

#### **Town Council Workshop**

September 26, 2023 at 1:00 PM Howey-in the-Hills Town Hall **101 N. Palm Ave.**, Howey-in-the-Hills, FL 34737

Join Zoom Meeting: https://us06web.zoom.us/j/86274392484?pwd=5Pbe0suPgkB29T0yMMMPvjanvNau6l.1 **Meeting ID:** 862 7439 2484 | **Passcode:** 415922

#### <u>AGENDA</u>

Call the Town Council Meeting to order Pledge of Allegiance to the Flag Invocation by Councilor Reneé Lannamañ

#### **ROLL CALL**

Acknowledgement of Quorum

#### **NEW BUSINESS**

1.

**Discussion: Town Manager Annual Review** 

#### **PUBLIC COMMENTS**

Any person wishing to address the Mayor and Town Council and who is not on the agenda is asked to speak their name and address. Three (3) minutes is allocated per speaker.

#### **ADJOURNMENT**

#### To Comply with Title II of the Americans with Disabilities Act (ADA):

Qualified individuals may get assistance through the Florida Relay Service by dialing 7-1-1. Florida Relay is a service provided to residents in the State of Florida who are Deaf, Hard of Hearing, Deaf/Blind, or Speech Disabled that connects them to standard (voice) telephone users. They utilize a wide array of technologies, such as Text Telephone (TTYs) and ASCII, Voice Carry-Over (VCO), Speech to Speech (STS), Relay Conference Captioning (RCC), CapTel, Voice, Hearing Carry-Over (HCO), Video Assisted Speech to Speech (VA-STS) and Enhanced Speech to Speech.

**Howey Town Hall** is inviting you to a scheduled Zoom meeting.

**Topic: Town Council Meeting** 

Time: Sept 26, 2023 01:00 PM Eastern Time (US and Canada)

Join Zoom Meeting

https://us06web.zoom.us/j/86274392484?pwd=5Pbe0suPgkB29T0yMMMPvjanvNau6l.1

Meeting ID: 862 7439 2484

Passcode: 415922 Dial by your location

#### +1 646 558 8656 US (New York)

+1 346 248 7799 US (Houston)

Meeting ID: 862 7439 2484

Passcode: 415922

Find your local number: <a href="https://us06web.zoom.us/u/kdfnHFWcxX">https://us06web.zoom.us/u/kdfnHFWcxX</a>

Please Note: In accordance with F.S. 286.0105: Any person who desires to appeal any decision or recommendation at this meeting will need a record of the proceedings, and that for such purposes may need to ensure that a verbatim record of the proceedings is made, which includes the testimony and evidence upon which the appeal is based. The Town of Howey-in-the-Hills does not prepare or provide this verbatim record. Note: In accordance with the F.S. 286.26: Persons with disabilities needing assistance to participate in any of these proceedings should contact Town Hall, 101 N. Palm Avenue, Howey-in-the-Hills, FL 34737, (352) 324-2290 at least 48 business hours in advance of the meeting.



Town Manager's Name: Sean O'Keefe

Council Member Name: Dr. Renee Lannaman

Evaluation Period: October 1, 2022 to September 30, 2023

Evaluation Date: September 20, 2023

#### **Evaluation Instructions:**

This form shall be completed by each member of the Council to evaluate the Town Manager's performance in each of the areas noted below. Each member of the Board shall sign the end of the form and forward it to the Town Attorney. Performance levels can be based on the following scale:

**5 – EXCELLENT:** The incumbent consistently demonstrates performance at a very high

standard that significantly surpasses reasonable expectations.

**4 – SUPERIOR:** The incumbent consistently demonstrates performance that generally

exceeds reasonable expectations. The individual demonstrates no

appreciable performance deficiencies.

**3 – SATISFACTORY:** The incumbent consistently meets reasonable performance

expectations. The individual demonstrates an acceptable degree of

competence and performance.

**2 – FAIR:** The incumbent achieves the minimum of performance expectations.

The individual requires development in specific areas in order to meet

reasonable expectations of performance.

1 – UNSATISFACTORY: The incumbent frequently fails to meet minimum performance

expectations.

**<u>Timeline:</u>** October 1, 2022 through September 30, 2023

#### **Performance Dimensions:**

| 1. Profession | nal Skills and Expertise   | Rating: |
|---------------|--|---------|
|               | wledgeable of current developments affecting the management field and string local governments.  | 3       |
|               | arly provides accurate, comprehensive reports concerning matters of ortance to the organization.   | 2       |
| c. Antici     | pates problems and develops effective approaches for solving them.   | 3       |
|               | workable alternatives when changes in the law render the administration ordinance or policy impractical.   | 3       |
|               | professional example by handling the affairs of the organization in a fair mpartial manner.  | 3       |
|               | Total Rating for this Performance Dimension:   | 14      |
| Comment:      | In this category, improvement and further observation is appropriate. While I believe the Town Manger is knowledgeable of current developments affecting the management field, I have concerns about how things are resolved with staff in non-managerial areas. |         |

| 2. Council/C | ommission Relations  | Rating: |
|--------------|--|---------|
|              | s out directives of the Board as a whole rather than those of any one dmember.   | 3       |
| · ·          | ponding the requests for information, provides complete, accurate, and ly information equally to all Board members.                              | 3       |
|              | sts the Board by resolving problems at the administrative level to dunnecessary Board action.  | 3       |
|              | s the Board in establishing policy while acknowledging the ultimate ority of the Board.  | 3       |
| e. Is will   | ing to try new ideas proposed by Board members.  | 3       |
|              | Total Rating for this Performance Dimension:   | 15      |
| Comment:     | In this category, improvement and further observation is appropriate. It is imperative that Town Manager O'Keefe continues to work diligently to |         |

resolve administrative and any other staffing or external issue to streamline Council's decision-making process. I am pleased to read Town Manager acknowledge a need to improve the timeliness and completeness of information; as well as ensuring that all members of Council receive equal, comprehensive and accurate information is critical to making effective decisions.

| 3. Citizen a | nd Public Relations   | Rating: |
|--------------|---|---------|
|              | tively conveys to the public that the organization delivers services in a cost-<br>ctive manner without sacrificing quality and customer focus.   | 2       |
|              | ling to meet with members of the community and is responsive to their terns.  | 4       |
| c. Dem       | onstrates a dedication to service to the community and its citizens.  | 4       |
| •            | esses information orally in a clear and concise manner when making public entations.  | 2       |
|              | llful with the news media, proactively providing information that is ortant to the public.  | 2       |
|              | Total Rating for this Performance Dimension:  | 14      |
| Comment:     | In this category, improvement in public relations and networking is key. Based on the Town initiative to grow responsibly, it is important to communicate clearly and accurately when speaking about areas that require spending, administrative changes or introducing new initiatives. Networking is a tremendous asset to actively pursue. |         |

| 4. Policy Ex  | ecution  | Rating: |
|---|--|---------|
|   | erstands, supports, and enforces the organization's ordinances, policies, and edures.  | 4       |
|   | ly identifies and communicates expectations to the organization regarding mplementation of policies enacted by the Board.  | 3       |
| c. Imple  | ements Board actions in accordance with the intent of the Board.   | 4       |
| • •   | orts the actions of the Board after a decision has been reached, both inside outside the organization.   | 4       |
| e. Helps internal and external stakeholders to achieve common objectives within the parameters of established Board policies. |  | 4       |
|   | Total Rating for this Performance Dimension:   | 19      |
| Comment:  | In this category, Town Manager O'Keefe works diligently and seems to have improved since taking this position. Highly recommend continuing diligence in these 5 areas of policy execution. |         |

| 5. Intergove | ernmental Relations  | Rating: |
|--------------|--|---------|
| a. Pron      | notes a positive working relationship with other governmental entities.  | 3       |
|              | ges with other local, regional, state, and federal agencies to accomplish l initiatives.   | 3       |
|              | vely and effectively represents the organization and its interests when king with other governmental agencies.   | 3       |
|              | ntains awareness of laws and other issues affecting other governmental ncies which may affect the organization.  | 4       |
|              | lling to share resources or information with other governmental agencies as opriate.   | 3       |
|              | Total Rating for this Performance Dimension:   | 16      |
| Comment:     | In this category, it seems Town Manager O'Keefe have been instrumental in fostering better relationships with other municipalities and County. Looking forward to new collaborations that will benefit the Town's growth and sustainability. |         |

| 6. Staffing a | nd Management   | Rating: |
|---------------|---|---------|
| a. Recru      | its and retains competent personnel for Town positions.   | 4       |
| b. Is awa     | are of staff weaknesses and works to improve their performance.   | 3       |
|               | notes training and development opportunities for employees at all levels of organization.   | 3       |
| d. Stays      | accurately informed and concerned about employee relations.   | 3       |
| norm          | e to discern when it is necessary to assume charge of situations that would hally be handled by a subordinate and when it is necessary to only provide nce and support.   | 3       |
|               | Total Rating for this Performance Dimension:  | 16      |
| Comment:      | In this category, improvement with employee relations across all areas is important. Work to not give a perception of nepotism, or an environment that employees feel they cannot perform their job efficiently.  Recommendation: ensure to conduct exit interviews with a resigning employee to learn their reason for leaving. Many times, what is in the resignation letter usually are generic. |         |

However, in verbal interpersonal communications, we learn more informal information and how we can make the organization a better workplace environment. In addition, ensure that job descriptions accurately mirror what the expectation of performance is required. Perform 6 month after hired meeting with new employees to understand any challenges they may be experiencing pertaining to their responsibilities. Would like to see concise job descriptions compiled for transparency and clarity for both internal & external use.

| 7. Fiscal Ma | nagement  | Rating: |
|--------------|---|---------|
| a. Prep      | pares a balanced budget to provide services at a level directed by the Board.   | 4       |
|              | ures that the budget meets the operational needs of the organization and test the best possible use of available funds.   | 4       |
| c. Prep      | pares the budget in an intelligent but readable format.   | 2       |
|              | nits the proposed budget in a timely manner that allows for an appropriate ew period.   | 2       |
|              | opriately monitors and manages the fiscal activities of the organization ughout the fiscal year.  | 2       |
|              | Total Rating for this Performance Dimension:  | 14      |
| Comment:     | In this category, while I agree that Town Manager O'Keefe shows good performance in preparing a balanced budget; understanding the budget in a readable format can be cumbersome and at times confusing.  Improvement is required in this area. |         |

| 8. Planning | and Organizational Development  | Rating: |
|-------------|---|---------|
|             | s with the Board, community leaders, and other stakeholders to develop a r vision, mission, values, and objectives for the organization.  | 3       |
|             | tively prioritizes goals and objectives in order to ensure that the nization is doing "first things first" in support of its strategic plan.  | 2       |
|             | tains a healthy and productive organizational culture focused on customer ice and responsible stewardship of the organization's resources.  | 3       |
| d. Has a    | a capacity for and encourages innovation.   | 3       |
|             | ews ordinances, policies, and procedures periodically to suggest provements.  | 2       |
|             | Total Rating for this Performance Dimension:  | 13      |
| Comment:    | In this category, improvement and observation is required. Town Manager O'Keefe works well with Board and other stakeholders but recommend to remain mindful of first things first in strategic planning. |         |

| 9. Leadershi | p and Decision-Making  | Rating: |
|--------------|--|---------|
|              | the organization by example in adhering to its established policies, rules, procedures, and ensures that subordinates do the same.                                 | 3       |
|              | wledges the efforts of others and gives appropriate credit for their mplishments.  | 3       |
|              | ective at building consensus among stakeholders on new or unpopular ies or initiatives.  | 3       |
|              | s logical decisions based on a thorough review of available information and ting input from appropriate sources.   | 3       |
|              | to effectively make decisions rapidly in situations where information is ed, and the outcome might be uncertain.   | 3       |
|              | Total Rating for this Performance Dimension:   | 15      |
| Comment:     | In this category, improvement and observation is required. It is imperative for <u>all</u> staff both uniform and civilian morale and accomplishments are in view. |         |

| 10. Individua | al Characteristics  | Rating: |
|---------------|---|---------|
| atter         | tently acts with professionalism and courtesy, including prompt adance at meetings, returning phone calls/messages, and adhering to duled appointments.   | 2       |
| inter         | es that all business conducted by the organization is free of conflicts of est or practices that might be construed as illegal, unethical, or ofessional. | 4       |
| c. Is en      | ergetic, cooperative, and willing to spend whatever time is necessary to do a l job.  | 3       |
| d. Has th     | ne capacity to listen to others and to recognize their interests.   | 3       |
| e. Avoid      | s political positions, partisanship, and unnecessary controversy.   | 3       |
|               | Total Rating for this Performance Dimension:  | 15      |
| Comment:      |   |         |

#### **Summary:**

| Performance Dimension:                     | Overall F | Rating: |
|--|-----------|---------|
| 1. Professional Skills and Expertise       |           | 14      |
| 2. Council/Commission Relations            |           | 15      |
| 3. Citizen and Public Relations            |           | 14      |
| 4. Policy Execution                        |           | 19      |
| 5. Intergovernmental Relations             |           | 16      |
| 6. Staffing and Management                 |           | 16      |
| 7. Fiscal Management                       |           | 14      |
| 8. Planning and Organizational Development |           | 13      |
| 9. Leadership and Decision-Making          |           | 15      |
| 10. Individual Characteristics             |           | 15      |

Total Score: **151** 

#### **Total Average Rating:**

Date: September 21, 2023



Town Manager's Name: <u>Sean O'Keefe</u>

Council Member Name: Martha MacFarlane

**Evaluation Period:** October 1, 2022 to September 30, 2023

**Evaluation Date:** September 21, 2023

#### **Evaluation Instructions:**

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**3 – SATISFACTORY:** The incumbent consistently meets reasonable performance

expectations. The individual demonstrates an acceptable degree of

competence and performance.

**2 – FAIR:** The incumbent achieves the minimum of performance expectations.

The individual requires development in specific areas in order to meet

reasonable expectations of performance.

1 – UNSATISFACTORY: The incumbent frequently fails to meet minimum performance

expectations.

**Timeline:** October 1, 2022 through September 30, 2023

#### **Performance Dimensions:**

| 1. Profession | nal Skills and Expertise  | Rating: |
|---------------|---|---------|
|               | wledgeable of current developments affecting the management field and cting local governments.  | 3       |
| _             | arly provides accurate, comprehensive reports concerning matters of ortance to the organization.  | 2       |
| c. Antici     | pates problems and develops effective approaches for solving them.  | 3       |
|               | s workable alternatives when changes in the law render the administration ordinance or policy impractical.  | 3       |
|               | professional example by handling the affairs of the organization in a fair impartial manner.  | 2       |
|               | Total Rating for this Performance Dimension:  | 13      |
| Comment:      | This is Mr. O'Keefe's first year as a Town Manager and he demonstrates a freshman level of skill and expertise in his role.   |         |
|               | Reports on active projects are sporadic and Council frequently has to prompt for status/updates. For example, the purchase of the land for the new wells and water plant was delayed because the owner offered additional land, but O'Keefe was not proactive in managing legals review and execution of the sale. When asked his response was that he was waiting for legal or had to make a call to get the status. |         |
|               | Additionally, when asked if the FGUA/Woodard & Curran agreement included a hydraulic study the initial response as "yes" but the hydraulic study was not within the scope of deliverables.  |         |
|               | Mr. O'Keefe has shown that he does not support nor understands the importance of the Police Department to the residents of the Town. Several residents have expressed the sentiment that he does not value the contributions of and requirement for the safety the presence of the PD provides; the role it plays in supporting property values and keeping Howey, "Howey".   |         |

| 2. Council/C | ommission Relations  | Rating: |
|--------------|--|---------|
|              | s out directives of the Board as a whole rather than those of any one dmember.   | 3       |
|              | ponding the requests for information, provides complete, accurate, and ly information equally to all Board members.  | 3       |
|              | sts the Board by resolving problems at the administrative level to d unnecessary Board action.   | 3       |
|              | s the Board in establishing policy while acknowledging the ultimate ority of the Board.  | 4       |
| e. Is will   | ing to try new ideas proposed by Board members.  | 3       |
|              | Total Rating for this Performance Dimension:   | 16      |
| Comment:     | Mr. O'Keefe provides an opportunity for an agenda briefing to each Councilor and includes all Councilors in communications/responses. He often states that he is managed by all five Councilors and that his function is to fulfill the will of the Council.  Additional verification by the full Council would assist in eliminating staff concerns/confusion and work done to satisfy any one Councilor. |         |

| 3. Citizen and Public Relations |   | Rating: |
|---------------------------------|---|---------|
|                                 | ively conveys to the public that the organization delivers services in a cost-<br>tive manner without sacrificing quality and customer focus.   | 3       |
| b. Is will<br>conce             | ing to meet with members of the community and is responsive to their erns.  | 4       |
| c. Demo                         | onstrates a dedication to service to the community and its citizens.  | 3       |
|                                 | esses information orally in a clear and concise manner when making public entations.  | 2       |
|                                 | Iful with the news media, proactively providing information that is rtant to the public.  | 3       |
|                                 | Total Rating for this Performance Dimension:  | 15      |
| Comment:                        | Mr. O'Keefe has an open-door policy to staff and residents and promotes communications with the community. For example, he has encouraged developer's to conduct public meetings. He is present and participates in Town functions beyond business hours and Council meetings. In addition, Mr. O'Keefe has guided the Council to expand the Development Review Committee (a staff function) to require public comment. |         |
|                                 | The Town would benefit from more direct communication/presentation. A focused style of communication would assist cost/benefit discussions. I understand that most topics require some history or background, so everyone begins the conversation at the same point, but the offering is often too lengthy and confusing.   |         |

| 4. Policy Exe | ecution   | Rating: |
|---------------|---|---------|
|               | rstands, supports, and enforces the organization's ordinances, policies, and edures.  | 3       |
|               | y identifies and communicates expectations to the organization regarding nplementation of policies enacted by the Board.  | 3       |
| c. Imple      | ments Board actions in accordance with the intent of the Board.   | 3       |
|               | orts the actions of the Board after a decision has been reached, both inside outside the organization.  | 3       |
| •             | internal and external stakeholders to achieve common objectives within arameters of established Board policies.   | 3       |
|               | Total Rating for this Performance Dimension:  | 15      |
| Comment:      | Mr. O'Keefe is up to date on and enforces the Town's Policies. He updated the Purchasing Policy after Council approval and is working with the Directors on the Personnel Policy. He has also received information from the Florida League of Cities on the new/changed State Statutes that impact our municipality. In addition, he manages the Town's Emergency Operations Center efforts in coordination with Lake County. |         |

| 5. Intergover        | nmental Relations   | Rating: |
|----------------------|---|---------|
| a. Promo             | otes a positive working relationship with other governmental entities.  | 2       |
|                      | es with other local, regional, state, and federal agencies to accomplish initiatives.   | 3       |
|                      | ely and effectively represents the organization and its interests when ing with other governmental agencies.  | 3       |
|                      | ains awareness of laws and other issues affecting other governmental cies which may affect the organization.  | 3       |
| e. Is will<br>approp | ing to share resources or information with other governmental agencies as priate.   | 3       |
|                      | Total Rating for this Performance Dimension:  | 14      |
| Comment:             | After working with the Town's Police Chief and Lieutenant to understand the scope of the SRO agreement and establish the expenses for each SRO Mr. O'Keefe continued to treat the effort as a negotiation. And after clarification from the County CFO, Superintendent of Schools and Lake Hills Administrator, Dr. Meyers, Mr. O'Keefe was still unwilling to acknowledge that his interpretation of the agreement was incorrect. His actions strained relationships with staff and County executives.  Mr. O'Keefe brought a wealth of relationships and knowledge of Lake County working, especially the Library. He belongs to the Florida City County Managers Association and International City Managers Association and brings these relationships and learnings to his efforts for the Town. His approach in pursuing the County Library Impact fees for the Town was not appreciated by County Library staff but resulted in a reassessment to correct the impact fee distribution process which was good.  Mr. O'Keefe has expanded his relationships enabling opportunities such as a potential wastewater joint venture with Groveland and/or Tavares. |         |

| 6. Staffing a | nd Management   | Rating: |
|---------------|---|---------|
| a. Recru      | its and retains competent personnel for Town positions.   | 3       |
| b. Is awa     | are of staff weaknesses and works to improve their performance.   | 2       |
|               | notes training and development opportunities for employees at all levels of organization.   | 3       |
| d. Stays      | accurately informed and concerned about employee relations.   | 2       |
| norm          | e to discern when it is necessary to assume charge of situations that would ally be handled by a subordinate and when it is necessary to only provide nce and support.  | 3       |
|               | Total Rating for this Performance Dimension:  | 13      |
| Comment:      | Promptly after her hire, Mr. O'Keefe was made aware of the Finance Supervisor's unwillingness to work with other staff but she was allowed to continue in "it's not my job" and "I'll have to wait for my Director to tell me to do it" mode for months. For example, when asked about department duties e.g. bank reconciliation, her first response was that she didn't have access to the bank statements thought she was shown where the files were stored her first week. She was willing to run reports, produce complex spreadsheets and discuss improvement for the accounting practices but she would not respond to simple requests, that delay was costly both in personnel hours and staff frustration. This attitude and lack of performance continued for several months causing issues for staff.  The Town Manager has supported the Town Clerk's certification classes and work. Encouraged Public Services staff to complete the Traffic certification and supported duty specific training throughout the departments. |         |

| 7. Fiscal Ma | nagement  | Rating: |
|--------------|---|---------|
| a. Prep      | ares a balanced budget to provide services at a level directed by the Board.  | 3       |
|              | res that the budget meets the operational needs of the organization and es the best possible use of available funds.  | 3       |
| c. Prep      | ares the budget in an intelligent but readable format.  | 3       |
|              | nits the proposed budget in a timely manner that allows for an appropriate ew period.   | 3       |
|              | opriately monitors and manages the fiscal activities of the organization ughout the fiscal year.  | 2       |
|              | Total Rating for this Performance Dimension:  | 14      |
| Comment:     | The materials for the 2024 budget preparation meetings were provided with sufficient review time.   |         |
|              | Mr. O'Keefe has implemented many accounting improvements including enhanced financial reporting by implementing the use of object codes for discrete tracking of project expenses.  |         |
|              | The 2023 budget and first budget amendment did not disclose an omission of grant expenses. Mr. O'Keefe postponed/denied the hiring of replacement and a budgeted position causing strain on the department, jeopardizing their ability to fulfill their duties. |         |

| 8. Planning and Organizational Development |   | Rating: |
|--|---|---------|
|  | with the Board, community leaders, and other stakeholders to develop a vision, mission, values, and objectives for the organization.  | 3       |
|  | ively prioritizes goals and objectives in order to ensure that the nization is doing "first things first" in support of its strategic plan.   | 2       |
|  | ains a healthy and productive organizational culture focused on customer ce and responsible stewardship of the organization's resources.  | 3       |
| d. Has a                                   | capacity for and encourages innovation.   | 3       |
|  | ws ordinances, policies, and procedures periodically to suggest ovements.   | 3       |
|  | Total Rating for this Performance Dimension:  | 14      |
| Comment:                                   | Mr. O'Keefe has explored many options to fulfill the Town Wastewater objective. He continues to develop and pursue new avenues to achieve this primary goal.  |         |
|  | Mr. O'Keefe worked with the Council on the Capital Improvement Plan (CIP) and had each Councilor identify five goals for the Town. He did not provide impact analysis or suggest scope definition; thus, we have too many expectations and insufficient resources.  |         |
|  | The Council approved and filled the Town Manager position to ensure progress on the goals/projects and consistency in execution of tasks to meet deliverables. It feels as though the Town Manager is waiting for the Council to tell him how do that and the Council is waiting for him to tell us how he is going to do that. |         |

| 9. Leadersh  | ip and Decision-Making  | Rating: |
|--|---|---------|
|  | the organization by example in adhering to its established policies, rules, procedures, and ensures that subordinates do the same.  | 3       |
|  | owledges the efforts of others and gives appropriate credit for their omplishments.   | 3       |
|  | fective at building consensus among stakeholders on new or unpopular cies or initiatives.   | 3       |
|  | es logical decisions based on a thorough review of available information and citing input from appropriate sources.   | 3       |
| e. Is able to effectively make decisions rapidly in situations where information is limited, and the outcome might be uncertain. |   | 2       |
|  | Total Rating for this Performance Dimension:  |         |
| Comment:   | In most cases Mr. O'Keefe meets the above, notable exceptions are stated in previous sections of this document.   | 14      |
|  | Mr. O'Keefe often hesitates to provide assessment, presenting matters and waiting for the Council to decern the impact of the decisions. The Council and Town would greatly benefit from a more proactive cause/effect process as was evidenced in the staff recommendation to eliminate the non-potable meter Utility fee. |         |

| 10. Individu | al Characteristics  | Rating: |
|--------------|---|---------|
| atte         | stently acts with professionalism and courtesy, including prompt ndance at meetings, returning phone calls/messages, and adhering to duled appointments.  | 3       |
| inte         | es that all business conducted by the organization is free of conflicts of rest or practices that might be construed as illegal, unethical, or rofessional.   | 3       |
|              | d job.  | 4       |
| d. Has tl    | ne capacity to listen to others and to recognize their interests.   | 3       |
| e. Avoid     | s political positions, partisanship, and unnecessary controversy.   | 3       |
|              | Total Rating for this Performance Dimension:  | 16      |
| Comment:     | Mr. O'Keefe works well beyond the normal work week and coordinates with the Town Clerk and Directors to ensure the Town is functioning. He sometimes loses focus or does not follow-up on things of importance. For example, the lengthy delay in identifying and pursuing grants, the Council request for information on the suggested new impact fees and status on the hydraulic study for the existing water plant. |         |

#### **Summary:**

| Performance Dimension:                     | Overall F | Rating: |
|--|-----------|---------|
| 1. Professional Skills and Expertise       |           | 13      |
| 2. Council/Commission Relations            |           | 16      |
| 3. Citizen and Public Relations            |           | 15      |
| 4. Policy Execution                        |           | 15      |
| 5. Intergovernmental Relations             |           | 14      |
| 6. Staffing and Management                 |           | 13      |
| 7. Fiscal Management                       |           | 14      |
| 8. Planning and Organizational Development |           | 14      |
| 9. Leadership and Decision-Making          |           | 15      |
| 10. Individual Characteristics             |           | 16      |

Total Score: 144

**Total Average Rating:** 2.88

Date: September 21, 2023



| Town Manager's Name: | Sean O'Keefe   |    |
|----------------------|----------------|----|
| Council Member Name: | George Lehning |    |
| Evaluation Period:   |                | to |
| Evaluation Date:     | 9/25/2023      |    |

#### **Evaluation Instructions:**

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The individual requires development in specific areas in order to meet

reasonable expectations of performance.

1 – UNSATISFACTORY: The incumbent frequently fails to meet minimum performance

expectations.

**<u>Timeline:</u>** October 1, 2022 through September 30, 2023

#### **Performance Dimensions:**

| 1. Professional Skills and Expertise   | Rating:  |
|--|----------|
| a. Is knowledgeable of current developments affecting the management field and affecting local governments.              | <u>4</u> |
| b. Regularly provides accurate, comprehensive reports concerning matters of importance to the organization.              | <u>3</u> |
| c. Anticipates problems and develops effective approaches for solving them.  | <u>4</u> |
| d. Offers workable alternatives when changes in the law render the administration of an ordinance or policy impractical. | 3        |
| e. Sets a professional example by handling the affairs of the organization in a fair and impartial manner.               | <u>4</u> |
| Total Rating for this Performance Dimension  | on: 18   |
| Comment:   |          |

| 2. Council/Commission Relations  | Rating: |
|--|---------|
| a. Carries out directives of the Board as a whole rather than those of any one Boardmember.  | 4       |
| <ul> <li>b. In responding the requests for information, provides complete, accurate, and<br/>timely information equally to all Board members.</li> </ul> | 3       |
| <ul> <li>c. Assists the Board by resolving problems at the administrative level to<br/>avoidunnecessary Board action.</li> </ul>                         | 4       |
| <ul> <li>d. Assists the Board in establishing policy while acknowledging the ultimate<br/>authority of the Board.</li> </ul>                             | 4       |
| e. Is willing to try new ideas proposed by Board members.  | 3       |
| Total Rating for this Performance Dimension  | on: 18  |
| Comment:   |         |

| 4  |
|----|
| 4  |
| 4  |
| 4  |
| 3  |
| 19 |
|    |
|    |

| 4. Policy Execution  | Rating: |
|--|---------|
| <ul> <li>a. Understands, supports, and enforces the organization's ordinances, policies, and<br/>procedures.</li> </ul>  | 4       |
| <ul> <li>b. Clearly identifies and communicates expectations to the organization regarding<br/>the implementation of policies enacted by the Board.</li> </ul> | 4       |
| c. Implements Board actions in accordance with the intent of the Board.  | 4       |
| d. Supports the actions of the Board after a decision has been reached, both inside and outside the organization.  | 4       |
| e. Helps internal and external stakeholders to achieve common objectives within the parameters of established Board policies.                                  | 4       |
| Total Rating for this Performance Dimension:   | 20      |
| Comment:   |         |

| 5. Intergovernmental Relations   | Rating: |
|--|---------|
| a. Promotes a positive working relationship with other governmental entities.  | 4       |
| b. Engages with other local, regional, state, and federal agencies to accomplish local initiatives.                        | 4       |
| c. Positively and effectively represents the organization and its interests when working with other governmental agencies. | 4       |
| d. Maintains awareness of laws and other issues affecting other governmental agencies which may affect the organization.   | 4       |
| e. Is willing to share resources or information with other governmental agencies as appropriate.                           | 4       |
| Total Rating for this Performance Dimension:   | 20      |
| Comment:   |         |

| 6. Staffing and Mana               | gement  | Rating: |
|------------------------------------|---|---------|
| a. Recruits and re                 | tains competent personnel for Town positions.   | 2       |
| b. Is aware of staf                | ff weaknesses and works to improve their performance.   | 3       |
| c. Promotes trai<br>the organizati | ning and development opportunities for employees at all levels of ion.  | 4       |
| d. Stays accuratel                 | y informed and concerned about employee relations.  | 4       |
|                                    | rn when it is necessary to assume charge of situations that would andled by a subordinate and when it is necessary to only provide support. | 4       |
|                                    | Total Rating for this Performance Dimension:  | 17      |
| Comment:                           |   |         |

| 7. Fiscal Mai | nagement   | Rating: |
|---------------|--|---------|
| a. Prep       | ares a balanced budget to provide services at a level directed by the Board.   | 4       |
|               | res that the budget meets the operational needs of the organization and es the best possible use of available funds. | 4       |
| c. Prep       | ares the budget in an intelligent but readable format.   | 2       |
|               | nits the proposed budget in a timely manner that allows for an appropriate ew period.                                | 3       |
|               | opriately monitors and manages the fiscal activities of the organization ughout the fiscal year.                     | 4       |
|               | Total Rating for this Performance Dimension:   | 17      |
| Comment:      | Must have an executive summary for Council along with financial data.  |         |

| 8. Planning and Organizational Development  |    |
|---|----|
| a. Works with the Board, community leaders, and other stakeholders to develop a clear vision, mission, values, and objectives for the organization.                           |    |
| <ul> <li>Effectively prioritizes goals and objectives in order to ensure that the<br/>organization is doing "first things first" in support of its strategic plan.</li> </ul> | 4  |
| <ul> <li>c. Maintains a healthy and productive organizational culture focused on customer<br/>service and responsible stewardship of the organization's resources.</li> </ul> | 4  |
| d. Has a capacity for and encourages innovation.  | 4  |
| e. Reviews ordinances, policies, and procedures periodically to suggest improvements.   | 3  |
| Total Rating for this Performance Dimension:  | 19 |
| Comment:  |    |

| 9. Leadership and Decision-Making   | Rating: |
|---|---------|
| a. Leads the organization by example in adhering to its established policies, rules, and procedures, and ensures that subordinates do the same. | 4       |
| b. Acknowledges the efforts of others and gives appropriate credit for their accomplishments.   | 4       |
| <ul> <li>Is effective at building consensus among stakeholders on new or unpopular<br/>policies or initiatives.</li> </ul>                      | 3       |
| d. Makes logical decisions based on a thorough review of available information and soliciting input from appropriate sources.                   | 4       |
| e. Is able to effectively make decisions rapidly in situations where information is limited, and the outcome might be uncertain.                | 3       |
| Total Rating for this Performance Dimension:  | 18      |
| Comment:  |         |

| 10. Individua    | al Characteristics  | Rating: |
|------------------|---|---------|
| atter            | tently acts with professionalism and courtesy, including prompt ndance at meetings, returning phone calls/messages, and adhering to duled appointments.   | 4       |
| inter            | es that all business conducted by the organization is free of conflicts of est or practices that might be construed as illegal, unethical, or ofessional. | 4       |
| c. Is en<br>good | ergetic, cooperative, and willing to spend whatever time is necessary to do a ljob.   | 4       |
| d. Has th        | ne capacity to listen to others and to recognize their interests.   | 4       |
| e. Avoid         | s political positions, partisanship, and unnecessary controversy.   | 4       |
|                  | Total Rating for this Performance Dimension:  | 20      |
| Comment:         |   |         |
|                  |   |         |

#### **Summary:**

| Performance Dimension:                     | Overall Rating: |
|--|-----------------|
| 1. Professional Skills and Expertise       | 18              |
| 2. Council/Commission Relations            | 18              |
| 3. Citizen and Public Relations            | 19              |
| 4. Policy Execution                        | 20              |
| 5. Intergovernmental Relations             | 20              |
| 6. Staffing and Management                 | 17              |
| 7. Fiscal Management                       | 17              |
| 8. Planning and Organizational Development | 19              |
| 9. Leadership and Decision-Making          | 18              |
| 10. Individual Characteristics             | 20              |

**Total Score:** 

**Total Average Rating:** 18.6

Date: <u>9/25/2023</u>

| <b>Town Manage</b> | r Performance | <b>Evaluation</b> |
|--------------------|---------------|-------------------|
|                    |               |                   |

Town Manager's Name:

Council Member Name:

**Evaluation Period:** 

**Evaluation Date:** 

SEAN OKEEFE

MARIE V GALLELLI

10-1-22 to 9-30-23

#### **Evaluation Instructions:**

This form shall be completed by each member of the Council to evaluate the Town Manager's performance in each of the areas noted below. Each member of the Board shall sign at the end of the form and forward it to the Town Attorney. Performance levels can be based on the following scale:

5 - EXCELLENT:

The incumbent consistently demonstrates performance at a very high

standard that significantly surpasses reasonable expectations.

4 - SUPERIOR:

The incumbent consistently demonstrates performance that generally

exceeds reasonable expectations. The individual demonstrates no

appreciable performance deficiencies.

3 - SATISFACTORY:

The incumbent consistently meets reasonable performance

expectations. The individual demonstrates an acceptable degree of

competence and performance.

2 – FAIR:

The incumbent achieves the minimum of performance expectations.

The individual requires development in specific areas in order to meet

reasonable expectations of performance.

1-UNSATISFACTORY: The incumbent frequently fails to meet minimum performance

expectations.

#### Timeline:

#### <u>Performance Dimensions:</u>

| 1. Professional Skills and Expertise   | Rating: |
|--|---------|
| a. Is knowledgeable of current developments affecting the management field and affecting local governments.                                      | 4       |
| <ul> <li>Regularly provides accurate, comprehensive reports concerning matters of<br/>importance to the organization.</li> </ul>                 | 3       |
| c. Anticipates problems and develops effective approaches for solving them.  | 3       |
| <ul> <li>d. Offers workable alternatives when changes in the law render the administration<br/>of an ordinance or policy impractical.</li> </ul> | 4       |
| <ul> <li>e. Sets a professional example by handling the affairs of the organization in a fair<br/>and impartial manner.</li> </ul>               | 3       |
| Total Rating for this Performance Dimension:   | 17      |

| Council/Commission Relations  | Rating: |
|---|---------|
| <ul> <li>Carries out directives of the Board as a whole rather than those of any one Board<br/>member.</li> </ul>                                     | 4       |
| <ul> <li>In responding the requests for information, provides complete, accurate, and<br/>timely information equally to all Board members.</li> </ul> | 3       |
| <ul> <li>Assists the Board by resolving problems at the administrative level to<br/>avoidunnecessary Board action.</li> </ul>                         | 4       |
| <ul> <li>d. Assists the Board in establishing policy while acknowledging the ultimate<br/>authority of the Board.</li> </ul>                          | 4       |
| e. Is willing to try new ideas proposed by Board members.   | 3       |
| Total Rating for this Performance Dimension:  | 18      |
|   | 35      |

| Rating: |
|---------|
| 3       |
| 4       |
| 4       |
| 3       |
| 3       |
|         |

| Policy Execution   | Rating: |
|--|---------|
| <ul> <li>Understands, supports, and enforces the organization's ordinances, policies, and<br/>procedures.</li> </ul>   | 4       |
| <ul> <li>b. Clearly identifies and communicates expectations to the organization regarding<br/>the implementation of policies enacted by the Board.</li> </ul> | 4       |
| c. Implements Board actions in accordance with the intent of the Board.  | 4       |
| <ul> <li>d. Supports the actions of the Board after a decision has been reached, both inside<br/>and outside the organization.</li> </ul>                      | 4       |
| <ul> <li>Helps internal and external stakeholders to achieve common objectives within<br/>the parameters of established Board policies.</li> </ul>             | 3       |

| 5. Intergovernmental Relations  | Rating: |
|---|---------|
| a. Promotes a positive working relationship with other governmental entities.   | 4       |
| <ul> <li>b. Engages with other local, regional, state, and federal agencies to accomplish<br/>local initiatives.</li> </ul> | 4       |
| c. Positively and effectively represents the organization and its interests when working with other governmental agencies.  | 4       |
| d. Maintains awareness of laws and other issues affecting other governmental agencies which may affect the organization.    | 4       |
| e. Is willing to share resources or information with other governmental agencies as appropriate.                            | 4       |
| Total Rating for this Performance Dimension:  |         |

| 5. Staffing and Management   | Rating: |
|--|---------|
| a. Recruits and retains competent personnel for Town positions.  | 3       |
| b. Is aware of staff weaknesses and works to improve their performance.  | 3       |
| <ul> <li>Promotes training and development opportunities for employees at all levels of<br/>the organization.</li> </ul>   | 4       |
| d. Stays accurately informed and concerned about employee relations.   | 3       |
| <ul> <li>e. Is able to discern when it is necessary to assume charge of situations that would<br/>normally be handled by a subordinate and when it is necessary to only provide<br/>guidance and support.</li> </ul> | 3       |
| Total Rating for this Performance Dimension:   |         |

| 7. Fiscal Management  | Rating:                                 |
|---|---|
| a. Prepares a balanced budget to provide services at a level directed by the Board.   | 4                                       |
| <ul> <li>Ensures that the budget meets the operational needs of the organization and<br/>makes the best possible use of available funds.</li> </ul> | 4                                       |
| c. Prepares the budget in an intelligent but readable format.   | 4                                       |
| <ul> <li>d. Submits the proposed budget in a timely manner that allows for an appropriate<br/>review period.</li> </ul>                             | 4                                       |
| <ul> <li>e. Appropriately monitors and manages the fiscal activities of the organization<br/>throughout the fiscal year.</li> </ul>                 | 3                                       |
| Total Rating for this Performance Dimension:  | *************************************** |

| Planning and Organizational Development   | Rating: |
|---|---------|
| <ul> <li>a. Works with the Board, community leaders, and other stakeholders to develop a<br/>clear vision, mission, values, and objectives for the organization.</li> </ul>   | 4       |
| <ul> <li>Effectively prioritizes goals and objectives in order to ensure that the<br/>organization is doing "first things first" in support of its strategic plan.</li> </ul> | 4       |
| <ul> <li>Maintains a healthy and productive organizational culture focused on customer<br/>service and responsible stewardship of the organization's resources.</li> </ul>    | 3       |
| d. Has a capacity for and encourages innovation.  | 3       |
| <ul> <li>Reviews ordinances, policies, and procedures periodically to suggest<br/>improvements.</li> </ul>  | 4       |
| Total Rating for this Performance Dimension:  |         |

| . Leadership and Decision-Making  | Rating:  |
|---|----------|
| <ul> <li>a. Leads the organization by example in adhering to its established policies, rules,<br/>and procedures, and ensures that subordinates do the same.</li> </ul> | 4        |
| <ul> <li>b. Acknowledges the efforts of others and gives appropriate credit for their<br/>accomplishments.</li> </ul>   | 4        |
| <ul> <li>Is effective at building consensus among stakeholders on new or unpopular<br/>policies or initiatives.</li> </ul>  | 3        |
| <ul> <li>Makes logical decisions based on a thorough review of available information and<br/>soliciting input from appropriate sources.</li> </ul>                      | <u>'</u> |
| <ul> <li>e. Is able to effectively make decisions rapidly in situations where information is<br/>limited, and the outcome might be uncertain.</li> </ul>                | 3        |
| Total Rating for this Performance Dimension:  |          |

| 10. Individual Characteristics   | Rating: |
|--|---------|
| <ul> <li>a. Consistently acts with professionalism and courtesy, including prompt<br/>attendance at meetings, returning phone calls/messages, and adhering to<br/>scheduled appointments.</li> </ul> | 4       |
| <ul> <li>Ensures that all business conducted by the organization is free of conflicts of<br/>interest or practices that might be construed as illegal, unethical, or<br/>unprofessional.</li> </ul>  | 4       |
| <ul> <li>Is energetic, cooperative, and willing to spend whatever time is necessary to do a<br/>good job.</li> </ul>   | 4       |
| d. Has the capacity to listen to others and to recognize their interests.  | 4       |
| e. Avoids political positions, partisanship, and unnecessary controversy.  | 4       |
| Total Rating for this Performance Dimension:   |         |

#### **Summary:**

| Performance Dimension:                     | Overall Rating: |
|--|-----------------|
| 1. Professional Skills and Expertise       | 17              |
| 2. Council/Commission Relations            | 18              |
| 3. Citizen and Public Relations            | 17              |
| 4. Policy Execution                        | 19              |
| 5. Intergovernmental Relations             | 20              |
| 6. Staffing and Management                 | 16              |
| 7. Fiscal Management                       | 19              |
| 8. Planning and Organizational Development | 18              |
| 9. Leadership and Decision-Making          | 17              |
| 10. Individual Characteristics             | 20              |

181

Total Score:

**Total Average Rating:** 

3.62

Date: September 20, 2022



| Town Manager's Name: | SEAN O'KFEFE                |
|----------------------|-----------------------------|
| Council Member Name: | DAVID R MILES               |
| Evaluation Period:   | OCT 1, 2022 to SEP 30, 2023 |
| Evaluation Date:     | SEP 26, 2023                |

#### **Evaluation Instructions:**

This form shall be completed by each member of the Council to evaluate the Town Manager's performance in each of the areas noted below. Each member of the Board shall sign the end of the form and forward it to the Town Attorney. Performance levels can be based on the following scale:

**5 – EXCELLENT:** The incumbent consistently demonstrates performance at a very high

standard that significantly surpasses reasonable expectations.

**4 – SUPERIOR:** The incumbent consistently demonstrates performance that generally

exceeds reasonable expectations. The individual demonstrates no

appreciable performance deficiencies.

**3 – SATISFACTORY:** The incumbent consistently meets reasonable performance

expectations. The individual demonstrates an acceptable degree of

competence and performance.

**2 – FAIR:** The incumbent achieves the minimum of performance expectations.

The individual requires development in specific areas in order to meet

reasonable expectations of performance.

1 - UNSATISFACTORY: The incumbent frequently fails to meet minimum performance

expectations.

**<u>Timeline:</u>** October 1, 2022 through September 30, 2023

#### **Performance Dimensions:**

| 1. Profession | nal Skills and Expertise   | Rating: |
|---------------|--|---------|
|               | wledgeable of current developments affecting the management field and ting local governments.            | 3       |
|               | arly provides accurate, comprehensive reports concerning matters of ortance to the organization.         | 3       |
| c. Antici     | pates problems and develops effective approaches for solving them.                                       | 2       |
|               | workable alternatives when changes in the law render the administration ordinance or policy impractical. | 2       |
|               | professional example by handling the affairs of the organization in a fair mpartial manner.              | 2       |
|               | Total Rating for this Performance Dimension:   | 12      |
| Comment:      |  |         |

| 2. Council/C | ommission Relations   | Rating: |
|--------------|---|---------|
|              | out directives of the Board as a whole rather than those of any one dmember.  | 3       |
|              | oonding the requests for information, provides complete, accurate, and ly information equally to all Board members. | 1       |
|              | ts the Board by resolving problems at the administrative level to dunnecessary Board action.                        | 2       |
|              | s the Board in establishing policy while acknowledging the ultimate ority of the Board.                             | 3       |
| e. Is willi  | ng to try new ideas proposed by Board members.  | 3       |
|              | Total Rating for this Performance Dimension:  | 12      |
| Comment:     | I SOMETIMES FEEL LIKE OTHER BOARD   |         |

MEMBERS ARE BETTER INFORMED ABOUT AGENDA ITEMS THAN I AM, ALSO, THERE HAVE DEEN OCCASIONS WHERE A BOARD MEMBER HAS ASKED FOR AN ITEM TO BE DISTRIBUTED AND IT IS NOT

| 3. Citizen and Public Relations   | Rating: |
|---|---------|
| a. Effectively conveys to the public that the organization delivers services in a cost-<br>effective manner without sacrificing quality and customer focus. | 2       |
| <ul> <li>b. Is willing to meet with members of the community and is responsive to their<br/>concerns.</li> </ul>  | 3       |
| c. Demonstrates a dedication to service to the community and its citizens.  | 3       |
| <ul> <li>d. Expresses information orally in a clear and concise manner when making public<br/>presentations.</li> </ul>                                     | 3       |
| <ul> <li>e. Is skillful with the news media, proactively providing information that is<br/>important to the public.</li> </ul>                              | 3       |
| Total Rating for this Performance Dimension:  | 14      |
| Comment:  |         |

| 4. Policy Execution  | Rating: |
|--|---------|
| <ul> <li>Understands, supports, and enforces the organization's ordinances, policies, and<br/>procedures.</li> </ul>   | 3       |
| <ul> <li>b. Clearly identifies and communicates expectations to the organization regarding<br/>the implementation of policies enacted by the Board.</li> </ul> | ス       |
| c. Implements Board actions in accordance with the intent of the Board.  | 2       |
| <ul> <li>d. Supports the actions of the Board after a decision has been reached, both inside<br/>and outside the organization.</li> </ul>                      | 2       |
| <ul> <li>e. Helps internal and external stakeholders to achieve common objectives within<br/>the parameters of established Board policies.</li> </ul>          | 3       |
| Total Rating for this Performance Dimension:   | 12      |
| BACK TO BOARD WHEN INITIAL DECISION  |         |
| BACK TO BOARD WHEN INITIAL DECISION  |         |

WAS NOT THE PREFERRED ANSWER. ONE ISSUE INVOLVED A DEVELOPER AND THE OTHER INVOLVED EMPLOYEE COMPENSATION, THIS SHOULD NOT OCCUR.

| 5. Intergovernmental Relations   | Rating: |
|--|---------|
| a. Promotes a positive working relationship with other governmental entities.  | 3       |
| b. Engages with other local, regional, state, and federal agencies to accomplish local initiatives.  | 4       |
| <ul> <li>c. Positively and effectively represents the organization and its interests when<br/>working with other governmental agencies.</li> </ul> | 3       |
| <ul> <li>d. Maintains awareness of laws and other issues affecting other governmental<br/>agencies which may affect the organization.</li> </ul>   | 4       |
| e. Is willing to share resources or information with other governmental agencies as appropriate.   | 3       |
| Total Rating for this Performance Dimension:   | 17      |
| Comment: EXCEPT FOR SCHOOL BOARD, OTHERWISE SCORES WOULD BE HIGHER.  |         |

| 6. Staffing and Management   | Rating:   |
|--|-----------|
| a. Recruits and retains competent personnel for Town positions.  | 3         |
| b. Is aware of staff weaknesses and works to improve their performance.  | 3         |
| c. Promotes training and development opportunities for employees at all levels of the organization.  | 3         |
| d. Stays accurately informed and concerned about employee relations.   | 2         |
| e. Is able to discern when it is necessary to assume charge of situations that would normally be handled by a subordinate and when it is necessary to only provide guidance and support. | 2         |
| Total Rating for this Performance Dimension:   | 13        |
| Comment: ADDED POLICE OFFICER AND SCHOOL RESOLDED OFFICER REIMBURSEMENT DISCUSSIONS WERE   | INCE      |
| NEGATIVES. LOSS OF NEW FINANCE SU  | PIERVISOR |

**Town Manager Performance Evaluation** 

WAS UNFORTUNATE.

| 7. Fiscal Management  | Rating: |
|---|---------|
| a. Prepares a balanced budget to provide services at a level directed by the Board.   | 4       |
| <ul> <li>Ensures that the budget meets the operational needs of the organization and<br/>makes the best possible use of available funds.</li> </ul> | 4       |
| c. Prepares the budget in an intelligent but readable format.   | 4       |
| <ul> <li>d. Submits the proposed budget in a timely manner that allows for an appropriate<br/>review period.</li> </ul>                             | 3       |
| <ul> <li>e. Appropriately monitors and manages the fiscal activities of the organization<br/>throughout the fiscal year.</li> </ul>                 | 3       |
| Total Rating for this Performance Dimension:  | 18      |
| Comment: LOSS OF FINANCE SUPERVISOR HURT THE TO   | WN.     |
| SOME PAY RAISES WERE NOT ADEQUATELY DIS   | CLOSED  |
| TO COUNCIL DURING BUDGET PREP,  |         |

| 8. Planning | and Organizational Development  | Rating: |
|-------------|---|---------|
| 1           | s with the Board, community leaders, and other stakeholders to develop a vision, mission, values, and objectives for the organization.      | 2       |
| 1           | ively prioritizes goals and objectives in order to ensure that the nization is doing "first things first" in support of its strategic plan. | 3       |
| i .         | ains a healthy and productive organizational culture focused on customer ce and responsible stewardship of the organization's resources.    | 2       |
| d. Has a    | capacity for and encourages innovation.   | 3       |
|             | ws ordinances, policies, and procedures periodically to suggest ovements.   | Z       |
|             | Total Rating for this Performance Dimension:  | 12      |
| Comment:    | SLOW ON GETTING REVIEW OF COMP PLAN<br>AND LAND USE REGULATION ACCOMPLISHED   |         |
|             | WE ALL WORK FOR THE TOWN RESIDENTS,<br>NOT SMALL GROUPS OF SPECIAL INTEREST.  | S,      |

| 9. Leadership and Decision-Making   | Rating: |
|---|---------|
| <ul> <li>a. Leads the organization by example in adhering to its established policies, rules,<br/>and procedures, and ensures that subordinates do the same.</li> </ul> | 2,      |
| <ul> <li>b. Acknowledges the efforts of others and gives appropriate credit for their<br/>accomplishments.</li> </ul>   | 3       |
| <ul> <li>Is effective at building consensus among stakeholders on new or unpopular<br/>policies or initiatives.</li> </ul>  | 2       |
| <ul> <li>d. Makes logical decisions based on a thorough review of available information and<br/>soliciting input from appropriate sources.</li> </ul>                   | 3       |
| <ul> <li>e. Is able to effectively make decisions rapidly in situations where information is<br/>limited, and the outcome might be uncertain.</li> </ul>                | 3       |
| Total Rating for this Performance Dimension   | on: 13  |
| Comment: HAVE NOT ACHIEVED COUNCIL DECISION OF DELIVERY OF WASTEWATER SERVICE TO NEW  |         |

BASED ON BUSINESS EVALUATIONS THAT BROKE VALUE TO TOWN AND RESIDENTS,

| 10. Individu | al Characteristics  | Rating: |
|--------------|---|---------|
| atte         | stently acts with professionalism and courtesy, including prompt ndance at meetings, returning phone calls/messages, and adhering to duled appointments.    | 2       |
| inte         | es that all business conducted by the organization is free of conflicts of rest or practices that might be construed as illegal, unethical, or rofessional. | 2,      |
|              | nergetic, cooperative, and willing to spend whatever time is necessary to do a d job.   | 4       |
| d. Has t     | he capacity to listen to others and to recognize their interests.   | 3       |
| e. Avoid     | s political positions, partisanship, and unnecessary controversy.   | 2       |
|              | Total Rating for this Performance Dimension:  | 13      |
| Comment:     | DOES NOT CONSISTENTLY RETURN PHONE CALLS<br>MESSAGES, HAS ALLOWED SPECIAL INTEREST  |         |

TO USE TOWN RESOURCES TO PROMOTE THEIR INTERESTS OF QUESTIONABLE BENEFIT TO MAJORITY OF TOWN RESIDENTS.

### **Summary:**

| Performance Dimension:                     | Overall Rating: |
|--|-----------------|
| 1. Professional Skills and Expertise       | 12              |
| 2. Council/Commission Relations            | 12              |
| 3. Citizen and Public Relations            | 14              |
| 4. Policy Execution                        | 12              |
| 5. Intergovernmental Relations             | (7)             |
| 6. Staffing and Management                 | 13              |
| 7. Fiscal Management                       | 18              |
| 8. Planning and Organizational Development | 12              |
| 9. Leadership and Decision-Making          | 13              |
| 10. Individual Characteristics             | 13              |

Total Score: 136

**Total Average Rating:** 2,72

Date: SEPT 25, 2023



Town Manager's Name: Sean O'Keefe

Council Member Name:

**Evaluation Period:** 10-1-2022 to 9-30-2023

**Evaluation Date:** 9-26-2023

#### **Evaluation Instructions:**

This form shall be completed by each member of the Council to evaluate the Town Manager's performance in each of the areas noted below. Each member of the Board shall sign the end of the form and forward it to the Town Attorney. Performance levels can be based on the following scale:

**5 – EXCELLENT:** The incumbent consistently demonstrates performance at a very high

standard that significantly surpasses reasonable expectations.

**4 – SUPERIOR:** The incumbent consistently demonstrates performance that generally

exceeds reasonable expectations. The individual demonstrates no

appreciable performance deficiencies.

**3 – SATISFACTORY:** The incumbent consistently meets reasonable performance

expectations. The individual demonstrates an acceptable degree of

competence and performance.

**2 – FAIR:** The incumbent achieves the minimum of performance expectations.

The individual requires development in specific areas in order to meet

reasonable expectations of performance.

1 – UNSATISFACTORY: The incumbent frequently fails to meet minimum performance

expectations.

**<u>Timeline:</u>** October 1, 2022 through September 30, 2023

### **Performance Dimensions:**

| 1. Profession | nal Skills and Expertise  | Rating: |
|---------------|---|---------|
|               | wledgeable of current developments affecting the management field and cting local governments.  | 4       |
| _             | arly provides accurate, comprehensive reports concerning matters of ortance to the organization.  | 2       |
| c. Antic      | pates problems and develops effective approaches for solving them.  | 3       |
|               | s workable alternatives when changes in the law render the administration n ordinance or policy impractical.  | 4       |
|               | professional example by handling the affairs of the organization in a fair impartial manner.  | 4       |
|               | Total Rating for this Performance Dimension:  | 17      |
| Comment:      | I consistently strive to stay updated with the latest developments in the management field and local government, ensuring that I am well-informed and can make decisions that are in line with current best practices. This commitment to knowledge is evident in my participation in professional associations (FCCMA, ICMA), completion of Emergency Management (FEMA) certifications, and various monthly meetings with groups of local leaders.  However, I recognize that there is room for improvement in the providing of reports. While I aim to provide accurate information, I acknowledge the need to ensure that these reports are regular and comprehensive. This is an area I am committed to developing further.  Additionally, while I do my best to anticipate potential challenges, I aim to further enhance my proactive problem-solving skills to ensure that issues are addressed even before they arise, providing smoother operations for the organization. To this end, I am committed to ongoing reviews of procedures and policies to look for recommended updates. |         |

| 2. Council/C | Commission Relations  | Rating: |
|--------------|---|---------|
|              | s out directives of the Board as a whole rather than those of any one dmember.  | 3       |
|              | ponding the requests for information, provides complete, accurate, and ely information equally to all Board members.  | 2       |
|              | sts the Board by resolving problems at the administrative level to dunnecessary Board action.   | 3       |
|              | s the Board in establishing policy while acknowledging the ultimate ority of the Board.   | 4       |
| e. Is will   | ing to try new ideas proposed by Board members.   | 3       |
|              | Total Rating for this Performance Dimension:  | 15      |
| Comment:     | In my role as Town Manager, I respect the collective decisions of the Council and consistently strive to execute directives that reflect the consensus of the Council as a whole. I am committed to assisting the Board in policy-making, recognizing the Council's ultimate authority in these matters, and making myself fully available for conversations and meetings to discuss these topics. My dedication to this is evident in my consistent efforts to ensure that policies are not only established but also align with the Council's vision.  I also understand the importance of resolving administrative issues at my level to streamline the Council's decision-making process and to avoid unnecessary actions on their part as often as possible. Furthermore, I am open to trying new ideas proposed by Council members, as I believe in the value of collaboration and innovation.  However, I acknowledge that there is a need to enhance the timeliness and completeness of information provided in response to requests from Council members. Ensuring that all members receive equal, comprehensive, and prompt information is crucial for effective decision-making, and I am committed to improving in this area. |         |

| 3. Citizen and Public Relations  | Rating: |
|--|---------|
| <ul> <li>a. Effectively conveys to the public that the organization delivers services in a cost-<br/>effective manner without sacrificing quality and customer focus.</li> </ul>   | 3       |
| <ul> <li>b. Is willing to meet with members of the community and is responsive to their<br/>concerns.</li> </ul>   | 4       |
| c. Demonstrates a dedication to service to the community and its citizens.   | 4       |
| d. Expresses information orally in a clear and concise manner when making public presentations.  | 2       |
| <ul> <li>e. Is skillful with the news media, proactively providing information that is<br/>important to the public.</li> </ul>   | 2       |
| Total Rating for this Performance Dimension:   | 15      |
| I am deeply committed to serving our community and its citizens, as evidenced by my dedication to ensuring that our services are delivered in a cost-effective manner without compromising on quality and customer focus. I take pride in my willingness to talk face-to-face with members of our community, ensuring that their concerns are heard and addressed.  My dedication to our community is unwavering, and I always prioritize the needs and well-being of our residents. This commitment is reflected in my openness to meeting with residents and addressing their concerns.  However, I recognize that there are areas where I can enhance my skills, particularly in public communication. While I strive to convey information effectively, I understand the importance of refining my oral presentation skills for clarity and conciseness. Additionally, I acknowledge the opportunity to be more proactive in interactions with the news media. |         |

| ecution   | Rating:   |
|---|---|
|   | 4   |
|   | 3   |
| ments Board actions in accordance with the intent of the Board.   | 3   |
|   | 4   |
| •   | 4   |
| Total Rating for this Performance Dimension:  | 18  |
| I am steadfast in my commitment to understanding, supporting, and enforcing the organization's ordinances, policies, and procedures. My dedication to this is evident in the clarity with which I communicate expectations to staff regarding the implementation of policies and procedures enacted by the Council. I believe in the importance of ensuring that all members of the organization are aligned with the Council's vision and decisions. |   |
| Furthermore, I recognize the significance of standing by the Council's decisions both within and outside the organization. It is crucial to present a united front and ensure that the Council's actions are executed as intended. I also prioritize fostering collaboration between internal and external stakeholders, ensuring that common objectives are achieved within the guidelines set by the Council.                                       |   |
| While I consistently strive to implement Council actions in line with their intent, I acknowledge that there may be instances where further clarity or alignment is needed. I am committed to continuously refining this aspect of my role to ensure that the Council's vision and decisions are executed seamlessly.   |   |
|   |   |
|   | I am steadfast in my commitment to understanding, supporting, and enforcing the organization's ordinances, policies, and procedures. My dedication to this is evident in the clarity with which I communicate expectations to staff regarding the implementation of policies and procedures enacted by the Council. I believe in the importance of ensuring that all members of the organization are aligned with the Council's vision and decisions.  Furthermore, I recognize the significance of standing by the Council's decisions both within and outside the organization. It is crucial to present a united front and ensure that the Council's actions are executed as intended. I also prioritize fostering collaboration between internal and external stakeholders, ensuring that common objectives are achieved within the guidelines set by the Council.  While I consistently strive to implement Council actions in line with their intent, I acknowledge that there may be instances where further clarity or alignment is needed. I am committed to continuously refining this aspect of my role to ensure that the Council's vision and decisions are executed |

| 5. Intergovernmental Relations   | Rating:  |
|--|--|
| a. Promotes a positive working relationship with other governmental entities.  | 3  |
| <ul> <li>Engages with other local, regional, state, and federal agencies to accomplish<br/>local initiatives.</li> </ul>   | 4  |
| <ul> <li>c. Positively and effectively represents the organization and its interests when<br/>working with other governmental agencies.</li> </ul>   | 3  |
| d. Maintains awareness of laws and other issues affecting other governmental agencies which may affect the organization.   | 3  |
| e. Is willing to share resources or information with other governmental agencie appropriate.   | es as 4  |
| Total Rating for this Performance Dime   | ension: 17   |
| In my role as Town Manager, I recognize the importance of fostering strong relationships with other governmental entities. I consistently to promote positive working relationships, ensuring that our organicis well-represented and that our interests are effectively communice. My commitment to collaboration is evident in my proactive engager with local, regional, state, and federal agencies to further our local initiatives.  Broadly speaking, our Town has never had better relationships with municipalities, constitutional officers, and County departments that currently enjoys, which has opened up many opportunities for collaborative efforts and the ability of the Town to benefit from shat information and resources. By being open to sharing resources and information with other governmental agencies, I aim to foster a spir collaboration and mutual support, ensuring that all entities can ben and work towards common goals.  While I have made strides in these areas, I acknowledge the need to further enhance the way our organization is represented when work with other governmental agencies. I am committed to continuously improving in this area to ensure that our organization's interests are always strongly and effectively championed. | y strive zation rated. ment other n it rated rit of ratefit or redriking |

| 6. Staffing a | nd Management   | Rating: |
|---------------|---|---------|
| a. Recru      | its and retains competent personnel for Town positions.   | 3       |
| b. Is awa     | re of staff weaknesses and works to improve their performance.  | 4       |
|               | notes training and development opportunities for employees at all levels of organization.   | 4       |
| d. Stays      | accurately informed and concerned about employee relations.   | 4       |
| norm          | e to discern when it is necessary to assume charge of situations that would ally be handled by a subordinate and when it is necessary to only provide nce and support.  | 3       |
|               | Total Rating for this Performance Dimension:  | 18      |
| Comment:      | As Town Manager, I place a high emphasis on the importance of our team. I consistently strive to recruit and retain competent personnel for Town positions, understanding that the strength of our organization lies primarily in its staff. I am aware of areas where staff may need improvement, and I am proactive in addressing these opportunities, working to ensure that our team is always equipped to perform at its best.  One of my core beliefs is in the value of lifelong learning and development. I am proud of my commitment to pursuing training and development opportunities for employees at all levels of the organization. This not only enhances the skills of our team but also fosters a culture of growth and improvement.  I prioritize staying informed about employee relations. I believe that a harmonious and positive work environment is crucial for productivity and overall organizational success. I am always concerned about the well-being of our employees and aim to address any issues promptly.  However, I recognize that there is room for improvement in discerning when to assume charge of situations typically handled by subordinates and when to provide guidance and support. Finding the right balance is crucial for effective leadership, and I am committed to improving my approach in this area to ensure that I am always leading in the most effective manner possible. |         |

| 7. Fiscal Ma | nagement   | Rating: |
|--------------|--|---------|
| a. Prej      | pares a balanced budget to provide services at a level directed by the Board.  | 4       |
|              | ures that the budget meets the operational needs of the organization and ses the best possible use of available funds.   | 4       |
| c. Prep      | pares the budget in an intelligent but readable format.  | 2       |
|              | mits the proposed budget in a timely manner that allows for an appropriate ew period.  | 2       |
|              | ropriately monitors and manages the fiscal activities of the organization<br>oughout the fiscal year.  | 3       |
|              | Total Rating for this Performance Dimension:   | 15      |
| Comment:     | Fiscal responsibility is a cornerstone of effective town management. I take pride in my ability to prepare a balanced budget that aligns with the directives set by the Council. Furthermore, I am committed to ensuring that the budget meets the operational needs of the organization, making the best possible use of available funds to deliver value to our community.  Throughout the fiscal year, I prioritize monitoring and managing our fiscal activities to ensure that we remain on track and that any potential issues are addressed promptly. This proactive approach ensures that our organization remains fiscally responsible and aligned with our goals.  However, I acknowledge areas where improvement is needed. While I strive to prepare an intelligent budget, I recognize the importance of presenting it in a format that is both comprehensive and easily understandable. I am committed to improving on this aspect to ensure that all stakeholders can easily grasp the nuances of our fiscal plans. Additionally, I understand the significance of submitting the proposed budget in a timely manner, allowing for an adequate review period. Ensuring that the Council and other stakeholders have ample time to review and provide feedback is crucial, and I aim to improve in this area to facilitate smoother budgetary processes in the future. |         |

| 8. Planning | g and Organizational Development   | Rating: |
|-------------|--|---------|
|             | ks with the Board, community leaders, and other stakeholders to develop a arr vision, mission, values, and objectives for the organization.  | 3       |
|             | ctively prioritizes goals and objectives in order to ensure that the anization is doing "first things first" in support of its strategic plan.   | 3       |
|             | ntains a healthy and productive organizational culture focused on customer vice and responsible stewardship of the organization's resources.   | 4       |
| d. Has      | a capacity for and encourages innovation.  | 4       |
|             | ews ordinances, policies, and procedures periodically to suggest provements.   | 2       |
|             | Total Rating for this Performance Dimension:   | 16      |
| Comment:    | In my role as Town Manager, I understand the importance of strategic planning and organizational development. I have actively collaborated with the Council and other stakeholders to ensure that we have a clear vision, mission, values, and objectives for our organization. This collaborative approach ensures that our direction is aligned with the needs and aspirations of our community.  Prioritizing goals and objectives is crucial to ensure that our organization remains focused on its core mission. I consistently strive to ensure that we are addressing the most pressing needs first, ensuring that our actions support our plans. |         |
|             | I am proud of our focus on customer service and responsible stewardship of our resources. This commitment ensures that our organization remains efficient, effective, and responsive to the needs of our community.  |         |
|             | I am a strong advocate for innovation. I believe that in order to remain relevant and effective, our organization must be open to new ideas and approaches, especially in the realm of technological support for staff. This is why I consistently encourage innovation and seek out opportunities to improve and adapt.   |         |
|             | Lastly, I recognize the importance of regularly reviewing our ordinances, policies, and procedures. By doing so, I aim to ensure that our organization remains compliant, efficient, and aligned with best practices. I am committed to suggesting improvements wherever necessary and pushing ordinances through the review process in a timely manner to ensure that our organization remains at the forefront of excellence.  |         |

| 9. Leadership and Decision-Making   |  | Rating: |
|---|--|---------|
| a. Leads the organization by example in adhering to its established policies, rules, and procedures, and ensures that subordinates do the same. |  | 4       |
| <ul> <li>b. Acknowledges the efforts of others and gives appropriate credit for their<br/>accomplishments.</li> </ul>                           |  | 3       |
| c. Is effective at building consensus among stakeholders on new or unpopular policies or initiatives.   |  | 4       |
|   | d. Makes logical decisions based on a thorough review of available information and soliciting input from appropriate sources.  |         |
|   | e. Is able to effectively make decisions rapidly in situations where information is limited, and the outcome might be uncertain.   |         |
| Total Rating for this Performance Dimension:  |  |         |
| Comment:  | Leadership is a responsibility I take to heart. I do my best to lead by example, ensuring that I adhere to the organization's established policies, rules, and procedures. I believe that leadership is not just about setting the right example but also ensuring that those under my guidance follow suit.  Decision-making is a critical aspect of my role, and I do my best to make logical decisions based on a thorough review of all available information. I understand the importance of soliciting input from relevant sources to ensure that decisions are well-informed and align with the best interests of our organization and community, as well as following best practices and established benchmarks.  Furthermore, I recognize the importance of building consensus, especially when introducing new or potentially unpopular policies or programs. I consistently strive to engage stakeholders, from one-on-one meetings to community meetings, ensuring that their voices are heard so that ideas can be shared and common ground can be found.  I acknowledge and appreciate the efforts of others, and I recognize that there is room for improvement in giving credit for their accomplishments. Celebrating the achievements of our team is crucial for morale and motivation, and I am committed to enhancing this aspect of my leadership.  Lastly, while I am confident in my decision-making abilities, I understand the challenges of making rapid decisions in situations where information may be limited or outcomes uncertain. |         |

| 10. Individual Characteristics   |    |
|--|----|
| a. Consistently acts with professionalism and courtesy, including prompt     attendance at meetings, returning phone calls/messages, and adhering to     scheduled appointments.                       |    |
| <ul> <li>b. Ensures that all business conducted by the organization is free of conflicts of<br/>interest or practices that might be construed as illegal, unethical, or<br/>unprofessional.</li> </ul> | 5  |
| <ul> <li>Is energetic, cooperative, and willing to spend whatever time is necessary to do a<br/>good job.</li> </ul>   | 3  |
| d. Has the capacity to listen to others and to recognize their interests.  | 3  |
| e. Avoids political positions, partisanship, and unnecessary controversy.  | 3  |
| Total Rating for this Performance Dimension:   | 16 |

#### Comment:

My commitment to upholding the highest standards of ethics and professionalism is unwavering. I ensure that all business conducted by our organization is free from conflicts of interest and any practices that might be construed as illegal, unethical, or unprofessional. This dedication to integrity is a cornerstone of my leadership and is non-negotiable. I am proud of the strides that the Town has made in improving procurement and other processes requiring greater transparency.

I approach my role with energy and cooperation to ensure that I deliver the best results for our organization and community. I believe in the importance of listening to others, recognizing their interests, and ensuring that their voices are heard. This commitment to collaboration is crucial.

Furthermore, I am steadfast in my commitment to avoiding political positions, partisanship, and unnecessary controversy. I believe that my role requires impartiality and a focus on the best interests of our community, and I consistently strive to uphold these principles. The work to be done in the Town is more important than any controversy generated by divisions.

However, I recognize that there is room for improvement in certain areas. While I aim to act with professionalism and courtesy at all times, I acknowledge the need to improve my speed of response in returning phone calls/messages/emails. Ensuring that I am consistently prompt and responsive is crucial for effective communication and collaboration, and I am committed to improving in this area.

#### **Summary:**

| Performance Dimension:                     | Overall Rating: |  |
|--|-----------------|--|
| 1. Professional Skills and Expertise       | 17              |  |
| 2. Council/Commission Relations            | 15              |  |
| 3. Citizen and Public Relations            | 15              |  |
| 4. Policy Execution                        | 18              |  |
| 5. Intergovernmental Relations             | 17              |  |
| 6. Staffing and Management                 | 18              |  |
| 7. Fiscal Management                       | 15              |  |
| 8. Planning and Organizational Development | 16              |  |
| 9. Leadership and Decision-Making          | 18              |  |
| 10. Individual Characteristics             | 15              |  |

Total Score: 164

**Total Average Rating:** 3.28

Date: <u>9-25-2023</u>