000		¢	17 102 009 25		

Total \$ 752,592 \$2,590,000 \$9,761,406.25 \$4,000,000

\$ 17,103,998.25

2017-2019:

Southside Sewer Plant (1999 CO-2/15/2019) Utilities Expansion (2002 CO- 2/15/2022) Business Park Infrastructure (Series 2013)

2020-2022:

Utilities Expansion (2002 CO- 2/15/2022)
Business Park Infrastructure (Series 2013)
Series 2016, Medical Complex Drive-Section 4B, Persimmon Street

2023-2033:

Business Park Infrastructure (Series 2013)
Series 2016, Medical Complex Drive-Section 4B, Persimmon Street

2034-2037:

Series 2016, Medical Complex Drive-Section 4B, Persimmon Street

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Tomball Economic Development Corporation FY 2022-2023 Budget Account Descriptions

REVENUE

- <u>Sales Tax</u>: Those revenues received from the State of Texas and through the City of Tomball for the \$0.005 portion of the \$0.020 sales tax revenues collected within the City limits of Tomball.
- <u>Interest</u>: Those revenues received from financial institutions for balances on hand and from funds that have been invested.
- <u>Grants</u>: Those revenues received from additional sources such as CenterPoint Energy for support of the Corporation's activities, including the Annual Economic Outlook Event, marketing collateral, and continuing education.
- Other: Those revenues received from the sale or lease of TEDC-owned property.

EXPENDITURES

Administrative:

- <u>Salaries Administrative</u>: The amount reimbursed to the City of Tomball for the salary paid to the Executive Director, Assistant Director, and Coordinator of the Tomball Economic Development Corporation. This amount includes holiday, vacation, sick, and longevity pay.
- <u>Benefits</u>: The amount reimbursed to the City of Tomball for the benefits paid to, or on behalf of, TEDC staff. This amount includes social security taxes, medicare taxes, employer matched funds to the Texas Municipal Retirement System, health insurance premiums, and worker compensation insurance.
- <u>Wages</u>: Wages for non-exempt (hourly) TEDC employees. Also includes overtime for hours worked during any FLSA-defined workweek, which exceeds 40 hours and are approved in advance by the Executive Director.

Other Personnel Expenditures:

- <u>Auto Allowances</u>: Monthly stipends for the Executive Director and Assistant Director allocated to cover business travel expenses and mileage within a 50-mile radius of Tomball.
- <u>Phone Allowances</u>: Monthly stipends allocated to cover business-related cell phone expenses for eligible TEDC staff.

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- <u>Local Travel Expenses</u>: The amount allocated to cover business travel expenses and mileage within a 50-mile radius of Tomball for non-exempt TEDC staff.
- <u>Dues and Subscriptions</u>: Fees charged for memberships and related expenses to professional organizations, subscriptions and software.
- <u>Seminar/Conference Registrations</u>: Fees for the Tomball Economic Development Corporation staff and board members to attend conferences, events, and professional training seminars.
- <u>Travel and Training</u>: The costs associated with attending classes, seminars, events, trade shows and for related travel expenses. This includes hotel rooms where overnight stay is reasonable, the cost of related meals, airfare, and car rental where reasonable, parking and toll fees, and for mileage. Reimbursable mileage for exempt staff is limited to a destination that exceeds a 50-mile radius of the City of Tomball.

Service and Supply Expenditures

- <u>Contracted Administrative Services</u>: The cost of administrative services provided to the Tomball Economic Development Corporation by City of Tomball personnel as indicated in the Administrative Services Agreement entered into between the Tomball Economic Development Corporation and the City of Tomball.
- <u>Bank Charges</u>: The various service charges for maintaining a bank account, including wire transfer fees, safekeeping fees for investments, and actual operating account fees based on the account analysis.
- <u>Insurance</u>: The cost of surety bonding fees and insurance premiums including General Liability, Errors and Omissions, and Property.
- <u>Computer Equipment and Maintenance</u>: The cost of computer equipment and related expenses.
- <u>Communication Services</u>: The cost of telephone service, including land line phone base rate charges, DSL service, and long-distance charges.
- <u>Legal Fees</u>: Expenses incurred for legal services related to document and agreement preparation and obtaining advice and opinions from legal counsel related to Tomball Economic Development Corporation business activities.
- <u>Lease Expense-GTACC</u>: Payment to the Greater Tomball Area Chamber of Commerce for leased office space at 29201 Quinn Road, Suite B, Tomball, Texas.
- Office Equipment & Supplies: The cost of various office supplies, postage, and equipment.

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- <u>Chamber Guide</u>: Expenses related to the TEDC advertisement and publication of a map of the Tomball area in the annual Greater Tomball Area Chamber of Commerce magazine.
- <u>Area Street Maps</u>: The expenses incurred for the production and publication of maps of Tomball and the surrounding area that are issued free of charge to individuals and businesses to promote travel, tourism, and the commercial industry in Tomball.
- <u>Marketing</u>: Expenses related to marketing Tomball to attract business, industry, and visitors, including advertisements in printed and digital publications, information packages, brochures, and related marketing collateral material.
- <u>Economic Impact Model License</u>: The annual licensing fee for the economic impact analysis model utilized by the TEDC to calculate the economic impact of a prospect firm/project and related costs and benefits to the City of Tomball.
- Event Sponsorships: Costs to sponsor/co-sponsor events that foster relationships with businesses, site location consultants, brokers, real estate professionals, regional allies, and others influencing business location and capital investment decisions.
- <u>Promotional Items:</u> The costs associated with TEDC promotional products, giveaways, and event favors.
- <u>Printing:</u> The cost of printing various items including, but not limited to, Notice of Project/Public Hearing, brochures, presentation boards, community profiles, business resource guides, stationary, etc.
- Website and GIS: Costs to maintain the Tomball Economic Development Corporation's website, including web hosting, property database services, analytics platforms, and online GIS software.
- <u>Professional Services</u>: Consulting fees, engineering fees, photography, graphics and design services, and other professional services incurred in expanding the economic base of Tomball.
- <u>Grow Tomball Initiative</u>: Expenses related to developing a Grow Tomball initiative to highlight and promote local businesses, entrepreneurs, and products.
- <u>Miscellaneous</u>: Other expenses including, but not limited to, meals with potential business developers, name plates for Board meetings, post office box fees, etc.

City Debt Service

• <u>Southside Sewer Plant (1999 CO-2/15/2019)</u>: Contributions to debt repayment for the wastewater treatment plant built on the south side of Tomball to accommodate expanded industry in the City. Final debt payment was made in 2019.

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- <u>Utilities Expansion (2002 CO-2/15/2022)</u>: Contributions to debt repayment for the extension of utilities from FM 2920 south on Hufsmith-Kohrville Road to Holderrieth Road, west to SH 249 and north to Theiss Road.
- <u>Business Park (Series 2013):</u> Contributions to debt repayment for the construction of utilities, roads, drainage facilities, etc. for the Tomball Business and Technology Park Project located at the northwest corner of Hufsmith-Kohrville and Holderrieth Roads.
- Medical Complex/Persimmon (Series 2016): Contributions to debt repayment for the
 construction of utilities, roads, drainage facilities, etc. for the extension of Medical
 Complex Drive Segment 4B and South Persimmon Street from Agg Road/Medical
 Complex Drive south to the Tomball Business & Technology Park.

Grants, Loans & Other Expenditures

- <u>Project Grants</u>: Grant funds designated by the Tomball Economic Development Corporation's Board of Directors and approved by the Tomball City Council waiting for contract fulfillment in order to be disbursed.
- <u>Sales Tax Reimbursement Grants (380):</u> Sales tax reimbursements made in accordance with economic development incentive agreements approved by the Tomball Economic Development Corporation's Board of Directors and the Tomball City Council.
- <u>Property Acquisition</u>: Costs associated with the acquisition of land for economic development projects.
- <u>Business Improvement Grants- Current Year</u>: Funds allocated to enhance the economic development of the City of Tomball through matching grants for façade or exterior improvements to buildings, sign improvements, landscaping, or other exterior property improvements.
- <u>Business Improvement Grants- Prior Year</u>: Improvement grant funds approved in the prior fiscal year waiting for contract fulfillment in order to be disbursed.
- Old Town Façade Grants: Funds allocated to enhance the economic development of the City of Tomball through grants to property and business owners seeking to rehabilitate commercial buildings located in the Old Town Tomball area.
- Old Town Façade Grants- Prior Year: Improvement grant funds approved in the prior fiscal year waiting for contract fulfillment in order to be disbursed.
- <u>Old Town Revitalization Projects</u>: Targeted infrastructure improvements in Old Town Tomball including alleyways, parking, wayfinding, etc.
- <u>South Live Oak Redevelopment</u>: The costs associated with the redevelopment of the South Live Oak Business Park.
- <u>Business Park Expenses</u>: Expenses related to the development and maintenance of the Tomball Business & Technology Park.

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