

ASSEMBLY FINANCE COMMITTEE IMMEDIATELY FOLLOWING SPECIAL ASSEMBLY MEETING AGENDA

April 05, 2025 at 8:30 AM

Assembly Chambers/Zoom Webinar

https://juneau.zoom.us/j/93917915176 or 1-253-215-8782 Webinar ID: 939 1791 5176

- A. CALL TO ORDER
- B. ROLL CALL
- C. APPROVAL OF MINUTES
 - 1. March 5, 2025
- D. AGENDA TOPICS
 - 2. Budget Process Overview (approx. 9:00 AM)
 - 3. Budget Summary & Overview (approx. 9:10 AM)
 - 4. Capital Improvement Plan (approx. 11:30 AM)
 - 5. Passenger Fee Plan (approx. 11:45 AM)
 - 6. Eaglecrest (approx. 12:45 PM) (Supplemental Material)
 - 7. Docks & Harbors (approx. 1:30 PM)
 - 8. Bartlett Regional Hospital (approx. 2:00 PM)
 - 9. Juneau School District (approx. 2:45 PM)
 - **<u>10.</u>** Juneau International Airport (approx. 3:15 PM)
 - 11. Info Only: Budget Calendar (Supplemental Material)
- E. NEXT MEETING DATE
 - 12. April 16, 2025
- F. SUPPLEMENTAL MATERIALS
- G. ADJOURNMENT

ADA accommodations available upon request: Please contact the Clerk's office 36 hours prior to any meeting so arrangements can be made for closed captioning or sign language interpreter services depending on the meeting format. The Clerk's office telephone number is 586-5278, e-mail: city.clerk@juneau.gov.

ASSEMBLY FINANCE COMMITTEE MINUTES

March 5, 2025, at 6:30 PM Assembly Chambers/Zoom Webinar



https://juneau.zoom.us/j/93917915176 or 1-253-215-8782 Webinar ID: 939 1791 5176

A. CALL TO ORDER

The meeting was called to order at 6:41 pm by Chair Christine Woll.

B. ROLL CALL

Committee Members Present: Chair Christine Woll; Greg Smith; Paul Kelly; Maureen Hall; Neil Steininger; Ella Adkison; Alicia Hughes-Skandijs; Wade Bryson

Committee Members Present Virtually: Mayor Beth Weldon

Committee Members Absent: None

Staff Members Present: Katie Koester, City Manager; Angie Flick, Finance Director; Adrien Wendel, Budget Manager; Joey Deluca, Controller

Staff Members Absent: Robert Barr, Deputy City Manager

Other Members Present: David Witthohn, Insight Investment Senior Portfolio Specialist

Other Members Present Virtually: Karen Tarver, Certified Public Accountant/Partner at Elgee Rehfeld

C. APPROVAL OF MINUTES

1. February 5, 2025

The February 5, 2025 minutes were approved as presented.

D. AGENDA TOPICS

2. Investment Update (page 2)

Chair Woll introduced David Witthohn, Insight Investment Senior Portfolio Specialist.

Mr. Witthohn shared that his division of Insight Investment works strictly with the public sector by advising on investments. He pointed the Committee to page 3 of the packet, which shows a graph of real GDP growth of the world's leading countries. He explained that the U.S. Economy had done very well, the best of all other countries featured, since recovering from the effects of the COVID-19 pandemic. He continued to explain how the last two years of GDP growth was an entire percentage point above the average growth from the decade before the pandemic. He shared that GDP growth in 2025 was expected to slow and could be dramatically slower due to the current administration's increase in tariffs and mass federal employee layoffs.

Mr. Witthohn discussed the trend in the U.S. labor market from the last year and shared that these numbers appeared to point towards an economic slowdown. He stated that the current unemployment rate of four percent was still healthy. He shared that the number of job openings versus number of people looking for

work had balanced significantly from previous years. He discussed the U.S. inflation trend from the last few years and shared that inflation had come down significantly from the post pandemic spike. He explained how inflated housing prices made up a significant portion of total inflation. If housing was removed from the calculation, the inflation rate would actually be just below the Federal Reserve's two percent target rate.

Assemblymember Bryson asked what economic indicators Juneau could look for to see a leveling off of inflation and more stability in its housing market.

Mr. Witthohn replied that housing has been a huge problem all over the country since the great recession and that anyway to get more housing units built would help alleviate the housing crisis in Juneau.

Mr. Witthohn continued by discussing the real positive returns for the portfolio. He shared that his team was now seeing the nominal rate generated by the portfolio at a higher level than inflation. This scenario hadn't been seen in more than a decade. He explained the graph on page nine of the packet which shows trade deficits and tariff differentials between the United States and its trade partners. He shared that the Federal Reserve had dropped interest rates one percent in 2024 and that his team predicted the Federal Reserve would drop interest rates by another half of a percent in 2025. He stated that while that drop is good for borrowers, it's not good for the portfolio. He reiterated that the returns for the portfolio are very good and would remain relatively high even with the predicated 2025 interest rate drop.

Assemblymember Kelly asked that because of the unpredictable nature of the current administration's policy on tariffs, was there any activity that could be recommended, especially in terms of housing.

Mr. Witthohn stated that the current situation with the tariffs was a wild card and that any solutions to mitigate against any negative effects from them were unknown. He shared that part of the strategy of the recent tariffs was to bring back manufacturing within the United States and that the total GDP of manufacturing in this country was currently at about ten percent.

Mr. Witthohn continued by discussing CBJ's portfolio. He stated that one-year performance had been strong. The three-year and five-year performance were lower due to the near zero interest rates during the pandemic.

Assemblymember Steininger stated that he noticed the graph on the current slide showed returns in gross of fees. He asked if the graph was shown in net of fees, what would the earnings above the benchmark look like.

Mr. Witthohn stated that CBJ's fee structure was around four basis points, so it would show a drop by four points.

Mr. Witthohn discussed the next slide on page fifteen of the packet which shows the portfolio asset allocation. He shared that corporate bonds were running at 31% of the portfolio and government agencies were at 19%, which was lower than desired. He stated that the portfolio had some government-backed mortgage-backed securities, with about 15% between the government issued commercial mortgage-backed securities and the regular mortgage-backed securities combined.

Angie Flick, Finance Director, stated that the Committee had seen presentations in the past from Three+One, a company who works with CBJ to help analyze their banking, investments, liquidity, and produce cash forecasting. She shared that at the beginning of the year, CBJ was able to restructure some of their rates with the custodial bank that holds the actual funding that Insight invests. Through that restructuring, CBJ was able to free up about \$23 million. These funds were transferred to Insight to have them include in the portfolio.

The Committee recessed at 7:17 pm. The Committee reconvened at 7:25 pm.

3. FY24 CBJ/BRH/JSD Audit (page 76)

Karen Tarver, Certified Public Accountant/Partner at Elgee Rehfeld, directed the Body to page 102 of the packet and began presenting the FY24 CBJ, Bartlett Regional Hospital (BRH), and Juneau School District (JSD) audits. She shared that for the upcoming FY25 audit, Elgee Rehfeld would only be auditing CBJ's financials. BRH and JSD will be audited by other firms. She stated that the audits produce the Annual Comprehensive Financial Report (ACFR), an audited financial statement, compliance reports for the State and federal compliance schedules, and the FAA passenger facility charge report.

Ms. Tarver expressed that this meeting's conversation would only be on the ACFR and financial statement audits. She highlighted the different sections of the ACFR and explained how the work her team had done was an opinion on CBJ's basic financials which include government-wide and fund financials. She explained that the supplemental information covered governmental funds and proprietary funds, but that there would not be an opinion given on these. She described what was considered major funds, which include the general fund, general debt service, certain special revenue funds, and enterprise funds.

Ms. Tarver explained the timeline of how the different audits were conducted. She stated that the audit work consists of mostly analytical procedures, tests of controls, and substantive procedures using other sources to verify the accuracy of the information reported in the financial statements. She shared that planning and risk assessment were also a part of the audit. She stated that, for the FY24 CBJ audit, the firm issued unmodified opinions which meant the amounts reported in the financial statements were materially correct.

Ms. Tarver stated that the financial statements were also produced with assistance from Elgee Rehfeld, which created a risk of self-review. She expressed that safeguards were put into place to ensure that only Elgee Rehfeld employees outside of the audit team were working on the financial statements.

Ms. Tarver discussed the BRH FY24 audit and stated that there was one significant deficiency, which was a control weakness that could lead to a material misstatement. She shared that this was due to a lack of internal controls implemented for the merger of Wildflower Court, Inc into BRH operations. She shared that a prior year finding at BRH related to the implementation of a new standard had been significantly resolved. She shared that there was another control matter this year related to leases and explained that BRH had elected to not make certain adjustments during the year for their leases, opting to instead make those adjustments at the end of the year.

Ms. Tarver stated that there was another small item related to inventory count which was a result of human error. She recommended that those controls be looked at to ensure that correct inventory information would be accounted for. She discussed carryover items from the previous years.

Ms. Tarver discussed the JSD audit and shared that Elgee Rehfeld had issued an unmodified opinion on JSD's financial statements. She shared that there were two significant deficiencies, including one State finding and one financial statement finding. She stated that there had been a lot of improvement in FY25 from FY24. She shared details on the prior year's findings and how they had been partially resolved.

Ms. Tarver directed the Committee to page 150 of the packet which shows Elgee Rehfeld's letter to the Assembly regarding the audits. She discussed some of the highlights of the letter and shared that there had been a new accounting standard added this year regarding accounting changes and error corrections. She

mentioned that there were corrected and uncorrected misstatements included in the letter. She explained how last year's audit finding was very broad in nature as it related to the overall lack of preparedness for the audit. She stated that the difference this year was that the finding was very focused on these specific corrections that were proposed as a result of the audit. This was a vast improvement in understanding from last year.

Ms. Tarver explained the reason for a significant deficiency in this year's finding was that Elgee Rehfeld found, if they had not conducted their audit procedures, specific CBJ accounts would have been misstated in the ACFR. The second finding was related to the presentation of lease and Subscription-Based Information Technology Arrangements (SBITA) and it being incorrectly reported. She discussed findings that were repeated from the previous year and findings from last year that had been resolved.

Ms. Flick introduced Joey Deluca, Controller, and shared that Joey had recently been promoted to the CBJ Controller position after recently moving to Juneau and working as the Finance Department's Treasury Revenue Officer. She addressed a few findings that Ms. Tarver discussed and mentioned that the CBJ accounting team was fully staffed with many of the members being brand new in their roles within the last year. She shared that there was a lot of backlog to work through in closing out FY24. She discussed how, with help from Elgee Rehfeld in producing the financial statements, a lot of process improvements that needed to be corrected were discovered. A lot of work had been completed to bring the system up to date.

4. Export Manufacturing Exemptions (page 161)

Ms. Flick directed the Committee to page 161 of the packet which shows a memo from the City Assessor with information on the export manufacturing exemptions. She explained how every year the Assembly is asked to approve these exemptions. There were no significant changes from last year's requests to this year's.

Assemblymember Hall asked who all was eligible for this exemption and if the list of applicants could be missing other companies in the community who might be eligible.

Ms. Flick answered that the businesses who were eligible for this exemption were fully aware and were sure to take advantage of the exemption.

<u>Motion:</u> by Assemblymember Smith to move that the Assembly Finance Committee approve the export manufacturing exemptions as presented and ask for unanimous consent.

Motion passed by unanimous consent.

5. Topics and Priorities for AFC Discussion (page 167)

Chair Woll directed the Committee to page 167 of the packet which shows an outline of possible Assembly topics to prioritize for upcoming discussions during the budget cycle. She shared that it was unlikely that the Body would be able to tackle all these items before they approve the FY26 budget. She stated that some of the items could be discussed after the budget was approved.

Ms. Flick mentioned that on the last page of the packet the budget season calendar was included and, because of the full day meeting on Saturday April 5, 2025, a couple of the Wednesday meetings could be skipped if the discussion didn't require them. The calendar was built to include blocks of time for additional discussion if needed, to add extra flexibility.

Chair Woll opened the floor for assemblymember questions.

Assemblymember Smith asked that because property tax exemptions weren't impactful until January 1 of the next year, would it make sense to change the timing of sales tax exemptions to also go into effect on January 1.

Ms. Flick replied that because sales tax exemptions are part of CBJ code, they would need to follow the normal ordinance process. She shared that it would be important to gauge how much public participation would be necessary to bring merchants into the conversation, to make sure they are able to adjust to the new timeline.

Chair Woll asked what amount of Staff's time would be necessary to research and gather information on the possibility of removing sales tax from food in Juneau and how that might tie into the possibility of a seasonal sales tax.

Ms. Flick shared that some research and calculations on this idea were done a few years back. She stated that while the calculations could be revisited using current data, it would be hard to pin down the amount of time needed without knowing the specific desires of what the Body was asking for.

Assemblymember Bryson stated that the conversation about looking into removing sales tax from food had already occurred a few years back and it was found to be too complicated of a topic to derive clear answers to act on. He asked if it was the will of the Body to revisit this and repeat that analysis.

Mayor Weldon expressed concern with the idea of a seasonal sales tax due to the timing of the temporary sales tax expiring and the new temporary sales tax initiative being on the ballot in the upcoming election.

Ms. Flick stated that on June 30, 2027 the three percent temporary sales tax would expire. She shared that the one percent sales tax that typically goes to Capital Projects would expire on September 30, 2028. She stated that the three percent temporary sales tax would be back on the ballot in 2026.

Assemblymember Smith asked if the three percent temporary sales tax and a seasonal sales tax could be structured together on a ballot initiative so it would be simpler for the voters.

Ms. Flick answered that the restructuring of temporary and seasonal sales tax could be done. The Assembly would need to care for the timing of implementation with respect to annual or quarterly cycles.

Assemblymember Bryson shared that he felt the dollar amount of all CBJ and community needs on the list this budget cycle far outweighed CBJ's funding capacity. He mentioned the HESCO barrier project as one anomaly of a few that the City would not normally be looking to fund in a typical year. He expressed that it would be a very tough season for the budget process and that it would be crucial to keep a steady mill rate in mind during these discussions.

Assemblymember Hughes-Skandijs shared that the two items on the list that stood out to her were the visitor activity revenue and the exemptions, credits, and other foregone revenue. She stated that because there were increasing asks this year, the Body should be looking at other revenue sources.

Assemblymember Adkison agreed with Assemblymember Bryson's sentiment that pursuing a seasonal sales tax would require a long public outreach process that was not feasible during this budget season. She stated

that it would be important to respond to the community's desire for making tourism work for everyone and work to solve revenue issues.

Assemblymember Kelly mentioned that at a recent conference he attended he learned about a construction exception to the seasonal sales tax that Sitka, Alaska collects. He expressed that the Body should look into that as a possibility.

Assemblymember Smith expressed that he wanted the Committee to look into the possibility of a seasonal sales tax this year early enough for it to potentially be put on the fall ballot.

Assemblymember Hall expressed agreement with other assemblymembers' sentiment on the need to focus on revenue, including visitor activity revenue, seasonal sales tax, and exemption credits. She shared concern for the proposed utility rate increases.

Assemblymember Steininger expressed support for making the visitor activity revenue top priority of the Committee conversations for the upcoming budget season. He stated that it was integral for the community to figure out how to best utilize that resource without causing negative effects to the tourism industry.

Mayor Weldon shared that she was interested in looking at the sales tax exemptions and felt that it would be best to save the discussion on seasonal sales tax for a later time.

Chair Woll shared that she felt it was not possible for the Body to find resolutions for seasonal sales tax, two bond initiatives, the conversation on Eaglecrest funding, and the issue on water and wastewater utilities in this budget season before it became necessary for some items to be put on the fall ballot. She agreed that looking into visitor activity revenue should be prioritized. She expressed that going forward she would like to see some of the items slated for a ballot initiative dropped. She stated that action on the utility conversation needed to happen this year.

Assemblymember Hughes-Skandijs reiterated that there was not enough time to accomplish all the budget goals. She expressed that she would like to see a tax ballot initiative this year instead of one or two bond proposals. She shared that it wasn't clear what action the Assembly should take to tackle the issue of the utility rate increase.

Ms. Koester pointed out that if the Assembly did not adopt a utility rate increase, then there would not be an increase because there was no default increase scheduled.

Assemblymember Adkison expressed that she did not believe the Committee had the capacity to look at seasonal sales tax for the upcoming ballot. She stated that she preferred to focus on the water and wastewater utility bond for the upcoming ballot.

Assemblymember Bryson shared that while he wouldn't choose the utility bond as his top priority, he was comfortable with focusing on it during the budget season conversations. He shared that it was his priority to preserve the City's bond capacity in case they needed to match a future project, such as the North Douglas Crossing. He stated that support for some of Eaglecrest's large asks was not among his top priorities. He shared that one of the unforeseen consequences of a seasonal sales tax would be to raise the food bill for families in Juneau during the summer. He stated that focusing on increasing visitor revenue through increased tourism activities would be better for the community.

Assemblymember Kelly stated his priority was to focus on seasonal sales tax over bond initiatives because seasonal sales tax has the ability to bring in more revenue from outside of the community, whereas bond initiatives raise the cost of living within the community.

6. Information Only

Budget Calendar (Page 169)

Ms. Flick directed the Body to page 169 of the packet which shows the upcoming budget cycle calendar. She stated that the first Assembly Finance Committee (AFC) meeting to kick off the budget cycle would be Saturday, April 5th. She asked the Body if everyone could confirm whether they would be physically present or present on Zoom, as this would determine the physical location of the meeting.

All assemblymembers and Staff confirmed they would be physically present for the upcoming Saturday AFC meeting.

Assembly Grants Process Reminders - Sponsored Assembly grant requests are due to staff by March 15

Ms. Flick shared that, as part of the Assembly grant process, the deadline for the required community request forms was March 15th. These forms confirm that an assemblymember has agreed to sponsor a funding request from a person or group within the community. The form also outlines the details of that request and how it aligns with Assembly community goals. She explained the details of how the process works and included dates for when specific actions would be taken.

E. NEXT MEETING DATE

7. April 5, 2025

F. SUPPLEMENTAL MATERIALS

8. February 5, 2025 Minutes

G. ADJOURNMENT

The meeting was adjourned at 9:03 pm.

Section D, Item 2.

Budget Season at a Glance

April 5, 2025 Assembly Finance Committee



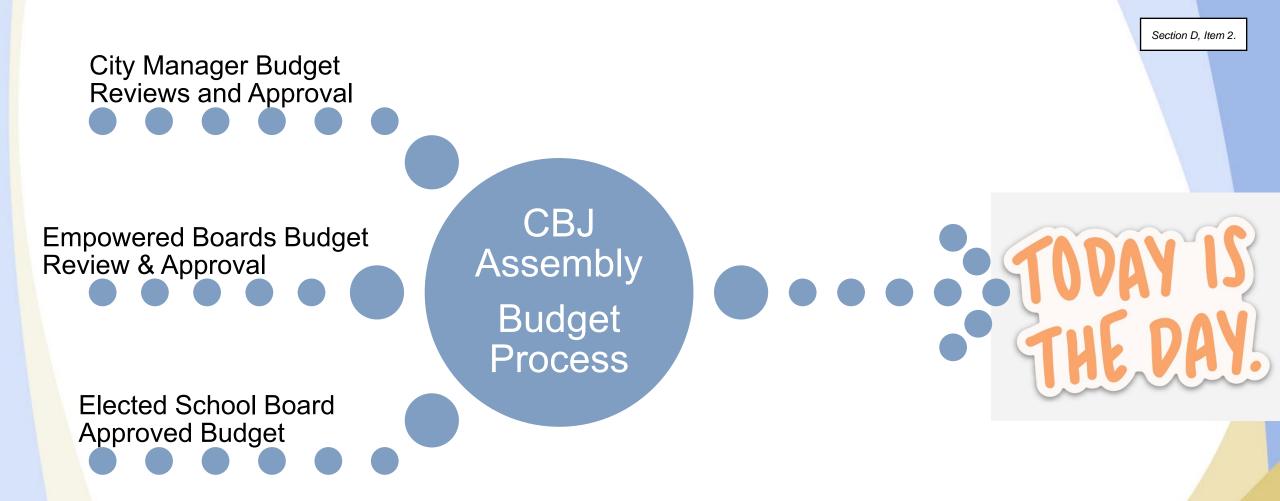
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Assembly Budget Review Process Be Section D. Item 2.









Today's purpose is to learn about the scope of the FY26 city & borough budget.

3





No big decisions today. Ask questions. No formal approvals required today.

Let Chair know if more time is required on a topic.

Adding items to the Pending List.



Pending List

- Record kept of items requiring a decision.
- After today, a copy will be included in each AFC packet until all decisions are complete.



- The intent is to ensure the Assembly has a full view of the fiscal needs before making decisions on these items.
 - Arranged first by internal vs. external need. Then by highest to lowest dollar value within internal/external.



More Information

April 30

Community grant requests are reviewed (introduced by sponsoring Assemblymember). Question: What information do you need in order to make a funding decision on this request?

Sponsoring Assemblymembers and Staff will work with requesting organizations to gather answers to questions and provide responses in the April 30 packet for review.

Information is provided on Youth Activity Grant funding.

Other topics may be introduced, discussed and potentially decided in April.



Section D. Item 2.



Section D, Item 2.

ALASKA'S CAPI

| May 7 | May 14 | May 21 | May 28 |
|-----------------|---|---------------------------------|----------------|
| Review addition | nal changes to the budget from | the Manager (operating and CIP) | |
| Decisions on: | | | |
| | l District Budget | | |
| | nger Fee Plan Il Improvement Program | | |
| All iter | ns on Pending List | | |
| Set M | II Rate | | |
| Formal action t | o move to the Assembly for Ado | option: | |
| | I District Budget Ordinance | | |
| | esolution | | |
| | evy Ordinance | | |
| CDJE | udget Ordinance | | CITY AND BOROU |

7

Finalize Budget

June 9th Regular Assembly Meeting for Adoption:

CIP Resolution Mill Levy Ordinance CBJ Budget Ordinance





Section D, Item 3.

FY 2026 Proposed Budget

April 5, 2025 Assembly Finance Committee



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Topics for Today

Summary of Total Budget
 Manager's Proposed Budget
 Debt Service
 Major Revenues
 Proposed Mill Rate

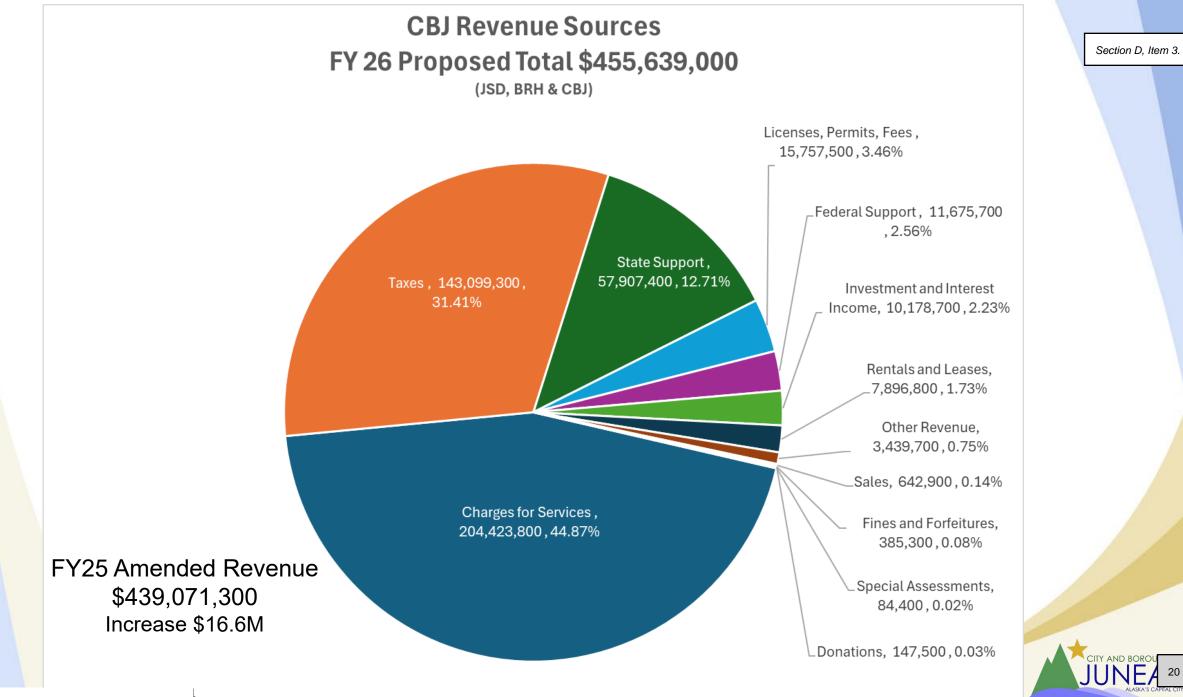


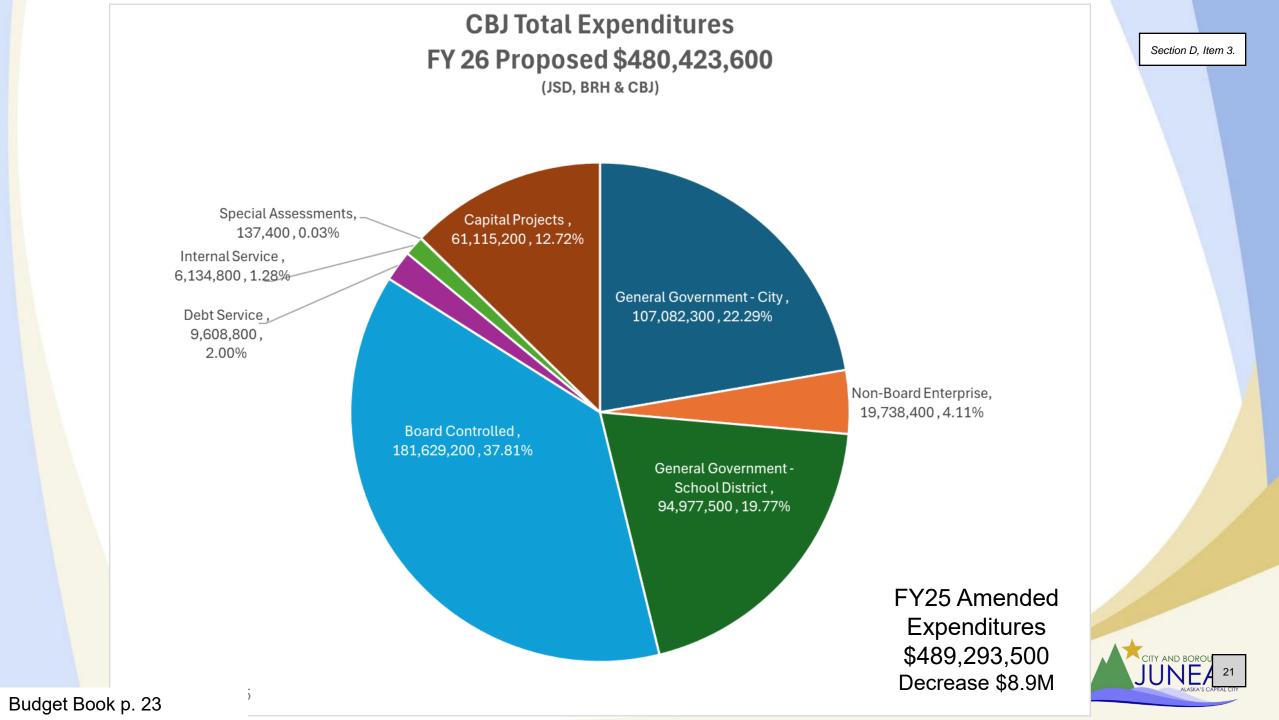
Section D, Item 3.

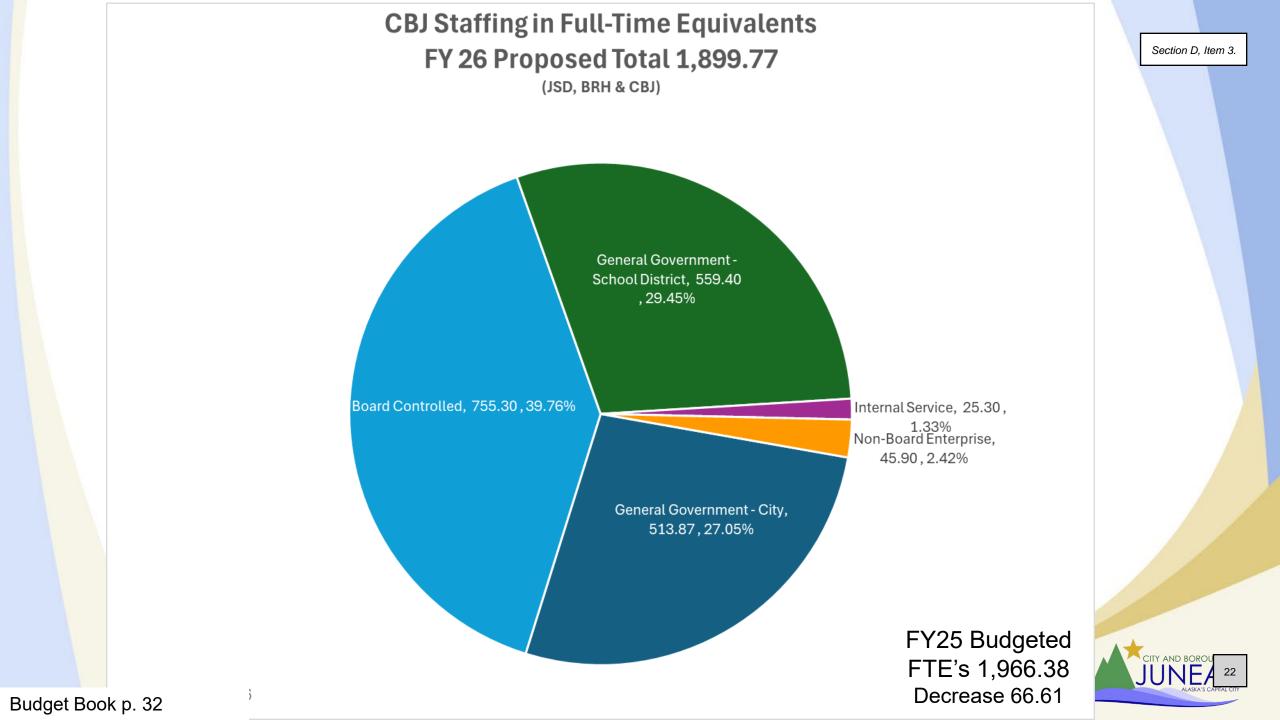
Big Picture Summary

The next three charts summarize Revenue, Expenditures and FTE across the entire entity meaning: JSD, BRH and CBJ.

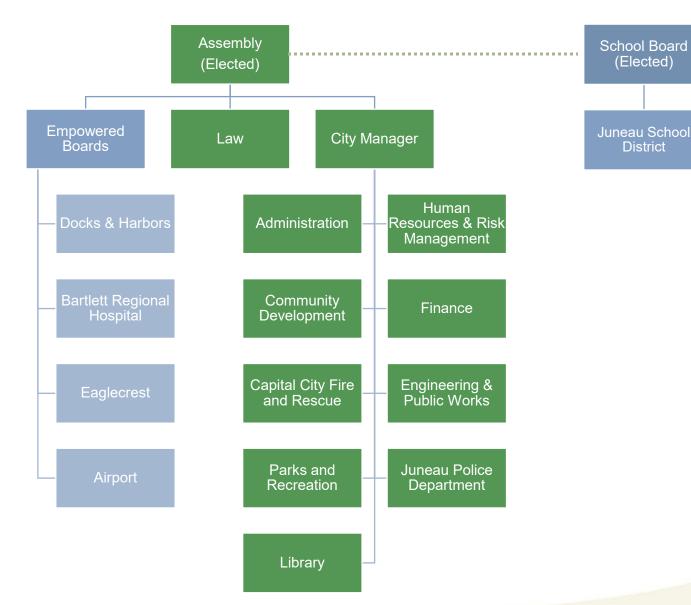








Manager's Proposed Budget





Capital City Fire and Rescue

Section D, Item 3.

| | | FY | 25 | | | | FY26 | | |
|-------------------------|------------------|------------------|----|------------|---------------|----|---------|---------------|--|
| | FY24 | Amended | | Projected | Revised |] | Revised | Revised | |
| | Actuals | Budget | | Actuals | Budget | 0 | ne-Time | Operating | |
| Fire | 13,479,700 | 15,245,400 | | 14,491,600 | 15,424,400 | | 5,500 | 15,418,900 | |
| General Fund Total | \$ 13,479,700 | \$ 15,245,400 | \$ | 14,491,600 | \$ 15,424,400 | \$ | 5,500 | \$ 15,418,900 | |
| | | | | | | | | | |
| Total Department | \$ 13,479,700 | \$ 15,245,400 | \$ | 14,491,600 | \$ 15,424,400 | \$ | 5,500 | \$ 15,418,900 | |

FY26 FTE = 70.3 same as FY25

One-time expenditures include technology and apparatus purchases.









Accounting, Assessor, Budget, Payroll, Purchasing and Treasury

| | | | FY | 25 | | FY26 | | | | | | | | |
|--------------------|-----------------|-------------------|-----------|----|-----------|-------------|-----------|---------|---------|-----------|-----------|--|--|--|
| | FY24 | Amended Projected | | | | Revised | F | Revised | | Revised | | | | |
| | Actuals | | Budget | | Actuals | Budget | | 0 | ne-Time | Operating | | | | |
| Finance | 6,838,000 | | 7,429,200 | | 6,958,100 | | 7,573,200 | | 9,140 | | 7,564,060 | | | |
| General Fund Total | \$ 6,838,000 | \$ | 7,429,200 | \$ | 6,958,100 | \$ | 7,573,200 | \$ | 9,140 | \$ | 7,564,060 | | | |
| | | | | | | | | | | | | | | |
| Total Department | \$ 6,838,000 | \$ | 7,429,200 | \$ | 6,958,100 | \$ | 7,573,200 | \$ | 9,140 | \$ | 7,564,060 | | | |

FY26 FTE = 46.05 same as FY25

One-time expenditures include certification and training for payroll and budget staff.





Section D, Item 3.

| | | FY | (25 | | | FY26 | | | | | | | | | |
|--------------------|---------------------|-------------------|-----|----------------------|-------------------|-----------|----|--------------------|----|----------------------|--|--|--|--|--|
| | FY24 Actuals | Amended Budget | | Projected Actuals | Revised Budget | | | levised ne-Time | (| Revised Operating | | | | | |
| Law | 2,503,800 | 2,677,500 | | 2,546,000 | | 2,655,400 | | 500 | | 2,654,900 | | | | | |
| General Fund Total | \$ 2,503,800 | \$ 2,677,500 | \$ | 2,546,000 | \$ | 2,655,400 | \$ | 500 | \$ | 2,654,900 | | | | | |
| Total Department | \$ 2,503,800 | \$ 2,677,500 | \$ | 2,546,000 | \$ | 2,655,400 | \$ | 500 | \$ | 2,654,900 | | | | | |

FY26 FTE = 10.25 same as FY25



Representing the Assembly and the people of Juneau. The mission of the Law Department is to empower policymakers by drafting, explaining, and enforcing the law



Human Resources and Risk Manageme Section D, Item 3.

Benefits, Employee Safety, Human Resources, Risk Management, Wellness

| | | FY | 25 | | | FY26 | | | | | | | | |
|---------------------------|------------------|------------------|------------|------------|----|------------|----|-----------------|-----------|------------|--|--|--|--|
| | FY24 | Amended | | Projected | | Revised | | Revised |] | Revised | | | | |
| | Actuals | Budget | et Actuals | | | Budget | (| One-Time | Operating | | | | | |
| Human Resources | 822,500 | 993,700 | | 837,500 | | 990,400 | | - | | 990,400 | | | | |
| General Fund Total | \$ 822,500 | \$ 993,700 | \$ | 837,500 | \$ | 990,400 | \$ | - | \$ | 990,400 | | | | |
| | | | | | | | | | | | | | | |
| Risk Management | 32,575,700 | 35,289,600 | | 36,463,000 | | 37,793,500 | | | 3 | 37,793,500 | | | | |
| Internal Service Total | \$ 32,575,700 | \$ 35,289,600 | \$ | 36,463,000 | \$ | 37,793,500 | \$ | - | \$ 3 | 37,793,500 | | | | |
| | | | | | | | | | | | | | | |
| Total Department | \$ 33,398,200 | \$ 36,283,300 | \$ | 37,300,500 | \$ | 38,783,900 | \$ | - | \$ 3 | 8,783,900 | | | | |

FY26 FTE = 11.5 same as FY25







Libraries and Museums

| | | | FY | (25 | | | | | | |
|--------------------|-----------------|-----------|-----------------------|-----|----------------------|-----------------------|---------------------|----|----------------------|--|
| | FY24 Actuals | | Amended Budget | | Projected Actuals | Revised Budget | Revised Ine-Time | (| Revised Operating | |
| Library | | 3,838,600 | 4,199,800 | | 4,151,600 | 4,329,700 | - | | 4,329,700 | |
| General Fund Total | \$ | 3,838,600 | \$ 4,199,800 | \$ | 4,151,600 | \$ 4,329,700 | \$ - | \$ | 4,329,700 | |
| Total Department | \$ | 3,838,600 | \$ 4,199,800 | \$ | 4,151,600 | \$ 4,329,700 | \$ - | \$ | 4,329,700 | |



FY26 FTE = 27.42 same as FY25

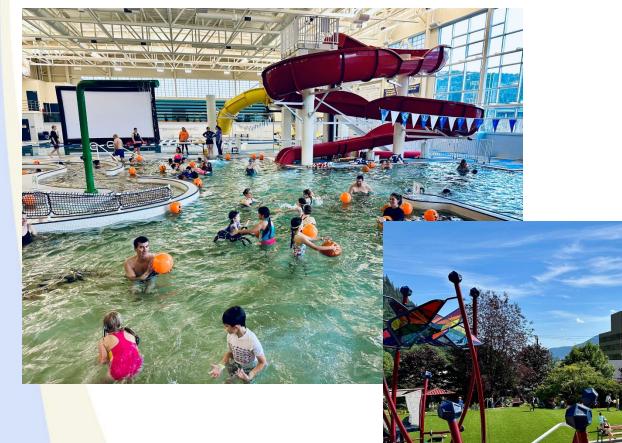






Parks and Recreation

Facilities Management, Parks & Landscape, Youth Services, Parking, Centennial Hall and Recreation (Pools, Field House, Treadwell Arenda, Sports)







Parks and Recreation

| | | FY | 25 | | | | FY26 | |
|----------------------------|--------------|------------------|----|------------|--------------|----|---------|--------------|
| | FY24 | Amended | | Projected | Revised |] | Revised | Revised |
| | Actuals | Budget | | Actuals | Budget | O | ne-Time | Operating |
| Administration | 1,556,800 | 1,540,900 | | 1,577,700 | 1,737,200 | | 4,025 | 1,733,17 |
| Youth Center and Shelter | 1,744,300 | 2,458,900 | | 2,134,500 | 2,636,200 | | - | 2,636,200 |
| Ice Rink | 953,300 | 979,600 | | 947,400 | 986,500 | | 3,500 | 983,000 |
| Aquatics | 2,602,400 | 2,975,100 | | 2,999,100 | 3,063,900 | | 18,225 | 3,045,67 |
| Dimond Park Field House | 368,000 | 478,300 | | 455,300 | 516,100 | | - | 516,100 |
| Parks and Landscape | 3,000,200 | 3,681,300 | | 3,452,200 | 3,387,800 | | - | 3,387,800 |
| Centennial Hall | 605,700 | 695,000 | | 691,800 | 708,700 | | - | 708,700 |
| General Fund Total | 5 10,830,700 | \$ 12,809,100 | \$ | 12,258,000 | \$13,036,400 | \$ | 25,750 | \$13,010,650 |
| | | | | | | | | |
| Facilities Maintenance | 3,166,000 | 4,646,000 | | 4,176,200 | 4,992,100 | | 300,000 | 4,692,100 |
| Internal Service Total | 3,166,000 | \$ 4,646,000 | \$ | 4,176,200 | \$ 4,992,100 | \$ | 300,000 | \$ 4,692,100 |
| Arboretum (Endowment Draw) | 107,300 | 159,200 | | 159,200 | 112,100 | | - | 112,100 |
| Parking | 630,300 | 764,700 | | 804,700 | 1,057,200 | | - | 1,057,200 |
| Special Revenue Total | 5 737,600 | \$ 923,900 | \$ | 963,900 | \$ 1,169,300 | \$ | - | \$ 1,169,300 |
| Total Department | 5 14,734,300 | \$ 18,379,000 | \$ | 17,398,100 | \$19,197,800 | \$ | 325,750 | \$18,872,050 |

FY26 FTE = 107.27 an increase of 1.78 from FY25

.5 FTE Recreation Aide, .48 Assistant Aquatic Instructor, .45 Lifeguard; .35 Recreation Maintenance Worker

General Fund one-time funding for various specialty maintenance and training. Facilities Maintenance one-time funding to Floyd Dryden CIP.



<u>Community Development</u>

| | | FY | 25 | | | l | FY26 | | | |
|-----------------------|-----------------|-------------------|----|----------------------|-----------------------|---------------------|---------|----|----------------------|--|
| | FY24 Actuals | Amended Budget | | Projected Actuals | Revised Budget | Revised One-Time | | (| Revised Operating | |
| Community Development | 3,827,900 | 4,406,800 | | 3,678,500 | 4,127,200 | | <u></u> | | 4,127,200 | |
| General Fund Total | \$ 3,827,900 | \$ 4,406,800 | \$ | 3,678,500 | \$ 4,127,200 | \$ | - | \$ | 4,127,200 | |
| Total Department | \$ 3,827,900 | \$ 4,406,800 | \$ | 3,678,500 | \$ 4,127,200 | \$ | - | \$ | 4,127,200 | |

FY26 FTE = 25.66 same as FY25



15



Interactive Model

Select the category that most appropriately fits your project.



Residential



31

Engineering & Public Works

Section D, Item 3.

Engineering, Transit, Streets, Fleet Maintenance, Recycleworks, Water and Wastewater



Engineering & Public Works

| Section D, | Item 3. |
|------------|---------|
|------------|---------|

| | | FY | 25 | | | FY26 | | | |
|------------------------|------------------|------------------|----|------------|------------------|-----------------|----|------------|--|
| | FY24 | Amended | | Projected | Revised | Revised | | Revised | |
| | Actuals | Budget | | Actuals | Budget | One-Time | | Operating | |
| Engineering | 1,347,600 | 3,988,000 | | 1,810,800 | 1,514,200 | 5,500 | | 1,508,700 | |
| Recycleworks | 1,773,900 | 2,420,500 | | 2,411,200 | 2,480,100 | - | | 2,480,100 | |
| Streets | 6,557,100 | 6,990,400 | | 6,413,600 | 7,054,500 | - | | 7,054,500 | |
| Transit | 7,121,500 | 9,138,100 | | 7,871,000 | 8,389,200 | 25,865 | | 8,363,335 | |
| General Fund Total | \$ 16,800,100 | \$ 22,537,000 | \$ | 18,506,600 | \$ 19,438,000 | \$ 31,365 | \$ | 19,406,635 | |
| Fleet Maintenance | 2,423,200 | 2,685,500 | | 2,425,400 | 2,743,800 | - | | 2,743,800 | |
| Internal Service Total | \$ 2,423,200 | \$ 2,685,500 | \$ | 2,425,400 | \$ 2,743,800 | \$ - | \$ | 2,743,800 | |
| Wastewater* | 12,454,900 | 15,527,700 | | 13,940,100 | 19,364,500 | 4,588,000 | | 14,776,500 | |
| Water* | 3,926,000 | 4,687,100 | | 4,346,100 | 8,473,000 | 3,511,000 | | 4,962,000 | |
| Enterprise Total | \$ 16,380,900 | \$ 20,214,800 | \$ | 18,286,200 | \$ 27,837,500 | \$ 8,099,000 | \$ | 19,738,500 | |
| Total Department | \$ 35,604,200 | \$ 45,437,300 | \$ | 39,218,200 | \$ 50,019,300 | \$ 8,130,365 | \$ | 41,888,935 | |

* Wastewater and Water amounts for FY24 and FY25 exclude transfers to capital projects.

FY26 FTE = 144.18 same as FY25

One-time expenditures for General Fund include training and equipment replacement. One-time expenditures for Wastewater and Water are transfers to Capital Projects.



Police

| | | FY | (25 | | FY26 | | | | | | | | |
|--------------------|------------------|------------------|-----|------------|------------------|----|---------|---------------|--|--|--|--|--|
| | FY24 | Amended | | Projected | Revised | F | Revised | Revised | | | | | |
| | Actuals | Budget | | Actuals | Budget | O | ne-Time | Operating | | | | | |
| Police | 18,764,400 | 21,886,200 | | 20,708,800 | 22,538,400 | | 34,000 | 22,504,400 | | | | | |
| General Fund Total | \$ 18,764,400 | \$ 21,886,200 | \$ | 20,708,800 | \$ 22,538,400 | \$ | 34,000 | \$ 22,504,400 | | | | | |
| | | | | | | | | | | | | | |
| Total Department | \$ 18,764,400 | \$ 21,886,200 | \$ | 20,708,800 | \$ 22,538,400 | \$ | 34,000 | \$ 22,504,400 | | | | | |

FY26 FTE = 97.84 same as FY25

One-time capital expense due to software funded from Marine Passenger Fees



Mayor and Assembly

| | | FY | 25 | | FY26 | | | | | | |
|----------------------|---------------|------------------|----|------------|---------------|-----------------|----|-----------|--|--|--|
| | FY24 | Amended |] | Projected | Revised | Revised | | Revised | | | |
| | Actuals | Budget | | Actuals | Budget | One-Time | 0 | Operating | | | |
| Mayor & Assembly | 1,185,800 | 2,483,800 | | 2,440,400 | 2,003,500 | - | | 2,003,500 | | | |
| Assembly Grants | 11,728,200 | 11,261,600 | | 9,549,100 | 8,530,660 | 1,456,200 | | 7,074,460 | | | |
| General Fund Total | \$ 12,914,000 | \$ 13,745,400 | \$ | 11,989,500 | \$ 10,534,160 | \$ 1,456,200 | \$ | 9,077,960 | | | |
| Total Department | \$ 12,914,000 | \$ 13,745,400 | \$ | 11,989,500 | \$ 10,534,160 | \$ 1,490,200 | \$ | 9,077,960 | | | |

FY26 FTE = 9.0 same as FY25

Operating expenditures include \$542.5K in operating expenses due to Marie Drake operations.







Mayor and Assembly

| | | FY25 | | FY26 | | |
|---|-----------------|-------------------|----------------------|-------------------|---------------------|----------------------|
| Frants Detail | FY24 Actuals | Amended Budget | Projected Actuals | Revised Budget | Revised One-Time | Revised Operating |
| | | | | | | |
| Juneau Economic Development Council | 440,000 | 440,000 | 440,000 | 440,000 | - | 440,000 |
| Juneau Small Business Development Center | 28,500 | 28,500 | 28,500 | 28,500 | | 28,500 |
| JCF Social Service Grants | 1,850,500 | 1,803,900 | 1,803,900 | 1,803,900 | - | 1,803,900 |
| Childcare (AEYC) | 2,330,000 | 2,655,000 | 2,388,300 | 1,846,900 | 133,300 | 1,713,600 |
| TravelJuneau | 1,659,400 | 1,797,700 | 1,797,700 | 1,840,700 | - | 1,840,700 |
| Better Capital City | 723,000 | 555,000 | 555,000 | 655,000 | 100,000 | 555,000 |
| Juneau Festival Committee | 39,500 | 59,000 | 59,000 | - | - | - |
| Douglas Fourth of July | 3,500 | 3,500 | 3,500 | 50,200 | - | 50,20 |
| Parents for a Safe Graduation | 3,000 | 3,000 | 3,000 | 3,500 | - | 3,500 |
| Total Partner Agencies | \$ 7,279,400 | \$ 7,698,600 | \$ 7,431,900 | \$ 6,870,700 | \$ 233,300 | \$ 6,637,40 |
| | ~~~~~ | | | | | |
| Sealaska Heritage - Celebration | 30,000 | - | - | 30,000 | - | 30,00 |
| Housing First | 1,400,000 | - | - | - | - | - |
| Franklin Dock Enterprises, LLC | 159,800 | 180,000 | 180,000 | 180,000 | - | 180,00 |
| Alaska Juneau (AJ) Dock, LLC | 160,000 | 180,000 | 180,000 | 180,000 | - | 180,00 |
| Clean Technology Tourism Revolving Loan Program | - | 1,000,000 | - | 1,000,000 | 1,000,000 | - |
| Mobile Data Purchase | - | 100,000 | 100,000 | - | - | - |
| Fourism Best Management Practices | 24,900 | 44,200 | 44,200 | 47,000 | - | 47,00 |
| Downtown Business Association | 130,000 | 130,000 | 130,000 | - | - | - |
| Jniversity of Alaska Southeast - Whale Health Study | - | 160,000 | 160,000 | - | - | - |
| NOAA - Statter Harbor Signage | - | 25,000 | 25,000 | - | - | - |
| St. Vincent de Paul | - | 35,000 | 35,000 | - | | - |
| luneau Mountain Bike Alliance | - | 40,000 | 40,000 | - | | - |
| Heat Smart | 149,100 | 668,800 | 222,900 | 222,900 | 222,900 | - |
| Gastineau Human Services - Low Income Housing | 2,000,000 | 500,000 | 500,000 | - | - | - |
| The Glory Hall | - | - | - | - | - | - |
| Sealaska Heritage - STEAM Makerspace | 320,000 | 500,000 | 500,000 | - | - | - |
| The Rock Dump | 50,000 | - | - | - | - | - |
| Juneau Nordic Ski Club | 25,000 | - | - | - | - | - |
| Community Grants Total | \$ 4,448,800 | \$ 3,563,000 | \$ 2,117,100 | \$ 1,659,900 | \$ 1,222,900 | \$ 437,00 |

CITY AND BOROU JUNE 36 ALASKA'S CARITAL CITY

Total Grants \$ 11,728,200 \$ 11,261,600 \$ 9,549,000 \$ 8,530,600 \$ 1,456,200 \$ 7,074,400

Administration

Section D, Item 3.

City Manager, City Clerk, Lands & Resources, IT and Emergency Management



Administration

Section D, Item 3.

| | | FY | 25 | | | | | FY26 | |
|------------------------|-----------------|------------------|----|-----------|-----|-----------|----|-----------|------------------|
| | FY24 | Amended |] | Projected |] | Revised |] | Revised | Revised |
| | Actuals | Budget | | Actuals | | Budget | O |)ne-Time | Operating |
| City Manager | 2,944,100 | 3,779,500 | | 3,449,600 | | 4,113,900 | | 100,000 | 4,013,900 |
| City Clerk | 798,900 | 942,900 | | 893,700 | | 971,800 | | - | 971,800 |
| Information Technology | 4,114,400 | 4,680,800 | | 4,336,900 | | 4,849,800 | | - | 4,849,800 |
| General Fund Total | \$ 7,857,400 | \$ 9,403,200 | \$ | 8,680,200 | \$ | 9,935,500 | \$ | 100,000 | \$ 9,835,500 |
| Lands | 699,700 | 1,367,700 | | 1,098,200 | | 3,457,100 | | 1,472,000 | 1,985,100 |
| Special Revenue Total | \$ 699,700 | \$ 1,367,700 | \$ | 1,098,200 | \$ | 3,457,100 | \$ | 1,472,000 | \$ 1,985,100 |
| | | | | | | | | | |
| Total Department | \$ 8,557,100 | \$ 10,770,900 | \$ | 9,778,400 | \$1 | 3,392,600 | \$ | 1,572,000 | \$ 11,820,600 |

FY26 FTE = 35.60 an increase of 2.25 from FY25 City Manager's Office has the FTE and one-time increases for communication strategies.

Lands one-time includes \$722K for Floyd Dryden CIP and the remainder is Lands CIP Lands operational increase is due to Floyd Dryden \$717K



Education

| | | FY | (25 | | FY26 | | | | | | |
|--------------------|------------------|------------------|-----|------------|---------------|----|--------|---------------|--|--|--|
| | FY24 | Amended | | Projected | Revised | Re | evised | Revised | | | |
| | Actuals | Budget | | Actuals | Budget | On | e-Time | Operating | | | |
| Instructional | 56,296,000 | 67,827,400 | | 67,692,300 | 78,734,700 | | - | 78,734,700 | | | |
| Non Instructional | 25,395,700 | 17,570,000 | | 17,570,000 | 16,242,800 | | - | 16,242,800 | | | |
| General Fund Total | \$ 81,691,700 | \$ 85,397,400 | \$ | 85,262,300 | \$ 94,977,500 | \$ | - | \$ 94,977,500 | | | |
| Total Department | \$ 81,691,700 | \$ 85,397,400 | \$ | 85,262,300 | \$ 94,977,500 | \$ | - | \$ 94,977,500 | | | |

CBJ's instructional limit is increasing by \$570K which is a <u>COST SHIFT</u> from the State to CBJ and does not increase funding for JSD.

Superintendent Hauser will present the full JSD Budget later today.



Eaglecrest

Section D, Item 3.

| | FY25 | | | | | | FY26 | | | | | | |
|--------------------------------|-----------------|----|-----------|----|-----------|----|-------------|----|---------|----|-------------|--|--|
| | FY24 | | Amended | | Projected | | Revised | F | Revised | | Revised | | |
| | Actuals | | Budget | | Actuals | | Budget | 0 | ne-Time | (| Operating | | |
| General Fund Support | 1,055,500 | | 1,448,800 | | 1,448,800 | | 930,000 | | - | | 930,000 | | |
| Other Revenue | 2,573,600 | | 2,852,000 | | 2,435,300 | | 2,856,700 | | - | | 2,856,700 | | |
| Revenue Total | \$ 3,629,100 | \$ | 4,300,800 | \$ | 3,884,100 | \$ | 3,786,700 | \$ | - | \$ | 3,786,700 | | |
| Expenditures | 3,876,800 | | 4,310,100 | | 4,223,700 | | 6,559,900 | | 235,000 | | 6,324,900 | | |
| Eaglecrest Fund Balance Impact | \$ (247,700) | \$ | (9,300) | \$ | (339,600) | \$ | (2,773,200) | \$ | - | \$ | (2,538,200) | | |

FY26 FTE = 40.42 an increase from FY25 of 6.43 FTEs One-time expenditures include a snowcat and snow plow replacement that was not in the fleet replacement schedule.

FY25's general fund support included one-time funding of \$518,800

General Manager Cimmons will present Eaglecrest's FY26 budget request later today.

The Assembly will need to determine how to resolve the structural balance issue of Eaglecrest in the context of their full request and other funding requests presented to the Assembly.



<u>Airport</u>

| | | FY | 25 | | | | FY26 | | |
|---------------------------|-------------------|-------------------|----|-------------|-------------------|----|---------|------|-------------|
| | FY24 | Amended | | Projected | Revised | F | Revised |] | Revised |
| | Actuals | Budget | | Actuals | Budget | 0 | ne-Time | 0 | perating |
| Expenses | 15,085,600 | 13,140,800 | | 13,177,400 | 13,631,100 | | - | - | 13,631,100 |
| Enterprise Fund Total | \$ 15,085,600 | \$ 13,140,800 | \$ | 13,177,400 | \$ 13,631,100 | \$ | - | \$ 1 | L3,631,100 |
| Revenue | 11,623,200 | 11,192,100 | | 12,788,600 | 10,760,000 | | - | - | 10,760,000 |
| Fund Balance Impact | \$ (3,462,400) | \$ (1,948,700) | \$ | (388,800) | \$ (2,871,100) | \$ | - | \$ | (2,871,100) |
| Impact to: | | | | | | | | | |
| Debt Service Reserve | (2,285,000) | (2,395,000) | | (2,395,000) | (2,515,000) | | - | | (2,515,000) |
| Capital Reserve | - | 211,400 | | 211,400 | - | | - | | - |
| Unrestricted Fund Balance | (1,177,400) | 234,900 | | 1,794,800 | (356,100) | | - | | (356,100) |

FY26 FTE = 39.2 and increase of 2.0 FTEs from FY25



Docks & Harbors

Section D, Item 3.

| | | FY | 25 | | FY26 | | | | | | |
|------------------------|-----------------|-----------------|----|-----------|---------------|-----------------|----|-----------|--|--|--|
| | FY24 | Amended | | Projected | Revised | Revised | | Revised | | | |
| | Actuals | Budget | | Actuals | Budget | One-Time | | Operating | | | |
| Docks | 2,433,100 | 2,845,900 | | 2,602,100 | 3,575,200 | 545,000 | | 3,030,200 | | | |
| Harbors | 5,048,800 | 5,375,200 | | 5,208,900 | 9,471,700 | 3,950,000 | | 5,521,700 | | | |
| Enterprise Funds Total | \$ 7,481,900 | \$ 8,221,100 | \$ | 7,811,000 | \$ 13,046,900 | \$ 4,495,000 | \$ | 8,551,900 | | | |
| Total Department | \$ 7,481,900 | \$ 8,221,100 | \$ | 7,811,000 | \$ 13,046,900 | \$ 4,495,000 | \$ | 8,551,900 | | | |

FY26 FTE = 37.7 same as FY25

Port Director Uchytil will present Docks and Harbors FY26 budget request later today.



Bartlett Regional Hospital

| Section D, | Item 3. |
|------------|---------|
|------------|---------|

| | | FY | 25 | | | | | FY26 | |
|--|-------------------|--------------------|----|----------------|-----|----------------|----|-----------|---------------|
| | FY24 | Amended | | Projected | | Revised | | Revised | Revised |
| | Actuals | Budget | | Actuals | | Budget | C |)ne-Time | Operating |
| Expenses - Operating | 134,446,900 | 150,101,300 | | 143,102,600 | 1 | 53,548,500 | | 667,000 | 152,881,500 |
| Expenses - Capital | 2,074,000 | 8,900,000 | | 8,900,000 | | 3,000,000 | | 3,000,000 | - |
| Enterprise Fund Total | \$ 136,520,900 | \$ 159,001,300 | \$ | 152,002,600 | \$1 | .56,548,500 | \$ | 3,667,000 | \$152,881,500 |
| | | | | | | | | | |
| General Fund Support | 2,000,000 | 200,000 | | 200,000 | | 200,000 | | - | 200,000 |
| Revenue | 152,861,300 | 146,633,200 | | 157,715,500 | 1 | .57,991,100 | | - | 157,991,100 |
| Revenue Total | \$ 154,861,300 | \$ 146,833,200 | \$ | 157,915,500 | \$1 | 58,191,100 | \$ | - | \$158,191,100 |
| Fund Balance Impact | \$ 18,340,400 | \$ (12,168,100) | \$ | 5,912,900 | \$ | 1,642,600 | | | |
| Impact to: | | | | | | | | | |
| Debt Service Reserve Available Fund Balance | - 18,340,400 | - (12,168,100) | | - 5,912,900 | | - 1,642,600 | | | |

FY26 FTE = 638.0 a decrease of 75.0 FTEs from FY25

Bartlett's FY26 budget request will be presented later today.



<u>Significant One-Time Funding</u>

Section D, Item 3.

Expenditures – General Government

- \$3,300,000 Facility Improvements
 - 482,700 Comprehensive Plan Update
 - 222,900 Heat Smart (as approved in FY25)
 - 133,300 AEYC Parents as Teachers (as approved in FY25)
 - 100,000 Communication Strategy Website Redesign
 - 100,000 Alaska Committee Window Replacement

<u>\$4,338,900</u> TOTAL



Section D, Item 3.

Risks to Budget Position

- Collective Bargaining Agreements not final
 Community Needs
 Federal Funding Uncertainty
 - Disaster Reimbursements
 - Grants

4.State Funding Uncertainty 5.Federal Policy Impacts

- Unemployment locally & nationally
- Tariffs
- Recession



Section D, Item 3.

Federal Funding Update

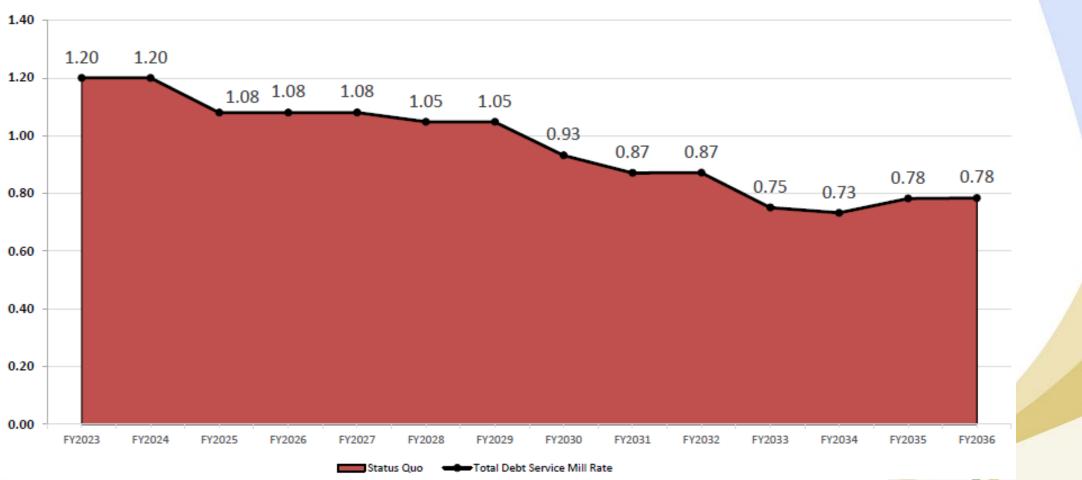
Intentionally left blank for printing as the landscape is constantly shifting.



Debt Service - Bonds

City and Borough of Juneau Status Quo Forecast of Debt Service Mill Rate





CITY AND BOROU JUNEA 47 ALASKA'S CAPITAL CITY

Section D, Item 3.

Section D, Item 3.

Questions before we move into Revenue?





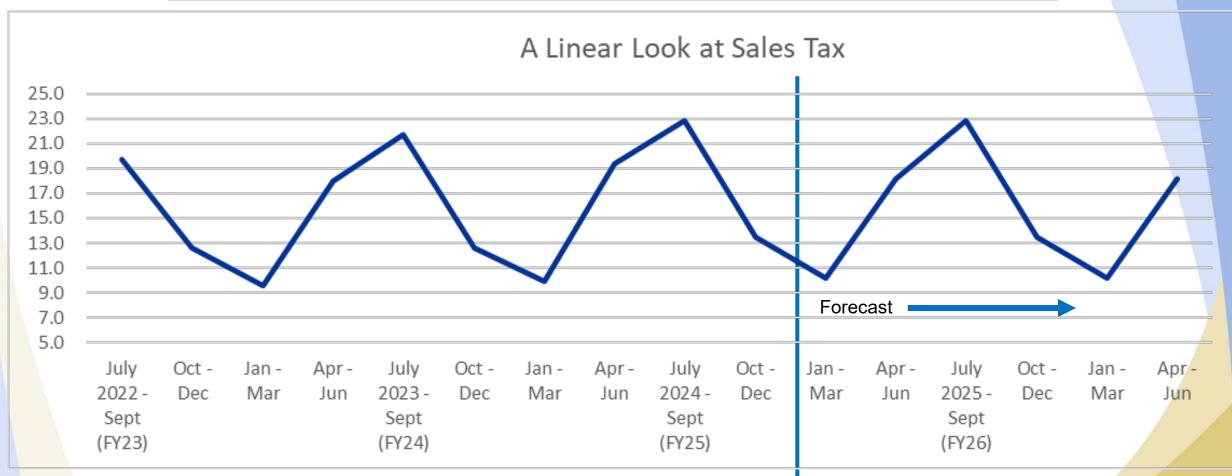
Section D, Item 3.

1.Less aggressive Sales Tax for FY25 and FY262.Tobacco Tax forecasted reduction3.Property Values – stable



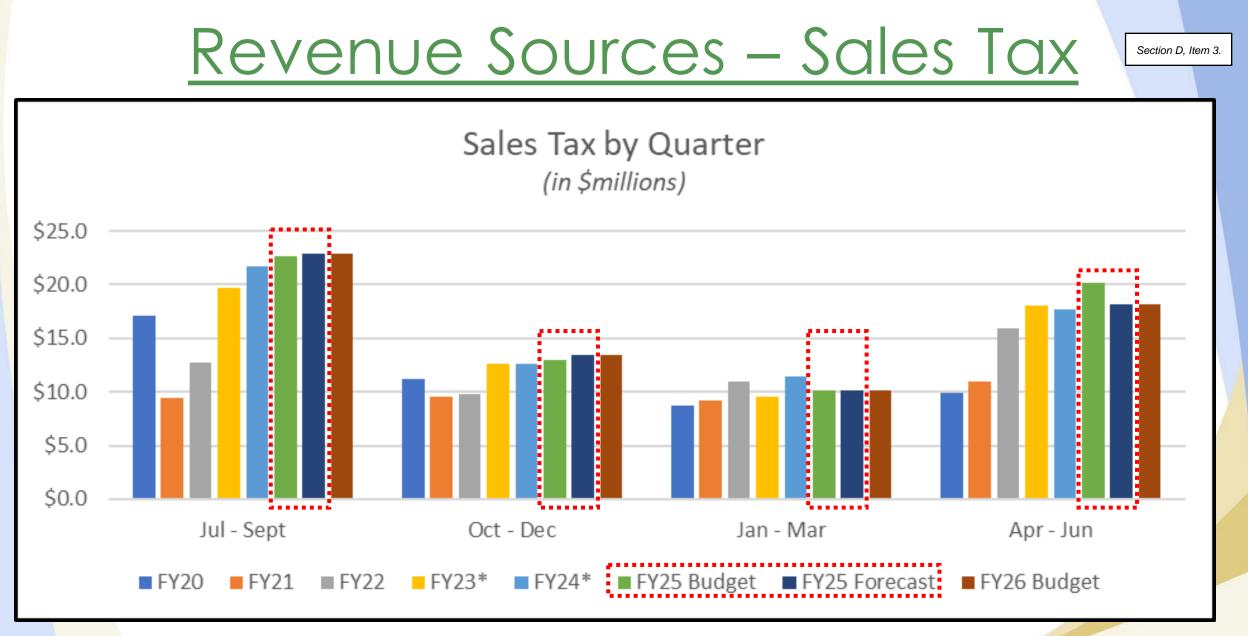
<u>Revenue Sources – Sales Tax</u>

Section D, Item 3.



* FY23 and FY24 corrected for error that crossed fiscal years to show trends.





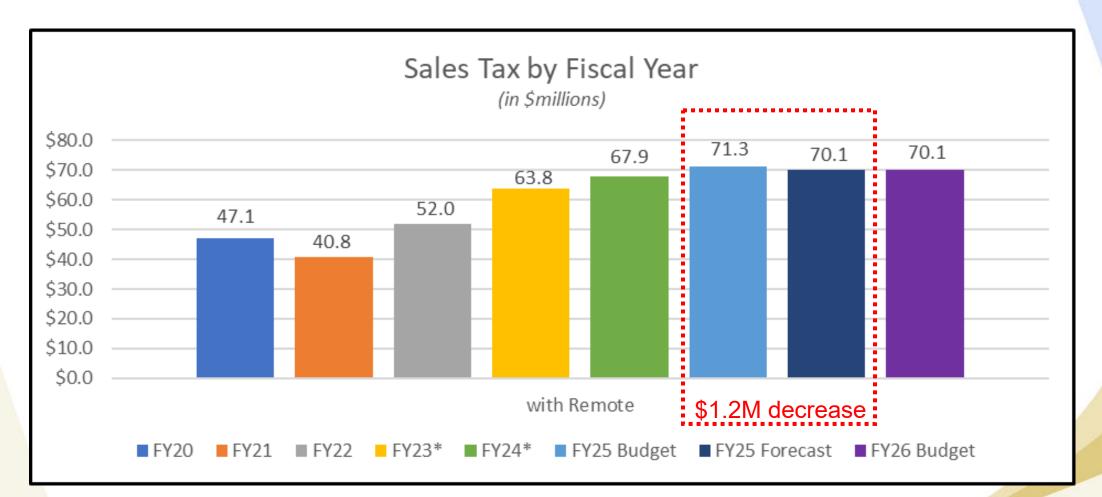
* FY23 and FY24 corrected for error that crossed fiscal years to show trends.



<u>Revenue Sources – Sales Tax</u>

Section D, Item 3.

(Includes Remote Sellers)



* FY23 and FY24 corrected for error that crossed fiscal years to show trends.



Revenue Sources – Other Taxes Section D, Item 3.

Other Sales Related Taxes (in \$ millions) \$14.00 \$12.00 \$10.00 \$8.00 \$6.00 \$4.00 \$2.00 \$0.00 FY22 FY23 FY24 FY25 Budget FY25 Forecast FY26 Budget Remote Sellers 2.65 3.60 5.30 5.30 4.50 5.30 Hotel-Bed 2.58 3.20 3.42 3.29 3.46 3.46 Liquor 1.05 1.24 1.30 1.34 1.26 1.27 Marijuana 0.39 0.44 0.46 0.44 0.42 0.44 Tobacco Excise 2.91 2.86 2.46 2.86 2.56 2.51

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Section D, Item 3.

Assessed Valuations

| Taxable Assessed Valuation | FY 2025 Valuation (2024 Values) | FY 2026 Valuation (2025 Values) |
|-------------------------------|------------------------------------|------------------------------------|
| Roaded | \$ 5,959,767,803 | \$ 6,017,747,186 |
| Roaded without Fire | 36,012,383 | 38,866,953 |
| Non-Roaded | 552,043,876 | 510,361,777 |
| Total | \$ 6,547,824,062 | \$6,566,975,916 |

Increase of \$19,151,854 or 0.3% increase



Operating Revenue & Expenditur Section D, Item 3.

General Fund (including sales tax)

| \$197,444,234 | FY26 Operating Expenses |
|---------------|---|
| 1,738,200 | Anticipated savings throughout year (increased from \$1M in FY25) |
| \$195,706,034 | Recurring Expenses |
| | |
| \$195,706,034 | Recurring Revenue with 10.19 mill rate 0.3% valuation growth |

FY25 Operating Expenses = \$194,793,424

FY25 Final Mill Rate adopted = 10.04 Debt Service of 1.08 included



Unrestricted General Fund Balances.

General Government

| | Unrestricted Balance | Restricted Balance | TOTAL |
|--|-----------------------------|---------------------------|--------------|
| FY2024 Ending Balance | 32,810,862 | 19,060,000 | 51,870,862 |
| | | | |
| FY2025 Adopted Budget Ending Balance | 16,894,362 | 20,060,000 | 36,954,362 |
| | | | |
| FY25 Projected Revenue | 197,780,529 | | |
| FY25 Projected Expenditures | (211,647,029) | | |
| FY25 Glacier Outburst Flood Study | | (1,000,000) | |
| FY25 Glacier Outburst Flood Levee Barriers | (2,698,000) | (2,000,000) | |
| FY25 Glacier Outburst Flood Response | (150,000) | (505,000) | |
| Investment Income Above Estimates | 4,000,000 | | |
| Sales Tax Revenue Below Estimates | (1,200,000) | | |
| FY25 Grant and other Revenue Increases | 1,904,714 | | |
| FY25 Property Tax Reduction (Certified Roll, Exemptions, Disaster) | (1,089,900) | | |
| Anticipated Personnel Services Lapse | 4,500,000 | | |
| Anticipated Non-Personnel Services Lapse | 750,000 | | |
| FY25 Supplemental Appropriations | (2,885,025) | | |
| Change in Fund Balance | (10,734,711) | (3,505,000) | (14,239,711) |
| FY25 Projected Ending Balance | 22,076,151 | 16,555,000 | 38,631,151 |
| (FY24 Ending Balance minus Change in Fund Balance) | | | |

Unrestricted General Fund Balancesers

General Government

| | Unrestricted Balance | Restricted Balance | TOTAL |
|--|----------------------|---------------------------|-------------|
| FY25 Projected Ending Balance | 22,076,151 | 16,555,000 | 38,631,151 |
| (FY24 Ending Balance minus Change in Fund Balance) | | | |
| Facility/Tenant Improvements | (3,300,000) | | |
| Comprehensive Plan Update | (482,700) | | |
| FY25 Decision - Heat Smart FY26 Amount | (222,900) | | |
| FY25 Decision - AEYC Parents as Teachers | (133,300) | | |
| Communications Strategy: Website Redesign | (100,000) | | |
| Alaska Committee Window Replacement | (100,000) | | |
| Departmental One-Time Costs | (98,600) | | |
| FY26 Anticipated Savings | (1,738,200) | | |
| Change in Fund Balance | (6,175,700) | - | (6,175,700) |
| FY26 Projected Ending Balance | 15,900,451 | 16,555,000 | 32,455,451 |

By resolution, Restricted Budget Reserve balance should be:

26,157,000



Hotel-Bed Tax Fund

| | | FY | _ | FY26 | |
|-----------------------------------|-----------------|-----------------|-----------------|-----------|-----------|
| | FY24 | Amended | Projected | . <u></u> | Revised |
| | Actuals | Budget | Actuals | | Budget |
| Interdepartmental Charges | 58,800 | 94,500 | 94,500 | | 86,100 |
| Centennial Hall | 605,700 | 695,000 | 695,000 | | 708,700 |
| Short-Term Rental Data Collection | 20,000 | 20,000 | 20,000 | | 25,000 |
| TravelJuneau | 1,200,000 | 1,267,900 | 1,267,900 | | 1,267,900 |
| Debt Service | 229,200 | 297,600 | 297,600 | | 463,600 |
| Transfer to Affordable Housing | - | 1,075,500 | 1,075,500 | | 603,400 |
| Total Expenditures | \$ 2,113,700 | \$ 3,450,500 | \$ 3,450,500 | \$ | 3,154,700 |
| | | | | | |
| Hotel Tax Revenue | 3,426,500 | 3,290,000 | 3,460,000 | | 3,460,000 |
| Total Revenue | \$ 3,426,500 | \$ 3,290,000 | \$ 3,460,000 | \$ | 3,460,000 |
| | | | | | |
| Beginning Reserve Balance | - | 532,200 | 532,200 | | 1,003,500 |
| Fund Balance Change | 532,200 | 433,500 | 471,300 | | 305,300 |
| Centennial Hall Reserve | \$ 532,200 | \$ 965,700 | \$ 1,003,500 | \$ | 1,308,800 |
| _ | | | | | |
| Beginning Fund Balance | 145,700 | 926,300 | 926,300 | | 464,500 |
| Fund Balance Change | 780,600 | (594,000) | (461,800) | | - |
| Hotel Tax Fund Balance | \$ 926,300 | \$ 332,300 | \$ 464,500 | \$ | 464,500 |



Section D, Item 3.

Affordable Housing Fund

| | | | FY | | FY26 | | |
|---------------------------------|--------------|---------|-----------|-----------|-----------|---------|-----------|
| | FY24 | Amended | | Projected | | Revised | |
| | Actuals | | Budget | | Actuals | | Budget |
| Interdepartmental Charges | 25,800 | | 40,700 | | 40,700 | | 56,500 |
| Accessory Dwelling Units | 6,000 | | 216,000 | | - | | 216,000 |
| Manufactured Home Loans | 7,500 | | 30,000 | | 30,000 | | 30,000 |
| Competitive Grants/Loans | 2,823,700 | | 4,100,000 | | 4,100,000 | | - |
| Transfer to General Fund | 1,000,000 | | - | | - | | - |
| Total Expenditures | \$ 3,863,000 | \$ | 4,386,700 | \$ | 4,170,700 | \$ | 302,500 |
| | | | | | | | |
| Loan Repayments & Interest | 4,300 | | 15,200 | | 29,200 | | 53,200 |
| Transfer from General Fund | 1,600,000 | | 2,000,000 | | 2,000,000 | | - |
| Transfer from Hotel Tax Fund | - | | 1,075,500 | | 1,075,500 | | 603,400 |
| Transfer from Sales Tax Fund | - | | 500,000 | | 500,000 | | 1,000,000 |
| Total Revenue | \$ 1,604,300 | \$ | 3,590,700 | \$ | 3,604,700 | \$ | 1,656,600 |
| | | | | | | | |
| Beginning Fund Balance | 4,215,800 | | 1,957,100 | | 1,957,100 | | 1,391,100 |
| Fund Balance Change | (2,258,700 |) | (796,000) | | (566,000) | | 1,354,100 |
| Affordable Housing Fund Balance | \$ 1,957,100 | \$ | 1,161,100 | \$ | 1,391,100 | \$ | 2,745,200 |



Section D, Item 3.

Budget-Cycle Decisions

- 1. Refunding of Restricted Budget Reserve
- 2. Sobering Center
- 3. Cold Weather Emergency Shelter
- 4. Engineering/Public Works 0.4 FTE and Equipment Purchase for Fish Creek Rd Maintenance
- 5. Recycleworks \$71K for junked vehicle contract increase
- 6. Parks .5 FTE Increase for Park Ranger
- 7. Law 1.0 FTE Increase for Office Assistant
- 8. Juneau School District \$75K outside the cap increase



Section D. Item 3.

Budget-Cycle Decisions

- 9. Eaglecrest
 - Incremental Requests
- Fund Balance Resolution
 10.Utility Rates
 11.Bond Issuances



Section D. Item 3.



Section D, Item 3.

General Fund recurring expenditure growth – 0.005% \$ 195,706,034 – FY26 \$ 194,793,424 – FY25

Unknown – impact of collective bargaining agreements Balanced recurring budget with 10.19 mill rate



FY 2026 Proposed Budget

Questions???

Next up:

- Capital Improvement Projects
- Passenger Fee Plan
- Lunch
- Eaglecrest
- Docks & Harbors
- BRH
- JSD
- Airport
- Closing out today



Section D. Item 3.

FY 2026 CAPITAL IMPROVEMENT PROGRAM



Prepared for the Assembly Finance Committee April 5, 2025



Section D. Item 4.

The Capital Improvement Program

Capital Improvement Program (CIP)

- The CIP is the overarching strategic plan for improving public infrastructure of Juneau.
- The CIP is a plan of capital improvements proposed for a 6-year period, with estimated costs of each improvement.
- The 6-year CIP is revised annually for the City Budget to reflect the changes in priorities that have emerged since the last CIP.
- A Capital Improvement Project is a major, non-recurring budget item that results in a fixed asset (road, water / sewer utility, building, park, trail, sportsfield, etc.)
- Six Year Plan Project estimates and priorities are more refined the closer to the current year.
- Only the upcoming Fiscal Year (2026 in this case) projects are funded.



The CIP Timeline

- October: Engineering solicits prioritized CIP nominations from departments and offers assistance on scoping and cost estimation.
- December: Finance provides revenue projections for Sales Tax funded CIP categories, which dictate available funding for priorities.
- January: Draft CIP resolution introduced at PWFC
- March: Six-year CIP reviewed at PWFC. This is the large book that includes appropriating resolution for current year, 6-year plan, and unfunded department priorities.
- April May: Review by Assembly Finance Committee, Planning Commission, and Systemic Racism Review Committee
- April 30 Special Assembly Meeting Public Hearing Opportunity for the Public to Comment on the CIP
- June 15th: Charter deadline to pass CIP



Section D. Item 4.

Section D, Item 4.

CIP Funding Categories

- Voter Approved 3% Sales Tax
 - General Sales Tax \$6.7227 million
 - Areawide Street Sales Tax \$11.72 million
- Voter Approved Special 1% Sales Tax \$14.66 million
- Marine Passenger Fees
 - Marine Passenger Fees \$2.0 million
 - Port Development Fees \$3.0 million
 - State Marine Passenger Fees \$7.691 million
- Enterprise Funds



Voter Approved 3% Sales Tax

- Voter information from approved 3% Sales tax Oct. 2021
- Approved through June 30, 2027
 - 1% police, fire, street maintenance, snow removal, EMT/ambulance service, parks and recreation, libraries and other general purposes. (general government operations - combined with the permanent 1%)
 - 1% for capital improvements to roads, drainage, retaining walls, sidewalks, stairs, and other capital improvements
 - Areawide Street Sales Tax for FY25 CIP \$11.72 million
 - 1% for capital improvements, an emergency budget reserve, and other general public services.
 - General Sales Tax for FY25 CIP \$6.7227 million



General Sales Tax Funds: \$12.0 million

- Eaglecrest
- Manager's Office
 - Emergency Services Grants Coordination
 - Zero Waste
 - CDD Comprehensive Plan Update
 - Tenant Improvements
 - Outburst Flooding Improvements and Agency Coordination
- Parks and Recreation and Facilities Maintenance
 - Deferred Building Maintenance
 - Parks and Playgrounds
 - Sportsfields
 - Trails
 - Off-Road Vehicle Park and Trails



Areawide Street Sales Tax: \$11.8 million

Street Maintenance Projects

- Some priorities driven by Street Dept. maintenance
- Other priorities driven by utility (Water or Wastewater) maintenance
- Proposal to fund Water and Wastewater Utility work to allow Street Maintenance projects to move forward – Water and Wastewater Utilities are unable to fund these projects due to limited funds

Miscellaneous Projects as Funding Needs Identified

- Transit Matching funds for Fed Transit Grant for charging infrastructure and upgrades at the Bus Barn.
- Juneau Douglas North Crossing Project
- Zero Waste



Voter Approved Special 1% Sales Tax

- Voter Approved 1% Sales Tax funding Oct 2023 to Sept 2028 - \$12 million estimated per year
 - Projects approved by voters. Funding schedule set by the Assembly Finance Committee
 - Increase in annual sales tax projection adds \$2.66 million to FY26
 - \$500k additional to Childcare
 - \$2.16 million to Floyd Dryden and Marie Drake



Section D, Item 4.

Allocation of Voter Approved 1% Sales Tax Projects FY24 - 29

Proposition 3 from October 2022 Ballot

| [| in \$Million | | | | | | | | | |
|--|-------------------|------------------------|------|-------|-------|------|------------------------|-------|--|--|
| | Funds Assigned | rem FY24 (9 months) | FY25 | FY 26 | FY 27 | FY28 | rem FY29 (3 months) | TOTAL | | |
| Project/Expenditure Name: | | | | | | | | | | |
| CBJ Building Maintenance Projects | 11.5 | 2 | 2.5 | 2.35 | 2 | 1.65 | 1 | 11.5 | | |
| Affordable Housing Fund | 4.15 | | 0.5 | 1 | 0.75 | 1.15 | 0.75 | 4.15 | | |
| Childcare Funding | 2.5 | 0.4 | 0.5 | 0.5 | 0.5 | 0.6 | | 2.5 | | |
| Parks & Recreation Major Maintenance & Repairs | 5 | 0.75 | 1 | 1 | 1 | 1 | 0.25 | 5 | | |
| CCFR Ladder Truck Replacement | 1.2 | 1.2 | | | | | | 1.2 | | |
| North SOB Parking | 5 | | | 1.15 | 2.5 | 0.4 | 0.95 | 5 | | |
| School District Facility Funding | 5 | 0.75 | 1 | 1 | 1 | 1 | 0.25 | 5 | | |
| Telephone Hill Redevelopment | 2 | 0.5 | 1 | 0.5 | | | | 2 | | |
| JPD Radio System Replacement | 2 | 0.5 | | 1.5 | | | | 2 | | |
| Lemon Creek Multi-Modal Path | 1.5 | | | | 1.5 | | | 1.5 | | |
| Information Technology | 3 | | | 0.75 | 0.75 | 1.5 | | 3 | | |
| Waterfront Museum | 2 | 0.3 | | | 1 | 0.7 | | 2 | | |
| Street Maintenance Shop Bays | 2 | | 2 | | | | | 2 | | |
| Pederson Hill Development | 1.85 | | | 1.85 | | | | 1.85 | | |
| Harbor Projects/Grant Match | 6.5 | 2.6 | 3.5 | 0.4 | | | | 6.5 | | |
| Gastineau Avenue Widening & Turn Around | 4 | | | | 1 | 3 | | 4 | | |
| Restricted Budget Reserve | 1 | | | | | 1 | | 1 | | |
| Total Requests: | 60.2 | 9 | 12 | 12 | 12 | 12 | 3.2 | 60.2 | | |



Section D, Item 4.

Marine Passenger Fees

- Project Nomination process through the City Manager's Office
- Proposed projects and funding to be reviewed today and as part of the FY26 Budget Process.



Section D, Item 4.

Enterprise Funds

- Departments that generate revenue
- Contribute to CIP based on their available funds and their priorities
 - Bartlett Regional Hospital (BRH)
 - Docks and Harbors
 - Lands and Resources
 - Water, Wastewater Utilities
 - Note: due to limited Utilities' funds, use of Street Sales Tax funding has been proposed to allow Street Reconstruction projects to move forward efficiently



Unscheduled Funding

- Speculative funding requests that would require an appropriation of the funding when it becomes available:
 - Grant funding requests
 - Airport Projects- FAA Grant funding
 - Capital Transit FTA Bus Barn Charging and improvement grants
 - Harbors ADOT Harbors Grants Echo Cove, Aurora Harbor drive down float
 - Parks and Rec –ORV Park Grant, Savikko Restrooms
 - Managers NOAA Habitat Restoration Grant Mendenhall River
 - School District Renew American Schools HVAC Upgrades
 - Project with special needs without identified funding source
 - Public Works Upper Jordan Creek Sediment Control
 - Public Works Highlands Storm Drain Repairs



Section D, Item 4.

Project Selection for Funding

- Priority lists provided by each department
 - ENG does not rank or prioritize projects
 - More project requests than available funding
 - ENG works with each department to identify specific priorities that will fit within available funding limits
 - Unfunded project priorities moved to next fiscal year in the 6-year priority list



Project Proposed for Funding in FY2026 CIP

The Proposed Projects for Funding in the FY2026 CIP are listed in the CIP Resolution.

 Descriptions and details for the Proposed FY2026 Projects are on the pages following the FY2026 CIP Resolution.



Section D, Item 4.

FY26 CIP is Mostly Infrastructure Maintenance

- \$33.1 Million in Sales Tax funded CIP projects
 - Highlights
 - \$1.0 million each for Affordable Housing Fund and Childcare
 - \$460k Specifically Identified for Green and Sustainability projects Zero Waste Program, Juneau Renewable Energy Strategy (JRES), and Capital Transit Electric Bus Charging infrastructure
 - Standalone Maintenance CIPs <u>ALSO</u> incorporate sustainability improvements
 - Street reconstructions upgrade street lighting with LED fixtures
 - Deferred Maintenance projects evaluate the most sustainable opportunities within available budget
- \$22.01M (67%) of Sales Tax funding goes to CBJ Infrastructure Maintenance and Repairs



Questions?

Thank you







MEMORANDUM

| DATE: | March 24, 2025 |
|-------|---|
| TO: | Assembly Finance Committee |
| FROM: | Alexandra Pierce, Visitor Industry Director |

SUBJECT: Marine Passenger Fee Budget

This memo provides an overview of the passenger fee process. There are three components to what we collectively refer to as "passenger fees": CBJ's \$5 Marine Passenger Fee and \$3 Port Development Fee and the State \$5 Commercial Passenger Vessel Excise Tax (CPV). This is actually a \$34.50 tax, of which Juneau receives a \$5 allocation. Not all ports collect passenger fees, but the first seven ports of call for a ship over 250 passengers receive \$5 in State CPV.

All ports fund tourism infrastructure through a combination of passenger and port fees. When we talk about passenger fees, we tend to lump all these pots of money together, but both the lawsuit and public process focus on MPF only. CBJ's ordinance requires staff to solicit MPF suggestions in December and then put the proposed budget out for public review before it goes to the Assembly for adoption along with the Manager's budget.

Southeast Alaska visitor numbers will stay relatively flat between 2024 and 2026, largely as a result of Juneau's ship and passenger limits. The scheduled lower berth capacity is estimated to be 1.63 million visitors for the summer 2025 season.

Using Passenger Fees under the settlement agreement

In 2019, CBJ and CLIA settled a lawsuit over CBJ's use of passenger fees. The settlement agreement, included in the packet, provides guidance on where and how passenger fees are used. Under the settlement agreement, fee usage is dependent on proximity to the ship and determined by a mapped area. We are able to use passenger fees in Zone A for services and infrastructure. In Zone B, we are required to discuss passenger fee usage at an annual meeting with CLIA. Projects outside Zone B are also subject to consultation with CLIA.

The settlement agreement requires us to meet annually to "discuss in good-faith any new proposed projects and services for which Fees are sought to be expended in the following Fiscal Year with the ultimate decision resting with the Assembly." We have agreed to settle disputes over expenditures of fees through direct discussions, escalating to non-binding mediation before resorting to mitigation. This year, CLIA proposed a timeline and process for review, rather than a formal meeting. CBJ granted this request. A budget was submitted to CLIA in January, and a response was received on February 14. The response is included in the packet.

Funding

Here is how that forecast for visitation translates to passenger fee revenue in FY25 and FY26:

| | | ΡΑΧ | | MPF | PDF | State CPV* | | Total |
|-----------------------|------------|--------------|-----|-------------|-----------------|-----------------|----|------------|
| CY2024 Jul/Aug/Sept | FY2025 | 990,000 | \$ | 4,950,000 | \$ 2,970,000 | \$ 8,250,000 | \$ | 16,170,000 |
| CY2025 April/May/June | FY2025 | 660,000 | \$ | 3,300,000 | \$ 1,980,000 | | \$ | 5,280,000 |
| CY2025 Jul/Aug/Sept | FY2026 | 990,000 | \$ | 4,950,000 | \$ 2,970,000 | \$ 8,250,000 | \$ | 16,170,000 |
| CY2026 April/May/June | FY2026 | 660,000 | \$ | 3,300,000 | \$ 1,980,000 | | \$ | 5,280,000 |
| | | | | | | | | |
| *State CDV receipt | c romittad | to CPI appro | vim | atoly sight | FY25 Pass | enger Fee Total | Ś | 21 450 000 |

*State CPV receipts remitted to CBJ approximately eight months after they are received

FY25 Passenger Fee Total\$21,450,000FY26 Passenger Fee Total\$21,450,000

The below chart lists the projects that staff is proposing to fund for FY25. A compilation of all requests received is included in attachments B and C. Note that the funded amounts in the budget don't all align with the passenger fee requests. In many cases, especially for internal projects, staff collaborated on either phasing projects over multiple years or reducing the project costs.

FY26 Passenger Fee Proposal

| r 120 russenger ree rroposur | | | | | | | | Available |
|---|-------------|------------------------|----------------|--------|---------|------------------------|---------|------------|
| | Direct Cost | C | Overhead Total | | | Balance in CIP | | |
| Debt Service: Juneau Cruise Terminal Docks | \$ | 2,027,900 | \$ | - | \$ | 2,027,900 | \$ | - |
| CBJ Municipal Services | | | | | | | | |
| Police Support | \$ | 1,265,600 | \$ | 10,400 | \$ | 1,276,000 | \$ | - |
| Ambulance/EMS Support | \$ | 781,500 | \$ | 6,500 | \$ | 788,000 | \$ | - |
| Seawalk, Open Space and Restroom Maintenance | \$ | 875,400 | \$ | 7,300 | \$ | 882,700 | \$ | - |
| Street Cleaning/Repair | \$ | 321,900 | \$ | 2,700 | \$ | 324,600 | \$ | - |
| Capital Transit | \$ | 1,041,600 | \$ | 8,700 | \$ | 1,050,300 | \$ | - |
| Pulse Point Emergency Notifications App | \$ | 34,000 | \$ | 300 | \$ | 34,300 | \$ | - |
| D&H - Port Management | \$ | 275,000 | \$ | 2,300 | \$ | 277,300 | \$ | - |
| D&H - Port Customs Office Building Maintenance | \$ | 142,000 | \$ | 1,200 | \$ | 143,200 | \$ | - |
| D&H - Access Control Security | \$ | 300,000 | \$ | 2,500 | \$ | 302,500 | \$ | - |
| D&H - Covered Staging Area | \$ | 45,000 | \$ | 400 | \$ | 45,400 | \$ | - |
| Tourism Management | \$ | 443,400 | \$ | 3,700 | \$ | 447,100 | \$ | - |
| Total City Services | \$ | 5,525,400 | \$ | 46,000 | \$ | 5,571,400 | \$ | - |
| Third-Party Visitor Services by Assembly Grant | | | | | | | | |
| Travel Juneau - Visitor services program | \$ | 213,925 | \$ | _ | \$ | 213,925 | \$ | _ |
| Travel Juneau - Crossing guard program | \$ | 358,825 | \$ | _ | \$ | 358,825 | \$ | _ |
| Tourism Best Management Practices (TBMP) | \$ | 46,965 | \$ | | \$ | 46,965 | \$ | |
| AJ Dock - Access Control Security | \$ | 150,000 | \$ | | \$ | 150,000 | \$ | |
| AJ Dock - Access control security AJ Dock - Restroom Maintenance | \$ | 30,000 | \$ | | \$ | 30,000 | \$ | |
| Franklin Dock - Access Control Security | \$ | 150,000 | \$ | _ | \$ | 150,000 | \$ | |
| Franklin Dock - Restroom Maintenance | \$ | 30,000 | \$ | _ | \$ | 30,000 | \$ | |
| Clean Technology Revolving Loan Program (Org TBD) | \$ | 1,000,000 | \$ | - | \$ | 1,000,000 | \$ | _ |
| Total 3rd Party Services | | 1,000,000 1,979,715 | ې \$ | - | ڊ \$ | 1,000,000 1,979,715 | ې \$ | - |
| | | | | | | | | |
| Capital Investments | ~ | 2 000 000 | ~ | | ÷ | 2 000 000 | ~ | 40.000.000 |
| Shore Power | \$ | 3,000,000 | \$ | - | \$ | 3,000,000 | \$ | 10,300,000 |
| Dock Safety Cameras | \$ | 1,000,000 | \$ | - | \$ | 1,000,000 | \$ | - |
| Wastewater System Upgrades | \$ | 3,000,000 | \$ | - | \$ | 3,000,000 | | Various |
| Water System Upgrades | \$ | 100,000 | \$ | - | \$ | 100,000 | 4 | Various |
| Downtown Piling Inspection | \$ | 200,000 | \$ | - | \$ | 200,000 | | - |
| Marine Park Improvements | \$ | 2,500,000 | \$ | - | \$ | 2,500,000 | \$ | 3,400,000 |
| Covered Bus Stop at Mendenhall Loop Rd. | \$ | 70,000 | \$ | - | \$ | 70,000 | \$ | 300,000 |
| Wayfinding Signage Improvements | \$ | 50,000 | \$ | - | \$ | 50,000 | \$ | 30,000 |
| Public Wi-Fi | \$ | 771,500 | \$ | - | \$ | 771,500 | \$ | 200,000 |
| Seawalk | \$ | 2,000,000 | \$ | - | \$ | 2,000,000 | \$ | 5,200,000 |
| Total Capital Investments | Ş | 12,691,500 | \$ | - | \$ | 12,691,500 | \$ | 19,430,000 |
| Total Proposed FY26 Passenger Fee Expenditures | \$ | 22,224,515 | \$ | 46,000 | \$ | 22,270,515 | \$ | 19,430,000 |

Using Passenger Fees:

Passenger fee funding for all CBJ municipal services and the related overhead is calculated by a thirdparty cost allocation consultant (Matrix Consulting) in compliance with applicable federal standards and industry best practices. Capital investments and third-party visitor services are funded based on the settlement agreement and on discussions with CLIA as described therein.

Capital Investments:

<u>Shore Power</u>: Several parties requested additional funding towards shore power. At some point, the Assembly will need to discuss whether to support a revenue bond package supported by either dockage or passenger fees. This amount includes additional funds needed for the Franklin Dock Transformer that was funded several years ago and is now complete and ready for installation.

<u>Dock Safety Cameras</u>: Requested by Docks and Harbors, this expense is for safety cameras for the downtown seawalk to be used in conjunction with security services. If this request is funded, the expectation is that we will continue this project on future phases of the seawalk if constructed.

<u>Wastewater System Upgrades</u>: This project covers upgrades to surge tank infrastructure for cruise ship waste discharge.

<u>Water System Upgrades</u>: This project covers design for water system upgrades for cruise ship operations.

<u>Downtown Piling Inspection</u>: The seawalk infrastructure around the CBJ-owned cruise ship docks is aging and will require maintenance in coming years. This first step is an engineer's inspection of downtown dock pilings and recommendations for maintenance and/or replacement.

<u>Marine Park Improvements</u>: The Marine Park renovation already in process was not adequately funded at the project onset. This will fund the project to completion.

<u>Covered Bus Stop at Mendenhall Loop Road</u>: Capital Transit use by visitors has increased dramatically over the past several years and has required additional use of passenger fees. This would fund a covered bus stop at a location heavily used by visitors.

<u>Public Wi-Fi</u>: The downtown Wi-Fi system will require annual maintenance. This will be an annual expense.

<u>Seawalk:</u> The seawalk has long been an Assembly priority. Past passenger fee philosophy has been to fund a general seawalk CIP annually. There may be a future need for a revenue bond when a large project like the Franklin to AJ connection or Huna Totem Dock to Gold Creek connection materializes. This provides additional funding for design and early development planning.

Other Notable Expenses:

<u>Private Dock Restrooms and Security:</u> In January, the Assembly Finance Committee advanced an ordinance that would increase dockage fees substantially for CY26 and directed staff to no longer fund maintenance, restrooms, and security for private facilities and CBJ Docks & Harbors once the increase goes into effect. This ordinance has not yet been heard by the Assembly. In order to accomplish the Assembly's preliminary direction, full funding is still represented herein because private docks submit

actuals and are reimbursed. If the Assembly wishes to discontinue this funding for CY26, Finance will draft the funding MOAs accordingly.

<u>Crossing Guards</u>: Travel Juneau manages the contract for crossing guards. This is currently funded at the same level as last year when Goldbelt held the contract and did not fulfill contractual obligations. As a result, Travel Juneau put the crossing guard contract out to bid.

<u>Pulse Point:</u> This project provides supplemental services for CCFR. Pulse point is an app-based program that alerts off-duty medical personnel or first responders to augment additional medical support services needed in summer. This was a public submission based on concern for visitors and residents cut off from timely emergency care due to seasonal traffic. CCFR supports this expense.

Attachments:

Attachment A – Combined Passenger Fee Requests Table

Attachment B – FY25 Passenger Fee Requests

Attachment C – Passenger Fee Projection

Attachment D – Memorandum of Agreement (Amendment 1) – settlement agreement between CBJ and cruise lines

Attachment E – Maritime Industry Zones map

Attachment F – CLIA response to CBJ Passenger Fee Budget

Combined Passenger Fee Requests

| | Project | Amount | Requested | Zone | Proposed to Fund | |
|--|---|--------|------------|-------------|-------------------|----------------------------|
| CBJ Departments | Appual Current | ሱ | 50.000 | Aroovido | Vaa | Annual community to us |
| CBJ Tourism | Annual Survey | \$ | | Areawide | Yes | Annual community tour |
| | Seawalk | \$ | 2,000,000 | Zone A | Yes | Zone A dock infrastructu |
| CBJ Engineering and Public Works | Expanded Transit Service | \$ | 1,041,614 | Areawide | Yes | Direct response to indus |
| | Covered Bus Stop at Mendenhall Loop Rd. | \$ | 70,000 | No Zone | Yes | Infrastructure to suppor |
| | | | | | | This would provide a ma |
| | Matching funds for Transit Grant | \$ | 1,876,250 | No Zone | No | funded if grant is approv |
| | | | | | | Infrastructure just outsi |
| | Wastewater System Upgrades | \$ | 5,000,000 | No Zone | Yes | placeholder. |
| | Water System Upgrades | \$ | 500,000 | No Zone | Yes | Infrastructure outside of |
| | | | | | | |
| | | | | | | Safety cameras for down |
| CBJ Docks and Harbors | Dock Safety Cameras | \$ | 1,000,000 | Zone A | Yes | services |
| | | | | | | Part of the enhanced se |
| | Areawide Port Operations | \$ | 275,000 | Zone A | Yes | 2026 |
| | Customs & Visitor Center Maintenance | \$ | 142,000 | Zone A | Yes | Part of the enhanced se |
| | Dock Safety Rail | \$ | 1,500,000 | Zone A | No | |
| | Dock Electrification | \$ | 30,000,000 | Zone A | Not at this level | |
| | Security Services | \$ | 300,000 | Zone A | Yes | Provided to all docks - w |
| | Purchase Archipelago Property | \$ | 10,000,000 | Zone A | No | |
| | Lone Sailor Statue | \$ | 100,000 | Zone A | No | |
| | USS Juneau Memorial | \$ | 6,000,000 | Zone A | No | |
| | Reestablish Emergency Vessel Float | \$ | 1,000,000 | Zone A | No | |
| | Downtown Piling Inspection | \$ | 200,000 | Zone A | Yes | Dock infrastructure mai |
| | | | | | | |
| CBJ Parks and Recreation | Marine Park | \$ | 2,500,000 | Zone A | Yes | Additional funds to com |
| | | | | | | |
| Third Down Winites Courses by Accomply Crowt | | | | | | |
| Third Party/Visitor Services by Assembly Grant DBA | Downtown Ambassador Program | \$ | 75 000 | Zone A & B | Yes | Visitor services |
| DBA | Downtown Ambassador Program | φ | 75,000 | ZOIIE A & D | 165 | |
| Franklin Dock | Restroom Maintenance | \$ | 30,000 | Zone A | Yes | Provided to all docks - w |
| | Security Services | \$ | 150,000 | | Yes | Provided to all docks - w |
| | | Ψ | 100,000 | 2011071 | 100 | |
| A.J. Dock | Restroom Maintenance | \$ | 30.000 | Zone A | Yes | Provided to all docks - w |
| | Security Services | \$ | 150,000 | | Yes | Provided to all docks - w |
| | | | , | | | |
| Travel Juneau | Visitor Services | \$ | 213,925 | Zone A | Yes | Visitor services |
| | | | | | | |
| | Crossing Guards | \$ | 358,825 | Zone A | Yes | After issues in 2025, TJ i |
| | ТВМР | \$ | | Areawide | Yes | Visitor industry/commu |
| | | | , | | | |

Notes (as sent to CLIA)

ourism survey cture

dustry generated impact

port cruise passengers using transit to visit the glacier

match for buses needed to serve the summer program. Only roved.

tside of zone B, directly serves vessels. Amount is

e of zone B, directly serves vessels

owntown seawalk. To be used in conjunction with security

services under the settlement agreement - will be removed in

services under the settlement agreement

- will be removed in 2026

aintenance

omplete overhaul of dock infrastructure

- will be removed in 2026 - will be removed in 2026

- will be removed in 2026 - will be removed in 2026

TJ is putting this contract to RFP. Budget is approximate. nunity outreach services

Combined Passenger Fee Requests

| | Project | Amount Req | uested | Zone | Proposed to Fund | |
|--------------------------------|--|---------------|-----------|-------------|------------------|--|
| UAS | Whale Health Study | \$ | 210,000 | | No | Can be funded out of wh |
| | | | | | | Split funds not accounter recognizing that both wi |
| JCOS | Dock Electrification | \$ 5 | 5,000,000 | Zone A | Yes | package. |
| | Water Bottle Filling Stations | \$ | 50,000 | Zone A | No | Existing CIP for this proj |
| Public Submissions | | | | | | |
| Bruce Denton | Downtown Circulator | \$ | 1,200,000 | B & No zone | No | Assembly has indicated |
| | | | | | | Investigate options for s |
| | Covered Staging Areas on Docks | \$ | 45,000 | Zone A | Yes | & Harbors operational fu |
| Nicholas Orr | Downtown wifi | \$ | 25,000 | A&B | No | Funded in FY25, online 1 |
| | Mallana alexa Narth Davida a Utaliyaya | • | | | Ne | |
| Heather Marlow | Walkway along North Douglas Highway | | 3,000,000 | | No | |
| | Relocate heliports away from JIA | \$ 10 |),000,000 | NO ZONE | No | Funding is to pay "whate |
| | Close all thourism operations by 6pm | \$ 20 | 000 000 | Areawide | No | number is a placeholder |
| | Pay off 16B Bonds | | 4,000,000 | | No | |
| | Seadrome/Wharf area reconfiguration | |),000,000 | | No | |
| | | | | | | Mural project submitted |
| Dexerae Arrowsun | Mural on Marine View Building | \$ | 8 400 | Zone B | Yes | to cover the funding |
| | | Ŷ | 0,400 | Zono B | 100 | |
| Luke Holton | SEA Guides | \$ | 149,888 | No zone | No | Tourism vessel complia |
| | | | | | | Street lights between AJ |
| Thane Neighborhood Association | South Franklin/Thane Streetlights | See comment | | No zone | No | \$600/light |
| Susan Schrader | Tourism Support Position | \$ | 80,000 | Areawide | No | Funding would support i |
| | | | | | | Additional public restro |
| Anne Fuller | Additional Public Restrooms | \$ | 150,000 | Zone A | No | higher than public subm |
| | | | | | | |
| | | | | | | Augments additional me |
| | | | | | | concern for visitors and |
| Peter Metcalfe | Pulse Point | \$ | 34.000 | Areawide | Yes | seasonal traffic. Would |
| | | | ., | | | |
| GregHuebschen | Covered Bus Stops at Mendenhall Loop | none provided | | No zone | Yes | Also requested by Capit |
| | | | | | | |

Notes (as sent to CLIA)

whale watch permit fees

nted for on this list between seawalk and shore power, will either require matching funds for a grant or a bond

roject and amound

ed no support for circulator r semi-permanent covered areas on docks - rolled into Docks l funding

ne for summer 2025. Reached out to Mr. Orr and let him know.

atever they ask for" for 3 year adjustment period. \$20m der

ted by local tourism businesses - Carnival Corporation agreed

liance program

AJ and Franklin docks, suggest using existing power poles at

rt increased public engagement

rooms in downtown dock area - cost would be significantly pmission

medical support services needed in summer. Submitted with nd residents cut off from timely emergency care due to ld have a long-term operational cost.

pital Transit - discussed above

Combined Passenger Fee Requests

| | Project Pedestrian Flashing Lights Downtown | Amount R none provide | - | Zone Zone B | Proposed to Fund No | DOT ask |
|----------------|--|--------------------------|------------|-----------------------|-------------------------------|---|
| David Peterson | Trash Clean Up | \$ | 1,500,000 | Areawide | No | Using appropriated MPF |
| Allison Lihou | Green Kayak | \$ | 35,000 | A/No zone | No | Program for ocean trash |
| | Downtown overpass | \$ | 5,000,000 | Zone B | No | Does not specificy a loca ask |
| Steve Winkler | Revolving Loan for Historic Preservation | none provide | d | Zone B | No | Loan would fund preserv |
| Garrett Paul | North Douglas Boat Launch Improvement | \$ | 10,000,000 | No zone | No | Reconfigure boat launch would be spread over 5 y |
| Ross Writer | ADA elevator for Telephone Hill | \$ | 4,000,000 | No zone | No | Calls for elevator or esca |
| Brian Stoody | Eaglecrest Gondola | \$ | 10,000,000 | No zone | No | Use passenger fees to fu |
| No name given | Supplemental funding for ER Funding for high school activities Coastal trail from downtown to Auke Bay | \$ \$ \$ | | Areawide Areawide | No No No | The form did not have a |
| | Use all MPF as general fund | \$ | 22,000,000 | Areawide | No | |

Notes (as sent to CLIA)

- IPF to help with trash storage at Warner's Wharf
- ash pick up through free kayak rental location, calls for additional overpasses in future years - DOT
- servation of historic downtown buildings
- nch to accommodate tours and recreational use funding ^r 5 years
- scalator
- o fund gondola project
- a contact field for the first 12 hours



Port of Juneau

155 Heritage Way• Juneau, AK 99801 (907) 586-0292 Phone • (907) 586-0295 Fax

| From: | <i>Carl Uchytil</i> Carl Uchytil, P.E. Port Director |
|--------------|--|
| То: | Alexandra Pierce Tourism Manager |
| Via: | (1) Docks & Harbors Operations-Planning reviewed 12/11/2024 (2) Docks & Harbors Board approved 12/19/2024 |
| Date: Re: | December 9 th , 2024 FY 2026 Marine Passenger Fee (MPF) Request |

1. Attached for your consideration is a list of FY26 Marine Passenger Fee requests from Docks & Harbors. This list was discussed by the Docks & Harbors Operations-Planning Committee at its December 12th meeting and approved at its December 20th, 2024 regular board meeting.

2. Docks & Harbors is very appreciative of the financial support received thorough this process. Please know that the MPF generously provided to the Docks Enterprise provides approximately one-third of all revenue collected. MPF remains an important revenue source to the financial health of this Enterprise.

3. Please contact me should you have questions at 586-0282.

#

Encl: (1) FY26 Docks & Harbors Marine Passenger Fee Request

Copy: City Manager Parks & Recreation Finance Department

Downtown Security Cameras

Descriptions: Docks & Harbors has identified a need to recapitalize its existing security cameras along the downtown waterfront. The existing camera system was installed in 2015 and technological advances have rendered these cameras obsolete.

Marine Passenger Fee Funds Requested (FY26): \$1M

Benefits: Parks & Recreation – Building Maintenance has converted to a city-wide, standardized camera system from the same manufacturer. Reports have been favorable with this company, citing repairability and data recovery being enhanced.

Maintenance and Operation Responsibility: Docks & Harbors is responsible for all ongoing maintenance and operating expenses and will use Enterprise funds for these expenses.

Project Contact: Matthew Sill, Port Engineer, or Carl Uchytil, CBJ Port Director 586-0292.

CBJ Docks and Harbors Board FY2026 Marine Passenger Fee Request

Area Wide Port Operations

Descriptions: CBJ's cruise ship docks and associated infrastructure are run as an enterprise fund established by local ordinance. All expenses and revenues associated with operating and maintaining CBJ's cruise ship docks and associated infrastructure are accounted within this fund. The CBJ Assembly has placed these assets under the responsibility of the Docks and Harbors Board. CBJ Ordinance Title 85 requires the Board to be self-supporting, generating revenues sufficient to meet the operating costs of the Docks Enterprise. The Board has established a number of fees to generate revenues from users of the assets. The Board has calibrated these fees to assure the overall revenue generated by the enterprise equals the overall cost of running the enterprise.

Many of the uplands assets are used by entities which it is not possible, feasible, or acceptable to charge fees. As a result, users paying fees are subsidizing users that do not pay fees. The services provided to these users are area wide in nature benefiting the general public and cruise ship passengers of private docks. As part of this fee request, the Board identified services that are area wide in nature.

Board identified the following services:

- 1. Year round maintenance and monitoring of Marine Park.
- 2. Maintenance and operation of public parking at the Columbia Lot and seasonal public parking at the Steamship Wharf Plaza and the Visitor's Center Lot.
- 3. Maintenance and operation of unrestricted pedestrian access along the waterfront at the public docks.
- 4. Year round maintenance and monitoring of Peratrovich Plaza.
- 5. Costs associated with landscape maintenance services throughout the Downtown Waterfront.
- 6. Providing area wide port security. Of note are new Coast Guard requirements to validate credentials of passengers and crew returning to the cruise ships. New security structures have provided greater efficiencies but the resultant is greater staff responsibilities to meet the Facility Security Plan. [Note an additional \$300K MPF request for "Port of Call" access control is included in this year's request.]
- 7. Billing and collecting CBJ area wide fees for all docks.
- 8. Maintenance & repairs of Visitor's Kiosk.

The Board reviewed its FY22 budget and apportioned expenses associated with these services. Based on its review, it estimates that about 20% of the annual docks budget is attributable to area wide services.

Marine Passenger Fee Funds Requested (FY26): \$275,000

Benefits: This approach is supported by the cruise ship industry since it is more equitable than raising dockage fees, although Docks & Harbors is considering fee increases. This approach meets the intent of the marine passenger fee since the services benefit all cruise ship passengers, not just the passengers at the public docks. This approach allows the Docks and Harbors Board to direct part of the dock lease revenues to the much needed rebuild effort of the small boat harbors reducing the need for fee increases at the harbors.

Maintenance and Operation Responsibility: CBJ is responsible for all ongoing maintenance and operating expenses and will use local Docks enterprise funds for these expenses.

Project Contact: Melody Musick, Admin Officer or Carl Uchytil, CBJ Port Director 586-0292.

Port-Customs and Visitor Center Buildings Maintenance Support

Project Descriptions: The Port-Customs and Visitor Center buildings are located on the downtown Juneau waterfront, an area that serves in excess of one and a half million cruise ship passengers each year. Docks and Harbors, an enterprise operation, is responsible for costs associated with operating the Port-Customs and Visitor Center Buildings. Expenses include all utilities (water, sewage, electrical, alarm monitoring) and facility support (parking lot, plaza, snow removal, janitorial and general maintenance). The two buildings comprise approximately 4450 square feet in area. Maintenance costs are estimated at \$2.66 per square foot per month equaling \$142,000.

Marine Passenger Fee Funds Requested (FY26): \$142,000

Project Review: The Port-Customs Building was completed in May 2011 with the Visitor Center completion in June 2012. The project which included the buildings, infill dock construction, covered shelters, landscaping and plaza cost approximately \$9M and was funded with Marine Passenger Fees. The Port-Customs Building is occupied by the US Customs and Border Protection (CBP) and Docks and Harbors staff. CBP claims to be exempt from any costs associated with their operations within a port. The Visitor Center Building is occupied by the Travel Juneau, a non-profit organization for the purpose of supporting cruise passenger inquiries. The Travel Juneau budget does not support maintenance of the building. This leaves the Docks enterprise funds fully exposed to the costs of maintaining and servicing these buildings.

Benefits: By establishing a Port-Customs and Visitor Center Buildings maintenance fund Docks & Harbors can effectively manage and maintain the properties entrusted under their responsibilities. Passenger fees have been granted for this purpose since FY2013.

Maintenance and Operation Responsibility: CBJ Docks and Harbors is responsible for all ongoing maintenance and operating expenses of these two buildings and associated upland support facilities.

Project Contact: Matthew Sill, CBJ Port Engineer or Carl Uchytil, CBJ Port Director 586-0292.

Safety Rail along Dock Face

Project Descriptions: The project would be located along the downtown Juneau waterfront, an area that services over one and a half million cruise ship passengers each year. The project consists of constructing a new guardrail along the face of the existing dock.

Marine Passenger Fee Funds Requested (FY26): \$1,500,000

Project Review: This project would construct a new pedestrian guardrail along the existing dock face from Marine Park to the South Berth approach dock. The existing dock face only features an eighteen inch bullrail at the edge. For pedestrian safety a forty two inch high guard rail would be constructed. The proposed guardrail would be designed in the same character as other guardrails along the Seawalk.

Project Time-Line: This project would begin as soon as funding is allocated. The first step would be to design the guardrail and prepare construction bid documents. Upon award of a contract to the lowest qualified bidder construction would begin.

Maintenance and Operation Responsibility: CBJ is responsible for all ongoing maintenance and operating expenses. Maintenance and operations expenses for the guardrail would be minimal.

Project Contact: Matthew Sill, CBJ Port Engineer or Carl Uchytil, CBJ Port Director 586-0292.

Dock Electrification

Descriptions: Docks & Harbors has been pursuing funding for cruise ship dock electrification for many years. Efforts for RAISE, PIDP, EPA DERA and EPA Clean Ports grants have not realized success. The latter two were not approved in CY2024, which requested \$56.5M. Docks & Harbors and AELP have signed a MOA in 2024 outlining design responsibilities and funding commitments.

Marine Passenger Fee Funds Requested (FY26): \$30M.

In the FY24 EPA DERA grant application, the total project estimate to electrify both the AS & CT Docks is \$53M. Of which, approximately \$10M currently in a CIP. The project can be scaled to separate the construction into providing power to only one berth, as funding allows.

Benefits: This project seeks to reduce carbon emissions/greenhouse gases and has been a priority since the completion of the 16B project in 2017.

Maintenance and Operation Responsibility: Docks & Harbors has been working in concert with AELP to develop planning and design efforts to move forward in an efficient manner. Most likely, Docks & Harbors will be responsible for maintenance and operations of the constructed system via future Marine Passenger Fees.

Project Contact: Carl Uchytil, CBJ Port Director 586-0292.

CBJ Docks and Harbors Board FY2026 Marine Passenger Fee Request

Additional Personnel for "Port of Call" Access Control

Description:

After two years of cruise ship inactivity due to the pandemic, CY23 rebounded with 1.65M arriving passengers which was a record number. The CY24 was equally busy season for the AS/CT Docks and at the PFO lightering dock. The 2020 Coast Guard requirements described below is a non-funded federal mandate that must met to remain compliant with our approved Federal Security Plan. Docks & Harbors has provided briefings to determining the financial resources necessary to meet this requirement.

On December 18th, 2020 Coast Guard Sector Juneau released a Marine Safety Information Bulletin clarifying the regulatory requirements for Maritime Transportation Security Act (MSTA) regulated facilities which receive large foreign passenger vessels (i.e. cruise ships). The Consolidated Cruise Ship Security final rule, published on March 19th, 2018 defined the differences between a "cruise ship terminal" and a "port of call". The final rule also prompted a conversation between USCG Sector Juneau and SEAK industry stakeholders, including the Port of Juneau. Previously, SEAK industry stakeholders (including the Port of Juneau) interpreted Title 33, Code of Federal Regulations (CFR), Section 105.255(d)(4) as a list of documents which could serve as personal identification irrespective of criteria in 33 CFR 101.515. As such, facility security personnel (including the Port of Juneau) were allowing individuals with only a vessel boarding pass or room key to gain access to the secure area adjacent to the cruise vessel.

The resultant clarification in the MSIB is that, effective April 1st, 2021, facility security personnel must use a two-prong approach to ensure proper identification and valid purpose:

- 1. Check the personal identification meeting the criteria in 33 CFR 101.515; and,
- 2. Confirm the purpose for access by examining at least one document listed in 33 CFR 105.255(d)(4).

Although this may seem like a minor additional task to validate an ID with a boarding pass, we believe the impact will greatly impede the flow of passengers returning to their vessel. The above mentioned two-prong requirement will be similar to what one experiences at an airport TSA checkpoint. The extra time required to ensure each boarding pass matches the government issued ID has the potential to create delays when excess of 1000 passengers/hour attempt to embark their vessels during the waning time in Juneau. Additionally, passengers who do not have government issued ID will need to be escorted by port facility security to the vessel security officer which will only exasperate those waiting in the queuing line.

Marine Passenger Fee Funds Requested (FY26): \$300,000 (17 Part Time Limited Harbor Technicians)

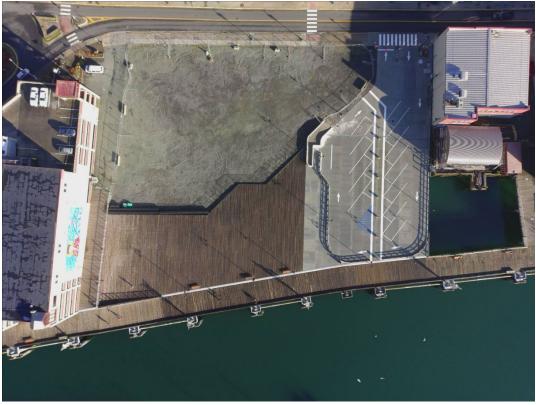
Benefits: By funding an additional 17 PTL Harbor Technicians positions, Docks & Harbors will recruit seasonal employees who will augment the standing Docks security force enabling greater redundancy for properly checking credential in accordance with Coast Guard guidance.

Maintenance and Operation Responsibility: CBJ Docks & Harbors, as the facility manager for the AS and CT Docks, has uplands security requirements required under MTSA regulations.

Project Contact: Matt Creswell, CBJ Harbormaster or Carl Uchytil, CBJ Port Director 586-0292.

Purchase of Archipelago Property, LLC Uplands

Description: Purchase the upland property in private ownership adjoining Peratrovich Plaza. This 0.777 acre parcel is owned by Archipelago Property, LLC is assessed at \$9.5M. Docks & Harbors completed the <u>Marine Park to Taku Dock Urban Design Plan in 2018</u> which provided direction for expanding the use of the along the Juneau waterfront. This plan lead to a sophisticated land swap/sale with the private owner to achieve beneficial use.



Board identified the following: The Marine Park to Taku Dock Urban Design Plan envisioned the *terra firma* property to be developed with private capital for retail purchase. The plan was also a catalyst for identifying a future, undefined waterfront attraction on the wooden deck. The CBJ Manager has identified a project to relocate the Juneau-Douglas City Museum to the waterfront.

Marine Passenger Fee Funds Requested (FY26): \$10M

Benefits: Docks & Harbors believes the best use of the waterfront would be to purchase the uplands and develop the museum along Franklin Street. This would leave Peratrovich Plaza, including the Peratrovich mural, to have view planes protected along the Seawalk and to Juneau Harbor.

Maintenance and Operation Responsibility: As this is request is for property transaction only there is no maintenance and operational costs.

Project Contact: Carl Uchytil, CBJ Port Director 586-0292.

CBJ Docks and Harbors Board FY2026 Marine Passenger Fee Request

Lone Sailor Statue

Description: Alaska Pioneers (Igloo 6) are in the initial planning stages to erect a <u>Lone Sailor Statue</u> in Juneau. There are currently 17 Lone Sailor Statues around the world. Discussion with the Navy Memorial, which oversee the program, indicates that a sponsor would need to fundraise \$350,000 and provide a suitable location for display. The sailor is 7' 4" tall and made of bronze.



Marine Passenger Fee Funds Requested (FY26): \$100K

Benefits: This is a non-profit civic organization's efforts to bring art and vitality to Juneau. There is a connection to the USS JUNEAU and the Lone Sailor mission. The Lone Sailor is an iconic symbol of the Navy Memorial's mission to *Honor, Recognize, and Celebrate* the men and women of the Sea Services, past, present, and future; and to Inform the public about their service.

Maintenance and Operation Responsibility: Should a suitable location be found on CBJ property, the appropriate CBJ department could maintain the bronze statue. Else, the sponsoring organization could retain this responsibility.

Project Contact: Carl Uchytil, CBJ Port Director 586-0292.

CBJ Docks and Harbors Board FY2026 Marine Passenger Fee Request

USS JUNEAU MEMORIAL - EXPANSION

Description: In the <u>Marine Park to Taku Dock Urban Design Plan in 2018</u> an option was explored to create a larger and more significant USS JUNEAU memorial along the Seawalk. The USS JUNEAU memorial is currently revered at its location; however, it lacks interpretive information on the Battle of Guadalcanal and the five Sullivan brothers. A well designed memorial could enhance the visitor experience and honor a local namesake.



Marine Passenger Fee Funds Requested (FY26): \$6M

Benefits: This project could expand the useable width of the Seawalk, provide an historical educational display and honor those in the sea going services.

Maintenance and Operation Responsibility: CBJ is responsible for all ongoing maintenance and operating expenses of CBJ owned facilities and will use local Docks enterprise funds or future Marine Passengers Fees for these expenses.

Project Contact: Carl Uchytil, CBJ Port Director 586-0292. Page 9 of 11

Enclosure (1)

Reestablishment of Emergency Vessel Loading Float

Description: With the construction of the new downtown cruise ship docks, the former lightering float became a risk to the float planes and was removed.



Marine Passenger Fee Funds Requested (FY26): \$1M

Benefits: This project, at a yet to be determined location, would contribute to providing a secondary emergency vessel mooring location to offload cruise ship passenger in the result of a mishap.

Maintenance and Operation Responsibility: Docks & Harbors would be responsible for all ongoing maintenance and operating expenses for this CBJ owned facility and will use local Docks enterprise funds or future Marine Passengers Fees for expenses.

Project Contact: Carl Uchytil, CBJ Port Director 586-0292.

Downtown Piling Inspection

Description: Although much of the CBJ-owned, downtown cruise ship area has been recently recapitalized, there exists many timber and steel piling supporting Seawalk and parking areas which have not been inspected in recent years. This request would fund an engineering assessment and remaining life of existing piling in the CBJ-owned docks and dock supported structures.

Marine Passenger Fee Funds Requested (FY26): \$200K

Benefits: This inspection would provide an estimate as to when CBJ should start planning for recapitalizing existing piling and structural elements along the Seawalk and parking lots.

Maintenance and Operation Responsibility: This would be for a study and evaluation to estimate future local Docks enterprise funds or Marine Passengers Fees for repair/recapitalization.

Project Contact: Matthew Sill, Port Engineer or Carl Uchytil, CBJ Port Director 586-0292.

Hi Alix,

Please find attached our FY26 request for funds from the Marine Passenger Fee program.

Thanks,

Matthew Carpenter Lead Operator Capital Transit 907-789-6902

FY26 Marine Passenger Fee Funding Proposal: Additional Capital Transit Bus Service

Thanks to funding from the Marine Passenger Fee Program received for FY25, Capital Transit was able to offer increased service during the 2024 summer season that greatly reduced overcrowding on our buses. This additional service provided large benefits to cruise ship passengers who make use of our bus service by providing more frequent and faster service to locations visited by cruise ship passengers. This additional service also greatly mitigated the negative impacts caused by cruise ship passengers on local passengers, such as being left behind due to overcrowding on the buses. Because of this success, Capital Transit is once again requesting funding through this program for FY26.

For FY26, Capital Transit is requesting a total of **\$2,987,863.88** from the Marine Passenger Fee program to provide additional bus service during the cruise ship season:

- A request of **\$1,041,613.88** to provide additional FY26 summer service for 23 weeks from approximately the last week of April to the last week of September:
 - A Mendenhall Express route between downtown and the Mendenhall Valley that would run every 15 minutes, seven days per week, from approximately 8:30 AM to 5:30 PM.
 - Extended Service Hours:
 - Saturday-level bus service on Sundays throughout the cruise ship season.
 - Saturday-level bus service on the Memorial Day and Labor Day holidays.
- A request of **\$1,876,250.00** to fund the local match requirements of a one-time federal grant of \$11.8 million for additional Battery Electric Buses and charging infrastructure to support additional summer service in FY26 and future years.
- A request of **\$70,000.00** to install a bus shelter at the Dredge Lake Road bus stop, which is the most heavily used stop by Cruise Ship Passengers.

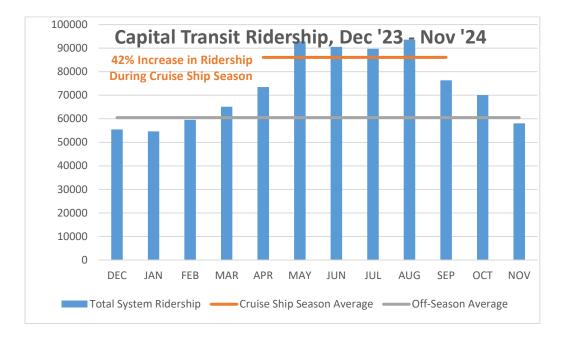
The following sections provide a summary of the proposed route and extended service hours, details about how each would benefit cruise ship passengers, and details about how each could help to mitigate some the impacts on our community caused by the cruise ships.

A separate sheet is attached, which provides a breakdown of the cost for the additional service.

Mendenhall Express Service Summary

Cruise ship passengers and crew members frequently use Capital Transit buses to travel to the Mendenhall Glacier and other locations around town. Overall ridership during the Cruise Ship season is typically 40% — 50% more than during the off season. In past years, this increased ridership caused overcrowding on the buses, and passengers being left behind due to this overcrowding.

As shown below, Capital Transit ridership during the 2024 cruise ship season was 42% higher on average than during the off-season. Ridership was also approximately 17% higher than during the previous 2023 summer season. Adding more daily service during the busy cruise ship season helps mitigate the impacts of overcrowded buses for local passengers and provide more convenient bus service to the cruise ship passengers.



The ridership numbers from summer of 2024 provide a prime example of this successful mitigation. Thanks to Marine Passenger Funding in FY25, we were able to offer additional Route 8 Express service during the summer of 2024. Although overall ridership for our system was up an average of 17% compared to the previous season, ridership on our Core Service routes 3 & 4 was actually reduced by an average of 10%, and up to 22% for the month of August. This greatly mitigated the overcrowding on the routes which are most important for local passengers.

We are proposing to use the requested FY26 funds to add a high-frequency Mendenhall Express route that would run every 15 minutes during the day, seven days per week, from approximately 8:30 AM to 5:30 PM. This route would provide direct, non-stop service between the Downtown Transit Center and the Valley Transit Center. The buses would then continue down Mendenhall Loop Road to a stop near the Mendenhall Glacier Visitor Center Park Entrance and provide service to existing bus stops along this segment. The buses would then return to the Downtown Transit Center via the Valley Transit Center.

Extended Service Hours Summary

With the proposed extended service hours, Capital Transit would run Saturday-level service on Sunday and the Memorial Day and Labor Day holidays.

Saturday-level service means that Capital Transit would operate Core Service routes on Saturday schedules, in addition to the new Mendenhall Express route. The current Commuter routes that normally operate Monday – Friday would not run on the weekend or on holidays.

Capital Transit bus service on Sunday currently ends 5 hours earlier than Monday – Saturday bus service. On Sunday, the last buses of the evening start their runs around 5:30 PM, compared to 10:30 PM on the other days of the week.

We are proposing to increase Sunday service hours to be consistent with Saturday hours on our Core Service routes during the cruise ship season. This would help better match our bus service to the

Sunday cruise ship schedules, where cruise ships are scheduled to be in port until at least 10:00 PM on every Sunday but one of this 23-week period in 2024.

Capital Transit does not currently operate any bus service on the Memorial Day or Labor Day holidays. Since both holidays fall during the busy cruise ship season, we are proposing to offer Saturday-level service on these two holidays as well.

Additional Battery Electric Buses for Summer Service

Capital Transit's fleet is sized for off-season bus service. Adding enough additional summer service to meet the demand of cruise ship passengers and mitigate the impact of those cruise ship passengers on local riders requires the use of additional buses beyond our current fleet size. We have received a federal grant totaling approximately \$11.8 million to purchase 6 new battery electric buses and the charging infrastructure to support these buses. We are requesting \$1,876,250.00 to meet the local match requirements for this grant.

How the Additional Service Would Benefit Cruise Ship Passengers

Mendenhall Express: Benefits for Cruise Ship Passengers

The Mendenhall Express service provides more convenient access to the Mendenhall Glacier Visitor Center Park Entrance, which is the most common destination for cruise ship passengers who ride Capital Transit buses. This service provides a one-way travel time from the Downtown Transit Center to the stop for the Mendenhall Glacier Visitor Center Park Entrance of about 22 minutes, compared to the 31 – 45 minutes required using our existing routes. This high-frequency service would also reduce the wait time between buses to 15 minutes, compared to the 30-minute wait with our existing service. This added service would also greatly reduce congestion on local routes, as discussed in the section below on mitigating impacts on the community.

Extended Service Hours: Benefits for Cruise Ship Passengers

Making our service more consistent on the weekends and holidays makes our service easier to understand and use for visitors and locals alike.

During the summer, it is common to turn away some cruise ship passengers that are trying to get to the Glacier or other destinations on Sunday afternoon, since they will not be able to make it back for the last bus of the evening to return downtown. Extending service on Sunday would allow these passengers to use transit.

The 2025 cruise ship schedule shows that there are ships in port until 10:00 PM or later on nearly every Sunday during the season. Being able to offer bus service beyond 5:30 PM would be a big benefit for cruise ship passengers that would like to use our service later in the day.

Capital Transit currently does not offer any bus service on the Memorial Day or Labor Day holidays. Providing bus service on these days would give cruise ship passengers more transportation options.

Dredge Lake Road Bus Shelter: Benefits for Cruise Ship Passengers

Dredge Lake Road is the closest bus stop to the Mendenhall Glacier Visitor Center, and apart from the Downtown Transit Center, it is the most heavily used bus stop by cruise ship passengers. Installing a bus shelter at this stop would increase the safety and comfort of cruise ship passengers waiting at this location to catch a bus back to downtown after visiting the Mendenhall Glacier. Off-season and local passenger usage of this bus stop is relatively low, but this stop is very heavily used by cruise ship passengers.

Currently, there is a bus shelter only on one side of the road, but not the side of the road that is serviced by the express service that is most convenient for cruise ship passengers visiting the glacier. Installing a bus shelter at this location would greatly improve the experience of cruise ship passengers waiting for the bus by giving them a place to wait out of the weather. It would also greatly improve pedestrian safety, since currently some passengers wait on the other side of the road to make use of the existing bus shelter and then run across traffic to board the bus on the other side of the road.

How the Additional Service Would Help Mitigate Impacts to The Community

Mendenhall Express: Mitigating Overcrowded Buses

In past summers, it was not uncommon during the cruise ship season for buses to leave the Downtown Transit Center at or near full capacity with cruise ship passengers heading to the Mendenhall Glacier. Buses can also be overcrowded in the opposite direction when cruise ship passengers are returning downtown from the glacier. These overcrowded buses negatively impact local riders who are trying to ride the buses at those times. Passengers are sometimes left behind due to overcrowding, and then typically must wait 30 minutes for the next bus, which might also be overcrowded.

The Mendenhall Express route would move most cruise ship passengers off our other routes, preventing overcrowding on those buses, and mitigating the negative impacts cruise ship passengers cause for our local riders.

Mendenhall Express: Potential to Help Mitigate Traffic Congestion Downtown

Given the expected patterns of use by cruise ship passengers, the Mendenhall Express service also provides a convenient option for locals to travel quickly between downtown and the valley.

For example, during the morning, most cruise ship passengers would be heading from downtown towards the valley, so there would be ample capacity for local riders on these buses heading in the opposite direction. The new service would provide access to some of the most frequently used stops in our system for local riders traveling between downtown and the valley.

As a comparison to existing service for local riders, the Mendenhall Express would only take 15 minutes to travel between transit centers, compared to 25 – 35 minutes on existing routes. The new service would also run twice as frequently as existing routes that travel between downtown and the valley.

By promoting this new service and the existing Park-and-Ride lot at the Valley Transit Center to local residents, there is the potential to reduce the number of personal vehicles downtown. This could help mitigate traffic congestion issues in the downtown area during the cruise ship season.

Extended Service Hours: Potential to Help Mitigating Traffic Congestion Downtown

It is likely that extending service on Sunday evening and these two holidays would also help mitigate traffic congestion and parking issues downtown on these days. People that would normally ride the bus are forced to find other means of transportation when buses are not running, likely resulting in more personal vehicles in the downtown area.

FY26 Capital Transit Marine Passenger Fee Request: \$2,987,863.88

For summer season lasting: 23 weeks

| | Capital Transit Driver Co | | | | | Capita | AKcess Operating Costs | 44 0FF 000 00 |
|-------------|--|-------------------------|-------------------|--------|---------------------|------------|---|---------------|
| | Avg. new driver wage, \$ Average driver wage, \$/ | | | | Current he | urs of on | Estimated FY26 Budget: eration per day, Mon-Sat: | |
| | Average driver benfits, \$/ | | | | | | of operation per day, Mon-Sat. | 18 11 |
| | Evening Differential, \$ | | | | | | rs of operation per week: | 119 |
| | Overtime Evening Differenial, \$ | | | | Cui | | ours of operation per day: | 119 |
| | Weekend Differential, \$ | | A | nnrox | kimate hour | 0 | ation per year (365 days): | 6205 |
| Total Avg | . driver cost (wage+benefits), \$ | | | pp. 07 | | • | cess operating cost, \$/hr: | \$170.35 |
| | river cost for added Holidays, \$ | | | | | | | 1 |
| | Caultal Turnelt Due Onematine C | | | | | | | |
| | Capital Transit Bus Operating Co Depreciation & maintenance, \$ | | (\$1. | 07 | /mile at | 20.9 | mile/operator-hr) | |
| | Fuel cost, \$ | | (\$1. | | /mile at /gal at | 3.77 | gal/hr) | |
| | Total bus operating cost, \$ | | (\$5. | 72 | /Bui ut | 5.77 | 80,007 | |
| | | | | | | | | |
| Mendenha | Ill Express Route, Daily Servic | e. Mon-Sun | | | | | | |
| 48.5 | Driver hours/day for | 7 days = | 339.5 hours | . at | \$56.44 / | /hour = | \$19,162.74 | |
| 48.5 | Bus operation hours | 7 days = | 339.5 hours | | \$51.98 / | | \$17,645.99 | |
| 12 | Eve. Diff. hours/day for | 5 days = | 60 hours | | \$2.00 / | | \$120.00 | |
| 48.5 | Wknd. Diff. hours/day for | 2 days = | 97 hours | , | \$2.50 / | | \$242.50 | |
| | | | | | Total cost | per week | \$37,171.23 | |
| | Total cost for N | Aendenhall Express | Route daily serv | vice: | 23 | weeks | \$854,938.19 | |
| Driver Trai | ning for 4 new seasonal drive | ors & new route tr | aining for evist | ing c | trivers | | | |
| | hours (3 weeks) training for | 4 drivers = | 480 hours | - | \$30.95 / | /hour = | \$14,854.27 | |
| | hour training per driver for | 32 drivers = | 32 hours | , | \$36.50 / | | \$1,168.13 | |
| | | | | | t for Driver | | | |
| | | | | | | | +, | |
| | Sunday Service hours | | 07.75.1 | | 4=0.00 | 4 | 40,400 70 | |
| 37.75 | Driver hours/day for | 1 days = | 37.75 hours | | \$56.44 / | | \$2,130.76 | |
| 34.75 | Bus operation hours for | 1 days = | 34.75 hours | | \$51.98 / | | \$1,806.18 | |
| 37.75 | Wknd. Diff. hours/day for | 1 days = | 37.75 hours | | \$2.50 / | | \$94.38 | |
| 7 | Add. Capital AKcess hours for | 1 days = | 7 hours | , at | \$170.35 / | | \$1,192.43 | |
| | Total | and fair Friday dard Co | undas Comitos Un | | Total cost | | | |
| | Iotai c | ost for Extended Su | Inday Service Ho | ours: | 23 | weeks | : \$120,146.05 | |
| Saturday L | evel Holiday Service for Labo | r Day & Memorial | l Day | | | | | |
| New Expres | | 4 4 | 10 5 km | | 674.70 | <i>(</i>) | ¢2, c22, 70 | |
| 48.5 | Driver hours/day for | 1 days = | 48.5 hours | | \$74.70 / | | \$3,622.76 | |
| 48.5 | Bus operation hours | 1 days = | 48.5 hours | | \$51.98 / | | \$2,520.86 | |
| 12 | Overtime Eve. Diff hr/day for | 1 days = | 12 hours | , dl | \$3.00 / | nour = | \$36.00 | |
| Saturday Le | vel Core Service | | | | | | | |
| 113.25 | Driver hours/day for | 1 days = | 113.25 hours | , at | \$74.70 / | /hour = | \$8,459.32 | |
| 113.25 | Bus operation hours | 1 days = | 113.25 hours | , at | \$51.98 / | | \$5,886.33 | |
| 43 | Overtime Eve. Diff hr/day for | 1 days = | 43 hours | , at | \$3.00 / | /hour = | \$129.00 | |
| Capital AKC | ess Holiday Service | | | | | | | |
| 18 | Add. Cap. AKcess hours for | 1 days = | 18 hours | , at | \$255.52 / | /hour = | \$4,599.36 | |
| | | | | т | otal cost pe | r holiday | | |
| | | Total cost fo | or Holiday Servic | | • | holidays | | |
| | | | ,, | | | | · · · · · · · · · · · · · · · · · · · | |
| | Total Cost for Expa | nded Service for | 23 week | (s & | 2 1 | nolidays: | \$1,041,613.88 | |
| | | | | | | | | |
| | | | Dredge Lake Roa | | | | | |
| | Total Request | for Expanded Serv | vice and Dredge | e Lak | e Koad Bus | s Sheiter | \$1,111,613.88 | |
| Local Match | n for \$11.8 Million Federal Gran | t for Electric Buses | | - | | | | |
| | | | Match for 6 G | - | - | | | |
| | | Tatal | | | arging infra | | | |
| | | Total request f | or local match | TOP E | iectric Bus | es grant | \$1,876,250.00 | |
| Total | Request for Expanded Se | rvice, Electric B | us Grant Ma | tch, | and Bus | Shelter | \$2,987,863.88 | |

| From: | <u>Day, Kirby (HAP)</u> |
|--------------|--|
| То: | <u>Alexandra Pierce</u> |
| Cc: | ReedStoops@aol.com; Morgenstern, Robert (HA Group); Samuels, Ralph (HAP) |
| Subject: | MPF request FY26 - Franklin Street Dock |
| Date: | Monday, December 30, 2024 2:28:02 PM |
| Attachments: | USCG-MSIB_UNCLASS_SP_Port of Call Access Control_18Dec20.pdf 25 MPF CBJ FY26 Franklin Dock letter.pdf |

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

December 30, 2024

Dear Ms. Pierce -

Please find attached the request for Marine Passenger Fee funding for Franklin Street Dock/Franklin Dock Enterprises for FY26.

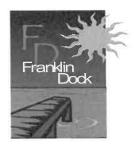
Also attached is the referenced USCG bulletin addressing cruise ship facility security protocols and procedures surrounding passenger ID verification.

Please confirm receipt.

Best Regards, Kirby Day S. Kirby Day, III PFSO Franklin Dock, Juneau Alaska Government and Community Relations – Alaska Princess Cruises, Holland America Line & Seabourn 704 South Franklin Street | Juneau, AK 99801 +1-907-364-7250 office | +1-907-723-2491 mobile kday@HAgroup.com

The information contained in this email and any attachment may be confidential and/or legally privileged and has been sent for the sole use of the intended recipient. If you are not an intended recipient, you are not authorized to review, use, disclose or copy any of its contents. If you have received this email in error please reply to the sender and destroy all copies of the message. Thank you.

To the extent that the matters contained in this email relate to services being provided by Princess Cruises and/or Holland America Line (together "HA Group") to Carnival Australia/P&O Cruises Australia, HA Group is providing these services under the terms of a Services Agreement between HA Group and Carnival Australia.



December 30, 2024

City and Borough of Juneau Alexandra Pierce, CBJ Tourism Manager 155 South Seward Street Juneau, AK 99801

Dear Ms. Pierce,

Please accept this as a proposed list of expenditures at the Franklin Street Dock for funding consideration from Marine Passenger Fees for FY26. This request is consistent with our submittals from prior years. We understand as with past requests, if approved, this is a grant and expenses are only reimbursable upon approval of invoices submitted for the below categories of expenditures.

This parallels requests for grant funding by Docks & Harbors and the CBJ for security operations and for restroom maintenance, supplies and cleaning. It therefore seems fair and reasonable that our funding request for similar expenditures at Franklin Street Dock be considered and approved. This request matches MPF received by Franklin Dock in FY25.

Dock Security as Required by USCG Regulations \$150,000

This is requested for security services and supplies, audits, conducting exercises and training for all personnel with security-related duties and other security-related expenses. This also includes security guard enclosures/equipment necessary to achieve compliance with USCG approved security plan in providing ISPS required services to vessels while in port.

Additional personnel continue to be required (for all cruise ship facilities in SE Alaska) to address USCG Transportation Security Act regulations.

On December 18, 2020, Coast Guard Sector Juneau released a Marine Safety Information Bulletin (see attached) clarifying the regulatory requirements for Maritime Transportation Security Act (MSTA) regulated facilities which receive large foreign passenger vessels (i.e., cruise ships). The Consolidated Cruise Ship Security final rule, published on March 19th, 2018, defined the differences between a "cruise ship terminal" and a "port of call". The final rule also prompted a conversation between USCG Sector Juneau and SEAK industry stakeholders, including Franklin Street Dock Facility Security Officer (FSO) in Juneau. Previously, SEAK industry stakeholders interpreted Title 33, Code of Federal Regulations (CFR), Section 105.255(d)(4) as a list of documents which could serve as personal identification irrespective of criteria in 33 CFR 101.515. As such, facility security personnel were allowing individuals with only a vessel boarding pass or room key card to gain access to the secure area adjacent to the cruise vessel.

The resultant clarification in the MSIB is that, as of <u>April 1st, 2021</u>, facility security personnel must use a two-prong approach to ensure proper identification and valid purpose:

- 1. Check the personal identification meeting the criteria in 33 CFR 101.515; and,
- 2. Confirm the purpose for access by examining at least one document listed in 33 CFR 105.255(d)(4).

Although this may seem like a minor additional task to validate an ID with a boarding pass or key card, the process greatly impedes the flow of passengers returning to their vessel. The above mentioned two-prong requirement can be similar to what one experiences at an airport TSA checkpoint. The extra time required to manage an electronic ID verification system, and to ensure that each boarding pass matches the government issued ID for those ships without this system, has the potential to create delays. In some cases, 1,000+ passengers/hour attempt to re-board their vessels in Juneau. Passengers who do not have government issued ID with them (from ships with no electronic system) will need to be escorted to the vessel security officer by port facility security personnel.

Continuing to fund two (2) additional (seasonal part-time) port security officers as part of the grant will augment the standing Franklin Street Dock security staff enabling the proper checking of credentials in accordance with Coast Guard guidance while still monitoring the security perimeter and managing overall security duties as required. This also will promote a more desirable visitor experience.

Public Restroom Cleaning and Maintenance \$30,000

These expenses include maintenance, repairs, supplies and cleaning for the public restrooms at the Franklin Street Dock which were originally built and funded with Marine Passenger Fees. The cleaning portion of the expenses is based on a schedule of cleaning the facilities a minimum of three to four times-per-day on ship days.

Grand total requested = \$180,000

Sincerely,

Reed Stoops Franklin Dock Enterprises 350 N. Franklin, #2 Juneau, AK 99801

cc: Kirby Day / Princess Cruises

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

| Name | | | |
|--|--|--|--|
| Kirby Day | | | |
| Email | | | |
| kday@hagroup.com | | | |
| I have read the settlement agreement | | | |
| I have read the settlement agreement | | | |
| Project Description Options | | | |
| Upload Project Description | | | |
| Project Description (Upload) | | | |
| <u>USCG-MSIB_UNCLASS_SP_Port-of-Call-Access-Control_18Dec20.pdf</u> <u>25-MPF-CBJ-FY26-Franklin-Dock-letter.pdf</u> | | | |
| Project Budget | | | |

Dock Security as Required by USCG Regulations \$150,000 Public Restroom Cleaning and Maintenance \$30,000

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

| Name |
|---|
| Andrew Green |
| Email |
| andrewg@claalaska.com |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |
| Upload Project Description |
| Project Description (Upload) |
| AJ-CBJ-Request-12-30-24-MPF-FY26.pdf |
| Project Budget |
| \$180,000 |
| Conformance with the Settlement Agreement |
| These two projects are for a cruise ship port facility used by cruise ship passengers within Maritime Industry Zone A and is addressed in the Settlement MOA Section 3.c. |





P.O Box 8084, Ketchikan, AK 99901 & Phone: (907) 225-0999 & Fax: (907) 247-6042 STREET ADDRESS: 1110 JACOBSEN DRIVE; JUNEAU, ALASKA 99801

VJ

MEMORANDUM

<u>A.J. JUNE</u>

| TO: | CBJ City Manager/City Tourism Manager City and Borough of Juneau Assembly |
|----------|--|
| FROM: | Drew Green, AJ Juneau Dock LLC |
| SUBJECT: | FY26 Marine Passenger Fee Proceeds Project List |
| DATE: | 12-30-2025 |

The AJ dock is a cruise ship facility in the port of Juneau receiving cruise ship passengers contributing to the Marine Passenger Fee, State Excise Tax and Port Development Fee. Below are projects appropriate for Marine Passenger Fee proceeds funding.

BACKGROUND

In 2024 the AJ dock received **477,681** "revenue" passengers. CBJ has collected and will receive Marine Passenger (MPF), Port Development Fees (PDF) and State Commercial Passenger Vessel Excise Tax (CPE) from vessels calling this facility. Below is a summary of funds collected by CBJ from AJ Dock vessels in 2023 and to date:

Marine Passenger Fee (MPF - \$5/passenger) in 2024: **\$2,388,405** Port Development Fee (PDF - \$3/passenger) in 2024: **\$1,433,043** State Excise Tax (CPE - \$5/passenger) for 2024: **\$2,388,405** Total estimated per passenger fees collected in 2023: **\$6,209,853**

Total since 2004: MPF: \$29,576,320 PDF: \$16,503,614 CPE: \$20,603,170 (Total CPE since 2011 - state appropriation formula change)

Total per passenger fees collected by CBJ from AJ Dock vessels to date: \$66,683,104

Thank you for consideration of this annual request with FY26 projects listed below:

AJ Dock CBJ MPF PROJECT REQUESTS FY26

AJ Dock Port Facility Security

One hundred fifty thousand dollars (\$150,000) for dock security as required by United States Coast Guard (USCG) regulations. This is for security supplies, security equipment maintenance/replacement conducting exercises, and training for all personnel with security related expenses. It also includes security guard enclosures/equipment necessary to achieve compliance with USCG approved security plans in providing International Ship & Port Security (ISPS) related services to vessels while in port; and

AJ Restroom Cleaning, Sanitization and Maintenance

Thirty thousand dollars (\$30,000) for public restroom cleaning and maintenance, including maintaining, repairing, supplying, and cleaning the public restrooms at the AJ Dock. The cleaning portion is based on a three-time daily cleaning schedule on ship days.

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

| Name |
|---|
| Nimmy Phillips |
| Email |
| downtownjuneau@gmail.com |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |
| Upload Project Description |
| Project Description (Upload) |
| • FY2026-Request-for-Marine-Passenger-Fees-Downtown-Ambassador-v2.pdf |
| Project Budget |
| \$75,000 |
| Conformance with the Settlement Agreement |
| The Settlement Agreement allows marine passenger fees to be used to enhance the cruise passenger experience while at their Juneau port of call. This program will provide personalized wayfinding assistance, support for accessibility needs, and improved downtown navigation via knowledgeable, friendly, visible, and dedicated local ambassadors. By providing cruise passengers with tailored |

friendly, visible, and dedicated local ambassadors. By providing cruise passengers with tailored recommendations and in-the-moment assistance, these guests can confidently be prepared to feel welcomed and cared for in Juneau.

FY2026 Request for Marine Passenger Fees Downtown Ambassador Program

The Downtown Business Association (DBA) requests the use of \$75,000 in CBJ Marine Passenger Fees to fund the seasonal Downtown Ambassador program. Designed to enhance the overall port experience for cruise ship passengers visiting Juneau for the day, this initiative ensures arriving guests are warmly welcomed by easily visible and accessible local ambassadors on foot in the downtown corridor. This cadre of knowledgeable staff provides just-in-time assistance to cruise passengers by answering frequently asked questions and providing customized information to meet the unique needs and specific requests made by individual passengers. Additionally, the goals of this program align with elements found in CBJ Blueprint Downtown, the national Main Street America accreditation framework, and TBMP guidelines specific to ensuring Juneau's 1.5+M cruise passenger visitors can enjoy tailored guidance, seamless navigation, and pleasant memoires of Juneau as a premier, hospitable, and unforgettable port of all.

Quantitative Impact and Ambassador Details

- **Staffing Levels**: For the season, approximately 8-12 knowledgeable locals are hired on a parttime and temporary basis with schedules and staffing levels tied to daily cruise passenger volume counts and number of ships in port at the same time.
- Daily Shifts: Rain or shine, staff are assigned to work 4-hour shifts Monday-Sunday timed to align with morning arrivals, mid-day arrivals, and afternoon arrivals. While 1-2 ambassadors work during April and October, the bulk works during the months of May-September.
- Local Expertise: All ambassadors are Juneau locals, most with long-term residency, chosen for their knowledge of the community. Without exception, these employees are selected for their friendly nature, ease of conversation, and willingness to help others. Many tend to be retired state employees with deep knowledge of Southeast Alaska, and about half of each summer's crew are returning employees from summer to summer.
- **Training**: Each new ambassador is paired with a returning ambassador for a 4-hour review of available materials, frequently asked questions, and handy resources (e.g., TBMP). This is followed by the new hire shadowing 1-2 ambassadors on the street for the day.
- Visibility: Staff wear bright blue gear clearly marked as "AMBASSADOR" to help visitors quickly locate them when needed. Items worn include rain jackets, heavy waterproof coats, vests, and caps, as well as personalized "Ask Me!" pins.
- Locations: Some ambassadors stay near the docks of arriving ships to answer questions as passengers disembark, while other ambassadors are more mobile and on the lookout for passengers who seem lost or in need of assistance. Also, there is always one early bird ambassador if not two eager to greet the ships arriving at 7AM.
- **Passenger-to-Ambassador Ratio:** Based on the frequency of street interactions between ambassadors and passengers over the years, approximately 3000:1 has become the ideal target ratio to adequately meet the needs of mobile passengers spending any amount of

time in the downtown area. For example, when >15K passengers are scheduled to arrive, 3-5 ambassadors will be on duty; conversely, when there are <5K passengers scheduled to arrive, 1-2 ambassadors will be on duty.

- **Passenger Needs:** While the cruise passengers being assisted by ambassadors are mostly mobile, many older people have a preference for rationing their energy and subsequently need help finding efficient routes on foot or via ground transportation. Other passengers are returning to Juneau again after being here in the past for some special occasion (e.g., honeymoons, reunions) or are following in the footsteps of a loved one who came before; these cruise passengers tend to be looking for a certain place, memorial, or photo opportunity to recreate the moment. More than a handful each summer seek out the U.S.S. Juneau to remember a friend or family member. Others have life experiences or passions that drive them to seek out special places like the Fishermen's Memorial, the Russian Orthodox Church, or the Wickersham House. On rainy and frigid days, cruise passengers walking the streets of Downtown Juneau are desperate to find the closest cup of hot chocolate or coffee. Others seek curated art, historical features, or a tour of the capitol complex. Some need to fill a prescription, receive medical attention, or pair of replacement shoes. For those trying to squeeze in what little time they have before or after an excursion to get a feel for the local vibe, ambassadors share key details about timing and logistics to help with decisions. No matter the request or the need, these ambassadors stand ready to help to include a few with bilingual skills who also help cruise passengers that do not speak English.
- **Communication:** To stay informed, some staff will frequently check-in with the Visitor's Center to see if there are any announcements that need attention, and others will bring back newly available resources to share with the crew as they become available (e.g., rack cards, hours of operation for points of interest, new services). A group text also allows all ambassadors to pass along information, ask questions, dispatch resources, and/or share stories and photos with smiling cruise passengers. They bring forward concerns (e.g., city bus transportation, crosswalk coverage, hawkers harassing cruise passengers) and take a great deal of pride in being prepared to answer any questions that come their way.

Alignment with Settlement Agreement

The Settlement Agreement allows marine passenger fees to be used to enhance the cruise passenger experience while at their Juneau port of call. This program will provide personalized wayfinding assistance, support for accessibility needs, and improved downtown navigation via knowledgeable, friendly, visible, and dedicated local ambassadors. By providing cruise passengers with tailored recommendations and in-the-moment assistance, these guests can confidently be prepared to feel welcomed and cared for as they spend a day in Juneau, the capital of Alaska.

FY2026 Proposed Program Budget

| Expense | Amount |
|---------------------------------|----------|
| Downtown Ambassador | \$50,000 |
| Program Coordination | \$10,500 |
| Accounting, Finance and Payroll | \$2,000 |
| Supplies and Gear | \$3,000 |
| Subtotal Operating Expense | \$65,500 |
| Administrative Fee (15%) | \$9,500 |
| TOTAL | \$75,000 |

Historical Approved Use of Marine Passenger Fees for Program

| Fiscal Year | Amount Requested | Amount Awarded |
|-------------|------------------|----------------|
| 2025 | \$90,000 | \$90,000 |
| 2024 | \$90,000 | \$90,000 |
| 2023 | \$90,000 | \$75,000 |
| 2022 | \$45,000 | \$15,000 |
| 2021 | \$67,000 | - |
| 2020 | \$65,000 | \$65,000 |
| 2019 | \$59,000 | \$58,710 |
| 2018 | \$60,000 | \$57,000 |
| 2017 | \$57,000 | \$57,000 |

| 2016 | \$57,000 | \$56,000 |
|------|----------|----------|
| 2015 | \$56,000 | \$56,000 |
| 2014 | \$56,000 | \$56,000 |

Expenses for DBA's Downtown Walking Map (e.g., staff time, printing costs, graphic design work) are funded 100% by revenue generated from advertising sales; no marine passenger fees are used for the map.

PulsePoint

PulsePoint Foundation

Pleasanton,

Section D, Item 5.

Total

Price

USD

USD

10,000.00

8,000.00

USD 18,000.00

| Contact Name Email | Rich Etheridge rich.etheridge@juneau.org | Quote Number Created Date | PPF-00011169 12/16/2024 | | |
|-----------------------|--|------------------------------|-----------------------------------|------------------|----------|
| | | Expiration Date | 3/31/2025 | | |
| | | Prepared By | Kraig Erickson | | |
| | | Phone | (218) 384-1123 | | |
| | | Email | kraig.erickson@ |)pulsepoint.c | org |
| Bill To Name | Capital City Fire & Rescue | Ship To Name | Capital City Fire | e & Rescue | |
| Bill To | 820 Glacier AVE Juneau, AK 99801-1845 | Ship To | 820 Glacier AVE Juneau, AK 998 | | |
| | United States | | United States | | |
| Product | | | | Sales Price | Quantity |
| | nd Implementation Project- Includes PulsePoint Rea ing, validation, AED registry organization, technical a nch. | | | USD 10,000.00 | 1.00 |
| Respond License, | PulsePoint Respond - Small Community: Annual Subscription for population <50,000. Includes PulsePoint Respond License, unlimited use of all Responder Types, AED Registry, Maintenance / Support of CAD Interface, admin and end-users | | | | |

Order will be processed upon PulsePoint Foundation's acceptance of signed quote, signed Statement of Work, and Customer Purchase Order or payment.

Upon acceptance, Customer will be invoiced for Implementation Fee. Customer will not be invoiced for Annual Subscription Fee until Soft

Launch, which is when Annual Subscription Term begins.

Please return signed Quote, Statement of Work, and Payment to the PulsePoint representative listed above or mail to:

PulsePoint Foundation PO Box 12594 Pleasanton, CA 94588-2594

Interface, admin and end-users.

Authorized Customer Representative

Signature

Name

Title

Date

By signing quote, Customer agrees to Terms of Use available at www.pulsepoint.org/terms

Total Price

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

| Name |
|--|
| Heidi Pearson |
| Email |
| hcpearson@alaska.edu |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |
| Upload Project Description |
| Project Description (Upload) |
| JuneauWhaleHealth_MarinePassengerFees_2025.pdf |

Project Budget

\$210,000

Conformance with the Settlement Agreement

The proposed project is allowable under the Settlement Agreement primarily through Agreement 3.e. whereby the Parties agree to expenditure of Fees outside the Zones A and B. The proposed project is focused on the marine waters used by passenger vessel shore excursions, however, these waters and the humpback whales that inhabit them are essential components to marine commerce and the shore expeditions that work to service vessels. Juneau is a premier whale-watching destination and the chance to see whales feeding near Juneau is an important motivation driving cruise traffic. As of 2019, 26% of all of Juneau's cruise passengers were paying for shore excursions to watch whales, over 346,000 tourists annually (1). Additionally, in Settlement Agreement 4, the Statter Harbor Improvement Project works to increase the capacity and efficiency of whale-watching vessels operating out of Auke Bay. Our project is essential for properly monitoring the marine resource that is central to this economically viable marine commerce. There can be excellent passenger vessel infrastructure in place, though passengers will not continue to seek this shore excursion at this rate if there are not consistent whales to be seen on these tours. Our project will bring together local experts to monitor for the health of the Juneau humpback whale population in a way that we can detect and understand potential changes in humpback whale attendance in the future. Further, the proposed project aims to mitigate potential conflicts between local residents and the whale-watching fleet by providing information based on the best available science.

Importantly, this project will also produce outreach materials available to cruise passengers at the Juneau Visitor Center, within Zone A. Professionally designed annual summary report cards and other information about Juneau's humpback whales will be made available for those interested. This could help to pique curiosity and interest in purchasing trips on whale-watching vessels.

(1) McDowell Group. Economic Analysis of Whale Watching Tourism in Alaska. Report prepared for NOAA Fisheries in October 2020.



Department of Natural Sciences School of Arts and Sciences 11066 Auke Lake Way Juneau, AK 99801

Continued Support for **Juneau Whale HEALTH** (Humpbacks, Ecosystems, And Long-Term Histories)



Juneau-based Research Team

Dr. Heidi Pearson, University of Alaska Southeast, Pl

Dr. Shannon Atkinson, University of Alaska Fairbanks, Co-PI

Dr. Suzie Teerlink, NOAA Fisheries, Alaska Regional Office, in-kind collaborator John Moran, NOAA Fisheries, Alaska Fisheries Science Center, in-kind collaborator

Summary

The proposed project will be a continuation of our study, Juneau Whale HEALTH (Humpbacks, Ecosystems, And Long-Term Histories) that aims to monitor the sub-population of humpback whales that are critical to Juneau's whale-watching industry. The goal of the proposed project is to use state-of-the-art methods to increase scientific knowledge and public understanding of the health, abundance, and behavior of Juneau's humpback whales. The proposed project builds on years of research and expertise and aims to assess the well-being of humpback whales - Juneau's most valuable marine resource and a key driving attraction for visitors from all over the world. We seek support for fieldwork, lab analyses, and University team members' time to oversee the project and data analysis. NOAA team members' collaboration and use of research vessels for fieldwork are included in this project proposal at no additional cost, greatly reducing the overall budget. This research team represents decades of expertise and includes benefits of leveraging in-kind support to continue a rigorous and affordable long-monitoring program.

Background

Juneau is Alaska's largest whale-watching port and likely the largest and most lucrative whalewatching destination in the world. Local tour operators work closely with Alaska's cruise industry to offer convenient shore excursions for cruise ship passengers during Juneau port-of-calls. The whale-watching industry is estimated to generate over \$60 million in direct economic revenue while offering a conduit for 367,000 cruise travelers to share in the wonder and beauty of Juneau's humpback whales each year.¹ The industry has grown steadily over the last 30 years, however, the subpopulation of humpback whales that this industry relies on is actually quite small. There are typically about a dozen humpbacks in the Juneau area at any given point during the cruise ship season (mid-April through October), but this can dip to only 2-3 whales at



¹ McDowell Group. Economic Analysis of Whale Watching Tourism in Alaska. Report prepared for NOAA Fisheries in October 2020.



Department of Natural Sciences School of Arts and Sciences 11066 Auke Lake Way Juneau, AK 99801

times depending on prey availability, time of year, and other environmental factors, leaving limited viewing options for the ~72 whale-watching tour boats operating out of Auke Bay.

The number of humpback whales has remained fairly constant or even decreased in the Juneau area over the past decade, and so as the whale-watching industry has grown, there has been increasing pressure on any given individual whale. The whale-watching industry in Juneau is completely dependent upon humpback whales frequenting the tour area. However, there is a lack of consistent monitoring support for humpback whales in Juneau to be able to detect concerns or track population health.

Juneau Whale HEALTH was formalized in 2024 to solidify the research aims and collaboration between the local scientists dedicated to the scientific study of Juneau's humpback whales over the past two decades. Our group aims to responsibly monitor this valuable population to help ensure sustainability into the future. In short, this project will be an investment in the future of Juneau's tourism industry. Our proposed project builds upon a highly successful 5-year collaboration between UAS, UAF, and NOAA Fisheries to assess humpback whale residency and health from 2020-2024, which includes support in 2024 from the CBJ Marine Passenger Fee Program.

The proposed project will enable the continuation of a long-term study of Juneau's humpback whales. Long-term monitoring is essential for detecting and interpreting potential future changes in humpback whale abundance and population health. If overt changes in abundance and distribution occur, it can be difficult or impossible to understand the trend, magnitude, context, and contributing environmental parameters without these valuable long-term monitoring data for comparison.

Assessing Humpback Whale Abundance, Residency, Behavior, Reproduction, and Health We propose a multi-faceted approach to monitor humpback whale abundance, residency patterns, reproduction, and health. The foundation of our project will be to continue our consistent humpback whale surveys in the Juneau area to collect photo-identification (photo-id) and behavioral data. Photo-id uses photographs of the underside of humpback whale flukes (tails) to track individuals through time and space and will be used to monitor population abundance, residency, and social patterns. Importantly, photo-id will also be used to document calves-of-the-year to quantify calving rate and confirm pregnancies detected from biopsy sampling in 2024, both of which are important components of population health. Photographs will also be used to monitor the population for vessel strike injuries and entanglement scarring and to document the frequency and outcomes from these human interactions. Data on group size and behavior will be collected in conjunction with photo-id data to better understand the social lives of humpback whales. Additionally, sloughed skin samples will be collected opportunistically by scanning the surface of the water after a whale performs a surface-active behavior such as a breach. Sloughed skin samples will be analyzed to assess sex, genetic relatedness, and diet. We will employ uncrewed aerial drone technologies to collect exhaled breath for physiological lab-based analyses. Similar analyses have previously been obtained using biopsies, and the use of drones provide for non-invasively collected samples, which has been a long-term goal of our monitoring practices.



Department of Natural Sciences School of Arts and Sciences 11066 Auke Lake Way Juneau, AK 99801

We will also increase our capacity to conduct observations of humpback whales via drones. We will use this emerging, non-invasive technology to collect data on humpback whale body condition. Body condition reflects an individual's energy stores relative to its size and can be used as a proxy for health. By taking aerial images of humpback whales at the surface, we can derive precise estimates of individual whale body length and girth used to calculate an overall body condition score. Body condition can also be used to detect pregnancy, which will complement our existing analyses of reproductive rates. Aerial imagery can also be used to assess the presence of external parasites that increase with compromised health and as a better vantage point to document scarring from vessel strikes and entanglement. Addition of this innovative component to our study will deepen our understanding of the health of Juneau's humpback whales and the North Pacific ecosystem.

Education and Outreach

The proposed project will provide support and training for the next generation of scientists by engaging university students in fieldwork, lab analysis, and data analysis. This will provide important opportunities for student learning while also providing important assistance to the project team. Outreach materials will also be developed to share project activities and results with the whale-watching industry, cruise ship passengers, and Juneau residents. One such product will be a "Juneau Whale HEALTH Report Card" where we will provide updates each year on numbers of humpback whales observed, calves observed, human interactions, and other interesting information learned from tracking individuals from the previous season. The Juneau Whale HEALTH Report Card will be distributed to interested parties (e.g., whale-watching companies), freely available, and hosted on a website. These products will also be shared with cruise passengers at the Juneau Visitor Center downtown. Finally, project activities will be shared at the annual Juneau Marine Naturalist Symposium.

Funding Requested

The total budget for this project is \$210,000. Funds will be disbursed to UAS and UAF and used to support fieldwork (including support for vessel time, fuel, equipment, and supplies), lab analyses, and university personnel time (including faculty and students). NOAA Fisheries will provide in-kind support for personnel and vessel use costs, thus greatly reducing the overall cost of this project. This project will also leverage resources from two complementary studies of Juneau's humpback whales. One project is focused on assessing relationships between humpback whales and the oceanography of Juneau's waters while the other project focuses on deployment of animal-borne video camera tags on humpback whales to visualize their underwater behavior.

Select Media and Publications from Previous Juneau Whale HEALTH Team Research

- BBC clip of humpback whale research during the COVID-19 pandemic
- NOAA webstories in <u>2020</u> and <u>2021</u>
- KTOO articles in 2022 and 2024 highlighting work from this research team
- Peer-reviewed publication: S. Atkinson, V. Melica, S. Teerlink, K. Mashburn, J. Moran, H. Pearson. Use of hormones in assessing reproductive physiology of humpback whales (*Megaptera novaeangliae*) from Juneau, Alaska. <u>Theriogenology Wild</u>, Volume 3, 2023, 10005., <u>https://doi.org/10.1016/j.therwi.2023.100050</u>

EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS

| Name |
|--------------------------------------|
| Dezarae Arrowsun |
| Email |
| picturethisllcalaska@gmail.com |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |

Upload Project Description

Project Description (Upload)

- Marine-View-Mural-Project-Balance-Sheet-Proposal-.pdf
- Marine-View-Mural-Project-Slideshow-.pdf

Project Budget

\$8,400

Conformance with the Settlement Agreement

I have been working with the DBA, Kari Groven (SHI), Phil Huebschen (JAHC), Rachelle Bonnett (JAHC), and Traci Ferguson Hayes (JAHC) over the past year to finalize details of this project. All organizations have agreed to the project, and are excited to complete it. We have written agreement from the Marine View owners, and are almost done with a contract with the MV for use of the space. I have also spoken to CBJ permits office and have written agreement that we do not need any special permits. All is ready to go starting Oct 2025, with installation April 2026, we just need the funds.

This project will improve the view from the Alaska Steam Ship Dock (Marine Park) (Zone A). Tourists will no longer be looking at a ugly parking garage, but will have an activity looking at the mural as they walk to Franklin St. This will improve the overall beauty and entertainment of the end of the cruise ship docks. Almost all passengers walk up the dock and out via the Tram, or the Marine Park/Ferry Way (Zone B) as the make their way into town. There are multiple other benefits but this is how it relates to the agreement.

a. Debt service on the Cruise Ship Berth Enhancement project (commonly known as 16B) and the planning, design and construction necessary to improve private and public cruise ship docks.

d. For proposed capital improvements or operational services within Zone B, the parties agree to discuss these ideas at the annual meeting. CLIA does not object to a Fee expenditure in Zone B of an amount not to exceed \$10 million (\$10,000,000), over no longer than a five year period, for the Centennial Hall Expansion Project (also known as the "Capital Civic Center").

e. The Parties agree that expenditure of Fees outside of Zones A and B may be necessary. In such case, the parties shall discuss such ideas in accordance with paragraph 7.
7. Annual Consultation. Guided by the timelines in CBJC 69.20.120(b) (March 14, 2019), the Parties agree for each and every Fiscal Year, the Parties shall endeavor to meet in person to discuss in good-faith any new proposed projects and services for which Fees are sought to be expended in the following Fiscal Year with the ultimate decision resting with the Assembly.

Marine View Mural Project

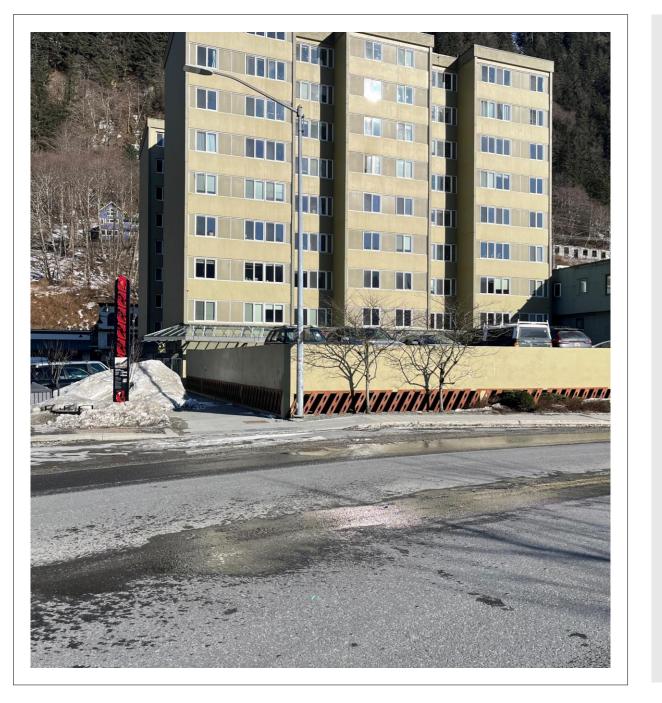
Balance Sheet

| INCOME | | |
|------------------------------------|-------|----------|
| DBA Contribution | 2,000 | |
| Participant fees | 600 | |
| | | |
| Net income | | \$2,600 |
| | | |
| EXPENSES | | |
| Advertising | 750 | |
| Art storage units | 2,000 | |
| Instructor fees | 850 | |
| Batten Installation | 1,000 | |
| Miscellaneous | 200 | |
| Plywood | 1,200 | |
| Art Supplies | 3,500 | |
| Repairs and maintenance | 500 | |
| Art release event | 1,000 | |
| Total expenses | | \$11,000 |
| | | |
| | | |
| OTHER INCOME | | |
| | | |
| CBJ Passsenger Fee Funds Requested | 8,400 | -\$8,400 |
| | | |
| Balance | | \$0 |

Marine View Commity Murals

Section D, Item 5.

Section D, Item 5.



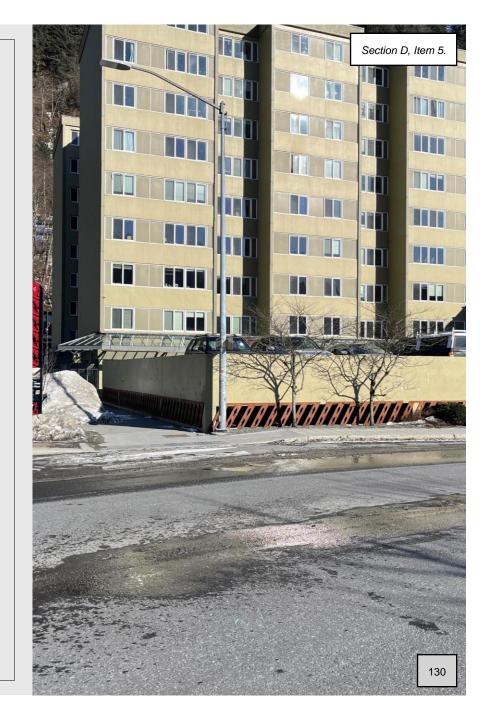
Marine View Building off Ferry Way

- Built 1972
- Houses 64 apartments
- $\circ~3^{rd}$ and 4^{th} floor are CBJ offices
- Bottom floor contains 6 businesses
- Tallest building in DT Juneau
- Ferry Way is one of 3 thoroughfares to S.
 Franklin St.
- Building and parking garage are one the first things tourists see when coming off the Cruise Pier via Marine Park

It is also...

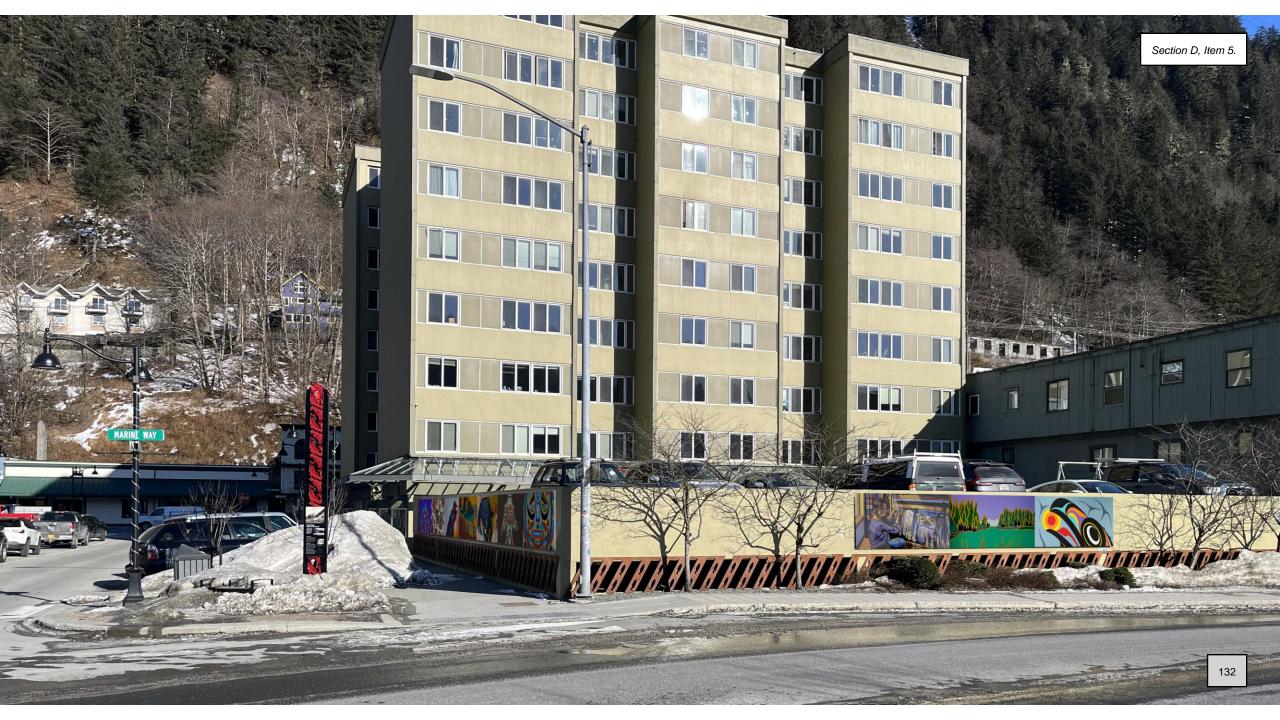
• Ugly

- $\circ~$ Ferry way is often forgotten when locals are thinking of downtown
- Several business on Ferry way have struggled to stay in business. One more is closing at the end of this month, creating more empty stores
- $\circ~$ During slower times, has people camped out in front



THE SOLUTION

(AT LEAST A BEGINNING...)





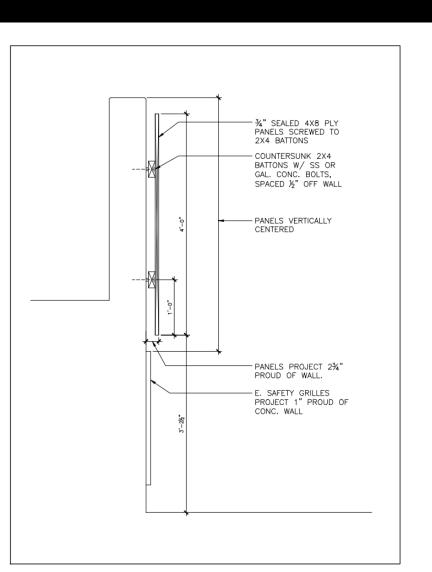


Issues to overcome:

WE CAN NOT PAINT DIRECTLY ON THE WALL

MV must scrape and repaint every spring

Section D, Item 5.



137

68'-0" SW WALL - DOWNSPOUT NE WALL 43°-6" 3 PANELS SHOWN (24') - 7 PANELS SHOWN (56') 63'-3½"

NW WALL

Section D, Item 5.

How do we get 13 Murals?

We teach local artists how to take their already amazing talent and scale it up!





Section D, Item 5.

QR Code on Art

 Tourists and locals can quickly scan codes and be linked directly to Artists' website to buy artists' works

Artists will actively
 MAKE money from these murals







So many reasons why!!

- Cover the Ugly parking garage with something beautiful
- Decreasing the damage to the garage caused by wind and rain, so reducing the maintenance for MV
- Give tourists and locals a reason to come to Ferry Way, not just pass through it
- Show off our Artists to the tourists and locals
- Increased traffic for Ferry Way businesses, hopefully removing empty store fronts
- Increased traffic will discourage people camping out long term on the sidewalks
- Increased income for artists
- Murals increase positive community feelings
- Allows those that are not normally involved to see what SHI and JAHC are doing
- $\circ~$ Give our local artists a new marketable skill, and encourage them to do MORE murals around Juneau

(Look up St. Pete, FL)

Peter Metcalfe 354 Distin Ave. Juneau, Alaska 99801

To: CBJ City Manager's Office

I write in support of the Marine Passenger Fee proposal to fund a three-year demonstration project implementing the PulsePoint app.

I am fortunate to be alive and able to make this proposal. Contemplating alternative outcomes, I realize now that a qualified responder might have been within minutes of our location. What if my sister did not have the fortitude to continue CPR for 14 minutes: the responding EMTs were astounded that a 71-year-old woman was able to persist. If we had a 911-connected app like PulsePoint, a CPR qualified individual may have been minutes away and able to help.

Why PulsePoint? There may be other services of which I am not aware. I learned that this service is employed in Anchorage, Fairbanks, and hundreds of other communities throughout the U.S. Not only have these communities experienced dramatic increases in successful responses to cardiac arrests and other health-related incidents, but the implementation of the project has resulted in higher recruitment of participants in CPR and AED training, better coordination of emergency services, and heightened community awareness of 911 protocols.

From my point of view as a Juneau resident, I can think of no better project for the Marine Passenger Fee Program. I recently challenged several friends to name one program funded or supported by passenger fees that has benefited them. Other than a few who mumbled something about the docks, no one could think of any benefit. Perhaps a failure of public relations?

Imagine the public relations value of lives saved with the implementation of this program. That such outcomes were possible with funding by Marine Passenger Fee Program would certify there are benefits to cruise ship tourism more important than sales tax.

Sincerely,

Peter Metcalfe

| Name |
|--|
| Peter Metcalfe |
| Email |
| petermmetcalfe@gmail.com |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |
| Upload Project Description |
| Project Description (Upload) |
| Project-Description.pdf |
| Project Budget |
| \$34,000 |
| Conformance with the Settlement Agreement |
| See "69.20.120 (3) (3) Projects and programs that promote safety" This 3-year demonstration project will integrate PulsePoint Respond, a 911-connected app, with Juneau's emergency response services. Marine passenger visitors are within an age group more vulnerable than average to cardiac events that require resuscitation. Currently, approximately 90% of out- of-hospital sudden cardiac arrests result in death. A stopped heart must be revived within a few minutes, too few for the average response time of any municipal emergency services. Lives will be saved by instantly alerting nearby CPR-qualified providers, thus promoting visitor safety. |
| Please upload any supporting documents here - PDF ONLY |
| Juneau-AK-PulsePoint-Quote-SC-12-2024.pdf DulaeDaint Reasonal Fact Shoet 2023 pdf |

- PulsePoint-Respond-Fact-Sheet-2023.pdf
- <u>PulsePoint-Fairbanks_CaseStudy.pdf</u>
- Peter-Metcalfe-letter2.pdf

Utilizing a Full-Suite PulsePoint Integration to Address Out-of-Hospital Sudden Cardiac Arrests in Alaska's Fairbanks North Star Borough

Case Study / April 2021

<u>Summary</u>

Alaska's Fairbanks North Star Borough sought to address the rural community challenges of low bystander engagement and slower response times in out-of-hospital sudden cardiac arrest response. As part of a comprehensive strategy that included participation in the C.A.R.E.S. Registry and Resuscitation Academy, bystander CPR training, CPR and AED awareness programs, and strategic AED placement, Fairbanks launched PulsePoint May 2019.

Within the first two years of implementing PulsePoint Respond, PulsePoint Verified Responder and PulsePoint AED, the borough of Fairbanks greatly exceeded their participation and performance goals, ultimately contributing to higher cardiac arrest survival rates.

<u>Context</u>

Fairbanks North Star Borough is Alaska's third largest municipality, with a population of approximately 100,000 citizens; it is also home to the University of Alaska Fairbanks. The class-two borough (meaning it is subject to less government control, relying primarily on voter approval) has 11 fire departments and 321 firefighters, most of whom are volunteers.

This subarctic borough is surrounded by hundreds of miles of sparsely populated areas. Given its geographic isolation and harsh climate, the city has been largely self-reliant and dependent on a high level of community engagement.

Challenges

The borough's 11 fire departments shared specific challenges: lower bystander engagement in administering CPR, longer travel and response times in mostly rural communities, limited resources and inconsistent training of staff. Despite these common issues, each department largely operated independently, with no automatic aid across jurisdictional boundaries except for water tenders (transporting water to a fire). They also hadn't worked to market or promote educational opportunities with cohesive messaging across departments, so each fire department handled CPR and AED education separately.

The borough had not established a community-wide AED registry preventing them from tracking the number or whereabouts of area AEDs or determining if they were in working order. Without a dynamic AED registry they also couldn't determine where there were "holes" in their AED coverage throughout the community.

Solutions

Supported by the Interior Fire Chiefs, University of Alaska Fairbanks Fire Chief Douglas R. Schrage spearheaded the borough's efforts to address cardiac arrest response times and survival rates.

Chief Schrage first partnered with the <u>Resuscitation Academy</u>, which works with emergency medical service (EMS) leaders to help communities worldwide strengthen their cardiac arrest survival rates. Through the partnership, he and his colleagues developed a strategy that could be implemented in Fairbanks to teach best practices in sudden cardiac arrest (SCA) response. Chief Schrage also joined <u>Cardiac Arrest Registry to Enhance Survival (CARES)</u>, one of the world's largest EMS registries, to help Fairbanks to measure their SCA survival rates and ultimately improve care.

Once the borough had a strong understanding of best practices and how their outcomes compared nationally, the Chiefs felt strongly that they needed a solution to address low bystander engagement and longer response times.

The decision was made to integrate a full-suite <u>PulsePoint</u> solution with the Fairbanks Emergency Communication Center (FECC), the single Public Safety Answering Point (PSAP) overseeing calls for all 11 fire/EMS departments in the borough. The implementation, from project kick-off to soft launch, took 36 days. The average implementation takes roughly 150 days. The integration included:

1. PulsePoint Respond is a 911-connected mobile app that alerts CPR-trained citizens when someone nearby is experiencing a SCA. When a 911 call-taker determines CPR may be needed, an alert is immediately sent to nearby app subscribers along with the dispatch of emergency responders. PulsePoint Respond alerts community responders only if the cardiac emergency occurs in a public location.

To increase community participation, PulsePoint Respond also informs subscribers of emergency activity in real time, alerting residents to traffic collisions, wildland fires and other emergencies. Subscribers can listen to live dispatch audio (if offered by the agency) for updates being sent to the responding crews as they make their way to the citizen in need of assistance.

2. PulsePoint Verified Responder Pro is the professional version of PulsePoint Respond for public safety employees. Professional fire fighters, invited by their agency to use the app while off-duty, are notified of all nearby cardiac arrest events, including those in private and residential locations. They also receive advanced functionality, including access to all calls within the jurisdiction (as opposed to the filtered list seen by PulsePoint Respond subscribers), complete address and routing for all incidents, more detailed incident descriptions and additional notification options.

3. PulsePoint AED is a tool to help build a community's AED registry by pinpointing the location of AEDs throughout the community. This allows the AEDs to be accessible during a cardiac emergency to both emergency dispatchers and emergency responders, including nearby individuals trained in CPR (who are notified through PulsePoint Respond). PulsePoint AED also provides agencies with the ability to manage and display co-located resources (e.g., bleeding control kits, naloxone and epinephrine) and consumable information (e.g., battery and pad expirations).

For more information on PulsePoint Respond, Verified Responder Pro and AED, view the <u>Fact Sheet</u>.

Chief Schrage first learned of PulsePoint through his work with the Western Fire Chiefs Association (WFCA) and through collaborations with the Resuscitation Academy and CARES. Given the civic-minded nature of the borough, Schrage believed PulsePoint Respond could tap into a willing pool of potential citizen bystanders. There was some initial reluctance from borough chiefs who were unfamiliar with PulsePoint, apprehensive about the visibility of fire department activities to the public due to concerns of citizen involvement in 911 calls of a dangerous nature, or expressed concerns about cost.

Schrage, along with 2019 Interior Fire Chiefs Association president Geoff Coon, helped to educate the area chiefs on the benefits of PulsePoint and encouraged them to see the public's access to a filtered list of dispatch calls as a positive way to engage the community and showcase the work of the fire department. And because the incident list is filtered, calls of a dangerous nature are not included in the public feed.

Schrage also knew, from working with the PulsePoint implementation team and discussing best practices with other PulsePoint-connected agencies, that community funds, local nonprofits or hospital systems often provided funding for PulsePoint. In fact, the Rotary Club of Fairbanks opted to pay the initial integration fee (\$10,000) and first-year licensing costs (\$8,000 annually). In its second year, Foundation Health Partners, the local hospital foundation, paid the annual licensing fee for PulsePoint Respond. The borough chiefs also saw the benefit of using off-duty personnel for faster residential response and each chief pulled from their department's budgets (as part of the larger Fire Chiefs

Association) to cover the added Verified Responder Pro costs (\$2,500 annually). Schrage believe PulsePoint Verified Responder was such an important and integral part of the implementation he actually waited until the professional version was available (it launched in 2019) before moving forward.

PulsePoint is integrated directly into the Fairbanks Emergency Communication Center (FECC), the borough's public safety communications center. The city connected their IT contractor with the PulsePoint implementation team to integrate PulsePoint directly with their computer-aided dispatch (CAD) in what Chief Schrage described as a "trouble-free and seamless integration." Fairbanks opted for a response radius of a quarter-mile (standard) in the city center and one mile for more rural communities within their jurisdiction.

PulsePoint Respond launched in Fairbanks publicly in May 2019 with a press conference that was attended by all 11 participating chiefs and year-one sponsor Rotary Club, with several newspaper, radio and television news pieces resulting. At launch they offered free CPR instruction to attendees.





The fire departments printed and distributed PulsePoint-provided, localized marketing materials at all community events, including health fairs and Heart Month events. They positioned pop-up banners and posters at CPR-training events and partnered with their local American Red Cross and American Heart Association affiliates to disseminate information.

Links to a sampling of launch media coverage. <u>https://www.fairbanksalaska.us/fecc/page/pulse-point-now-fairbanks</u>

https://www.webcenterfairbanks.com/content/news/A-New-App-that-could-save-lives-is-now-available-in-Fairbanks-509736621.html

http://www.newsminer.com/news/local_news/new-app-sends-alerts-when-cpr-isneeded/article_6ff44210-72fa-11e9-9da4-fb6d91ee10a1.html The chiefs also understood that the adoption of PulsePoint was dependent on educating the community on the need for more public engagement in SCA response and providing opportunities for CPR and AED education. To increase engagement in year two (which experienced a lull during the COVID-19 pandemic), Schrage penned an <u>article</u> in the local paper encouraging participation.



The chiefs focused on internal messaging and an open dialogue with department staff to recruit for the voluntary Verified Responder Pro program. Although many of the firefighters lived outside of the city center, they understood the value of responding to their neighbors during a time-sensitive emergency while off-duty.

Chief Schrage reviewed best practices from other fire departments in North America to see how they handled off-duty pay, worker's compensation and benefits as part of the PulsePoint Verified Responder Pro program.

<u>Outcomes</u>

The PulsePoint implementation was seen by area Chiefs as an "unifying force" for the 11 departments. Despite being under a single PSAP, the departments had historically worked independently of one another. However, working on the PulsePoint program integration forced better communication, cobranded marketing around PulsePoint, CPR education and AED use, and the addition of automatic aid, allowing for better response times and improved outcomes.

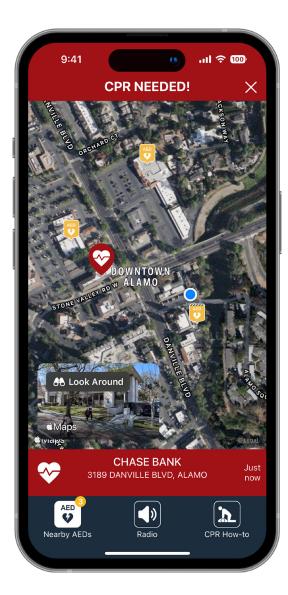
- Fairbanks has 4020+ PulsePoint Respond subscribers (3.38% of population). Of those, 1,801 (1.62% of population) have opted in for CPR alerts.
 - The annual goal for PulsePoint subscribers per community is one percent of the population added annually. Currently, Fairbanks is at 169% of their goal.
 - These subscribers have helped to increase bystander CPR rates to 63.3% (22% higher than the national average).
- Fairbanks has recruited 208 firefighters to participate in PulsePoint Verified Responder Pro, out of 321 total firefighters (65%) across the 11 departments.
 - When a professional verified responder chooses to respond to a cardiac arrest activation while off-duty, he/she is invited to the monthly chiefs' meeting to share their experience, providing the chiefs a first-hand account of the call and the professional verified responder access to management, which has bolstered participation in the program.
 - Chief Schrage believes that PulsePoint aligns well with the fire department's mission and can increase members' sense of commitment to community service, both on- and off-duty.
 - Fairbanks has also provided Verified Responder status to hospital providers, tribal health providers with medical training and retired firefighters, which has added 13 additional verified responders to their network (and several other physician groups are looking to be added). These individuals are activated on residential cardiac arrest alerts, but do not have access to the full incident list, which is only granted to those with Verified Responder Pro.
- Since Fairbanks' launch, PulsePoint has processed 35 public SCA activations and activated on 23 of those (meaning a PulsePoint responder was within the response radius and responded).
 - PulsePoint has processed 112 private SCAs and activated on 76 of those.
- Fairbanks sends 6.8 PulsePoint responders, on average, for each public activation. (The national average of PulsePoint responders per incident is three.)
- Fairbanks sends 5.8 PulsePoint responders, on average, for each private activation.

- The borough has registered 203 AEDs in the PulsePoint AED registry (double the borough's two-year goal).
- PulsePoint also provided an impetus for the 11 fire departments within the borough to collaborate in solving shared issues, which aided the implementation of cross-department automatic aid (i.e., assistance dispatched automatically by contractual agreement between two communities or fire districts).

PULSEPOINT RESPOND

PulsePoint Respond is a 911-connected mobile app that alerts CPR/AED-trained individuals to someone nearby having a sudden cardiac arrest.

PulsePoint Respond supports multiple responder types, including community members, healthcare professionals, and public safety personnel. Specialized app capabilities are available for professional, on-duty use.



- PulsePoint aims to initiate CPR earlier and more often as well as increase the use of automated external defibrillators (AED), prior to emergency responders arriving on scene.
- PulsePoint is integrated directly into the public safety communications center. When a call taker determines CPR may be needed, an alert is sent to nearby app subscribers simultaneously with the dispatch of emergency responders.
- To promote daily app usefulness and encourage program participation, community users are shown select emergencies occurring in the community and offered notifications of public interest events such as traffic collisions and wildland fires.
- According to the latest AHA guidelines, emergency dispatch systems should alert willing bystanders to nearby events that may require CPR or AED use through mobile phone technology.



Learn more at pulsepoint.org Download PulsePoint Respond







RESPONDER TYPES

PulsePoint Respond offers three responder types. Deploying a combination of these types can maximize PulsePoint's community impact.

Public CPR Responders

are typically community members trained in CPR and automated external defibrillator (AED) use and willing to assist if an incident occurs near them. These community first responders are only notified of nearby cardiac arrest events occurring in public places.



Registered CPR Responders

are agency-invited members of the community with medical or rescue training, such as public safety retirees, CERT members, medical professionals, and residential security staff or residents with special neighborhood responsibilities. These community responders are alerted to all nearby cardiac arrest events, including private residences. With nearly 70% of cardiac arrest events occurring in the home, this difference is significant.

Professional Responders

are active public safety employees, typically firefighters, paramedics, and law enforcement officers assigned Professional Responder status by their organization. Typically these employees respond and care for patients in residential settings while on duty. To encourage adoption, professional users are provided with specialized app capabilities for on-duty use. When off-duty, Professional Responders are alerted to all nearby cardiac arrest events in the jurisdiction.

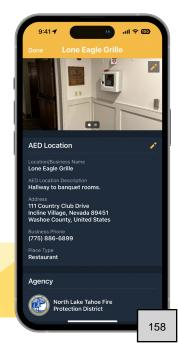
PulseP

PULSEPOINT AED

Next Generation AED Management

Learn more at pulsepoint.org Download PulsePoint Respond



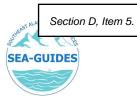


PulsePoint AED is a powerful tool to help build and maintain the AED registry in your community. AEDs managed with PulsePoint AED are accessible to emergency dispatchers during cardiac arrest call processing and disclosed to emergency responders, including nearby individuals trained in CPR and AED use.

- Agency-authorized users can edit the complete AED record using their mobile device — no desktop needed.
- Manage and display colocated resources such as Bleeding Control Kits, Naloxone and Epinephrine, including dressing and drug expiration dates.
- Extensive AED device and consumable information supporting expiration reminders and manufacturer notices.

- Includes business open/closed details based on linked public data sources and support for 24/7 "always available" AEDs.
- PulsePoint AED is integrated with leading emergency medical dispatch protocol systems, including Priority Dispatch ProQA[®], PowerPhone Total Response[®] and APCO IntelliComm[®].

Community members can also report AED locations on the website, <u>aed.new</u>.



December 31st, 2024

To: Alexandra Pierce, CBJ Tourism Manager 155 S. Heritage Way Juneau, Alaska 99801

Dear Mayor Weldon, Ms. Koester, Ms. Pierce, and City and Borough of Juneau Assembly Members,

Thank you for any consideration offered to our proposal. It is an honor to submit our recommendations to your offices, with regard for cohesion and community-building amongst Juneau's tourism businesses and agencies.

The attached proposals will increase the safety of cruise line visitors participating in tours from Juneau ports, underway for maritime tourism activities such as whale watching, charter fishing, sightseeing, and passenger ferry transport.

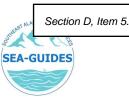
This initiative was constructed with the support of *Sound Watch Boater Education Program* staff and is designed to mirror the successes of their program in Puget Sound, WA. This program was well-received by commercial operators and recreational boaters as a solution for a similar influx of commercial tourism vessels in Puget Sound between 2002-2015. This program addresses safety issues without degrading Alaska's preference for limited regulation of boating credentials. You can read more about the Sound Watch Boater Education Program on their website: <u>www.whalemuseum.org/pages/soundwatch-boater-education-program</u>.

I hope this proposal sponsors a partnership between SEA-Guides and associated organizations dedicated to sustainable tourism. With that said, it is worth offering that any associated offices wishing to adopt this initiative are welcome to reach out and do so. CBJ has previously commissioned similar entities and task forces to address maritime tourism-related issues, and this program may be best managed by those organizations. Otherwise, SEA-Guides would be thrilled to lead our community towards a safer legacy of boating in Juneau.

Thank you for your continued service to our community as thankless contributors to Juneau's rise in globally recognized travel destinations. Have a wonderful New Year!

Luke Holton

Luke Holton Director, SEA-Guides Juneau Office: (907)723-5420 Email: office@seagservices.com



Subject: Support in Tourism Research, Education, and Administration Development Organization: Southeast Alaska Guide Services, SEA-Guides Juneau Marine Passenger Fee Funds Requested: \$149,888.14

Summary

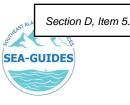
Southeast Alaska Guide Services (SEA-Guides) is requesting support and funding from the City and Borough of Juneau (CBJ) Marine Passenger Fee (MPF) Program to conduct longitudinal research and education of Juneau's commercially utilized waterways, to include (a):

- 1. Qualitative study of Juneau's recreational and commercial vessel compliance
- 2. Establishment of the Juneau Mariner's Education Program
- 3. Field support opportunities for tourism management entities and researchers

The data collected by participants will be statistically applied to prove or disprove necessary increases in the staffing of associated tourism entities, namely the National Oceanic and Atmospheric Administration, Office of Law Enforcement (NOAA-OLE); City and Borough of Juneau (CBJ), Tourism Manager's Office; United States Coast Guard (USCG); Tourism Best Management Practices (TBMP); and the implementation of a Juneau-based Boater Education Program, mirroring *Sound Watch. Sound Watch is* an established community education program which has successfully addressed maritime industry disputes in Washington State's Puget Sound.

To best implement this regiment of data collection and community outreach, SEA-Guides is requesting \$149,888.14 from the MPF Program (FY25) to meet the budgets itemized in each section. This amount will be dispersed across two associated projects, referenced in this proposal as Regional Mariner's Compliance Study, and Juneau Mariner's Education Program.

These two initiatives will directly address industry-related complaints that are centered around the growing density of tourism operators. Juneau residents can be assured that the mission of SEA-Guides is to illuminate methods of safe tourism which are sustainable for the community and ecosystems. This program will effectively act in a liaison capacity to bridge communication between commercial tourism vessels and recreational vessels. In addition, this style of boater education will ensure local boat operators decrease risk to themselves and others while operating within the commercial zones listed in this proposal.



Regional Mariner's Compliance Study

Background: Historically, criticisms of maritime tour vessels have been misinterpreted by regulators and community members, mainly due to the perspectivism conflicts between associated industries and recreational boaters. With scarce oversight of Juneau's commercial boating areas, lawmakers lack a true representation of both commercial and recreational vessel adherence to Marine Mammal Protection Act (MMPA) Law and USCG Codes of Federal Regulation (CFR), which govern vessel behavior. Authorities tasked with overwatching these areas claim "understaffing and underfunding" as operational obstacles to enforcement.

Goals of Project: Provide the NOAA-OLE and USCG with *quantitative* data to either prove or disprove the necessity for increased staffing of the enforcement offices. The data collected will be forwarded to U.S. Office of Personnel Management in conjunction with a formal request for restaffing of NOAA-OLE, Juneau Field Office, and USCG assets. Data will also guide municipal offices in creating effective commercial viewing guidelines through Tourism Best Management Practices and NOAA's Whale SENSE Program.

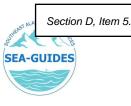
Additionally, detailed logs of boat traffic and concentrations will directly contribute to the data collected by Juneau Whale HEALTH (Humpbacks, Ecosystem Monitoring, And Long-Term Histories) Program, an FY24 MPF funded project.

Methods: Surveyors will be present in the below-listed areas from 8:00 AM- 8:00 PM Sundays, Tuesdays, Wednesdays, and Saturdays (May 1st through September 30th). During these times, observational data will be collected to properly illustrate collective vessel concentrations, patterns, ship to ship communications, viewing distances from wildlife, and vessel behavior within Steven's Passage, Favorite Channel, Saginaw Channel, Lynn Canal, and Auke Bay.

Formal qualitative methodology will be constructed by research faculty at University of Alaska (UA) and UA Independent Study students, offering local educators access to pragmatic and experiential research projects.

Cost: \$66,128.14

| Item | Cost |
|---|-------------|
| Staff Wages (48-hours per week @ \$18.00/hr) (2) | \$34,560.00 |
| SEA-Guides Vessel Operational Cost (12-hours per day @ \$23.32/ hr) | \$22,387.20 |
| Methodology Design and Consultation | \$2,740.00 |
| Survey Equipment (range finders, GIS software, and laptop) | \$6,440.94 |
| | \$66,128.14 |



Juneau Mariner's Education Program (JMEP)

Background: The 2023 Mckinley Research Juneau Tourism Survey indicates a steady increase in negative interactions between recreational and commercial tourism vessels. With unprecedented growth of Juneau's passenger vessel fleet, the risks of catastrophic incidents grow every year. In 2023, SEA-Guide's noted that Juneau mariners are largely unaware of the USCG's Combined Federal Regulations which govern safe boating, leading to dangerous interactions with commercial vessels. In addition, post-pandemic economic drivers have lowered the availability of licensed commercial crewmembers globally, resulting in employment of less experienced merchant mariners within Juneau's waterways.

Program Goals: It is this program's mission to bridge the gap between commercial and recreational vessel operators. Serving as a bipartisan voice, JMEP can ensure that hazardous behavior from commercial operators will be addressed by contacting the vessel's captain, and/ or supervisor, and/or TBMP. Likewise, recreational boaters with no formal training will have access to educational resources to instill safe boating practices. No formal reports or citations are involved in this process apart from documenting the contact between SEA-Guide volunteers and the vessel operator. Annual reports with analysis, statistics, and project performance will be submitted to applicable offices. Examples of these reports can be found through the *Sound Watch* website link, listed on Page 1.

Methods: Maintain presence within Juneau's waterways and harbors to provide free reference materials and guidance to boat operators. Program staff (prospectively alongside Juneau's USCG Auxiliary volunteers) will conduct community outreach at Juneau's recreational harbors to offer boat operators an assortment of USCG reference materials, trends in wildlife locations and concentration, area avoidance maps, viewing guidelines for protected animals, etc.

In partnership with the Alaska Marine Education Association (AMSEA), JMEP will also provide commercial boating safety training to charter vessel operators and business owners.

| Item | Cost |
|---|-------------|
| JMEP Staff Wages (48-hours per week @ \$18.00/hr) x2 | \$34,560.00 |
| JMEP Outreach Vessel (type contingent upon market availability) | \$25,000.00 |
| JMEP Vessel Operational Cost (12-hours per day @ \$17.50/hr) | \$16,800.00 |
| Educational Materials (pamphlets, printouts, etc.) | \$7400.00 |
| | \$83,760.00 |

Cost: \$83,760.00

December 20, 2024

Alexandra Pierce Tourism Manager, City & Borough of Juneau 155 S Seward St Juneau, AK 99801

Dear Ms. Pierce,

Travel Juneau requests funding from Marine Passenger fees to continue Visitor Information Services programming in FY26. As note of reference, you will receive a separate request from Elizabeth Arnett, TBMP Administrator, for the FY26 request for both TBMP and the Crossing Guard program.

<u>Travel Juneau Visitor Information Services program</u> - \$213,925: The Visitor Information Services (VIS) program assists cruise passengers by providing local directions, excursion referrals, and information about medical resources, community services and local activities. During the season, two dockside visitor information services centers are staffed with volunteers and two paid seasonal staff.

During the 2024 season, Travel Juneau's VIS assisted 145,500 visitors at its downtown sites, approximately 8.5% of total cruise visitation; 75 volunteers provided over 2,000 service hours. Travel Juneau anticipates that 2025 season will end higher as we increase efforts with visitor education. The requested funding will support:

- 60% of base salary for 2 full-time TJ staff to recruit, train, and supervise approximately 75 Juneau volunteers, manage all visitor centers, and develop/maintain inventories of up-to-date visitor and volunteer informational materials. Travel Juneau provides regular communications to volunteers.
- 100 % of three seasonal staff for the Cruise Ship Terminal Visitor Center (CST) and Marine Park kiosk. The additional seasonal staff will reduce both the amount of time regular staff must fill in or assist at the two dockside centers and the time required for restocking.
- volunteer recruiting efforts, including ad placement
- a minimum of 2 required full-group trainings, an online video orientation for volunteers, and additional small group trainings as needed— costs include materials and venues
- volunteer recognition to keep volunteers engaged and retained
- visitor materials, including informational handouts and approximately 75,000 walking maps and for distribution primarily at the dock visitor information centers
- supplies for the visitor centers
- postage for visitor guides
- subscription to online volunteer scheduling calendar

The program continues to work through inflation-driven increases to payroll, supplies, postage, and printing costs. A budget outlining the use of MPFs for this program accompanies this request.

Travel Juneau is proud to be associated with visitor information programs for our cruise visitors and residents, and we appreciate the CBJ's support of these efforts to make Juneau a safe and hospitable visitor destination. If you need further information about these programs, please don't hesitate to contact me.

Sincerely,

Liz Perry President/CEO Travel Juneau

cc: Angie Flick, Director of Finance, CBJ

Travel Juneau

Visitor Information

| FY25 | | |
|-----------|-------|----------------|
| Projected | Notes | Internal Notes |
| | | |

TOTAL REQUEST:

\$ 213,925 Marine Passenger Fee request

Expenses

Income

| 60% of base salaries | \$ | 108,025 | 60% of full-time expense: 2 FTE, year-round | |
|----------------------|----|---------|---|--|
| Increase by \$4,000 | \$ | 33,000 | 100% of seasonal expense: 3 FTE, seasonal only \$21/hr with \$1/hour worked end of season bonus | To keep up with inflation and rising industry rate, 168 cruise ship days (2024) x 8 hours a day x \$21 an hour (including \$1 hr worked end of season bonus) |
| Same as FY25 | \$ | 1,500 | Volunteer Scheduling and Management Software | |
| Increase by \$500 | \$ | 6,000 | Volunteer Recruitment and Training | Rising costs of venue rentals |
| Increase by \$750 | \$ | 6,750 | Volunteer Recognition | Adding more incentives for volunteer appreciation and retention |
| Same as FY25 | \$ | 2,750 | Visitor Site Supplies | |
| Same as FY25 | \$ | 24,000 | DT Walking Maps: for 75,000 copies | |
| Same as FY25 | \$ | 4,500 | Telephone & Internet | |
| Same as FY25 | \$ | 25,500 | Postage: Regular and journal Graphics Fulfillment (bulk mail) | |
| | | | | 2 parking spots for 5 months in the Marine Parking Garage |
| | Ş | 1,900 | Position | Mileage for Seasonal Runner Position |

\$ 213,925 TOTAL

Note: This department's FY25 budget was \$305,024.00 The remaining expenses are funded by Travel Juneau-generated revenue and the hotel bed tax grant.



TOURISM BEST MANAGEMENT PRACTICES Making tourism work for Juneau!

December 19, 2024

Alexandra Pierce Tourism Manager, City & Borough of Juneau 155 Heritage Way Juneau, AK 99801

Dear Ms. Pierce:

Tourism Best Management Practices (TBMP), through Travel Juneau, requests funding from Marine Passenger Fees to continue two cruise passenger and community service programs in FY26:

<u>1) Crossing Guard Program - \$358,825</u>: To support the FY26 TBMP budget, \$358,825 (as granted for FY25) is requested for the FY26 crossing guard program with the understanding this amount may change based on proposals solicited through an RFP process. This request includes a 5% CBJ sales tax charge and a 10% program administration fee to Travel Juneau. The Crossing Guard Program encourages cruise passenger safety by addressing vehicular and pedestrian congestion along South Franklin Street and the Marine Park Plaza area. Primary crossing areas are at the Cruise Ship Terminal, People's Wharf, and Marine Park (which covers two crosswalks).

2) Tourism Best Management Practices (TBMP) - \$46,965: This request supports:

- HR costs for the administrator and additional hours to monitor the Crossing Guard program
- maintenance of the database module for the TBMP program
- maintenance of the TBMP microsite and URL
- program communications and PR
- modest community event support
- member collateral

Please refer to the attached document for details on the estimated expenses for these two programs. We appreciate CBJ's support of these efforts to make Juneau a safe and hospitable visitor destination. If you need further information about these programs, please don't hesitate to contact me.

Sincerely,

Elizabeth Arnett Administrator Tourism Best Management Practices

cc: Angie Flick, Director of Finance, CBJ Liz Perry, President/CEO, Travel Juneau

Section D, Item 5.

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| Community event support\$Modest sponsorships to local events that bring in additional visitors: Salmon Derby, Litter Free, Safe Graduation9440Booth Rental\$275Travel Juneau travel fair, Maritime Festival9450Crossing Guard Gift Cards from TBMP\$250\$25 ea for 10 guards (Aug)Supplies </td <td></td> <td>¥</td> <td>F</td> <td>500</td> <td></td> <td></td> | | ¥ | F | 500 | | |
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| 9510 Membership certificates \$ 50 230 members: cost for envelopes, stickers 9520 Swag \$ 1,500 TBMP logo items (pens, pins, stickers) 9530 Postage, mileage \$ 500 Mailing certificates, mileage 1 1 1 1 | | ТВМР | \$ | 250 | \$25 ea for 10 guards (Aug) | |
| 9520 Swag \$ 1,500 TBMP logo items (pens, pins, stickers) 9530 Postage, mileage \$ 500 Mailing certificates, mileage | Supplies | | | | | |
| 9530 Postage, mileage \$ 500 Mailing certificates, mileage Image: Control of the second | 9510 | Membership certificates | \$ | 50 | 230 members: cost for envelopes, stickers | |
| | 9520 | Swag | \$ | 1,500 | TBMP logo items (pens, pins, stickers) | |
| TOTAL FOR TBMP OPERATIONS \$ 46,965 | 9530 | Postage, mileage | \$ | 500 | Mailing certificates, mileage | |
| TOTAL FOR TBMP OPERATIONS \$ 46,965 | | | | | | |
| | TOTAL FOR | TBMP OPERATIONS | \$ | 46,965 | | |
| | | | | | | |

Section D, Item 5.

| Crossing Gu | uard Program | \$ 358,825 | As approved for FY25 | |
|--------------------|----------------|------------|----------------------|--|
| | | | | |
| TOTAL EXP | ENSES FOR FY26 | \$ 405,790 | | |

| From: | Joan Walser | |
|--------------|---------------------------------------|--|
| То: | Alexandra Pierce | |
| Cc: | Larri Irene Spengler | |
| Subject: | MPF submission | |
| Date: | Tuesday, December 31, 2024 3:44:59 PM | |
| Attachments: | TNA streetlight letter signed.pdf | |
| | TNA Proposal Budget.pdf | |
| | TNA Proposal Conformance.pdf | |

Greetings Ms. Pierce,

Earlier today I submitted a proposal for the Marine Passenger Fees on behalf of the Thane Neighborhood Association. I had some difficulty with the form, which has been bugging me. Then, remembering I had your email, I decided to follow up by emailing them to you as well.

Due diligence and all....

Happy New Year!

Joan

TNA Proposal: Using Marine Passenger Fees to Install Street Lights Conformance with the Settlement Agreement

Before addressing conformance with the Settlement Agreement, it is important to call attention to Exhibit D, Maritime Industry Zones. According to this map, the Thane Neighborhood Association (TNA) is requesting street light installation along a stretch of road that is entirely within Zone B.

Two sections of the *Settlement Agreement* address the allowable use of Marine Passenger Fees (MPF) for installing street lights along the stretch of road between South Franklin Street Dock B to the Mill Street corner. #3 Agreed Use of Fees in Maritime Industry Zone states, "...Wherein CBJ provides (Zone A) or could provide (Zone B) the infrastructure for cruise vessels, the support services for such vessels while in port, and infrastructure and services that further the marine enterprise/operation of such vessels...(p. 3 of 9)" Street lights fall under the category of infrastructure and, arguably, lower the risk of accidents for vehicles engaged in vessel support and services. Early morning, evening and nighttime illumination would enhance the safety of passengers walking from and returning to ships berthed at the AJ Dock.

TNA is requesting increased lighting for a section of sidewalk within Zone B that becomes crowded with passengers following ships' arrival and preceding the onboard deadlines at AJ Dock. One assumes passengers' desire to stretch their legs may be an influence. When crowded, faster walking pedestrians frequently step into the road to maintain their walking speed. Since a long section of the sidewalk is uphill on the return to AJ Dock, a noticeable disparity between walkers' speeds is evident. Also evident to Thane drivers is that the bigger groups of happy vacationers tend to be less aware of their surroundings, particularly the children in those groups. Improved illumination could assist drivers, especially in failing evening light or on days with heavy overcast and rain, to avoid pedestrians walking in the roadway.

Morning and evening civil and nautical twilight didn't pose as great a danger to pedestrian passengers when the cruise ship season spanned late May to early September; however, increased numbers of passengers along that section of road, as well as the lengthened mid-April to mid-October season has significantly increased the potential for vehicle-involved injuries to ship passengers. Adding street lights reduces the risk of an accident for residential drivers; drivers providing cruise line support, in particular the larger multi-passenger vans and buses; and CDL drivers for local businesses, such as Alaska Marine Lines' semi-trailer trucks and Petro Marine Services' fuel trucks. Thane Road residents appreciated the increased pedestrian safety brought about by the bollards and chains installed along Franklin Street. The same would hold true for additional street lights along that stretch of Thane Road

Paragraph 3d under Agreements, further states: For *proposed capital improvements* or operational services within Zone B, the parties agree to discuss these ideas at the annual meeting (p. 5 of 9, author italicized). TNA urges the proposed Zone B infrastructure addition of street lights between Franklin Street Dock B and the corner of Mill Street be prioritized at the next annual meeting.

TNA Proposal: Using Marine Passenger Fees to Install Street Lights Budget Considerations for Street Lights

Proposing a budget is beyond the collective knowledge base of the Thane Neighborhood Association Board members. A simple example: we know the spacing required between street lights is dependent upon the height and cone of light produced by the installed lamp¹, but we don't possess the information to determine those factors. Board member are also aware that stakeholder agreements between CBJ, DOT, AEL&P - plus soliciting bids from private contractors - may come into play. We trust these myriad, complex decisions are best left to those with the required expertise. And, of necessity, a certain amount of funding must be spent to conduct a study that provides such guidance.

An option that appears to be the least expensive and most straight-forward to implement is to request AEL&P mount and connect power to fixtures on existing wooden poles. There are six wooden poles on the sidewalk side of the road and five on the upper side. An article posted on the Alaska Village Electrical Cooperative from 2021 provided a cost of \$600 for the cost of the fixture, shipping and installation.² How to determine initial investment cost and payment for ongoing operational costs must also be determined by stakeholders.³

¹ <u>https://highways.dot.gov/safety/other/visibility/fhwa-lighting-handbook-august-2012/7-lighting-application</u>

² <u>https://avec.org/2021/11/01/how-to-add-or-upgrade-streetlights/</u>

³ <u>https://www.cps-lighting.com/how-much-street-light-</u> cost/#Breaking_Down_Street_Light_Costs_Shining_a_Light_on_Initial_Investments_and_Ongoing_Expenses

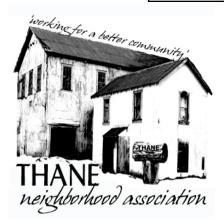
THANE NEIGHBORHOOD ASSOCIATION 4545 Thane Road

Juneau, Alaska 99801 (907) 586-8277 larri.irene.spengler@gmail.com

Board

Joan Walser, President Nathan Carey Robin Cassell Mariann Cummings Chris Prussing

Larri Spengler Gordon Taylor



Alexandra Pierce CBJ Tourism Manager 155 Heritage Way Juneau, AK 99801

November 21, 2024

Re: Passenger Fee Suggestion: Streetlights

Dear Ms Pierce:

The Thane Neighborhood Association requests the next cycle of cruise ship passenger fees be used to install streetlights along the dark, unlighted stretch of road from just past the South Franklin Street Dock (Dock B) to Mill Street.

With the increasing length of the cruise ship season, more and more tourists from ships berthed at the AJ Dock are walking in the dark along that section of road. Installation of streetlights would also benefit tourism traffic like buses and vans, as well as local and visiting pedestrians and bicyclists. When the sidewalk is especially crowded, pedestrians have a tendency to step into the road - and traffic - to go around other people on the sidewalk or walk on the gravel margin on the opposite side of the road. The concerns with safety are additionally grave when considering many of the transiting vehicles are large multi-passenger vans, buses and AML semi-trucks.

Throughout the winter months, pedestrians continue to use that stretch of sidewalk. In particular, the new warming shelter on Mill Street increases the number of pedestrians and related safety issues. When it snows, that sidewalk is usually not cleared and people — often wearing dark colors — have to walk in the roadway.

Though the responsible party for that section of road may be the Alaska Department of Transportation, a collaboration with CBJ, in which materials and the installation are funded, may promote planning discussions.

Streetlights along this limited section of Thane Road would significantly ensure public safety. With this in mind, Thane Neighborhood Association proposes cruise ship passenger fees contribute to an effective solution before a visitor or resident is struck by a vehicle,

If you have any questions we can help with, please let us know.

Thank you for your consideration.

For Wales

Joan Walser, President Thane Neighborhood Association

Name

Nicholas Orr

Email

nicholasporr@Yahoo.com

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Contract with trail mix to improve the Mt Roberts trail by laying down gravel / doing other trail improvements. The Mt Roberts trail serves as the emergency route back to the city in the unlikely event of an incident that incapacitates the tram.

Project Budget

50,000? There doesn't need to be a large one time expenditure; this could be an ongoing project. Trail Mix would have a better idea as to the cost. Also would depend on scope of project

Conformance with the Settlement Agreement

This is an expenditure outside Zone A that directly relates to the Tram, which is located inside Zone A. This would need to be discussed in accordance with paragraph 7 of the agreement.

Name

Nicholas Orr

Email

nicholasporr@Yahoo.com

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Determine the difference between winter and summer internet usage for the downtown library and apply MPFs to help cover that increase in internet service (if this has a cost). People associated with the cruise ship have often been seen using the library internet services.

Project Budget

25,000? Depends on how much, if any, cost differential there is

Conformance with the Settlement Agreement

This is an operational service cost directly related to cruise ships within Zone A

Name

Heather Marlow

Email

cdxx881@yahoo.com

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Build a waterfront walkway with picnic shelters and viewing decks along North Douglas Hwy, past Fish Creek. Install bathrooms and some sort of bus/van loading area. This will serve as an extension/portal for the Tongass/glacier/fjord setting and as a local recreation area amenity. Tours and other services could be phased in, but this would assist the Mend Glacier area by providing additional opportunities and services and could integrate with visitors to Eaglecrest summer uses.

Project Budget

5-8 million

Conformance with the Settlement Agreement

Mendenhall Glacier is over run and trampled. Area improvements will only degrade the space further, the experience is the glacier not a variety of parking options and paved expanses, all prone to flood and failure going forward. The story of the fjord and the river of ice is best told from a perspective distance, with views of Lynn Canal, not bathrooms and paved lots between you and a glacier. The Mendenhall Glacier is the most visited site in the state, there was never communication to the public about this outcome, no heads up, no alternative, just more and more. This is the game that implodes on itself, this project off sets many negative attributes and incorporates local values.

| Name |
|--------------------------------------|
| LUKE HOLTON |
| Email |
| office@seagservices.com |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |
| Upload Project Description |
| Project Description (Upload) |
| <u>SEA-Guides-MPF-Proposal.pdf</u> |
| Project Budget |

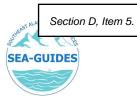
\$149,888.14

Conformance with the Settlement Agreement

The product of this proposal will directly elevate the operational safety of tour patrons disembarking cruise ships in Zone A by increasing "police/security patrols and infrastructure" (Paragraph 3), while appealing to the latter clause, "expenditure of Fees outside of Zones A and B may be necessary. In such case, the parties shall discuss such ideas in accordance with paragraph 7" of the 2019 CLIA v. CBJ Settlement Agreement.

Commercial charter passenger vessels are levied under the Port Development Fee as "vessels carrying passengers for compensation on port calls in the City and Borough of Juneau". The attached proposal will directly elevate the operational safety of these vessels and their passengers.

Finally, the transit of CLIA member cruise vessels through Steven's Passage, Saginaw Channel, Favorite Channel, and Lynn Canal during operational tour hours may prove direct affect on cruise ship vessel safety within these zones.



December 31st, 2024

To: Alexandra Pierce, CBJ Tourism Manager 155 S. Heritage Way Juneau, Alaska 99801

Dear Mayor Weldon, Ms. Koester, Ms. Pierce, and City and Borough of Juneau Assembly Members,

Thank you for any consideration offered to our proposal. It is an honor to submit our recommendations to your offices, with regard for cohesion and community-building amongst Juneau's tourism businesses and agencies.

The attached proposals will increase the safety of cruise line visitors participating in tours from Juneau ports, underway for maritime tourism activities such as whale watching, charter fishing, sightseeing, and passenger ferry transport.

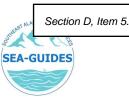
This initiative was constructed with the support of *Sound Watch Boater Education Program* staff and is designed to mirror the successes of their program in Puget Sound, WA. This program was well-received by commercial operators and recreational boaters as a solution for a similar influx of commercial tourism vessels in Puget Sound between 2002-2015. This program addresses safety issues without degrading Alaska's preference for limited regulation of boating credentials. You can read more about the Sound Watch Boater Education Program on their website: <u>www.whalemuseum.org/pages/soundwatch-boater-education-program</u>.

I hope this proposal sponsors a partnership between SEA-Guides and associated organizations dedicated to sustainable tourism. With that said, it is worth offering that any associated offices wishing to adopt this initiative are welcome to reach out and do so. CBJ has previously commissioned similar entities and task forces to address maritime tourism-related issues, and this program may be best managed by those organizations. Otherwise, SEA-Guides would be thrilled to lead our community towards a safer legacy of boating in Juneau.

Thank you for your continued service to our community as thankless contributors to Juneau's rise in globally recognized travel destinations. Have a wonderful New Year!

Luke Holton

Luke Holton Director, SEA-Guides Juneau Office: (907)723-5420 Email: office@seagservices.com



Subject: Support in Tourism Research, Education, and Administration Development Organization: Southeast Alaska Guide Services, SEA-Guides Juneau Marine Passenger Fee Funds Requested: \$149,888.14

Summary

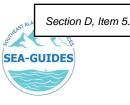
Southeast Alaska Guide Services (SEA-Guides) is requesting support and funding from the City and Borough of Juneau (CBJ) Marine Passenger Fee (MPF) Program to conduct longitudinal research and education of Juneau's commercially utilized waterways, to include (a):

- 1. Qualitative study of Juneau's recreational and commercial vessel compliance
- 2. Establishment of the Juneau Mariner's Education Program
- 3. Field support opportunities for tourism management entities and researchers

The data collected by participants will be statistically applied to prove or disprove necessary increases in the staffing of associated tourism entities, namely the National Oceanic and Atmospheric Administration, Office of Law Enforcement (NOAA-OLE); City and Borough of Juneau (CBJ), Tourism Manager's Office; United States Coast Guard (USCG); Tourism Best Management Practices (TBMP); and the implementation of a Juneau-based Boater Education Program, mirroring *Sound Watch. Sound Watch is* an established community education program which has successfully addressed maritime industry disputes in Washington State's Puget Sound.

To best implement this regiment of data collection and community outreach, SEA-Guides is requesting \$149,888.14 from the MPF Program (FY25) to meet the budgets itemized in each section. This amount will be dispersed across two associated projects, referenced in this proposal as Regional Mariner's Compliance Study, and Juneau Mariner's Education Program.

These two initiatives will directly address industry-related complaints that are centered around the growing density of tourism operators. Juneau residents can be assured that the mission of SEA-Guides is to illuminate methods of safe tourism which are sustainable for the community and ecosystems. This program will effectively act in a liaison capacity to bridge communication between commercial tourism vessels and recreational vessels. In addition, this style of boater education will ensure local boat operators decrease risk to themselves and others while operating within the commercial zones listed in this proposal.



Regional Mariner's Compliance Study

Background: Historically, criticisms of maritime tour vessels have been misinterpreted by regulators and community members, mainly due to the perspectivism conflicts between associated industries and recreational boaters. With scarce oversight of Juneau's commercial boating areas, lawmakers lack a true representation of both commercial and recreational vessel adherence to Marine Mammal Protection Act (MMPA) Law and USCG Codes of Federal Regulation (CFR), which govern vessel behavior. Authorities tasked with overwatching these areas claim "understaffing and underfunding" as operational obstacles to enforcement.

Goals of Project: Provide the NOAA-OLE and USCG with *quantitative* data to either prove or disprove the necessity for increased staffing of the enforcement offices. The data collected will be forwarded to U.S. Office of Personnel Management in conjunction with a formal request for restaffing of NOAA-OLE, Juneau Field Office, and USCG assets. Data will also guide municipal offices in creating effective commercial viewing guidelines through Tourism Best Management Practices and NOAA's Whale SENSE Program.

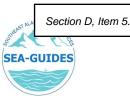
Additionally, detailed logs of boat traffic and concentrations will directly contribute to the data collected by Juneau Whale HEALTH (Humpbacks, Ecosystem Monitoring, And Long-Term Histories) Program, an FY24 MPF funded project.

Methods: Surveyors will be present in the below-listed areas from 8:00 AM- 8:00 PM Sundays, Tuesdays, Wednesdays, and Saturdays (May 1st through September 30th). During these times, observational data will be collected to properly illustrate collective vessel concentrations, patterns, ship to ship communications, viewing distances from wildlife, and vessel behavior within Steven's Passage, Favorite Channel, Saginaw Channel, Lynn Canal, and Auke Bay.

Formal qualitative methodology will be constructed by research faculty at University of Alaska (UA) and UA Independent Study students, offering local educators access to pragmatic and experiential research projects.

Cost: \$66,128.14

| Item | Cost |
|---|-------------|
| Staff Wages (48-hours per week @ \$18.00/hr) (2) | \$34,560.00 |
| SEA-Guides Vessel Operational Cost (12-hours per day @ \$23.32/ hr) | \$22,387.20 |
| Methodology Design and Consultation | \$2,740.00 |
| Survey Equipment (range finders, GIS software, and laptop) | \$6,440.94 |
| | \$66,128.14 |



Juneau Mariner's Education Program (JMEP)

Background: The 2023 Mckinley Research Juneau Tourism Survey indicates a steady increase in negative interactions between recreational and commercial tourism vessels. With unprecedented growth of Juneau's passenger vessel fleet, the risks of catastrophic incidents grow every year. In 2023, SEA-Guide's noted that Juneau mariners are largely unaware of the USCG's Combined Federal Regulations which govern safe boating, leading to dangerous interactions with commercial vessels. In addition, post-pandemic economic drivers have lowered the availability of licensed commercial crewmembers globally, resulting in employment of less experienced merchant mariners within Juneau's waterways.

Program Goals: It is this program's mission to bridge the gap between commercial and recreational vessel operators. Serving as a bipartisan voice, JMEP can ensure that hazardous behavior from commercial operators will be addressed by contacting the vessel's captain, and/ or supervisor, and/or TBMP. Likewise, recreational boaters with no formal training will have access to educational resources to instill safe boating practices. No formal reports or citations are involved in this process apart from documenting the contact between SEA-Guide volunteers and the vessel operator. Annual reports with analysis, statistics, and project performance will be submitted to applicable offices. Examples of these reports can be found through the *Sound Watch* website link, listed on Page 1.

Methods: Maintain presence within Juneau's waterways and harbors to provide free reference materials and guidance to boat operators. Program staff (prospectively alongside Juneau's USCG Auxiliary volunteers) will conduct community outreach at Juneau's recreational harbors to offer boat operators an assortment of USCG reference materials, trends in wildlife locations and concentration, area avoidance maps, viewing guidelines for protected animals, etc.

In partnership with the Alaska Marine Education Association (AMSEA), JMEP will also provide commercial boating safety training to charter vessel operators and business owners.

| Item | Cost |
|---|-------------|
| JMEP Staff Wages (48-hours per week @ \$18.00/hr) x2 | \$34,560.00 |
| JMEP Outreach Vessel (type contingent upon market availability) | \$25,000.00 |
| JMEP Vessel Operational Cost (12-hours per day @ \$17.50/hr) | \$16,800.00 |
| Educational Materials (pamphlets, printouts, etc.) | \$7400.00 |
| | \$83,760.00 |

Cost: \$83,760.00

Name

Heather Marlow

Email

cdxx881@yahoo.com

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Relocate helicopter use from JIA to a new heliport without a residential interface. Even though they are a mobile industry in a regional environment, they can't seem to figure out their own mitigation and the Assembly believes they can not do anything for this topic. It's a sad space/place for the community as is, at no detriment to their JIA lease, they could be released from the term/duration of the lease and then paid "whatever they ask for" for 3 years, to stop operations by 6 PM on a daily basis, as a lease amendment. A new remote heliport assists the long term operations, safety, permitting and future expansion of JIA.

Project Budget

10 million

Conformance with the Settlement Agreement

This project is as allowable as Statter Harbor improvements, better accommodating direct impacts from cruise ship tourism.

Name

Heather Marlow

Email

cdxx881@yahoo.com

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Close commercial tourism operations/activities on all CBJ property by 6 pm on a daily basis. Rewrite all permits, agreements, leases etc and pay "whatever they ask for" for 3 years, while industry adjusts if there is conflict/litigation. Just make the \$\$ payments public, not an executive session item. This action is likely to improve the operational environment /experience for tourism, including cruise ships.

Project Budget

0 to x million

Conformance with the Settlement Agreement

The project expands the user area for pedestrians

/ humans and reduces the area for buses, coaches, vans etc, and could transfer activities to taxis and for hire by an individual type business in PM hours.

Name

Heather Marlow

Email

cdxx881@yahoo.com

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

This is the first fiscal year to pay off 16b, let's do it and save the future interest payments, for application to the Marine Park/Seadrome project that's likely to be 15-20 million. This allows for the CBJ to look at diversifying the waterfront, with different scale of use for waterfront activities. One or both of the berths could support the ice breaker, private ferries, or small scale tours with JNU as a turn around. Users would come under a lease and the area would be more manageable, covering risk and liability, managing access/users, and predictable for the operating environment. Cruise ships wouldn't have to leave, but the reasons that they would remain would be more deliberate and purposeful.

Project Budget

14 million (?) bond debt

Conformance with the Settlement Agreement

Bond debt is a listed expense

Name

Heather Marlow

Email

cdxx881@yahoo.com

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

The D&H Board recently forwarded a motion to the Assembly to work on the Seadrome building area, the Assembly supported the motion and discussions will occur. My comment was to not isolate properties for work, but to work on several or more properties at once. The Merchants Wharf group has approached the CBJ over multiple decades to acquire their property. In the meantime the Settlement agreement calls out Centennial Hall as an emergency destination. The three areas require a single project to accomplish 1) safety route egress to/from 16b and Cent Hall 2) capacity for foot traffic flow and spacing 3) transportation system redundancies. The Wharf and Seadrome properties can be reconfigured with CBJ property to accommodate many more users than it does now, and the Wharf property poses an unnecessary risk in the downtown core, considering the immediate fire hazard the CBJ has faced in the last 25 years. Efficiencies and economies of scale support 1 master project, not many projects without a timeline.

Project Budget

15-20 million

Conformance with the Settlement Agreement

Egress improvements are required between 16b and Centennial Hall, by the considerations/language in the Settlement. The operating environment requires more area for pedestrians and life safety concerns.

Name

Susan Schrader

Email

sueschraderak@gmail.com

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

The "project" that I propose is the creation of a CBJ staff position of an Administrative Assistant to the Tourism Manager. The Tourism Manager's duties have grown siginificantly since Ms. Pierce started in the position. An Admin Assistant would enable the Tourism Division to respond more comprehensively to residents' comments and concerns. The Assistant could free up some of the Manager's time to enable outreach and encouragement of greater meaningful public participation, particularly when addressing issues that ultimately end up in Memoranda of Agreements with the cruise industry. There is a huge constituency beyond the business community (eg. DBA, JCC, JEDC) and the cruise industry that the Tourism Manager has not reached out to yet. This lack of opportunity to participate is frustrating to many Juneau community members impacted by growing cruise tourism.

Another specific example of where an Admin Assistant could greatly benefit the Tourism Division is the Division's website which has been, and continues to be, woefully inadequate. The acronym "TMBP" is still associated with the web address and web pages; obviously, the Tourism Division is far more than the TMBP program! To find the MOAs re: daily passenger limits and number of cruise ships allowed per day, a visitor to the website must dig down through menu options to the (5 year old) Visitor Industry Task Force menu. Why not have a clear heading on the main page: "Agreements with the Cruise Industry," or some such title? When I queried Ms. Pierce about the inadequacies of the website, she expressed that she did not have time to spend improving the site. Doing so is a perfect task for the Assistant and an opportunity to alleviate residents' frustration when trying to retrieve information from the city's web pages.

Project Budget

\$60,000-80,000 annually ?

Conformance with the Settlement Agreement

Based upon a recent discussion with the Tourism Manager, I was told that the Manager's salary is Marine Passenger Fee-funded in total under a shared services agreement that both CBJ and CLIA signed. If the Manager's salary and other items in the Tourism Division's budget are covered by MPFs, then it would seem logical that an Administrative Assistant's salary also should be covered by MPFs.

Name Anne Fuller Email fernleafgt@yahoo.com

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Increase number of times public restrooms are cleaned. Keep them open into the evening. (Marine Parking Garage, Public Library, City Hall, City Museum, Overstreet Park, the ones on the docks - these are the ones I'm sure of, other public restrooms should be included). Costs are for workers, supplies, and trash disposal.

Increase the hours of crossing guards, so that the crosswalks, especially at the South Franklin tear drop junction, are staffed whenever we have a large ship at dock in Juneau. (I have noticed no guards and plenty of people).

Project Budget

\$150 000

Conformance with the Settlement Agreement

Protecting the comfort and safety of passengers and crew people of the cruise ships is a desirable and allowable project under the Settlement Agreement.

| Name |
|---|
| greg huebschen |
| Email |
| greghip@zoho.com |
| I have read the settlement agreement |
| I have read the settlement agreement |
| Project Description Options |
| Write out Project Description |
| Project Description (Written) |
| Covered bus stops specifically at back loop and glacier road intersection where many tourist arrive and depart from a trip to glacier. Pedestrian flashing lights downtown to enhance the flow of pedestrians and cars |
| Project Budget |

outside of my immediate knowledge

Name David Peterson Email dmpeter9@gmail.com I have read the settlement agreement • I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Trash has become a growing problem for Juneau. One of the main reasons our tourism industry thrives is because of the city's pristine beauty and natural splendor. However, in recent years, rising living costs and increasing dump fees have led many to dump their trash in various locations, such as along roadsides and at beaches. Tourists are commenting more frequently that, "Juneau is the dirtiest city in Alaska they have visited".

While not part of the approved Maritime Industry Zones, there must be a concerted effort to keep Juneau clean. The Maritime Industry Zones are a hub for many tourists, but they also serve as a key waypoint for visitors heading out to explore the surrounding areas. The exploration of the surrounding areas IS the DRAW. It is NOT the few restaurants and jewelry stores.

The growing problem of trash and cleanliness is becoming a serious issue. It seems that no other use of funds is more urgent or worthwhile than addressing this concern.

Project Budget

\$1,500,000.00

Conformance with the Settlement Agreement

Increase Alaska Waste Management participation in City wide clean-up efforts. Include 40yd dumpsters located throughout neighborhoods and out the road for clean-up efforts.

Name Allison Lihou

Email

apleo93@gmail.com

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

A non-profit organization that is making waves in several countries operates as a free kayak rental with a hitch: you clean up trash found on the ocean during your rental and turn it in. This organization, GreenKayak, started this idea in 2021 to get both visitors and locals involved in a beloved sport that's accessible to all and help the planet out by removing waste floating in the ocean. Attached is their frontpage that lists out the impact these volunteers have had, the tons of waste removed from the ocean, testimonials, and contact information. Following the organization's frontpage is a rough cost analysis for a start up here in Juneau.

The idea behind the 2- person kayak is to encourage 2 people at a time to take advantage of a free rental and safely remove trash from the water with a trash picker and into the provided waste disposal bucket. Given the accessibility for using these kayaks and availability of space at the 3 proposed locations, (Downtown Juneau, North Douglas, and Auke Bay), 4 kayaks per location is reasonable. Each kayak would come with 1 bucket and 1 trash picker as it is recommended there be someone paddling/stabilizing the kayak while the other person can safely remove the trash from the water and into the bucket. To safely keep these kayaks locked up and readily available for those with reservations, a kayak kiosk at each location is recommended. Costs not included are shipping and handling, volunteer hours, waste removal or advertising.

Project Budget

\$31,000-\$35,000

Conformance with the Settlement Agreement

This project aligns with the intended purpose of giving visitors a unique experience that benefits locally and globally. The revenues collected will be appropriately used to start up this initiative for tourists to easily use while visiting this port of call, funding for maintenance to keep volunteers safe and active, provides a service to remove waste from the water, allows visitors and locals to enjoy the natural beauty surrounding us.

Please upload any supporting documents here - PDF ONLY



PADDLE FOR CLEANER OCEANS

Download our App & paddle for free!

BOOK A GREENKAYAK

DOWNLOAD APP

(https://link-to.app/GreenKayak)

OUR IMPACT



84653

volunteers using GreenKayak



134 tons

waste removed from our ocean

GreenKayak is an environmental NGO that engages people in the fight for cleaner oceans. You are invited to paddle our kayaks for free under two simple conditions - spend your time in a GreenKayak collecting trash and share the experience on social media **#GreenKayak**.

Section D, Item 5.

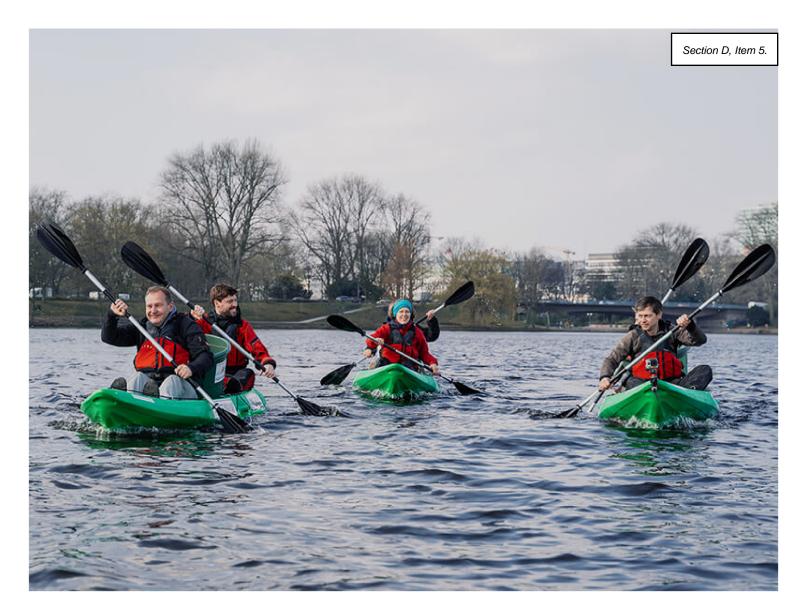
BOOK A GREENKAYAK

(https://bookings.greenkayak.org)

"Waste in nature is our shared responsibility."

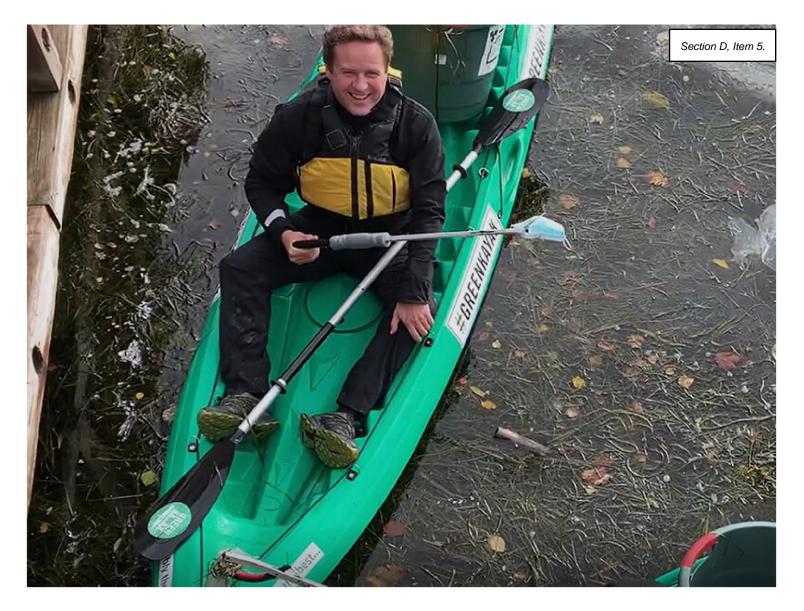
Tobias Weber-Andersen, Founder of GreenKayak

Together, we paddle for cleaner oceans!



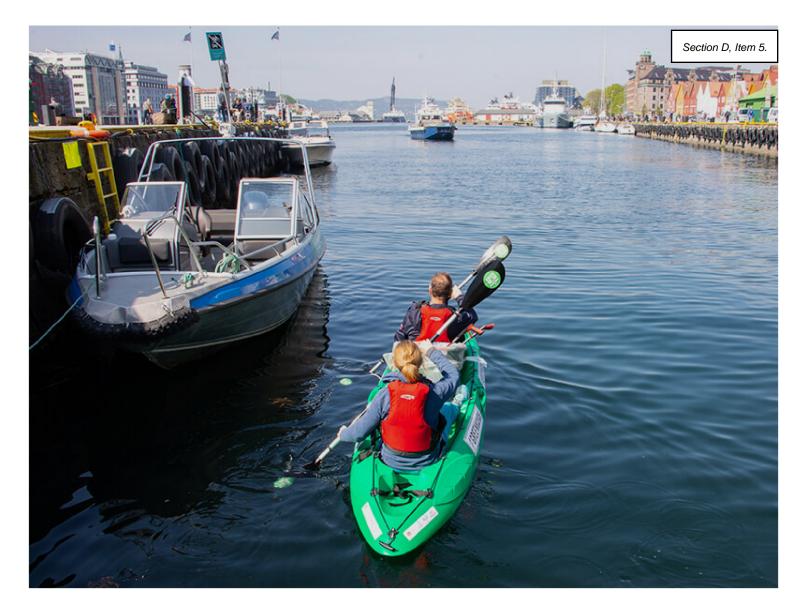
We are happy about the partnership with GreenKayak. GreenKayak combines action and fun with an important issue – environmental protection – and makes a visible contribution to making Hamburg cleaner.

JENS KERSTAN, HAMBURG'S SENATOR FOR THE ENVIRONMENT



I am absolutely into GreenKayak who solves problems with plastic very concretely by borrowing kayaks for free to collect waste while paddling. I tried it myself and can highly recommend taking a tour. We mention GreenKayak as a good example of a local initiative in the EEA's new report on plastics.

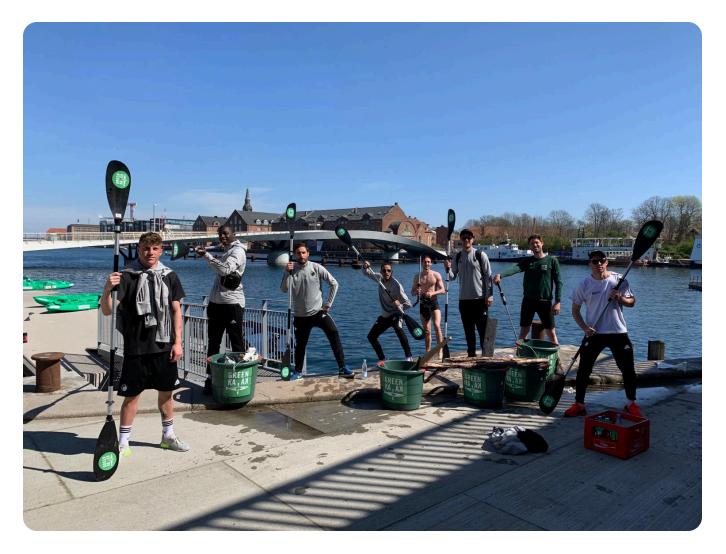
LARS FOGH MORTENSEN, EUROPEAN ENVIRONMENT AGENCY (EEA)



I have seen cod caught in the Oresund, which has had a whole plastic cup in its stomach ...We see that the GreenKayak returns with trash from the canals every single day.

THOMAS KIRK SØRENSEN, PROGRAMME MANAGER OCEAN CONSERVATION, WFF DENMARK "

JOIN THE COMMUNITY



Have you heard about GreenKayak communities? They're awesome! They make it super easy for you to connect with other people who love paddling, and you can share your pictures and experiences with them too.

Whether you're new to a city, your paddle-buddy cancelled on you, or you just want to meet new people while doing something good, you can make a post and invite others to join you as you paddle for the oceans!

And let me tell you, volunteering for the environment is always worth a photo! We can't wait to see your pictures, whether you've caught a huge amount of garbage or found something totally bizarre.

If you're interested, we'll even post the best of your photos on our social media channels.

JOIN THE FACEBOOK GROUPS HERE

DENMARK

(https://www.facebook.com/groups/greenkayak.danmark/)

GERMANY

(https://www.facebook.com/groups/greenkayak.deutschland/)

NORWAY

(https://www.facebook.com/groups/greenkayak.norge/)

<u>SWEDEN</u>

(https://www.facebook.com/groups/greenkayak.sverige/)

#GREENKAYAK

O Follow on Instagram (https://www.instagram.com/17841404812735196/)

GREENKAYAK





FIND OUT MORE

<u>FAQ</u>

(https://greenkayak.org/FAQ)

<u>Groups & Tours</u> (https://www.greenkayak.org/groups-and-tours)

<u>Jobs</u>

(https://greenkayak.org/jobs)

<u>Start a partnership</u> (https://greenkayak.org/start-a-partnership)

<u>Our Vision</u>

(https://www.greenkayak.org/about-us/#vision)

GET IN TOUCH

Contact us

(https://greenkayak.org/contact)

info@greenkayak.org

(tel:+4543114403)

info@greenkayak.org

(mailto:info@greenkayak.org)

SUPPORT US

Make a contribution
(https://greenkayak.org/donation)

Booking starts in April

(https://bookings.greenkayak.org)

DOCUMENTS

Season 2022 report

(https://www.greenkayak.org/wp-content/uploads/2023/12/Annual-report-2022.pdf)

Season 2023 report

(https://www.greenkayak.org/wp-content/uploads/2023/12/GreenKayak-Report-2023.pdf)

Arsrapport 2021

(https://www.greenkayak.org/wp-content/uploads/2023/12/Arsrapport-2021.pdf)



Cost Analysis for GreenKayak Implementation

| Cost for 12 2-person kayaks: | \$ 5,400.00 |
|--|-----------------|
| Cost for 12 2 gallon Home Depot buckets: | \$ 35.76 |
| Cost for 12 36 in. Trash Pickers: | \$ 263.64 |
| Cost for 3 Kayak Kiosks: | \$ 24,300.00 |
| Cost for 24 life jackets: | \$ 558.96 |
| Total Cost: | \$ 30,558.36 |

Revenues Collected for Marine Passenger Fees:

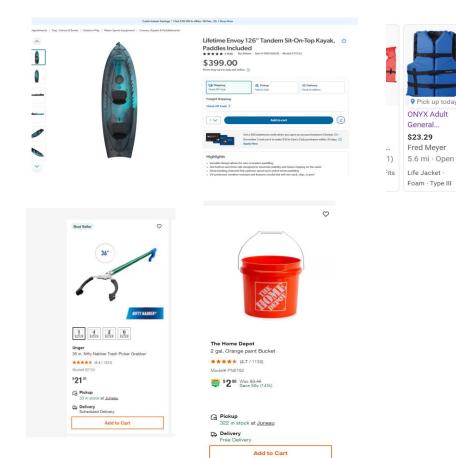
\$ 21,450,000

Proposed Locations for GreenKayak Operations:

 Downtown Juneau:
 Four 2-person kayaks available with cleanup gear. With reservations, launch can take place at the docks near the Wharf or by the Tram.

 North Douglas:
 Four 2-person kayaks available with cleanup gear. With reservations, launch can take place on the beach.

 Auke Bay:
 Four 2-person kayaks available with cleanup gear. With reservations, launch can take place on an accessible beach or Auke Lake.



UNATTENDED KAYAK KIOSKS

There is a locker system that houses the PPE and paddles and then a rack system for the Kayaks and paddle boards.

The customer must agree to all the liability waivers on the touch screen and then select the type watercraft they want (currently single or double kayaks or Paddle boards), how many hours they want to rent it for and then swipe their credit card.

The door to their PPE opens and the watercraft unlocks and away they go!

To return the equipment, the customer swipes the same card and the machine matches the last 4 numbers and re-opens/unlocks their spaces and they return everything.

The machine tells them if they have not closed the locker door or locked in the kayak properly and then computes how long they have had them out and up-charges if necessary.

NOTE: Kayak Kiosks are producing greater than 100% ROI (Return on Investment) in one season.

PRICING

4-Place: \$8,100 8-Place: \$11,500 12-Place: \$14,100

Remote Operation: \$950 Solar Power: \$900

*Kayaks and PPE not included

Each Locker is 5' wide x 2' deep

Racks are 3'4"



It is modular, so you can get lockers and racks for 4, 8 or 12 (you can buy a 4 and then if too small, just add another set to the original and easily change the size on the owners page of the customer interface). Additionally, we can add a remote system so you can take control of the machine...open doors, manually return or troubleshoot

We recommend a max of 12 so there are not people waiting to rent and return and then putting another unit near by.

<u>Cost-Analysis-Proposal-2.pdf</u>

Name steve winker

Email

slvreagle@gci.net

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Establish a revolving loan fund whose purpose is to preserve, maintain and restore historic structures in Juneau's downtown historic district.

Project Budget

An initial amount to be agreed upon by the parties. As loans are repaid the fund is replenished and available for new qualifying projects..

Conformance with the Settlement Agreement

A vibrant historic downtown (Zone B and beyond) is a feature that markets well and attracts visitors to this destination. Juneau's historic downtown district is deteriorating and many buildings are experiencing vacancies. It seems that the businesses occupying those buildings are becoming increasingly reliant on serving the tourism industry as evidenced by so many now operating only seasonally..

Garrett Paul Email gpaul99@hotmail.com I have read the settlement agreement I have read the settlement agreement **Project Description Options** Write out Project Description **Project Description (Written)** Consider improvements to the North Douglas Boat Launch to accommodate the kayak tourism that inundates that launch ramp daily during tourist season. I frequently launch my boat at the north Douglas boat ramp, and have observed safety issues with the mixed traffic (kayakers, launch ramp users and guides) as well as the vehicles and trailers that are used to haul dozens of kayaks daily. Possibly allocate some of these funds towards the north Douglas launch ramp project currently being discussed by docks and harbors. This would be similar to the statter harbor agreement already executed with the CLIA. This may be a long term idea, but improvements at the north Douglas launch ramp are very needed, will

be very costly and the kayak traffic should be a consideration for that project. These funds could help get that project moving!

Thanks, Garrett

Project Budget

Name

\$10,000,000 over 5 years

Conformance with the Settlement Agreement

It is very tied to tourism and enhancing the tourist experience. I've seen tourists at the north Douglas ramp who were visibly confused about how to maneuver around trucks and trailers, so a somewhat dedicated facility would be safer and more enjoyable for tourists who come to Juneau. Fritz cove is a beautiful place, so this improvement may lead to other benefits as well.

Name

Ross Writer

Email

rosswriter@outlook.com

I have read the settlement agreement

· I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

It is one thing to see a photo of this in a museum and quite another to actually be able to see these actual VIEWS.

A wheelchair accessible open-air elevator or escalator to the top edge of Telephone Hill, and a viewing platform or boardwalk, where visitors and locals can get great views of the harbor and views of the hillside at an elevation above most structures downtown. This is unique. From there you can the older houses up on 5th and 6th streets, etc., a sort of raven's eye view of the layout of the original town. Visitors and locals could pick out landmarks, gain a greater and lasting appreciation for how Juneau Developed, what it was like.

I could imagine initially the project could include some of those big photo-like interpretive signs that point out the Landmarks and what things once looked like, to be compared to how it has changed. Eventually this might lead to one of the houses be converted to a "period" museum of sorts. The early streets sometimes had horse drawn conveyance. It is quite interesting. Or clogged with snow. The old steamship dock layout. How far the boardwalk extended, nearly to Franklin Street as I understand.

It would give visitors, and locals, a taste of what a Juneau neighborhood once looked like in the earlier days. Visitors, and locals, would see what a wonderful little "Village" old Juneau really STILL is. I think this old flavor of Juneau is badly overlooked because we take it for granted. But visitors say "Wow!" This may be the last chance, and the last location, where this kind if thing can be done. And once it is gone, it is GONE.

Please consider this seriously! Use your imagination.

Project Budget

\$4,000,000

Conformance with the Settlement Agreement

---It would directly benefit the Visitors and locals, giving them something close-in to do that is historic. Visitors could do it quickly and still catch their whale watching tour. But for many visitors, and local folks, it would be a highlight. In my talking to Visitors they have a great curiosity about the town itself. It would be something old folks, and wheel-chair folks (a large market for Cruise tourism) could do. Children and young folks would like it too. It would be an interpretive opportunity for the "old Juneau" to display the

town to locals and tourists alike.

--It would preserve this last tiny historic little spot of the older historic Juneau. A Juneau most tourists never get to see and will never see unless we make a way for them to see it.

This is the last chance to do something like this. Once it is gone, it is gone for locals and visitors alike.

Name

Allison Lihou

Email

apleo93@gmail.com

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Implementation of an overpass in downtown Juneau, specifically at high congestion areas with a lot of vehicle and people traffic. An overpass would help relieve the congestion and free up space on the sidewalks and roads. Taking into consideration the weather, the height of larger vehicles such as the double-decker busses, materials, manual labor and engineering, the estimated cost ranges from \$1 million to \$5 million. This can be annually maintained using revenues collected by tourism, for tourism, and for the citizens of Juneau to utilize. With enough consistent funding, more than one overpass can be implemented with the appropriate engineering and maintenance.

Project Budget

\$1,000,000-\$5,000,000

Conformance with the Settlement Agreement

The project would be directly beneficial to visitors in downtown Juneau with 3 or more cruise ships in town holding anywhere from 1,000-5,000 people each and the day-to-day business operated by locals and seasonal workers. The overpass would alleviate the congestion of people on the sidewalks and roads, provide a scenic overlook of their surroundings, and prevent wait times at crosswalks for both pedestrians and vehicles.

Name Brian Stoody

Email

brian.stoody@juneauschools.org

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Direct portion of funds to several visitor used infrastructure projects that are NOT the city walk bullshit. OR

Direct all funds towards Eaglecrest Gondola which will directly serve cruise guests AND subsidize winter operations for residents of Juneau. - a double win

directly serves cruise guests opportunities. spreads out congestion from other natural areas and excursions on the road system of Juneau. Promotes another reason to forward second crossing to have bus traffic move primarily in a circular direction.

Project Budget

10 - 12 million

Conformance with the Settlement Agreement

directly serves cruise guests opportunities. spreads out congestion from other natural areas and excursions on the road system of Juneau. Promotes another reason to forward second crossing to have bus traffic move primarily in a circular direction instead of back and forth in multiple directions around Juneau.

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

I propose that a portion of the MPF be allocated to expanding the Emergency Room at Bartlett Regional Hospital (BRH). Cruise ship passengers and crew put a huge burden on our emergency medical services. As it currently stands, the BRH ER is currently capable of treating 12 patients with 3 trauma bays and 5 exam rooms. The Ovation of the Seas has a passenger capacity of 4,905 and a crew of 1,500. Even a minor ship-board fire affecting less than a half of a percent of the people onboard that one ship would completely overwhelm our emergency medical capacity. On top of that, cruise ship passengers are trending older and in poorer health, demographics that will both need emergency medical services more frequently than the average adult. In addition to the impact from the passenger population, there is an increase of temporary workers to serve the cruise tourists.

An increase in emergency medical service capacity is in the best interest of both the city and CLIA.

Project Budget

\$5,000,000

Conformance with the Settlement Agreement

Under Item 3, "Agreed Use of Fees in Maritime Industry Zone" Section "c" "Operational Services provided within Zone A pursuant to Paragraph 2, including but189 not limited to the following services that the CBJ provided in 2018 to CLIA, its190 passengers or crew: dockage, lightering, restroom maintenance, crossing guards,191 police/security patrols and infrastructure, fire and emergency medical service [...]"

The emergency medical services in question will be provided to the passengers, crew, and support staff that occupy the Maritime Industry Zone A, even though the ER is not physically located within that zone.

Further, I argue that the proposed ER expansion falls under Judge Holland's ruling that the "Fees are used for services to a vessel or rendered to facilitate the marine enterprise/operations of the vessel and not for services that only benefit passengers."

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Use some of the money to fully fund travel and equipment for hs athletice/activities

Project Budget

1.5-2.5million

Conformance with the Settlement Agreement

I have always been told that the cbj cannot earmark a tax, so I would believe any project or expenditure would be allowable under that interpretation of the law. I don't know how/why the cruise industry would end up getting special consideration.

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Cruise passengers kill our cell phone service during summer, making life suck for tourists and residents alike. The city should use passenger fees to upgrade cellular and data service. I'm just giving away this idea with no planning or follow through on my part.

Project Budget

\$5000000

Conformance with the Settlement Agreement

Obviously allowable

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

A walking and bicycle trail from the docks to Auke bay along the coast.

Project Budget

about 350

Conformance with the Settlement Agreement

its groovy.

I have read the settlement agreement

• I have read the settlement agreement

Project Description Options

Write out Project Description

Project Description (Written)

Time for a new agreement between the city and the cruise industry. CBJ should be able to spend marine passenger fee money on whatever is good for the city regardless of what the cruise lines want it to be spent on. We will have fancy state-of-the-art docks and a crumbling unlivable city if we stick to the status quo. Use the money for flood mitigation, funding our schools, street repair, more and better public transportation, anything that benefits the people who actually live in this city and put up with the tourist circus and bullying cruise industry.

Project Budget

\$22,000,000.00

Conformance with the Settlement Agreement

It doesn't. Time for a new agreement and for CBJ to represent the citizens of the borough not the cruise lines that exploit it.

Contact v

-Floed Response Home Assembly - Departments - Services - Visitors



General Information ~

ADA Information Contact Us ~

Marine Passenger Fee Budget Request Form

Welcome to the new cruise ship passenger fee submission process!

Thank you for submitting your request for the CBJ Marine Passenger Fee (MPF) budget. This new format is designed to help residents better understand the Marine Passenger Fee process and help CBJ more easily track and consolidate requests. Per CBJ code §69.20.120, CBJ takes MPF requests December 1 – December 31 annually. Requests are then reviewed, and a draft budget is presented to the Assembly. The public has the opportunity to comment on the draft budget after January 15.

CBJ receives three different fees and taxes from cruise ship passengers, the MPF, the Port Development Fee, and the State Commercial Passenger Vessel Excise Tax. While this public process only concerns the MPF, the funds from all three fees are combined into one budget when reviewed by the Assembly. These funds are restricted in their use and are governed by the U.S. Constitution. In 2019, CBJ and the cruise lines settled a lawsuit over CBJ's use of MPF. The resulting settlement agreement also governs how these fees are allocated. Funds are to be used in a mapped area, and for purposes that serve both cruise ships and their passengers. Please review the Settlement Agreement in the fields below and verify that you have read the document.

| Name (Required) | |
|---|--------|
| Bruce | Denton |
| First | Last |
| Email (Required) | |
| brucecdenton@gmail.com | |
| Settlement Agreement | |
| Settlement Agreement Maritime Industry Zones | |

I have read the settlement agreement

Project Description Options (Required)

Choose to either write out your project description or to upload documents for your project description.

Write out Project Description

O Upload Project Description

Project Description (Written) (Required)

Juneau needs to do a better job of welcoming 16B cruise ship passengers during inclement weather. The tent pictured below is being used as a holding area for passengers waiting to embark on shore excursions. It is of better quality than than its recent predecessor, but is much too small to serve the number of passengers seeking shelter. Also, there is no way to get under it without walking through rain water coming off its 4 sided roof. What we are currently providing is leaving our "guests" with a very poor first impression of our town. I suggest that an RFP be put out to interested architectural firms to provide schematic options for a permanent pavilion with the intent of having a plan in place for construction following this year's cruise ship season. For this year's season, I propose that additional and/or larger tents be provided.

Project Budget (Required)

Please provide a cost estimate for your project

RFP \$25,000 Tent(s) \$20,000

Conformance with the Settlement Agreement

| 1/6/25, 3:07 PM | TBMP- MPF Form – City and Borough of Juneau | |
|---|---|--------------------|
| [*] Please explain why your project is allowable under the Settler | | Section D, Item 5. |
| This proposal is for the explicit benefit of cruise ship passengers and | therefore completely consistent with the settlement agreement | |
| Please upload any supporting documents here - PDF | ØNLY | |
| | Drop files here or | |
| | SELECT FILES | |
| | | |
| Accepted file types: pdf, Max. file size: 10 MB, Max. files: 10. | | |
| IMG_0859.jpgred-tent.pdf 122 kb 100% 👕 | | |
| CAPTCHA Verification expired. Check the checkbox again. I'm not a robot reCAPTCHA Privacy - Terme | | |
| City Manager Contact Information: Mailing & Physical Address: 155 Heritage Way Juneau, AK 99801 | | |
| © 2001-2025 City and Borough of Juneau | | * |
| | | |
| https://juneau.org/manager/mpf-form | | 217 |

1/6/25, 3:08 PM



IMG_0859.jpg

Section D, Item 5.

/1

SENATE BUILDING MALL

175 South Franklin St.

Juneau, Alaska 99801

January 2, 2025

Alexandra Pierce CBJ Tourism Manager 155 S. Heritage Way Juneau, Alaska 99801 submitted via email <u>Alexandra.pierce@juneau.org</u>

Re: Marine Passenger Fee allocation request

Dear Ms. Pierce,

I am submitting a Marine Passenger Fee (MPF) request for the CBJ to commit \$1.2 million (as outlined in the 2023 Juneau Visitor Circulator Study) for a downtown circulator to cover the initial 2 years of operating, advertising and managerial costs using leased vehicles. The circulator could be operated by Capital Transit or could be contracted out through an RFP to an existing or potential private entity. Additionally, I strongly encourage the CBJ to pursue grant funding through the US DOT 5339 (c) Low/No Emissions bus grant program. While leased vehicles would expedite initiating service, ownership of the buses should be the ultimate goal. CBJ is uniquely qualified to successfully apply for and receive this grant funding for new buses. This federal program is administered through the State DOT.

Purpose and Need

Lease/Purchase and operate multiple circulator buses for a regular and reliable downtown loop to interconnect the AJ Dock, Franklin Dock, 16B docks, Overstreet Park, and the potential future Huna NCL dock. A downtown circulator will provide better crowd disbursement and will greatly decrease pedestrian traffic crossing downtown streets. It will also afford cruise ship passengers a reliable and much safer means of commuting to and from the ships to enjoy downtown shopping and other off ship attractions.

Background

CBJ has conducted downtown transit studies for over 2 decades, all of which have addressed the need for a downtown circulator. The "Juneau Visitor Circulator Study" released in March of 2023 states that, "a circulator for our downtown residents and tourists would assist less mobile tourists and citizens alike to move around downtown and obtain the services from merchants in all sector of downtown." Among other benefits the study lists: improved visitor experience; increased likelihood of ship passengers adding a second outing while in port; and increased visitor spending. It is no surprise that the Downtown Business Association has supported a circulator for decades as well.

Marine Passenger Fees provide appropriate funding for matching federal grant funds, thereby wisely leveraging the value of MPF to the cruise industry and CBJ taxpayers. Many cruise ship passengers do not leave the vessels due to disabilities and/or age. A circulator which is accessible at each of the dock

facilities would be a direct benefit to all cruise ship passengers and therefore a completely justifiable use of Marine Passenger Fees.

30 foot buses with their short turning radius which have low floors and two doors to expedite ingress and egress provide common sense efficiencies and safety that do not require further studies or delays.

In the 2022 Tourism survey 42% of respondents indicated that "Developing a Public Transit Option for Visitors" was a high priority. 29% identified it as a medium priority, and 21% a low priority leaving only 8% that did not consider it a priority. The commonsense takeaway from this recent survey demonstrates clear public support for a downtown circulator.

Summary of Request

Allocate 1.2 million dollars of marine passenger fees to operate multiple electric downtown circulator buses for two years and submit a US DOT 5339 (c) Low/No bus emissions grant application. Https://www.transit.dot.gov/bus-program

Respectfully submitted,

, Sum C. Junton

Bruce C. Denton Senate Properties, LLC.

cc. CBJ City Manager, CBJ Assembly Juneau Commission on Sustainability Downtown Business Association

City and Borough of Juneau Passenger Fees from All Sources (\$000 Thousands) March 6, 2025

| | | FY17 | | FY18 | | FY19 | | FY20 | | FY21 | | FY22 | | FY23 | | FY24 | | FY25 | | FY26 |
|------|------------------------------|------------------------|----|---------|----|----------|----|---------|----|---------|----|---------|----|------------------|----|------------------|----------|----------|----|----------|
| MPF | | | | | | | | | | | | | | | | | | | | |
| | Revenue | \$ 5,067 | \$ | 5,407 | \$ | 5,991 | \$ | 4,000 | \$ | 9 | \$ | 2,641 | \$ | 6,988 | \$ | 8,435 | \$ | 8,250 | \$ | 8,250 |
| | Unspent MPF returned to Fund | \$ 251 | \$ | 30 | \$ | 2,410 | \$ | - | \$ | - | \$ | 107 | \$ | - | \$ | - | \$ | - | \$ | - |
| | Operating Expenditures | \$ (3,953) | \$ | (3,337) | \$ | (3,189) | \$ | (5,424) | \$ | (2,408) | \$ | (2,963) | \$ | (4,638) | \$ | (5 <i>,</i> 053) | \$ | (6,329) | \$ | (7,566) |
| | Capital Expenditures | \$ (1,303) | \$ | (1,869) | \$ | (5,385) | \$ | (677) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | (2,000) | \$ | (2,000) |
| | Surplus/Deficit | \$ 62 | \$ | 231 | \$ | (173) | \$ | (2,101) | \$ | (2,399) | \$ | (215) | \$ | 2,350 | \$ | 3,382 | \$ | (79) | \$ | (1,316) |
| | Fund Balance | \$ 536 | \$ | 767 | \$ | 594 | \$ | (1,507) | \$ | (3,906) | \$ | (4,122) | \$ | (1,771) | \$ | 1,610 | \$ | 1,531 | \$ | 215 |
| | | | | | | | | | | | | | | | | | | • | | |
| SMPF | | | | | | | | | | | | | | | | | | | | |
| | Revenue | \$ 4,600 | \$ | 4,600 | \$ | 5,271 | \$ | 5,971 | \$ | 2,446 | \$ | 572 | \$ | 5,680 | \$ | 8,039 | \$ | 8,250 | \$ | 8,250 |
| | Operating Expenditures | \$ - | \$ | - | \$ | - | \$ | - | \$ | (351) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| | Debt Service | \$ - | \$ | - | \$ | - | \$ | - | \$ | (2,095) | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| | Capital Expenditures | \$ (4,600) | \$ | (4,600) | \$ | (5,000) | \$ | (4,500) | \$ | - | \$ | - | \$ | (4,095) | \$ | (11,000) | \$ | (9,350) | \$ | (7,692) |
| | Surplus/Deficit | \$ - | \$ | - | \$ | 271 | \$ | 1,471 | \$ | - | \$ | 572 | \$ | 1,585 | \$ | (2,961) | \$ | (1,100) | \$ | 558 |
| | Fund Balance | \$ 295 | \$ | 295 | \$ | 566 | \$ | 2,037 | \$ | 2,037 | \$ | 2,609 | \$ | 4,194 | \$ | 1,233 | \$ | 133 | | 691 |
| | | | | | | | | | | | | | | | | | | | | |
| PDF | | | | | | | | | | | | | | | | | | | | |
| | Revenue | \$ 3,015 | \$ | 3,217 | \$ | 3,568 | \$ | 2,367 | \$ | - | \$ | 1,557 | \$ | 4,171 | \$ | 5,037 | \$ | 4,950 | \$ | 4,950 |
| | Operating Expenditures | \$ (6) | \$ | (6) | \$ | (6) | \$ | (363) | \$ | (8) | \$ | (8) | \$ | (8) | \$ | (20) | \$ | (20) | \$ | (20) |
| | Debt Service | \$ (2 <i>,</i> 093) | \$ | (2,095) | \$ | (2,097) | \$ | (2,095) | \$ | - | \$ | (1,883) | \$ | (2 <i>,</i> 028) | \$ | (2,026) | \$ | (2,027) | \$ | (2,028) |
| | Capital Expenditures | \$ - | \$ | - | \$ | (3,700) | | - | \$ | - | \$ | - | \$ | - | \$ | (4 <i>,</i> 045) | <u> </u> | (3,500) | | (3,000) |
| | Surplus/Deficit | \$ 916 | \$ | 1,116 | \$ | (2,235) | | • • • | \$ | (8) | | (334) | | 2,134 | \$ | (1,055) | | (597) | | (98) |
| | Fund Balance | \$ 1,732 | Ş | 2,848 | \$ | 613 | Ş | 522 | Ş | 514 | Ş | 180 | \$ | 2,314 | Ş | 1,260 | Ş | 663 | Ş | 565 |
| ΤΟΤΛ | PASSENGER FEES | | | | | | | | | | | | | | | | | | | |
| | Revenue | \$ 12,682 | Ś | 13,224 | Ś | 14,830 | Ś | 12,338 | Ś | 2,455 | \$ | 4,770 | Ś | 16,839 | \$ | 21,511 | Ś | 21,450 | \$ | 21,450 |
| | Unspent MPF returned to Fund | \$ 251 | | 30 | Ś | 2,410 | | - | Ś | - | Ś | 107 | Ś | - | Ś | | Ś | - | Ś | - |
| | Operating Expenditures | \$ (3,959) | \$ | (3,343) | \$ | (3,195) | | (5,787) | \$ | (2,767) | \$ | (2,971) | \$ | (4,646) | \$ | (5,074) | \$ | (6,349) | \$ | (7,586) |
| | Debt Service | \$ (2,093) | \$ | (2,095) | \$ | (2,097) | \$ | (2,095) | \$ | (2,095) | \$ | (1,883) | | (2,028) | \$ | (2,026) | \$ | (2,027) | \$ | (2,028) |
| | Capital Expenditures | \$ (5,903) | \$ | (6,469) | \$ | (14,085) | \$ | (5,177) | \$ | | \$ | | \$ | (4,095) | \$ | (15,045) | \$ | (14,850) | \$ | (12,692) |
| | Surplus/Deficit | \$ 978 | \$ | 1,347 | \$ | (2,137) | \$ | (721) | \$ | (2,407) | \$ | 23 | \$ | 6,070 | \$ | (634) | \$ | (1,776) | \$ | (856) |
| | Fund Balance | \$ 2,563 | \$ | 3,910 | \$ | 1,773 | \$ | 1,052 | \$ | (1,355) | \$ | (1,333) | \$ | 4,738 | \$ | 4,104 | \$ | 2,328 | \$ | 1,472 |

Presented by: The Manager Presented: 03/14/2022 Drafted by: R. Palmer III

RESOLUTION OF THE CITY AND BOROUGH OF JUNEAU, ALASKA

Serial No. 2979

A Resolution Authorizing the Manager to Amend the CLIA Settlement Agreement.

WHEREAS, Resolution 2852 (March 22, 2019) authorized the Manager to execute a settlement agreement to resolve the litigation related to the legality of the collection and expenditure of fees imposed upon a vessel related to the provision of municipal services and the construction of capital improvements; and

WHEREAS, paragraphs 3(d) and 7 of the settlement agreement encourage the parties to annually consult to discuss any new proposed projects and services for which CBJ passenger fees are sought to be expended; and

WHEREAS, the amendments authorized by this resolution would update information and clarify that CLIA is waiving objection to the expenditure of up to \$10 million in passenger fees for support to the Capital Civic Center project.

Now, Therefore, Be It Resolved by the Assembly of the City and Borough of Juneau, Alaska:

Section 1. Authorization. The Manager may execute the amended settlement agreement in substantially the same form as attached in Exhibit A.

Section 2. Effective Date. This resolution shall be effective immediately after its adoption.

Adopted this 14th day of March, 2022.

Attest: en, Municipal Clerk

eputy Mayor

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MEMORANDUM OF AGREEMENT (AMENDMENT 1)

This Memorandum of Agreement (hereinafter, the "Agreement") is made and entered into effective as of March_2019, by and between Cruise Lines International Association Alaska and Cruise Lines International Association ("Plaintiffs or CLIA"), on the one hand and The City and Borough of Juneau, Alaska and Rorie Watt (hereinafter "CBJ" and "Watt" respectively and collectively "Defendants"), on the other hand (Plaintiffs and Defendants may sometimes be referred to hereinafter collectively as the "Parties," or any one of them individually, a "Party") and reflects amendments agreed to on March____, 2022, in accordance with Paragraph 3(d), below.

RECITALS

13 WHEREAS, on or about April 13, 2016, Plaintiff filed an action in the United A. 14 States District Court for the District of Alaska entitled Cruise Lines International Association Alaska and Cruise Lines International Association v. The City and Borough of Juneau, Alaska 15 and Rorie Watt, bearing case number 1:16-cv-0008-HRH (the "Action"). In the Action, Plaintiffs 16 challenged two fees imposed on vessels by the CBJ (the Marine Passenger Fee (MPF) a \$5-per 17 passenger fee and the Port Development Fee (PDF) a \$3-per passenger fee, collectively referred 18 to as "Fees") that enter CBJ public or private docks, alleging the Fees were either facially 19 unconstitutional or being expended by CBJ in an unconstitutional manner. Defendants disputed 20 the Plaintiffs' claims made in the Action, and generally and specifically disputed that the Fees 21 22 were unconstitutional or unlawful, while asserting that CBJ's use of the Fees was proper in all 23 respects.

25 B. WHEREAS, Plaintiffs and Defendants filed cross motions for summary judgement and Defendants filed a motion to determine the law of the case. After oral argument the United 26 States District Court Judge, Hon. H. Russel Holland, issued an Order on December 6, 2018 ("MSJ 27 Order") holding the Fees are permissible under the Tonnage Clause ("Tonnage Clause") of the 28 29 United States Constitution and the Rivers and Harbors Appropriation Act of 1899 (RHAA) codified at 33 U.S.C. section 5; provided said Fees are used for services to a vessel or rendered to 30 facilitate the marine enterprise/operations of the vessel and not for services that only benefit 31 passengers. While Judge Holland's rulings clarified the law, they leave the parties discretion to 32 33 amicably apply the Court Rulings. Thereafter, on January 25, 2019, Judge Holland entered a Final Judgement in the Action affirming the holding of the MSJ Order (MSJ Order and Final Judgement 34 collectively referred to as "Court Rulings"). 35

WHEREAS, it is the desire of the Parties hereto to abide by this Agreement and 37 C. 38 resolve the Disputes raised by the Parties in the Action in a manner consistent with the terms of the MSJ Order and in compliance with the Final Judgement, unless the underlying legal authority 39 changes. The parties agree that amicable resolution of the issues is better than continued litigation. 40 41 This Agreement shall further set forth the terms and conditions of the Parties continuing relationship based on the terms of the MSJ Order and Final Judgment and under which Fees, if 42 any, will be collected and expended. The MSJ Order and Final Judgment shall be subject to the 43 good faith interpretation of the Parties for certain projects. The Parties wish to avoid the costs and 44 the expenditure of resources in pursuing and defending continued litigation pertaining to the 45 various claims and/or defenses raised in the Action. The Parties agree that the terms and conditions 46 set forth in this Agreement are intended to be fully enforceable. 47

49 D. WHEREAS, other communities in Southeast Alaska are concerned about the 50 impact of the Court Rulings on their communities and have voluntarily offered the CBJ monetary support to appeal the Court Rulings, and as such, any amicable resolution between CBJ and CLIA 51 must be practical, not harmful to other communities in Southeast, and should acknowledge each 52 53 community must exercise local control in its decision making because each community has unique 54 approaches and issues. The Parties also acknowledge that CBJ's Marine Passenger Fee and Port 55 Development Fee are fees imposed upon a vessel, and not fees imposed upon a passenger like the State Commercial Passenger Vessel excise tax (A.S. 43.52.200 et. seq). The Parties agree that the 56 State Commercial Passenger Vessel excise tax was not litigated or an issue in the Action. The 57 58 State of Alaska and a predecessor of CLIA settled a dispute involving the State Commercial Passenger Vessel excise tax in 2010 resulting from No. 3:09-cv-00015-TMB, United States 59 District Court for the District of Alaska. 60

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62 E. WHEREAS, CBJ acknowledges that the construction of the western seawalk project from Gold Creek to Overstreet Park may or may not have survived legal challenge and 63 that because CLIA chose not to seek an injunction for this part of the construction, this project 64 was not delayed and was successfully constructed; and while CLIA acknowledges that the western 65 66 seawalk project may or may not have survived a legal challenge, CLIA also acknowledges the entire seawalk has been a part of CBJ's Long Range Waterfront Plan for more than 10 years, the 67 project has the support of the Juneau public and such public support is instrumental and necessary 68 to the development of the Juneau waterfront and the growth of the cruise industry. 69 70

71 F. WHEREAS, the Parties shall engage in annual meetings to discuss their respective issues and positions, regarding major development projects, as early as possible. For example, 72 during the 2019 consultations with the City Manager, CLIA did not object to the CBJ using fees, 73 subject to Assembly appropriation, imposed on a vessel or passenger to lease space away from 74 the downtown Juneau area to temporarily stage containers during the cruise season to enable 75 76 vessels to efficiently unload, load, and timely depart instead of having containers trucked through the Maritime Industry Zone during peak periods, and does not object to the use of an amount not 77 to exceed \$10 million in fees over no longer than a five year period to support renovations/ 78 improvements/additions to the Capital Civic Center. 79

G. WHEREAS, the Parties affirm that nothing in this Agreement is an attempt to interfere with the Assembly's responsibility to govern the affairs of the City and Borough of Juneau but is provided to the Assembly as best practices pertaining to the collection and appropriation of Passenger fees so that future disputes may be avoided.

NOW, THEREFORE, for valid and binding consideration acknowledged by the Parties,
the Parties hereby agree as follows:

DEFINITIONS

A. The term "Cruise Lines International Association" shall include its Members
calling in Juneau, Alaska, specifically and without limitation to include: Carnival Cruise Lines,
Crystal Cruises, Disney Cruise Lines, Holland America Line, Norwegian Cruise Line, Oceana
Cruises, Princess Cruises, Regent Seven Seas Cruises, Royal Caribbean International and
Silverseas Cruises and any person or entity, past or present, acting on behalf of any of the
foregoing, including, but not limited to, each of their present and former agents, representatives,
owners, officers, executives, partners, directors, employees, insurers and/or attorneys.

2019 CLIA v. CBJ Settlement Agreement (Amendment 1)

B. The term "Cruise Lines International Association Alaska" (together with Cruise
Lines International Association, "CLIA") shall also include CLIA Northwest & Canada and any
person or entity, past or present, acting on behalf of any of the foregoing, including, but not
limited to, each of their present and former agents, representatives, owners, officers, executives,
partners, directors, employees, insurers and/or attorneys.

103 C. The term "The City and Borough of Juneau, Alaska" shall include any person or 104 entity, past or present, acting on its behalf, in the collection and expenditure of those certain Fees 105 collected from cruise vessels calling at the docks and local waters within the jurisdiction of CBJ, 106 including, but not limited to, each of their present and former members, representatives, officers, 107 executives, partners, directors, employees, insurers and/or attorneys, but not individual 108 Assemblymembers.

D. The term "Rorie Watt" shall include Mr. Watt in his official capacity as City Manager of Juneau, Alaska and any person or entity, past, present or future, acting in the official capacity as City Manager of Juneau, Alaska, including, but not limited to, each of their successors, assigns, representatives, officers, executives, partners, directors, employees, insurers and/or attorneys.

E. The term "Dispute(s)" shall be defined as all claims, defenses and/or allegations arising out of and in any way connected with the pleadings filed in the Action. The term shall not include future business dealings with respect to the collection and expenditure of Fees, except as otherwise agreed in this Agreement.

118F.The term "Marine Passenger Fee" ("MPF") shall mean that certain five U.S. dollar119(US\$5.00) per passenger fee assessed on certain passenger vessels as codified by CBJ Code120Sections 69.20.030 and 69.20.040.

G. The term "Port Development Fee" ("PDF") shall mean that certain three U.S.
dollar (US\$ 3.00) per passenger fee assessed on vessels carrying passengers for compensation on
port calls in the City and Borough of Juneau pursuant to Resolution 2552 (2010).

H. The term "Motion for Summary Judgment Order" ("MSJ Order") is defined
above. The terms of the MSJ are incorporated herein by this and any other reference. The MSJ
Order is attached hereto as Exhibit A.

I. The term "Final Judgment" refers to that certain Judgment In A Civil Case filed by the United States District Court Judge for the District of Alaska, Hon. H. Russel Holland, on January 25, 2019, and entered in the Action at Docket No. 217; the terms of which are incorporated herein by this and any other reference. The Final Judgment is attached hereto as Exhibit B.

I31 J. The term "Maritime Industry Zone" shall refer to that certain map attached heretoI32 as Exhibit D.

K. The term "Effective Date" shall be defined as the date of full execution of this
 Agreement by both parties.

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AGREEMENTS

138 1. <u>Incorporation</u>. This Agreement hereby incorporates the Recitals and Definitions stated
 above.

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- 141

142 2. Operational Services Budget. Attached as Exhibit C to this Agreement and incorporated herein by this reference is a true and correct copy of the CBJ FY 2019 Budgeted MPFs 143 expenditures. The Parties acknowledge the allocation of Fees stated therein and, for purposes of 144 this Agreement, CLIA does not object to each of the line item expenditures for FY 2019. With 145 respect to the allocation of Fees for General Government Services in the successive years 146 147 following FY 2019 governed by this Agreement, the Parties agree that in lieu of a line item 148 allocation for General Government Services, CBJ will obtain a cost allocation study of said General Government Services and will allocate Fees based on the results of the future study 149 effective FY2021 (July 1, 2020). The Parties understand and agree the intent of procuring an 150 151 audit under this paragraph is that the cost of operational services will not vary significantly (+/ten percent) from historical allocations for operational services. The parties agree that from time 152 to time inflationary adjustments will likely be necessary. 153 154 3. Agreed Use of Fees in Maritime Industry Zone. The Parties acknowledge and agree to the 155 collection and expenditure of Fees in the Maritime Industry Zone. The Parties attach hereto as 156 Exhibit D an area map of downtown Juneau wherein CBJ provides (Zone A) or could provide 157 (Zone B) the infrastructure for cruise vessels, the support services for such vessels while in port, 158 159 and infrastructure and services that further the marine enterprise/operation of such vessels, including: dockage, lightering, ship to shore infrastructure including utilities and debt service, 160 ship to ship infrastructure including debt service, seawalks, restrooms, signage/wayfinding, motor 161 coach staging, passenger queuing, terminal or emergency assembly facilities, access and parking 162 facilities for vehicles serving a vessel, and any infrastructure required or recommended by the 163 Department of Homeland Security (i.e. USCG and USCBP). The following expenditures are 164 agreed to by the Parties: 165 166 a. Debt service on the Cruise Ship Berth Enhancement project (commonly known as 167 16B) and the planning, design and construction necessary to improve private and public 168 cruise ship docks. The cost of acquiring land, tidelands, and easements required for the 169 170 construction of capital improvements would be considered eligible project costs. For purposes of this Agreement, CLIA does not object to Fee expenditures for those 171 purposes. 172 173 174 **b.** For the purposes of this Agreement, CLIA does not object to Capital improvements 175 within Zone A of the Maritime Industry Zone that further the marine enterprise/operation of vessels as described above including: dockage, lightering, ship to shore infrastructure 176 including utilities and debt service, ship to ship infrastructure including debt service, 177 seawalks, restrooms, signage/wayfinding, motor coach staging, passenger queuing-178 179 facilities, access and parking facilities for vehicles serving a vessel, and any infrastructure required or recommended by the Department of Homeland Security (i.e. USCG and 180 USCBP). The Parties agree to the expenditure of Fees for this infrastructure in Zone A 181 and acknowledge that the CBJ may need to expand or change such services and 182 infrastructure in Zone A due to a change in circumstances, such as changes in vessel size, 183 scheduling, and demands for such services or infrastructure by the changes in 184 185 circumstance. The cost of acquiring land, tidelands, and easements required for the construction of capital improvements would be considered eligible project costs. For 186 187 purposes of this Agreement, CLIA does not object to Fee expenditures for those 188 purposes.

| 189 | c. Operational Services provided within Zone A pursuant to Paragraph 2, including but |
|-----|--|
| 190 | not limited to the following services that the CBJ provided in 2018 to CLIA, its |
| 191 | passengers or crew: dockage, lightering, restroom maintenance, crossing guards, |
| 192 | police/security patrols and infrastructure, fire and emergency medical service, weather |
| 193 | monitoring, tug assist, trash collection and disposal, and any service required or |
| 194 | recommended by the Department of Homeland Security (i.e. USCG and USCBP). The |
| 195 | Parties agree to the expenditure of Fees for these services in Zone A and acknowledge |
| 196 | that the CBJ may need to expand or change such services and infrastructure in Zone A |
| 197 | due to a change in circumstances, such as changes in vessel size, scheduling, and |
| 198 | demands for such services or infrastructure by the changes in circumstance. For purposes |
| 199 | of this Agreement, CLIA does not object to Fee expenditures for those purposes. |
| 200 | |
| 201 | d. For proposed capital improvements or operational services within Zone B, the parties |
| 202 | agree to discuss these ideas at the annual meeting. CLIA does not object to a Fee |
| 203 | expenditure in Zone B of an amount not to exceed \$10 million (\$10,000,000), over no |
| 204 | longer than a five year period, for the Centennial Hall Expansion Project (also known as |
| 205 | the "Capital Civic Center"). |
| 206 | |
| 207 | e. The Parties agree that expenditure of Fees outside of Zones A and B may be |
| 208 | necessary. In such case, the parties shall discuss such ideas in accordance with paragraph |
| 209 | 7. |
| 210 | |
| 211 | 4. Statter Harbor Improvement Project. CBJ has developed construction plans for |
| 212 | improvements to Statter Harbor that will promote marine commerce in the area and provide |
| 213 | services to vessels. CLIA contends the full scope of construction of the Statter Harbor Project |
| 214 | may be beyond the scope of permissible expenditure of Fees set forth in the MSJ Order, but for |
| 215 | purposes of this Agreement, CLIA does not object to a Fee expenditure up to seventy-five |
| 216 | percent (75%) of a total project budget not to exceed twelve million four hundred thousand |
| 217 | dollars (US\$12,400,000.) CBJ agrees to finance the remainder of the Statter Harbor Project |
| 218 | construction through other funding sources. |
| 219 | |
| 220 | 5. Attorney's Fees. Both Parties shall be reimbursed for their respective attorney's fees incurred |
| 221 | litigating the Disputes brought in the Action. The Parties agree that CBJ shall cause one million |
| 222 | five hundred thousand dollars (\$1,500,000) to be paid from the MPF collected from CLIA |
| 223 | Members to partially reimburse CLIA for its attorney's fees incurred in the Action. The Parties |
| 224 | acknowledge that CBJ incurred approximately Eight Hundred Thousand (\$800,000) in legal fees |
| 225 | defending the Action and prior to the Effective Date of this Agreement has used approximately |
| 226 | Three Hundred and Fifty Thousand Dollars (\$350,000) from MPF collected from CLIA |
| 227 | Members. The Parties agree that CBJ may cause the remaining Four Hundred and Fifty |
| 228 | Thousand Dollars (\$450,000) to be paid from the MPF collected from CLIA Members and use |
| 229 | those funds as an "other funding source" in accordance with paragraph 5. Payment to CLIA shall |
| 230 | be made on or shortly after March 22, 2019. The Parties acknowledge that the CBJ has initially |
| 231 | provided the \$1.95M payments from FY2019 general funds (Ord. 2018-11(AF)); For purposes of |
| 232 | this Agreement, CLIA does not object to the CBJ reimbursing the \$1.95M payments of general |
| 233 | funds with FY20 MPF funds (Ord. 2019-14). Neither payment shall be deemed or constitute an |
| 234 | admission of liability or wrongdoing by either Party nor shall either Party be considered the |
| 235 | prevailing party. |
| | |

2019 CLIA v. CBJ Settlement Agreement (Amendment 1)

236 237

6. <u>Public Records</u>. CBJ shall keep true and accurate records, sufficient to determine the amount
of Fees collected and the appropriation, allocation and expenditure of said Fees during any Fiscal
Year wherein Fees are collected from CLIA. Consistent with Alaska public records laws (e.g.
A.S. 40.25.110 and CBJC 01.70), these records shall be maintained and open to inspection
at CLIA's expense at reasonable intervals by an independent auditor during regular business
hours of CBJ. All audit expenses shall be considered costs recoverable to the prevailing party in
any dispute resolution initiated pursuant to Paragraph 9.

7. <u>Annual Consultation</u>. Guided by the timelines in CBJC 69.20.120(b) (March 14, 2019),
the Parties agree for each and every Fiscal Year, the Parties shall endeavor to meet in person
to discuss in good-faith any new proposed projects and services for which Fees are sought to
be expended in the following Fiscal Year with the ultimate decision resting with the Assembly.

8. <u>Amount of Fees</u>. CBJ acknowledges and agrees the MPF should remain at \$5.00 per passenger and the PDF should remain at \$3.00 per passenger for at least the next three years from the Effective date. However, if an Assembly determines otherwise during the next three years, the parties agree to meet and discuss consistent with paragraph 7. If there is any change to the State Commercial Passenger Vessel statutes (A.S. 43.52.200-295) during the three year period, then the intent of this section is null and void.

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257 9. **Dispute Resolution**. In the event of any dispute, claim, question, or disagreement arising out of or relating to this Agreement or the annual project planning meeting or any breach thereof, 258 including any claims relating to collection and expenditure of the Fees, the Parties hereto shall 259 use their best efforts to settle such disputes, claims, questions or disagreements through direct 260 261 discussions and, if the matter cannot be settled through direct discussions, the parties agree to first endeavor to settle the dispute in an amicable manner by non-binding mediation, before 262 263 resorting to litigation. The parties agree that upon notice to the other demanding mediation, the statute of limitations for the matter is tolled. If the parties cannot reach a resolution through 264 265 mediation, then either party may file their claim in the United States District Court for the District of Alaska, which shall be the sole and exclusive forum for resolving such matters. The 266 Parties agree that all claims shall be filed and adjudicated in the United States District Court for 267 the District of Alaska. The intent of this paragraph is to provide a process to resolve only 268 269 justiciable issues that the CBJ has undertaken or is reasonably certain to undertake with Fees; 270 This paragraph is not intended to limit or compel the legislative discretion of the Assembly.

271

10. <u>Cost of Enforcement</u>. In the event that either party shall institute any action (whether
mediation and/or court litigation), at law or in equity, against the other party to enforce or
interpret any provision(s) of the this Agreement, or for breach hereof or default hereunder, the
prevailing party shall be entitled to reasonable legal fees and costs, and such other relief to which
it may be entitled, for the enforcement of any of its rights hereunder consistent with Alaska Civil
Rule 79 and 82.

- 278
 279 11. <u>Complete Agreement</u>. This <u>Amended Memorandum of Agreement represents the complete</u>
 280 and exclusive agreement by and between the Parties and supersedes all prior and
- 281 contemporaneous promises and agreements of any kind relating to the resolution of the Disputes,

as well as all negotiations and discussions between the Parties hereto and/or their respective legal

- counsel with respect to the subject matters covered hereby. No other agreements, covenants,
 representations or warranties, express or implied, oral or written, have been made by any of the
- Parties hereto concerning the subject matter hereof. This is an integrated agreement.
- 286

12. <u>Term of Agreement</u>. The term of this Agreement shall be ten years from the effective date
with automatic ten year renewals unless either Party provides written notice to the other, sixty
days prior to the renewal date, to terminate this Agreement.

290

13. Successors and Assigns. All of the terms and provisions of the Agreement shall be binding
 upon and inure to the benefit of and be enforceable by the respective successors and assigns of the
 Parties.

294

14. <u>Governing Law</u>. This Agreement, the rights and obligations of the parties hereto, and any
claims or disputes relating thereto, shall be governed by and construed in accordance
with the laws of the United States of America and the State of Alaska.

298

299 15. Waiver of Breach. No waiver of any breach of any term or provision of this
300 Agreement shall be construed to be, or shall be, a waiver of any other breach of this
301 Agreement. No waiver shall be binding unless in writing and signed by the party waiving
302 the breach.

303

304 16. No Admission of Liability: The Parties agree that the execution of this Agreement is done 305 solely for the purposes of compromise, and to eliminate the burden and expense of further litigation, and does not constitute, and shall not be construed as, an admission of liability, 306 wrongdoing, fault or as evidence with respect thereto, by any Party, on account of any claims or 307 matters arising between CLIA on the one side and the CBJ on the other side raised in the Action. 308 309 The Parties further agree that this Agreement shall not be offered or received against any of the 310 Parties as evidence of a presumption, concession or admission with respect to any liability, fault or wrongdoing, other than such proceedings as may be necessary to effectuate the terms of this 311 Agreement, the MSJ Order and Final Judgment. The parties acknowledge and agree that nothing 312 313 in this Agreement is intended to prohibit disclosure by CLIA Members to their passengers and guests of Fees paid to CBJ pursuant to this agreement or to prohibit CLIA Members from 314 315 continuing to assess passengers/guests for reimbursement of fees paid to CBJ.

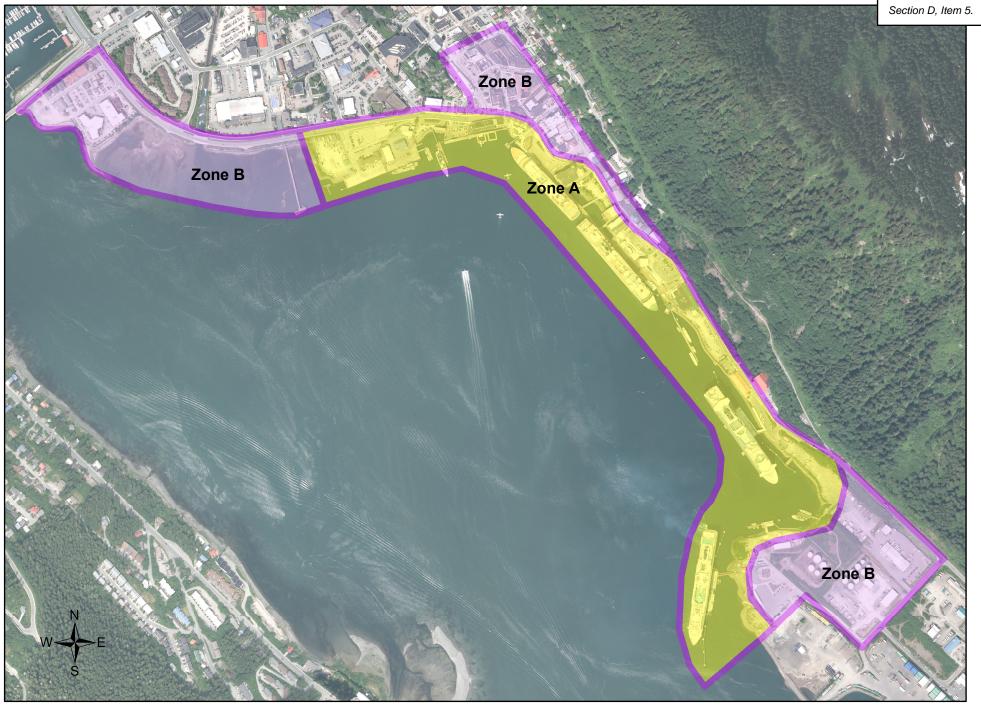
Third party claims. In the event that a third-party files a claim or lawsuit against the CBJ
resulting from or related to this Agreement and/or the collection and expenditure of the Fees,
CLIA shall have no obligation to defend or indemnify the CBJ for such claim and/or lawsuit.
CLIA's agreements and/or cooperation with respect to the CBJ's collection and expenditure of
Fees, does not bind the CBJ in any manner to collect and expend the Fees nor does CLIA have
any responsibility for the expenditure of the Fees once the Fees are collected from CLIA
Members.

323

- 18. <u>Notice</u>. Any notice required to be given pursuant to this Agreement shall be deemed to have
- been sufficiently given either when served personally or when served by first-class mail
- addressed to the other Parties.
- 327 328 a. Notice to CLIA shall be effective only when addressed to: PresidentChairman, CLIA Alaska 329 360 K Street Suite 300 330 Anchorage, AK 99501 331 332 333 with copy to: President, CLIA 334 335 1201 F Street NW Suite 250 336 Washington, DC 20004 337 338 339 b. Notice to CBJ shall be effective only when addressed to: City and Borough of Juneau 340 c/o City Manager 341 155 S. Seward St 342 Juneau, AK 99801 343 344
- Mutual Drafters. All Parties have cooperated in the drafting and preparation of this
 Agreement. Hence, this Agreement shall not be construed against any party on the basis that
 the party was the drafter.
- 348
- 349 20. <u>Severability.</u> If any provision of this Agreement shall be held by any court of
 350 competent jurisdiction to be illegal, void or unenforceable, such provision shall be of no force
 and effect, but the illegality or unenforceability of such provision shall have no effect upon and
 352 shall not impair the enforceability of any other provision of this Agreement.
- 353

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| IN WITNESS WHEREOF, the Parties hereto have ex | xecuted this Memorandum of |
|--|----------------------------|
| Agreement (Amendment 1). | |
| Cruise Lines International Association Alaska | |
| By: | |
| Its: | |
| Dated: | |
| | |
| Cruise Lines International Association | |
| By: | |
| Its: | |
| Dated: | |
| | |
| The City and Borough of Juneau | |
| By: | |
| Its: | |
| Dated: | |
| | |
| Rorie Watt | |
| By: | |
| Dated: | |
| | |



Maritime Industry Zones



EXTERNAL E-MAIL: BE CAUTIOUS WHEN OPENING FILES OR FOLLOWING LINKS Dear Alix,

Thank you for your list of proposed Marine Passenger Fee projects that will also be shared with the City and Borough of Juneau (CBJ) Finance Committee.

CLIA member lines are pleased to collaborate with the CBJ on vital community engagement projects, and as you know, our industry has a long-standing commitment to Juneau.

We would like to formally offer our agreement to the marine passenger fee projects as discussed, partnering on items such as wastewater treatment facility upgrades, expanded bus service during the cruise season, safety improvements, restrooms, crossing guards, and more.

On behalf of our member lines, it is important to share that many cruise companies already offer funding support for projects that benefit communities, including support of the arts. This is another area we are happy to partner with you on; we recommend outreach to individual cruise lines to discuss the possibility. Additionally, you have mentioned securing grants for certain projects and CLIA would be happy to provide letter(s) of support in your efforts where it makes sense.

In the meantime, we will follow the progress of the Marine Passenger Fee projects and note that our members' willingness to agree to the listed projects at this time is expressed in the spirit of cooperation among the parties; however nothing stated in this letter shall operate to prejudice or waive any rights or objections, or the right to assert or not assert, or to contest or not contest, the same or similar allocations in future years.

We support expanded bus service during the cruise season and believe we are all in agreement from the October meeting that the current permitting process in place with the U.S. Forest Service continues to put a strain on public transit services in Juneau. In the coming year, we would appreciate the opportunity to work together to encourage our Congressional delegation to weigh in on this important matter.

Thank you for your continued engagement on this and the many important matters in Juneau.

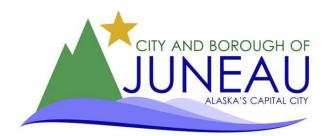
Renée

Renée Limoge Reeve

VP of Government and Community Relations **Cruise Lines International Association Alaska** 360 K Street, Suite 300 | Anchorage, AK 99501

<u>rreeve@cruising.org</u> | **T** (907) 339-9340 | **M** (907) 350-7329 <u>cliaalaska.org</u> | <u>Facebook</u> | <u>Twitter</u> | <u>LinkedIn</u>

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MEMORANDUM

DATE: March 24, 2025

TO: Assembly Finance Committee

FROM: Alexandra Pierce, Visitor Industry Director

SUBJECT: Supplemental Funding to Support Mendenhall Services

On February 14, thirty-one federal employees were laid off at the Mendenhall Glacier Recreation Area (MGRA) leaving one staffer dedicated to the Mendenhall Visitor's Center remaining. Since that time, local U.S. Forest Service (USFS) leadership have scrambled to develop and implement a backup plan. CBJ, USFS, and organizations with operating agreements at the MGRA (Tlingit & Haida and Discovery Southeast) settled on a plan that would keep the Visitor's Center open half time (7 hours/day) and maintain a small staff presence during the remaining "normal" operational hours to accommodate tour operations without the Visitor's Center by pulling staff from other areas of the USFS to cover shifts. This would have required external funding to supplement staff time by providing funds to organizations with operating agreements.

Fortunately, on March 20, CBJ staff received confirmation that the thirty-one positions connected to Mendenhall operations have been reinstated. As of the writing of this memo, roughly half have agreed to return. We do not know if the USFS will be permitted to recruit for the unfilled positions. The current staffing will allow the MGRA to open on a full schedule this summer. Employees will still be pulled from other areas of the local USFS, and other services may be impacted. USFS staff have been notified that additional cuts may be coming over the next several months.

Due to the tumultuous and uncertain nature of this situation, staff requests a \$200,000 appropriation of State Commercial Passenger Vessel fees to the Manager's Office to be used as or if needed to support local organizations currently staffing the MGRA in the event of additional cuts or other unforeseen circumstances. Ideally, these funds could be used to fill existing positions by allowing partner organizations to hire terminated employees.

Staff remains hopeful that we will not need to spend these funds and that the MGRA will operate consistently and successfully all year. However, with a full summer tourism season expected, and so many local businesses dependent on the MGRA, it is important that we have a secure backup plan that can be implemented quickly.

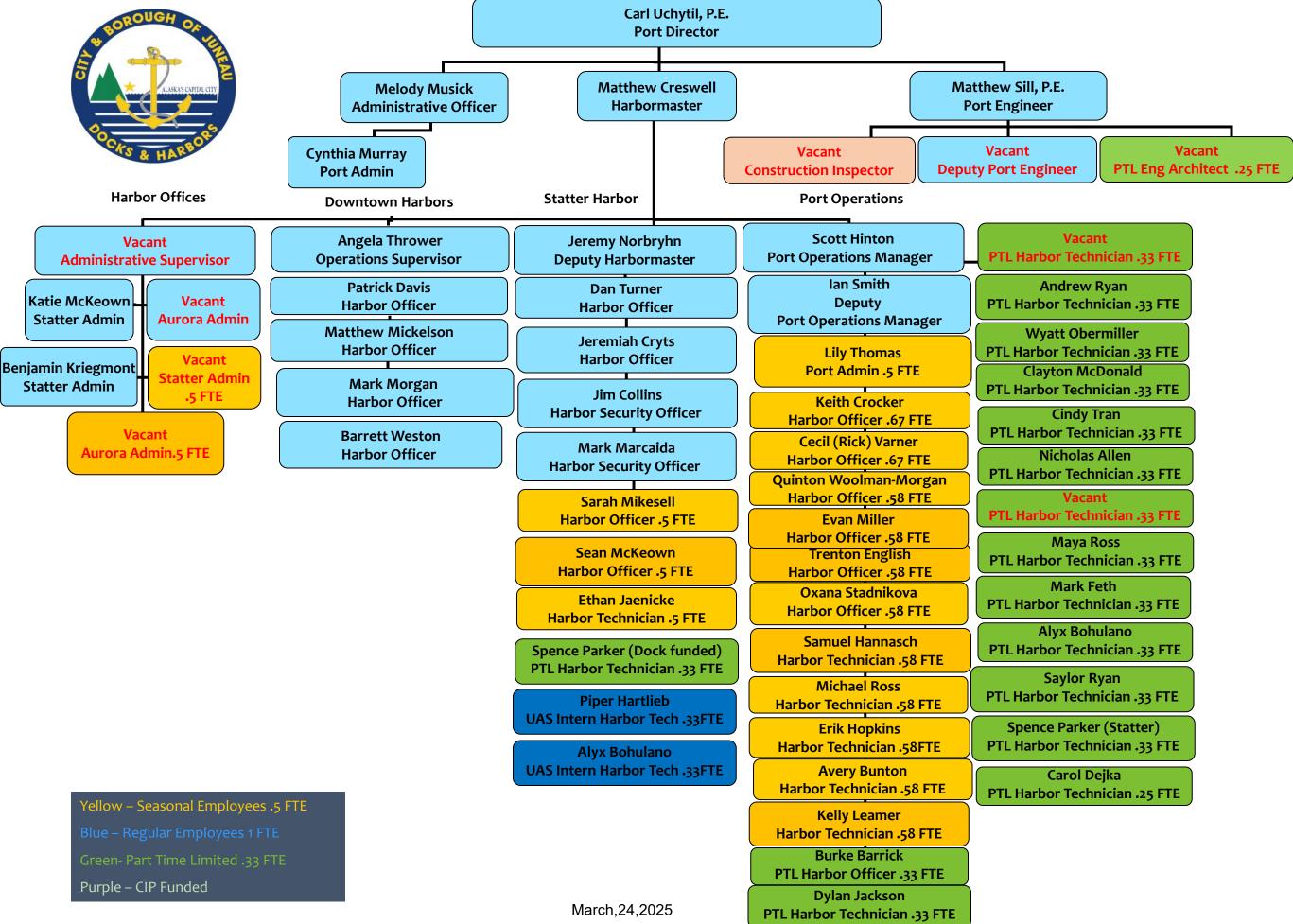
Recommended Committee Action:

Forward a \$200,000 appropriation of State Commercial Passenger Vessel fees to the Manager's Office for supplementary services at the Mendenhall Glacier for introduction at the April 7 full Assembly meeting.

Docks and Harbors FY25/26 Budget



Assembly Finance Committee April 5th, 2025

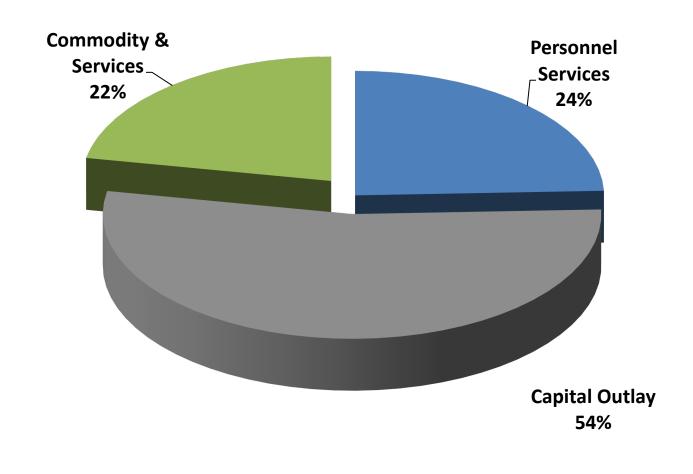


Docks Overview

| | | FY | 25 | FY26 | FY26 |
|---------------------------------------|-----------------|-------------------|----------------------|--------------------|-------------------|
| | FY24 Actuals | Amended Budget | Projected Actuals | Approved Budget | Revised Budget |
| EXPENDITURES | | | | | |
| Personnel Services | \$ 1,358,500 | | 1,367,500 | 1,633,100 | 1,736,100 |
| Commodities and Services | 1,074,600 |) 1,238,400 | 1,234,600 | 1,256,100 | 1,294,100 |
| Capital Outlay | | | - | - | 45,000 |
| Support to: | | | | | |
| Marine Passenger Fee | | | - | - | - |
| Capital Projects | | - 3,000,000 | 3,000,000 | - | 500,000 |
| Total Expenditures | 2,433,100 | 5,845,900 | 5,602,100 | 2,889,200 | 3,575,200 |
| FUNDING SOURCES | | | | | |
| Interdepartmental Charges | 40,200 |) 40,200 | 40,200 | 40,200 | 40,200 |
| Charges for Services | 2,777,000 |) 2,625,000 | 2,980,000 | 2,625,000 | 4,300,000 |
| Licenses, Permits, and Fees | | | - | - | - |
| Investment and Interest Income/(Loss) | 136,100 |) 62,300 | 107,600 | 64,600 | 93,600 |
| Support from: | | | | | |
| Marine Passenger Fees | 717,000 |) 717,000 | 717,000 | 717,000 | 762,000 |
| Port Development Fees | | | - | - | - |
| State Marine Passenger Fees | | | - | - | - |
| Capital Projects | | | - | - | - |
| Total Funding Sources | 3,670,300 | 3,444,500 | 3,844,800 | 3,446,800 | 5,195,800 |
| FUND BALANCE | | | | | |
| Beginning of Period | 2,524,600 |) 3,761,800 | 3,761,800 | 2,004,500 | 2,004,500 |
| Increase (Decrease) in Fund Balance | 1,237,200 | | (1,757,300) | 557,600 | 1,620,600 |
| End of Period Fund Balance | \$ 3,761,800 | | 2,004,500 | 2,562,100 | 3,625,100 |
| STAFFING | 19.75 | 5 19.75 | 19.75 | 19.75 | 19.73 |

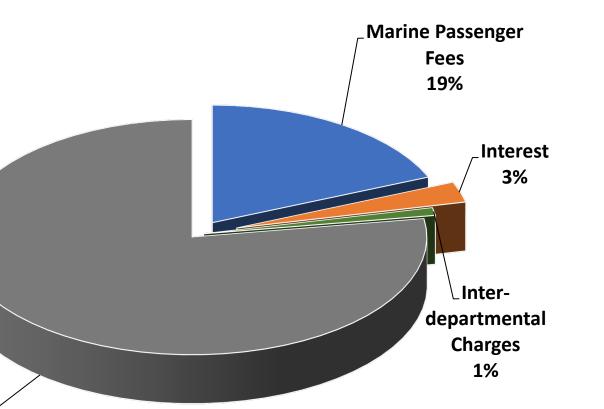
Docks Budget FY25 \$5.8M

Docks Expenditures



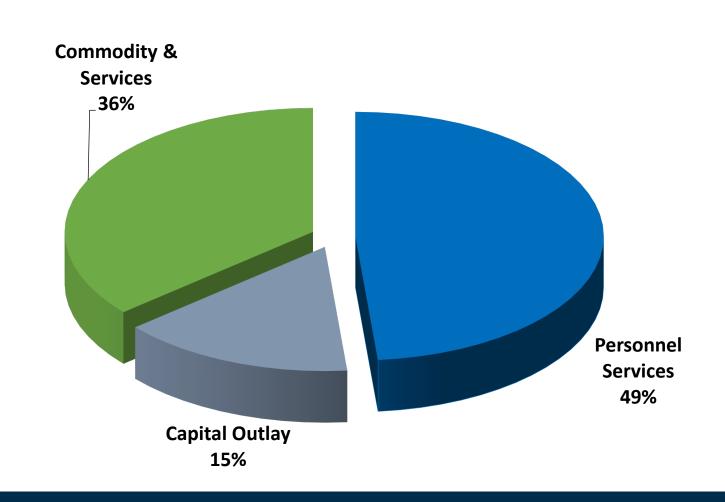
Charges for Services 77%

Docks Revenue



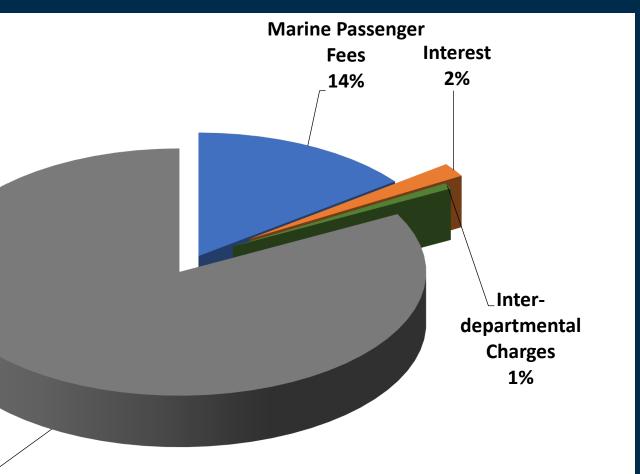
Docks Budget FY26 \$3.6M

Docks Expenditures

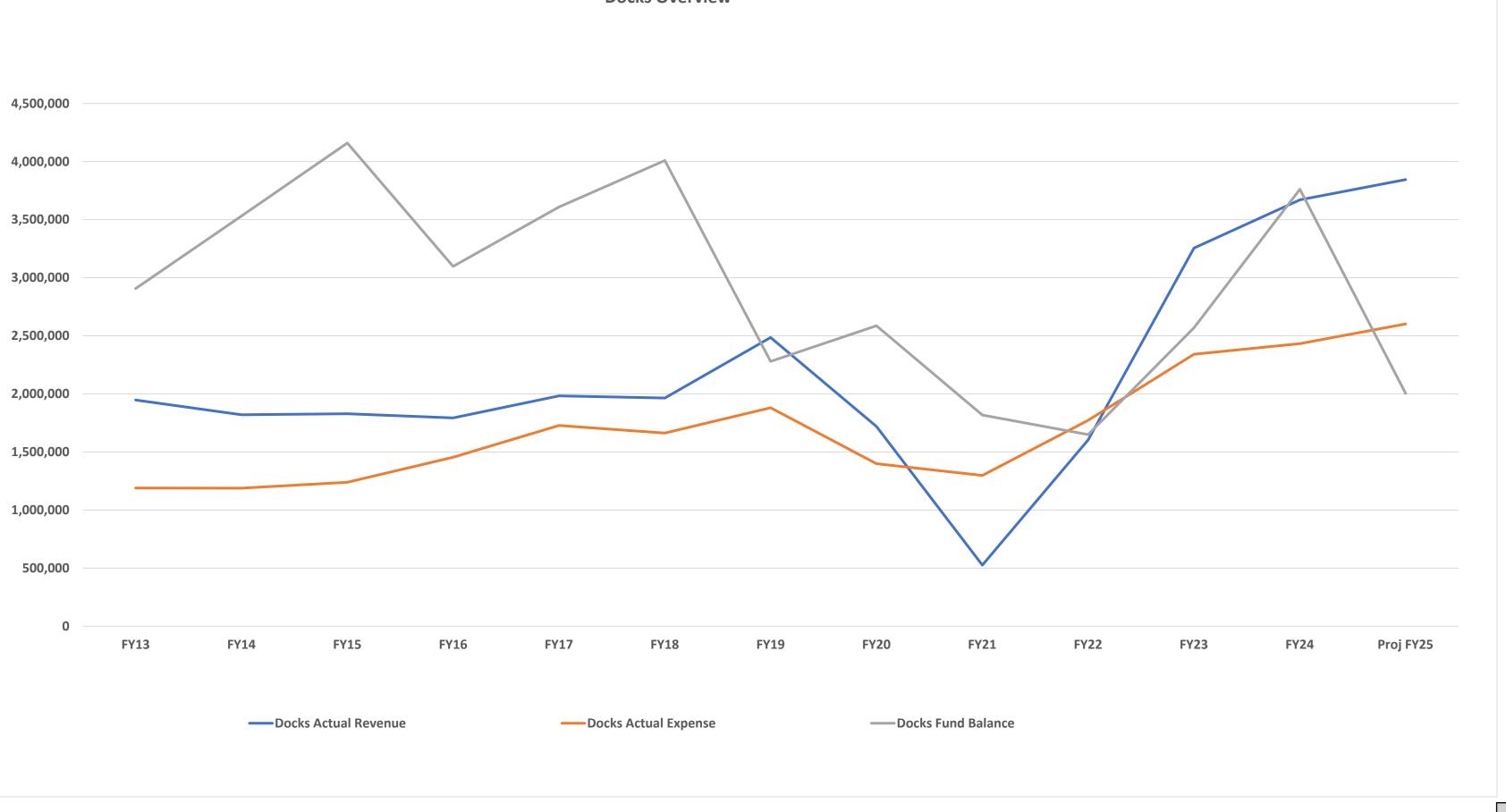


Charges for Services 83%

Docks Revenue



Docks Overview



FY 25 Dock Summary

FY25 Dock Revenue is anticipated to remain strong through the end of the fiscal year. Revenues will exceed expenditures.

Unbudgeted personnel expense- \$100K • Redistribution of two 0.33 FTE to a total of nine benefitted Harbor Officer and Harbor Technician positions to extend their seasonal time frame. Increase in Workers Compensation

- Rates.

On going Cruise Ship Electrification Study.

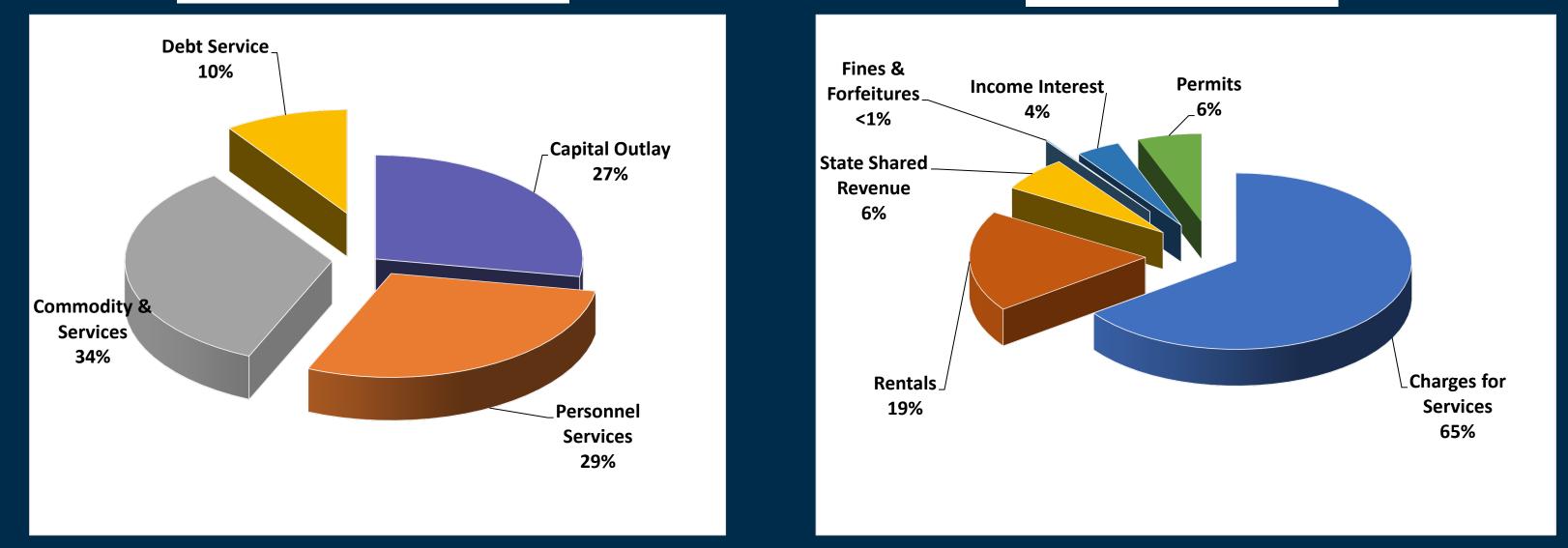
Transfer of \$3M from Dock fund balance to Statter Harbor Phase III D.

Harbors Overview

| | | FY2 | 25 | FY26 | FY26 |
|---------------------------------------|--------------|-------------|-----------|-----------|-------------|
| | FY24 | Amended | Projected | Approved | Revised |
| | Actuals | Budget | Actuals | Budget | Budget |
| EXPENDITURES | | | | | |
| Personnel Services | \$ 2,017,500 | 2,252,400 | 2,076,900 | 2,288,700 | 2,248,500 |
| Commodities and Services | 2,343,300 | 2,428,400 | 2,437,600 | 2,476,000 | 2,574,100 |
| Capital Outlay | - | - | - | - | - |
| Debt Service | 688,000 | 694,400 | 694,400 | 699,100 | 699,100 |
| Support to: | | | | | |
| Capital Projects | - | 2,000,000 | 2,000,000 | - | 3,950,000 |
| Total Expenditures | 5,048,800 | 7,375,200 | 7,208,900 | 5,463,800 | 9,471,700 |
| FUNDING SOURCES | | | | | |
| Charges for Services | 4,289,400 | 4,325,000 | 4,575,200 | 4,375,000 | 4,825,000 |
| Licenses, Permits, and Fees | 411,200 | 412,000 | 412,000 | 424,300 | 420,000 |
| Rentals and Leases | 1,102,000 | 950,000 | 1,306,600 | 950,000 | 1,384,900 |
| State Shared Revenue | 464,300 | 350,000 | 451,800 | 350,000 | 450,000 |
| Federal Revenue | | - | · - | - | - |
| Fines and Forfeitures | 6,200 | 10,000 | 12,200 | 10,000 | 12,000 |
| Land Sales | 118,500 | - | · - | - | - |
| Investment and Interest Income/(Loss) | 900,900 | 295,400 | 285,700 | 306,300 | 249,900 |
| Support from: | | | | | |
| Capital Projects | - | - | - | - | - |
| Total Funding Sources | 7,292,500 | 6,342,400 | 7,043,500 | 6,415,600 | 7,341,800 |
| FUND BALANCE | | | | | |
| Debt Reserve | | | | | |
| Beginning Reserve Balance | 795,400 | 866,300 | 866,300 | 866,300 | 866,300 |
| Increase (Decrease) in Reserve | 70,900 | 800,500 | 800,500 | 800,500 | 000,000 |
| End of Period Reserve | \$ 866,300 | 866,300 | 866,300 | 866,300 | 866,300 |
| End of Feriod Reserve | \$ 600,500 | 800,000 | 800,000 | 000,000 | 300,300 |
| Available Fund Balance | | | | | |
| Beginning of Period | 3,058,800 | 5,231,600 | 5,231,600 | 5,066,200 | 5,066,200 |
| Increase (Decrease) in Fund Balance | 2,172,800 | (1,032,800) | (165,400) | 951,800 | (2,129,900) |
| End of Period Available | \$ 5,231,600 | 4,198,800 | 5,066,200 | 6,018,000 | 2,936,300 |
| STAFFING | 17.95 | 17.95 | 17.95 | 17.95 | 17.95 |

Harbor Budget FY25 \$7.4M

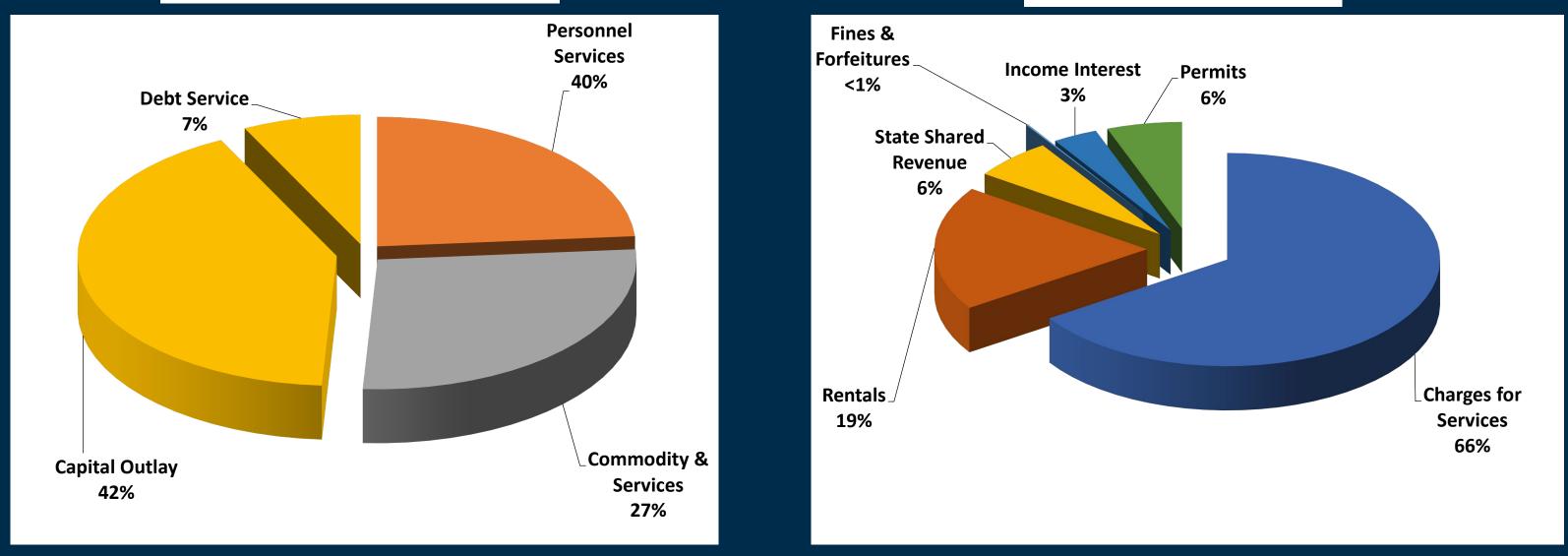
Harbors Expenditures



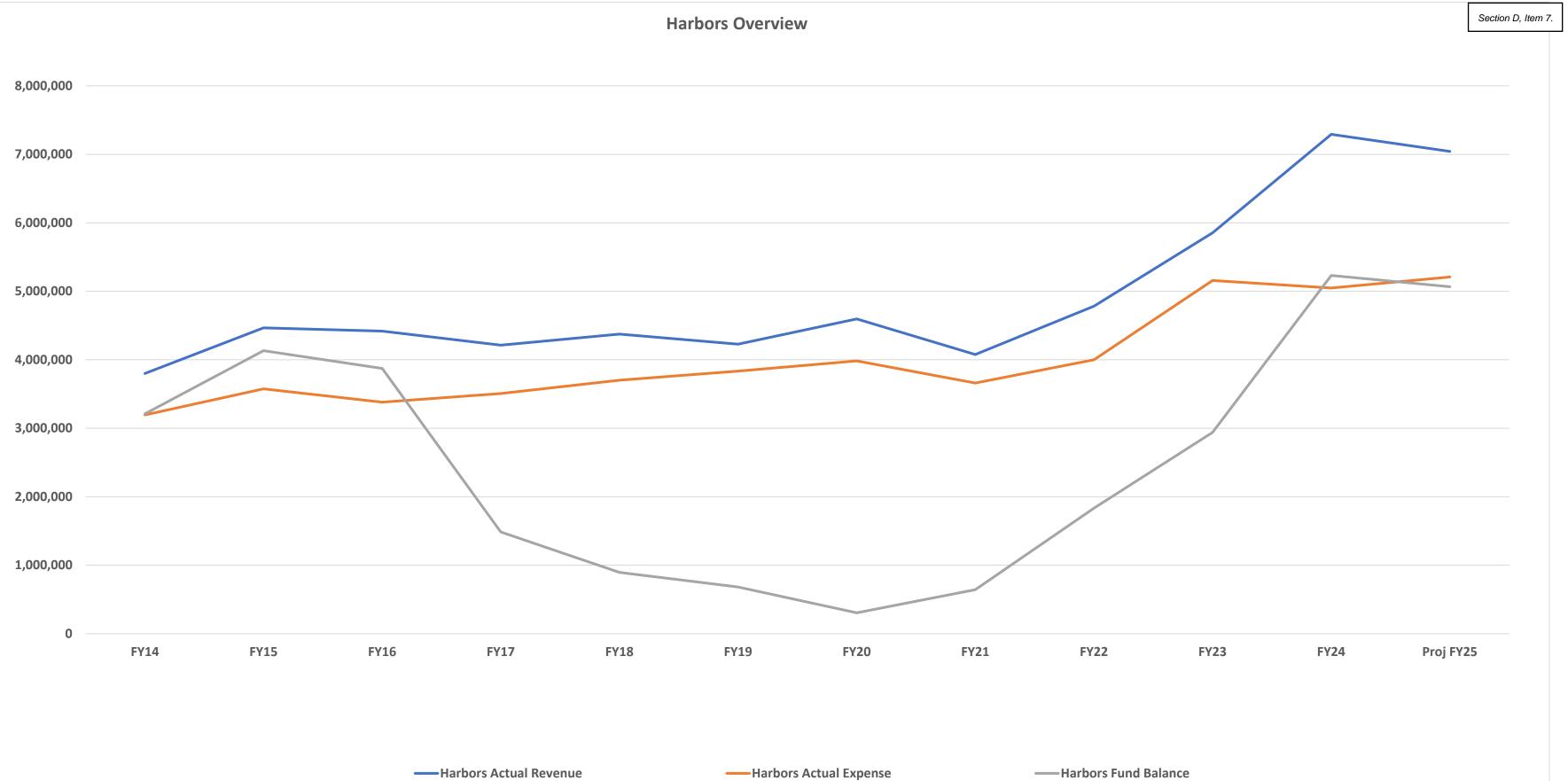
Harbors Revenue

Harbor Budget FY26 \$9.5M

Harbors Expenditures



Harbors Revenue





FY 25 Harbor Revenue is anticipated to remain strong through the end of the fiscal year.





Unbudgeted variance in User Fees by \$132K

• Windfall due to update in accounting process for end of fiscal year monthly and semi-annual moorage.

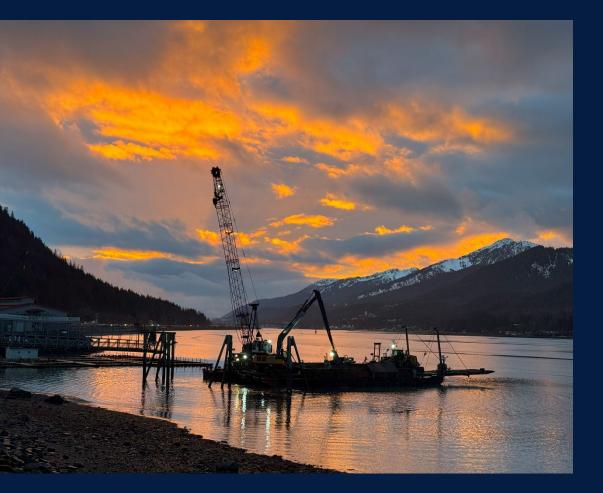


Increase in State Shared Revenue by \$117.5K

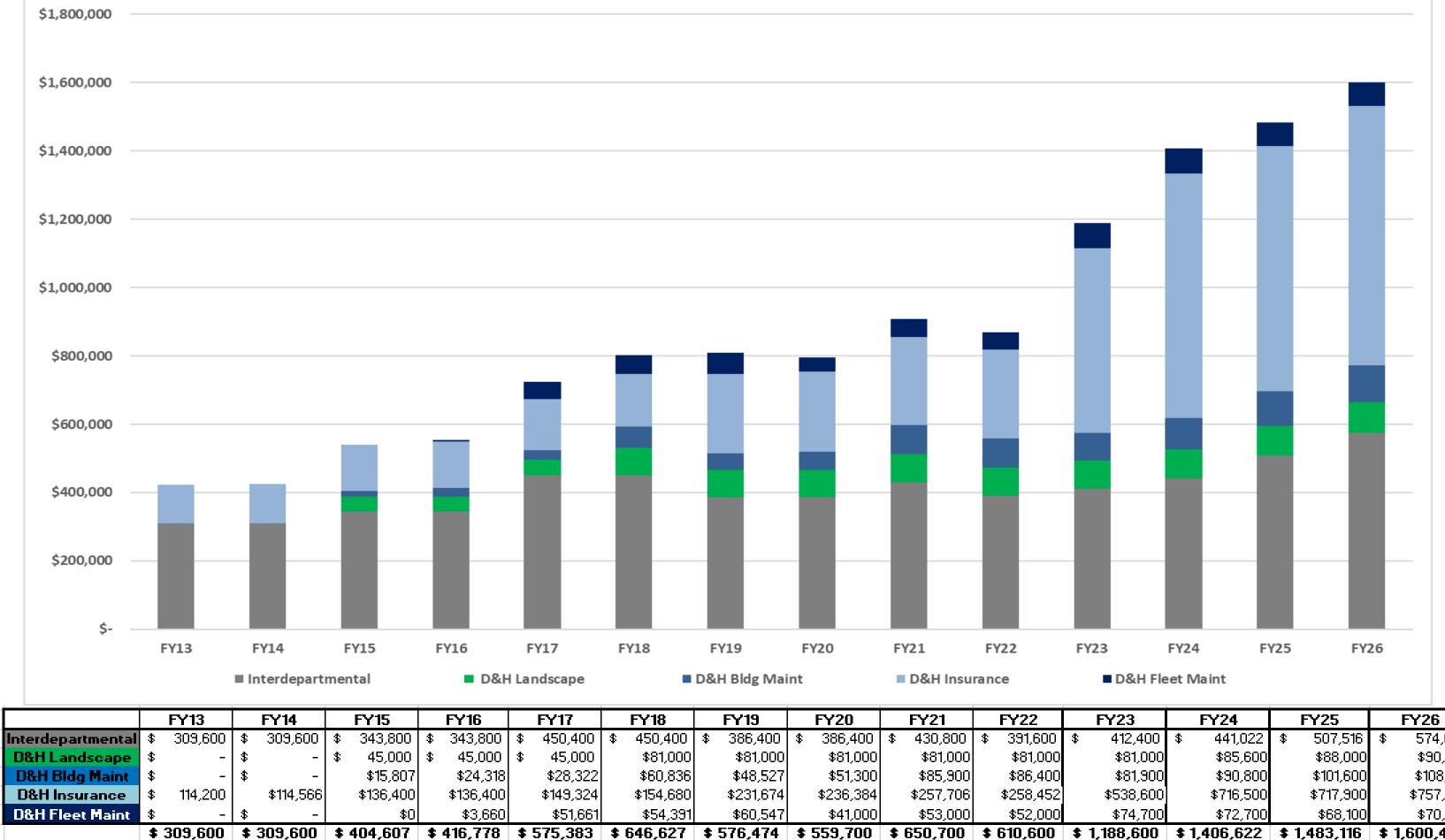
- Salmon Disaster Relief Fund
- State of Alaska Fish Tax

Unbudgeted increase in Land Lease revenue by \$300K due to increase in rent market value and accounting windfall.

FY 25 Harbor Summary



Fees Paid to Other City Departments



| 1 | FY22 | FY23 | | FY24 | FY25 | FY26 |
|-------|---------------|-----------------|-------------|-----------|-----------------|-----------------|
| .800 | \$ 391,600 | \$ 412,400 | \$ | 441,022 | \$ 507,516 | \$ 574,010 |
| 1,000 | \$81,000 | \$81,000 | | \$85,600 | \$88,000 | \$90,600 |
| ,900 | \$86,400 | \$81,900 | | \$90,800 | \$101,600 | \$108,100 |
| ,706 | \$258,452 | \$538,600 | | \$716,500 | \$717,900 | \$757,700 |
| ,000 | \$52,000 | \$74,700 | | \$72,700 | \$68,100 | \$70,000 |
| 700 | \$ 610,600 | \$ 1,188,600 | \$ " | 1,406,622 | \$ 1,483,116 | \$ 1,600,410 |

Docks and Harbors Capital Improvement Projects

Aurora Harbor

- Phase IV Permitting, Advertise Feb. 2025. Construction summe
- Harbor Office Recapitalization Condition Assessment

Downtown Waterfront Improvements

Cruise Ship Berth Electrification – AELP – new transformer recei design investigation started.

Wave Attenuator

- Army Corps Charette Oct. \$500K match FY25
- Spotter Buoy for environmental data procured. USACE has begun e concepts.

Statter Harbor Improvements

- For Hire Facility Phase III C Restrooms Completed
- Phase IIID Paving, lighting and Seawalk. 0

Echo Cove

ADFG – Robinson-Pittman spring FY26 Funding

Aurora Harbor Drive Down Float

• PIPD Grant received- \$11.2M. \$13.9M total project cost.

Taku Harbor

ADFG – Dingell – Johnson FY25 CIP Funding. Design complete Construction 2025.

Wayside Float

Dredging Project- \$956K- Complete January 2025

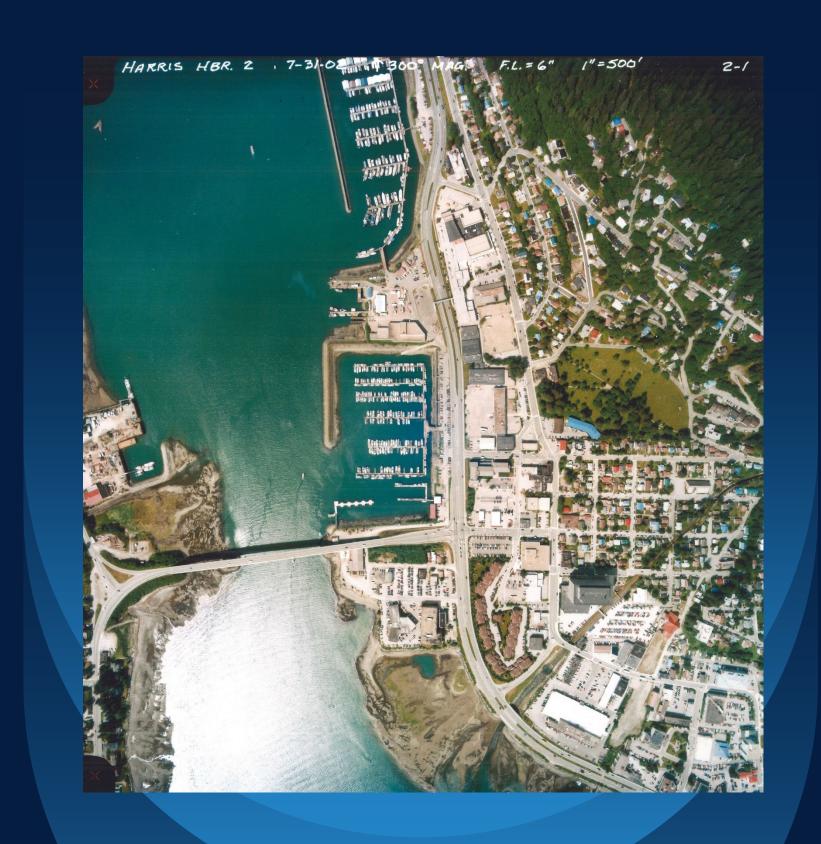
| er 2025 |
|-------------------|
| ved. Preliminary |
| evaluating design |
| |
| |
| |
| in January 2025. |
| |

Questions?

Thank you

https://juneau.org/harbors

Harbormaster@juneau.gov Harborboard@juneau.gov Melody.musick@juneau.gov





FY2026 Budget Overview



Assumptions

"There is no short cut to achievement. Life requires thorough preparation - veneer isn't worth anything." George Washington Carver



Quality in Community Healthcare



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Section D, Item 8.

FY2026 Budget Assumptions

Assumptions

- Personnel
- Contract Labor
- Commodities and Services
- Capital
- Debt Service
- Charges for Services
- State Revenue
- Interest Income
- FTE's

Changes/Threats

- Competition
- Provider Turnover
- Staff Turnover
- Continued Operations Improvement
- New Programs
- Federal Budget Changes



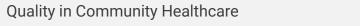
253

Expenditures

Bartlett Regional Hospital

Overview

| | | | F | Y25 | | | FY26 | | FY26 |
|--------------------------|-------------------|---------|-------------|-----------|-------------|---------------|-------------|--------|-------------|
| | FY24 | Amended | | Projected | | | Approved | | Revised |
| | Actual | Budget | | Actual | | Actual Budget | | Budget | |
| Expenditures | | | | | | | | | |
| Personell Services | \$ 91,062,900 | \$ | 102,012,800 | \$ | 92,285,800 | \$ | 102,044,000 | \$ | 95,597,800 |
| Commodities and Services | \$ 39,919,000 | \$ | 42,814,300 | \$ | 45,570,000 | \$ | 42,878,600 | \$ | 49,572,200 |
| Capital Outlay | \$ - | \$ | 2,423,500 | \$ | 2,396,100 | \$ | 2,500,000 | \$ | 5,972,700 |
| Debt Service | \$ 3,465,000 | \$ | 2,850,700 | \$ | 2,850,700 | \$ | 1,958,700 | \$ | 1,738,800 |
| Support to: | | | | | | | | | |
| Capital Projects | \$ 2,074,000 | \$ | 8,900,000 | \$ | 8,900,000 | \$ | 3,000,000 | \$ | 3,000,000 |
| General Fund | | | | | | | | \$ | 667,000 |
| Total Expenditures | \$ 136,520,900 | \$ | 159,001,300 | <u>\$</u> | 152,002,600 | <u>\$</u> | 152,381,300 | \$ | 156,548,500 |



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Bartlett Regional Hospital

Funding Sources

Bartlett Regional Hospital

Funding Sources

| | | | | FY25 | | | | FY26 | | FY26 |
|--------------------------------|-----------|----------------|--------------|-------------|-----------|-------------|--------------------|-------------|-------------------|-------------|
| | | FY24 Actual | FY24 Amended | | Projected | | Approved Budget | | Revised Budget | |
| Funding Sources | | | | | | | | | | |
| Charges for Services | \$ | 142,999,200 | \$ | 143,760,900 | \$ | 156,826,500 | \$ | 143,760,900 | \$ | 156,244,900 |
| State Revenue | | | \$ | 750,000 | | | \$ | 750,000 | \$ | 150,000 |
| Federal Revenue | | | | | | | | | | |
| Investment and Interest Income | \$ | 1,316,900 | \$ | 1,800,000 | \$ | 511,000 | \$ | 1,800,000 | \$ | 1,218,300 |
| Land Lease Revenue | \$ | 399,500 | \$ | 322,300 | \$ | 378,000 | \$ | 322,300 | \$ | 377,900 |
| Support from: | | | | | | | | | | |
| Capital Projects | \$ | 8,145,700 | | | | | | | | |
| General Fund | \$ | 2,000,000 | \$ | 200,000 | \$ | 200,000 | | | \$ | 200,000 |
| Total Funding Sources | <u>\$</u> | 154,861,300 | \$ | 146,833,200 | \$ | 157,915,500 | \$ | 146,633,200 | \$ | 158,191,100 |

Section D, Item 8.

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Fund Balance

| artlett Regional Hospital | |
|---------------------------|--|
| und Balance | |
| | |

| | | F | FY25 | | FY26 |
|-------------------------------------|---------------|-----------------|---------------|----------------|---------------|
| | FY24 | Amended | Projected | Approved | Revised |
| | Actual | Budget | Actual | Budget | Budget |
| Fund Balance | | | | | |
| Debt Reserve | | | | | |
| Debt Reserve | | | | | - |
| Beginning Reserve Balance | \$ 3,241,000 | \$ 3,241,000 | \$ 3,241,000 | \$ 3,241,000 | \$ 3,241,000 |
| Increase (Decrease) in Reserve | | | | | |
| End of Period Reserve | \$ 3,241,000 | \$ 3,241,000 | \$ 3,241,000 | \$ 3,241,000 | \$ 3,241,000 |
| Available Fund Balance | | | | | |
| Beginning of Period | \$ 36,534,500 | \$ 54,874,900 | \$ 54,874,900 | \$ 60,787,800 | \$ 60,787,800 |
| Increase (Decrease) in Fund Balance | \$ 18,340,400 | \$ (12,168,100) | \$ 5,912,900 | \$ (5,748,100) | \$ 1,642,600 |
| End of Period Reserve | \$ 54,874,900 | \$ 42,706,800 | \$ 60,787,800 | \$ 55,039,700 | \$ 62,430,400 |
| Staffing | 675 | 713 | 638 | 713 | 638 |
| | | | | | _ |

6

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Bartlett Regional Hospital

Section D, Item 8.



REGIONAL HO

BARTLETT

Questions/Comments

"Management is doing things right. Leadership is doing the right things."

Peter Drucker



Quality in Community Healthcare



CBJ Assembly Finance Committee Meeting JSD FY 2026 Budget Submission

Deedie Sorensen, Board of Education President Frank Hauser, Superintendent April 5, 2025 MISSION: In Juneau, we partner to provide each student with meaningful, relevant, and rigorous learning experiences in order to graduate diverse, engaged citizens ready for a changing world.

Section D, Item 9.

ACHIEVEMENT

Support students in meeting their short and long-term academic goals to be prepared for future opportunities.

- Increase use of evidence-based instructional practices through deployment of system-wide resources, high quality teaching, and effective intervention strategies.
- Integrate culturally relevant and placebased/experiential instruction using a rigorous, standards-based curriculum.
- Support coordinated professional learning opportunities focused on expanding expertise in equity, academic standards, teaching, and learning.

PARTNERSHIPS

Actively create an environment of collaboration where staff, students, families, and community engage to support all students.

- Create an environment with a sense of wellbeing and safety for all students and families.
- Create an environment where all staff are engaged and supported to meet their students' academic and social-emotional needs.
- Support social-emotional health of all students using a trauma engaged lens and restorative practices.

EQUITY

Ensure equity, access, and success for every student through prioritization of support structures, high quality instruction, and resources

- Prioritize equity and effectiveness when allocating resources and support structures to ensure success for all students.
- Ensure equitable opportunity for team participation in classroom and extra-curricular activities.
- Appropriately challenge identified students to advance their individual academic skills and abilities.
- Collaborate with community partners to foster the revitalization of Tlingit language.

RELATIONSHIPS

Ensure students, staff, and families have access to effective support and communication.

- Partner with staff, students, parents, caregivers, Alaska Native organizations, labor organizations, and community to enrich student learning experiences and success.
- Utilize community resources to support student needs.
- Engage community organizations in partnership to develop and implement practices to prepare young children for kindergarten.

FY 2026 Budget Development Timeline

Section D, Item 9.

- 1. November 14, 2024 Joint Site Council Meeting
- 2. January 14, 2025 BoE Work Session, Budget Process Discussion
- 3. January 23, 2025 Joint Site Council Meeting
- 4. January 25, 2025 BoE Budget Retreat
- 5. January 28, 2025 BoE Work Session, Budget Information
- 6. February 6, 2025 BoE Public Forum, Budget
- 7. February 11, 2025 BoE Work Session, Budget Spending Priorities
- 8. February 15, 2025 BoE Regular Meeting, Budget Process
- 9. February 20, 2025 BoE Special Meeting, Approval of the FY 2026 Budget (First Reading)
- 10. March 6, 2025 BoE Work Session, Budget
- 11. March 11, 2025 BoE Work Session and Regular Meeting, Approval of the FY 2026 Budget (Second Reading)
- 12. March 13, 2025 BoE Special Meeting, Approval of the FY 2026 Budget (Final Reading)
- 13. March 25, 2025 BoE Special Meeting, FY 2026 Budget Revision 1 (First Reading)
- 14. March 28, 2025 BoE Special Meeting, FY 2026 Budget Revision 1 (Final Reading)
- 15. April 5, 2025 Special Assembly Meeting, Presentation of the FY 2026 Budget

FY 2026 Budget

| Fund Name | | 2025-26 | | 2024-25 | | | |
|---|----------|------------|----|------------|----|-------------|---------|
| | Approved | | | Revised | 0 | ver (Under) | Percent |
| | | Budget | | Budget | | 2024-25 | Change |
| Operating Fund | \$ | 79,260,696 | \$ | 73,870,116 | \$ | 5,390,580 | 7.30% |
| Student Activities | \$ | 2,940,000 | \$ | 2,940,000 | \$ | - | 0.00% |
| Targeted Assistance Programs | \$ | 4,599,759 | \$ | 5,777,000 | \$ | (1,177,241) | -20.38% |
| Professional Development | \$ | 335,000 | \$ | 420,000 | \$ | (85,000) | -20.24% |
| Student Services | \$ | 168,000 | \$ | 168,000 | \$ | - | 0.00% |
| Ancilliary Services for Student and Community | \$ | 8,200,000 | \$ | 8,265,000 | \$ | (65,000) | -0.79% |
| TOTAL - ALL FUNDS | \$ | 95,503,455 | \$ | 91,440,116 | \$ | 4,063,339 | 4.44% |

Juneau School District FY26 Revenue - All Funds 3.25.2025 Budget Revision

| 3.25.2025 Duugel Revision | | | | | |
|--|------------------|------------------|----|-------------|----------|
| Fund Name | 2025-26 | 2024-25 | | | |
| | Approved | Revised | 0 | ver (Under) | Percent |
| | Budget | Budget | | 2024-25 | Change |
| Operating Fund | \$ 79,260,696 | \$ 73,870,116 | \$ | 5,390,580 | 7.30% |
| Student Activites | | | | | |
| High School Activities | \$ 1,200,000 | \$ 1,200,000 | \$ | - | 0.00% |
| Middle School Activities | \$ 90,000 | \$ 90,000 | \$ | - | 0.00% |
| Student, Parent & Community Fundraised | \$ 1,650,000 | \$ 1,650,000 | \$ | - | 0.00% |
| Total Student Activities | \$ 2,940,000 | \$ 2,940,000 | \$ | - | 0.00% |
| Targeted Assistance Programs | | | | | |
| Kinder Ready | \$ 450,000 | \$ 450,000 | \$ | - | 0.00% |
| Students and Families in Transition | \$ 20,000 | \$ 25,000 | \$ | (5,000) | -20.00% |
| School Improvement | \$ 200,000 | \$ 215,000 | \$ | (15,000) | -6.98% |
| Parent Involvement | \$ 15,000 | \$ 20,000 | \$ | (5,000) | -25.00% |
| Neglected and Delinquent Students | \$ 70,000 | \$ 70,000 | \$ | - | 0.00% |
| Title I | \$ 400,000 | \$ 480,000 | \$ | (80,000) | -16.67% |
| Title III | \$ 5,000 | \$ 24,000 | \$ | (19,000) | -79.17% |
| Title IV | \$ 75,000 | \$ 180,000 | \$ | (105,000) | -58.33% |
| Title VIB/Sec 619 | \$ 1,250,000 | \$ 1,620,000 | \$ | (370,000) | -22.84% |
| Consolidated Admin | \$ 266,759 | \$ 350,000 | \$ | (83,241) | -23.78% |
| Carl Perkins | \$ 50,000 | \$ 80,000 | \$ | (30,000) | -37.50% |
| Indina Ed/SHI | \$ 1,100,000 | \$ 1,350,000 | \$ | (250,000) | -18.52% |
| Alternative High School | \$ 20,000 | \$ 21,000 | \$ | (1,000) | -4.76% |
| DIPAC | \$ 23,000 | \$ 23,000 | \$ | - | 0.00% |
| Youth in Detention | \$ 125,000 | \$ 125,000 | \$ | - | 0.00% |
| Margaret Cargill Artful Teaching Project | \$ 375,000 | \$ 375,000 | \$ | - | 0.00% |
| Literacy | Ended FY25 | \$ 214,000 | \$ | (214,000) | -100.00% |
| Mental Wellness (AWARE) | Ended FY25 | \$ - | \$ | - | 0.00% |
| Summer School (ESSER FY24 \$293,000) | Ended FY25 | \$ - | \$ | - | 0.00% |
| Miscellaneous Grant Funds | \$ 155,000 | \$ 155,000 | \$ | - | 0.00% |
| Total Targeted Assistance Programs | \$ 4,599,759 | \$ 5,777,000 | \$ | (1,177,241) | -20.38% |

FY 2026 Revenue All Funds

| Fund Name | 2025-26 Approved Budget | 2024-25 Revised Budget | Over (Under) 2024-25 | Percent Change |
|---|-------------------------------|------------------------------|-------------------------|-------------------|
| Professional Development | | | | |
| Teacher Training | \$ 275,000 | \$ 315,000 | \$ (40,000) | -12.70% |
| State Contracted Travel | \$ 10,000 | \$ 10,000 | \$ - | 0.00% |
| Title II-A grant | \$ 50,000 | \$ 95,000 | \$ (45,000) | -47.37% |
| Total Professional Development | \$ 335,000 | \$ 420,000 | \$ (85,000) | -20.24% |
| Student Services | | | | |
| Social Services | \$ 90,000 | \$ 90,000 | \$ - | 0.00% |
| Early Scholars | \$ 8,000 | \$ 8,000 | \$ - | 0.00% |
| Juneau Youth Court | \$ 45,000 | \$ 45,000 | \$ - | 0.00% |
| Suicide Prevention | \$ 25,000 | \$ 25,000 | \$ - | 0.00% |
| Total Student Services | \$ 168,000 | \$ 168,000 | \$ • | 0.00% |
| Ancilliary Services for Student and Community | | | | |
| Pupil Transportation | \$ 4,100,000 | \$ 3,950,000 | \$ 150,000 | 3.80% |
| Community Schools | \$ 525,000 | \$ 525,000 | \$ - | 0.00% |
| Food Service | \$ 2,525,000 | \$ 2,465,000 | \$ 60,000 | 2.43% |
| Learn to Swim | \$ 50,000 | \$ 75,000 | \$ (25,000) | -33.33% |
| RALLY | \$ 1,000,000 | \$ 1,250,000 | \$ (250,000) | -20.00% |
| Total Ancilliary Services for Student and Community | \$ 8,200,000 | \$ 8,265,000 | \$ (65,000) | -0.79% |
| TOTAL - ALL FUNDS | 95,503,455 | \$ 91,440,116 | \$ 4,063,339 | 4.44% |

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FY 2026 Revenue Assumptions

- Enrollment projected at <u>3,919</u> students
 - 115 Intensive Student Count
 - 65 IPK students (0.5 ADM)
 - 176 HomeBRIDGE students (0.9 ADM)
- Base Student Allocation at \$6,360
 - Anticipated BSA Increase of +\$400 or equivalent one-time funds
- CBJ Maximum Local Contribution = \$35,004,712

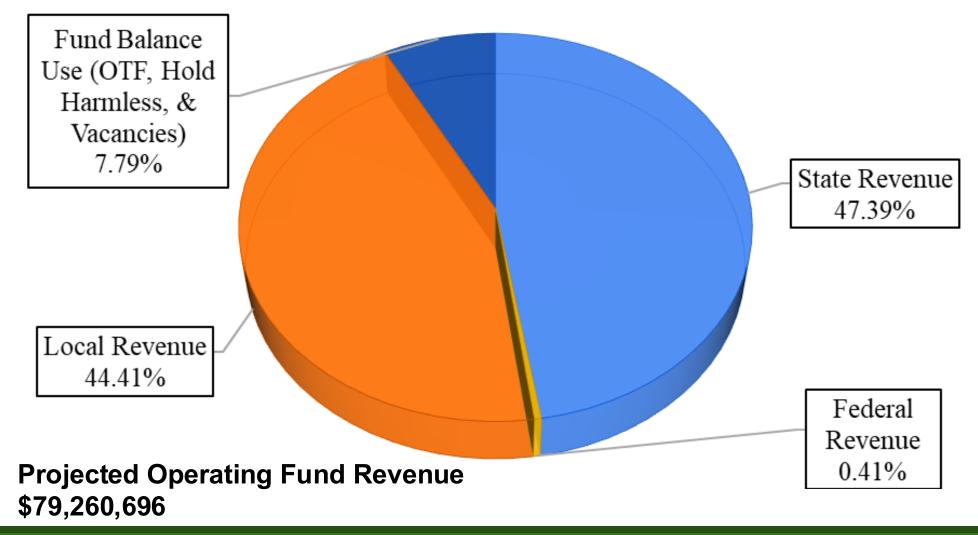
| JUNEAU SCHO | OL DISTRICT | _ | |
|--|--|---------------|--------------------|
| Borough Revenu | e Calculations | | Section D, Item 9. |
| FY2026 Required and M | | L | |
| Local Effort (| Calculation | | |
| 2024 Full Value Determination | | 7,527,895,241 | |
| Prior Year Basic Need | | 48,150,602 | |
| Projected Basic Need | | 47,200,513 | AS |
| Full Value x 0.00265 | Whichever is lesser. | 19,948,922 | AS 14.17.410 |
| 45% Prior Year Basic Need | W DILDEVET IS LESSET. | 21,667,771 | [7.4 |
| Minimum Required Local Contibution | | 19,948,922 | 10 110 |
| Full Value x 0.00200 | Whichever is greater. | 15,055,790 | |
| 23% of Projected Base Need + Quality Schools | | 10,976,062 | 2 |
| Additional Allowable Local Contribution | | 15,055,790 | |
| MAXIMUM ALLOWABLE Local Contribution | Minimum Required + Additional Allowable | 35,004,712 | |

Section D, Item 9.

Operating Fund Overview

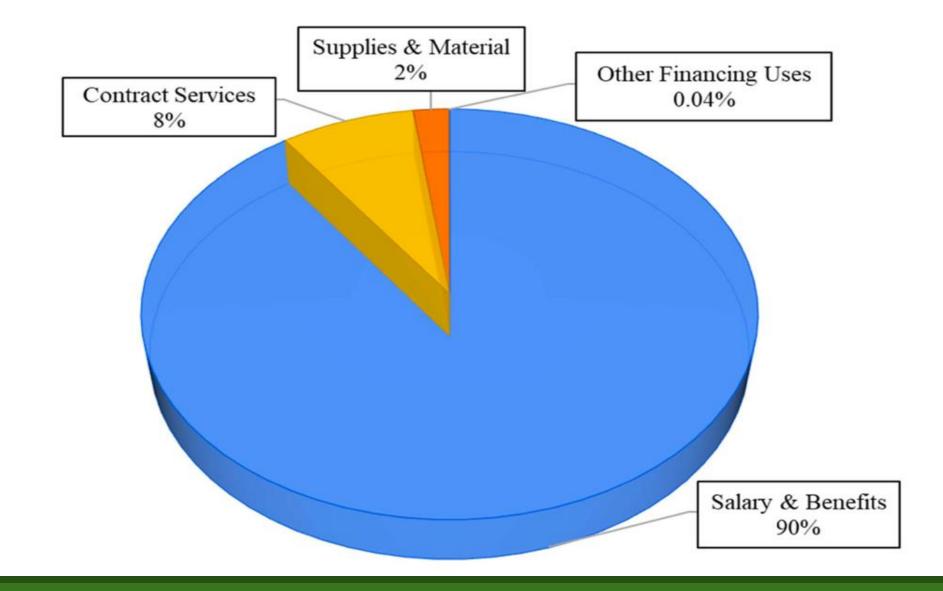
| Operating Fund | Percent of Budget | 2025-26 Approved Budget | Re | 2024-25 evised Budget | (| Over (Under) 2024-25 | Percent Change |
|---------------------|-------------------------|-------------------------------|----|--------------------------|----|-------------------------|-------------------|
| Local Revenues | 44.41% | \$ 35,196,894 | \$ | 34,624,220 | \$ | 572,674 | 1.65% |
| State Revenues | 47.39% | \$ 37,559,038 | \$ | 39,144,612 | \$ | (1,585,574) | -4.05% |
| Federal Revenues | 0.41% | \$ 327,000 | \$ | 101,284 | \$ | 225,716 | 222.85% |
| Use of Fund Balance | 7.79% | \$ 6,177,764 | \$ | • | \$ | 6,177,764 | 100.00% |
| TOTAL - OPERA | TING FUND | \$ 79,260,696 | \$ | 73,870,116 | \$ | 5,390,580 | 7.30% |

FY 2026 Revenue by Source Operating Fund



Section D, Item 9.

Expenditure Outlook



Expenditure Outlook by Function

| Operating Fund Function | FY 2025-2026 oproved Budget |
|---------------------------------|--------------------------------|
| 100 INSTRUCTION | \$ 28,439,824.92 |
| 200 SPECIAL EDUCATION INSTR. | \$ 16,792,363.93 |
| 220 SPECIAL EDUCATION SUPPORT | \$ 6,323,078.50 |
| 300 SUPPORT SERVICES-STUDENT | \$ 3,945,802.38 |
| 350 SUPPORT SERVICES INSTR. | \$ 4,625,002.61 |
| 400 SCHOOL ADMINISTRATION | \$ 2,292,601.73 |
| 450 SCHOOL ADMIN SUPPORT SVCS | \$ 2,935,528.58 |
| 510 DISTRICT ADMINISTRATION | \$ 691,326.30 |
| 550 DISTRICT ADMIN SUPPORT SVCS | \$ 2,839,116.12 |
| 600 OPERATION AND MAINTENANCE | \$ 9,820,045.17 |
| 700 STUDENT ACTIVITIES | \$ _ |
| 900 OTHER FINANCING USES | \$ 30,000.00 |
| Grand Total | \$ 78,734,690.24 |

| Pupil-Teacher Ratio (PTR) FY 2025-2026 | | | | | | | | |
|---|------|-------|--|--|--|--|--|--|
| Grade Band | K-3 | 26.0 | | | | | | |
| | 4-6 | 28.0* | | | | | | |
| | 7-8 | 30.0 | | | | | | |
| | 9-12 | 30.0 | | | | | | |

* PTR <u>reduced</u> from 30:1 to 28:1

| Juneau School District | | | FY 2024 FY 2025 | | FY 2025 | FY 2026 | | | |
|---|--|----------|-----------------|----------|------------|---------|-----------------------|----|---------------|
| FY 2026 Request for Funding Subject to CBJ Assembly approval | | Approved | | Approved | | F | Preliminary Budget | | |
| | | | Budget | | Budget | | | | Section D, It |
| | nted to JSD Board of Education 3.11.25 2nd Reading | | | | | | | - | |
| | | | | | | | | | |
| K-12 | Instructional Programs | | | | | | | | |
| 100 | General School Operating Fund | \$ | 30,775,800 | \$ | 34,432,039 | \$ | 35,004,712 | \$ | 572,673 |
| | Maximum Allowable Local Contribution | | | | | | | | |
| Requ | ests Non-Instructional | | | | | | | | |
| - | ed Services | - | | | | | | | |
| TBD | Shared Services Operations & Maintenance | \$ | 3,922,787 | \$ | 1,650,405 | \$ | - | \$ | (1,650,405) |
| к-12 | Non-Instructional Programs | | | | | | | | |
| 101 | High School Activities | \$ | 1,200,000 | \$ | 1,200,000 | \$ | 1,200,000 | \$ | - |
| 102 | Middle School Activities | \$ | 105,000 | \$ | 90,000 | \$ | 90,000 | \$ | - |
| 205 | Transportation | \$ | 150,000 | \$ | 200,000 | \$ | 200,000 | \$ | - |
| 255 | Food Service | \$ | 75,000 | \$ | 75,000 | \$ | 125,000 | \$ | 50,000 |
| | Total K-12 Non-Instructional Programs | \$ | 1,530,000 | \$ | 1,565,000 | \$ | 1,615,000 | \$ | 50,000 |
| Other | r Programs | | | | | | | | |
| 105 | Pre-K | | | \$ | 250,000 | \$ | 250,000 | \$ | - |
| 227 | Kinder-Ready | \$ | 450,000 | \$ | - | \$ | - | \$ | - |
| 215 | Community Schools | \$ | 95,000 | \$ | 150,000 | \$ | 200,000 | \$ | 50,000 |
| 103 | Learn to Swim | \$ | 50,000 | \$ | 75,000 | \$ | 50,000 | \$ | (25,000) |
| 399 | RALLY | \$ | 150,000 | \$ | - | \$ | - | \$ | - |
| | Total Other Programs | \$ | 745,000 | \$ | 475,000 | \$ | 500,000 | \$ | 25,000 |
| | Total Non-Instructional | \$ | 6,197,787 | \$ | 3,690,405 | \$ | 2,115,000 | \$ | (1,575,405) |
| | | | | | | | | \$ | - |
| | | | | | | | | \$ | - |
| | Total Requests | \$ | 36,973,587 | \$ | 38,122,444 | \$ | 37,119,712 | \$ | (1,002,732) |

Ongoing District Commitment

- > Transparency
- > Effective and efficient use of resources
- > Fiscal responsibility

Mission: To provide all students with meaningful, relevant, and rigorous learning experiences in order to graduate diverse, engaged citizens ready for a changing world.

Section D, Item 9.

Questions?

Section D, Item 9.

Gunalchéesh! Thank you!

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JUNEAU INTERNATIONAL AIRPORT

FY25 Projected & FY26 Adopted Budget

| | | | EXPENSES | | | |
|---------------------------|------------|------------|-----------------|------------|------------|------------|
| | FY2023 | FY2024 | FY2025 | FY2025 | FY2026 | FY2026 |
| | Actuals | Actuals | Amended | Projected | Approved | Revised |
| PERSONNEL | 3,361,122 | 3,551,907 | 3,895,500 | 3,802,959 | 3,912,400 | 4,099,577 |
| COMMODITIES & SERVICES | 6,776,040 | 7,625,390 | 6,587,600 | 6,718,400 | 6,733,700 | 6,803,100 |
| TRAVEL & TRAINING | 22,980 | 33,363 | 66,200 | 62,600 | 58,300 | 62,900 |
| TOTAL Operating | 10,160,142 | 11,210,659 | 10,549,300 | 10,583,959 | 10,704,400 | 10,965,577 |
| NON-Operating EXP | 2,994,250 | 3,884,435 | 2,505,100 | 2,505,045 | 2,583,400 | 2,583,413 |
| To FINANCE | 13,154,392 | 15,095,094 | 13,054,400 | 13,089,004 | 13,287,800 | 13,548,990 |

FY2025 Projected Expenses will require \$35K Supplemental Appropriation

Section D, Item 10.

REVENUES

| | FY2023 | FY2024 | FY2025 | FY2025 | FY2026 | FY2026 |
|----------------------------|-------------------|---------------------|---------------------|--------------------|-----------------------------|-----------------|
| | Actuals | Actuals | Amended | Projected | Proposed | Revised |
| RENTS 1 | 1,549,524 | 1,707,037 | 3,481,900 | 3,331,640 | 3,481,900 | 3,627,700 |
| LANDING FEES | 2,335,188 | 2,925,077 | 3,379,500 | 3,213,200 | 3,379,500 | 3,213,200 |
| FUEL FLOWAGE FEES | 969,104 | 1,419,795 | 1,625,200 | 1,660,100 | 1,625,200 | 1,660,100 |
| SECURITY SCREENING FEES | 305,141 | 726,342 | 872,700 | 919,324 | 872,700 | 919,324 |
| FEDERAL REIMBURSEMENTS | 141,401 | 404,381 | 288,100 | 173,800 | 288,100 | 173,800 |
| INTEREST INCOME | 56,871 | 29,961 | 87,200 | 44,400 | 90,500 | 38,600 |
| MISC INCOME | 913,555 | 921,718 | 872,100 | 932,400 | 872,100 | 932,400 |
| TOTAL Operating | 6,270,783 | 8,134,311 | 10,606,700 | 10,274,864 | 10,610,000 | 10,565,124 |
| 1 RENTS in FY22, FY23 and | l FY24 were abate | d for commercial av | iation tenants & CA | RES funding applie | <i>d in-lieu</i> . Reinstat | ed RENT in FY25 |
| NON-Operating REV | 5,951,025 | 3,488,912 | 317,600 | 2,229,831 | 194,900 | 194,90 |
| To FINANCE | 12,221,808 | 11,623,223 | 10,924,300 | 12,504,695 | 10,804,900 | 10,760,02 |

FY25 Projected (Operations)

Projected Expenses \$35K increase over FY25 Amended

a. new Automated Badging/Access Security System

Projected Revenues \$332K decrease from FY25 Amended

a. \$155K decrease Air Carrier Fuel Flowage Fees
b. \$128K decrease TSA's LEO Reimbursement discontinued

FY26 Revised (Operations)

Projected Expenses \$210K increase over FY26 Proposed

a. AIRPORT SECURITY Cost Center increased \$175K

- Personnel (Aviation Worker Screening Techs; Security Mgr)

- Automated Badging/Access System fee

b. AIRFIELD Cost Center - \$35K

-Personnel (Mechanic II)

Projected Revenues \$45K decrease over FY26 Proposed

a. Decreases:

- -\$128K TSA LEO Reimbursement discontinued
- \$52K Interest Income decreased
- \$40K Other misc. decreases

b. Increases:

- \$95K Airfield Leases (AK Air Cargo)

| OPERATING EXPENSE | - REVENUE SUM | MARY FY26 Rev | ised Budget | | | |
|--|---------------|---------------|--------------|--------------|---------------|--------------|
| | FY2023 | FY2024 | FY2025 | FY2025 | FY2026 | FY2026 |
| | Actuals | Actuals | Amended | Projected | Approved | Revised |
| OPERATING: | | | | | | |
| EXPENSES | 10,160,142 | 11,210,659 | 10,549,300 | 10,583,959 | 10,755,800 | 10,965,577 |
| REVENUES | (6,270,783) | (8,134,311) | (10,606,700) | (10,274,864) | (10,610,000) | (10,565,124) |
| EXP/REV SHORTFALL /(OVERAGE) | 3,889,359 | 3,076,348 | (57,400) | 309,094 | 145,800 | 400,453 |
| CARES GRANT APPLIED | (5,449,784) | (3,054,045) | 0 | (1,910,131) | | |
| ADJUSTED EXP/REV SHORTAGE /(OVERAGE) | (1,560,425) | 22,303 | (57,400) | (1,601,037) | ري 145,800 | 400,453 |

FY25 Final COVID/CARES Grant drawdown \$1.9mil covered OPERATING Shortfall

FY26 Revised Budget shows an Operating Shortfall of revenues of \$400,453. Board decided to 'not' increase revenues at this time and use Fund Balance to cover Shortfall

Airport

OVERVIEW

| | | FY | 25 | FY26 | FY26 |
|--|--------------|-------------|-------------|-------------|-------------|
| | FY24 | Amended | Projected | Approved | Revised |
| FURFNRITURFO | Actuals | Budget | Actuals | Budget | Budget |
| EXPENDITURES Personnel Services | \$ 3,551,900 | 3,895,500 | 3,803,000 | 3,949,600 | 4,099,600 |
| Personnel Services Commodities and Services | | 6,644,800 | 6,762,200 | 6,734,800 | 6,846,000 |
| Capital Outlay | 230,600 | 9,000 | 18,800 | 20,000 | 20,000 |
| Debt Service | 2,407,100 | 2,505,100 | 2,505,000 | 2,583,400 | 2,583,400 |
| Support to: | 2,401,100 | 2,303,100 | 2,303,000 | 2,303,400 | 2,000,400 |
| Debt Service | 657,100 | _ | _ | _ | - |
| Capital Projects | 822,100 | _ | _ | _ | - |
| Total Expenditures | 15,085,600 | 13,054,400 | 13,089,000 | 13,287,800 | 13,549,000 |
| FUNDING SOURCES | | | | | |
| Charges for Services | 5,819,200 | 6,626,400 | 6,663,100 | 6,626,400 | 6,650,000 |
| Licenses, Permits, and Fees | 703,400 | 652,000 | 705,400 | 652,000 | 705,400 |
| Sales | 5,000 | 5,000 | 5,000 | 5,000 | 5,000 |
| Fines and Forfeitures | 700 | 2,000 | 1,500 | 2,000 | 1,500 |
| Rentals and Leases | 1.341.400 | 3,014,900 | 2,763,500 | 3,014,900 | 3,072,600 |
| Federal Bevenue | 3,636,700 | 445,300 | 2,227,700 | 322,600 | 194,900 |
| State Shared Bevenue | 57,600 | 90,000 | 90.000 | 90,000 | 90.000 |
| Investment and Interest Income/(Loss) | 35,900 | 87,200 | 46,400 | 90,500 | 40,600 |
| Other Revenue | 8,700 | 1,500 | 2,100 | 1,500 | |
| Bond Proceeds | | - | | - | - |
| Support from: | | | | | |
| Capital Projects | 14,600 | - | - | - | - |
| Total Funding Sources | 11,623,200 | 10,924,300 | 12,504,700 | 10,804,900 | 10,760,000 |
| | | | | | |
| FUND BALANCE | | | | | |
| Debt Reserve | | | | | |
| Beginning Reserve Balance | 9,213,900 | 6,928,900 | 6,928,900 | 4,533,900 | 4,533,900 |
| Increase (Decrease) in Reserve | (2,285,000) | (2,395,000) | (2,395,000) | (2,515,000) | (2,515,000) |
| End of Period Reserve | \$ 6,928,900 | 4,533,900 | 4,533,900 | 2,018,900 | 2,018,900 |
| Available Fund Balance | | | | | |
| Beginning of Period | 3,783,400 | 2,606,000 | 2,606,000 | 4,416,700 | 4,416,700 |
| Increase (Decrease) in Fund Balance | (1,177,400) | 264,900 | 1,810,700 | 32,100 | (274,000) |
| End of Period Available Fund Balance | \$ 2,606,000 | 2,870,900 | 4,416,700 | 4,448,800 | 4,142,700 |
| STAFFING | 35.40 | 37.20 | 37.20 | 37.20 | <u> </u> |

Airport OVERVIEW – as approved by the Airport Board on February 13, 2025.

-Uses Airport Fund Balance to balance budget.

-Airport Fund Balance includes Capital Reserve funds.

JNU PROJECTS

- \$300K Wetland Rescue Vehicle Submitted grant application
- \$2.5M ADA Elevator at Departure Lounge Working on Specs
- \$20M Main Apron/Tarmac Rehab & Aircraft Parking Underway
- \$575K RSA Shoulder Grading (Design) Underway
- \$1.1M Master Plan Update Underway
- \$1M ARFF Truck Acquisition Order in place, 18 months lead
- \$150K Jordan Creek Greenbelt Improvement RFP in process
- \$300K Mendenhall Riverbank Stabilization (post flood) RFP in process

FFY25

- \$3.3M RSA Shoulder Grading (Construction) TBB
- \$1.7M ARFF Truck A3 Acquisition TBB
- \$900K RW 26 MALSR Approach Lights (Design)- TBB

CLOSE-OUT Projects:

- \$2M Passenger Boarding Bridge Gate 5 Replaced
- \$25M Terminal Reconstruction Grants closed; project almost done