



# CITY COUNCIL WORKSESSION AGENDA

Monday, May 23, 2022 4:00 PM

CALL TO ORDER: Pursuant to due notice and call thereof, a Worksession meeting of the Grand Rapids City Council will be held on Monday, May 23, 2022 at 4:00 PM in the City Hall Council Chambers, 420 North Pokegama Avenue, Grand Rapids, Minnesota.

**ROLL CALL:** 

**BUSINESS:** 

1. Visit Grand Rapids Annual Update

**DEPARTMENT HEAD REPORT:** 

2. Public Works / Engineering Department Head Report

**REVIEW OF REGULAR AGENDA:** 

ADJOURN:

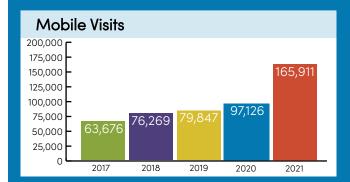
Attest: Kimberly Gibeau, City Clerk

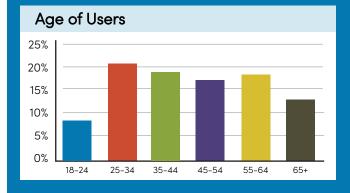


# 2021 ANNUAL REPO Item 1.

# **OWNED**

#### **Website Visits** 250,000 -228,610 200,000 150,000 164,207 134,662 117,192 100,000 50,000 2017 2018 2019 2020 2021





Gender of Users	
2019	45.16% 54.84%
2020	46.88% 53.12%
2021	51.29% 48.71%
Male Female	

rop Countries	
1. United States	87,323
2. Canada	1,972
3. Mexico	381

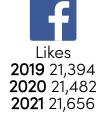
Top States	
1. Minnesota	96,537
2. Illinois	29,762
3. Michigan	11,395
4. Wisconsin	10,093
5. lowa	5,436
6. North Dakota	3,427
7. California	3,191
8. Texas	3,112
9. South Dakota	2,715
10. Indiana	2,346

# Top 10 Pages

Tan Cauntrias

1. Places to Stay 6. Visitor Guide 2. Home Page 7. Festival/Events 3. Things To Do 8. Hiking 4. Events Calendar 9. Snowmobiling 5. Book>Direct 10. ATV/OHV

# **EARNED**







**Followers 2019** 1.112 **2020** 1,350 **2021** 1,991

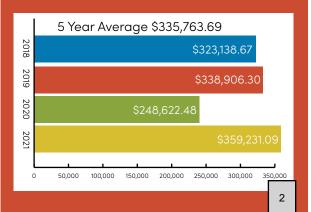


Book>Direct Data

**Searches** 18,309

\$198,133.76 booked through top states: MN, IL, MI, WI, ND, IA, OH, TX, CA, CO

# LODGING TAX



**MISSION** 

To generate a positive economic impact through destination marketing, and tourism and hospitality advocacy in the greater Grand Rapids, Minnesota area.

#### Item 1.

## TOURISM'S ECONOMIC IMPACT

ON MINNESOTA

**BILLION** Leisure and Hospitality Industry Gross Sales

**BILLION** State Sales Tax **THOUSAND** Jobs

2019

**BILLION** Leisure and Hospitality Industry Gross Sales

MILLION State Sales Tax THOUSAND Jobs

2020

### TRAVEL AND TOURISM IN NE MINNESOTA

NORTHEAST	REGION Gross Sales	State Sales Tax	Private Sector Employment
Carlton	\$49,412,312	\$3,185,631	917
Cook	\$67,897,385	\$4,453,808	773
Itasca	\$69,954,973	\$4,358,173	1,259
Kanabec	\$14,595,215	\$984,821	274
Koochiching	\$31,056,022	\$1,968,264	528
Lake	\$37,670,370	\$2,443,071	571
Pine	\$51,230,209	\$2,816,908	815
St Louis	\$436,164,247	\$28,508,724	8,701
Region Total	\$757,980,733	\$48,719,400	13,838

Year	Gross Sales	Jobs
2018	\$76,695,437	1,524
2019	\$79,946,569	1,501
2020	\$69,954,973	1,259

#### 243,854 Video **248,226 Impressions** Video ■ 107,973 ■ 100,594 Views PPC **1**11,186,079 **Impressions** 9,692,708 Google Ads **1**43,140 (\$20,492.29) **1**90,133 (\$18,126<u>.</u>27) Click 2020 2021



**PAID DIGITAL ADS** 





#### For More **Information Contact:**

Megan Christianson Visit Grand Rapids Executive Director 218-326-9607 megan@visitgrandrapids.com

www.visitgrandrapids.cor 3

ITEM # \_\_\_\_\_



#### **WORKSESSION COVERSHEET**

**AGENDA DATE:** May 23, 2022

TITLE: Public Works / Engineering Department Head Report

**PREPARED BY:** Matt Wegwerth

#### **BACKGROUND:**

Public Works / Engineering Department Head Report

#### **ATTACHMENTS:**