

### CITY OF HOPEWELL

Hopewell, Virginia 23860

#### **AGENDA**

CITY COUNCIL

John B. Partin, Jr., Mayor, Ward #3
Rita Joyner, Vice Mayor, Ward #1
Michael B. Harris, Councilor, Ward #2
Ronnie Ellis, Councilor Ward #4
Susan Daye, Councilor, Ward #5
Yolanda Stokes, Councilor, Ward #6
Dominic R. Holloway, Sr., Councilor, Ward #7

Dr. Concetta Manker, City Manager Beverly Burton, InterimCity Attorney Brittani Williams, City Clerk Sade' Allen Deputy City Clerk

(804) 541-2408

www.hopewellva.gov info@hopewellva.gov cityclerk@hopewellva.gov

January 21, 2025

FINANCE MEETING

Open Session - 6:00 PM Closed Session - 7:00 PM

Call to order, roll call, and welcome to visitors

#### SPECIAL MEETING

#### **Special Business**

- SB-1 Finance Committee Report CFO Stacy Jordan, Finance Director
- SB-2 Treasurer's Report Mya Bolling, Treasurer Department
- SB-3 Hopewell Public Schools discussion of Capital Budget Request for FY26 Janel English, Hopewell Schools Finance Director

#### **CLOSED MEETING**

SUGGESTED MOTION: Move to go into a closed meeting pursuant to Va. Code Section § 2.2-3711 (A)(I) to discuss and consider board and commission appointments; the assignment and performance of specific appointees and employees of City Council and discussion, consideration or interviews of prospective candidates for employment, and to the extent such discussion will be aided thereby

#### RECONVENE OPEN MEETING

CERTIFICATION PURSUANT TO VIRGINIA CODE § 2.2-3712 (D): Were only public business matters (l) lawfully exempted from open-meeting requirements and (2) identified in the closed-meeting motion discussed in the closed meeting.

#### **Adjournment**

# Finance Committee Meeting



CITY MANAGER: DR. CONCETTA MANKER

PRESENTED BY: STACEY JORDAN, CFO

# **AGENDA**

- •Minutes from last meeting
- ■FY25 Budget to Actuals 2nd QTR

Citywide

General Fund

Enterprise

Schools

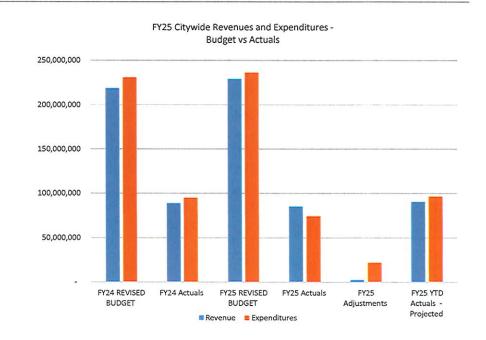
Departmental

- ■2<sup>nd</sup> QTR Vacancies Mid-Year Savings
- 2nd QTR Overtime report by Department
- 2nd QTR Collection report Data Integrators

- Accounts Payable/Debt Service
- ACFR Update FY21
- Reports from COR and Treasurer
- January committee items

## Citywide FY25 Budget to Actuals – 2nd QTR

- City-wide for 2nd QTR are trending \$1.8M higher in revenues for FY25 vs FY24.
- Expenses for 2nd QTR are trending \$1.2M higher for FY25 vs FY24.
- Over all we are trending \$24M less then where we should be for 2nd QTR, the City should be at 50% or \$114.5M.
  - Next pertinent due date for Hopewell is February 15<sup>th</sup> PP.

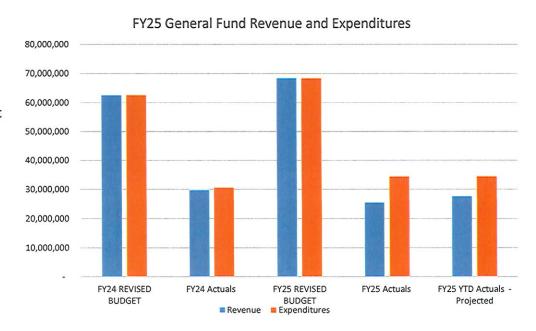


# <u>Citywide FY25 Budget to Actuals – 2nd QTR</u>

REVENUES	FY24 REVISED BUDGET	FY24 Actuals	FY24 % of Budget Rec'd	FY25 REVISED BUDGET	FY25 Actuals	FY25 Adjustments	FY25 YTD Actuals - Projected	FY25 % Rec'd Projected	Comments
REAL ESTATE TAXES	20,979,167	9,399,004	44.8%	21,928,970	6,891,081		9,791,081		Consistent - \$2.9M Adjusted for unposted Corelogic payments
PUBLIC SERVICE CORP TAX	4,100,000	610,141	14.9%	5,100,000	9,854		9,854	0.2%	Decrease due to collections from Vendor delay in sending out bills
PERSONAL PROPERTY TAX	5,636,800	2,410,552	42.8%	7,056,000	1,887,789		1,887,789		Decrease due to collections from Vendor delay in sending out bills
MACH & TOOL TAX	8,783,500	3,319,906	37.8%	9,586,049	3,659,107		3,659,107	38.2%	Consistent
PPTRA STATE REIMBURSEMENT	1,618,030	1,294,424	80.0%	1,618,030	1,294,424		1,294,424	80.0%	Consistent
OTHER TAXES	10,110,000	4,737,385	46.9%	10,840,000	4,837,335		4,837,335	44.6%	Consistent
JSE OF MONEY & PROPERTY	340,000	585,736	172.3%	530,200	419,854		419,854	79.2%	Decrease due to Interest income
CHARGES FOR SERVICES	40,064,435	15,883,534	39.6%	48,653,969	14,093,483	2,480,000	16,573,483	34.1%	Dec Billing
PENALTIES & INTEREST	488,500	472,705	96.8%	586,000	298,208		298,208		As projected with 20% budget increase
PERMITS, FEES AND LICENSES	285,600	281,504	98.6%	470,450	250,090		250,090		As projected with 65% budget increase
FINES & FORFEITURES	860,500	640,730	74.5%	1,280,469	457,027		457,027		Decrease due to decline in fines and collections
GRANTS	221,516	238,091	107.5%	462,964	368,901		368,901		Increase due to SW Grant received
STATE REVENUES	54,730,232	24,330,527	44.5%	61,969,103	29,952,699		29,952,699		Schools & Social Services
FEDERAL REVENUES	20,820,289	12,398,289	59.5%	15,840,835	6,491,891		6,491,891		Decrease due to ARPA in FY24
MISCELLANEOUS REVENUE	17,195,178	408,064	2.4%	6,833,300	1,250,707		1,250,707		Increase due to \$452.5k HWR Misc. Credits
N LIEU OF TAXES	1,591,511	795,756	50.0%	1,591,511	767,921	27,834	795,756		Dec Billing
DEBT SERVICE	1,120,526	560,263	50.0%	947,617	394,848	78,968	473,816		Dec Billing
TRANSFERS IN	29.933.944	10.348.673	34.6%	33,772,615	11,707,846	70,900	11,707,846		Slight increase for transfer to funds
TOTAL REVENUES	218,879,728	88,715,282	40.53%		85,033,064	2,586,802	90,519,866	39.52%	Slight increase for transfer to funds
THE REVENUES	A STATE OF THE PROPERTY OF THE PARTY OF THE	00//15/202		The second secon	03,033,004	Participation of the same of t	EVAL VID		
EXPENDITURES	FY24 REVISED BUDGET	FY24 Actuals	FY24 % of	FY25 REVISED	DOT Advanta	FY25		FY25 % Rec'd	
			Budget Rec'd	BUDGET	FY25 Actuals	Adjustments	Actuals - Projected	Projected	
	29,268,158	13,022,766	Budget Rec'd 44.5%	30,475,119	13,807,490	Adjustments	Actuals -	Projected	2.5% Annual Salary Increase
						Adjustments	Projected	Projected	2.5% Annual Salary Increase
HEALTH BENEFITS	29,268,158	13,022,766	44.5%	30,475,119	13,807,490	Adjustments	Projected 13,807,490	Projected 45.3%	2.5% Annual Salary Increase
HEALTH BENEFITS EMPLOYEE BENEFITS	29,268,158 4,961,744	13,022,766 2,221,079	44.5% 44.8%	30,475,119 5,316,869	13,807,490 2,426,360	Adjustments	13,807,490 2,426,360	45.3% 45.6% 34.0%	2.5% Annual Salary Increase 506010
HEALTH BENEFITS EMPLOYEE BENEFITS RETIREMENT	29,268,158 4,961,744 378,752	13,022,766 2,221,079 130,321	44.5% 44.8% 34.4%	30,475,119 5,316,869 460,150	13,807,490 2,426,360 156,402	Adjustments	13,807,490 2,426,360 156,402 1,909,825	45.3% 45.6% 34.0%	·
HEALTH BENEFITS EMPLOYEE BENEFITS RETIREMENT OTHER PERSONNEL	29,268,158 4,961,744 378,752 4,184,354	13,022,766 2,221,079 130,321 1,768,865	44.5% 44.8% 34.4% 42.3%	30,475,119 5,316,869 460,150 4,321,239	13,807,490 2,426,360 156,402 1,909,825 1,142,572	Adjustments	13,807,490 2,426,360 156,402 1,909,825 1,142,572	45.3% 45.6% 34.0% 44.2% 46.1%	·
HEALTH BENEFITS EMPLOYEE BENEFITS RETIREMENT DITHER PERSONNEL PROFESSIONAL SERVICES	29,268,158 4,961,744 378,752 4,184,354 2,388,137	13,022,766 2,221,079 130,321 1,768,865 1,102,283	44.5% 44.8% 34.4% 42.3% 46.2%	30,475,119 5,316,869 460,150 4,321,239 2,480,970	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856	Adjustments	Projected 13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856	45.3% 45.6% 34.0% 44.2% 46.1% 42.5%	·
HEALTH BENEFITS EMPLOYEE BENEFITS RETIREMENT DITHER PERSONNEL PROFESSIONAL SERVICES WORKERS COMPENSATION	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216	Adjustments	Projected 13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5%	·
HEALTH BENEFITS MPLOYEE BENEFITS RETIREMENT DTHER PERSONNEL PROFESSIONAL SERVICES WORKERS COMPENSATION SERVICE & SUPPLIES	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408	Adjustments	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5% 35.7%	·
HEALTH BENEFITS  MPILOYEE BENEFITS  RETIREMENT  OTHER PERSONNEL  PROFESSIONAL SERVICES  WORKERS COMPENSATION  SERVICE & SUPPLIES  JUTSIDE AGENCIES	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876	Adjustments	Projected  13,807,490  2,426,360  156,402  1,909,825  1,142,572  7,390,856  249,216  14,212,408  2,759,876	45.3% 45.6% 34.0% 46.1% 46.1% 42.5% 48.5% 35.7% 48.1%	·
HEALTH BENEFITS  EMPLOYEE BENEFITS  RETIREMENT  OTHER PERSONNEL  PROFESSIONAL SERVICES  WORKERS COMPENSATION  SERVICE & SUPPLIES  DUTSIDE A GENCIES  NON-DEPARTMENTAL	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049 1,273,888	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959 629,582	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903 1,265,231	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750		Projected  13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750	45.3% 45.6% 34.0% 46.1% 42.5% 48.5% 35.7% 48.1% 49.7%	506010
HEALTH BENEFITS  MPLOYEE BENEFITS  RETIREMENT  DTHER PERSONNEL  PROFESSIONAL SERVICES  WORKERS COMPENSATION  SERVICE & SUPPLIES  DUTSIDE AGENCIES  NON-DEPARTMENTAL  DTHER	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049 1,273,888 69,266,625	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959 629,582 34,087,969	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9% 49.4%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903 1,265,231 72,394,569	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 12,601,930	22,000,000	Projected  13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 34,601,929,53	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5% 48.5% 49.7% 47.8%	·
HEALTH BENEFITS MPLOYEE BENEFITS RETIREMENT DTHER PERSONNEL PROFESSIONAL SERVICES VORKERS COMPENSATION SERVICE & SUPPLIES DUTSIDE AGENCIES ON-DEPARTMENTAL DTHER ZAPITAL	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049 1,273,888 69,266,625 21,445,034	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959 629,582 34,087,969 2,616,102	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9% 49.4% 49.2% 12.2%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903 1,265,231 72,394,569 16,134,852	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 12,601,930 1,174,690		Projected  13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 34,601,929,53 1,174,690	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5% 35.7% 48.1% 49.7% 7.3%	506010
HEALTH BENEFITS MPLOYEE BENEFITS RETIREMENT DTHER PERSONNEL PROFESSIONAL SERVICES WORKERS COMPENSATION SERVICE & SUPPLIES JUTSIDE AGENCIES NON-DEPARTMENTAL DTHER CAPITAL JEBT	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049 1,273,888 69,266,625 21,445,034 7,428,083	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959 629,582 34,087,969 2,616,102 4,367,157	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9% 49.4% 49.2% 58.8%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903 1,265,231 72,394,569 16,134,852 7,418,450	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 12,601,930 1,174,690 4,576,384		13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 34,601,929,53 1,174,690 4,576,384	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5% 35.7% 49.7% 47.8% 7.3% 61.7%	506010
HEALTH BENEFITS  MPLOYEE BENEFITS  RETIREMENT  DTHER PERSONNEL  PROFESSIONAL SERVICES  WORKERS COMPENSATION  SERVICE & SUPPLIES  DUTSIDE AGENCIES  NON-DEPARTMENTAL  DTHER  APITAL  DEBT  SUPPORT OF SCHOOLS	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049 1,273,888 69,266,625 21,445,034 7,428,083 13,580,000	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959 629,582 34,087,969 2,616,102 4,367,157 6,790,000	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9% 41.9% 52.0% 58.8% 50.0%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903 1,265,231 72,394,569 16,134,852 7,418,450	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 12,601,930 1,174,690 4,576,384 6,932,950		Projected  13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 34,601,929.53 1,174,690 4,576,384 6,932,950	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5% 48.5% 49.7% 47.8% 7.3% 61.7% 50.0%	506010
SALARIES & WAGES HEALTH BENEFITS EMPLOYEE BENEFITS RETIREMENT OTHER PERSONNEL PROFESSIONAL SERVICES WORKERS COMPENSATION SERVICE & SUPPLIES OUTSIDE AGENCIES NON-DEPARTMENTAL OTHER CAPITAL DEBT SUPPORT OF SCHOOLS TRANSFERS OUT TOTAL EXPENDITURES	29,268,158 4,961,744 378,752 4,184,354 2,388,137 16,702,037 509,172 38,363,284 5,829,049 1,273,888 69,266,625 21,445,034 7,428,083	13,022,766 2,221,079 130,321 1,768,865 1,102,283 6,853,533 259,140 15,645,863 2,443,959 629,582 34,087,969 2,616,102 4,367,157	44.5% 44.8% 34.4% 42.3% 46.2% 41.0% 50.9% 40.8% 41.9% 49.4% 49.2% 58.8%	30,475,119 5,316,869 460,150 4,321,239 2,480,970 17,390,439 513,869 39,813,614 5,733,903 1,265,231 72,394,569 16,134,852 7,418,450 13,865,900 18,897,715	13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 12,601,930 1,174,690 4,576,384		13,807,490 2,426,360 156,402 1,909,825 1,142,572 7,390,856 249,216 14,212,408 2,759,876 628,750 34,601,929,53 1,174,690 4,576,384	45.3% 45.6% 34.0% 44.2% 46.1% 42.5% 48.5% 35.7% 49.7% 47.8% 7.3% 61.7%	506010

## General Fund FY25 Budget to Actuals – 2nd QTR

- General fund for 2nd QTR is trending \$1.2M lower in Revenues for FY25 vs FY24
- Expenses for FY25 are trending \$3.8M higher than FY24
- Same concept applies for General fund the City should be at roughly 50% or \$34M revenues received.
- The key due dates for the City are Dec, Feb and June.
  - PP Due Date February 15th



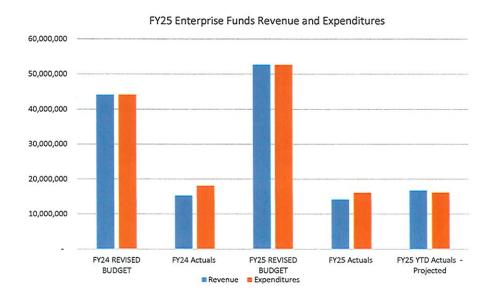
## General Fund FY25 Budget to Actuals – 2nd QTR

	17-40-000/100 (September 1990)	TO MANAGEMENT	FY24 % of	NAMES OF TAXABLE PARTY.			
	FY24 REVISED		Budget	FY25 REVISED		FY25 YTD Actuals	
REVENUES	BUDGET	FY24 Actuals	Rec'd	BUDGET	FY25 Actuals	- Projected	Projected Comment
REAL ESTATE TAXES	20,979,167	9,394,409	44.8%	21,928,970	6,888,972	9,788,972	44.6%\$2.9M Adjusted for Corelogic payments
PUBLIC SERVICE CORP TAX	4,100,000	610,141	14.9%	5,100,000	9,854	9,854	0.2%\$750K Decrease due to collections from Vendor delay in sending out bills
PERSONAL PROPERTY TAX	5,636,800	2,410,552	42.8%	7,056,000	2,375,494	2,375,494	33.7%\$650K Decrease due to collections from Vendor delay in sending out bills
MACH & TOOL TAX	8,783,500	3,319,906	37.8%	9,586,049	3,659,107	3,659,107	38.2% Reclassified \$3.4M posted in July FY24, but earned in June FY23
PPTRA STATE REIMBURSEMENT	1,618,030	1,294,424	80.0%	1,618,030	1,294,424	1,294,424	80.0%
OTHER TAXES	6,560,000	2,834,603	43.2%	7,240,000	2,681,795	2,681,795	37.0%Consistent with FY24 Collections
USE OF MONEY & PROPERTY	65,000	49,469	76.1%	90,000	56,003	56,003	62.2%Consistent with FY24 Collections
CHARGES FOR SERVICES	677,500	581,661	85.9%	847,000	793,973	793,973	93.7%
PENALTIES & INTEREST	487,500	468,548	96.1%	581,000	292,734	292,734	50.4%
PERMITS, FEES AND LICENSES	285,600	281,504	98.6%	470,450	248,773	248,773	52.9%FY25 Budget Increase due to past due collections
FINES & FORFEITURES	860,500	633,637	73.6%	1,280,469	454,420	454,420	35.5% FY25 Budget Increase due to past due collections
GRANTS	396	2,396	605.0%	-	-		
STATE REVENUES	8,194,190	4,399,423	53.7%	9,183,676	4,936,990	4,936,990	53.8%
FEDERAL REVENUES	1,251,000	1,994,329	159.4%	350,000	43,958	43,958	12.6%Decrease due to ARPA in FY25
MISCELLANEOUS REVENUE	749,747	306,979	40.9%	753,892	663,472	663,472	88.0%
IN LIEU OF TAXES	1,257,500	628,750	50.0%	1,257,500	628,750	628,750	50.0%
TRANSFERS IN	1,009,000	504,500	50.0%	1,009,000	504,500	504,500	50.0%
TOTAL REVENUES	62,515,430	29,715,231	47.53%	68,352,036	25,533,218	28,433,218	37.36%
	FY23 REVISED			FY24 REVISED		FY25 YTD Actuals	s FY25% Rec'd
EXPENDITURES	BUDGET	FY24 Actuals	FY23 % Used	BUDGET	FY25 Actuals	- Projected	Projected
SALARIES & WAGES	20,258,699	8,926,094	44.1%	20,687,625	9,513,921	9,513,921	46.0%2.5% Annual Salary Increase
HEALTH BENEFITS	3,554,597	1,601,282	45.0%	3,755,212	1,750,028	1,750,028	46.6%
EMPLOYEE BENEFITS	252,058	91,287	36.2%	305,474	96,010	96,010	31.4%
RETIREMENT	2,885,871	1,212,231	42.0%	2,940,040	1,300,339	1,300,339	44.2%
OTHER PERSONNEL	1,628,553	762,339	46.8%	1,681,129	787,915	787,915	46.9%
PROFESSIONAL SERVICES	3,525,447	2,814,568	79.8%	4,997,481	2,939,870	2,939,870	58.8%Decrease in Audit Fees
WORKERS COMPENSATION	429,097	224,077	52.2%	430,823	211,245	211,245	49.0%
SERVICE & SUPPLIES	4,898,155	2,413,012	49.3%	5,710,469	3,521,962	3,521,962	61.7%
OUTSIDE AGENCIES	5,044,889	2,439,765	48.4%	4,926,032	2,756,807	2,756,807	56.0%
NON-DEPARTMENTAL	17,890	832	4.7%	24,491	•	The State of the S	0.0%
OTHER	82,123	51,749	63.0%	427,072	163,791	163,791	38.4%
CAPITAL	249,711	199,165	79.8%	215,406	127,373	127,373	59.1%
SUPPORT OF SCHOOLS	13,580,000	6,790,000	50.0%	13,710,000	6,932,950	6,932,950	50.6%
TRANSFERS OUT	6,108,345	3,054,173	50.0%	8,540,791	4,270,396	4,270,396	50.0% Increase in transfer to other funds
TOTAL EXPENDITURES	62,515,435	30,580,574	48.9%	68,352,045	34,372,608	34,372,608	50.3%
NET INCOME	(5)	(865,343)	-1.38%	(9)	(8,839,390)	(5,939,390)	-12.93%

## Enterprise Fund FY25 Budget to Actuals – 2nd QTR

Regional Water, Sewer, Solid Waste, and Storm Water

- Enterprise fund for 2nd QTR is trending \$1.5M higher in Revenues for FY25 vs FY24.
- Expense for FY25 are trending \$1.99M less the expense in FY24.
- Same concept applies for Enterprise fund the City should be at roughly 50% or \$26.6M revenues received.



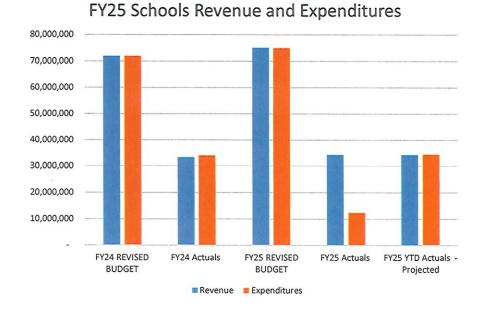
## Enterprise Fund FY25 Budget to Actual – 2nd QTR

#### **ENTERPRISE FUNDS**

	FY24 REVISED			FY25 REVISED		FY25 YTD Actuals -		
REVENUES	BUDGET	FY24 Actuals	FY24 % Rec'd	BUDGET	FY25 Actuals	Projected	FY25 % Rec'd	Comments
JSE OF MONEY & PROPERTY	235,000	378,998	161.3%	300,000	241,958	241,958	80.7%	
CHARGES FOR SERVICES	33,182,403	13,935,922	42.0%	42,367,151	12,677,712	15,157,712	35.8%\$2.48	1 Dec Billing
MISCELLANEOUS REVENUE	15,000	6,076	40.5%	13,450	509,348	509,348	3787.0%\$452.5	k HWR Misc. Credits
GRANTS	=	254,771		-	254,771	254,771		
N LIEU OF TAXES	334,011	167,006	50.0%	334,011	139,171	167,006	50.0%\$27.8	Dec Billing
DEBT SERVICE	1,120,526	560,263	50.0%	947,617	394,848	473,816	50.0%\$78.9	Dec Billing
RANSFERS IN	9,236,599		0.0%	8,672,924	•		0.0%	
OTAL REVENUES	44,123,539	15,303,034	34.68%	52,635,153	14,217,808	16,804,611	31.93%	
	FY24 REVISED			FY25 REVISED		FY25 YTD Actuals -		
EXPENDITURES	BUDGET	FY24 Actuals	FY24 % Rec'd	BUDGET	FY25 Actuals	Projected	FY25 % Rec'd	
ALARIES & WAGES	4,491,662	1,913,131	42.6%	4,731,824	2,093,156	2,093,156	44.2%	
HEALTH BENEFITS	640,213	269,509	42.1%	713,300	305,919	305,919	42.9%	
MPLOYEE BENEFITS	73,682	23,007	31.2%	81,431	16,103	16,103	19.8%	
RETIREMENT	624,982	246,931	39.5%	642,777	288,607	288,607	44.9%	
OTHER PERSONNEL	353,036	160,687	45.5%	364,449	172,948	172,948	47.5%	
PROFESSIONAL SERVICES	8,879,963	3,871,117	43.6%	9,858,384	4,284,381	4,284,381	43.5%	
WORKERS COMPENSATION	50,674	24,869	49.1%	53,697	26,791	26,791	49.9%	
SERVICE & SUPPLIES	11,418,898	9,117,628	79.8%	12,730,659	6,333,509	6,333,509	49.8%Decrea	se in emergency repairs
OUTSIDE AGENCIES	6,000	3,303	55.1%	5,000	1,355	1,355	27.1%	
NON-DEPARTMENTAL	1,257,500	628,750	50.0%	1,257,500	628,750	628,750	50.0%	
OTHER	61,400	17,225	28.1%	61,400	21,535	21,535	35.1%	
CAPITAL	4,440,284	574,313	12.9%	9,973,822	681,407	681,407	6.8%2H25 I	Planned spending
DEBT	2,588,642	1,295,586	50.0%	2,583,988	1,293,097	1,293,097	50.0%	
RANSFERS OUT	9,236,599	-	0.0%	9,576,924	-		0.0%	
TOTAL EXPENDITURES	44,123,535	18,146,058	41.1%	52,635,155	16,147,558	16,147,558	30.7%	
NET INCOME	4	(2,843,023)	-6.44%	(2)	(1,929,750)	657,053	1.25%	

## Schools FY25 Budget to Actual – 2nd QTR

- Schools is trending \$1M more in revenues for FY25 vs FY24
- Expenses are trending \$400K more in FY25 vs FY24
- Same concept applies for Schools the Schools should be at 50% or \$37M revenues received.



## Schools FY25 Budget to Actuals – 2nd QTR

REVENUES	FY24 REVISED BUDGET	FY24 Actuals	FY24 % Rec'd	FY25 REVISED BUDGET	FY25 Actuals	FY25 YTD Actuals - Projected	FY25 % Rec'd	Comments
CHARGES FOR SERVICES	5,023,384	1,259,570	25.1%	5,515,232	404,098	404,098	7.3%	
STATE REVENUES	39,351,282	17,798,181	45.2%	46,085,993	20,547,956	20,547,956	44.6%	
FEDERAL REVENUES	13,980,744	7,434,780	53.2%	9,643,588	6,437,734	6,437,734	66.8%	
TRANSFERS IN	13,580,000	6,790,000	50.0%	13,710,000	6,932,950	6,932,950	50.6%	
TOTAL REVENUES	71,935,410	33,282,531	46.27%	74,954,813	34,322,738	34,322,738	45.79%	
EXPENDITURES	FY24 REVISED BUDGET	FY24 Actuals	FY24 % Rec'd	FY25 REVISED BUDGET	FY25 Actuals	FY25 YTD Actuals - Projected	FY25 % Rec'd	
SERVICE & SUPPLIES	3,072,226	-	0.0%	3,716,420	-		0.0%	
OTHER	68,816,004	33,975,729	49.4%	71,191,213	12,375,816	34,375,816	48.3%\$	22M added for Oct-Dec 2024 School OPEX
CAPITAL	47,180	-	0.0%	47,180	-		0.0%	
TOTAL EXPENDITURES	71,935,410	33,975,729	47.2%	74,954,813	12,375,816	34,375,816	45.86%	
NET INCOME		(693,199)	-0.96%		21,946,922	(53,078)	-0.07%	

## FY25 Department Budget to Actual – 2nd QTR

DEPARTMENT	FY25 APODTED BUDGET	YTD BUDGET AMOUNT-	BUDGET REMAINING	% OF BUDGET YTD	ON TREND	COMMENTS
ACCOUNTING	\$ 2,090,370.37	\$ 985,346.89	\$ 1,105,023.48	47%	TRUE	
ASSESSOR	\$ 502,680.02	\$ 191,820.15	\$ 310,859.87	38%	TRUE	
CIRCUIT COURT	\$ 752,163.31	\$ 303,676.59	\$ 448,486.72	40%	TRUE	
CITY ATTORNEY	\$ 413,930.42	\$ 151,555.00	\$ 262,375.42	37%	TRUE	
CITY CLERK	\$ 179,065.96	\$ 84,680.05	\$ 94,385.91	47%	TRUE	
CITY MANAGER	\$ 1,110,931.19	\$ 856,562.53	\$ 254,368.66	77%	FALSE	RBG Consultants
COMMISSION OF REVENUE	\$ 732,598.72	\$ 310,877.93	\$ 421,720.79	42%	TRUE	
COMMONWEALTH ATTORNEY	\$ 1,065,315.43	\$ 520,636.82	\$ 544,678.61	49%	TRUE	
COUNCIL	\$ 254,860.70	\$ 64,618.52	\$ 190,242.18	25%	TRUE	
COURT SERVICES	\$ 7,000.00	\$ 1,351.12	\$ 5,648.88	19%	TRUE	
CSA	\$ 3,888,429.42	\$ 2,159,932.18	\$ 1,728,497.24	56%	FALSE	Will balance out by year-end
ECONOMIC DEVELOPMENT	\$ 822,043.05	\$ 405,286.80	\$ 416,756.25	49%	TRUE	
FIRE/EMS	\$ 7,298,531.22	\$ 2,390,407.73	\$ 4,908,123.49	33%	TRUE	
GENERAL COURT	\$ 147,472.18	\$ 52,791.28	\$ 94,680.90	36%	TRUE	
GOVERNMENT AFFAIRS	\$ 152,746.04	\$ 51,539.27	\$ 101,206.77	34%	TRUE	
HEALTHY FAMILIES	\$ 482,907.62	\$ 240,756.13	\$ 242,151.49	50%	TRUE	
HRW	\$ 29,482,650.00	\$ 9,859,462.81	\$ 19,623,187.19	33%	TRUE	
HUMAN RESOURCES	\$ 816,865.85	\$ 328,681.58	\$ 488,184.27	40%	TRUE	
INFORMATION TECHNOLOGY	\$ 1,916,235.53	\$ 1,048,361.60	\$ 867,873.93	55%	FALSE	IT Contracts
LAW LIBRARY	\$ 11,550.00	\$ 4,792.35	\$ 6,757.65	41%	TRUE	
MARINA	\$ 100,200.00	\$ 83,108.08	\$ 17,091.92	83%	FALSE	Repairs & Utilities
PLANNING	\$ 1,517,112.57	\$ 737,018.10	\$ 780,094.47	49%	TRUE	
POLICE	\$ 10,948,736.22	\$ 5,244,334.37	\$ 5,704,401.85	48%	TRUE	
PUBLIC WORKS	\$ 12,997,076.96	\$ 4,851,633.13	\$ 8,145,443.83	37%	TRUE	
RECREATION	\$ 2,551,847.12	\$ 1,013,017.18	\$ 1,538,829.94	40%	TRUE	
REFUSE	\$ 3,688,654.13	\$ 1,733,081.62	\$ 1,955,572.51	47%	TRUE	
SEWER	\$ 7,336,553.00	\$ 3,649,388.85	\$ 3,687,164.15	50%	TRUE	
SHERIFF	\$ 2,262,891.39	\$ 982,093.43	\$ 1,280,797.96	43%	TRUE	
SOCIAL SERVICES	\$ 7,195,329.50	\$ 3,247,026.58	\$ 3,948,302.92	45%	TRUE	
STORMWATER	\$ 1,396,114.20	\$ 102,840.20	\$ 1,293,274.00	7%	TRUE	
TREASURER	\$ 725,641.59	\$ 301,392.88	\$ 424,248.71	42%	TRUE	
VICTIM WITNESS	\$ 177,481.00	\$ 82,935.22	\$ 94,545.78	47%	TRUE	
VJCCCA	\$ 177,662.84	\$ 74,098.53	\$ 103,564.31	42%	TRUE	
VOTER REGISTRAR	\$ 423,465.86	\$ 225,575.60	\$ 197,890.26	41%	TRUE	
Grand Total	\$ 103,627,113.41	\$ 42,340,681.10	\$ 61,286,432.31	41%	TRUE	STATE OF THE PERSON NAMED IN THE PERSON NAMED

## Vacancies Mid-Year Salary Savings

City of Hopewell 2nd QTR Salary Savings as of 12.31.24

Department	FY2	25 Revised Budget	Expected (13 Pays)	Actuals As Of 12/31/24		Estimated Savings Thru 12/31/24	Comments
Assessor	\$	197,149.00	\$ 98,574.50	\$ 67,182.41	\$	31,392.09	New City Assessor started in January
Circuit Court	\$	439,351.00	\$ 219,675.50	\$ 214,617.92	\$	5,057.58	Courts
City Attorney	\$	268,319.00	\$ 134,159.50	\$ 41,060.41	\$	93,099.09	New Position added in November (funded 1/2 year)
City Manager	\$	425,499.00	\$ 212,749.50	\$ 213,559.29	\$	(809.79)	Budget Transfer needed - negative due to fringe benefits
Clerk	\$	122,459.00	\$ 61,229.50	\$ 56,680.23	\$	4,549.27	Can be used toward capital as needed
Commissioner of the Revenue	\$	394,018.00	\$ 197,009.00	\$ 195,161.77	\$	1,847.23	Constitutional Officer/ Comp Board Cost Sharing
Commonwealth Attorney	\$	770,392.00	\$ 385,196.00	\$ 378,068.37	\$	7,127.63	Constitutional Officer/ Comp Board Cost Sharing
Council	\$	85,000.00	\$ 42,500.00	\$ 42,500.12	\$	(0.12)	Budget Transfer needed - negative due to fringe benefits
CSA	\$	97,925.00	\$ 48,962.50	\$ 35,486.20	\$	13,476.30	State funded
Economic Development	\$	203,769.00	\$ 101,884.50	\$ 60,533.05	\$	41,351.45	New Position added in November (funded 1/2 year)
Finance	\$	1,067,046.00	\$ 533,523.00	\$ 433,390.80	\$	100,132.20	Vacant Budget Manager Position starting January
Fire	\$	3,050,803.00	\$ 1,525,401.50	\$ 1,329,028.18	\$	196,373.32	Used for additional OT not budgeted
Fire EMS	\$	392,936.00	\$ 196,468.00	\$ 131,306.82	\$	65,161.18	Used for additional OT not budgeted
General District Court	\$	40,214.00	\$ 20,107.00	\$ 19,642.93	\$	464.07	Courts
Government Affairs	\$	75,000.00	\$ 37,500.00	\$ 38,050.58	\$	(550.58)	Budget Transfer needed - negative due to fringe benefits
Healthy Families	\$	598,321.00	\$ 299,160.50	\$ 283,769.35	\$	15,391.15	State funded
HRW	\$	3,440,687.00	\$ 1,720,343.50	\$ 1,427,219.28	\$	293,124.22	Enterprise fund to be used toward capital/repairs/maint. If needed
Human Resources	\$	336,266.00	\$ 168,133.00	\$ 162,233.71	\$	5,899.29	Can be used toward capital as needed
Information Technology	\$	677,082.00	\$ 338,541.00	\$ 300,476.19	\$	38,064.81	2nd ERP Admin vacancy - New position (funded 1/2 year)
Planning	\$	758,162.00	\$ 379,081.00	\$ 380,417.45	\$	(1,336.45)	Budget Transfer needed - negative due to fringe benefits
Police	\$	5,045,308.00	\$ 2,522,654.00	\$ 2,383,511.68	\$	139,142.32	Used for additional OT not budgeted
Public Works	\$	2,489,356.00	\$ 1,244,678.00	\$ 1,090,078.00	\$	154,600.00	Can be used toward capital as needed
Recreation	\$	895,751.00	\$ 447,875.50	\$ 409,755.03	\$	38,120.47	Can be used toward capital as needed
Refuse	\$	117,573.00	\$ 58,786.50	\$ 57,289.20	\$	1,497.30	Enterprise fund to be used toward capital/repairs/maint. If needed
Sewer	\$	303,725.00	\$ 151,862.50	\$ 152,550.15	\$	(687.65)	Budget Transfer needed - negative due to fringe benefits
Sheriff	\$	865,869.00	\$ 432,934.50	\$ 373,772.96	\$	59,161.54	Constitutional Officer/ Comp Board Cost Sharing
Social Services	\$	3,079,914.00	\$ 1,539,957.00	\$ 1,336,671.35	\$	203,285.65	State funded
Stormwater	\$	331,923.00	\$ 165,961.50	\$ 120,987.97	\$	44,973.53	Enterprise fund to be used toward capital/repairs/maint. If needed
Treasurer	\$	399,761.00	\$ 199,880.50	\$ 176,639.63	\$	23,240.87	Constitutional Officer/ Comp Board Cost Sharing
Victim Witness	\$	46,592.00	\$ 23,296.00	\$ 23,945.47	\$	(649.47)	Budget Transfer needed - negative due to fringe benefits
VJCCA	\$	105,284.00	\$ 52,642.00	\$ 49,643.67	\$	2,998.33	Grant
Voter Registrar	\$	145,237.00	\$ 72,618.50	\$ 71,484.88	\$	1,133.62	Constitutional Officer/ Comp Board Cost Sharing
Grand Total	S	27,266,691.00	\$ 13,633,345.50	\$ 12,056,715.05	S	1,576,630.45	

#### Notes:

<sup>1.</sup> Total that can be used to fund General fund Capital projects for 2nd QTR \$203,169.03. - Yellow highlighted

<sup>2.</sup> Enterprise funding totaling \$339,595.05 can be used towards capital, emergency repairs, etc. within their departments. - Green highlighted

# FY25 Overtime by Department – 2nd QTR

DEPARTMENT	FY	25 BUDGET	YT	D ACTUALS	RE	MAINING BALANCE	% OF BUDGET	ON TREND	COMMENTS
Finance	\$	4,000.00	\$	107.11	\$	3,892.89	3%	TRUE	
Fire	\$	385,000.00	\$	220,459.95	\$	164,540.05	57%	FALSE	VACANCIES
HRW	\$	348,000.00	\$	131,243.68	\$	216,756.32	38%	TRUE	
Information Technology	\$	15,000.00	\$	759.50	\$	14,240.50	5%	TRUE	
Police	\$	377,500.00	\$	190,879.78	\$	186,620.22	51%	FALSE	VACANCIES
Public Works	\$	119,400.00	\$	23,090.06	\$	96,309.94	19%	TRUE	
Recreation	\$	8,500.00	\$	2,726.82	\$	5,773.18	32%	TRUE	
Sewer Operations	\$	55,000.00	\$	28,462.54	\$	26,537.46	52%	FALSE	INCLEMENT WEATHER
Sheriff	\$	56,000.00	\$	25,028.97	\$	30,971.03	45%	TRUE	
Social Services	\$	21,240.00	\$	15,427.86	\$	5,812.14	73%	FALSE	VACANCIES
Stormwater	\$	-	\$	2,083.58	\$	(2,083.58)	NULL	FALSE	NO BUDGET ESTABLISHED
Treasurer	\$	2,000.00	\$	2,420.12	\$	(420.12)	121%	FALSE	VACANCIES/TEMPS
Voter Registration	\$	5,000.00	\$	6,992.53	\$	(1,992.53)	140%	FALSE	ELECTION WORKERS
Grand Total	\$	1,396,640.00	\$	649,682.50	\$	746,957.50	47%	TRUE	

## FY25 Data Integrators Collections – 2nd QTR

CITY OF HOPEWELL.

Data Integrators Collections
As of 12.31.2024

Utility Water/Sewer Collection Rate September									
Account Designation		Billed		Collected	Percentage				
Storm Water	\$	64,033.05	\$	66,648.99	104%				
Solid Waste	\$	269,741.55	\$	245,109.06	91%				
Waste Water	\$	241,087.51	\$	219,700.28	91%				
Total MTD	\$	574,862.11	\$	531,458.33	92%				

Utility Water/Sewer Collection Rate October													
Account Designation	Billed Collected Percent								ount Designation Billed Colle				Percentage
Storm Water	\$	65,635.64	\$	67,194.35	102%								
Solid Waste	\$	277,233.87	\$	266,311.97	96%								
Waste Water	\$	242,349.45	\$	229,692.59	95%								
Total YTD	\$	585.218.96	Ś	563.198.91	96%								

Utility Water/Sewer Collection Rate November									
Account Designation		Billed		Collected	Percentage				
Storm Water	\$	65,032.84	\$	56,726.80	87%				
Solid Waste	\$	268,183.56	\$	236,457.05	88%				
Waste Water	\$	237,880.89	\$	207,381.75	87%				
Total YTD	\$	571,097.29	\$	500,565.60	88%				

\*\*\* Percentages in excess of 100 are due to Accounts billed in previous months but paid in current month\*\*\*

Utility Water/Sewer Collection Rate December									
Account Designation		Billed		Collected	Percentage				
Storm Water	\$	62,004.33	\$	58,899.39	95%				
Solid Waste	\$	265,140.80	\$	250,210.83	94%				
Waste Water	\$	212,605.52	\$	198,989.14	94%				
Total MTD	\$	539,750.65	\$	508,099.36	94%				

# FY25 Accounts Payable/Debt Service – 2nd QTR

#### **Accounts Payable 2nd QTR**

Invoices Recei	ved
# of invoices processed	1854
\$ amount processed	\$ 7,852,760.25

#### **Debt Service Payments 2nd QTR**

Description	FY25 Budget	YTD Actuals	Remaining Budget	% of Budget YTD
BOND ADMIN FEES	\$14,250	\$6,816	\$7,434	48%
INTEREST PAYMENT- INTEREST	\$2,345,434	\$776,143	\$1,462,531	33%
PRINCIPAL PAYMENT - DEBT	\$5,058,766	\$2,557,870	\$3,107,037	51%
Totals	\$7,418,450	\$3,335,663	\$4,070,320	45%

# **ACFRs Update**

#### FY21:

- Files have been uploaded to RFC for FY21.
- RFC will provide a updated planning letter to the City for outstanding items this week.

#### FY22-24:

Once FY21 is complete RFC to move right into FY22.

#### FY25

- Finance has been creating ACFR schedules in Tyler ACFR builder.
- Received account mapping from RFC to complete in ACFR builder.
- Training on ACFR builder with Tyler set for February 17<sup>th</sup>.
- On-time monthly/qrtly reconciliations.

## February Items

- 1. 4<sup>th</sup> Supplement Attorney Review
- 2. Rate Study to include Industry rates
- 3. January financials



# Debt and Rating Overview

Davenport & Company LLC



City of Hopewell, VA

January 21, 2025

# **Tax-Supported Bonds Outstanding**



Date / Issue		Original Par Amount	tanding as of ne 30, 2024	Interest Rate(s)	Put Date	Final Maturity
General Obligations Bonds						
General Obligation Refunding Bonds, Series 2015B**	\$	16,710,000	\$ 14,980,000	3.460%	July 15, 2030	July 15, 2034
General Obligation Bonds, Series 2015A		2,500,000	1,096,073	2.275%	N/A	January 15, 2030
General Obligation Refunding Bond, Series 2013A		2,265,000	1,670,000	2.100%	N/A	July 15, 2028
Taxable General Obligation Refunding Bond, Series 2013B		895,000	605,000	3.630%	N/A	July 15, 2028
General Obligation Bond, Series 2013C		7,700,000	6,050,000	3.040%	July 15, 2028	July 15, 2038
General Obligation Public Improvement and Refunding Bonds, Series 2011		5,080,000	2,295,000	2.000% - 5.000%	N/A	May 1, 2036
Series 2011 QSCB		5,000,000	1,250,000	0.000%	N/A	June 1, 2027
Series 2010 QSCB		7,635,000	 1,640,000	0.000%	N/A	June 1, 2027
Series 2009 QZAB		2,800,000	186,667	1.830%	N/A	December 15, 2024
Taxable General Obligation Public Improvement Refunding Bonds, Series 2008B		4,480,000	2,810,000	4.250% - 6.375%	N/A	July 15, 2034
2 Series 2005D VPSA		858,896	107,171	4.600% - 5.100%	N/A	July 15, 2025
3 Tota	1 \$	55,923,896	\$ 32,689,911			
** Make-Whole Call						

<sup>\*\*</sup> Make-Whole Call



## Purpose of Issuance



2015B Bonds

Refunded 2008A

2009A

2015A Bonds

Acquisition and initial installation of a new public safety communication systems in an existing public safety building

2013A Bonds

Refunded 2008A

2009A

2013B Bonds

Refunded 2008B

2013 Bonds

Public safety building

2011 Bonds

Renovations to Hopewell High School

Refunded 2002A

1999

2011 QSCB minimum and management and an action and action action and action action and action a

Capital improvements to Hopewell High School

2010 QSCB Commence of the Comm

Capital improvements to Hopewell High School

2009 QZAB

Improvements to the City's school system, including energy efficiency renovations to Hopewell High School

2008B Bonds

Refunded 2004B

2005D VPSA Bonds

Capital projects for school purposes

Some maturities in this series are currently outstanding

All maturities in this series have been refunded



## Purpose of Issuance



#### 2009A Bonds

Construction of a new Human Services Building and improvements to the City's high school

#### 2009B Bonds

Refunded

1998

1999 2002A

#### 2008A Bonds

Refunded 2004A

#### 2004B Bonds

Finance the acquisition, construction, reconstruction, renovation and equipping of various public improvements within and around the downtown area of the City, which may include without limitation, a new main library for the Appomattox Regional Library System, and streetscape improvements.

#### 2004A Bonds

Finance the acquisition, construction, reconstruction, renovation and equipping of various public improvements within and around the downtown area of the City, which may include without limitation, apartment building redevelopment, and the adaptive reuse of the Mallonee Building.

#### 2002A Bonds

Finance the costs of environmental remediation and demolition of an industrial site

#### 2001B VPSA Bonds

Capital projects for school purposes

#### 2001 Literary Loan

Patrick Copeland Elementary

#### 1999 Bonds

Various capital improvements for public safety as well as the acquisition of certain computer and related equipment

#### 1998 Bonds

Refunded 1992 Bonds

#### 1992 Bonds

Various public improvements

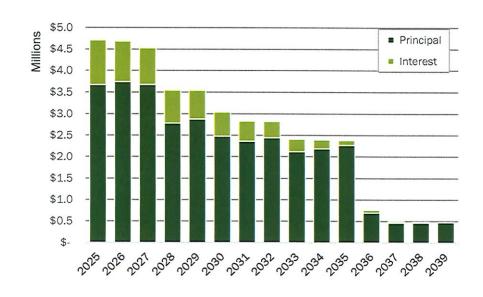
Some maturities in this series are currently outstanding

All maturities in this series have been refunded



# Tax-Supported Debt Service





FY	Principal	Interest	Total
Total	\$32,689,911	\$ 6,416,554	\$39,106,465
06/30/25	3,668,765	 1,040,445	4,709,210
06/30/26	3,737,455	947,439	4,684,893
06/30/27	3,672,169	853,986	4,526,154
06/30/28	2,784,609	758,968	3,543,577
06/30/29	2,878,809	660,748	3,539,557
06/30/30	2,478,104	564,883	3,042,987
06/30/31	2,360,000	471,566	2,831,566
06/30/32	2,445,000	379,166	2,824,166
06/30/33	2,120,000	290,473	2,410,473
06/30/34	2,190,000	205,784	2,395,784
06/30/35	2,270,000	118,067	2,388,067
06/30/36	690,000	60,810	750,810
06/30/37	455,000	35,492	490,492
06/30/38	465,000	21,508	486,508
06/30/39	475,000	7,220	482,220

- Current Payout Ratio: 86.68%
- The City has reduced its tax-supported debt by approximately \$30.5 million since 2015.



# Tax-Supported Debt Service



	Existing City G.O. Debt Service Existing Schools G.O. Debt Service Existing Tax-Support					ax-Supported De	bt Service		
FY	Principal	Interest	Total	Principal	Interest	Total	Principal	Interest	Total
Total	\$ 23,844,899	\$ 4,991,649	\$ 28,836,548	\$ 8,845,012	\$ 1,424,905	\$10,269,917	\$ 32,689,911	\$ 6,416,554	\$39,106,465
06/30/25	2,036,055	813,982	2,850,037	1,632,710	226,464	1,859,174	3,668,765	1,040,445	4,709,210
06/30/26	2,270,992	741,083	3.012,075	1,466,463	206,356	1,672,819	3,737,455	947,439	4,684,893
06/30/27	2,241,018	665,458	2,906,477	1,431,150	188,527	1,619,678	3,672,169	853,986	4,526,154
06/30/28	2,307,260	589,112	2,896,372	477,349	169,856	647,205	2,784,609	758,968	3,543,577
06/30/29	2,382,472	510,105	2,892,577	496,337	150,643	646,980	2,878,809	660,748	3,539,557
06/30/30	1,962,778	434,264	2,397,042	515,326	130,620	645,945	2,478,104	564,883	3,042,987
06/30/31	1,825,686	361,782	2,187,468	534,314	109,785	644,099	2,360,000	471,566	2,831,566
06/30/32	1,894,450	291,066	2,185,516	550,550	88,100	638,650	2,445,000	379,166	2,824,166
06/30/33	1,637,594	223,063	1,860,657	482,406	67,410	549,816	2,120,000	290,473	2,410,473
06/30/34	1,694,729	157,975	1,852,704	495,271	47,809	543,080	2,190,000	205,784	2,395,784
06/30/35	1,751,864	90,369	1,842,232	518,136	27,698	545,834	2,270,000	118,067	2,388,067
06/30/36	445,000	49,172	494,172	245,000	11,638	256,638	690,000	60,810	750,810
06/30/37	455,000	35,492	490,492	-	-	-	455,000	35,492	490,492
06/30/38	465,000	21,508	486,508	-		-	465,000	21,508	486,508
06/30/39	475,000	7,220	482,220	-	-	-	475,000	7,220	482,220

# General Obligation Credit Rating History



	N	loody's	S8	λP		Fitch			
Year	Rating	Comment	Rating	Comment	Rating	Comment			
1989	A1	Affirmed							
1992	A1	Affirmed							
1995	А	Refined							
1998	A2	Refined	А	Initial	A+	Inițial			
1999	A2	Affirmed	А	Affirmed					
2004	A2	Affirmed	А	Affirmed	A+	Affirmed			
2008	A2	Affirmed	A+	Upgrade	A+	Affirmed			
2009	A2	Affirmed	A+	Affirmed	A+	Affirmed			
2010	Aa3	Change of Scale	A+	Affirmed	A+	Affirmed			
2011	Aa3	Affirmed	A+	Affirmed	AA-	Upgrade			
2013					AA-	Affirmed			
2014			AA	Upgrade					
2015					AA-	Affirmed			
2017	Withdrawn	Withdrawn			AA-	Negative Watch			
2018			Withdrawn	Withdrawn	Withdrawn	Withdrawn			

# **Utility Bonds Outstanding**



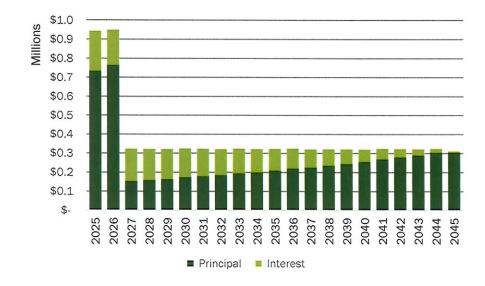
		Original		tanding as of	Interest	Final
	Date / Issue	Par Amount	Jul	ne 30, 2024	Rate(s)	Maturity
1	Regional Wastewater Bonds					
2	Series 2015D VPFP-Regional Wastewater	\$ 5,445,000	\$	1,205,000	0.957% - 3.374%	October 1, 2025
3	Series 2014 VPFP-Regional Wastewater	5,675,000		4,550,000	2.125% - 4.125%	October 1, 2044
4	Total	\$ 11,120,000	\$	5,755,000		
5	Sewer System Bonds					
6	Series 2011A City Sewer System	\$ 18,210,000	\$	16,670,000	2.000% - 5.000%	July 15, 2042
7	Series 2010 City Sewer System	4,160,000		3,145,000	2.000% - 5.125%	July 15, 2041
8	Total	\$ 22,370,000	\$	19,815,000		

# Regional Wastewater Debt Service



Fristing	Regiona	I Wastewater	Deht Se	rvice
LAISTIILE	I C E I U I I G	I Waste wate	Dent 3	

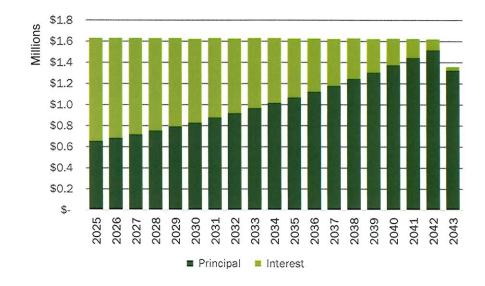
	NATIONAL DESIGNATION OF THE PARTY OF THE PAR	Existing Regi	Ona	ii wastewater	Del	ot Service		
FY		Principal		Interest		Total		
Total	\$	5,755,000	\$	2,243,788	\$	7,998,788		
06/30/25		735,000		208,617		943,617		
06/30/26		765,000		183,662		948,662		
06/30/27		155,000		167,591		322,591		
06/30/28		160,000		161,713		321,713		
06/30/29		165,000		155,653		320,653		
06/30/30		175,000		149,328		324,328		
06/30/31		180,000		142,588		322,588		
06/30/32	-	185,000		135,516		320,516		
06/30/33	-	195,000		128,153		323,153		
06/30/34		200,000		120,500		320,500		
06/30/35		210,000		112,556		322,556		
06/30/36		220,000		103,950		323,950		
06/30/37		225,000		94,772		319,772		
06/30/38		235,000		85,284		320,284		
06/30/39		245,000		75,384		320,384		
06/30/40		255,000		65,072		320,072		
06/30/41	***************************************	270,000		54,244		324,244		
06/30/42		280,000		42,900		322,900		
06/30/43		290,000		31,144		321,144		
06/30/44		305,000		18,872		323,872		
06/30/45		305,000		6,291		311,291		
	-		-					



# Sewer System Debt Service



	Existing S	Sewer System Deb	ot Service
FY	Principal	Interest	Total
Total	\$ 19,815,000	\$10,792,531	\$30,607,531
06/30/25	655,000	972,291	1,627,291
06/30/26	685,000	942,519	1,627,519
06/30/27	720,000	907,919	1,627,919
06/30/28	755,000	871,044	1,626,044
06/30/29	795,000	832,294	1,627,294
06/30/30	830,000	791,669	1,621,669
06/30/31	880,000	748,919	1,628,919
06/30/32	920,000	703,919	1,623,919
06/30/33	970,000	656,669	1,626,669
06/30/34	1,020,000	606,919	1,626,919
06/30/35	1,070,000	554,556	1,624,556
06/30/36	1,125,000	499,450	1,624,450
06/30/37	1,180,000	441,581	1,621,581
06/30/38	1,245,000	380,700	1,625,700
06/30/39	1,305,000	316,681	1,621,681
06/30/40	1,375,000	249,397	1,624,397
06/30/41	1,445,000	178,597	1,623,597
06/30/42	1,515,000	104,284	1,619,284
06/30/43	1,325,000	33,125	1,358,125



# Sewer System Credit Rating History



	Mo	oody's	5	S&P	Fitch			
Year	Rating	Comment	Rating	Comment	Rating	Comment		
2009	MIG 1	Initial	SP-1+	Initial	F1+	Initial		
2010	A1	Initial	A+	Initial	AA-	Initial		
2011	A1	Affirmed	AA-	Upgrade	AA-	Affirmed		
2013					AA-	Affirmed		
2015	A2	Downgrade	A+	Downgrade				
2017	Withdrawn	Withdrawn	Withdrawn	Withdrawn	A÷	Downgrade/ Negative Watch		
2018					Withdrawn	Withdrawn		



# Moody's Rating Methodology Discussion



## Rating Agency Commentary – Moody's (5/2/2017)





#### REDIT OPINION

2 May 2017

Update

Rate this Research >>>

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#### Hopewell (City of), VA

Update - Moody's Confirms Aa3 Underlying and Aa2 Enhanced on Hopewell, VA GO's

#### **Summary Rating Rationale**

Moody's investors Service has confirmed the Aa3 underlying rating on the City of Hopewell, VAs 557.9 million in outstanding GO debt, as well as the enhanced Aa2 rating with a stable outlook on the city's Series 2009 A & B B bonds. The city's GO rating was placed under review on February 24, 2017 due to the lack of sufficient financial information for fiscal 2015. The confirmation of the ratings is driven by the receipt of preliminary unaudited fiscal 2015 results. This action concludes the review.

The underlying Aa3 rating reflects the city's moderately sized tax base with average wealth and income levels, balanced operations, and adequate reserve levels.

The Aa2 enhanced rating reflects The Virginia Localities Intercept Program, authorized by Section 15.2-2659 of the Code of Virginia, which directs the <u>Commonwealth rif</u> Virginia's (Aaa stable) comptroller to cure any general obligation payment delinquency by appropriating all necessary future payments of state aid due the locality. Although the intercept takes effect after a default has occurred, Moody's believes that the program's sound mechanics and the ample liquidity of the commonwealth significantly increase the likelihood of recovery should a scheduled debt service payment be missed. Credit considerations include availability of funds, timing of state aid payments, state aid trend, strength of notification requirement, and timing between notification and intercept. The city's current state aid allocation is above 1.5 times annual debt service payments due on all general obligation debt. Also, the city will pay its debt service by a paying agent, who will promptly notify the commonwealth if there is a default.

#### **Credit Strengths**

- » Moderately sized tax base
- » Average wealth levels

#### Credit Challenges

- » Highly concentrated tax base
- » Decreased levels of financial reserves
- » Delayed reporting of audited financial information

#### Rating Overview

- Credit Strengths:
  - Moderately sized tax base
  - Average wealth levels
- Credit Challenges:
  - Highly concentrated tax base
  - Decreased levels of financial reserves
  - Delayed reporting of audited information
- Factors that Could Lead to an Upgrade:
  - Tax base expansion and diversification
  - Significant improvement of cash and fund balance levels
- Factors that Could Lead to a Downgrade:
  - Further tax base deterioration
  - Diminishing financial reserves and position
  - Additional debt issuance that increases debt burden and debt service costs

Sources: Moody's MFRA, City of Hopewell 2017 Credit Opinion



# Moody's US Cities and Counties Methodology



Moody's Investor Services adopted their new methodology on November 2, 2022 with the following changes:

#### 1) Key Scorecard Changes

- Update to scorecard inputs/ratios, particularly for Economy and Debt/Leverage.
- Changes in factor weightings (as shown on the following page).
- Calculations include all Funds Total Governmental and Business-Type.

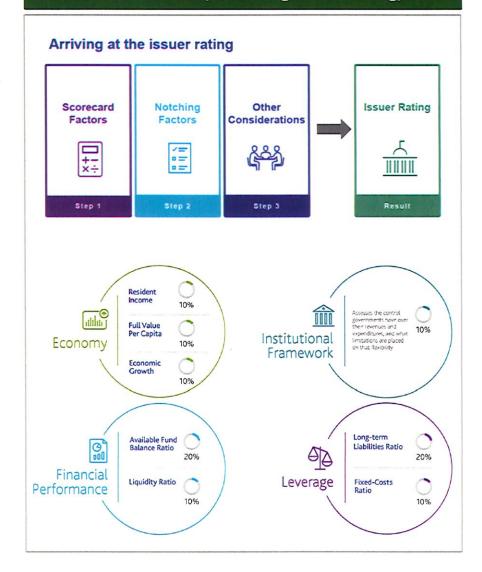
#### 2) Notching Factors

- Notching factors reduced from 16 to 5 as follows:
  - Additional strength in local resources (management/governance).
  - · Limited scale of operations (size of local government).
  - Financial disclosures (financial statements not in conformity with GASB).
  - · Potential cost shift to or from the State.
  - Potential for significant increase in leverage (material exposure to pension asset risk, increase in unfunded liabilities, or heavily depreciated capital assets).

#### 3) Other Considerations

 While the defined notching factors have been reduced, a new category for other considerations will allow for any other factor deemed appropriate by the rating analysts and committee to be considered in the rating outcome.

#### Adopted Moody's Rating Methodology





## Moody's Issuer Rating Scorecard



Issuer Rating Scorecard	
1. Economy	
Resident Income	10%
Full Value Per Capita	10%
Economic Growth	10%
Subtotal	30%
2. Financial Performance (All Funds) (2)	
Available Fund Balance Ratio	20%
Liquidity Ratio	10%
Subtotal	30%
3. Institutional Framework	4.44
Institutional Framework	10%
Subtotal	10%
4. Leverage (All Funds) (2)	
Long-Term Liabilities Ratio	20%
Fixed-Costs Ratio	10%
Subtotal	30%
Grand Total	100%

<sup>(1)</sup> If an Issuer is located within a Metropolitan Statistical Area ("MSA"), the MSA data is utilized. Otherwise, State Rural Average is used for RPP and County GDP is used for Economic Growth.

#### Resident Income

 Measures the ratio of an issuer's Median Household Income adjusted for Regional Price Parity ("RPP") (1) to account for costs of living differences, divided by the US Median Household Income.

#### Economic Growth

 Measures the difference between the five-year compound annual growth rate in real gross domestic product of an Issuer's local economy (1) compared to the U.S.

#### Available Fund Balance Ratio

 Measures the ratio of the available fund balance for governmental funds plus net current assets for business-type activities and internal service funds, divided by total revenues.

#### Liquidity Ratio (2)

 Measures the ratio of total liquidity (unrestricted cash), divided by total revenues.

#### ■ Long-Term Liabilities Ratio (2)

 Measures the ratio of the issuer's total long-term liabilities, divided by total revenues.

#### Fixed-Costs Ratio (2)

 Measures the ratio of adjusted fixed costs to total revenues. The adjusted fixed cost is the sum of an issuer's implied debt service, its pension tread water indicator, its OPEB contributions and its implied carrying costs for other long-term liabilities. These metrics are calculated by Moody's.

Source: Moody



<sup>(2)</sup> Calculated using Governmental, Business Type and Internal Service Funds.

# Moody's Scorecard Results



## Based on City of Hopewell, VA 2020 ACFR

City of Hopewell, VA		V C (	Ctron	ig (Aa)	Mader	ate (A)	Week	(Baa)	Poor	(Ba)			Weighted
Numerical Score Data As Of	Input	Very Strong (Aaa) 0.50 1.49	1.50	4 49	4.50	7 49	7 50	10.49	10.50	13.49	Score	Weight	Score
Economy (30%)													
2 Resident Income 2023	63.3%	> 120.0%	120 0% >	> 100.0%	100.0% >	> 80.0%	80.0% >	> 65.0%	65.0% >	> 50.0%	10.85	10%	1.08
B Full Value Per Capita 2020	93,343	> \$180,000	\$180,000 >	> \$100,000	\$100,000 >	> \$60,000	\$60,000 >	> \$40,000	\$40,000 >	> \$25,000	5.00	10%	0.50
4 Economic Growth 2023	-0.5%	> 0.0%	0.0% >	> -1.0%	-1 0% >	> -2.5%	-2.5% >	> -4.5%	-4.5% >	> -7.0%	2.98	10%	0.30
5 Financial Performance (30%)													
6 Available Fund Balance Ratio (%) 2020	54.1%	> 35.0%	35.0% >	> 25.0%	25 0% >	> 15.0%	15.0% >	> 5.0%	5.0% >	> 0.0%	0.50	20%	0.10
7 Liquidity Ratio (%) 2020	41.9%	> 40.0%	40.0% >	> 30.0%	30.0% >	> 20.0%	20.0% >	> 12.5%	12.5% >	> 5.0%	1.40	10%	0.14
8 Institutional Framework (10%)													Name of the last of the last
9 Institutional Framework	Aa	Very strong legal ability to match resources with spending	Strong legal ability to match resources with spending		Moderate legal ability to match resources with spending		Limited legal ability to match resources with spending		Poor legal ability to match resources with spending		3.00	10%	0.30
.0 Leverage (30%)	- in standard to				***************************************		-						
1 Long-Term Liability Ratio (%) 2020	176.7%	< 100.0%	100 0% <	< 200.0%	200.0% <	< 350 0%	350.0% <	< 500.0%	500.0% <	< 700.0%	3.80	20%	0.76
2 Fixed Costs Ratio (%) 2020	8.3%	< 10.0%	10.0% <	< 15.0%	15.0% <	< 20.0%	20 0% <	< 25.0%	25.0% <	< 35 0%	1.33	10%	0.13
3													
4 Total Score		Section of the sectio											3.31
5 Unadjusted Rating			A CONTRACTOR OF THE PERSON OF										Aa2

#### Notching Factors:

- Additional Strength in Local Resources: No
- Limited Scale of Operations: No
- Financial Disclosures: No
- Potential Cost Shift to or from the State: No
- Potential for Significant Change in Leverage: No

January 21. 2025

#### Moody's Rating Scorecard: Indicative Rating

н	LO	Rating		
0.50	1.50	Aaa		
1.50	2.50	Aa1		
2.50	3.50	Aa2		
3.50	4.50	Aa3		
4.50	5.50	A1		
5.50	6.50	A2		
6.50	7.50	A3		
6.50	7.50	A3		

Source: City of Hopewell, VA 2020 ACFR

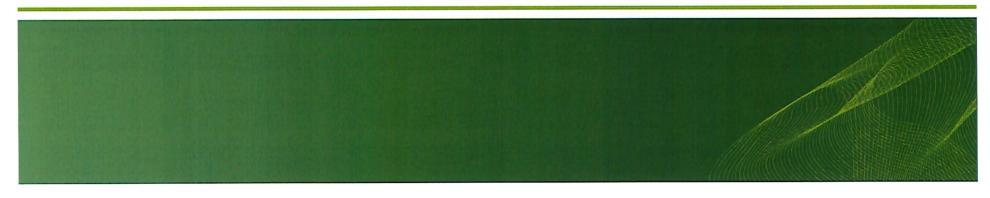
# Moody's Scorecard Peer Comparison



## Peer Data as of FY2022

Ranges	for	Categories
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							Manges for dategories			
	% of total	City of Hopewell (2020 ACFR)	Chesterfield County	City of Richmond	City of Colonial Heights	City of Petersburg	Aaa	Aa	A & Below	
Economy (30%)										
Resident Income (%)	10%	63%	131%	81%	98%	64%	120-200%	100-120%	<100%	(Higher is better)
Full Value Per Capita	10%	93,344	162,761	134,231	107,487	71,358	180,000 400,000	100,000- 180,000	<100,000	(Higher is better)
Economic Growth (%)	10%	-0.5%	-0.1%	-0.1%	-0.1%	-0.1%	0.00- 2.00%	(1.00)-	<(1.00)%	(Higher is better)
Financial Performance (30%)										
Avail. Fund Balance Ratio (%)	20%	54.1%	93.8%	37.6%	32.4%	39.9%	35-50%	25-35%	<25%	(Higher is better)
Liquidity Ratio (%)	10%	41.9%	141.0%	52.8%	34.2%	60.0%	40-60%	30-40%	<30%	(Higher is better)
Institutional Framework (10%	5)									
Institutional Framework	10%	Aa	Aa	Aa	Aa	Aa				(Aa for Virginia Cities & Counties)
Leverage (30%)										
Long-Term Liability Ratio (%)	20%	176.7%	136.5%	205.6%	143.9%	149.0%	0-100%	100-200%	>200%	(Lower is better)
Fixed Costs Ratio (%)	10%	8.3%	9.1%	12.9%	6.0%	5.3%	0-10%	10-15%	>15%	(Lower is better)
Raw Score		3.31	1.64	3.13	2.82	3.18	0.50-1.50	1.5-4.5	4.5-7.5	
Unadjusted Rating		Aa2	Aa1	Aa2	Aa2	Aa2	Aaa	Aa	А	
Current Senior Most Rating		Not Rated	Aaa	Aa1	Aa2	A1	Aaa	Aa	Α	



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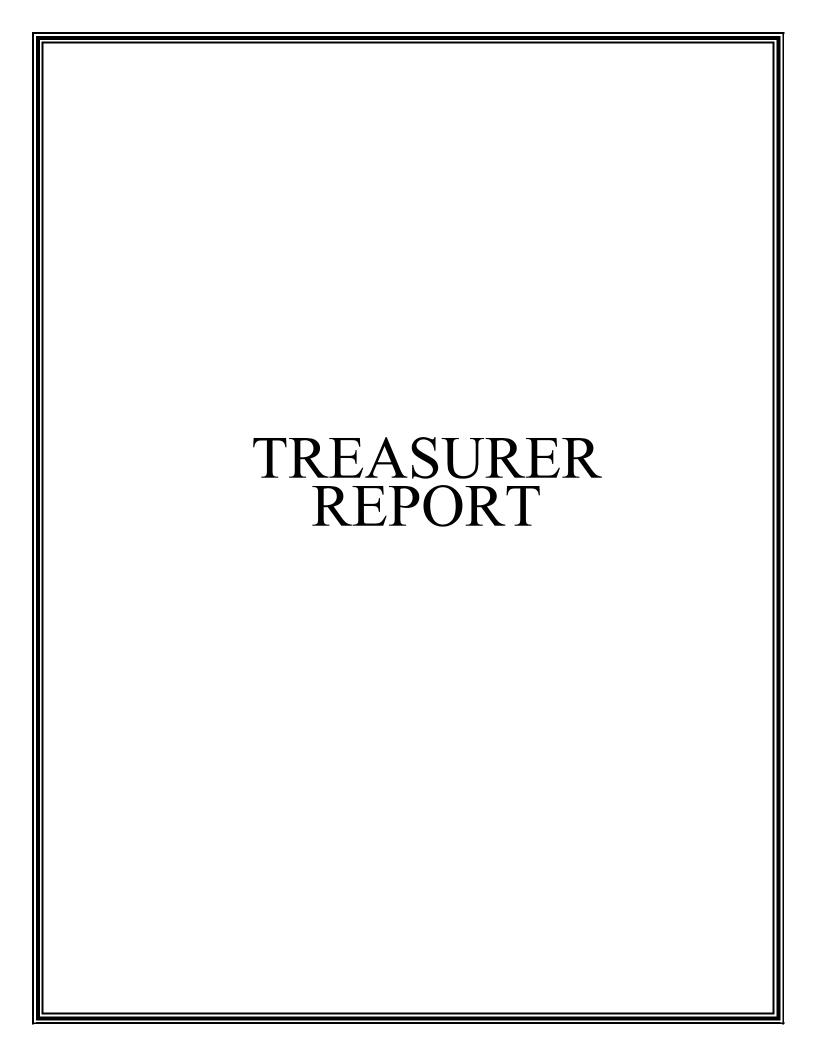
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# Moody's US Cities and Counties Methodology



 Moody's Investor Services adopted their new methodology on November 2, 2022 with the following changes:

## 1) Key Scorecard Changes

- Update to scorecard inputs/ratios, particularly for Economy and Debt/Leverage.
- Changes in factor weightings (as shown on the following page).
- Calculations include all Funds Total Governmental and Business-Type.

## 2) Notching Factors

- Notching factors reduced from 16 to 5 as follows:
  - Additional strength in local resources (management/governance).
  - Limited scale of operations (size of local government).
  - Financial disclosures (financial statements not in conformity with GASB).
  - · Potential cost shift to or from the State.
  - Potential for significant increase in leverage (material exposure to pension asset risk, increase in unfunded liabilities, or heavily depreciated capital assets).

## 3) Other Considerations

 While the defined notching factors have been reduced, a new category for other considerations will allow for any other factor deemed appropriate by the rating analysts and committee to be considered in the rating outcome.



Source: Moody's

# Moody's Issuer Rating Scorecard



Issuer Rating Scorecard	
1. Economy	
Resident Income	10%
Full Value Per Capita	10%
Economic Growth	10%
Subtotal	30%
2. Financial Performance (All Funds) (2)	
Available Fund Balance Ratio	20%
Liquidity Ratio	10%
Subtotal	30%
3. Institutional Framework	
Institutional Framework	10%
Subtotal	10%
4. Leverage (All Funds) (2)	
Long-Term Liabilities Ratio	20%
Fixed-Costs Ratio	10%
Subtotal	30%
Grand Total	100%

<sup>(1)</sup> If an Issuer is located within a Metropolitan Statistical Area ("MSA"), the MSA data is utilized. Otherwise, State Rural Average is used for RPP and County GDP is used for Economic Growth.

### Resident Income

 Measures the ratio of an issuer's Median Household Income adjusted for Regional Price Parity ("RPP") (1) to account for costs of living differences, divided by the US Median Household Income.

#### Economic Growth

 Measures the difference between the five-year compound annual growth rate in real gross domestic product of an Issuer's local economy (1) compared to the U.S.

## Available Fund Balance Ratio

 Measures the ratio of the available fund balance for governmental funds plus net current assets for business-type activities and internal service funds, divided by total revenues.

## Liquidity Ratio (2)

 Measures the ratio of total liquidity (unrestricted cash), divided by total revenues.

## Long-Term Liabilities Ratio (2)

 Measures the ratio of the issuer's total long-term liabilities, divided by total revenues.

## ■ Fixed-Costs Ratio (2)

 Measures the ratio of adjusted fixed costs to total revenues. The adjusted fixed cost is the sum of an issuer's implied debt service, its pension tread water indicator, its OPEB contributions and its implied carrying costs for other long-term liabilities. These metrics are calculated by Moody's.

Source: Moody's



<sup>&</sup>lt;sup>(2)</sup> Calculated using Governmental, Business Type and Internal Service Funds.

# Moody's Scorecard Results

## Based on City of Hopewell, VA 2020 ACFR

City of Hopewell, VA		Very Strong (Aaa)	Stron	ng (Aa)	Moder	ata (A)	Wook	(Baa)	Page	(Ba)			Weighted
Numerical Score Data As C	f Input	0.50 1.49	1.50	4.49	4.50	7.49	7 50	10.49	10.50	13.49	Score	Weight	Score
Economy (30%)													
Resident Income 2023	63.3%	> 120.0%	120.0% >	> 100.0%	100.0% >	> 80.0%	80.0% >	> 65.0%	65.0% >	> 50.0%	10.85	10%	1.08
Full Value Per Capita 2020	93,343	> \$180,000	\$180,000 >	> \$100,000	\$100,000 >	> \$60,000	\$60,000 >	> \$40,000	\$40,000 >	> \$25,000	5.00	10%	0.50
Economic Growth 2023	-0.5%	> 0.0%	0.0% >	> -1.0%	-1.0% >	> -2.5%	-2.5% >	>-4.5%	-4.5% >	> -7.0%	2.98	10%	0.30
Financial Performance (30%)													
Available Fund Balance Ratio (%) 2020	54.1%	> 35.0%	35.0% >	> 25.0%	25 0% >	> 15.0%	15.0% >	> 5.0%	5.0% >	> 0.0%	0.50	20%	0.10
Liquidity Ratio (%) 2020	41.9%	> 40.0%	40.0% >	> 30.0% .	30 0% >	> 20.0%	20.0% >	> 12.5%	12.5% >	> 5.0%	140	10%	0.14
Institutional Framework (10%)	DATE			***									
Institutional Framework	Aa	Very strong legal ability to match resources with spending		ability to match with spending	Moderate legal resources w			to match resources pending		to match resources bending	3.00	10%	0.30
0 Leverage (30%)		parts and company and an order of the contract											
1 Long-Term Liability Ratio (%) 2020	176.7%	< 100.0%	100.0% <	< 200.0%	200.0% <	< 350 0%	350.0% <	< 500.0%	500.0% <	< 700.0%	3.80	20%	0.76
2 Fixed Costs Ratio (%) 2020	8.3%	< 10.0%	10.0% <	< 15 0%	15.0% <	< 20.0%	20 0% <	< 25.0%	25.0% <	< 35.0%	1.33	10%	0.13
3	The said of the sa							the state of the s					
4 Total Score	**************************************			The state of the s		Secret Second Section of Sections							3.31
5 Unadjusted Rating	COMMENT OF THE PROPERTY OF THE PARTY OF THE	Militari distribution de distr	***************************************		one of the latter of the annual part of the latter of the		a committee of the section of the se	The state of the s					Aa2

## **Notching Factors:**

- Additional Strength in Local Resources: No
- Limited Scale of Operations: No
- Financial Disclosures: No
- Potential Cost Shift to or from the State: No
- Potential for Significant Change in Leverage: No

## Moody's Rating Scorecard: Indicative Rating

HI	LO	Rating
0.50	1.50	Aaa
1.50	2.50	Aa1
2.50	3.50	Aa2
3.50	4.50	Aa3
4.50	5.50	A1
5.50	6.50	A2
6.50	7.50	A3

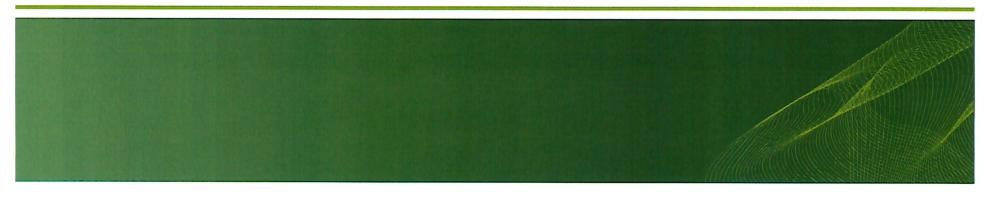
Source: City of Hopewell, VA 2020 ACFR

# Moody's Scorecard Peer Comparison

## Peer Data as of FY2022

Ranges for Categories		Ran	ges	for	Categories	
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	% of total	City of Hopewell (2020 ACFR)	Chesterfield County	City of Richmond	City of Colonial Heights	City of Petersburg	Aaa	Aa	A & Below	
Economy (30%)								Sectionary States with	Process No. of Contract	
Resident Income (%)	10%	63%	131%	81%	98%	64%	120-200%	100-120%	<100%	(Higher is better)
Full Value Per Capita	10%	93,344	162,761	134,231	107,487	71,358	180,000- 400,000	100,000- 180,000	<100,000	(Higher is better)
Economic Growth (%)	10%	-0.5%	-0.1%	-0.1%	-0.1%	-0.1%	0.00- 2.00%	(1.00)- 0.00%	<(1.00)%	(Higher is better)
Financial Performance (30%)										
Avail. Fund Balance Ratio (%)	20%	54.1%	93.8%	37.6%	32.4%	39.9%	35-50%	25-35%	<25%	(Higher is better)
Liquidity Ratio (%)	10%	41.9%	141.0%	52.8%	34.2%	60.0%	40-60%	30-40%	<30%	(Higher is better)
Institutional Framework (10%)										
Institutional Framework	10%	Aa	Aa	Aa	Aa	Aa				(Aa for Virginia Cities & Counties)
Leverage (30%)										
Long-Term Liability Ratio (%)	20%	176.7%	136.5%	205.6%	143.9%	149.0%	0-100%	100-200%	>200%	(Lower is better)
Fixed Costs Ratio (%)	10%	8.3%	9.1%	12.9%	6.0%	5.3%	0-10%	10-15%	>15%	(Lower is better)
Raw Score		3.31	1.64	3.13	2.82	3.18	0.50 1.50	1.5-4.5	4.5-7.5	
Unadjusted Rating		Aa2	Aa1	Aa2	Aa2	Aa2	Aaa	Aa	А	
Current Senior Most Rating		Not Rated	Aaa	Aa1	Aa2	A1	Aaa	Aa	А	



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## City of Hopewell Weekly Cash Flow Report Master Cash Account (8233) FY2025

Week beginning	12/2/2024 Week 23	12/9/2024 Week 24	12/16/2024 Week 25	12/23/2024 Week 26	12/30/2024 Week 27
Beginning Cash Balance	\$ 11,019,476.19	\$ 12,213,082.72	\$ 10,913,315.86	\$ 13,861,510.96	\$ 13,411,729.96
Cash Inflows-Credit					
State Aid	\$ -	\$ 31,254.19	\$ 1,898,977.15	\$ 7,576.72	\$ 3,514,256.44
Federal Aid	\$ -	\$ 83,315.07	\$ 1,460,992.58	\$ 1,063.58	\$ 5,379.12
Grants	\$ -	\$ -	\$ 50,000.00	\$ 9,397.53	\$ e <del></del>
All Other	\$ 4,356,702.01	\$ 3,417,843.22	\$ 3,346,560.37	\$ 1,337,341.52	\$ 639,058.56
5986 Data Integrators	\$ 700.61	\$ .,	\$ 1,351.49	\$ 841.08	\$ 612.81
Total Cash Inflows	\$ 4,357,402.62	\$ 3,534,069.85	\$ 6,757,881.59	\$ 1,356,220.43	\$ 4,159,306.93
Cash Outflows - Debit					
8187 City Accounts Payable	\$ 1,638,273.66	\$ 1,706,800.90	\$ 2,084,510.45	\$ 320,911.96	\$ 1,311,620.87
8225 Schools Accounts Payable	\$ 1,088,687.04	\$ 479,456.65	\$ 156,049.14	\$ 461,369.42	\$ 141,567.15
3144 City Payroll	\$ 36,863.45	\$ 1,493,899.51	\$ 54,767.48	\$ 1,022,177.85	\$ 53,843.67
8217 Schools Payroll	\$ 391,873.73	\$ 1,147,726.76	\$ 1,508,250.38	\$ 1-3	\$ 367,994.44
8233 Debt Service	\$ 2,461.45	\$ -	\$ -	\$ : <del>-</del> >	\$ 
8233 Economic Development Rebates	\$ -	\$ -	\$ -	\$ •	\$ -
5986 Data Integrators	\$ -	\$ -	\$ -	\$ -	\$ -
8233 All Other Fees	\$ 5,636.76	\$ -,	\$ 6,109.04	\$ 1,542.20	\$ 1,356.59
Total Cash Outflows	\$ 3,163,796.09	\$ 4,833,836.71	\$ 3,809,686.49	\$ 1,806,001.43	\$ 1,876,382.72
Net Cash Flows	\$ 1,193,606.53	\$ (1,299,766.86)	\$ 2,948,195.10	\$ (449,781.00)	\$ 2,282,924.21
	\$ 12,213,082.72	\$ 10,913,315.86	\$ 13,861,510.96	\$ 13,411,729.96	\$ 15,694,654.17

# COMMON THE PARTY OF HOPE IN TH

# City of Hopewell Business License & Meal Tax Collection Report

Bill Year 2022 - 2025

Charge Year	2022		WEEK ENDING:	01.03.2025
Row Labels	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	Percent Collected
BANK FRANCHISE	\$82,655.00	\$82,655.00	\$0.00	100.00%
<b>BUSINESS &amp; OTHER SVC</b>	\$2,147,333.00	\$2,142,019.38	\$5,313.62	99.75%
LODGING	\$964,079.50	\$964,079.50	\$0.00	100.00%
MEAL TAX	\$2,572,497.75	\$2,564,520.40	\$7,977.35	99.69%
Grand Total	\$5,766,565.2	\$5,753,274.28	\$13,290.97	99.77%
Charge Year	2023		WEEK ENDING:	01.03.2025
Row Labels	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	Percent Collected
BANK FRANCHISE	\$57,815.00		\$0.00	100.00%
<b>BUSINESS &amp; OTHER SVC</b>	\$2,419,528.60	\$2,433,455.08	(\$13,926.48)	100.58%
LODGING	\$1,030,843.60	\$1,030,843.60	\$0.00	100.00%
MEAL TAX	\$2,787,405.63	\$2,749,670.01	\$37,735.62	98.65%
Grand Total	\$6,295,592.83	\$6,271,783.69	\$23,809.14	99.62%
Charge Year	2024		WEEK ENDING:	01.03.2025
Row Labels	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	Percent Collected
BANK FRANCHISE	\$73,568.00		\$0.00	100.00%
BUSINESS & OTHER SVC	\$2,527,940.88		\$48,752.79	98.07%
LODGING	\$1,180,044.72		\$59,188.62	94.98%
MEAL TAX	\$2,633,467.43		\$132,943.97	94.95%
Grand Total	\$6,415,021.03	\$6,174,135.63	\$240,885.38	96.24%
Charge Year	2025		WEEK ENDING:	01.03.2025
Row Labels	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	Percent Collected
Row Labels BUSINESS & OTHER SVC	Sum of ADJ BILLED \$5,556.90		Sum of END RECEIVABLE \$376.00	Percent Collected 93.23%



2022

**Charge Year** 

## City of Hopewell Real Estate Collection Report Personal Property Collection Report Bill Year 2022 - 2025

WEEK ENDING:

<b>Row Labels</b>	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	Percent Collected
MT-1ST	\$4,612,874.13	\$4,612,643.18	\$230.95	99.99%
MT-2ND	\$4,610,576.55	\$4,610,318.69	\$257.86	99.99%
PP	\$6,769,995.08	\$5,942,090.62	\$827,904.46	87.77%
PS	\$4.147.824.23	\$4.147.824.23	\$0.00	100.00%

RE \$175,969.78 \$82,014.22 \$93,955.56 46.61% RE-1ST \$8,043,811.62 \$7,987,548.81 \$56,262.81 99.30% RE-2ND \$8,016,627.41 \$7,932,842.87 \$83,784.54 98.95% **Grand Total** \$36,377,678.80 \$35,315,282.62 \$1,062,396.18 97.08%

Charge Year	2023	WEEK ENDING:	01.03.2025

Row Labels	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	Percent Collected
MT-1ST	\$5,076,596.85	\$5,076,338.96	\$257.89	99.99%
MT-2ND	\$5,076,536.24	\$5,076,278.35	\$257.89	99.99%
PP	\$6,078,297.17	\$4,610,399.41	\$1,467,897.76	75.85%
PS	\$5,249,779.17	\$5,249,779.17	\$0.00	100.00%
RE	\$233,601.30	\$231,693.01	\$1,908.29	99.18%
RE-1ST	\$10,552,842.45	\$10,430,815.09	\$122,027.36	98.84%
RE-2ND	\$10,518,294.56	\$10,332,282.97	\$186,011.59	98.23%
<b>Grand Total</b>	\$42,785,947.74	\$41,007,586.96	\$1,778,360.78	95.84%

Charge Vear 2024	WEEK ENDING:	01 02 2025

Row Labels	Sum of ADJ BILLED	Sum of NET PMT/CREDIT	Sum of END RECEIVABLE	<b>Percent Collected</b>
MT-1ST	\$5,182,337.78	\$5,182,846.00	(\$508.22)	100.01%
MT-2ND	\$5,175,685.94	\$5,142,135.84	\$33,550.10	99.35%
PP	\$5,838,795.69	\$114,314.07	\$5,724,481.62	1.96%
PS	\$5,229,554.50	\$9,854.25	\$5,219,700.25	0.19%
RE	\$47,667.45	\$22,206.07	\$25,461.38	46.59%
RE-1ST	\$11,043,417.73	\$10,914,248.62	\$129,169.11	98.83%
RE-2ND	\$11,008,607.07	\$10,328,569.78	\$680,037.29	93.82%
<b>Grand Total</b>	\$43,526,066.16	\$31,714,174.63	\$11,811,891.53	72.86%

01.03.2025



# City of Hopewell Bank and Investment Balances FY2025

Cas	h/	lcc	:01	u	nts

Account	6/30/2024	7/31/2024	8/31/2024	9/30/2024	10/31/2023	11/30/2023
City AP -ZBA	\$	\$	\$	\$	\$ -	\$
City Industrial Safety Council	\$ 28,123.77	\$ 29,323.77	\$ 29,623.77	\$ 29,623.77	\$ 30,423.77	\$ 30,423.77
City Master	\$ 31,847,104.10	\$ 22,005,003.12	\$ 17,543,098.00	\$ 13,593,306.31	\$ 9,304,551.60	\$ 11,019,476.18
City Payroll - ZBA	\$	\$	\$	\$	\$ (0.00)	\$
City Police SCU	\$ 1,940.45	\$ 1,940.45	\$ 1,940.45	\$ 1,940.45	\$ 1,940.45	\$ 1,940.45
City Police Trust and Agency	\$ 138,966.52	\$ 139,881.42	\$ 152,414.59	\$ 152,391.27	\$ 151,537.66	\$ 139,013.89
City Sheriff	\$ 25.00	\$ 25.00	\$ 100.00	\$ 25.00	\$ 25.00	\$ 61.00
City Sheriff General Fund 2497 - CLOSED	\$	\$ -	\$ .=0	\$	\$	\$
Data Integrators	\$	\$ -	\$ 69,616.17	\$ 779,362.25	\$ 1,045,492.57	\$ 3,000.00
EMS Recovery	\$ 166,074.97	\$ 317,542.70	\$ 394,229.49	\$ 77,972.92	\$ 155,267.72	\$ 10,000.00
Rec Credit Card	\$ 10,773.00	\$ 6,428.00	\$ 7,452.00	\$ 6,812.19	\$ 11,156.60	\$ 3,000.00
SB Cafe Prepay	\$ 398.00	\$ 55.00	\$ 450.00	\$ 341.00	\$ 464.00	\$ 300.00
SB Payroll - ZBA	\$	\$ -	\$	\$	\$	\$
SB Treasurers - ZBA	\$	\$	\$	\$	\$	\$ -
Special Welfare	\$ 72,337.13	\$ 62,577.73	\$ 75,116.31	\$ 70,642.69	\$ 78,254.33	\$ 81,523.99
Beacon Theatre 2012 LLC	\$	\$	\$	\$	\$	\$
BEACON THEATRE 2012 LLC	\$ 108,490.93	\$ 88,048.18	\$ 43,648.18	\$ 39,280.18	\$ 114,280.18	\$ 62,861.85

**Total Cash** 32,374,233.87 \$ 22,650,825.37 \$ 18,317,688.96 \$ 14,751,698.03 \$ 10,893,393.88 \$ 11,351,601.13

Inves	tment	Acco	unt

Account	6/30/2024	7/31/2024	1	8/31/2024	9/30/2024	10/31/2023	11/30/2023
CAPRIN - Fund 31 - 3966-0904 - Portfolio	\$	\$	\$		\$	\$	\$ 5,597,171.15
LGIP - Capital Project Fund II -	\$ 787,742.70	\$ 791,363.35	\$	794,994.15	\$ 798,439.95	\$ 801,843.83	\$ 805,017.22
LGIP - Cap Projects Fund Bond Issue -	\$ 292,774.41	\$ 294,120.07	\$	295,469.52	\$ 296,750.19	\$ 298,015.27	\$ 299,194.71
LGIP - Sewer Sys Rate Stabilization -	\$ 2,535,018.41	\$ 2,546,670.05	\$	2,558,354.27	\$ 2,569,443.05	\$ 2,580,397.00	\$ 2,590,609.30
LGIP - Sewer System Revenue -	\$ 1,337,341.03	\$ 1,343,487.85	\$	1,349,651.81	\$ 1,355,501.68	\$ 1,361,280.42	\$ 1,366,667.88
LGIP - Fund 42 Sewer Syst Improve -	\$ 1,183,546.49	\$ 1,188,986.40	\$	1,194,441.52	\$ 1,199,618.66	\$ 1,204,732.83	\$ 1,209,500.74
LGIP - HRWTF Improvement Fund -	\$ 706,146.06	\$ 709,391.73	\$	712,646.45	\$ 715,735.33	\$ 718,786.61	\$ 721,631.30
LGIP - HRWTF Operating Fund -	\$ 255,729.79	\$ 256,905.18	\$	258,083.86	\$ 259,202.48	\$ 260,307.48	\$ 261,337.70
LGIP - Sewer Sce Fund -	\$ 2,214,450.89	\$ 2,224,629.12	\$	2,234,835.81	\$ 2,244,522.38	\$ 2,254,091.18	\$ 2,263,012.06
LGIP - General Fund - LGIP Portfolio -	\$ 297,067.11	\$ 298,432.54	\$	299,801.73	\$ 301,101.17	\$ 302,384.83	\$ 303,581.57
LGIP - Perpetual Care Fund -	\$ 1,041,948.43	\$ 1,046,737.51	\$	1,051,540.00	\$ 1,056,097.76	\$ 1,060,600.11	\$ 1,064,797.61
Regions - 2008 A&B Paying Agency -	\$ 2.00	\$ 2.00	\$	2.00	\$ 2.00	\$ 2.00	\$ 2.00
Schwab - Caprin Investment -	\$ 5,735,787.02	\$ 5,763,427.08	\$	5,805,091.20	\$ 5,846,036.30	\$ 5,827,244.57	\$ 5,860,285.35
SNAP - 2009A Int -	\$	\$	\$		\$	\$	\$
SNAP - 2009A Prin -	\$	\$	\$		\$	\$	\$ (1,269,618.24
TRUIST - SunTrust - Escrow Acct - Agmt -	\$ 2,936,781.96	\$ 2,948,788.82	\$	2,961,239.78	\$ 2,973,720.60	\$ 2,985,740.40	\$ 2,997,402.01
TRUIST - SunTrust -	\$ 722,209.70	\$ 724,724.59	\$	727,333.11	\$ 729,951.01	\$ 732,421.16	\$ 734,778.26
US Bank Sewer Sys Bond Fund -	\$ 1,869,269.95	\$ 873,241.28	\$	1,023,295.95	\$ 1,171,623.06	\$ 1,319,789.81	\$ 1,468,479.10
US Bank 2010 Reserve -	\$ 272,668.76	\$ 272,668.76	\$	272,668.76	\$ 272,668.76	\$ 272,668.76	\$ 272,668.76
US Bank 2011 - Debt Sc Reverse Fund	\$ 1,361,815.00	\$ 1,361,815.00	\$	1,361,815.00	\$ 1,361,815.00	\$ 1,361,815.00	\$ 1,361,815.00
US Bank 2011B -	\$ 554,874.94	\$ 557,238.61	\$	559,698.93	\$ 562,164.21	\$ 564,483.65	\$ 566,770.12
US Bank - 2012 Interest -	\$	\$	\$		\$	\$	\$
US Bank - 2012 Principal -	\$	\$	\$		\$ 	\$	\$
US Bank - 2012 Reserve -	\$	\$ -	\$	-	\$ -	\$	\$
US Bank - 2014 Interest -	\$ 47,108.52	\$ 62,141.61	\$	77,237.76	\$ 92,393.45	\$ 16,889.61	\$ 31,400.80
US Bank - 2014 Principal -	\$ 111,416.42	\$ 123,661.04	\$	135,968.59	\$ 148,324.05	\$ 16,074.82	\$ 28,289.44
US Bank - 2014 Reserve -	\$ 353,482.26	\$ 354,988.03	\$	356,555.37	\$ 358,125.87	\$ 359,603.47	\$ 361,060.06
US Bank - 2015 Interest -	\$ 10,428.03	\$ 13,721.45	\$	17,028.70	\$ 20,349.00	\$ 2,223.91	\$ 3,913.47
US Bank - 2015 Principal -	\$ 453,388.46	\$ 503,200.23	\$	553,268.03	\$ 603,530.73	\$ 65,800.71	\$ 115,889.85
US Bank - 2015D -	\$ 144,336.86	\$ 144,920.35	\$	145,525.52	\$ 146,131.83	\$ 146,701.11	\$ 147,259.16
US Bank 2010&2011 A&B -	\$	\$	\$		\$	\$	\$
US Bank 2011A Reserve -	\$	\$ -	\$		\$	\$	\$
US Bank 2011B Reserve -	\$	\$	\$		\$	\$	\$

\$ 25,225,335.20 \$ 24,405,262.65 \$ 24,746,547.82 \$ 24,513,898.54 \$ **Total Investments** 25,083,248.52 \$ 29,162,916.38 \$ **Total Cash and Investments** 57,599,569.07 \$ 47,056,088.02 \$ 43,064,236.78 \$ 39,834,946.55 \$ 35,407,292.42 \$ 40,514,517.51

City Sheriff General Fund 2497
\* Account closed 10/03/2023
US Bank 2011 - Debt Sc Reverse Fund 156229000 • Added to list

US Bank - 2012 Interest - 164074000

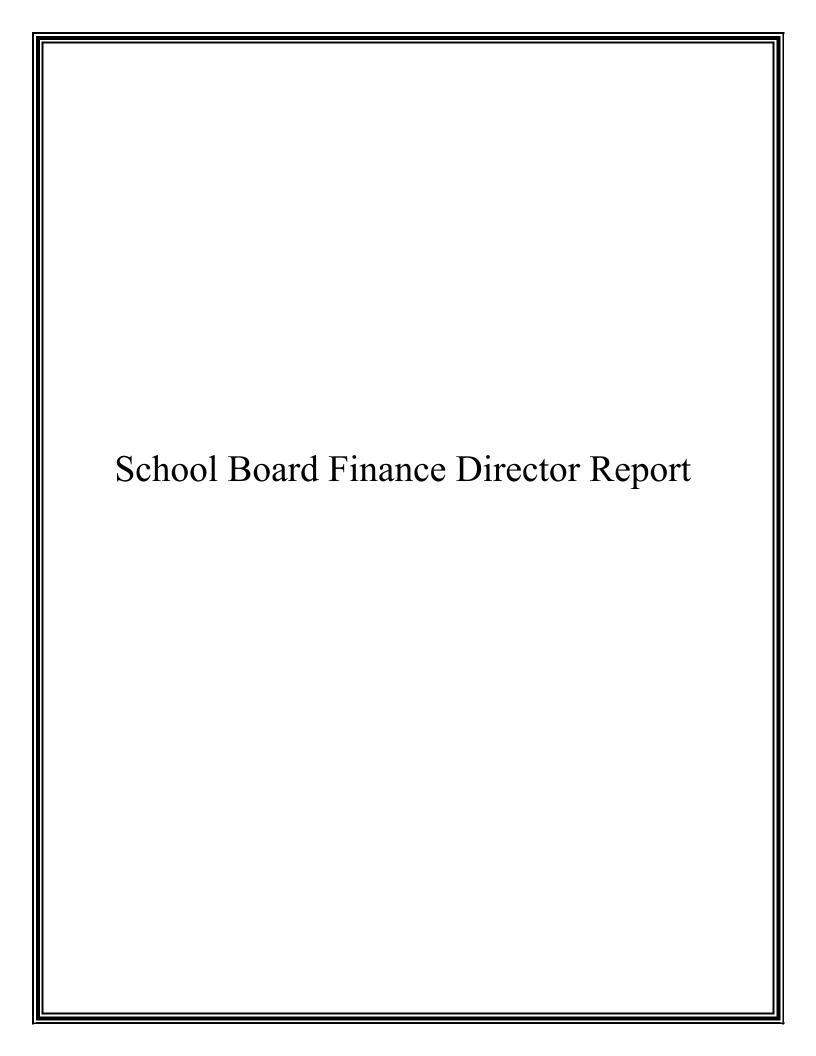
\* Closed. Transfer to another trust 212503000 as as 12/31/21

US Bank - 2012 Principal - 164074001

\* Account closed 01/11/2022

US Bank - 2012 Reserve - 164074002

\* Account closed on 1/11/2022



	s- January 2	nt Needs - Hopewell City P 025	ubiio										
							Facil	ity					
Criticality	Est. Cost	Project	WLC	DUP	HEJ	PC	CGW	HHS	SBO	Merner	Mallonee	Lead Time	
	\$7,000,000	Replace HHS RTUs Phase 1						х				1 Year	
	1 \$2,500,000	Replace HHS Water Furnaces Phase 2						x				1 Year	
	\$3,500,000	Replace HHS Bard Units Phase 3						x				1 Year	
	1 \$2,000,000	Phase 1 bus replacement											Notes - (2025-26 11 Buses, 26/27 4 Buses, 27/28 3 Buses, 28/29 5 Buses)
	\$2,500,000	HVAC controls upgrades		X	х	x	х	x				1 Year	
		Partial Roof Replacement - CGW					x					6 Months	
	\$225,000	Partial Roof Replacement HEJ			x							6 Months	
	\$400,000	Elevator to 3rd floor							x			1 Year	
	2 \$1,000,000	Stormwater Piping Replacement						x				6 Months	
	2 \$25,000,000	Woodlawn replacement	х									2 Years	
		Option 2 - Woodlawn Elem. Wing Expansion - \$3,367,000x3											
	\$500,000	Carpet Replacement Division Wide					x	x	x			1 Year	
:	\$3,500,000	Mallone renovations - roof, HVAC, plumbing, etc.									x	1 Year	
:	2 \$750,000	Merner field renovation to buildings, stands, etc. and field								x		1 Year	
	\$2,000,000	Phase 2 bus replacement (by 28-29)											
	<b>2</b> \$200,000	New warehouse building							x			1 Year	
;	\$3,500,000	Replace Elementary RTUs 20 + Years Old		x	x	x						3 Years	
;	\$1,000,000	Mill and repave parking lots	x	X	x	x	x	x	x			6 Months	
;	\$400,000	Transportation Facility							х			1 Year	
:	\$4,000,000	Renovate and expand band room					x					1 Year	
TOTAL													
	1 \$19,625,000												
	<b>2</b> \$32,950,000												
;	<b>3</b> \$8,900,000												
	\$61,475,000	GRAND TOTAL											

