



# DRIPPING SPRINGS RANCH PARK BOARD OF DIRECTORS

City of Dripping Springs

Ranch Park Event Center, 1042 Event Center Drive

Wednesday, September 06, 2023 at 11:00 AM

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## Agenda

### CALL TO ORDER AND ROLL CALL

#### Board Members

Todd Purcell, Chair

Terry Polk, Vice Chair

Pam Owens, Secretary

Penny Reeves

Mike Carroll

#### Staff, Consultants & Appointed/Elected Officials

Parks & Community Services Director Andy Binz

DSRP Manager Emily Nelson

DSRP Assistant Manager Lily Sellers

### PRESENTATION OF CITIZENS

*A member of the public who desires to address the Board regarding any item on an agenda for an open meeting may do so at presentation of citizens before an item or at a public hearing for an item during the Board's consideration of that item. Citizens wishing to discuss matters not contained within the current agenda may do so, but only during the time allotted for presentation of citizens. Speakers are allowed two (2) minutes to speak during presentation of citizens or during each public hearing. Speakers may not cede or pool time. Members of the public requiring assistance of a translator will be given twice the amount of time as a member of the public who does not require the assistance of a translator to address the Board. It is the request of the Board that members of the public wishing to speak on item(s) on the agenda with a noticed Public Hearing hold their comments until the item(s) are presented for consideration. Speaker are encouraged to sign in. Anyone may request a copy of the City's policy on presentation of citizens for the City Secretary. By law no action may be taken during Presentation of Citizens.*

### MINUTES

- 1. Discuss and consider approval of the April 5, 2023, DSRP Board of Directors regular meeting minutes.**
- 2. Discuss and consider approval of the August 8, 2023, DSRP Board of Directors regular meeting minutes.**

### BUSINESS

- 3. Discuss and consider recommendation regarding an agreement with Tellus John Deere regarding a Tractor Sponsorship related to the Dripping Springs Ranch Park.**

## REPORTS

*The following reports relate to the administration of the Dripping Springs Ranch Park Event Center. The Board may provide staff direction; however, no action may be taken.*

### **4. Dripping Springs Ranch Park & Event Center Report** *Emily Nelson, DSRP Manager*

## EXECUTIVE SESSION

*The Dripping Springs Ranch Park Board of Directors for the City of Dripping Springs has the right to adjourn into executive session at any time during the course of this meeting to discuss any matter as authorized by Texas Government Code Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), 551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), and 551.086 (Economic Development). The Dripping Springs Ranch Park Board of Directors for the City of Dripping Springs may act on any item listed in Executive Session in Open Session or move any item from Executive Session to Open Session for action.*

## UPCOMING MEETINGS

### **DSRP Board of Director Meetings**

October 4, 2023, at 11:00 a.m.

November 1, 2023, at 11:00 a.m.

December 6, 2023, at 11:00 a.m.

### **City Council Meetings**

September 19, 2023 at 6:00 p.m.

October 3, 2023 at 6:00 p.m.

October 17, 2023 at 6:00 p.m.

## ADJOURN

## TEXAS OPEN MEETINGS ACT PUBLIC NOTIFICATION & POSTING OF MEETING

*All agenda items listed above are eligible for discussion and action unless otherwise specifically noted. This notice of meeting is posted in accordance with Chapter 551, Government Code, Vernon's Texas Codes Annotated. In addition, the Board may consider a vote to excuse the absence of any Board Member for absence from this meeting.*

*I certify that this notice of meeting was posted at the City of Dripping Springs City Hall and website, [www.cityofdrippingpsrings.com](http://www.cityofdrippingpsrings.com), on **September 1, 2023, at 3:45 p.m.***

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City Secretary

*This facility is wheelchair accessible. Accessible parking spaces are available. Requests for auxiliary aids and services must be made 48 hours prior to this meeting by calling (512) 858-4725.*



# DRIPPING SPRINGS RANCH PARK BOARD OF DIRECTORS

City of Dripping Springs

Ranch Park Event Center, 1042 Event Center Drive

Wednesday, April 05, 2023 at 11:00 AM

## MINUTES

### CALL TO ORDER AND ROLL CALL

With a quorum of the Board present, Chair Purcell called the meeting to order at 11:08 a.m.

**Board Members present were:**

Todd Purcell, Chair  
Pam Owens, Secretary  
Penny Reeves  
Mike Carroll

**Board Member absent was:**

Terry Polk, Vice Chair

**Staff, Consultants & Appointed/Elected Officials present were:**

Parks & Community Services Director Andy Binz  
DSRP Manager Emily Nelson  
DSRP Assistant Manager Lily Sellars  
IT Director Jason Weinstock

### PRESENTATION OF CITIZENS

*A member of the public who desires to address the Board regarding any item on an agenda for an open meeting may do so at presentation of citizens before an item or at a public hearing for an item during the Board's consideration of that item. Citizens wishing to discuss matters not contained within the current agenda may do so, but only during the time allotted for presentation of citizens. Speakers are allowed two (2) minutes to speak during presentation of citizens or during each public hearing. Speakers may not cede or pool time. Members of the public requiring assistance of a translator will be given twice the amount of time as a member of the public who does not require the assistance of a translator to address the Board. It is the request of the Board that members of the public wishing to speak on item(s) on the agenda with a noticed Public Hearing hold their comments until the item(s) are presented for consideration. Speaker are encouraged to sign in. Anyone may request a copy of the City's policy on presentation of citizens for the City Secretary. By law no action may be taken during Presentation of Citizens.*

No one spoke during Presentation of Citizens.

## BUSINESS

### 1. Discuss and consider a recommendation of approval of a Banner Co-Sponsorship Agreement with Pride of Dripping Springs.

A motion was made by Board Member Reeves to approve a Banner Co-Sponsorship Agreement with Pride of Dripping Springs. Secretary Owens seconded the motion which carried unanimously 4 to 0.

### 2. Discuss and consider recommendation regarding a Professional Services & Use Agreement with Hell Country Productions, Inc. for a Haunted House at Dripping Springs Ranch Park.

A motion was made by Board Member Reeves to recommend approval of a Professional Services & Use Agreement with Hell Country Productions, Inc. for a Haunted House at Dripping Springs Ranch Park. Board Member Carroll seconded the motion which carried unanimously 4 to 0.

## REPORTS

*The following reports relate to the administration of the Dripping Springs Ranch Park Event Center. The Board may provide staff direction; however, no action may be taken.*

### 3. DSRP Audio Video/Network Report

*Jason Weinstock, IT Director*

Jason Weinstock provided an update on IT activities at DSRP.

### 4. DSRP Vision & Staffing Report

*Andy Binz, Parks & Community Services Director*

Andy Binz reviewed new positions for DSRP and the vision for the event center.

### 5. DSRP Manager's Report

*Emily Nelson, DSRP Manager*

Report is on file and available for review upon request.

## EXECUTIVE SESSION

*The Dripping Springs Ranch Park Board of Directors for the City of Dripping Springs has the right to adjourn into executive session at any time during the course of this meeting to discuss any matter as authorized by Texas Government Code Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), 551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), and 551.086 (Economic Development). The Dripping Springs Ranch Park Board of Directors for the City of Dripping Springs may act on any item listed in Executive Session in Open Session or move any item from Executive Session to Open Session for action.*

The Board did not meet in Executive Session.

## UPCOMING MEETINGS

### *DSRP Board Meetings*

May 3, 2023 at 11:00 a.m.

June 7, 2023 at 11:00 a.m.

July 5, 2023 at 11:00 a.m.

### *City Council Meetings*

April 18, 2023, at 6:00 p.m.

May 2, 2023, at 6:00 p.m.

May 16, 2023, at 6:00 p.m.

## ADJOURN

Via unanimous consent, this regular meeting adjourned at 11:40 a.m.



# DRIPPING SPRINGS RANCH PARK BOARD OF DIRECTORS

City of Dripping Springs

Ranch Park Event Center, 1042 Event Center Drive

Wednesday, August 02, 2023 at 11:00 AM

## MINUTES

### CALL TO ORDER AND ROLL CALL

With a quorum of the Board present, Vice Chair Polk called the meeting to order at 11:05 a.m.

**Board Members present were:**

Terry Polk, Vice Chair  
Pam Owens, Secretary  
Penny Reeves  
Mike Carroll

**Board Member absent was:**

Todd Purcell, Chair

**Staff, Consultants & Appointed/Elected Officials present were:**

Parks & Community Services Director Andy Binz  
DSRP Manager Emily Nelson  
DSRP Assistant Manager Lily Sellers  
DSRP Program Coordinator Caylie Houchin

### PRESENTATION OF CITIZENS

*A member of the public who desires to address the Board regarding any item on an agenda for an open meeting may do so at presentation of citizens before an item or at a public hearing for an item during the Board's consideration of that item. Citizens wishing to discuss matters not contained within the current agenda may do so, but only during the time allotted for presentation of citizens. Speakers are allowed two (2) minutes to speak during presentation of citizens or during each public hearing. Speakers may not cede or pool time. Members of the public requiring assistance of a translator will be given twice the amount of time as a member of the public who does not require the assistance of a translator to address the Board. It is the request of the Board that members of the public wishing to speak on item(s) on the agenda with a noticed Public Hearing hold their comments until the item(s) are presented for consideration. Speaker are encouraged to sign in. Anyone may request a copy of the City's policy on presentation of citizens for the City Secretary. By law no action may be taken during Presentation of Citizens.*

No one spoke during Presentation of Citizens.

## MINUTES

- 1. Discuss and consider approval of the May 3, 2023, Dripping Springs Ranch Park Board regular meeting minutes.**

A motion was made by Board Member Reeves to approve the May 3, 2023, Dripping Springs Ranch Park Board regular meeting minutes. Secretary Owens seconded the motion which carried unanimously 4 to 0.

## BUSINESS

- 2. Discuss and consider recommendation regarding a Co-Sponsorship Agreement Between the City of Dripping Springs and the Dripping Springs Methodist Church regarding the Wild Game Dinner.**

A motion was made by Secretary Owens to recommend City Council approval of a Co-Sponsorship Agreement Between the City of Dripping Springs and the Dripping Springs Methodist Church regarding the Wild Game Dinner. Board Member Reeves seconded the motion which carried unanimously 4 to 0.

- 3. Discuss and consider recommendation regarding a Co-Sponsorship Agreement between the City of Dripping Springs and Dripping Helping Hands for the Empty Bowl Project.**

A motion was made by Board Member Reeves to recommend City Council approval of a Co-Sponsorship Agreement between the City of Dripping Springs and Dripping Helping Hands for the Empty Bowl Project. Secretary Owens seconded the motion which carried unanimously 4 to 0.

- 4. Discuss and consider recommendation regarding a Co-Sponsorship Agreement between the City of Dripping Springs and LOOMC Charities, Inc. for the Goat Couture Event on September 9, 2023, at Dripping Springs Ranch Park.**

A motion was made by Secretary Owens to recommend City Council approval of a Co-Sponsorship Agreement between the City of Dripping Springs and LOOMC Charities, Inc. for the Goat Couture Event on September 9, 2023, at Dripping Springs Ranch Park. Board Members Reeves seconded the motion which carried unanimously 4 to 0.

- 5. Discuss and consider a recommendation regarding a budget amendment to host an ice rink at Dripping Springs Ranch Park from December 7, 2023-January 7, 2024; and to recommend City Council accept the bid and negotiate a contract.**

A motion was made by Board Member Reeves to recommend City Council approval with the condition that staff provide more details to show the event will pay for itself. Board Member Carroll seconded the motion which carried unanimously 4 to 0.

## REPORTS

*The following reports relate to the administration of the Dripping Springs Ranch Park Event Center. The Board may provide staff direction; however, no action may be taken.*

Reports are on file and available for review upon request.

### **6. Eclipse Report regarding Primitive Camping and RV Plan.**

### **7. Dripping Springs Ranch Park & Event Center Report**

*Emily Nelson, DSRP Manager*

## EXECUTIVE SESSION

*The Dripping Springs Ranch Park Board of Directors for the City of Dripping Springs has the right to adjourn into executive session at any time during the course of this meeting to discuss any matter as authorized by Texas Government Code Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), 551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), and 551.086 (Economic Development). The Dripping Springs Ranch Park Board of Directors for the City of Dripping Springs may act on any item listed in Executive Session in Open Session or move any item from Executive Session to Open Session for action.*

The Board did not meet in Executive Session.

## UPCOMING MEETINGS

### **DSRP Board Meetings**

September 6, 2023, at 11:00 a.m.

October 4, 2023, at 11:00 a.m.

November 1, 2023 at 11:00 a.m.

### **City Council Meetings**

August 15, 2023, at 6:00 p.m.

September 5, 2023, at 6:00 p.m.

September 19, 2023, at 6:00 p.m.

## ADJOURN

A motion was made by Board Member Reeves to adjourn the meeting. Board Member Carroll seconded the motion which carried unanimously 4 to 0.

This regular meeting adjourned at 11:58 a.m.



**STAFF REPORT**  
**City of Dripping Springs**  
**PO Box 384**  
**511 Mercer Street**  
**Dripping Springs, TX 78602**

**Submitted By:** Emily Nelson, Dripping Springs Ranch Park Manager

**DSRP Board Meeting Date:** September 6, 2023

**Agenda Item Wording:** **Discuss and consider recommendation an agreement with Tellus John Deere regarding a tractor sponsorship.**

**Agenda Item Requestor:** Emily Nelson

**Summary/Background:** After over a year of negotiation and building relationships, Tellus John Deere presented Dripping Springs Ranch Park with a Tractor Sponsorship proposal.

Dripping Springs Ranch Park will purchase a John Deere tractor for \$75,464.64. That total will decrease after trading in both Kioti Tractors (\$22,000 and \$23,000) for a total value or \$45,000, we will pay a total of \$30,464.64 for our new John Deere tractor.

Tellus John Deere will supply Dripping Springs Ranch Park another tractor as the sponsorship tractor. They will rotate that tractor to a new model every 150 hours of use. This agreement will be in place for 2 years. All specific terms are available in the attached sponsorship agreement.

**Staff Recommendation:** Staff does recommend a tractor sponsorship agreement with Tellus John Deere.

**Attachments:** Tellus John Deere Purchase/Trade-in Proposal  
 Tellus John Deere Tractor Sponsorship Agreement

**Next Steps/Schedule:** If recommended by DSRP Board, present sponsorship agreement to City Council for approval.

**Customer:**

**Quotes are valid for 30 days from the creation date or upon contract expiration, whichever occurs first.**

**A Purchase Order (PO) or Letter of Intent (LOI) including the below information is required to proceed with this sale. The PO or LOI will be returned if information is missing.**

Vendor: Deere & Company

- 2000 John Deere Run  
Cary, NC 27513
- Signature on all LOIs and POs with a signature line
- Contract name or number; or JD Quote ID
- Sold to street address
- Ship to street address (no PO box)
- Bill to contact name and phone number
- Bill to address
- Bill to email address (required to send the invoice and/or to obtain the tax exemption certificate)
- Membership number if required by the contract

**For any questions, please contact:****Caitlan Anglemyer**

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737

Tel: 737-910-4800

Email: [canglemyer@tellusequip.com](mailto:canglemyer@tellusequip.com)

Quotes of equipment offered through contracts between Deere & Company, its divisions and subsidiaries (collectively "Deere") and government agencies are subject to audit and access by Deere's Strategic Accounts Business Division to ensure compliance with the terms and conditions of the contracts.

**Quote Id:** 29293321

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737  
737-910-4800

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**Prepared For:**

**Proposal For:**

**Delivering Dealer:**

Caitlan Anglemyer

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737

**Quote Prepared By:**

Caitlan Anglemyer  
canglemyer@tellusequip.com

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
 13220 W Highway 290  
 Austin, TX 78737  
 737-910-4800

### Quote Summary

**Prepared For:**

**Delivering Dealer:**  
**Tellus Equipment Solutions**  
 Caitlan Anglemyer  
 13220 W Highway 290  
 Austin, TX 78737  
 Phone: 737-910-4800  
 canglemyer@tellusequip.com

**USED EQUIPMENT SOLD AS IS WHERE IS.  
 NO WARRANTY IS WRITTEN OR IMPLIED  
 UNLESS REMAINING FACTORY WARRANTY  
 IS TRANSFERABLE.  
 CONSULT YOUR SALES TEAM FOR  
 DETAILS.**

**Quote ID:** 29293321  
**Created On:** 25 July 2023  
**Last Modified On:** 07 August 2023  
**Expiration Date:** 26 July 2023

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 5100E CAB TRACTOR FT4 - 1P05100ECP6072920 <b>Contract:</b> TX BuyBoard Grounds Mtns Equip, Irrigation 706-23 (PG 67 CG 70) <b>Price Effective Date:</b>	\$ 84,897.22	\$ 69,615.72 X	1 =	\$ 69,615.72
2022 JOHN DEERE 520M Loader - 1P0520MXCND093333 <b>Contract:</b> TX BuyBoard Grounds Mtns Equip, Irrigation 706-23 (PG 67 CG 70) <b>Price Effective Date:</b>	\$ 7,596.00	\$ 5,848.92 X	1 =	\$ 5,848.92
<b>Equipment Total</b>				<b>\$ 75,464.64</b>

Trade In Summary	Qty	Each	Extended
2018 KIOTI RX7320 - UW5000101 PayOff	1	\$ 22,000.00	\$ 22,000.00 \$ 0.00
Total Trade Allowance			\$ 22,000.00
2018 KIOTI RX7320 PayOff	1	\$ 23,000.00	\$ 23,000.00 \$ 0.00

**Salesperson : X** \_\_\_\_\_

**Accepted By : X** \_\_\_\_\_

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
 13220 W Highway 290  
 Austin, TX 78737  
 737-910-4800

Total Trade Allowance	\$ 23,000.00
<b>Trade In Total</b>	<b>\$ 45,000.00</b>

**Quote Summary**

Equipment Total	\$ 75,464.64
Trade In	\$ (45,000.00)
SubTotal	<b>\$ 30,464.64</b>
Est. Service Agreement Tax	\$ 0.00
Total	\$ 30,464.64
<b>Balance Due</b>	<b>\$ 30,464.64</b>

# Selling Equipment

Quote Id: 29293321      Customer Name:

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737  
737-910-4800

## JOHN DEERE 5100E CAB TRACTOR FT4 - 1P05100ECP6072920

**Equipment Notes:** 7807 LB 2023

**Suggested List \***

**Hours:** 0

\$ 84,897.22

**Stock Number:** 84000541

**Selling Price \***

**Contract:** TX BuyBoard Grounds Mtn Equip, Irrigation  
706-23 (PG 67 CG 70)

\$ 69,615.72

**Price Effective Date:**

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
697SP	JOHN DEERE 5100E TRACTOR CAB	1	\$ 76,482.00	18.00	\$ 13,766.76	\$ 62,715.24	\$ 62,715.24
<b>Standard Options - Per Unit</b>							
182A	LESS AUTOTRAC/ GREENSTAR HAR.	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
183A	JDLINK CAPABLE	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0202	UNITED STATES COUNTRY	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	5E FT4 PR ENGLISH OM	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	LESS PACKAGE	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1383	5E FT4 24/12 TRANSMISSION	1	\$ 1,809.00	18.00	\$ 325.62	\$ 1,483.38	\$ 1,483.38
1725	LOADER PREP PACKAGE	1	\$ 2,041.00	18.00	\$ 367.38	\$ 1,673.62	\$ 1,673.62
1950	LESS APPLICATION	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2050	5E FT4 CAB STD	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
2120	AIR SUSPENSION SEAT	1	\$ 871.00	18.00	\$ 156.78	\$ 714.22	\$ 714.22
3025	EXHAUST CORNER POST CAB	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3320	DUAL REAR SCV	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
3420	DUAL MID SCV	1	\$ 1,524.00	18.00	\$ 274.32	\$ 1,249.68	\$ 1,249.68
5112	18.4-30 IN.8PR R1BIAS	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6040	FRONT AXLE MFWD	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
6118	12.4-24 IN.8PR R1BIAS	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
<b>Standard Options Total</b>			<b>\$ 6,245.00</b>		<b>\$ 1,124.10</b>	<b>\$ 5,120.90</b>	<b>\$ 5,120.90</b>
<b>Technology Options/Non-Contract/Open Market</b>							
1880	LESS RECEIVER	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00
1900	LESS DISPLAY	1	\$ 0.00	18.00	\$ 0.00	\$ 0.00	\$ 0.00

# Selling Equipment

**Quote Id:** 29293321      **Customer Name:**

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
 13220 W Highway 290  
 Austin, TX 78737  
 737-910-4800

Technology Options Total		\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00
Dealer Attachments/Non-Contract/Open Market					
R127764	Weight, front suitcase 43 kg (95 lb) quantity of one	10	\$ 153.26	18.00	\$ 27.59 \$ 1,256.70 \$ 1,256.70
R262449	Front Weight Support, 55kg (121 lb)	1	\$ 637.62	18.00	\$ 114.77 \$ 522.85 \$ 522.85
<b>Dealer Attachments Total</b>			<b>\$ 2,170.22</b>		<b>\$ 390.67 \$ 1,779.55 \$ 1,779.55</b>
Value Added Services Total			<b>\$ 0.00</b>		<b>\$ 0.00 \$ 0.00</b>
<b>Total Selling Price</b>			<b>\$ 84,897.22</b>		<b>\$ 15,281.53 \$ 69,615.69 \$ 69,615.69</b>

**Original Factory Build Codes**

Code	Description
0202	UNITED STATES COUNTRY
0409	5E FT4 PR ENGLISH OM
0500	LESS PACKAGE
1383	5E FT4 24/12 TRANSMISSION
1725	LOADER PREP PACKAGE
182A	LESS AUTOTRAC/ GREENSTAR HAR.
183A	JDLINK CAPABLE
1880	LESS RECEIVER
1900	LESS DISPLAY
1950	LESS APPLICATION
2050	5E FT4 CAB STD
2120	AIR SUSPENSION SEAT
3025	EXHAUST CORNER POST CAB
3320	DUAL REAR SCV
3420	DUAL MID SCV
5112	18.4-30 IN.8PR R1BIAS
6040	FRONT AXLE MFWD
6118	12.4-24 IN.8PR R1BIAS

**2022 JOHN DEERE 520M Loader - 1P0520MXCND093333**

# Selling Equipment

Quote Id: 29293321      Customer Name:

**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
 13220 W Highway 290  
 Austin, TX 78737  
 737-910-4800

<b>Equipment Notes:</b> 1178 LB 2022	<b>Suggested List *</b>
Hours: 0	\$ 7,596.00
<b>Stock Number:</b> 84000387	<b>Selling Price *</b>
<b>Contract:</b> TX BuyBoard Grounds Mtnc Equip, Irrigation 706-23 (PG 67 CG 70)	\$ 5,848.92

**Price Effective Date:**

\* Price per item - includes Fees and Non-contract items

Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
14B0P	2022 JOHN DEERE 520M STD FARM LOADER	1	\$ 9,593.00	23.00	\$ 2,206.39	\$ 7,386.61	\$ 7,386.61
<b>Standard Options - Per Unit</b>							
0202	USA	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0409	OPERATORS MANUEAL ENGLISH	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
0500	LESS PACKAGE	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
1995	LESS MOUNTING FRAMES	1	\$ -1,541.00	23.00	\$ -354.43	\$ -1,186.57	\$ -1,186.57
2510	520M NSL 2 FUNCTION	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
4547	2FN OIL LINES	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
5995	LESS HOOD GUARD	1	\$ -437.00	23.00	\$ -100.51	\$ -336.49	\$ -336.49
6995	LESS BALLAST BOX	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
7710	SKID STEER CARRIER	1	\$ 0.00	23.00	\$ 0.00	\$ 0.00	\$ 0.00
8144	1850MM BUC SKID STEER CARR	1	\$ -19.00	23.00	\$ -4.37	\$ -14.63	\$ -14.63
<b>Standard Options Total</b>			<b>\$ -1,997.00</b>		<b>\$ -459.31</b>	<b>\$ -1,537.69</b>	<b>\$ -1,537.69</b>
<b>Total Selling Price</b>			<b>\$ 7,596.00</b>		<b>\$ 1,747.08</b>	<b>\$ 5,848.92</b>	<b>\$ 5,848.92</b>

**Original Factory Build Codes**

Code	Description
0202	USA
0409	OPERATORS MANUAL ENGLISH
0500	LESS PACKAGE
1995	LESS MOUNTING FRAMES
2510	520M NSL 2 FUNCTION
4547	2FN OIL LINES, H & PARTS
5995	LESS HOOD GUARD

# Selling Equipment

**Quote Id:** 29293321    **Customer Name:**

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**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580  
UEID: FNSWEDARMK53

**ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:**

Tellus Equipment Solutions  
13220 W Highway 290  
Austin, TX 78737  
737-910-4800

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6995	LESS BALLAST BOX
7710	SKID STEER CARRIER
8144	1850MM BUC SKID STEER CARR

# Trade-in

**Quote Id:** 29293321

**Customer Name:**
**ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):**

Deere & Company  
 2000 John Deere Run  
 Cary, NC 27513  
 FED ID: 36-2382580  
 UEID: FNSWEDARMK53

<b>2018 KIOTI RX7320</b>	
<b>SN# UW5000101</b>	
<b>Machine Details</b>	
<b>Description</b>	<b>Net Trade Value</b>
2018 KIOTI RX7320	\$ 22,000.00
SN# UW5000101	
Your Trade In Description	
<b>Additional Options</b>	
Hour Meter Reading	980
<b>Total</b>	<b>\$ 22,000.00</b>

<b>2018 KIOTI RX7320</b>	
<b>Machine Details</b>	
<b>Description</b>	<b>Net Trade Value</b>
2018 KIOTI RX7320	\$ 23,000.00
Stock Number :	
Your Trade In Description	
<b>Additional Options</b>	
Hour Meter Reading	1080
PayOff	\$ 0.00
<b>Total</b>	<b>\$ 23,000.00</b>