



## **EVALUATION COMMITTEE MEETING - REQUEST FOR PROPOSALS MINUTES**

**August 13, 2025 at 11:00 AM**

**Council Chambers – 340 Ocean Drive**

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**PRESENT:** ANDREA DOBBINS, PROJECT COORDINATOR/RISK MANAGER  
FRANK DAVILA, DIRECTOR OF PLANNING & ZONING  
MARK SALOIO, ASSISTANT CHIEF OF POLICE

**ALSO PRESENT:** CAITLIN E. COPELAND-RODRIGUEZ, TOWN CLERK  
BRIAN SMITH, CHIEF OF POLICE

**AUDIENCE:** 1 (*See attached Sign-In Sheet*)

### **CALL TO ORDER**

Project Coordinator/Risk Manager Dobbins called the meeting to order at 11:00am. She announced that the public is allowed to attend the meeting, but participation is limited to the Evaluation Committee members only. She also stated that the purpose of the Committee meeting is to review, rank and vet out the companies which submitted proposals to the Town's Request for Proposal (RFP) for Information Technology Consulting Services for the Town of Juno Beach.

### **REVIEW OF PROPOSALS - INFORMATION TECHNOLOGY CONSULTING SERVICES**

Project Coordinator/Risk Manager Dobbins stated that they received a total of four (4) responses to the RFP and explained the process for ranking the firm and giving a recommendation to Council.

The Committee reviewed and discussed the following proposals:

*(See attached evaluation sheets.)*

#### **FLAGLER TECHNOLOGIES**

Director of Planning & Zoning Davila stated that he gave this company a total of 90 out of 100.

Project Coordinator/Risk Manager Dobbins stated that she gave this company a total of 80 out of 100.

Assistant Chief of Police Saloio stated that he gave this company a total of 77 out of 100.

### **GOLDEN FIVE**

Director of Planning & Zoning Davila stated that he gave this company a total of 66 out of 100.

Project Coordinator/Risk Manager Dobbins stated that she gave this company a total of 37 out of 100.

Assistant Chief of Police Saloio stated that he gave this company a total of 29 out of 100.

### **NODE0IT**

Director of Planning & Zoning Davila stated that he gave this company a total of 100 out of 100.

Project Coordinator/Risk Manager Dobbins stated that she gave this company a total of 72 out of 100.

Assistant Chief of Police Saloio stated that he gave this company a total of 95 out of 100.

### **ROLLE IT CYBERSECURITY**

Director of Planning & Zoning Davila stated that he gave this company a total of 78 out of 100.

Project Coordinator/Risk Manager Dobbins stated that she gave this company a total of 70 out of 100.

Assistant Chief of Police Saloio stated that he gave this company a total of 63 out of 100.

### **FINAL RANKINGS AND RECOMMENDATION TO THE TOWN COUNCIL**

The Committee discussed and performed a final ranking on their evaluation sheets (*see attached*).

***The Committee gave unanimous consensus to recommend approval of Node0IT to the Town Council.***

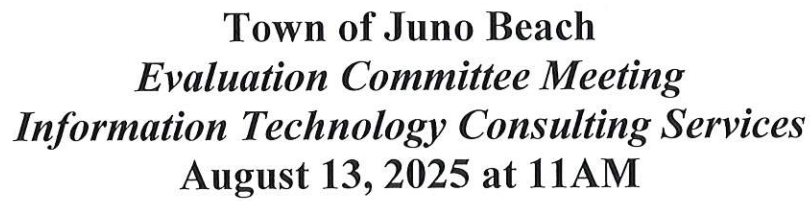
### **ADJOURNMENT**

The meeting was adjourned at 11:24am.

ATTEST:



Caitlin E. Copeland-Rodriguez, MMC, Town Clerk



## NAME

**PHONE # & EMAIL**[illegible]



**Town of Juno Beach**  
**EVALUATION COMMITTEE SUMMARY TABULATION**  
**August 13, 2025**

**Request for Proposal: Information Technology Consulting Services**

**FLAGLER TECHNOLOGIES**

Evaluation Committee Member	Scoring Criteria Tabulation					Total
	#1	#2	#3	#4	#5	
Frank Davila <i>Director of Planning &amp; Zoning</i>	30/30	30/30	20/30	5/5	5/5	90/100
Andrea Dobbins <i>Project Coordinator/Risk Manager</i>	20/30	30/30	20/30	5/5	5/5	80/100
Mark Saloio <i>Assistant Chief of Police</i>	25/30	25/30	20/30	4/5	3/5	77/100
<b>TOTAL</b>						247/300

**GOLDEN FIVE**

Evaluation Committee Member	Scoring Criteria Tabulation					Total
	#1	#2	#3	#4	#5	
Frank Davila <i>Director of Planning &amp; Zoning</i>	20/30	30/30	10/30	5/5	1/5	66/100
Andrea Dobbins <i>Project Coordinator/Risk Manager</i>	0/30	30/30	5/30	1/5	1/5	37/100
Mark Saloio <i>Assistant Chief of Police</i>	5/30	10/30	10/30	2/5	2/5	29/100
<b>TOTAL</b>						132/300

**NODE0IT**

Evaluation Committee Member	Scoring Criteria Tabulation					Total
	#1	#2	#3	#4	#5	
Frank Davila <i>Director of Planning &amp; Zoning</i>	30/30	30/30	30/30	5/5	5/5	100/100
Andrea Dobbins <i>Project Coordinator/Risk Manager</i>	30/30	10/30	30/30	1/5	1/5	72/100
Mark Saloio <i>Assistant Chief of Police</i>	30/30	30/30	25/30	5/5	5/5	95/100
<b>TOTAL</b>						267/300

# ROLLE IT CYBERSECURITY

Evaluation Committee Member	Scoring Criteria Tabulation					
	#1	#2	#3	#4	#5	Total
Frank Davila <i>Director of Planning &amp; Zoning</i>	30/30	30/30	10/30	5/5	3/5	78/100
Andrea Dobbins <i>Project Coordinator/Risk Manager</i>	20/30	30/30	10/30	5/5	5/5	70/100
Mark Saloio <i>Assistant Chief of Police</i>	20/30	20/30	15/30	4/5	4/5	63/100
<b>TOTAL</b>						211/300

Completed By *Town Clerk Copeland-Rodriguez*

Date: *8/13/2025*

	Max. Points	Category
#1	30	<b><i>Qualifications &amp; Experience of Firm</i></b> <ul style="list-style-type: none"> <li>• Qualifications and experience working with Law Enforcement &amp; Government agencies</li> <li>• Provide at least three (3) references with a minimum of one (1) government and one (2) law enforcement agency all references shall be within the past three (3) years</li> </ul>
#2	30	<b><i>Knowledge/Understanding of Town's Network</i></b> <ul style="list-style-type: none"> <li>• Affirmative responses to the software programs and certifications identified in the "Scope of Work/Specifications" detailed list (pgs 13-14)</li> </ul>
#3	30	<b><i>Contract Price</i></b>
#4	5	<b><i>Scheduling</i></b> <ul style="list-style-type: none"> <li>• Willingness to meet time and budget requirements, where necessary.</li> <li>• Recent, current and projected workload(s) of the consultant.</li> <li>• 24/7 availability of key personnel when and if necessary.</li> </ul>
#5	5	<b><i>Location considerations and how it impacts on maintaining effective communication between the Town &amp; Consultant:</i></b> <ul style="list-style-type: none"> <li>• Location of the consultant and proximity of key personnel.</li> </ul>



**Town of Juno Beach**  
**EVALUATION COMMITTEE TABULATION**  
**August 13, 2025**

**Request for Proposal: Information Technology Consulting Services**

Firm (in alphabetical order)	Scoring Criteria Tabulation					Total
	#1	#2	#3	#4	#5	
<b>Flagler Technologies</b>	30/30	30/30	20/30	5/5	5/5	90/100
<b>Golden Five</b>	20/30	30/30	10/30	5/5	1/5	66/100
<b>Node0IT</b>	30/30	30/30	30/30	5/5	5/5	100/100
<b>Rolle IT Cybersecurity</b>	30/30	30/30	10/30	5/5	3/5	78/100

	Max. Points	Category
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Completed By:   
 Signature

Date: 8/13/25

FRANK DAVILA  
 Print Name

Flagler \$618K  
Golden \$114K  
Node0 949,8K  
Rolle 9108K



**Town of Juno Beach**  
**EVALUATION COMMITTEE TABULATION**  
**August 13, 2025**

**Request for Proposal: Information Technology Consulting Services**

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	#1	#2	#3	#4	#5	
① <b>Flagler Technologies</b>	20/30	30/30	20/30	5/5	5/5	80/100 <b>247</b>
④ <b>Golden Five</b>	8/30	30/30	5/30	1/5	1/5	37/100 <b>132</b>
② <b>Node0IT</b>	30/30	10/30	30/30	1/5	1/5	72/100 <b>267</b>
③ <b>Rolle IT Cybersecurity</b>	20/30	30/30	10/30	5/5	5/5	70/100 <b>211</b>

	Max. Points	Category
#1	30	<b><i>Qualifications &amp; Experience of Firm</i></b> <ul style="list-style-type: none"> <li>• Qualifications and experience working with Law Enforcement &amp; Government agencies</li> <li>• Provide at least three (3) references with a minimum of one (1) government and one (1) law enforcement agency all references shall be within the past three (3) years</li> </ul>
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Completed By: \_\_\_\_\_

Signature

Date: **8-13-2025**

Print Name

①

## Golden Five

- No municipal or L.E. agencies listed as Reference; List City of Lima & County of Santa Clara as clients but no References

- 2 hr. drive for technician to be on-site

- Company is based out of Calif.

\$114,600 Cost for Services includes \$9,000 on time fees to start;

\$105,600 per yr ; \$8,800 per month

But shows \$9550 as monthly price(?)

Applied for a Florida Business Tax Application but no BTR for PBC, or UB.

②

## Flagler

David  
~~Asst~~

Et Pierce A.D.

Technical competence is high but they did specific projects completed; since beg.

2025; not day to day tasks

City of Riviera Beach

Town of Pembroke

Jupiter

- Do not have FCIC/NEIC certifications, but this is optional + not mandatory

\$61,800 annual / \$5,150 mth.

CRIS Level 4 cert. ✓

→  
over

Flagler ~ Town of Pembroke Park  
mark 954-701-4345

(1)

Handle help desk for the Town the last couple of years. (3-4 yrs)

They don't do the Police side <sup>exclusively</sup> but they assist  
mark w/ police work  
mark had great things to say. + will continue to  
have them work for the Town / PD

Town of Jupiter ~ Karl Craig, Dir. IT sve

Riviera Beach ~ Keith ~ CIO

(6)

③

## Node Ø

Extensive References + the most listed experience working for L.E. agencies + municipalities.

\$4150 mth / \$49,800 yR.

Highland Beach P.D. - 12-14 yRS working for them; invaluable level of SVC. \* Successful LEO audits over the yRS. Runs commission meetings etc. His LEO clearances are outstanding  
Node Ø offers FULL support to PD's + cities.

- They don't affirmatively list the programs identified in RFP as requested + they don't address location of key personnel.

④

## Rolle IT

6 yRS in bus. meets min. of 5 yRS

Located in Melbourne

\$9,000 mth / \$108,000 yR.

Melbourne Airport Police Dept.

~~Chief Graham~~  
~~321-288-0084~~

QIS credentials ; does not have FCIC/NCIC

↳ but they don't have QIS Level 4 ; said they will obtain as needed.

Chief  
Renee Purden 321-288-0147 msg  
ms.

No other municipal exp. listed



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<b>Golden Five</b>	5 /30	10 /30	10 /30	2 /5	2 /5	29 /100	4
<b>Node0IT</b>	30 /30	30 /30	25 /30	5 /5	5 /5	95 /100	1
<b>Rolle IT Cybersecurity</b>	20 /30	20 /30	15 /30	4 /5	4 /5	63 /100	3

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Completed By:   
 Signature  
Asst Chief Mark G. Silvio  
 Print Name

Date: 8/13/25