

CITY OF HOPEWELL

Hopewell, Virginia 23860

AGENDA

CITY COUNCIL

John B. Partin, Jr., Mayor, Ward #3 Jasmine E. Gore, Vice Mayor, Ward #4 Rita Joyner, Councilor, Ward #1 Michael B. Harris, Councilor, Ward #2 Janice B. Denton, Councilor, Ward #5 Brenda S. Pelham, Councilor, Ward #6

Dominic R. Holloway, Sr., Councilor, Ward #7

Dr. Concetta Manker, City Manager Danielle Smith, City Attorney Brittani Williams, City Clerk Bridetta Williams, Deputy Clerk

(804) 541-2408

www.hopewellva.gov info@hopewellva.gov cityclerk@hopewellva.gov

March 14, 2024

SPECIAL MEETING

Special Meeting- 6:00 PM

6:00 p.m.

Call to order, roll call, and welcome to visitors

SPECIAL MEETING

SUGGESTED MOTION: Move to go into Special Meeting Pursuant to VA Code §2.2-3707(E), for the FY2025 Proposed Budget Revenue Work Session for the City of Hopewell.

Roll Call

Reports of City Manager:

Reports of City Attorney:

Reports of City Clerk:

Councilors Pending Request

Presentations from Boards and Commission

Other Council Communications

BOARD/COMMISSION VACANCIES

Architectural Review Board – 3 Vacancies
Downtown Design Review – 2 Vacancies
Board of Building Code and Fire Prevention Code Appeals – 5 Vacancies
Keep Hopewell Beautiful – 1 Vacancy
Recreation and Parks – 4 Vacancies

Library Board – 1 Vacancies
DSS – 7 Vacancies
Healthy Families – 3 Vacancies (3 pending applications)
District 19 – 2 Vacancies

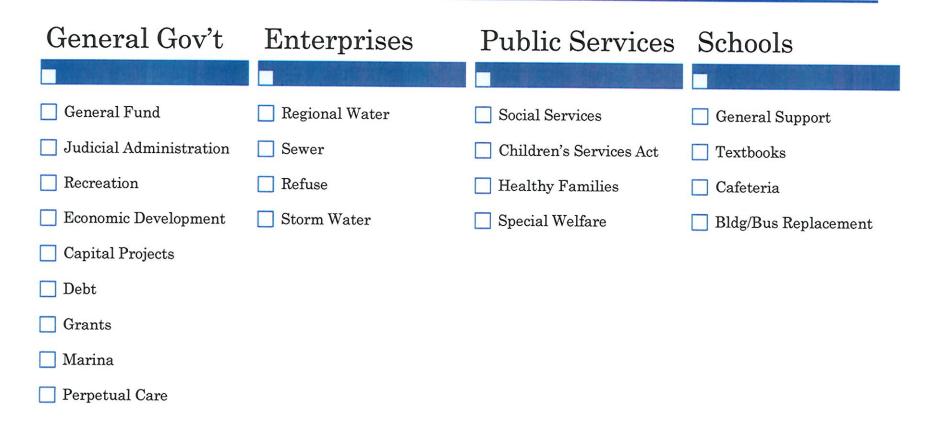
Adjournment



FY25 Budgeted Revenue

March 14, 2024 DRAFT

Primary City Programs and Funds



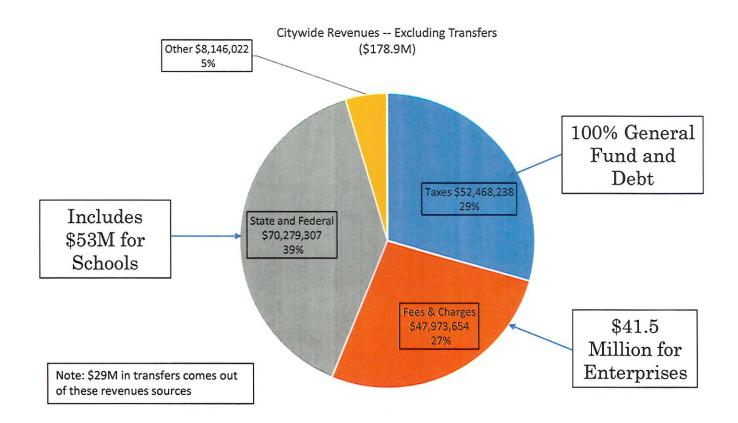
Who Makes Revenue Forecasts

Taxes	State/Fed	User Charges	Other
Assessor – Real Estate	Departments	Departments	Transfers – Budget Staff
COR – All other taxes	Schools	Schools	Grants – only accepted

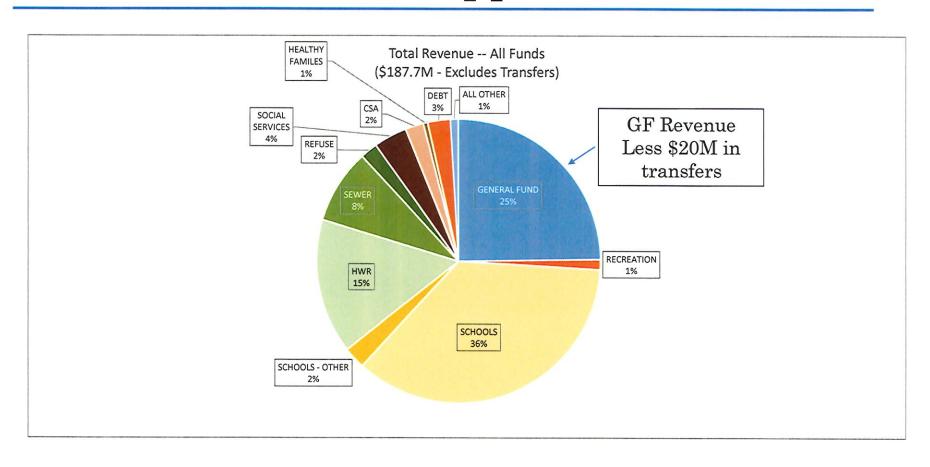
Important Context

- Revenue gains full meaning when compared to expenses
 - Expense presentation on March 21st
- Revenues may change before approval by Council Changes will be identified
 - · Most changes will be in enterprises who set user charges to cover expenses
- If revenues are insufficient to fund desired services, either revenues must be increased or expenses must be reduced

Sources of Revenue



How Revenues are Applied



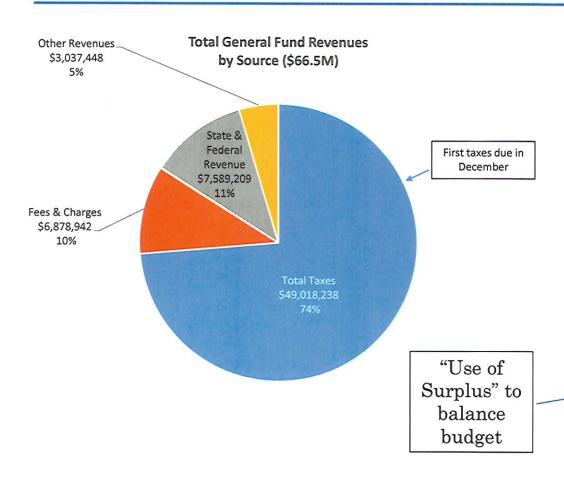
Items to Be Aware of

- **Transfers** Revenue moved from one fund to another. Transfers can make total revenue appear higher than it really is. For example, a transfer from the General Fund to Recreation increases "total revenue" but it only represents a shift of revenue from the GF
- Use of Surplus The City has a common practice of carrying over funding for capital projects that are approved but not yet completed. This shows up as "use of surplus." This will not happen in FY25 due to the lack of knowledge about where "surplus" monies are allocated

"Use of Surplus" should not be used until the City is fully aware of current fund balances. This will occur when all financial audits are complete

General Fund

General Fund Revenues



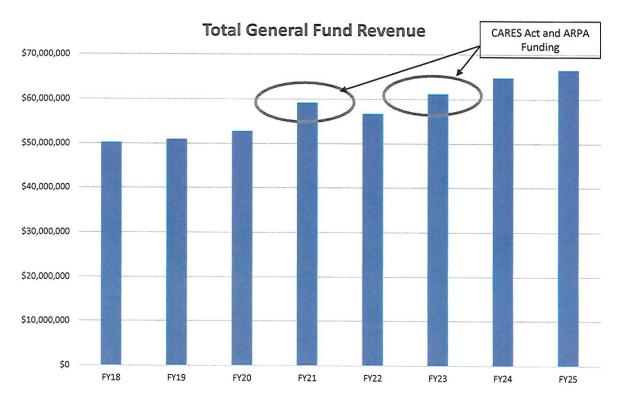
General Fund Revenues FY23-FY25

Tax	FY23	FY24	FY25 Forecast
<u>Taxes</u>	9.504.00		
Real Esate Taxes	\$16,048,566	\$20,979,167	\$20,722,409
Machinery & Tool Tax	\$8,984,873	\$8,783,500	\$9,586,049
Personal Property Tax	\$4,177,900	\$3,941,800	\$5,361,000
P/P STATE REIMBURSEMENT	\$3,313,030	\$3,313,030	\$3,313,030
Local Sales Tax	\$2,300,000	\$2,350,000	\$2,700,000
Public Services Corp	\$4,201,137	\$4,100,000	
Consumption Tax	\$822,000	\$850,000	\$1,020,000
Communications Tax	\$750,000	\$725,000	
Other Tax Related	\$541,999	\$566,505	
Total Taxes	\$41,139,505	\$45,609,002	\$49,018,238
Non-Tax Revenues			
Fees & Charges	\$6,193,148	\$6,156,319	\$6,878,942
State & Federal Revenue	\$6,103,442	\$8,485,573	
Other Revenues	\$3,008,889	\$3,067,385	
Total Non-Tax Revenues	\$15,305,479	\$17,709,276	
Use of Surplus	\$5,618,698	\$1,573,633	> \$0
Total Revenues	\$62,063,682	\$64,891,911	\$66,523,837

Note: \$4.4M of FY23 "Use of Surplus" was ARPA projects carryover"

General Fund Growth

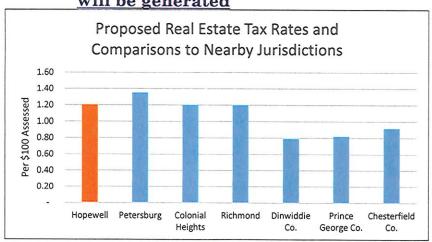
- The General Fund has grown at a moderate pace, in line with recent inflation growth
- FY25 revenue increases occur primarily in different tax categories



Real Estate Taxes



- Increased with the reassessment in January of 2023
- Real estate taxes for FY25 are forecast to remain flat if no increase in rate is approved
 - If a proposed rate increase from \$1.13/\$100 AV to \$1.20 is approved, an additional \$1.4M of revenue will be generated

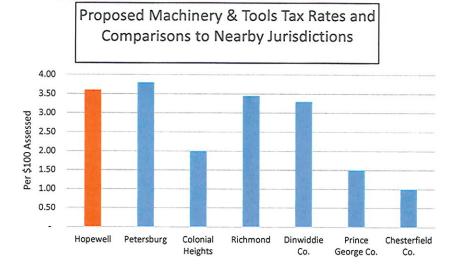


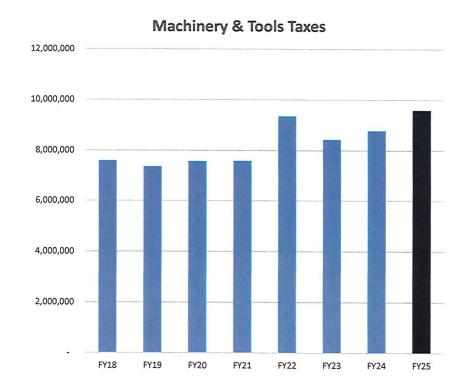


Machinery & Tools Tax



- Impacted by rate of tax charged and new or upgraded equipment in local businesses
- If current Mach & Tool tax of 3.1% is increased to 3.6%, it will generate \$1.3M of additional revenue



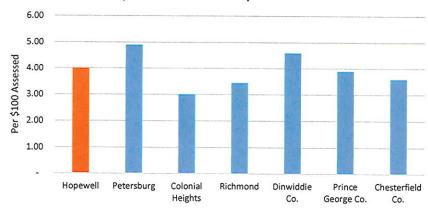


Personal Property Tax



- This is a tax on tangible personal property (e.g., vehicles)
- Current rate is \$3.5/\$100 assessment.
 The proposed increase to \$4.00/\$100 assessment will generate an additional \$970,000 in revenue

Proposed Personal Property Tax Rates and Comparisons to Nearby Jurisdictions



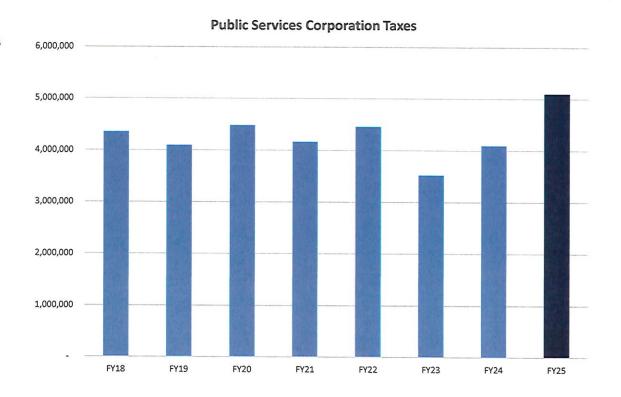
Personal Property Taxes



Public Services Corp. Tax



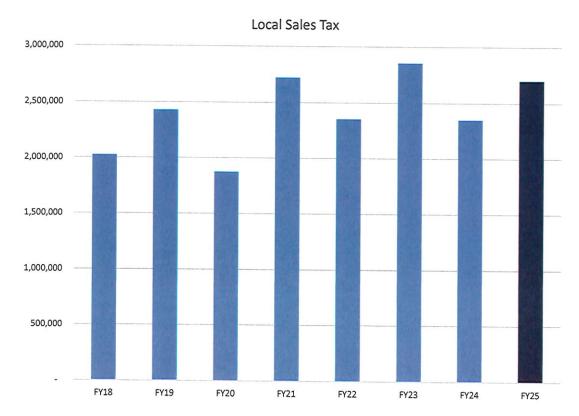
- This is a tax on public corporations in the City, including electric, gas, telecommunications and water companies
- The tax rate is set by the State Corporation Commission



Local Sales Tax



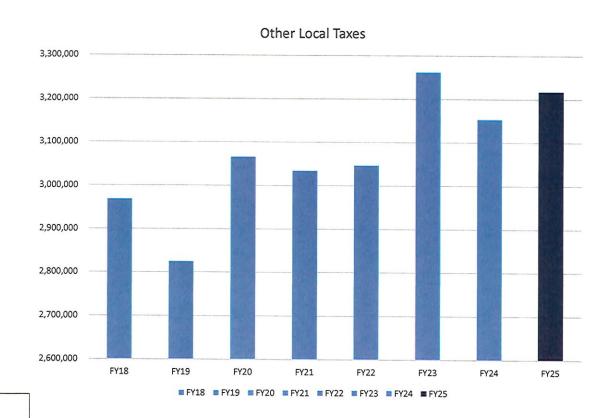
- The City collects a 1% sales tax on taxable purchases
- This rate is set by the State and cannot be altered by the City



Other Local Taxes



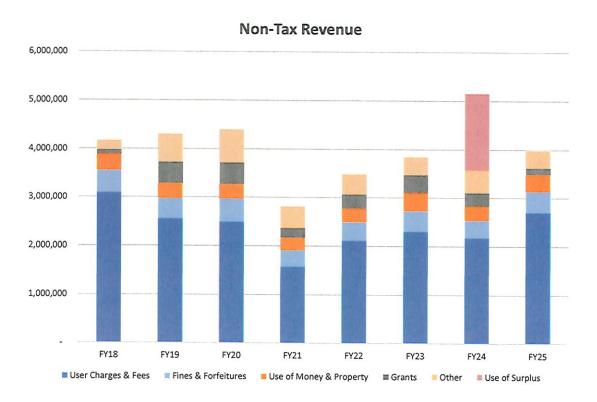
- These revenues include:
 - Utility taxes
 - Payment in-lieu of taxes (PILOTs)
 - Consumption taxes
 - · Railroad taxes
 - · Recordation fees
 - · Food taxes
 - · Lodging taxes
- Utility taxes and PILOTs comprised 71% of these revenues



Note: Food and Lodging are in the Debt section

Non-Tax Revenues

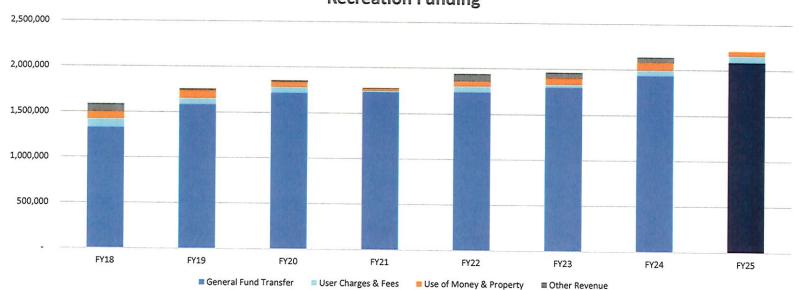
- User Charges and Fees are the largest segment of non-tax revenues
- The "use of surplus" in FY23 is to pay the remediation work from remaining ARPA funds



Recreation

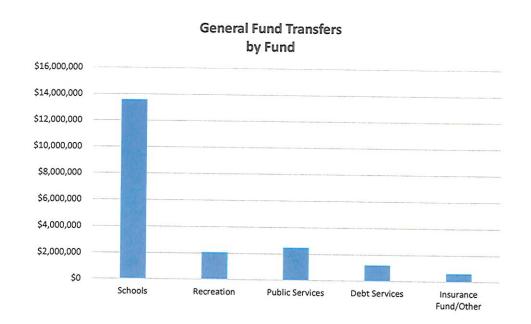
- Recreation continues to be funded by the General Fund (94.5% in FY25)
- This fund will be merged into the General Fund in the coming fiscal year





General Fund Transfers

 Revenue to the General Fund is transferred out to other funds, which then shows up as revenue in those funds

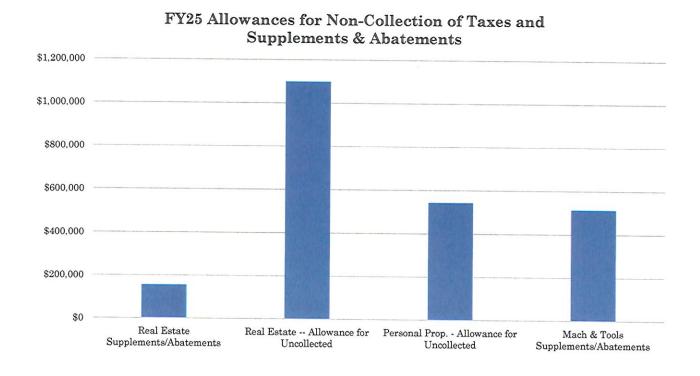


General Fund Transfers

Transfers To:	FY25
Schools	\$13,580,000
Recreation	\$2,088,196
Public Services	\$2,494,418
Debt Services	\$1,227,038
Insurance Fund/Other	\$620,000
Total GF Transfers Out	\$20,009,652

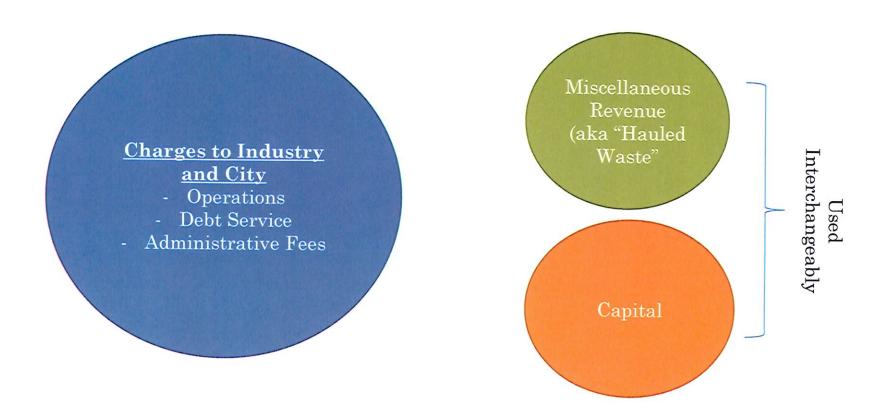
GF Tax Allowances

- Supplements and abatements are provided by law
- Allowance for uncollected accounts provides a buffer in case of high delinquent collections
- The City's collection experience is generally positive



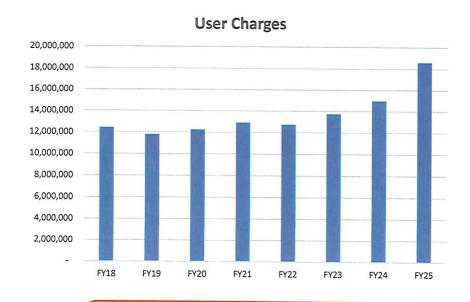
Enterprise Funds

Hopewell Water Renewal | Revenue

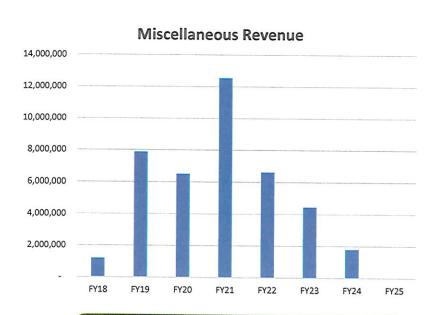


HWR Historical Revenue

• Over the last several years, capital and negative fund balances have been covered by the accumulated "Miscellaneous Revenue"

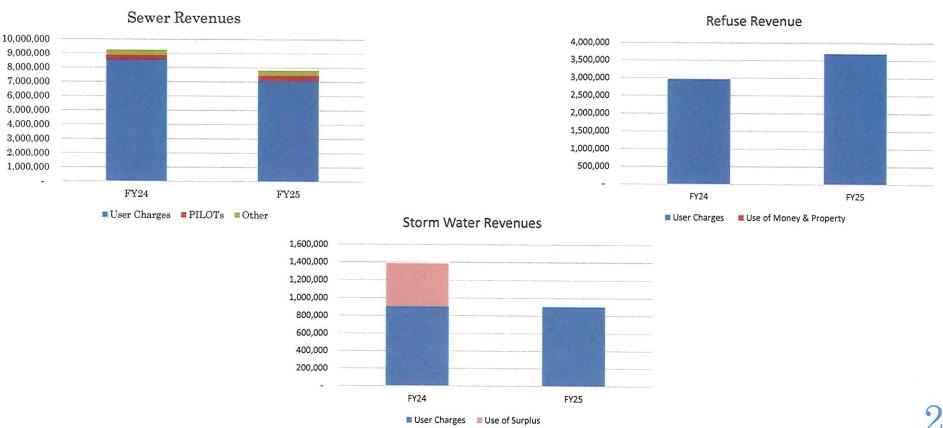


User Charges are collected for operational expenses, and may include capital charges as well



By Council policy, Hauled-Waste charges (primary Misc. Rev. source) are used for capital costs

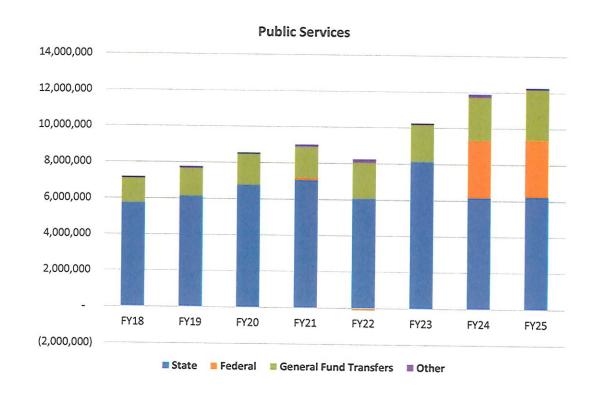
Sewer/Refuse/Storm Water



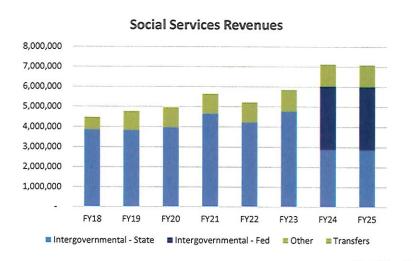
Public Services

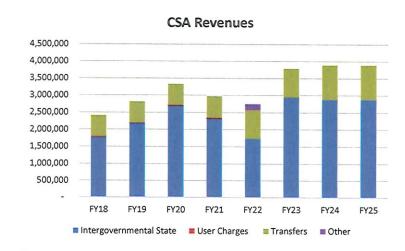
Public Services | Combined Revenues

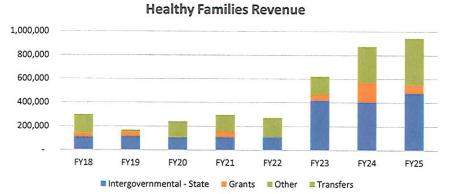
- Includes:
 - Social Services
 - · CSA
 - · Special Welfare
 - · Healthy Families
- Primary funding from State and Federal sources
- Ongoing General Fund transfers up in first cut of FY25 budget - Will be looking at reducing this transfer amount



Public Services | by Department



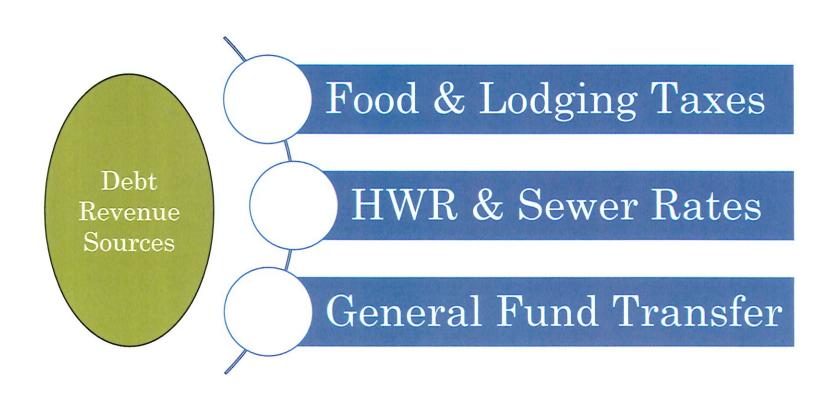




Healthy
Families
became a full
City
Department in
FY23

Debt

Debt Service

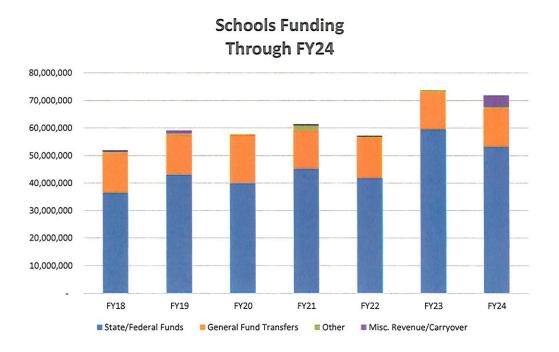


Schools

Schools Funding

- Schools state funding has not been determined, so FY25 Revenues are not in the MUNIS system yet
- Assumed City contribution of \$13.6M matches the FY23 and FY24 amounts

City contribution in Schools budget matches funds provided in FY23 and FY24



FY25 Draft Revenues Detailed Tables

City of Hopewell Revenues By Fund Category

Page 1 of 2

By Fund Category								0	
	General Fund	Recreation	Enterprise*	Public Services	Capital	Debt	Other Funds	Schools	Total
Taxes									
Real Esate Taxes	\$20,722,409	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,722,409
Machinery & Tool Tax	\$9,586,049	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$9,586,049
Personal Property Tax	\$5,361,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,361,000
P/P STATE REIMBURSEMENT	\$3,313,030	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$3,313,030
Local Sales Tax	\$2,700,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,700,000
Consumption Tax	\$1,020,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,020,000
Communications Tax	\$575,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$575,000
Food Taxes	\$0	\$0	\$0	\$0	\$0	\$2,500,000	\$0	\$0	\$2,500,000
Room Taxes	\$0	\$0	\$0	\$0	\$0	\$950,000	\$0	\$0	\$950,000
Tax Penalties	\$315,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$315,000
Other Taxes	\$285,750	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$285,750
Public Services Corp	\$5,100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$5,100,000
Refunds	\$40,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$40,000
Total Taxes	\$49,018,238	\$0	\$0	\$0	\$0	\$3,450,000	\$0	\$0	\$52,468,238
Fees & Charges									
Admin Fees	\$115,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$115,000
Charges for Service	\$120,000	\$68,400	\$39,534,775	\$0	\$0	\$0	\$10,000	\$0	\$39,733,175
Debt Payment	\$150,968	\$0	\$1,120,526	\$0	\$0	\$0	\$0	\$0	\$1,271,494
Payments in Lieu	\$1,257,500	\$0	\$334,011	\$0	\$0	\$0	\$0	\$0	\$1,591,511
Licenses & Permits	\$2,461,450	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,461,450
Planning Fees	\$16,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$16,500
Police Fees	\$49,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$49,000
Judicial Fees	\$1,442,500	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,442,500
DMV Fees	\$45,150	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$45,150
EMS	\$551,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$551,000
Fees	\$135,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$135,000
Cost Recovery	\$534,874	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$534,874
Memberships	\$0	\$27,000	\$0	\$0	\$0	\$0	\$0	\$0	\$27,000
Hauled Waste Fees	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Nitrogen	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Fees & Charges	\$6,878,942	\$95,400	\$40,989,312	\$0	\$0	\$0	\$10,000	\$0	\$47,973,654

City of Hopewell Revenues By Fund Category

By Fund Category									
	General Fund	Recreation	Enterprise*	Public Services	Capital	Debt	Other Funds	Schools	Total
State & Federal Revenue									
State Revenue	\$7,239,209	\$0	\$0	\$6,241,012	\$0	\$0	\$0	\$39,351,282	\$52,831,503
Federal Revenue	\$350,000	\$0	\$0	\$3,117,059	\$0	\$0	\$0	\$13,980,744	\$17,447,803
Total State & Federal Revenue	\$7,589,209	\$0	\$0	\$9,358,072	\$0	\$0	\$0	\$53,332,026	\$70,279,307
Other Revenue									
Use of Property and Money	\$356,000	\$26,500	\$300,000	\$0	\$0	\$5,000	\$140,200	\$0	\$827,700
Donations	\$0	\$0	\$0	\$74,000	\$0	\$0	\$0	\$0	\$74,000
Miscellaneous	\$28,000	\$750	\$370,916	\$0	\$0	\$152,424	\$0	\$5,023,384	\$5,575,474
Grants	\$1,629,448	\$0	\$0	\$14,400	\$0	\$0	\$0	\$0	\$1,643,848
other	\$15,000	\$0	\$0	\$0	\$0	\$0	\$10,000	\$0	\$25,000
Transfers	\$1,009,000	\$2,088,196	\$7,801,601	\$2,494,418	\$0	\$1,227,038	\$620,000	\$13,580,000	\$28,820,253
USE OF SURPLUS	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Other Revenues	\$3,037,448	\$2,115,446	\$8,472,517	\$2,582,818	\$0	\$1,384,462	\$770,200	\$18,603,384	\$36,966,276
Grand Total	\$66,523,837	\$2,210,846	\$49,461,830	\$11,940,890	\$0	\$4,834,462	\$780,200	\$71,935,410	\$207,687,475

General Fund Revenue Summary

		N. O. S. D. S. S. S.		FY25
			FY24 YTD - Thru	Proposed
Category	FY23 Budget	FY24 Budget	Feb	Budget
<u>Taxes</u>				
Real Esate Taxes	\$16,048,566	\$20,979,167	\$9,718,682	\$20,722,409
Machinery & Tool Tax	\$8,984,873	\$8,783,500	\$6,761,197	\$9,586,049
Personal Property Tax	\$4,177,900	\$3,941,800	\$3,596,936	\$5,361,000
P/P STATE REIMBURSEMENT	\$3,313,030	\$3,313,030	\$2,978,518	\$3,313,030
Local Sales Tax	\$2,300,000	\$2,350,000	\$1,827,028	\$2,700,000
Public Services Corp	\$4,201,137	\$4,100,000	\$4,861,887	\$5,100,000
Consumption Tax	\$822,000	\$850,000	\$611,901	\$1,020,000
Communications Tax	\$750,000	\$725,000	\$370,172	\$575,000
Other Tax Related	\$541,999	\$566,505	\$521,481	\$640,750
Total Taxes	\$41,139,505	\$45,609,002	\$31,247,801	\$49,018,238
Non-Tax Revenues				
Fees & Charges	\$6,193,148	\$6,156,319	\$3,748,309	\$6,878,942
State & Federal Revenue	\$6,103,442	\$8,485,573	\$5,696,472	\$7,589,209
Other Revenues	\$3,008,889	\$3,067,385	\$1,809,139	\$3,037,448
Total Non-Tax Revenues	\$15,305,479	\$17,709,276	\$11,253,920	\$17,505,599
Use of Reserves	\$5,618,698	\$1,573,633	\$0	\$0
Total Revenues	\$62,063,682	\$64,891,911	\$42,501,721	\$66,523,837

City of Hopewell Revenues
General Fund Revenue By Category

deneral rund kevende	by eategory			FY25
			FY24 YTD - Thru	Proposed
Category	FY23 Budget	FY24 Budget	Feb	Budget
Taxes				
Real Esate Taxes	\$16,048,566	\$20,979,167	\$9,718,682	\$20,722,409
Machinery & Tool Tax	\$8,984,873	\$8,783,500	\$6,761,197	\$9,586,049
Personal Property Tax	\$4,177,900	\$3,941,800	\$3,596,936	\$5,361,000
P/P STATE REIMBURSEMENT	\$3,313,030	\$3,313,030	\$2,978,518	\$3,313,030
Local Sales Tax	\$2,300,000	\$2,350,000	\$1,827,028	\$2,700,000
Consumption Tax	\$822,000	\$850,000	\$611,901	\$1,020,000
Communications Tax	\$750,000	\$725,000	\$370,172	\$575,000
Food Taxes	\$0	\$0	\$0	\$0
Room Taxes	\$0	\$0	\$0	\$0
Tax Penalties	\$230,000	\$252,000	\$311,685	\$315,000
Other Taxes	\$230,750	\$255,750	\$134,783	\$285,750
Public Services Corp	\$4,201,137	\$4,100,000	\$4,861,887	\$5,100,000
Refunds	\$81,249	\$58,755	\$75,012	\$40,000
Total Taxes	\$41,139,505	\$45,609,002	\$31,247,801	\$49,018,238
Fees & Charges				
Admin Fees	\$12,500	\$12,500	\$115,263	\$115,000
Charges for Service	\$114,888	\$112,749	\$46,763	\$120,000
Debt Payment	\$142,168	\$146,508	\$0	\$150,968
Payments in Lieu	\$1,257,500	\$1,257,500	\$943,125	\$1,257,500
Licenses & Permits	\$2,474,100	\$2,416,600	\$572,352	\$2,461,450
Planning Fees	\$10,000	\$10,000	\$7,145	\$16,500
Police Fees	\$34,000	\$34,000	\$44,838	\$49,000
Judicial Fees	\$1,003,000	\$1,038,000	\$1,003,403	\$1,442,500
DMV Fees	\$47,150	\$55,150	\$44,110	\$45,150
EMS	\$401,000	\$401,000	\$514,624	\$551,000
Fees	\$140,000	\$135,000	\$87,944	\$135,000
Cost Recovery	\$556,842	\$537,312	\$368,742	\$534,874
Total Fees & Charges	\$6,193,148	\$6,156,319	\$3,748,309	\$6,878,942

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City of Hopewell Revenues

General Fund Revenue By Category

				FY25
			FY24 YTD - Thru	Proposed
Category	FY23 Budget	FY24 Budget	Feb	Budget
State & Federal Revenue				
State Revenue	\$5,968,457	\$6,590,820	\$3,701,699	\$7,239,209
Federal Revenue	\$134,985	\$1,894,753	\$1,994,773	\$350,000
Total State & Federal Reven	\$6,103,442	\$8,485,573	\$5,696,472	\$7,589,209
Other Revenue				
Use of Property and Money	\$295,500	\$300,500	\$341,616	\$356,000
Donations	\$225,501	\$13,316	\$9,096	\$0
Miscellaneous	\$69,315	\$139,848	\$118,648	\$28,000
Grants	\$1,409,072	\$1,599,220	\$886,376	\$1,629,448
other	\$500	\$5,500	(\$303,347)	\$15,000
Transfers	\$1,009,000	\$1,009,000	\$756,750	\$1,009,000
USE OF SURPLUS	\$5,618,698	\$1,573,633	\$0	\$0
Total Other Revenues	\$8,627,587	\$4,641,018	\$1,809,139	\$3,037,448
Grand Total	\$62,063,682	\$64,891,911	\$42,501,721	\$66,523,837

Enterprise Funds

HRWTP Revenues

			DAMES TO STATE	
Category	FY23 Budget	FY24 Budget	FY24 YTD - Thru Feb	FY25 Proposed Budget
Charges for Service	\$15,541,583	\$20,418,206	\$7,532,761	\$27,838,820
Debt Payment	\$1,139,596	\$1,120,526	\$560,263	\$1,120,526
Payments in Lieu	\$0	\$0	\$0	\$0
Use of Property and Money	\$0	\$0	\$49,833	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Hauled Waste Fees	\$0	\$1,000,000	\$1,729,784	\$0
Use of Surplus	\$6,518,708	\$6,408,819	\$0	\$0
Total	\$23,199,887	\$28,947,551	\$9,872,640	\$28,959,346

Sewer Revenues

Category	FY23 Budget	FY24 Budget	FY24 YTD - Thru Feb	FY25 Proposed Budget
Charges for Service	\$7,585,769	\$8,552,588	\$3,169,777	\$7,096,673
Payments in Lieu	\$334,011	\$334,011	\$167,006	\$334,011
Use of Property and Money	\$0	\$0	\$0	\$0
Miscellaneous	\$350,000	\$350,000	\$189,879	\$370,916
Use of Surplus	\$0	\$0	\$0	\$0
Total	\$8,269,780	\$9,236,599	\$3,526,662	\$7,801,601

Current Charges for Service includes \$9.2M in capital charges. This may be reduced after discussion with Commission. Also includes Payments-in-lieu

Hauled Waste fees are not budgeted, but used for capital when generated

Enterprise Funds

Refuse Revenues

Category	FY23 Budget	FY24 Budget	FY24 YTD - Thru Feb	FY25 Proposed Budget
Charges for Service	\$2,488,354	\$2,962,609	\$940,201	\$3,685,282
Debt Payment	\$0	\$0	\$0	\$0
Payments in Lieu	\$0	\$0	\$0	\$0
Use of Property and Money	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Use of Surplus	\$0	\$0	\$0	\$0
Total	\$2,488,354	\$2,962,609	\$940,201	\$3,685,282

Storm Water Revenues

Category	FY23 Budget	FY24 Budget	FY24 YTD - Thru Feb	FY25 Proposed Budget
Charges for Service	\$904,000	\$904,000	\$399,984	\$904,000
Debt Payment	\$0	\$0	\$0	\$0
Payments in Lieu	\$0	\$0	\$0	\$0
Use of Property and Money	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Use of Surplus	\$0	\$0	\$0	\$0
Total	\$904,000	\$904,000	\$399,984	\$904,000

Revenues
exclusively
from User
Charges
collected by
Data
Integrators

Public Service Funds

Social Services Revenues

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			FY24 YTD -	Proposed
Category	FY23 Budget	FY24 Budget	Thru Feb	Budget
Federal Revenue	\$3,050,302	\$3,129,978	\$3,526,185	\$3,117,059
State Revenue	\$2,741,844	\$2,896,007	(inc. above)	\$2,884,054
Charges for Service	\$0	\$0	\$0	\$0
Grants	\$0	\$0	\$0	\$0
Donations	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$2,289	\$0
Transfers	\$1,062,465	\$1,105,358	\$829,019	\$1,100,796
Total	\$6,854,610	\$7,131,343	\$4,357,493	\$7,101,909

Healthy Families Revenues

				FY25
		Marie Will	FY24 YTD -	Proposed
Category	FY23 Budget	FY24 Budget	Thru Feb	Budget
Federal Revenue	\$0	\$0	\$0	\$0
State Revenue	\$105,000	\$407,000	\$139,932	\$480,000
Charges for Service	\$3,000	\$68,000	\$51,740	\$74,000
Grants	\$0	\$55,000	\$2,147	\$14,400
Donations	\$37,000	\$37,000	\$0	\$0
Miscellaneous	\$0	\$4,500	\$0	\$0
Transfers	\$149,774	\$302,252	\$226,689	\$382,799
Total	\$294,774	\$873,752	\$420,508	\$951,199

CSA Revenues

				FY25
Mary Land Control			FY24 YTD -	Proposed
Category	FY23 Budget	FY24 Budget	Thru Feb	Budget
Federal Revenue	\$0	\$0	\$0	\$0
State Revenue	\$2,521,194	\$2,874,496	\$814,967	\$2,876,958
Charges for Service	\$0	\$0	\$14,371	\$0
Grants	\$0	\$0	\$0	\$0
Donations	\$0	\$0	\$0	\$0
Miscellaneous	\$0	\$0	\$0	\$0
Transfers	\$840,398	\$1,009,958	\$757,468	\$1,010,823
Total	\$3,361,592	\$3,884,453	\$1,586,807	\$3,887,781

