CITY OF MONROE CONVENTION & VISITORS BUREAU AUTHORITY APRIL 10, 2025 – 9:00 A.M.

AGENDA

I. CALL TO ORDER

- 1. Roll Call
- Approval of Minutes from Previous Minutes
 a. March 13, 2025 CVB Minutes
- Approval of Financial Statements

 a. CVB February Financials
- II. CHAIRMAN UPDATE
- **III. DIRECTOR UPDATE**
- IV. OLD BUSINESS 1. Upgrades to Welcome Center
- V. NEW BUSINESS
- VI. ANNOUNCEMENTS 1. Next Meeting – May 8, 2025 at 9:00 am at City Hall
- VII. ADJOURN

CITY OF MONROE CONVENTION & VISITORS BUREAU AUTHORITY MARCH 13, 2025 – 9:00 A.M.

The Convention & Visitors Bureau Authority met for their regular meeting.

| Those Present: | Lisa Reynolds Anderson Meredith Malcom Chris Collin Whit Holder Clayton Mathias | Chairman Vice-Chairman Board Member Board Member Board Member |
|----------------|---|---|
| Those Absent: | Brittany Palazzo Andrea Gray Lee Malcom | Board Member Secretary City Council Representative |
| Staff Present: | Logan Propes, Chris Bailey, Beth Beth Caudell, Brian Wilson, Kait | n Thompson, Sandra Daniels, Laura Iyn Stubbs |

Visitors: John Hawkins

I. CALL TO ORDER- 9:07am

1. Roll Call

Chairman Anderson noted that all Committee Members were present, except Board Members Brittany Palazzo and Andrea Gray. City Council Representative Lee Malcom was also absent. There was a quorum.

2. Approval of Previous Meeting Minutes

a. January 9, 2025 Minutes To approve the minutes as presented.

> Motion by Malcom, seconded by Collin. Passed Unanimously

b. February 13, 2025 Minutes To approve the minutes as presented.

Motion by Malcom, seconded by Mathias. Passed Unanimously

3. Approval of Financial Statements

a. January Financials To approve the January 2025 Financials.

> Motion by Mathias, seconded by Holder. Passed Unanimously

II. CHAIRMAN UPDATE

Chairwoman Anderson discussed working with Sandy on the "Experience Monroe". She also was very appreciative to how the Welcome Center has turned out.

III.DIRECTOR UPDATE

Ms. Daniels raved about the diligence of those who have helped make all of these recent things happen in the City. She shared that her staff would be moving into the Welcome Center, as well as interviewing to hire a new part time position.

Ms. Daniels stated that they have decided to put brakes on the "Experience Monroe" at the moment. Businesses are hesitant due to the cost. We have purchased a tourism website- experiencemonroe.com.

IV.OLD BUSINESS

QR code plaques are about 3-6 weeks out.

V. NEW BUSINESS

There was no new business

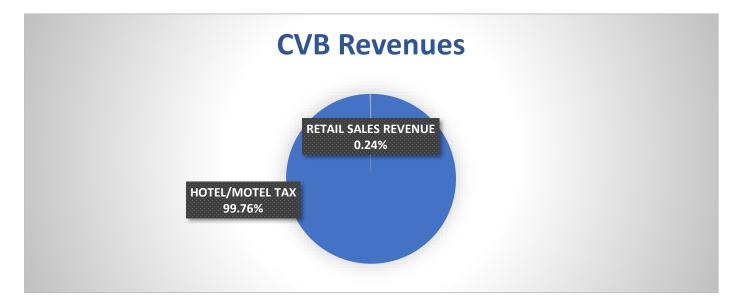
VI. ANNOUNCEMENTS

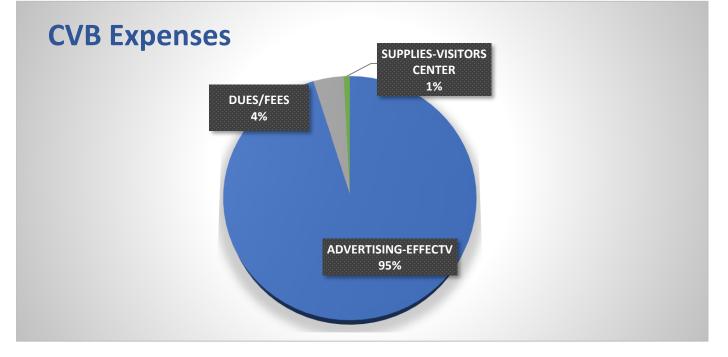
- 1. Next Meeting April 10, 2025 at 9:00 am at City Hall
- VII. ADJOURN -9:22am

Motion by Mathias, seconded by Collin. Passed Unanimously

CONVENTION & VISITORS BUREAU

| February 2025 | | | |
|---------------|-------|------------|------------|
| | | <u>MTD</u> | <u>YTD</u> |
| Reven | nue | - | 23,615 |
| Expen | | 52 | 2,615 |
| Profit/(L | Loss) | (52) | 21,001 |







5 **CVB** Income Statemen

Account Summary For Fiscal: 2025 Period Ending: 02/28/2025

| | | Original Total Budget | Current Total Budget | MTD Activity | YTD Activity | Budget Remaining |
|-----------------|------------------------------|--------------------------|-------------------------|--------------|--------------|---------------------|
| Revenue | | | | | | |
| 003-7540-314100 | HOTEL/MOTEL TAX | 80,000.00 | 80,000.00 | 0.00 | 23,559.33 | 56,440.67 |
| 003-7540-347900 | RETAIL SALES REVENUE | 1,000.00 | 1,000.00 | 0.00 | 56.00 | 944.00 |
| | Revenue Total: | 81,000.00 | 81,000.00 | 0.00 | 23,615.33 | |
| Expense | | | | | | |
| 003-7540-511200 | PART TIME/TEMPORARY SALARIES | 15,000.00 | 15,000.00 | 0.00 | 0.00 | 15,000.00 |
| 003-7540-512200 | SOCIAL SECURITY | 930.00 | 930.00 | 0.00 | 0.00 | 930.00 |
| 003-7540-512300 | MEDICARE | 218.00 | 218.00 | 0.00 | 0.00 | 218.00 |
| 003-7540-523300 | ADVERTISING - EFFECTV | 12,000.00 | 12,000.00 | 0.00 | 2,489.00 | 9,511.00 |
| 003-7540-523313 | ADVERTISING - DIRECT MAIL | 10,000.00 | 10,000.00 | 0.00 | 0.00 | 10,000.00 |
| 003-7540-523314 | ADVERTISING - MAGAZINES | 15,000.00 | 15,000.00 | 0.00 | 0.00 | 15,000.00 |
| 003-7540-523315 | ADVERTISING - COMMERCIAL | 7,500.00 | 7,500.00 | 0.00 | 0.00 | 7,500.00 |
| 003-7540-523400 | PRINTING | 3,000.00 | 3,000.00 | 0.00 | 0.00 | 3,000.00 |
| 003-7540-523600 | DUES/FEES | 500.00 | 500.00 | 51.67 | 104.96 | 395.04 |
| 003-7540-531100 | OFFICE SUPPLIES & EXPENSES | 6,852.00 | 6,852.00 | 0.00 | 0.00 | 6,852.00 |
| 003-7540-531122 | SUPPLIES-VISITORS CENTER | 0.00 | 0.00 | 0.00 | 20.64 | -20.64 |
| 003-7540-531590 | PURCHASE OF RESALE ITEMS | 10,000.00 | 10,000.00 | 0.00 | 0.00 | 10,000.00 |
| | Expense Total: | 81,000.00 | 81,000.00 | 51.67 | 2,614.60 | |
| | Total Surplus (Deficit): | 0.00 | 0.00 | -51.67 | 21,000.73 | |



Trial Bala

Date Range: 02/01/2025 - 02/28/2025

| Account | Name | Beginning Balance | Period Total Debits | Period Total Credits | Net Change | Ending Balance | |
|---|----------------------------|-------------------|------------------------|-------------------------|------------|----------------|--|
| Fund: 003 - CONVENTION & VISTORS BUREAU | | | | | | | |
| Asset | | | | | | | |
| <u>003-111117</u> | CVB SYNOVUS | 152,540.46 | 0.00 | 51.67 | -51.67 | 152,488.79 | |
| <u>003-111901</u> | ACCOUNTS RECEIVABLE - MISC | 23,559.33 | 0.00 | 0.00 | 0.00 | 23,559.33 | |
| Equity | | | | | | | |
| 003-135400 | FUND BALANCE-ASSIGNED | -155,047.39 | 0.00 | 0.00 | 0.00 | -155,047.39 | |
| Revenue | | | | | | | |
| 003-7540-314100 | HOTEL/MOTEL TAX | -23,559.33 | 0.00 | 0.00 | 0.00 | -23,559.33 | |
| 003-7540-347900 | RETAIL SALES REVENUE | -56.00 | 0.00 | 0.00 | 0.00 | -56.00 | |
| Expense | | | | | | | |
| 003-7540-523300 | ADVERTISING - EFFECTV | 2,489.00 | 0.00 | 0.00 | 0.00 | 2,489.00 | |
| 003-7540-523600 | DUES/FEES | 53.29 | 51.67 | 0.00 | 51.67 | 104.96 | |
| 003-7540-531122 | SUPPLIES-VISITORS CENTER | 20.64 | 0.00 | 0.00 | 0.00 | 20.64 | |
| | Fund 003 Total: | 0.00 | 51.67 | 51.67 | 0.00 | 0.00 | |
| | Report Total: | 0.00 | 51.67 | 51.67 | 0.00 | 0.00 | |