

#### KETCHUM URBAN RENEWAL AGENCY

Tuesday, February 21, 2023 at 2:00 PM 191 5th Street West, Ketchum, Idaho 83340

#### AGENDA

#### **PUBLIC PARTICIPATION INFORMATION**

Public information on this meeting is posted outside City Hall.

We welcome you to watch Council Meetings via live stream. You will find this option on our website at <u>https://www.ketchumura.org/kura/meetings</u>.

If you would like to comment on a public hearing agenda item, please select the best option for your participation:

- Join us via Zoom (please mute your device until called upon).
   Join the Webinar: https://ketchumidaho-org.zoom.us/j/85620250939
   Webinar ID: 856 2025 0939
- 2. Join us at City Hall.
- 3. Submit your comments in writing at <u>info@ketchumura.org</u> (by noon the day of the meeting).

This agenda is subject to revisions. All revisions will be underlined.

### CALL TO ORDER: ROLL CALL: COMMUNICATIONS FROM THE BOARD OF COMMISSIONERS: CONSENT CALENDAR: (ALL ACTION ITEMS)

- 1. ACTION ITEM: Approval of January 17, 2023 Minutes
- 2. ACTION ITEM: Approval of February 6, 2023 Minutes
- 3. ACTION ITEM: Approval of Bills
- 4. ACTION ITEM: Adoption of Resolution 23-URA01 Establishing the Custodian of Records

#### DISCUSSION ITEMS:

- 5. Update on Legislative Actions
- <u>6.</u> Quarterly Update from Sun Valley Economic Development

#### **ACTION ITEMS:**



- 7. ACTION ITEM: Recommendation to review and tentatively approve the 2022 Annual Report for the Ketchum Urban Renewal Agency and set the date for the public meeting
- 8. ACTION ITEM: Recommendation to approve Legal Services Agreement 50086 with Elam and Burke for 1st and Washington Legal Services
- <u>9.</u> ACTION ITEM: Recommendation to Amend Agreement 50075 between the KURA and the City for Administrative Services
- <u>10.</u> ACTION ITEM: Review and Approval of the Letter Addressing KURA Comments per the Agreement to Negotiate Exclusively

#### ADJOURNMENT:



#### **Meeting Minutes**

#### Tuesday, January 17, 2023, 2:00pm Ketchum City Hall

#### CALL TO ORDER:

Chair Susan Scovell called the meeting to order at 2:00 p.m.

#### ROLL CALL:

#### Present

Chair Susan Scovell Board Member Jim Slanetz Board Member Gary Lipton Board Member Casey Burke Board Member Amanda Breen Board Member Tyler Davis-Jeffers Vice Chair Casey Dove—Joined at 2:03pm

#### **Other attendees:**

Suzanne Frick, KURA Executive Director Jade Riley, City Administrator Abbey Germaine, KURA Counsel (*via Zoom*) Ryan Armbruster, KURA Counsel (*via Zoom*) Eric Heringer MD at Piper Jaffray Mark Edlen Wood River Community Housing Trust

#### CONSENT CALENDAR: (Video 00:01:04) all action items

- Motion to approve December 19, 2022, minutes. (00:01:29 in video) Motion made by Amanda Breen; seconded by Casey Burke Ayes: Gary Lipton, Susan Scovell, Casey Burke, Casey Dove, Tyler Davis-Jeffers, Amanda Breen Nays: None Recused: Jim Slanetz
- Motion to approve the bills as included in the package. (00:03:54 in video) Motion made by Susan Scovell; seconded by Jim Slanetz Ayes: Gary Lipton, Susan Scovell, Casey Burke, Casey Dove, Tyler Davis-Jeffers, Amanda Breen, Jim Slanetz Nays: None



#### **DISCUSSION ITEMS:**

- 3. Review and discussion of responses to RPF questions from the Board. Presented by: Suzanne Frick (00:04:04 in video)
- 4. Legislative update (00:08:34) Presented by: Ryan Armbruster

#### ACTION ITEMS: (Video 00:10:58)

 Consideration and Adoption of Resolution 22-URA13 approving the Agreement to Negotiate Exclusively 50082 for the 1<sup>st</sup> and Washington Project Presented by: Abbey Germaine and Ryan Armbruster KURA Counsel (00:11:20 in video)

**Questions and comments by board members** (00:18:37 in video)

Motion to adopt Resolution 22-URA13 approving the Agreement to Negotiate Exclusively 50082 for the 1<sup>st</sup> and Washington Project. (00:25:31 in video) Motion made by Susan Scovell; seconded by Casey Dove Ayes: Gary Lipton, Susan Scovell, Casey Burke, Casey Dove, Tyler Davis-Jeffers, Jim Slanetz Nays: None Recused: Amanda Breen

6. Presentation, discussion, and direction to staff on options to fund public parking within 1<sup>st</sup>and Washington project.

Introduced by: Suzanne Frick (00:25:48 in video) Presented by: Eric Heringer (00:28:38 in video) Joined by: Mark Edlen

**Questions, comments, and discussion by presenters and board members** (00:57:35 in video)

Direction to staff to explore different parking options and return to the board with options for consideration.

7. Approval of Agreement 50083 and 50084 with Skinner Fawcett for Bond Counsel Services associated with the development of the property at 1<sup>st</sup> and Washington and potential bond financing to fund public parking. Presented by: Ryan Armbruster (01:38:36 in video)

Motion made to approve service agreements 50082 and 50084 with Skinner Fawcett Motion made by Amanda Breen; seconded by Casey Dove (01:40:17 in video) Ayes: Gary Lipton, Susan Scovell, Casey Burke, Casey Dove, Tyler Davis-Jeffers, Jim Slanetz



Amanda Breen Nays: None

#### ADJOURNMENT:

Motion made by Amanda Breen; seconded by Casey Dove (video 01:40:28 in video) **Ayes:** Gary Lipton, Susan Scovell, Casey Burke, Casey Dove, Tyler Davis-Jeffers, Amanda Breen, Jim Slanetz **Nays:** None

Susan Scovell, Chair

ATTEST:

Trent Donat KURA Secretary



#### **Meeting Minutes**

Monday, February 6, 2023,	2:00pm	Ketchum City Hall

#### CALL TO ORDER:

Chair Susan Scovell called the meeting to order at 2:00 p.m. (00:00:25 in video)

#### **ROLL CALL:**

#### Present

Chair Susan Scovell Vice Chair Casey Dove – via teleconference Board Member Gary Lipton – via teleconference Board Member Casey Burke Board Member Jim Slanetz Board Member Amanda Breen Board Member Tyler Davis-Jeffers—Via teleconference

#### Other attendees:

Suzanne Frick, KURA Executive Director Jade Riley, City Administrator Abbey Germaine, KURA Counsel Ryan Armbruster, KURA Counsel Scott Martin, with Desman Parking Consultants

#### DISCUSSION ITEMS: (00:01:10 in video)

 Update on 1<sup>st</sup> and Washington Presented by: Suzanne Frick (00:01:14 in video)

#### ACTION ITEMS: (00:04:39 in video)

2. Approval of scope of work and Agreement 50085 with Desman Presented by: Suzanne Frick (00:04:47 in video)

Motion to approve Agreement 50085 (00:07:28 in video) Motion made by Jim Slanetz; seconded by Gary Lipton Ayes: Gary Lipton, Susan Scovell, Casey Burke, Casey Dove, Tyler Davis-Jeffers, Jim Slanetz Nays: None Recused: Amanda Breen



#### ADJOURNMENT:

Motion to adjourn 2:09pm Motion made by Susan Scovell; seconded by Gary Lipton Ayes: Gary Lipton, Jim Slanetz, Casey Burke, Casey Dove, Amanda Breen, Susan Scovell, Tyler Davis-Jeffers Nays: None

Susan Scovell, Chair

ATTEST:

Trent Donat KURA Secretary

Payment Approval Report - URA Report Report dates: 8/1/2022-2/16/2023

Net Invoice Amount

660.00 1,800.00 814.50 6,532.60

9,093.69

9,051.92

27,952.71

27,952.71

27,952.71

Only unpaid invoices included.		
[Report].GL Account Number = "	9610000000"-"98480	09999"
Vendor Name	Invoice Number	Description
URBAN RENEWAL AGENCY		
URBAN RENEWAL EXPENDITU	RES	
98-4410-4200 PROFESSIONAL SE	RVICES	
KETCHUM COMPUTERS, INC.	19370KURA	KURA SET UP LAPTOP, SHAREPOINT, LIBRARY WORKSATION
SKINNER FAWCETT	45848	Professional Services
ELAM & BURKE	200001	General Representation December 2022
ELAM & BURKE	200002	PROFFESSIONAL SERVICES 1ST AND WASHINGTON PROJ
98-4410-7103 MISCELLANEOUS	OPA	
SUN VALLEY & 1ST LLC	R 021023 OPA	OPA 1ST HALF 2022 PROPERTY TAXES FOR SV & 1ST
98-4410-8801 REIMBURSE CITY	GENERAL FUND	
CITY OF KETCHUM	6301	DECEMBER 24 THROUGH JANUARY 13, 2023 SALARIES & BENEFITS

Total URBAN RENEWAL AGENCY:

Grand Totals:

etchum Computers

#### P. O. Box 5186 Ketchum, ID 83340

#### Bill To

City of Ketchum - General Government Attn: City Administrator PO Box 2315 Ketchum ID 83340

### Invoice

Date	Invoice #
1/1/2023	19370
Terms	Due Date
Net 30	1/31/2023

Federal Tax ID: 26-1671669

billing@ketchumcomputers.com

Date	Employee Description Q		Quantity	Rate	Amount
8/2023	Mandeville	Server, Remote Desktop Server and Network maintenance	\> 1	1,306.80	1,306.80
8/2023	Mandeville	Monthly Workstation Maintenance: City Administrator	8	49.50	396.00
8/2023	Mandeville	Monthly Workstation Maintenance: City Clerk	× 5	49.50	247.50
3/2023	Mandeville	Monthly Workstation Maintenance: Planning and Building	∀ 6	49.50	297.00
/2023	Mandeville	Monthly Workstation Maintenance: Ketchum Fire Department	× 9	49.50	445.50
8/2023	Mandeville	Monthly Workstation Maintenance: Parks	~ 6	49.50	297.00
/2023	Mandeville	Monthly Workstation Maintenance: Streets	<sup>6</sup>	49.50	297.00
/2023	Mandeville	Monthly Workstation Maintenance: Utilities	-11	49.50	544.50
/2023	Mandeville	Monthly Workstation Maintenance: Facilities	3	49.50	148.50
5/2022	Mandeville	Water: Program and Install Wireless access point in Water building.	0.75	165.00	123.75
/2022	Mandeville	Wastwater: Diagnose drive space issue on workstation	0.25	165.00	41.25
/2022	Mandeville	KURA: Setup Laptop, SharePoint subsite. Copy Data, Connect document library to workstations	4	165.00	660.00
/2022	Mandeville +	Clerk: Weekly meeting with Trent, Planning meeting around hardware, subscription and asset management.	2	165.00	330.00
/2022	Mandeville	PB: Adobe in Conference rooms. Planning for new employee.	0.5	165.00	82.50
/2022	Mandeville	PB: Folder recovery for Heather	0.5	165.00	82.50
/2022	Mandeville	Wastewater: Workstation space issue. ArcGIS file extensions with Frank		165.00	165.00
2022	Mandeville	KURA: Laptop VPN setup, Office setup for remote use.	2.5	165.00	412.50
2022	Mandeville	KFD: VPN license reset	0.25	165.00	41.25
2022	Mandeville	Clerk: Dell lease meeting, Document Management service crashed. Diagnose and start service.	$\sim 1$	165.00	165.00
2022	Mandeville	Citywide: Duplicate email remover install on new RDP server for Public Records requests.	0.5	165.00	82.50

Total <sup>24</sup>

\$6,166.05

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#### SKINNER FAWCETT LLP 250 W. Bobwhite Court, Suite 240 P.O. Box 700 Boise, ID 83701-0700 (208) 345-2663

Elam & Bu Attn: Abiga P.O. Box 1	ail Gern 539	Invoice Nu	ebruary 1, mber: 45	2023 5848
Boise, ID 8	3701			
In Reference	e To:	Ketchum Urban Renewal Agency - 2023 Tax		
		Review		
		File No.: 06-6780(5) S		
	PROF	FESSIONAL SERVICES		
				Amount
				Amount
12/22/2022	JRM	Call with Ryan Armbruster and Abbey Germaine re: public parking lot project/workforce housing project.	1.00	350.00
	RAS		1.00	550.00
1/27/2023	RAS	Call with Ryan, Abbey and John re: public parking facilities and tax matters.	1.00	550.00
	JRM	Call with Ryan, Abbey and Rick re: public parking facilities and tax matters.	1.00	350.00
	For P	rofessional Services Rendered	4.00	\$1,800.00
	Balan	ce due		\$1,800.00
			-	

Post Office Box 1539 Boise, Idaho 83701 Telephone 208 343-5454

Ketchum Urban Renewal Agency Attn: Suzanne Frick Executive Director PO Box 2315 Ketchum, ID 83340

251 East Front Street, Suite 300

Fax 208 384-5844

FOR PROFESSIONAL SERVICES RENDERED From December 13, 2022 Through December 31, 2022

RE: General Representation

#### HOURS

12/13/22	RPA	.30	Review and comment on proposed agenda for board meeting.
12/14/22	RPA	.30	Review proposed agenda for board meeting. Consider impact of legislation for property tax relief.
12/15/22	ARG	1.80	Teams meeting with Suzanne Frick and Housing Trust team regarding IRS letter. Review Board agenda. Review and provide comments and edits to the FY22 audit. Draft email correspondence to Suzanne Frick regarding same.
12/15/22	RPA	1.00	Review meeting documents. Review audit report and provide comments.
12/19/22	RPA	.10	Review emails re revised agenda and action items for board meeting.
12/22/22	RPA	.20	Follow up on needed changes to the city-agency agreement given staffing changes.

PROFESSIONAL FEES

814.50

Invoice # 200001

CLIENT/MATTER: 08962-00001

Billing Atty - MSC

December 31, 2022

Tax Id No. 82-0451327

ELAM & BURKE ATTORNEYS AT LAW

251 East Front Street, Suite 300 Post Office Box 1539 Boise, Idaho 83701 Telephone 208 343-5454 Fax 208 384-5844

Ketchum Urban Renewal Agency Attn: Suzanne Frick Executive Director PO Box 2315 Ketchum, ID 83340

FOR PROFESSIONAL SERVICES RENDERED From December 1, 2022 Through December 31, 2022

RE: 1st and Washington Project

#### HOURS

12/01/22	ARG	1.40	Continue drafting ANE. Review deChase proposal and staff report for purposes of drafting ANE.
12/01/22	RPA	1.50	Outline issues for the exclusive right agreement. Prepare for and attend work session with Suzanne Frick, Abbey Germaine, and Mark Edlen re housing project, parking issues, affordability concerns, and financing challenges. Follow up on financial advisor selection.
12/02/22	ARG	.90	Review issues outstanding in ANE. Review original proposal by deChase for purposes of revisions to ANE.
12/02/22	RPA	1.50	Telephone conference with Eric Heringer re representation of KURA and developer. Review compliance response memo. Review and comment on draft Agreement to Negotiate Exclusively. Outline next steps.
12/05/22	ARG	1.10	specific to project. Draft email correspondence to Suzanne Frick regarding same. Telephone call with Frank Lee regarding project and next steps.
12/05/22	RPA	.60	outstanding issues for private use test and disposition of the 1st and Washington site. Address financing challenges and next steps.
12/06/22	ARG	.30	Review email correspondence from Suzanne Frick

# December 31, 2022

CLIENT/MATTER: 08962-00003

Invoice # 200002 Billing Atty - MSC

ELAM & BURKE ATTORNEYS AT LAW

Tax Id No. 82-0451327

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ELAM & BURKE

#### Tax Id No. 82-0451327

251 East Front Street, Suite 300 Post Office Box 1539 Boise, Idaho 83701 Telephone 208 343-5454 Fax 208 384-5844

RE: 1st and	Washing	gton P:	roject	CLIENT/MATTER: 08962-00003 December 31, 2022 Invoice # 200002
			regarding letter on AMI increase. R and draft initial revisions.	eview letter
12/06/22	RPA	.50	Review proposed support letter for Trust status for units at 210% AMI. respond to email on support letter issues.	Review and
12/07/22	ARG	1.80	Teams meeting with Suzanne Frick to letter to IRS and ANE. Draft revisi based on discussion and comments.	
12/07/22	RPA	2.00	selection. Review draft ANE. Prepar attend work session via zoom re ANE letter, and next steps.	e for and 2, IRS support
12/08/22	ARG	.20	Review and respond to email corresp Suzanne Frick regarding timeline fo provide by Mark Edlen.	
12/08/22	RPA	1.00	Review and respond to emails concer session on support letter to the IR housing. Review updated scope of d schedule and impact on the draft Ag Negotiate Exclusively.	25 on community Revelopment
12/09/22	ARG	1.10		
12/09/22	RPA	1.00	Review and respond to financing cal bond counsel call. Review and comm draft Agreement to Negotiate Exclus	nent on the
12/12/22	RPA	.20	Review and respond to emails concer call and issues for consideration to private and public development.	
12/13/22	ARG	2.30	Review and respond to email corresp Suzanne Frick regarding ANE. Draft correspondence to legal counsel for team. Draft revisions to IRS letter Housing Trust. Draft resolution for ANE by Board.	email developement in support of
12/13/22	RPA	.50		ons for

UNLESS OTHERWISE AGREED, ALL ACCOUNTS ARE DUE WITHIN 30 DAYS OF THIS STATEMENT. We also accept Visa, MasterCard, Discover and American Express.

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PAGE

Tax Id No. 82-0451327

ELAM & BURKE

251 East Front Street, Suite 300 Post Office Box 1539 Boise, Idaho 83701 Telephone 208 343-5454 Fax 208 384-5844

RE: 1st and Washington Project

CLIENT/MATTER: 08962-00003 December 31, 2022 Invoice # 200002

			projects.
12/14/22	RPA	.30	Review draft resolution for approval of the ANE.
			Follow up with attorneys for the development team
			on comments for the ANE.
12/15/22	RPA	1.00	Attend work session with Agency and developer
			representatives re the IRS support letter
			concerning AMI issues. Review comments on
			letter. Address ANE issues.
12/19/22	ARG	1.40	Review revised FY 22 audit with necessary
			changes. Review updated agenda. Attend Board
			meeting of the KURA Board. Review Board meeting
			calendar for 2023.
12/22/22	ARG	2.10	Prepare for meeting with McDevitt and Skinner
			regarding 1st and Washington. Attend Teams
			meeting with McDevitt and Skinner regarding bond
			financing and next steps. Draft notes regarding
			same.
12/22/22	RPA	2.00	Prepare for and attend work session via Teams
			with Abbey Germaine, Rick Skinner, and John
			McDevitt concerning serving as bond counsel for
			the Agency and compliance with Tax Certificate.
			Consider engagement and scope of work for
			compliance and new bond issue. Consider role of
			IHFA in funding of the project and second bond
			issue for taxable portion of development. Provide
			comment on the draft Agreement to Negotiation
			Exclusively.
12/23/22	ARG	1.10	it all and and WIDA
			team. Attend meeting with PS and KURA team via
			phone conference. Draft follow up notes regarding
			next steps arising from meeting.
12/23/22	RPA	1.50	Prepare for and attend conference call with Abbey
12/20/22		_	Germaine, Suzanne Frick, developer and financial
			advisors concerning financing for the private
			development as well as potential public parking
			garage. Follow up on issues for the agreement to
			negotiate exclusively.
12/28/22	ARG	.30	Review and respond to email correspondence from
			WRCHT legal counsel regarding ANE. Draft email

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6,532.60

Post Office Box 1539 Boise, Idaho 83701 Telephone 208 343-5454 Fax 208 384-5844

#### RE: 1st and Washington Project

#### correspondence to deChase legal counsel. 12/28/22 RPA 2.00 Review revisions to the ANE proposed by Wood River Housing Trust attorney. Prepare comments to Abbey Germaine for explanation to the Agency. Review email concerning status of comments from deChase Miksis.

PROFESSIONAL FEES

					Non-Cha	argeable
Timekeeper	Staff	Rate	Hours	Amount	Hours	Amount
Germaine, Abbey R.	Of Counsel	215.00	14.00	3,010.00	.00	.00
Armbruster, Ryan P.	Of Counsel	225.00	15.60	3,510.00	.00	.00
			29.60	6,520.00	.00	.00

COSTS ADVANCED	QTY	RATE	AMOUNT
Copies	64.00	.15	9.60
Color Copies	20.00	.15	3.00
TOTAL COSTS ADVANCED			12.60

INVOICE TOTAL

6,520.00

Man Champella

Tax Id No. 82-0451327

ELAM & BURKE ATTORNEYS AT LAW

CLIENT/MATTER: 08962-00003 December 31, 2022 Invoice # 200002

251 East Front Street, Suite 300

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CITY OF KETCHUM CHECK REQUEST

Date: 2/10/23

Vendor:

Dave Wilson, Sun Valley and 1st LLC

Vendor Mailing Address: PO Box 6770

Ketchum Idaho, 83340

Service Provided:

KURA OPA Reimbursement for 1st Half of 2022 Property Taxes for SV and First.

Reimbursement Agreement 50066

Dollar Amount Requested: 9,093.69

Person Requesting: Suzanne Frick

Approved by:

GL Code: 98-4410-7103

A completed W-9 will need to be received by Accounts Payable prior to releasing a check over \$600



**CITY OF KETCHUM** 

P.O. Box 2315 Ketchum ID 83340 Phone: (208) 726-7801 Fax: (208) 726-7812

### INVOICE

Date	Number	Page
01/23/2023	6301	1

#### Bill To: KETCHUM URBAN RENEWAL AGENCY

KETCHUM ID 83340

Customer No. 410 Project: BOX 2315 Terms: Due Upon Receipt Invoice Due Date: 02/02/2023

Quantity	Description	Unit Price	Net Amount
1	December 24 through January 13, 2023 Sal & Ben	9,051.92	9,051.92
https://www.k	Please remit payment via: etchumidaho.org/administration/page/online-payments OR	Amount	9,051.92
	City of Ketchum PO Box 2315 Ketchum, ID 83340	Balance Due	9,051.92

#### DECEMBER 24 TO JANUARY 13, 2023

	Rate				
Employee	w/benefits	Hours		Amount	Hours Wrk Amount
Frick, Suzanne	101.39		84	8,516.76	84 5915
Landers, Morgan	92.85		0	-	
Crutcher, Adam	48.48		0	-	
Enourato, Lisa	66.16		0	-	
Donat, Trent	71.23		2	142.46	
Gallagher, Shellie	65.45		6	392.70	
		Total		9,051.92	
			92.00		

GENERAL FUND - NON-DEPARTMENTAL

Account: 01-4193-1000 SALARIES

Single Account Detail Budget Account Multiple Accounts Transactions Segments Segment Amounts Categories

Date	Journal	Reference	Description	Debit Amount	Credit Amount	Balance	
1 *			12/31/2022 (12/22) Balance	.00	.00	.00	37
01/06/2023	<u>PC</u>	20.0001	PAYROLL TRANS FOR 12/30/2022 PAY PERIOD	<u>2,860.00</u>	.00	2,860.00	47
01/20/2023	<u>PC</u>	78.0001	PAYROLL TRANS FOR 1/13/2023 PAY PERIOD	3,055.00	.00	5,915.00	4/
1 *			01/31/2023 (01/23) Period Totals ***	5,915.00	.00	5,915.00	84



### Ketchum Urban Renewal Agency

P.O. Box 2315 | 191 5<sup>th</sup> Street | Ketchum, ID 83340

February 21, 2023

Chair and Commissioners Ketchum Urban Renewal Agency Ketchum, Idaho

#### RECOMMENDATION TO ADOPT RESOLUTION 23-URA01 DESIGNATING THE RECORDS CUSTODIAN FOR THE KURA

#### Introduction/History

Section 74-119 of Idaho Code requires that the KURA adopt guidelines that identify the general subject matter of all public records kept or maintained by the KURA, the custodian or custodians, and the physical location of such documents. The KURA shall designate at least one (1) person as custodian to receive public records requests and shall provide an alternate custodian or alternate custodians for contingencies. The KURA must note the name and contact information of its custodian of records on its website and shall promptly update such information when it changes.

In 2019 the KURA adopted Resolution 19-URA01 designating staff who no longer serve as KURA staff. The proposed resolution updates the designated staff for the KURA. Once the resolution is adopted by the Board, the KURA website will be updated.

<u>Financial Requirement/Impact</u> There is no financial impact resulting from adoption of the proposed resolution.

<u>Recommendation and Motion</u> Staff recommends the Board approve the following motion:

"I move to approve Resolution 23-URA01."

Attachment A: Resolution 23-URA01

## BY THE BOARD OF COMMISSIONERS OF THE URBAN RENEWAL AGENCY OF KETCHUM, IDAHO:

A RESOLUTION OF THE BOARD OF COMMISSIONERS OF THE URBAN RENEWAL AGENCY OF KETCHUM, IDAHO, UPDATING THE DESIGNATED PUBLIC RECORDS CUSTODIAN AND ALTERNATE FOR PURPOSES OF THE URBAN RENEWAL AGENCY OF KETCHUM'S PUBLIC RECORDS REQUEST PROCESSING; AND PROVIDING AN EFFECTIVE DATE.

THIS RESOLUTION, made on the date hereinafter set forth by the Urban Renewal Agency of Ketchum, Idaho, also known as the Ketchum Urban Renewal Agency, an independent public body, corporate and politic, authorized under the authority of the Idaho Urban Renewal Law of 1965, Chapter 20, Title 50, Idaho Code, as amended (hereinafter the "Law") and the Local Economic Development Act, Chapter 29, Title 50, Idaho Code, as amended (hereinafter the "Act"), a duly created and functioning urban renewal agency for Ketchum, Idaho, hereinafter referred to as the "Agency."

WHEREAS, the City Council of the city of Ketchum (the "City") by adoption of Ordinance No. 992 on November 15, 2006, duly adopted the Ketchum Urban Renewal Plan (the "2006 Plan") to be administered by the Agency;

WHEREAS, upon the approval of Ordinance No. 1077 adopted by the City Council on November 15, 2010, and deemed effective on November 24, 2010, the Agency began implementation of the amended Ketchum Urban Renewal Plan (the "2010 Plan");

WHEREAS, Idaho Code § 74-119, requires that public agencies adopt guidelines that identify the general subject matter of all public records kept or maintained by the agency, the custodian(s), and the physical location of such documents;

WHEREAS, Idaho Code § 74-119, also requires Idaho public agencies to designate records custodians and alternates to help members of the public who want to request public records;

WHEREAS, pursuant to Resolution No. 19-URA01 the Agency adopted formal guidelines regarding public records administration and designated a custodian and alternative for purposes of public records requests;

WHEREAS, due to Agency staffing changes, the Agency wishes to update the individuals designated as the custodian and alternative for purposes of public records requests.

#### NOW, THEREFORE, BE IT RESOLVED BY THE MEMBERS OF THE BOARD OF COMMISSIONERS OF THE KETCHUM URBAN RENEWAL AGENCY OF THE CITY OF KETCHUM, IDAHO, AS FOLLOWS:

Section 1. That the above statements are true and correct.

That the custodian and alternative for purposes of public records requests Section 2: shall be:

- 1. Trent Donat, Agency Secretary, is designated as the primary public records custodian for the Agency.
- 3. Suzanne Frick, Agency Executive Director, is designated as the alternate records custodian for the Agency.

That this Resolution shall be in full force and effect immediately upon its Section 3. adoption and approval.

PASSED by the Urban Renewal Agency of Ketchum, Idaho, on February 21, 2023. Signed by the Chair of the Board of Commissioners and attested by the Secretary to the Board of Commissioners, on February 21, 2023.

URBAN RENEWAL AGENCY OF KETCHUM

By \_\_\_\_\_\_ Susan Scovell, Chair

ATTEST:

By \_\_\_\_

Secretary

4873-7678-5742, v. 1



# SVED 2023 Strategic Plan

APPROVED

## 2023 Action Plan - Framework

Performance Objective Number	Action Plan Category	Strategic Categories				
1	Business	BUSINESS +				
2	Attraction, Expansion,	HOUSING & ACCOMMIDATION				
3	Retention and/or	INFRASTRUCTURE				
4	Creation	WORKFORCE				
5	Diago Making	RECREATION				
6	Place Making EVENTS					
7	Training	PROFESSIONAL				
8	Training	OTHER				
9		MEMBERSHIP				
10	Other	FINANCIAL				
11		ORGANIZATIONAL				

# Strategic Plan - Business Attraction, Creation, Expansion & Retention

	Potential Strategy	Potential Tactics/Projects	Priority/ Weight (3=Hi)	Potential Targets
1	Attract & recruit specific/ focused relocation leads	Food & Beverage services Small professional offices Outdoor recreation startups	3	New/existing restaurants/brands Professional, PE, VCs, etc. Ski, bike, etc
2	Respond to Commerce RFPs	As needed	2	Smaller low-infrastructure co's
3	Solicit & draft Idaho incentive/other grant applications	Tax Reimbursement Incentive (TRI) Property Tax Exemption (PTE) Advantage, STEP & other	3	SUN FBO 2, etc Steadfast Prop, etc.
4	Regular outreach to local businesses and organizations	Meetings & phone calls Succession planning	3	Commerce 75 list, minority business Aging business owners
5	Provide access to external funding sources	SBA program applications BBB grant applications Other agency applications Local grant applications	3	SBA loan application candidates Seminars & grant support Advise on other grant programs
6	Community education & advocacy	Prepare periodic economic analyses Publish membership newsletters Advocate on critical business issues	3	Quarterly issuance Monthly issuance Regultry issues, LOT, new technology

# **Strategic Plan - Housing/Accommodation & Infrastructure**

	Potential Strategy	Potential Tactics/Projects	Priority/ Weight (3=Hi)	Potential Targets
1	Community Education & Advocacy	Affordable, Middle Income, Professional Multi-family, Tiny Home, other Regulatory policy changes Increase supply incentives LOT for housing	3	Analysis, tracking & reporting Steadfast, ARCH, other Height, density, other zoning policies Property Tax Exemption improvement Analysis for ballot measure
2	Increase Accessible Rental Options	Long-term rental incentive policies Short Term Rental market analysis	2	Rent rates, residency restrictions Incentivize ST>LT rental conversion
3	Expand Accommodation & Lodging Options	Hotel projects Support WR Tourism & Lodging Coalitions	2	Marriott Signature, Harriman, etc ExCo participation & data analysis
4	Expand Sustainability Infrastructure	Sustainability Committee participation Baldy Forest Health participation Identify & share grant opportunities	2	Support lead organization efforts
5	Improve Transportation Systems	Increase SUN access & capabilities Improve Commuting/Public Transit	1	Support lead organization efforts

# **Strategic Plan - Workforce**

	Potential Strategy	Potential Tactics/Projects	Priority/ Weight (3=Hi)	Potential Targets
1	Improve Vocational Pathways	Leverage TPM <sup>®</sup> infrastructure Build Apprenticeship programs Create Internship/other programs	3	Inventory business needs SV Culinary Institute, Const/Trades Engage local educators & NFPs
2	Expand Childcare Options	Increase existing capacity Develop new capacity	2	Early Youth Educational committee participation
3	Attract Talent	Quality of Place marketing Remote worker marketing Corporate event leverage	1	New QOP metrics & campaign Friends & family, trailing spouses, etc Enhance experiences & exposure
4	Community Education & Advocacy	Living wage/ALICE analysis Labor statistics analysis	1	Support lead organization efforts Analyze workforce gaps

# **Strategic Plan - Place Making/Training/Other**

		<u> </u>		
	Potential Strategy	Potential Tactics/Projects	Priority/ Weight (3=Hi)	Potential Targets
1	Increase recreational assets & opportunities	Grow Sun Valley Culinary Institute Baldy Forest Health participation Develop new RV parks	3	Increase BCSD & rest. engagement Private land match applications Parcel advocacy
2	Deliver SVED Community Events	Conduct 1-3 Forums and/or Summit Implement social media program	3	Keynote speakers, vibrant themes LinkedIn, etc
3	Improve SVED team skills & influence	Increased IEDA engagement RIVDA Loan Board participation	2	Participate in Legislative committee Conduct SBA regional loan reviews
4	Expand Membership rooster	Improve member value proposition Sustain participating membership Broadcast SVED successes	3	Adjust membership benefits Achieve 75 business outreach target ROI methodology
5	Maintain/improve Financial Performance	Optimize P&L performance Secure additional grants Optimize EIDL loan	3	Positive Summit & overall P&L iWDC/other program admin. fees Secure incremental interest
6	Optimize organizational Structure	Evaluate collaboration alternatives Refresh Board Access additional work capacity	3	Other NFPs Diversity & new blood Board volunteers, interns, other 27

# **SVED 2023 Performance Criteria**

ANNUAL PERFORMANCE CRITERIA (DRAFT)								
Performance Objective Number	Action Plan Category	Performance Criteria/Assessment	Target Date for Delivery	Weight (1=lo, 3=hi)	%			
1		Attract & recruit businesses for relocation based on targeted criteria such as industry, scale, local impacts & doability; support with provision of timely advise/ data	30-Dec-23	3	13%			
2	Business Attraction Retention & Expansion	Advocate for and/or support five (5) local businesses with economic development objectives and/or with government incentive programs.	30-Dec-23	3	13%			
3		Develop/support workforce housing project implementation	30-Dec-23	3	13%			
4	Participate in five (5) tourism/hospitality-related expansion activites/programs		30-Dec-23	2	8%			
5		Support expansion of professional & other programs at Sun Valley Culinary Institute	30-Dec-23	2	8%			
6		Provide strategic and/or analytical support to three (3) community events, organizations and/or networks	30-Dec-23	5 1	4%			
7	Place Making	Deliver three (3) community educational events	30-Nov-23	2	8%			
8		Conduct a minimum of six (6) annual conversations with each local government/representative	30-Dec-23	2	8%			
9	Training	Particpate in eight (8) community economic development seminars, conferences, networking, webinar and/or other events	30-Dec-23	5 1	4%			
10		Outreach to eight (8) local businesses/organizations per month	30-Dec-23	3	13%			
11	- Other	Secure seven (7) new or lapsed members, and maintain YE membership of 75		2	8%			
12		Maintain three (3) year ROI of at least \$5 delivered for each \$1 invested by community	30-Dec-23	3	13%			
13		Deliver positive YE net operating income	30-Dec-23	3	13%			

### Sun Valley Economic Development January 2023

**Describe any activities taken this month to advance your industry targeting objectives (Objective A)**- continued employer meetings and data collection for Hospitality & Tourism TPM collaborative; structured career /job hierarchy for both Construction & Trades and Hospitality & Tourism collaboratives; planning for summer vocational youth camps for construction & trades, culinary and entrepreneurship; edits and advice on early youth education childcare needs survey report.

**Describe any activities taken this month to advance your business outreach objectives** (**Objective B**) –direct outreach to 36 local business organizations, strong January in terms of sales and customers; strong Icon vs Epic ski resort customer traffic with circa 7% increase in skier days year on year; compilation of project developer survey results showing positive and negative experiences with city and county planning departments; main business concerns remain lack of local talent/workforce housing; monitoring House and Senate bills which would negatively impact local businesses; advocating for changes to SB1047 which would provide an incremental liquor license for historic buildings in resort communities;

**Describe any activities taken this month to advance your main street and entrepreneurship activities (Objective C)** – working with VSV and FSVA on structuring LOT for Housing & Air Service campaign messaging; advised LightBio startup on possible funding and local pilot options for genetically modified ornamental petunia product.

**Describe any activities taken this month to advance your placemaking objectives (Objective D)** – feedback on WR Collaborative Forest Management Plan draft report goals and actions.

**Describe any activities taken this month to advance your professional development objectives (Objective E)** –seated two new board members for SVED; development of 2023 performance criteria; revision of FY23 budget proposal.

**Describe any other activities taken this month that fall outside of your workplan objectives**-Provided consulting advice to MacKee area ED Pro on new Kinex copper mine development.

1

### Sun Valley Economic Development, Inc. FY 2022 ACTUALS

January - December 2022

	FY22		2	
	A	ctual		udget
Income				-
Income				
Events				
Summit				
Registrations		5,175		7,500
Sponsorships		2,100		7,500
Total Summit	\$	7,275	\$	15,000
Total Events	\$	7,275	\$	15,000
Grant Income				
Idaho Power				2,500
IWDC Grant Incoe (Restricted)		3,125		
Other Grant Income		1,000		
State Dept of Commerce		27,200		24,150
Total Grant Income	\$	31,325	\$	26,650
Private Sector				
Membership		51,150		40,000
Total Private Sector	\$	51,150	\$	
Public Sector				
Blaine County				30,000
Hailey		3,000		4,000
Ketchum		10,000		10,000
Kura		15,000		15,000
Sun Valley		7,500		8,500
Total Public Sector	\$	35,500	\$	67,500
Total Income	\$	125,250	\$	149,150
Interest Income		5		. 12
z In Kind Revenue & Services		15,800		15,000
Total Income	\$	141,055	\$	
Gross Profit		, 141,055		
Expenses				
Expenses				
Project Expenses				
Forums & Meetings		0		
Incubation		2		
Culinary		1,000		
Total Incubation	\$	1,000	\$	0
	*			
Total Project Expenses	\$	1.000	5	0
Total Project Expenses	\$	1,000		0
Total Project Expenses Total Expenses Office Administration	\$ \$	1,000 1,000		0

General Accounting	4,223	3,600
Tax Preparation	1,077	1,200
Total Accounting	\$ 5,299	\$ 4,800
Bank Costs	855	600
Dues & Subscriptions	759	350
Other Fees & Service	2,687	1,700
Total Office Administration	\$ 9,601	\$ 7,450
Operating Expenses		
Compensation		
Executive Director		
Base	100,000	98,663
Bonus	8,530	9,733
Total Executive Director	\$ 108,530	\$ 108,396
Total Compensation	\$ 108,530	\$ 108,396
Consulting	7,209	8,000
Marketing	5,806	5,500
Professional Fees		200
Training	535	500
Travel, Meals & Entertainment Expense	5,665	5,000
Web Site	390	1,000
Total Operating Expenses	\$ 128,135	\$ 128,596
Uncategorized Expense		535
Total Expenses	\$ 138,737	\$ 136,581
Net Operating Income	\$ 2,319	\$ 27,581
Other Expenses		
In-Kind Revenue & Services	15,800	15,000
Loans Repayment & Miscellaneous	 0	1,905
Total Other Expenses	\$ 15,800	\$ 16,905
Net Other Income	\$ -15,800	\$ -16,905
Net Income	\$ -13,481	\$ 10,676

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### Sun Valley Economic Development, Inc. Balance Sheet

As of December 31, 2022

		Total
ASSETS		
Current Assets		
Bank Accounts		
Bank Accounts		
Checking-Sustain Blaine (Zions)		0.00
Total Bank Accounts	\$	0.00
Checking x 0713		18,276.98
PayPal		0.00
Savings x4864		85,995.33
Total Bank Accounts	\$ '	104,272.31
Accounts Receivable		
Accounts Receivable		35,300.00
Total Accounts Receivable	\$	35,300.00
Other Current Assets		
Undeposited Funds		0.00
Total Other Current Assets	\$	0.00
Total Current Assets	\$ '	139,572.31
Other Assets		
Organizational Costs		10.00
Total Other Assets	\$	10.00
TOTAL ASSETS	\$ '	139,582.31
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
Accounts Payable		-381.00
Total Accounts Payable	-\$	381.00
Other Current Liabilities		
Refundable Deposit		0.00
Total Other Current Liabilities	\$	0.00
Total Current Liabilities	-\$	381.00
Long-Term Liabilities		
Deferred Interest		5,940.00
SBA CARES EIDL - LOAN 2.75% 30 Year		88,900.00
Total Long-Term Liabilities	\$	94,840.00
Total Liabilities	\$	94,459.00
Equity		
Unrestricted Net Assets		29,270.37
Net Income		15,852.94
Total Equity	\$	45,123.31
TOTAL LIABILITIES AND EQUITY	\$	139,582.31

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# Sun Valley Economic Development, Inc. FY 2023 Budget APPROVED

January - December

	 proved FY23 Judget
Income	
Income	
Events	
Summit	
Registrations	\$ 2,000
Sponsorships	\$ 7,500
Total Summit	\$ 9,500
Total Events	\$ 9,500
Grant Income	
Idaho Power	
IWDC Grant Incoe (Restricted)	\$ 21,875
Other Grant Income	\$ 1,000
State Dept of Commerce	\$ 24,100
Total Grant Income	\$ 46,975
Private Sector	
Membership	\$ 60,000
Total Private Sector	\$ 60,000
Public Sector	\$ -
Blaine County	\$ 55,000
Hailey	\$ 3,000
Ketchum	\$ 15,000
Kura	\$ 5,000
Sun Valley	\$ 6,500
Total Public Sector	\$ 84,500
Total Income	\$ 200,975
Interest Income	\$ 2,800
z In Kind Revenue & Services	\$ 18,000
Total Income	\$ 221,775
Gross Profit	\$ 221,775
Expenses	
Expenses	
Project Expenses	
Forums & Meetings	\$ 10,000
Incubation	
Culinary	\$ 1,000
Total Incubation	\$ 1,000
Total Project Expenses	\$ 11,000
Total Expenses	\$ 11,000
Office Administration	\$ -

Accounting		
General Accounting	\$	5,000
Tax Preparation	\$	1,500
Total Accounting	\$	6,500
Bank Costs	\$	900
Dues & Subscriptions	\$	1,000
Other Fees & Service	\$	3,000
Total Office Administration	\$	24,400
Operating Expenses		
Compensation		
Executive Director		
Base	\$	100,000
Bonus	\$	10,000
Total Executive Director	\$	110,000
Total Compensation	\$	110,000
Consulting	\$	29,875
Marketing	\$	10,000
Professional Fees	\$	200
Training	\$	800
Travel, Meals & Entertainment Expense	\$	5,300
Web Site	\$	1,600
Total Operating Expenses	\$	157,775
Total Operating Expenses Uncategorized Expense	<b>\$</b> \$	157,775 -
	•	
Uncategorized Expense	\$	-
Uncategorized Expense Total Expenses	\$ <b>\$</b>	- 193,175
Uncategorized Expense Total Expenses Net Operating Income	\$ <b>\$</b>	- 193,175
Uncategorized Expense Total Expenses Net Operating Income Other Expenses	\$ \$ \$	- 193,175 28,600
Uncategorized Expense Total Expenses Net Operating Income Other Expenses In-Kind Revenue & Services	\$ \$ \$	- <b>193,175</b> <b>28,600</b> 18,000
Uncategorized Expense Total Expenses Net Operating Income Other Expenses In-Kind Revenue & Services Loans Repayment & Miscellaneous	\$ \$ \$ \$ \$	- 193,175 28,600 18,000 4,572

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Opportunites Report										
Projects that involve CapEx, job creation, and/or incentives										
Date	Project/ Company Name	City	Industry	Opportunity Type	Number Existing Jobs	Potential Job Creation	Potential Capital Investment	Incentives Applied For	Project Stage	Summary of Project
1-Jul	Revelry Group	Ketchum	Food & Beverage	Business Attraction	17	29	\$1,800,000	TRI	In Progress	Revelry relocation from Portland to Sun Valley area proceeding as planned; temporary office accommidations secured for first 17 permement employees; 9000 sf of new build office space secured for ground floor of 1st & 4th building under construction with occupancy expected early 2023; 1st major new program was Global Food Innovation conference in July '22 which hosted 500 attendees over 4 days at SV Resort
1 1.1	Wild Rye	Ketchum	Outdoor Recreation	Business Attraction	8	30	\$0	TRI	In Progress	Wild Rye growth trajectory on track; expansion into new Ketchum office completed in March '22; actively hiring to accommidate increase in wholesale sales channels
	Yellow Belly	Hailey	Food & Beverage	Business Retention	2	0	\$0	None		Owner of retail ice cream store seeking to exit; local food entreprenuer evaluating brand purchase
1-Aug	Carey Grocery	Carey	Food & Beverage	Business Attraction	0	15	\$200,000	None	In Progress	Current Carey resident and owner of automotive shop in early planning stages to recen the shuttered grocery store on main st. Retrofitting interior space personally with view to subletting parts to other new businesses; discussed providing supply chain contacts and start up capital
1-Aug	River & Spruce mulitfamily	Hailey	Workforce Housing	Community Development	0	1	\$15,000,000	None	In Progress	new 51 unit apartment project in new high denisty overlay district; priced for workforce housing
1-Aug	Root Wine Bar	Hailey	Restaurant	Business Attraction	0	20	\$400,000	None	In Progress	new wine bar being set up by new resident; hired existing Chef Chris
1-Sep	Zhou 75	Hailey	Restaurant	Business Retention	15	15	\$300,000	None	In Progress	busines of 20 years closing; purchase of building for development of new Asian themd restaurant by loc restaurant entrepreneur
1-Sep	Mahoneys	Bellevue	Restaurant	Business Retention	12	12	\$300,000	None	In Progress	business under contract for sale to new owner
1-Sep	Silver Dollar Saloon	Bellevue	Restaurant	Business Retention	12	12	\$300,000	None	In Progress	business under contract for sale to new owner
1-Oct	Whallen Dentistry	Hailey	Healthcare	Business Retention	7	4	\$500,000	None	In Progress	business under contract for sale to new owner; owner plans to expand footprint and add 1-2 dentists with support staff
1-Nov	The Place	Hailey	Restaurant	Business Attraction	0	10	\$250,000	None	In Progress	New noodle bar serving dinners; variable operating hours as they get staffed up
	SUN Fixed Base			Business						Annoucement that Freidman Airpot Authroity has received and will be soliciting indications of interest to establish a 2nd Fixed Base Operator (FBO) for General Aviation services (fuleing, hangering etc) at SUD expansion option allowed under FAA approved Master Plan; likely to be a multi year solicitation assessment process; SVED was contacted by a potential operator 2 years ago and discussed potential
1-Nov	Operator	Hailey	Aviation	Attraction Business	0	25	\$10,000,000	None	In Progress	incentives at that time
1-Nov	YaYa	Hailey	Retail	Attraction	0	5	\$200,000	None	In Progress	New clothing store serving women and children
1-Jan	Tamarak Lodge	Ketchum	Lodging	Retention	20	0	\$500,000	None	In Progress	2-Yr remodeling project completed this month; mostly interiors and 26 guest rooms
1-Jan	Wyld Gin	Ketchum	Food & Beverage	Start Up Business	0	2	\$0	None	Closed Won	New startup usng exisitng blend stock to produce new brand
1-Jan	Wyle Beet	Hailey	Restaurant	Start Up Business	0	2	\$50,000	None	Closed Won	
1-Jan	Town & Park Jewelers	Sun Valley	Retail	Business Retention	4	0	\$0	None	In Progress	
1-Jan	Elkhorn Springs Modular Rentals	Sun Valley	Housing	Community Development	0	1	\$11,400,000	None	In Progress	Early plannng for 19 units in SV Elkhorn; 2-3 bedroom units for rent that wil be made available to local employees only
1-Jan	Davis Reed	Ketchum	Retail	Business Retention	10	0	\$0	None	In Progress	Going out of business sale with liquidation of inventory
1-Jan	Café Della	Hailey	Restaurant	Business Retention	6	0	\$0	None	In Progress	Owners moving out of town and seeking to sell business; potential purchaser negotiaitng

			Any m	eeting with	a business, gov	ernment a	igency, or	non-profit
Date	Company	Industry	Contact Name	City	Activity Purpose	Interested In	Referral To	Summary of Visit
6-Jul	Growing Garden	services	Molly Green	Kechum	Partner Meeting	Other	None	Explored potential for IWDC childcare grant; not able to aplly for grant due to lack of matching funds; small program with 12 students and struggling to maintain current level of operations; SV assessment that this grant program will be very difficult for small providers
7-Jul	CSI	education	Janet Pretti	Twin Falls	Partner Meeting	Other	None	Kickoff meeting of Region IV TPM project team; standing meeting to plan project activities on IV vocational impprvement program
8-Jul	SV Culinary Institute	education	Karl Uri	Ketchum	Partner Meeting	None	None	committee meeting to review current student apploicaitons and establish initial scholarship leve
11-Jul	SV Culinary Institute	education	Mindy Meads	Ketchum	Partner Meeting	None	None	annual retreat to reivew strategic priorities, work plan for future, board composition and financia
12-Jul	Farmers Market	food & beverage	windy weads	Ketchum	Partner Meeting	None	None	visit with 15 venders at weekly farmers market; business is strong this year, supply chain worki well but food inflation is causing increase at retail
12-Jul	Sun Valley Playschool	services	Smeranda Summers	Sun Valley	Partner Meeting	Other	None	Explored potential for IWDC childcare grant; will discuss options with management; one of the larger programs with 80 students, mix of staff, locals and tourist
13-Jul	Silent Water Development	development	Broderick Smith	Ketchum	Partner Meeting	None	None	Discussion about new mixed use project, the Perry, expected to start construction spirng 2023; ground floor retail , food with Type 1 hood, market rate and affordable aprtments, and 2 luxury penthouse units; ready for full design review
					Community			
	ine Co Sustainability Commi	governmant	Lynn Barker	Hailey	Development	None	None	committee meeting of transport & land use committee to evaluate goals and vision
13-Jul 18-Jul	SVED Exco Wood River CFE	not for profit	Rick Lefaivre	Ketchum Blaine Co	Board Meeting Community Development	None	None	regular meeting to discuss priorities, financials, workplan progress review of draft report on Urban Tree Canopy study for Blaine Co; discussion of potenital action arsing from scientific principles
					Community			discussion of plans for renewing LOT for air service; planning for schedule, ballot wording, Pl
19-Jul	Vood River Tourism Coaltion	hospitality & tourism	Carole Waller		Development	None	None	program and consulting resources for potential Nov '22 election
19-Jul	SPUR	not for profit	Sally Gillespie		Partner Meeting	None	None	dinner with interested donors at Rally for Housing; round table discussion on ongoing and futu project plans
20-Jul	SVED	not for profit	Rick Lefaivre		Board Meeting	None	None	full board meeting
21-Jul	Reflex Poles	recreation	Ben Verge		Partner Meeting	STEP Grant	None	discussion of expansion plans for ski pole distribution and new products; next step is to build o purchase engine on web and start internet sales channel
22-Jul	Archive Finishing	construction & trades	Roberto de		Partner Meeting	None	None	extremely busy drywall, stuco and painting co; 120 employees after spin off of 40 peson painti unit; active in ID and WY primariliy
22-Jul	Landing Local	hospitality & tourism	Colin Furth		Community Development	None	None	review of applicability of Landing Locals short term conversion program to long term for Ketch sharing of market data
24-Jul	Revelry	food & beverage	Jim Crystal		Partner Meeting	None	None	participated in global food innovation conferecne with 500 attendees; organized tours of culin institutea and pitched industry scholarships
								presentation on state of Blaine economy to realtors; discussed slow down in local markets du
26-Jul	Keller Williams OtherWild Ventures	real estate	James Taukas		Partner Meeting Partner Meeting	None Other	None	fears of recession, market and increasing supply
27-Jul 28-Jul	WCMEDC	recreation	Jeff Rose Lindsey Hailey		Other	None	None	evaluated possible joint branding and marekting program for outdoor rec lifestyle brands shared ideas regardingbest practices in ED with new McCall based ED; board governance ar other tool kits shared
6-Jul	YMCA	not for profit	Jason Scherer		Partner Meeting	None	None	explored potential for IWDC childcare grant, not able to apply as they are not licensed
12-Jul	Conrad Bros	construction & trades	Paul Conrad		Partner Meeting	None	None	update on local construction projects and proposed meetings on Ketchum ordinance changes
13-Jul	Zenergy	services	Derek Agnew		Partner Meeting	None	None	explored potential to be a partner with BCRD for childcare grant; willing to do this as large numberof his 123 employees have childcare needs
13-Jul	Carr Development	development	Mike Carr		Partner Meeting	None	None	discussed delay in mixed use development plan in Ketchum
14-Jul	Macquells House	services			Partner Meeting	Other	None	Explored potential for IWDC childcare grant; not able to aplly for grant due to lack of 3 year tr record
19-Jul	BSU	education	Vanessa Fry		Partner Meeting	None	None	discussion of potential speakers for SVED '22 summit; posssible professor with urban plannin track record
20-Jul	Walnut Ave Mall	development	Chip Fisher	Ketchum	Partner Meeting	None	None	discussion
20-Jul	Wood River Insurance	financial	Ashley Robertson	Hailey	Partner Meeting	None	None	evalutated fire insurance risks in WRV; Chubb and AIG have stopeed writing policies in certai aras including Gimlet nad Golden Eagle; little know issue becoming more pronounced; SVED seek to discuss with reations board

21-Jul       State Farm Insurance       financial       Partick Buchnann       Hailey       Parter Meeting       None       None       discussed fin insurance risk issue with another agent to verify circum         26-Jul       SV Water & Sever       governmart       Pat Modular       Boile       Parter Meeting       None       None       None       Moducation Overlag District to allow administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity in the set or nancy for administrative reveal of forst humanity for administrative reveal of forst humanity for admin part prevent forst humanity for administrative reveal	possible text amendment to alth reasosns sociation / & Tourism cohort ntory ex guns and ammo
Basis         Partner Meeting         None         Mountain Overlay District to allows administrative review of forest the 27-Jul (Have a Dram Foundation analysis of 22 Kellkonn A Sun Valley Partner Meeting, None         None         Mountain Overlay District to allows administrative review of forest the 27-Jul (Have a Dram Foundation analysis of 22 Kellkonn A Sun Valley Partner Meeting, None         None         Mountain Overlay District to allows administrative review of forest the 27-Jul (Have a Dram Foundation analysis of 22 Kellkonn A Sun Valley           30-Jul         High Desert Sports         retail         Halley         Business         None         Interested in update of allows administrative review of forest the 23-Jul (Jonny G's)         retailing administrative review of District to allows administrative review of District A Section District (Section District A Section District A Sectin District A Section District A Sectin District A Section Distri	alth reasosns sociation / & Tourism cohort ntory ex guns and ammo
27-Jul     SW Water & Sever     government     Patt Mehalon     Sun Valley     Patter Meeting     None     Interested in update of water consumption analysis for SV Elkhorn As       30-Jul     High Desert Sports     retail     Haile     Patter Meeting     Other     None     Calcusation of TPM vocational program resource needed for Hospitalit       30-Jul     Jonny G*     restaurant     John Gorham     Retention     Other     None     current owners seeking soft from operatons; selling building, equipms       2-Aug     Mascaroni Design     construction & trades     Tim Mascaroni     Ketchum     Patter Meeting     Other     None     current owners seeking soft from operatons; selling building, equipms       2-Aug     Fiy San Valley Alliance     transportation     Carole Waller     Ketchum     Patter Meeting     Other     None     incard strate works     strate works       3-Aug     PGS subtainability Comm     governmant     Lynn Barker     Hailey     Community     Development     Other     None     iplanning for implemation of TM grap approxit. discussion of roop       3-Aug     Sun Valley Co.     losspitality & truirs     Patter Meeting     Other     None     discussion of TSCD strate works       3-Aug     Buine Co. Shousing Authority     governmant     Lynn Barker     Hailey     Development     Other     None	sociation / & Tourism cohort ntory ex guns and ammo
27-Jul     Have a Drem Foundation     Pottor frequency     Denter     None     discussion of TPM vocational program resource needed for Hospitalit       30-Jul     High Deset Sports     retail     Halley     Retention     Other     None     discussion of TPM vocational program resource needed for Hospitalit       30-Jul     Jonny G's     retail     Halley     Retention     Other     None     new operator       30-Jul     Jonny G's     restaurant     John Goham     Ketchum     Retention     Other     None     new operator       2-Aug     RitDAL     financial     Rob Akins     Trim Bascaroni     Dinning for approval of LOT for A Service       2-Aug     Fy Sun Valley Junct     transcall     Rob Akins     Trim Falls     Partner Meeting     Other     None     Internal discussion about priorities and proposed meetings on Keto       3-Aug     partner Meeting     Other     None     Internal discussion about priorities and tack of focus on land use plan       3-Aug     partner Meeting     Other     None     Internal discussion about priorities and ink of focus on land use plan       3-Aug     Sun Valley Co.     teducation     Janet Prett     Trim Falls     Community     Internal discussion about priorities and ack of focus on land use plan       3-Aug     Sun Valley Co.     tedytautautau     Partner Meetin	/ & Tourism cohort ntory ex guns and ammo
30-Jul         High Desert Sports         retail         Business Retention         Other Other         None         current owners seeking exit from operations; selling building an dup current owners seeking exit from operations; selling building an dup and service           30-Jul         Jonny G's         restaurant         John Gorham         Retention         Other         None         current owners seeking exit from operations; selling building an dup and selling building an dup and selling building.           2-Aug         RivDA         financial         Reb Akins         Twin Fails         Partner Meeting         Other         None         partner owners seeking exit from operations; selling building an dup and selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit from operations; selling building an dup and a current owners seeking exit for an service           3-Aug Ine Co Sustainability Cormi         governmant         Lynn Barker         Huiley         Development         Other         None         intranal dincursion of BCSD vocational programs and opportinit	ntory ex guns and ammo
30-Jul         High gest Sports         retail         Heiley         Retention         Other         None         current owners seeking exit from operations; selling building, equipare           30-Jul         Jonny C's         restaurant         John Gritham         Retchum         Retchum         Retchum         Retchum         Retchum         Rob Arias         Tim Mascaroni         Mascaroni         Development         Other         None         nurder seeking exit from operations; selling building, equipare           2-Aug         RiVDA         financial         Rob Arias         Tim Mascaroni         Partner Meeting         Other         None         review of Blane Co lending opportunities           3-Aug Ine Co Sustainability Comm         governmant         Lynn Barker         Halley         Development         Other         None         planning for implementation of TPM grant project; discussion of report opplics           4-Aug         CS1         education         Janet Preti         Twin Falls         Development         Other         None         discussion of SCS vocational programs and opportnities to link with           5-Aug         Sun Valley         Community         Other         None         discussion of SCS vocational programs and opportnities to link with installation of donor for student scholarships         discussion of SCS vocational programs and opportnities to link with with inst	
30-Jul         Jonny G's         restaurant         John Gorham         Ketchum         Retension         Other         None         update on local construction projects and proposed meetings on Ketc           2-Aug         RIVDA         financial         Rob Akins         Twim Mascaroni         Ketchum         Partner Meeting         Other         None         Invoid and population projects and proposed meetings on Ketc           2-Aug         RIVDA         financial         Rob Akins         Twim Falls         Partner Meeting         Other         None         Invoid and population         Internal discussion about priorities and lack of focus on land use plan           4-Aug         CSI         education         Janet Pretti         Twim Falls         Development         Other         None         planning for apperval of LOT for Air Service           5-Aug         Baine Co School District         education         Janet Pretti         Twim Falls         Development         Other         None         planing for implementation of TPM grant project, discussed othichare programs and opporthiles to link with           8-Aug         Sun Valley Colinary Institute         food & beverage         donon         Ketchum         Other         None         firstitutation, apiner acing events, wedding stats (9e this summer)           9-Aug         Buine Co Housing Authorith         povermmant<	
30-Jul         John Gorham         Ketchum         Patention         Other         None         new operator           2-Aug         Mascaron Design         financial         Rob Akins         Twin Falls         Patter Meeting         Other         None         update on local construction projects and proposed meetings on Keto           2-Aug         RIVDA         financial         Rob Akins         Twin Falls         Patter Meeting         Other         None         patient financial         Rob Akins           3-Aug Ince         transportation         Carole Waller         Ketchum         Patter Meeting         Other         None         patining for implementation projects and proposed needing observation           3-Aug Ince Sustainability Commi         governmant         Lynn Barker         Hailey         Development         Other         None         planning for implementation of TPM grant project; discussion of report opticits           5-Aug         Blaine Co School District         education         Jann Foury         Hailey         Development         Other         None         planning for implementation of project and proposal weeting statign status         planning for implementation of project and ponts weeting statign status           6-Aug         Sun Valley Co.         hospitality & tourism         Pets Sontag         Sun Valley         Patther Meeting         <	nt, inventory and brand to
2.Aug         Mascaroni Design         Construction & trades         Tim Mascaroni         Ketchum         Pather Keeting         Other         None         review of Biaine Colling opportunities           2.Aug         RIVDA         financial         Rob Akins         Twin Fails         Pather Keeting         Other         None         review of Biaine Collening opportunities           3.Aug         Inc Collection         Garmanity         Other         None         planning for implementation of LOT for Ar Service           4.Aug         CSI         education         Janet Pretti         Twin Fails         Development         Other         None         planning for implementation of TPM grant project, discussion of repor           5-Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         education in twinth           8-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         discussion of BCSD vocational programs and opportnities to link with           9-Aug         Sun Valley Co.         hospitality & tourism         Partner Meeting         Other         None         discussion of BCSD vocational programs and opportnities to link with incive of sutheant scholar shale of theand discussion discussion d	. ,
2Aug         RIVDA         financial         Rob Akins         Twin Fails         Partner Meeting         Other         None         review of Blaine Co Iending opportunities           2Aug         Fly Sun Valley Alliance         transportation         Carole Waller         Ketchum         Partner Meeting         Other         None         planning for approval of LOT for Air Service           3Aug         ne Co Sustainability Commi         governmant         Lym Barker         Hailey         Development         Other         None         internal discussion about priorities and lack of focus on land use plan           4-Aug         CSI         education         Janet Pretti         Twin Fails         Development         Other         None         review of summer outcomes and winter plans; discussion of BCSD vocational programs and opportnities to link with           5-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         review of summer outcomes and wither plans; discussion of or student schalarships           9-Aug         Sun Valley Cullarary Institute         food state         Sun Valley         Partner Meeting         Other         None         review of summer outcomes and with housing a tax vallable for sharing with housing a state (0+ sharing with housing a state vavalable for sharing with housing a stavalable for sharing with hou	
2-Aug         Fly Sun Valley Alliance         transportation         Carole Waller         Ketchum         Partner Meeting Community         Other         None         planning for approval of LOT for Air Service           3-Aug         ne Co Sustainability Commi         governmant         Lynn Barker         Hailey         Other         None         internal discussion about priorities and lack of focus on land use plan options           4-Aug         CSI         education         Janet Pretti         Twin Falls         Development         Other         None         planning for implementation of TPM grant project; discussion of repor options           5-Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         discussion of BCSD vocational programs and opportnitiles to link with review of summer outcomes and winter plans; discussed childcare gri this stallation, alpine racing vents, wedding stata (br this summer)           9-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         cilitivation of dono for student scholarships           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Development         Other         None         cilitivation doiscus action plans provietis. YTD Innancials and ads inscuson of our profit <t< td=""><td>ium ordinance changes</td></t<>	ium ordinance changes
3-Aug         ne Co Sustainability Comma         governmant         Lyn Barker         Halley         Community         Other         None         Internal discussion about priorities and tack of focus on land use plan           4-Aug         CSI         education         Janet Pretti         Twin Falls         Community         Other         None         planning for implementation of TPM grant project; discussion of report options           5-Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         planning for implementation of TPM grant project; discussion of report options           9-Aug         Sun Valley Cuinary Institute         food & beverage         dononor         Ketchum         Other         None         Int installation, alpine racing events, wedding stats (90 this summer)           9-Aug         Blaine Co Housing Authority         government         Sara Michael         Ketchum         Development         Other         None         Int installation, alpine racing events, wedding stats (90 this summer)           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         None         review of affordable housing data availbale for sharing with housing a file file file file file file file file	
3-Aug me Co Sustainability Commi         governmant         Lynn Barker         Haley         Development         Other         None         internal discussion about priorities and lack of focus on land use planning for implementation of TPM grant project; discussion of report options           4-Aug         CSI         education         Janet Pretti         Twin Falls         Development         Other         None         internal discussion about priorities and lack of focus on land use planning for implementation of TPM grant project; discussion of report options           5-Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         discussion of BCSD vocational programs and opportnitites to link with review of summer outcomes and winter plans; discussed childcare grant is discussed childcare g	
4.Aug         CSI         education         Janet Pretti         Twin Falls         Community Development         Other         None         Janening for implementation of TPM grant project; discussion of report options           5.Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         discussion of BCSD vocational programs and opportnities to link with review of summer outcomes and winter plans, discussed childcare gra tin thistallation, alphe racing events, wedding stats (90+ this summer)           9.Aug         Sun Valley Cultury Institute         food & beverage         donnor         Ketchum         Other         None         tin tradication, alphe racing events, wedding stats (90+ this summer)           9.Aug         Sun Valley Cultury Institute         food & beverage         donnor         Ketchum         Other         Other         None         traview of affordable housing data availbale for sharing with housing a meeting with new luxury tiny home builders who designs 400 of trailer           9.Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Development         Other         None         traview of affordable housing data availbale for sharing with how sing a meeting with new luxury tiny home builders who designs 400 of trailer           8/11/2022         Visit Sun Valley         hospitality & tourism         Soct Fortner         Ketchum         B	
4-Aug         CSI         education         Janet Pretti         Twin Fails         Development         Other         None         options           5-Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         discussion of BCSD vocational programs and opportnities to link with review of summer outcomes and winter plans, discussed childcare gr.           9-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         community         Iffiliataliation, apine racing events, wedding stats (90+th is summer)           9-Aug         Sun Valley Cuinary Institute         food & beverage         donnor         Ketchum         Other         Other         None         cultivation of donor for student scholarships           9-Aug         Gustom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         community in Nome builders who design 400 of trailer           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Board meeting to discuss action plan priorities, YTD financials and ach           8/11/2022         SVED         not for profit         Guy Cherp <td>ing in subcommittee</td>	ing in subcommittee
5         Aug         Blaine Co         School District         education         Jim Foudy         Hailey         Development         Other         None         discussion of BCSD vocational programs and opportnities to link with           8-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         discussion of BCSD vocational programs and opportnities to link with           9-Aug Sun Valley Culinary Institute         food & beverage         donnor         Ketchum         Other         None         discussion of donor for student scholarsips           9-Aug Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Development         Other         None         review of affordable housing data availbale for sharing with housing a           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         review of affordable housing data availbale for sharing with housing a           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Board meeting to discuss actoring harp intrivites, YTD financials and the for third gauses actoring the for third gauses actoring the for third gauses actore intres date of economy and banking activites <td< td=""><td>ing, roles and financing</td></td<>	ing, roles and financing
5-Aug         Blaine Co School District         education         Jim Foudy         Hailey         Development         Other         None         discussion of BCSD vocational programs and opportnities to link with review of summer outcomes and winter plans; discussed childcare gr fill installation, alpine racing vertices, weld plant           8-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Other         None         discussion of BCSD vocational programs and opportnities to link with review of summer outcomes and winter plans; discussed childcare gr it installation, alpine racing vertices, weld plant           9-Aug         Sun Valley Culinary Institute         food & beverage         donnor         Ketchum         Other         Other         None         cultivation of donor for student scholarships           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         review of affordable housing data availbale for sharing with housing a meeting with new luxury tiny home builders who designs AD0 of trailer           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Summer band parts ikk eACH.         MeadVos Frailer 5           8/11/2022         Visit Sun Valley         hospitality & tourism         Scott Forther         Ketchum	
8-Aug         Sun Valley Co.         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         review of summer outcomes and winter plans; discussed childcare graphing state (90+ this summer)           9-Aug Sun Valley Co.         food & beverage         donnor         Ketchum         Other         Other         None         fift installation, alpiner acing events, weading state (90+ this summer)           9-Aug Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Development         Other         None         review of affordable housing data availbale for sharing with housing a meeting with new luxury tiny home builders who designs 400 strailers           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         review of affordable housing data availbale for sharing with housing a meeting with peuliders who designs 400 strailers           9-Aug         Susto Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         None         Excomeeting to discuss actorism texto availbale for sharing with housing a meeting with housing a meeting with housing a meeting with openials and adviter           9/11/2022         Visit Sun Valley         hospitality & tourism         Scott Forther         Ketchum         Board Meeeting         Other         None	
8-Aug         Sun Valley Culinary Institute         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         litit installation, apine racing events, wedding stats (90+ this summer)           9-Aug         Sun Valley Culinary Institute         food & beverage         donnor         Ketchum         Other         Other         None         cultivation of donor for student scholarships           9-Aug         Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Development         Other         None         cultivation of donor for student scholarships           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         connected them with potential partners like ARCH, Meadows Trailer F           10-Aug         SVED         not for profit         Rob Clayton         Deer Valley         Other         None         Board Meeting         Other         None         Board Meeting of discuss action plan priorities, TD financials and adv           8/12/2022         Visit Sun Valley         hospitality & tourism         Scott Fortner         Ketchum         Board Meeting         Other         None         summit subcommit subcommit subcommit subcommit subcommit subcommit subcommit subcom for urorit state of econonry and banking activities	FPM project
8-Aug         Sun Valley Cuinary Institute         hospitality & tourism         Pete Sontag         Sun Valley         Partner Meeting         Other         None         litit installation, apine racing events, wedding stats (90+ this summer)           9-Aug         Sun Valley Cuinary Institute         food & beverage         donnor         Ketchum         Other         Other         None         cultivation of donor for student scholarships           9-Aug         Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Development         Other         None         cultivation of donor for student scholarships           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         connected them with potential partners like ARCH, Meadows Trailer F           10-Aug         SVED         not for profit         Rob Clayton         Deer Valley         Other         None         Board Meeting         Other         None         Board Meeting         Other         None         financial and adv           8/12/2022         Visit Sun Valley         hospitality & tourism         Scott Fortner         Ketchum         Board Meeting         Other         None         fisitosusion of current state of economy and backing activitis         sara meesa studing adv <td< td=""><td>nts, forest health project, nev</td></td<>	nts, forest health project, nev
9-Aug Sun Valley Culinary Institute         food & beverage         donnor         Ketchum         Other         Other         None         cultivation of donor for student scholarships           9-Aug Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Development         Other         None         review of affordable housing data availbale for sharing with housing a meeting with new luxury thy home builders who designs 400 st frailer           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         review of affordable housing data availbale for sharing with housing a meeting with new luxury thy home builders who designs 400 st frailer           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Exocate them with potential partners like ARCH, Meadows Trailer F           8/11/2022         Visit Sun Valley         hospitality & tourism         Scott Fortner         Ketchum         Board Meeting         Other         None         timing         Scott Fortner         Ketchum         Board Meeting         Other         None         timing         Stott Fortner         Ketchum         Partner Meeting         Other         None         disucssion of current state of economy and bacusisio         Stott Fortner <t< td=""><td>· · · · · ·</td></t<>	· · · · · ·
9-Aug         Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Community         Development         Other         None           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         connected them with potential partners like ARCH, Meadows Trailer           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Exco meeting to discuss tourism programs, summer results, winter for timing           8/11/2022         SVED         not for profit         Guy Cherp         Ketchum         Board Meeting         Other         None         Board meeting to discuss tourism programs, summer results, winter for timing           8/11/2022         SVED         not for profit         Guy Cherp         Ketchum         Board Meeting         Other         None         Suzesion of current state of economy and banking activitiss         Rick Lefaivre         Ketchum	
9-Aug Blaine Co Housing Authority         governmant         Sara Michael         Ketchum         Development         Other         None         review of affordable housing data available for sharing with housing a meeting with housing data available for sharing with housing a meeting with new luxury tiny home builders who designs 400 st trailer           9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         meeting with new luxury tiny home builders who designs 400 st trailer           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Exco meeting to discuss action plan priorities, YTD financials and ads           8/11/2022         Visit Sun Valley         hospitality & tourism         Soctt Fortner         Ketchum         Board Meeting         Other         None         Board meeting to discuss action plan priorities, YTD financials and ads           8/15/2022         SVED         not for profit         Guy Cherp         Ketchum         Board Meeting         Other         None         summit subcommit subco	
9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         meeting with new luxury tiny home builders who designs 400 st frailer connected them with potential partners like ARCH, Meadows Trailer frailer (Meadows Trailer frailer)           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Excounseling to discuss action plan priorities, YTD financials and add Board Meeting           8/11/2022         SVED         not for profit         Guy Cherp         Ketchum         Board Meeting         Other         None         Board meeting to discuss tourism programs, summer results, winter for timing           8/15/2022         US Bank         financial         Chris Calvert         Ketchum         Partner Meeting         Other         None         discussion of current state of economy and barking activities           8/15/2022         KURA         not for profit         Susan Scoville         Ketchum         Partner Meeting         Other         None         davocacy on Ordiance 1234 for development community, focus on concentration to 20 realtors on the state of the economy and discussion or advocacy on Ordiance 1234 for development community, focus on concentration to 20 realtors on the state of the economy and discussion or market; general slowing of fifers, increase in inventories           8/17/2022         Windemere Group	dvocates
9-Aug         Custom Trailers         hospitality & tourism         Rob Clayton         Deer Valley         Other         Other         None         connected them with potential partners like ARCH. Meadows Trailer F           10-Aug         SVED         not for profit         Rick Lefaivre         Ketchum         Board Meeting         Other         None         Exco meeting to discuss action plan profitues. YTD financials and add           8/11/2022         Visit Sun Valley         hospitality & tourism         Scott Fortner         Ketchum         Board Meeting         Other         None         timing           8/12/2022         SVED         not for profit         Guy Cherp         Ketchum         Board Meeting         Other         None         summit subcommittee meeting to review theme, speakers, messaging           8/15/2022         US Bank         financial         Chris Calverp         Ketchum         Partner Meeting         Other         None         quarterly report to Ketchum Urban Renewal Authority           8/15/2022         KURA         not for profit         Susan Scoville         Ketchum         Development         Other         None         quarterly report to Ketchum Urban Renewal Authority         advocacy on Ordiannee 1234 for development community, focus on consequences           8/17/2022         Ketchum P&Z         governmant         Neil Morrow	
10-Aug       SVED       not for profit       Rick Lefaivre       Ketchum       Board Meeting       Other       None       Exco meeting to discuss action plan priorities, YTD financials and advecting of the second s	
8/11/2022Visit Sun Valleyhospitality & tourismScott FortnerKetchumBoard MeetingOtherNoneBoard meeting to discuss tourism programs, summer results, winter for timing8/12/2022SVEDnot for profitGuy CherpKetchumBoard MeetingOtherNoneSummit subcommittee meeting to review theme, speakers, messaging discuss tourism programs, summer results, winter for timing8/15/2022US BankfinancialChris CalvertKetchumPartner MeetingOtherNonediscussion of current state of economy and banking activities8/15/2022KURAnot for profitSusan ScovilleKetchumPartner MeetingOtherNonequarterly report to Ketchum Urban Renewal Authority8/16/2022Ketchum P&ZgovernmantNeil MorrowKetchumCommunity DevelopmentOtherNonemarket; general slowing of offers, increase in inventories8/17/2022Windemere Groupreal estateStephanie ReedHaileyPartner MeetingOtherNonemarket; general slowing of offers, increase in inventories8/17/2022CSIeducationJanet PrettiTwin FallsDevelopmentOtherNonekickoff meeting for TPM grant project; team intros and creation of proj8/18/2022Wood River ELCeducationMartin BalbonBoiseCommunityCommunitykickoff meeting for new Early Learning Collaborative project supporter8/18/2022Appelation Hospitalityhospitality & tourismChris HunsbergerLos AnglesCommunityintroductio	
8/11/2022         Visit Sun Valley         hospitality & tourism         Scott Fortner         Ketchum         Board Meeting         Other         None         timing           8/12/2022         SVED         not for profit         Guy Cherp         Ketchum         Board Meeting         Other         None         summit subcommitte meeting to review theme, speakers, messaging           8/15/2022         US Bank         financial         Chris Calvert         Ketchum         Partner Meeting         Other         None         disussion for urrent state of economy and banking activities           8/15/2022         US Bank         financial         Chris Calvert         Ketchum         Partner Meeting         Other         None         disussion for urrent state of economy and banking activities           8/15/2022         KURA         not for profit         Susan Scoville         Ketchum         Partner Meeting         Other         None         disussion for urrent state of economy and banking activities           8/16/2022         Ketchum P&Z         governmant         Neil Morrow         Ketchum         Development         Other         None         consequences           8/17/2022         Windemere Group         real estate         Stephanie Reed         Hailey         Partner Meeting         Other         None         meental; general slowi	
8/12/2022       SVED       not for profit       Guy Cherp       Ketchum       Board Meeting       Other       None       summit subcommittee meeting to review theme, speakers, messaging         8/15/2022       US Bank       financial       Chris Calvert       Ketchum       Partner Meeting       Other       None       disucssion of current state of economy and banking activities         8/15/2022       KURA       not for profit       Susan Scoville       Ketchum       Partner Meeting       Other       None       disucssion of current state of economy and banking activities         8/15/2022       KURA       not for profit       Susan Scoville       Ketchum       Partner Meeting       Other       None       duateraly report to Katchum Urban Renewal Authority         8/16/2022       Ketchum P&Z       governmant       Neil Morrow       Ketchum       Development       Other       None       consequences         8/17/2022       Windemere Group       real estate       Stephanie Reed       Hailey       Partner Meeting       Other       None       market; general slowing of offers, increase in inventories         8/17/2022       CSI       education       Janet Pretti       Twin Falls       Development       Other       None       reporting ment         8/18/2022       Wood River ELC       education<	ecasts and LOT for Air ballot
8/15/2022         US Bank         financial         Chris Calvert         Ketchum         Partner Meeting         Other         None         disucssion of current state of economy and banking activities           8/15/2022         KURA         not for profit         Susan Scoville         Ketchum         Partner Meeting         Other         None         quarterly report to Ketchum Urban Renewal Authority           8/15/2022         KURA         not for profit         Susan Scoville         Ketchum         Partner Meeting         Other         None         quarterly report to Ketchum Urban Renewal Authority           8/16/2022         Ketchum P&Z         governmant         Neil Morrow         Ketchum         Development         Other         None         advocacy on Ordiannce 1234 for development community, focus on concort and source on Ordiannce 1234 for development community, focus on concort and source on Ordiannce 1234 for development community, focus on concort and source on Ordiannce 1234 for development community, focus on concort and source on Ordiannce 1234 for development community, focus on concort and concerve on Concort and conconcort and concort and concort and concort and concort and concor	
8/15/2022       KURA       not for profit       Susan Scoville       Ketchum       Partner Meeting       Other       None       quarterly report to Ketchum Urban Renewal Authority         8/16/2022       Ketchum P&Z       governmant       Neil Morrow       Ketchum       Development       Other       None       advocacy on Ordiannce 1234 for development community, focus on consequences         8/16/2022       Windemere Group       real estate       Stephanie Reed       Hailey       Partner Meeting       Other       None       merket; geneation to 20 realtors on the state of the economy and discussion         8/17/2022       Windemere Group       real estate       Stephanie Reed       Hailey       Partner Meeting       Other       None       merket; geneation to 20 realtors on the state of the economy and discussion         8/17/2022       CSI       education       Janet Pretti       Twin Falls       Community       Development       Other       None       merket; geneation to 20 realtors on the state of the economy and discussion         8/18/2022       Wood River ELC       education       Martin Balbon       Boise       Community       Ecommunity       Kickoff meeting for new Early Learning Collaborative project; discussion on project and goals         8/22/2022       Appelation Hospitality       hospitality & tourism       Chris Hunsberger       Los Angles	panels and logistics
Ketchum P&Z         governmant         Neil Morrow         Ketchum         Community Development         Other         None         advocacy on Ordiannce 1234 for development community, focus on c consequences           8/16/2022         Windemere Group         real estate         Stephanie Reed         Hailey         Partner Meeting         Other         None         consequences           8/17/2022         CSI         education         Janet Pretti         Twin Falls         Development         Other         None         kickoff meeting for TPM grant project; team intros and creation of proj reporting alignment           8/17/2022         CSI         education         Janet Prettii         Twin Falls         Development         Other         None         kickoff meeting for TPM grant project; team intros and creation of proj reporting alignment           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community Development         Other         None         kickoff meeting for new Early Learning Collaborative project; discussion o project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community Development         Other         None         introduction to partner for the mew Harring the project; discussion o protential heip in sourcing a new Instructor Chef for SVCI           8	
8/16/2022         Ketchum P&Z         governmant         Neil Morrow         Ketchum         Development         Other         None         consequences           8/17/2022         Windemere Group         real estate         Stephanie Reed         Hailey         Partner Meeting         Other         None         presentation to 20 realtors on the state of the economy and discussion market; general slowing of offers, increase in inventories           8/17/2022         CSI         education         Janet Pretti         Twin Falls         Development         Other         None         reporting alignment           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community Development         Other         None         kickoff meeting for new Early Learning Collaborative project; data goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community Development         Other         None         introduction to partner for the new Harturdor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	
8/17/2022         Windemere Group         real estate         Stephanie Reed         Hailey         Partner Meeting         Other         None         presentation to 20 realtors on the state of the economy and discussion           8/17/2022         CSI         education         Janet Pretti         Twin Falls         Development         Other         None         kickoff meeting for TPM grant project; team intros and creation of proj           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community         Development         Other         None         kickoff meeting for new Early Learning Collaborative project; discussion of project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community         Development         Other         None         introduction to partner for the new Harrinan Hotel project; discussion of project and goals           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of source and sourcing a new Instructor Chef for SVCI	mplexity and unintended
8/17/2022         Windemere Group         real estate         Stephanie Reed         Hailey         Partner Meeting         Other         None         market; general slowing of offers, increase in inventories           8/17/2022         CSI         education         Janet Pretti         Twin Falls         Community         None         kickoff meeting for TPM grant project; team intros and creation of project and goals           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community         None         Foundation; explaination of project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Development         Other         None         introduction to partner for the new Harriman Hotel project; discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	
B/17/2022         CSI         education         Janet Pretti         Twin Falls         Community Development         Other         None         kickoff meeting for TPM grant project; team intros and creation of proj reporting alignment           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community Development         Other         None         kickoff meeting for TPM grant project; team intros and creation of proj reporting alignment           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community Development         Other         None         Foundation; explaination of project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Development         Other         None         introduction to partner for the ew Harriman Hotel project; discussion of potential help in sourcing a new Instructor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         staffing ok but burned out staff requiring time off	of latest trends in real estate
8/17/2022         CSI         education         Janet Pretti         Twin Falls         Development         Other         None         reporting alignment           8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community Development         Other         None         Foundation; explaination of project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community Development         Other         None         introduction to painter for the new Harriman Hotel project; discussion of potential to sourcing a new Instructor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	
8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Community Development         Other         None         kickoff meeting for new Early Learning Collaborative project supported Foundation; explaination of project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community Development         Other         None         introduction to partner for the new Harriman Hotel project; discussion of potential help in sourcing a new Instructor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	ct timeline, deliverables and
8/18/2022         Wood River ELC         education         Martin Balbon         Boise         Development         Other         None         Foundation; explaination of project and goals           8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community Development         Other         None         introduction to partner for the new Harriman Hotel project; discussion of potential help in sourcing a new Instructor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	
8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Community Development         Other         None         introduction to partner for the new Harriman Hotel project; discussion of potential help in sourcing a new Instructor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	by Wood River Womens
8/22/2022         Appelation Hospitality         hospitality & tourism         Chris Hunsberger         Los Angles         Development         Other         None         potential help in sourcing a new Instructor Chef for SVCI           8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	
8/22/2022         The Kneadery         restaurant         Dillon Witmer         Ketchum         Partner Meeting         Other         None         discussion of summer activity; more business with Perry's closed and staffing ok but burned out staff requiring time off	f culinary offering and
8/22/2022 The Kneadery restaurant Dillon Witmer Ketchum Partner Meeting Other None staffing ok but burned out staffir equiring time off	
	more difficult customers;
Community	
24-Aug ine Co Sustainability Commi government Lynn Barker Hailey Development Other None discussion of charette process and finalization of goals	
meeting with Y board to provide update on economic activity, statistic	etc as part of annual
26-Aug YMCA not for profit Jason Shearer Ketchum Partner Meeting Other None strategy review	,
Long most here point deconcineer. Recent here and the introduction to their mission and activities, and discussion of collabora	tion with SVCI regarding foor
29-Aug FARE Idaho not for profit Ketchum Other Other None supply chain, local ag support and educational options	and the second galaring lood
Business 20 year owner sold to new resident; will lease building to owner and p	
30-Aug Mountain Pride food & beverage Stuart Siderman Ketchum Retention Other None short term;	ovide consulting support for
would and the second a coverage of a coverag	rovide consulting support for
30-Aug Espinoza Flooring construction & trades Mr Espinoza Ketchum Retention Other None construction activity	
Sub-Aug Espinoza holming consudation a dates in Espinoza retection retention of retention consudation activity	
1-Aug Magic Lantern media Rick Kessler Ketchum Retention Other None reported sale of the cinema for \$2.9m, including land & inventory; cur	
	nonths with residential
1-Aug First Lite recreation Ross Cooperman Hailey Expansion Other None new Hailey retail outlet opened for brand	nonths with residential
	nonths with residential
A August A	nonths with residential
1-Aug Idaho Cycles recreation Mark Carnes Ketchum Retention Other None giving up on business; cant get staff, ready to retire, too much effort for	ent status unknown
A A an Thur 75 A data language the Data Construction of the Constr	ent status unknown
1-Aug Zhou 75 development Rob Cronin Hailey Retention Other None core staff exited with no notice; unable to find replacement staff so go	nonths with residential

					Duri			
30-Aug	Bigwood Cinema	media	Latham Williams	Hailey	Business Retention	Other	None	unable to recover from Covid downturn and TV streaming
	0	media				None	None	•
30-Aug	Wood River Matress	for an etal	Scott Shane	Hailey	Partner Meeting			this summer strong but below record year in 2021
9-Sep	RIVDA	financial	Jeff McCurdy	Twin Falls	Partner Meeting	None	None	review of RIVDA projects in Blaine Co
12-Sep	Glass Masters	construction & trades	Sven	Ketchum	Partner Meeting	None None	None	review of state of business and successin plans struggling to maintain service levles with limited staff, delivery drivers are very tough to keep
15-Sep	Smokey Mountain Pizza	restaurant	Chad	Ketchum	Partner Meeting		None	
14-Sep	SVED	not for profit	Rick LeFaivre	Ketchum	Board Meeting	None	None	Exco review of priorities and delivery of plan
45.0			Scott Fortner	Katabaan	Board Meeting	None	News	discussion of summer activity levels and Fall professional program, budget for '23 and new staff
15-Sep	Sun Valley Culinary Institute	education	Scott Fortner	Ketchum	Board weeting	none	None	hiring
					Community			feedback on proposed new ordiannce 1234 which would impose additional restrictions on city core
19-Sep	City of Katabum	a o vou par o na	Neil Bradshaw	Ketchum	Community Development	None	None	and tourist district developments; advocated against 2 specific provisions to limit luxury unit size and require potential overbuilding of commercial space
19-Sep	City of Ketchum	government	Nell brausnaw	Kelchum	Development	None	None	
21-Sep	SVED	not for profit	Rick Lefaivre	Ketchum	Board Meeting	None	None	Board meeting to discuss tourism programs, summer results, winter forecasts and LOT for Air ballot timing
23-Sep	QBS Solutions	financial	Toni Himmelman	Ketchum	Partner Meeting	None	None	review of SVCI treatment of tuition payments and scholarship accounting
23-3ep	QB3 Solutions	linaliciai		Ketchum		NULLE	None	discussion of summer symphony session; number strong again but short of record; interestedin
26 Son	Sun Valley Music Festival	not for profit		Ketchum	Partner Meeting	None	None	having SVED conduct an EIA
20-3ep	Sull valley Music Testival			NetChulli		NONE	None	
28 Son	ine Co Sustainability Commi	government	Lynn Barker	Hailey	Partner Meeting	None	None	Land Use a& Transportation subcommittee meeting toi review goals for upcoming charette exercise
28-Sep	SEI	financial	Patsie Gove	Ketchum	Partner Meeting	None	None	private equity reviewof fundrasing and giving strategies
20-3ep	351	linalicial	Faisle Gove	Ketchum	Farmer weeting	None	None	Idaho Govt for a Day; meetings with Gov Little's team to discuss small town rural issues and
29-Sep	City of Carey	government	Sara Mecham	Carey	Partner Meeting	None	None	problems; feedback on childcare grants just launched by IWDC
29-3ep	City of Caley	government		Carey	Farmer weeting	NONE	None	
								advocacy against specific provisions of ordiannee 1234 based on questionable statement that
3-Oct	City of Ketchum	government	Niel Bradshaw	Ketchum	Partner Meeting	None	None	more comercial is needed withoput market study and that limiting size of 3rd floor luxury units results in suboptimal space development
4-Oct	Micron	government	Niel Brausnaw	Boise	Site Visit	None	None	tour of Micron Boise facility as part of IEDA conference
	o Economic Development A	manufacturing not for profit	Sari David	Boise	Seminar	None	None	
6-Oct	CSI	education	Alex Wexford	Twin Falls	Seminar	None	None	discussion of current CSI workforce training options as parrt of TPM project
7-Oct	Mountain Express	media	Pam Morris	Ketchum	Partner Meeting	None	None	review of draft Economic Almanac prior to summit publication
10-Oct	SV Culinary Institute	education	Karl Uri	Ketchum	Partner Meeting	None	None	discussion of candidates for replacing culinary director
	I Have a Dream Foundation	education	Jack Bunce	Ketchum	Partner Meeting	None	None	discussion of TPM vocational program organizational structure
11-Oct	Fly Sun Valley Alliance	not for profit	Carol Waller	Hailey	Partner Meeting	None	None	review of LOT Air
12-Oct	WR Urban Landscape	not for profit	Lance Davidson	Boise	Partner Meeting	None	None	review of 1st draft of local forect canopy study for Blaine Co; feedback given
12-Oct	SVED	not for profit	Rick Lefaivre	Ketchum	Board Meeting	None	None	Exco meeting to discuss action plan priorities, YTD financials and advocay activities
12-001	SVED			Netonum	Community	None	None	Excomeding to discuss action plan phonices, 11D initiations and advocay activities
13-Oct	River Early Learning Collab	not for profit	Kathyrn Ivers	Hailey	Development	None	None	kickoff meeting with new BC early education coordinator to establish priorities and accountabilities
13-Oct	Visit Sun Valley	tourism	Scott Fortner	Ketchum	Partner Meeting	None	None	regular meeting to discuss priorities, financials, workplan progress
13-Oct	Sun Valley Co.	hospitality & tourism	Pete Sontag	Sun Valley	Partner Meeting	None	None	update on winter plans, new lift instalation, forest health project, new staff appointments
17-Oct	KURA	government	Sue Scoville	Ketchum	Partner Meeting	None	None	presentation on FY23 budget request and contract for services
17 Oct	Idaho Power	utiliies	Amber Larna	Ketchum	Partner Meeting	None	None	review of IP plans for Blaine Co and sponsorship opportunities for Summit
24-Oct	SV Community School	education	Trent Smithers	Sun Valley	Partner Meeting	None	None	review of economic impact study and missing data points to enable study to be completed
24 000		ouddalon		Curr Valley	r until incoung	None	None	
27-Oct	BC Sustainability Committee	government	Lynn Barker	Hailev	Partner Meeting	None	None	sustainability charette with 100 community leaders to fne tune goals and objectives for Blaine Co
	laxwell Structural Engineerir	construction & trades	Craig Maxwell	Ketchum	Partner Meeting	None	None	disussion about level of business activity; stil jammed but new home starts and interest slowing
18-Oct	Sage School	education	Harry Weeks	Hailey	Partner Meeting	None	None	inviation to send students to summit; also review of school term to date
	eage control	outouton		, idino j	·			sold business to new resident from McCall; used broker to market and achieved goal to attract
19-Oct	Whallen Dentistry	healthcare	Luke Whallen	Hailev	Partner Meeting	None	None	another professional
19-Oct	Bundy Archiecture	construction & trades	Rebecca Bundy	Hailey	Partner Meeting	None	None	update on level of activity in professional services; storng demand still
19-Oct	SV Institute	not for profit	Amy Mathias	Hailey	Partner Meeting	None	None	invitation to be panelinst at summit
20-Oct	Mountain Pride	food & beverage	Ben Roth	Ketchum	Partner Meeting	None	None	invitation to be panelinst at summit; staff of 4 with plans to grow slowly
20 000	meanantingo		20.71001	. cotorium				Regular meeting to coordinate economic development activities across county; representatives of
	BC Business Working							VSV, the Chamber, Air Service Board, Realtors and not-for-profit platform to review new business
1-Nov	Group (BWG)	not for profit	Harry Griffith	Blaine Co	Networking Event	None	None	opportunities, and issues like housing and talent attraction
			, o		g <b></b>			review of upcoming bookings and pinch points in tourism; specific discussion on extending LOT for
2-Nov	Nood River Tourism Coaltio	not for profit	Jessica Maynard	Blaine Co	Networking Event	None	None	air
								SVC update for community on upcoming winter pl;ans, new lift program, fire safety projects and key
2-Nov	Sun Valley Co.	hospitality & tourism	Pete Sonntag	Sun Valley	Seminar	None	None	new staff hires
	Sun Valley Culinary Institute	food & beverage	Karl Uri	Ketchum	Partner Meeting	None	None	Exco meeting to discuss new culinary director candidates and offer process
	,,				.9			- · · · ·
2-Nov	YMCA		Jason Scherer	Ketchum	Partner Meeting	None	None	Presentation to full board on local economis and discussion of implications for Y business model
3-Nov	St. Lukes Wood River		Joy Purdek	Ketchum	Seminar	None	None	State of St Lukes presentation on future health care issues and activities

	1							Masting of ELAC on childrens need and delivery average review of branding, enough transattion
8-Nov	arly Learning Advisory Comm	ittee	Kathyrn Ivers	Ketchum	Partner Meeting	None	None	Meeting of ELAC on childcare need and delivery survey; review of branding, spanish transaltion, distribution plans
			r aan yn 17010	rtotoriani	i dialor mooding			Annual gathering to discuss Quality of Place; 1 keynote, 4 panels and 150 attendees collaborating
9-Nov	2022 SVED Summit		Harry Griffith	Sun Valley	Networking Event	None	None	for full day on strategic future for WRV
10-Nov	Sun Valley Culinary Institute		Karl Uri	Ketchum	Board Meeting	None	None	Regular board meeting to review strategic priorites and year end fundraising activities
14-Nov	-		Janet Pretti	Twin Falls	Partner Meeting	None	None	Meeting to discuss summer trade camps for WRV with CSI, I Have a Dream and TPM contractor
14-Nov			Susan Scoville	Ketchum	Partner Meeting	None	None	Review of final FY23 contract for services
16-NOV	BC Sustainability Committee		Lynn Barker	Hailey	Partner Meeting	None	None	Review of revised goals following charette
16-Nov	SVED	not for profit	Rick Lefaivre	Ketchum	Board Meeting	None	None	Regular board meeting to discuss priorities, YTD finanicals and potential new board members; vote to change out chairman from Ric Lefaivre to Guy Cherp based on tenure
16-Nov		not for profit	Scott Fortner	Ketchum	Networking Event	None	None	Business after hours discussion
17-Nov	-	hospitality & tourism	Pete Sonntag	Sun Valley	Partner Meeting	None	None	Meeting on TPM project to dientify key members of the SV Hosp team to engage
30-Nov	RIVDA	financial	Jeff McCurdy	Twin Falls	Partner Meeting	None	None	Regular board meeting
2-Nov	Benchmark Engineerig	construction & trades		Ketchum	Partner Meeting	None	None	Membership renewal solicition
4-Nov	Mascaroni Design	construction & trades	Tim Mascaroni	Ketchum	Partner Meeting	None	None	Membership renewal solicition
17-Nov		healthcare	Karsten Foestveed	Ketchum	Partner Meeting	None	None	Discussion of takeover of Sun Valley Animal Center and impact on small vet practices
3-Dec	-	Government	Peter Hendricks	Sun Valley	Partner Meeting	None	None	Discussion of city adminsitration staff changes
	Business Working Group (B)	not for profit		Ketchum	Networking Event	None	None	Update on coumty economic issiues
7-Dec	· ·	tourism		Ketchum	Tourism	None	None	Update on level of tourism activities; Dec on par with Jan expected ot be ahead
8-Dec		communications	Guy Cherp	Ketchum	Partner Meeting	None	None	Discussion of interest in assumig SVED board chairman position
8-Dec	-	not for profit	Rebecca Wilder	Twin Falls	Partner Meeting	None	None	Discussion of air service and minimum revenue guarantee program
9-Dec	SV Culinary Institute	food & beverage	Karl Uri	Ketchum	Partner Meeting	None	None	Interviews for new chef instructor candidates
9-Dec	Zartico	tourism	Ray Gadd	Denver	Tourism	None	None	Webinar on new functionality for destination management software; sample data presented indicates visitor spend at \$500 per person per day over last 6 months
3-Dec	Zalico	tourism	Nay Gauu	Denver	Community	NONE	None	indicates visitor spend at \$500 per person per day over last o months
13-Dec	City of Ketchum	government	Neil Morrow	Ketchum	Development	None	None	Planning & Zoning meeting on Harriman Hotel development; SVED submitted letter of support
14-Dec		government	Karen Applegren	boise	Seminar	None	None	Review of Idaho Access Project; suggested linkage with TPM assessments underway
14-Dec	•	not for profit	Rick Lefaivre	Ketchum	Board Meeting	None	None	
	Christensen Global Strategie	professional services	Aimee Christensen	Ketchum	Networking Event	None	None	Inaugural climate tech entrepreneurs meeting
	BC Sustainability Committee	government	Lynn Barker	hailey	Partner Meeting	None	None	Charette with 100 community members to fine tune goals and actions
14-Dec	CSI	education	Alex Wolford	Twin Falls	Partner Meeting	None	None	Planning meeting on constrtuction and trades approach to Blaine Co
	]							business levels still very high, staffing OK with longer term staff; no plans to develop housing
16-Dec		construction & trades	Doug Webb	Bellevue	Partner Meeting	None	None	inhouse on co-owned land
19-Dec	arly Learning Advisory Com	education		Hailey	Partner Meeting	None	None	Finalization of provider & user surveys and assignment of soliciation responsibilities
40 D.	Ote a dfa at Due y aution		Lana Francis	Dellering	Dertner Meeting	Mana	News	Discussion of plans for new multifamily development south of Bellevue; c 600 units planned in PUD
16-Dec		development financial	Lance Emery	Bellevue	Partner Meeting Partner Meeting	None None	None None	with mix of affordable, market and commercial
2-Dec 5-Dec		construction & trades	Linda Chambers Carl Rixon	Hailey Hailey	Partner Meeting	None	None	Having to scale back on clients services due to lack of satff (just lostZ one staff mmeber) Backlog from Fall still exists, but things slowing down now; lots of snow removsl YTD
J-Dec		construction & trades	Call NIXOII	Trailey	Farmer weening	NONE	None	Cutting back on all NFP cleints to have more personal time; also focusing on a newer start up c;ient
8-Dec	McPhearson CPA	financial	Christie McPhearson	Hailey	Partner Meeting	None	None	tr two with growth potential
				,	5			Discussed upcoming advocacy issues for zketchum; consdiering lobbying for increase in Idaho
13-Dec	Sawtooth Board of realtors	real estate	Bob Crosby	Ketchum	Partner Meeting	None	None	jumbo loan limitation with HUD like a decade ago
15-Dec	BSU	education	Vanessa Fry	boise	Partner Meeting	None	None	discussed BSU hospitality program and renewal of SVED membership
	-							Discussed potetnial new FBO company as allowed in Master Plan ; a number of companies have
	Friedman Memerial Airport	transportation	Chris Pomeroy	Hailey	Partner Meeting	None	None	exressed interested; may use an RFP process to ferret out interest
20-Dec		construction & trades		Hailey	Partner Meeting	None	None	Big backlog of business exceeding 45 days for non essentiaol services
22-Dec	City of Hailey	government	Lisa Horowitz	Hailey	Partner Meeting	None	None	Review of recent chnages in Hailey development scene
					<b>D</b> ( <b>11</b> )			Discussion of creating amended language for Mountain Overlay District to allow for Forest Health
1-Jan	-	legal	Gary Slette	Twin Falls	Partner Meeting	None	None	improvements; support potential from John Riling of Boise Ntional Forest
3-Jan		government	Jade Riley	Ketchum	Partner Meeting	None	None	Discusion of LOT ballot proposal for air and housing
4-Jan	, ,	real estate	Matt Bogue	Ketchum	Partner Meeting	None	None	Review of commercial real estate markets
4-Jan 5-Jan		financial financial	Charlotte Westover McCready	Ketchum Weiser	Partner Meeting Partner Meeting	None None	None None	Review of community banking trends Review of proposed loan for purchase of assisted living facility
9-Jan		construction & trades	Clint	Carey	Partner Meeting	None	None	Staffing for qualified installers still a problem; service book full with new and old clients
5-0an	Johns Fleating	construction & trades	Olinit	Garcy	r artifict Meeting	None	None	Annual updat on community issues; staffing OK with long term ee 's and J1 access- butchers harest
								positions to fill; no current plans to put in ee housing; do not provide childcare support but
								interested in supporting community access expansion; last year highest revenue ever but
9-Jan	Atkinsons Market	retail	Whit Atkinsons	Ketchum	Partner Meeting	None	None	significantly impacted by inflation as well as higher demand
					-			Discussed potential new Ketchum roundabout and business; generally supportive provided they
10-Jan	Ketchum Auto	retail	Ryan	Ketchum	Partner Meeting	None	None	can get access; lots of new customers

								Annual values to the full beautiend of a static community many bases variated a statement of the target
11-Jan	SVED	not for profit	Guy Cherp	Ketchum	Board Meeting	None	None	Annual retreat with full board and 5 outside community members; reviewed performance, strategic plan and budgets for 2023
11-Jan	PEG Group	development	Kody Frank	Ketchum	Partner Meeting	None	None	Provided analytical suppoprt for visiting equity investor re: Marriott Signature hotel project
11-Jan	FLG Gloup	development	Rody Frank	Retonum	r artifer weeting	None	None	Discussed SNRA Outfitters Guides Management Plan and concerns about license allocation
12-Jan	Sun Valley Outfitters	recreation	Eric Weiseth	Ketchum	Partner Meeting	None	None	methodology which does not take into account 2021 or 2022 data on hand
12 0411	our vanoj outilitoro	roorodalorr		. cotonium	i araior mooting			Discussion on fndraisnig priorities for SVCI; agreed on funneling industry through Revelry
12-Jan	Revelry Group	food & beverage	Jim Crystal	Ketchum	Partner Meeting	None	None	Foundation and seeking expanded support associated with SV events
	, - I	5			0			regular board meeting to reviewprograms and priorities; discussion on LOT ballot options and
12-Jan	Visit Sun Valley	tourism	Scott Fortner	Ketchum	Board Meeting	None	None	approach
13-Jan	RIVDA	financial	Jeff McCready	Twin Falls	Board Meeting	None	None	Loan committee meeting followup on assisted living acquisition loan
								Discussion with BCSD, I Have a Dream on orgnaization and funding for summer vocational trade
					Community			camps; plans for week long camps end June for Construction/Trades, Calinary and
13-Jan	CSI	education	Alex Wolford	Twin Falls	Development	None	None	Entrepreneurship
								Meeting to discuss strategic plan for Planning & Zoning department, formation of Technical
10.1	0.1				Community			Advisory Committee with SVED participation; also presented project development survey results
16-Jan	City of Ketchum	government	Morgan Lander	Ketchum	Development	None	None	and offered further background / presentations
10 1	B		Advisor Desister	Katalaria	Destroy Meeting	Nana	N	Local headhunter specializing in tech sector; have grown local office to 6, with base in CA and
16-Jan	Jivaro	services	Adrian Proctor	Ketchum	Partner Meeting	None	None	remote offices around country; just hired Adrian
17-Jan	SQN Sports	recreation	Megan Murphy Lengyel	Hailey	Partner Meeting	Other	None	retooling business to strat new growth; focused on direct to consumer; needs seed capital, and would be interested in RIVDA programs
	WR Tourism Partnership	tourism	Carol Waller	Ketchum	Tourism	None	None	Meeting to review LOT ballot initiative and positoning for each local government
19-Jan	SV Culinary Institute	education	Karl Uri	Ketchum	Partner Meeting	None	None	Regular board meeting to review priorities and FY23 budget
10 0411		oddoddon		. cotonium	i araior mooting			Review of Ketchum Historical Preservation Commission goals, ski history project, INL priorities;
20-Jan	The History Project	tourism	Wendolyn Holland	Sun Valley	Partner Meeting	None	None	also discussed possible new liquor license for historical district buildings
			2	,	•			Bimonthly meeting to review lodging trends; number forward up per Destimetrics; strong demand
23-Jan V	WRV Lodging Association	tourism	Jessica Maynard	Blaine Co	Partner Meeting	None	None	with record ARD rates
								Presentation by SNRA on Outfitter Guide Management Plan to commissioners; SVED comments on
								poor process and restraint of trade for local guiding entities; encouragment to file objection letters
24-Jan	Blaine Co Commissioners	government	Muffy Davis	Blaine Co	Partner Meeting	None	Tourism	•
					Community			Next hearing on Harriman Hotel project; reached concensus on design and was approved to move
24-Jan	Ketchum P&Z	government	Neil MOrrow	Ketchum	Development	None	None	to next stage of development after 15 years of effort
25-Jan a	ho Department of Commer-	government	Karen Applegren	Boise	Networking Event	None	None	Webinar on creative districts, grant opportunities and approaches
26 Jan	McCall & Teton ED Pros	economic development	ian McDermot/Lindsay Har	Idaho	Networking Event	None	None	Discussion of tourism based communities to share best practice; reviewed LOT taxes, winter traffic, grant opportunities etc
20-Jan		economic development	lan webernovendsay har	Idano	Business	None	None	Collaborative committee review of needs assessment and program to distribute findings; basically
31-Jan a	rly Learning Advisory Com	education	Kathryn Ivers	Blaine Co	Retention	None	None	demonstrated that childcare is an issue for 82% of local businesses
or our a	ing zourning runnon, com	oddoddon	rial fight for the second s	Blaine ee	Business			
17-Jan	LightBio	agriculture	Keith Woods	Blaine Co	Expansion	IGEM	IGEM	Discuss several funding options including RIVDA, angel investors, IGEM and STEP
	0	0			Community			Reviewed and commented on draft report; suggested additional goals/actions including high vlaue
19-Jan V	WRV Forest Collaborative	environmental	Lance Davisson	Boise	Development	None	None	forestry list, firewise insurance zone consulting
								Reviewed potential high impact Idaho House and Senate legislation proposals, especially city lease
20-Jan	Idaho House	government	Ned Burns					limitations, city annexation procedures, and liquor license expansion for historic buidlings
								Discussed Kinex Cu mine expansion in Mackee and possible support for their planning and
21-Jan	Makey ED Pro	economic development	Martin Evans	Mackee		None	None	company interface efforts
24-Jan	SV Guides	recreation	Zach Crist	Ketchum	Partner Meeting	None	None	Discussed problems with Outfitters Guides Management Plan draft submitted by SNRA; proposed advocacy letter oin behalf of Bklaine Co's 20 guiding orgs to allow for more license days
24-Jan 24-Jan	Hillside Gains	food & beverage	Brett Stevenson	Bellevue	Partner Meeting	None	None	Discussed new product line of baked breads, distributiuon and marketing opportunities
24-0411	Tilliside Gallis	lood & beverage	Dieu Olevenson	Delicvac	r artifor Mooting	None	None	Disucssed problems with Outfitters Guides Management Plan and objection process conducted by
25-Jan	US Forest Service	government	Kurt Nelson	Sun Valley	Partner Meeting	None	None	regional office in SLC
		5		- ,			-	Discussed current status of commercial projects underway; new construction on SV Rd and 1st Ave
25-Jan	Engel Voekler	real estate	Reid Sanborn	Ketchum	Partner Meeting	None	None	is commercial only and pre-sold to 4 local businesses
	-				-			Discussed move of Topnotch into Le Saisons building and backfilling former space in Walnut Ave
25-Jan	Walnut Ave Mall	real estate	Chip Fisher	Ketchum	Partner Meeting	None	None	Mall; also possible approaches on Simplot parcel



# **Ketchum Urban Renewal Agency**

P.O. Box 2315 | 191 5<sup>th</sup> Street W. | Ketchum, ID 83340

February 21, 2023

Chair and Commissioners Ketchum Urban Renewal Agency Ketchum, Idaho

#### RECOMMENDATION TO REVIEW AND TENTATIVELY APPROVE THE 2022 ANNUAL REPORT FOR THE KETCHUM URBAN RENEWAL AGENCY

Introduction/History

Each year the KURA must adopt an annual report and then transmit the report to the City of Ketchum and State of Idaho.

Ketchum follows a two-step process. The first step is Board review and tentative approval of the Annual Report. The second step is to schedule a public meeting on March 27, 2023, publish public notice of the meeting and post the tentative Annual Report on the KURA website.

This is the first step, review and tentative approval of the 2022 Annual Report. After Board approval of the tentative Annual Report, the second step will occur at the March 27, 2023 meeting. Staff will publish notice in the Mountain Express and on the KURA website of the March 27, 2023 meeting and post the draft Annual Report on the KURA website.

#### Recommendation and Motion

Staff recommends the Board tentatively approve the 2022 Annual Report and adopt the following motion:

I move to tentatively approve the 2022 KURA Annual Report and direct staff to notice and schedule adoption at the March 27, 2023 meeting.

Attachment A: 2022 KURA Annual Report



# Ketchum Urban Renewal Agency Annual Report







#### 2022 ANNUAL REPORT

This 2022 Annual Report of activities of the Ketchum Urban Renewal Agency is filed pursuant to Idaho Code Section 50-2006(c.).

The Ketchum Urban Renewal Agency was established by Ketchum Ordinance Number 980 approved by the Ketchum City Council on April 3, 2006. The Agency is charged with implementing the projects identified by the City of Ketchum and adopted by the City Council in the <u>Ketchum Urban Renewal Plan</u>. This Plan is a legal document which gives the Agency the powers, duties, and obligations to implement a program of redevelopment and revitalization within the <u>"Revenue Allocation Area.</u>"

The 2022 Board of Commissioners: Chair Susan Scovell, Vice Chair Casey Dove, Commissioner Casey Burke, Commissioner Gary Lipton, appointed January 3, 2022, Amanda Breen, Commissioner Jim Slanetz and Commissioner Tyler Davis-Jeffers appointed August 15, 2022 to replace Ed Johnson. This 2022 Annual Report was prepared by the KURA Executive Director, Suzanne Frick.

The 2022 activities and accomplishments of the Ketchum Urban Renewal Agency are as follows:

#### **BUDGET SUMMARY**

- a. Motion to adopt Resolution No. 21-URA03, The Annual Appropriation Resolution appropriating sums of money authorized by law and deemed necessary to defray all expenses and liabilities of the Urban Renewal Agency, for the Fiscal Year commencing October 1, 2021, and ending September 30, 2022, for all general, special, and corporate purposes; directing the Executive Director to submit said budget; and proving an effective date.
- b. A financial statement for the Ketchum Urban Renewal Agency setting forth its assets, liabilities, income, and operating expense as of the end of FY 22 (*October 2021 thru September 2022*), is attached as Exhibit A, the FY22 Budget is attached as Exhibit B, and a summary of FY22 budget and expenditures is attached as Exhibit C.

# ACTIONS TAKEN BY THE BOARD

In 2022 the primary focus of the Board consisted of actions related to the KURA owned property at 1<sup>st</sup> Street and Washington Avenue and public infrastructure projects.

<u>1<sup>st</sup> Street and Washington Avenue.</u> This property is a 22,000 square foot parcel currently used for surface public parking. The Board initiated public outreach to identify development opportunities and concluded the site should be developed with deed restricted workforce housing. After the public outreach, the Board reviewed and approved a request for proposal for development of the site. Three proposals were submitted and the Board selected Wood River Community Housing Trust/deChase Miksis as the preferred development team. The Board entered into an Agreement to Negotiate Exclusively and negotiations are underway on a Development and Disposition Agreement (DDA) and Ground Lease.

<u>Public Infrastructure.</u> The Board approved funding of sidewalk and street improvements on Sun Valley Road, demolition of the old city hall building located at 580 East Avenue to facilitate the development of the Bluebird Housing Project, an affordable housing project, design, and engineering of infill sidewalks in the downtown, and reimbursement of public infrastructure associated with the Bluebird Housing Project. All the projects are either completed or underway except for the infill sidewalks. No bids were submitted for the work and the project was put on hold.

The following reflects the actions taken by the Board in 2022.

#### January 18, 2022 Meeting

- Motion to approve Resolution 22-URA02 contract to reimburse the City of Ketchum for demolition of the old City Hall.
- Motion to approve participation in a joint meeting of the Ketchum City Council, Planning and Zoning Commission and Ketchum Urban Renewal Agency.

#### February 22, 2022 Meeting

 Motion to approve the scope of work for Agnew Beck to conduct public outreach and development options for a project located at the KURA owned property at First Street and Washington Avenue.

• Motion to approve Resolution 22-URA03 rescinding expired owner participation agreements. March 4, 2022 Meeting

- Motion to approve Resolution 22-URA04 approving Agreement 50077 between the KURA and the City of Ketchum for planning, design, engineering, and construction projects downtown.
- Motion to approve Resolution 22-URA05 adopting amended and restated KURA Bylaws.

# March 21, 2022 Meeting

• Motion to approve funding for improvements to Sun Valley Road.

# April 18, 2022 Meeting

• Motion to approve Resolution 22-URA06 approving the 2021 KURA Annual Report.

- Motion to authorize the Chair to sign the April 18, 2022 funding commitment letter for the Bluebird Housing Project.
- May 16, 2022 Meeting
  - Motion to approve the Request for Proposal for development of the KURA property at First Street and Washington Avenue with modifications identified by the Board.
  - Motion to notify the Ketchum City Council in writing a request to participate in funding development at the KURA property located at First Street and Washington Avenue in the amount of \$1.5 million.
  - Motion to accept forming a partnership with Blaine County Housing Authority for the development of the Lift Towner Lodge property.
  - Motion to approve funding for the replacement of pavers on 4<sup>th</sup> Street.

# June 27, 2022 Meeting

- Motion to approve the draft FY 22-23 budget with changes as requested by the Board and notice for a public hearing on July 18, 2022.
- Motion to approve Resolution 22-URA09 to amend the KURA reimbursement policy.
- Motion to approve amendment to Agreement 50074 with Agnew Beck to include financial evaluation of the RFP proposals for First Street and Washington Avenue.
- Motion to approve Resolution 22-URA08 and Agreement 50078 between the KURA and Bluebird Housing Partners LLC for infrastructure improvements.

# July 18, 2022 Meeting

• Motion to approve Resolution 22-URA07 the Annual Appropriation Resolution for adoption of the FY22 KURA Budget.

# August 15, 2022 Meeting

- Motion to approve Resolution 22-URA10 approving an amendment to Agreement 50076 between the KURA and the City of Ketchum to reimburse the cost of demolition of old City Hall.
- Motion to approve \$24,000 reimbursement to Andrew Castellano per Agreement 50026.

# October 17, 2022 Meeting

- Motion to direct staff to prepare a contract for services with Sun Valley Economic Development in the amount of \$10,000 for FY23.
- Motion to approve engagement letter with Workman and Company to prepare FY22 Financial Statement.

# November 14, 2022 Meeting

- Motion to approve Trent Donat as KURA Board Secretary.
- Motion to approve Resolution 22-URA12 approving Agreement 50080 with Sun Valley Economic Development in the amount of \$10,000.
- Motion to approve Resolution 22-URA11 approving the selection of WRCHT/deChase Miksis development proposal and directing staff to enter negotiations for an Agreement to Negotiate Exclusively.

• Motion to approve amendment to Agreement 50074 with Agnew Beck for additional services. December 19, 2022 Meeting

- Motion to approve FY22 Financial Statement and Audit and direct the Executive Director to file the financial statement with the appropriate entities.
- Motion to approve Resolution 22-URA14 establishing the meeting dates for 2023.

#### ATTACHMENTS:

- A: FY22 Audited Financial Statement
- B: FY22 Adopted Budget
- C: Summary of unaudited FY22 budgeted revenues and expenditures to actuals

# **KETCHUM URBAN RENEWAL AGENCY**

# **KETCHUM**, **IDAHO**

Financial Statements at September 30, 2022

# KETCHUM URBAN RENEWAL AGENCY KETCHUM, IDAHO

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# **WORKMAN** & COMPANY

2190 Village Park Avenue, Suite 300 • Twin Falls, ID 83301 • 208.733.1161 • Fax: 208.733.6100

#### INDEPENDENT AUDITOR'S REPORT

November 4, 2022

To the Board of Commissioners Ketchum Urban Renewal Agency Ketchum, Idaho

#### Opinions

We have audited the accompanying financial statements of the governmental activities of the Ketchum Urban Renewal Agency, as of and for the year ended September 30, 2022, and the related notes to the financial statements, which collectively comprise the Ketchum Urban Renewal Agency's basic financial statements as listed in the table of contents.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities of the Ketchum Urban Renewal Agency, as of September 30, 2022, and the respective changes in financial position for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Ketchum Urban Renewal Agency, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Ketchum Urban Renewal Agency's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

#### Auditor's Responsibility

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgement made by a reasonable user based on the financial statements.

#### Report Continued-

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud
  or error, and design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Ketchum Urban Renewal Agency's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant
  accounting estimates made by management, as well as evaluate the overall presentation of the financial
  statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that
  raise substantial doubt about the Ketchum Urban Renewal Agency's ability to continue as a going
  concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planning scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

#### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on page 14 be presented to supplement the basic financial statements. Management has omitted a management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Ketchum Urban Renewal Agency's basic financial statements. The schedule of long-term debt payments on page 15 is presented for purposes of additional analysis and is not a required part of the basic financial statements.

The schedule of long-term debt payments is the responsibility of management and is derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, schedule of long-term debt is fairly stated in all material respects in relation to the basic financial statements as a whole.

#### Workman & Company

Certified Public Accountants Twin Falls, Idaho

#### KETCHUM URBAN RENEWAL AGENCY Statement of Net Position at September 30, 2022

	Total Primary _Government_	Total Reporting Entity
ASSETS		
Cash and Deposits Accounts and Property Tax Receivable Total	\$ 3,773,652 1,988 3,785,640	\$ 3,773,652 <u>11,988</u> <u>3,785,640</u>
Capital Assets: Land, Buildings and Improvements Fourth Street Corridor Improvements Total Less Accumulated Depreciation Total Capital Assets Total Assets	4,165,882 1,000,000 5,165,882 (59,366) 5,106,516 8,892,156	4,165,882 <u>1,000,000</u> 5,165,882 <u>(59,366)</u> <u>5,106,516</u> <u>8,892,156</u>
LIABILITIES		
Accrued Interest Payable Long-term Liabilities: Portion due or payable within one year:	2,890	2,890
Bonds Payable Portion due or payable after one year:	472,588	472,588
Bonds Payable Unamortized Pre-Issuance Bond Costs	3,537,138 (34,969)	3,537,138 (34,969)_
Total Liabilities	3,977,647	3,977,647
NET POSITION		
Invested in Capital Assets - net of related debt Restricted For:	0	0
Capital Projects Debt Service	0 0	0 0
Affordable Housing Unrestricted	195,514 <u>4,718,995</u>	195,514 4,718,995
Total Net Position	\$ 4,914,509	\$ 4,914,509

#### KETCHUM URBAN RENEWAL AGENCY Statement of Activities For the Year Ended September 30, 2022

		Program Re Fees, Fines,	evenues Capital	• •	ense) Revenues and es in Net Position	
Activities:	Expenses	and Charges C		Governmental Activities	To	tal
Governmental:General Government\$Contributions to City of Ketchum	566,766 0	\$ 36,000 \$	0\$	(530,766) 0	\$ (53	30,766) 0
Total Governmental Activities	566,766	36,000	0	(530,766)	(53	80,766)
G	•			2,108,546 7,642 1,920 18,534		)8,546 7,642 1,920  8,534
	Total gene	ral revenues and	transfers	2,136,642	2,13	86,642
	Cha	inges in net positi	on	1,605,876	1,60	)5,876
	Net Position -	Beginning		3,308,633	3,30	08,633
	Net Position -	Ending	\$	4,914,509	\$4,9*	4,509

#### KETCHUM URBAN RENEWAL AGENCY Balance Sheet Governmental Funds at September 30, 2022

	(	Total Governmental Funds
ASSETS:	\$	2 772 652
Cash and Cash Equivalents Taxes Receivable	φ	3,773,652 10,938
Due From Other Sources	_	1,050
Total Assets	\$ _	3,785,640
LIABILITIES:		
Accounts and Accrued Payables	\$_	0
Total Liabilities	-	0
FUND BALANCE:		
Non-spendable		0
Restricted		0
Committed		0
Assigned		3,785,640
Unassigned	-	0
Total Fund Balance	-	3,785,640
Total Liabilities and Fund Balance		3,785,640
Amounts reported for governmental activities in the Statement of Net Position (page 3) are different because:		
Government fund cpaital assets are not financial resources and		
therefore are not reported in the funds. The costs of assets is \$ 5,165,882 and the accumulated depreciation is \$ 59,366		5,106,516
Bond discounts and pre-issuance costs are not financial resources and therefore are not reported in the funds.		34,969
Long-term liabilities, including bonds, compensated absences and loans are not payable in the current period and therefore are not reported in the governmental funds		(4,012,616)
Net Position of Governmental Funds	\$	4,914,509

#### KETCHUM URBAN RENEWAL AGENCY Statement of Revenues, Expenditures, and Changes in Fund Balances Governmental Funds for the year ended September 30, 2022

	(	Total Governmental Funds
REVENUE:		
Tax Levy Revenue Rent Revenue Refunds and Reimbursements Interest Income	\$	2,116,188 36,000 1,920 18,534
Total Revenue		2,172,642
EXPENDITURES:		
Office Expense Professional Fees Advertising and Publications Insurance Administration Repairs Reimburse Ketchum City - General Reimburse Ketchum City - In Lieu Housing Capital Projects Debt service		17 91,356 55 27,453 0 0 0 351,438 519,436
Total Expenditures		989,755
EXCESS REVENUE (EXPENDITURES)		1,182,887
FUND BALANCE - BEGINNING		2,602,753
FUND BALANCE - ENDING	\$	3,785,640

#### KETCHUM URBAN RENEWAL AGENCY Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds To the Statement of Activities for the year ended September 30, 2022

Net Change in Fund Balance - Total Governmental Funds (Page 6)	\$	1,182,887
Governmental funds report capital outlays as current year expenditures. In the Statement of Activities the cost of these assets is allocated over their estimated useful lives as depreciation expense. This is the amount of current capital outlay for new fixed assets.		
This is the amount of current year depreciaton.		(15,886)
This is the amount of current year amortization.		(3,858)
This is the amount of new Governmental Fund assets.		0
Long term liabilities are not recorded in the Governmental funds.		
This is the change in accrued interest on the outstanding debt.		319
This is the amount of current year payments of long term debt	-	442,414
Change in Net Position of Governmental Activities (Page 4)	\$_	1,605,876

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES The Reporting Entity

The Ketchum Urban Renewal Agency (the Agency) was created for the purpose of redeveloping and rehabilitating certain deteriorating areas in the City of Ketchum, Idaho, and was established by a resolution from the Ketchum City Council dated April 3, 2006. The Agency is authorized under provisions of the Idaho Urban Renewal Law of 1965 (Chapter 20, Title 50, Idaho Code).

The Agency is a component unit, as defined by generally accepted accounting principles, of the City of Ketchum, Idaho, because of its operational and financial responsibility with the City. The City of Ketchum appoints the governing body of the Agency.

The financial statements of the Ketchum Urban Renewal Agency have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) as applied to local government units. The Governmental Accounting Standards Boards (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

#### Government-Wide and Fund Financial Statements

The government-wide financial statements (i.e., the statement of net assets and the statement of changes in net position) report information on all of the non-fiduciary activities of the Agency.

The statement of activities demonstrates the degree to which the direct expense of a given function or segment is offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function. Program revenues include: 1) charges to patrons who purchase, use, or directly benefit from goods, services, or privileges provided by a given function and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function. Taxes and other items not properly included among program revenues are reported instead as general revenues.

The Agency's activities and general administrative services are classified as governmental activities. The Agency has no business-type activities.

#### Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as is the fiduciary fund financial statement. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Property taxes and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when the Agency receives cash.

The Agency reports the following major governmental funds:

• The General Fund is the Agency's primary operating fund. It accounts for all financial resources of the Agency.

#### Continued—

#### Budgetary Policy

The Agency prepares a budget for its general fund operations. The statement of revenues and expenditures and changes in fund balances and actual-general fund presents comparison of the legally adopted budget with the actual data on a budgetary basis.

Under Idaho Code, the Agency's budget establishes maximum legal authorization for expenditures during the fiscal year. Expenditures are not to exceed the budgeted amounts, except as allowed by the Code for certain events.

#### Encumbrances

Encumbrance accounting, under which purchase orders, contracts, and other commitments for the expenditures of monies are recorded in order to reserve that portion of the applicable appropriation, is not employed by the Agency because it is not considered necessary to assure effective budgetary control or to facilitate effective cash planning and control.

#### **Capital Assets**

Capital Assets, which include land, building and improvements, and furniture and equipment, are reported in the government-wide financial statements. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at estimated fair value of donation.

The cost of normal maintenance and repairs that do not add to the value of the asset or materially extended assets lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during construction is not capitalized.

The Agency's capital assets are being depreciated using the straight-line method over their useful lives.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Entity Classifications

- A. City-Wide Financial Statements The Agency reports net assets in three categories invested in capital assets, restricted and unrestricted.
- B. Fund Financial Statements The Agency has adopted GASB Statement No. 54 "Fund Balance Reporting and Governmental Fund Type Definitions" (GASB 54) which defines how fund balances of the governmental funds are presented in the financial statements. There are five classifications of fund balances as presented below:

#### Continued-

<u>Non-spendable</u> – These funds are not available for expenditures based on legal or contractual requirements. In this category, one would see inventory, long-term receivables, unless proceeds are restricted, committed, or assigned and legally or contractually required to be maintained intact (corpus or a permanent fund).

<u>Restricted</u> – These funds are governed by externally enforceable restrictions. In this category, one would see restricted purpose grant funds, debt service or capital projects.

<u>Committed</u> – Fund balances in this category are limited by the governments' highest level of decision making. Any changes of designation must be done in the same manner that it was implemented and should occur prior to end of the fiscal year, though the exact amount may be determined subsequently.

<u>Assigned</u> – These funds are intended to be used for specific purposes, intent is expressed by; governing body or an official delegated by the governing body.

<u>Unassigned</u> – This classification is the default for all funds that do not fit into the other categories. This, however, should not be a negative number for the general fund. If it is, the assigned fund balance must be adjusted.

Order of Use of Fund Balance – The Agency's policy is to apply expenditures against nonspendable fund balance, restricted fund balance, committed fund balance, assigned fund balance and unassigned fund balance at the end of the fiscal year. For all funds, non-spendable fund balances are determined first and then restricted fund balances for specific purposes are determined.

#### 2. PROPERTY TAXES

Property taxes are billed and collected within the same period in which the taxes are levied. The Agency does not levy property taxes; however, it is entitled to the taxes levied on the increase in assessed valuation of real and personal property within its jurisdiction that occur after January 1, 2006.

In accordance with Idaho law, property taxes are levied in September for each calendar year. All personal taxes and one-half of real property taxes are due by December 20. The second half of the real property taxes is due by June 20. Tax levies on such assessed values are certified to the County prior to the commencement of the fiscal year.

Taxes are collected by Blaine County and remitted to the Agency primarily in January and July of the fiscal year. The Agency defers recognition of property taxes assessed but not collected within 60 days of the fiscal year-end. Such amounts have been recognized as revenues as they are deemed immaterial to the financial statements taken as a whole.

#### 3. CASH AND DEPOSITS

Deposits: Custodial credit risk, in the case of deposits, is the risk that in the event of a bank failure, the government's deposits may not be returned to it. The Agency has no deposit policy for custodial credit risk. At year end, \$ 250,000 of the Agency's bank balance was not exposed to custodial credit risk because it was insured by the FDIC and \$ 0 of deposits were exposed to custodial credit risk.

#### Continued-

*Investments:* Custodial credit risk, in the case of investments, is the risk that in the event of the failure of the counterparty, the government will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. At year end, the Agency held the following investments:

#### Investment Type

Idaho State Local Government Investment Pool \$3,728,005.

These investments are unrated external investment pools sponsored by the Idaho State Treasurer's Office. They are classified as "Investments in an External Investment Pool" and are exempt from custodial credit risk and concentration of credit risk reporting. Interest rate risk is summarized as follows: Asset-backed securities are reported using weighted average life to more accurately reflect the projected term of the security, considering interest rates and repayment factors.

The elected Idaho State Treasurer, following Idaho Code, Section 67-2328, is authorized to sponsor an investment pool in which the Agency voluntarily participates. The Pool is not registered with the Securities and Exchange Commission or any other regulatory body - oversight is with the State Treasurer, and Idaho Code defines allowable investments. All investments are entirely insured or collateralized with securities held by the Pool or by its agent in the Pool's name. And the fair value of the Agency's position in the external investment pool is the same as the value of the pool shares.

*Credit Risk:* The Agency's policy is to comply with Idaho State statutes which authorize the Agency to invest in obligations of the United States, obligations of the State or any taxing district in the State, obligations issued by the Farm Credit System, obligations of public corporations of the State of Idaho, repurchase agreements, tax anticipation notes of the State or taxing district in the State, time deposits, savings deposits, revenue bonds of institutions of higher education, and the State Treasurer's Pool.

Interest rate risk and concentration of credit risk: The Agency has no policy regarding these two investment risk categories.

The Agency maintains a cash and investment pool that is available for use by all funds. Each fund type's portion of this pool is presented on the combined balance sheet as "Cash and Deposits."

Cash and Deposits are comprised of the following at the financial statement date:

Cash on Hand Deposits with financial institutions:	\$	0
Demand deposits		5,647
State of Idaho Investment Pool	3,372	<u>2,005</u>
Total	\$3,773	3.652

#### 4. RESTRICTED ASSETS

In fiscal year ended September 30, 2007, the URA purchased real property formerly known as the Dollhouse located at 1<sup>st</sup> & Washington in Ketchum for the sum of \$2.25 million. The down payment for the purchase of this property of \$707,914 was obtained by the URA as a transfer from the City of Ketchum's restricted In Lieu Affordable Housing Fund. Since that time, the City of Ketchum's restricted In Lieu Affordable Housing Fund has transferred to the URA an additional \$147,916 to pay interest on the debt associated with this property as well as to make necessary property repairs.

Continued -

In fiscal year ended September 30, 2008, the URA purchased real property formerly known as the Mountain West Bank building located at Sun Valley Rd. and East Ave. in Ketchum for the sum of \$3.2 million. The down payment for the purchase of the Mountain West Bank building property of \$640,000 was obtained by the URA as a transfer from the City of Ketchum's restricted In Lieu Affordable Housing Fund.

On April 12, 2011, \$640,000 of restricted fund value was transferred to the 1<sup>st</sup> & Washington property from the Mountain West Bank Building, leaving no further restriction on the value of the Mountain West Bank Building. In 2018 the Agency donated the Mountain West property to the City of Ketchum.

Accordingly, \$1,261,687 of the value of the 1<sup>st</sup> & Washington property continues to be restricted to future affordable housing purposes. In 2016 the Agency has determined to pay this amount back to the City of Ketchum over the next several years as funds are available. This amount is not accrued in the Agency's records but will be expensed when paid. Prior to this year the Agency has paid the City of Ketchum \$234,143 in cash and offset by investments in affordable housing projects an additional \$1,068,972. This leaves the restricted amount at \$195,514.

#### 5. GENERAL FIXED ASSETS

Capital asset activity for the year ended September 30, 2022, is as follows:

		Beginning Balances		Increases	Decreases	Ending Balances
Governmental Activities:	•		• •			 
Capital Assets not being depreciated:						
Land - First & Washington	\$	2,294,746	\$		\$	\$ 2,294,746
1st & Washington		1,474,000				1,474,000
Fourth Street Corridor Improvements		1,000,000				1,000,000
Total		4,768,746		0	0	 4,768,746
Capital Assets being depreciated:						
Infrastructure		397,136				397,136
Total	-	397,136		0	0	397,136
Less: Accumulated Depreciation:		43,480		15,886		59,366
Total Net Depreciated Assets		353,656		(15,886)	0	337,770
Governmental capital assets, net	\$	5,122,402	\$	(15,886)	\$ 0	\$ 5,106,516

Continued—

#### 6. LONG-TERM DEBT

On August 19, 2010, the Agency sold \$ 6,440,000 of Revenue Allocation (Tax Increment) Refinancing Bonds, Series 2010. The proceeds from this bond issuance paid three notes held previously in the Agency. The bond servicing agent is U.S. Bank N.A. A summary of future payments of principal and interest follows the notes to these financial statements. The bond ordinance created restricted cash for a reserve in the amount of \$ 549,717 for payments of principal and interest in the event of default by the agency. During the year ended September 30, 2021, the Agency refunded these bonds with new Tax Increment Refunding Bonds, Series 2021. The restricted cash was used to pay down the original bond series 2010.

Long-term debt on September 30, 2022, is as follows:

Interest Ra	te Fiscal Year	Balance
Tax Increment Refunding Bonds, Series 2021: 1.73%	2023-2030	\$ 4,009,726

The following is a summary of the principal due over the next five and subsequent five-year increments:

2023	\$ 472,58	8
2024	481,014	4
2025	488,83	5
2026	495,06	7
2027	505,612	2
2028-2030	1,566,610	2
	\$4,009,720	6

#### 7. LABOR AND ASSOCIATED COSTS

The Agency does not currently employ any staff and contracts with the City of Ketchum for administrative duties. Labor and associated costs are allocated to the Agency for reimbursement purposes. Because of the nature of the reimbursement, the Agency does not report any payroll or retirement liabilities.

#### 8. LITIGATION

The Agency, at the financial statement date, is not involved in any material disputes as either plaintiff or defendant.

#### 9. RISK MANAGEMENT

The Agency is exposed to various risks of losses related to torts; theft of, damage to and destruction of assets; errors and omissions; injuries to employees; injuries to the general public; and natural disasters. The Agency carries commercial insurance coverage for these risks to the extent deemed prudent by the board of commissioners.

#### **10. SUBSEQUENT EVENTS**

Subsequent events were evaluated through the date of the auditor's report, which is the date the Financial statements were available to be issued.

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#### REQUIRED SUPPLEMENTARY INFORMATION

#### KETCHUM URBAN RENEWAL AGENCY Budgetary Comparison Schedule General Fund for the year ended September 30, 2022

	Fi	nal and inal dget	Actual	V:	Variance with Budget Positive (Negative)		
REVENUES:							
Property taxes - Tax Increment Revenues Rent Revenue Refunds and Reimbursements Earnings on investments	\$ 1,7	752,500 \$ 36,000 0 0	2,116,188 36,000 1,920 18,534	\$	363,688 0 1,920 18,534		
Total revenues	1,7	788,500	2,172,642		384,142		
EXPENDITURES:							
Office Expense Professional Fees Advertising/Publications Insurance Administrative Expenses Debt Service Reimburse Ketchum City - General Expense Reimburse Ketchum City - In Lieu Housing Capital Outlay Total expenditures EXCESS (DEFICIENCY) OF REVENUES	2,2	500 66,000 1,000 3,074 39,647 378,978 90,184 0 288,000 367,383	17 91,356 55 0 27,453 519,436 0 0 351,438 989,755		483 (25,356) 945 3,074 12,194 (140,458) 90,184 0 1,936,562 1,877,628		
OVER EXPENDITURES	(1,0	078,883)	1,182,887		2,261,770		
NET CHANGE IN FUND BALANCE	(1,0	078,883)	1,182,887	\$	2,261,770_		
FUND BALANCE - BEGINNING	2,6	602,753	2,602,753				
FUND BALANCE - ENDING	\$ <u>1,</u> 5	523,870 \$	3,785,640	:			

#### OTHER SUPPLEMENTARY INFORMATION

#### KETCHUM URBAN RENEWAL AGENCY Bond-Future Principal and Interest Requirements at September 30, 2022

	Annual Payment Interest Fiscal Principal Interest Rate Year Payment Payment funding									
			•							
\$4,815,959 Tax Increment Refunding Bonds, Series 2021 1.73%										
	1.73% 1.73% 1.73% 1.73% 1.73% 1.73% 1.73% 1.73%	2023 2024 2025 2026 2027 2028 2029 2030	\$ 472,588 481,014 488,835 495,067 505,612 510,279 524,231 532,100	\$	69,368 61,192 52,871 44,414 35,849 27,102 18,275 9,205					
			\$ 4,009,726	\$	318,276					

# **WORKMAN** Office of Accounting

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#### INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

November 4, 2022

To the Board of Commissioners Ketchum Urban Renewal Agency Ketchum, Idaho

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities of the Ketchum Urban Renewal Agency, as of and for the year ended September 30, 2022, and the related notes to the financial statements, which collectively comprise the Ketchum Urban Renewal Agency's basic financial statements, and have issued our report thereon dated November 4, 2022.

#### Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Ketchum Urban Renewal Agency's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Ketchum Urban Renewal Agency's internal control. Accordingly, we do not express an opinion on the effectiveness of the Ketchum Urban Renewal Agency's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Ketchum Urban Renewal Agency's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

### Workman & Company

WORKMAND AND COMPANY Certified Public Accountants Twin Falls, Idaho

Attachment A



# Fiscal Year 2021-22 Adopted Budget

Chairman: Ed Johnson Vice-Chair: Casey Dove Commissioners: Amanda Breen, Casey Burke, Jim Slanetz, Carson Palmer, Susan Scovell Executive Director: Suzanne Frick Treasurer: Shellie Rubel Secretary: Tara Fenwick

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# Ketchum Urban Renewal Agency Fund

The purpose of the Ketchum Urban Renewal Agency Fund is to provide the financial authority to facilitate urban renewal activities within the boundaries of the Ketchum Urban Renewal District. Resolution 06-33, establishing the Ketchum Urban Renewal Agency, was adopted by the City Council on April 3, 2006. Resolution 06-34, establishing the revenue allocation area wherein urban renewal activities may occur, was subsequently adopted by the City Council on April 3, 2006. Finally, the Ketchum Urban Renewal Plan was adopted by the City Council with passage of Ordinance 992 on November 15, 2006. The Urban Renewal Plan was amended in 2010 with passage of Ordinance 1077.

#### FY 2021-22 Highlights

Summary: The objective of the Ketchum Urban Renewal Agency Fund is to support the projects to be undertaken during the fiscal year and to provide budget authority to make required principal and interest payments on the 2010 Urban Renewal Bonds.

For Fiscal Year 2021-22, the KURA will increase its focus on infrastructure while maintaining a commitment to economic development, its enacted owner participation agreements, and reimbursement of In-Lieu Housing funds.



# Ketchum Urban Renewal Agency Fund

FY 2021-22 Highlights

Capital:	\$ 2,000,000
Owner Participation Agreements	\$ 236,000
Economic Development	\$ 25,000



# FY 21/22 Proposed Revenue and Expenditures

				2019		9 9/30/2019		2020		9/30/2020		202		2022
			Budget		Act	uals	Budget		Act	uals	Budget		Budg	get Proposed
	Revenue													
98-3100-1000		TAX INCREMENT REVENUE	\$	1,437,890	\$	1,639,850	\$	1,481,027	\$	1,746,178	\$	1,650,000	\$	1,750,000
98-3100-1050		PROPERTY TAX REPLACEMENT	\$	-	\$	13,627	\$	-	\$	13,627		-	\$	-
98-3100-9000		PENALTY & INTEREST ON TAXES	\$	1,000	\$	2,899	\$	2,500	\$	2,693	\$	2,500	\$	2,500
98-3700		OTHER REVENUE	\$	50,000	\$	59,864	\$	38,500	\$	54,022	\$	38,500	\$	36,000
98-3800-9		FUND BALANCE	\$	-	\$	-	\$	-	\$	-	\$	520,000	\$	1,078,883
		Total	\$	1,488,890	\$	1,716,239	\$	1,522,027	\$	1,816,520	\$	2,211,000	\$	2,867,383
	Expendit	ure												
98-4410-3100		OFFICE SUPPLIES & POSTAGE	\$	500	\$	128	\$	500	\$	53	\$	500	\$	500
98-4410-4200		PROFESSIONAL SERVICES	\$	56,000	\$	62,804	\$	56,000	\$	58,241	\$	56,000	\$	66,000
98-4410-4400		ADVERTISING & LEGAL PUBLICATIO	\$	1,000	\$	398	\$	1,000	\$	456	\$	1,000	\$	1,000
98-4410-4600		LIABILITY INSURANCE	\$	2,740	\$	2,734	\$	2,740	\$	2,789	\$	2,928	\$	3,074
98-4410-4800		DUES, SUBSCRIPTIONS, & MEMBERS	\$	-	\$	1,402	\$	-	\$	1,550	\$	1,500	\$	2,600
98-4410-4900		PERSONNEL TRAINING/TRAVEL/MTG	\$	2,000	\$	-	\$	2,000	\$	-	\$	2,000	\$	2,000
98-4410-5000		ADMINISTRATIVE EXPNS-CITY GEN	\$	31,911	\$	31,911	\$	32,868	\$	32,868	\$	32,869	\$	34,547
98-4410-6100		REPAIR & MAINTMACHINERY & EQ	\$	-	\$	-	\$	-	\$	-	\$	-	\$	500
98-4410-8801		REIMBURSE CITY GENERAL FUND	\$	105,394	\$	105,394	\$	108,556	\$	87,048	\$	84,001	\$	75,184
98-4410-8852		REIMBURSE IN-LIEU HOUSING FUND	\$	90,000	\$	-	\$	100,000	\$	-	\$	90,000	\$	-
98-4410-9930		URA FUND OP. CONTINGENCY	\$	124,290	\$	-	\$	25,000	\$	-	\$	25,000	\$	15,000
		Sub Total	\$	413,835	\$	204,771	\$	328,664	\$	183,005	\$	295,798	\$	200,405
	Capital In	nprovements							-					
98-4410-7100		INFRASTRUCTURE PROJECTS	\$	400,000	\$	296,773	\$	485,758	\$	13,545	\$	1,196,147	\$	2,000,000
98-4410-7101		LIMELIGHT OPA	\$	150,000	\$	134,924	\$	150,000	\$	140,670	\$	150,000	\$	150,000
98-4410-7102		AUBERGE OPA	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
98-4410-7103		MISCELLANEOUS OPA	\$	40,000	\$	-	\$	10,000	\$	14,052	\$	10,000	\$	14,000
98-4410-7104		COMMUNITY LIBRARY OPA	\$	-	\$	263,180	\$	50,000	\$	50,000	\$	50,000	\$	50,000
98-4410-7110		ECONOMIC DEVELOPMENT PROJECTS	\$	25,000	\$	7,500	\$	25,000	\$	32,500	\$	25,000	\$	35,000
98-4410-7112		311 FIRST (WILSON)	\$	-	\$	-	\$	-	\$	-	\$	-	\$	12,000
98-4410-7900		DEPRECIATION EXPENSE	\$	-	\$	5,855	\$	-	\$	15,885	\$	-	\$	16,000
98-4410-7950		AMORTIZATION COSTS	\$	-	\$	10,188	\$	-	\$	10,188	\$	-	\$	11,000
		Sub Total	\$	615,000	\$	718,420	\$	720,758	\$	276,840	\$	1,431,147	\$	2,288,000
	Debt Serv	vice							-					
98-4800-4200		PROF.SERVICES-PAYING AGENT	\$	1,600	\$	1,750	\$	1,600	\$	1,750	\$	1,600	\$	-
98-4800-8100		DEBT SERVICE ACCT PRIN-2010	\$	160,000	\$	160,000		180,000		180,000	\$	200,000		-
98-4800-8200		BOND DEBT SRVCE RESRV-INT EXP	\$	-	\$	(3,117)	\$	-	\$	(3,712)	\$	-	\$	-
98-4800-8300		DEBT SRVC ACCT INTRST-2010	\$	298,455	\$	297,739	\$	291,005	\$	281,081	\$	282,455	\$	-
98-4800-8400		DEBT SERVICE ACCT PRIN-2021	\$	-	\$	-	\$	-	\$	-	\$	-	\$	240,000
98-4800-8500		DEBT SRVC ACCT INTRST-2021	\$	-	\$	-	\$	-	\$	-	\$	-	\$	138,978
		Sub Total	\$	460,055	\$	456,372	\$	472,605	\$	459,120	\$	484,055	\$	378,978
	Total Exp	penditures	\$	1,488,890	\$	1,379,563	\$	1,522,027	\$	918,964	\$	2,211,000	\$	2,867,383

# Materials and Services Detail FY 21/22



Description				Y 19/20 Budget	Y 20/21 Budget	Y 21/22 Budget
Professional Services	Attorney Auditor SVED Misc. Services	\$ \$ \$	40,000 2,000 15,000 9,000	\$ 56,000	\$ 56,000	\$ 66,000
Dues, Subscriptions, Membershi	ps Redevelopment Association of Idaho	\$	2,600	\$ 1,500	\$ 1,500	\$ 2,600
Personnel Training / Travel / Mee	etings Mootings	ć	2 000	\$ 2,000	\$ 2,000	\$ 2,000

Meetings

\$ 2*,*000

# Capital Outlay FY 21/22



Description	FY 19/20 Budget	FY 20/21 Budget	FY 21/22 Budget
Infrastructure Projects:	\$ 485,758	\$ 1,196,147	\$ 2,000,000

Economic Development Projects:

\$25,000 \$ 25,000 \$ 25,000

# Staffing Analysis FY 21/22



	FY 19/20	FY 20/21	FY 21/22
Position	Budget	Budget	Budget
Chairman	1	1	1
Vice-Chair	1	1	1
Commissioners	5	5	5
Executive Director	0.10	0.10	0.25
Planning & Building Director	0.25	0.25	0
Treasurer	0.10	0.10	0.10
Secretary	0.10	0.10	0.10
AP & Payroll	0.05	0.05	0.05
Janitors(2)	0.00	0.00	0
Building Maintenance	0.00	0.00	0
TOTAL	7.6	7.6	7.5

#### CITY OF KETCHUM BALANCE SHEET SEPTEMBER 30, 2022

CASH - COMBINED		11,316.06	
URBAN RENEWAL FUND CASH		34,330.46	
TAXES RECEIVABLE-CURRENT		10,938.29	
ACCTS RECVBL		1,050.00	
INVESTMENTS-URA GF #2987		3,371,255.14	
INVESTMENTS-URA DEBT #3243		356,750.02	
UNAMORTZED PRE-ISSUANCE BND CT		34,968.84	
FIXED ASSETS-211 FIRST ST. E.		2,294,745.56	
FIXED ASST-4TH ST.CORRIDOR IMP		1,000,000.00	
FIXED ASST-1ST & WASH PARKING		1,474,000.00	
INFASTRUCTURE IMPROVEMENTS		397,135.87	
ACCUM DEPRN-BUILDINGS		( 59,365.81)	
TOTAL ASSETS			8,927,124.43
		=	
LIABILITIES AND EQUITY			
		0 000 04	
REFUNDING BONDS PAYABLE 2021		4,009,726.11	
			1 012 616 45
TOTAL LIABILITIES			4,012,616.45
UNAPPROPRIATED FUND BALANCE			
	3 308 631 86		
REVENUE OVER EXEMPTIONED - THE			
BALANCE - CURRENT DATE		4 914 507 98	
TOTAL FUND EQUITY			4,914,507.98
		_	.,
	CASH - COMBINED URBAN RENEWAL FUND CASH TAXES RECEIVABLE-CURRENT ACCTS RECVBL INVESTMENTS-URA GF #2987 INVESTMENTS-URA DEBT #3243 UNAMORTZED PRE-ISSUANCE BND CT FIXED ASSETS-211 FIRST ST. E. FIXED ASST-4TH ST.CORRIDOR IMP FIXED ASST-1ST & WASH PARKING INFASTRUCTURE IMPROVEMENTS ACCUM DEPRN-BUILDINGS TOTAL ASSETS LIABILITIES ACCRUED INTEREST PAYABLE REFUNDING BONDS PAYABLE 2021 TOTAL LIABILITIES FUND EQUITY UNAPPROPRIATED FUND BALANCE: FUND BALANCE REVENUE OVER EXPENDITURES - YTD BALANCE - CURRENT DATE	CASH - COMBINED URBAN RENEWAL FUND CASH TAXES RECEIVABLE-CURRENT ACCTS RECVBL INVESTMENTS-URA GF #2987 INVESTMENTS-URA DEBT #3243 UNAMORTZED PRE-ISSUANCE BND CT FIXED ASSETS-211 FIRST ST. E. FIXED ASST-1ST & WASH PARKING INFASTRUCTURE IMPROVEMENTS ACCUM DEPRN-BUILDINGS TOTAL ASSETS LIABILITIES ACCRUED INTEREST PAYABLE REFUNDING BONDS PAYABLE 2021 TOTAL LIABILITIES FUND EQUITY UNAPPROPRIATED FUND BALANCE: FUND BALANCE FUND BALANCE REVENUE OVER EXPENDITURES - YTD BALANCE - CURRENT DATE	CASH - COMBINED       11,316.06         URBAN RENEWAL FUND CASH       34,330.46         TAXES RECEIVABLE-CURRENT       10,938.29         ACCTS RECVBL       1,050.00         INVESTMENTS-URA GF #2987       3,371,255.14         INVESTMENTS-URA GF #2987       3,371,255.14         INVESTMENTS-URA GF #2987       3,371,255.14         INVESTMENTS-URA DEBT #3243       366,750.02         UNAMORTZED PRE-ISSUANCE BND CT       34,968.84         FIXED ASST-13T & WASH PARKING       1,474,000.00         INFASTRUCTURE IMPROVEMENTS       397,135.87         ACCUM DEPRN-BUILDINGS       (         TOTAL ASSETS       397,135.87         ACCUED INTEREST PAYABLE       2,890.34         REFUNDING BONDS PAYABLE 2021       4,009,726.11         TOTAL LIABILITIES       4,009,726.11         TOTAL LIABILITIES       4,009,726.11         UNAPPROPRIATED FUND BALANCE:       1,05,876.12         FUND BALANCE       3,308,631.86         REVENUE OVER EXPENDITURES - YTD       1,605,876.12         BALANCE - CURRENT DATE       4,914,507.98

#### CITY OF KETCHUM REVENUES WITH COMPARISON TO BUDGET FOR THE 12 MONTHS ENDING SEPTEMBER 30, 2022

		PERI	OD ACTUAL	YTD ACTUAL	BUDGET	UNEARNED	PCNT
	PROPERTY TAX						
98-3100-1000	TAX INCREMENT REVENUE	(	4,026.94)	2,094,919.12	1,750,000.00	( 344,919.12)	119.7
98-3100-1050	PROPERTY TAX REPLACEMENT		.00	13,626.56	.00	( 13,626.56)	.0
98-3100-9000	PENALTY & INTEREST ON TAXES		.00	7,641.80	2,500.00	( 5,141.80)	305.7
	TOTAL PROPERTY TAX	(	4,026.94)	2,116,187.48	1,752,500.00	( 363,687.48)	120.8
	MISCELLANEOUS REVENUE						
98-3700-1000	INTEREST EARNINGS		.00	16,696.69	.00	( 16,696.69)	.0
98-3700-1010	INTEREST EARNINGS-URA DEBT		.00	1,837.46	.00	( 1,837.46)	.0
98-3700-2000	RENT		.00	36,000.00	36,000.00	.00	100.0
98-3700-3600	REFUNDS & REIMBURSEMENTS		.00	1,920.00	.00	( 1,920.00)	.0
	TOTAL MISCELLANEOUS REVENUE		.00	56,454.15	36,000.00	( 20,454.15)	156.8
	FUND BALANCE						
98-3800-9000	FUND BALANCE		.00	.00	1,078,883.00	1,078,883.00	.0
	TOTAL FUND BALANCE		.00	.00	1,078,883.00	1,078,883.00	.0
	TOTAL FUND REVENUE	(	4,026.94)	2,172,641.63	2,867,383.00	694,741.37	75.8

#### CITY OF KETCHUM EXPENDITURES WITH COMPARISON TO BUDGET FOR THE 12 MONTHS ENDING SEPTEMBER 30, 2022

		PERIOD ACTUAL	YTD ACTUAL	BUDGET	UNE	EXPENDED	PCNT
	URBAN RENEWAL EXPENDITURES						
	MATERIALS AND SERVICES:						
98-4410-3100	OFFICE SUPPLIES & POSTAGE	.00	17.25	500.00		482.75	3.5
98-4410-4200	PROFESSIONAL SERVICES	.00	91,355.10	66,000.00	(	25,355.10)	138.4
98-4410-4400	ADVERTISING & LEGAL PUBLICATIO	.00	54.74	1,000.00		945.26	5.5
98-4410-4600	LIABILITY INSURANCE	.00	.00	3,074.00		3,074.00	.0
98-4410-4800	DUES, SUBSCRIPTIONS, & MEMBERS	.00	2,600.00	2,600.00		.00	100.0
98-4410-4900	PERSONNEL TRAINING/TRAVEL/MTG	.00	493.98	2,000.00		1,506.02	24.7
98-4410-5000	ADMINISTRATIVE EXPNS-CITY GEN	.00	24,215.73	34,547.00		10,331.27	70.1
98-4410-6100	REPAIR & MAINTMACHINERY & EQ	.00	.00	500.00		500.00	.0
	TOTAL MATERIAL AND SERVICES	.00	118,736.80	110,221.00	(	8,515.80)	107.7
	CAPITAL OUTLAY:						
98-4410-7100	INFRASTRUCTURE PROJECTS	.00	276,997.97	2,000,000.00		1,723,002.03	13.9
98-4410-7101	LIMELIGHT OPA	.00	.00	150,000.00		150,000.00	.0
98-4410-7103	MISCELLANEOUS OPA	.00	22,125.56	14,000.00	(	8,125.56)	158.0
98-4410-7104	COMMUNITY LIBRARY OPA	.00	50,000.00	50,000.00		.00	100.0
98-4410-7105	SUN VALLEY & 1ST OPA	.00	2,314.65	.00	(	2,314.65)	.0
98-4410-7110	ECONOMIC DEVELOPMENT PROJECTS	.00	.00	35,000.00		35,000.00	.0
98-4410-7112	311 FIRST (WILSON)	.00	.00	12,000.00		12,000.00	.0
98-4410-7900	DEPRECIATION EXPENSE	15,885.43	15,885.43	16,000.00		114.57	99.3
98-4410-7950	AMORTIZATION COSTS	3,858.30	3,858.30	11,000.00		7,141.70	35.1
	TOTAL CAPITAL OUTLAY	19,743.73	371,181.91	2,288,000.00		1,916,818.09	16.2
	OTHER EXPENDITURES:						
98-4410-8801	REIMBURSE CITY GENERAL FUND	.00	.00	75,184.00		75,184.00	.0
98-4410-8852	REIMBURSE IN-LIEU HOUSING FUND	.00	143.43	.00	(	143.43)	.0
98-4410-9930	URA FUND OP. CONTINGENCY	.00	.00	15,000.00		15,000.00	.0
	TOTAL OTHER EXPENDITURES	.00	143.43	90,184.00		90,040.57	.2
	TOTAL URBAN RENEWAL EXPENDITURES	19,743.73	490,062.14	2,488,405.00		1,998,342.86	19.7

#### CITY OF KETCHUM EXPENDITURES WITH COMPARISON TO BUDGET FOR THE 12 MONTHS ENDING SEPTEMBER 30, 2022

		PEF	RIOD ACTUAL	YTD ACTUAL	BUDGET	UNEXPENDED	PCNT
	URA DEBT SERVICE EXPENDITURES						
	OTHER EXPENDITURES:						
98-4800-8400	DEBT SERVICE ACCT PRIN-2021	(	442,414.05)	.00	240,000.00	240,000.00	.0
98-4800-8450	DEBT SRVC ACCT INTRST-2021	(	318.66)	76,703.37	138,978.00	62,274.63	55.2
	TOTAL OTHER EXPENDITURES	(	442,732.71)	76,703.37	378,978.00	302,274.63	20.2
	TOTAL URA DEBT SERVICE EXPENDITURES	(	442,732.71)	76,703.37	378,978.00	302,274.63	20.2
	TOTAL FUND EXPENDITURES	(	422,988.98)	566,765.51	2,867,383.00	2,300,617.49	19.8
	NET REVENUE OVER EXPENDITURES		418,962.04	1,605,876.12	.00	( 1,605,876.12)	.0
		PEF	RIOD ACTUAL	YTD ACTUAL	BUDGET	UNEXPENDED	PCNT

ELAM & BURKE

ATTORNEYS AT LAW

#### RYAN P. ARMBRUSTER ABIGAIL R. GERMAINE

251 East Front Street, Suite 300 Post Office Box 1539 Boise, Idaho 83701 Telephone 208 343-5454 Fax 208 384-5844 E-mail <u>rpa@elamburke.com</u>

February 10, 2023

Susan Scovell, Chair <u>sscovell@gmail.com</u> Suzanne Frick, Executive Director <u>sfrick@ketchumidaho.org</u> KETCHUM URBAN RENEWAL AGENCY

> Re: Engagement of Elam & Burke, P.A. as Counsel for the Urban Renewal Agency of the City of Ketchum for the Redevelopment of the 1<sup>st</sup> and Washington Site including the Financing of Public Improvements, Including Parking E&B File No. 8962-0003

Dear Chair Scovell:

Elam & Burke, P.A. ("Firm") looks forward to providing legal services to the Ketchum Urban Renewal Agency ("Agency") for the redevelopment of the 1<sup>st</sup> and Washington site owned by the Agency and proposed for redevelopment by Wood River Community Housing Trust and deChase Miksis, referred to herein collectively as the Developer. The redevelopment proposal contemplates the negotiation and drafting of project related documents such as a disposition and development agreement, a long-term ground lease, and potential parking operational agreements. This project contains complex financing structures, which we anticipate advising on in conjunction with bond and tax counsel. The purpose of this letter is to confirm the Firm's agreement with the Agency concerning the performance of legal services and the payment of legal fees for this contemplated redevelopment and potential financing.

The Firm proposes a billing rate for this matter of \$250 for Ryan P. Armbruster and Meghan S. Conrad and \$240 for Abigail R. Germaine, \$200 for any associates who work on this matter, and \$110 for any paralegal work needed. We have currently been attending meetings with Agency staff and Developer representatives by phone and/or zoom, which has worked well. We have found that attendance at Agency meetings may be important for providing the best service to the client as it allows for counsel to be advised of issues and/or potential issues as they arise and helps to create a more efficient working relationship between the Agency and counsel. We anticipate several in person meetings as this transaction progresses. If in-person attendance at

February 10, 2023 Page 2

an Agency meeting is required for this contemplated financing, we are willing to charge a discounted rate of \$113 per hour for five hours of travel between Boise and Ketchum. Therefore, the cost to attend meetings in person is estimated at approximately \$752.50 (\$565.00 for attorney fees for travel time and \$187.50 for mileage which is billed at approximately 300 miles times current federal rates [currently \$.625 per mile]), not including attorney fees for attendance at the meeting. We will also bill you for office expenses such as postage and printing charges. This billing arrangement remains substantially below billing rates charged by the Firm and its members on other engagements. If acceptable, the fee structure described herein will be effective for time incurred beginning on February 1, 2023, and invoiced as of February 28, 2023.

We will bill the Agency for all attorney and/or paralegal time expended on this matter. This will include, among other things, time spent in appointments, meetings, telephone calls, consulting with others, document review, research, drafting letters and the drafting of other documents required to provide advice and/or assist with the above scope of services.

The Firm has agreed to waive any retainer for this matter. We will charge fees for services at the rates noted above. Our fees are based on the amount of time required at various levels of responsibility, plus costs and expenses. Fees and costs will be billed monthly and are payable upon presentation of our invoices. If fees and costs are not paid within thirty days following the invoice date, we may terminate our engagement but retain the right to collect all amounts due and unpaid by the Agency. Failure to pay the bill by the ninetieth day after receipt will result in the imposition of a late charge equal to eighteen percent per annum on the unpaid balance. In the event that it becomes necessary for us to undertake collection procedures against the Agency, the Agency will be liable for our expenses and attorney fees incurred in doing so.

We understand the Agency reserves the right to terminate our services at any time or for any reason whatsoever with thirty (30) days' written notice. Subject only to the applicable rules of attorney conduct, termination of the Firm will not eliminate the requirement to pay the Firm for fees and other charges incurred prior to receipt of notice of the termination or for fees and other charges incurred after receipt of notice that were nevertheless reasonably necessary to protect client interests. To the extent permitted by the applicable rules of attorney conduct, Elam & Burke reserves the right to terminate this relationship for reasons, including but not limited to, nonpayment of sums due, failure to cooperate fully and appropriately with you and conflicts of interest with thirty (30) days' written notice.

Please contact either of us if you have any questions about anything contained in this letter. We understand this request will be placed on the agenda for the February 21, 2023, Board meeting. If the terms of our engagement are acceptable to the Agency Board, please sign below and return the letter to us.

February 10, 2023 Page 3

We look forward to working with the Agency on this matter.

Sincerely,

ELAM & BURKE A Professional Association

Beg U.

Ryan P. Armbruster

Germedie lepuf

Abigail R. Germaine

RPA/ksk

APPROVED AND ACCEPTED This \_\_\_\_\_ day of \_\_\_\_\_ 2023.

# KETCHUM URBAN RENEWAL AGENCY

By \_\_\_\_\_

Susan Scovell, Chair

4893-0217-0447, v. 4



# **Ketchum Urban Renewal Agency**

P.O. Box 2315 | 191 5<sup>th</sup> Street | Ketchum, ID 83340

February 21, 2023

Chair and Commissioners Ketchum Urban Renewal Agency Ketchum, Idaho

### RECOMMENDATION TO APPROVE AMENDMENT TO KURA CONTRACT 50075, ADMINISTRATION AND SUPPORT SERVICES AGREEMENT WITH THE CITY OF KETCHUM

### Introduction/History

In December 2021 the KURA approved Contract 50075, the administrative and support agreement between the KURA and City of Ketchum. The City Council approved the agreement November 18, 2021.

To reflect the change in staffing to the KURA, staff is recommending a minor amendment to the agreement. Once the KURA approves the amendment, it will be presented to the City Council for approval.

### Proposed Amendment

The present agreement identifies the Director of Planning and Building as the city position serving as the Executive Director of the KURA. The proposed amendment does not identify a specific city position and instead permits the Mayor or City Administrator to appoint the Executive Director subject to KURA approval.

This amendment provides flexibility for staffing the KURA. In practice, the KURA Executive Director has changed over the years. Between 2010-2021, the City Administrator was the Executive Director of the KURA. In 2021, the Planning and Building Director was identified as KURA Executive Director. Currently, there is a dedicated Executive Director.

This amendment does not change any other provisions of the agreement.

**Recommendation and Motion** 

I move to authorize the Chair to sign the Amendment to Agreement 50075.

Attachment: Amendment to Agreement 5575

### FIRST AMENDMENT TO ADMINISTRATION AND SUPPORT SERVICES AGREEMENT 22749 (City) 50075 (KURA)

THIS FIRST AMENDMENT TO THE ADMINISTRATION AND SUPPORT SERVICES AGREEMENT (hereinafter "First Amendment") is made and entered into this \_\_\_\_\_\_ day of \_\_\_\_\_\_, 2023, by and between the city of Ketchum (hereinafter referred to as the "City"), a municipal corporation of the state of Idaho, and the Urban Renewal Agency of the city of Ketchum, also known as the Ketchum Urban Renewal Agency ("KURA"), an independent public body, corporate and politic, duly organized and existing by virtue of the laws of the state of Idaho, specifically the Idaho Urban Renewal Law of 1965, as amended, Chapter 20, Title 50, Idaho Code (the "Law"), and authorized to transact business and exercise the powers granted by the Law and the Local Economic Development Act, as amended, Chapter 29, Title 50, Idaho Code (the "Act") (collectively the City and KURA may be referred to as the "Parties").

### RECITALS

WHEREAS, KURA is authorized to undertake and carry out urban renewal projects to eliminate, remedy, or prevent deteriorated or deteriorating areas through redevelopment, rehabilitation, or conservation, or any combination thereof, within its area of operation and is authorized to carry out such projects jointly with the City;

WHEREAS, the City Council of the city of Ketchum, by adoption of Ordinance No. 992 on November 15, 2006, duly adopted the Ketchum Urban Renewal Plan (the "2006 Plan") to be administered by the Agency;

WHEREAS, upon the approval of Ordinance No. 1077 adopted by the City Council on November 15, 2010, and deemed effective on November 24, 2010, the Agency began implementation of the amended Ketchum Urban Renewal Plan (the "Amended Plan");

WHEREAS, the ability for the City and KURA to cooperate and jointly benefit each other is expressly allowed pursuant to Idaho Code Section 50-2015;

WHEREAS, the City has historically provided and continues to provide certain administrative services to KURA;

WHEREAS, the City and KURA entered into that certain Administration and Support Services Agreement on December 20, 2021 ("Agreement"), attached hereto and incorporated herein as **Attachment A**, to outline their respective roles and responsibilities, expand the services provided by the City to KURA, and revise the compensation paid by KURA to the City for those services provided; WHEREAS, based on administrative changes and reorganization of certain City staff positions and roles, the City and KURA believe an amendment to the Agreement is necessary to update the current operations of the City and the support and services provided to KURA.

# AGREEMENT

NOW, THEREFORE, for valuable consideration, the sufficiency of which is agreed and acknowledged, the Agency and City agree the foregoing recitals are not mere recitations but are covenants of the Parties, binding upon them as may be appropriate and a portion of the consideration for the agreements contained herein, and hereby further agree as follows:

A. PURPOSE OF FIRST AMENDMENT. Pursuant to Section 3 – General Job Descriptions of the Agreement, certain City positions and departments provide services to KURA and even fill certain roles and positions of KURA staff. Over the years, the positions and staff of the City have changed and been modified, and it is now necessary to update the personnel and positions of KURA staff held by City personnel.

**B. GENERAL JOB DESCRIPTIONS**. Section 3 of the Agreement, General Job Descriptions, specifies certain KURA personnel that will be provided for by City staff. Section 3(a) states that the City Treasurer will serve as the elected KURA Treasurer. Section 3(b) described that the Director of Planning and Building, or his or her designee as selected by the City and subject to approval by KURA, was to act as the KURA administrator. Both Parties believe it is necessary to amend Section 3(B) to read as follows:

# b. <u>KURA Executive Director</u>

The KURA Executive Director shall be appointed by the City Mayor or City Administrator subject to approval by the KURA Board of Commissioners. The Executive Director agrees to utilize its skill and experience in the administration of services by a political subdivision, including but not limited to areas related to urban planning and economic development, to carry out the goals and objectives of KURA and its associated project areas. The extent of those administrative services will be authorized by the KURA Board of Commissioners and/or the KURA Board of Commissioners' Chair. Under the general direction of the KURA Board of Commissioners, and in accordance with KURA policies and procedures, applicable laws, and professional standards, the Executive Director is responsible for the effective administration of all KURA activities, including development, planning, operations, budgeting, staffing, and developing and maintaining external KURA partnerships and relationships. Exhibit A, attached hereto, contains a general description of the services to be provided by the Executive Director.

Likewise, Section 2(a) of the Agreement, City's Obligations shall be amended to read:

a. Services by the City Clerk; City Treasure; and the designated Executive Director of KURA;

C. EXHIBIT A TO AGREEMENT. The Scope of Services, Exhibit A to the Agreement, shall remain in full force and effect, and is unmodified by this First Amendment.

**D. ALL OTHER TERMS TO REMAIN.** All other terms and conditions of the Agreement, not otherwise amended as provided herein this First Amendment, shall remain in full force and effect and shall be binding upon the Parties as if set forth in full herein.

IN WITNESS WHEREOF, the parties hereto, through their respective governing boards, have executed this First Amendment on the date first cited above.

, 2023	<u>AGENCY</u> KURA URBAN RENEWAL AGENCY				
	Susan Scovell, Chair				
, 2023	<u>CITY</u> CITY OF KETCHUM				
	Mayor				

# ATTACHMENT A

# EXECUTED ADMINISTRATION AND SUPPORT SERVICES AGREEMENT

### ADMINISTRATION AND SUPPORT SERVICES AGREEMENT 22749 (City) 50075 (KURA)

### THIS ADMINISTRATION AND SUPPORT SERVICES AGREEMENT

("Agreement") is made and entered into this  $20^{4}$  day of <u>December</u>, 2021, by and between the city of Ketchum (hereinafter referred to as the "City"), a municipal corporation of the state of Idaho, and the Urban Renewal KURA of the city of Ketchum, also known as the Ketchum Urban Renewal KURA, an independent public body, corporate and politic, duly organized and existing by virtue of the laws of the State of Idaho, specifically the Idaho Urban Renewal Law of 1965, as amended, Chapter 20, Title 50, Idaho Code (the "Law"), and authorized to transact business and exercise the powers granted by the Law and the Local Economic Development Act, as amended, Chapter 29, Title 50, Idaho Code (the "Act") (hereinafter referred to as the "KURA") (collectively the City and KURA may be referred to as the "Parties"), effective retroactively to October 1, 2021.

WHEREAS, KURA is authorized to undertake and carry out urban renewal projects to eliminate, remedy, or prevent deteriorated or deteriorating areas through redevelopment, rehabilitation, or conservation, or any combination thereof, within its area of operation and is authorized to carry out such projects jointly with the City;

WHEREAS, the City Council ("City Council") of the City of Ketchum (the "City") by adoption of Ordinance No. 992 on November 15, 2006, duly adopted the Ketchum Urban Renewal Plan (the "2006 Plan") to be administered by the Agency;

WHEREAS, upon the approval of Ordinance No. 1077 adopted by the City Council on November 15, 2010, and deemed effective on November 24, 2010, the Agency began implementation of the amended Ketchum Urban Renewal Plan (the "Amended Plan");

WHEREAS, the Amended Plan includes the acquisition, construction, and installation of public improvements within the Project Area and necessary costs for engineering, insurance, audit, planning and administration;

WHEREAS, KURA is authorized to conduct proceedings and to borrow monies to be repaid through revenue allocation (tax increment) funds pursuant to the terms and provisions of the Act for the purpose of financing the undertaking of any urban renewal project;

WHEREAS, the Amended Plan contains revenue allocation (tax increment) financing provision;

WHEREAS, the City and KURA hereby find and determine that this Agreement enables them to cooperate to their mutual advantage in a manner that will best accord with the needs and development of the City and KURA and to implement the Amended Plan as well as any future urban renewal plans and project areas;

WHEREAS, the ability for the City and KURA to cooperate and jointly benefit each other is expressly allowed pursuant to Idaho Code Section 50-2015;

ADMINISTRATION AND SUPPORT SERVICES AGREEMENT - 1

WHEREAS, the City has provided and continues to provide certain services to KURA;

WHEREAS, the City and KURA wish to state their respective obligations, expand the services provided by the City to KURA, and revise the amount of consideration paid by KURA to the City accordingly;

NOW, THEREFORE, the City and KURA do hereby agree as follows:

# 1. Statement of Purpose

The purpose of this Agreement is to provide for the definition of rights, obligations, and responsibilities of KURA and the City to provide for the receipt, investment, and disbursement of funds by the City Treasurer on behalf of KURA, clarify the City's obligations to provide administrative, clerical, and secretarial services and support for KURA, and set the amount of consideration KURA shall pay the City for such services.

# 2. City's Obligations

The City agrees to make available certain personnel and administrative services to KURA, including, but not limited to:

a. Services through the City Clerk; City Treasurer; and the Director of Planning and Building, who, as of the effective date, serves as the Executive Director of KURA;

b. Any other necessary services from other City departments or staff related to clerical support;

c. Assistance from other City departments, including, but not limited to, Recreation, Streets and Facilities, and Utilities.

# 3. General Job Descriptions

a. <u>Treasurer</u>

As of the effective date of this Agreement, the City Treasurer serves as the elected KURA Treasurer (the "KURA Treasurer"). The City Treasurer shall receive, invest, and disburse funds subject to legal authorization and budgeting by KURA and formal approval by KURA Board. The City Treasurer shall also be responsible for preparing all required accounting reports, including any required year end financial statements and/or a comprehensive annual financial report, and advising KURA Board of KURA's financial status. Provided however, KURA shall engage, at its sole cost and expense, a qualified accountant/auditor to provide the annual independent financial audit as required by Idaho Code 67-450B.

The City may designate City's Deputy Treasurer to perform these functions, subject to approval by KURA. The City Treasurer (or his or her designee) shall provide the following specific services:

- Maintain an account ledger for all income and expenses and provide a monthly summary report of the same to KURA Board; as well as distribution of invoice/expense information for all Board meetings and monthly between meetings;
- Provide general bookkeeping services in substantial compliance with Generally Accepted Accounting Principles or Governmental Accounting Standard Board (GASB) standards, whichever is applicable;
- Coordinate with any accountant/auditor selected by KURA to perform annual audits;
- b. Director of <u>Planning and Building</u>

The Director of Planning and Building, or his or her designee as selected by the City and subject to approval by KURA, agrees to furnish its skill and judgment in the administration of services by a political subdivision, including but not limited to areas related to urban planning and economic development, to carry out the Amended Plan and the Project Area. The extent of those administration services will be as authorized by the KURA Board of Commissioners and/or the KURA Chair. Under the general direction of the Board of Commissioners, and in accordance with KURA policy, applicable laws, and professional standards, the Director of Planning and Building is responsible for the effective administration of all KURA activities, including development, planning, operations, budgeting, staffing, and developing/maintaining KURA's external relationships. **Exhibit A**, attached hereto, contains a general description of the services to be provided by the Director of Planning and Building.

# c. <u>Other City Departments</u>

From time to time, KURA may seek input and assistance from other City departments, including, but not limited to, Recreation, Streets and Facilities, and Utilities to provide research, analysis, and information concerning potential KURA projects. In those instances, those departments and their personnel shall be compensated by KURA as set forth in Section 4 of this Agreement.

# d. <u>Clerical and Support Services</u>

As of the effective date of this Agreement, the City Clerk serves as the elected Agency Secretary. City, through the City Clerk's office, subject to approval by KURA, shall designate a city employee or employees and shall provide the following services:

- Preparation and distribution of the agendas for all meetings of KURA;
- Attend each KURA meeting and record and transcribe the minutes;
- Assemble and maintain the records of KURA in a safe and organized manner in compliance with the principles or standards referenced above;

- Keep track of and prepare checks or other methods of payment for KURA expenses as directed by the City Treasurer, the Director of Planning and Building or KURA Board;
- Compliance with KURA reporting requirements.

The City may designate City's Deputy City Clerk to perform the above functions subject to the approval by KURA.

e. <u>Miscellaneous Services</u>

City, through the City Clerk's office, subject to approval by KURA, shall designate a city employee or employees and shall provide the following services:

- City shall host and maintain the KURA website;
- At no cost to KURA, the City shall provide meeting facilities that include live broadcasting of KURA meetings, to include audio, video, and projection equipment.

# 4. KURA'S Obligations/Compensation to City

KURA agrees to pay City for services rendered under this Agreement based on the following methodology. Any City personnel providing services to KURA as described in this Agreement shall maintain specific time increments showing the amount of time worked on a KURA project or initiative as well as a description of the services provided. KURA shall compensate such work based on the hourly rate imposed by the City employee, in an amount previously agreed to by the City and KURA through the budgeting process described in Section 8 of this Agreement. Such hourly rate shall consider the salary and other benefit costs related to the employee's position.

# 5. Method of Payment/Monthly Invoices

The City shall maintain time and expense records and provide them to KURA monthly, along with monthly invoices in a format acceptable to KURA for services performed to the date of the invoice. Each invoice shall specify charges as they relate to the tasks set forth in this Agreement. Each invoice shall also specify current billing and previous payments, with a total of costs incurred and payments made to date. Each invoice shall identify the number of hours incurred by each City employee identified in this Agreement along with that employee's hourly rate. City shall provide KURA the applicable hourly rate for the work provided, which hurly rate shall be subject to review and approved by KURA.

If the services subject to a specific invoice do not meet the requirements of this Agreement as KURA may reasonably determine, KURA shall notify City in writing and provide specific deficiencies in the services or work product that do not meet the requirements. City shall have seven (7) working days to correct or modify the services or work product to comply with the requirements of the Agreement as set forth in KURA's written notice. If KURA again reasonably determines the services or work product fails to meet the requirements, KURA may withhold payment until deficiencies have been corrected to KURA's reasonable satisfaction or may terminate this Agreement for cause as set forth in Section 14 of this Agreement.

# 6. Additional Reimbursements

KURA shall reimburse City for costs associated with engineering or other technical services associated with KURA funded projects. KURA shall provide reimbursement for the costs of systems and technology to support administrative functions. Such costs shall be identified and approved by the KURA Board as part of the annual budgeting process.

# 7. Evaluations

No later than June 1 of each calendar year, KURA shall evaluate the performance of the activity provided by any City employee for services described in this Agreement. KURA shall provide the results of such evaluations to the City for its review and comment. One of the purposes of such evaluations is to provide KURA the opportunity to request City assign other employees to provide the services set forth in this Agreement. Should the City and Agency not reach agreement on the assignment of alternative employees, either party may invoke termination of this Agreement for Convenience as described in Section 17.b. of this Agreement. Alternatively, should the City and Agency not reach agreement on the assignment of alternative agreement on the assignment of alternative Agreement as described in Section 22 of this Agreement.

# 8. Annual Budgeting Proposal

No later than July 1 of each calendar year, City shall provide KURA with a summary of the hours worked by City employees on KURA assignments, a breakdown of hourly rates, and the total amount compensated through the date of the summary. No later than July 1 of each calendar year, City shall provide KURA with City's proposal for the type of services, hourly rates for such service, hourly rates of City employees providing services to KURA, and an estimated amount of compensation for the following fiscal year to assist KURA in preparing its required budget for the following fiscal year. Should City and KURA not reach agreement on the services provided, the City employees assigned to KURA, or the amount of compensation for the subsequent fiscal year, then either party may provide notice of non-renewal as described in Section 22 of this Agreement.

# 9. Insurance

The City shall purchase and maintain for the benefit of the City and KURA insurance for protection from claims under workers' or workmens' compensation acts arising from work performed under this Agreement; claims for damages because of bodily injury, including personal injury, sickness, disease, or death of any of the City's employees while working on activities under this Agreement; claims for damages because of injury to or destruction or loss of use of tangible property as a result of work pursuant to this Agreement; and claims arising out of the performance of this Agreement and caused by negligent acts for which the City is legally liable. The terms and limits of liability shall be determined solely by the City (but no less than the limits required under the Idaho Tort Claims Act), and nothing herein shall be construed as

ADMINISTRATION AND SUPPORT SERVICES AGREEMENT - 5

any waiver of any claim or defense by the City or KURA premised upon any claim of sovereign immunity or arising from the Idaho Tort Claims Act. Provided, however, KURA shall obtain its own insurance of similar benefit and value for KURA activities.

# **10.** Representations and Warranties

In consideration of this Agreement City and KURA make the following representations and warranties:

a. KURA is a public body corporate and politic of the State of Idaho, duly organized and validly existing, and in good standing under the laws of the State of Idaho with the power to own its assets and to transact business in Idaho.

b. KURA has the authority and power to execute and deliver any document required hereunder and to perform any condition or obligation imposed under the terms of such documents.

c. The execution, delivery, and performance of this Agreement and each document incident hereto will not violate any provision of any applicable law, regulation, order, judgment, decree, article of incorporation, bylaw, indenture, contract, agreement, or other undertaking to which KURA is a party or which purports to be binding on KURA or its assets and will not result in the creation of imposition of a lien on any of its assets.

d. There is no action, suit, investigation, or proceeding pending or, to the knowledge of KURA, threatened against or affecting KURA or any of its assets which, if adversely determined, would have a material adverse affect on the financial condition of KURA or the operation of its business or which would otherwise affect this Agreement or KURA's obligations hereunder.

e. City is a municipal corporation of the state of Idaho, duly organized and validly existing, and in good standing under the laws of the state of Idaho with the power to own its assets and to transact business in Idaho.

f. City has the authority and power to execute and deliver any document required hereunder and to perform any condition or obligation imposed under the terms of such documents.

g. The execution, delivery, and performance of this Agreement and each document incident hereto will not violate any provision of any applicable law, regulation, order, judgment, decree, article of incorporation, bylaw, indenture, contract, agreement, or other undertaking to which KURA is a party or which purports to be binding on City.

h. There is no action, suit, investigation, or proceeding pending or, to the knowledge of City, threatened against or affecting City or any of its assets which, if adversely determined, would have a material adverse affect on the financial condition of

City or the operation of its business or which would otherwise affect this Agreement or City's obligations hereunder.

### 11. Miscellaneous Provisions

Each Party represents and warrants that each person executing this Agreement on behalf of such Party is, at the time of such execution, duly authorized to do so by such Party's governing body, and is fully vested with the authority to bind such party in all respects.

If any provision of this Agreement is held invalid, illegal, or unenforceable, the remainder shall be construed to conform to the intent of the parties, and shall survive the severed provisions.

The captions and headings in this Agreement are for reference only and shall not be deemed to define or limit the scope or intent of any of the terms, covenants, conditions, or agreements contained herein.

The Parties shall in all instances cooperate and act in good faith in compliance with the terms, covenants, and conditions of this Agreement and each shall deal fairly with the other.

Each Party shall cooperate fully with the other and execute such further instruments, documents and agreements and give such further written assurances, as may be reasonably requested by the other to better evidence and reflect the transactions described herein and contemplated hereby, and to carry into effect the intents and purposes of this Agreement.

In any suit, action, or appeal therefrom to enforce or interpret this Agreement, the prevailing party shall be entitled to recover its costs incurred therein, including reasonable attorneys' fees.

This Agreement shall not be modified or otherwise amended except in writing signed by all of the Parties.

If the date for delivery of a notice or performance of some other obligation of a Party falls on a Saturday, Sunday, or legal holiday in the State of Idaho, then the date for such notice or performance shall be postponed until the next business day

This Agreement shall be governed by the laws of the state of Idaho.

### 12. Successors and Assigns

No Party may assign or delegate its obligations under this Agreement without the consent of the other Party hereto, which consent may be withheld in the discretion of that Party. Except as otherwise set forth in this Agreement, the terms, covenants, conditions, and agreements contained herein shall be binding upon and inure to the benefit of the heirs, personal representatives, successors, and assigns of the Parties.

# 13. Number and Gender

In constructing the provisions of this Agreement and whenever the context so requires, the use of a gender shall include all other genders, the use of the singular shall include the plural, and the use of the plural shall include the singular.

# 14. No Third-Party Beneficiary

This Agreement is not intended to create, nor shall it be in any way interpreted or construed to create, any third-party beneficiary rights in any person not a Party hereto unless otherwise expressly provided herein.

# 15. Counterparts / Facsimile

This Agreement may be executed in counterparts, and each counterpart shall then be deemed for all purposes to be an original, executed agreement with respect to the Parties whose signatures appear thereon. Facsimile transmission of any signed original of this Agreement, and retransmission of any signed facsimile transmission, shall be the same as delivery of an original and shall be binding upon the parties.

# 16. Merger Clause

This Agreement, along with any and all Exhibits, attached hereto and incorporated herein by reference, contains the entire Agreement of the parties and supersedes any and all other agreements or understandings, oral or written, whether previous to the execution hereof or contemporaneous herewith.

# 17. Termination of Agreement

a. For Cause. If, through any cause, the City shall fail to fulfill its obligations under this Agreement, or if the City shall violate any of the covenants, agreements, or stipulations of this Agreement, KURA shall thereupon have the right to terminate this Agreement by giving written notice to the City and specifying the effective date thereof at least thirty (30) days before the effective date of such termination. If this Agreement is terminated for cause, City shall be paid an amount for the actual services performed in accordance with this Agreement through the cancellation date.

Notwithstanding the above, the City shall not be relieved of liability to KURA by virtue of any breach of this Agreement by the City, and KURA may withhold any payments to the City for the purpose of set-off until such time as the exact amount of damages due KURA from the City is determined. City shall also provide KURA all work products generated prior to date of termination. All work products generated, whether complete or not, are the property of KURA.

b. **For Convenience**. KURA or City may terminate this Agreement at any time, for any reason, by giving at least thirty (30) days' notice in writing to the other party. If this Agreement is terminated by KURA as provided herein, City shall be paid an

amount for the actual services performed in accordance with this Agreement through the cancellation date.

### 18. Notices

Any and all notices required to be given by either of the Parties hereto, unless otherwise stated in this Agreement shall be in writing and be deemed communicated when mailed in the United States mail, certified, return receipt requested, addresses as follows:

To KURA: Suzanne Frick, Executive Director Ketchum Urban Renewal Agency P.O. Box 2315 Ketchum, ID 83340 sfrick@ketchumidaho.org

To City:

City of Ketchum P.O. Box 2315 Ketchum, ID 83340 [Email address]

### 19. Discrimination Prohibited.

In performing the services required herein, City shall not discriminate against any person on the basis of race, color, religion, sex, national origin or ancestry, age, or handicap. Violation of this section shall constitute a material breach of this Agreement and be deemed grounds for cancellation, termination, or suspension of the Agreement by KURA, in whole or in part, and may result in ineligibility for further work for KURA.

### 20. Indemnification

City agrees to indemnify, defend and hold harmless KURA, and its officers, agents and employees, from and against all claims, losses, actions, or judgments for damages or injury to persons or property to the extent caused by the City's negligence or intentional acts or omissions, including but not limited to any claim for libel, slander, piracy, plagiarism, invasion of privacy, false advertising, discrimination, or infringement of copyright, during the performance of this Agreement by City or City's agents, employees, or representatives. In case any action or proceeding is brought against KURA or its officers, agents, or employees by reason of or arising out of connection with City's negligence or intentionally wrongful acts or omissions during the performance of this Agreement, City, upon written notice from KURA, shall at City's expense, resist or defend such action or proceeding.

# 21. Disputes

In the event that a dispute arises between KURA and the City regarding application or interpretation of any provision of this Agreement, the aggrieved Party shall promptly notify the other Party to this Agreement of the dispute within ten (10) days after such dispute arises. If the

ADMINISTRATION AND SUPPORT SERVICES AGREEMENT - 9

Parties shall have failed to resolve the dispute within thirty (30) days after delivery of such notice, the Parties may first endeavor to settle the dispute in an amicable manner by mediation. If the Parties elect to mediate their dispute, the Parties will select a mediator by mutual agreement and agree to each pay half of the mediator's costs and fees. The mediation will take place in Jerome, Idaho unless otherwise agreed by the Parties in writing. Should the Parties be unable to resolve the dispute to their mutual satisfaction within thirty (30) days after such completion of mediation, each Party shall have the right to pursue any rights or remedies it may have at law or in equity. If the Parties do not mutually agree to mediate the dispute, either Party may pursue any rights or remedies it may have at law.

#### **Term of Agreement and Renewal** 22.

This Agreement shall be effective retroactively to October 1, 2021, and shall continue for an initial period through September 30, 2022. The Agreement shall automatically renew for additional one-year terms at the expiration of the then existing term unless either City or KURA provides notice of non-renewal within sixty (60) days of the expiration of the then existing term.

IN WITNESS WHEREOF, the parties hereto through their respective governing boards have executed this Agreement on the date first cited above.

CITY OF KETCHUM By

Neil Bradshaw, Mayor

ATTEST: Ennul, City Clerk

URBAN RENEWAL AGENCY OF THE CITY OF **KETCHUM** 

By Cany Cle Ed Johnson, Chairman Vice Chair Casey Dove

ATTEST Secretary

ADMINISTRATION AND SUPPORT SERVICES AGREEMENT - 10

# EXHIBIT A

# SCOPE OF SERVICES

City shall provide day to day administrative and operational support to the KURA to include, but not limited to, the following services:

- Assist with the preparation and administration of KURA contracts and agreements
- Provide staff support for projects requested by the KURA Board
- Provide assistance to members of the public inquiring about KURA projects or funding
- Prepare letters, memos, or other correspondence on behalf of the KURA Board.
- Manage and administer KURA Owner Participation Agreements
- Respond to KURA public records requests
- Manage and maintain all KURA records and files
- Coordinate KURA activities and projects with City staff and KURA consultants

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# Ketchum Urban Renewal Agency

P.O. Box 2315 | 191 5th Street | Ketchum, ID 83340

February 21, 2023

Chair and Commissioners Ketchum Urban Renewal Agency Ketchum, Idaho

### RECOMMENDATION TO REVIEW AND APPROVE COMMENTS TO WOOD RIVER COMMUNITY HOUSING TRUST AND DECHASE DEVELOPMENT SERVICES

### Introduction/History

The Agreement to Negotiate Exclusively (ANE) between the KURA and Wood River Community Housing Trust and DeChase Development Services (Development Team) was executed January 27, 2023 (Attachment A). The ANE contains certain obligations the KURA must meet within 30 days of the execution of the Agreement, which is February 27, 2023.

This report outlines the KURA obligations in the ANE and provides a draft letter responding to the requirements for KURA review and approval. After Board approval, the letter will be transmitted to the Development Team (Attachment B).

#### **ANE Obligations**

The draft letter specifically responds to the following ANE obligations:

### • Section 201 Scope of Development

Agency and Developer acknowledge Developer's proposal as submitted to Agency on or before August 24, 2022, with supplemental information provided on October 17, 2022, attached as <u>Exhibit B</u> (collectively, "Developer's Proposal"). In addition to Developer's Proposal, on November 14, 2022, the Agency Board identified several issues requiring further negotiation, which issues are identified in Section 800. Agency agrees to provide Developer with a list, if any, of those issues within thirty (30) days following the effective date of this Agreement.

### Section 801 Design Refinement

Prior to submission of the Design Development Plan, Agency and Developer shall engage in design discussion to address design issues related to the Design Development Plan identified by Agency, which Agency desires to resolve prior to submittal of the Design Development Plan to Agency by Developer. Agency shall prepare a written list, if any, of the issues to be addressed in the Design Development Plan within thirty (30) days following the execution of this Agreement, and the process shall be conducted as provided in the Schedule of Performance.

For Section 201, staff has compiled Board comments when the project was discussed at different meetings, and included issues identified during preliminary discussions with the Development Team.

For Section 801, KURA and Planning and Building staff reviewed the preliminary plans submitted as part of the RFP proposal and prepared comments based on preliminary plans. The preliminary plans are included in Attachment C for information.

The ANE identifies other information KURA must provide at a later date. For the Board's information, the information and due dates are outlined below.

### Section 204 Environmental Condition

Within thirty (30) days of the submission of the Deposit by Developer, Agency agrees to provide Developer with any environmental reports Agency possesses which may have included an investigation of the Site.

#### Section 807 Unit Affordability Mix and Idaho Housing and Finance Association

On or before May 31, 2023, Developer shall provide Agency with the timeline and process to obtain such financing and the specific IHFA programs utilized.

### Section 809 Structured Parking

It is anticipated that the Agency intends to support the creation of the Public Parking through the direct ownership, operation, and financing of the Public Parking. Considering the various ownership and financing structures related to the parking associated with the Site, on or before May 31, 2023, Developer will provide Agency with the following preliminary data:

- the then current construction budget for both the Project Parking and the Public Parking, including specific cost allocation methodologies for soft costs and hard costs, and information and/or standards that support the proposed allocation methodologies;
- term sheet concerning ownership structure of the Garage, including identification of parties with an ownership interest;
- parking management of the Garage, including any proposed shared use (with the understanding that the operator of the Public Parking will be responsible for management of the use of the Public Parking); and
- allocation of stalls between the Project Parking and the Public Parking. (collectively, the "Preliminary Parking Data").
- On or before June 30, 2023, Agency will notify Developer of Agency's intent with respect to Agency providing support for Public Parking, including Agency's plan for any Agency participation in the ownership, operation and financing of the Public Parking.
- The DDA will include negotiated terms related to the parking for the Affordable Workforce Housing Project, including funding, ownership, management, and operations.

#### **Recommendation and Motion**

Staff recommends the Board review the draft letter, provide any comments or revisions, and authorize the Chair to sign the letter by adopting the following motion:

"I move to authorize the Chair to sign the attached February 21, 2023 letter to the Development Team."

#### Attachments

- A: Executed ANE
- B: Draft Letter to Development Team
- C: Preliminary Project Plans from RFP

Attachment A

### AGREEMENT 50082 TO NEGOTIATE EXCLUSIVELY by and between THE URBAN RENEWAL AGENCY OF THE CITY OF KETCHUM and WOOD RIVER COMMUNITY HOUSING TRUST, INC. and DECHASE DEVELOPMENT SERVICES LLC

THIS AGREEMENT TO NEGOTIATE EXCLUSIVELY (this "Agreement") is entered into by and between the Urban Renewal Agency of the city of Ketchum, also known as the Ketchum Urban Renewal Agency, an independent public body, corporate and politic ("Agency"), organized pursuant to the Idaho Urban Renewal Law, title 50, chapter 20, Idaho Code, as amended (the "Law"), and undertaking projects under the authority of the Law and the Local Economic Development Act, title 50, chapter 29, Idaho Code, as amended (the "Act"), and Wood River Community Housing Trust, Inc. an Idaho nonprofit corporation ("Trust") and deChase Development Services LLC, an Oregon limited liability company that is authorized to do business in Idaho ("deChase") (with Trust and deChase herein collectively referred to as "Developer"), or its assigns as provided for herein, collectively referred to as the "Parties" and each individually as "Party," on the terms and provisions set forth below.

#### RECITALS

WHEREAS, Agency, an independent public body, corporate and politic, is an urban renewal agency created by and existing under the authority of the Law and the Act; and

WHEREAS, the City Council of the city of Ketchum (the "City"), by adoption of Ordinance No. 992 on November 15, 2006, duly adopted the Ketchum Urban Renewal Plan (the "2006 Plan") to be administered by the Agency; and

WHEREAS, upon the approval of Ordinance No. 1077 adopted by the City Council on November 15, 2010, and deemed effective on November 24, 2010, the Agency began implementation of the Ketchum Urban Renewal Plan 2010 (the "2010 Plan"); and

WHEREAS, the 2010 Plan established the Revenue Allocation Area (the "Project Area"), which established an area for redevelopment and anticipated improvement projects; and

WHEREAS, in order to achieve the objectives of the 2010 Plan, the Agency is authorized to acquire real property for the revitalization of areas within the 2010 Plan boundaries; and

WHEREAS, the Agency owns certain real property addressed as 211 E. 1<sup>st</sup> Avenue, Ketchum (Parcel RPK00000190070), and real property unaddressed as Lot 5, Block 19 (Parcel RPK0000019005B) and Lot 6, Block 19 (Parcel RPK0000019006B) (the "Site"); and

WHEREAS, in accordance with Idaho Code § 50-2011 Disposal of Property in Urban Renewal Area, the Agency issued a Request for Proposals ("RFP") on May 26, 2022,

seeking to initiate a redevelopment project to revitalize the 2010 Plan Project Area in compliance with the 2010 Plan through redevelopment of the Site which could also serve as a catalyst for redevelopment of other properties in the vicinity; and

WHEREAS, following the publication of the RFP in the *Idaho Mountain Express* newspaper on May 26, 2022, the Agency received three (3) proposals for development of the Site by the August 26, 2022, deadline; and,

WHEREAS, the Agency Board appointed a review group ("Review Group") to join Agency staff in analyzing the proposals, conducting interviews with each development team, and providing findings of fact and comments to Agency staff sufficient for the Agency Board to make a selection of the proposals; and

WHEREAS, the Review Group along with Agency staff reviewed the proposals, interviewed each development team and thereafter provided findings of fact and comments to Agency staff which allowed the Review Group to prepare a ranking of the proposals for Agency Board consideration; and

WHEREAS, Agency staff ranked the proposals from Developer, Blueline Development, and Servitas. Developer originally submitted its proposal under the entity names Wood River Community Housing Trust and deChase Miksis Development. deChase Miksis Development is otherwise referred to and registered as deChase Development Services LLC. For purposes of this Agreement, Developer shall include deChase Miksis Development, otherwise known as deChase Development Services LLC ; and

WHEREAS, at a public meeting on November 14, 2022, the Agency Board discussed the proposals and thereafter met with consensus regarding the proposals and selected the "Developer's Proposal" (as further defined below); and

WHEREAS, Developer's Proposal contemplates development of a four-story housing project, with street level parking, and retail on the first floor located on the Site as illustrated and shown in Exhibit A; and

WHEREAS, Agency and Developer intend to pursue the negotiations of a disposition and development agreement and long-term ground lease for the Site, and thus, comply with the required notice provisions concerning the disposition of property by Agency as set forth in the Law; and

WHEREAS, Agency seeks to enter into this Agreement with Developer for the purpose of analyzing and assessing development opportunities for the Site.

NOW, THEREFORE, Agency and Developer hereby agree as follows:

#### AGREEMENTS

### Section 000 DEFINITIONS

"Affordable Workforce Housing Project" means the income-restricted residential dwelling units and associated common areas, amenities, and related parking, prioritized for

individuals and families living or working in the Ketchum area, to be developed by Developer on the Site pursuant to the Ground Lease and the DDA, and as further described within the definitions included in the Request for Proposals and Developer's Proposal found in the attached Exhibit B and incorporated herein by reference.

"Agency" shall be the Ketchum Urban Renewal Agency and includes Agency staff.

"Agency Board" shall be the members of the Agency's Board of Commissioners, as duly and legally appointed.

**"AMI"** shall mean the then current "Area Median Income" adjusted by family size annually published by the U.S. Department of Housing & Urban Development (HUD) for the geographic area referred to as Ketchum, Idaho HUD Metro Statistical Area Rent (MSA) Area (or its successor index).

"deChase" will be deChase Development Services, LLC, an Oregon limited liability company, or its assigns.

"Developer" will be Trust and deChase, or their assigns. See Section 401 for the nature of Developer.

**"Disposition and Development Agreement"** or **"DDA"** shall mean the agreement the parties intend to negotiate that will set forth the definitive terms of the development of Site by the Developer and the disposition of the property by the Agency through a long-term ground lease agreement.

"Effective Date" shall be the date this Agreement is signed by both Parties (last date signed).

"Garage" means the parking structure to be developed on the Site, as described in Section 809.

"**Project Parking**" means the surface parking lot to be used as parking for the residents/users of the Affordable Workforce Housing Project, and not for the general public.

"**Public Parking**" means the parking Garage to be used as parking for the general public, as set forth in Section 809.

"Ground Lease" shall mean the mechanism by which the Agency will lease the Site to the Developer for a period of years, allowing the Developer to construct the Affordable Workforce Housing Project as contemplated.

"Negotiation Period" shall begin on the Effective Date and end one hundred eighty (180) days after the Effective Date, unless extended by the Agency as provided herein.

"Schedule of Performance" shall mean the attached Exhibit C.

**"Scope of Development"** shall mean Developer's preliminary concepts for development of the Affordable Workforce Housing Project included in Developer's Proposal

and attached as Exhibit B, which preliminary concepts will be subject to certain updates and changes negotiated by Developer and Agency during the course of this Agreement, the DDA and the Ground Lease.

"Site" shall mean the real property more particularly described in <u>Exhibit A</u>, attached hereto and incorporated herein by reference.

"Trust" will be Wood River Community Housing Trust, Inc., an Idaho nonprofit corporation, or its assigns.

### Section 100 NEGOTIATIONS

#### Section 101 Good-Faith Exclusive Negotiations

The Parties agree the foregoing recitals are not mere recitations but are covenants of the Parties, binding upon them as may be appropriate and a portion of the consideration for the agreements contained herein.

Agency and Developer agree for the Negotiation Period (described below) to negotiate diligently and in good faith to prepare the DDA and the Ground Lease to be considered for execution between Agency and Developer, in the manner set forth herein, with respect to the development of the Affordable Workforce Housing Project located on the Site. During the Negotiation Period, Agency shall not directly or indirectly negotiate with any person or entity other than Developer with respect to the disposition or development of the Site.

#### **Section 102 Negotiation Period**

The Negotiation Period shall commence on the Effective Date and shall terminate one hundred eighty (180) days thereafter (the "Termination Date"). Provided, Agency may in its discretion extend the Negotiation Period for the DDA and/or the Ground Lease for an additional sixty (60) days beyond the Termination Date without payment by Developer. In the event that Developer requests an extension of Negotiation Period and Agency grants such request, Agency may, in its sole discretion, require Developer to pay an extension fee of \$5,000.00 pursuant to this Agreement. In the event an extension fee has been paid and the DDA and/or the Ground Lease has been executed by both Parties, such extension fee shall be credited back to the Developer.

If upon expiration of the Negotiation Period, Developer has not executed a mutually approved DDA and/or Ground Lease with Agency, then this Agreement shall terminate, unless extended in writing by Agency. Once a DDA and/or Ground Lease is signed by both Developer and Agency, then the terms of the DDA and/or Ground Lease shall prevail and this Agreement shall automatically terminate as to that DDA and/or Ground Lease.

If the negotiations do not result in an executed DDA and/or Ground Lease for the Site, Developer shall submit to Agency copies of the documents in its possession regarding the proposed development for the Site, excluding any confidential or privileged information. If this Agreement is terminated per this Section 102, Developer shall not seek reimbursement for costs and expenses from Agency and Agency shall not seek reimbursement for costs and expenses from Developer except that Agency shall retain any extension fee paid by Developer, and Agency shall be entitled to retain the Deposit as provided in Section 103.

#### **Section 103 Deposit**

#### Developer's Submission of Deposit:

Recognizing that Trust is a not-for-profit corporation that is recognized as a 501(c)(3) public charity, Developer shall submit to Agency a deposit in an amount of 10,000.00 ("Deposit") in the form of cash or cashier's check to ensure that Developer will proceed diligently and in good faith to negotiate and perform all of Developer's obligations under this Agreement. Provided, if the Parties terminate this Agreement before Agency incurs any costs in preparing the Reuse Appraisal (defined below) for the Site, as applicable, the Deposit shall be refunded in its entirety to Developer. Should Agency incur the costs of a Reuse Appraisal for the Site and this Agreement is subsequently terminated or a DDA and/or Ground Lease is not executed, Agency shall retain the cost of the Reuse Appraisal from the refunded Deposit amount. The Deposit shall be refunded in its entirety to the Developer should the DDA and/or Ground Lease be successfully negotiated and executed.

Submission of the Deposit must occur within fifteen (15) days of the Effective Date. If Developer fails to submit said Deposit within the fifteen (15) day period, Agency may terminate this Agreement, with neither Party having any further rights against nor liability to the other under this Agreement, unless as agreed to in writing by Agency.

Agency shall be under no obligation to pay or earn interest on Developer's Deposit, but if interest shall accrue or be payable thereon, such interest (when received by Agency) shall become part of the applicable Deposit and applied as described hereunder.

#### Section 200 DEVELOPMENT CONCEPT

#### **Section 201 Scope of Development**

Agency and Developer acknowledge Developer's proposal as submitted to Agency on or before August 24, 2022, with supplemental information provided on October 17, 2022, attached as <u>Exhibit B</u> (collectively, "Developer's Proposal"). In addition to Developer's Proposal, on November 14, 2022, the Agency Board identified several issues requiring further negotiation, which issues are identified in Section 800. Agency agrees to provide Developer with a list, if any, of those issues within thirty (30) days following the effective date of this Agreement.

The Parties further acknowledge the design of the Affordable Workforce Housing Project will be further refined in connection with the development of a specific design plan ("Design Development Plan"), which design refinement will occur pursuant to the terms of the DDA.

#### **Section 202 Progress Reports**

Developer agrees to make oral and/or written progress reports advising Agency on all matters and all studies being made by Developer on a monthly basis at the request of Agency.

#### Section 203 Assessment of Project Feasibility; Notification

In the event at any time during the Negotiation Period Developer determines that it is not feasible to proceed with development of all or a portion of the Affordable Workforce Housing Project, this Agreement shall be terminated upon ten (10) days' written notice to the Agency. In the event the Agreement is terminated before Agency incurs any costs in preparing the Reuse Appraisal (defined below) for the Site, the Deposit shall be refunded in its entirety to Developer. After Agency incurs any third-party costs in preparing the Reuse Appraisal for the Site, as applicable, such costs shall be deducted from the amount of the Deposit to be refunded to Developer (if any).

In the event of such termination, neither Party shall have any further rights against or liability to the other under this Agreement with respect to the Site. Developer acknowledges and consents that in the event this Agreement is terminated, Agency has the right and authority to enter into an exclusive right to negotiation agreement concerning the Site with any other interested developer.

Agency recognizes that the feasibility of the Project as proposed in Developer's Proposal is predicated upon the construction costs for the Project and interest rate for the Project financing remaining within the targets identified in Developer's Proposal. Agency further recognizes that construction costs and interest rates are dynamic variables that will fluctuate over time, and that the fluctuations may affect the feasibility of the Project.

Agency recognizes that the feasibility of the Project as proposed in Developer's Proposal is predicated upon Developer receiving City approvals that are consistent therewith, and that do not impose financial or other conditions or burden beyond the conditions or burdens that are typically imposed on similar projects in similar jurisdictions.

Agency recognizes that if construction costs, interest rates, City approvals or other matters affect the feasibility of the Project, then Developer will need to seek to modify the Project design and other features (such as unit mix and affordability levels) as necessary for the Project to become feasible. Agency and Developer agree to work together cooperatively to solve problems and adapt the Project to allow a feasible Project to be developed. However, should Developer's proposed modifications differ in such a way that Developer's Proposal is materially altered, Agency shall have the discretion to find that such modification is unacceptable. In the event the Agency and Developer are unable to reach an agreement on such modifications, Developer will either continue with Developer's Proposal or Agency and Developer will cease negotiations of a DDA and Ground Lease.

#### **Section 204 Environmental Condition**

Within thirty (30) days of the submission of the Deposit by Developer, Agency agrees to provide Developer with any environmental reports Agency possesses which may have included an investigation of the Site.

#### Section 300 GROUND LEASE AND/OR OTHER CONSIDERATIONS

During the Negotiation Period, Agency and Developer shall negotiate the schedule and conditions for Ground Lease of the Site with respect to financing and a schedule for the development of the Affordable Workforce Housing Project which schedule, and conditions will be included in the DDA.

Under the Law, Agency may transfer real property for no less than the fair reuse value. The reuse appraisal ("Reuse Appraisal") and its determination of value will be prepared and provided to Developer under the DDA as the information necessary to complete the Reuse Appraisal may not be available at the expiration of the Negotiation Period. The Reuse Appraisal shall establish the fair reuse value of the Site to be leased by the Agency as required under the Law (the "Residual Land Value").

Developer shall submit to Agency the data required by the appraiser ("Reuse Appraiser") who has been selected by Agency, which data ("Reuse Appraisal Data") is needed by the Reuse Appraiser to prepare the Reuse Appraisal for the Affordable Workforce Housing Project. Developer shall submit the Reuse Appraisal Data pursuant to the terms of the DDA. Developer may be required to supplement the Reuse Appraisal Data during the course of the Reuse Appraisal and shall submit this supplementary data in a timely manner as required by the Reuse Appraiser and Agency. The Reuse Appraisal Data includes but may not be limited to:

- density of development,
- costs expected to be incurred and revenues expected to be realized in the course of developing and leasing of the Agency owned parcels,
- residential unit types,
- commercial unit types
- sizes and expected rents,
- construction type and materials,
- exterior and interior finish materials,
- square footages of uses other than residential,
- leasing for other uses and assets such as office space, retail space and parking spaces,
- parking stalls and usage
- assumptions regarding soft costs such as marketing and insurance, risks of Agency, risks of Developer,
- Developer participation in the funding of public facilities and amenities, and
- estimated or actual Developer return including assumptions regarding entrepreneurial incentive, overhead and administration as these factors apply to the Project.

Developer acknowledges that Agency will be unable to commence the Reuse Appraisal process without Developer's submittal of the Reuse Appraisal Data, and Developer acknowledges that Agency will be unable to close under the terms of the DDA without the results of the Reuse Appraisal for the applicable property.

Agency recognizes that that Developer's Proposal assumes that the Ground Lease will have rent of \$1 per year, and that the identified rental rate is integral to achieving the affordable rents for residents/users of the Project. In no event will the Ground Lease rent be less than the Residual Land Value established by the Reuse Appraisal.

## Section 400 DEVELOPER AND DEVELOPER'S OBLIGATIONS

#### **Section 401 Nature of Developer**

Developer is a partnership between Trust and deChase. Wherever the term "Developer" is used herein, such term shall include any permitted nominee or assignee as herein provided.

Developer currently anticipates that the development structure will be as follows: (a) deChase will establish a wholly owned subsidiary to develop and own the Affordable Workforce Housing Project through completion of the construction using equity provided by the Trust and construction financing provided and guaranteed by deChase; (b) at completion of construction, the Affordable Workforce Housing Project will be conveyed from deChase to a wholly owned subsidiary of Trust with long-term financing as outlined in Section 807; and (c) the Trust's subsidiary will own and operate the Affordable Workforce Housing Project for the balance of the term of the Ground Lease in accordance with the terms of the Ground Lease and the Trust's charitable purposes. Agency recognizes that the foregoing structure is based on Developer's current assumptions of what might be the most advantageous structure to achieve the financing and development of the Affordable Workforce Housing Project, and that Developer may modify that structure as Developer deems necessary or advantageous to achieve the most favorable financing and development of the Affordable Workforce Housing Project. By way of example, Developer may determine that it is most advantageous for the Trust to secure construction financing and the deChase subsidiary to serve only as a fee-for-service developer for the Trust's subsidiary. Agency agrees to cooperate with Developer and not unreasonably withhold or delay its approval of any development structure proposed by Developer.

### Section 402 Developer's Principal Office and Development Team

Developer's Principal Office is located at:

deChase Development Services LLC 1199 Shoreline Drive, #290 Boise, ID 83702

Wood River Community Housing Trust, Inc. 675 E Sun Valley Road K-1 Ketchum, ID 83340

Agency and Developer acknowledge and agree that the Local Project Manager, as described in Section 906, shall also be a member of the Development Team. Unless otherwise set forth in Section 403 below, any other consultants and professionals on the Development Team (such as special architectural consultants, leasing agents, engineer, and contractor) will be selected at a later date. Agency acknowledges that Development Team:

Architect	Pivot North, LLC
Civil:	Benchmark Associates, P.A.
Structural:	KPFF, Inc.
MEP:	TJK Consulting Engineers, PC
Landscape:	Landwork Studio LLC
Construction Management:	Redpoint Construction Management LLC
Contractor:	Conrad Brothers of Idaho/McAlvain Construction, Inc.
Public Outreach:	SMR Development LLC

Developer shall advise Agency of any changes to the Development Team.

### **Section 403 Full Disclosure**

Developer is required to make full disclosure to Agency of its officers, key managerial employees, and design professionals (collectively the "Development Team") involved in the development of the Site. Any change during the period of this Agreement of the Development Team or in the controlling interest of Developer is subject to the approval of Agency, such approval not to be unreasonably withheld or delayed. The selected architect for the Project is Pivot North Architecture. The selected general contractor is Conrad Brothers General Contractors of Idaho and McAlvain Construction Inc.

Any assignment or transfer of this Agreement is subject to Section 904.

#### Section 404 Compliance with Applicable Laws

Developer recognizes it will be required to comply with all applicable laws, including all applicable federal and state labor standards, antidiscrimination standards, affirmative action standards, and nondiscrimination and nonsegregation standards, laws, and regulations in development, rental, or lease of the Site.

### Section 500 AGENCY'S RESPONSIBILITIES

#### Section 501 Urban Renewal Plan

This Agreement and any DDA and/or Ground Lease agreed to by the Parties are subject to the provisions of the 2010 Plan.

### Section 600 REAL ESTATE COMMISSIONS

Agency shall not be liable for any real estate commission or brokerage fees arising from the development of the Site. Agency represents that it has engaged no broker, agency, or finder

in connection with this transaction, and Developer agrees to hold Agency harmless from any claim by any broker, agent, or finder retained by Developer.

# Section 700 EXECUTION OF THIS AGREEMENT NOT A DISPOSITION OF PROPERTY

By its execution of this Agreement, Agency is not committing itself to or agreeing to undertake: (a) disposition of land to Developer; or (b) agreement to a long term ground lease of land; or (c) any other acts or activities requiring the subsequent independent exercise of discretion by Agency, City, or any agency or department thereof; or (d) any other acts or activities requiring the subsequent independent exercise of discretion by any federal or state agency including, but not limited to, environmental clearance and historic preservation approval. Execution of this Agreement by Agency and Developer does not constitute a disposition of property by Agency.

### Section 800 ISSUES OF NEGOTIATION

Developer recognizes that the following items are matters Agency desires be addressed during the Negotiation Period, but both Parties understand that there is no present agreement as to the manner or degree to which any particular item can or will be included in the applicable DDA and/or Ground Lease or Design Development Plans.

#### **Section 801 Design Refinement**

Prior to submission of the Design Development Plan, Agency and Developer shall engage in design discussion to address design issues related to the Design Development Plan identified by Agency, which Agency desires to resolve prior to submittal of the Design Development Plan to Agency by Developer. Agency shall prepare a written list, if any, of the issues to be addressed in the Design Development Plan within thirty (30) days following the execution of this Agreement, and the process shall be conducted as provided in the Schedule of Performance.

#### **Section 802 Agency Participation**

Developer specifically acknowledges, recognizes, and consents that Agency participation in the Affordable Workforce Housing Project may be limited to the long-term Ground Lease of the Site. Agency Participation is to be negotiated as part of the DDA and the Ground Lease. The foregoing shall not preclude Agency and Developer from agreeing to Agency having an ownership interest in the Public Parking located in the Garage, reimbursement of public infrastructure or improvements as part of the DDA and Ground Lease or as separate agreements entered into by the Parties.

Developer has requested Agency participation in the amount of Two Hundred Twelve Thousand, Five Hundred Ninety-Seven Dollars (\$212,597.00) for and which is the current estimated cost of relocating utilities from their current location to other locations that are conducive to the Affordable Workforce Housing Project subject to the final actual cost for said work. Agency's participation on this requested item will be negotiated as part of the DDA.

#### Section 803 Impact Fees

Agency acknowledges that Developer likely will be assessed impact fees by City. Such impact fees assessed represent a cost to the Developer and may be included within the Reuse Appraisal analysis as described in Section 300 of this Agreement. Provided, however, nothing contained herein obligates Agency to subsidize or pay any impact fees. The Agency acknowledges that Developer's Proposal assumes that the City will waive the impact fees that would normally be assessed against the Project, and that the failure of the City to waive the ordinary impact fees will affect the feasibility of the Project. Developer acknowledges that Agency has no ability to waive impact fees and such decision is solely that of the City; provided, however, Agency will support Developer's request to City to waive City impact fees, acknowledging that such support by Agency does not imply any financial or other contributions by the Agency related to such waivers.

#### **Section 804 Community Outreach**

The Parties agree that a public outreach plan will be developed and implemented as part of the Affordable Workforce Housing Project. Both Parties agree to coordinate and work together on public outreach prior to any design review application consideration by the City.

#### Section 805 Sequencing

The Parties shall address the sequencing and timing for development of several public and private components of the Affordable Workforce Housing Project and the related issues raised in the plans for financing the public portions, recognizing that the public and private portions may proceed on different schedules as a function of market conditions, available public funds, and costs, among other things.

#### **Section 806 Ground Lease**

The Agency and Developer anticipate entering into a fifty (50) year, long-term ground lease for lease of the Site to the Trust, or such successors or assigns as approved by the Agency which approval will not be unreasonably withheld, for development of the Affordable Workforce Housing Project ("Ground Lease"). The negotiations of the terms and conditions of the Ground Lease are to occur simultaneously with the development and negotiation of the DDA.

Agency recognizes that, to accommodate the financing, development or use thereof, it may be necessary or advantageous for portions of the Affordable Workforce Housing Project, the Garage and/or the ground floor areas to be separate sublease parcels or condominium units. The Ground Lease will allow Developer to create sublease parcels or condominium units in the leasehold estate in any reasonable manner.

#### Section 807 Unit Affordability Mix and Idaho Housing and Finance Association

Developer's Proposal sets forth a preferred allocation of mixed-income units in the Affordable Workforce Housing Project including 32% of the residential units at or below 100% AMI, 30% of the residential units at or below 120% AMI, and 38% of the residential units at or below 150% AMI. The Agency Board at its meeting on November 14, 2022, specifically requested that additional negotiations occur between the Agency and Developer to establish the

unit type associated with these AMI ranges (i.e. studio, 1 br, 2 br, 3 br). Agency has not specifically approved the unit type mix or affordability mix.

Agency acknowledges that Developer's proposed unit type mix and affordability mix is based on Developer's preliminary assumptions of what might be the most advantageous mix for the community. Developer intends to investigate its preliminary assumptions regarding the proposed unit type mix using current rental market data, and propose adjustments to reflect Developer's judgment on the most advantageous unit type mix for the community. Developer also intends to investigate its preliminary assumptions on the affordability mix using current information on the inputs affecting affordability (e.g., construction costs, interest rates, etc.) and availability of prospective tenants in each target income bracket, and propose adjustments to reflect Developer's judgment on the most advantageous affordability mix for the community, and that is also feasible. Agency agrees to cooperate and work with Developer and not unreasonably withhold or delay its approval of any unit type mix or affordability mix proposed by Developer that is consistent with Agency's feasible goals for the Affordable Workforce Housing Project. However, should Developer's proposed unit type mix or affordability mix differ in such a way that Developer's Proposal is materially altered, Agency shall have the discretion to find that such modification is unacceptable. In the event the Agency and Developer are unable to reach an agreement on such modifications, Developer will either continue with Developer's Proposal or Agency and Developer will cease negotiations of a DDA and Ground Lease.

Developer has indicated its intent to issue at least two series of bonds or notes to finance the Affordable Workforce Housing Project. The first series would be the Series A bonds which Developer anticipates will represent seventy to eighty-five percent (70% - 85%) of the cost of the Affordable Workforce Housing Project. The Series A bonds will be issued through the Idaho Housing and Finance Association ("IHFA") and will be double tax exempt. These Series A bonds will be secured by the Affordable Workforce Housing Project, including Developer's leasehold interest in the Ground Lease, but not the Agency's fee simple estate in the Site. The Series A bonds will be subordinate to the Ground Lease. Agency agrees to enter into any subordination, nondisturbance and attornment agreement reasonably requested by IHFA to issue the Series A bonds, unrelated to the fee simple estate in the Site. The Series A bonds are expected to have a ten (10) year term, but the term may be adjusted to reflect then current market conditions for tax exempt bond financing.

The second series are intended to be Series E (employer) notes issued by the owner of the Affordable Workforce Housing Project (i.e., the Trust's wholly owned subsidiary) and sold to governmental employers and 501c3 employers. The Series E notes will be assigned to a specific dwelling unit in the Affordable Workhouse Housing Project. During the term of the Series E note, the holder thereof will have a priority right to nominate eligible persons and families to lease the assigned dwelling unit, subject to all applicable laws and regulations. The Series E notes may be fully taxable. The Series E notes will not be secured. The Series E notes are expected to have a ten (10) year term, but the term may be adjusted to reflect then current market conditions.

The Parties recognize that, depending on market conditions: (i) the bonds and notes may altered to achieve the most favorable financing rates and terms that may be available for the Affordable Workforce Housing Project; and (ii) other financing instruments may be issued to ensure that Affordable Workforce Housing Project is fully financed.

On or before May 31, 2023, Developer shall provide Agency with the timeline and process to obtain such financing and the specific IHFA programs utilized.

The specific unit type mix, affordability mix and affordability monitoring will be further negotiated through approval of the DDA and Ground Lease. The Parties will work together to identify a monitoring agent, which may be self-reporting by the Trust or a third-party monitoring agent. Agency recognizes that IHFA will require monitoring and reporting for the Series A bonds, and Agency may accept the IHFA Series A bond monitoring and reporting requirements as satisfactory if they are reasonable.

#### Section 808 Availability of City Funds

Developer seeks to coordinate with City to determine the availability of funding for affordable and/or workforce housing projects. Developer shall provide Agency with information as to City funding and/or partnership opportunities as information becomes available. Likewise, Agency shall provide Developer with information as to Agency funding and/or partnership opportunities as information becomes available

#### **Section 809 Structured Parking**

Developer's Proposal as part of the Affordable Workforce Housing Project includes two options for parking at the Site. Option A consists of forty-four (44) surface stalls to be used exclusively by the occupants of the Affordable Workforce Housing Project. Option B adds a parking garage (i.e., the "Garage") comprised of two below-grade levels of parking and a surface parking lot resulting in ninety-one (91) stalls of which twenty (20) are surface stalls to be utilized by the occupants of the Affordable Workforce Housing Project (i.e., the "Project Parking") and seventy-one (71) below-grade stalls to be used as parking for the general public (i.e., the "Public Parking").

It is anticipated that the Agency intends to support the creation of the Public Parking through the direct ownership, operation and financing of the Public Parking. Considering the various ownership and financing structures related to the parking associated with the Site, on or before May 31, 2023, Developer will provide Agency with the following preliminary data:

- the then current construction budget for both the Project Parking and the Public Parking, including specific cost allocation methodologies for soft costs and hard costs, and information and/or standards that support the proposed allocation methodologies;
- term sheet concerning ownership structure of the Garage, including identification of parties with an ownership interest;
- parking management of the Garage, including any proposed shared use (with the understanding that the operator of the Public Parking will be responsible for management of the use of the Public Parking); and
- allocation of stalls between the Project Parking and the Public Parking.

(collectively, the "Preliminary Parking Data").

On or before June 30, 2023, Agency will notify Developer of Agency's intent with respect to Agency providing support for Public Parking, including Agency's plan for any Agency participation in the ownership, operation and financing of the Public Parking.

The DDA will include negotiated terms related to the parking for the Affordable Workforce Housing Project, including funding, ownership, management, and operations.

#### **Section 810 Ground Floor Activation**

Developer's Proposal as part of the Affordable Workforce Housing Project includes an activated ground floor concept. The ground floor concept includes possible retail and office space uses, with the possibility of residential amenities as well. It is contemplated that these spaces on the ground floor will be sized in a matter to accommodate a flexible range of uses from small office space to larger restaurant space. The DDA will specify the general nature of this ground floor use and the specific development plan, recognizing that specific tenants and development details will not be available at the time the DDA is executed.

Agency recognizes that Developer is investigating potential ground floor users that may be supportive to the community or the Affordable Workforce Housing Project, but that also require alterations to the current ground floor layout in Developer's Proposal, and other aspects of the Site development (including the Public Parking or the Garage). Agency agrees to work together cooperatively and creatively to accommodate the needs of any potential ground floor users that may contribute to the community or the Affordable Workforce Housing Project. Agency recognizes that the cooperation may include subdividing the ground floor area into a separate sublease parcel or condominium unit(s) to accommodate the financing, development or use of the ground floor area.

#### Section 900 GENERAL PROVISIONS

#### **Section 901 Notices**

Formal notices, demands, and communications between Agency and Developer shall be sufficiently given if sent by registered or certified mail, postage prepaid and return receipt requested, to the principal offices of Agency and Developer as set forth below. Routine communication may be by first class mail, e-mail, facsimile, or telephone.

Agency Suzanne Frick, Executive Director Ketchum Urban Renewal Agency P.O. Box 2315 191 5<sup>th</sup> Street Ketchum, ID 83340 (208) 727-5086 sfrick@ketchumidaho.org

With a copy to:

Abigail R. Germaine Ryan P. Armbruster

Elam & Burke, P.A. 251 E Front St, Ste. 300 PO Box 1539 Boise, ID 83701 (208) 343-5454 arg@elamburke.com rpa@elamburke.com

deChase J. Dean Papé deChase Miksis Development LLC 1199 Shoreline Drive, #290 Boise, Idaho 83702 (208) 830-7071 (voice) dean@dechase.com

With a copy to:

Anne C. Kunkel Varin Thomas Corporate Services LLC 242 North 8<sup>th</sup> Street, Suite 220 Boise, Idaho 83702 (208) 584-1266 (voice) (877) 717-1758 (fax) anne@varinthomas.com

Wood River Community Housing Trust, Inc. Steven Shafran Woodriver Community Housing Trust PO Box 7840 Ketchum, Idaho 83340 (208) 721-2725 (voice) steve@wrcht.org

With a copy to:

Franklin G. Lee Givens Pursley LLP 601 West Bannock Street Boise, Idaho 83702 (208) 388-1200 franklee@givenspursley.com

### **Section 902 Remedies and Damages**

Notwithstanding anything to the contrary contained in this Agreement, Developer's obligations hereunder are nonrecourse. Agency's only recourse and security for Developer's obligations shall be retention of the Deposit as provided herein. In the event of any legal proceeding described in this Section 902 between the Parties to this Agreement to enforce any

provision of this Agreement or to protect or establish any right or remedy of either Party hereunder, the prevailing Party shall recover its reasonable attorney fees, at trial and upon appeal, in addition to all other third-party costs and damages allowed, as determined by the Court.

### **Section 903 No Recordation**

In no event shall any Party record this Agreement, or any memorandum hereof or otherwise encumber the Site by reason of this Agreement or the negotiations contemplated hereby.

#### Section 904 Successors and Assigns

No Party may assign or delegate its obligations under this Agreement without the written consent of each other Party hereto, which consent may not be unreasonably withheld or delayed. Except as otherwise set forth in this Agreement, the terms, covenants, conditions, and agreements contained herein shall be binding upon and inure to the benefit of the heirs, personal representatives, successors, and assigns of the Parties hereto.

#### **Section 905 Counterparts**

This Agreement may be executed in counterparts, and each counterpart shall then be deemed for all purposes to be an original, executed agreement with respect to the Parties whose signatures appear thereon.

#### **Section 906 Local Project Management**

Mark Edlen of Trust shall serve as Developer's liaison and will be reasonably available to Agency.

#### **Section 907 Computation of Time**

In computing any period of time prescribed or allowed under this Agreement, the day of the act, event, or default from which the designated period of time begins to run shall not be included. The last calendar day of the period so computed shall be included, unless it is a Saturday, Sunday, or legal holiday, in which event the period runs until the end of the next day which is not a Saturday, Sunday, or legal holiday. As used herein, "legal holiday" means any holiday as defined by Idaho Code § 73-108.

#### Section 908 Anti-Boycott Against Israel Certification.

In accordance with Idaho Code § 67-2346, Developer, by entering into this Agreement, hereby certifies that it is not currently engaged in, or for the duration of this Agreement will not engage in, a boycott of goods or services from the State of Israel or territories under its control.

#### Section 1000 TERMINATION

#### Section 1001 Termination by Mutual Agreement

This Agreement may be terminated at any time by the written consent of the Parties. In the event of such termination, Deposit shall be refundable as set forth in Section 103 and neither Party shall have any further rights against or liability to the other under this Agreement.

#### Section 1002 Termination Due to Inability to Agree on the DDA Terms

Upon termination of this Agreement at the expiration of the Negotiation Period, neither Party shall have any further rights against nor liability to the other under this Agreement. If this Agreement is terminated for the Parties' failure to negotiate the DDA and Ground Lease acceptable to both Parties, Developer shall not seek reimbursement for costs and expenses from Agency, and Agency shall not seek reimbursement for costs and expenses from Developer, except to retain all or a portion of the applicable Deposit as provided in Section 103.

### **Exhibits**

Exhibit A	Legal Description of Site and Map of the Site
Evhibit D	Developer's Proposal

Exhibit B Developer's Proposal

Exhibit C Schedule of Performance

End of Agreement | Signatures appear on the following page.

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the dates set forth below.

January 17, , 2023

**AGENCY** 

THE URBAN RENEWAL AGENCY OF THE CITY OF KETCHUM, also known as KETCHUM URBAN RENEWAL AGENCY

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Susan Scovell, Chair

Jan, 27 \_\_\_\_, 2023

## <u>TRUST</u>

Wood River Community Housing Trust, Inc., an Idaho nonprofit corporation

Steve Shafran, President By

Name:

January, 26 ,2023

deChase

deChase Development Services LLC, an Oregon limited liability company

By: J.	Dean	Раре	' '	Manager	
Name:					

IN WITNESS WHEREOF, the Parties hereto have executed this Agreement as of the dates set forth below.

January 17, , 2023

**AGENCY** 

THE URBAN RENEWAL AGENCY OF THE CITY OF KETCHUM, also known as KETCHUM URBAN RENEWAL AGENCY

anel CHAIR

Susan Scovell, Chair

, 2023

## <u>TRUST</u>

Wood River Community Housing Trust, Inc., an Idaho nonprofit corporation

By:\_\_\_\_\_

Name:

January, 26 ,2023

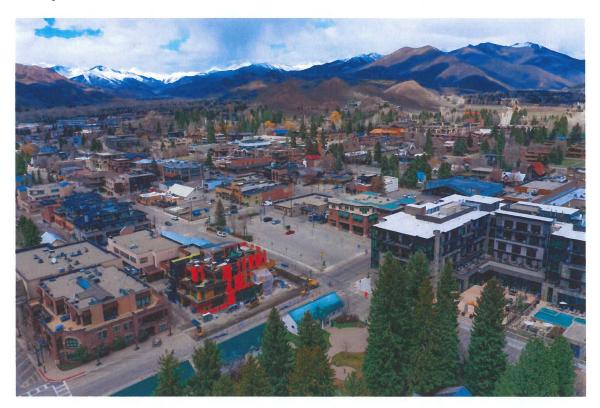
#### deChase

deChase Development Services LLC, an Oregon limited liability company

$\subset$	$\bigcirc$	$\geq$	DN De CN	itally signed by Justin Dean Pape I: C=US, E=dean@dechase.com, O=*deChase velopment Services, LLC", OU=Principal, i=Justin Dean Pape te: 2023.01.26 13:41:35-07'00'
By: J.	Dean	Pape'	,	Manager
Name:				

# <u>Exhibit A</u> <u>Legal Description of the Site and Site Map</u>

Lots 5, 6, 7 and 8 in Block 19, of the VILLAGE OF KETCHUM, as shown on the certified copy of the official map thereof, recorded as Instrument No. 302967, records of Blaine County, Idaho.



# <u>Exhibit B</u> Developer's Proposal

# <u>Exhibit C</u> Schedule of Performance

Task	Completion Date	Comments	Section Reference
Effective Date	Date Agreement signed by all Parties (last date signed)		000/102
Negotiation Period	Commences on the Effective Date and shall terminate one hundred eighty (180) days thereafter	Agency may extend the Negotiation Period an additional sixty (60) days without payment by Developer If Developer requests extension, an extension fee of \$5,000may be required.	102
Deposit	Within fifteen (15) days of the Effective Date	\$10,000	103
Environmental Reports	Within thirty (30) days of the submission of Deposit by Developer, Agency to provide any reports to Developer.		205
Financing		Developer to provide Agency on or before 05/31/2023, with timeline and process to obtain bonding and utilization of IHFA programs.	807
Community Outreach			804
Preliminary Parking Data	Due to Agency by 05/31/2023		809
Reuse Appraisal	Must be completed prior to closing on DDA		300
Design Development Plan	Developer to provide Design Development Plan		201
Termination Date/Deadline for Developer to execute a mutually approved DDA	One hundred eighty (180) days after the Effective Date.	Unless extension provided.	102

4878-2598-3040, v. 6

Attachment B



February 21, 2023

# VIA EMAIL: <u>dean@dechase.com</u> <u>steve@wrcht.org</u>

DeChase Development Services LLC J. Dean Pape 1199 Shoreline Drive #290 Boise, Idaho 83702

Wood River Community Housing Trust, Inc Steven Shafran Woodriver Community Housing Trust PO Box 7840 Ketchum, Idaho 83340

Re: List of Outstanding Items Provided Pursuant to ANE related to the 1<sup>st</sup> and Washington Project.

Dear Dean and Steven:

The following provides a non-exhaustive list of the items the Ketchum Urban Renewal Agency ("KURA") believes are outstanding and requiring further information and negotiation, as required by Section 201 and Section 801 of the Agreement to Negotiation Exclusively ("ANE"). Pursuant to Section 201 and 801, thirty (30) days after execution of the ANE, prior to February 27, 2023, KURA agreed to provide a list of what it believed to be the outstanding items and topics requiring negotiation. The following is a high-level overview of the items KURA believes must be resolved prior to execution of a ground lease and development and disposition agreement. This list is by no means exhaustive and is intended to provide a starting place for conversation and negotiation. It is anticipated that, as design and project development continues, this list may need to be amended or added to.

- 1) <u>Items Provided Pursuant to Section 201</u>. The following are general project issues that should be addressed by the parties:
  - a. Mix of Unit Sizes. The proposal is weighed toward studio units. Explore the feasibility of providing more 1-bedroom units.
  - b. Unit Income Levels. The proposal indicates maximum AMI at 155%. Discussion and evaluation of higher AMI levels for some of the units.

- c. Resident Parking. Determine the number of dedicated resident parking spaces that need to be provided. Explore a shared parking scenario where the majority of resident parking could be shared public parking.
- d. Public Parking. Explore developer contribution toward on-site public parking.
- e. Parking Operations. If public parking is included in the project, address the operation and maintenance of public parking.
- f. Public Parking Financing. Discuss the options of the developer financing parking structure with lease back or reimbursement from KURA.
- g. Idaho Power Issues. Address relocation and/or incorporation of Idaho Power equipment on site. Explore project design to address required separation requirements and/or undergrounding overhead power lines in alley.
- h. Ground Floor Uses. Identify the ground floor uses proposed for the project and address any parking implications.
- i. KURA Financial Participation. Determine the amount of funding required by KURA.
- j. Public Outreach. Determine public outreach to be conducted for the project approval process.
- 2) <u>Items Provided Pursuant to Section 801</u>. The following are design development issues that should be addressed by the Parties:
  - a. The building above the first floor should incorporate features such as stepbacks, different materials, and building fenestration to reduce the perceived building mass and break up the linear uniformity of the project particularly on the east and west elevations. Concept design appears somewhat monolithic with little or no variation on the street elevations above the first floor. We encourage the use of vertical and horizontal architectural features and materials to achieve modulation of the building that gives the perception that there is more than one structure rather than one long building.
  - b. Stepbacks and modulation mentioned above will also have a positive impact on the long and continuous roofline at the top floor which accentuates the building's size and flatness. We encourage evaluation of accents, stepbacks, or notches to vary the roofline at the top level of the building.
  - c. All building elevations above the first floor will be visible and should provide the same level of articulation to ensure the building design is consistent and interesting on all four elevations. The 5-foot average setback for the building is calculated at each floor, not just the ground floor. It should be noted that setback areas on the ground floor that are covered by the floor above are not counted toward the average setback calculation.

- d. The renderings show external paneling that projects out from the façade wall to accent the windows. Details of the material were not included; however, it appears to be a metal mesh paneling application. We recommend further evaluation of this treatment as it does not fully achieve the desired effect of breaking up the façade walls.
- e. The concept design uses an extensive amount of grey cement shingle cladding which is not a material that is used widely or with that prominence within this area of the community core. We recommend evaluating a warmer color palette with use of wood accents where appropriate. Additionally, the light-colored brick seems a bit muted and flat against the grey shingle. We recommend the evaluation of a stone material with more depth in color variation.
- f. Consider the placement of the garden roof on the street side of the project rather than the alley side. This is an interesting element of the building; however, the placement may create a challenging environment for this to thrive due to the sun exposure.
- g. Corners at 1<sup>st</sup> and Washington and 2<sup>nd</sup> and Washington should be well defined and distinguished from the rest of the building from the ground level upward. The concept plans distinguish the 1<sup>st</sup> and Washington corner with a material change and slight pop out of the corner. We recommend consideration of more articulated architectural features and materials.
- h. Ground floor design should be interactive for the pedestrian providing an engaging and connected experience at street level. Architectural features of the ground floor should be accentuated so that the focal point of the building is the ground floor and the building corners, not the upper floors. The ground floor should be designed with clear visibility into ground floor uses. Due to the type of materials currently proposed and the design of the upper floors, the upper floors dominate the building and appear to shorten the perceived height of the ground floor. We recommend consideration of stepping back the building above outdoor seating areas as a way of opening those areas up and highlighting the spaces more.
- 2<sup>nd</sup> Street elevation (north elevation) needs refinement to provide a more pedestrian oriented design. That elevation on concept plans shows blank walls and little pedestrian interaction. All street elevations must be engaging. Minimal use of metal screen paneling can be appropriate when screening utilities and other mechanical equipment but should be minimized as much as possible particularly when facing a pedestrian sidewalk.
- j. ROW standards for this site will require 8-foot sidewalks around the length of the project. The conceptual site plan shows bump outs along the Washington Avenue side of the project. Per the city's street standards, this side of the project would need to be snow melted. All right-of-way standards can be found <u>HERE</u>.

- k. The conceptual site plan appears to show a garbage area adjacent to the alley, which is the desired location. However, the size and orientation of the area will need to be further evaluated. The dumpsters will need to be on rolling racks to extend into the alley to allow for servicing by Clear Creek Disposal. Due to the width of the alley, turning into a loading/unloading area to conduct trash handling will be difficult. Handling of garbage and recycling will need to be dialed in based on the number of dumpsters and recycling carts used to service the development.
- 1. This review does not include any verification of dimensional standards or other code compliance items applicable in the CC-2 zone district.

### 3) Other ANE Requirements.

- a. Financing. Pursuant to Section 807 of the ANE, on or before May 31, 2023, the developer is to provide KURA a timeline and process for obtaining project financing and the utilization of IHFA programs.
- b. Deposit. The developer provided the required deposit to KURA on February 13, 2023.
- c. Environmental Reports. KURA provided the developer with any environmental reports in KURA's possession regarding the site on February 14, 2023.
- d. Structure Parking. The developer is to provide KURA certain information related to the structure parking, prior to May 31, 2023, as outlined in Section 809 of the ANE.
- e. KURA Support of Parking. Pursuant to Section 809 of the ANE, KURA will notify the developer of KURA's intent with regard to financing, owing, or operating public parking related to the project.

We look forward to working through these items with your team. Should you have any questions please do not hesitate to contact Suzanne Frick.

Sincerely,

Susan Scovell Chair, KURA

Cc: Mark Edlen, Wood River Community Housing Trust

Attachment C

The project envisions a structure wrapping the street level parking with retail and efficiently configures housing on the levels above. The four-story volume is organized along a T-Shaped, double-loaded corridor that takes advantage of the Washington Avenue and First Street frontages and views. Units are set back from the alley side and the fourth floor is set back to be sensitive to adjacent buildings.

The design of the building creatively integrates elegant and durable materials which can be found in the surrounding context of Ketchum. Sustainable elements are woven into the design of the structure including generous fenestration, shading elements, vegetated roofs, solar panels, and rainwater harvesting.

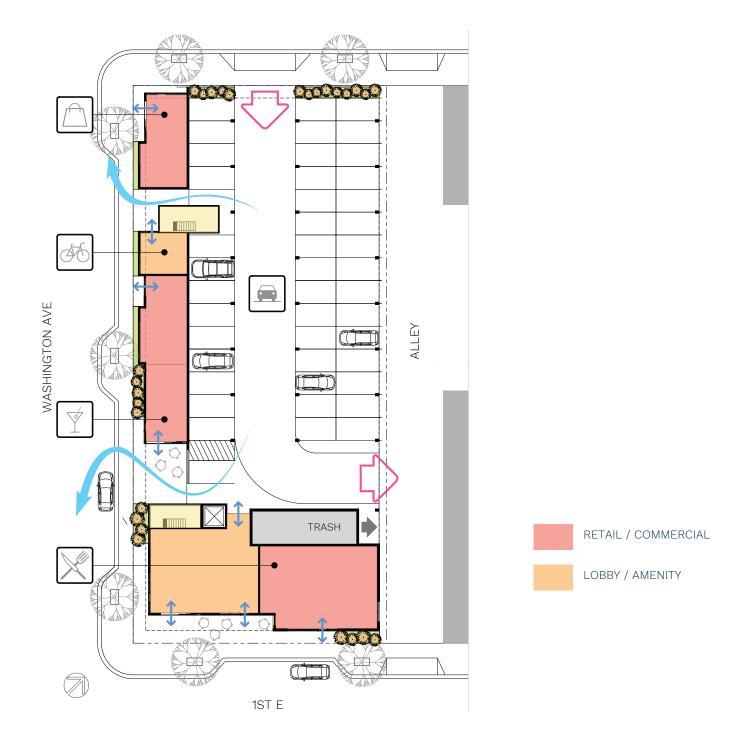


The proposed design aims to energize the ground floor by lining the parking in a mix of uses. Retail, commercial, and residential amenity functions will activate the street during different times of the day contributing to a vibrant walkable downtown.





# **CONCEPT SITE PLAN**



SCALE: 1" = 30'-0"

# **CONCEPT ELEVATIONS**



VERTICAL T&G WOOD CLADDING AND DARK BRONZE STOREFRONT SYSTEM



WEST ELEVATION

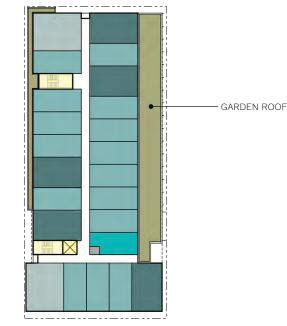
# **CONCEPT PLAN - OPTION A**

## **OPTION A**

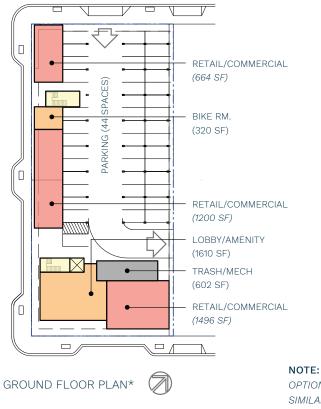
66 workforce units 44-stall surface parking lot tucked under the building

Option A provides 44 surface-level tuck-under parking stalls accessed off the alley which will be allocated between the residences and retail space.

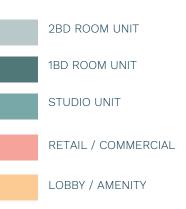
Understanding that deedrestricted units less than 750 sf and retail at less than 5,500 sf are exempt from City parking requirements, this total far surpasses the seven parking stalls required for the remaining twobedroom units.



2nd & 3rd FLOOR PLAN



4th FLOOR PLAN



OPTION B UPPER LEVEL PLANS (2nd - 4TH) ARE SIMILAR IN LAYOUT TO OPTION A.

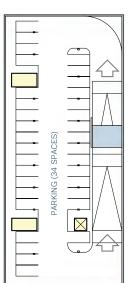
# **CONCEPT PLAN - OPTION B**

## **OPTION B**

63 workforce units 91-stall, 2-level, belowgrade parking garage that maximizes the public/private parking goals of the site

Option B maximizes the site's potential for parking by providing a combination of surface-level parking and two levels of belowgrade parking. Due to the dimensional constraints of the site, this combination was only able to achieve a total of 91 parking stalls.

While greater than Option A, when taking into consideration the cost of excavation and constructing structured parking, Option B is ultimately less efficient. Please refer to the Project Financing section for greater detail.



PARKING LEVEL 1

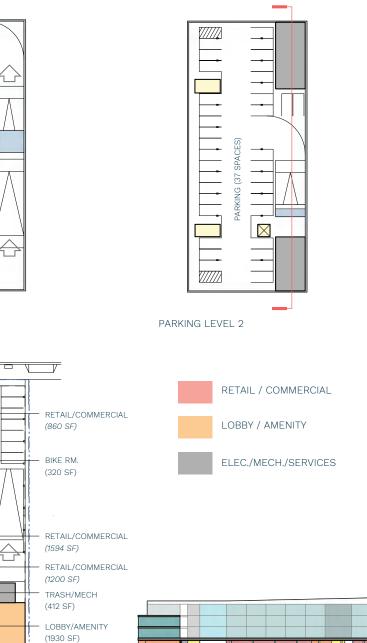
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GROUND FLOOR PLAN

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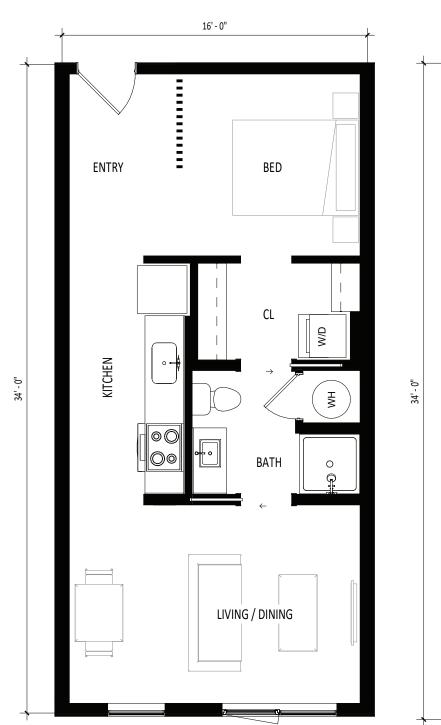
LONGITUDINAL SECTION

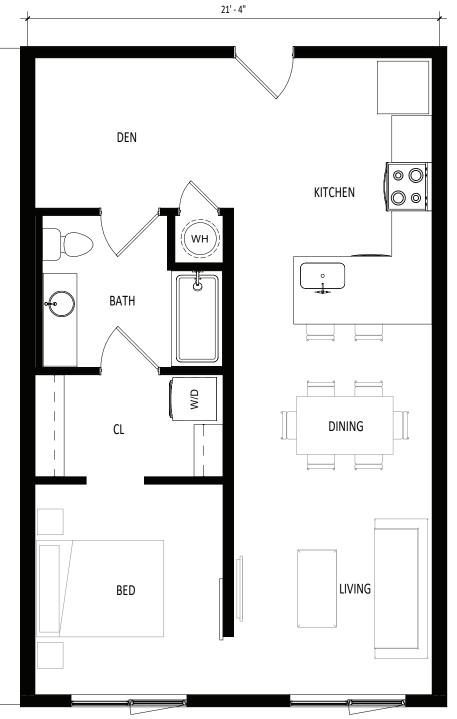
NOTE: OPTION B UPPER LEVEL PLANS (2nd - 4TH) ARE SIMILAR IN LAYOUT TO OPTION A.

# **UNIT PLAN - STUDIO**

# UNIT PLAN - 1 BEDROOM

UNIT PLAN - 2 BEDROOM







26' - 8"