



Agenda

Mangum City Hospital Authority

August 26, 2025 at 5:30 PM

City Administration Building at 130 N Oklahoma Ave.

The Trustees of the Mangum City Hospital Authority will meet in regular session on August 26, 2025, at 5:30 PM, in the City Administration Building at 130 N. Oklahoma Ave, Mangum, OK for such business as shall come before said Trustees.

CALL TO ORDER

ROLL CALL AND DECLARATION OF A QUORUM

CONSENT AGENDA

The following items are considered to be routine and will be enacted by one motion. There will be no separate discussion of these items unless a Board member (or a community member through a Board member) so requests, in which case the item will be removed from the Consent Agenda and considered separately. If any item involves a potential conflict of interest, Board members should so note before adoption of the Consent Agenda.

1. July 22, 2025, regular meeting minutes as present.
2. Approve July 2025 Clinic Report.
3. Approve July 2025 Medical Staff Minutes.
4. Approve July 2025 Quality Report.
5. Approve July 2025 CCO Report.
6. Approve July 2025 CEO Report.
7. Approve the following forms, policies, appointments, and procedures previously approved, on 08/14/2025 Quality Committee and on 08/21/2025 Medical Staff.
 - Discussion and Possible Action to Approve the Policy and Procedure: Neutropenic Precaution Sign-English
 - Discussion and Possible Action to Approve the Policy and Procedure: Neutropenic Precaution Sign-Spanish
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC Transmission Based Precautions: Preventing Transmission of Infectious Agents Policy
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC Chest Pain/Acute Coronary Syndrome (ACS)/STEMI/NSTEMI Protocol
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC – Management of Acute Chest Pain and Acute Coronary Syndrome (ACS) Policy
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC – Management of ST-Elevation Myocardial Infarction (STEMI), Non-ST Elevation Myocardial Infarction (NSTEMI) and Unstable Angina (UA) Acute Coronary Syndrome (ACS) Policy
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC – Fibrinolytic Indications and Contraindications Checklist & TNKase/Activase Dosing Instructions
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC-Fibrinolytic Therapy Dosing.
 - Discussion and Possible Action to Approve the Policy and Procedure: MRMC-ECG Screening Criteria

Discussion and Possible Action to Approve the Policy and Procedure: MRMC- Chest Pain Assessment Tool
Discussion and Possible Action to Approve the Policy and Procedure: MRMC-Heart Score Evaluation Tool.
Discussion and Possible Action to Approve the Policy and Procedure: MRMC-Cardiac Chest Pain/ACS/NSTEMI Outcome Review Tool.

8. Discussion related to HIM Delinquencies-none to report.

FURTHER DISCUSSION

REMARKS

Remarks or inquiries by the audience not pertaining to any item on the agenda.

REPORTS

9. Financial Report for July 2025

OTHER ITEMS

10. Discussion regarding and update on the Lab OR project.
- [11.](#) Discussion and Possible Action to Approve the SWODA and MRMC memorandum of understanding for Naloxone vending machines to be placed at MRMC.
- [12.](#) Discussion and Possible Action to Approve the Western Governors University (WGU) Education Affiliation Agreement for MRMC to become host site for students of WGU.
- [13.](#) Discussion and Possible Action to Approve the Port53 Technologies Quote for Meraki Cloud Software subscription.
- [14.](#) Discussion and Possible Action to Approve the Dell agreement for computer purchasing or leasing.

EXECUTIVE SESSION

15. Discussion and possible action to enter into executive session for the review and approval of medical staff privileges/credentials/contracts for the following providers pursuant to 25 O.S. § 307(B)(1):
 - **Credentialing**
 - DIA Schedule 1 List of Providers 07/01/2025
 - **Re-Credentialing**
 - Dr. Fei-Ling Yeh, DO-Courtesy Privileges

OPEN SESSION

16. Discussion and Possible Action in Regard to Executive Session.

EXECUTIVE SESSION

17. Discussion and possible action to enter into executive session for discussing matters where disclosure of information would violate confidentiality requirements of state or federal law pursuant to 25 OK Stat § 307 (B7):
 - Complaints
 - Grievances

OPEN SESSION

18. Discussion and Possible Action in Regard to Executive Session.

STAFF AND BOARD REMARKS

Remarks or inquiries by the governing body members, Hospital CEO, City Attorney or Hospital Employees

NEW BUSINESS

Discussion and possible action on any new business which has arisen since the posting of the Agenda that could not have been reasonably foreseen prior to the time of the posting (25 O.S. 311-10)

ADJOURN

Motion to Adjourn

Duly filed and posted at **3:00 p.m. on the 22th day of August 2025**, by the Secretary of the Mangum City Hospital Authority.

Steve Kyle, Secretary
Brittany McClintock, Secretary



Clinic Operations Report

Mangum Family Clinic

July 2025

Monthly Stats	July 2024	July 2025
Total Visits	139	177
Provider Prod	152	179
RHC Visits	135	153
Nurse Visits	0	2
Televisit	0	0
Swingbed	5	5

Provider Numbers	RHC	TH	SB
Ogembo	124		
Sanda	45		
Langley	8		
Chiaffitelli			5

Payor Mix	
Medicare	52
Medicaid	59
Self	8
Private	58

Visits per Geography	
Mangum	135
Granite	13
Willow	6

Month	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
Visits	187	183	183	209	205	176	177						

Clinic Operations:

Item 2.

- Two days in clinic we did not have a provider due to Ogembo being on PTO.
- Dr. Langley and Dr. Sanda did cover some of the days.

Quality Report:

Improvement Measure	Actual	Goal	Comments
Reg Deficiencies	0	0	24 audited
Patient Satisfaction	3	5	2 excellent; 1 good
New Patients	24	10	
No Show	11%	<12%	15 no shows for the month
Expired Medications	0	0	None noted.

Outreach:

Clinic has made a flyer for school physicals to be posted on social media.

Summary :

Clinic continues to provide quality care to our community.

"You love, you serve, and you show people you care. It's the simplest, most powerful, greatest, success model of all time." Joe Gordon.

Mangum Regional Medical Center
Medical Staff Meeting
Thursday
July 17, 2025

MEMBERS PRESENT:

John Chiaffitelli, DO, Medical Director
Laura Gilmore, MD
Absent:
Guest:

ALLIED HEALTH PROVIDER PRESENT

David Arles, APRN-CNP
Mary Barnes, APRN-CNP

NON-MEMBERS PRESENT:

Kelley Martinez, RN, CEO
Nick Walker, RN, CCO
Chelsea Church, PharmD
Denise Jackson, RN – Quality
Chasity Howell, RN – Utilization Review
Lynda James, LPN – Pharmacy Tech

1. Call to order
 - a. The meeting was called to order at 12:02 pm by Dr. John Chiaffitelli, Medical Director.
2. Acceptance of minutes
 - a. The minutes of the June 19, 2025, Medical Staff Meeting were reviewed.
i.Action: Dr. Chiaffitelli, Medical Director, made a motion to approve the minutes.
3. Unfinished Business
 - a. None.
4. Report from the Chief Executive Officer
 - o Operations Overview
 - o We had our first meeting with Coontz roofing this month. They look to start work at the end of July or first of August. Currently there is a tentative completion time of September.
 - o Room remodeling is continuing.

- The purchase order for the Strong Mind van has been sent to the State and van ordering has been initiated.
 - A little follow up regarding the lab move, we are going to have to hire an architect per state request for this project.
 - Looking at clinic collections for June, we collected a total of \$695.64 up from \$489.74 at time of service.
 - We continue to work on our outreach and marketing within our community and surrounding areas.
- Written report remains in the minutes.

5. Committee / Departmental Reports

a. Medical Records –

1. No report for this month. Will send with August report.

b. Nursing

Patient Care

- MRMC Education included:
 1. Nursing documentation/updates are communicated to nursing staff weekly.
 2. Nurse meeting held June 23.
- MRMC Emergency Department reports 0 patients Left Without Being Seen (LWBS).
- MRMC Laboratory reports 0 contaminated blood culture set(s).
- MRMC Infection Prevention reports 0 CAUTI.
- MRMC Infection Prevention report 0 CLABSI.
- MRMC Infection Prevention reports 1HAI, and 0 MDRO for the month of June, 2025.

Client Service

- Total Patient Days for June, 2025 were 212.. This represents an average daily census of 7.1.
- June, 2025 COVID-19 statistics at MRMC: Swabs (0 PCR & 8 Antigen) with 0 positive.

Preserve Rural Jobs and Culture Development

- One-PM House Supervisor RN and one CNA position remain open at this time.
- Patients continue to voice their praise and appreciation for the care received at MRMC. We continue to strive for excellence and improving patient/community relations.

Written report remains in minutes.

c. Infection Control –

- Old Business
 - a None
- New Business

- a. N/A
- Data:
 - a, N/A
- Policy & Procedures Review:
 - a. N/A
- Education/In Services
 - a. Education pending for preventing non-ventilator associated pneumonia..
- Updates: Employees are offered flu shots through the influenza vaccine program. Influenza vaccinations and declinations completed for MRMC employees. 1 N95 Fit Test; EHN to begin annual Fit test in June and July 2025.

Annual Items:

- a. Construction Risk Assessment - ICRA completed for OR to Lab conversion. Submitted to state by K. Martinez, CEO. No start date on this project at this time. Roof to be replaced, pending official start date.
ICRA for June 2024 completed.
- b. Linen Services – New linen company CLEAN to deliver new linen order June 24th, 2025.
Written report remains in minutes.

d. Environment of Care and Safety Report

- i. Evaluation and Approval of Annual Plans
- i.i. Old Business - -
 - a. Chrome pipe needs cleaned and escutcheons replaced on hopper in ER – could not replace escutcheons due to corroded piping in wall – capped off leaking pipe under the floor to stop leak – hopper will be covered – remodel postponed.
 - b. ER Provider office flooring needing replaced. Tile is onsite.- remodel is postponed.
 - c. Stained ceiling tile throughout facility from leaking roof
 - d. Damaged wall and ceiling in X-Ray due to leaking roof
 - e. Damaged ceiling in OR2 due to leaking roof.
 - f. Stained Ceiling tile in x-ray control room and office area due to leaking rool.
 - g. New Hope Roof – Leak in Physical Therapy office after hail storm
 - h. New Hope Window - - Window in south end of lobby broken from hail storm.
- i.i.i. New Business
 - a. Ceiling tile in clinic stained due to leaking roof - - replaced some 6-10-2025.
 - b. Kelley Martinez, CEO will schedule meeting with roofers.
Written report remains in minutes.

- e. Laboratory
 - i. Tissue Report – No report for the month of June, 2025.
 - i.i. Transfusion Report – Approved
Written report remains in minutes.
- f. Radiology
 - i. There was a total of – 193 X-Rays/CT/US
 - i.i. Nothing up for approval
 - i.i.i. Updates:
 - o PM was completed on CT.
 Written report remains in minutes.
- g. Pharmacy
 - i. Verbal Report by Clinical Pharmacist
 - i.i. P & T Committee Meeting –
The next P&T Committee Meeting will be held in September, 2025
 - i.i.i. Lorazepam injectable is on national backorder and is unavailable to order. Will ask the providers to save lorazepam for seizure treatment only. Please use oral lorazepam or diazepam injectable for anxiety/agitation.
Written report remains in the minutes.
- h. Physical Therapy
 - i. No report.
- i. Emergency Department
 - i. No report
- j. Quality Assessment Performance Improvement
 - Risk Management
 - o Grievance – 0
 - o Fall with no injury – 1 – In Pt.
 - o Fall with minor injury – 1 – ER Pt.
 - o Fall with major injury – 0
 - o Death – 1
 - o AMA/LWBS – 0 ER AMA – 0 In-Pt AMA
 - Quality – Minutes are in the minutes of Medical Staff Meeting.
 - HIM – ED discharge instructions - Compliance
100% - D/C Note Compliance
100% - Progress Notes
100% - ED Provider Dx
 - Med event – 0
 - After hours access was – 57
 Written report remains in the minutes.

k. Utilization Review

- i. Total Patient days for May: 341
 - i.i. Total Medicare days for May: 180
 - i.i.i. Total Medicaid days for May: 1
 - iv. Total Swing Bed days for May: 309
 - v. Total Medicare SB days for May: 166
- Written reports remain in the Minutes.

Motion made by Dr. John Chiaffitelli, Medical Director to approve Committee Reports for June, 2025.

6. New Business

- a. Review & Consideration of Approval of Plan: MRMC – 2025 Performance Improvement Plan
 - i.Motion:** made by John Chiaffitelli, DO, Medical Director, to approve the MRMC: 2025 Performance Improvement Plan.
- b. Review & Consideration of Approval of Plan Evaluation: MRMC – 2025 Mangum Annual Quality Plan Evaluation
 - i.Motion:** made by John Chiaffitelli, DO, Medical Director, to approve the MRMC – 2025 Mangum Annual Quality Plan Evaluation.
- c. Review & Consideration of Approval of Plan: MRMC – 2025 Mangum Annual Quality Safety Plan
 - i.Motion:** made by John Chiaffitelli, DO, Medical Director, to approve the MRMC: - 2025 Mangum Annual Quality Safety Plan.
- d. Review & Consideration of Approval of Plan: MRMC – 2025 Mangum Emergency Preparedness Plan
 - i.Motion:** made by John Chiaffitelli, DO, Medical Director, to approve MRMC - 2025 Mangum Emergency Preparedness Plan.
- e. Review & Consideration of Approval of Assessment:: MRMC – 2025 Respiratory Protection Program Hazard Assessment
 - i.Motion:** made by John Chiaffitelli, DO, Medical Director, to approve MRMC – 2025 Respiratory Protection Program Hazard Assessment.

7. Adjourn

- a. Dr Chiaffitelli made a motion to adjourn the meeting at 12:18 pm.

Medical Director/Chief of Staff

Date

Mangum Regional Medical Center
Quality and Patient Safety Committee Meeting
Agenda for July 2025 and Meeting Minutes for July 2025

Other

Other

Other

Meeting Location: OR	Reporting Period: June 2025	
Chairperson: Dr Gilmore	Meeting Date: 07/10/2025	Meeting Time: 14:00
Medical Representative: Dr Gilmore	Actual Start Time: 1403	Actual Finish Time: 1429
Hospital Administrator/CEO: Kelley Martinez	Next Meeting Date/Time: tentatively 08/14/2025 @ 14:00	

Mission: To provide our Mangum community and surrounding counties with convenient, gold-standard “dependable and repeatable” patient care, while assisting and supporting all their medical healthcare needs.

** Items in blue italics denote an item requiring a vote*

I. CALL TO ORDER				
Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. Call to Order	QM	1 min	Called to order at 1403	Approval: First – D. Clinesmith, Second– Meghan
II. COMMITTEE MEETING REPORTS & APPROVAL OF MINUTES				

Mangum Regional Medical Center
Quality and Patient Safety Committee Meeting
Agenda for July 2025 and Meeting Minutes for July 2025

Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. Quality and Patient Safety Committee 1. <i>Approval of Meeting Minutes</i>	Denise Jackson	2 min	Meeting minutes – June 2025	Approval: First – Chasity , Second – Leticia
B. Environment of Care (EOC) Committee 1. <i>Approval of Meeting Minutes</i>	Mark Chapman	2 min	Meeting minutes – June 2025	Approval: First – Leticia, Second – Chasity
C. Infection Control Committee 1. <i>Approval of Meeting Minutes</i>	Meghan Smith	2 min	Meeting minutes – June 2025	Approval: First – Heather, Second– Chasity
D. Pharmacy & Therapeutics (P&T) Committee 1. <i>Approval of Meeting Minutes</i>	Chelsea Church/ Lynda James	2 min	Meeting minutes – None Next P&T - June 19, 2025	
E. Health Information Management (HIM)/Credentialing Committee 1. <i>Approval of Meeting Minutes</i>	Jessica Pineda/ Kaye Hamilton	2 min	Meeting Minutes – None	
D. Utilization Review (UR) Committee 1. <i>Approval of Meeting Minutes</i>	Chasity Howell	2 min	Meeting Minutes – June 2025	Approval: First – D. Galmor , Second – Waylon

III. DEPARTMENT REPORTS

Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. Nursing/Emergency Department	Nick Walker	5 min	Director out – will defer until next month	
B. Radiology	Pam Esparza	2 min	Director out – will defer until next month	
C. Laboratory	Tonya Bowan	8 min	Director out – will defer until next month	
D. Respiratory Care	Heather Larson	2 min	4 neb changes for the month 0 vent days	New O2 tanks in and set up for use with no issues noted so far, suction and regulators changed
E. Therapy	Chrissy Smith	2 min	Total # of Sessions Performed 81 -PT 68-OT 11 -ST	Out patient therapy remains very busy throughout the day

Mangum Regional Medical Center
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			Improved Standard Assessment Scores: 9- PT 8 - OT 1-ST	
F. Materials Management	Waylon Wigington	2 min	3 back orders(central line kit, secondary tubing, spectrum wipes), 0 late orders Recalls 1 (Gabapentin)	Pharmacy made aware of medication recall
G. Business Office	Desarae Clinesmith	2 min	DL – 98% Cost Share – 98%	DL – BOM continues to communicate with CNO when these are missed by Nursing staff Cost Share – nothing different could have been done on this visit due to patient status
H. Human Resources	Leticia Sanchez	2 min	3 new hires in the reporting period	
I. Environmental Services	Mark Chapman	2 min	100% terminal room cleans	
J. Facility/Plant Operations	Mark Chapman	2 min	24 extinguishers checked 0 boiler checks – Boiler off 04/30/25 for the season 1 generator/transfer switch inspection	
K. Dietary	Treva Derr	2 min	Daily meal count – 93% - verbal to employees as well as education to entire department	
L. Information Technology	Desirae Galmore	2 min	Windows upgrade possible 38 – total IT events for the month	SAFER/SRA update – anticipate next month
IV. OLD BUSINESS				
V. NEW BUSINESS				

Mangum Regional Medical Center
Quality and Patient Safety Committee Meeting
Agenda for July 2025 and Meeting Minutes for July 2025

Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. New Business	QM	2 min	See policy/procedures below	
VI. QUALITY ASSURANCE/PERFORMANCE IMPROVEMENT DASHBOARD REPORT				
Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. Volume & Utilization	CM	5 min	<p>AMA – 2</p> <p>1 ER – pt to the ER with c/o, provider saw patient and ordered treatment. Patient allowed some treatment but prior to completion patient refused further treatment and wanted to go home. R/B explained to patient who remained adamant about leaving and was advised to follow up with PCP the next day. AMA signed.</p> <p>1 SWB – Patient admitted from higher level of care for SWB services. Pt expressed desire to go home approx. 2 weeks post admit. Providers were not ready for patient to d/c home, however patient remained adamant to d/c. R/B discussed with patient. AMA signed.</p>	
B. Case Management	CM	8 min	0 - re-admit	
C. Risk Management	QM	10 min	<p>Deaths - 0</p> <p>Complaints - 0</p> <p>Grievances – 1</p>	<p>Grievances – 1</p> <p>CEO met with Corporate HR regarding this issue as nurse is a travel nurse. Grievance letter sent out to patient.</p>

Mangum Regional Medical Center
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			<p>Patient requested to speak with CEO, made him aware that during the pm shift</p> <p>Workplace Violence Events - 0</p> <p>Falls - 1 In-patient found on the floor, unable to recall events, no injuries noted. Fall precautions in place prior to fall; nonskid socks, routine rounding, room free of obstructions, call light in reach, room close to nurse station.</p> <p>Other – 5 1.) In-patient was transferring self to walker and stubbed toe. 2.) In-patient; noise heard coming from room, nurse noted that patient had dropped a glass jewelry container on the floor, breaking the glass and noted to have a cut to lower leg. 3.) In-patient; during picc flush, patient's skin was pinched while picking up lumen, no injury noted</p> <p>Skin tear – (1) In-patient found to have new skin tear to arm, unable to recount events.</p> <p>Delay in care –(1) In-patient; admitted with multiple dx . During admission pt had picc placed for IV intervention. During the pm shift direct</p>	<p>Falls - 1 Fall precautions post-fall; bed alarm</p> <p>Other – 5 Other – 1.) Toe was cleaned/dressed. Patient educated on calling for assistance with transfers. 2.) Area to leg cleaned/dressed and floor cleaned of debris. 3.) ice pack placed for comfort/intervention.</p> <p>Skin tear – 1.) Cleaned and dressed.</p> <p>Delay in Care – 1.) CNO was made aware of incident, unknown follow up. Will revisit with CEO return.</p>
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Mangum Regional Medical Center
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			care nurse noted concern with documentation notes that House Sup/Charge Nurse was notified. No notes to indicate the House Sup/Charge nurse was notified or notified Provider on duty. The next am nurse noted low b/p and elevated HR, HS/CN and provider notified with orders for urgent treatment, pt was subsequently transferred out for higher level of care	
D. Nursing	CCO	2 min	Director out – will defer until next month	
E. Emergency Department	CCO/QM	5 min	<p>1.) ER log compliance – 98%, QM continues to notify CCO/Nurse of issues in real time</p> <p>2.) EDTC Data – 100%</p> <p>Director out (CCO)– will defer until next month</p>	
F. Pharmacy & Therapeutics (P&T)	Pharmacy	2 min	<p>Next P&T – Sept 2025</p> <p>After hours access - 51</p> <p>ADR - 0</p> <p>Med errors – 0</p> <p>Dose omissions – 7</p>	Does omissions – breo, lantanoprost and trelegy; all meds were awaiting delivery from wholesaler as they are not kept in house

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G. Respiratory Care	RT	2 min	0 unplanned decannulation 100% resp assessments 100% on Chart checks	
H. Wound Care	WC	2 min	No wound development for the month	
I. Radiology	RAD	2 min	Director out – will defer until next month	
J. Laboratory	LAB	5 min	Director out – will defer until next month	
K. Infection Control/Employee Health	IC/EH	5 min	0 – Inpt HAIs 0 – MRDO 0 – VAE 0 – Cdiff 0 – CAUTI 0 - CLASBI	Still having issues with stop dates and indications being added to antibiotics, Pharmacist is completing most of these. Remind Nursing staff that this needs to be done with ABT orders and will relay message again in Med Staff
L. Health Information Management (HIM)	HIM	2 min	95% - D/C Note Compliance 100% - Progress Notes 99%- ED DC Instructions 97% - ED provider Dx	Providers are being notified of missing notes with completion after notification, 1 ER note is outstanding. DC instructions are missing patient signature, CNO is being notified of these in real time
M. Dietary	Dietary	2 min	100% on cleaning schedules on Daily Meal counts	
N. Therapy	Therapy	2 min	Gait belt usage – 100%	
O. Human Resources (HR)	HR	2 min	3 new hires for the reporting period	
P. Business Office	BOM	2 min	Cost shares – 100% Med Necessity Verification – 100%	
Q. Environmental Services	EVS	2 min	10/10 on room cleans	
R. Materials Management	MM	2 min	Electronic Requisitions – 100%	
S. Life Safety	PO	2 min	Fire extinguisher Inspections -100%	

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			Egress checks – 100%	
T. Emergency Preparedness	EP	2 min	3 new hires for the month all educated on EP plan	
U. Information Technology	IT	2 min	38 - IT events for the month	
V. Outpatient Services	Therapy	2 min	Temp logs – 100%	Outpatient therapy services remain busy
W. Strong Minds	N/A	N/A	Coming 2025	Strong Minds has 1 patient for the month of July, data coming for Aug meeting

VII. POLICIES & PROCEDURES

Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. Review and <i>Approve</i>	QM	10 min	1.) 2025 Performance Improvement Plan 2.) 2025 Mangum Annual Quality Plan Evaluation 3.) 2025 Mangum Annual Quality Safety Plan 4.) 2025 Mangum Emergency Preparedness Plan 5.) 2025 Respiratory Protection Program Hazard Assessment	1.) Approval: First – Chasity, Second – Meghan 2.) Approval: First – Chasity , Second – Meghan 3.) Approval: First – Heather , Second – D. Galmor 4.) Approval: First – Meghan , Second – Chasity 5.) 4.) Approval: First – Chasity , Second – Waylon

Mangum Regional Medical Center
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VIII. PERFORMANCE IMPROVEMENT PROJECTS				
IX. OTHER				
X. ADJOURNMENT				
Agenda Item	Presenter	Time Allotted	Discussion/Conclusions	Decision/Action Items
A. Adjournment	QM	1 min	There being no further business, meeting adjourned at 1429 by Chasity seconded by Waylon	

MEMBERS & INVITED GUESTS				
Voting MEMBERS				
Heather Larson	Lynda James	Chasity Howell	Jessica Pineda	Desare Clinesmith
Treva Derr	Meghan Smith	Waylon Wigington	Leticia Sanchez	D. Galmor
Dr Gilmore (teams)	Kaye Hamilton (teams)			
Non-Voting MEMBERS				
Denise Jackson	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



Chief Clinical Officer Report July 2025

Patient Care

- MRMC Education included:
 1. Nursing documentation updates are communicated to nursing staff weekly.
 2. Nurse meeting scheduled for August 20th.
- MRMC Emergency Department reports that there are 0 patients Left Without Being Seen (LWBS).
- MRMC Laboratory reports 0 contaminated blood culture set(s).
- MRMC Infection Prevention reports 1 CAUTI.
- MRMC Infection Prevention report 0 CLABSI.
- MRMC Infection Prevention reports 1 HAI and 0 MDRO for the month of July 2025.

Client Service

- Total Patient Days for July 2025 were 272. This represents an average daily census of 8.8.
- July 2025 COVID-19 statistics at MRMC: Swabs (0 PCR & 6 Antigen) with 0 Positive.

Mangum Regional Medical Center												
Monthly Census Comparison												
	Jan	Feb	Mar	April	May	June	July	Aug	Sept	Oct	Nov	Dec
Inpatient acute	22	13	16	21	12	11	16					
Swing Bed	20	11	9	18	10	7	16					
Observation	1	2	1	2	3	2	3					
Emergency Room	146	142	134	148	135	140	169					
Lab Completed	2343	2069	1988	2345	2156	1745	2159					
Rad Completed	178	174	170	236	198	192	231					
Ventilator Days	0	0	0	0	0	0	0					

Preserve Rural Jobs and Culture Development

- One- PM House Supervisor RN.
- One CAN position filled!
- Patients continue to voice their praise and appreciation for the care received at MRMC. We continue to strive for excellence and improving patient/community relations.



Chief Executive Officer Report July 2025

Operations Overview

- The roof repair is ongoing and going well. We have been working with electricians and heating and air companies during the roof repair because they have raised the height of the roof over 9 inches in some areas, some units have had to be raised, and new wiring ran to account for increase height.
- We have had some increased leaking with the recent rain fall mainly due to the progress of the repairs.
- Roof completion is still on track for the first of September.
- We did have to go on CT divert for 3 days due to leaking in the CT room. We had the GE service technician come out and inspect the CT machine prior to turning it back on to ensure it did not have any damage.
- Room remodeling is continuing.
- Looking at clinic collections for July, we collected a total of \$349.22 down from \$695.64 at time of service.
- Upfront hospital collections for July were \$1685.68.
- We continue to work on our outreach and marketing within our community and surrounding areas.
- Patient rounds continue to provide positive feedback on patient care.

Mangum Board Meeting Financial Reports

July 31, 2025

	REPORT TITLE
1	Financial Summary (Overview)
2	Cash Receipts - Cash Disbursements - NET
3	Financial Update (page 1)
4	Financial Update (page 2)
5	Stats
6	Balance Sheet Trend
7	Cash Collections Trend
8	Medicare Payables (Receivables)
9	Current Month Income Statement
10	Income Statement Trend
11	RHC YTD Income Statement
12	AP Aging Summary

Mangum Regional Medical Center
Financial Summary
July 31, 2025

	Current Month	Jul-25 Year-to-Date	Mthly Avg Prior Year	Variance
ADC (Average Daily Census)	8.77	9.21	10.13	-1.35
Payer Mix % (Acute):				
MCR	61.11%	57.02%	53.01%	8.10%
MCR Mgd Care	31.48%	24.27%	24.05%	7.43%
All Others	7.41%	18.71%	22.94%	-15.54%
Total	100.00%	100.00%	100.00%	0.00%
Payer Mix % (SWB):				
MCR	90.37%	75.48%	87.67%	2.70%
MCR Mgd Care	9.63%	24.52%	11.35%	-1.72%
All Others	0.00%	0.00%	0.98%	-0.98%
Total	100.00%	100.00%	100.00%	0.00%
Operating margin	(33,657)	(114,771)	(673,482)	
Operating Margin (monthly average)	(33,657)	(16,396)	(56,124)	39,728
NPR (Net Patient Revenue)	1,430,940	9,926,657	16,708,837	
NPR (monthly average)	1,430,940	1,418,094	1,392,403	25,691
Operating Expenses	1,481,424	10,218,486	17,611,634	
Operating Expense (monthly average)	1,481,424	1,459,784	1,467,636	(7,852)
NPR % of Oper Exp	96.6%	97.1%	94.9%	
Patient Days	272	1,953	309	(37)
Oper Exp / PPD	\$ 5,446	\$ 5,232	\$ 4,752	\$ 480
# of Months	1	7	12	
Cash Receipts (rnd)	2,452,132	10,268,539	15,058,468	
Cash Receipts (monthly average)	2,452,132	1,466,934	1,254,872	212,062
Cash as a % of NPR (s/b 100% min)	171.4%	103.4%	90.1%	
Days Cash-On-Hand (Net of MCR Pay / Restrictions):				
Calendar Days	31	212	366	
Operating Exp / Day	\$ 47,788	\$ 48,200	\$ 48,119	\$ (331)
Cash - (unrestricted)	2,291,727	2,291,727	418,015	1,873,712
Days Cash-On-Hand	48.0	47.5	8.7	
Days Cash-On-Hand: Minimum during month	16.9	16.9	4.6	12.3
MCR Rec (Pay) - "as stated - but to be adjusted"	909,942	909,942	176,300	733,642
AP & Accrued Liab	18,341,287	18,341,287	16,520,455	1,820,832
Accounts Receivable (at net)	1,437,669	1,437,669	1,316,379	121,290
Per AP aging schedule (incl. accruals)	Jul-25	Jul-25	Prior FYE	Net Change
Account Payable - Cohesive	16,459,976	16,459,976	14,328,203	2,131,773
Account Payable - Other	988,587	988,587	1,299,528	(310,942)
Total	17,448,563	17,448,563	15,627,731	1,820,832
Cohesive Loan	4,683,531	4,683,531	4,900,648	(217,117)

Mangum Regional Medical Center
Cash Receipts - Cash Disbursements Summary

7/31/25

	Current Month	COVID	Total Less COVID
Cash Receipts	\$ 2,452,132	\$ -	\$ 2,452,132
Cash Disbursements	\$ 1,209,562	\$ -	\$ 1,209,562
NET	<u>\$ 3,661,695</u>	<u>\$ -</u>	<u>\$ 3,661,695</u>

	Year-To-Date	COVID	Year-To-Date Less COVID
Cash Receipts	\$ 10,268,539	\$ -	\$ 10,268,539
Cash Disbursements	\$ 8,399,214	\$ -	\$ 8,399,214
NET	<u>\$ 18,667,753</u>	<u>\$ -</u>	<u>\$ 18,667,753</u>

	Prior Month	COVID	Total Less COVID
Cash Receipts	\$ 1,530,626	\$ -	\$ 1,530,626
Cash Disbursements	\$ 1,607,511	\$ -	\$ 1,607,511
NET	<u>\$ 3,138,138</u>	<u>\$ -</u>	<u>\$ 3,138,138</u>

	Prior Month YTD	COVID	Prior Month YTD Less COVID
Cash Receipts	\$ 7,816,406	\$ -	\$ 7,816,406
Cash Disbursements	\$ 7,189,652	\$ -	\$ 7,189,652
NET	<u>\$ 15,006,058</u>	<u>\$ -</u>	<u>\$ 15,006,058</u>



**Board of Directors
Mangum Regional Medical Center**

August 26, 2025

July 2025 Financial Statement Overview

- Statistics
 - The average daily census (ADC) for July 2025 was **8.77** – (PY fiscal year end of **10.12**).
 - Year-To-Date Acute payer mix was approximately **81%** MCR/MCR Managed Care combined.
 - Year-To-Date Swing Bed payer mix was **75%** MCR & **25%** MCR Managed Care. For the prior year end those percentages were **88% & 11%**, respectively.
- Balance Sheet Highlights
 - The cash balance as of July 31, 2025, inclusive of both operating & reserves, was **\$2.29M**. This increased **\$922K** from June 30, 2025.
 - Days cash on hand, inclusive of reserves, was **48.0** based on July expenses.
 - Net AR decreased by **\$25K** from June.
 - Payments of approximately **\$1.21M** were made on AP (prior 3-month avg was **\$1.24M**).
 - Cash receipts were **\$922K** more than in the previous month (**\$1.48M vs \$2.45M**).
 - The Medicare principal balance was completely paid off in the month of August 2024.



- Income Statement Highlights
 - Net patient revenue for July 2025 was **\$1.43M**, which is approximately an increase of **\$20K** from the prior month.
 - Operating expenses, exclusive of interest & depreciation, were **\$1.48M**.
 - 340B revenue was **\$22K** in July, this is an increase of **\$7K** from the prior month.

- Clinic (RHC) Income Statement Highlights - actual & projected (includes swing bed rounding):
 - Current month's average visits per day = **9.38**
 - YTD Operating revenues = **\$307K**
 - YTD Operating expenses = **\$611K**
 - YTD Operating loss = **-\$304K**

MANGUM REGIONAL MEDICAL CENTER

Admissions, Discharges & Days of Care

Fiscal Year 2025

Item 21.

12/31/2025

	January	February	March	April	May	June	July	YTD
Admissions								
Inpatient	22	13	16	21	12	11	16	111
Swingbed	20	11	9	18	10	7	16	91
Observation	1	2	1	3	2	2	3	14
	43	26	26	42	24	20	35	216
Discharges								
Inpatient	23	13	15	22	13	9	17	112
Swingbed	19	12	9	13	15	10	6	84
Observation	2	2	1	3	2	2	3	15
	44	27	25	38	30	21	26	211
Days of Care								
Inpatient-Medicare	54	27	25	25	13	18	33	195
Inpatient-Medicare Managed Care	11	4	7	27	9	8	17	83
Inpatient-Other	12	12	8	10	9	9	4	64
Swingbed-Medicare	236	191	157	164	159	112	197	1,216
Swingbed-Medicare Managed Care	20	59	14	85	138	58	21	395
Swingbed-Other	0	0	0	0	0	0	0	0
Observation	4	7	2	4	4	6	6	33
	337	300	213	315	332	211	278	1,986
Calendar days	31	28	31	30	31	30	31	212
ADC - (incl OBS)	10.87	10.71	6.87	10.50	10.71	7.03	8.97	9.37
ADC	10.74	10.46	6.81	10.37	10.58	6.83	8.77	9.21
ER	146	142	134	148	135	140	169	1,014
Outpatient	108	146	140	154	150	126	151	975
RHC	197	187	188	243	229	201	197	1,442

MANGUM REGIONAL MEDICAL CENTER
Comparative Balance Sheet - Unaudited
Fiscal Year 2025
Item 21.

	January	February	March	April	May	June	July	12/31/24	YTD Variance
Cash And Cash Equivalents	521,074	481,402	519,779	682,095	1,120,535	1,044,262	2,291,727	418,015	1,873,712
Patient Accounts Receivable, Net	1,820,581	1,879,646	1,633,200	1,745,633	1,863,436	1,462,513	1,437,669	1,316,379	121,290
Due From Medicare	1,317,110	1,378,146	1,578,007	1,643,160	1,764,926	1,979,459	909,623	1,317,110	(407,487)
Inventory	207,642	192,025	230,062	222,929	231,085	231,146	232,065	222,062	10,003
Prepays And Other Assets	1,641,776	1,625,020	1,627,535	1,633,615	1,626,547	1,634,364	1,738,858	1,642,491	96,368
Capital Assets, Net	1,488,310	1,460,407	1,430,979	1,403,182	1,375,384	1,348,587	1,338,168	1,516,213	(178,044)
Total Assets	6,996,493	7,016,647	7,019,562	7,330,613	7,981,913	7,700,330	7,948,111	6,432,269	1,515,842
Accounts Payable	16,097,892	16,261,884	16,459,679	16,792,515	17,284,593	17,166,550	17,448,563	15,627,731	1,820,832
AHSO Related AP	892,724	892,724	892,724	892,724	892,724	892,724	892,724	892,724	-
Deferred Revenue	154,761	114,589	-	170,667	85,334	-	30,994	0	30,994
Due To Medicare	(319)	(319)	(319)	(319)	(319)	(319)	(319)	(319)	-
Covid Grant Funds	-	-	-	-	-	-	-	0	-
Due To Cohesive - PPP Loans	-	-	-	-	-	-	-	0	-
Notes Payable - Cohesive	4,869,631	4,838,614	4,807,598	4,776,581	4,745,564	4,714,547	4,683,531	4,900,648	(217,117)
Notes Payable - Other	17,948	17,948	17,948	17,948	17,948	17,948	17,948	17,948	-
Alliantz Line Of Credit	-	-	-	-	-	-	-	0	-
Leases Payable	257,371	256,837	256,300	255,759	255,214	254,666	254,114	258,209	(4,095)
Total Liabilities	22,290,008	22,382,278	22,433,929	22,905,874	23,281,058	23,046,117	23,327,555	21,696,942	1,630,613
Net Assets	(15,293,515)	(15,365,631)	(15,414,367)	(15,575,261)	(15,299,144)	(15,345,786)	(15,379,444)	(15,264,672)	(114,771)
Total Liabilities and Net Assets	6,996,493	7,016,647	7,019,562	7,330,613	7,981,913	7,700,330	7,948,111	6,432,269	1,515,842

Mangum Regional Medical Center
Cash Receipts & Disbursements by Month

2023			2024			2025		
Month	Receipts	Disbursements	Month	Receipts	Disbursements	Month	Receipts	Disbursements
Jan-23	1,290,109	1,664,281	Jan-24	1,187,504	1,150,522	Jan-25	1,105,099	996,372
Feb-23	1,506,708	1,809,690	Feb-24	708,816	995,157	Feb-25	1,184,447	1,231,249
Mar-23	1,915,435	1,109,683	Mar-24	1,236,158	1,073,824	Mar-25	1,289,275	1,250,266
Apr-23	2,005,665	1,365,533	Apr-24	1,645,373	1,483,022	Apr-25	1,225,184	1,060,130
May-23	1,436,542	2,237,818	May-24	1,273,007	1,062,762	May-25	1,481,774	1,044,123
Jun-23	1,777,525	1,506,459	Jun-24	950,928	1,216,556	Jun-25	1,530,626	1,607,511
Jul-23	1,140,141	1,508,702	Jul-24	1,344,607	1,562,407	Jul-25	2,452,132	1,209,562
Aug-23	1,600,786	1,352,905	Aug-24	2,089,281	2,176,381	Aug-25		
Sep-23	1,490,569	1,295,680	Sep-24	1,183,508	1,322,228	Sep-25		
Oct-23	1,211,980	1,345,813	Oct-24	1,779,690	1,154,658	Oct-25		
Nov-23	985,475	1,355,224	Nov-24	770,820	1,370,620	Nov-25		
Dec-23	929,990	1,191,570	Dec-24	888,776	1,027,058	Dec-25		
	<u>17,290,925</u>	<u>17,743,359</u>		<u>15,058,468</u>			<u>10,268,539</u>	
Subtotal FY 2023	<u><u>17,290,925</u></u>		Subtotal FY 2024	<u><u>15,058,468</u></u>		Subtotal FY 2025	<u><u>10,268,539</u></u>	

**Mangum Regional Medical Center
Medicare Payables by Year**

	Original Balance	Balance as of 07/31/25	Total Interest Paid as of 07/31/25
2016 C/R Settlement	1,397,906.00	-	205,415.96
2017 Interim Rate Review - 1st	723,483.00	-	149,425.59
2017 Interim Rate Review - 2nd	122,295.00	-	20,332.88
2017 6/30/17-C/R Settlement	1,614,760.00	-	7,053.79
2017 12/31/17-C/R Settlement	(535,974.00)	(318.61)	269,191.14
2017 C/R Settlement Overpayment	3,539,982.21	-	-
2018 C/R Settlement	1,870,870.00	-	241,040.31
2019 Interim Rate Review - 1st	323,765.00	-	5,637.03
2019 Interim Rate Review - 2nd	1,802,867.00	-	277,488.75
2019 C/R Settlement	(967,967.00)	-	-
2020 C/R Settlement	(3,145,438.00)	-	-
FY21 MCR pay (rec) estimate	(1,631,036.00)	-	-
FY22 MCR pay (rec) estimate	(318,445.36)	-	-
2016 C/R Audit - Bad Debt Adj	348,895.00	-	16,927.31
2018 MCR pay (rec) Audit est.	(34,322.00)	-	-
2019 MCR pay (rec) Audit est.	(40,612.00)	-	-
2020 MCR pay (rec) Audit	(74,956.00)	-	-
FY23 (8-month IRR) L4315598	95,225.46	-	7,038.71
FY23 (8-month IRR) L4315599	1,918,398.00	-	155,799.09
FY23 MCR pay (rec) remaining estimate	-	-	-
FY24 MCR pay (rec) estimate	-	(176,300.00)	
FY25 MCR pay (rec) estimate	-	(733,323.00)	
Total	7,009,696.31	(909,941.61)	1,355,350.56

Mangum Regional Medical Center
Statement of Revenue and Expense
For The Month and Year To Date Ended July 31, 2025
Unaudited

Item 21.

MTD					YTD			
Actual	Budget	Variance	% Change		Actual	Budget	Variance	% Change
370,138	297,703	72,435	24%	Inpatient revenue	2,241,565	2,053,543	188,021	9%
1,008,771	1,308,462	(299,690)	-23%	Swing Bed revenue	7,499,953	8,950,636	(1,450,682)	-16%
925,870	686,454	239,416	35%	Outpatient revenue	4,646,201	4,672,280	(26,079)	-1%
216,173	215,806	367	0%	Professional revenue	1,260,065	1,477,532	(217,466)	-15%
<u>2,520,952</u>	<u>2,508,425</u>	<u>12,527</u>	<u>1%</u>	Total patient revenue	<u>15,647,784</u>	<u>17,153,991</u>	<u>(1,506,207)</u>	<u>-9%</u>
1,193,855	1,145,033	48,822	4%	Contractual adjustments	6,652,097	7,654,628	(1,002,531)	-13%
(70,974)	-	(70,974)	#DIV/0!	Contractual adjustments: MCR Settlement	(733,323)	-	(733,323)	#DIV/0!
(113,194)	(107,231)	(5,963)	6%	SHOPP revenue	(675,753)	(750,618)	74,865	-10%
80,325	(102,057)	182,382	-179%	Bad debts	478,106	(714,396)	1,192,501	-167%
<u>1,090,012</u>	<u>935,745</u>	<u>154,267</u>	<u>16%</u>	Total deductions from revenue	<u>5,721,127</u>	<u>6,189,614</u>	<u>(468,487)</u>	<u>-8%</u>
1,430,940	1,572,680	(141,740)	-9%	Net patient revenue	9,926,657	10,964,377	(1,037,720)	-9%
(5,247)	1,913	(7,159)	-374%	Other operating revenue	36,134	13,389	22,744	170%
22,073	21,120	953	5%	340B REVENUES	140,924	140,477	447	0%
<u>1,447,767</u>	<u>1,595,713</u>	<u>(147,946)</u>	<u>-9%</u>	Total operating revenue	<u>10,103,715</u>	<u>11,118,244</u>	<u>(1,014,529)</u>	<u>-9%</u>
				Expenses				
420,947	393,895	27,052	7%	Salaries and benefits	2,952,391	2,727,672	224,720	8%
84,210	74,095	10,115	14%	Professional Fees	526,159	514,843	11,316	2%
446,206	438,435	7,772	2%	Contract labor	2,936,009	3,062,954	(126,945)	-4%
125,792	127,899	(2,107)	-2%	Purchased/Contract services	854,703	895,293	(40,591)	-5%
225,000	225,000	-	0%	Management expense	1,575,000	1,575,000	-	0%
75,544	90,754	(15,209)	-17%	Supplies expense	594,117	625,533	(31,416)	-5%
16,968	19,250	(2,282)	-12%	Rental expense	118,817	134,750	(15,932)	-12%
14,345	14,275	69	0%	Utilities	90,979	99,928	(8,949)	-9%
643	918	(276)	-30%	Travel & Meals	5,245	6,428	(1,184)	-18%
10,526	11,219	(693)	-6%	Repairs and Maintenance	86,368	78,533	7,835	10%
17,190	14,251	2,939	21%	Insurance expense	105,435	99,757	5,679	6%
8,596	11,796	(3,199)	-27%	Other Expense	80,839	82,570	(1,731)	-2%
7,432	16,200	(8,768)	-54%	340B EXPENSES	94,922	107,754	(12,833)	-12%
<u>1,453,399</u>	<u>1,437,986</u>	<u>15,413</u>	<u>1%</u>	Total expense	<u>10,020,984</u>	<u>10,011,016</u>	<u>9,968</u>	<u>0%</u>
<u>(5,633)</u>	<u>157,727</u>	<u>(163,359)</u>	<u>-104%</u>	EBIDA	<u>82,731</u>	<u>1,107,228</u>	<u>(1,024,497)</u>	<u>-93%</u>
<u>-0.4%</u>	<u>9.9%</u>	<u>-10.27%</u>		EBIDA as percent of net revenue	<u>0.8%</u>	<u>10.0%</u>	<u>-9.14%</u>	
61	-	61	#DIV/0!	Interest	914	-	914	#DIV/0!
27,963	26,985	979	4%	Depreciation	196,589	190,736	5,853	3%
<u>(33,657)</u>	<u>130,742</u>	<u>(164,399)</u>	<u>-126%</u>	Operating margin	<u>(114,771)</u>	<u>916,493</u>	<u>(1,031,264)</u>	<u>-113%</u>
-	-	-		Other	-	-	-	
-	-	-		Total other nonoperating income	-	-	-	
<u>(33,657)</u>	<u>130,742</u>	<u>(164,399)</u>	<u>-126%</u>	Excess (Deficiency) of Revenue Over Expenses	<u>(114,771)</u>	<u>916,493</u>	<u>(1,031,264)</u>	<u>-113%</u>
<u>-2.32%</u>	<u>8.19%</u>	<u>-10.52%</u>		Operating Margin %	<u>-1.14%</u>	<u>8.24%</u>	<u>-9.38%</u>	

MANGUM REGIONAL MEDICAL CENTER
Statement of Revenue and Expense Trend - Unaudited
Fiscal Year 2025

Item 21.

	January	February	March	April	May	June	July	YTD
Inpatient revenue	525,995	250,434	351,806	383,704	182,461	177,026	370,138	2,241,565
Swing Bed revenue	1,203,067	1,237,078	722,978	1,261,902	1,321,036	745,121	1,008,771	7,499,953
Outpatient revenue	573,540	649,689	560,462	592,871	618,008	725,760	925,870	4,646,201
Professional revenue	206,082	179,651	147,487	193,268	145,315	172,089	216,173	1,260,065
Total patient revenue	2,508,685	2,316,852	1,782,733	2,431,745	2,266,820	1,819,997	2,520,952	15,647,784
Contractual adjustments	1,054,686	1,043,678	762,509	1,301,266	662,454	633,650	1,193,855	6,652,097
Contractual adjustments: MCR Settlement	-	(61,036)	(199,861)	(65,153)	(121,766)	(214,533)	(70,974)	(733,323)
SHOPP Revenue	(77,381)	(114,589)	(114,589)	(85,334)	(85,334)	(85,334)	(113,194)	(675,753)
Bad debts	106,576	113,834	(1,996)	73,791	29,918	75,657	80,325	478,106
Total deductions from revenue	1,083,881	981,887	446,064	1,224,570	485,272	409,441	1,090,012	5,721,127
Net patient revenue	1,424,804	1,334,965	1,336,670	1,207,175	1,781,548	1,410,556	1,430,940	9,926,657
Other operating revenue	15,410	(757)	4,171	2,632	17,751	2,173	(5,247)	36,134
340B REVENUES	23,868	18,212	22,824	15,161	23,471	15,315	22,073	140,924
Total operating revenue	1,464,083	1,352,420	1,363,664	1,224,968	1,822,770	1,428,044	1,447,767	10,103,715
	95.4%	93.7%	94.6%	87.1%	115.2%	95.7%	96.6%	97.1%
Expenses								
Salaries and benefits	439,483	399,707	429,167	396,151	462,629	404,309	420,947	2,952,391
Professional Fees	65,648	65,452	70,812	77,625	88,531	73,881	84,210	526,159
Contract labor	428,978	404,116	416,774	403,022	420,060	416,853	446,206	2,936,009
Purchased/Contract services	107,620	108,704	127,775	101,833	150,387	132,591	125,792	854,703
Management expense	225,000	225,000	225,000	225,000	225,000	225,000	225,000	1,575,000
Supplies expense	98,866	101,239	65,720	74,156	72,166	106,426	75,544	594,117
Rental expense	17,598	13,094	21,026	15,207	19,248	15,677	16,968	118,817
Utilities	13,436	17,413	12,834	7,751	12,812	12,388	14,345	90,979
Travel & Meals	315	971	775	336	1,102	1,103	643	5,245
Repairs and Maintenance	11,240	10,981	12,906	14,947	11,645	14,123	10,526	86,368
Insurance expense	23,837	26,409	(12,321)	10,777	22,979	16,563	17,190	105,435
Other	18,752	11,003	(6,293)	20,999	16,959	10,823	8,596	80,839
340B EXPENSES	14,050	12,401	18,656	10,029	15,235	17,119	7,432	94,922
Total expense	1,464,823	1,396,491	1,382,831	1,357,832	1,518,751	1,446,856	1,453,399	10,020,984
EBIDA	\$ (740)	\$ (44,070)	\$ (19,167)	\$ (132,865)	\$ 304,018	\$ (18,812)	\$ (5,633)	\$ 82,731
EBIDA as percent of net revenue	-0.1%	-3.3%	-1.4%	-10.8%	16.7%	-1.3%	-0.4%	0.8%
Interest	199	143	141	232	104	33	61	914
Depreciation	27,903	27,903	29,428	27,797	27,797	27,797	27,963	196,589
Operating margin	\$ (28,843)	\$ (72,116)	\$ (48,736)	\$ (160,894)	\$ 276,117	\$ (46,642)	\$ (33,657)	\$ (114,771)
Other	-	-	-	-	-	-	-	-
Total other nonoperating income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Excess (Deficiency) of Revenue Over Expenses	(28,843)	(72,116)	(48,736)	(160,894)	276,117	(46,642)	(33,657)	(114,771)

Mangum Family Clinic
For the Month Ended and Year To Date July 31, 2025

	Current			Last FYE	Net Change
	Month	Year-To-Date	12-Month Projected		
Gross Patient Revenue	23,869	183,337	314,292	217,497	96,795
Less: Revenue deductions	22,233	123,723	212,096	118,420	93,676
Net Patient Revenue	46,102	307,059	526,387	335,917	190,470
Other Income (if any)	-	-	-	-	-
Operating revenue	46,102	307,059	526,387	335,917	190,470
Operating Expenses:					
Leased Salaries	30,852	234,669	402,290	177,825	224,465
Contract labor	-	6,187	10,607	8,191	2,416
Benefits	4,292	22,801	39,087	49,899	(10,812)
Provider Fees	7,411	39,980	68,537	41,078	27,459
Purchased/Contract services	4,509	33,141	56,814	70,882	(14,068)
Management expense	11,250	78,750	135,000	135,000	-
Supplies expense	487	4,369	7,490	11,788	(4,298)
Rental expense	1,829	12,581	21,567	23,700	(2,133)
Utilities	831	3,863	6,623	8,567	(1,944)
Travel & Meals	-	237	407	987	(580)
Repairs and Maintenance	35	480	824	1,239	(415)
Insurance expense	-	2,845	4,877	2,705	2,172
Other expense	414	2,632	4,512	6,469	(1,957)
CAH Overhead Allocation	24,154	169,077	289,846	250,979	38,867
Total Operating Expenses	86,065	611,614	1,048,481	789,309	259,172
Net Income (loss)	(39,963)	(304,554)	(522,093)	(453,392)	(68,701)

340B

Gross revenues	22,073.47	140,924	241,584	191,188	50,397
Operating expenses	7,432.05	94,922	162,723	149,534	13,189
Profit (loss)	14,641	46,003	78,861	41,654	37,208
Net Income (loss) with 340B	(25,322)	(258,552)	(443,232)	(411,738)	(31,494)

Stats

Onsite Visits	173	1302	2,232	1,768	464
Swing Bed Visits	24	139	238	76	162
Telehealth, CCM, Nurse Visits	0	0	-	20	(20)
Total Visits	197	1441	2470	1864	606

Payor Mix based on Total Visits

Medicare		32%	32%	28%	4%
Managed Medicare		5%	5%	4%	1%
Medicaid / Managed Medicaid		20%	20%	31%	-11%
Commercial/Other		44%	44%	37%	6%
Total		100%	100%	100%	0%

Clinic Days	21	148	254	254	-
Average Visit Per Day	9	10	10	7	2

Cost Per Visit	\$ 436.88	\$ 424.44	\$ 424.44	\$ 423.45	\$ 0.99
Medicare Visit Cap		\$ 292.54	\$ 292.54	\$ 282.65	
Over (Under) Cap		\$ 131.90	\$ 131.90	\$ 140.80	

VENDOR NAME	DESCRIPTION	0-30 Days	31-60 Days	61-90 Days	OVER 90 Days	7/31/2025	6/30/2025	5/31/2025	4/30/2025
AMERISOURCE RECEIVABLES (ARFC)	Pharmacy Supplies	8,088.40	-	-	-	8,088.40	3,992.24	3,177.73	7,202.96
ANESTHESIA SERVICE INC	Patient Supplies	496.80	-	-	-	496.80	662.40	1,836.40	-
AT&T	Fax Service	3,255.25	-	-	-	3,255.25	-	2,897.70	2,954.81
BIO-RAD LABORATORIES INC	Lab Supplies	-	-	-	-	-	-	1,571.53	-
CARDINAL HEALTH 110, LLC	Patient Supplies	-	(144.30)	-	-	(144.30)	(144.30)	-	-
CAREFUSION	Rental Equipment	-	-	-	-	-	4,449.00	4,449.00	-
CITY OF MANGUM	Utilities	8,143.30	-	-	-	8,143.30	-	-	-
CLINICAL PATHOLOGY LABS, INC	Lab Supplies	-	-	-	-	-	-	61.93	-
CNA	Insurance	-	-	-	-	-	-	933.09	-
COHESIVE HEALTHCARE MGMT	Mgmt Fees	225,585.00	230,554.16	5,966.66	2,714,960.86	3,177,066.68	2,963,238.62	3,360,782.59	3,293,376.75
COHESIVE HEALTHCARE RESOURCES	Payroll	-	-	-	1,776,746.77	1,776,746.77	2,001,745.92	2,184,521.67	2,184,521.67
COHESIVE STAFFING SOLUTIONS	Agency Staffing Service	702,731.11	902,399.48	998,590.55	8,902,441.67	11,506,162.81	10,784,169.28	10,523,198.53	10,237,666.63
CORRY KENDALL, ATTORNEY AT LAW	Legal Fees	-	-	-	-	-	-	2,000.00	-
CRITICAL ALERT	Software license	-	-	-	(3,906.00)	(3,906.00)	(3,906.00)	(3,906.00)	-
CULLIGAN WATER CONDITIONING	Equipment Rental Agreement	-	-	-	-	-	(76.62)	(87.12)	(115.62)
CUSTOM MEDICAL SOLUTIONS	Equipment Rental Agreement	-	-	-	-	-	-	-	(948.00)
DAN'S HEATING & AIR CONDITIONI	Repairs/maintenance	-	-	-	-	-	-	315.76	-
DELL MARKETING L.P	Server Lease	-	-	-	-	-	-	-	942.97
DIAGNOSTIC IMAGING ASSOCIATES	Radiology Purch Svs	2,150.00	-	-	-	2,150.00	2,150.00	-	2,150.00
DIRECTV	Cable service	-	-	-	-	-	-	291.40	-
DP MEDICAL SERVICES	Rental	-	-	-	-	-	-	202.00	-
DYNAMIC ACCESS	Vascular Consultant	1,723.97	-	-	-	1,723.97	1,545.00	2,832.50	1,545.00
FEDEX	Shipping	51.28	-	-	-	51.28	50.96	50.10	45.52
FIRST DIGITAL COMMUNICATIONS	IT Support Services	-	-	-	-	-	-	1,006.35	-
FUCHA RADIO, LLC	Advertising	110.00	-	-	-	110.00	-	110.00	110.00
GEORGE BROS TERMITE & PEST CON	Pest Control Service	-	-	-	-	-	175.00	200.00	-
GRAINGER	Maintenance Supplies	816.84	-	-	-	816.84	-	123.80	506.76
GREER COUNTY CHAMBER OF	Advertising	-	-	-	-	-	300.00	-	-
HAC INC	Dietary Supplies	49.45	-	-	-	49.45	16.87	117.23	49.82
HENRY SCHEIN	Lab Supplies	1,809.35	-	-	-	1,809.35	-	1,307.35	-
HEWLETT-PACKARD FINANCIAL SERV	Computer Services	307.10	-	-	-	307.10	307.10	307.10	-
JANUS SUPPLY CO	Housekeeping Supplies, based in Altus	-	-	-	-	-	1,107.19	660.45	765.72
LAMPTON WELDING SUPPLY	Patient Supplies	-	-	-	-	-	-	1,392.81	-
MCKESSON - 340 B	Pharmacy Supplies	-	-	0.31	-	0.31	0.62	350.03	-
MEDLINE INDUSTRIES	Patient Care/Lab Supplies	14,338.80	3,805.14	-	-	18,143.94	19,668.13	29,295.83	9,299.06
MYHEALTH ACCESS NETWORK, INC	Compliance purch svcs	758.95	-	-	-	758.95	758.95	758.95	758.95
NATIONAL DATA BANK	IT Service	-	-	-	2.50	2.50	-	-	-
NUANCE COMMUNICATIONS INC	RHC purch svcs	-	-	-	123.00	123.00	369.00	123.00	-
ORGANOGENESIS INC	Patient Care/Lab Supplies	2,690.00	-	-	-	2,690.00	2,880.00	-	-
PARA REV LOCKBOX	CDM purch svcs	-	-	-	-	-	-	1,959.00	-
PHARMA FORCE GROUP LLC	340B purch svcs	-	-	-	-	-	598.61	600.59	590.63
PHARMACY CONSULTANTS, INC.	PHARMACY CONSULTANTS, INC.	2,916.71	-	-	-	2,916.71	2,700.00	2,700.00	3,136.21
PURCHASE POWER	Postage Fees	-	-	-	200.00	200.00	200.00	-	-
RADIATION CONSULTANTS	Radiology maintenance	-	-	-	-	-	-	-	3,300.00
SIEMENS HEALTHCARE DIAGNOSTICS	Service Contract	4,491.28	-	-	-	4,491.28	4,069.17	4,862.30	3,827.02
SMAART MEDICAL SYSTEMS INC	Radiology interface/Radiologist provider	1,735.00	-	-	-	1,735.00	1,735.00	1,735.00	1,735.00
SPACELABS HEALTHCARE LLC	Telemetry Supplies	245.50	-	-	-	245.50	-	-	-
SPARKLIGHT BUSINESS	Cable service	229.58	-	-	-	229.58	-	235.58	131.43
STANDLEY SYSTEMS LLC	Printer lease	2,345.50	-	-	-	2,345.50	210.87	-	2,398.41
STAPLES ADVANTAGE	Office Supplies	1,418.31	-	-	-	1,418.31	599.47	721.89	296.01
STERICYCLE / SHRED-IT	Waste Disposal Service	1,376.69	-	-	-	1,376.69	-	6,236.06	1,305.93
SUMMIT UTILITIES	Utilities	1,241.43	-	-	-	1,241.43	1,417.99	-	-

VENDOR NAME	DESCRIPTION	0-30 Days	31-60 Days	61-90 Days	OVER 90 Days	7/31/2025	6/30/2025	5/31/2025	4/30/2025
TECUMSEH OXYGEN & MEDICAL SUPP	Patient Supplies	3,812.80	400.00	-	-	4,212.80	-	-	-
TELEFLEX	Patient Supplies	-	-	-	-	-	1,800.00	-	-
TRIOSE INC	Freight	-	-	-	-	-	59.67	292.57	-
TRUBRIDGE	Software license	-	-	-	-	-	-	483.00	-
US FOODSERVICE-OKLAHOMA CITY	Food and supplies	-	-	-	(7.84)	(7.84)	3,610.10	(7.84)	(7.84)
VESTIS	Housekeeping Service	-	-	-	-	-	3,392.69	9,948.65	3,277.98
Grand Total		992,918.40	1,137,014.48	1,004,557.52	13,390,560.96	16,525,051.36	15,803,852.93	16,150,648.51	15,760,823.78
					Conversion Variance	13,340.32	13,340.32	13,340.32	13,340.32
					AP Control	16,880,801.00	16,180,087.53	16,495,866.35	16,106,041.62
					Accrued AP	1,460,485.76	1,879,186.60	1,681,450.36	1,579,196.90
					AHSO Related AP	(892,723.76)	(892,723.76)	(892,723.76)	(892,723.76)
					TOTAL AP	17,448,563.00	17,166,550.37	17,284,592.95	16,792,514.76
						17,448,563.00	17,166,550.37	17,284,592.95	16,792,514.76
						-	-	-	-

Hospital Vendor Contract Summary Sheet

1. ☐ Existing Vendor ☒ New Vendor
2. **Name of Contract:** SWODA
3. **Contract Parties:** SWODA /MRMC
4. **Contract Type Services:**
5. **Impacted Hospital Departments:** Hospital Wide
6. **Contract Summary:** This agreement allows SWODA to place a Naloxone (Narcan) vending machine at 1 Wickersham Dr., Mangum, Ok 73554. SWODA will provide the vending machine and Naloxone, MRMC will ensure that the machine is working and restock it with Naloxone provided.
7. **Cost:** \$0
8. **Prior Cost:** none
9. **Term:** Life of the Grant
10. **Termination Clause:** 30-days by either party
11. **Other:**



MEMORANDUM OF UNDERSTANDING

Naloxone Vending Machines

Agreement to Install and Maintain Naloxone Vending Machines

This Agreement is entered into this 28th day of July, 2025 by the South Western Oklahoma Development Authority (hereinafter referred to as SWODA) and the Mangum Regional Medical Center. MOU is severable with 30 days' notice by either party.

Purpose and Objective of Agreement

This agreement reflects the understanding of SWODA and Mangum Regional Medical Center regarding the installation and maintenance of a Naloxone Vending Machine that will be installed at 1 Wickersham Drive, Mangum, OK 73554-9117.

Responsibility of SWODA:

- Provide the Naloxone Vending Machine
- Provide the Naloxone for the Vending Machine
- Provide Naloxone training to organizations/business upon request.
- Promote the Naloxone Vending Machine
- Collect & Analyze Demographic Data
 - o SWODA will provide a report to the business/organization upon request.

Responsibility of Mangum Regional Medical Center:

- Install Naloxone Vending Machines in climate controlled, easily accessible location.
- Monitor Naloxone Vending Machines for operability and product inventory.
- Restock the Naloxone for the Vending Machine
- Contact SWODA when Naloxone is low.
- Promote the Naloxone Vending Machine
- Report problems/damages/complaints to SWODA.
- Encourage consumers to provide data.
- Return Vending Machine if agreement is severed.

South Western Oklahoma Development Authority:

By: Steve Berry

Date: 7/28/2025

Title: Grant Award Administrator

Signature: Steve Berry, MA, ICADC

Mangum Regional Medical Center:

By: _____

Date: _____

Title: _____

Signature: _____

This program is funded by a grant from the Oklahoma Opioid Abatement Board. The grant administrator is South Western Oklahoma Development Authority (SWODA). If you want more information on this grant, please contact Steve Berry, Director of the Substance Use Prevention Treatment and Recovery Support Division of South Western Oklahoma Development Authority, 580-562-5043 or steve@swoda.org

Hospital Vendor Contract Summary Sheet

1. ☐ Existing Vendor ☒ New Vendor
2. **Name of Contract:** Western Governors University
3. **Contract Parties:** WGU /MRMC
4. **Contract Type Services:** Education Agreement
5. **Impacted Hospital Departments:** Hospital Wide
6. **Contract Summary:** This agreement MRMC becomes an education affiliation site for WGU on behalf of their Leavitt School of Health. The school provides the students with an occurrence-based profession and commercial liability insurance of at least \$1,000,000 per occurrence and \$2,000,000 annual aggregate. The host facility (MRMC) will provide the proper preceptor for the student and will maintain appropriate resources for the student.
7. **Cost:** \$0
8. **Prior Cost:** none
9. **Term:** Will continue indefinitely or until terminated.
10. **Termination Clause:** 90-day written notice by either party
11. **Other:**

EDUCATION AFFILIATION AGREEMENT*(based on AAMC uniform affiliation agreement)*

This Education Affiliation Agreement (“Agreement”), effective on the date of the last signature below (“Effective Date”), is made between Western Governors University, on behalf of its Leavitt School of Health (“School”) and _____ (“Host Agency”).

Whereas, School has accredited programs in the Leavitt School of Health.

Whereas, the purpose of this Agreement is to guide and direct the parties respecting their affiliation, working arrangements, and agreements to provide high-quality, practice experiences for students of School.

Whereas, this Agreement is intended and shall be interpreted to meet School’s accreditation standards related to affiliation agreements with affiliates which require at a minimum:

- Host Agency will provide student, and faculty if applicable, access to appropriate resources for student education.
- School is ultimately responsible for the education program, academic affairs, and the evaluation of students.
- School is primarily responsible for the appointment and assignment of faculty members with responsibility for student teaching.
- The shared responsibility of School and Host Agency for creating and maintaining an appropriate learning environment.

Whereas, neither party intends for this Agreement to alter in any way its respective legal rights or its legal obligations to any third party.

Now, Therefore, in consideration of the mutual covenants and agreements, the parties identified above agree as follows:

A. Responsibilities of School

1. School will plan and determine the adequacy of the educational experience of the students in theoretical background, basic skill, professional ethics, attitude and behavior and shall assign to Host Agency only those students who have satisfactorily completed the prerequisite didactic portions of School’s curriculum.

2. School will retain ultimate responsibility for the education and evaluation of its students. School’s representative for this Agreement shall be a faculty member appointed and assigned by School, who will be responsible for student teaching and evaluation provided pursuant to this Agreement.

3. School will advise all students assigned to Host Agency facilities regarding the confidentiality of patient/client records and patient/client information imparted during the practice experience. School will also advise all students that the confidentiality requirements survive the termination or expiration of this Agreement.

4. School will require all participating students to maintain health insurance and provide proof of health insurance to School. Host Agency may request the student provide proof of health insurance prior to beginning of the practice experience.

5. School will require all participating students to have completed an appropriate criminal background check, and to have documented appropriate immunizations on file with School. If

applicable, Host Agency shall notify the student of any requests for evidence of criminal background test or immunization. School will inform the student of his/her responsibility to provide evidence to Host Agency of any required criminal background checks or immunizations, when requested. Host Agency shall notify School of its requirements of an acceptable criminal background check and required immunizations. School will also inform students that they may be required to undergo a drug test or other similar screening tests pursuant to Host Agency's policies and practices, and that the cost of any such test will be paid by the student, if not Host Agency.

6. School will advise students that they are required to comply with Host Agency rules, regulations, and procedures.

7. If requested by Host Agency, School will provide instruction to Host Agency's staff with respect to School's expectations regarding evaluation of School's students at Host Agency.

8. School warrants and represents that it provides occurrence-based professional and commercial general liability insurance for its students with limits of at least \$1,000,000 per occurrence and \$2,000,000 annual aggregate. Commercial general liability insurance limits may be satisfied by a combination of primary and umbrella coverage. School shall maintain and provide evidence of workers' compensation coverage as required by law. If requested by Host Agency, School shall provide a certificate of insurance demonstrating coverage for students completing training at Host Agency.

B. Responsibilities of Host Agency

1. Host Agency has a responsibility to maintain a positive, respectful, and adequately resourced learning environment so that sound educational experiences can occur. Host Agency will provide students and faculty with access to appropriate resources for student education including: a) access to patients at Host Agency facilities in an appropriately supervised environment, as applicable, in which the students can complete School's curriculum; b) student security badges or other means of secure access to patient care areas, if necessary; c) access and required training for students in the proper use of electronic medical records or paper charts, as applicable; d) computer access; e) secure storage space for students' personal items when at Host Agency; and f) access to call rooms, if necessary.

2. Host Agency will retain full authority and responsibility for patient care and quality standards, and will maintain a level of care that meets generally accepted standards conducive to satisfactory instruction. While in Host Agency's facilities, students will have the status of trainees; are not to replace Host Agency staff; and, are not to render unsupervised patient care and/or services. All services rendered by students must have educational value and meet the goals of the practice experience. Host Agency and its staff will provide such supervision of the practice experience as is reasonable and appropriate to the circumstances and to the student's level of training.

3. Host Agency staff will, upon request, assist School in the evaluation of the learning and performance of participating students by completing evaluation forms provided by School and returned to School in a timely fashion.

4. Host Agency will provide for the orientation of School's participating students as to Host Agency's rules, regulations, policies, and procedures.

5. Host Agency agrees to comply with applicable state and federal workplace safety laws and regulations. In the event a student is exposed to an infectious or environmental hazard or other occupational injury (i.e., needle stick) while at Host Agency, Host Agency, upon notice of such incident from the student, will provide such emergency care as is provided its employees, including, where applicable: examination and evaluation by Host Agency's emergency department or other appropriate facility as soon as possible after the injury; emergency medical care immediately following the injury as necessary; initiation of the HBV, Hepatitis C (HCV), and/or HIV protocol as necessary; and HIV counseling and appropriate testing as necessary. In the event that Host Agency does not have the resources to

provide such emergency care, Host Agency will refer such student to the nearest emergency facility. School will define, for its students, who bears financial responsibility for any charges generated.

6. To the extent Host Agency generates or maintains educational records related to the participating student, Host Agency agrees to comply with the Family Educational Rights and Privacy Act (FERPA), to the same extent as such laws and regulations apply to School and shall limit access to only those employees or agents with a need to know. For the purposes of this Agreement, pursuant to FERPA, School designates Host Agency as a school official with a legitimate educational interest in the educational records of the participating student(s) to the extent that access to School's records is required by Host Agency to carry out the program.

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7. Upon request, Host Agency will provide proof that it maintains liability insurance in an amount that is commercially reasonable.

8. Host Agency will provide written notification to School promptly if a claim arises involving a student. Host Agency and School agree to share such information in a manner that protects such disclosures from discovery to the extent possible under applicable federal and state peer review and joint defense laws.

9. Host Agency will resolve any situation in favor of its patients' welfare and restrict a student to the role of observer when a problem may exist until the incident can be resolved by the staff in charge of the student or the student is removed. Host Agency will notify School's representative if such an action is required.

10. Host Agency shall identify a site coordinator from among its staff who will communicate and cooperate with School's representative to ensure faculty and student access to appropriate resources for the practice experience.

C. Mutual Responsibilities

1. A representative/placement contact for each party will be established on or before the execution of this Agreement and set forth in **Exhibit A**. This contact should be available to address day-to-day administrative concerns (e.g., providing documents required/requested under this Agreement, arranging the start date for practice experiences, etc.).

2. The parties will work together to maintain an environment of high-quality practice experience. At the request of either party, a meeting or conference will promptly be held between School and Host Agency representatives to resolve any problems or develop any improvements in the operation of the practice experience.

3. School will provide qualified and competent individuals in adequate number for the instruction, evaluation, and supervision of students using School facilities. Host Agency will provide qualified and competent staff members in adequate number for the instruction and supervision of students using Host Agency facilities.

4. School and Host Agency will not discriminate against any employee, applicant or student enrolled in their respective programs because of age, creed, gender identity, national origin, race, sex, sexual orientation or any other basis protected by law.

5. School, including its faculty, staff, and students, and Host Agency share responsibility for creating an appropriate learning environment that includes both formal learning activities and the attitudes, values, and informal "lessons" conveyed by individuals who interact with the student. The parties will cooperate to evaluate the learning environment (which may include on-site visits) to identify positive and negative influences on the maintenance of professional standards, and to conduct and develop appropriate strategies to enhance the positive and mitigate the negative influences.

6. Host Agency may immediately remove from the premises and retains the right to suspend or terminate any student's participation at Host Agency. Host Agency will immediately notify the appropriate office of School in writing if such an action is required and the reasons for such action. School may terminate a student's participation when, in its sole discretion, it determines that further participation by the student would no longer be appropriate. School will notify Host Agency if such action is required.

D. Term and Termination

This Agreement is effective upon execution by both parties and will continue indefinitely or until terminated. This Agreement may be terminated at any time and for any reason by either party upon not less than ninety (90) days prior written notice to the other party. Should notice of termination be given under this Section, students already scheduled to train at Host Agency will be permitted to complete any previously scheduled assignment at Host Agency.

E. Employment Disclaimer

The students participating in the program will not be considered employees or agents of Host Agency or School for any purpose. Students will not be entitled to receive any compensation from Host Agency or School or any benefits of employment from Host Agency or School, including but not limited to, health care or workers' compensation benefits, vacation, sick time, or any other benefit of employment, direct or indirect. Host Agency will not be required to purchase any form of insurance for the benefit or protection of any student of School.

F. Health Insurance Portability and Accountability Act

Students participating in the practice experience pursuant to this Agreement are members of Host Agency's workforce for purposes of the Health Insurance Portability and Accountability Act (HIPAA) within the definition of "health care operations" and therefore may have access to patient medical information as provided for in the Privacy Rule of HIPAA. Therefore, additional agreements are not necessary for HIPAA compliance purposes. This paragraph applies solely to HIPAA privacy and security regulations applicable to Host Agency and, as stated in paragraph E, above, does not establish an employment relationship.

G. No Agency Relationship Between the Parties

Nothing in this Agreement is intended to or shall be construed to constitute or establish an agency, employer/employee, partnership, franchise, or fiduciary relationship between the parties; and neither party shall have the right or authority or shall hold itself out to have the right or authority to bind the other party, nor shall either party be responsible for the acts or omissions of the other except as provided specifically to the contrary in this Agreement.

H. Assignment

This Agreement will not be assigned by either party without the prior written consent of the other.

I. Counterparts

This Agreement may be executed in any number of counterparts, each of which shall be deemed an original but all of which together shall constitute one and the same instrument. For purposes of this Agreement, the exchange of executed copies by facsimile or scanned image shall be treated as originals.

J. No Special Damages

In no event shall either party be liable (whether in an action in negligence, contract or tort or based on a warranty or otherwise) for any indirect, incidental, special or consequential damages incurred by the other party or any third party, even if the party has been advised of the possibility of such damages.

K. Notices

All notices provided by either party to the other will be in writing, and will be deemed to have been duly given when delivered personally or when deposited in the United States mail, First Class, postage prepaid, addressed as indicated at the end of this Agreement.

L. No Payments

No payments shall be made between the parties or to the students in connection with this Agreement.

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M. Severability

The invalidity of any provision of this Agreement will not affect the validity of any other provisions.

N. Headlines

Headlines in this Agreement are for convenience only.

O. Entire Agreement

This Agreement contains the entire agreement of the parties as it relates to this subject matter and may be modified only by a written instrument properly executed by both parties.

SCHOOL**HOST AGENCY**

Signature

Signature

Anmy T. Mayfield, DNP, APRN, FNP-C

Name

Name

V.P. and Dean, College of Nursing
Leavitt School of Health

Title

Title

Date

Date

School Notice Address:
Western Governors University
4001 South 700 East, Suite 700
Salt Lake City, UT 84107
Attn: Contracts Manager
Email: contracts@wgu.edu
cc: CLPSOutreach@wgu.edu

Host Agency Notice Address:

Email:

Exhibit A
Program Coordination

The following are designated as the primary placement contacts for student practice experience under the Agreement.

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School Placement Contact

For future communication regarding this Agreement, please reach out to: **healthplacement@wgu.edu**.
*Please return the signed Agreement to: **heidi.tyson@wgu.edu**, with a copy to **CLPSOutreach@wgu.edu**.*

Host Agency Placement Contact*

Name:

Phone:

Email:

*If Host Agency has multiple facilities covered under this Agreement, Host Agency will provide a list of facilities covered and a method for contacting the appropriate representative at each facility.

350 5th Ave, Suite 4750
New York, NY 10118

Date	Quote No.	Expiration Date	Billing	Payment Term	Contract Length
07 / 24 / 2025	Quote 35102	08 / 15 / 2025	Upfront	Net 15	36.00 Months

Chad Lampson
Mangum Regional Medical Center
1 Wickersham St
Mangum, Oklahoma, 73554

Software Subscription

	Price	Quantity	Term	Discount	Total
Meraki MR Cloud Meraki MR Series - Enterprise Wireless Access Point Meraki MR Cloud Quantity in Licenses LIC-ENT	\$12.54	11	36	35 %	\$3,227.80
Meraki MS Cloud Meraki MS120-48LP - Enterprise Switch Meraki MS Cloud Quantity in Licenses LIC-MS120-48LP	\$16.25	3	36	35 %	\$1,140.75
Meraki MS Cloud Meraki MS120-24P - Enterprise Switch Meraki MS Cloud Quantity in Licenses LIC-MS120-24P	\$10.73	4	36	35 %	\$1,004.33
Meraki MX Cloud Meraki MX64W - Advanced Firewall Meraki MX Cloud Quantity in Licenses LIC-MX64W-SEC	\$39.89	1	36	35 %	\$933.43
Meraki MS Cloud Meraki MS120-48FP - Enterprise Switch Meraki MS Cloud Quantity in Licenses LIC-MS120-48FP	\$19.57	2	36	35 %	\$915.88

Software Subscription Total \$7,222.18

Grand Total \$7,222.18

You'll save \$3,888.86

*Plus all applicable taxes

Are you a tax exempt business?

Accepted by

Date

Send invoices to:

☒ Billing Contact

☐ Me

Port53 Technologies Software License Agreement

Renewal Term: all Software Subscription Term(s) shall automatically renew for an additional term equal to the Contract Length noted above, unless either party gives the other written notice of non-renewal at least 90 days before the end of the then-current Software Subscription Term. Notwithstanding properly noticed non-renewal, the Client acknowledges the Software Subscription Term(s) cannot be terminated because Port53 Technologies must advance all fees on behalf of Client for the Software that is subject to the Software Subscription(s). Upon renewal, software subscriptions are subject to inflation related price adjustments not to exceed 8% on any renewal term.

No Warranties: the Software Subscription offered in this Quote is provided without any warranty, express or implied, and is being offered "as is." The Client must assess the compatibility and suitability of the Software Subscription(s) for their specific needs and requirements before proceeding with this Quote.

Disputes: Any legal action arising from this Quote shall be administered by the American Arbitration Association and the prevailing party shall be entitled to recover their attorneys' fees and costs from the other party.

Hospital Vendor Contract Summary Sheet

1. ☒ Existing Vendor ☐ New Vendor
2. **Name of Contract:** Port53 Technologies/Meraki
3. **Contract Parties :** MRMC/Port53 Technologies
4. **Contract Type Services:** IT
5. **Impacted Hospital Departments:** Cyber infrastructure
6. **Contract Summary:** Meraki software allows staff and providers to have uninterrupted access to EMR/HER systems, medical imaging, and communication platforms. It allows IT staff to monitor and troubleshoot in a secure environment with minimal on-site intervention. Maintains HIPAA compliance by maintaining our switch with new security updates, patches, and threat intelligence.
7. **Cost:** \$7,222.18 for 3 years
8. **Prior Cost:** \$3,457.27/year
9. **Term:** 36 month agreement
10. **Termination Clause:** None
11. **Other:**

Proposal No. 0000152057.2
Expiration Date: 08/14/2025

			36 Month Finance	
			Payments	Monthly
			Due	Arrears
			Interim Rent	None
Quote	Description	Product Subtotal	Rate Factor	Payment
3000188394168.17	Dell Pro Slim Plus QBS1250	\$27,682.71	0.03138	\$868.56
	Dell Pro Plus Wireless Keyboard and Mouse – KM7321	\$1,299.87	0.03203	\$41.64
	Dell Pro 24 Plus Monitor - P2425H	\$2,449.85	0.03203	\$78.48
	Dell Pro Slim Plus QBS1250	\$18,429.71	0.03203	\$590.36
	Dell Pro 16 PC16250	\$4,275.72	0.02778	\$118.77
	APC Back-UPS Pro, 1500VA, Tower, 120V, 10 NEMA 5-1	\$248.23	0.03203	\$7.95
	APC Smart-UPS, Line Interactive, 1500VA, Rackmount	\$979.33	0.03203	\$31.37
*Personal Property Management Fee may apply				
Total Amount:		Rate Factor & Payment Financed Amount	0.03138	\$868.56 \$27,682.71
Structure Notes				

Mikella Trevino
Account Manager
Dell Technologies | Dell Financial Services
✉ Mikella.Trevino@dell.com

Proposal Notes

End of Term Option(s):

Finance Lease options:

- 1. Exercise the option to purchase the products for one dollar; or,
- 2. For an agreed upon fee, return all products to DFS at lessee's expense.

Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") to qualified customers. Offers may not be available or may vary in certain countries. Where available, offers may be changed without notice and are subject to product availability, credit approval, execution of documentation provided by and acceptable to DFS, and may be subject to minimum transaction size. Offers not available for personal, family or household use. Restrictions and additional requirements may apply to transactions with governmental or public entities. Proposal is property of DFS, contains confidential information and shall not be duplicated or disclosed in whole or part. Proposal is not a firm offer of a payment solution. Pricing and rates based upon the final amount, configuration and specification of the supplied equipment, software, services or fees. Prorata payment may be due in the first payment cycle. Proposal excludes additional costs to customer such as shipping, maintenance, filing fees, applicable taxes, insurance and similar items. Proposal valid through the expiration date shown above, or if none is specified, for 30 calendar days from date of presentation. Upon expiration, lease rates may be changed in the event that market rates change. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884.

Additional Information:

LEASE QUOTE: The Lease Quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items which shall be for Lessee's account. Lessee will pay payments and all other amounts without set-off, abatement or reduction for any reason whatsoever. Additionally, Lessee shall declare and pay all sales, use and personal property taxes to the appropriate taxing authorities. If you are sales tax exempt, please provide a copy of your Exemption Certificate with the Lease Contract. If Lessee provides the appropriate tax exemption certificates to DFS, sales and use taxes will not be collected by DFS. However, if your taxing authority assesses a personal property tax on leased equipment, and if DFS pays that tax under your lease structure, Lessee must reimburse DFS for that tax expense in connection with the Lessee's lease.

PURCHASE ORDER: The Purchase Order must be made out to Dell Financial Services L.L.C., One Dell Way, RR8-23, Round Rock, TX 78682. The Purchase Order will need to include the quote number, quantity and description of the equipment. Please indicate that the PO is for a lease order and shows the type of lease, the term length, and payment frequency. The date of the lease quote referenced should be included. Please be sure to include any applicable shipping costs as a line item and include your address as the SHIP TO destination.

DOCUMENTATION: The Agreement executed between DFS and Lessee shall include all required leasing terms and conditions, including, but not limited to, payment terms, non-appropriation, essential use, authority, taxes, and insurance. In addition to a duly executed Agreement, other documents as reasonably requested by DFS may be required, such as but not limited to opinions of counsel, IRS tax exemption forms (if applicable), and audited financials.

PROPOSAL VALIDITY / APPROVALS: This is a proposal based upon market conditions and is valid for 30 days, is subject to final credit approval, review of the economics of the transaction, and execution of mutually acceptable documentation.

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Your Quote is ready.

Your personalized Quote is now available for purchase.

Complete your order through our secure online checkout before your Quote expires.

[Order Now](#)**Quote No.**
Total**3000188394168.18**
\$16,841.30Customer #
Quoted On
Expires by530020136586
Jul. 15, 2025
Jul. 20, 2025Sales Rep
Phone
Email
Billing ToMaryam Nizami
4563355
Maryam.Nizami@dell.com
JAROD PALMER
MANGUM REGIONAL MEDICAL
CENTER
1 WICKERSHAM ST
MANGUM, OK 73554-9117**Message from your Sales Rep**

Thank you for considering Dell for your technology needs. We are committed to providing you with excellent service and the best solutions. If you have any questions or need further assistance, please feel free to reach out to me directly at 512-513-1076 or via email at Maryam.Nizami@dell.com. I look forward to working with you.

Regards,
Maryam Nizami**Shipping Group****Shipping To**JAROD PALMER
MANGUM REGIONAL MEDICAL
CENTER
1 WICKERSHAM ST
MANGUM, OK 73554-9117
(405) 777-4099**Shipping Method**

Standard Delivery

Product

Dell Pro Slim Plus QBS1250

Dell Pro 16 Plus (PB16250) BTX Base

Unit Price

\$1,417.67

\$1,332.30

Quantity

10

2

Subtotal

\$14,176.70

\$2,664.60

		Item 26.
Subtotal:	\$	
Shipping:		\$0.00
Non-Taxable Amount:		\$16,841.30
Taxable Amount:		\$0.00
Estimated Tax:		\$0.00
Total:		\$16,841.30

Flexible Payment Solutions

Months	Technology Ownership	Technology Rotation
24	\$788.85	\$631.99
36	\$539.48	\$458.25
48	\$415.11	\$373.70
60	\$341.08	\$318.13



Contribute to the circular economy with Technology Rotation**

Rotate responsibly • Maximize cashflow





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Shipping Group Details

Item 26.

Shipping To	Shipping Method
JAROD PALMER MANGUM REGIONAL MEDICAL CENTER 1 WICKERSHAM ST MANGUM, OK 73554-9117 (405) 777-4099	Standard Delivery

	Unit Price	Quantity	Subtotal
Dell Pro Slim Plus QBS1250	\$1,417.67	10	\$14,176.70
Estimated delivery if purchased today: Jul. 24, 2025			

Description	SKU	Unit Price	Quantity	Subtotal
Intel(R) Core(TM) Ultra 7 265 vPro(R) (13 TOPS NPU, 20 cores, up to 5.3GHz)	338-CRZM	-	10	-
Windows 11 Pro	619-BBQD	-	10	-
16GB: 1 x 16GB, DDR5, up to 5600 MT/s, non-ECC	370-BCWX	-	10	-
512GB SSD TLC	400-BSWX	-	10	-
1st M.2 2280 SSD Screw	773-BBBC	-	10	-
Integrated Graphics	490-BKSX	-	10	-
Intel(R) Wi-Fi 6E AX211, 2x2, 802.11ax, Bluetooth(R) wireless card	555-BLWW	-	10	-
Internal WiFi Antenna	555-BLWZ	-	10	-
WLAN Driver Intel(R) Wi-Fi 6E AX211	555-BLZF	-	10	-
Dell Pro Slim Plus QBS1250 with 260W PSU	329-BKSP	-	10	-
No Keyboard Selected	580-BCTF	-	10	-
No Mouse Selected	570-BBKQ	-	10	-
ENERGY STAR Qualified	387-BBLW	-	10	-
System Power Cord (Philippine/TH/US)	450-AAOJ	-	10	-
Documentation	340-DNBV	-	10	-
Watch Dog SRV	379-BFYR	-	10	-
Quick Start Guide	340-DTTZ	-	10	-
US/Canada Battery Warning Label	389-FKHG	-	10	-
Trusted Platform Module (Discrete TPM Enabled)	329-BBJL	-	10	-
Shipping Material (DAO)	340-DTSR	-	10	-
Shipping Label	389-BBUU	-	10	-
DAO Regulatory label for 260W PSU	389-FJYR	-	10	-
Driver/APP for IRST	658-BFTS	-	10	-
Intel Core Ultra 7 Processor Label	389-FGBC	-	10	-
Desktop BTO Standard shipment	800-BBIO	-	10	-
Dell Pro Slim Plus QBS1250	210-BPPC	-	10	-
No vPro(R) support	631-BCBP	-	10	-
EPEAT 2018 Registered (Silver)	379-BDTO	-	10	-
Custom Configuration	817-BBBB	-	10	-

No Optical Drive	429-BBCH	-	10	-
Internal speaker	520-BBKW	-	10	-
No Additional Add In Cards	382-BBHX	-	10	-
No Additional Network Card Selected (Integrated NIC included)	555-BBJO	-	10	-
No Additional Video Ports	492-BCKH	-	10	-
No Option Included	340-ACQQ	-	10	-
No Media Card Reader	379-BBHM	-	10	-
NO RAID	817-BBBN	-	10	-
English, French, Spanish, Brazilian Portuguese	619-BBPD	-	10	-
CMS Software not included	632-BBBJ	-	10	-
No Hard Drive Bracket	575-BBKX	-	10	-
Basic Onsite Service 36 Months	709-BHYL	-	10	-
Prosupport Plus and Accidental Damage Service, 36 Month(s)	127-BCQK	-	10	-
ProSupport Plus and Next Business Day Onsite Service Initial, 36 Month(s)	199-CFCB	-	10	-
ProSupport Plus and Keep Your Hard Drive, 36 Month(s)	711-BFFR	-	10	-
Activate Your Microsoft 365 For A 30 Day Trial	630-ABBT	-	10	-
Dell Pro Slim Plus QBS1250	658-BFVK	-	10	-
CrowdStrike Endpoint Protection Pro w Essential Support 1yr	634-CCLG	-	10	-
No Additional Add In Cards	382-BBHX	-	10	-
		Unit Price	Quantity	Subtotal
		\$1,332.30	2	\$2,664.60

Dell Pro 16 Plus (PB16250) BTX Base

Estimated delivery if purchased today:
Jul. 21, 2025

Description	SKU	Unit Price	Quantity	Subtotal
Dell Pro 16 Plus (PB16250) BTX Base	210-BPCL	-	2	-
Intel(R) Core(TM) Ultra 5 236V vPro(R) (40 TOPS NPU, 8 cores, up to 4.7 GHz) with 16GB Memory	379-BFXG	-	2	-
Windows 11 Pro, Copilot+ PC	619-BBGL	-	2	-
16 GB: LPDDR5x, 8533 MT/s (onboard)	370-BCNS	-	2	-
Integrated Intel® Arc™ graphics for Intel® Core™ Ultra 5 236V vPro® processor, 16 GB LPDDR5x memory	338-CRJK	-	2	-
512 GB TLC SSD	400-BSLF	-	2	-
English, French, Spanish, Brazilian Portuguese	619-BBPD	-	2	-
Intel® vPro® Enterprise Technology Enabled	631-BCBJ	-	2	-
16", Non-Touch, FHD+, 300 nit, 45% NTSC, Anti-Glare, FHD+IR Cam	391-BJPT	-	2	-
No Fingerprint Reader, No Smart Card Reader, No RJ-45	346-BLJG	-	2	-
FHD HDR + IR Camera, Facial Recognition, TNR, Camera Shutter, Microphone	319-BBKH	-	2	-
English US backlit Copilot key keyboard with numeric keypad	583-BMQF	-	2	-
Intel® BE201 WLAN Driver	555-BLRT	-	2	-
Intel Wi-Fi 7 BE201, 2x2, 802.11be, Bluetooth 5.4 wireless card	555-BLMQ	-	2	-

3-cell, 55 Wh, ExpressCharge Capable, ExpressCharge Boost Capable	451-BDKX	-	2	-
65W AC adapter, USB Type-C	492-BDTG	-	2	-
E4 Power Cord 1M for US	537-BBDO	-	2	-
Quick Start Guide	340-DTVS	-	2	-
Documentation	340-DNBV	-	2	-
ENERGY STAR Qualified	387-BBLW	-	2	-
Fixed Hardware Configuration	998-HKBT	-	2	-
Dell Pro 16 Plus Min Packaging	340-DSMY	-	2	-
POD Label	389-EDJB	-	2	-
EPEAT 2018 Registered (Gold)	379-BDZB	-	2	-
Intel Core Ultra 5 vPro Processor Label	389-FJMH	-	2	-
iRST not selected	409-BCWL	-	2	-
No WWAN (WLAN only) Tray	321-BLQD	-	2	-
Intel(R) Connectivity Performance Suite	640-BBTF	-	2	-
Mail In Service 12 Months	709-BGYN	-	2	-
ProSupport Plus and Accidental Damage Service, 12 Month(s)	127-BCDH	-	2	-
ProSupport Plus and Next Business Day Onsite Service Initial, 12 Month(s)	199-BYZR	-	2	-
ProSupport Plus and Keep Your Hard Drive, 12 Month(s)	711-BDTP	-	2	-
Activate Your Microsoft 365 For A 30 Day Trial	630-ABBT	-	2	-
Dell Additional SW - Dell Pro Laptop	658-BFVB	-	2	-

Subtotal:	\$16,841.30
Shipping:	\$0.00
Estimated Tax:	\$0.00

Total:	\$16,841.30
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Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All products, pricing, and other information is based on the latest information available and is subject to change for any reason, including but not limited to tariffs imposed by government authorities. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dell.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

****Payment solutions provided and serviced by Dell Financial Services L.L.C. or its affiliate or designee ("DFS") for qualified customers. Offers may not be available or may vary in certain countries. Where available offers may be changed without notice and are subject to product availability, applicable law, credit approval, documentation provided by and acceptable to DFS and may be subject to minimum transaction size. Offers not available for personal, family or household use. Dell Technologies and the Dell Technologies logo are trademarks of Dell Inc. Restrictions and additional requirements may apply to transactions with governmental or public entities. Rates are based upon the final amount, configuration and specification of the supplied equipment. Interim rent may apply and be due in the first payment cycle. The quote is exclusive of shipping costs, maintenance fees, filing fees, licensing fees, property or use taxes, insurance premiums and similar items, which shall be for lessee's account. CALIFORNIA: Loans made or arranged pursuant to California Finance Lenders Law license #6037884. **FINANCE LEASE:** At the end of the initial Finance Lease term, lessee may 1) purchase the equipment for \$1 or 2) return the equipment to DFS. **FAIR MARKET VALUE ("FMV") LEASE:** At the end of the initial FMV Lease term, lessee may 1) purchase the equipment for the then FMV, 2) renew the lease or 3) return the equipment to DFS.**

This proposal is valid through the expiration date shown above, or, if none is specified, for 30 calendar days from date of presentation. This proposal is property of DFS and contains confidential information. This proposal shall not be duplicated or disclosed in whole or part.