

# GRAND RAPIDS ECONOMIC DEVELOPMENT AUTHORITY MEETING AGENDA

### Thursday, December 16, 2021 4:00 PM

NOTICE IS HEREBY GIVEN, that a regular meeting of the Grand Rapids Economic Development Authority will be held in the City Council Chambers in the Grand Rapids City Hall, 420 North Pokegama Avenue, in Grand Rapids, Minnesota on Thursday, December 16, 2021 at 4:00 PM.

#### CALL TO ORDER

#### CALL OF ROLL

SETTING OF THE REGULAR AGENDA - This is an opportunity to approve the regular agenda as presented, or to add/delete an agenda item by a majority vote of the Commissioners present.

#### **APPROVE MINUTES**

1. Consider approval of the minutes from the November 18, 2021 regular meeting.

#### APPROVE CLAIMS

2. Consider approval of claims.

#### **BUSINESS**

3. Develop 2022 GREDA Work Plan

#### **UPDATES**

4. Update on Industrial Spec Building

#### **ADJOURN**

#### **MEMBERS & TERMS**

Rick Blake - 12/31/2022 (with Council term)
Tasha Connelly - 12/31/2022 (with Council term)

Cory Jackson - 3/1/23 Mike Korte - 3/1/22 John O'Leary - 3/1/25 Wayne Bruns - 3/1/25 Sholom Blake - 3/1/25



# GRAND RAPIDS ECONOMIC DEVELOPMENT AUTHORITY MEETING MINUTES

### Thursday, November 18, 2021 4:00 PM

NOTICE IS HEREBY GIVEN, that a regular meeting of the Grand Rapids Economic Development Authority will be held in the City Council Chambers in the Grand Rapids City Hall, 420 North Pokegama Avenue, in Grand Rapids, Minnesota on Thursday, November 18, 2021 immediately following the closed meeting.

#### CALL TO ORDER

#### CALL OF ROLL

SETTING OF THE REGULAR AGENDA - This is an opportunity to approve the regular agenda as presented, or to add/delete an agenda item by a majority vote of the Commissioners present.

Approve a lease with Story Art Museum at the Central School.

#### APPROVE MINUTES

1. Consider approval of the minutes from the October 14, 2021 regular meeting.

Motion by Commissioner Jackson, second by Commissioner Hodnik to approve the minutes from the October 14, 2021 regular meeting. The following voted in favor thereof: Jackson, Korte, Blake Hodnik. Opposed: None, motion passed unanimously.

#### APPROVE CLAIMS

2. Consider approval of claims in the amount of \$7,397.19.

Motion by Commissioner Hodnik, second by Commissioner Korte to approve claims in the amount of \$7,397.19. The following voted in favor thereof: Korte, Hodink, Blake, Jackson. Opposed: None, motion passed unanimously.

#### **BUSINESS**

3. Consider approving payment to Bob and Lorry Warren dba Rapids Printing in the amount of \$40,000.

Motion by Commissioner Hodnik, second by Commissioner Jackson to approve payment to Bob and Lorry Warren dba Rapids Printing in the amount of \$40,000. The following voted in favor thereof: Blake, Jackson, Korte, Hodnik. Opposed: None, motion passed unanimously.

4. Consider approving an amended GREDA Land Pricing Policy

Item 1.

Motion by Commissioner Jackson, second by Commissioner Korte to approved an amended GREDA Land Pricing Policy. The following voted in favor thereof: Jackson, Hodnik, Blake, Korte. Opposed: None, passed unanimously.

5. Consider approving a Central School lease with Story Art Museum.

Motion by Commissioner Jackson, second by Commissioner Korte to approve a Central School lease with Story Art Museum from December 1<sup>st</sup>, 2021- December 31<sup>st</sup>, 2022. The Following voted in favor thereof: Blake, Hodnik, Korte Jackson. Opposed: None, motion passed unanimously.

- 6. Development of the 2022 GREDA Work Plan
  - Strategic commercial sites
  - Covid recovery/next steps
  - Promote retail growth and development
  - Industrial sites/ spec building
  - Marketing and programs and success
  - Identify needs for space and development opportunities
  - Downtown/VFW site
  - Healthcare/regional center/rural home based
  - Ainsworth/Voyager Capital Site
  - Support of Huber project
  - Partnering with regional partners
  - Redevelopment of unused ISD 318 sites
  - Privatization of Central School
  - Workforce attraction
  - Completion of 169 Expressway/ Transportation routes
  - ASV Growth/ retention
  - Childcare
  - MP/ Wood products/pellets

#### **UPDATES**

#### **ADJOURN**

There Being no further business the meeting adjourned at 4:58.

#### **MEMBERS & TERMS**

Rick Blake - 12/31/2022 (with Council term)

Tasha Connelly - 12/31/2022 (with Council term)

Cory Jackson - 3/1/23

Mike Korte - 3/1/22

John O'Leary - 3/1/25

Sholom Blake - 3/1/25

Al Hodnik - 3/1/27

Item 2.

	12/09/2021 16:17:06 AP443GR0.WOW	CITY OF GRAND RAPIDS DEPARTMENT SUMMARY REPORT	PAGE:	1
		INVOICES DUE ON/BEFORE 12/16/2021		
	VENDOR #	NAME	AMOUNT	DUE
ECONO	MIC DEVELOPMEN	T AUTHORITY		
		CITY OF GRAND RAPIDS ITASCA ECONOMIC DEVELOPMENT	600 10,000	0.00
		TOTAL	10,600	0.00
EDA -	- CAPITAL PROJE	CTS		
	0718010	CITY OF GRAND RAPIDS	4,621	1.50
		TOTAL	4,621	1.50
	ATDDODT COUTU	INDUSTRIAL PARKS		
		CITY OF GRAND RAPIDS	100	0.00
		TOTAL AIRPORT SOUTH INDUSTRIAL PARKS	100	0.00
	MANUFACTURING	HANGAR		
		KENNEDY & GRAVEN, CHARTERED	399	9.00
		TOTAL MANUFACTURING HANGAR	399	9.00
		TOTAL UNPAID TO BE APPROVED IN THE SUM OF:	\$15,720	0.50
	S ISSUED-PRIOR PRIOR APPROVAL			
	0201354	B. BAIRD-PETTY CASH FUND		1.65
	0920060 1309170	ITASCA COUNTY TREASURER MN DEED	92 1,000	2.00
	1309199	MINNESOTA ENERGY RESOURCES	51	1.93
	1415511 1621130	NORTHERN STAR COOPERATIVE SERV P.U.C.		8.47 8.78
	T001401	ROBERT & LORY WARREN	40,000	
		TOTAL PRIOR APPROVAL ALLOWED IN THE SUM OF	\$41,90	2.83
		TOTAL ALL DEPARTMENT	\$57,62	3.33



## REQUEST FOR GRAND RAPIDS EDA ACTION

**AGENDA DATE:** December 16, 2021

STATEMENT OF ISSUE: Develop 2022 GREDA Work Plan

**PREPARED BY:** Rob Mattei, Executive Director

#### **BACKGROUND:**

The individual scoring of each Commissioner has be included in the attached tabulation. This step in the planning process will involve:

- Review and discuss the tabulation and the resulting preliminary ranking
- Commissioners will have the opportunity to discuss, and make a case for work items they feel are important.
- Through consensus, GREDA will make any final adjustments to the ranking
- Lastly, GREDA will determine which items will be categorized as GREDA taking a lead role, a partnering role or a supporting role.

Following this work, staff will develop the final work approach, following a quarterly timeline, for each goal. This will, then, be presented for final adoption at the first meeting in January.

#### **RECOMMENDATION:**

Provide input and reach consensus.

**REQUIRED ACTION:** Action to approve will not occur until the next meeting.

		Community Impact						Chance of Success						Resource Availability						EDA Ownership								Total						
Action Item		3. Blake	Jackson	(Vacant)	Hodnik Korte	Average Connelly	S. Blake	R. Blake	Jackson (Vacant)	Hodnik	Korte	Connelly	S. Blake	R. Blake	Jackson	(Vacant) Hodnik	Korte	Average	Connelly	S. Blake R. Blake	Jackson	(Vacant)	Hodnik Korte	Average	Connelly	S. Blake R. Blake	Jackson	(Vacant) Hodnik	Korte	Average	Standard Deviation	Preliminary Ranking	Potential Tasks	
Support the development or redevelopment/infill of strategic commercial sites to achieve growth in the retail sales and service sector.	го п	n u	4		· σ 4	4.667	m	4 4	4	4	2 823	5	m	rv .	4	4	5	4.333	2	n n	. 12	ć	m in	4.667	19	16	17	16	18	17.50	1.38	3	Promote the sale and development of GREDA sites in the Downtown (Block 5, Block 20-21, VFW/Rose) Welcome and support investment interest in the redevelopment of infill sites such as the former K-Mart site, former Ray's Sport and Marine, and former Sawmill Inn site. Identify retail gaps and more actively recruit businesses and developers.	
2 Ensure an adequate inventory of industrial sites and facilities exist to accommodate full industrial, warehousing & distribution business expansion and relocation potential.	. J	n Lo	2 2		2 4	4.833	ю	ω <i>τ</i>	4	4	4 000	4	. е	2	4	4	5	4.167	8	rv r	ı v		4 г	4.500	16	16	18	17	18	17.50	1.52	3	Continue our work with Voyageur Capital and APEX in the rehabilitation and leasing of the former Ainsworth factory as a multi-tenant industrial-warehouse-distribution hub. Consider and advise the City on any request for establishment of a TIF Redevelopment District at the Voyageur Capital site. Substantially complete the extension of sanitary sewer and water utlities to the Voyageur Capital site. Based upon the results of GREDA's industrial market analysis continue pursuit of an industrial spec building in 2022.	
Partner with regional EDOs, communities and state agencies to efficiently achieve common goals that directly and indirectly benefit the Grand Rapids area.	2 2	n L	4		4 4	4.167	æ	4 ,	4	4	2 823	4	· c	4	ĸ	ю	5	3.667	3	m n	4	ć	e r	3.833	16	12	15	14	18	15.50	2.35	7	Provide necessary advocacy/support for the Huber Engineered Wood Products project in Cohasset.  Support local and regional efforts focused on workforce attraction/residential recruitment. Support the development of childcare facilities.	
Investigate and advocate for highway transportation route improvements to improve linkages between Grand Rapids and the interstate, the Duluth port and the Iron Range	ю п	n 4	. 4		5 2	<b>4.333</b>	8	4 ¢	7	4	3 167	4	5	2	2	2	4	3.167	7	m m	3 (	ı	v 4	3.333	12	13	11	16	16	14.00	2.28	12	Discuss with appropriate agencies, government and elected officials the prioritization of divided highways between Grand Rapids and Duluth via Highway 2 as well as completion of the Cross Range Expressway between Taconite and Penguilly.	
Continue to support the development of a thriving Downtown	ר ט	n s	4		5 2	<b>4.833</b>	4	4 ¢	rs	4	3 833	4	5	4	m	4	4	3.500	5	v v	4	ć	2 2	4.333	19	16	14	15	17	16.50	1.87	6	Prepare an updated Downtown Revitalization Plan. Consider and advise the City on any request for TIF or Tax Abatment to assist the development of a mixed use building by 4A Management on the GREDA VFW/Rose site. Advise the City on proposals for adaptive reuse of Central School by the private sector.	
6 Market GREDA Services	5 /	1 4	. 4		ა დ	<b>4.167</b> 5	4	ıs ı	v	2	3 4 500	5	е	4	2	5	4	4.333	5	v v	. 5	ı	v v	5.000	20	16	19	20	15	18.00	2.10	2	Communicate the many GREDA successes and raise awareness of GREDA programs. Consider comprehensive updates to the GREDA website under a new platform.	
7 Support the retention and growth of existing industries	י ט	n s	. 5		2 4	<b>4.833</b>	8	4 -	4	ю	4	5	ю	S.	4	ю	4	4.000	4	m n	. 5	ć	ж 4	4.000	19	14	18	14	16	16.67	2.34	5	Collaborate with local, regional and state EDO partners to provide support to existing industry, such as ASV/Yanmar, growth plans including grants, loans and workforce recruitment.	
8  Pursue initiatives that would support existing and new wood product industries	ro n	n 4	. 2		2 4	<b>4.667</b>	4	4 ¢	n	4	3 667	4	m	4	ю	8	4	3.500	3	4 4	4	ć	ж 4	3.667	15	16	15	15	16	15.50	0.55	7	Support any efforts by Northstar Pellets to re-introduce legislation to establish production incentives for wood pellet production. Research and consider advocacy for U.S. EPA rule changes that would define wood as carbon neutral so it can be used as an alternative fuel source applicable to a future conversion of MP Unit from coal.	
9  Support the needs of individual industrial tenants looking to occupy portions of the Voyageur Capital building	ro n	n Ln	2		<sub>0</sub> 4	<b>4.833</b>	4	Ω -	4	4	4	5	ю	Ŋ.	4	5	5	4.500	4	rv rv	ı ıs	ı	v v	4.833	19	17	18	19	18	18.50	1.05	1	Work with IRRR, DEED and others to support the new industries with low interest financing for equipment and tenant improvements.	
10 Collaborate with ISD318 to consider appropriate redevelopment of sites following a decision to consolidate and relocate administrative services.	m n	u 4	· ო		v v	3.833	4	4 (	'n	ю	3 567	3.00,	7	4	m	ю	4	3.167	е .	ю 4	4	ć	2 5	3.500	14	12	13	13	17	14.17	1.94	11	Keep in contact with ISD318 administration on the status of their planning and consider if GREDA or others should be involved in the redevelopment of sites.	
11 Seek out opportunities to support our medical service providers to ensure that Grand Rapids maintains and grows its position as a regional hub.	го п	u 4	4		n n	4.667	4	m 1	'n	4	4 888	5	7	es ·	m	æ	4	3.333	8	2 4	4	ć	w 4	3.333	18	13	14	15	17	15.17	1.94	10	Communicate with major providers, Grand Itasca and Essentia, about trends toward a stay at home rural health care model and the buildout of services and jobs to support that growth potential.	
Consider the next steps in supporting local businesses with changes caused by the COVID-19 pandemic	Ω <b>ζ</b>	1 4	4		m 4	4.000	2	m -	4	4	3 667	5	7	r.	m	ю	4	3.667	5	4 г	4		7 4	4.000	20	12	15	12	16	15.33	3.08	9	Consider establishing additional incentives, through the GREDA Commercial Building Improvement Loan Program, for improvements aimed at upgraded HVAC/air quality.	
12																																		
13																																		
14																																		

12/13/2021



# REQUEST FOR GRAND RAPIDS EDA ACTION

**AGENDA DATE:** December 16, 2021

**STATEMENT OF ISSUE:** Update on Industrial Spec Building

**PREPARED BY:** Rob Mattei, Executive Director

#### **BACKGROUND:**

Staff will review the financing and budgeting work and preliminary conclusions thus far.

#### **RECOMMENDATION:**

**REQUIRED ACTION:** None required