



FINANCE AND BUDGET COMMITTEE

Monday, October 26, 2026 at 5:30 PM

AGENDA

Our Vision. To have an infrastructure and city workforce that supports a sustainable, diversified and growing economy. We will partner with others to achieve economic development and other common goals that assure a high quality of living, and excellence in education.

MEETING INFORMATION FINANCE & BUDGET COMMITTEE MEETING CITY HALL COUNCIL CHAMBERS 141 Main Street, Dillingham, AK 99576 (907) 842-5212

Zoom call-in: 1-719-359-4580, Meeting ID: 920 - 483 - 0473, Passcode: 99576 Phone access is more stable than video access. If the Zoom meeting freezes or drops, video access will be limited.

CALL TO ORDER

ROLL CALL

APPROVAL OF MINUTES

APPROVAL OF AGENDA

STAFF REPORTS

- [1.](#) October 2026 Report
- [2.](#) August Cash Vest Report
- [3.](#) Financial Report July 2026

NEW BUSINESS

PUBLIC/COMMITTEE COMMENT(S)

ADJOURNMENT

Mayor
Alice Ruby

Manager
Jack Savo Jr



Dillingham City Council
Triston Chaney
Tracy Hightower
Steven Carriere
Curt Armstrong
Kaleb Westfall
Kevin McCambly

MEMORANDUM

Date: 10/22/2026

To: Jack Savo, City Manager

From: Anita Foran, Finance Director

Subject: Finance & Budget Report 10/26/2026

Acknowledgements and Recognitions:

September Statistics: As of date of report.

Cash Receipts: \$1,399,247.33

All Payments: \$545,415.75 (includes \$241,739.47 for 2 payrolls & 2 supplement payrolls).

Council Considerations/Recommendations:

None at this time.

Department Accomplishment and Opportunities:

Setup of Positive Pay has been completed with Wells Fargo to increase security of checks issued by the city.

Audit Update:

FY25 Audit –Audit work is in final review. Documentation has been provided to audit firm. Additional questions were asked when the FY226 audit was being conducted.

FY26 Audit – Testwork was evaluated during the week of October 12-16th. Final work is scheduled for December 7-11, 2026.

Department staffing:

No changes at this time.

Property Tax:

BOE met and addressed with additional appeals that were submitted late. Payments are due 11/01/2026. If the first half is paid on 11/01/2026 the second half can be paid on 12/01/2026.

Personal property tax updates are being reviewed in preparation for the 2027 property taxes.

Assessment return notices will be mailed out by 11/15/2026. Returns are due by 02/01/2027

Collections:

2018-2022 Foreclosure (3DI-24-00061CI) one-year redemption period has closed. The 4 remaining properties have been foreclosed. Awaiting council direction to determine further actions.

2020-2024 Foreclosure (3DI-25-00062CI) properties have until July 24, 2026, before the redemption period is closed. There are 4 remaining properties on this list.

2025 Foreclosure list finalized. Due to timing will follow legal advice and will combine with the 2026 Foreclosure list.

Denied City Service list has been posted and was beneficial in getting some property taxes paid in full.

Write off lists is in review.

Utility collections process is ongoing. Utility connections are being reviewed by public works to ensure shut offs can happen.

Grants:

Grant Updates

- NTS FY 26 report completed.
- Ongoing reviews completed to prepare for quarterly October grant reports and preparation for 2026 audit.

Budget:

FY27 budget amendment scheduled for mid-year review.

FY28-FY29 reviews will be conducted with FY27 mid-year review.

Cash Vest Report:

- Report is attached
- City of Dillingham has a score of 90 which has been achieved for 3 quarters. Reflected on page 3-6 of the report. This shows the fiduciary responsibility of the management of city funds.

- Next task is to finalize the setup of the sweep account which will increase the returns possible and reduce the strategic liquidity levels.
- A review of investments will also be started as several investments have matured and reinvesting is needed.
- Finally, a review of our merchant services has been started to increase the return rate from the merchant services to the city checking account, which will further increase the returns from the sweep account.

Other News:

- Health Insurance renewal notices were submitted as part of the extra council meeting held on 10/22/2026.

Upcoming Calendar Items:

- Start of the new fiscal year began 07/01/2026.
- 15th of each month utility payments due; on the last day of month utility bills are sent.

Revenue and Expense Report – July 2026:

- Target percentage for July activity is 8%. Explanations provided in this report are for those items above 20%. These are unaudited items and will have adjustments as the audit work is completed.
- Fund balance is an increase of \$3,043,342. This is mainly due to property taxes recorded at full value on 07/01/2026.
- Payments of property tax have been made but the aging report was not available at the time of the report. Personal property tax adjustments due to BOE changes has reduced personal property to 97%.
- Property tax penalties and interest are at 40% to reflect the personal property tax late fees and force file fees for the 2027 taxes.
- SOA PILT (Payment in Lieu of Taxes) has been received at 104% at \$560,678.
- Other revenue funds are at 40% due to revenue received for the settlement of \$104,405.13 for damage at Grandma's house. This prepayment will pay for repairs needed from the water damage.
- Total Revenue is 42% due to the identified increases.

Special Revenues & Other Funds Revenue

- Special revenues are recorded at 9%.

Transfers

- Transfers are recorded at 1%.

General Fund Expenditures

- K-9 Unit is at 50% for training expenses.
- General fund expenditures are at 6%.

Special Revenues & Other Funds Expenditures

- Total expenditures are at 4%.

Grant and Bond Revenues/Expenditures

- Grant revenue is received at 3%.
- Grant expenditures are spent at 9%.

Capital Project Revenues/Expenditures

- No activity.



Liquidity Analysis

Dillingham City, AK

Jun 1 – Aug 31, 2026

Prepared by Three+One Company, Inc.

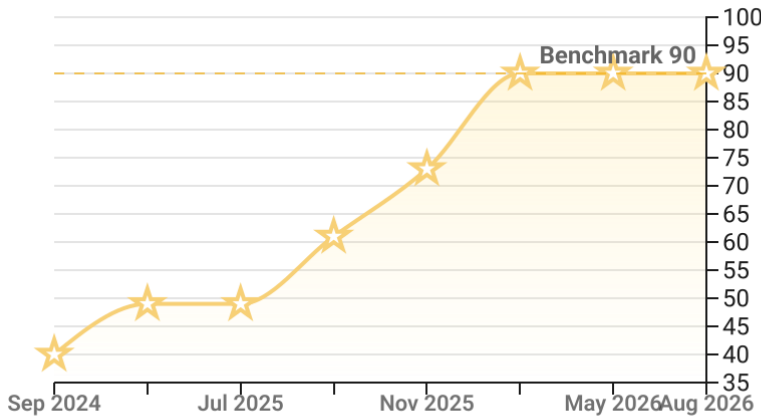
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Scorecard

cashVest® Score History



cashVest® Score

Period Interest	\$34,443
Last 12 Months	\$202,228
Total Cumulative Interest	\$690,627

The City's cashVest score remained steady at 90 for the period.

Strategic Liquidity Levels were updated this period, lowering the total to \$175,000 and increasing the Cushion by \$1.05MM. Following this update, the City's investments fill 75.45% of Liquidity Levels 1-5, indicating a capacity for an incremental \$712,000 in long-term fixed-income purchases.

The City has six maturities approaching in the next two months, with five of these occurring within a six-day stretch at the end of September. Anticipating these maturities will allow for the prompt repositioning of proceeds so that a consistent level of fixed-income investment can be maintained.

Operationally, the City benefits from a streamlined account structure, having all operational activity concentrated in its Wells Fargo General Fund account (x3096). Over the past 12 months, the balance within this account has not fallen below \$321,000, suggesting a portion of these dollars are not regularly called upon for obligations. The City may consider evaluating the true amount needed for working capital within this account, either manually or by pursuing a sweep structure, repositioning the excess balance into a high-yield account.

The cashVest score is comprised of the five components below. Recommendations to help increase the score for each element are provided in the accompanying commentary. As each component score increases, the City will ensure that all balances are secure, provide value, and maintain data-supported liquidity levels at all times.

Score Drivers

Funds Providing Value — ★★★★★ 5 of 5 0 Unchanged from prior period

All dollars on deposit provide value to the City, either through direct interest earnings or by generating credit to offset banking fees.

During the period, 84% of balances earned interest directly, while the remaining 16% generated earnings credit.

Liquidity Proficiency — ★★★★★ 4 of 5 0 Unchanged from prior period

Stress-testing of City balances supports an update to its Strategic Liquidity, decreasing the total from \$6.375MM to \$6.2MM:

	Legacy	Updated	Difference
Total Strategic Liquidity	\$6,375,000	\$6,200,000	(\$175,000)
Cushion	\$2,250,000	\$3,300,000	\$1,050,000
Levels 1-5	\$4,125,000	\$2,900,000	(\$1,225,000)

This update adjusts the Cushion to represent a more significant portion of the total Strategic Liquidity, placing a higher emphasis on the opportunistic positioning of these funds between high-yield liquid accounts and fixed-income investments. A full breakdown of changes to Levels is provided in the Long-term Liquidity section.

The City's period-average balance is broken out by liquidity profile below:

Liquidity Profile	Average Balance	% of Total
Fixed Income	\$2.19MM	32.6%
High Yield	\$3.43MM	51.1%
Low Yield	\$1.09MM	16.3%

As of 8/31, the City's fixed-income portfolio consists of 10 CDs, with maturities extending out to October 2028. Holdings represent 75.4% of updated Liquidity Levels 1-5, indicating a capacity for an incremental \$712,000 in longer-term fixed-income investment. The Long-term Liquidity section breaks down the alignment of current holdings to updated individual Levels to support decisions regarding additional fixed-income purchases.

The City has six CDs with maturities approaching in the coming two months. These maturities have a total face value of \$1.32MM, representing 60.5% of the total portfolio. In addition to evaluating opportunities for incremental investment, anticipating these maturities will allow for prompt repositioning of proceeds so that alignment with data-supported Liquidity Levels can continue.

Additionally, the City maintains a layered high-yield liquidity structure, with \$1.39MM held in dedicated liquid accounts at AMLIP and Wells Fargo, and an additional \$2.04MM available through money-market positions within its brokerage relationships with Piper Sandler and Concourse. This provides multiple sources of high-yield liquidity while allowing uninvested brokerage cash to continue generating market-aligned value.

Warnick Rate — ★★★★★ 5 of 5 0 Unchanged from prior period

On an unadjusted cash basis, the City's yield on interest-bearing balances was 2.43%. For three high-yield accounts, money-market dividends are received in the month following when they are earned, causing the period's cash yield to include earnings from the prior month while excluding earnings attributable to August. To better align earnings with the period in which they were generated, the out-of-period interest was replaced with estimated August earnings based on observed June and July rates. This timing adjustment results in an effective yield of 2.15%. After further incorporating accrued interest on fixed-income investments, the City's overall accrued yield was 3.63%.

By comparison, the 30-day Treasury rate averaged 3.74% for the period, meaning that the City captured 97.1% of the relevant market benchmark for the quarter.

The period return is broken out by liquidity profile below:

Liquidity Profile	Return
Fixed Income	3.80%
High Yield	3.52%

Low Yield	0.0%
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The City's fixed-income portfolio materially contributes to overall earnings, accruing \$20,958 in interest during the period. Individual yields range from 3.50% to 5.05%. Anticipating upcoming maturities will allow for prompt repositioning of proceeds so that a consistent portion of City funds can preserve value through fixed returns over an extended duration.

High-yield liquid balances continue to provide market-aligned returns while retaining liquidity flexibility. Adjusted period returns for liquid balances at each institution are provided below:

Account	Return
AMLIP	3.53%
Piper Sandler	3.56%
Wells Fargo	3.54%
Concourse	3.35%

For AMLIP, Wells Fargo, and Concourse, August interest was not available for calculation due to delayed interest payments on money market balances. Period returns for these accounts are estimated based on the interest payments and average balances for the first two months of the period.

Cash Flow — ★★★★★ 4 of 5 0 Unchanged from prior period

The City operates with a lean account structure, with all operating activity concentrated in a single account at Wells Fargo: General Fund (x3096). Working capital balances are supported by high-yield liquid holdings at AMLIP, Concourse, and Piper Sandler.

The City's analysis arrangement with Wells Fargo continues to present an opportunity for improvement. Under the current agreement, eligible balances generate earnings credit at a rate of 0.60%, significantly lagging prevailing short-term market rates for the period and current ECRs observed across three+one Alaska clients. Given this, the City may pursue conversations with Wells Fargo to see if a more competitive ECR can be negotiated. In the meantime, minimizing excess cash within this operational account in favor of the City's higher-yielding structures remains the best practice.

Using 60%-80% of the federal funds target range as a market-based benchmark, the competitive ECR range for the period is approximately 2.10%-3.00%. Wells Fargo's current 0.60% ECR represents just 28.6% of the lower end of this range and also trails observed peer pricing, with another three+one Alaska municipality client receiving a 2.50% ECR from Wells Fargo during the same period. While relationship size, service mix, and negotiated terms may differ, this peer arrangement demonstrates that materially higher ECR pricing is available within Wells Fargo's Alaska public-sector relationships.

Based on a review of analysis statements, the City processed 391 ACH disbursements and issued 191 checks, resulting in a ratio of 2 ACH disbursements for every check. This ratio strengthens on a dollar basis; during the quarter, \$1.02MM was paid by check, while \$3.36MM was distributed by ACH, meaning \$3.30 was paid electronically for every \$1 sent by check.

There is room to further transition the existing payment blend toward electronic disbursements. During the period, the City cut several large checks, including two for over \$100,000. In addition to checks adding processing fees and increasing fraud risks, large paper disbursements can distort balance visibility through the varying time between payment and settlement. Continuing to transition vendors and suppliers to electronic payment methods, prioritizing larger payments first, will help streamline the City's cash management processes while reducing ancillary banking costs.

Investment Policy — ★★★★★ 5 of 5 0 Unchanged from prior period

Following the adoption of a new investment policy last September, the City now has a document that clearly outlines the tools and constraints necessary to make investment decisions based on information provided herein while continuing to prudently safeguard City resources.

Best practice supports regular reviews of the investment policy on an annual basis to ensure all interested parties understand the

policy and to make any necessary changes. With the most recent update occurring nearly a year ago, the City may consider setting up a time to review this policy in the near future if it has not already done so.

Liquidity Intelligence: Insights for Continued Optimization

- Use stress tests and short-term forecasts to maintain a robust fixed-income portfolio and lock in rates to protect against potential rate declines. The City can invest \$2.9MM without affecting balances needed for daily operations and its entire Strategic Liquidity of \$6.2MM during high-cash periods. Short-term forecasting projects working capital to draw on as much as \$600,000 of Cushion funds over the next 6 months. This supports the City's capacity to align investments with Levels 1 - 5.
- Data in the daily variance analysis suggest that the City can maintain a balance in low-yielding accounts between \$300,000 and \$600,000. The City's low-yielding account with Wells Fargo does not earn interest but is used to offset banking fees at a low ECR of 0.60%. Transition funds not needed for daily operations to a high-yielding option or fixed income to maximize value.
- Consider implementing an electronic payment policy to further reduce the City's issuance of checks. Although ACH disbursements are excellent, the County still issued 191 checks during the period.

cashBoard

The following data summarizes your organization's financial relationships and cash balances for the analyzed period.

Financial Relationship Summary

Banking Relationships (2 accounts)	1
Change In Bank Accounts	0
Investment Relationships (4 accounts)	3
Change In Investment Accounts	0

Liquidity Breakdown

Liquidity Bucket	Accounts	Average Balance	Period Interest	Yield	% of Funds
All Accounts	6	\$6,710,101	\$34,443	2.04%	100.00%
No-Yield Liquid	1	\$1,091,243	\$0	0.00%	16.26%
Liquid Dollars	5	\$3,430,858	\$34,443	3.98%	51.13%
Fixed Income	3	\$2,188,000	\$0	0.00%	32.61%

Accounts that hold both liquid and fixed-term assets are counted in each applicable category. As such, the sum across categories may exceed the number of accounts shown under “All Accounts.”

Year Over Year

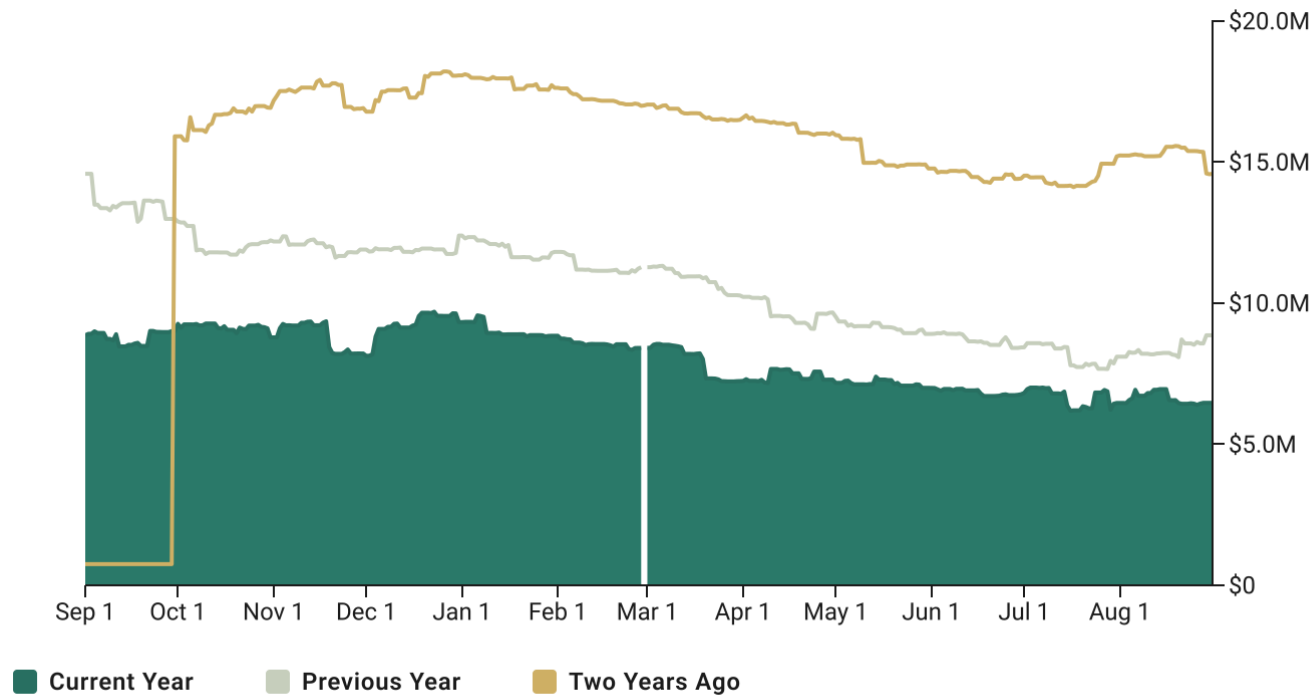
The cashBoard graph displays year-over-year balance comparisons for up to three years. In the next report, a full 36 months of balance data will be available for comparison of current performance to historical activity.

Over the past 12 months, the average balance was 24.5% lower than the prior year. This gap narrowed slightly during the most recent quarter, with average balances over the past three months 20.1% below the same period of 2025.

Although cash levels have shifted lower over the past three years, the timing of major balance movements continues to follow broadly similar seasonal patterns. Balances generally strengthen entering the winter months before trending lower through much of the first half of the calendar year, with recurring fluctuations around late fall and year-end. The consistency of these patterns is visible in the graph below and provides useful context for anticipating liquidity needs and aligning investment activity with periods of stronger cash availability.

Balances stayed at least \$2.06MM above updated Liquidity Levels 1-5 throughout the past 12 months, while the Short-term Forecast projects a minimum \$2.9MM cushion above these Levels over the next six months. This supports continued alignment of investments with Levels 1-5, providing capacity to extend duration and lock in value where appropriate.

All Accounts



Trailing 12-Month Average (9/1/2025 – 8/31/2026)

Previous	Current	Change
\$10,627,880	\$8,019,165	-\$2,608,714

Period Average (6/1/2026 – 8/31/2026)

Previous	Current	Change
\$8,401,770	\$6,710,101	-\$1,691,669

Long-Term Liquidity

three+one's cashVest® Liquidity Analysis stress-tests transaction history across available accounts to estimate how much cash must remain available and how long appropriate excess liquidity may be safely positioned. These insights help public finance teams align safety, access, and value with existing investment strategies as conditions change.

Strategic Liquidity

Stress-test modeling supported an update to the City's Strategic Liquidity this period. The \$2.9MM in Levels 1-5 are appropriate for fixed-income investments, with maturities ranging from 1-30 months. Additionally, the expanded \$3.3MM Cushion is typically best suited for high-yield, liquid accounts or short-term fixed-income instruments during high cash periods. A full breakdown of the update to Strategic Liquidity is provided below:

Level	Current	Updated	Difference	% Difference
Cushion	2,250,000	3,300,000	1,050,000	46.67%
1	2,000,000	1,200,000	(800,000)	-40.00%
2	1,200,000	650,000	(550,000)	-45.83%
3	550,000	400,000	(150,000)	-27.27%
4	250,000	250,000	-	0.00%
5	125,000	400,000	275,000	220.00%
Levels 1-5	4,125,000	2,900,000	(1,225,000)	-29.70%
Total	6,375,000	6,200,000	(175,000)	-2.75%

Investments Vs Strategic Liquidity Levels

The City's fixed-income holdings as of 8/31 are broken out in alignment with individual Liquidity Levels below:

Level	Level Amount	# Investments	Amount, Face Value	Amount Over/(Under) Invested
Cushion	3,300,000	5	1,075,000	\$0 (Remainder in HY)
1	1,200,000	1	249,000	(951,000)
2	650,000	2	494,000	(156,000)
3	400,000	1	245,000	(155,000)
4	250,000	-	-	(250,000)
5	400,000	1	125,000	(275,000)

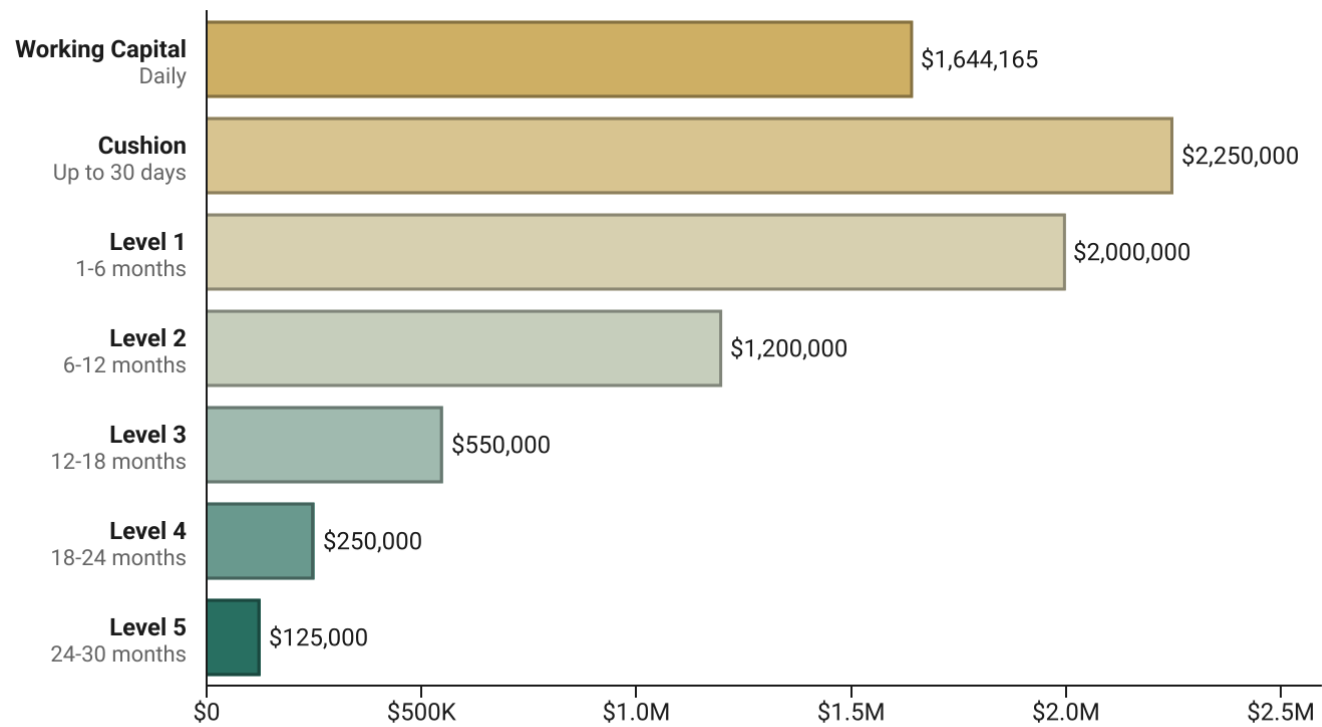
Based on the total face value of \$2,188,000, the City has the capacity to expand its fixed-income investments by \$712,000. The table above can help with decisions on targeted maturity ranges for incremental instruments to maintain a laddered investment portfolio.

Additionally, the City has six investments with maturities approaching in the coming two months. A full list of these CDs is provided below:

Bank	Amount, Face Value	Maturity Date
Piper Sandler	240,000	9/24/26
Piper Sandler	115,000	9/25/26
Piper Sandler	240,000	9/30/26
Piper Sandler	240,000	9/30/26
Piper Sandler	240,000	9/30/26
Concourse Financial Group	249,000	10/13/26

This represents \$1.32MM in maturities, or 60.5% of total fixed-income holdings. Anticipating these maturities will support reinvestment planning and prevent potential foregone value from delayed repositioning of proceeds.

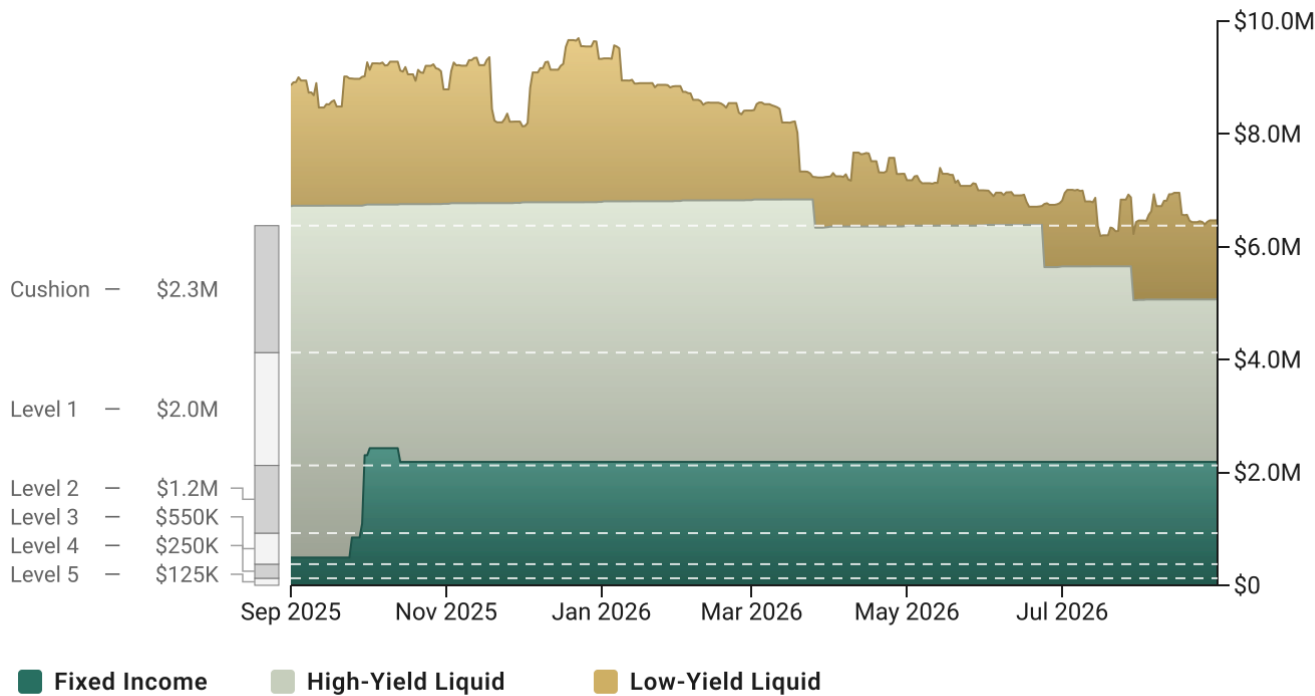
All Accounts



Current investment holdings are categorized by Strategic Liquidity level as of August 31, 2026, the last day of the analysis period. The investment overlay includes only holdings tracked individually in cashVest; investments held in managed investment accounts are excluded.

LEVELS 1-5 \$4,125,000 Duration capacity from 1 through 30 months.	CUSHION \$2,250,000 Near-term liquidity and short-term fixed income capacity.	WORKING CAPITAL \$1,644,165 Operating demand and near-term liquidity, not long-term commitment capacity.
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Investments vs Strategic Liquidity Levels



Short-Term Liquidity

This section helps you anticipate near-term cash needs, maintain adequate liquidity, and identify periods when appropriate excess cash may safely be put to work.

Liquidity Forecast Model

The MC® Liquidity Forecast Model is designed to provide the City with the data needed to optimize the value of Working Capital - those balances that exceed the "Strategic Liquidity" level (\$6.2MM) identified in the Long-term Liquidity tab and represented by the black line below. Using this data to complement the Strategic Liquidity data can help identify periods when the Cushion and some working capital can be safely invested in fixed income as a hedge against potential interest rate volatility.

Over the next six months, the Forecast projects balances to draw upon Cushion funds intermittently, by as much as \$600,000. Periods where working capital balances will require Cushion support are anticipated for late November and February. This indicates that Cushion funds are best suited for high-yield, liquid accounts where they can be readily accessed for liquidity needs, while term investments can be aligned with updated Liquidity Levels 1-5.

Monthly Net Change In Cash

The cash flow table below shows the tabular patterns of ebbs and flows of the City's cash position. This table and the graph below can guide investment management, maturing investments with large known outflows, and preparing for new investments during cyclical high-cash periods.

Daily, Weekly And Monthly Variance

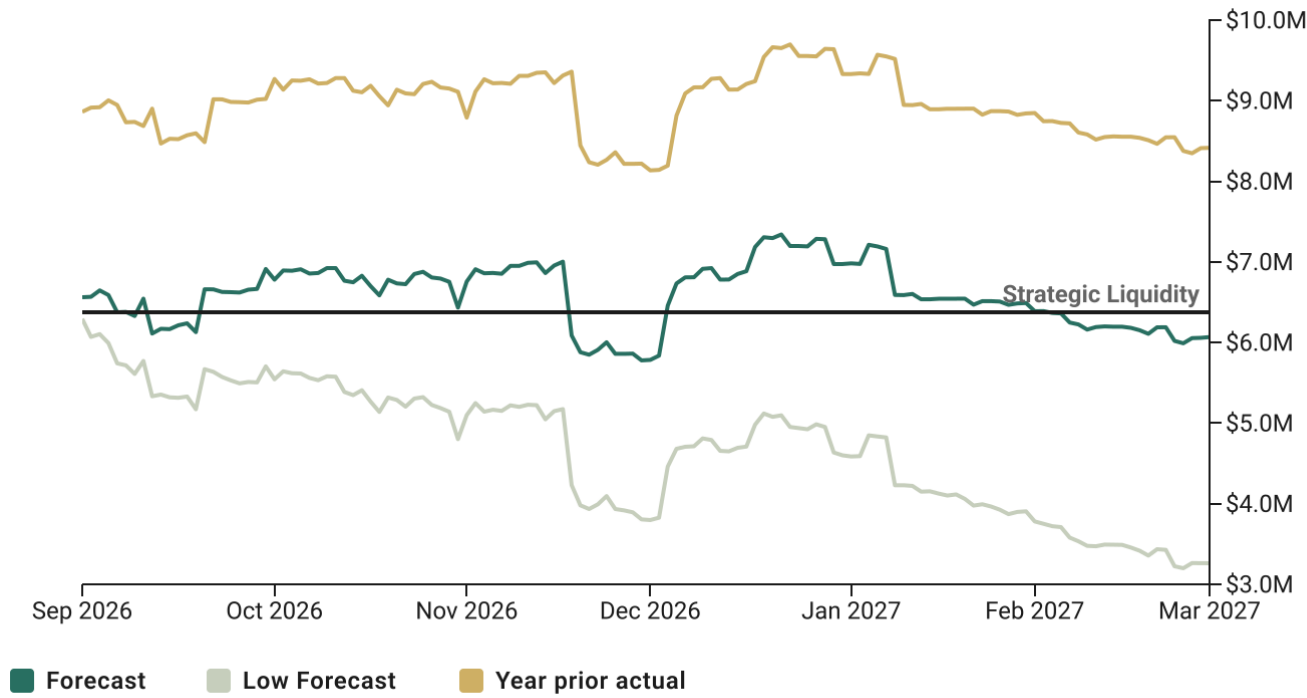
The above data is graphically represented below, with the default set to the daily net balance change. The drop-down menu displays the graph in monthly and weekly net changes. To better understand daily cash needs, we have reviewed the net balance change (sum of all inflows and outflows) for each day and all transactions over the past 12 months. The following information provides the number of days of net cash outflows at each level, with each level inclusive of the one below it. A common data anomaly in daily balance variation analysis is known as a balance transfer delay. This occurs when balances are transferred between financial institutions and take more than one business day to settle, or when investments mature and are not immediately reinvested or transferred to a liquid fund. These delays do not reflect actual changes in overall balances and are removed from the data to more accurately reflect liquidity needs as they relate to daily outflow trends.

Threshold	Count
> (\$800,000)	1
> (\$600,000)	3
> (\$300,000)	9
> (\$200,000)	15
> (\$100,000)	37
> (\$50,000)	52

On the 126 days over the past 12 months that saw net outflows, 97.6% were for \$600,000 or lower, supporting that a balance between \$300,000 and \$600,000 in LY operating accounts is more than sufficient to cover all but the largest outflow days. Building routines to check balances and transfer between the Operating account and High Yield Funds, either at Wells Fargo Securities MMF or AMLIP High Yield Liquid account, can help reduce overall low-yielding balances. Additionally, implementing a sweep structure across Wells Fargo can automate balance management to reduce balances with low yields, moving them instead into high-yield Liquid options.

All Accounts

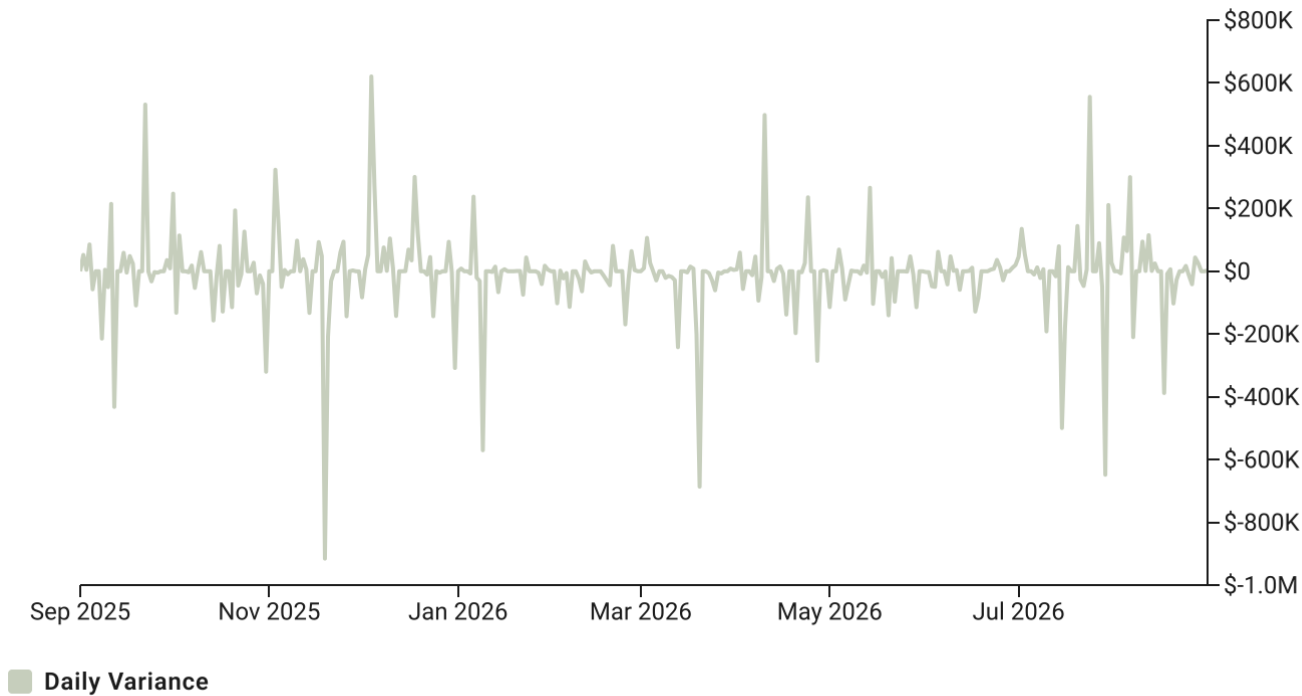
Liquidity Forecast Model



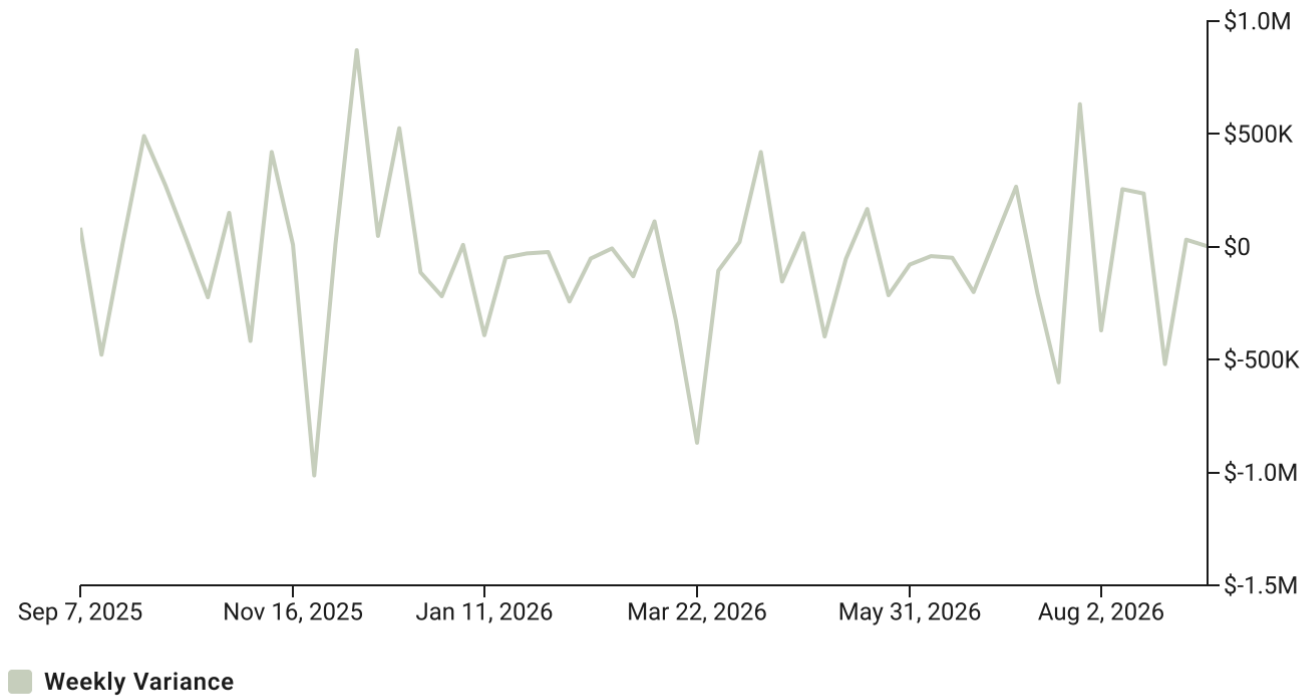
Monthly Net Change In Cash

Month	Inflows	Outflows	Net Change
Sep 1, 2025	\$1,067,670	-\$907,939	\$159,731
Oct 1, 2025	\$874,773	-\$1,106,577	-\$231,804
Nov 1, 2025	\$919,088	-\$1,490,745	-\$571,657
Dec 1, 2025	\$1,809,114	-\$697,033	\$1,112,081
Jan 1, 2026	\$335,225	-\$818,507	-\$483,282
Feb 1, 2026	\$190,022	-\$622,085	-\$432,064
Mar 1, 2026	\$177,770	-\$1,351,468	-\$1,173,698
Apr 1, 2026	\$897,859	-\$845,795	\$52,064
May 1, 2026	\$452,462	-\$745,328	-\$292,866
Jun 1, 2026	\$218,319	-\$445,214	-\$226,895
Jul 1, 2026	\$1,379,412	-\$1,687,789	-\$308,377
Aug 1, 2026	\$802,575	-\$797,246	\$5,329

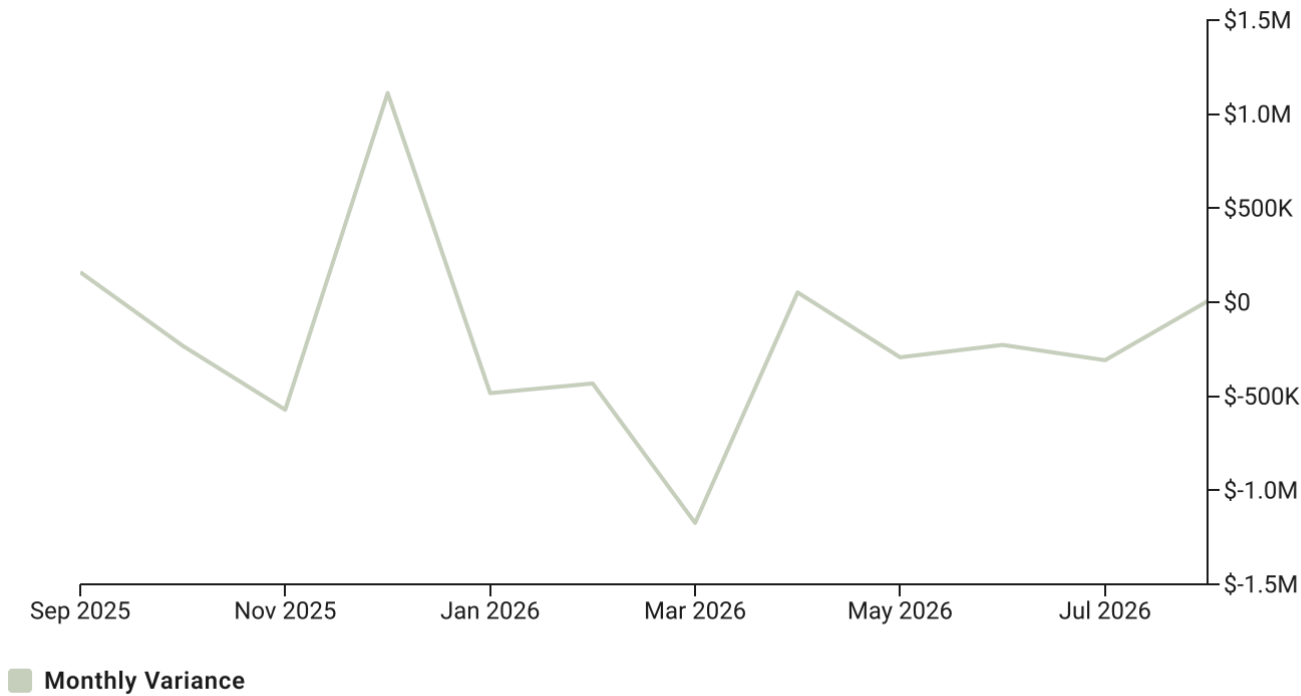
Daily Variance



Weekly Variance



Monthly Variance



Account Optimization

The following analysis provides a detailed review of your financial relationships and account structure, identifying areas to improve efficiencies as well as reduce expenses. An optimized account structure will simplify balance management and allow you to more easily and safely maximize the value on all cash.

Account Analysis

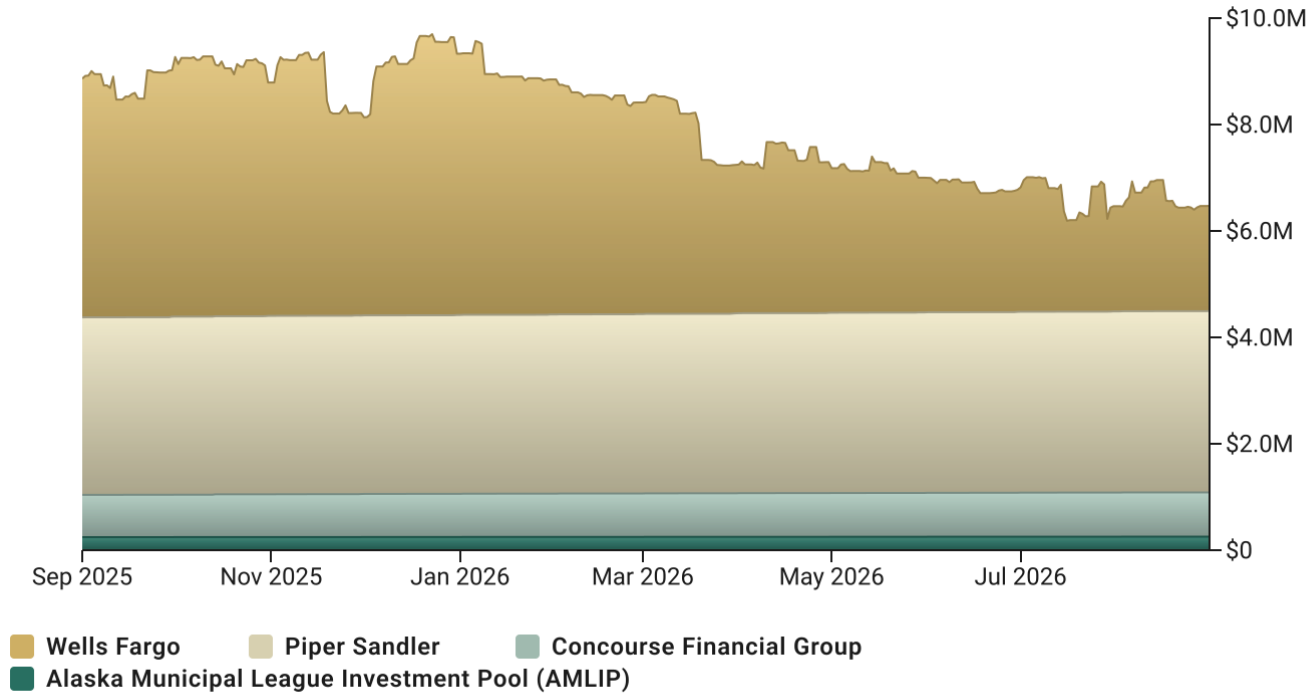
The dropdown above enables the City to select and view different groups, typically by bank. As each group is selected, the table below the graph will display the relevant data and interest rate history for each account within that group.

The City benefits from a lean account structure, with all working capital balances concentrated within Wells Fargo General Fund (x3096). While this effectively consolidates operating cash, the account's 0.60% ECR materially lags market benchmarks and returns from existing higher-yielding accounts within the City's existing structure. Over the past 12 months, balances within x3096 have not fallen below \$321,000, equivalent to 29% of the account's period-average balance. When factoring in FDIC fees, the net ECR for x3096 is 0.44%. To illustrate the impact of this comparatively low return, if this amount were instead placed in the City's Wells Fargo Securities account, which returned an estimated 3.54% this period, it would result in an additional \$9,950 in annual interest revenue.

three+one has observed other Alaska public entities implement a sweep structure with Wells Fargo, allowing for operating cash in excess of near-term needs to be regularly, automatically repositioned into a high-yielding, liquid account. The City may consider exploring sweep account options with Wells Fargo to reduce excess cash held in this low-yielding account while retaining full liquidity flexibility.

All Accounts

Account Analysis



Annual Balances

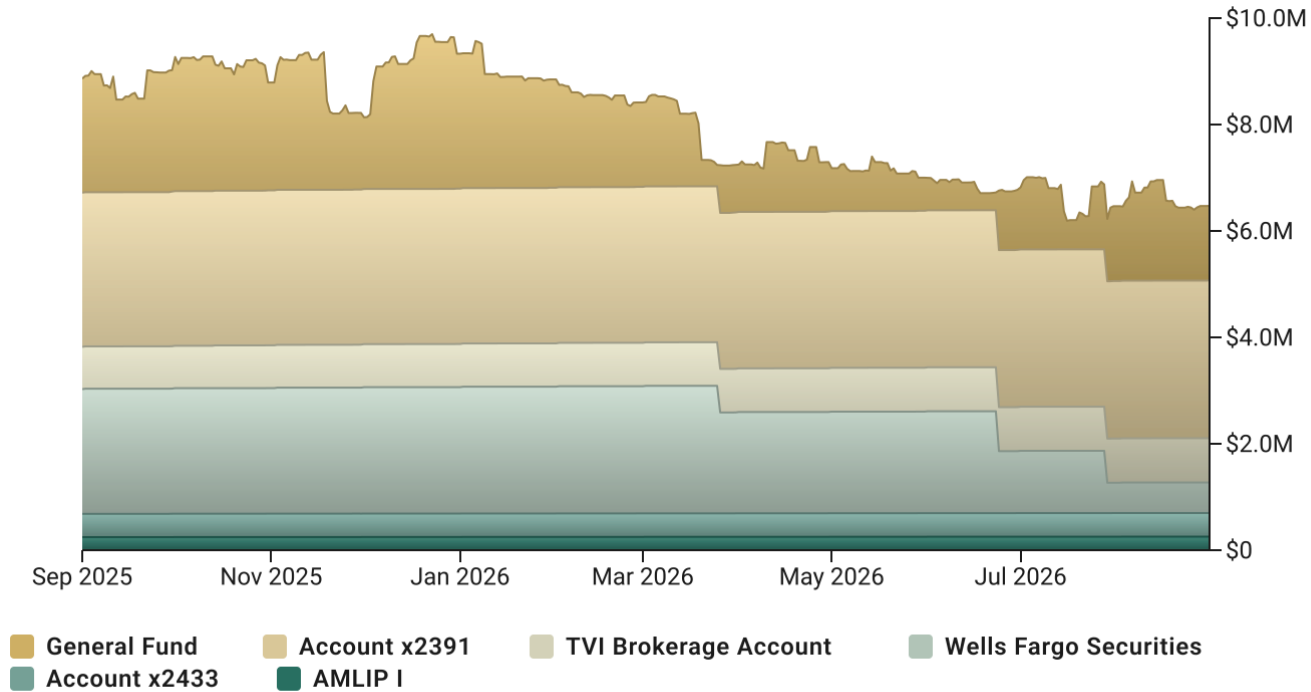
Bank	Ending	Average	Minimum	Rate	Interest
Alaska Municipal League Investment Pool (AMLIP)	\$253,817	\$249,717	\$244,609	3.69%	\$9,207
Concourse Financial Group	\$832,219	\$816,025	\$795,181	6.30%	\$51,410
Piper Sandler	\$3,411,947	\$3,372,943	\$3,336,284	1.81%	\$60,966
Wells Fargo	\$1,973,166	\$3,580,481	\$1,708,234	2.25%	\$80,646

Period Balances

Bank	Ending	Average	Minimum	Rate	Interest
Alaska Municipal League Investment Pool (AMLIP)	\$253,817	\$253,058	\$252,327	3.51%	\$2,238
Concourse Financial Group	\$832,219	\$829,091	\$825,814	2.33%	\$4,862
Piper Sandler	\$3,411,947	\$3,400,892	\$3,394,476	1.53%	\$13,113
Wells Fargo	\$1,973,166	\$2,227,061	\$1,708,234	2.53%	\$14,230

All Accounts (Detail)

Account Analysis



Annual Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Alaska Municipal League Investment Pool (AMLIP)	AMLIP I	x0606	\$253,817	\$249,717	\$244,609	3.69%	\$9,207
Piper Sandler	Account x2391	x2391	\$2,966,577	\$2,931,281	\$2,898,213	1.80%	\$52,881
Piper Sandler	Account x2433	x2433	\$445,370	\$441,662	\$438,071	1.83%	\$8,085
Wells Fargo	General Fund	x3096	\$1,399,139	\$1,604,331	\$321,113	0.00%	\$0
Wells Fargo	Wells Fargo Securities	x3468	\$574,027	\$1,976,150	\$570,663	4.08%	\$80,646
Concourse Financial Group	TVI Brokerage Account	x9530	\$832,219	\$816,025	\$795,181	6.30%	\$51,410

Period Balances

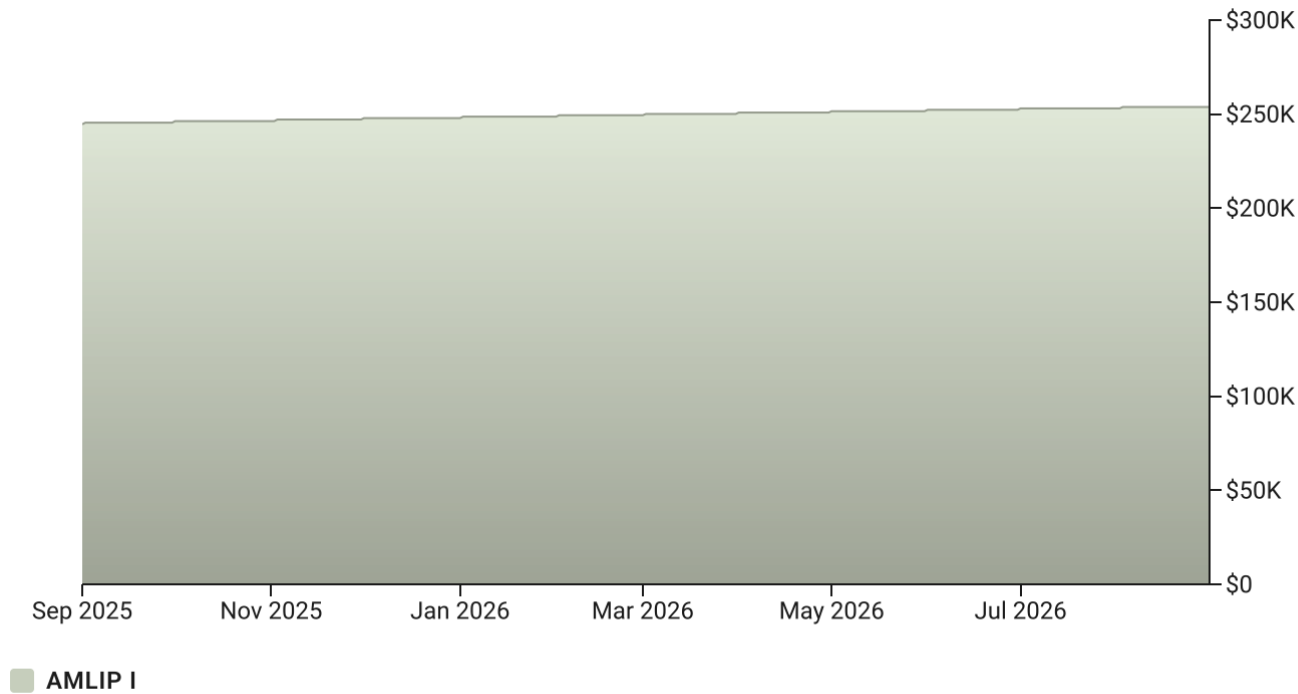
Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Alaska Municipal	AMLIP I	x0606	\$253,817	\$253,058	\$252,327	3.51%	\$2,238

Period Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
League Investment Pool (AMLIP)							
Piper Sandler	Account x2391	x2391	\$2,966,577	\$2,956,698	\$2,950,895	1.52%	\$11,323
Piper Sandler	Account x2433	x2433	\$445,370	\$444,194	\$443,580	1.60%	\$1,790
Wells Fargo	General Fund	x3096	\$1,399,139	\$1,091,243	\$321,113	0.00%	\$0
Wells Fargo	Wells Fargo Securities	x3468	\$574,027	\$1,135,818	\$570,663	4.97%	\$14,230
Concourse Financial Group	TVI Brokerage Account	x9530	\$832,219	\$829,091	\$825,814	2.33%	\$4,862

AMLIP

Account Analysis



Annual Balances

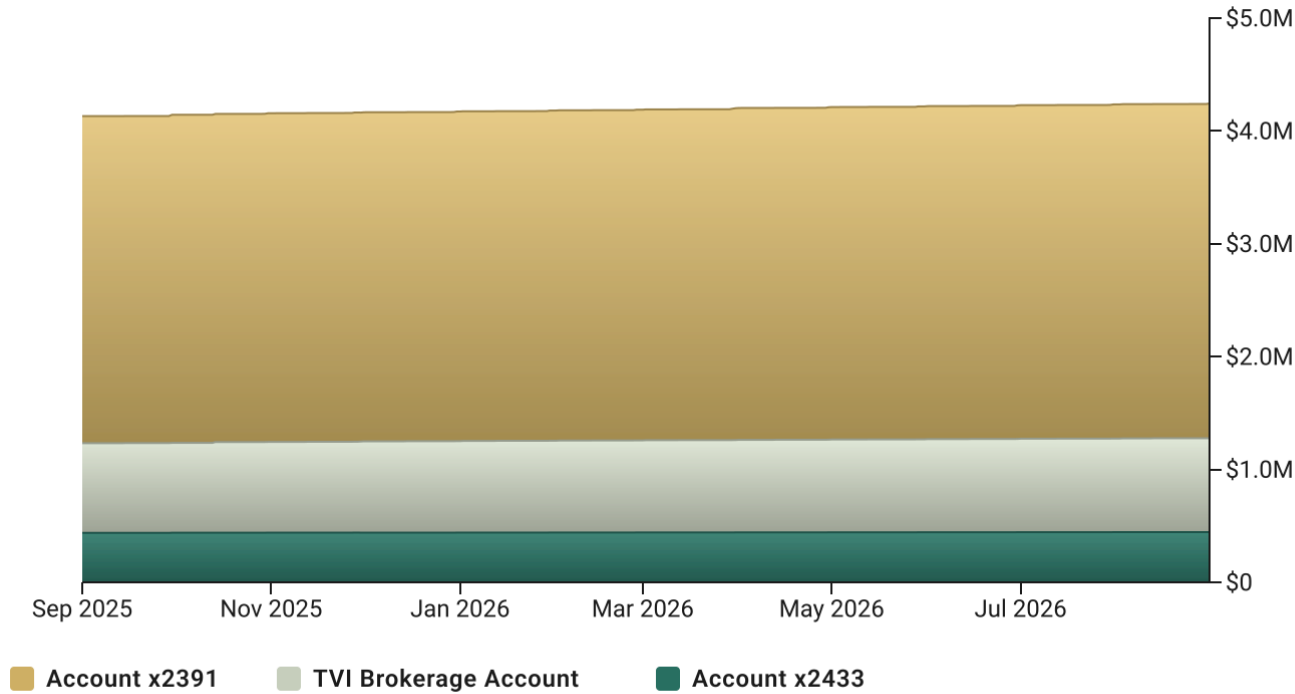
Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Alaska Municipal League Investment Pool (AMLIP)	AMLIP I	x0606	\$253,817	\$249,717	\$244,609	3.69%	\$9,207

Period Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Alaska Municipal League Investment Pool (AMLIP)	AMLIP I	x0606	\$253,817	\$253,058	\$252,327	3.51%	\$2,238

Investment Accounts

Account Analysis



Annual Balances

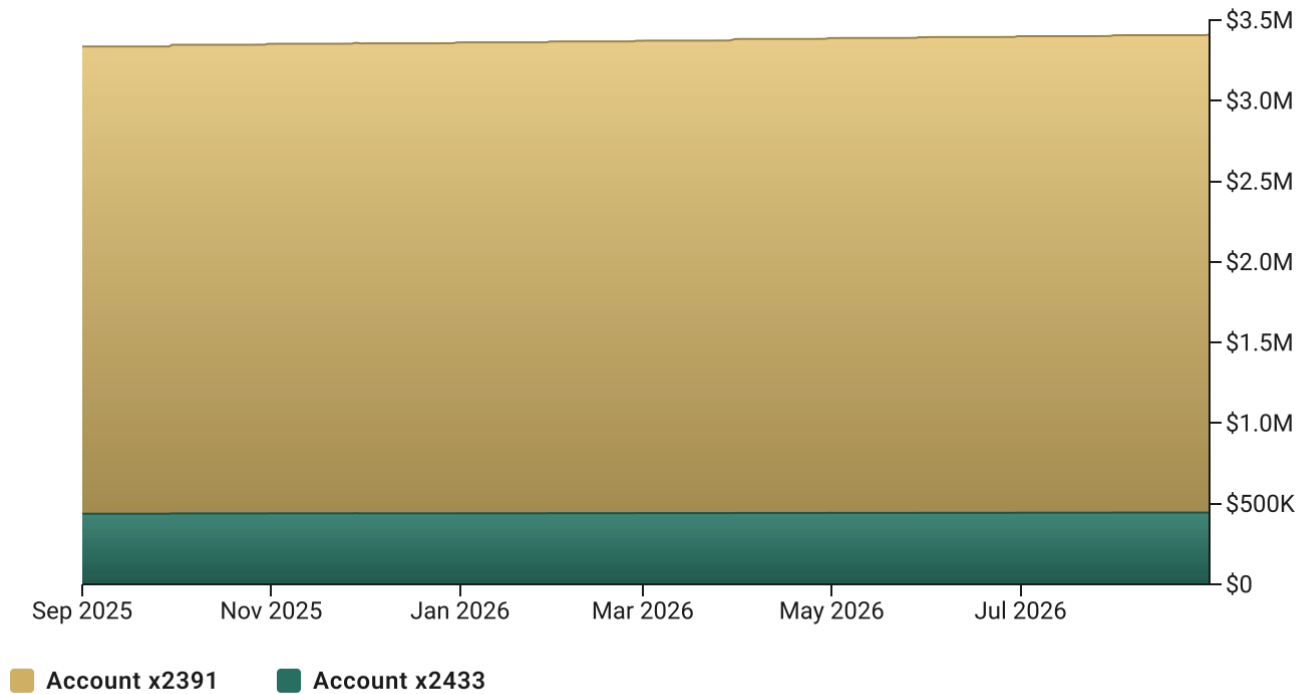
Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Piper Sandler	Account x2391	x2391	\$2,966,577	\$2,931,281	\$2,898,213	1.80%	\$52,881
Piper Sandler	Account x2433	x2433	\$445,370	\$441,662	\$438,071	1.83%	\$8,085
Concourse Financial Group	TVI Brokerage Account	x9530	\$832,219	\$816,025	\$795,181	6.30%	\$51,410

Period Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Piper Sandler	Account x2391	x2391	\$2,966,577	\$2,956,698	\$2,950,895	1.52%	\$11,323
Piper Sandler	Account x2433	x2433	\$445,370	\$444,194	\$443,580	1.60%	\$1,790
Concourse Financial Group	TVI Brokerage Account	x9530	\$832,219	\$829,091	\$825,814	2.33%	\$4,862

Piper Sandler

Account Analysis



Annual Balances

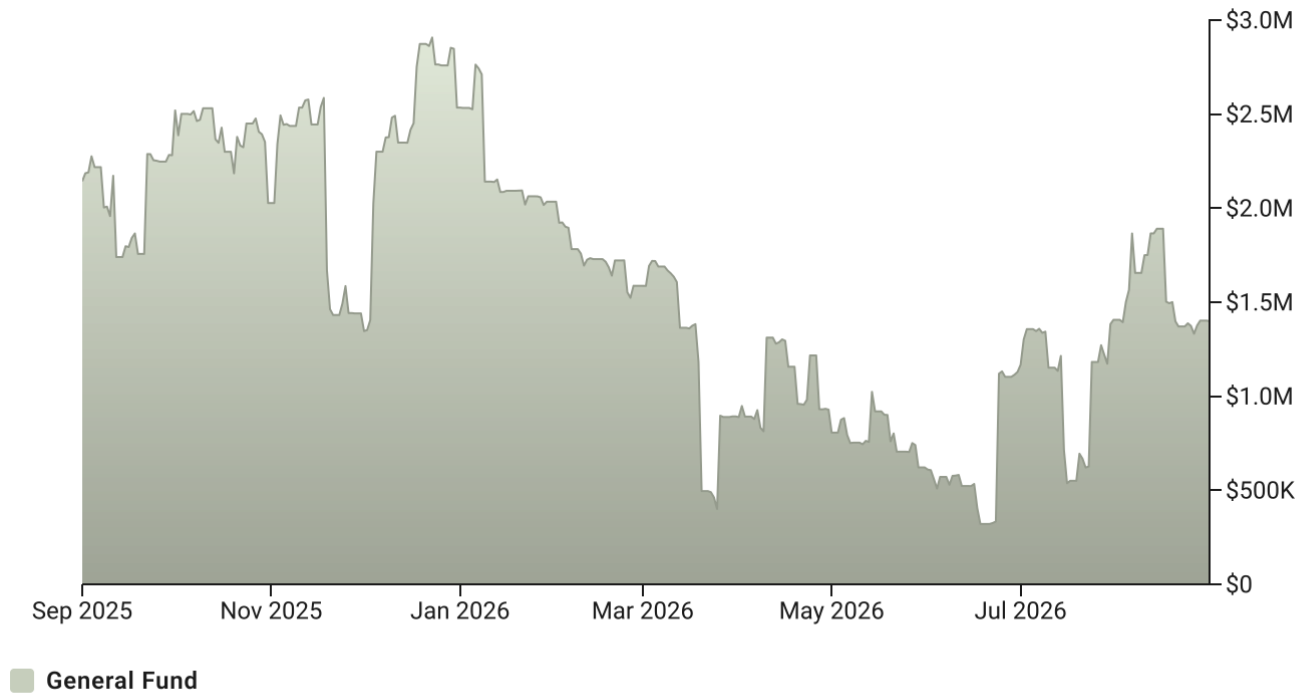
Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Piper Sandler	Account x2391	x2391	\$2,966,577	\$2,931,281	\$2,898,213	1.80%	\$52,881
Piper Sandler	Account x2433	x2433	\$445,370	\$441,662	\$438,071	1.83%	\$8,085

Period Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Piper Sandler	Account x2391	x2391	\$2,966,577	\$2,956,698	\$2,950,895	1.52%	\$11,323
Piper Sandler	Account x2433	x2433	\$445,370	\$444,194	\$443,580	1.60%	\$1,790

Wells Fargo

Account Analysis



Annual Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Wells Fargo	General Fund	x3096	\$1,399,139	\$1,604,331	\$321,113	0.00%	\$0

Period Balances

Bank	Account	Number	Ending	Average	Minimum	Rate	Interest
Wells Fargo	General Fund	x3096	\$1,399,139	\$1,091,243	\$321,113	0.00%	\$0

Treasury Services

The following reviews your treasury management services — including balance summary, earnings credit rate, total fees and credits, and line-item fees — to identify opportunities to reduce expenses and maximize the value of your banking relationships.

The City's ECR with Wells Fargo remained steady at 0.60%. Once the impact of FDIC fees is factored in, the nECR shifts to 0.45%. This significantly lags market benchmarks. Additionally, other three+one Alaskan public entity clients have achieved ECRs at Wells Fargo as high as 2.50%, over 4 times as high as the City's current ECR. Understanding that other factors like relationship size, service mix, and negotiated terms may impact pricing decisions, this serves to demonstrate that materially higher ECR pricing is available to Alaska public-sector relationships.

Given this, the City may consider entering into a discussion with Wells Fargo to determine if the arrangement can be adjusted so that a more competitive ECR is offered. In the short term, the best practice is to limit balances within x3096 to what is needed for near-term disbursements, repositioning excess operating balances into the City's higher-yielding structures.

Balance Summary

The figure below for the Balance Needed to Offset Fees is based on the average gross ECR during the period. Based on the period nECR of 0.45%, the City would need \$2.7MM to fully offset banking fees. The City would see better value through keeping the balance within the General Operating account minimal and transitioning it to higher-yielding options.

Earnings Credit Rate (ECR)

The City's ECR remained unchanged at 0.60%, with a nECR of 0.45%. This rate materially lags market benchmarks, and ECR's offered to peer three+one clients with Wells Fargo.

Total Fees And Credits

The City is entering into the final month of its annual settlement period with Wells Fargo, which runs from October to September. As of the end of the period, the arrangement has a net earnings deficit of \$2,771.

Line Item Fees

A breakdown of the City's checks by check size is provided below. Typically, each check adds at least \$1 to operating costs related to check stock, postage, and envelopes. Checks also carry the most significant risk of fraud among disbursal methods. 60.6% of checks disbursed were for \$1,000 or less. Aiming to reduce the smallest and largest checks is generally the best approach to reducing reliance on checks.

Bucket	Count	% of Total
< \$10	1	0.5%
\$10-\$100	27	13.6%
\$100-\$1,000	81	40.9%
\$1,000-\$10,000	79	39.9%
\$10,000-\$100,000	8	4.0%
\$100,000-\$1MM	2	1.0%

Wells Fargo AllAccounts

Balance Summary

Balance Available To Offset Fees	\$1.1M
Balance Needed To Offset Fees	\$2.3M
Excess/(Deficit) Balances	\$-1.2M

Earnings Credit Rate (ECR)

Average Earnings Credit Rate (ECR)	0.60%
FDIC Fee	0.15%
Net Earnings Credit Rate (nECR)	0.45%

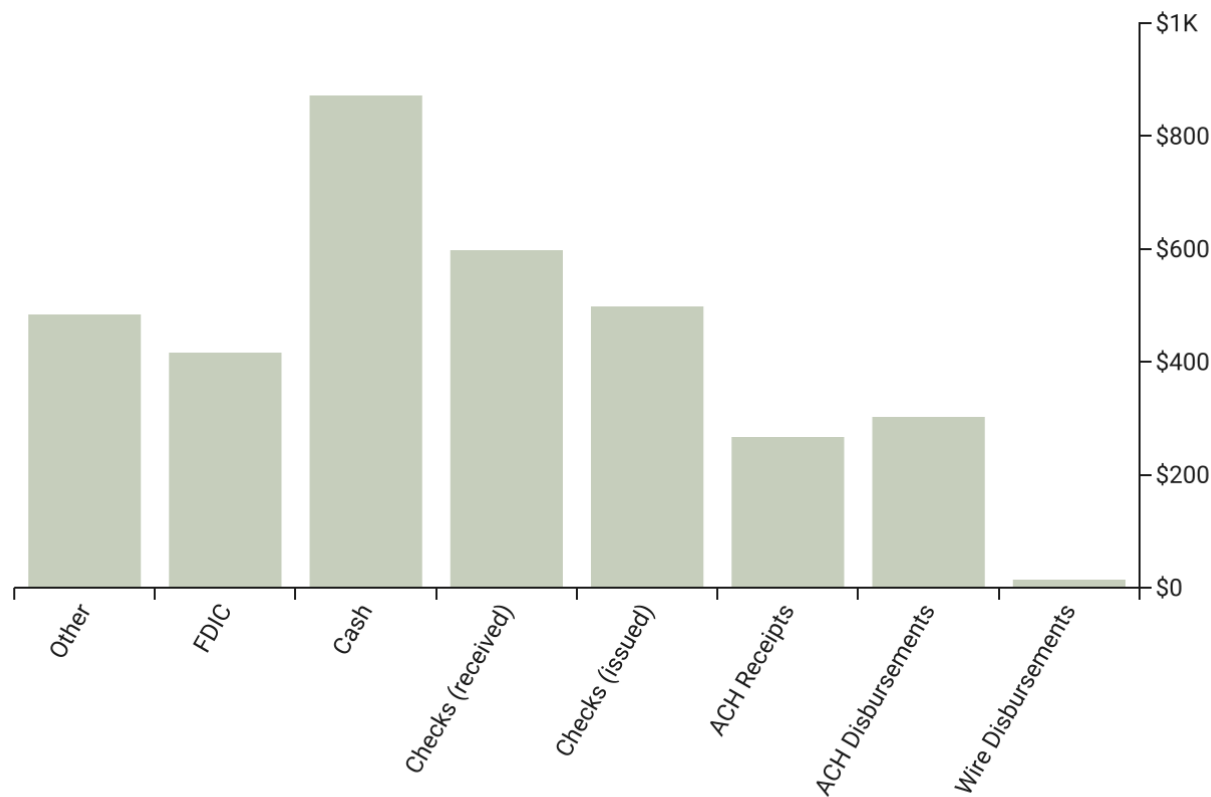
Total Fees And Credits

Total Line Item Fees	-\$3,453
Fees Offset Through Compensating Balances	\$1,630
Excess Credit / (Hard Fees)	-\$1,823

Line Item Fees

Category	Subcategory	Cost type	Category total
Reporting & Maintenance	Other	CHARGED	\$484 (14.01%)
Balance Related Fees	FDIC	CHARGED	\$416 (12.04%)
Deposit Services	Cash	CHARGED	\$1,471 (42.60%)
Deposit Services	Checks (received)	CHARGED	\$1,471 (42.60%)
Paper Disbursements	Checks (issued)	CHARGED	\$500 (14.47%)
Electronic Deposits	ACH Receipts	CHARGED	\$269 (7.78%)
Electronic Disbursements	ACH Disbursements	CHARGED	\$315 (9.11%)
Electronic Disbursements	Wire Disbursements	CHARGED	\$315 (9.11%)

Line Item Fees



City of Dillingham
Unaudited Revenues and Expenditures As of

July 31, 2026

Data Collected on:
10/20/2026

Section . Item 3.

	<u>Budget - FY26</u>	<u>07/31/26</u> <u>YTD</u>	<u>Percent</u>	<u>07/31/25</u> <u>YTD</u>	<u>INC/(DEC)</u>		
<u>General Fund Revenues</u>						Uncollected	% Adj
General Sales Tax	\$ 2,900,000	\$ 218,468	8%	\$ -	\$ 218,468	(232.13)	8%
General Sales Tax - Remote	750,000	72,962	10%	0	72,962		10%
Alcohol Sales Tax	270,000	28,665	11%	24,981	3,684		11%
Transient Lodging Sales Tax	145,000	9,907	7%	-	9,907	-	7%
Gaming Sales Tax	24,000	2,028	8%	-	2,028		8%
Tobacco Excise Tax	250,000	17,206	7%	-	17,206		7%
Marijuana Excise Tax	90,000	9,331	10%	-	9,331		10%
Business License	17,000	200	1%	150	50		1%
Dlg Fish Tax	700,000	-	0%	-			
Penalty & Interest - Sales Tax	17,000	-	0%	308	(308)	(865.81)	-5%
Total Sales Tax	5,163,000	358,766	7%	25,440	333,326		7%
Real Property Tax	2,647,060	2,655,772	100%	2,751,540	(95,768)	(2,655,772.00)	0%
Personal Property Tax	783,180	759,954	97%	762,731	(2,778)	(759,954.00)	0%
Penalty & Interest - Property Tax	130,000	52,527	40%	36,410	16,117		40%
Total Property Taxes	3,560,240	3,468,252	97%	3,550,681	(82,429)		1%
Telephone Gross Receipts State Tax	70,000	-	0%	-	-		0%
Shared Fisheries	150,000	-	0%	-	-		0%
Raw Fish Tax	20,000	-	0%	-	-		0%
Community Sharing	75,000	-	0%	-	-		0%
Payment in Lieu of Taxes (PILT)	540,000	560,678	104%	-	560,678		104%
State Jail Contract	584,700	146,191	25%	-	146,191		25%
Motor Vehicle Tax	25,000	-	0%	-	-		0%
Ambulance Fees	60,000	3,027	5%	2,000	1,027		5%
Lease & Rental Income	35,000	940	3%	930	10		3%
Admin Overhead	323,310	12,041	4%	7,991	4,050		4%
PERS on Behalf	321,000	22,409	7%	21,430	979		7%
PERS Forfeiture Fund	40,000	-	0%	5,181	(5,181)		0%
Other Revenues	295,800	138,255	47%	30,173	108,083	(125.28)	47%
Total	2,539,810	883,541	35%	67,704	815,837		35%
Total	\$ 11,263,050	\$ 4,710,559	42%	\$ 3,643,824	\$ 1,066,735		11%
<u>Special Revenue & Other Funds Revenue</u>							
Water	234,100	19,773	8%	21,149	(1,376)	(1,491.25)	8%
Sewer	444,700	33,845	8%	36,541	(2,696)	(2,013.19)	7%
Landfill	320,600	51,994	16%	54,448	(2,454)	(15,935.00)	11%
Port - Dock	759,400	134,402	18%	79,572	54,831	(133,139.83)	0%
Port - Harbor	145,000	20,080	14%	23,340	(3,260)	-	14%
Asset Forfeiture Fund	150	21	14%	26	(5)		0%
E-911 Service	67,000	1,191	2%	5,495	(4,304)		2%

City of Dillingham
Unaudited Revenues and Expenditures As of

July 31, 2026

Data Collected on:
10/20/2026

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	<u>Budget - FY26</u>	<u>07/31/26</u> <u>YTD</u>	<u>Percent</u>	<u>07/31/25</u> <u>YTD</u>	<u>INC/(DEC)</u>	
Public Safety Reward	-	-	0%	-	-	
Senior Center (Non-Grant)	54,100	1,135	2%	3,023	(1,888)	2%
Senior Center (Grant)	59,093	-	0%	-	-	0%
Library (Grants)	44,638	1,791	4%	-	1,791	4%
Debt Service - Bond Investments	70,000	-	0%	8,076	(8,076)	0%
Debt Service - SOA Revenue	746,300	-	0%	(58,778)	58,778	0%
Debt Services - Streets Refund	-	-		-	-	
Mary Carlson Estate	21,000	692	3%	1,561	(868)	3%
Ambulance Rental	-	-	0%	-	-	
Total	\$ 2,966,081	\$ 264,924	9%	\$ 174,452	\$ 90,472	4%
Transfers						
<i>From General Fund to Other Funds</i>						
Water	225,150	-	0%	-	-	
Landfill	485,700	-	0%	-	-	
Senior Center	301,417	13,804	5%	26,805	(13,000)	
Ambulance Reserve	53,000	2,422	5%	1,600	822	
Equipment Replacement	120,000	-	0%	3,305	(3,305)	
Capital Projects (Fund 7140)	220,000	-	0%	-	-	
Debt Service SRF Loans	72,085	-	0%	-	-	
Debt Service Streets Bond	165,000	-	0%	-	-	
Debt Service Firehall Bond	45,750	-	0%	-	-	
Debt Service School Bond	320,200	-	0%	-	-	
<i>From Dock Fund to Harbor Funds</i>						
Port - Harbor	231,040	-	0%	16,589	(16,589)	
Port - Harbor - Ice Machine	-	-	0%	-	-	
Port - Harbor - Bathhouse	13,450	-	0%	2,111	(2,111)	
<i>From Department to Department</i>						
Transfer from Landfill to Landfill Closure	25,000	2,083	8%	2,083	-	
Transfer from E911 to Dispatch	67,000	1,191	2%	(4,106)	-	
Transfer from Carlson Estate to Library	4,000	333	8%	337	-	
Transfer from Wastewater to Water	-	-	0%	-	-	
Total	\$ 2,348,792	\$ 19,833	1%	\$ 48,724	\$ (34,184)	
Total Revenues & Transfers	\$ 16,577,923	\$ 4,995,316	30%	\$ 3,867,000	\$ 1,123,023	

July 31, 2026

Data Collected on:
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	<u>Budget - FY26</u>		<u>07/31/26</u>	<u>YTD</u>	<u>Percent</u>	<u>07/31/25</u>	<u>YTD</u>	<u>INC/(DEC)</u>
EXPENDITURES:								
General Fund Expenditures								
City Council	\$	35,600	\$	4,591	13%	\$	14,944	\$ (10,352)
City Clerk		312,600		13,012	4%		13,514	(502)
Administration		593,430		18,190	3%		29,646	(11,456)
Finance		1,423,960		77,879	5%		65,213	12,666
Legal		125,000		9,396	8%		2,051	7,344
Insurance		375,000		5,000	1%		28,037	(23,037)
Planning		301,250		9,913	3%		15,657	(5,743)
Foreclosures		33,000		184	1%		0	184
IT		366,500		19,618	5%		20,802	(1,184)
Public Safety Administration		423,800		26,482	6%		19,088	7,393
Dispatch		708,600		34,779	5%		41,063	(6,284)
Patrol		1,399,600		63,986	5%		76,387	(12,400)
Corrections		774,100		38,820	5%		48,919	(10,100)
DMV		92,750		3,805	4%		4,085	(280)
Animal Control Officer		127,400		80	0%		6,440	(6,360)
K-9 Unit		2,000		1,000	50%		0	1,000
Fire		520,300		16,094	3%		35,472	(19,379)
Fire Department Donation		10,000		0	0%		0	-
Public Works Administration		475,100		20,801	4%		26,973	(6,172)
Building and Grounds		860,100		21,319	2%		53,984	(32,665)
Shop		514,100		9,588	2%		31,809	(22,221)
Street		465,600		1,120	0%		6,049	(4,929)
Library		199,225		4,209	2%		10,852	(6,643)
Grandma's House		99,400		777	1%		776	
City School		1,702,000		425,000	25%		425,087	(87)
Transfers to Other Funds		1,966,952		11,116	1%		31,710	(20,594)
Total	\$	13,907,367	\$	836,758	6%	\$	1,008,558	\$ (171,801)

July 31, 2026

Data Collected on:
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	<u>Budget - FY26</u>	<u>07/31/26</u> <u>YTD</u>	<u>Percent</u>	<u>07/31/25</u> <u>YTD</u>	<u>INC/(DEC)</u>
<u>Special Revenue Funds Expenditures</u>					
Water	459,250	40,034	9%	22,578	17,456
Sewer	444,700	37,693	8%	12,842	24,851
Landfill	806,300	22,708	3%	26,409	(3,702)
Port - Dock	747,750	23,728	3%	45,489	(21,761)
Port - Harbor	389,490	33,108	9%	42,304	(9,196)
Asset Forfeiture Fund	15,000	-	0%	-	-
E-911 Service	67,000	1,191	2%	-	1,191
Public Safety Reward	-	-	0%	-	-
Senior Center (Non-Grant)	355,516	14,940	4%	31,688	(16,748)
Senior Center (Grant)	59,094	-	0%	13	(13)
Library (Grants)	44,638	3,988	9%	4,022	(35)
Mary Carlson Estate	6,310	333	5%	-	333
Ambulance Reserve Fund	25,000	2,825	11%	-	2,825
Debt Service SRF Loans	72,085	-	0%	-	-
Debt Service School Bond	1,066,500	-	0%	-	-
Debt Service Firehall Bond	45,750	-	0%	-	-
Debt Service Streets Bond	235,000	-	0%	-	-
Equipment Replacement	120,000	-	0%	3,305	(3,305)
Total	\$ 4,959,383	\$ 180,547	4%	\$ 188,651	\$ (8,103)
	\$ 18,866,750	\$ 1,017,305	5%	\$ 1,197,209	\$ (179,905)
Net Increase (Decrease) to Fund Balances	\$ (2,288,827)	\$ 3,978,011		\$ 2,669,791	\$ 1,302,928

City of Dillingham
Unaudited Revenues and Expenditures As of

July 31, 2026

Data Collected on:
10/20/2026

Section . Item 3.

	<u>Budget - FY26</u>	<u>07/31/26</u> <u>YTD</u>	<u>Percent</u>	<u>07/31/25</u> <u>YTD</u>	<u>INC/(DEC)</u>
Grant & Bond Revenues					
SOA-Landfill Firebreak	-	-		-	-
EPA Landfill Grant	3,010,000	-	0%	-	-
COVID - CARES & ARPA & LGLR	-	-		-	-
SRF Loan - Lagoon Aeration	-	-		-	-
PFAS Improvement	-	-		-	-
State Jail Medical	-	11,819	0%	-	11,819
Legislative Grant Harbor	4,560,000	395,955	9%	-	395,955
Legislative Grant Firehall	600,000	-	0%	-	-
Southern Region EMS	-	-		-	-
SOA-DOH Grants	-	-		-	-
Curyung-Ice Machine	6,000	-	0%	-	-
Snagpoint Funding	2,200,000	-	0%	-	-
MARAD - Harbor Float	5,000,000	-	0%	-	-
BBEDC Intern Program	98,400	-	0%	-	-
BBEDC Training Reimb	-	-		-	-
BBNC Training Reimb	-	-		-	-
Total	\$ 15,474,400	\$ 407,774	3%	\$ -	\$ 407,774
Grant & Bond Expenditures					
SOA-Landfill Firebreak	-	-		-	-
EPA Landfill Grant	3,010,000	813,697	27%	-	813,697
COVID - CARES & ARPA & LGLR	-	-		-	-
SRF Loan - Lagoon Aeration	-	-		-	-
PFAS Improvement	-	-		-	-
State Jail Medical	-	2,740		-	2,740
Legislative Grant Harbor	4,560,000	508,648	11%	-	508,648
Legislative Grant Firehall	600,000	-	0%	-	-
Southern Region EMS	-	-		-	-
SOA-DOH Grants	-	-		-	-
Curyung-Ice Machine	6,000	-	0%	-	-
Snagpoint Erosion	2,200,000	-	0%	-	-
MARAD - Harbor Float	5,000,000	-	0%	-	-
BBEDC Intern Program	98,400	17,358	18%	5,507	11,850
BBEDC Training Reimb	-	-		-	-
BBNC Training Reimb	-	-		-	-
Total	\$ 15,474,400	\$ 1,342,443	9%	\$ 5,507	\$ 1,336,935
	\$ -	\$ (934,669)		\$ (5,507)	\$ 1,744,709

City of Dillingham
Unaudited Revenues and Expenditures As of

July 31, 2026

Data Collected on:
10/20/2026

Section . Item 3.

	<u>Budget - FY26</u>	<u>07/31/26</u> <u>YTD</u>	<u>Percent</u>	<u>07/31/25</u> <u>YTD</u>	<u>INC/(DEC)</u>
<u>Capital Project Funds Revenues</u>					
Harbor Mayor Sale Revenue	-	-		-	-
Total	\$ -	\$ -		\$ -	\$ -
<u>Capital Project Funds Expenditures</u>					
Public Safety Building	-	-		-	-
Water Improvements	-	-		-	-
WasteWater Improvements	-	-		-	-
Snagpoint Erosion	220,000	-	0%	-	-
Sewer Lagoon Aeration	-	-		-	-
Other Lift Station	-	-		-	-
Fire Dept Water Damage Repair	-	-		-	-
Landfill Closure (7150)	-	-		-	-
Landfill Shop Fire	-	-		-	-
Landfill Groundwater Well	-	-		-	-
Harbor cleanup	-	-		-	-
Total	\$ 220,000	\$ -	0%	\$ -	\$ -
	\$ (220,000)	\$ -		\$ -	\$ -

	Budget	Actual
General Fund Revenue	\$ 11,263,050	\$ 4,710,559
Special Fund Revenue	\$ 2,966,081	\$ 264,924
Transfers In	\$ 2,348,792	\$ 19,833
Grant and Bond Revenue	\$ 15,474,400	\$ 407,774
CIP Revenue	\$ -	\$ -
	\$ 32,052,323	\$ 5,403,089.70
General Fund Expenditures	\$ 13,907,367	\$ 836,758
Special Fund Expenditures	\$ 4,959,383	\$ 180,547
Grant and Bond Expenditures	\$ 15,474,400	\$ 1,342,443
CIP Expenditures	\$ 220,000	\$ -
	\$ 34,561,150	\$ 2,359,748.07
Net Increase (Decrease) to Fund Bal	\$ (2,508,827)	\$ 3,043,342