



Community Development Corporation Meeting Agenda

Monday, November 02, 2026 at 6:00 PM

City Hall – 520 East Ocean Blvd. Los Fresnos, TX 78566

<https://cityoflosfresnos.com/meetings>

NOTICE OF SAID MEETING IS HEREBY GIVEN BY THE CITY OF LOS FRESNOS PURSUANT TO CHAPTER 551, TITLE 5 OF THE TEXAS GOVERNMENT CODE, THE TEXAS OPEN MEETINGS ACT.

A. CALL MEETING TO ORDER

B. INVOCATION AND PLEDGE OF ALLEGIANCE

C. VISITORS REMARKS

To speak, you must sign in with the City Secretary prior to the meeting. You have a limit of 5 minutes to speak.

D. ACTION ITEMS

1. Consideration and ACTION to approve the minutes from October 5, 2026 and October 20, 2026.
2. Consideration and ACTION to acknowledge the September 2026 Financial Report A. Monthly B. Year to Date Report C. Sales Tax
3. Consideration and ACTION to approve a monthly fuel stipend of \$200 for the Economic Development Coordinator to assist with work-related commute expenses incurred while conducting City business
4. Consideration and ACTION to approve a sign grant for The Zen- Head Spa Wellness located at 315 N Arroyo Blvd Ste. 4.
5. Consideration and ACTION to amend the MOU with Workforce Solutions Cameron and Texas Southmont College for a High-Demand Job Training Grant program delivered through Texas Southmost College.

E. REPORT BY GENERAL MANAGER

1. A. City Manager Report
 1. CDC Website Development
 2. High Demand Job Training (HDJT) Grant
 3. Community Circle Initiative
 4. 1st Annual Christmas Tree Lighting & City Lighting Celebration (Dec 3)
 5. Grants
 6. Additional Activities: Prairie View A&M University Extension Partnership, Quarterly AI & Marketing Workshops for Businesses, Business Retention & Outreach, Regional Economic Development Collaboration, UTRGV Certified Public Manager Program (Track 3 of 7), TSC BATOM Advisory Committee Participation, Texas Municipal League Economic Development Conference Registration, Partnership Development with Workforce, Educational, and Community Organizations, Business Financing & Resource Referrals for Local Entrepreneurs

F. ADJOURNMENT

This is to certify that I, Jacqueline Moya, posted this agenda on the front bulletin board of the City Hall and on the city website at www.cityoflosfresnos.com on October 27, 2026 on or before 5:30 p.m. and it

shall remain so posted continuously for at least 3 business days preceding the scheduled time of said meeting.

/s/ Jacqueline Moya, City Secretary

Persons with any disabilities that would like to attend meetings must notify City Secretary 24 hours in advance so that the City can make arrangements for that disabled person.

ACTION ITEM REPORT



Item Title: Consideration and ACTION to approve the minutes from October 5, 2026 and October 20, 2026.

Recommendation:



Community Development Corporation Meeting Minutes

Monday, October 05, 2026 at 6:00 PM

City Hall – 520 East Ocean Blvd. Los Fresnos, TX 78566

<https://cityoflosfresnos.com/meetings>

NOTICE OF SAID MEETING IS HEREBY GIVEN BY THE CITY OF LOS FRESNOS PURSUANT TO CHAPTER 551, TITLE 5 OF THE TEXAS GOVERNMENT CODE, THE TEXAS OPEN MEETINGS ACT.

A. CALL MEETING TO ORDER

Board President Enrique Juarez called meeting to order at 6:00 p.m.

PRESENT

President ENRIQUE Juarez

Place 2 Pedro Maldonado

Place 3 Leo Casanova

Place 4 Marco Huerta

Place 5 Gordon Cappon

Place 6 Claudia Villarreal

Vice President Daniel Alvarez

B. INVOCATION AND PLEDGE OF ALLEGIANCE

Board member Gordon Cappon gave the invocation and led the audience in the Pledge of Allegiance.

C. VISITORS REMARKS

To speak, you must sign in with the City Secretary prior to the meeting. You have a limit of 5 minutes to speak.

Christian Alvarado, a local business owner and member of the Rotary Club of Los Fresnos, spoke about the positive impact Rotary has had on him and the community. He shared his involvement with the Los Fresnos High School Interact Club, Rotaract, and Rotary, highlighting how participation in community service inspired him to continue serving and give back to local youth. He emphasized that Rotary's return on investment extends beyond financial contributions by inspiring service, leadership, and continued community involvement.

David Armendariz, president of the Rotary Club of Los Fresnos and local business owner, spoke about the positive impact Rotary has had on his business, personal life, and connection to the community. He highlighted Rotary's service efforts, including scholarships, community projects, food distribution, literacy activities, Thanksgiving meals, and assistance to residents in need. He emphasized that Rotary provides opportunities for members to work together, give back, support local youth, and strengthen the community through service and fundraising efforts.

Manuel Abrego, stated he was an original charter member of the Rotary Club of Los Fresnos, expressed concerns regarding the use of CDC funds to support Rotary and other organizations. He stated that CDC funds should primarily support local businesses and community development and encouraged organizations to rely on their own fundraising efforts. He also raised concerns about setting a precedent for funding nonprofit organizations and urged the CDC to carefully consider how public funds are allocated.

Gabriella Fernandez, a member of the Rotary Club of Los Fresnos, spoke in support of the organization and clarified comments regarding its previous service projects. She highlighted Rotary's partnerships, volunteer efforts, scholarships, food distribution, and other community service activities. She stated that the Savor the Flavor event serves both as a fundraiser and a

community event intended to bring visitors to Los Fresnos and support local businesses. She emphasized Rotary's commitment to serving and strengthening the Los Fresnos community.

D. ACTION ITEMS

1. Consideration and ACTION to approve the minutes from September 15, 2026.

There was no discussion.

Motion was made and seconded to approve the minutes from September 15, 2026.

Motion made by Place 2 Maldonado, Seconded by Place 3 Casanova.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

2. Consideration and ACTION to acknowledge the August 2026 Financial Report A. Monthly B. Year to Date Report C. Sales Tax

Mr. Baez reported that approximately \$43,000 remained available for September, expenditures remained within anticipated levels, and sales tax revenue was approximately 11% higher than the same period last year.

Motion was made and seconded to acknowledge the August 2026 Financial Report A. Monthly B. Year to Date Report C. Sales Tax.

Motion made by Place 5 Cappon, Seconded by Place 6 Villarreal.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

3. Consideration and ACTION to approve a sign grant for Casa Colombia Coffee Shop LLC located at 810 W Ocean Blvd Ste. A-2.

Board member Marco Huerta advised the committee received two quotes, with the lowest quote totaling \$10,120. The committee recommended approval of the grant with the CDC portion being \$5,000.

Motion was made and seconded to approve a sign grant for Casa Colombia Coffee Shop LLC located at 810 W Ocean Blvd Ste. A-2 to the lowest bid \$10,120 with the CDC portion being \$5,000.

Motion made by Vice President Alvarez, Seconded by Place 3 Casanova.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

4. Consideration and ACTION to approve funding for the Inaugural City of Los Fresnos Christmas Tree Lighting Event.

Economic Development Coordinator Jeffery Rosas presented plans for holiday decorations, family activities, entertainment, and collaboration with the school district, Chamber of Commerce, local businesses, and community sponsors. The Board discussed the need for detailed quotes, costs, delivery timelines, and a breakdown of expenditures before committing additional funding.

A motion was made and seconded to approve an initial \$10,000 in funding for the event, with staff to provide additional cost information for consideration of further funding.

Motion made by Place 5 Cappon, Seconded by Place 4 Huerta.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

5. Consideration and ACTION to approve a sponsorship agreement for the November 5, 2026 Rotary Club of Los Fresnos Savor the Flavor event.

At the request presented during the meeting, the item was tabled and no action was taken.

E. REPORT BY GENERAL MANAGER

1. A. City Manager Report

1. Los Fresnos Business Circle (LFBC) Event 2. SBA Business Ready Series 3. Los Fresnos Real Estate Expo 4. Workforce Development 5. Website Development 6. Small Business & Community Initiatives 7. Discover Los Fresnos Video Series

F. ADJOURNMENT

The meeting was adjourned at 7:16 p.m.

Enrique Juarez, President

ATTEST:

Jacqueline Moya, City Secretary



Special Community Development Corporation Meeting Minutes

Tuesday, October 20, 2026 at 5:30 PM

City Hall – 520 East Ocean Blvd. Los Fresnos, TX 78566

<https://cityoflosfresnos.com/meetings>

NOTICE OF SAID MEETING IS HEREBY GIVEN BY THE CITY OF LOS FRESNOS PURSUANT TO CHAPTER 551, TITLE 5 OF THE TEXAS GOVERNMENT CODE, THE TEXAS OPEN MEETINGS ACT.

A. CALL MEETING TO ORDER

Committee Member Gordon Cappon Called meeting to order at 5:30 p.m.

PRESENT

President ENRIQUE Juarez

Place 3 Leo Casanova

Place 4 Marco Huerta

Place 5 Gordon Cappon

Vice President Daniel Alvarez

ABSENT

Place 2 Pedro Maldonado

B. INVOCATION AND PLEDGE OF ALLEGIANCE

Board member Gordon Cappon gave the invocation and led the audience with the Pledge of Allegiance.

C. VISITORS REMARKS

To speak, you must sign in with the City Secretary prior to the meeting. You have a limit of 5 minutes to speak.

Mr. Abrego addressed the Board and expresses his support for fully finding the City's Christmas lighting and decoration project. He praised the City's recent investments, including the Christmas tree and Veterans Memorial Park, and stated that holiday decorations would be a worthwhile long-term investment that benefits residents, businesses, and the community. Mr. Abrego encouraged the Board to provide the necessary funding and authorization to complete the project, noting that the decorations could continue to grow and be used in future years. He commended the City's efforts to enhance Los Fresnos and urged the Board to move forward with the project. No other speakers signed up to address the Board.

D. ACTION ITEMS

1. Consideration and ACTION to approve funding for the Inaugural City of Los Fresnos Christmas Tree Lighting Event.

Mr. Baez presented a request for \$45,834 to fund decorations for the inaugural City of Los Fresnos Christmas Tree Lighting Event scheduled for December 3, 2026. He explained that the request included decorative displays and enhancements for City Hall and other city properties. Economic Development Coordinator Jeffrey Rosas provided options for refurbished or new decorations and recommended proceeding with the new decorations package and additional enhancement items. It was noted that funds would be managed by City staff and expenditures would be reported at future meetings.

There was discussion on the the proposed decorations, including holiday displays, outdoor-use requirements, costs, vendor pricing, shipping considerations, and opportunities to utilize decorations at multiple city events and locations. Mr. Baez indicated that additional quotes

would be obtained in accordance with the City's procurement process and that decorations would be distributed throughout City facilities and public areas where feasible.

A motion was made and seconded to approve funding in the amount of \$45,834 for Christmas decorations, including purchases from Twisted Iron Works and Holiday Designs.

Motion made by Place 5 Cappon, Seconded by Vice President Alvarez.

Voting Yea: President Juarez, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Vice President Alvarez

E. ADJOURNMENT

Meeting was adjourned at 5:48 p.m.

Enrique Juarez, President

ATTEST:

Jacqueline Moya, City Secretary

ACTION ITEM REPORT

Item Title: Consideration and ACTION to acknowledge the September 2026 Financial Report A. Monthly B. Year to Date Report C. Sales Tax

Recommendation:

Transactions: 9 payments totaling \$19,133.13. The largest was \$12,370 to The Grafik Spot, followed by \$2,000 each to Ekis Print and the Rodeo Committee.

Revenue: We ended the fiscal year with \$743,800.94 in revenue, exceeding our budget by \$17,800.94, or 2.45%.

Expenditures: Total expenditures were \$641,439.40, which is \$158,150.60 below budget. Overall, we are in a good financial position.

Sales Tax: September collections were down \$445.67, or 0.73%, compared to last September. However, year-to-date collections increased by \$69,675.24, or 10.53%, compared to last year.

Overall: We ended the fiscal year with a positive surplus of \$102,361.54.

Recommendation: I recommend approval.



City of Los Fresnos, TX

Check Report

By Check Number

Date Range: 09/01/2026 - 09/30/2026

Vendor Number	Vendor Name	Payment Date	Payment Type	Discount Amount	Payment Amount	Number
Bank Code: FVB9-CDC CHECKING						
01565	AMAZON.COM	09/04/2026	Regular	0.00	527.85	3862
09860	AT&T MOBILITY	09/04/2026	Regular	0.00	351.89	3863
08017	THE GRAFIK SPOT LLC	09/04/2026	Regular	0.00	12,370.00	3864
01717	DANIEL AVILA	09/18/2026	Regular	0.00	469.35	3865
01888	EKIS PRINT	09/18/2026	Regular	0.00	2,000.00	3866
08248	KONICA MINOLTA PREMIERE FINANCE	09/18/2026	Regular	0.00	124.29	3867
01274	NewLane Finance Company	09/18/2026	Regular	0.00	39.75	3868
08017	THE GRAFIK SPOT LLC	09/18/2026	Regular	0.00	1,250.00	3869
01930	LOS FRESNOS RODEO COMMITTEE	09/18/2026	Regular	0.00	2,000.00	3870

Bank Code FVB9 Summary

Payment Type	Payable Count	Payment Count	Discount	Payment
Regular Checks	12	9	0.00	19,133.13
Manual Checks	0	0	0.00	0.00
Voided Checks	0	0	0.00	0.00
Bank Drafts	0	0	0.00	0.00
EFT's	0	0	0.00	0.00
	12	9	0.00	19,133.13



City of Los Fresnos, TX

		Original Total Budget	Current Total Budget	Period Activity	Fiscal Activity	Variance Favorable (Unfavorable)	Percent Used
Fund: 09 - COMMUNITY DEVELOPMENT COR							
Department: 452 - CDC DISBURSEMENTS							
Revenue							
09-452-1000	INTEREST EARNED	13,000.00	13,000.00	0.00	12,734.91	-265.09	97.96 %
09-452-1132	SALES TAX	650,000.00	713,000.00	60,362.47	731,066.03	18,066.03	102.53 %
Revenue Total:		663,000.00	726,000.00	60,362.47	743,800.94	17,800.94	102.45%
Department: 452 - CDC DISBURSEMENTS Total:		663,000.00	726,000.00	60,362.47	743,800.94	17,800.94	102.45%
Department: 575 - COMMUNITY DEVELOPMENT							
Expense							
09-575-01100	SALARIES	42,848.00	42,848.00	3,440.20	41,935.74	912.26	97.87 %
09-575-01500	OVERTIME	1,000.00	500.00	270.38	594.85	-94.85	118.97 %
09-575-02100	FICA EXPENSE	2,719.00	3,319.00	228.70	2,621.14	697.86	78.97 %
09-575-02105	MEDICARE EXPENSE	636.00	636.00	53.49	613.04	22.96	96.39 %
09-575-02106	HEALTH INSURANCE EXP	8,046.00	8,046.00	746.06	8,587.01	-541.01	106.72 %
09-575-02107	TWC EXPENSE	63.00	63.00	0.00	63.01	-0.01	100.02 %
09-575-02150	TMRS EXPENSE	3,762.00	3,062.00	270.50	3,057.57	4.43	99.86 %
09-575-02160	WORKER'S COMP	88.00	88.00	0.00	0.00	88.00	0.00 %
09-575-02210	OTHER INSURANCE	41.00	41.00	3.40	40.32	0.68	98.34 %
09-575-03110	ATTORNEY	500.00	0.00	0.00	0.00	0.00	0.00 %
09-575-03115	AUDITOR	6,000.00	6,000.00	0.00	6,000.00	0.00	100.00 %
09-575-03121	BUSINESS RECRUIT AND DEVELOPME	18,000.00	18,000.00	0.00	18,087.02	-87.02	100.48 %
09-575-04100	OFFICE SUPPLIES & PRINTING	6,000.00	6,000.00	593.64	4,181.19	1,818.81	69.69 %
09-575-05120	TELEPHONE	1,000.00	1,000.00	101.64	1,280.65	-280.65	128.07 %
09-575-06100	CITY PROMOTION	62,575.00	62,575.00	0.00	53,766.87	8,808.13	85.92 %
09-575-06120	ADVERTISING	2,425.00	2,425.00	0.00	1,923.34	501.66	79.31 %
09-575-09100	TRAVEL/SEMINARS	4,000.00	14,000.00	131.95	13,223.50	776.50	94.45 %
09-575-10100	DUES & MEMBERSHIPS	9,000.00	9,000.00	0.00	8,921.59	78.41	99.13 %
09-575-11100	PARK IMPROVEMENTS	120,000.00	231,400.00	0.00	177,861.64	53,538.36	76.86 %
09-575-11150	SPECIAL PROJECTS	140,697.00	121,797.00	0.00	27,383.89	94,413.11	22.48 %
09-575-12100	INSURANCE	300.00	300.00	0.00	285.25	14.75	95.08 %
09-575-14100	TECHNOLOGY MAINTENANCE AGRE...	0.00	25,190.00	19.99	25,389.99	-199.99	100.79 %
09-575-30100	BUSINESS INCENTIVE PROGRAM	40,000.00	50,000.00	0.00	52,621.79	-2,621.79	105.24 %
09-575-30129	GENERAL FUND ADMIN	15,000.00	15,000.00	0.00	15,000.00	0.00	100.00 %
09-575-30131	TRANSFER DEBT SERVICE I&S	178,000.00	178,000.00	0.00	178,000.00	0.00	100.00 %
09-575-99100	MISCELLANEOUS	300.00	300.00	0.00	0.00	300.00	0.00 %
Expense Total:		663,000.00	799,590.00	5,859.95	641,439.40	158,150.60	80.22%
Department: 575 - COMMUNITY DEVELOPMENT Total:		663,000.00	799,590.00	5,859.95	641,439.40	158,150.60	80.22%
Fund: 09 - COMMUNITY DEVELOPMENT COR Surplus (Deficit):		0.00	-73,590.00	54,502.52	102,361.54	175,951.54	-139.10%
Report Surplus (Deficit):		0.00	-73,590.00	54,502.52	102,361.54	175,951.54	-139.10%

Sales Tax Report

FY 25-26

Section D, Item # 2.

	2c				1-1/2c (General Fund Portion)				1/2c (CDC Portion)			
<u>Paid</u>	<u>FY24-25</u>	<u>FY23-24</u>	<u>Inc(Dec)</u> <u>(\$)</u>	<u>Inc(Dec)</u> <u>(%)</u>	<u>FY23-24</u>	<u>FY22-23</u>	<u>Inc(Dec)</u> <u>(\$)</u>	<u>Inc(Dec)</u> <u>(%)</u>	<u>FY23-24</u>	<u>FY22-23</u>	<u>Inc(Dec)</u> <u>(\$)</u>	<u>Inc(Dec)</u> <u>(%)</u>
October	198,363.69	243,943.95	(45,580.26)	-18.68%	148,772.77	182,957.96	(34,185.20)	-18.68%	49,590.92	60,985.99	(11,395.07)	-18.68%
November	222,636.36	222,593.76	42.60	0.02%	166,977.27	166,945.32	31.95	0.02%	55,659.09	55,648.44	10.65	0.02%
December	205,582.15	181,035.06	24,547.09	13.56%	154,186.61	135,776.30	18,410.32	13.56%	51,395.54	45,258.77	6,136.77	13.56%
January	192,066.09	183,910.88	8,155.21	4.43%	144,049.57	137,933.16	6,116.41	4.43%	48,016.52	45,977.72	2,038.80	4.43%
February	308,545.07	246,747.09	61,797.98	25.05%	231,408.80	185,060.32	46,348.48	25.05%	77,136.27	61,686.77	15,449.49	25.05%
March	191,400.39	177,249.93	14,150.46	7.98%	143,550.29	132,937.45	10,612.85	7.98%	47,850.10	44,312.48	3,537.62	7.98%
April	169,610.31	183,718.30	(14,107.99)	-7.68%	127,207.73	137,788.73	(10,580.99)	-7.68%	42,402.58	45,929.58	(3,527.00)	-7.68%
May	242,664.51	252,041.13	(9,376.62)	-3.72%	181,998.38	189,030.85	(7,032.47)	-3.72%	60,666.13	63,010.28	(2,344.16)	-3.72%
June	230,428.53	203,263.59	27,164.94	13.36%	172,821.40	152,447.69	20,373.71	13.36%	57,607.13	50,815.90	6,791.24	13.36%
July	205,789.52	193,451.68	12,337.84	6.38%	154,342.14	145,088.76	9,253.38	6.38%	51,447.38	48,362.92	3,084.46	6.38%
August	235,243.81	234,275.31	968.50	0.41%	176,432.86	175,706.48	726.38	0.41%	58,810.95	58,568.83	242.13	0.41%
September	243,232.57	212,384.99	30,847.58	14.52%	182,424.43	159,288.74	23,135.69	14.52%	60,808.14	53,096.25	7,711.90	14.52%
TOTAL SALES ACTIVITIES	\$ 2,645,563.00	\$ 2,534,615.67	\$ 110,947.33	4.38%	\$ 1,984,172.25	\$ 1,900,961.75	\$ 83,210.49	4.38%	\$ 661,390.75	\$ 633,653.92	\$ 27,736.83	4.38%

	2c				1-1/2c (General Fund Portion)				1/2c (CDC Portion)			
<u>Paid</u>	<u>FY25-26</u>	<u>FY24-25</u>	<u>Inc(Dec)</u> <u>(\$)</u>	<u>Inc(Dec)</u> <u>(%)</u>	<u>FY24-25</u>	<u>FY23-24</u>	<u>Inc(Dec)</u> <u>(\$)</u>	<u>Inc(Dec)</u> <u>(%)</u>	<u>FY24-25</u>	<u>FY23-24</u>	<u>Inc(Dec)</u> <u>(\$)</u>	<u>Inc(Dec)</u> <u>(%)</u>
October	184,918.62	198,363.69	(13,445.07)	-7.27%	138,688.97	148,772.77	(10,083.80)	-7.27%	46,229.66	49,590.92	(3,361.27)	-7.27%
November	255,207.48	222,636.36	32,571.12	14.63%	191,405.61	166,977.27	24,428.34	14.63%	63,801.87	55,659.09	8,142.78	14.63%
December	233,208.10	205,582.15	27,625.95	13.44%	174,906.08	154,186.61	20,719.46	13.44%	58,302.03	51,395.54	6,906.49	13.44%
January	185,487.41	192,066.09	(6,578.68)	-3.43%	139,115.56	144,049.57	(4,934.01)	-3.43%	46,371.85	48,016.52	(1,644.67)	-3.43%
February	395,989.90	308,545.07	87,444.83	28.34%	296,992.43	231,408.80	65,583.63	28.34%	98,997.48	77,136.27	21,861.21	28.34%
March	210,616.96	191,400.39	19,216.57	10.04%	157,962.72	143,550.29	14,412.43	10.04%	52,654.24	47,850.10	4,804.14	10.04%
April	191,494.40	169,610.31	21,884.09	12.90%	143,620.80	127,207.73	16,413.07	12.90%	47,873.60	42,402.58	5,471.02	12.90%
May	290,347.66	242,664.51	47,683.15	19.65%	217,760.75	181,998.38	35,762.36	19.65%	72,586.92	60,666.13	11,920.79	19.65%
June	234,897.62	230,428.53	4,469.09	1.94%	176,173.22	172,821.40	3,351.82	1.94%	58,724.41	57,607.13	1,117.27	1.94%
July	222,900.59	205,789.52	17,111.07	8.31%	167,175.44	154,342.14	12,833.30	8.31%	55,725.15	51,447.38	4,277.77	8.31%
August	277,745.33	235,243.81	42,501.52	18.07%	208,309.00	176,432.86	31,876.14	18.07%	69,436.33	58,810.95	10,625.38	18.07%
September	241,449.89	243,232.57	(1,782.68)	-0.73%	181,087.42	182,424.43	(1,337.01)	-0.73%	60,362.47	60,808.14	(445.67)	-0.73%
TOTAL SALES ACTIVITIES	\$ 2,924,263.96	\$ 2,645,563.00	\$ 278,700.96	10.53%	\$ 2,193,197.97	\$ 1,984,172.25	\$ 209,025.72	10.53%	\$ 731,065.99	\$ 661,390.75	\$ 69,675.24	10.53%

**** Sales Tax Amount may be adjusted at the end of the year based on actuals sales activity amounts.

ACTION ITEM REPORT

Item Title: Consideration and ACTION to approve a monthly fuel stipend of \$200 for the Economic Development Coordinator to assist with work-related commute expenses incurred while conducting City business

Recommendation:

Jeffrey currently uses his personal vehicle for CDC-related meetings, conferences, events, and regular business visits. He submitted this request for my consideration, and after reviewing the estimated transportation expenses, I am recommending a \$200 monthly fuel allowance to help offset the cost of gasoline associated with his official CDC duties.

Travel Expense Report Totals 2026 (6-Months)	March	April	May	June	July	August	Total	Total average per month
	148.63	106.58	38.43	75.4	40.6	229.1	922.22	153.7033333
	42.78	58	49.3					
		133.4						
Total	191.41	297.98	87.73	75.4	40.6	229.1		
							Highest Month	Lowest Month
							297.98	40.6

ACTION ITEM REPORT

Item Title: Consideration and ACTION to approve a sign grant for The Zen- Head Spa Wellness located at 315 N Arroyo Blvd Ste. 4.

Recommendation:

Business Sign Grant: The Zen Head Spa & Wellness, located at 315 N. Arroyo Blvd., Suite 4, submitted an application for a new illuminated business sign. Two quotes were received: The Grafik Spot at \$1,950 and Valley Metal Signs at \$2,580, both before taxes. Staff recommends the lowest quote from The Grafik Spot, with a CDC contribution of \$975, representing 50% of the eligible project cost.

Recommendation: I recommend approval of the \$975 sign grant to support local business development and visibility.



Community Development Corporation
520 E Ocean, Los Fresnos, TX 78566
(956) 233-5768 Phone
(956) 233-9879 Fax

APPLICATION

1. Name of Applicant & Business: Lilian Phillips The Zen Headspa & Wellness
2. Applicant: (check one) _____ Property Owner ☒ Tenant
3. Property Address: 315 N. Arroyo Blvd. suite 4 LOS FRESNOS TX 78566
4. Mailing Address: _____
5. Phone: _____ (w) 956-518-2002 (c) E-mail Address: infohsw1@gmail.com

Type of Project: (circle one) Sign: Option 1 or Option 2 Storefront Landscaping Interior

Description of proposed improvements(s): Sign installation

Name of contractors: (attach bid copies, including color design)

Amount of bids: (DO NOT INCLUDE TAX)

1. The grafix spot
2. Valley Metal signs
3. _____

\$ ~~2,110.88~~ 1,950.00

\$ 2,580.00

\$ _____

I have read and understand the information on the Business Incentive Program. I understand that any regular changes to the project after the grant is approved may jeopardize funding. I further agree that if a grant is awarded and area of improvement is altered for any reason within one year of construction, I will reimburse the CDC the full amount of the grant.

Contact Person for this project:

Lilian Phillips
Signature

Lilian Phillips
Print Name

10/2/20
Date

Minerva Maldonado
Property Owner Signature

MINERVA MALDONADO
Print Name

10/2/20
Date

FOR STAFF USE

Staff Recommendation: Low quote for \$2,110.88 \$1,950.00, CDC portion \$975.00

Committee Recommendation: _____

Grant Approved: _____ Name of Vendor Approved: _____

Grant Amount to be paid to: _____ Business _____ Vendor Meeting Date: _____

Quote

The Grafik Spot LLC
 1265 N Expressway
 Brownsville, TX 78520
 +19566210381
 billingdept@thegrafikspot.net
 www.thegrafikspot.net



ADDRESS

The Zen - Head Spa Wellness

QUOTE #	DATE
18098	09/28/2026

ACTIVITY	QTY	RATE	AMOUNT
sign LED Front-illuminated Channel Letter Sign and Channel Box Mounted over raceway Painted Coil (Gold) Approx 5ft wide	1	1,950.00	1,950.00T

A 3% convenience fee will be added to all credit card payments.
 Artwork must be approved by the client ,before a job can be entered into
 production.
 Please be sure to double-check design, spelling, grammar and layout before
 approving artwork. If a proof containing errors and is approved by the client,
 the client is responsible for payment of all original costs of printing,no refunds
 or claims accepted. The image sent for approval is only a representation of
 design and color scheme, colors may vary upon print.

SUBTOTAL	1,950.00
TAX	160.88
TOTAL	\$2,110.88

Accepted By

Accepted Date



**VALLEY
METAL SIGNS**

QUALITY • DESIGN • INSTALLATION

COTIZACIÓN

LETRERO EN ACRÍLICO CON ILUMINACIÓN



ESPECIFICACIONES



LETRAS DE ACRÍLICO BLANCO
Con iluminación LED 3D



BASTIDOR DE PANEL DE ALUMINIO
Color negro, resistente y de alta durabilidad.



INSTALACIÓN
Incluye mano de obra y materiales necesarios para su correcta instalación.

INVERSIÓN TOTAL

\$2,580

NO INCLUYE TAXES

*Tu idea,
nuestra especialidad*



**CALIDAD
GARANTIZADA**



**ENTREGA
PUNTUAL**



**COMPROMISO
EN CADA PROYECTO**

¡GRACIAS POR CONFIAR EN VALLEY METAL SIGNS!

ACTION ITEM REPORT

**Item Title:**

Consideration and ACTION to amend the MOU with Workforce Solutions Cameron and Texas Southmost College for a High-Demand Job Training Grant program delivered through Texas Southmost College.

Recommendation:

Workforce Training Grant: This grant supports workforce training and certifications in Pipefitting and Patient Care Technician programs for Los Fresnos area residents, with a proposed \$150,000 match.

The grant has previously been approved. The only amendments made were to the program dates. We are now requesting authorization to administer the grant funds and issue payments as funds are received.

Recommendation: I recommend approval of the amended dates and authorization to administer and disburse grant funds as received.



Memorandum of Understanding

Workforce Solutions Cameron and Los Fresnos Community Development Corporation and Texas Southmost College

The following Memorandum of Understanding (the "Agreement") sets forth the terms of agreement for cooperation between Cameron Works Inc. d/b/a Workforce Solutions Cameron ("WFS Cameron"), Los Fresnos Community Development Corporation ("LFCDC"), and Texas Southmost College in Brownsville ("TSC").

I. Purpose of Agreement

The purpose of this agreement is to establish clear unambiguous communications and collaborations between WFS Cameron, LFCDC, and TSC for the implementation of a High Demand Occupation Training Grant Training Program in Pipefitting and Patient Care Technician Training in the Los Fresnos area. This program will prepare youth and adults for participation in the Healthcare and Construction Industries by increasing their occupational skills, resulting in improved long-term employability, increased employment and earnings, reduced welfare dependency, and it enhances the overall quality of life in our community.

WFS Cameron, LFCDC, and TSC will maintain the confidentiality of information that comes under their control with respect to this Agreement or the program consistent with applicable provisions of the Federal Freedom of Information and Privacy Acts.

This Agreement is intended to comply with LFCDC's requirements under the Texas Development Corporation Act, including with respect to providing job training.

II. Duration of Agreement

The Agreement shall commence on January 2, 2026, and shall remain in full force through April 30, 2027, or until it is canceled by the parties in accordance with the terms set forth in Section VIII.

III. General Provisions

It is understood by the parties that each should fulfill its responsibilities under this Agreement in accordance with the provisions of law and regulation which govern their activities. Nothing in this Agreement is intended to negate or otherwise render ineffective any such provisions or operating procedures. If at any time any party is unable to perform its functions under this Agreement consistent

with such party's statutory and regulatory mandates, the affected party shall immediately provide written notice to the other parties to establish a date for mutual resolution of the conflict.

IV. Responsibilities of the Parties Under Agreement

In consideration of the mutual aims and desires of the parties to this Agreement and in recognition of the public benefits to be derived from effective implementation of the programs involved, the parties agree that their responsibilities under this Agreement shall be as follows:

A. WFS Cameron shall provide the following services:

- Refer customers who potentially meet the eligibility criteria for the proposed Patient Care Technician and Pipefitter Training Program Level I & Level II at TSC in Brownsville (herein recognized as the training provider partner of LFCDC), utilizing the appropriate workforce referral form;
- Display and disseminate TSC Patient Care Technician and Pipefitter Training Programs outreach materials to interested customers;
- Accept participant referrals from TSC for HDJT Training Services, as funding permits;
- Provide an overview to TSC Patient Care Technician and Pipefitter Training staff on the WFS Cameron program requirements, as needed;
- Provide a total of \$142,000 in High Demand Occupations Grant funding to Texas Southmost College for training funds to pay for tuition costs for up to half of the 84 total individuals to be enrolled in any of the following training programs: Pipefitting Level I, Pipefitting Level II or Patient Care Technician programs. The training programs to be funded by TWC grant funds may be used to assist any eligible trainee residing in Cameron County.
- Provide WIOA support services to participants in the training programs identified in Section I of this Agreement who are deemed WIOA-eligible under program guidelines.
- Provide Personally Identifiable Information (PII) to Texas Southmost College, and Los Fresnos Community Development Corporation on customers/participants being provided shared/co-enrolled services for a more streamlined and efficient workforce development system.

B. Los Fresnos Community Development Corporation shall:

- Negotiate and enter into a separate agreement(the "LFCDC MOU") with Texas Southmost College (TSC) to provide scholarships to fund training in Pipefitting Level I, Pipefitting Level II, and Patient Care Technician programs for Los Fresnos area individuals interested in obtaining these credentials to secure permanent high wage employment.
- Provide a total of \$150,000.00 in funding to Texas Southmost College (TSC), the LFCDC MOU, which TSC must use for scholarships to pay for tuition costs of 42 trainees to be enrolled in either the Pipefitter Training Level I, Pipefitter Level II, and/or Patient Care Technician (as outlined in Budget). These LFCDC-funded scholarships may be used to support the training

needs of ONLY Los Fresnos residents.

C. TSC through its Training Programs shall provide the following:

- Operate and deliver a Pipefitting Training Program for Los Fresnos area residents, including delivering Patient Care Technician, Pipefitter Training Level I and/or Pipefitter Training Level II at its facilities with qualified instructors and required materials, in accordance with this MOU and the LFCDC MOU.
- Use the funds provided by LFCDC, exclusively to provide scholarships to train 42 eligible Los Fresnos residents who enroll in the TSC training programs.
- Upon project implementation, cohorts of new students will be enrolled throughout the term of this grant award, beginning in March 2026.
- After grant period, continue offering training in Patient Care Technician, Pipefitting Level I and Pipefitting Level II to individuals interested in obtaining an industry recognized credential to secure self-sufficient employment.
- Accept and enroll participants referred to the Patient Care Technician and Pipefitting Level I or Level II training program.
- Refer to WFS Cameron customers in need of services provided by WFS Cameron, utilizing the appropriate referral form.
- Display and disseminate WFS Cameron outreach materials to interested customers.
- Provide TSC outreach materials or other program materials to WFS Cameron for display and dissemination to interested customers.
- Provide an orientation to WFS Cameron staff on the Patient Care Technician and/or Pipefitting Training Program Level I and Level II.
- Provide Los Fresnos Community Development Corporation with quarterly employment and progress reports of Los Fresnos students for two years following graduation.
- Provide direct administrative management and oversight of the High Demand Occupation Grant Project.
- Meet or exceed an 85% job placement rate performance target of participants after training, in the field for which they were trained. For the avoidance of doubt, to meet the performance target, at least 85% of each cohort of participants enrolled in the program must be so employed within three (3) months of the end of the cohort's training.
- Comply with all applicable state and federal reporting requirements.
- Cause TSC's Workforce Training and Continuing Education (WTCE) to submit quarterly reports within 10 days of the end of each quarter during the term. A final report is due

within 15 days of the end of the term of this MOU. TSC shall, also comply with any additional reporting or audit requirements in the Los Fresnos CDC MOU.

- Upon request, will provide monthly financial and programmatic progress reports to WFS Cameron and LFCDC by the 10th day following the end of each month of the project through April 2027, beginning January 1, 2026, by using report forms provided by WFS Cameron.
- Maintain accurate books and records related to the program and the scholarship funding for at least four (4) years after final closeout (or longer if required by law).
- Provide LFCDC, WFS Cameron, and their designees reasonable access, during normal business hours, to inspect and audit such records and assist with any audit by LFCDC, WFS Cameron, and their designees.

V. Allocation of Costs

WFS Cameron and TSC each assume full responsibility for their respective costs associated with their performance of the terms of this Agreement. For the avoidance of doubt, LFCDC has no responsibility for any costs associated with this Agreement or the program other than with respect to, and limited to, the funding referenced in the second bullet point under Section IV.B above.

VI. Subcontracts

All subcontracts or other agreements entered into by a party to fulfill the purpose of this Agreement must require the subcontractors or other parties to fulfill the requirements described in Section IV of this Agreement.

VII. Reasonable Accommodations

WFS Cameron and TSC are committed to ensure reasonable accommodations are made with all customers, upon request, in compliance with the Americans with Disability Act Amendments Act of 2008, as per Texas Government Code, Chapter 2264.

VIII. Assurances

With respect to a Party's responsibilities pursuant to this Agreement:

- All parties to this agreement ensure that HDJT Grant funds will not be used to encourage or induce relocation or for customized or skill training or related activities after relocation. (WIOA Sec. 181 and 29 USC 3241(d)).
- All parties to this Agreement specifically agree that they will comply with Section 188 of the WIOA Nondiscrimination and Equal Opportunity Regulations (29 CFR Part 38; Final Rule December 2, 2016), the Americans with Disabilities Act (42 U.S.C. 12101 et seq.), the Non-traditional Employment for Women Act of 1991, titles VI and VII of the Civil Rights of 1964, as amended, Section 504 of the Rehabilitation Act of 1973, as amended, the Age Discrimination Act of 1967, as amended, title IX of the Education Amendments of 1972, as amended, and with all applicable requirements imposed by or pursuant to regulations implementing those laws, including but not limited to 29 CFR Part 37 and 38.

- TSC and WFS Cameron agree to establish and maintain a procedure for grievance and complaints. The process for handling grievances and complaints is applicable to trainees, customers, and partners. These procedures will allow anyone filing a complaint to exhaust every administrative level in receiving a fair and complete hearing and resolution of their grievance. TSC and WFS Cameron further agree to communicate openly and directly to resolve any problems or disputes related to the provision of services in a cooperative manner and at the lowest level of intervention possible. LFCDC agrees to cooperate with such procedures to the extent they concern LFCDC.
- Each Party will ensure that the collection and use of any information, systems, or records that contain PII, and other personal or confidential information will be limited to purposes that support the programs and activities described within this Agreement and will comply with applicable law.
- All parties understand that any deletions, amendments, and/or changes to this MOU, must be made in writing and approved by all parties before changes can be implemented.
- All parties to this agreement ensure compliance with the Financial Manual for Grants and Contracts (FMGC) in all expenditures and financial reporting.
- All parties to this agreement assure that HDJT grant funds requested by the WFS Cameron will be matched with LFCDC leveraged funds of cash or expenditures for training costs that are allowable on a dollar-for-dollar basis. Nothing in this provision requires LFCDC to make any expenditure or allocate any funds other than as set forth in the second bullet point of Section IV.B.
- All parties assure that they will comply with Texas Government Code, Chapter 2264.
- WFS Cameron and TSC assure that they will comply with Texas Education Code Section 51.3525.
- Parties to this agreement assure that they will support the provision of high demand job training in accordance with the responsibilities set forth in this Agreement.
- LFCDC shall have the right to audit or cause to be audited the records of any party receiving LFCDC funds under this Agreement, to ensure compliance with the terms of this Agreement and applicable law. All parties agree to cooperate fully with any such audit.
- Nothing contained in this Section is intended to cause one party to be responsible for the acts or omissions of another party hereto, including any other party's compliance with the assurances set forth herein.
- All Parties expressly agree to abide by all applicable Federal, State, and local laws and regulations regarding confidential information, including PII from educational records, such as but not limited to 20 CFR Part 603, 45 CFR Section 205.50, 20 USC 1232g and 34 CFR part 99, and 34 CFR 361.38, as well as any applicable State and local laws and regulations.

In addition, in carrying out their respective responsibilities, each Party shall respect and abide by the confidentiality policies and legal requirements of all of the other Parties.

IX. Limitation of Liability.

In no event shall LFCDC be liable for any indirect, incidental, consequential, special, or punitive damages arising out of or relating to this Agreement, even if advised of the possibility of such damages. LFCDC's total liability under this Agreement shall not exceed the amount of funds specified in the second bullet point of Section IV.B.

TSC retains full liability for the operation of the training programs.

X. Amendment or Cancellation of Agreement

This Agreement may be amended at any time in writing and by mutual consent of the parties. The Agreement may be canceled by a party upon thirty (30) days written notice to the other parties, except where the cancellation is for cause, i.e., a material and significant breach of any of the provisions of this Agreement. Upon termination, the parties shall cooperate to ensure an orderly wind-down of activities and return of any unexpended funds, consistent with applicable law. For the avoidance of doubt, no such termination shall relieve a party of the obligation to use funds provided to it by another party hereto in accordance with the terms of this Agreement.

XI. Governing Law

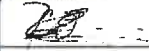
This MOU shall be governed by and construed under the laws of the State of Texas. Venue for any disputes shall lie in Cameron County, Texas.

Approved:

It is mutually understood that this Agreement shall not become effective until approved by all parties involved.

Cameron Works Inc. d/b/a Workforce Solutions Cameron

Signed by:



By: Rafael Vela, Chief Executive Officer

April 6, 2026

Date

Los Fresnos Community Development Corporation



By: Mark Milum, General Manager

4/11/26

Date

Texas Southmost College



Jesús Rodríguez (Feb 3, 2026 13:15:06 CST)

By: Dr. Jesús Roberto Rodríguez, President

02/03/2026

Date



Memorandum of Understanding

Workforce Solutions Cameron, Los Fresnos Community Development Corporation & Texas Southmost College

The following Memorandum of Understanding (the “Agreement”) sets forth the terms of agreement for cooperation between Cameron Works Inc. d/b/a Workforce Solutions Cameron (“WFS Cameron”), Los Fresnos Community Development Corporation (“LFCDC”), and Texas Southmost College in Brownsville (“TSC”).

I. Purpose of Agreement

The purpose of this agreement is to establish clear unambiguous communications and collaborations between WFS Cameron, LFCDC, and TSC for the implementation of a High Demand Occupation Training Grant Training Program in Pipefitting and Patient Care Technician Training in the Los Fresnos area. This program will prepare youth and adults for participation in the Healthcare and Construction Industries by increasing their occupational skills, resulting in improved long-term employability, increased employment and earnings, reduced welfare dependency, and it enhances the overall quality of life in our community.

WFS Cameron, LFCDC, and TSC will maintain the confidentiality of information that comes under their control with respect to this Agreement or the program consistent with applicable provisions of the Federal Freedom of Information and Privacy Acts.

This Agreement is intended to comply with LFCDC’s requirements under the Texas Development Corporation Act, including with respect to providing job training.

II. Duration of Agreement

The Agreement shall commence on July 10, 2026, and shall remain in full force through June 30, 2027, or until it is canceled by the parties in accordance with the terms set forth in Section VIII.

III. General Provisions

It is understood by the parties that each should fulfill its responsibilities under this Agreement in accordance with the provisions of law and regulation which govern their activities. Nothing in this Agreement is intended to negate or otherwise render ineffective any such provisions or operating procedures. If at any time any party is unable to perform its functions under this Agreement consistent with such party’s statutory and regulatory mandates, the affected party shall immediately provide written notice to the other parties to establish a date for mutual resolution of the conflict.

IV. Responsibilities of the Parties Under Agreement

In consideration of the mutual aims and desires of the parties to this Agreement and in recognition of the public benefits to be derived from effective implementation of the programs involved, the parties agree that their responsibilities under this Agreement shall be as follows:

A. WFS Cameron shall provide the following services:

MOU: WFS Cameron and LFCDC and TSC

Docusign Envelope ID: 6E854874-CF0A-8580-807A-F821DA3434FC

- Refer customers who potentially meet the eligibility criteria for the proposed Patient Care Technician and Pipefitter Training Program Level I & Level II at TSC in Brownsville (herein recognized as the training provider partner of LFCDC), utilizing the appropriate workforce referral form;
- Display and disseminate TSC Patient Care Technician and Pipefitter Training Programs outreach materials to interested customers;
- Accept participant referrals from TSC for HDJT Training Services, as funding permits;
- Provide an overview to TSC Patient Care Technician and Pipefitter Training staff on the WFS Cameron program requirements, as needed;
- Provide a total of \$142,000 in High Demand Occupations Grant funding to Texas Southmost College for training funds to pay for tuition costs for up to half of the 84 total individuals to be enrolled in any of the following training programs: Pipefitting Level I, Pipefitting Level II or Patient Care Technician programs. The training programs to be funded by TWC grant funds may be used to assist any eligible trainee residing in Cameron County;
- Provide WIOA support services to participants in the training programs identified in Section I of this Agreement who are deemed WIOA-eligible under program guidelines;
- Provide Personally Identifiable Information (PII) to Texas Southmost College, and Los Fresnos Community Development Corporation on customers/participants being provided shared/co-enrolled services for a more streamlined and efficient workforce development system.

B. Los Fresnos Community Development Corporation shall:

- Negotiate and enter into a separate agreement (the "LFCDC MOU") with Texas Southmost College (TSC) to provide scholarships to fund training in Pipefitting Level I, Pipefitting Level II, and Patient Care Technician programs for Los Fresnos area individuals interested in obtaining credentials to secure permanent high wage employment;
- Provide a total of \$150,000.00 in funding to Texas Southmost College (TSC), through LFCDC MOU, which TSC must use for scholarships to pay for tuition costs of 42 trainees to be enrolled in either the Pipefitter Training Level I, Pipefitter Level II, and/or Patient Care Technician (as outlined in Budget). These LFCDC-funded scholarships may be used to support the training needs of ONLY Los Fresnos residents.

C. TSC through its Training Programs shall provide the following:

- Operate and deliver the following training programs for Los Fresnos area residents, including Patient Care Technician, Pipefitter Training Level I and/or Pipefitter Training Level II at its facilities with qualified instructors and required materials, in accordance with this MOU and the LFCDC MOU;
- Use the funds provided by LFCDC, exclusively to provide scholarships to train 42 eligible Los Fresnos residents who enroll in the TSC training programs;
- Upon project implementation, cohorts of new students will be enrolled throughout the term of this grant award, beginning in September 2026;
- After grant period, continue offering training in Patient Care Technician, Pipefitting Level I and

Docusign Envelope ID: 6E854874-CF0A-8580-807A-F821DA3434FC

Pipefitting Level II to individuals interested in obtaining an industry recognized credential to secure self-sufficient employment;

- Accept and enroll participants referred to the Patient Care Technician and Pipefitting Level I or Level II training program throughout the grant period;
- Refer to WFS Cameron, customers in need of services provided by WFS Cameron, utilizing the appropriate referral form;
- Display and disseminate WFS Cameron outreach materials to interested customers;
- Provide TSC outreach materials or other program materials to WFS Cameron for display and dissemination to interested customers;
- Provide an orientation to WFS Cameron staff on the Patient Care Technician, Pipefitting Training Program Level I, and Pipefitting Training Program Level II;
- Provide Los Fresnos Community Development Corporation with quarterly employment and progress reports for Los Fresnos students for two years following graduation;
- Provide direct administrative management and oversight of the High Demand Occupation Grant program, specifically, the training program;
- Meet or exceed an **85% job placement rate** performance target of participants after training, in the field for which they were trained. For the avoidance of doubt, to meet the performance target, at least 85% of each cohort of participants enrolled in the program must be so employed within three (3) months of the end of the cohort's training;
- Comply with all applicable state and federal reporting requirements;
- Cause TSC's Workforce Training and Continuing Education (WTCE) to submit quarterly reports within 10 days of the end of each quarter during the term. A final report is due within 15 days of the end of the term of this MOU. TSC shall, also comply with any additional reporting or audit requirements in the Los Fresnos CDC MOU;
- Upon request, will provide monthly financial and programmatic progress reports to WFS Cameron and LFCDC by the 10th day following the end of each month of the project through June 2027, beginning September 2026, by using report forms provided by WFS Cameron;
- Maintain accurate books and records related to the program and the scholarship funding for at least four (4) years after final closeout (or longer if required by law);
- Provide LFCDC, WFS Cameron, and their designees reasonable access, during normal business hours, to inspect and audit such records and assist with any audit by LFCDC, WFS Cameron, and their designees.

V. Allocation of Costs

WFS Cameron and TSC each assume full responsibility for their respective costs associated with their performance of the terms of this Agreement. For the avoidance of doubt, LFCDC has no responsibility for any costs associated with this Agreement or the program other than with respect to, and limited to, the funding

MOU: WFS Cameron and LFCDC and TSC

3

Docusign Envelope ID: 6E854874-CF0A-8580-807A-F821DA3434FC

referenced in the second bullet point under Section IV. B above.

VI. Subcontracts

All subcontracts or other agreements entered into by a party to fulfill the purpose of this Agreement must require the subcontractors or other parties to fulfill the requirements described in Section IV.B above.

VII. Reasonable Accommodations

WFS Cameron and TSC are committed to ensure reasonable accommodations are made with all customers, upon request, in compliance with the Americans with Disability Act Amendments Act of 2008, as per Texas Government Code, Chapter 2264.

VIII. Assurances

With respect to a Party's responsibilities pursuant to this Agreement:

- All Parties to this MOU certify that they prohibit, and will continue to prohibit, discrimination, and they certify that no person, otherwise qualified, is denied employment, services, or other benefits on the basis of: (i) political or religious opinion or affiliation, marital status, sexual orientation, gender, gender identification and/or expression, race, color, creed, or national origin; (ii) sex or age, except when age or sex constitutes a bona fide occupational qualification; or (iii) the physical or mental disability of a qualified individual with a disability.
- All parties to this agreement ensure that HDJT Grant funds will not be used to encourage or induce relocation or for customized or skill training or related activities after relocation. (WIOA Sec. 181 and 29 USC 3241(d)).
- All parties to this Agreement specifically agree that they will comply with Section 188 of the WIOA Nondiscrimination and Equal Opportunity Regulations (29 CFR Part 38; Final Rule December 2, 2016), the Americans with Disabilities Act (42 U.S.C. 12101 et seq.), the Non-traditional Employment for Women Act of 1991, titles VI and VII of the Civil Rights of 1964, as amended, Section 504 of the Rehabilitation Act of 1973, as amended, the Age Discrimination Act of 1967, as amended, title IX of the Education Amendments of 1972, as amended, and with all applicable requirements imposed by or pursuant to regulations implementing those laws, including but not limited to 29 CFR Part 37 and 38;
- All Parties expressly agree to abide by all applicable Federal, State, and local laws and regulations regarding confidential information, including PII from educational records, such as but not limited to 20 CFR Part 603, 45 CFR Section 205.50, 20 USC 1232g and 34 CFR part 99, and 34 CFR 361.38, as well as any applicable State and local laws and regulations. In addition, in carrying out their respective responsibilities, each Party shall respect and abide by the confidentiality policies and legal requirements of all of the other Parties.
- TSC and WFS Cameron agree to establish and maintain a procedure for grievance and complaints. The process for handling grievances and complaints is applicable to trainees, customers, and partners. These procedures will allow anyone filing a complaint to exhaust every administrative level in receiving a fair and complete hearing and resolution of their grievance. TSC and WFS Cameron further agree to communicate openly and directly to resolve any problems or disputes related to the provision of services in a cooperative manner and at the lowest level of intervention possible. LFCDC agrees to cooperate with such procedures to the extent they concern LFCDC.
- Each Party will ensure that the collection and use of any information, systems, or records that contain

Docusign Envelope ID: 6E854874-CF0A-8580-807A-F821DA3434FC

PII, and other personal or confidential information will be limited to purposes that support the programs and activities described within this Agreement and will comply with applicable law.

- All parties understand that any deletions, amendments, and/or changes to this MOU, must be made in writing and approved by all parties before changes can be implemented. The Agreement may be canceled by either party upon thirty (30) days written notice except where the cancellation is for cause, i.e. a material and significant breach of any of the provisions of this Agreement.
- All parties to this agreement ensure compliance with the Financial Manual for Grants and Contracts (FMGC) in all expenditures and financial reporting.
- All parties to this agreement assure that HDJT grant funds requested by the WFS Cameron will be matched with LFCDC leveraged funds of cash or expenditures for training costs that are allowable on a dollar-for-dollar basis. Nothing in this provision requires LFCDC to make any expenditure or allocate any funds other than as set forth in the second bullet point of Section IV.B.
- All parties assure that they will comply with Texas Government Code, Chapter 2264.
- WFS Cameron and TSC assure that they will comply with Texas Education Code Section 51.3525.
- Parties to this agreement assure that they will support the provision of high demand job training in accordance with the responsibilities set forth in this Agreement.
- LFCDC shall have the right to audit or cause to be audited the records of any party receiving LFCDC funds under this Agreement, to ensure compliance with the terms of this Agreement and applicable law. All parties agree to cooperate fully with any such audit.
- Nothing contained in this Section is intended to cause one party to be responsible for the acts or omissions of another party hereto, including any other party's compliance with the assurances set forth herein;
- All Parties expressly agree to abide by all applicable Federal, State, and local laws and regulations regarding confidential information, including PII from educational records, such as but not limited to 20 CFR Part 603, 45 CFR Section 205.50, 20 USC 1232g and 34 CFR part 99, and 34 CFR Part 361.38, as well as any applicable State and local laws and regulations.

In addition, in carrying out their respective responsibilities, each Party shall respect and abide by the confidentiality policies and legal requirements of all the other Parties.

IX. Limitation of Liability.

In no event shall LFCDC be liable for any indirect, incidental, consequential, special, or punitive damages arising out of or relating to this Agreement, even if advised of the possibility of such damages. LFCDC's total liability under this Agreement shall not exceed the amount of funds specified in the second bullet point of Section IV.B.

X. Amendment or Cancellation of Agreement

This Agreement may be amended at any time in writing and by mutual consent of the parties. The Agreement may be canceled by a party upon thirty (30) days written notice to the other parties, except where the cancellation is for cause, i.e., a material and significant breach of any of the provisions of this Agreement. Upon termination, the parties shall cooperate to ensure an orderly wind-down of activities and return of any unexpended funds,

MOU: WFS Cameron and LFCDC and TSC

5

Docusign Envelope ID: 6E854874-CF0A-8580-807A-F821DA3434FC

consistent with applicable law. For the avoidance of doubt, no such termination shall relieve a party of the obligation to use funds provided to it by another party hereto in accordance with the terms of this Agreement.

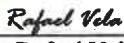
XI. Governing Law

This MOU shall be governed by and construed under the laws of the State of Texas. Venue for any disputes shall lie in Cameron County, Texas.

Approved:

It is mutually understood that this Agreement shall not become effective until approved by all parties involved.

Cameron Works Inc. d/b/a Workforce Solutions Cameron

Signed by:

By: Rafael Vela, Chief Executive Officer

July 17, 2026
Date

Los Fresnos Community Development Corporation


By: Mark Milum, City Manager

Date

Texas Southmost College


Jesús Roberto Rodríguez (Jul 17, 2026 13:03:44 CDT)
By: Dr. Jesús Roberto Rodríguez, President

07/17/2026
Date



Community Development Corporation Meeting Minutes

Monday, November 03, 2025 at 6:00 PM

City Hall – 520 East Ocean Blvd. Los Fresnos, TX 78566

<https://cityoflosfresnos.com/meetings>

NOTICE OF SAID MEETING IS HEREBY GIVEN BY THE CITY OF LOS FRESNOS PURSUANT TO CHAPTER 551, TITLE 5 OF THE TEXAS GOVERNMENT CODE, THE TEXAS OPEN MEETINGS ACT.

A. CALL MEETING TO ORDER

President Enrique Juarez called the meeting to order at 6:00 p.m.

PRESENT

President Enrique Juarez

Place 2 Pedro Maldonado

Place 3 Leo Casanova

Place 4 Marco Huerta

Place 5 Gordon Cappon

Place 6 Claudia Villarreal

Vice President Daniel Alvarez (remote)

B. INVOCATION AND PLEDGE OF ALLEGIANCE

Mr. Milum gave the invocation and led the audience in the Pledge of Allegiance.

C. VISITORS REMARKS

To speak, you must sign in with the City Secretary prior to the meeting. You have a limit of 5 minutes to speak.

Rogelio Nunez from the Narciso Martinez Cultural Arts Center delivered a brief presentation on the outcomes of the Conjunto Festival.

D. ACTION ITEMS

1. Consideration and ACTION to approve the minutes from October 6, 2025.

Motion was made and seconded to approve the minutes from October 6, 2025.

Motion made by Place 6 Villarreal, Seconded by Place 4 Huerta.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

2. Consideration and ACTION to acknowledge the September 2025 Financial Report A. Monthly
B. Year to Date Report C. Sales Tax Report

Mr. Milum presented the financial report, noting that 15 checks were disbursed totaling just over \$66,000, including four payments to Mario Mejia Jr. for completed work and a final payment for street construction. The sales tax revenue budget was \$670,800, with actual collections of \$661,391, representing 98.6% of the budget. Expenditures were under the budget of \$571,690 by \$100,510, leaving approximately \$100,000 in reserve. Year-end performance reflected a 5% increase in sales tax receipts compared to the previous year, amounting to an additional \$61,000 and bringing year-to-date receipts to \$661,391, a 4.38% increase over last year.

Motion was made and seconded to acknowledge the September 2025 Financial Report.

Motion made by Place 2 Maldonado, Seconded by Place 5 Cappon.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

3. Consideration and ACTION to approve a sign grant for Busy Bubbles Laundromat located at 680 E Ocean Blvd. Suite 6.

Board member Marco Huerta presented the submitted application and advised the board the committee approved the lowest bid in the amount of \$2,700 with the CDC portion being \$1,350.

Motion was made and seconded to approve a sign grant for Busy Bubbles Laundromat located at 680 E Ocean Blvd. Suite 6 to the lowest bid in the amount of \$2,700 with the CDC portion being \$1,350.

Motion made by Place 6 Villarreal, Seconded by Place 3 Casanova.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

4. Consideration and ACTION to approve sign grant for Glam Artistry Hair & Beauty Studio located at 218 N. Arroyo Blvd. Suite A.

Board member Marco Huerta presented the submitted application and advised the board the committee approved the lowest bid in the amount of \$1,390 with the CDC portion being \$695.

Motion was made and seconded to approve a sign grant for Glam Artistry Hair & Beauty Studio located at 218 N. Arroyo Blvd. Suite A with the lowest bid in the amount of \$1,390 with the CDC portion being \$695.

Motion made by Place 3 Casanova, Seconded by Place 4 Huerta.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal

5. Consideration and ACTION to approve a website for the Community Development Corporation.

Mr. Milum presented a proposal and addressed questions from the board regarding the development of a dedicated website for the organization. He emphasized the need for a modern, independent platform to showcase business opportunities, resources, community quality of life, and demographic data, as well as to include photography, videography, and professional profiles of leadership to enhance transparency and attract investment. The management company, Triggers, will oversee the site, with content provided primarily by Jeffrey and staff. The website will focus on economic development, property availability, trade area demographics, and other relevant data, with limited inclusion of community events.

Motion was made and seconded to approve a website for the Community Development Corporation.

Motion made by Place 6 Villarreal, Seconded by Place 2 Maldonado.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

6. Consideration and ACTION to approve social media video production

Mr. Milum presented a proposal for a social media video production initiative aimed at promoting business development and community engagement. The project includes the creation of eight short-form videos (2–4 minutes each) optimized for platforms such as TikTok, Instagram, and Facebook. These videos will highlight local businesses, events, and opportunities, incorporating professional branding, royalty-free music, and consistent messaging to position Los Fresnos as a community of opportunity. The production will be managed by Triggers, the same company hosting the website. The board discussed the

importance of social media in economic development, potential future maintenance needs, and examples of similar projects completed by Triggers.

Motion was made and seconded to approve social media video production.

Motion made by Place 2 Maldonado, Seconded by Place 6 Villarreal.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

7. Consideration and ACTION to partner with Workforce Solutions Cameron for a High-Demand Job Training Grant program delivered through Texas Southmost College.

Mr. Milum presented a proposal for a high-demand job training program in partnership with Workforce Solutions Cameron and Texas Southmost College. The program will train Los Fresnos residents in Patient Care Technician and Pipe Fitting Level 1, providing industry certifications and career pathways. Funding includes \$150,000 from the CDC and \$150,000 from Workforce Solutions.

Mr. Milum, Ricardo Trevino with Texas Southmost College and the board discusses eligibility requirements, vetting processes, quarterly reporting, and community outreach.

Motion was made and seconded to partner with Workforce Solutions Cameron for a High-Demand Job Training Grant program delivered through Texas Southmost College.

Motion made by Place 4 Huerta, Seconded by Vice President Alvarez.

Voting Yea: President Juarez, Place 2 Maldonado, Place 3 Casanova, Place 4 Huerta, Place 5 Cappon, Place 6 Villarreal, Vice President Alvarez

E. REPORT BY GENERAL MANAGER

1. City Manager Report

A. Veteran's Memorial B. Pool C. Economic Development Coordinator Report 1. Business Engagement & Events 2. Regional Collaboration & Workforce Development 3. Strategic Planning & Funding

Mr. Milum reported that the Veterans Memorial event will be held Saturday at 10:00 a.m., noting the absence of a flyover due to the government shutdown, and highlighted recent upgrades to the city pool to improve quality of life.

Mr. Jeffrey Rosas provided updates on economic development activities, including successful Business Circle meetings fostering collaboration and leadership development, ongoing business engagement, regional workforce initiatives, and strategic planning for future projects. He also discussed outreach efforts, marketing strategies, CRM implementation, and exploration of funding opportunities to support local businesses and enhance city attractions.

F. ADJOURNMENT

The meeting was adjourned at 7:29 p.m.

Enrique Juarez, President

ATTEST:

Jacqueline Moya, City Secretary

ACTION ITEM REPORT**Item Title:****A. City Manager Report**

1. CDC Website Development 2. High Demand Job Training (HDJT) Grant 3. Community Circle Initiative 4. 1st Annual Christmas Tree Lighting & City Lighting Celebration (Dec 3) 5. Grants 6. Additional Activities: Prairie View A&M University Extension Partnership, Quarterly AI & Marketing Workshops for Businesses, Business Retention & Outreach, Regional Economic Development Collaboration, UTRGV Certified Public Manager Program (Track 3 of 7), TSC BATOM Advisory Committee Participation, Texas Municipal League Economic Development Conference Registration, Partnership Development with Workforce, Educational, and Community Organizations, Business Financing & Resource Referrals for Local Entrepreneurs

Recommendation:

Good evening President and Board Members,

Mr. Rosas will provide an update on the great work currently underway through our CDC. I am happy to entertain any questions after his presentation.



Los Fresnos Community Development Corporation

Month of October 2026

Prepared by: Jeffrey Rosas – Economic Development Coordinator

CDC Website Development

- Website development continues to progress, and board members will be invited to review and provide input on content, features, and overall direction prior to launch.

High Demand Job Training (HDJT) Grant

- Program planning is complete and pending final coordination between TSC and Workforce Solutions before outreach, informational sessions, and participant recruitment begin.

Community Circle Initiative

- A community workshop is planned for November to gather resident feedback on quality-of-life priorities and identify opportunities to connect the public with existing programs and resources.

1st Annual Christmas Tree Lighting & City Lighting Celebration (Dec 3)

- Planning continues with event layout and flow, LFCISD performances, sponsorship efforts, vendor coordination, and promotion through the City's Save-the-Date campaign.

Grants

- The HDJT workforce grant is ready for implementation pending coordination with partner organizations.
- Ongoing research is being conducted to identify grant opportunities that could support future quality-of-life, community enhancement, and placemaking projects.

Additional Activities

Prairie View A&M University Extension Partnership

Quarterly AI & Marketing Workshops for Businesses

Business Retention & Outreach

Regional Economic Development Collaboration

UTRGV Certified Public Manager Program (Track 3 of 7)

TSC BATOM Advisory Committee Participation

Texas Municipal League Economic Development Conference Registration

Partnership Development with Workforce, Educational, and Community Organizations

Business Financing & Resource Referrals for Local Entrepreneurs