

## SHORT TERM RENTAL TASK FORCE (STRTF) AGENDA

March 20, 2025 at 12:10 PM

**Assembly Chambers/Zoom Webinar** 

https://juneau.zoom.us/j/85489869354 or call 1-253-215-8782 Webinar ID: 854 8986 9354

Assembly Chambers at 155 Heritage Way

- A. CALL TO ORDER
- **B. LAND ACKNOWLEDGEMENT**
- C. ROLL CALL
- D. APPROVAL OF AGENDA
- E. AGENDA TOPICS
  - 1. Information Item from Task Force Member Schijvens
  - 2. Information Item from Task Force Member Collins
  - 3. Discussion on regulation options task force members may wish to include in eventual matrix continuation from March 6 meeting
- F. STAFF REPORTS
- G. COMMITTEE MEMBER COMMENTS AND QUESTIONS
- H. NEXT MEETING DATE

April 3, 2025 at 12:10 p.m. Assembly Chambers/Zoom

- I. SUPPLEMENTAL MATERIALS
- J. ADJOURNMENT

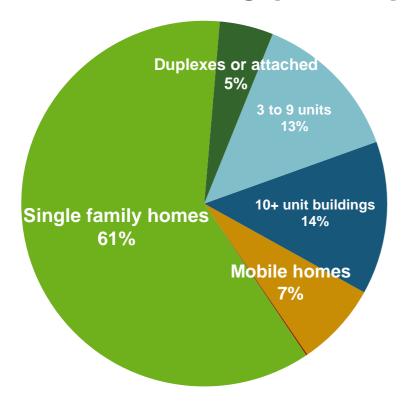
ADA accommodations available upon request: Please contact the Clerk's office 36 hours prior to any meeting so arrangements can be made for closed captioning or sign language interpreter services depending on the meeting format. The Clerk's office telephone number is 586-5278, e-mail: city.clerk@juneau.gov.

# Housing is #1 economic obstacle

Slides from Chamber presentation

#### Section E. Item 1.

## JUNEAU HOUSING



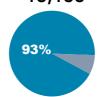
#### Housing stock by type

In Juneau, 61% housing units are single family homes. This is similar to the state as a whole, which is 63% single family home. Juneau's percentage of mobile homes are slightly high. Statewide just 4.6% of all housing stock is made up of mobile homes. In Southeast that figure is 6.3%.

## **Housing Units = 14,170**

## Occupied

= 13,138

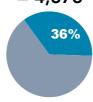


#### Occupied Housing

In Juneau there are 1,000 vacant housing units, or 7% of total housing units, which is extremely low. The state as a whole has a vacant housing rate of 19%. Coastal Alaska is also 19%. Vacant housing units is measured in April and includes homes that are used in the summer-only.

#### Renters

= 4,676



#### **Housing Tenure**

Of the occupied housing units in Juneau, 36% are renter occupied, while 64% are homeowner occupied. Typically, the occupied housing tenure ratio is 1/3<sup>rd</sup> rentals and 2/3rds homeowners, so Juneau has normal/healthy proportion of rental housing.

# 10 Years of Juneau Population Chang

-2,000 people -6%

-1,200 Kids

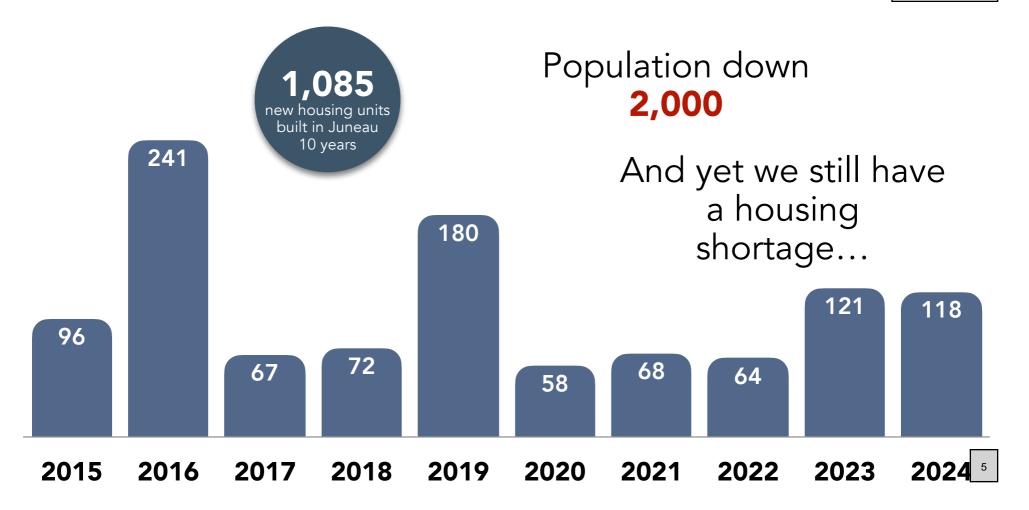
-800 20s

-2,100 30s to 64

2,100 65+

## JUNEAU NEW HOUSING

Section E, Item 1.



## JUNEAU NEW HOUSING

Section E, Item 1.



Population down **2,000** 

10 Years of Juneau Population Change

-2,000 people -6%

-1,200 Kids

Kids don't need their own homes

-800 20s

-2,100 30s to 64

2,100 65+

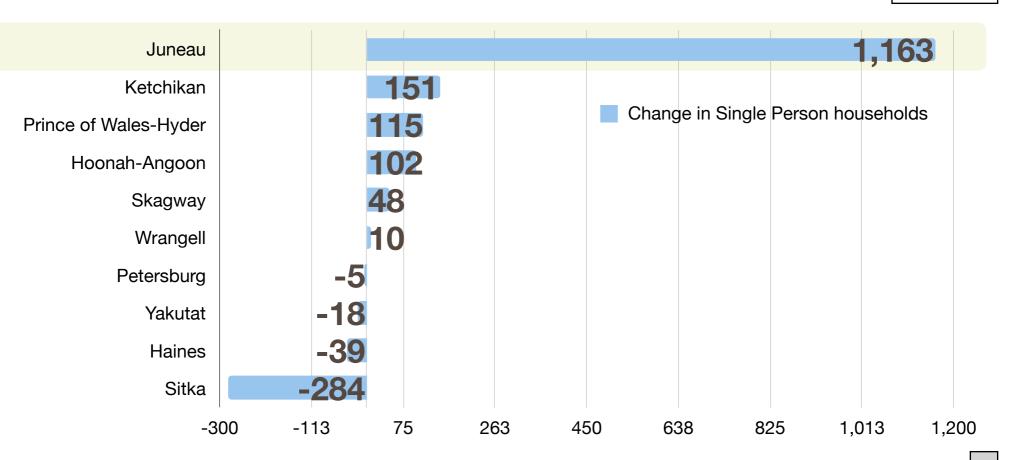
And seniors are much more likely to live alone

And yet we still have

a housing

shortage...

## THE LIVING ALONE SHIFT 2015-2023 Section E, Item 1.



Key housing need = more 1-person housing units 7

Section E. Item 1.

## THE LIVING ALONE SHIFT 2015-2023

## **Juneau Residents Living Alone 2015-2023**

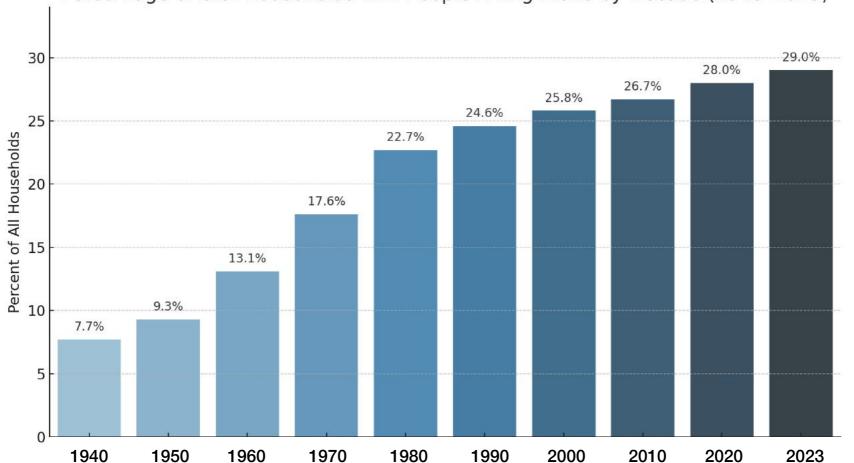
Year	Total Juneau Residents Living Alone	Total Juneau Seniors Living Alone	% of Juneau "Living Alone" Households
2023	4,336	1,452	33%
2015	3,173	706	26%
Change 2015-2022	1,163	746	37%

As more people live alone, it **reduces the available housing stock** for young families, workers, and others—even as the number of housing units grows.

## THE LIVING ALONE SHIFT US

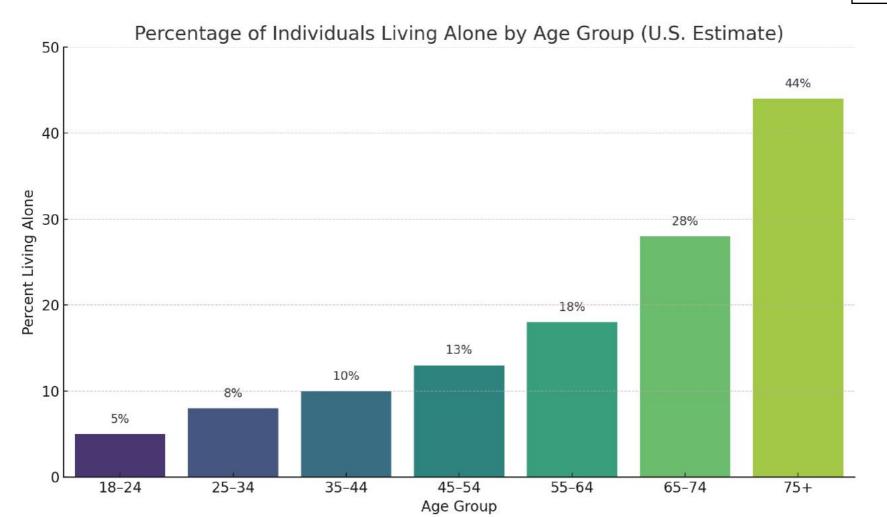
Section E, Item 1.

Percentage of U.S. Households with People Living Alone by Decade (1940-2023)

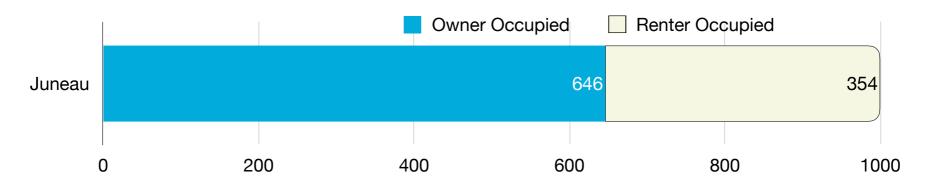


## LIVING ALONE BY AGE IN THE US

Section E, Item 1.



## JUNEAU OCCUPIED HOUSING 10 YEAR Section E, Item 1.

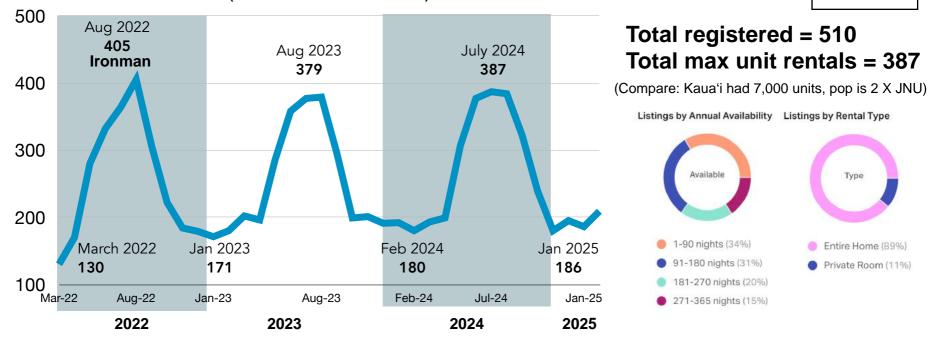


## **Juneau**

New units built = 1,000 Occupied = 1,000

#### Short Term Rental Units Booked in Juneau (AirBNB, VRBO etc.)

Section E, Item 1.



A total of 510 Juneau units or rooms are currently registered with either Airbnb or VRBO, although many are inactive. Of the active listings, the majority (65%) of these short-term housing listings offered availability on a seasonal basis only (available for a few days to six months of the year only). Just 79 of Juneau listings were available all or most of the year (more than 270 days). Assuming the listings that offer an "entire home" are also counted among Juneau's overall rental market, this means that approximately 1.5% of the Juneau rental housing stock is being diverted to short-term rentals yearround 70 year-round, entire home short-term rental units, across 4,676 total Juneau rental units.

Total 270 days+ & entire home = **70** 

47,000 nights booked last year (equivalent to a hotel with 131 rooms fully booked)

Total revenue 2024 = \$12.6M 12 Total CBJ taxes = \$1.77M

#### Dear STR Task Force,

I recognize that a few members of the task force that have indicated that they see no need for additional regulation. The stated reasons are summarized below:

- STRs comprise only 1.5-3% of Juneau housing depending which STRs are included in the data. The perception appears to be that this is too small of a percentage to matter.
- The overall population is declining.
- The number of STRs grew in the past but those numbers have stabilized in the last couple years perhaps indicating Juneau has reached market saturation. Growth has slowed, thus STRs will not significantly impact future housing stock.
- There are multiple factors contributing to the housing shortage and given that the conversion of housing into STRs is not the main factor, it's unworthy of focus.
- Enough development is planned in the next 3-5 years to make up for the housing lost to STRs.

#### Overall Juneau Short Term Rental Numbers Compared to Long Term Rentals

- The AK Department of Labor report indicates Juneau had 4,676 occupied rentals in March of 2023 and a vacancy rate of 3.9%. This means we had 4,858 total rentals.
- Raincoast Data reported that we have 13,972 total dwellings of which 35% are rentals, indicating a total of 4,657 rentals.
- Raincoast Data's report indicates Juneau had 371 STR listings in August of 2023 with 88% being entire dwelling units. CBJ reported 436 registered STR's in 2024 with 82% being entire dwelling units. CBJ reported half of the STR's did not have an owner or operator living on site.
- These STR numbers are lower than the actual. As our started packet says "Current data (November 27, 2024) shows 335 active rentals in Juneau... Of the 335 active rentals, slightly more than half are registered with CBJ as STRs (51.6%)".
- An 8% vacancy rate represents a healthy rental market.

Raincoast Data	% of overall Rent units (4858 units)
Entire Dwelling Unit (326 units or 88% of all STR's)	6.7%
No owner or operator living on site (185 units)	3.8%
СВЈ	
Entire dwelling unit (384 units or 82% of all STR's)	7.9%
No owner or operator living on site (218 units)	4.4%

Based on these numbers, if all the "No owner or operator on site" units were turned into long term rentals Juneau could approach or surpass the desired 8% vacancy rate in March. Of course, it's unrealistic to think that everyone would turn there investment property into a long term rental. Juneau seems to average 1/3 of housing as rentals. If 1/3 of the "no owner or operator on site" homes were turned into long term rentals this would still lead to a 1-1.5% change in our vacancy rate. When trying to move the needle 4 percentage points, 1-1.5% is significant.

#### Juneau population

The JEDC report says the Juneau population increased by 900 people between 2010-2020. Rainforest Data reported that our population decreased by 400 between 2014-2024. Overall, population growth or decline since 2010 has been negligible.

#### Increase in STR numbers has slowed & has the market has reached saturation

It is beneficial that the CBJ implemented a registration system to track STRs in Juneau. The CBJ registration system combined with data from the STR host platforms is the only way to track what is truly happening in the industry. Unfortunately the CBJ system is too early in it's data collection process to accurately define trends. Private industry often tends to be more nimble in recognizing trends than government and those in the industry point out that the STR numbers have remained largely static in the last two - three years. Perhaps this is due to market saturation or perhaps other factors are in play. For instance, in March of 2022 interest rates began to increase, slowing the housing market nationwide. Based on the cruise ship industry numbers the desire to tour SE Alaska only increases each year as tourism worldwide is up.

#### Reasons for lack of housing

Historically Juneau has suffered a chronic lack of housing coupled with affordability issues. Demographic changes & STR's exacerbate this chronic condition. Housing is the cornerstone of local economic growth. It is worthwhile to invest time & energy into creating and maintaining long term housing availability given that lack of housing hobbles every other industry in Juneau. STRs are not the only problem but they are a contributor. A multi-pronged problem requires a multi-pronged solution. STR's yield a positive economic impact for their owners but the benefits to the community are seriously outweighed when compared to positives gained by facilitating housing for long term residents.

#### New construction will fix the housing problem

The Rainforest Data report says we have 367 new dwelling units planned within the next 5 years. These, coupled with other smaller projects appear to have Juneau on target for our historical average of 100 new dwelling units per year. If 35% of new construction becomes long term rentals and the population remains unchanged, it will take 5-6 years for new construction to increase the rental vacancy rate to 8%. If new construction residential construction is used for STR instead of long term rentals the timeline will be extended.

For example: It is my understanding that, during the entire time this task force has been meeting, between 9-12 units in the new Ridgeview development have been listed on Air B&B as short term rentals. CBJ gave a low interest loan to the development company since, in theory, they were building much needed community housing. When phase one was completed it drew criticism for yielding high rental rates & per unit sale prices. With the ability to use the units as STR's during the tourist season there is little incentive for rental agencies to alter prices so that the units sell or are rented long term. So far this residential development is not providing residential housing.

#### **Written Public Input Statistics**

I categorized the public input we were given last meeting.

#### 70 responses total

- 3 Repeats (responded more than once)
- 23 No Regulation (12 respondents indicating they owned STRs)
- 5 Very Limited Regulation (don't want regulation to damage the STR industry, 1 STR owner)
- 37 Regulate (1 STR Owner)
- 2 Unclear
- 2 Unclear but appearing to lean toward regulation

#### **My Opinions of Regulation Options**

The assembly's charge to us specifically states we are to:

- Review regulatory options, expressly focused on those regulations proposed to improve housing availability and affordability for long term uses.
- Create a matrix that evaluates and recommends various regulatory actions for STRs to improve housing availability in Juneau.

We are not charged with deciding if STR regulation is necessary or to preserve the industry as it currently operates.

#### Permit / License Requirements

I support CBJ's current permit requirements.

Moving forward I would like to see:

- Questions specifically addressing trash disposal, fire alarms & egress added to the
  permit application. It could be as easy as a check box. STR's in which the owner
  or operator does not live on site run a high chance of people failing to
  understanding how to dispose of garbage properly or communicating if the battery
  in a fire alarm has gone bad.
- Simplification of the permitting process for B&B / boarding houses. Currently the permit is geared toward new construction. The permit requires substantial outputs of time, energy & cost to the operator and CBJ. It is similar to the process Wasilla originally had in place. In that instance, the public did not utilize it because people preferred to risk paying the \$1000 fine instead of going through the permitting process. The CBJ permit department has indicated they really only care about parking. I propose that the permit requirements be reduced to a site plan delineating parking and an administrative approval. This means the approval happens though permit department staff instead of a conditional use permit which involves the planning commission.

#### Zoning Restrictions

A policy should affect all properties that are zoned residential or were permitted to be residential (regardless of zoning). If there is an exception it should be RR - Rural Reserve. There are very few RR lots & all of them are outside of the Juneau road system & do not impact residential housing.

#### Neighborhood / Building Restrictions

This is a poor option due to the complexity of figuring out the "fair" number per geographic area or building. This option is staff intensive to create & monitor.

#### **Density Limits**

This option is also inadvisable for the same reasons as the "neighborhood / building restrictions".

#### STR Ban

A total ban is overkill, as STR's are a community positive when balanced with long term residential housing needs.

#### Cap on Number of STR Units

It is important to maintain people's ability to rent all or part of the home they live in as their primary dwelling. A numbers cap will be quickly filled & many of these people will renting their 2nd or 3rd homes. A lottery would provide the ability for new or intermittent STR renters to utilize the STR market but it makes it difficult for homeowners to plan. A lottery takes more effort for staff to operate. A total number cap for all STR's is inadvisable since runs a high risk of negatively impacting a residents ability to afford there primary dwelling.

#### Cap on STR Days

The duration of our tourist season already does this since most STR's have the highest occupancy during the summer. Unless the cap is extremely restrictive (30 days or less per STR) it will not increase residential housing in Juneau.

#### Minimum Rental Periods

Also inadvisable due to challenges with enforcement. This option does not create more long term housing unless the minimum rental period is over 30 days.

#### Maximum Number of STR Permits per Person, Household or Entity Owner

This option feels "fair" since everyone has a chance to operate a controlled number of STR's. This keeps larger entities from operating a substantial number. This option would not do much to slow the creation of new STRs or provide a large increase of rentals since somewhere between 82-88% of STR operators only have 1 STR. This is especially true if it's a per person vs per household limit. A per person limit would allow a husband and wife to operate different STR's. The ability to also have a business entity register an STR is another loophole. In theory Mr. & Mrs. Smith could each operate their limit of STR's as individuals & also have STR's registered under Smith Inc. and Smith Corp (business licenses in Alaska are easily and inexpensively attained).

To successfully use this option time & energy would need to be placed up front to prevent work arounds/loopholes at the CBJ application level. Monitoring would be required to make sure that the address used on the online host platforms, match the address used for the CBJ's registration.

This is a supportable option once CBJ has achieved an 8% rental vacancy rate.

#### Owner or Operator Occupancy or Resident Requirements

This option would supply Juneau with the greatest number of long term housing units while still providing STRs for the tourism sector. If no grandfathering of current STRs is provided it would cause a temporary reduction in STRs as it would limit how many apartments could be used and some stand alone homes would need to build ADU's in order to meet the operator occupancy requirements.

This is a feasible option for the city to monitor. Owner & operator resident addresses can be checked against a pfd application, tax return, voter registration, drivers license, US mail or a lease / rental agreement. CBJ staff would still need to be able to verify that the registered property is the same address & rental type (room vs dwelling) that is rented through the online host site.

I support the STR of rooms and / or 1 dwelling unit on a property parcel in which the property owner, STR operator or long term resident lives and maintains as their primary residence. A long term rental could be seasonal or year round. This option maintains residential property for Juneau long term resident needs. As stated earlier, if every STR that is currently not the primary residence of the owner or operator has a long term rental & the population does not substantially grow, CBJ would achieve the desired 8% rental vacancy rate.

This option coupled with with temporary grandfathering is the best option while CBJ is below an 8% occupancy rate. Once the 8% rental vacancy rate is met for 3 years in a row the residency requirement could be suspended allowing a STR owner to rent up to 3 dwelling units on a total of 2 properties. If the occupancy rate then drops below 6.5% for 3 years in a row, residency requirements could be reinstated until the vacancy rate improves. I support the assembly in adding affordability criteria before suspending the resident requirement.

#### Alaska or Juneau Residency Requirements

May not be legal, however, the "owner, operator or resident requirement" defaults into this since anyone operating an STR in Juneau would need to be a long term resident or have a long term resident living on site.

#### Grandfathering of Existing Units

I believe in the a 2-3 year grandfathering of 1 dwelling unit per current owner or operator that is not the primary residence of the owner or operator. This would give roughly 90% of current STR operators plenty of time to adjust to new regulations & ensures minimal short term impact on the industry. I would also support the grandfathering be extended if preselected criteria on long term rental vacancy rates are met. Once the assembly sets the criteria the extensions can be done at CBJ's administrative level.

For Example: Every 2 years grandfathering is extended for an additional 2 years as long as the long term vacancy rate keeps increasing by at least 1% during the same time interval. This timeline gives 8 years for the rental vacancy rate to reach 8%.

#### **Data Sharing with Platforms**

Regardless of regulations adopted it is advisable to get the following information straight from the internet host platforms for each property rented.

- Registered owner or operator
- · Address of property,
- CBJ registration number
- Type of rental (dwelling unit or room)
- number of nights rented each quarter
- · rental fee per night

If regulations are adopted to regulate location, occupancy, or number of units per operator then it will be necessary for CBJ to monitor STR's in order to ensure the regulations are followed. The most important thing is to make sure that the address & type of rental that is registered with CBJ matches what is advertised on the host site. CBJ staff cannot be expected to examine 3rd party sites in order to compare them. It is best to get this information straight from the host site. CBJ needs this info to be easily accessible & downloadable into their own database so they can compare data points. Number of nights rented and rental fee per night would be helpful for overall demographic information along with tax audits.

#### Penalties for Non-Compliance

I would suggest starting with a fine for non-compliance which increases with each infraction. After 3 infractions suspend the host permit and both the host and the properties ability to get a CBJ STR registration number for 5 years or until the property is sold.

I would add that if JPD has written a warning or ticket to an STR for noise or garbage issues 3 times or more, it would also constitute an infraction for which the STR operator may be fined or lose their CBJ STR registration. While not the main objective for regulating STR's it would provide for some legal recourse to any nuisance properties that may develop.

Thank you for your time, Patty Collins

# STR Regulation Methods

CBJ STR Task Force 6MAR25

# Permit/License Requirements

Requires an STR owner to obtain a permit or license before operating; details and processes vary by jurisdiction

- 2024: 436 registered STRs
- 2025 YTD: 310 registered STRs
- Permit fee: none
- Appx 40-45 known out of compliance. Potential more, but unknown.

Benefits & Positive Impacts	Challenges & Negative Impacts
Creates accurate STR data for local	Time-intensive to implement and
governments; generates revenue for	enforce; may deter some current or
enforcement; creates accountability	potential operators
for operators	

# **Zoning Restrictions**

Adding STR definitions and specifying allowed zoning districts to control where STRs can operate (NB: in their discussions, the Assembly was generally less interested in regulating via land use & zoning versus regulating via standalone policy)

Benefits & Positive Impacts	Challenges & Negative Impacts
Preserves neighborhood character;	Restricts property use; could impact
focuses STR concentration in areas	property values in restricted zones;
suited for tourism minimizing	implementation may be delayed due to
neighborhood disruption	ongoing T49 & Comp Plan rewrites

# Neighborhood and/or Building Restrictions

Regulating STRs at the neighborhood or building level to address localized impacts

• This option is likely not tenable without additional staffing due to the enforcement complexity and the amount of regular/changing communication with many entities that would be required.

Benefits & Positive Impacts	Challenges & Negative Impacts
Allows for neighborhoods or buildings to allow or opt-out from STR use	Creates complexity in enforcement and confusion for operators; could create arbitrary winners and losers

# **Density Limits**

Setting limits on the number of STRs within a geographic area or requiring minimum distances between STRs

Benefits & Positive Impacts	Challenges & Negative Impacts
Prevents oversaturation in	Reduces opportunities for new STRs;
neighborhoods; helps to preserve long-	potentially favors early or wealthier
term housing stock	adopters of STR business model

# STR Bans

Prohibiting STRs entirely

Benefits & Positive Impacts	Challenges & Negative Impacts
Simple to understand and	May harm tourism economy;
communicate; only allows for housing	encourages illegal STRs and
units to be used as long-term rentals	unregulated activity
(30 days or more)	

# Cap on STR Units

Limiting the total number of STRs allowed within the community

- Enforcement points of view:
  - Easier & quicker to determine if any given STR is permitted to operate
  - May incentivize more illegal operation if prospective operators view it as unfair
  - Annual lottery or first-come-first-serve options exist, may require additional staffing

Benefits & Positive Impacts	Challenges & Negative Impacts
Controls STR market size; ensures long-term housing availability for residents	Reduces income opportunities for new operators; potentially favors early or wealthier adopters

# Cap on STR Days of Operation

Restricting the number of days an STR can be rented annually to preserve residential use

Benefits & Positive Impacts	Challenges & Negative Impacts
Encourages longer stays which reduce	s Limits flexibility for travelers and
transient rental impacts; supports	operators; may effectively ban STRs
residential neighborhood character	with overly strict thresholds; extremely
	difficult to enforce

## Minimum Rental Periods

Setting a minimum number of nights per stay to discourage STRs or certain property uses

• This option is generally more attractive to communities struggling with social/neighborhood impact issues more than housing access/affordability.

Benefits & Positive Impacts	Challenges & Negative Impacts
Reduces the amount of turnover	Could create "dark houses" that sit
between short term tenants which is	empty instead of hosting visitors while
assumed to minimize disruption to the	the owner is not using the home
neighborhood	

# Maximum Number of STR Permits per Person

Capping the number of permits per owner to limit market professionalization and favor small operators

• While not impossible, addressing and dealing with loopholes would take significant staff time and Assembly policy calls and legal analysis.

Benefits & Positive Impacts	Challenges & Negative Impacts
Limits market domination by large	Reduces economy of scale for
entities; keeps STR opportunities	professional operators; may encourage
accessible to smaller operators	workarounds like proxy ownership

# Owner Occupancy Requirements

Requiring owners to live on-site part-time, full-time, or within a certain distance to manage the property

- Decision point: does live on-site mean in the rented dwelling unit, or on the parcel? Communities do both. In the dwelling unit favors housing availability. On the parcel favors individual business opportunity.
- It is probably not legal (commerce clause) to require *owners* live on-site, but is probably is legal to require primary residents (e.g. owners or long-term renters) to live in either the dwelling unit or on the parcel as an occupancy requirement to permit STR activity.

Benefits & Positive Impacts	Challenges & Negative Impacts
Ensures responsible management and on-site accountability; preserves neighborhood character	Excludes remote property owners; may reduce STR availability and investment in local properties

# Residency Requirements

Mandating that STR operators be city or state residents

• While not fully litigated, this regulatory option would face significant legal hurdles on its own.

Benefits & Positive Impacts	Challenges & Negative Impacts
Retains STR income within the community; aligns STR use with local needs and enforcement capacity	Disqualifies property owners who would otherwise be responsible STR operators; Could create "dark houses" that sit empty instead of hosting visitors while the owner is not using the home

# Platform Data Sharing

Requiring platforms to share STR data with local governments and remove non-compliant listings

Benefits & Positive Impacts	Challenges & Negative Impacts
Improves regulatory compliance; aids code enforcement; provides ability to	Negotiating a data sharing agreement can be time consuming and difficult;
have noncompliant listing removed from platform; Smoother STR tax	the data provided may be incomplete and/or difficult to use
collection	and/or annout to use