

TIRZ NO. 1 & NO. 2 BOARD REGULAR MEETING

City of Dripping Springs

Council Chambers, 511 Mercer St, Dripping Springs, TX Monday, January 09, 2023 at 4:00 PM

Agenda

CALL TO ORDER AND ROLL CALL

Board Members

Dave Edwards, Chair
Taline Manassian, Vice Chair
James Alexander
Missy Atwood
Susan Kimball
Walt Smith
Craig Starcher
Bob Richardson (Advisory Board Member)

Staff, Consultants & Appointed/Elected Officials

City Administrator Michelle Fischer City Attorney Laura Mueller City Treasurer Shawn Cox

City Secretary Andrea Cunningham TIRZ Project Manager Keenan Smith

PRESENTATION OF CITIZENS

A member of the public who desires to address the Board regarding any item on an agenda for an open meeting may do so at presentation of citizens before an item or at a public hearing for an item during the Board's consideration of that item. Citizens wishing to discuss matters not contained with in the current agenda may do so, but only during the time allotted for presentation of citizens. Speakers are allowed two (2) minutes to speak during presentation of citizens or during each public hearing. Speakers may not cede or pool time. Members of the public requiring assistance of a translator will be given twice the amount of time as a member of the public who does not require the assistance of a translator to address the Board. It is the request of the Board that members of the public wishing to speak on item(s) on the agenda with a noticed Public Hearing hold their comments until the item(s) are presented for consideration. Speaker are encouraged to sign in. Anyone may request a copy of the City's policy on presentation of citizens for the City Secretary. By law no action may be taken during Presentation of Citizens.

MINUTES

1. Discuss and consider approval of the December 12, 2022, TIRZ No. 1 & No. 2 Board regular meeting minutes.

BUSINESS

- 2. Presentation and consider acceptance of the Q4 TIRZ Administrator's Report. Jon Snyder, TIRZ Administrator
- 3. Update and discussion regarding the Old Fitzhugh Road Project related to Public and Stakeholder Engagement and Outreach.

EXECUTIVE SESSION

The TIRZ No. 1 & No. 2 Board for the City of Dripping Springs has the right to adjourn into executive session at any time during the course of this meeting to discuss any matter as authorized by Texas Government Code Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), 551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), and 551.086 (Economic Development). The TIRZ No. 1 & No. 2 Board for the City of Drippings Springs may act upon any item listed in Executive Session in Open Session or move any item from Executive Session to Open Session for action.

4. Consultation with City Attorney and Deliberation of Real Property related to acquisition of property and easements for TIRZ Projects. Consultation with City Attorney, 551.071; Deliberation of Real Property, 551.072

UPCOMING MEETINGS

TIRZ No. 1 & No. 2 Board Meetings

February 13, 2023, at 4:00 p.m. March 13, 2023, at 4:00 p.m. April 10, 2023, at 4:00 p.m.

City Council Meetings

January 21, 2023, at 6:00 p.m. February 7, 2023, at 6:00 p.m. February 21, 2023, at 6:00 p.m.

ADJOURN

TEXAS OPEN MEETINGS ACT PUBLIC NOTIFICATION & POSTING OF MEETING

All agenda items listed above are eligible for discussion and action unless otherwise specifically noted. This notice of meeting is posted in accordance with Chapter 551, Government Code, Vernon's Texas Codes. Annotated. In addition, the Board may consider a vote to excuse the absence of any Board Member for absence from this meeting.

I certify that this notice of meeting was posted at the City of Dripping Springs City Hall and website, www.cityofdrippingsprings.com, on January 6, 2023, at 10:00 a.m.

City Secretary	

This facility is wheelchair accessible. Accessible parking spaces are available. Requests for auxiliary aids and services must be made 48 hours prior to this meeting by calling (512) 858-4725.



TIRZ NO. 1 & NO. 2 BOARD REGULAR MEETING

City of Dripping Springs

Council Chambers, 511 Mercer St, Dripping Springs, TX Monday, December 12, 2022 at 4:00 PM

MINUTES

CALL TO ORDER AND ROLL CALL

With a quorum of the Board present, Chair Edwards called the meeting to order at 4:02 p.m.

Board Members present were:

Dave Edwards, Chair Missy Atwood (arrived at 4:04 p.m.) Susan Kimball Walt Smith Craig Starcher Bob Richardson (Advisory Member)

Board Members absent were:

Taline Manassian, Vice Chair James Alexander

Staff, Consultants & Appointed/Elected Officials

City Administrator Michelle Fischer City Treasurer Shawn Cox City Secretary Andrea Cunningham TIRZ Project Manager Keenan Smith Mayor Bill Foulds, Jr.

PRESENTATION OF CITIZENS

A member of the public who desires to address the Board regarding any item on an agenda for an open meeting may do so at presentation of citizens before an item or at a public hearing for an item during the Board's consideration of that item. Citizens wishing to discuss matters not contained with in the current agenda may do so, but only during the time allotted for presentation of citizens. Speakers are allowed two (2) minutes to speak during presentation of citizens or during each public hearing. Speakers may not cede or pool time. Members of the public requiring assistance of a translator will be given twice the amount of time as a member of the public who does not require the assistance of a translator to address the Board. It is the request of the Board that members of the public wishing to speak on item(s) on the agenda with a noticed Public Hearing hold their comments until the item(s) are presented for consideration. Speaker are encouraged to sign in. Anyone may request a copy of the City's policy on presentation of citizens for the City Secretary. By low no action may be taken during Presentation of Citizens.

No one spoke during Presentation of Citizens.

MINUTES

1. Discuss and consider approval of the November 14, 2022, TIRZ No. 1 & No. 2 Board regular meeting minutes.

A motion was made by Board Member Smith to approve the November 14, 2022, TIRZ No. 1 & No. 2 Board regular meeting minutes. Board Member Starcher seconded the motion which carried unanimously 4 to 0.

BUSINESS

2. Update and discussion regarding TIRZ Stakeholder reimbursements and disbursals.

Shawn Cox presented the staff report which is on file. With exception to the City, all reimbursements have been issued via USPS mail, wire transfer or hand-delivered.

3. Update regarding the TIRZ Priority Projects Review Subcommittee Report related the City of Dripping Springs and Hays County Interlocal Agreement (ILA).

Michelle Fischer presented the staff report which is on file. The ILA has been approved by the City Council and Hays County.

4. Update regarding the Old Fitzhugh Road Project plans, specifications, and estimates.

Keenan Smith presented the staff report which is on file.

5. Discuss and consider recommendation regarding 2023 Legislative Priorities.

Michelle Fischer presented the staff report which is on file.

The Board recommended staff also look at legislation related to the issuance of Certificates of Obligation related to TIRZs.

EXECUTIVE SESSION

The TIRZ No. 1 & No. 2 Board for the City of Dripping Springs has the right to adjourn into executive session at any time during the course of this meeting to discuss any matter as authorized by Texas Government Code Sections 551.071 (Consultation with Attorney), 551.072 (Deliberations about Real Property), 551.073 (Deliberations about Gifts and Donations), 551.074 (Personnel Matters), 551.076 (Deliberations about Security Devices), and 551.086 (Economic Development). The TIRZ No. 1 & No. 2 Board for the City of Drippings Springs may act upon any item listed in Executive Session in Open Session or move any item from Executive Session to Open Session for action.

The Board did not meet in Executive Session.

UPCOMING MEETINGS

TIRZ No. 1 & No. 2 Board Meetings

January 9, 2022, at 4:00 p.m.

February 13, 2022, at 4:00 p.m. March 13, 2022, at 4:00 p.m.

City Council Meetings

December 20, 2022, at 6:00 p.m. January 3, 2023, at 6:00 p.m. January 17, 2023, at 6:00 p.m.

ADJOURN

A motion was made by Board Member Kimball to adjourn the meeting. Board Member Atwood seconded the motion which carried unanimously 5 to 0.

This regular meeting adjourned at 4:42 p.m.



City of Dripping Springs Tax Increment Reinvestment Zone Executive Summary (Q4 2022)

January 09, 2023



Project Participants

City of Dripping Springs
Hays County
Dripping Springs Independent School District
Dripping Springs Community Library District



				Table 1:		Cost Summa	ıry					
	С	reation		Town	0	ld Fitzhugh		Triangle	D	owntown		Total
		Costs		Center		Road		Drainage		Parking		_rotar
CREATION COSTS												
FY 2017	\$	60,971	\$	-	\$	-	\$	-	\$	-	\$	60,971
FY 2018		-		-		-		-		-		-
FY 2019		-		-		-		-		-		-
FY 2020		-		-		-		-		-		-
FY 2021		-		-		-		-		-		-
FY 2022		-		-		-		-		-		-
FY 2023*		-		-		-		-		-		-
	\$	60,971	\$	-	\$	-	\$	-	\$	-	\$	60,971
DIRECT EXPENSES												
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
FY 2018		-		146,758		84,610		5,706		-		237,075
FY 2019		-		79,887		2,450		2,180		18,182		102,699
FY 2020		-		40,250		2,050		-		11,678		53,978
FY 2021		_		16,736		15,018		-		23,095		54,849
FY 2022		_		-		105,208		_		-		105,208
FY 2023*		_		_		18,759		-		_		18,759
	\$	-	\$	283,632	\$	228,095	\$	7,886	\$	52,955	\$	572,568
ALLOCATION OF INDI	IRFCT FXP	FNSFS										
FY 2017	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
FY 2018	7	_	Y	75,357	Ţ	43,446	Ţ	2,930	7	_	Y	121,733
FY 2019		_		76,728		2,353		2,094		17,463		98,639
FY 2020		_		104,367		5,316		2,034		30,281		139,964
FY 2021		_		27,881		25,018		_		38,474		91,373
FY 2021 FY 2022		-		27,001		61,586		-		30,474		
FY 2022 FY 2023*		-		-				-		-		61,586
F1 2023	\$		\$	284,335	\$	22,185 159,903	\$	5,024	\$	86,218	\$	22,185 535,480
MARKET/P3 STUDY E FY 2017	XPENSES \$		\$	_	\$		\$		\$		\$	
FY 2017 FY 2018	۶	-	ڔ	22,870	٦	_	ڔ	-	٦	-	٦	22 070
		-				_		-		-		22,870
FY 2019		-		37,455		-		-		-		37,455
FY 2020		-		42,805		-		-		-		42,805
FY 2021		-		11,380		-		-		-		11,380
FY 2022		-		-		-		-		-		-
FY 2023*	\$	-	\$	114,510	\$	-	\$	-	\$	-	\$	114,510
TOTAL EXPENSES												
FY 2017	\$	60,971	\$	-	\$	-	\$	-	\$	-	\$	60,971
FY 2018		-		244,985		128,056		8,636		-		381,678
FY 2019		-		194,071		4,803		4,274		35,645		238,793
FY 2020		-		187,422		7,366		-		41,960		236,747
FY 2021		-		55,998		40,035		-		61,569		157,602
FY 2022		-		-		166,794		-		-		166,794
FY 2023*		-		-		40,944				-		40,944
	\$	60,971	\$	682,476	\$	387,998	\$	12,910	\$	139,173	\$	1,283,528

^{*} Invoices received as of 12/31/2022



Table 2: Creation Costs											
Public Improvements		City		County		Library		DSISD		Total	
Cost Participation	100.00%			0.00%		0.00%		0.00%		100.00%	
CREATION COSTS											
FY 2017	\$	60,971	\$	-	\$	-	\$	-	\$	60,971	
FY 2018		-		-		-		-		-	
FY 2019		-		-		-		-		-	
FY 2020		-		-		-		-		-	
FY 2021		-		-		-		-		-	
FY 2022		-		-		-		-		-	
FY 2023*		-		-		-		-		-	
	\$	60,971	\$	-	\$	-	\$	-	\$	60,971	

^{*} Invoices received as of 12/31/2022



		Tab	le 3:	Town Center	Exp	penditures				
		City		County		Library		DSISD		Total
Cost Participation						_				
Direct & Indirect		33.33%		33.33%		33.33%		0.00%		100.00%
Market/P3 Study	:	34.00%		0.00%		0.00%		66.00%		100.00%
DIRECT EXPENSES										
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	-
FY 2018		48,919		48,919		48,919		-		146,758
FY 2019		26,629		26,629		26,629		-		79,887
FY 2020		13,417		13,417		13,417		-		40,250
FY 2021		5,579		5,579		5,579		-		16,736
FY 2022		-		-		-		-		-
FY 2023*		-		-		-		-		-
	\$	94,544	\$	94,544	\$	94,544	\$	-	\$	283,632
ALLOCATION OF INDI	RECT EX	PENSES								
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	_
FY 2018		25,119	-	25,119	•	25,119		-	-	75,357
FY 2019		25,576		25,576		25,576		-		76,728
FY 2020		34,789		34,789		34,789		_		104,367
FY 2021		9,294		9,294		9,294		_		27,881
FY 2022		-		-		-		_		-
FY 2023*		_		_		_		_		_
77 2023	\$	94,778	\$	94,778	\$	94,778	\$	-	\$	284,335
MARKET/P3 STUDY E	VDENICE	**								
FY 2017	**************************************	,	\$		\$		\$		\$	
	Ş	- 	Ş	-	Ş	-	Ş	15.004	Ş	-
FY 2018		7,776		-		-		15,094		22,870
FY 2019		12,735		-		-		24,721		37,455
FY 2020		14,554		-		-		28,251		42,805
FY 2021		3,869		-		-		7,511		11,380
FY 2022		-		-		-		-		-
FY 2023*		-				-		-		-
	\$	38,933	\$	-	\$	-	\$	75,577	\$	114,510
TOTAL EXPENSES										
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	-
FY 2018		81,814		74,039		74,039		15,094		244,985
FY 2019		64,940		52,205		52,205		24,721		194,071
FY 2020		62,759		48,206		48,206		28,251		187,422
FY 2021		18,742		14,873		14,873		7,511		55,998
FY 2022		,						- ,		-
FY 2023*		_		_		_		_		_
	\$	228,255	\$	189,322	\$	189,322	\$	75,577	\$	682,476

^{*} Invoices received as of 12/31/2022

^{**} Includes Town Center Market Study (\$20,000) and P3 Study (\$94,510) allocated between City (34%) and DSISD (66%).



		Tab	le 4	: Old Fitzhugh	Exp	enditure <u>s</u>				
		City		County		Library		DSISD		Total
Cost Participation										
Direct & Indirect		50.00%		50.00%		0.00%		0.00%		100.00%
DIRECT EXPENSES										
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	-
FY 2018		42,305		42,305		-		-		84,610
FY 2019		1,225		1,225		-		-		2,450
FY 2020		1,025		1,025		-		-		2,050
FY 2021		7,509		7,509		-		-		15,018
FY 2022		52,604		52,604		-		-		105,208
FY 2023*		9,379		9,379		-		-		18,759
	\$	114,047	\$	114,047	\$	-	\$	-	\$	228,095
ALLOCATION OF INDIF	RECT EX	PENSES								
FY 2017	\$	-	\$	-	\$	-	\$	_	\$	-
FY 2018	•	21,723		21,723		-	•	_	•	43,446
FY 2019		1,177		1,177		-		_		2,353
FY 2020		2,658		2,658		-		-		5,316
FY 2021		12,509		12,509		-		-		25,018
FY 2022		30,793		30,793		-		-		61,586
FY 2023*		11,093		11,093		-		-		22,185
	\$	79,952	\$	79,952	\$	-	\$	-	\$	159,903
TOTAL EXPENSES										
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	-
FY 2018		64,028		64,028		-		-		128,056
FY 2019		2,402		2,402		-		-		4,803
FY 2020		3,683		3,683		-		-		7,366
FY 2021		20,018		20,018		-		-		40,035
FY 2022		83,397		83,397		-		-		166,794
FY 2023*		20,472		20,472		-		-		40,944
	\$	193,999	\$	193,999	\$	-	\$	-	\$	387,998

^{*} Invoices received as of 12/31/2022



		T	able	5: Triangle E	хреі	nditures		
		City		County		Library	DSISD	Total
Cost Participation								
Direct & Indirect	3	3.33%		66.67%		0.00%	0.00%	100.00%
DIRECT EXPENSES								
FY 2017	\$	-	\$	-	\$	-	\$ -	\$ -
FY 2018		1,902		3,804		-	-	5,706
FY 2019		727		1,453		-	-	2,180
FY 2020		-		-		-	-	-
FY 2021		-		-		-	-	-
FY 2022		-		-		-	-	-
FY 2023*		-		-		-	-	-
	\$	2,629	\$	5,258	\$	-	\$ -	\$ 7,886
ALLOCATION OF INDI	RECT EXP	ENSES						
FY 2017	\$	-	\$	-	\$	-	\$ -	\$ -
FY 2018		977		1,953		-	-	2,930
FY 2019		698		1,396		-	-	2,094
FY 2020		-		-		-	-	-
FY 2021		-		-		-	-	_
FY 2022		-		-		-	-	-
FY 2023*		-		-		-	-	_
	\$	1,675	\$	3,349	\$	-	\$ -	\$ 5,024
TOTAL EXPENSES								
FY 2017	\$	-	\$	-	\$	-	\$ -	\$ -
FY 2018		2,879		5,758		-	-	8,636
FY 2019		1,425		2,849		-	-	4,274
FY 2020		-		-		-	-	-
FY 2021		-		-		-	-	-
FY 2022		-		-		-	-	-
FY 2023*		-		-		-	-	-
	\$	4,303	\$	8,607	\$	-	\$ -	\$ 12,910

^{*} Invoices received as of 12/31/2022



		Т	able	e 6: Parking	Exper	nditures			
		City		County		Library		DSISD	Total
Cost Participation									
Direct & Indirect	1	.00.00%		0.00%		0.00%		0.00%	100.00%
DIRECT EXPENSES									
FY 2017	\$	-	\$	-	\$	-	\$	-	\$ -
FY 2018		-		-		-		-	-
FY 2019		18,182		-		-		-	18,182
FY 2020		11,678		-		-		-	11,678
FY 2021		23,095		-		-		-	23,095
FY 2022		-		-		-		-	-
FY 2023*		-		-		-		-	-
	\$	52,955	\$	-	\$	-	\$	-	\$ 52,955
ALLOCATION OF INDI	RECT EX	PENSES							
FY 2017	\$	-	\$	-	\$	-	\$	-	\$ -
FY 2018		-		-		-		-	-
FY 2019		17,463		-		-		-	17,463
FY 2020		30,281		-		-		-	30,281
FY 2021		38,474		-		-		-	38,474
FY 2022		-		-		-		-	-
FY 2023*		-		-		-		_	-
	\$	86,218	\$	-	\$	-	\$	-	\$ 86,218
TOTAL EXPENSES									
FY 2017	\$	-	\$	-	\$	-	\$	_	\$ -
FY 2018		_		_		-		-	-
FY 2019		35,645		_		-		_	35,645
FY 2020		41,960		-		-		_	41,960
FY 2021		61,569		_		-		_	61,569
FY 2022		-		_		-		_	-
FY 2023*		-		-		-		_	-
	Ś	139.173	Ś	_	\$	_	Ś	_	\$ 139.173

^{*} Invoices received as of 12/31/2022



Table 7: Indirect Costs Summary												
		PM & Legal &										
Year	Co	ordination	Ad	ministration	R	egional DDS	Expenses			Total		
FY 2017	\$	-	\$	-	\$	-	\$	-	\$	-		
FY 2018	\$	77,660	\$	33,703	\$	6,680	\$	3,691	\$	121,733		
FY 2019	\$	68,230	\$	29,936	\$	-	\$	473	\$	98,639		
FY 2020	\$	73,897	\$	63,062	\$	-	\$	3,005	\$	139,964		
FY 2021	\$	51,010	\$	40,363	\$	-	\$	-	\$	91,373		
FY 2022	\$	42,110	\$	19,475	\$	-	\$	-	\$	61,586		
FY 2023*	\$	13,056	\$	9,129	\$	-	\$	=	\$	22,185		
Total	\$	325,964	\$	195,668	\$	6,680	\$	7,168	\$	535,480		

^{*} Invoices received as of 12/31/2022



Table 8: TIRZ No. 1 - TIRZ Revenues											
	Assessed Value	TIRZ City		TI	RZ County						
Year	[a]	R	evenue		Revenue		Total				
FY 2017	\$ 37,912,603	\$	-	\$	-	\$	-				
FY 2018	\$ 48,892,539	\$	15,475	\$	24,430	\$	39,906				
FY 2019	\$ 83,566,560	\$	37,923	\$	99,001	\$	136,924				
FY 2020	\$ 107,588,343	\$	65,688	\$	147,608	\$	213,296				
FY 2021	\$ 129,011,979	\$	86,477	\$	191,855	\$	278,332				
FY 2022	\$ 137,163,217	\$	94,288	\$	191,901	\$	286,189				
		\$	299,852	\$	654,795	\$	954,647				

[[]a] Assessed Value per Hays Central Appraisal District.



	Table 9: TIRZ No. 2 - TIRZ Revenues											
	Assessed Value			TRZ City	IRZ County							
Year		[a]	F	Revenue		Revenue		Total				
FY 2017	\$	5,836,710	\$	-	\$	-	\$	-				
FY 2018	\$	12,307,670	\$	4,345	\$	14,398	\$	18,743				
FY 2019	\$	28,732,478	\$	23,553	\$	49,649	\$	73,203				
FY 2020	\$	48,439,951	\$	40,473	\$	90,255	\$	130,728				
FY 2021	\$	72,915,989	\$	63,709	\$	141,269	\$	204,978				
FY 2022	\$	126,120,850	\$	114,270	\$	232,569	\$	346,839				
			\$	246,350	\$	528,141	\$	774,491				

[[]a] Assessed Value per Hays Central Appraisal District.



Table 10: Total Cash Position

TOTAL REMAINING TIRZ REVENUE	\$ 546,167
	\$ (1,182,970)
LESS: TOTAL AMOUNT FUNDED DIRECTLY BY TIRZ	\$ (265,191)
LESS: LIBRARY REIMBURSEMENT	\$ (174,450)
LESS: DSISD REIMBURSEMENT	\$ (71,257)
LESS: COUNTY REIMBURSEMENT	\$ (290,000)
LESS: CITY REIMBURSEMENT	\$ (382,073)
TOTAL TIRZ CUMULATIVE REVENUES*	\$ 1,729,138
TIRZ NO. 2 CUMULATIVE REVENUES*	\$ 774,491
TIRZ NO. 1 CUMULATIVE REVENUES*	\$ 954,647

^{*}Revenues received through FY 2022.



Table 11 - Reimbursements by Entity											
		Contribution	F	Reimbursed to		Amount to be					
		Amount	Reimbursed								
Total	\$	1,018,338	\$	917,780	\$	100,558					
City	\$	482,631	\$	382,073	\$	100,558					
County	\$	290,000	\$	290,000	\$	-					
Library	\$	174,450	\$	174,450	\$	-					
DSISD	\$	71,257	\$	71,257	\$	-					



Table 12 - FY 2023 Estimated Ending Cash Balance

AVAILABLE CASH AS OF 12/31/2022 (INCLUDES FY22 TIRZ REVENUE)	\$ 546,167
LESS: FY 2023 BUDGET (a)	\$ (573,000)
PLUS: FY 2023 BUDGET SPENT AS OF 12/31/22	\$ 40,944
REMAINING FY 2022 BUDGET	\$ (532,056)
ESTIMATED TOTAL CASH POSITION AT END OF FY 23 (EXCLUDING FY23 TIRZ REVENUE)	\$ 14,111
ESTIMATED TIRZ NO. 1 REVENUE FOR FY 2023 (NOT YET RECEIVED) (b)	\$ 286,189
ESTIMATED TIRZ NO. 2 REVENUE FOR FY 2023 (NOT YET RECEIVED) (b)	\$ 346,839
	\$ 633,028
ESTIMATED TOTAL CASH POSITION AT END OF FY 22 (INCLUDING FY22 TIRZ REVENUE)	\$ 647,140
USES OF FUNDS AVAILABLE AT END OF FY 23	
Full Reimbursement to City	\$ 100,558
MAXIMUM FY 24 Budget	\$ 546,582

Projected Surplus/Shortfall

647,140

⁽a) Assumes FY 2023 expenditures will occur prior to receiving TIRZ revenue paid 1/31/23.

⁽b) Assumes FY 2023 revenue is equal to FY 2022 revenue.