

## Lake Park Town Commission, Florida Commission Budget Workshop

Commission Chamber, Town Hall, 535 Park Avenue, Lake Park, FL 33403 Thursday August 28, 2025 5:30pm

| Roger Michaud      |         | Mayor               |
|--------------------|---------|---------------------|
| Michael Hensley    |         | Vice Mayor          |
| John Linden        |         | Commissioner        |
| Michael O'Rourke   | <u></u> | Commissioner        |
| Judith Thomas      |         | Commissioner        |
| Richard J. Reade   |         | <b>Town Manager</b> |
| Thomas J. Baird    |         | Town Attorney       |
| Vivian Mendez, MMC |         | Town Clerk          |
|                    |         |                     |

PLEASE TAKE NOTICE AND BE ADVISED, that if any interested person desires to appeal any decision of the Town Commission, with respect to any matter considered at this meeting, such interested person will need a record of the proceedings, and for such purpose, may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. Persons with disabilities requiring accommodations in order to participate in the meeting should contract the Town Clerk's office by calling 881-3311 at least 48 hours in advance to request accommodations.

#### CALL TO ORDER/ROLL CALL

5:40 P.M.

**PRESENT** 

Mayor Roger Michaud

Vice Mayor Michael Hensley

Commissioner Judith Thomas

Commissioner John Linden

Commissioner Michael O'Rourke arrived at 6:00 p.m.

#### PLEDGE OF ALLEGIANCE

Mayor Michaud led the Pledge of Allegiance.

#### SPECIAL PRESENTATION/REPORT:

 FY 2026 Budget Workshop (#2) - Proposed General Fund, Special Revenue & Capital Projects Funds Expenditures

Finance Director Barbara Gould presented the proposed budget for the general fund via Exhibit A. Town Manager Reade provided an explanation of how salary fluctuations will be represented in the budget moving forward and provided a summary of the cost of living and merit increases for staff. Commissioner Thomas brought up some concerns with the Human Resources (HR) responsibilities and wanted to be sure that the job functions would be covered with the removal of the HR Director position. Commissioner Thomas also requested clarification on "special pay" within the Town Manager budget. Finance Director Gould explained that special pay would include longevity pay, vehicle stipend and cell phone stipend. Commissioner Thomas asked about Town retirement matching. Finance Director Gould explained that this is no longer an expenditure due to the Town joining the Florida Retirement System (FRS). Town Manager Reade spoke about the improvements made to the hiring process within the HR Department. Commissioner Thomas made suggestions for cost reduction in regards to copiers/printers to consolidate printing to one or two units. Chief Information Technology Officer Paul McGuiness stated that the current leases are about to expire and they are looking into cheaper alternatives. The Commission discussed the need to conserve paper by reducing printing. Commissioner Thomas spoke about the need for an increase in the Town Clerk salary due to additional responsibilities. Town Manager Reade stated that the Clerk's duties are increased but are also being reduced once the Procurement Specialist is hired as that person would then take that responsibility from the Clerk's Office. Commissioner Thomas asked about the code review process and cost. Town Clerk Mendez explained that process and that the costs were associated with the initial review done by Municode, but the actual code re-write process is being done in house and it would be a very long process. Finance Director Gould explained that there was an increase in expenditures by the legal department. Town Manager Reade explained that they increased this amount to accommodate upcoming potential legal actions. He went on to say that these funds would come out of the \$1.2 million that is expected from the approval of the reverter clauses, but if those funds are not received, then the additional legal funds would come from reserves.

Commissioner Thomas stated she would like these funds to be utilized for legal expenses and not specifically for Town Attorney expenses. The Commission discussed various components of the proposed new website costs within the Communication & Grants budget. Chief Information Technology Officer Paul McGuiness provided an update on the Tyler software implementation and training within various departments. Town Manager Reade provided an explanation of the Marina P3 Project department budget. He stated that these funds represent reimbursable costs from the developer including attorney's fees. Finance Director Gould explained the Finance Department budget. Commissioner Thomas stated that she would like the Finance Director to be better compensated. Commissioner Linden asked if there would be another compensation study done any time soon. Town Manager Reade spoke about his desire to do another salary study and use different comparable markets for analysis. Commissioner Linden requested that a proposed cost for another salary study be added to this proposed budget. Commissioner Thomas stated she would be in favor of doing a salary study and also suggested using funds from vacant positions to properly compensation valuable existing staff. Commissioner O'Rourke spoke about alternate ways to compensate staff and feels that Lake Park does not have the revenue that other communities have and so staff will be under-paid in comparison. The Commission discussed the various components of the previous salary study. Town Manager Reade spoke about the Shot spotter software. There was some discussion about the maintenance costs for the Sheriff's Office building. Commissioner Thomas stated that the Town should not have to maintain the building on top of paying for the Sheriff's services. Public Works Director Jaime Morales stated that the entire facility and amenities are maintained by the Town. Mayor Michaud asked Palm Beach Sheriff's Office Captain Thibodeau about his experience working in other areas. Captain Thibodeau stated that it is common practice for the municipality to provide the building and maintenance. He went on to say that there have been maintenance items in the building that they have taken care of themselves such as painting. Commissioner Linden asked if the 3% raise for the Sheriff's Office is negotiable. Captain Thibodeau stated that he believes the raise is 3% across the board, but those negotiations would go through the Sheriff. Mayor Michaud stated that there was no increase for Sheriff's services last year because the Town had added three new positions in lieu of paying an increase. Captain Thibodeau confirmed this to be correct. Finance Director Gould

and Town Manager Reade spoke about the value of having a contracted individual to assist with claims and reimbursements in regards to the emergency management budget. Finance Director Gould explained the increase to the grounds budget to cover the increase in maintenance for Bert Bostrom field. Commissioner O'Rourke asked what kind of turf was laid down in Bert Bostrom Park. Public Works Director Morales stated that it was Bermuda grass. He went on to say that the grass has a six month warranty and is more expensive to maintain. Commissioner Linden proposed cutting some items in order to provide raises to some of the Public Works staff or to change their titles so that they would be in a higher pay range. Commissioner Linden asked about iguana removal service within the facilities budget. Public Works Director Morales provided an explanation of the expense and that it would be for only one year, after that the residents in the affected area will need to pay for the service. Town Manager Reader spoke about a cost analysis that would be taking place over the next year in regards to the leasing program within Vehicle Maintenance budget. Commissioner Linden asked about the National Institute for Automotive Excellence Certification costs. Public Works Director Morales will provide that information at a later point. In regards to the Community Development Budget Finance Director Gould spoke about the increase in funds for the revised mobility plan and for a new impact fee. Town Manager Reade stated that the mobility plan would be revised to incorporate the County roads so the Town would collect those fees. They are in the process of negotiating this with the County. Town Manager Reade spoke about various re-negotiations happening within the Community Development Department to either increase revenue or decrease costs. Commissioner Linden asked about the contractual costs recovery item. Finance Director

Gould explained that it is a reimbursement as a deposit.

The Commission agreed to continue with the rest of the budget at a later date. Motion made by Commissioner Thomas to continue the meeting to Thursday September 4<sup>th</sup> at 6pm. Seconded by Commissioner Linden. Voting Aye: All.

#### **PUBLIC COMMENT:**

This time is provided for addressing items that do not appear on the Agenda. Please complete a comment card and provide it to the Town Clerk so speakers may be announced. Please remember comments are limited to a TOTAL of three minutes.

- -Susan Lafontaine provided comments via Exhibit B.
- -Pablo Perhacs provided comments via Exhibit C and spoke about salary discrepancies.

#### TOWN ATTORNEY, TOWN MANAGER, COMMISSIONER COMMENTS:

Town Attorney was not present.

Commissioner Thomas had no comments.

Commissioner Linden had no comments.

Vice Mayor Hensley had no comments.

Commissioner O'Rourke expressed gratitude to staff and fellow Commissioners.

Mayor Michaud also expressed the same gratitude.

#### **ADJOURNMENT:**

Motion to adjourn made by Commissioner Thomas. Seconded by Vice Mayor Hensley. Voting Aye; All.

Workshop adjourned 9pm

Mayor Roger D. Michaud

Town Clerk, Vivian Mendez, MMC

Deputy Town Clerk, Laura Weidgans

Approved on this 17 of September, 2025



# TOWN OF LAKE PARK COMMISSION WORKSHOP

## Fiscal Year 2025/2026 Proposed Budget

Thursday, August 28, 2025 – 5:30 P.M.

## **OVERVIEW**



- Fund 001 General Fund
  - General Fund Summary Expenditures
- Fund 160 Public Improvement Fund
  - Public Improvement Fund Summary Revenues & Expenditures
- Fund 190 Streets & Roads Fund
  - Streets & Roads Fund Summary Revenues & Expenditures
- Fund 301 Special Projects Fund
  - Special Projects Fund Summary Revenues & Expenditures





## **TOWN COMMISSION – 100**

|                                    | 021-2022<br>D Activity | 2022-2023<br>TD Activity | 2023-2024<br>TD Activity | 2024-2025<br>Total Budget | 2024-2025<br>YTD Activity | 2025-2026<br>otal Budget | %       |
|------------------------------------|------------------------|--------------------------|--------------------------|---------------------------|---------------------------|--------------------------|---------|
| Town Commission - 100              |                        |                          |                          |                           |                           |                          |         |
| Total Personnel Expenditures       | \$<br>77,723           | \$<br>74,077             | \$<br>73,984             | \$<br>78,968              | \$<br>87,910              | \$<br>110,957            | 126.22% |
| Total Operating Expenditures       | \$<br>79,417           | \$<br>89,673             | \$<br>87,251             | \$<br>156,861             | \$<br>111,801             | \$<br>134,786            | 120.56% |
|                                    |                        |                          |                          |                           |                           |                          |         |
| Town Commission Total Expenditures | \$<br>157,140          | \$<br>163,750            | \$<br>161,235            | \$<br>235,829             | \$<br>199,711             | \$<br>245,743            | 123.05% |

#### **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Includes \$25,000 in Town Grant Funding
- Includes Block Party Grant Funding of \$2,500



## **TOWN MANAGER – 104**

|              |                                 |    | 021-2022<br>D Activity | 2022-2023<br>TD Activity |    | 2023-2024<br>TD Activity |    | 2024-2025<br>otal Budget |    | 2024-2025<br>YTD Activity |    | 2025-2026<br>otal Budget | %       |
|--------------|---------------------------------|----|------------------------|--------------------------|----|--------------------------|----|--------------------------|----|---------------------------|----|--------------------------|---------|
| Town Manager | - 104                           |    |                        |                          |    |                          |    |                          |    |                           |    |                          |         |
|              | Total Personnel Expenditures    | \$ | 289,731                | \$<br>290,719            | \$ | 320,135                  | \$ | 262,860                  | \$ | 266,494                   | \$ | 572,303                  | 214.75% |
|              | Total Operating Expenditures    | \$ | 79,977                 | \$<br>36,328             | \$ | 48,089                   | \$ | 19,582                   | \$ | 30,647                    | \$ | 26,106                   | 85.18%  |
|              |                                 |    |                        |                          |    |                          |    |                          |    |                           |    |                          |         |
|              | Town Manager Total Expenditures | ć  | 369,708                | \$<br>327,047            | Ś  | 368,224                  | Ś  | 282,442                  | ¢  | 297,141                   | ċ  | 598,409                  | 201.39% |

## **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Increased Training Budget due to Repurposed Staff Position
- Additional Promotional Expenditures for Lapel Pins, Magnets, etc.



## **HUMAN RESOURCES – 105**

|                                    |           |    | 021-2022<br>D Activity |    | 2022-2023<br>TD Activity |    | 2023-2024<br>TD Activity | 2024-2025<br>otal Budget |    | 2024-2025<br>TD Activity |    | 2025-2026<br>otal Budget | %       |
|------------------------------------|-----------|----|------------------------|----|--------------------------|----|--------------------------|--------------------------|----|--------------------------|----|--------------------------|---------|
| Human Resources - 105              |           |    |                        |    |                          |    |                          |                          |    |                          |    |                          |         |
| Total Personnel Exp                | enditures | \$ | 235,904                | \$ | 255,712                  | \$ | 302,246                  | \$<br>292,567            | \$ | 309,478                  | \$ | 129,901                  | 41.97%  |
| Total Operating Exp                | enditures | \$ | 53,052                 | \$ | 54,465                   | \$ | 50,830                   | \$<br>63,900             | \$ | 22,633                   | \$ | 25,406                   | 112.25% |
|                                    |           |    |                        |    |                          |    |                          |                          |    |                          |    |                          |         |
| Human Resources Total Expenditures |           | Ś  | 288,956                | Ś  | 310,177                  | Ś  | 353,076                  | \$<br>356,467            | Ś  | 332,111                  | Ś  | 155,307                  | 46.76%  |

#### **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

## **Operating Expenditures**

• Reduced Recruitment Costs Using Alternative Hiring Avenues





|                               | _  | 21-2022<br>Activity | 2022-2023<br>TD Activity | 2023-2024<br>TD Activity | _  | 2024-2025<br>otal Budget | 2024-2025<br>TD Activity | 2025-2026<br>otal Budget | %       |
|-------------------------------|----|---------------------|--------------------------|--------------------------|----|--------------------------|--------------------------|--------------------------|---------|
| Town Clerk - 106              |    |                     |                          |                          |    |                          |                          |                          |         |
| Total Personnel Expenditures  | \$ | 239,138             | \$<br>200,007            | \$<br>249,297            | \$ | 245,736                  | \$<br>252,675            | \$<br>275,395            | 108.99% |
| Total Operating Expenditures  | \$ | 118,828             | \$<br>86,755             | \$<br>78,912             | \$ | 76,831                   | \$<br>67,201             | \$<br>76,783             | 114.26% |
|                               |    |                     |                          |                          |    |                          |                          |                          |         |
| Town Clerk Total Expenditures | \$ | 357,966             | \$<br>286,762            | \$<br>328,209            | \$ | 322,567                  | \$<br>319,876            | \$<br>352,178            | 110.10% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Election Costs
- Reduced Legal Advertising





|             |                              | 021-2022<br>D Activity | 022-2023<br>D Activity | 023-2024<br>D Activity | 2024-2025<br>otal Budget | 2024-2025<br>TD Activity | 025-2026<br>tal Budget | %     |     |
|-------------|------------------------------|------------------------|------------------------|------------------------|--------------------------|--------------------------|------------------------|-------|-----|
| Legal - 108 |                              |                        |                        |                        |                          |                          |                        |       |     |
|             | Total Operating Expenditures | \$<br>214,929          | \$<br>130,170          | \$<br>196,251          | \$<br>223,726            | \$<br>225,099            | \$<br>612,000          | 271.8 | 88% |
|             |                              |                        |                        |                        |                          |                          |                        |       |     |
|             |                              |                        |                        |                        |                          |                          |                        |       |     |
|             | Legal Total Expenditures     | \$<br>214,929          | \$<br>130,170          | \$<br>196,251          | \$<br>223,726            | \$<br>225,099            | \$<br>612,000          | 271.8 | 88% |

## **Operating Expenditures**

• Additional Funds Budgeted for Marina P3 Project



## **COMMUNICATION & GRANTS – 109**

|  | 2021-2022<br>TD Activity | 2022-2023<br>TD Activity | 2023-2024<br>TD Activity | 2024-2025<br>Total Budget | 2024-2025<br>/TD Activity | 2025-2026<br>otal Budget | %       |
|--|--------------------------|--------------------------|--------------------------|---------------------------|---------------------------|--------------------------|---------|
| Communication & Grants - 109               |                          |                          |                          |                           |                           |                          |         |
| Total Personnel Expenditures               | \$<br>150,493            | \$<br>162,588            | \$<br>274,033            | \$<br>277,200             | \$<br>287,533             | \$<br>320,097            | 111.33% |
| Total Operating Expenditures               | \$<br>34,234             | \$<br>39,226             | \$<br>8,670              | \$<br>6,318               | \$<br>7,878               | \$<br>37,813             | 480.01% |
| Communications & Grants Total Expenditures | \$<br>184,727            | \$<br>201,814            | \$<br>282,703            | \$<br>283,518             | \$<br>295,410             | \$<br>357,910            | 121.16% |

## **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

## **Operating Expenditures**

Professional Services - Proposed New Website





|   | 021-2022<br>D Activity | 2022-2023<br>TD Activity | _  | 023-2024<br>D Activity | 2024-2025<br>otal Budget | 2024-2025<br>/TD Activity | 2025-2026<br>otal Budget | %       |
|---|------------------------|--------------------------|----|------------------------|--------------------------|---------------------------|--------------------------|---------|
| Information Technology – 110              |                        |                          |    |                        |                          |                           |                          |         |
| Total Personnel Expenditures              | \$<br>156,345          | \$<br>145,030            | \$ | 184,549                | \$<br>218,034            | \$<br>199,671             | \$<br>233,530            | 116.96% |
| Total Operating Expenditures              | \$<br>109,167          | \$<br>113,254            | \$ | 252,150                | \$<br>225,221            | \$<br>210,045             | \$<br>202,973            | 96.63%  |
| Information Tachnology                    |                        |                          |    |                        |                          |                           |                          |         |
| Information Technology Total Expenditures | \$<br>265,512          | \$<br>258,283            | \$ | 436,698                | \$<br>443,255            | \$<br>409,716             | \$<br>436,503            | 106.54% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

#### **Operating Expenditures**

Reduced Contractual Services from State of Florida Cyber Security Grant Funding





|                                      | 2021-2022<br>YTD Activity | 2022-2023<br>YTD Activity | 2023-2024<br>YTD Activity | 2024-2025<br>Total Budget | 2024-2025<br>YTD Activity | 2025-2026<br>Total Budget | %      |
|--------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------|
| Marina P3 Project - 115              |                           |                           |                           |                           |                           |                           |        |
| Total Operating Expenditures         | \$ -                      | \$ -                      | \$ -                      | \$ -                      | \$ 80,748                 | \$ 10,000                 | 12.38% |
|                                      |                           |                           |                           |                           |                           |                           |        |
| Marina P3 Project Total Expenditures | \$ -                      | \$ -                      | \$ -                      | \$ -                      | \$ 80,748                 | \$ 10,000                 | 12.38% |





|               |                              | 021-2022<br>D Activity | _  | 2022-2023<br>TD Activity | 023-2024<br>D Activity | 2024-2025<br>otal Budget | 2024-2025<br>/TD Activity | 2025-2026<br>otal Budget | %       |
|---------------|------------------------------|------------------------|----|--------------------------|------------------------|--------------------------|---------------------------|--------------------------|---------|
| Finance - 150 |                              |                        |    |                          |                        |                          |                           |                          |         |
|               | Total Personnel Expenditures | \$<br>501,805          | \$ | 443,647                  | \$<br>509,466          | \$<br>645,446            | \$<br>482,113             | \$<br>732,486            | 151.93% |
|               | Total Operating Expenditures | \$<br>89,293           | \$ | 102,252                  | \$<br>179,785          | \$<br>108,769            | \$<br>211,332             | \$<br>121,224            | 57.36%  |
|               |                              |                        |    |                          |                        |                          |                           |                          |         |
|               | Finance Total Expenditures   | \$<br>591,098          | \$ | 545,898                  | \$<br>689,251          | \$<br>754,215            | \$<br>693,445             | \$<br>853,710            | 123.11% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

## **Operating Expenditures**

- Professional Fees Eliminated Renewal of Legacy Software
- Contractual Services Eliminated Courier Service, Stopping Temporary Service with New Hires
- Training Prioritized

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|                                  | 2021-<br>YTD Ac | _     | 2022-2023<br>TD Activity | 2023-2024<br>TD Activity | 024-2025<br>tal Budget | 2024-2025<br>ΓD Activity | 2025-2026<br>otal Budget | 9 | %       |
|----------------------------------|-----------------|-------|--------------------------|--------------------------|------------------------|--------------------------|--------------------------|---|---------|
| Public Safety - 200              |                 |       |                          |                          |                        |                          |                          |   |         |
| Total Operating Expenditures     | \$ 3,19         | 7,787 | \$<br>3,410,785          | \$<br>3,501,610          | \$<br>4,034,102        | \$<br>4,033,023          | \$<br>4,148,236          | 1 | 102.86% |
|                                  |                 |       |                          |                          |                        |                          |                          |   |         |
| Public Safety Total Expenditures | \$ 3,19         | 7,787 | \$<br>3,410,785          | \$<br>3,501,610          | \$<br>4,034,102        | \$<br>4,033,023          | \$<br>4,148,236          | 1 | 102.86% |

- American Rescue Plan Funds No Longer Available
- Increased Policing Costs 3%





|                              | 2021-<br>YTD Ac |       | 22-2023<br>Activity | 23-2024<br>Activity | 024-2025<br>tal Budget | 024-2025<br>TD Activity | 025-2026<br>tal Budget | %       |
|------------------------------|-----------------|-------|---------------------|---------------------|------------------------|-------------------------|------------------------|---------|
| Emergency Management - 250   |                 |       |                     |                     |                        |                         |                        |         |
| Total Operating Expenditures | \$ 8            | 3,840 | \$<br>1,382         | \$<br>2,336         | \$<br>2,226            | \$<br>3,730             | \$<br>4,202            | 112.65% |
| Emergency Management         |                 |       |                     |                     |                        |                         |                        |         |
| Total Expenditures           | \$ 8            | 3,840 | \$<br>1,382         | \$<br>2,336         | \$<br>2,226            | \$<br>3,730             | \$<br>4,202            | 112.65% |

## **Operating Expenditures**

• Contractual Services Increased Based Cost





|   | 2021-2022<br>YTD Activity |         |    |         | _  | 2023-2024<br>TD Activity | 2024-2025<br>otal Budget | 2024-2025<br>/TD Activity | 2025-2026<br>otal Budget | %       |
|---|---------------------------|---------|----|---------|----|--------------------------|--------------------------|---------------------------|--------------------------|---------|
| Public Works Administration - 400       |                           |         |    |         |    |                          |                          |                           |                          |         |
| Total Personnel Expenditures            | \$                        | 441,552 | \$ | 453,169 | \$ | 467,315                  | \$<br>560,042            | \$<br>556,860             | \$<br>694,814            | 124.77% |
| Total Operating Expenditures            | \$                        | 31,871  | \$ | 24,546  | \$ | 27,163                   | \$<br>22,900             | \$<br>22,174              | \$<br>21,123             | 95.26%  |
| D. L.P. W. L. Adada                     |                           |         |    |         |    |                          |                          |                           |                          |         |
| Public Works Admin.  Total Expenditures | \$                        | 473,423 | \$ | 477,715 | \$ | 494,479                  | \$<br>582,942            | \$<br>579,034             | \$<br>715,937            | 123.64% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

## **Operating Expenditures**

Reallocated Costs from Contractual to Operating for Consistency





|               |                              | 2021-2022<br>YTD Activity |         | 2022-2023<br>FD Activity | 023-2024<br>D Activity | 2024-2025<br>otal Budget | 2024-2025<br>TD Activity | 2025-2026<br>otal Budget | %       |
|---------------|------------------------------|---------------------------|---------|--------------------------|------------------------|--------------------------|--------------------------|--------------------------|---------|
| Grounds - 406 |                              |                           |         |                          |                        |                          |                          |                          |         |
|               | Total Personnel Expenditures | \$                        | 342,324 | \$<br>303,902            | \$<br>348,142          | \$<br>451,447            | \$<br>453,602            | \$<br>539,337            | 118.909 |
|               | Total Operating Expenditures | \$                        | 73,485  | \$<br>153,450            | \$<br>143,317          | \$<br>141,027            | \$<br>190,372            | \$<br>198,843            | 104.45  |
|               | Total Capital Outlay         | \$                        | -       | \$<br>-                  | \$<br>19,345           | \$<br>-                  | \$<br>-                  | \$<br>-                  | 0.009   |
|               |                              |                           |         |                          |                        |                          |                          |                          |         |
|               | Grounds Total Expenditures   | \$                        | 415,809 | \$<br>457,352            | \$<br>510,804          | \$<br>592,474            | \$<br>643,973            | \$<br>738,180            | 114.639 |

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- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Contractual Services Increase Bert Bostrom Field/Grounds Maintenance
- Training Increased for Staff to Care for Bert Bostrom Field





|                  |                               | 2021-2022<br>YTD Activity |         | 2022-2023<br>YTD Activity |         | 023-2024<br>D Activity | 2024-2025<br>otal Budget | 2024-2025<br>TD Activity | 2025-2026<br>otal Budget | %       |
|------------------|-------------------------------|---------------------------|---------|---------------------------|---------|------------------------|--------------------------|--------------------------|--------------------------|---------|
| Facilities - 408 |                               |                           |         |                           |         |                        |                          |                          |                          |         |
|                  | Total Personnel Expenditures  | \$                        | 156,505 | \$                        | 162,334 | \$<br>178,235          | \$<br>315,272            | \$<br>288,859            | \$<br>330,506            | 114.42% |
|                  | Total Operating Expenditures  | \$                        | 235,631 | \$                        | 290,591 | \$<br>321,941          | \$<br>343,552            | \$<br>365,510            | \$<br>341,003            | 93.30%  |
|                  | Total Capital Outlay          | \$                        | 3,507   | \$                        | -       | \$<br>40,404           | \$<br>-                  | \$<br>-                  | \$<br>-                  | 0.00%   |
|                  |                               |                           |         |                           |         |                        |                          |                          |                          |         |
|                  | Facilities Total Expenditures | \$                        | 395,642 | \$                        | 452,925 | \$<br>540,580          | \$<br>658,824            | \$<br>654,369            | \$<br>671,509            | 102.62% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Professional Fee Increase for Pest Removal
- Contractual Services Includes Lower Janitorial & Air Conditioning Expenditures



## **VEHICLE MAINTENANCE – 410**

|                              | 2021-2022<br>YTD Activity |         |    |         | 2023-2024<br>TD Activity | 2024-2025<br>otal Budget | 2024-2025<br>YTD Activity | 2025-2026<br>otal Budget | %       |
|------------------------------|---------------------------|---------|----|---------|--------------------------|--------------------------|---------------------------|--------------------------|---------|
| Vehicle Maintenance - 410    |                           |         |    |         |                          |                          |                           |                          |         |
| Total Personnel Expenditures | \$                        | 191,904 | \$ | 208,642 | \$<br>209,258            | \$<br>232,729            | \$<br>229,200             | \$<br>246,288            | 107.46% |
| Total Operating Expenditures | \$                        | 100,665 | \$ | 102,197 | \$<br>170,064            | \$<br>207,955            | \$<br>197,285             | \$<br>176,912            | 89.67%  |
| Vehicle Maintenance          |                           |         |    |         |                          |                          |                           |                          |         |
| Total Expenditures           | \$                        | 292,570 | \$ | 310,840 | \$<br>379,322            | \$<br>440,684            | \$<br>426,485             | \$<br>423,200            | 99.23%  |

## **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Reduced Equipment Lease 1 Code Compliance Lease Transferred to CRA
- Reduced Repair & Maintenance Costs Reflective of Ongoing Expenditures



## **COMMUNITY DEVELOPMENT – 500**

|                            |   | 2021-2022<br>YTD Activity   |   |   |   |  | _   |  |  | 2024-2025<br>YTD Activity   |   |  | %   |
|----------------------------|---|---|---|---|---|--|---|--|--|---|---|--|---|
| ppment – 500               |   |   |   |   |   |  |   |  |  |   |   |  |   |
| cal Personnel Expenditures | \$  | 618,076   | \$  | 626,898   | \$  | 713,988  | \$  | 754,246  | \$   | 680,906   | \$  | 796,926  | 117.04%   |
| cal Operating Expenditures | \$  | 1,704,238   | \$  | 593,366   | \$  | 1,093,839  | \$  | 484,974  | \$   | 307,000   | \$  | 645,409  | 210.23%   |
| mmunity Development        |   |   | _   | 4 222 253   |   | 4 007 057  |   | 4 200 200  | _  | 007 007   | _   | 4 442 222  | 146.00%   |
|                            | al Personnel Expenditures al Operating Expenditures | ppment – 500  al Personnel Expenditures \$  al Operating Expenditures \$  mmunity Development | ppment – 500  al Personnel Expenditures \$ 618,076  al Operating Expenditures \$ 1,704,238  mmunity Development | ppment – 500  al Personnel Expenditures \$ 618,076 \$  al Operating Expenditures \$ 1,704,238 \$  mmunity Development | ppment – 500  al Personnel Expenditures \$ 618,076 \$ 626,898  al Operating Expenditures \$ 1,704,238 \$ 593,366  mmunity Development | yTD Activity YTD Activity Y  ppment – 500  al Personnel Expenditures \$ 618,076 \$ 626,898 \$  al Operating Expenditures \$ 1,704,238 \$ 593,366 \$  mmunity Development | yTD Activity YTD Activity YTD Activity  ppment – 500  al Personnel Expenditures \$ 618,076 \$ 626,898 \$ 713,988  al Operating Expenditures \$ 1,704,238 \$ 593,366 \$ 1,093,839  mmunity Development | yTD Activity YTD Activity To A | YTD Activity         YTD Activity         YTD Activity         YTD Activity         Total Budget           Implement – 500         \$ 618,076         \$ 626,898         \$ 713,988         \$ 754,246           In al Operating Expenditures         \$ 1,704,238         \$ 593,366         \$ 1,093,839         \$ 484,974           Immunity Development         * 1,704,238         * 1,093,839         * 1,093,839         * 1,093,839 | YTD Activity         YTD Activity         YTD Activity         Total Budget           opment – 500         ***         ***         ***         ***         ***         ***         ***         ***         ***         ***         ***         ***         **         *** <td>YTD Activity         YTD Activity         YTD Activity         Total Budget         YTD Activity           Opment – 500         ***         &lt;</td> <td>YTD Activity         YTD Activity         YTD Activity         Total Budget         YTD Activity         Total Budget&lt;</td> <td>YTD Activity         YTD Activity         YTD Activity         Total Budget         YTD Activity         Total Budget           Imprent – 500         \$ 618,076         \$ 626,898         \$ 713,988         \$ 754,246         \$ 680,906         \$ 796,926           Inal Operating Expenditures         \$ 1,704,238         \$ 593,366         \$ 1,093,839         \$ 484,974         \$ 307,000         \$ 645,409</td> | YTD Activity         YTD Activity         YTD Activity         Total Budget         YTD Activity           Opment – 500         ***         < | YTD Activity         YTD Activity         YTD Activity         Total Budget         YTD Activity         Total Budget< | YTD Activity         YTD Activity         YTD Activity         Total Budget         YTD Activity         Total Budget           Imprent – 500         \$ 618,076         \$ 626,898         \$ 713,988         \$ 754,246         \$ 680,906         \$ 796,926           Inal Operating Expenditures         \$ 1,704,238         \$ 593,366         \$ 1,093,839         \$ 484,974         \$ 307,000         \$ 645,409 |

#### **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Increase Contractual Services for Mobility Plan Update and New Town Impact Fees
- Increase in Building Official/Permitting/Plan Review & Inspection Costs Due to Higher Budgeted Permitting Revenue
- Training Prioritized/Funds Available in Reserve for Building Code Education





|                              | 2021-2022<br>YTD Activity |         |    |         | 2023-2024<br>TD Activity | 2024-2025<br>otal Budget | 2024-2025<br>/TD Activity | 2025-2026<br>otal Budget | %       |
|------------------------------|---------------------------|---------|----|---------|--------------------------|--------------------------|---------------------------|--------------------------|---------|
| Special Events - 600         |                           |         |    |         |                          |                          |                           |                          |         |
| Total Personnel Expenditures | \$                        | 213,198 | \$ | 226,643 | \$<br>299,750            | \$<br>352,272            | \$<br>351,550             | \$<br>395,358            | 112.46% |
| Total Operating Expenditures | \$                        | 106,490 | \$ | 266,615 | \$<br>381,083            | \$<br>283,687            | \$<br>288,303             | \$<br>327,294            | 113.52% |
| Special Events               |                           |         |    |         |                          |                          |                           |                          |         |
| Total Expenditures           | \$                        | 319,687 | \$ | 493,258 | \$<br>680,833            | \$<br>635,959            | \$<br>639,853             | \$<br>722,652            | 112.94% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Increased Sponsored Event Costs for Haitian Flag Day & Jet Set Summer Soccer Camp
- Reduced Promotional Activity Lighting for Town Hall Removed
- Funding Available for Chili Cook-Off!





|               |                              |          | 2021-2022<br>YTD Activity |    |         |    | 023-2024<br>D Activity | 2024-2025<br>otal Budget |    | 2024-2025<br>YTD Activity |    | 2025-2026<br>otal Budget | %       |
|---------------|------------------------------|----------|---------------------------|----|---------|----|------------------------|--------------------------|----|---------------------------|----|--------------------------|---------|
| Library - 700 |                              |          |                           |    |         |    |                        |                          |    |                           |    |                          |         |
|               |                              |          |                           |    |         |    |                        |                          |    |                           |    |                          |         |
|               | Total Personnel Expenditures | \$       | 338,525                   | \$ | 380,472 | \$ | 458,070                | \$<br>503,257            | \$ | 479,998                   | \$ | 571,631                  | 119.09% |
|               |                              |          |                           |    |         |    |                        |                          |    |                           |    |                          |         |
|               | Total Operating Expenditures | \$       | 77,380                    | \$ | 101,015 | \$ | 140,430                | \$<br>148,057            | \$ | 125,707                   | \$ | 163,468                  | 130.04% |
|               |                              |          |                           |    |         |    |                        |                          |    |                           |    |                          |         |
|               |                              |          |                           | _  |         | _  |                        |                          | _  |                           | _  |                          | 101 000 |
|               | Library Total Expenditures   | <b>Ş</b> | 415,905                   | \$ | 481,487 | \$ | 598,500                | \$<br>651,314            | Ş  | 605,705                   | Ş  | 735,099                  | 121.36% |

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Contractual Services- Reduced Janitorial Costs
- Library Materials Increase in Potential Grants Included in Revenue



## **GENERAL GOVERNMENT – 900**

|                              |    | 2021-2022   |    | 2022-2023   | ;  | 2023-2024   | 2  | 2024-2025   |    | 2024-2025   | 2  | 2025-2026   |         |
|------------------------------|----|-------------|----|-------------|----|-------------|----|-------------|----|-------------|----|-------------|---------|
| General Government - 900     | Υ  | TD Activity | Υ  | TD Activity | Y  | TD Activity | To | otal Budget | Υ  | TD Activity | To | otal Budget | %       |
|                              |    |             |    |             |    |             |    |             |    |             |    |             |         |
| Total Personnel Expenditures | \$ | -           | \$ | -           | \$ | -           | \$ | 315,438     | \$ | 315,438     | \$ | -           | 0.00%   |
|                              |    |             |    |             |    |             |    |             |    |             |    |             |         |
| Total Operating Expenditures | \$ | 571,151     | \$ | 700,904     | \$ | 337,514     | \$ | 564,756     | \$ | 411,053     | \$ | 277,510     | 67.51%  |
|                              |    |             |    |             |    |             |    |             |    |             |    |             |         |
| Total Debt Service           | \$ | 580,230     | \$ | 896,009     | \$ | 278,294     | \$ | 278,890     | \$ | 278,891     | \$ | 590,720     | 211.81% |
|                              |    |             |    |             |    |             |    |             |    |             |    |             |         |
| Total Other Uses             | \$ | 1,021,880   | \$ | 1,224,829   | \$ | 1,409,684   | \$ | 2,233,015   | \$ | 1,871,692   | \$ | 3,068,458   | 163.94% |
|                              |    |             |    |             |    |             |    |             |    |             |    |             |         |
|                              |    |             |    |             |    |             |    |             |    |             |    |             |         |
| General Government           |    |             |    |             |    |             |    |             |    |             |    |             |         |
| Total Expenditures           | \$ | 2,173,261   | \$ | 2,821,742   | \$ | 2,025,492   | \$ | 3,392,099   | \$ | 2,877,073   | \$ | 3,936,688   | 136.83% |

#### **Personnel Expenditures**

- No new positions, three (3) existing positions are being repurposed, 49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Professional Fees Include Indirect Cost Allocation Review, Quarterly Town Newsletters
- Beautification Reserve for Driveway Grants
- Bank of America Loan Early Repayment (2028)
- Transfer to Public Improvement Fund for Reimbursement of Various Marina P3 2021 2024 Expenditures





|                                 | 2021-2022<br>YTD Activity | 2022-2023<br>YTD Activity | 2023-2024<br>YTD Activity | 2024-2025<br>Total Budget | 2024-2025<br>YTD Activity | 2025-2026<br>Total Budget | %       |
|---------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------|
| Fund 001 - General Fund         |                           |                           | _                         |                           |                           |                           |         |
| General Fund Total Expenditures | \$<br>12,445,275          | \$<br>12,351,652          | \$<br>13,357,431          | \$<br>15,131,863          | \$<br>14,304,407          | \$<br>17,159,798          | 119.96% |
|                                 |                           |                           |                           |                           |                           |                           |         |
| Total General Fund Revenues     | \$<br>15,456,636          | \$<br>13,310,122          | \$<br>13,985,532          | \$<br>15,131,863          | \$<br>14,902,004          | \$<br>17,159,798          | 115.15% |









|   | 2021-2022<br>YTD Activity | 2022-2023<br>YTD Activity | 2023-2024<br>YTD Activity | 2024-2025<br>Total Budget | 2024-2025<br>YTD Activity | 2025-2026<br>Total Budget | %        |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|----------|
| Public Improvement Fund - 160                 |                           |                           |                           |                           |                           |                           |          |
| Total Revenue                                 | \$ 190,140                | \$ 274,779                | \$ 75,574                 | \$ -                      | \$ 9,029                  | \$ 470,400                | 5209.88% |
| Total Operating Expenditures                  | \$ 636,733                | \$ 611,502                | \$ 185,200                | \$ -                      | \$ 6,784                  | \$ 9,893                  | 145.83%  |
| Total Other Uses                              | \$ 401,935                | \$ -                      | \$ -                      | \$ -                      | \$ -                      | \$ 460,507                |          |
|   |                           |                           |                           |                           |                           |                           |          |
| Public Improvement Fund<br>Total Expenditures | \$ 1,038,668              | \$ 611,502                | \$ 185,200                | \$ -                      | \$ 6,784                  | \$ 470,400                | 6933.96% |

## **Operating Expenditures**

Kelsey Park Master Plan Projects Supplement with US Department of Interior Land & Water Conservation Grant –
 50% Match Allowing for \$1,000,000 in Projects









| Streets & Roads<br>Fund - 190 | Description | ,  | 2021-2022<br>YTD Activity | ,  | 2022-2023<br>YTD Activity | 2023-2024<br>YTD Activity | 7  | 2024-2025<br>Total Budget | ,  | 2024-2025<br>YTD Activity | 7  | 2025-2026<br>Total Budget | %        |
|-------------------------------|-------------|----|---------------------------|----|---------------------------|---------------------------|----|---------------------------|----|---------------------------|----|---------------------------|----------|
| Revenue Total:                |             | \$ | 384,283                   | \$ | 398,536                   | \$<br>398,732             | \$ | 581,138                   | \$ | 351,904                   | \$ | 393,752                   | 111.89%  |
|                               |             |    |                           |    |                           |                           |    |                           |    |                           |    |                           |          |
| Total Personnel Ex            | penditures  | \$ | 145,311                   | \$ | 137,508                   | \$<br>116,747             | \$ | 63,094                    | \$ | 1,565                     | \$ | 71,070                    | 4541.21% |
| Total Operating Ex            | penditures  | \$ | 181,203                   | \$ | 207,243                   | \$<br>228,458             | \$ | 346,887                   | \$ | 185,765                   | \$ | 242,359                   | 130.47%  |
| Total Capital Outla           | зу          | \$ | 87,088                    | \$ | 1,938                     | \$<br>16,863              | \$ | 98,137                    | \$ | 97,428                    | \$ | -                         | 0.00%    |
| Total Other Uses              |             | \$ | 112,443                   | \$ | 113,673                   | \$<br>132,299             | \$ | 73,020                    | \$ | 73,021                    | \$ | 80,323                    | 110.00%  |
| Expense Total:                |             | \$ | 526,045                   | \$ | 460,363                   | \$<br>494,367             | \$ | 581,138                   | \$ | 357,778                   | \$ | 393,752                   | 110.05%  |
| Profit/(Loss)                 |             | \$ | (141,762)                 | \$ | (61,827)                  | \$<br>(95,635)            | \$ | -                         | \$ | (5,874)                   | \$ | -                         |          |





- No new positions, three (3) existing positions are being repurposed,
   49.3 FTE (full-time equivalents)
- Annual COLA & Merit Increase
- Increase in Employee Benefits (i.e., health, dental, vision, life, disability, etc.)
- New FRS Retirement Cost
- Total personnel expenditures increased 8% over FY 2025 budget

- Increased Electric Cost With New Lighting
- Sidewalk Repairs









- Current Known Grant Projects
- PBC Discretionary Surtax Funds Sunset December 2025, Reduced Funding for Capital Projects

# THANK YOU

**QUESTIONS & COMMENTS** 



Exhibit B

Mr Mayor, Vice Mayor, Commissioners,

I appreciate that you have a huge task wading through all of the proposed budget information.

I also want to say that I am not questioning any town employee's performance.

But when I did a quick look through salaries I see some huge increases in the past few years - 25 & 26% jumps. I've attached that data so quickly illustrate this fact. When I compare some current salaries to the Evergreen Solutions compensation study done in 2022, some of those percentage jumps look equitable and some do not. Granted, that study was three years ago.

I also have a question about how the Merit and Cost of Living increases are calculated. Why is the calculation based on what is labeled "Year to Date Activity/ YTD" and not based on last year's budgeted salary amount? What IS "Year to Date Activity"? I tried to find it defined in any of the agenda packet documents but couldn't.

For example, the Community Development Director's <u>budgeted salary</u> for **FY 2025 was \$144,997**. But page 171 of the **FY 2026** Proposed General Fund Expenditure Budget shows that position has a <u>"current salary"</u> of more - **\$152,318**. And that same amount is described as **Year To Date Activity" on page 190**.

| ∀ Draw √ 🔘 🗇              | ā                        | -      | + 🖅 171 c         | el 🤄 1851               |              |                             |
|---------------------------|--------------------------|--------|-------------------|-------------------------|--------------|-----------------------------|
| Department                | Position                 | Status | Current<br>Salary | Merit<br>Increase<br>3% | COLA<br>1.5% | Total<br>Expected<br>Salary |
| 500 - Community Devi Dire | ector - Community Develo | pment  | \$152,318         | \$4,570                 | \$2,285      | \$159,173                   |

That Year to Date salary is \$7,494 more than what was budgeted for FY 2025. So I ask again – What's the difference between the budgeted salary and the Year to Date Activity amount?

| Fund 001 - Genera     | l Fund             | 1000                                     | 24-2025<br>al Budget | 3 20.2 | 024-2025<br>D Activity | 433 min m | 5-2026<br>Budget | %       |
|-----------------------|--------------------|--|----------------------|--------|------------------------|-----------|------------------|---------|
| Community Develop     | nent - 500         | 37 28 7                                  |                      | 100    |                        |           |                  |         |
| Personnel Expenditure | s                  | 30 00 00 00 00 00 00 00 00 00 00 00 00 0 |                      |        |                        |           |                  |         |
| 001-524-500-11000     | Executive Salaries | S  | 144,997              | S      | 152,491                | \$        | 159,173          | 104.38% |

If the YTD amount is a bonus, those should not be included in a position's base salary, according to Investopedia, Forbes and the US Dept of Labor.

Thank you.

Susan LaFontaine

| FY year | Position & "Budgeted" Salary | \$ Increase from prior year | Percent Increase from prior year |
|---------|------------------------------|-----------------------------|----------------------------------|
|         | Town Clerk                   |                             |                                  |
| 2021    | \$83,802                     |                             |                                  |
| 2022    | \$89,997                     | \$6,195                     | 7.4%                             |
| 2023    | \$91,811                     | \$1,814                     | 2.0%                             |
| 2024    | \$115,003                    | \$23,192                    | 25.3%                            |
| 2025    | \$115,003                    | \$0                         | 0.0%                             |
| 2026    | \$130,046                    | \$15,043                    | 13.1%                            |
|         | Finance Director             |                             |                                  |
| 2021    | \$96,905                     |                             |                                  |
| 2022    | \$100,251                    | \$3,346                     | 3.5%                             |
| 2023    | \$115,000                    | \$14,749                    | 14.7%                            |
| 2024    | \$119,937                    | \$4,937                     | 4.3%                             |
| 2025    | \$140,005                    | \$20,068                    | 16.7%                            |
| 2026    | \$136,176                    | -\$3,829                    | -2.7%                            |
|         | Community Development        |                             |                                  |
| 2021    | \$94,181                     |                             |                                  |
| 2022    | \$93,657                     | -\$524                      | -0.6%                            |
| 2023    | \$95,934                     | \$2,277                     | 2.4%                             |
| 2024    | \$115,003                    | \$19,069                    | 19.9%                            |
| 2025    | \$144,997                    | \$29,994                    | 26.1%                            |
| 2026    | \$159,173                    | \$14,176                    | 9.8%                             |
|         | Chief Public Info            |                             |                                  |
|         | Officer(PIO)/Grant Writer    |                             |                                  |
| 2021    | \$93,581                     |                             |                                  |
| 2022    | \$99,227                     | \$5,646                     | 6.0%                             |
| 2023    | \$99,237                     | \$10                        | 0.0%                             |
| 2024    | \$118,739                    | \$19,502                    | 19.7%                            |
| 2025    | \$147,888                    | \$29,149                    | 24.5%                            |
| 2026    | \$163,955                    | \$16,067                    | 10.9%                            |

These are the "budgeted" amounts, not "YTD Activity" amounts

# Classification and Compensation Study for the Town of Lake Park

May 15, 2023

equity within the plan. The recommendations offered in this study are intended to meet the the 2022 study was to update the existing pay plan as well as ensure internal and external ("the Town") to conduct a Classification and Compensation Study for all employees. Evergreen previously conducted a Pay and Compensation Study for the Town in 2019. The purpose of Town's desire to attract and retain qualified employees. In February 2022, Evergreen Solutions ("Evergreen") was retained by the Town of Lake Park

# Excerpts from pages 25 & 26 from study year 2022:

|  | Survey Mintr | mum    | Survey Midp  | oint   | Survey Maxin | mum    |
|--|--------------|--------|--------------|--------|--------------|--------|
| Classification                           | Average      | % Diff | Average      | % Diff | Average      | % Diff |
| Director - Community Development         | \$104,687.18 | .7.9   | \$130,244.53 | 5.5%   | \$155,801.88 | -3.8%  |
| Director - Finance                       | \$106,794,45 | .9.9%  | \$135,146.51 | .9.1%  | \$163,498.57 | -8.7%  |
| Director - Special Events                | \$70,648.70  | 31.2%  | \$87,540.11  | 33.9%  | \$104,431.53 | 35.8%  |
| Grants Writer/Public Information Officer | \$65,054.83  | 39.2%  | \$85,290.99  | 36.5%  | \$105,527.15 | 34.8%  |
| Planner                                  | \$53,345.85  | -7.2%  | \$70,457,45  | 10.7%  | \$87,569.05  | 12.9%  |
| Town Clerk                               | \$78,761.80  | 20.5×  | \$99.788.60  | 21.1%  | \$120,815.39 | 21 5%  |

| Pg 89 150 - <b>Finance</b> | <b>D</b>                    | Pg 171 500 -  | 0                           |
|----------------------------|-----------------------------|---|-----------------------------|
| inance                     | Department                  | Community Dev   | Department                  |
| Director - Finance         | Position                    | $_{ m Pg}$ 171 500 - Community Dev $_{ m I}$ Director - Community Development | Position                    |
|                            | Status                      | Development   | Status                      |
| \$130,312                  | Current<br>Salary           | \$152,318   | Current<br>Salary           |
| \$3,909                    | Merit<br>Increase<br>3%     | \$4,570   | Merit<br>Increase           |
| \$1,955                    | COLA<br>1.5%                | \$2,285   | COLA<br>1.5%                |
| \$136,176                  | Total<br>Expected<br>Salary | \$159,173   | Total<br>Expected<br>Salary |

| Pg 47                  |                             | Pg 171  |                             | Pg 65   |                             | Pg 192                      |                         |
|------------------------|-----------------------------|---|-----------------------------|---|-----------------------------|-----------------------------|-------------------------|
| Pg 47 106 - Town Clerk | Department                  | 500 - Community Dev. Planner - PT 500 - Community Dev. Planner - PT | Department                  | 109 - Communication   | Department                  | 600 - Special Events        | Department              |
| Town Clerk             | Position                    | ev. Planner - PT  | Position                    | 109 - Communication: Grants Writer/Chief Public Information Offic | Position                    | s Director - Special Events | Position                |
|                        | Status                      |   | Status                      | ormation Offic  | Status                      |                             | Status                  |
| \$124,446              | <b>Current Salary</b>       | \$69,742<br>\$36,837  | Current<br>Salary           | \$156,894   | Current<br>Salary           | \$120,827                   | <b>Current Salary</b>   |
| \$3,733                | Merit<br>Increase<br>3%     | \$2,092<br>\$1,105  | Merit<br>Increase<br>3%     | \$4,707   | Merit<br>Increase<br>3%     | \$3,625                     | Merit<br>Increase<br>3% |
| \$1,867                | COLA<br>1.5%                | \$1,046<br>\$553  | COLA<br>1.5%                | \$2,353   | COLA<br>1.5%                | \$1,812                     | COLA<br>1.5%            |
| \$130,046              | Total<br>Expected<br>Salary | \$72,881<br>\$38,494  | Total<br>Expected<br>Salary | \$163,955   | Total<br>Expected<br>Salary | \$126,264                   | Total Expected Salary   |

Exhibit C

Director - Finance

Director - Information Technology

Director - Library

Director - Marina

Director - Public Works

Director - Special Events

Grant Writer/Chief Public Information Officer

Town Clerk

Only two (2) mandated by Town Charter:

# **Town Clerk**

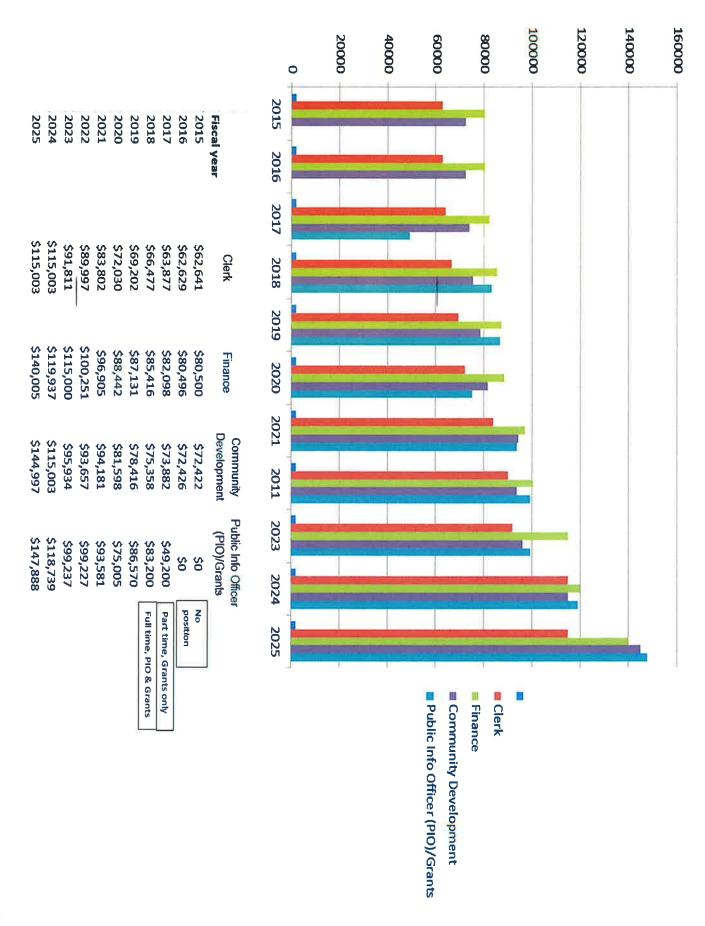
Director - Finance

Two charts compare salary disparities with non-mandated departments.

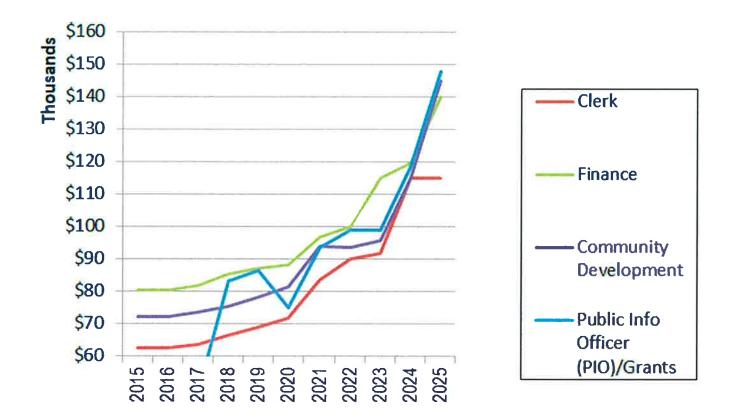
**Director - Community Development** 

**Grant Writer/Chief Public Information Officer** 

FY 2015 - FY 2025 Salary Increases



# FY 2015 - FY 2025 Salary Increases



| Fiscal year | Clerk     | Finance   | Community<br>Development | Public Info Office<br>(PIO)/Grants | er                      |
|-------------|-----------|-----------|--------------------------|------------------------------------|-------------------------|
| 2015        | \$62,641  | \$80,500  | \$72,422                 | \$0                                | No                      |
| 2016        | \$62,629  | \$80,496  | \$72,426                 | \$0                                | position                |
| 2017        | \$63,877  | \$82,098  | \$73,882                 | \$49,200                           | Part time, Grants only  |
| 2018        | \$66,477  | \$85,416  | \$75,358                 | \$83,200                           | Full time, PIO & Grants |
| 2019        | \$69,202  | \$87,131  | \$78,416                 | \$86,570                           |                         |
| 2020        | \$72,030  | \$88,442  | \$81,598                 | \$75,005                           |                         |
| 2021        | \$83,802  | \$96,905  | \$94,181                 | \$93,581                           |                         |
| 2022        | \$89,997  | \$100,251 | \$93,657                 | \$99,227                           |                         |
| 2023        | \$91,811  | \$115,000 | \$95,934                 | \$99,237                           |                         |
| 2024        | \$115,003 | \$119,937 | \$115,003                | \$118,739                          |                         |
| 2025        | \$115,003 | \$140,005 | \$144,997                | \$147,888                          |                         |

# Town of Lake Park PUBLIC COMMENT CARD

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Meeting Date 8/28/2025

Cards must be submitted before the item is discussed!!

\*\*\*Three (3) minute limitation on all comments

Name:

Address:

If you are interested in receiving Town information through Email, please provide your E-mail address:

I would like to make comments on the following Agenda Item:

I would like to make comments on the following Non-Agenda Item(s):

Instructions: Please complete this card, including your name and address; once the card has been completed, give it to the Town Clerk. The Mayor will call your name when it is time for you to speak. Comments are limited to three (3) minutes per individual.

Exhibit B

Mr Mayor, Vice Mayor, Commissioners,

I appreciate that you have a huge task wading through all of the proposed budget information.

I also want to say that I am not questioning any town employee's performance.

But when I did a quick look through salaries I see some huge increases in the past few years - 25 & 26% jumps. I've attached that data so quickly illustrate this fact. When I compare some current salaries to the Evergreen Solutions compensation study done in 2022, some of those percentage jumps look equitable and some do not. Granted, that study was three years ago.

I also have a question about how the Merit and Cost of Living increases are calculated. Why is the calculation based on what is labeled "Year to Date Activity/ YTD" and not based on last year's budgeted salary amount? What IS "Year to Date Activity"? I tried to find it defined in any of the agenda packet documents but couldn't.

For example, the Community Development Director's <u>budgeted salary</u> for **FY 2025 was \$144,997**. But page 171 of the **FY 2026** Proposed General Fund Expenditure Budget shows that position has a <u>"current salary"</u> of more - \$152,318. And that same amount is described as **Year To Date Activity" on page 190**.

| V Draw V Q 🗇             | als Ask Copile:            | 1.00   | + 🖼 171           | ol 741 ( P) ( 10        |              |                             |
|--------------------------|----------------------------|--------|-------------------|-------------------------|--------------|-----------------------------|
| Department               | Position                   | Status | Current<br>Salary | Merit<br>Increase<br>3% | COLA<br>1.5% | Total<br>Expected<br>Salary |
| 500 - Community Devi Dir | ector - Community Developm | nent   | \$152,318         | \$4,570                 | \$2,285      | \$159,173                   |

That Year to Date salary is \$7,494 more than what was budgeted for FY 2025. So I ask again – What's the difference between the budgeted salary and the Year to Date Activity amount?

| Fund 001 - Gener     | al Fund            | 122000 | 4-2025<br>Budget | 0.000 | 24-2025<br>Activity | - Principle | -2026<br>Budget | *      |
|----------------------|--------------------|--------|------------------|-------|---------------------|-------------|-----------------|--------|
| Community Develop    | oment - 500        |        |                  |       |                     |             |                 |        |
| Personnel Expenditur | res                | #<br># |                  |       |                     |             |                 |        |
| 001-524-500-11000    | Executive Salaries | \$     | 144,997          | \$    | 152,491             | \$          | 159.173         | 104.38 |

If the YTD amount is a bonus, those should not be included in a position's base salary, according to Investopedia, Forbes and the US Dept of Labor.

Thank you.

Susan LaFontaine

| FY year                                      | Position & "Budgeted" Salary   | \$ Increase from prior year                            | Percent Increase from prior year        |
|--|--|--|---|
| 2021<br>2022<br>2023<br>2024<br>2025<br>2026 | Town Clerk<br>\$83,802<br>\$89,997<br>\$91,811<br>\$115,003<br>\$115,003<br>\$130,046                | \$6,195<br>\$1,814<br>\$23,192<br>\$0<br>\$15,043      | 7.4%<br>2.0%<br>25.3%<br>0.0%<br>13.1%  |
| 2021<br>2022<br>2023<br>2024<br>2025<br>2026 | Finance Director<br>\$96,905<br>\$100,251<br>\$115,000<br>\$119,937<br>\$140,005<br>\$136,176        | \$3,346<br>\$14,749<br>\$4,937<br>\$20,068<br>-\$3,829 | 3.5%<br>14.7%<br>4.3%<br>16.7%<br>-2.7% |
| 2021<br>2022<br>2023<br>2024<br>2025<br>2026 | Community Development<br>\$94,181<br>\$93,657<br>\$95,934<br>\$115,003<br>\$144,997<br>\$159,173     | -\$524<br>\$2,277<br>\$19,069<br>\$29,994<br>\$14,176  | -0.6%<br>2.4%<br>19.9%<br>26.1%<br>9.8% |
| 2021<br>2022<br>2023<br>2024<br>2025<br>2026 | Chief Public Info Officer(PIO)/Grant Writer \$93,581 \$99,227 \$99,237 \$118,739 \$147,888 \$163,955 | \$5,646<br>\$10<br>\$19,502<br>\$29,149<br>\$16,067    | 6.0%<br>0.0%<br>19.7%<br>24.5%<br>10.9% |

These are the "budgeted" amounts, not "YTD Activity" amounts

# Classification and Compensation Study for the Town of Lake Park

May 15, 2023

Town's desire to attract and retain qualified employees. equity within the plan. The recommendations offered in this study are intended to meet the the 2022 study was to update the existing pay plan as well as ensure internal and external previously conducted a Pay and Compensation Study for the Town in 2019. The purpose of ("the Town") to conduct a Classification and Compensation Study for all employees. Evergreen In February 2022, Evergreen Solutions ("Evergreen") was retained by the Town of Lake Park

# Excerpts from pages 25 & 26 from study year 2022:

|  | Survey Minir | num    | Survey Midp  | oint   | Survey Maxin | mun        |
|--|--------------|--------|--------------|--------|--------------|------------|
| Classingation                            | Average      | % Diff | Average      | % D/ff | Average      | % Diff     |
| Director - Community Development         | \$104,687.18 | -7.9%  | \$130,244.53 | 5.58   | \$155,801.88 | ش<br>ش     |
| Director - Finance                       | \$106,794.45 | -9.9%  | \$135,146.51 | 9.1%   | \$163,498.57 | 6.7%       |
| Director - Special Events                | \$70,648.70  | 31.2%  | \$87,540.11  | 33,9%  | \$104,431.53 | (3)<br>(5) |
| Grants Writer/Public Information Officer | \$65,054.83  | 39.2%  | \$85,290.99  | 36.5%  | \$105,527,15 | 34.8%      |
| Planner                                  | \$53,345.85  | 7.2%   | \$70,457,45  | -10.7% | \$87,569.05  | -12.9%     |
| Town Clerk                               | \$78,761.80  | 30.5%  | 400 799 GO   | )<br>) | \$120 R15 30 | a<br>n     |

| Pg 89 150 - <b>Finance</b> | Department                  | Pg 171 500 - Comr  | Department         |
|----------------------------|-----------------------------|--|--------------------|
|                            | ment                        | nunity Dev. Dire   | ment               |
| Director - Finance         | Position                    | $\rho_{g}$ 171 $500$ - Community Devi Director - Community Development | Position           |
|                            | Status                      | opment   | Status             |
| \$130 312                  | Current<br>Salary           | \$152,318  | Current<br>Salary  |
| \$3.909                    | Merit<br>Increase<br>3%     | \$4,570  | Merit<br>Increase  |
| <b>\$1</b> .955            | COLA<br>1.5%                | \$2,285  | 1.5%               |
| \$136,176                  | Total<br>Expected<br>Salary | \$159,173  | Expected<br>Salary |

| Current Ir   |                      |                       |  |
|--|----------------------|-----------------------|--|
|  |                      | rrent Merit           |  |
| 47 57  | \$69,742<br>\$36,837 |                       |  |
| The same of the sa | Current In<br>Salary | Tent Increase lary 3% |  |
| <b>4</b> 77  | \$156,894            | \$156,894 \$4,707     |  |
|  | Current Ir<br>Salary | alary 3%              |  |
| _  | \$120,827            | 120,827 \$3,625       |  |
| 8 ⊏  | Current in Salary    | Merit Increase 3%     |  |

# ALE PARTY

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Name: Pablo Perhaus
Address: 221 E Kalmia Dr Lakefack, Fu

If you are interested in receiving Town information through Email, please provide your E-mail address: Pablo Parhaus & gnaclo Com

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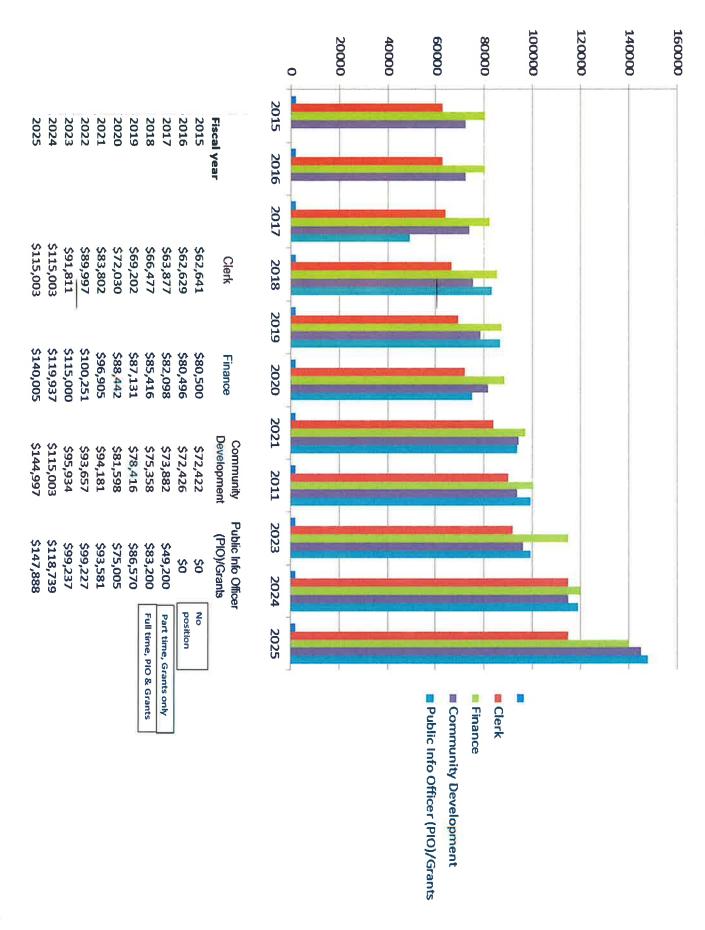
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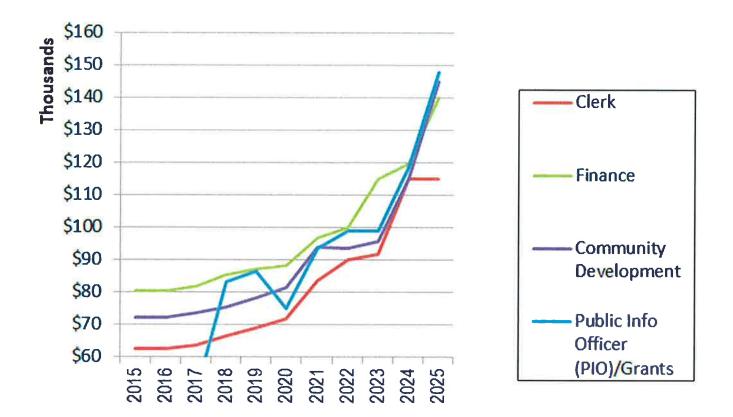
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completed, give it to the Town Clerk. The Mayor will call your name when it is time for you to speak.

Did not Speak. Left the meeting.

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