

Lake Park Town Commission, Florida Public Private Partnership (P3) Workshop

Wednesday, November 01, 2023 at 6:00 PM

Commission Chamber, Town Hall, 535 Park Avenue, Lake Park, FL 33403

Roger Michaud Mayor **Kimberly Glas-Castro Vice-Mayor** John Linden **Commissioner Mary Beth Taylor Commissioner Judith Thomas** Commissioner John D'Agostino **Town Manager** Thomas J. Baird, Esq. **Town Attorney** Vivian Mendez, MMC **Town Clerk**

PLEASE TAKE NOTICE AND BE ADVISED, that if any interested person desires to appeal any decision of the Town Commission, with respect to any matter considered at this meeting, such interested person will need a record of the proceedings, and for such purpose, may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. Persons with disabilities requiring accommodations in order to participate in the meeting should contact the Town Clerk's office by calling 881-3311 at least 48 hours in advance to request accommodations.

CALL TO ORDER/ROLL CALL

PLEDGE OF ALLEGIANCE

SPECIAL PRESENTATION/REPORT:

1. P3 Workshop to Discuss Rules of Engagement and Updated Critical Path.

PUBLIC COMMENT:

This time is provided for addressing items that do not appear on the Agenda. Please complete a comment card and provide it to the Town Clerk so speakers may be announced. Please remember comments are limited to a TOTAL of three minutes.

TOWN ATTORNEY, TOWN MANAGER, COMMISSIONER COMMENTS:

REQUEST FOR FUTURE AGENDA ITEMS:

ADJOURNMENT:

FUTURE MEETING DATE: Next Scheduled Regular Commission Meeting will be held on November 1, 2023.



Name/Title

Director

Town of Lake Park Town Commission

Agenda Request Form

Meet	ing Date:	November 1, 2023		Agenda Item No.
		Commission Briefing on th Harbor Marina	<u>e P3 Ma</u>	arina Development Project for
[x] [] [] []	BOARD PUBLIC	L PRESENTATION/REPORTS APPOINTMENT HEARING ORDINANCE ON JSINESS	[]	CONSENT AGENDA OLD BUSINESS READING
Appr	oved by T	own Manager John D'Agostino	Digitally signed by John DN: cn=John D'Agostin Park, ou=Town Manage email=idagostino@lake Date: 2023.10.24 10:55:	no, o=Town of Lake er. eparkflorida.gov, c=US Date:
Name	/Title Ba	mbi McKibbon-Turner, Assis	tant 7oi	vn Manager Human Resources

Originating Department: Costs: \$ 0.00 **Attachments:** Funding Source: **Updated Master Critical Path**; **Town Manager** Acct. # **SDI Rules of Engagement** from the Strategic [] Finance _____ **Development Initiatives, Inc.** (SDI) Scope of Services; and **Public Return on Investment** (PROI) Yes I have notified All parties that have an interest everyone___BMT_ Advertised: in this agenda item must be notified of meeting date and Date: ___ Not applicable in this case ____ time. The following box must Paper: ___ be filled out to be on agenda. [x] Not Required Please initial one.

Summary Explanation/Background:

The purpose of this workshop is the public presentation of the progress report on the updated Master Critical Path and the SDI Rules of Engagement from the SDI Scope of Services. The Public Return on Investment (PROI) will also be presented.

This November 1, 2023 workshop will be the start of regular quarterly updates on the P3 Marina Development Project for the Lake Park Harbor Marina to be provided to the Town Commission by Don Delaney, President of SDI.

Recommended Motion: There is no recommended motion as this is a workshop.



TASKS: SDI shall work on behalf of the Town and the P3 Partners to undertake the following tasks in Phase II and Phase III of the Contract Scope of Services and delineated in the **Comprehensive Agreement**, and the **Critical Path** during the construction and operation of the Project.

PHASE II

- a) Assist the Town and the P3 Partners with respect to any public financing as authorized in **Section 255.065 F.S.**Assist the P3 Partners with securing public and private capital as authorized in **Section 255.065 F.S.**
- b) Coordination with the private entity professionals retained for the Project.
- c) Serve as the Town's lead negotiator regarding the Marina Services Agreement as delineated in the **Comprehensive Agreement**.
- d) Coordination and completion of all permit applications and submissions to ALL GOVERNMENTAL ENTITIES.
- e) Representation of the Town's P3 at all public meetings and workshops of the Town's Planning and Zoning Board and Town Commission, and all governmental entities as referenced in d) above.

f) Coordinate and attend work sessions and presentations with staff of all State of Florida departments, the Governor and Cabinet in their capacity as Trustees of the Internal Improvement Trust Fund and Land and Water Adjudicatory Commission to address the deed restrictions pertaining to the Marina parcels, riparian rights, or submerged land issues associated with the Project.

PHASE III

- a) Delivery of such performance and payment bonds, letters of credit, or other security acceptable to the Town in connection with the Project in the form and amount which is satisfactory to the Town and which complies with Section 255.065 F. S. and the Comprehensive Agreement.
- b) Inspection and Monitoring of the Project to ensure that the P3 developers' activities are in accordance with the Comprehensive Agreement and as required by Section 255.065 F.S.
- c) **Monitor** the maintenance practices to be performed by the P3 developer to ensure that the Project is properly maintained.
- d) **Monitor** the periodic filing requirements of the P3 developer of the appropriate financial statements that pertain to the Project.
- e) Monitor compliance and procedures governing the rights of the Town as delineated in the Comprehensive

8/11/2023

Agreement during the construction and operation of the Project.

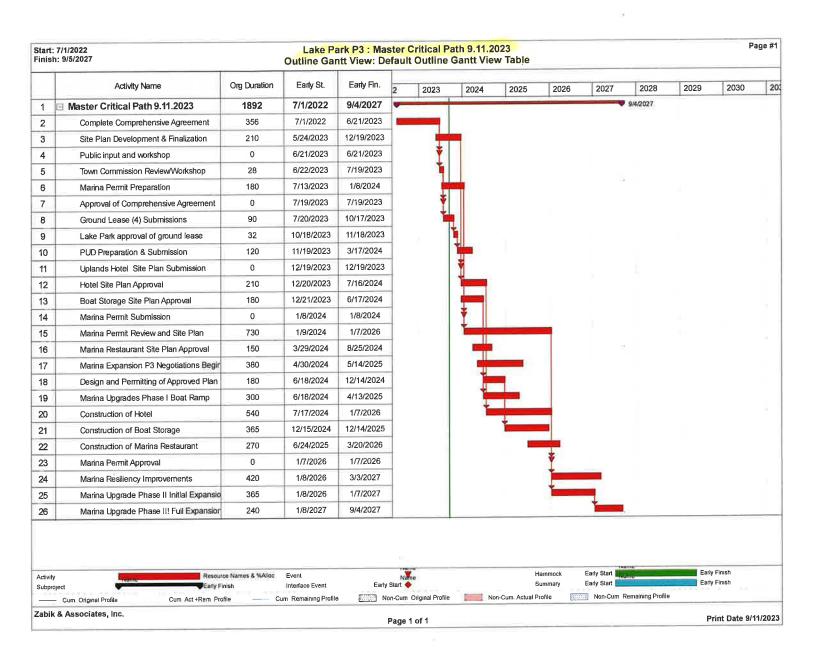
Monitor compliance and procedures governing the responsibilities of the Town as delineated in the Comprehensive Agreement during the construction and operation of the Project.

Monitor compliance and procedures governing the rights of the P3 Partner as delineated in the Comprehensive Agreement during the construction and operation of the Project.

Monitor compliance and procedures governing the responsibilities of the P3 Partner as delineated in the Comprehensive Agreement during the construction and operation of the Project.

- f) Monitor compliance regarding fees, lease payments, or service payments. In negotiating user fees, the fees must be the same for persons using the facility under like conditions and must not materially discourage use of the Project.
- g) Monitor and Enforce all development benchmarks and time schedules set forth in the Comprehensive Agreement.
 - Advocate and Coordinate the activities of the licensed contractors for numerous other non-routine construction issues and approval requests.

- Conduct periodic on-site contract monitoring and management oversite meetings with representatives of the P3 developer and the General Contractor.
- Provide monthly updates to the Town Manager.
- Provide updates to the Town Mayor and Commission.
- Work to resolve contractual labor disputes in a timely manner
- Monitor all construction draws made by the P3 developer.
- h) Advocate and coordinate the activities of the licensed contractors for the Project pertaining to any permits or approvals such as but not limited to:
 - Special permits and approvals to maximize the public and project benefits of the proposed redevelopment of the Marina, including slips, docks, fairways and other submerged land and riparian issues.
 - Special orders or variance requests to the considered by the Town regarding large scale concrete pours.





Lake Park - P3 PROI Hotel, Restaurant, Marina and Boat Storage

Year	10	
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		2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
P3 Assessment		\$ 1,200,000.00									
Marina Lease Payment*			\$ 300,000.00	\$ 300,000.00	\$ 300,000.00	\$ 300,000.00	\$ 300,000.00	\$ 300,000.00	\$ 300,000.00	\$ 300,000.00	\$ 300,000.00
P3 Lease Payment											
Boat Storage Ad Valorum	0.0053474		\$ 80,211.00	\$ 82,617.33	\$ 85,095.85	\$ 87,648.73	\$ 90,278.19	\$ 92,986.53	\$ 95,776.13	\$ 98,649.41	\$ 101,608.89
Hotel Ad Valorum	0.0053474		\$ 106,948.00	\$ 110,156.44	\$ 113,461.13	\$ 116,864.97	\$ 120,370.92	\$ 123,982.04	\$ 127,701.51	\$ 131,532.55	\$ 135,478.53
Marina Restaurant Ad Valorum	0.0053474		\$ 16,042.20	\$ 16,523.47	\$ 17,019.17	\$ 17,529.75	\$ 18,055.64	\$ 18,597.31	\$ 19,155.23	\$ 19,729.88	\$ 20,321.78
Marina Dock Expansion				\$ 25,500.00	\$ 51,000.00	\$ 51,510.00	\$ 52,025.10	\$ 52,545.35	\$ 53,070.80	\$ 53,601.51	\$ 54,137.53
Building Permits		\$ 765,000.00	\$ 56,250.00								
Additional State Sales Tax	TBD										
Mobility Fee	TBD										
New Lake Park Jobs	TBD										
Total Return per year		\$ 1,965,000.00	\$ 559,451.20	\$ 534,797.24	\$ 566,576.15	\$ 573,553.44	\$ 580,729.84	\$ 588,111.23	\$ 595,703.66	\$ 603,513.36	\$ 611,546.73

Permit Values		Marina Expansion Estimate		
Hotel Building Permit	\$ 45,000,000.00			
Boat Storage Building Permit	\$ 15,000,000.00	Added Dock Space Slips		Ln Ft Avg.
Marina Restaurant Permit	\$ 3,000,000.00	2026	50	25
Total Permit Value	\$ 63,000,000.00	2027	50	25
		Total	100	25
Assessed Values				
Hotel Assessed	\$ 20,000,000.00	rate		\$17.00
Boat Storage Building Assessed	\$ 15,000,000.00	1% annual increase		
Marina Restaurant	\$ 3,000,000.00			
Total Assessed Value	\$ 38,000,000.00			

10 year PROI	20 Year PROI	30 Year PROI	40 Year PROI	50 Year PROI
\$ 7,178,982.85	\$ 11,473,603.52	\$ 16,895,219.29	\$ 24,030,204.46	\$ 33,451,994.58
60 Year PROI	70 Year PROI	80 Year PROI	90 Year PROI	99 Year PROI
\$ 45,929,583.97	\$ 62,494,608.35	\$ 84,531,480.28	\$ 113,898,503.57	\$ 148,641,695.19

6.26.2023

3% annual increase





Year 20

2034	2035	2036	2037	2038	2039	2040	2041	2042	2043
\$ 300,000.00									
			\$ 50,000.00	\$ 51,500.00	\$ 53,045.00	\$ 54,636.35	\$ 56,275.44	\$ 57,963.70	\$ 59,702.61
\$ 104,657.16	\$ 107,796.88	\$ 111,030.78	\$ 114,361.71	\$ 117,792.56	\$ 121,326.33	\$ 124,966.12	\$ 128,715.11	\$ 132,576.56	\$ 136,553.86
\$ 139,542.88	\$ 143,729.17	\$ 148,041.04	\$ 152,482.28	\$ 157,056.74	\$ 161,768.45	\$ 166,621.50	\$ 171,620.14	\$ 176,768.75	\$ 182,071.81
\$ 20,931.43	\$ 21,559.38	\$ 22,206.16	\$ 22,872.34	\$ 23,558.51	\$ 24,265.27	\$ 24,993.22	\$ 25,743.02	\$ 26,515.31	\$ 27,310.77
\$ 54,678.90	\$ 55,225.69	\$ 55,777.95	\$ 56,335.73	\$ 56,899.09	\$ 57,468.08	\$ 58,042.76	\$ 58,623.18	\$ 59,209.42	\$ 59,801.51
\$ 619,810.38	\$ 328,311.11	\$ 337,055.93	\$ 396,052.05	\$ 406,806.90	\$ 417,873.12	\$ 429,259.96	\$ 440,976.90	\$ 453,033.74	\$ 465,440.57





Year 30

2044	2045	2046	2047	2048	2049	2050	2051	2052	2053
\$ 61,493.69	\$ 63,338.50	\$ 65,238.66	\$ 67,195.82	\$ 69,211.69	\$ 71,288.04	\$ 73,426.69	\$ 75,629.49	\$ 77,898.37	\$ 80,235.32
\$ 140,650.47	\$ 144,869.99	\$ 149,216.09	\$ 153,692.57	\$ 158,303.35	\$ 163,052.45	\$ 167,944.02	\$ 172,982.34	\$ 178,171.81	\$ 183,516.97
\$ 187,533.97	\$ 193,159.98	\$ 198,954.78	\$ 204,923.43	\$ 211,071.13	\$ 217,403.26	\$ 223,925.36	\$ 230,643.12	\$ 237,562.42	\$ 244,689.29
\$ 28,130.09	\$ 28,974.00	\$ 29,843.22	\$ 30,738.51	\$ 31,660.67	\$ 32,610.49	\$ 33,588.80	\$ 34,596.47	\$ 35,634.36	\$ 36,703.39
\$ 60,399.53	\$ 61,003.52	\$ 61,613.56	\$ 62,229.69	\$ 62,851.99	\$ 63,480.51	\$ 64,115.31	\$ 64,756.47	\$ 65,404.03	\$ 66,058.07
\$ 478,207.75	\$ 491,346.00	\$ 504,866.30	\$ 518,780.02	\$ 533,098.83	\$ 547,834.75	\$ 563,000.19	\$ 578,607.89	\$ 594,670.99	\$ 611,203.04





Year 40

2054	2055	2056	2057	2058	2059	2060	2061	2062	2063
\$ 82,642.38	\$ 85,121.65	\$ 87,675.30	\$ 90,305.56	\$ 93,014.73	\$ 95,805.17	\$ 98,679.33	\$ 101,639.71	\$ 104,688.90	\$ 107,829.56
\$ 189,022.48	\$ 194,693.15	\$ 200,533.94	\$ 206,549.96	\$ 212,746.46	\$ 219,128.86	\$ 225,702.72	\$ 232,473.80	\$ 239,448.02	\$ 246,631.46
\$ 252,029.97	\$ 259,590.87	\$ 267,378.59	\$ 275,399.95	\$ 283,661.95	\$ 292,171.81	\$ 300,936.96	\$ 309,965.07	\$ 319,264.02	\$ 328,841.94
\$ 37,804.50	\$ 38,938.63	\$ 40,106.79	\$ 41,309.99	\$ 42,549.29	\$ 43,825.77	\$ 45,140.54	\$ 46,494.76	\$ 47,889.60	\$ 49,326.29
\$ 66,718.65	\$ 67,385.84	\$ 68,059.70	\$ 68,740.29	\$ 69,427.70	\$ 70,121.97	\$ 70,823.19	\$ 71,531.43	\$ 72,246.74	\$ 72,969.21
\$ 628,217.97	\$ 645,730.14	\$ 663,754.33	\$ 682,305.76	\$ 701,400.13	\$ 721,053.58	\$ 741,282.75	\$ 762,104.77	\$ 783,537.28	\$ 805,598.46





Year 50

2064	2065	2066	2067	2068	2069	2070	2071	2072	2073
\$ 111,064.45	\$ 114,396.38	\$ 117,828.28	\$ 121,363.12	\$ 125,004.02	\$ 128,754.14	\$ 132,616.76	\$ 136,595.26	\$ 140,693.12	\$ 144,913.92
\$ 254,030.40	\$ 261,651.31	\$ 269,500.85	\$ 277,585.88	\$ 285,913.45	\$ 294,490.86	\$ 303,325.58	\$ 312,425.35	\$ 321,798.11	\$ 331,452.06
\$ 338,707.20	\$ 348,868.42	\$ 359,334.47	\$ 370,114.50	\$ 381,217.94	\$ 392,654.48	\$ 404,434.11	\$ 416,567.14	\$ 429,064.15	\$ 441,936.07
\$ 50,806.08	\$ 52,330.26	\$ 53,900.17	\$ 55,517.18	\$ 57,182.69	\$ 58,898.17	\$ 60,665.12	\$ 62,485.07	\$ 64,359.62	\$ 66,290.41
\$ 73,698.90	\$ 74,435.89	\$ 75,180.25	\$ 75,932.05	\$ 76,691.37	\$ 77,458.28	\$ 78,232.87	\$ 79,015.20	\$ 79,805.35	\$ 80,603.40
\$ 828,307.03	\$ 851,682.27	\$ 875,744.02	\$ 900,512.73	\$ 926,009.47	\$ 952,255.93	\$ 979,274.44	\$ 1,007,088.02	\$ 1,035,720.35	\$ 1,065,195.86





Year 60

2074	2075	2076	2077	2078	2079	2080	2081	2082	2083
\$ 149,261.33	\$ 153,739.17	\$ 158,351.35	\$ 163,101.89	\$ 167,994.95	\$ 173,034.79	\$ 178,225.84	\$ 183,572.61	\$ 189,079.79	\$ 194,752.19
\$ 341,395.62	\$ 351,637.49	\$ 362,186.61	\$ 373,052.21	\$ 384,243.77	\$ 395,771.09	\$ 407,644.22	\$ 419,873.55	\$ 432,469.75	\$ 445,443.85
\$ 455,194.16	\$ 468,849.98	\$ 482,915.48	\$ 497,402.94	\$ 512,325.03	\$ 527,694.78	\$ 543,525.63	\$ 559,831.40	\$ 576,626.34	\$ 593,925.13
\$ 68,279.12	\$ 70,327.50	\$ 72,437.32	\$ 74,610.44	\$ 76,848.75	\$ 79,154.22	\$ 81,528.84	\$ 83,974.71	\$ 86,493.95	\$ 89,088.77
\$ 81,409.44	\$ 82,223.53	\$ 83,045.77	\$ 83,876.22	\$ 84,714.99	\$ 85,562.13	\$ 86,417.76	\$ 87,281.93	\$ 88,154.75	\$ 89,036.30
\$ 1,095,539.67	\$ 1,126,777.67	\$ 1,158,936.53	\$ 1,192,043.71	\$ 1,226,127.49	\$ 1,261,217.02	\$ 1,297,342.29	\$ 1,334,534.20	\$ 1,372,824.59	\$ 1,412,246.23





Year 70

2084	2085	2086	2087	2088	2089	2090	2091	2092	2093
\$ 200,594.75	\$ 206,612.59	\$ 212,810.97	\$ 219,195.30	\$ 225,771.16	\$ 232,544.29	\$ 239,520.62	\$ 246,706.24	\$ 254,107.43	\$ 261,730.65
\$ 458,807.16	\$ 472,571.38	\$ 486,748.52	\$ 501,350.97	\$ 516,391.50	\$ 531,883.25	\$ 547,839.75	\$ 564,274.94	\$ 581,203.19	\$ 598,639.28
\$ 611,742.88	\$ 630,095.17	\$ 648,998.02	\$ 668,467.96	\$ 688,522.00	\$ 709,177.66	\$ 730,452.99	\$ 752,366.58	\$ 774,937.58	\$ 798,185.71
\$ 91,761.43	\$ 94,514.28	\$ 97,349.70	\$ 100,270.19	\$ 103,278.30	\$ 106,376.65	\$ 109,567.95	\$ 112,854.99	\$ 116,240.64	\$ 119,727.86
\$ 89,926.66	\$ 90,825.93	\$ 91,734.19	\$ 92,651.53	\$ 93,578.05	\$ 94,513.83	\$ 95,458.97	\$ 96,413.56	\$ 97,377.69	\$ 98,351.47
\$ 1,452,832.89	\$ 1,494,619.35	\$ 1,537,641.41	\$ 1,581,935.97	\$ 1,627,541.01	\$ 1,674,495.68	\$ 1,722,840.28	\$ 1,772,616.31	\$ 1,823,866.52	\$ 1,876,634.97





Year 80

	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103
	269,582.57	\$ 277,670.05	\$ 286,000.15	\$ 294,580.16	\$ 303,417.56	\$ 312,520.09	\$ 321,895.69	\$ 331,552.56	\$ 341,499.14	\$ 351,744.11
	616,598.46	\$ 635,096.41	\$ 654,149.31	\$ 673,773.78	\$ 693,987.00	\$ 714,806.61	\$ 736,250.81	\$ 758,338.33	\$ 781,088.48	\$ 804,521.14
	822,131.28	\$ 846,795.22	\$ 872,199.07	\$ 898,365.05	\$ 925,316.00	\$ 953,075.48	\$ 981,667.74	\$ 1,011,117.77	\$ 1,041,451.31	\$ 1,072,694.85
:	123,319.69	\$ 127,019.28	\$ 130,829.86	\$ 134,754.76	\$ 138,797.40	\$ 142,961.32	\$ 147,250.16	\$ 151,667.67	\$ 156,217.70	\$ 160,904.23
	99,334.98	\$ 100,328.33	\$ 101,331.62	\$ 102,344.93	\$ 103,368.38	\$ 104,402.06	\$ 105,446.09	\$ 106,500.55	\$ 107,565.55	\$ 108,641.21
	1,930,966.99	\$ 1,986,909.30	\$ 2,044,510.01	\$ 2,103,818.68	\$ 2,164,886.34	\$ 2,227,765.56	\$ 2,292,510.49	\$ 2,359,176.88	\$ 2,427,822.17	\$ 2,498,505.53





Year 90

2104	2104 2105		2106		2107		2108		2109		2110		2111		2112	2113
\$ 362,296.43	\$	373,165.33	\$	384,360.29	\$	395,891.10	\$	407,767.83	\$	420,000.86	\$	432,600.89	\$	445,578.92	\$ 458,946.28	\$ 472,714.67
\$ 828,656.77	\$	853,516.47	\$	879,121.97	\$	905,495.63	\$	932,660.49	\$	960,640.31	\$	989,459.52	\$	1,019,143.30	\$ 1,049,717.60	\$ 1,081,209.13
\$ 1,104,875.69	\$	1,138,021.96	\$	1,172,162.62	\$	1,207,327.50	\$	1,243,547.33	\$	1,280,853.75	\$	1,319,279.36	\$	1,358,857.74	\$ 1,399,623.47	\$ 1,441,612.17
\$ 165,731.35	\$	170,703.29	\$	175,824.39	\$	181,099.13	\$	186,532.10	\$	192,128.06	\$	197,891.90	\$	203,828.66	\$ 209,943.52	\$ 216,241.83
\$ 109,727.62	\$	110,824.90	\$	111,933.14	\$	113,052.48	\$	114,183.00	\$	115,324.83	\$	116,478.08	\$	117,642.86	\$ 118,819.29	\$ 120,007.48
\$ 2,571,287.87	\$	2,646,231.95	\$	2,723,402.41	\$	2,802,865.82	\$	2,884,690.75	\$	2,968,947.81	\$	3,055,709.75	\$	3,145,051.48	\$ 3,237,050.17	\$ 3,331,785.29





Year 99

2114 2115		2116		2117		2118		2119		2120		2121				Through 2021		
																	\$	1,200,000.00
																	\$	3,000,000.00
\$ 486,896.11	\$	501,503.00	\$	516,548.09	\$	532,044.53	\$	548,005.86	\$	564,446.04	\$	581,379.42	\$	598,820.80	\$	616,785.43	\$	19,509,633.01
\$ 1,113,645.41	\$	1,147,054.77	\$	1,181,466.41	\$	1,216,910.40	\$	1,253,417.71	\$	1,291,020.25	\$	1,329,750.85	\$	1,369,643.38	\$	1,410,732.68	\$	45,761,455.37
\$ 1,484,860.54	\$	1,529,406.36	\$	1,575,288.55	\$	1,622,547.20	\$	1,671,223.62	\$	1,721,360.33	\$	1,773,001.14	\$	1,826,191.17	\$	1,880,976.91	\$	61,015,273.82
\$ 222,729.08	\$	229,410.95	\$	236,293.28	\$	243,382.08	\$	250,683.54	\$	258,204.05	\$	265,950.17	\$	273,928.68	\$	282,146.54	\$	9,152,291.07
\$ 121,207.56	\$	122,419.63	\$	123,643.83	\$	124,880.27	\$	126,129.07	\$	127,390.36	\$	128,664.26	\$	129,950.91	\$	131,250.42	\$	8,181,791.92
																	\$	821,250.00
\$ 3,429,338.69	\$	3,529,794.70	\$	3,633,240.15	\$	3,739,764.48	\$	3,849,459.81	\$	3,962,421.02	\$	4,078,745.85	\$	4,198,534.94	\$	4,321,891.97	\$	148,641,695.19

\$ 148,641,695.19



