

**EAGLECREST BOARD OF DIRECTORS**  
**Meeting Agenda**  
**Thursday February 1st 2024 5:30pm**  
**City Hall Room 224 & Zoom**

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**Agenda:**

1. ROLL CALL
2. APPROVAL OF AGENDA
3. APPROVAL OF MINUTES
  - a. Minutes from January 4th
4. PUBLIC PARTICIPATION
5. COMMITTEE & LIAISON REPORTS
6. MANAGERS REPORT
  - a. Financial Report
  - b. Department Update
  - c. Staffing update
  - d. Gondola update
7. UNFINISHED BUSINESS
  - a. Packer Estate Funds
8. NEW BUSINESS
  - a. Pittman's Pub Trivia Night Series
9. PUBLIC PARTICIPATION
10. BOARD OF DIRECTOR'S COMMENTS AND QUESTIONS
11. ADJOURNMENT – Next meeting date March 7th 2024 5:30pm zoom & room 224

**EAGLECREST BOARD OF DIRECTIORS**  
**January Meeting Minutes**  
**Thursday January 4th, 2024, 5:30pm**

**Agenda:**

1. ROLL CALL: Mike Satre, Jon Dale, Hannah Shively, and Norton Gregory were present. The mountain was represented by GM Dave Scanlan, Erin Lupro and Kristen Strom. Assembly liaison Christine Woll was also present.
2. APPROVAL OF AGENDA: Mike called the meeting to order at 5:30. Jon asked to include an update on the Packer Estate to unfinished business. Hannah made a motion to approve the agenda, the motion was approved without objection.
3. APPROVAL OF MINUTES: Norton made a motion to approve the December regular meeting minutes, the motion was approved without any objection.
4. PUBLIC PARTICIPATION: Dave Hannah noted the uptick in adverse comments against the gondola and suggested the board consider writing a position paper. Fred Hiltner from the JNSC thanked the board for the opportunity to meet and he remains very busy praying for snow. JNSC still has concerns about parking in the lower loop due to the gondola equipment. He is looking forward to more events at the mountain this winter and is very happy that Nordic skiing is now a school sport. He asked if the 5<sup>th</sup> grade free pass includes Nordic skiing and thanked Dave for help with events and the use of Hooter for uploading to the Upper Loop.
5. COMMITTEE & LIAISON REPORTS:
  - a. Ms. Woll noted the alternative procurement for the gondola, the assembly will vote on Monday and expects a favorable vote. She is looking forward to a joint meeting on the 10<sup>th</sup>. She noted the legislative priorities, the assembly will review and prioritize, the North Douglas crossing remains priority.
  - b. Planning Committee Minutes Dec 28th – see packet
  - c. Finance committee Jan 3<sup>rd</sup> – Jon provided the board a brief review of the ongoing budget discussion.
6. MANAGERS REPORT:

See Manager’s Report for detail. Additional discussion points:

  - a. Mike Satre noted that on a normal year the mountain is understaffed and commented on the number of hours be senior staff that is not sustainable long term which under scores the need to continue to address the wage scale and the need for year round operations to fund the pay scale we need.

Trying to hire for a 4.5 month operating season is a growing challenge. He noted that the general public doesn't know how hard folks are working. Hannah added to Mike's statement by adding that the mountain needs to know when to say to no and if certain things usually provided like food service can't happen then that's something the board will support.

7. UNFINISHED BUSINESS:

- a. The mountain is still prioritizing a list for the Packer Estate. They have bought one snow machine for mountain ops. The remainder of the money is in an account earning interest.

8. NEW BUSINESS:

- a. FY 25-26 Budget – CBJ provided the GM with guidance on how to fill out increased budget requests, start with the baseline and add incremental requests.
- b. Joint Assembly Meeting – The board reviewed the plan for the joint meeting with the Assembly: budget, the gondola and timelines and wages were the top subjects.
- c. Sign on bonuses. The mountain has 2 critical positions that need filling a lift mechanic and a head food service person. Jon made a motion to authorize the GM to authorize a \$5k sign-on bonus for the vacant Mountain Ops and Lift Mechanic positions as well as a \$2k relocation allowance, the motion also authorized a \$2k sign-on bonus for the vacant food services position, the motion passed without objection.

9. PUBLIC PARTICIPATION: Dave Hannah made a note about the costs for incoming mechanics to move their equipment.

Kristen Strom noted that sign on, relocation bonuses and wage studies are important, however retention and supporting those who keep coming back, who are keeping the mountain alive, is also very important. We need to show appreciation for those staff and every dollar counts for every employee.

10. Board Comments.

- a. Norton commented on the mashed potato parade for the start of the season, however is really excited about what is in store for the mountain for the next few years. He commended the staff that are keeping the wheels turning and passed that brighter days are coming.

Jon passed appreciation to everyone at the mountain and commented on the phenomenal attitudes of staff and the effort and noted that in January we will get snow! Jon asked the GM to re-visit his annual evaluation and note the quarterly reporting criteria to the board. He specifically asked to address the evaluation

bullet regarding the leadership team, specifically building it and collaboration, and asked for an update at the next meeting.

Hannah noted the mix of honesty and optimism and is looking forward to digging into the wage analysis and how we invest in our people.

Mike passed appreciation for all that staff are doing and noted that what is going on now is not sustainable and let staff know that they have the boards full support. He also commented on the upcoming Freeride competition and upcoming Juneau Ski Club races and passed appreciation for all the grooming and support the mountain receives for those events.

11. ADJOURNMENT – Mike Satre thanked the board for their time and the next meeting date is February 1<sup>st</sup>, 2024. The meeting was adjourned at 6:53 pm.

## Managers' Report February 2024

**Financial Analysis:** The chart below shows the actual expenses and revenues as accrued year to date. We are now getting into the midspan of the season. True to an El'Nino winter we have had wild swings in weather from big rain and warm temperatures to massive snow storms that have hampered operations and now back into extremely warm rainy weather. Throughout all of the ups and downs we managed to catch back up in total revenue and are leading revenue over our trailing years. The anchor of our revenue is on the Season Passes and multi card visit products seen lumped together under the On Line Seasons Pass Sales line. Season ticket volume is down a bit over previous years but the price increases sustained good revenues. After a challenging start to the year in food service from a staffing perspective revenue is now pacing well. Ski Repair revenue is on the rise. Daily tickets sales are performing well despite the delayed opening to the season and the short closure over New Years weekend. In the Expense category we have our deposit for UAS housing hitting in the Ski Area Administration other expenses

	FY20	FY21	FY22	FY23	FY24	FY24 / FY23	FY24 / FY 22	FY24 / FY21	FY24 / Fv20
Sales	Actuals	Actuals	Actuals	Actuals	Actuals				
Ski School Fees	\$ 87,228	\$ 111,070	\$ 135,411	\$ 129,257	\$ 104,972	\$ (24,285)	\$ (30,439)	\$ (6,098)	\$ 17,744
Ski Lift Fees	\$ 84,392	\$ 103,044	\$ 115,749	\$ 93,146	\$ 107,121	\$ 13,975	\$ (8,628)	\$ 4,077	\$ 22,729
Advance Ticket	\$ 52,873	\$ 85,570	\$ 123,235	\$ 86,189	\$ 12,000	\$ (74,189)	\$ (111,235)	\$ (73,570)	\$ (40,873)
Season Ticket	\$ 220,098	\$ 133,126	\$ 209,731	\$ 188,277		\$ (188,277)	\$ (209,731)	\$ (133,126)	\$ (220,098)
On Line Season Pass Sales	\$ 362,258	\$ 708,261	\$ 807,823	\$ 869,519	\$ 1,191,631	\$ 322,112	\$ 383,808	\$ 483,370	\$ 829,373
Bus Fees	\$ 1,797	\$ 285	\$ 1,720	\$ 1,390	\$ 1,060	\$ (330)	\$ (660)	\$ 775	\$ (737)
USER FEES	\$ 808,646	\$ 1,141,356	\$ 1,393,669	\$ 1,367,778	\$ 1,416,784	\$ 49,006	\$ 23,115	\$ 275,428	\$ 608,138
Retail - Soft G	\$ 33,787	\$ 32,384	\$ 35,552	\$ 40,023	\$ 37,746	\$ (2,277)	\$ 2,194	\$ 5,362	\$ 3,959
Food Service	\$ 53,016	\$ 37,939	\$ 51,364	\$ 73,667	\$ 57,651	\$ (16,016)	\$ 6,287	\$ 19,712	\$ 4,635
Ski Repair	\$ 13,511	\$ 19,928	\$ 22,107	\$ 9,048	\$ 16,683	\$ 7,635	\$ (5,424)	\$ (3,245)	\$ 3,172
SALES	\$ 100,314	\$ 90,251	\$ 109,023	\$ 122,738	\$ 112,080	\$ (10,658)	\$ 3,057	\$ 21,829	\$ 11,766
Locker Rental F	\$ 60,010	\$ 62,522	\$ 68,758	\$ 78,561	\$ 80,858	\$ 2,297	\$ 12,100	\$ 18,336	\$ 20,848
Ski Rental	\$ 38,933	\$ 48,380	\$ 53,603	\$ 51,283	\$ 53,740	\$ 2,457	\$ 137	\$ 5,360	\$ 14,807
Facility Rentals	\$ 24,456	\$ 33,396	\$ 34,748	\$ 48,229	\$ 33,898	\$ (14,332)	\$ (851)	\$ 502	\$ 9,442
RENTALS	\$ 123,399	\$ 144,298	\$ 157,109	\$ 178,073	\$ 168,495	\$ (9,578)	\$ 11,386	\$ 24,197	\$ 45,096
<b>Total Sales</b>	<b>\$ 1,032,359</b>	<b>\$ 1,375,905</b>	<b>\$ 1,659,801</b>	<b>\$ 1,668,589</b>	<b>\$ 1,697,359</b>	\$ 28,770	\$ 37,558	\$ 321,454	\$ 665,000
<b>Total Difference from FY22</b>	<b>\$ 665,000</b>	<b>\$ 321,454</b>	<b>\$ 37,558</b>	<b>\$ 28,770</b>					
<b>Expenses</b>									
<b>Personnel Costs</b>						<b>FY24 / FY23</b>	<b>FY24 / FY22</b>	<b>FY 24 / Fy21</b>	<b>FY24 / FY20</b>
Ski Area Administration	\$ 297,206	\$ 267,621	\$ 245,469	\$ 316,619	\$ 314,621	\$ (1,998)	\$ 69,152	\$ 47,000	\$ 17,415
Ski Rental Shop	\$ 17,607	\$ 27,577	\$ 20,082	\$ 10,788	\$ 38,856	\$ 28,068	\$ 18,774	\$ 11,279	\$ 21,249
Ski Patrol Program	\$ 54,419	\$ 68,943	\$ 82,892	\$ 99,136	\$ 122,085	\$ 22,949	\$ 39,193	\$ 53,142	\$ 67,666
Lift Operation Program	\$ 16,413	\$ 28,237	\$ 12,157	\$ 12,747	\$ 33,178	\$ 20,431	\$ 21,021	\$ 4,941	\$ 16,765
Maintenance Program	\$ 126,693	\$ 110,198	\$ 153,067	\$ 232,463	\$ 132,813	\$ (99,650)	\$ (20,254)	\$ 22,615	\$ 6,120
Lodge Operations Program	\$ 46,746	\$ 37,018	\$ 40,809	\$ 56,510	\$ 57,845	\$ 1,335	\$ 17,036	\$ 20,827	\$ 11,099
Food Service	\$ 12,174	\$ 15,801	\$ 19,024	\$ 20,904	\$ 16,966	\$ (3,938)	\$ (2,058)	\$ 1,165	\$ 4,792
Marketing/Special Events	\$ 55,539	\$ 48,147	\$ 36,690	\$ 51,259	\$ 51,954	\$ 695	\$ 15,264	\$ 3,807	\$ (3,585)
Ski School Program	\$ 58,541	\$ 65,806	\$ 72,719	\$ 91,739	\$ 114,433	\$ 22,694	\$ 41,714	\$ 48,627	\$ 55,892
<b>Total Personnel Costs</b>	<b>\$ 685,338</b>	<b>\$ 669,348</b>	<b>\$ 682,909</b>	<b>\$ 892,165</b>	<b>\$ 882,751</b>	<b>\$ (9,414)</b>	<b>\$ 199,842</b>	<b>\$ 213,403</b>	<b>\$ 197,413</b>
						\$ -	\$ -	\$ -	\$ -
<b>Other Expenses</b>						\$ -	\$ -	\$ -	\$ -
Ski Area Administration	\$ 180,003	\$ 324,442	\$ 284,095	\$ 270,675	\$ 383,122	\$ 112,447	\$ 99,027	\$ 58,680	\$ 203,119
Ski Rental Shop	\$ 27,574	\$ 32,070	\$ 19,952	\$ 15,866	\$ 61,281	\$ 45,415	\$ 41,329	\$ 29,211	\$ 33,707
Ski Patrol Program	\$ 4,264	\$ 13,264	\$ 4,843	\$ 8,406	\$ 25,196	\$ 16,790	\$ 20,353	\$ 11,932	\$ 20,932
Lift Operation Program	\$ 2,706	\$ 8,347	\$ 2,849	\$ 3,119	\$ 16,010	\$ 12,891	\$ 13,161	\$ 7,663	\$ 13,304
Maintenance Program	\$ 47,341	\$ 49,444	\$ 50,705	\$ 51,736	\$ 32,355	\$ (19,381)	\$ (18,350)	\$ (17,089)	\$ (14,986)
Lodge Operations Program	\$ 54,257	\$ 50,580	\$ 44,214	\$ 41,074	\$ 58,000	\$ 16,926	\$ 13,786	\$ 7,420	\$ 3,743
Food Service	\$ 14,965	\$ 24,132	\$ 29,472	\$ 33,679	\$ 44,013	\$ 10,334	\$ 14,541	\$ 19,881	\$ 29,048
Marketing/Special Events	\$ 12,640	\$ 9,827	\$ 6,602	\$ 11,010	\$ 19,475	\$ 8,465	\$ 12,873	\$ 9,648	\$ 6,835
Building Maint/Utilities	\$ 51,726	\$ 54,512	\$ 58,088	\$ 58,088	\$ 52,380	\$ (5,708)	\$ (5,708)	\$ (2,132)	\$ 654
Ski School Program	\$ 3,405	\$ 2,323	\$ 1,086	\$ 1,695	\$ 11,659	\$ 9,964	\$ 10,573	\$ 9,336	\$ 8,254
Equipment Replacement	\$ 58,338	\$ 58,338	\$ 58,338	\$ 58,338	\$ 53,844	\$ (4,494)	\$ (4,494)	\$ (4,494)	\$ (4,494)
Vehicle Maintenance	\$ 28,901	\$ 46,476	\$ 54,475	\$ 53,687	\$ 59,917	\$ 6,230	\$ 5,442	\$ 13,441	\$ 31,016
<b>Total Other Expenses</b>	<b>\$ 486,120</b>	<b>\$ 673,755</b>	<b>\$ 614,719</b>	<b>\$ 607,373</b>	<b>\$ 817,252</b>	<b>\$ 209,879</b>	<b>\$ 202,533</b>	<b>\$ 143,497</b>	<b>\$ 331,132</b>
						\$ -	\$ -	\$ -	\$ -
<b>Total Costs</b>	<b>\$ 1,171,458</b>	<b>\$ 1,343,103</b>	<b>\$ 1,297,628</b>	<b>\$ 1,499,538</b>	<b>\$ 1,700,003</b>	#REF!	\$ 402,375	\$ 356,900	\$ 528,545
<b>Over/(Short)</b>	<b>(139,099)</b>	<b>32,802</b>	<b>362,173</b>	<b>169,051</b>	<b>(2,644)</b>				

category along with increased bank card fees, insurances and interdepartmental fees. Expenses are up in the ski shop due to increased cost of goods for our retail products and for the early arrival and billing of our rental equipment fleet. We are starting to see the impact of our shortage of mechanics in the Mountain Maintenance Personnel Services Line.

**Mountain Operations:** It has been a very busy month in Mountain Operations. The month started out with so much rain that we had to close the mountain for a couple of days. The crew then took full advantage of really cold weather and had a very productive snowmaking run going around the clock 24/7 from January 2<sup>nd</sup> to January 10<sup>th</sup> with only a 30 hour break to move equipment up the mountain onto Hooters terrain. Over the course of that time we have covered Muskeg, Dolly Varden, Stickleback, Platter Chutes, Base of Hooter, the full basin around the base of Ptarmigan, Lower Log Jam Runout, the bottom of Sneaky, top to bottom Sourdough and are now wrapping up the bottom of Ego to create enough snow to get our terrain park built for the season. This effort would not have been possible without dedicated staff making it happen. Over the course of this snowmaking run we pumped over 4.5 Million gallons of water from Cropley Lake making mountains of snow. Interesting fun fact, with such a warm wet start to the season, the lake is still completely full. All of this manmade snow will fortify the rest of our season with a durable base of snow on our main trail arteries.

Immediately after snowmaking finished we received 60 inches of very dry 2% water content snow with a strange warming event of freezing mist in the middle of the storm which created extremely sensitive avalanche conditions. With only a couple days break we went into another big multi day snow event. All of this weather kept our two snowcat operators extremely busy shaping our man made snow and then trying to keep up with grooming the main trails through the blizzard conditions. Snow plowing efforts were non stop.

We are now back into an extremely warm pattern with predictions of a total of 5 inches of rain that will have melted the majority of the natural snow that we received. Thankfully our durable manmade snow will help to keep operations rolling. Without the snowmaking efforts earlier in the month we would likely be facing another closure. We are anticipating that the weather will be turning again by the end of the week and will be bringing snow back to the mountain.

The lift operators are doing a great job. They have received excellent training this year from our new Lift and Vehicle Maintenance Manager and are proving to be very attentive and have positive attitudes. We have now been running Black Bear everyday that wind and weather allows which the guests have been enjoying.

**Ski Patrol:** The Ski Patrol Team has been really busy dealing with a very dynamic and sensitive snowpack. The recent storm snow was sitting on a very slick ice crusted with weak faceted grains on the top. This led to very unpredictable releases some 2 feet deep that caused them to make the difficult decision to not open the upper mountain on Martin Luther King Day. The

storm was reloading at such a rapid pace that new releases were happening on areas that released earlier in the morning. Control work in west bowl produced a 9 foot deep slab from a small 2 pound avalanche charge. The crew has been in early and working hard to mitigate hazards through this very dynamic two weeks of weather. The current rain event should actually create some new cohesion within the snowpack that may prove to be more predictable and easy to manage going forward. Time will tell.

**Base Operations:** The kitchen has gone through quite a transition this year and has been led by the new Base Operations Manager for the last couple of weeks. We have hired some new staff and the team is starting to find a good groove doing their best to meet customer demands and expectations. The front office crew is doing their best to manage big lines on the big snow weekends that we have had. We are working on closing out transmittals for the month of January and anticipate having the month closed out by early next week. We are doing our best to manage the employee shuttle with so many staff now living in the UAS dormitory. We are now up to 24 employees in residence. We are optimistic that we can close the year out well and be able to take advantage of the housing agreement again next year. We are filling our two 14 passenger vans during the midweek days and are contracting with First Student Bus company to run a school bus for employees on the weekend days when we have more of our high school age ski instructors also needing transportation to and from the mountain.

### **Marketing and Events:**

It's been a great month in Marketing - Eaglecrest is speaking for itself receiving the second most snow in the US thus far. We have been repeatedly featured by Open Snow, Snowbrains, Snowboarders Journal (unrelated to Outliers), and more!

- Upcoming Events:

Beacon scrambles w CAAC: Feb 17/18/19, March 1/2/3

Outliers movie night FEB 10TH

Terrain Park Series w Boarderline, Skimo w CAAC, and Slush Cup will develop in March.

- We also have media visits coming into town this month including Stuart Winchester from the Storm ski Journal and Tony Harrington from Chillfactor magazine.

- We have kicked-off Facebook advertising with our snowmeggedon and welcome back videos. We are currently hitting the Seattle/Portland/Mt Hood markets hard as they are still struggling for snow.

- Regularly posting/newsletters/conditions updates/web updates.

### **SSS**

We have been busy starting all the multi week programs and are headed into week 5 of 6. Second Session of programming starts Feb 17-18. We have been working hard to pull kids off waitlists to help support those wanting to learn.

We have welcomed our homeschool programs Wed-Fri and the line up of classes are full. We started our mid-week school group visits and have also had our first sponsored visit this past week too.

We have multiple PSIA/AASI instructor, clinics, Certifications and education events coming in the next months.

### **RRR**

Our rental team has been doing an amazing job with all the big days that we have had so far and they are working hard and fine tuning processes. Many of our rental staff members are J1 employees who have already expressed interest in returning next season.

All next seasons orders for Rental and retail are all coming in the next days and weeks. We have been pulling inventory reports and sales tracking to see where we need to build more inventory.

### **Other**

Continued work with J1- HR finalizing of Socials Security visits and issues.

Organizing J1 extra activities that are required for the program.

Replacement parts/ fixes and troubleshooting of office computers/ printers. Replacement computers, installments of Intouch, Credit card and reconfiguration of machines.

**Staffing Update:** We continue to be staffed well at our lower levels thanks to the J1 visa program. We still lack a Retail and Repair Shop Administrative Coordinator, Food Service Supervisor, Director of Mountain Operations, Vehicle Mechanic and Assistant Lift Mechanic, and a Marketing and Media Coordinator. The other senior staff have been doing an amazing job picking up the slack and my sincere thanks goes out to all of them. We will be having some interviews this week for the Director of Mountain Operations position. I will also be working with the Human Resources Department to create a non-benefitted Mechanic III position that may allow us to take advantage of some qualified mechanics that only have part time availability. I will also be working with the Human Resources Department to perform a position classification study on the Marketing and Events Manager Positions. This position is currently classified at a range 110 where all of the other department Directors are classified at a range 113.

We have already had many of our J1 visa workers asking about the ability to return next season. It has certainly provided a great backbone to our winter staffing needs and we are very interested in having them return. It has been a learning experience for us to understand the entire process. Part of the work program is providing cultural experiences. Our first was a staff party at the Treadwell Ice Arena that was sponsored by one of our long time ski instructors, thank you Tom Braton. Below is a list of our upcoming events.

-Juneau Jazz Fest Dance February 9<sup>th</sup>

-PINZ Bowling – Full Staff mid-Season Party February 12<sup>th</sup>



- Presidents Day Snow Sculpture Contest at Eaglecrest. Each Lift Crew will go against other departments
- Museum Field Trip – Tuesday February 20<sup>th</sup>
- Planetarium Field Trip Monday March 4<sup>th</sup>
- Employee Ski Day – Monday April 1<sup>st</sup>

With all of the Directors being so busy performing front line job duties we have not been able to carve out time for specific team building exercises. We have been happy to have Steve Zmugg fill in the gap on our Administrative Team, with the departure of Greg Hudson, in our weekly meetings.

**Gondola Project Update:** Alan Steffert, our project manager from CBJ has been working very hard keeping the pieces of our project moving forward. We now have our project assigned to an Amry Corp of Engineers staffer. We had a conference call with him last week and were able to talk over the additional information that he requires from us to continue processing our permit. This predominately consists of adding additional narrative descriptions about the reason we have selected the location for the project and specifically some of our trail segments and what other possible alternative exist and other avoidance techniques could be employed to avoid wetland impacts.

We have a new date scheduled for our planning commission hearing for our conditional use permit for the project which is set for February 27<sup>th</sup>. Our Trip Generation Memo that our contracted Traffic Engineer from Dowl Engineers produced for us on the project was accepted by the Community Development Department Director.

We are working on finalizing the first step in our Alternative Procurement Construction Contract which will be a Request for Qualifications solicitation where we will reach out to the market and ask interested contractors to provide the necessary qualifications needed to be allowed to submit a response to the Request for Proposals.

The Engineering team is working to refine the prioritization of the foundation designs and plan sets to ensure that we have enough of the critical design completed to allow us to have a successful Solicitation for a general contractor.

Goldbelt has hired their new Tourism Manager that will be working very closely with Eaglecrest and the Cruise Lines as we move forward. I am excited to continue collaborating with the Goldbelt team and refining our plan to broker the Eaglecrest experience to the cruise lines together.

#### **Unfinished Business:**

Packer Estate Funds. The CBJ Legal Department is drafting a resolution to acknowledge Mr. Packers generous donation to Eaglecrest Mountain Maintenance and the Eaglecrest Foundations willingness to manage the funds to the intent of the Estate.

Below is a list of the next round of purchases and future purchases that are in various stages of planning. Yellow highlighted purchases have been completed.

Total Funding			\$431,000.00
Item	Purchase Price	shipping expense	Total Cost
Parking Lot Sander (new)	\$15,000.00		\$15,000.00
Snowmachine #1 (new)	\$13,500.00		\$13,500.00
Winch Cat Snowcat parts	\$12,856.00		\$12,856.00
Assistance with air compressor rental			\$3,000.00
Wood Mizer Saw Mill	\$25,000.00	\$10,000.00	\$35,000.00
Wood Drying Kiln	\$30,000.00	\$12,000.00	\$42,000.00
Planner ,Moulder for creating tounge and groove timbers			\$10,000.00
Koehring Excavator Track Ice Cleats and undercarriage work			\$10,000.00
311 undercarrage and chassie repair	\$10,000.00		\$10,000.00
Total Requests			\$151,356.00
<b>Future Planned Purchases</b>			
Two new pickup trucks from Streets and Fleets Surplus			\$20,000.00
New Dump Truck Tires			\$23,000.00
Undercarriage work for YanMar Rock Hauler			\$20,000.00
Night lights repair, engineering and installation			\$50,000.00
1600 CFM air compressor			\$60,000.00
Snowmaking air line expansion			\$20,000.00
Total			\$344,356.00
Remaining			\$86,644.00

The next large purchase that we would like to pursue is the purchase of a fully hydraulic Woodmizer Band Saw Mill. This purchase will go an extremely long way toward helping to rebuild some of our deteriorating buildings protecting our lift terminal equipment with weather covers and will help to keep the costs down on the construction of our summit lodge and Cropley lake picnic pavilion. Throughout the remainder of the spring we will be taking advantage of the frozen ground and spring snowpack to finish the tree removal underneath the Gondola. We will then be able to transport the sawmill to sites where logs will be staged at the tower base locations. The sawmill by product slab boards will be used to firm up the access tracks to each tower site and the staging areas at each tower. Only finished timbers will be transported out the woods via snowcat. Later in the spring we will be looking to purchase a wood drying kiln to allow us to produce perfectly dried structural timber followed by a high production planner moulder to be able to produce tongue and groove decking members for the Summit Lodge and other buildings.

**New Business:**

**a. Pittmans Pub Trivia Night Series**

The Pittmans Pub would like to partner with Eaglecrest to promote a three night ski trivia series on February 15<sup>th</sup> March 14<sup>th</sup> and April 4<sup>th</sup>. The Eaglecrest Marketing Department has a lot of

fund trivia items from the Eaglecrest Foundation Ski History project that we have been working on together. This will be a fun way for us to support our newest vendor and help people to become familiar with their space. The proprietors have been in communication with their AMCO enforcement officer and confirmed that they are allowed to serve outside of normal ski hours if it is an Eaglecrest partnered activity.