



CITY COUNCIL WORK SESSION MEETING

Tuesday, February 18th, 2025, at 5:30 PM

City Hall Council Chambers and Online

MINUTES

Mayor Olson called the meeting to order at 5:30 p.m.

ROLL CALL

Councilors present included Art Adcock, Brian Del Rosario, Travis Keel, Lynn Mecham, and Jeff Siddoway

Others present included City Manager Norm Beagley, Assistant City Manager Jason Bond, City Recorder Amalie Ottley, Legal Counsel Brett Rich, and Mark Sherwood (Republic Services).

PLEDGE OF ALLEGIANCE

Manager Beagley led the Pledge of Allegiance.

INVOCATION/INSPIRATIONAL THOUGHT

Councilor Adcock offered an invocation.

DISCUSSION ITEMS

1. Republic Services Annual Report

Mark Sherwood from Republic Services attended the City Council Work Session. He gave an annual report on Republic Service's footprint in the area and the numbers served in Santaquin City. (See attached presentation.) Councilor Mecham inquired later in the meeting about the contract renewal period for Republic Services. He encourage city staff to get bids from other companies for garbage services when the contract expires.

2. What Do You Love About Santaquin 10 Year Celebration Discussion

Council members discussed possibilities to recognize and celebrate the winners from the last 10 years of the "What Do You Love About Santaquin?" photo contest. Council members suggested that the 10 winners be recognized at the Orchard Days celebration as well as the art room in the Chieftain Museum. Council members also suggested that community members vote on an overall winner and then possibly display that photo in the new city hall building.

3. Upcoming Agenda Items

Manager Beagley went over items on the upcoming Regular City Council meeting agenda.

ADJOURNMENT

Councilor Keel motioned to adjourn the Work Session Meeting. Councilor Siddoway seconded the motion.

Councilor Adcock Yes

Councilor Del Rosario	Yes
Councilor Keel	Yes
Councilor Mecham	Yes
Councilor Siddoway	Yes

Motion passed unanimously.

The meeting was adjourned at 6:04 p.m.

ATTEST:



Daniel M. Olson, Mayor



Amalie R. Ottley, City Recorder



Santaquin City

2024 MSW / Recycling Report

Sustainability in Action

Mark Sherwood

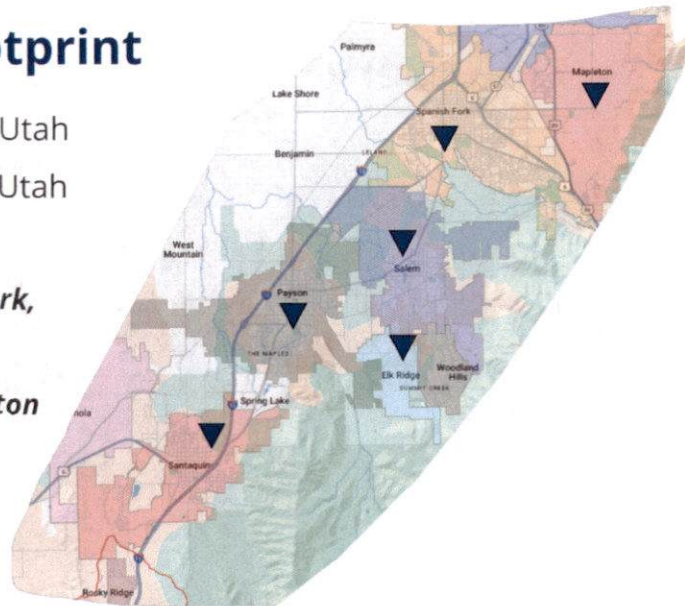
Municipal Services / Gov Affairs Manager

McKenna Tupai

Municipal Contract Administrator

Republic's Footprint

- ✿ 26 Municipalities in Utah
- ✿ Leader in Southern Utah County
- ✿ *Salem, Spanish Fork, Payson, Elk Ridge, Santaquin, Mapleton*



Santaquin Service Team

- ✿ 12 Republic Services drivers servicing your city
- ✿ Drivers servicing **4,901** homes **10x** each month
- ✿ Over **375,000** carts were picked up last year!



3



Republic Services in the community

- ✿ 2024 Sponsored City Events
 - Santaquin Orchard Days
- 2025 Sponsored City Events
 - Santaquin Orchard Days



4



2024 Hauled Material

Residential

Volume in tons

✿ Recycling

372.88

✿ Garbage

6,965



Santaquin Service Highlights

✿ 292 Added homes

✿ 373 Tons diverted from landfill

✿ 1,314 Can Services

Items to Review

- ✿ Future Growth
- ✿ Best Practices
- ✿ General Industry Update



Fall 2024 Industry Update

Continuing to evolve, from a focus on Recycling and Solid Waste, to Circularity, Environmental Services and Climate Action benefits.

 **REPUBLIC**
SERVICES

OVERVIEW

Recycling and Solid Waste

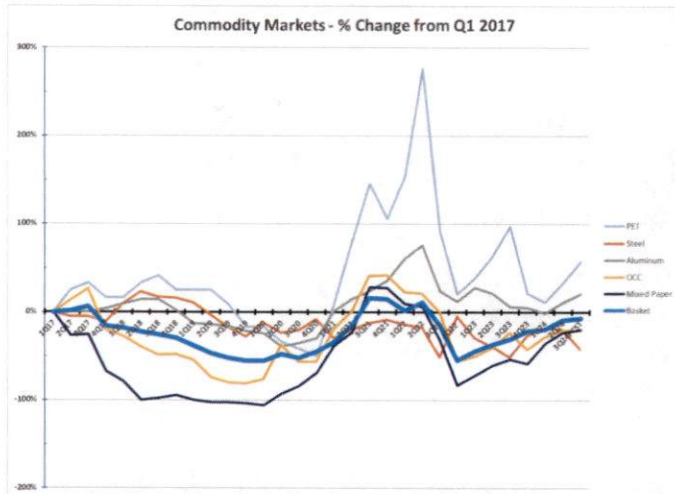
- Recycling commodities continue a slow rise, but still have not recovered from China Sword in 2017
- Average costs increases to serve Municipal contracts continue to be high and above annual price adjustments, driving higher pricing requirements
- Extended Producer Responsibility (EPR) legislation continues momentum, adding layers and complexity to programs

Sustainability and Environmental Responsibility

- Electrification of collection fleets is ahead of plan, and full contract conversions are now possible
- Plastic circularity is happening now, with coverage of the US by 2026
- PFAS related focus and projects are on the rise

Recycling and Solid Waste

COMMODITIES AND MARKET VALUES

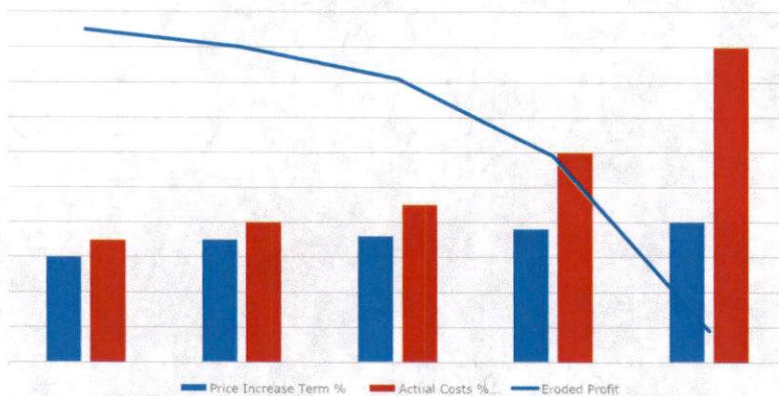


The "Commodity Basket" average continues to improve YoY since the pandemic, but is still below Pre-China Sword levels (Approx 7%)

Long term curbside recycling programs should be based on a "fee for service", and not rely on commodity values to fund the program.

REASONS FOR MAJOR CONTRACT PRICING RESETS

Contract Erosion - Price Increases v Costs (Illustrative)



Compounded Erosion

- Most contracted Annual PI terms are disconnected from Actual Costs
- This annual "gap" erodes contract profits and leads to significant price corrections that create challenges
- Contract terms must allow for coverage of actual costs attributed to topics outside the hauler's control

Multi-year gaps between the "Annual Price Increase Terms" and "Actual Costs" lead to bad contracts and significant pricing corrections

Sustainability & EV Fleet Conversions

EV RESEARCH LEADS TO FULL CONVERSIONS

Technology Research Program

- Internal program to place and evaluate trucks in various market and terrain conditions
- Entering 4th year with trucks on routes
- Expanding research trucks to 24 markets in 2024

2024 Research Markets *

- | | | |
|-------------------|------------------------|-------------------|
| ▪ Baltimore, MD | ▪ Fort Collins, CO | ▪ Richmond, CA |
| ▪ Bend, OR | ▪ Fremont, CA | ▪ Salem, OR |
| ▪ Boise, ID | ▪ Gardena, CA | ▪ Salinas, CA |
| ▪ Carlsbad, CA | ▪ Huntington Beach, CA | ▪ Santa Ana, CA |
| ▪ Chicago, IL | ▪ Long Beach, CA | ▪ Stockton, CA |
| ▪ Chula Vista, CA | ▪ Pacheco, CA | ▪ Wilsonville, OR |
| ▪ Daly City, CA | ▪ Phoenix, AZ | |
| ▪ Fairfield, CA | ▪ Rancho Cordova, CA | |

* Low qty (1-2) trucks for evaluation purposes; Should not be marketed by municipality as these are subject to movement to other markets as needed.



Boise ID



Santa Ana CA



Phoenix AZ

Municipal Conversion Program

- September 2024 – Louisville CO becomes the first municipality in America to fully convert their collection fleet



Louisville CO