

Putnam Development Authority

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117 Putnam Drive & Eatonton, GA 31024 & Tel: 706-485-1884 www.putnamdevelopmentauthority.com

Agenda Monday, May 13, 2019 ◊ 9:00 AM

Putnam County Administration Building – Room 204

Opening

- 1. Call to Order
- 2. Introduction of new PDA Board Member John Wojtas of the Paxis Group

Minutes

- 3. Approval of Minutes April 8, 2019 Regular Meeting
- 4. Approval of Minutes April 8, 2019 Executive Session

Financials

5. Approval of Financials - April 2019

Reports

6. Economic Development Director Report - May 2019

Regular Business

- 7. Discuss Solar Project
- 8. Discuss accomplishment summary of goals/objectives and schedule employee review

Other Business

9. Other Business

Next Meeting Items

10. Next Meeting Items

Executive Session

- 11. Motion to enter Executive Session as allowed by O.C.G.A. 50-14-4, if necessary, for Personnel, Litigation, or Real Estate
- 12. Motion to reopen meeting and execute Affidavit concerning the subject matter of the closed portion of the meeting
- 13. Action, if any, resulting from the Executive Session

Closing

14. Adjournment

The Putnam Development Authority reserves the right to continue the meeting to another time and place in the event the number of people in attendance at the meeting, including the PDA members, staff, and members of the public exceeds the legal limits. The meeting cannot be closed to the public except by a majority vote of a quorum present for the meeting. The authority can vote to go into an executive session on a legally exempt matter during a public meeting even if not advertised or listed on the agenda. Individuals with disabilities who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities are required to contact the ADA Compliance Officer, at least three business days in advance of the meeting at 706-485-2776 to allow the County to make reasonable accommodations for those persons.

Item Attachment Documents:

3. Approval of Minutes - April 8, 2019 Regular Meeting

The Putnam Development Authority reserves the right to continue the meeting to another time and place in the event the number of people in attendance at the meeting, including the PDA members, staff, and members of the public exceeds the legal limits. The meeting cannot be closed to the public except by a majority vote of a quorum present for the meeting. The authority can vote to go into an executive session on a legally exempt matter during a public meeting even if not advertised or listed on the agenda. Individuals with disabilities who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities are required to contact the ADA Compliance Officer, at least three business days in advance of the meeting at 706-485-2776 to allow the County to make reasonable accommodations for those persons.



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Minutes Monday, April 8, 2019 ◊ 9:00 AM

Putnam County Administration Building – Room 204

The Putnam Development Authority met on Monday, April 8, 2019 at approximately 9:00 AM in the Putnam County Administration Building, 117 Putnam Drive, Room 204, Eatonton, Georgia

PRESENT

Chairman Ed Waggoner Member Patty Burns Member Walt Rocker III Member Eugene Smith

OTHERS PRESENT

Attorney Kevin Brown Economic Development Director Terry Schwindler County Clerk Lynn Butterworth

Opening

1. Call to Order

Chairman Waggoner called the meeting to order at approximately 9:02 a.m. (Copy of agenda made a part of the minutes.)

Minutes

- 2. Approval of Minutes
 - a. March 11, 2019 Regular Meeting
 - b. March 11, 2019 Executive Session

Motion to approve the minutes of the March 11, 2019 Regular Meeting Motion made by Member Rocker, Seconded by Member Smith. Voting Yea: Member Burns, Member Smith, Member Rocker

Motion to approve the minutes of the March 11, 2019 Executive Session Motion made by Member Smith, Seconded by Member Rocker. Voting Yea: Member Burns, Member Smith, Member Rocker

Financials

3. Approval of Financials - March 2019

Motion to approve the March 2019 Financials.

Motion made by Member Burns, Seconded by Member Smith.

Voting Yea: Member Burns, Member Smith, Member Rocker

(Copy of financials made a part of the minutes)

Reports

4. Economic Development Director Report - April 2019

EDD Schwindler reported the following: (copy of report made a part of the minutes)

- Website visitor sessions and pages viewed per session
- Website analytics
- Project status 6 projects added
- Projects by Industry 6 commercial/retail
- Project source 3 existing industry, 3 local referrals
- Business & Industry contacts 23 MTD, 75 YTD
- Social media 379 likes on Facebook, 45 followers on LinkedIn, 179 followers on Instagram, 27 followers on Twitter
- Company located Ruffin Flag Company, 995 Lake Oconee Parkway
- Company located Lakeview Senior Gardens 400 Mallard Drive
- Company located Clothed N Majesty 117 S Jefferson Avenue
- Company relocated Hickory Hill Pet Food & Supplies 113 Harmony Crossing, #7
- Company relocated & expanded Justin's Tire & Auto 870 Harmony Road 7 bays/lifts, 6 FTE
- Company relocated Cash Painting 864 Harmony Road
- PCHS will be adding a construction pathway this August
- Bluestem donated old PCs to PCCSS
- Cosmo currently has 25 FTE and will be up to 32 FTE by late May
- South Industrial Park Update clearing is underway
- Company updates Lake Country Storage clearing lad to add new storage facilities on Sammons Parkway
- Events attended and upcoming events
- Wing MAXX ground breaking 100 Scott Road at Highway 44

Member Rocker added that the Milledgeville-Eatonton Film Festival opens on March 23, 2019 at The Plaza Arts Center; they will be showing the film "83 days."

Regular Business

5. Appointments (2) to the Central Georgia Joint Development Authority Chairman Waggoner advised that two PDA members are needed to fill vacant positions on the Central Georgia Joint Development Authority. Members Burns and Rocker volunteered to fill those vacancies. These appointments will need to be confirmed by the Board of Commissioners.

Other Business

6. Other Business

Member Burns asked if the Safe Deposit box key could be kept here in the EDD office, since she is frequently out of the county. There were no objections.

Member Rocker advised that there is an item on the City of Eatonton Planning & Zoning Commission agenda tonight concerning a conditional use permit for a solar farm at 120 Stribling Street. He is of the opinion that the property could be put to better use.

Motion to authorize EDD Schwindler to attend the meeting and state the position of board, which is opposition of the solar farm use at this particular location.

Motion made by Member Rocker, Seconded by Member Smith.

Voting Yea: Member Burns, Member Smith, Member Rocker

Next Meeting Items

7. Next Meeting Items None

Executive Session

8. Motion to enter Executive Session as allowed by O.C.G.A. 50-14-4, if necessary, for Personnel, Litigation, or Real Estate

Motion to enter Executive Session for real estate purposes.

Motion made by Member Rocker, Seconded by Member Burns.

Voting Yea: Member Burns, Member Smith, Member Rocker

Meeting closed at approximately 9:28 a.m.

9. Motion to reopen meeting and execute Affidavit concerning the subject matter of the closed portion of the meeting

Motion to reopen the meeting and execute the Affidavit concerning the subject matter of the closed portion of the meeting.

Motion made by Member Smith, Seconded by Member Burns.

Voting Yea: Member Burns, Member Smith, Member Rocker

Meeting reopened at approximately 9:38 a.m.

10. Action, if any, resulting from the Executive Session

Motion to proceed as discussed in Executive Session.

Motion made by Member Rocker, Seconded by Member Burns.

Voting Yea: Member Burns, Member Smith, Member Rocker

Closing

11. Adjournment

Motion to adjourn the meeting. Motion made by Member Smith, Seconded by Member Burns. Voting Yea: Member Burns, Member Smith, Member Rocker

Meeting adjourned at approximately 9:41 a.m.

ATTEST:

Lynn Butterworth County Clerk Ed Waggoner Chairman

Item Attachment Documents:

4. Approval of Minutes - April 8, 2019 Executive Session

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The draft minutes of the April 8, 2019 Executive Session are available for Board Member review in the Clerk's office.

Item Attachment Documents:

5. Approval of Financials - April 2019

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Putnam County, GA

Income Stateme 10 Account Summary

For Fiscal: 2019 Period Ending: 04/30/2019

		Original	Current			Budget
		Total Budget	Total Budget	MTD Activity	YTD Activity	Remaining
Fund: 101 - GENERAL FUND	1					
Expense						
101-75201-511100	Full-time Staff	67221	71866	5171.26	43429.12	28436.88
101-75201-512101	Insurance Benefits	7686	7686	637.83	4464.81	3221.19
101-75201-512201	Social Security	5143	5498	389.96	3282.84	2215.16
101-75201-512401	Retirement Contributions	9005	8999	0	8850	149
101-75201-512701	Workers Compensation	210	216	0	216	0
101-75201-512901	Payroll Accrual	300	300	0	0	300
101-75201-521203	Legal Services	15600	15600	1250	8800.14	6799.86
101-75201-521206	Accounting/Auditing	6500	6500	0	200	6300
101-75201-521220	Professional Services	40000	40000	0	0	40000
101-75201-521301	Computer Services	3200	3200	69	2173.5	1026.5
101-75201-522201	Building & Ground Services	5000	5000	0	0	5000
101-75201-522205	Equipment Services	600	600	0	82.23	517.77
101-75201-522321	Rental Expense	3000	3000	0	28	2972
101-75201-523101	General Insurance	6550	6550	0	2345	4205
101-75201-523201	Telecommunications	1320	1320	87.01	609.58	710.42
101-75201-523215	Postage	300	300	0	50	250
101-75201-523301	Advertising	4625	4625	0	181.26	4443.74
101-75201-523401	Printing & Binding	1500	1500	0	0	1500
<u>101-75201-523501</u>	Travel	7900	7900	19.22	925.43	6974.57
101-75201-523601	Dues & Fees	2750	2750	0	420	2330
101-75201-523701	Education	1400	1400	0	590	810
101-75201-523920	Miscellaneous Services	55000	55000	0	0	55000
<u>101-75201-531101</u>	Office & General Supplies	1000	1000	0	190.29	809.71
<u>101-75201-531110</u>	Building & Ground Supplies	3000	3000	0	0	3000
101-75201-531231	Electricity	700	700	45.22	317.24	382.76
<u>101-75201-531301</u>	Meals For Special Events	3500	3500	0	470.83	3029.17
101-75201-531401	Books & Periodicals	250	250	0	42.97	207.03
<u>101-75201-531601</u>	Small Equipment	2500	2500	0	0	2500
	Expense Total:	255760	260760	7669.5	77669.24	183,090.76
	Fund: 101 - GENERAL FUND Total:	255760	260760	7669.5	77669.24	
	Total Surplus (Deficit):	-255760	-260760	-7669.5	-77669.24	

5/8/2019 3:20:18 PM Page 1 of 3

Putnam Development Authority Balance Sheet

11

As of April 30, 2019

	Apr 30, 19
ASSETS	
Current Assets	
Checking/Savings	050 004 70
10001 · Checking-FMB	352,624.79 50.00
10050 · One Georgia Funds 10300 · Certificate of Deposit 42072	109,897.82
10600 · Certificate of Deposit 42072	82,246.72
Total Checking/Savings	544,819.33
Other Current Assets	
11700 · CIP	25,357.50
12007 · Prepaid Insurance	3,896.00
Total Other Current Assets	29,253.50
Total Current Assets	574,072.83
Fixed Assets	
11100 · 10 ac. N. Park	200,000.00
11200 · 5 ac. N. Park	100,000.00
11250 · Building-Tech College	1,000,000.00
11300 · Tech. College Property	455,962.60
11350 · Building	660,561.00
11355 · Rock Eagle Rech. Accum Deprecia 11500 · 142 Ac. Indust Blvd	-62,386.40 300,000,00
11500 · 142 Ac. Indust Bivd 11600 · 130 Ac. RE Tech. Park	300,000.00 1,029,600.00
Total Fixed Assets	3,683,737.20
	3,000,737.20
Other Assets	F2 F2C 07
12001 · Note Receivable-Lease Purch Aar	-53,536.07
12005 · Note Rec-Aaron	330,083.48
Total Other Assets	276,547.41
TOTAL ASSETS	4,534,357.44
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
11360 · Accum Depr-Building	352,083.00
18050 · Accrued Payroll	667.00
Total Other Current Liabilities	352,750.00
Total Current Liabilities	352,750.00
Total Liabilities	352,750.00
Equity	
30000 · Opening Balance Equity	3,367,924.20
32000 · Unrestricted Net Assets	720,091.70
Net Income	93,591.54
Total Equity	4,181,607.44
TOTAL LIABILITIES & EQUITY	4,534,357.44

6:10 PM 04/23/19 **Accrual Basis**

Putnam Development Authority Profit & Loss YTD Comparison April 2019



	Apr 19	Oct '18 - Apr 19
Income		
44500 · Grants		
44530 · Tri County	0.00	9,200.00
44545 · Georgia Power	0.00	15,000.00
Total 44500 · Grants	0.00	24,200.00
45000 · Interest	337.69	9,491.54
47000 · Sale of Property	0.00	64,900.00
Total Income	337.69	98,591.54
Expense		
65100 · Other Types of Expenses		
65115 · Adminsitration	0.00	5,000.00
65135 · Lodging	0.00	327.00
65137 · Authority Members Training	0.00	-327.00
Total 65100 · Other Types of Expenses	0.00	5,000.00
Total Expense	0.00	5,000.00
Net Income	337.69	93,591.54

Item Attachment Documents:

6. Economic Development Director Report - May 2019

The Putnam Development Authority reserves the right to continue the meeting to another time and place in the event the number of people in attendance at the meeting, including the PDA members, staff, and members of the public exceeds the legal limits. The meeting cannot be closed to the public except by a majority vote of a quorum present for the meeting. The authority can vote to go into an executive session on a legally exempt matter during a public meeting even if not advertised or listed on the agenda. Individuals with disabilities who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities are required to contact the ADA Compliance Officer, at least three business days in advance of the meeting at 706-485-2776 to allow the County to make reasonable accommodations for those persons.

Economic Development Director April Report

May 13, 2019

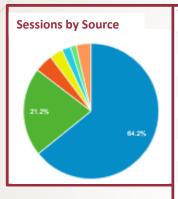


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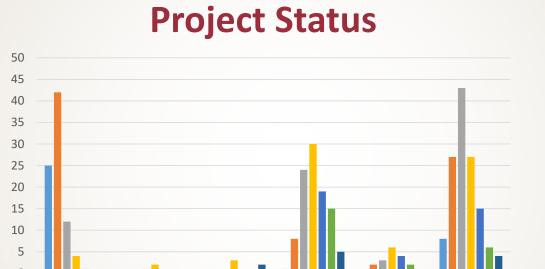
Apr Summary		
Sessions	916	
Users	778	
New Visitor		
Sessions	751	
Return Visitor		
Sessions	82	
% New Sessions	90.2%	
Page views	2307	
US Pages per		
session	2.52	
US Avg Session		
Duration	1:31	
US Bounce Rate	39.93%	

Website Analytics



Source	Sessions
google	588
(direct)	194
l.facebook.com	40
m.facebook.com	29
yahoo	19
bing	13
eatonton.com	12
facebook.com	6
business.eatonton.com	4
candymyers.top	2

Page	Pageviews
/ home	و 253
/index.php/employment-opportunities/	241
/index.php/2018/06/14/83-days-pilot-filme d-in-eatonton/	164
/index.php/3078-2/	∌ 64
/index.php/2018/04/20/cosmo-cabinets-h as-grand-opening/	55
/index.php/board-of-directors/	9 46
/index.php/contact2/	اع 39
/index.php/2017/08/03/eatonton-cotton-w arehouse-company-profile/	₃ 7
/index.php/estate/rock-eagle-technology-p eark/	36
/index.php/2018/01/30/company-profile-m s-stellas-welcomes-soul-food-lovers/	<u>چا</u>



Active	85
Inactive	3
Hold	5
Dropped	102
Lost	17
Located	130
Open	
Projects	92
TOTAL	
Projects	342

12 Projects Added

■ 2019 **■** 2018 **■** 2017 **■** 2016 **■** 2015 **■** 2014 **■** 2013

Hold

Active

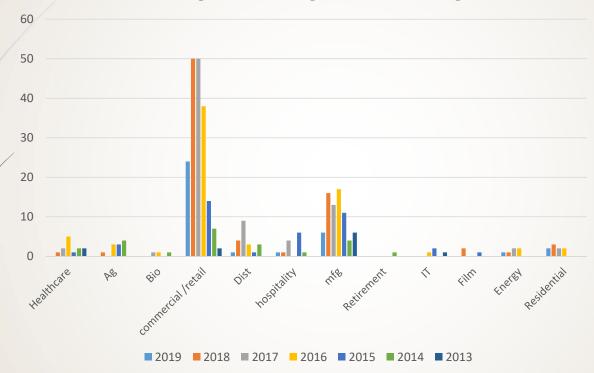
Inactive

Dropped

Lost

Located

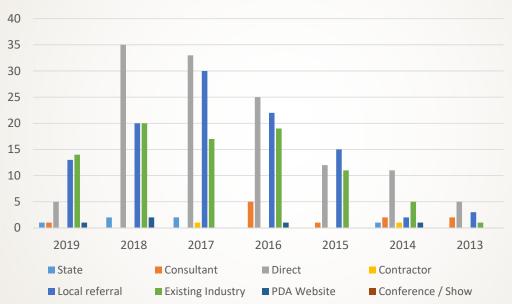
Projects by Industry



Healthcare	13
Ag	11
Bio	3
Commercial	
/Retail	185
Dist	21
Hosptality	13
Mfg	73
Retirement	1
IT	4
Film	3
Energy	6
Residential	9
Residential Total	9 342

New (8 commercial/retail, 1 manufacturing, 2 residential, 1 hospitality)





6
11
126
2
105
87
5
0
342

New (3 direct, 5 existing industry, 3 local referrals, 1 state)

Business & Industry: 28 Company Contacts, 103 YTD

Name		Company	Topic
Rick	Standard	KPS Architects	discussed hotels
Justin	Robuck	Justin's Tire	site visit
Duncan	Criscoe	Ace Hardware	discussed activity
Tim	Pierson	Blueprint Financial Strategies	discussed project
JR	Whitfield	Harbin Lumber Company	discussed activity
Ginnette	Mohon	RTS Oconee Transportation	discussed expansion
Dan	Jones	Daniel A. Jones, Inc.	discussed activity
Mitchell	Jones	Daniel A. Jones, Inc.	discussed activity
Stewart	Rodeheaver	ViziTech USA	discussed activity
Bill	Rainey	Rossee Oil	discussed construction easement
Ryan	Peters	SolAmerica	discussed project
David	Erickson	Erickson & Associates	discussed project
Kevin	Thompson-Hooper	Cotton Warehouse	discussed project
Stephen	Milner	Planters Telephone Cooperative	East Georgia Broadband Initiative
Deb	Metten	ViziTech USA	discussed HUBZone
Sandy	Deer	Interfor	Manufacturing Appreciation Week Luncheon
Mike	House	Interfor	Manufacturing Appreciation Week Luncheon
Tina	lvey	Interfor	Manufacturing Appreciation Week Luncheon
Tim	Lowrimore	Interfor	Manufacturing Appreciation Week Luncheon
Mark	Jaronski	Select Registry	discussed project
Jack	Nemecek	Oconee Leisure/Alps Spas	discussed project
George	Mori	SolAmerica Energy	discussed project
Tully	Blalock	SolAmerica Energy	discussed project
David	Erickson	Erickson & Associates	discussed project
Paige	Erickson	Erickson & Associates	discussed project
Josh	Sprayberry	Sprayberry & Associates	discussed project
Nicole	Hanson	UFP	UFP Job Fair
Steve	Watson	Rebel Auction	site visit

Social Media

- 383 Facebook followers
- 45 Linked-In followers
- 188 Instagram followers
- **■** 27 Twitter followers





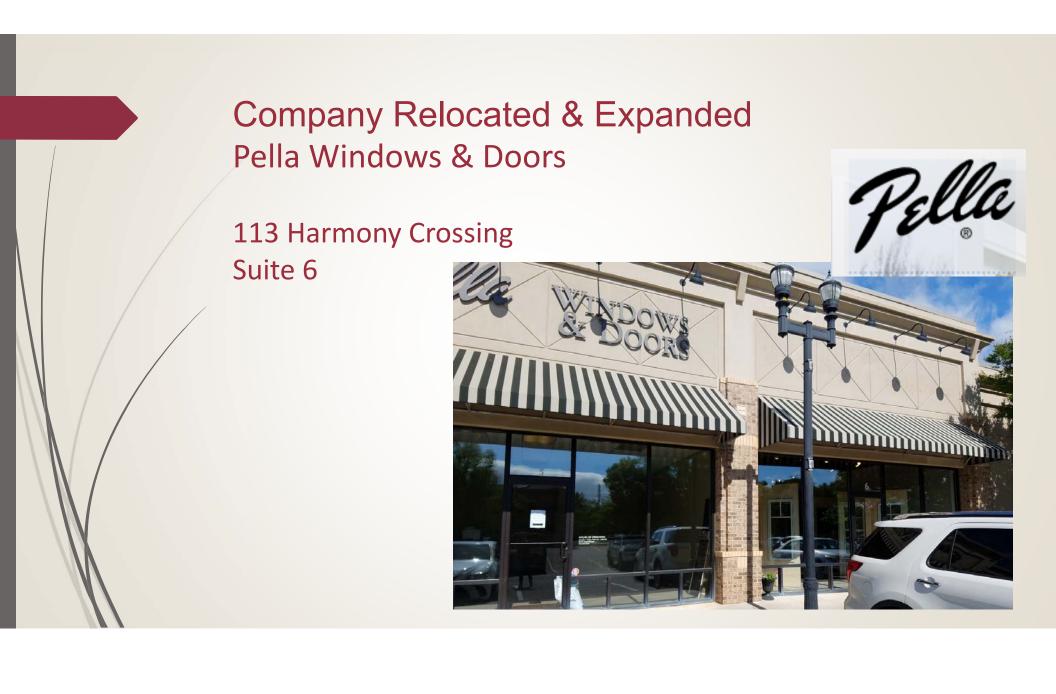
Company Relocated & Expanded Lights of Oconee Warehouse



Company Relocated & Expanded **Print & Sign Solutions**

1023 Lake Oconee Parkway, Suite B





Company Expanded Vinyl Deck & Dock Covers, LLC



Interfor

Eatonton-Putnam Chamber of Commerce Business of the Year

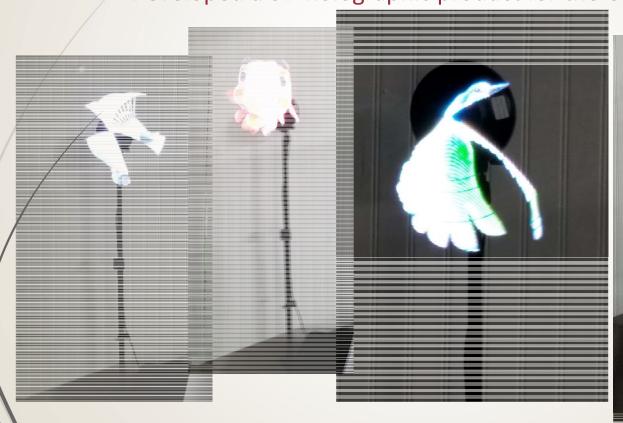




Company Update ViziTech USA

Developed a 3D holographic product for the US Army.







Company Update ViziTech USA

new window artwork









COMING SOON!

Homemade Sides

South Industrial Park Update Clearing is underway



Company Updates

PCHS - Career Fair 4/24/19

Cosmo - Currently have 25 FTE and will be up to 32 FTE by late May.

Events Attended

Apr 11 CTAE Advisory Council Training

Apr 15 GEDA Luncheon

Apr 17 EPTAH Meeting

Apr 18 Georgia Manufacturing Appreciation Week Luncheon

May 2 MGEA Meeting

May 3 BOC Meeting

May 6 LOADA Meeting

May 7 LOABA Meeting

Manufacturing Appreciation Week Luncheon April 18th



Upcoming Events

May 15-17 GEDA Spring Workshop

Jun 4 LOABA Meeting

Jun 6 MGEA Meeting

Jun 7 BOC Meeting

Jun 12-14 WorkSource Sector Partnership Conference

Jun 19 EPTAH Meeting

Item Attachment Documents:

7. Discuss Solar Project

The Putnam Development Authority reserves the right to continue the meeting to another time and place in the event the number of people in attendance at the meeting, including the PDA members, staff, and members of the public exceeds the legal limits. The meeting cannot be closed to the public except by a majority vote of a quorum present for the meeting. The authority can vote to go into an executive session on a legally exempt matter during a public meeting even if not advertised or listed on the agenda. Individuals with disabilities who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities are required to contact the ADA Compliance Officer, at least three business days in advance of the meeting at 706-485-2776 to allow the County to make reasonable accommodations for those persons.



Ryan Peters, P.E. Environmental Engineer SolAmerica Energy 1819 Peachtree Road Atlanta, Georgia 30309

May 7, 2019

Terry Schwindler Economic Development Director Putnam Development Authority 117 Putnam Drive Eatonton, Georgia 31024

RE: SolAmerica Energy Revised Solar Farm Layout

Ms. Schwindler:

The purpose of this letter is to memorialize the April 23, 2019, meeting between representatives of the Putnam Development Authority ("PDA") and SolAmerica Energy ("SolAmerica") regarding SolAmerica's proposed solar project on Parcel 062 001 (the "Project") and the agreement reached following that meeting.

At the request of the PDA and to address PDA's concerns with the previously proposed location of the Project, SolAmerica has agreed to shift the Project further west on the parcel so that it does not interfere with any development plans that the PDA has for the eastern side of the parcel. SolAmerica has completed enough preliminary environmental due diligence of the new area to feel comfortable with committing to move the Project area to the agreed upon location, shown on the attached site plan. SolAmerica is agreeing to move the Project location based on the representation of the PDA that the PDA would support the Project in light of the revised location. SolAmerica requests that the PDA issue a letter to SolAmerica and the City of Eatonton prior to the May 13, 2019, City of Eatonton Planning and Zoning Commission meeting stating that the PDA is in support of the Project and the City of Eatonton's issuance of a conditional use permit for the Project.

SolAmerica appreciates the efforts the PDA has put into finding a solution to the siting of our proposed solar project and we look forward to working together in the future.

Should you have any questions, please call.

Sincerely,

Ryan Peters, P.E.

Environmental Engineer SolAmerica Energy, LLC



Putnam Development Authority

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May 13, 2019

Lisa Jackson, Director Putnam County Planning & Development 117 Putnam Drive, Suite B Eatonton, GA 31024

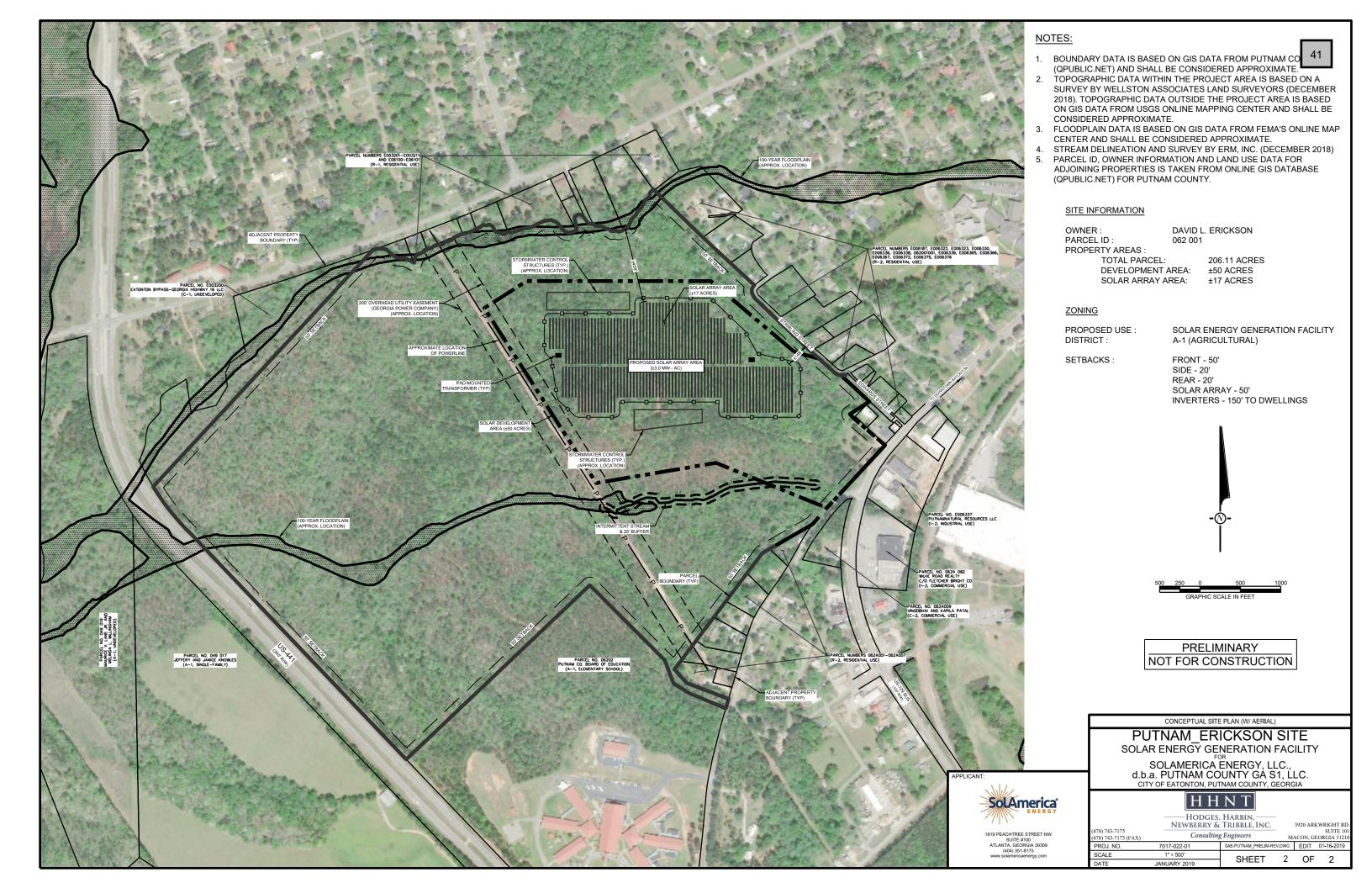
Dear Lisa,

The Putnam Development Authority board of directors would like you to know that they are in support of the revised location of the solar project to be constructed on the 206.11 acre property (tax #062 001) located at 505 James Marshall Bypass. A copy of the drawing is attached.

Sincerely,

7erry Schwindler

Terry Schwindler, CEcD Economic Development Director



Item Attachment Documents:

8. Discuss accomplishment summary of goals/objectives and schedule employee review

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Goals/Objectives

Results for December 2018 - April 2019

Putnam Development Authority Terry Schwindler

Dec 2018-Apr 2019 Key Accomplishments

- Opened 40 New Projects
- 9 Projects Announced/Located
- 11 Projects Expanded/Retained/Relocated
- \$4,399,958 Investment
- 40 New Jobs announced
- 130 Employer Contacts

Monthly Goals:

• 20 Employer Contacts per month – goal met

Dec 2018	27
Jan 2019	21
Feb 2019	31
Mar 2019	23
Apr 2019	28
TOTAL	130

• 2 Employer Lunches per month – goal met

	Doug Davidson / Metro Water Filter	
	Ashley Holton / UFP	
Dec 2018	Nicole Hanson / UFP	
	JR Whitfield/Harbin Lumber	
	Lisa Carson / Cosmo Cabinets	
Jan 2019	Paula Benjamin/Georgia Writers Museum	
	Lisa Carson / Cosmo Cabinets	
	Shaun Dodson / Georgia EMC	
	Ashley Holton / UFP	
Feb 2019	Chance McAllister / UFP	
	Julie Wade / Oconee Cabinet Shop	
Mar 2019	Lisa Carson / Cosmo Cabinets	
	Sandy Deer / Interfor	
	Mike House / Interfor	
	Tina Ivey / Interfor	
	Tim Lowrimore / Interfor	
Apr 2019	Mark Jaronski / Select Registry	
TOTAL	17 Lunches	

Annual Goals:

• Attract 1 New Company to Eatonton-Putnam County— goal met

Date	Company	# employees announced	\$ investment announced
Dec-18	Putnam Dialysis	4	\$76,358
Dec-18	The Listening Ear Counseling Center	1	n/a
Feb-19	Paxis Group	4	\$90,000
Feb-19	Papa John's Pizza	2	\$200,000
Mar-19	Ruffin Flag Company	1	\$675,000
Mar-19	Lakeview Senior Gardens	2	\$588,600
Mar-19	Clothed-N-Majesty	1	n/a
Apr-19	Oconee Leisure	2	\$420,000
Apr-19	Merci Beaucoup Fine Cakes & Pastries	0	n/a
	Total	17	\$2,049,958

• Expand/Retain 3 Existing Companies in Eatonton-Putnam County— goal met

		# employees	\$ investment
Date	Company	announced	announced
Dec-18	Stair South	9	\$450,000
Feb-19	BlueStem Brands	0	\$1,200,000
Feb-19	Aalto Scientific	9	\$700,000
Mar-19	Justin's Tire and Auto	3	\$40,000s
Mar-19	Hickory Hill Pet Food & Supplies	0	n/a
Mar-19	Cash Painting	0	n/a
Apr-19	Print & Sign Solutions	0	n/a
Apr-19	Lights of Oconee Warehouse	0	n/a
Apr-19	Rebel Auction Co., Inc	2	n/a
Apr-19	Pella Windows & Doors	0	n/a
Apr-19	Vinyl Deck & Dock Covers	0	n/a
	Total	23	\$2,350,000

- Present economic development director report during the monthly board meetings goal met
- Focus efforts and report regularly on key existing companies: Interfor, Legacy, BlueStem, UFP, Aalto Scientific, Label Source, Cosmo Cabinets, PCCSS, SIP, and RETP – goal met
- Update PDA on industry meetings via emailed meeting reports goal met
- Create follow-up reports for conferences attended goal met
- Report on prospect requested requirements (SF/acreage/infrastructure needed) goal met
- Update project status changes goal met
- Email weekly calendar on Friday for the coming week goal met
- Coordinate efforts to certify SIP 50 acre site as Georgia Ready for Accelerated Development (GRAD) –
 goal met
- Partner with MGRC to administer OneGeorgia grant goal met
- Focus on industrial recruitment for the SIP GRAD site goal met
- Assist employers with employee recruitment by posting job openings on PDA website, promoting job fair events, and connecting businesses with PCHS, students, and graduates – goal met
- Maintain membership and market to the following organizations: Middle Georgia Economic Alliance (MGEA), Georgia Economic Developers Association (GEDA), International Economic Development Council (IEDC), Southern Economic Development Council (SEDC), etc.—goal met
- Continue to leverage social media to maximize exposure and recognition of Eatonton-Putnam County (update PDA website, Twitter, Linked-In, Instagram, and Facebook pages) – goal met
- Continue to update the PDA website and state databases with current building and property availability – goal met

Company Locations, Expansions & Relocations

New Businesses Located

empl \$ investment announced Date Company nnounce lease Jan-14 ViziTech USA Feb-14 Verizon Wireless \$115,000 \$840,000 16 Apr-14 Aalto Scientific 80 \$9,000,000 Sep-14 AutoZone \$400,000 sale Harbor at Harmony Crossing \$4,287,948 Jan-15 Arbor Equity n/a lease Jan-15 Subway n/a \$250,000 lease Aug-15 Forestry Recycling sale Nov-15 Legacy Housing 200 \$8,000,000 Nov-15 Eatonton Kidney Center \$240,000 Jan-16 Lone Star Wheel Components 10 n/a lease Mar-16 Free Range Tiny Homes Mar-16 The Cotton Warehouse n/a \$750,000 lease Apr-16 Agape hospice \$822.652 Apr-16 Industrial Fabrication Contractors n/a ease \$2,000,000 May-16 Ocean Link, Inc Jun-16 Tingen Sweet Snow n/a Jul-16 Justin's Tire and Auto n/a lease Jul-16 Tri-County EMC Solar 0 \$2,000,000 Aug-16 Copperwood Pizza Oct-16 Country Kitchen n/a lease Oct-16 Georgia Housing Center n/a lease Dec-16 Lake Country Physical Therapy 4 n/a lease Jan-17 Gene's Machine Shop n/a lease Feb-17 Risk Management Associates n/a ease Feb-17 Spicy Southern Bistro lease Feb-17 WoodmenLife n/a lease Mar-17 Dollar General Mar-17 Suthern Cooking \$319,167 n/a lease Apr-17 F5 Hauling lease Apr-17 Algin Realty \$161,751 sale May-17 Superior Heating and Air n/a lease May-17 JMA Placement n/a May-17 4-Way Tire and Brake Auto Repair n/a ease Jun-17 B&A Marine Jun-17 Level Up Concrete Lifting & Leveling n/a n/a lease lease Jul-17 Lake Country Storage \$343,907 Yellowstone Landscape n/a ease Jul-17 Print & Sign Solutions n/a lease \$1,700,000 Jul-17 Cosmo Cabinets 316 lease Jul-17 Iron Fork Café Jul-17 Dollar Tree \$1,051,900 Brooks Automotive & Repair Sep-17 Advanced Audiology n/a lease Oct-17 Ms. Stella's Restaurant & catering n/a ease Oct-17 Southern Unique ease Oct-17 Sapphira Hair Studio Oct-17 Manley Metalworks n/a lease n/a lease Nov-17 Lake Country Family Chiropractic n/a lease Nov-17 Frisk Pub n/a ease Dec-17 Music Store n/a lease Dec-17 44 Draft House Growler Bar n/a lease Jan-18 Magnolia Medical Group Feb-18 JMA Office Solutions n/a lease n/a lease Feb-18 RTS Oconee \$450,000 Mar-18 Kim and Lin Logan Real Estate \$305,000 sale Mar-18 Frilli Frocks Boutique n/a Apr-18 Jack Minchey / Lazarus Investments Apr-18 The Folks Art \$410,000 n/a lease Jun-18 LaLore Café Aug-18 Grits Diner n/a n/a lease lease Sep-18 University Cancer & Blood Center n/a lease Sep-18 Josh's Classic Garage n/a ease Oct-18 Dot 2 Dot Inn \$541,810 sale Nov-18 Lake Country Outfitters n/a lease Nov-18 Street Studios lease Dec-18 Putnam Dialysis \$76,358 lease Dec-18 The Listening Ear Counseling Center n/a lease Feb-19 Paxis Group \$90,000 sale Feb-19 Papa Johns Pizza \$200,000 Mar-19 Ruffin Flag Company \$675,000 Mar-19 Lakeview Senior Gardens Mar-19 Clothed-N-Majesty \$588,600 n/a lease Apr-19 Oconee Leisure \$420,000 Apr-19 Merci Beaucoup Fine Cakes & Pastries n/a lease 838 \$36.039.093 Total 75

Existing Businesses Expanded/Relocated

Date	Company	# employee announced	\$ investment announced	expansion , relocate
Mar-15	UFP	15	n/a	expansion
Aug-15	Oconee Construction Services	4	n/a	expansion
Apr-16	Health Care Plus	30	n/a	expansion
Jul-16	Interfor	10	n/a	expansion
		5		
Jul-16	Southeastern Buildings		n/a	expansion
Jul-16	Dress the Walls	0	n/a	retention
Jul-16	T&W Dairy	0	\$2,300,000	expansion
Aug-16	Metro Water Filter	9	n/a	expansion
Nov-16	Interfor	0	\$2,000,000	expansion
N 46	World Floring	0	- 1-	
Nov-16	World Finance	4	n/a	relocate
Mar-17	Marble Works		n/a	expansion
Mar-17	Interfor	9	n/a	expansion
Mar-17	Briarpatch Office Products	0	n/a	relocate
May-17	TCH WaterSports	3	\$51,185	expansion
		_	,	
Jun-17	Lights of Oconee	1	n/a	expansion
Jun-17	Dalton Carpet One	2	n/a	expansion
Jun-17	Custom Built Cabinets & Granite	1	n/a	relocate
Jun-17	Arbor Equity	1	n/a	_
Jun-17 Jun-17		4	n/a \$111,500	relocate
Jun-17	Window Wizardz	4	\$111,500	relocate
Jun-17	Plumbing Distributors, Inc	2	n/a	expansion
Jun-17	Oconee Springs Tiny Cabins	0	\$77,100	renovation
Jun-17	Interfor	16	n/a	expansion
	LIFP			
Jul-17	211	0	\$1,100,000	expansion
Jul-17	Interfor	10	\$45,000	expansion
Aug-17	Piedmont Water Company		\$700,000	
Aug-17	Legacy Housing	30	n/a	expansion
Sep-17	Oconee Sand and Gravel	1	\$200,165	expansion
Sep-17	Gutter Solutions	8	n/a	expansion
Sep-17	The Meat Shed	2	n/a	expansion
Oct-17	Fish Tale Marina	1	\$837,685	expansion
Oct-17	Woodmen Life	0	0	relocation
Nov-17	Lake Oconee Antique Mall	1	\$200,000	relocation
			,,	
Nov-17	44 Marketplace	0	n/a	expansion
				&
Nov-17	Michael's Window Treatments	1	n/a	expansion
Apr-18	Dalton Carpet One	11	n/a	expansion
Apr-18	Kayco Construction/Free Range Tiny	0	\$325,000	relocation
Apr-18	Lake Country Window Tinting	2	n/a	relocation
				&
Jun-18	Ace Hardware	0	\$1,100,000	expansion
Jun-18	Lake Country Glass & Mirror	3	n/a	expansion
Jul-18	Interfor Equip Upgrade	0	\$87,000,000	expansion
Aug-18	Southern Unique		n/a	relocation
Nov-18	Sapphira Hair Studio		n/a	relocation
Dec-18	Stair South	9	\$450,000	expansion
Feb-19	BlueStem Brands	0	\$1,200,000	expansion
Feb-19	Aalto Scientific	9	\$700,000	expansion
Mar-19	Justin's Tire and Auto	3		relo & expansion
Mar-19	Hickory Hill Pet Food & Supplies	0	n/a	relocation
Mar-19	Cash Painting	0	.,,,	relocation
Apr-19	Print & Sign Solutions	0	n/a	reio &
		U	11/4	expansion
Apr-19	Lights of Oconee Warehouse			expansion
Apr-19	Rebel Auction Co., Inc	2		expansion
Apr-19	Pella Windows & Doors	0	n/a	expansion
Apr-19	Vinyl Deck & Dock Covers	0	n/a	expansion
				1
				1

Combined New & Existing Business

	Total #	
	employee	Total \$
Total Number of Companies	announced	investment
128	1050	\$134,436,728

updated

5/9/2019

Metrics by Fiscial Year

Oct 2013- Sep 2014	# empl announced	\$ investment
Locations	103	\$10,355,000
Expansions		\$0
Total	103	\$10,355,000

Oct 2014- Sep 2015	# empl announced	\$ investment
Locations	20	\$4,537,948
Expansions	19	\$0
Total	39	\$4,537,948

Oct 2015- Sep 2016	# empl announced	\$ investment
Locations	261	\$13,812,652
Expansions	54	\$2,300,000
Total	315	\$16,112,652

	# empl	
Oct 2016- Sep 2017	announced	\$ investment
Locations	405	\$3,576,725
Expansions	97	\$4,284,950
Total	502	\$7,861,675

	# empl	
Oct 2017- Sep 2018	announced	\$ investment
Locations	27	\$1,165,000
Expansions	19	\$89,462,685
Total	46	\$90,627,685

	# empl	
Oct 2018- Sep 2019	announced	\$ investment
Locations	22	\$2,591,768
Expansions	23	\$2,350,000
Total	45	\$4,941,768

Grand Total 1050 \$134,436,728

Metrics by Calendar Year

2014	# empi announced	\$ investment			
Locations	118	\$14,642,948			
Expansions					
Total	118	\$14,642,948			
		. ,- ,-			

	# empl	
2015	announced	\$ investment
Locations	212	\$8,490,000
Expansions	19	\$0
Total	231	\$8,490,000

	# empl	
2016	announced	\$ investment
Locations	63	\$5,572,652
Expansions	54	\$4,300,000
Total	117	\$9,872,652

2017	# empl	\$ investment		
Locations	406	\$3,576,725		
Expansions	100	\$3,322,635		
Total	506	\$6,899,360		

2018	announced	\$ investment	
Locations	27	\$1,783,168	
Expansions	25	\$88,875,000	
Total	52	\$90,658,168	

	# empl	
2019	announced	\$ investment
Locations	12	\$1,973,600
Expansions	14	\$1,900,000
Total	26	\$3,873,600

Grand Total		
2014-2019	1050	\$134,436,728

PDA Project Metrics

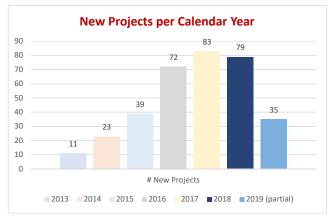
Summary by Fiscal Year

						Oct 2018-	
	Oct 2013-	Oct 2014-	Oct 2015-	Oct 2016-	Oct 2017-	Sep 2019	
	Sep 2014	Sep 2015	Sep 2016	Sep 2017	Sep 2018	(partial)	TOTAL
# New Projects	30	31	74	78	75	54	342
# Locations	4	4	12	24	19	12	75
# Expansions	0	2	6	21	12	12	53
\$ Investment	\$10,355,000	\$4,537,948	\$16,112,652	\$7,861,675	\$90,627,685	\$4,941,768	\$134,436,728
# New Jobs	103	39	315	502	46	45	1050

Summary by Calendar Year

	2013	2014	2015	2016	2017	2018	2019 (partial)	TOTAL
# New Projects	11	23	39	72	83	79	35	342
# Locations	0	5	5	13	29	16	7	75
# Expansions	0	0	2	8	24	9	9	52
\$ Investment	0	\$14,642,948	\$8,490,000	\$9,872,652	\$6,899,360	\$90,658,168	\$3,873,600	\$134,436,728
# New Jobs	0	118	231	117	506	52	26	1050

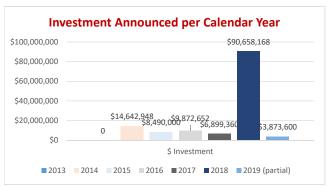
PDA Accomplishment Summary Report 2013-2019



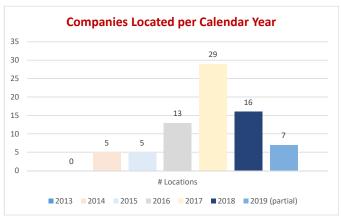
There have been 342 new projects.



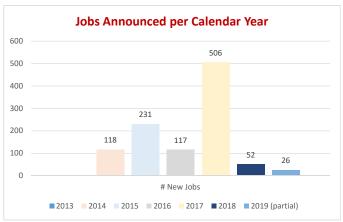
52 Companies have expanded and/or relocated.



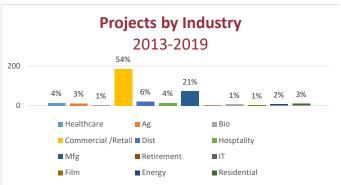
\$134,436,728 of investment has been announced.



75 new companies have located in Putnam County



1050 Jobs have been announced.



54% of the projects are commercial/retail21% of the projects are manufacturing