

# NOTICE OF REGULAR MEETING OF THE ECONOMIC DEVELOPMENT CORPORATION HICKORY CREEK TOWN HALL 1075 RONALD REAGAN AVENUE, HICKORY CREEK, TEXAS 75065 THURSDAY, NOVEMBER 17, 2022, 6:00 PM

### **AGENDA**

# Call to Order

## Roll Call

# Pledge of Allegiance to the U.S. And Texas Flags

## Invocation

# **Items of Community Interest**

Pursuant to Texas Government Code Section 551.0415 the Economic Development Corporation may report on the following: expressions of thanks, congratulations, or condolence; an honorary or salutary recognition of an individual; a reminder about an upcoming event organized or sponsored by the governing body; and announcements involving an imminent threat to the public health and safety of people in the municipality or county that has arisen after the posting of the agenda.

## **Public Comment**

This item allows the public an opportunity to address the Economic Development Corporation. To comply with the provisions of the Open Meetings Act, the EDC cannot discuss or take action on items brought before them not posted on the agenda. Please complete a request if you wish to address the board. Comments will be limited to three minutes. Open Forum is for information only. No charges and/or complaints will be heard against any elected official, board member, the Town, or employee of the Town that are prohibited by law.

# **Consent Agenda**

Items on the Consent Agenda are considered to be self-explanatory and will be enacted with one motion. No separate discussion of these items will occur unless so requested by at least one member of the Economic Development Corporation.

- 1. October 2022 Financials
- 2. October 2022 Minutes

# Regular Agenda

3. Monthly Performance Data

# **Executive Session**

The Economic Development Corporation will convene into executive session pursuant to Texas Government Code Section 551 of the Texas Government Code in accordance with the authority contained in:

- 4. Section 551.071 and 551.087 to deliberate the offer of a financial or other incentive to a business prospect, and to receive legal advice from EDC attorney Hard Sun V LLC matter.
- 5. Section 551.072 to deliberate the purchase, exchange, lease, or value of real property.
- 6. Section 551.087 to deliberate the offer of a financial or other incentive to a business prospect.

# **Reconvene into Open Session**

7. Section 551.071, Section 551.072 and 551.087 to deliberate the offer of a financial or other incentive to a business prospect, and to receive legal advice from EDC attorney.

# **Adjournment**

The Economic Development Corporation reserves the right to adjourn into executive session at any time during the course of this meeting to discuss any of the matters listed above, as authorized by the Texas Government Code, Chapter 551.

This facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations or interpretive services must be made 48 hours prior to the meeting. Please contact Town Hall at 940-497-2528 or by fax 940-497-3531 so that appropriate arrangements can be made.

I, Kristina Smith, do hereby certify, that this meeting notice was posted on the bulletin board at Town Hall, 1075 Ronald Reagan Avenue, Hickory Creek, Texas on November 14, 2022 at 3:30 p.m.

Kristina Smith

Town of Hickory Creek

# Hickory Creek Economic Development Corporation Balance Sheet

As of October 31, 2022

	Oct 31, 22
ASSETS Current Assets Checking/Savings	
Ciera-Economic Development  Logic Economic Development	10,342.13 2,493,395.27
Total Checking/Savings	2,503,737.40
Other Current Assets Undeposited Funds	22,304.97
Total Other Current Assets	22,304.97
Total Current Assets	2,526,042.37
Fixed Assets 1070 Ronald Reagan Avenue SWC of IH-35E and Ventana Drive	875,000.00 361,236.62
Total Fixed Assets	1,236,236.62
TOTAL ASSETS	3,762,278.99
LIABILITIES & EQUITY Equity	
Retained Earnings Net Income	3,732,802.93 29,476.06
Total Equity	3,762,278.99
TOTAL LIABILITIES & EQUITY	3,762,278.99

# Hickory Creek Economic Development Corporation Budget vs. Actual October 2022

	Oct 22	Budget	% of Budget
Ordinary Income/Expense			
Income			
3002 Sales Tax Collections	22,304.97	260,000.00	8.6%
3004 Logic Interest	6,706.09	6,000.00	111.8%
3006 Reserve Funds	0.00	0.00	0.0%
3008 Mineral Royalties	0.00	0.00	0.0%
3010 Responsive ED Lease	1,250.00	15,000.00	8.3%
Total Income	30,261.06	281,000.00	10.8%
Expense			
Debt Service			
5006 Ronald Reagan Avenue	0.00	0.00	0.0%
Total Debt Service	0.00	0.00	0.0%
Expense			
4002 Administrative	0.00	10,800.00	0.0%
4004 Attorney	0.00	7,500.00	0.0%
4006 Audit	0.00	2,000.00	0.0%
4008 Bank Service Charges	0.00	100.00	0.0%
4010 Dues & Subscriptions	0.00	500.00	0.0%
4012 Engineering	0.00	0.00	0.0%
4014 Marketing	625.00	28,100.00	2.2%
4022 Professional Service	0.00	4,000.00	0.0%
4024 Public Notices/Advertising	0.00	300.00	0.0%
4028 Training	0.00	2,500.00	0.0%
4030 Travel Expense	0.00	2,500.00	0.0%
4032 Infrastructure Improvement	0.00	0.00	0.0%
4034 Land Holding Cost	160.00	2,000.00	8.0%
4036 Land Acquistions	0.00	0.00	0.0%
4038 Incentives	0.00	220,700.00	0.0%
Total Expense	785.00	281,000.00	0.3%
Total Expense	785.00	281,000.00	0.3%
Net Ordinary Income	29,476.06	0.00	100.0%
t Income	29,476.06	0.00	100.0%

# Hickory Creek Economic Development Corporation Budget vs. Actual

October 2022 through September 2023

	Oct 22	Nov 22	Dec 22	Jan 23
Ordinary Income/Expense				
Income				
3002 Sales Tax Collections	22,304.97	0.00	0.00	0.00
3004 Logic Interest	6,706.09	0.00	0.00	0.00
3006 Reserve Funds	0.00	0.00	0.00	0.00
3008 Mineral Royalties	0.00	0.00	0.00	0.00
3010 Responsive ED Lease	1,250.00	0.00	0.00	0.00
Total Income	30,261.06	0.00	0.00	0.00
Expense				
Debt Service				
5006 Ronald Reagan Avenue	0.00	0.00	0.00	0.00
Total Debt Service	0.00	0.00	0.00	0.00
Expense				
4002 Administrative	0.00	0.00	0.00	0.00
4004 Attorney	0.00	0.00	0.00	0.00
4006 Audit	0.00	0.00	0.00	0.00
4008 Bank Service Charges	0.00	0.00	0.00	0.00
4010 Dues & Subscriptions	0.00	0.00	0.00	0.00
4012 Engineering	0.00	0.00	0.00	0.00
4014 Marketing	625.00	0.00	0.00	0.00
4022 Professional Service	0.00	0.00	0.00	0.00
4024 Public Notices/Advertising	0.00	0.00	0.00	0.00
4028 Training	0.00	0.00	0.00	0.00
4030 Travel Expense	0.00	0.00	0.00	0.00
4032 Infrastructure Improvement	0.00	0.00	0.00	0.00
4034 Land Holding Cost	160.00	0.00	0.00	0.00
4036 Land Acquistions	0.00	0.00	0.00	0.00
4038 Incentives	0.00	0.00	0.00	0.00
Total Expense	785.00	0.00	0.00	0.00
Total Expense	785.00	0.00	0.00	0.00
Net Ordinary Income	29,476.06	0.00	0.00	0.00
Net Income	29,476.06	0.00	0.00	0.00

# Hickory Creek Economic Development Corporation Budget vs. Actual

October 2022 through September 2023

	Feb 23	Mar 23	Apr 23	May 23
Ordinary Income/Expense				
Income				
3002 Sales Tax Collections	0.00	0.00	0.00	0.00
3004 Logic Interest	0.00	0.00	0.00	0.00
3006 Reserve Funds	0.00	0.00	0.00	0.00
3008 Mineral Royalties	0.00	0.00	0.00	0.00
3010 Responsive ED Lease	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	0.00	0.00
Expense				
Debt Service				
5006 Ronald Reagan Avenue	0.00	0.00	0.00	0.00
Total Debt Service	0.00	0.00	0.00	0.00
Expense				
4002 Administrative	0.00	0.00	0.00	0.00
4004 Attorney	0.00	0.00	0.00	0.00
4006 Audit	0.00	0.00	0.00	0.00
4008 Bank Service Charges	0.00	0.00	0.00	0.00
4010 Dues & Subscriptions	0.00	0.00	0.00	0.00
4012 Engineering	0.00	0.00	0.00	0.00
4014 Marketing	0.00	0.00	0.00	0.00
4022 Professional Service	0.00	0.00	0.00	0.00
4024 Public Notices/Advertising	0.00	0.00	0.00	0.00
4028 Training	0.00	0.00	0.00	0.00
4030 Travel Expense	0.00	0.00	0.00	0.00
4032 Infrastructure Improvement	0.00	0.00	0.00	0.00
4034 Land Holding Cost	0.00	0.00	0.00	0.00
4036 Land Acquistions	0.00	0.00	0.00	0.00
4038 Incentives	0.00	0.00	0.00	0.00
Total Expense	0.00	0.00	0.00	0.00
Total Expense	0.00	0.00	0.00	0.00
Net Ordinary Income	0.00	0.00	0.00	0.00
Net Income	0.00	0.00	0.00	0.00

# Hickory Creek Economic Development Corporation Budget vs. Actual

October 2022 through September 2023

	Jun 23	Jul 23	Aug 23	Sep 23
Ordinary Income/Expense				<del></del>
Income				
3002 Sales Tax Collections	0.00	0.00	0.00	0.00
3004 Logic Interest	0.00	0.00	0.00	0.00
3006 Reserve Funds	0.00	0.00	0.00	0.00
3008 Mineral Royalties	0.00	0.00	0.00	0.00
3010 Responsive ED Lease	0.00	0.00	0.00	0.00
Total Income	0.00	0.00	0.00	0.00
Expense				
Debt Service				
5006 Ronald Reagan Avenue	0.00	0.00	0.00	0.00
Total Debt Service	0.00	0.00	0.00	0.00
Expense				
4002 Administrative	0.00	0.00	0.00	0.00
4004 Attorney	0.00	0.00	0.00	0.00
4006 Audit	0.00	0.00	0.00	0.00
4008 Bank Service Charges	0.00	0.00	0.00	0.00
4010 Dues & Subscriptions	0.00	0.00	0.00	0.00
4012 Engineering	0.00	0.00	0.00	0.00
4014 Marketing	0.00	0.00	0.00	0.00
4022 Professional Service	0.00	0.00	0.00	0.00
4024 Public Notices/Advertising	0.00	0.00	0.00	0.00
4028 Training	0.00	0.00	0.00	0.00
4030 Travel Expense	0.00	0.00	0.00	0.00
4032 Infrastructure Improvement	0.00	0.00	0.00	0.00
4034 Land Holding Cost	0.00	0.00	0.00	0.00
4036 Land Acquistions	0.00	0.00	0.00	0.00
4038 Incentives	0.00	0.00	0.00	0.00
Total Expense	0.00	0.00	0.00	0.00
Total Expense	0.00	0.00	0.00	0.00
Net Ordinary Income	0.00	0.00	0.00	0.00
Net Income	0.00	0.00	0.00	0.00

# Hickory Creek Economic Development Corporation Budget vs. Actual

October 2022 through September 2023 TOTAL

	Oct '22 - Sep 23	Budget
Ordinary Income/Expense		
Income		
3002 Sales Tax Collections	22,304.97	260,000.00
3004 Logic Interest	6,706.09	6,000.00
3006 Reserve Funds	0.00	0.00
3008 Mineral Royalties	0.00	0.00
3010 Responsive ED Lease	1,250.00	15,000.00
Total Income	30,261.06	281,000.00
Expense		,
Debt Service		
5006 Ronald Reagan Avenue	0.00	0.00
Total Debt Service	0.00	0.00
Expense		
4002 Administrative	0.00	10,800.00
4004 Attorney	0.00	7,500.00
4006 Audit	0.00	2,000.00
4008 Bank Service Charges	0.00	100.00
4010 Dues & Subscriptions	0.00	500.00
4012 Engineering	0.00	0.00
4014 Marketing	625.00	28,100.00
4022 Professional Service	0.00	4,000.00
4024 Public Notices/Advertising	0.00	300.00
4028 Training	0.00	2,500.00
4030 Travel Expense	0.00	2,500.00
4032 Infrastructure Improvement	0.00	0.00
4034 Land Holding Cost	160.00	2,000.00
4036 Land Acquistions	0.00	0.00
4038 Incentives	0.00	220,700.00
Total Expense	785.00	281,000.00
Total Expense	785.00	281,000.00
Net Ordinary Income	29,476.06	0.00
Net Income	29,476.06	0.00

# Hickory Creek Economic Development Corporation October 2022 Detail

Туре	Date	Num	Name Name	Amount
Ordinary Income/Ex	pense			
Income				
	ax Collections			
General Journal	10/31/2022	10312		22,304.9
Total 3002 Sa	les Tax Collections			22,304.97
3004 Logic In	terest			
Deposit	10/31/2022		Deposit	6,706.09
Total 3004 Log	gic Interest			6,706.09
3010 Respon	sive ED Lease			
Deposit	10/05/2022			1,250.00
Total 3010 Re	sponsive ED Lease			1,250.00
Total Income				30,261.06
Expense				
Expense				
4014 Mark	eting			
Check	10/11/2022	2916	Rodney Barton	25.00
Check	10/11/2022	2917	Cheyenne Spencer	25.00
Check	10/11/2022	2918	Anna Wiltgen	25.00
Check	10/11/2022	2919	Paul Pickering	25.00
Check	10/11/2022	2920	Cari Daus	25.00
Check	10/11/2022	2921	Rebecca Bedford	25.00
Check	10/11/2022	2922	Madeline Weeks-Bal	25.00
Check	10/11/2022	2924	Joyce Goff	25.00
Check	10/11/2022	2925	Crystal Rosenwinkle	25.00
Check	10/11/2022	2926	Vandara Kam	25.00
Check	10/11/2022	2927	Angelica Perates	25.00
Check	10/11/2022	2928	Kim Krill	25.00
Check	10/11/2022	2929	Holly Jones	25.00
Check	10/11/2022	2930	Chris Crump	25.00
Check	10/11/2022	2931	Mark Brownmiller	25.00
Check	10/11/2022	2932	Brian Andersen	25.00
Check	10/11/2022	2933	Eric Porsch	25.00
Check	10/11/2022	2934	Trent Stinson	25.00
Check	10/11/2022	2935	Larry Payton	25.00
Check	10/11/2022	2936	Chris Chaudoir	25.00
Check	10/11/2022	2937	Lisa Lyons	25.00
Check	10/11/2022	2938	Christina Allert	25.00
Check	10/11/2022	2939	Geralyn Decker	25.00
Check	10/11/2022	2940	Jeff Tucker	25.00
Check	10/11/2022	2941	Gary Parnell	25.00
Total 4014	Marketing			625.00
	Holding Cost			
Check	10/11/2022	2923	Ken Lowrie	160.00
Total 4034	Land Holding Cost		-	160.00
Total Expense			-	785.00
Total Expense			<u>-</u>	785.00
let Ordinary Income			_	29,476.06
ncome				29,476.06



HICKORY CREEK ECONOMIC DEVELOP CORP ATTN KRISTI K ROGERS 1075 RONALD REAGAN AVE HICKORY CREEK TX 75065-7633

# MONTHLY STATEMENT OF ACCOUNT

ACCOUNT: 0638012001

ACCOUNT NAME: GENERAL FUND

**STATEMENT PERIOD**: 10/01/2022 - 10/31/2022

LOGIC MONTHLY SUMMARY: THE AVERAGE MONTHLY RATE WAS 3.1167%. THE AVERAGE WEIGHTED AVERAGE MATURITY WAS 12 DAYS AND THE NET ASSET VALUE FOR 10/31/22 WAS 0.999568.

MONTHLY	ACTIVITY DETAIL			
TRANSACTION DATE	DESCRIPTION	CONFIRMATION NUMBER	TRANSACTION AMOUNT	BALANCE
	BEGINNING BALANCE			2,543,167,51
10/27/2022	ACH WITHDRAWAL	6144850	56,478.33 -	2,486,689.18
10/31/2022	MONTHLY POSTING	9999888	6,706.09	2,493,395.27
	ENDING BALANCE			2,493,395,27

MONTHLY ACCOUNT SUMMARY	
BEGINNING BALANCE	2,543,167.51
TOTAL DEPOSITS	0.00
TOTAL WITHDRAWALS	56,478.33
TOTAL INTEREST	6,706.09
ENDING BALANCE	2,493,395.27
AVERAGE BALANCE	2,534,058.10

ACTIVITY SUMMARY (YEA	R-TO-DATE)		
ACCOUNT NAME	DEPOSITS	WITHDRAWALS	INTEREST
GENERAL FUND	406,967.35	56,478.33	25,563.16

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# REGULAR MEETING OF THE ECONOMIC DEVELOPMENT CORPORATION HICKORY CREEK TOWN HALL 1075 RONALD REAGAN, HICKORY CREEK, TEXAS THURSDAY, OCTOBER 20, 2022

## **MINUTES**

# Call to Order

President Enriquez called the meting to order at 6:00 p.m.

# Roll Call

The following members were present:
Secretary Nancy Koket
President Bruce Enriquez
Director Chris Gordon
Treasurer Lynn Clark
Vice President Sugene May
Director Christina Pierson
Director Paul Kenney

Also in attendance were: Kristina Smith, Administrative Assistant

# Pledge of Allegiance to the U.S. And Texas Flags

President Enriquez led the Pledge of Allegiance to the U.S. And Texas Flags.

# **Invocation**

Director Gordon led the invocation.

### **Items of Community Interest**

The Parks and Recreation Board will host an Arbor Day Event on Saturday, November 5 from 9 a.m. to 12 p.m. at the Hickory Creek Animal Shelter.

Trunk or Treat will be held at Lake Dallas City Park on October 31, 2022 from 5 p.m. to 7 p.m. The event will include a golf cart parade at 6 p.m. by the soccer fields.

Early Voting will begin on Monday, October 24, 2022 at Town Hall.

# **Public Comment**

There were no speakers for public comment.

## **Consent Agenda**

1. June 2022 Meeting Minutes

# Hickory Creek Economic Development Corporation October 20, 2022 Page 2

- 2. June 2022 Financials
- 3. July 2022 Financials
- 4. August 2022 Financials

Motion made by Vice President May to approve consent agenda items 1-4, Seconded by Treasurer Clark.

Voting Yea: Secretary Koket, President Enriquez, Director Gordon, Treasurer Clark, Vice President May, Director Pierson, Director Kenney. <u>Motion passed unanimously</u>.

5. September 2022 Financials

Treasurer Clark requested item 5 be pulled from the consent agenda for separate discussion.

Treasurer Clark discussed a transfer in the amount of \$56,478.33 from the EDC to the Town for accrued quarterly expenses.

Motion made by Treasurer Clark to approve the amended consent agenda item 5, Seconded by Director Gordon.

Voting Yea: Secretary Koket, President Enriquez, Director Gordon, Treasurer Clark, Vice President May, Director Pierson, Director Kenney. Motion passed unanimously.

# Regular Agenda

6. Monthly Performance Data

Monthly Performance Data discussed.

7. Consider and act on assisting Hickory Creek businesses with road advertising signage.

Motion made by Vice President May to approve assisting Hickory Creek businesses with road advertising signage, Seconded by Secretary Koket.

Voting Yea: Secretary Koket, President Enriquez, Director Gordon, Treasurer Clark, Vice President May, Director Pierson, Director Kenney. Motion passed unanimously.

8. Consider and act on a retail economic development contract between the Hickory Creek EDC and The Retail Coach, LLC.

Motion made by Director Kenney to approve retail economic development contract between the Hickory Creek EDC and The Retail Coach, LLC, Seconded by Vice President May.

Voting Yea: Secretary Koket, President Enriquez, Director Gordon, Treasurer Clark, Vice President May, Director Pierson, Director Kenney. Motion passed unanimously.

# Hickory Creek Economic Development Corporation October 20, 2022 Page 3

# **Adjournment**

Motion made by Vice President May to adjourn the meeting, Seconded by Treasurer Clark. Voting Yea: Secretary Koket, President Enriquez, Director Gordon, Treasurer Clark, Vice President May, Director Pierson, Director Kenney. <u>Motion passed unanimously</u>.

The meeting adjourned at 6:23 p.m.
APPROVED:
Bruce Enriquez, President Hickory Creek Economic Development Corporation
ATTEST:
Nancy Koket, Secretary Hickory Creek Economic Development Corporation

# Hickory Creek 2021-2022 Sales Tax Tracker

Month	Net Payment This Period	Comparable Period Last year	% change	Current YTD	Prior YTD	% Change
Jan-21	\$151,599.73	\$146,268.35	3.64%	\$151,599.73	\$146,268.35	3.64%
Feb-21	\$209,621.30	\$199,848.16	4.89%	\$361,221.03	\$346,116.51	4.36%
Mar-21	\$142,228.61	\$122,403.94	16.19%	\$503,449.64	\$468,520.45	7.45%
Apr-21	\$135,699.22	\$121,612.50	11.58%	\$639,148.86	\$590,132.95	8.30%
May-21	\$214,807.19	\$162,992.28	31.78%	\$853,956.05	\$753,125.23	13.38%
Jun-21	\$162,887.32	\$142,030.05	14.68%	\$1,016,843.37	\$895,155.28	13.59%
Jul-21	\$179,873.55	\$148,708.11	20.95%	\$1,196,716.92	\$1,043,863.39	14.64%
Aug-21	\$200,644.53	\$181,493.37	10.55%	\$1,397,361.45	\$1,225,356.76	14.03%
Sep-21	\$161,005.65	\$138,146.45	16.54%	\$1,558,367.10	\$1,363,503.21	14.29%
Oct-21	\$158,753.06	\$141,445.17	12.23%	\$1,717,120.16	\$1,504,948.38	14.09%
Nov-21	\$194,425.32	\$176,374.59	10.23%	\$1,911,545.48	\$1,681,322.97	13.69%
Dec-21	\$166,144.26	\$158,061.62	5.11%	\$2,077,689.74	\$1,839,384.59	12.95%
Jan-22	\$168,266.75	\$151,599.73	10.99%	\$168,266.75	\$151,599.73	10.99%
Feb-22	\$235,590.81	\$209,621.30	12.38%	\$403,857.56	\$361,221.03	11.80%
Mar-22	\$151,880.08	\$142,228.61	6.78%	\$555,737.64	\$503,449.64	10.38%
Apr-22	\$142,282.52	\$135,699.22	4.85%	\$698,020.16	\$639,148.86	9.21%
May-22	\$208,590.61	\$214,807.19	-2.89%	\$906,610.77	\$853,956.05	6.16%
Jun-22	\$172,579.22	\$162,887.32	5.95%	\$1,079,189.99	\$1,016,843.37	6.13%
Jul-22	\$178,469.14	\$179,873.55	-0.78%	\$1,257,659.13	\$1,196,716.92	5.09%
Aug-22	\$221,651.77	\$200,644.53	10.46%	\$1,479,310.90	\$1,397,361.45	5.86%
Sep-22	\$193,555.64	\$161,005.65	20.21%	\$1,672,866.54	\$1,558,367.10	7.34%
Oct-22	\$178,439.72	\$158,753.06	12.40%	\$1,851,306.26	\$1,717,120.16	7.81%
Nov-22	\$228,959.29	\$194,425.32	17.76%	\$2,080,265.55	\$1,911,545.48	8.82%