City of Sidney, MT
Budget and Finance Committee Meeting
February 28, 2023 12:00 PM
115 2nd Street SE |Sidney, MT 59270

The City Council meetings are open to the public attending in person, <u>with masks encouraged when social distancing cannot be accomplished</u>. If the public does not wish to participate in person, they are also invited to participate via a Zoom meeting. You can participate via phone:

Meeting ID: 836 7544 8854 Passcode: 4332809   Call: 1-346-248-7799

1.   New Business

   a. Jaycee's request for monetary contribution to the 2023 Independence Day Celebration and Fireworks

   b. Black Mountain Cloud

   c. Black Mountain Purchase Order Software

2023

INDEPENDENCE DAY CELEBRATION AND FIREWORKS

Richland County Jaycees

P.O. Box 455

Sidney, Montana 59270

Dear Community Supporter,

      Since 1954 the members of the Richland County Jaycees have strived to achieve a positive community impact through public events, holiday donations to local families, student scholarship programs and provide additional resources to Richland County residents.

      Now we ask for your support with the success of our biggest public event of the upcoming year... **2023 INDEPENDENCE DAY CELEBRATION AND FIREWORKS**. This full day of festivities will be located at the Richland County Fairgrounds, **FREE** of charge to the public and will include:

~ **Carnival Games**	~ **Water & Bounce Parks**
~ **Car Show**	~ **Patriotic Costume Contest**
~ **Live Entertainment**	~ **Food & Craft Vendors**
~ **Family Photos Booth**	~ **Prizes**
~ **Face Painting**	~ **Fireworks at Dusk**

      Attendance at the 2022 Independence Day Celebration and Fireworks event far exceeded our expectations and the positive feedback from the community was almost overwhelming. Because of this, the Richland County Jaycees are increasing our fireworks budget as well as stretching our event into the evening hours with live entertainment, contests, raffles and more!

How will your generous sponsorship or donation assist the Richland County Jaycees in making this event a success? First and foremost, by helping cover the expenses of an amazing community and national celebration! We currently have a goal of **$15,000.00** for the fireworks. This does not include our other event expenses such as:

~ Venue Rental   **~ Promotional Advertising**

~ Carnival Games   **~ Carnival Prizes**

~ Patriotic Decorations   **~ Car Show Awards**

~ Entertainment   **~ Volunteer Perks**

And what can the Richland County Jaycees offer you in return for your generous sponsorship or donation? Each sponsorship package available is unique, they all include but are not limited to event sponsor posters, 2023 Richland County Jaycees sponsor window decals, sponsor recognition on our social media event pages and/or website, local news publications and more! We are also offering sponsors a **FREE** booth space in our craft vendors area during the event.

The success of this event is so important to us and would not be possible without the supporters and sponsors in our community. If you would like to help support the Richland County Jaycees **2023 INDEPENDENCE DAY CELEBRATION AND FIREWORKS** with a sponsorship or donation, please fill out and mail back the following sponsorship form with the envelope provided. To discuss event plans, contact the Richland County Jaycees with the member information below, by email; jayceesofsidney@gmail.com or message us through FB, Sidney Jaycees.

Thank you,

Shannon Wicks   Greg Qunell

Lead Event Organizer   2023 Chapter President

(406) 480-1041   (406) 480-2654

SPONSORSHIP PACKAGES	WE THE PEOPLE $100 - $499	STARS AND STRIPES $500 - $999	UNITED WE STAND $1000-$5000	FREEDOM ISN'T FREE $15,000 Fireworks Sponsor
Event Sponsor Poster	⊠	⊠	⊠	⊠
2022 Event Sponsor Sticker	⊠	⊠	⊠	⊠
Reserved Sponsor/Vendor Booth Space	⊠	⊠	⊠	⊠
Sponsor Acknowledgement on Social Media Event Pages Bi-Weekly	⊠			
Sponsor Acknowledgement on Social Media Event Pages Weekly		⊠		
Sponsor Acknowledgement with Business Link on Social Media Event Pages Weekly			⊠	⊠
Business Name Under Sponsor Acknowledgement in Event Guide	⊠	⊠		
Business Logo Under Sponsor Acknowledgement in Event Guide			⊠	⊠
Sponsor Acknowledgement in Local Radio Station Ads			⊠	⊠
Business Name on Sponsor Acknowledgement in Local News Publications	⊠	⊠		
Business Logo on Sponsor Acknowledgement in Local News Publications			⊠	⊠
Business Name on Sponsor Banner at Event	⊠	⊠		
Business Logo on Sponsor Banner at Event			⊠	
Business Logo on Fireworks Sponsor Banner at Event				⊠
Business Logo and Fireworks Sponsor Acknowledgement on ALL Event Street Banners				⊠
Sponsor Acknowledgement During Fireworks Announcement				⊠
Entry Fee Waived for Car Show Participants	⊠	⊠	⊠	⊠

2023 INDEPENDENCE DAY CELEBRATION AND FIREWORKS

Sponsor Application Form

Business Name:_____

Business Address:_____

_____

Business Number:_____

Business Email:_____

Sponsorship Package:_____

_____

Are You Interested in a Reserved Vendors Space at the Event?   YES   NO

Are You Interested in Entering a Vehicle in the Car Show?   YES   NO

Business Representative:_____

Check/Money Order/Cash Amount:_____

    Please make checks and money orders payable to Richland County Jaycees. We recommend making a copy of this completed application form for your own records and then return original in the envelope provided. All sponsors will receive a confirmation letter by email with additional information pertaining to sponsorships and event information within 2 weeks of receival.

BMS Cloud Value

Security

It's difficult to put a price on data security, and one of the primary reasons our clients are switching from office/network based applications to cloud-hosted applications is the fear of a security breach. There is no shortage of cyber-criminals with sophisticated tools able to find back doors into data centers that can remove critical data or ransomware incidents that lock companies out of their data until a 'fee' is paid.

Black Mountain Software Cloud applications are hosted in Amazon's Web Services (AWS) Cloud Data centers, widely recognized as one of the most secure, stable and reliable Cloud environments in the world with multiple geographic regions for the highest levels of fault tolerance in the event of a catastrophe.

No more concerns about antivirus software or correct firewall settings, as these are all managed by Black Mountain Software engineers. Access to BMS Cloud servers is restricted by whitelisting client IP addresses in addition to login ID credentials. File and application access permissions are restricted at the directory level by client and user.

Accessibility

Internet access and a PC that meets our minimum requirements are all that is required. There are no restrictions on location for safe and secure Cloud access.

Reduced Maintenance and Support Requirements

The computer infrastructure hosting BMS applications is off-site and no longer inside your building—no need to manage power, cooling, networking or rack space. BMS administers the complete hosted solution, including applications, infrastructure, networking, security, backups and antivirus software.

Improved Customer Experience

BMS ensures each Cloud system is optimized and configured properly to provide the best possible experience with Black Mountain Software applications.

Disaster Recovery

Your data is backed up in two separate AWS regions every evening. In the event of a catastrophic AWS failure, data is also stored in an off-site location separate from AWS datacenters.

Automated Backups

In the event of unforeseen data loss, or the need to return to some previous days' data, nightly backups of all client data are made in two separate AWS regions with an additional nightly backup created in an off-site non-AWS location.

Automated Software Upgrades

BMS manages all operating system and application updates.

Overall Cost Savings Compared to Local Hosting

In addition to the above there are cost savings associated with reduced networking requirements, firewalls and antivirus software.

Finances

No more server and networking capital expenditures required for supporting BMS applications, in addition to physical and data security.

Cloud FAQs

Black Mountain Software

1. **What is the "BMS Cloud?"**
   a. The BMS Cloud is a place to store your BMS products and data, which users will access via the internet.

2. **Is this "web-based" software?**
   a. No. The apps are accessed via the internet, but the apps are not web-based.
   b. The BMS Cloud hosts the same products and applications installed on local machines and servers.

3. **Are the Cloud costs in addition to my current Annual Maintenance (AM) fees or do they replace some of them?**
   a. The BMS Cloud Annual Fees are in addition to the current Annual Maintenance paid for the individual products owned.
   b. Product AM fees cover telephone, email, and internet support, error correction, software updates current with all changes in applicable law and equivalent to the products sold to new customers, related data file changes, unlimited online feature and use training, and all but "custom" software enhancements.

4. **What do the fees for the BMS Cloud cover?**
   a. BMS will "host" your data on one of our servers to be accessed via the internet.
   b. BMS automates and monitors nightly backups Monday through Friday.
   c. BMS automates and monitors updating all applications.
   d. Ability to access data from anywhere with internet connectivity using a properly configured secure Remote Application Connection to the Cloud Server.

5. **How frequently will updates be applied?**
   a. Updates will be applied as needed on a per application basis.
   b. Critical updates required for error correction will be applied as needed.

6. **When is support available on the BMS Cloud?**
   a. Support is available during normal business hours, which are Monday through Friday, 7:00 a.m. to 5:30 p.m. (Mountain Time).

7. **Can we move "some" of our BMS products but not all?**
   a. All products with the exception of Student Accounts must reside in the same location.

8. **Do we still have the ability to make backups on our own?**
   a. Yes! You can easily do your own backups in the form of a ZIP file.
   b. Manual backup files can be copied down from the Cloud to the local workstation.

9. **Bandwidth/Internet Connection/Connection Speed – What do I need to know?**
   a. Accessing apps in the cloud uses a continuous internet connection that needs to be stable and reliable.
   b. The connection speed requirement is fairly low. Today's average connections are typically more than sufficient.
   c. There is a continuous open connection that has peaks and valleys in bandwidth usage depending what the user is doing.
   d. The bandwidth that the session needs while active ranges from 0 to whatever the client's internet will support, depending upon the infrastructure needs of the moment.
   e. There is no exact answer for how intensive the connection/bandwidth needed is because it depends on several factors, but a good range to expect is 28-100 kbps.

10. **What if I don't pay Annual Maintenance on a program/product?**

    a. Annual Maintenance (AM) must be current on all products hosted on the BMS Cloud.

    b. If you discontinue AM on a product that is hosted on the BMS Cloud, it will be removed from the BMS Cloud and may be relocated to your local workstation/server.

11. **When can I access my data on the BMS Cloud?**

    a. Data can be accessed 24/7 outside of the designated weekly maintenance window from 11:00 p.m. Saturday to 1:00 a.m. on Sunday (Mountain Time).

    b. Any other unexpected down times will be communicated via email as needed.

Item b.

City of Sidney
Jessie Redfield
115 2nd St SE
Sidney, MT 59270
clerktreasurer@cityofsidneymt.com

Black Mountain
S o f t w a r e

110 Main Street, Suite 3
Polson, MT 59860

Todd Schock
800.353.8829 Option: 3

Product Description	One-Time Fees	Annual Fees	Conversion Fees	Total
Cloud Hosting		3,765.00		3,765.00
Subtotals:	**$0.00**	**$3,765.00**		
Grand Total:				**$3,765.00**

Terms

1. Black Mountain Software (BMS) has made every effort to ensure the information contained within this quote is complete and accurate. However, we reserve the right to correct any error or omission related to price, product description or availability. Please remember that to completely understand this quote, you must consider, in addition to product and prices, the terms and conditions that follow either on this or separate pages.

2. Prices quoted herein do not reflect sale or use taxes imposed by any state or local government, or any unit or subdivision thereof; such taxes are the responsibility of the buyer. Buyer agrees to be responsible for the documentation relating to the payment of such taxes to the maximum extent legally permitted. Black Mountain Software will be responsible for the collection of such taxes and/or the documentation related thereto, only to the extent required by law.

3. Training is included with the services provided for each software product. Unless specifically arranged, initial training will be conducted online. After initial training, free online training is always available for you and your staff as part of the Service fee. Advanced scheduling is required. Except for initial training, hourly charges apply for training physically provided onsite (your offices) or in house (our offices).

4. All costs are based on prices in effect for 60 days from the date of this bid.

5. Service fees include software updates and unlimited phone, email and internet support. The service is renewed annually and is non-refundable. Service fees are subject to change.

6. If travel is required, actual expenses are billed as follows: When flying, charges include airfare, travel time at $35 per hour per person, meals at $60 per day, lodging at local rates, and rental car. When driving, charges include mileage at 65.5¢ per mile, travel time at 45¢ per mile per person, meals at $60 per day, and lodging at local rates. Alaska and North Dakota may have higher rates.

7. This quote relates to products provided via Software as a Service (SaaS). Components of SaaS may include services being made available via online access or Cloud Hosting. SaaS services are sold in one-year non-refundable increments. The service is automatically renewed each year. Future annual fees are subject to increase.

   BMS Cloud Hosting and Summit services provide automatic database maintenance including software updates, nightly data backups, and the ability to access data from anywhere with internet connectivity.

8. Billing procedures for new clients require a down payment of all one-time costs (Implementation Fees and Conversion Fees) to reserve a spot on our Installation Schedule. Final billing of all ongoing fees will be billed when work commences on your project and that date determines your renewal date.
   Existing clients purchasing additional modules will be billed upon commitment as follows: one time fees billed in full and annual fees prorated to coincide with your annual renewal date.

9. All of our software products are multi-user, with an unlimited number of licenses (seats). In addition, 'Read Only' access is available to limit data changes for specified users, while still providing lookup and printing capabilities.

City of Sidney
Jessie Redfield
115 2nd St SE
Sidney, MT 59270
clerktreasurer@cityofsidneymt.com

Black Mountain **Software**

110 Main Street, Suite 3
Polson, MT 59860

Todd Schock
800.353.8829 Option: 3

Product Description	One-Time Fees	Annual Fees	Conversion Fees	Total
Purchase Orders		1,120.00		1,120.00
Subtotals:	**$0.00**	**$1,120.00**		
Grand Total:				**$1,120.00**

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6. Implementation fee is a one-time charge that includes the cost of implementation planning and consulting, preparation of the software for delivery, initial training, and client communications throughout the startup process.

7. If travel is required, actual expenses are billed as follows: When flying, charges include airfare, travel time at $35 per hour per person, meals at $60 per day, lodging at local rates, and rental car. When driving, charges include mileage at 62.5¢ per mile, travel time at 45¢ per mile per person, meals at $60 per day, and lodging at local rates. Alaska and North Dakota may have higher rates.

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