

EMPLOYEE PENSION PLAN BOARD OF TRUSTEES MEETING TUESDAY, DECEMBER 03, 2019 3:00 PM CITY HALL - COUNCIL CHAMBERS

AGENDA

Call To Order

Minutes

1. September 24, 2019

Unfinished Business

2. Investment Performance Analysis - October 31, 2019

New Business

- 3. Pension Board Election Results
- <u>4.</u> 2020 Proposed Pension Meeting Dates
- 5. Attorney Update

Retirees

6. Richard B. Dodson - Dalton Utilities

Invoices

- 7. Mitchell & Mitchell Invoice #13489 (\$195.00) Pension Revision
- 8. Mitchell & Mitchell invoice #13458 (\$255.00) Pension Plan
- 9. SEAS Invoices #191 & 192 (\$2,040.00 ea) for Investment Consulting Services
- <u>10.</u> Fisher Phillips Invoice #1319912 (\$1,219.00) For services review/update of pension plan document.

Reports

- 11. Financial Report 9-30-19
- 12. MBR Calculation 09/30/19
- 13. Market Indices Performance September 30 & October 31, 2019

Adjournment

THE CITY OF DALTON EMPLOYEES PENSION PLAN – BOARD OF TRUSTEES REGULAR MEETING SEPTEMBER 24, 2019

The regular meeting of the Board of Trustees of the City of Dalton Employees' Pension Plan was held this afternoon at 3:00 p.m. in the Council Chambers of City Hall. Present for the meeting were Chairman Gary Hill, Trustees Mike Sloan, Joe Yarborough, Dwayne Carvell, Rick Johnson, and Mayor Dennis Mock.

MINUTES

The Trustees were presented written copies of the minutes of the meeting of July 23, 2019. After review, on the motion of Mayor Mock, second Trustee Johnson, the minutes were approved with the following change:

Trustee Yarborough was not present in the meeting of July 23, 2019 as stated in the minutes.

The vote was unanimous in favor.

SEAS - INVESTMENT PERFORMANCE ANALYSIS - AUGUST 2019

Hilda Thompson from SEAS reviewed the Investment Performance Analysis dated August 31, 2019. Thompson referred to the pie chart included in the analysis packet stating that at the end of August 2019, the market value for the Plan was just under 116 million at 115.9 million. Thompson proceeded with reviewing the allocations of funds and stated Equity markets were up 18%, Fixed Income was up 9 % and that it's been a great year for bond. Thompson further stated that the Total Fund YTD is 13.89% compared to the 7% accrual assumption. Thompson stated that September has been up and down but so far but it's been a great year. On the motion of Trustee Carvell, second Trustee Sloan the report was approved. The vote was unanimous in favor.

ATTORNEY UPDATE

City Attorney Gandi Vaughn reported to the Trustees that his office has not received the final plan revision document from the attorneys Fisher and Phillip. Vaughn stated that progress has been made and some additional changes will be made. Vaughn stated that he does not have a time frame as to when the final plan revisions will be completed but stated he expects to have a draft final revision before the next Pension meeting.

MEETING DATE

Chairman Hill advised that after speaking with the other Trustees, the Board agreed to reschedule the November 26, 2019 meeting until December 3, 2019.

RETIREES

Bobby J Dunn – Public Works

(1) On the motion of Trustee Carvell, second Trustee Johnson, the Board ratified payment to Bobby J Dunn – Public Works. Copies of the application for retirement, retirement benefit calculations and Authorization to Commence Retirement Payment forms are a part of these minutes. The Board noted there is a qualifying spouse. The vote was unanimous in favor.

Pension Minutes 2

Minutes Page 2 September 24, 2019

RETIREES Continued

Faye Pennington – Police Department

(1) On the motion of Mayor Mock, second Trustee Johnson, the Board ratified payment to Faye Pennington – Police Department. Copies of the application for retirement, retirement benefit calculations and Authorization to Commence Retirement Payment forms are a part of these minutes. The Board noted there is a qualifying spouse. The vote was unanimous in favor.

INVOICES

The Trustees reviewed the following invoices:

(1)On the motion of Trustee Yarborough, second Trustee Carvell, the Board approved the following invoice:

Statement(s) #189 and #190 for Southeastern Advisory Services consulting services for June, and July, 2019 (\$2,040.00 each)

(2)On the motion of Mayor Mock, second Trustee Johnson, the Board approved the following invoice:

Invoice#13368 from Mitchell & Mitchell in the amount of (\$300.00)

Invoice #13393 from Mitchell & Mitchell in the amount of (\$285.00)

(3)On the motion of Trustee Yarbrough, second Mayor Mock, the Board approved the following invoice:

Invoice# 1304841 from Fisher and Phillips for ongoing plan document review/revision. (\$6,890.00)

(4)On the motion of Mayor Mock, second Trustee Carvell, the Board approved the following invoice:

Invoice #36741 for Pension Plan Audit - 2018 (\$8,000.00) The votes were unanimous in favor.

PENSION ELECTION

Chairman Hill announced that a Pension election will be held October 29[,] 2019 at City Hall. Hill stated the positions held by Gary Hill (Water, Light & Sinking Fund Commission) and Rick Johnson (retiree at large) are up for election/re-election.

Human Resources Director Greg Batts stated that all positions other than the retiree at large position are now open to active employees and retirees. Batts stated qualifying for these positions will be September 30th – October 4th at City Hall.

MISCELLANEOUS

Chairman Hill welcomed everyone that was present in the audience.

REPORTS

Market Indices - July 31 - August 31, 2019 7/31/19 and 8/31/19 Pension Financial Statements

| Pension Minutes |
|--------------------|
| Minutes |
| Page 3 |
| September 24, 2019 |

<u>ADJOURNMENT</u> Chairman Hill thanked everyone for coming. There being no further business to come before the trustees, the meeting was adjourned at 3:15 p.m.

| ATTEST: | Gary Hill, Chairman | |
|-----------------------|---------------------|--|
| Mike Sloan, Secretary | _ | |
| RECORDED | | |
| APPROVED | | |

CITY OF DALTON EMPLOYEE'S PENSION PLAN INVESTMENT PERFORMANCE ANALYSIS THIRD QUARTER 2019

Note: For a copy of Part II of Southeastern Advisory Services, Inc.'s most recent Form ADV please write: Southeastern Advisory Services, Inc., 3495 Piedmont Road, NE, Bldg. 12-202, Atlanta, GA 30305, or e-mail your request to kit@seadvisory.com. Part II of Form ADV will be mailed within seven (7) days upon receipt of the request.

Hilda A. Thompson, Senior Consultant Wallace W. Wilson, Senior Consultant

Southeastern Advisory Services, Inc.

3495 Piedmont Road, NE Bldg. 12-202 Atlanta, Georgia 30305

TEL: (404) 237-3156 FAX: (404) 237-2650

Executive Summary

City of Dalton Employee's Pension Plan

Quarter Ending September 30, 2019

I. MARKET ENVIRONMENT

| Index | Third Quarter | 1 Year | 3 Year |
|-----------------------------|---------------|--------|--------|
| Standard & Poor's 500 Index | 1.7% | 4.3% | 13.4% |
| Russell 2000 Index | -2.4% | -8.9% | 8.2% |
| MSCI EAFE Index (Net) | -1.1% | -1.3% | 6.5% |
| NCREIF Index | 1.4% | 6.2% | 6.8% |
| CS Hedge Index | 0.3% | 2.1% | 3.8% |
| BBG Barc U.S. Aggregate | 2.3% | 10.3% | 2.9% |
| 91 Day Treasury Bills | 0.6% | 2.4% | 1.5% |
| Consumer Price Index (NSA) | 0.2% | 1.7% | 2.1% |

Despite two rate cuts by the Federal Reserve, as well as continued trade and political issues, market volatility settled in for the third quarter of 2019, extending the strongest year for U.S. equity market since 2013. The one-year return of only 4.3% for the Standard & Poor's 500 Index, highlights the sizeable selloff during Q4 2018. Trade talks with China continue to be an important unknown while the Federal Reserve's possible continued monetary easing has maintained uncertainty surrounding markets. The U.S. economy remains sound, especially compared to global economic conditions. Real GDP growth slowed during the second quarter of 2019, at 2.0% annualized. The contributions to growth were meaningfully different among the components of GDP. Consumer spending was up more than it has been in 18 months with a very strong labor market that includes rising wages. Private spending, however, was down sharply as business investment contracted as did spending on home building and improvements. Many economists believe that 2% growth is what is likely for the remainder of the year. Consumer prices have increased during the past three months but have been modest for the year. The Consumer Price Index was up 0.2% for the three months ending August and 1.7% for the one-year period ending September.

Equities:

The U.S. stock market, represented by the Standard & Poor's 500 Index, was up 1.7% for the third quarter of 2019 and up 20.5% for the first nine months of 2019. Large capitalization stocks outperformed small caps for the quarter as the Wilshire Large-Cap Index was up 1.5% versus a loss of -1.8% for the Wilshire US Small-Cap Index. Growth stocks trailed value during the third quarter and have underperformed in the large cap space during the past twelve months. Eight of the eleven major sectors were in positive territory during the third quarter. The strongest performing sectors were Utilities (8.1%), Real Estate (7.6%) and Consumer Staples (5.9%). The worst performing sectors were Energy (-7.5%) and Health Care (-3.7%).

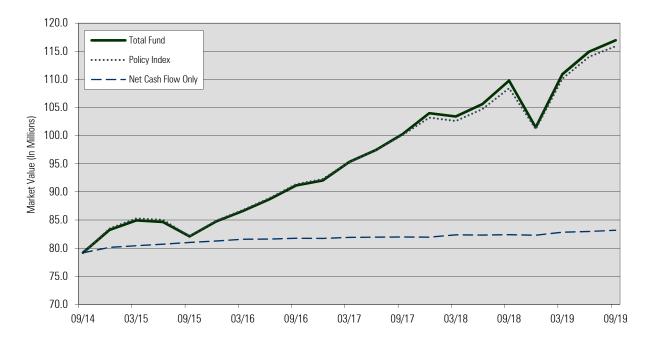
Fixed Income:

The U.S. Treasury yield curve fell across all maturities during the quarter while its inversion worsened. The curve is now inverted out to the 10-year mark by approximately .2%. The 10-year Treasury yield ended the quarter at 1.7%, down .3% from June. The Federal Open Market Committee decreased its overnight rate by 0.25% at both the July and September meetings. While the official position after the latest meeting is for no more changes this year, individual members are almost perfectly split among another cut, no change and an increase by year-end. Credit spreads were little changed by quarter-end within both the investment grade and high yield markets.

Alternatives:

Hedge funds gained 4.9% for the first three quarters of 2019 according to a report by Hedge Fund Research. While this performance is the best since 2013, it is far below the +20.5% return of the S&P 500 index. Commercial real estate posted mixed results year-to-date; as many managers with retail and mall-related exposure began to mark down those properties. Wall Street Journal / Bloomberg

II. PORTFOLIO GROWTH- PERIOD ENDED SEPTEMBER 30, 2019



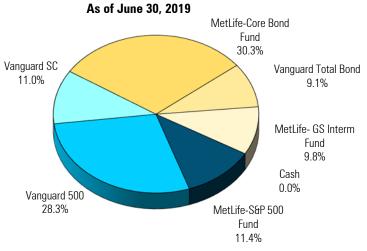
| Period Ending | Beginning Value \$(000) | Net Cash Flow | Net Gain/Loss | Ending Value \$(000) | Quarterly Return | Fiscal Yr Return |
|------------------|----------------------------|---------------|---------------|-------------------------|---------------------|---------------------|
| Sep-14 | 79,546 | -133 | -229 | 79,183 | -0.3% | |
| Dec-14 | 79,183 | 947 | 3,123 | 83,254 | 3.9% | <mark>8.9%</mark> |
| Mar-15 | 83,254 | 307 | 1,371 | 84,932 | 1.6% | |
| Jun-15 | 84,932 | 258 | -546 | 84,644 | -0.6% | |
| Sep-15 | 84,644 | 328 | -2,890 | 82,082 | -3.4% | |
| Dec-15 | 82,082 | 247 | 2,414 | 84,742 | 2.9% | <mark>0.4%</mark> _ |
| Mar-16 | 84,742 | 307 | 1,539 | 86,588 | 1.8% | |
| Jun-16 | 86,588 | 42 | 2,053 | 88,683 | 2.4% | |
| Sep-16 | 88,683 | 128 | 2,337 | 91,148 | 2.6% | |
| Dec-16 | 91,148 | -19 | 895 | 92,024 | 1.0% | <mark>8.0%</mark> |
| Mar-17 | 92,024 | 176 | 3,129 | 95,329 | 3.4% | |
| Jun-17 | 95,329 | 50 | 2,064 | 97,443 | 2.1% | |
| Sep-17 | 97,443 | 27 | 2,812 | 100,283 | 2.9% | |
| Dec-17 | 100,283 | -27 | 3,738 | 103,993 | 3.7% | <mark>12.7%</mark> |
| Mar-18 | 103,993 | 418 | -997 | 103,415 | -1.0% | |
| Jun-18 | 103,415 | -39 | 2,232 | 105,607 | 2.2% | |
| Sep-18 | 105,607 | 60 | 4,111 | 109,779 | 3.9% | |
| Dec-18 | 109,779 | -93 | -8,226 | 101,459 | -7.5% | <mark>-2.8%</mark> |
| Mar-19 | 101,459 | 536 | 8,915 | 110,911 | 8.8% | |
| Jun-19 | 110,911 | 119 | 3,884 | 114,913 | 3.7% | |
| Sep-19 | 114,913 | 226 | 1,802 | 116,942 | 1.6% | <mark>14.6%</mark> |

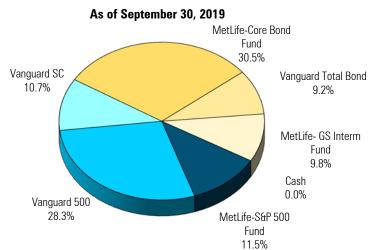
III. Market Values

| Manager | Market Values as of 6/30/2019 | Market Values as of 9/30/2019 |
|------------------------------|-------------------------------|-------------------------------|
| MetLife Equity Index | \$13,107,496 | \$13,439,514 |
| Vanguard Inst 500 Index | \$32,560,378 | \$33,111,041 |
| Vanguard Small-Cap Index | \$12,699,667 | \$12,515,814 |
| MetLife Core Bond Index Fund | \$34,817,198 | \$35,693,692 |
| Vanguard Total Bond Index | \$10,451,216 | \$10,705,211 |
| Goldman Sachs Fund | \$11,297,406 | \$11,486,355 |
| Cash | (\$19,965) | (\$9,844) |
| Total Fund | \$114,913,396 | \$116,941,783 |

Asset Mix Policy – at market value

| Asset Class | Minimum Weight | Target Weight | Maximum Weight | Comment |
|-----------------------------|-------------------|------------------|-------------------|--------------|
| Domestic – Large Cap | 35.0% | 40.0% | 50.0% | Within Range |
| Domestic – Small Cap | 5.0% | 10.0% | 20.0% | Within Range |
| Fixed Income – Core | 30.0% | 37.5% | 50.0% | Within Range |
| Fixed Income - Intermediate | 0.0% | 12.5% | 25.0% | Within Range |
| Cash Equivalents | 0.0% | 0.0% | 5.0% | Within Range |





IV. PERFORMANCE COMPARISONS (Gross of Fees)

A. Total Fund Analysis

| Total Fund vs. Total Fund Universe | 3rd Quarter Return | 1 Year Return | 3 Years Return | 5 Years Return |
|---------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Total Fund | 1.6%/19 th | 6.0%/23 rd | 8.2%/32 nd | 7.2%/22 nd |
| Policy Index* | 1.5%/23 rd | 6.1%/21 st | 7.8%/44 th | 7.0%/28 th |

^{*}Policy Index: Effective 1/01/2016: 40% S&P 500, 10% Russell 2000, 37.5% Barclays Aggregate, 12.5% Barclays Interm Govt/Credit. Effective 1/1/05-12/31/2015: 40% S&P 500, 15% Russell 2000, 45% Barclays Aggregate. Prior to 1/1/05: 40% S&P 500, 10% Russell 2000, 50% Lehman Aggregate. Prior to 4/1/00: 30% S&P 500, 10% Russell 2000, 60% Lehman Aggregate.

B. Equity Fund Analysis

| Segment | 3rd Quarter Return | 1 Year Return | 3 Year Return | 5 Year Return |
|--|-----------------------|-----------------------|------------------------|------------------------|
| Total Large Cap Equity | 1.7%/47 th | 4.3%/29 th | 13.3%/51 st | 10.8%/35 th |
| MetLife Equity Index | 1.6%/48 th | 4.4%/29 th | 13.5%/42 nd | 11.0%/31 st |
| Vanguard Inst 500 Index (Incept 8/19/2016) | 1.7%/45 th | 4.2%/35 th | 13.2%/57 th | N/A |
| S&P 500 | 1.7%/44 th | 4.3%/35 th | 13.4%/46 th | 10.8%/35 th |

| Manager | 3rd Quarter Return | 1 Year Return | 3 Years Return | 5 Years Return |
|---|------------------------|------------------------|-----------------------|-----------------------|
| Total Small Cap Equity | -1.5%/72 nd | -3.8%/41 st | 9.6%/52 nd | 8.9%/62 nd |
| Vanguard Small-Cap Index (Incept 8/19/2016) | -1.5%/72 nd | -3.8%/41 st | 9.6%/52 nd | N/A |
| CRSP Small Cap Index | -1.5%/72 nd | -3.8%/41 st | 9.6%/56 th | 8.6%/65 th |

C. Fixed Income Fund Analysis

| Manager | 3rd Quarter Return | 1 Year Return | 3 Years Return | 5 Years Return |
|-------------------------------|-----------------------|------------------------|-----------------------|-----------------------|
| Total Fixed Income | 2.2%/63 rd | 10.0%/65 th | 2.9%/79 th | 3.3%/83 rd |
| MetLife Core Bond Index Fund* | 2.3%/56 th | 10.4%/47 th | 2.9%/79 th | N/A |
| Vanguard Total Bond Index | 2.4%/31 st | 10.5%/38 th | N/A | N/A |
| BBG Barc US Aggregate | 2.3%/56 th | 10.3%/52 nd | 2.9%/79 th | 3.4%/80 th |

^{*} Vanguard Total Bond Fund inception date: April 26, 2018.

| Manager | 3rd Quarter Return | 1 Year Return | 3 Years Return | 5 Years Return |
|-----------------------------------|-----------------------|-----------------------|-----------------------|-------------------|
| Goldman Sachs Interm Bond Fund* | 1.5%/26 th | 8.4%/24 th | 2.7%/32 nd | N/A |
| BBG Barc Intermediate Govt/Credit | 1.4%/47 th | 8.2%/37 th | 2.4%/60 th | N/A |

^{*} MetLife Core Bond Index Fund and Goldman Sachs Intermediate Fund inception date: September 28, 2015.



D. Cash Analysis

| Manager | 3rd Quarter Return | 1 Year Return | 3 Years Return | 5 Years Return |
|----------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Cash Account | 0.1%/98 th | 0.8%/98 th | 0.5%/97 th | 0.3%/98 th |
| 91-Day T-Bills | 0.6%/53 rd | 2.4%/56 th | 1.5%/64 th | 1.0%/70 th |

V. ANNUALIZED RETURN SINCE INCEPTION

| Fund | Fund Return | Index Return |
|--|-------------|--------------|
| MetLife Equity Index (4/1/00) | 5.6% | 5.6% |
| Vanguard Inst 500 Index (8/19/16) | 12.8% | 13.0% |
| Vanguard Small-Cap Index (8/19/16) | 9.5% | 9.5% |
| MetLife Core Bond Index Fund (9/28/15) | 3.5% | 3.5% |
| Vanguard Total Bond Index (4/26/18) | 7.8% | 7.6% |
| Goldman Sachs Interm Fund (9/28/15) | 2.9% | 2.7% |
| Total Fund (1/1/99) | 5.7% | 6.1% |

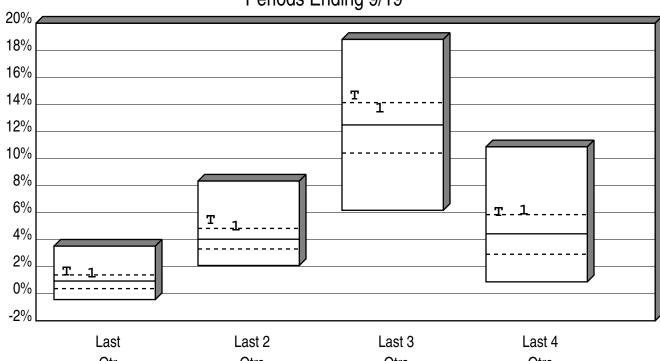
Historical Annual Returns

| Year | Total Fund Market Value (\$ Million) | Total Fund Gross Return | Benchmark Return | Actuarial Assumption |
|----------|---|----------------------------|---------------------|-------------------------|
| 1999 | \$42.0 | 1.7% | 8.0% | 8.5% |
| 2000 | \$42.9 | 1.2% | 1.6% | 8.5% |
| 2001 | \$43.5 | -0.1% | 0.4% | 8.5% |
| 2002 | \$40.8 | -6.2% | -6.0% | 8.5% |
| 2003 | \$48.3 | 17.5% | 17.9% | 8.5% |
| 2004 | \$52.2 | 8.4% | 8.4% | 8.5% |
| 2005 | \$54.4 | 4.2% | 3.8% | 8.5% |
| 2006 | \$60.7 | 10.8% | 11.0% | 8.5% |
| 2007 | \$61.7 | 5.1% | 5.2% | 8.5% |
| 2008 | \$50.4 | -16.4% | -18.9% | 8.5% |
| 2009 | \$54.6 | 15.3% | 17.7% | 8.5% |
| 2010 | \$60.4 | 11.8% | 13.5% | 7.5% |
| 2011 | \$61.6 | 4.5% | 4.5% | 7.5% |
| 2012 | \$66.2 | 9.8% | 10.8% | 7.5% |
| 2013 | \$75.1 | 15.5% | 16.7% | 7.5% |
| 2014 | \$83.3 | 8.9% | 9.0% | 7.0% |
| 2015 | \$84.7 | 0.4% | 0.4% | 7.0% |
| 2016 | \$92.0 | 8.0% | 8.1% | 7.0% |
| 2017 | \$103.9 | 12.7% | 11.6% | 7.0% |
| 2018 | \$101.5 | -2.8% | -2.3% | 7.0% |
| 2019 YTD | \$116.9 | 14.6% | 13.6% | 7.0% |

Annual Fee Estimate

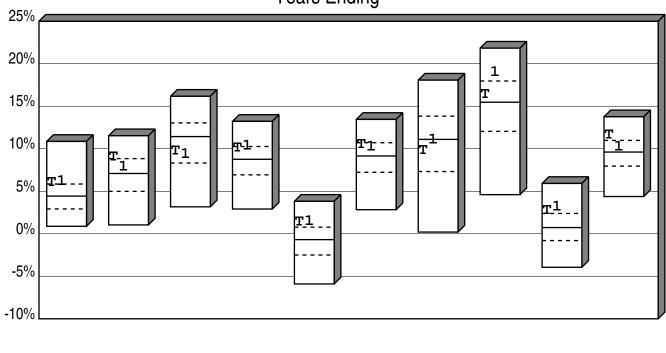
| Manager | Fee Schedule | Estimated Annual Basis Point Fee |
|--------------------------------------|-------------------------|-------------------------------------|
| MetLife Large Cap Core Index | .18% on first \$5 mil | 11 |
| | .075% on next \$5 mil | |
| | .05% on balance | |
| Vanguard Inst 500 Index | .04% on balance | 4 |
| Vanguard Small-Cap Index | .07% on balance | 7 |
| MetLife Core Bond Index | .10% on first \$25 mil | 9 |
| | .08% on next \$25 mil | |
| | .06% on balance | |
| Vanguard Total Bond Index | .04% on balance | 4 |
| Goldman Sachs Intermediate Fixed Inc | .55% on first \$2.5 mil | 48 |
| | .50% on next \$2.5 mil | |
| | .45% on next \$5 mil | |
| | .40% on next \$15 mil | |
| | .30% on next \$50 mil | |
| | .20% on next \$75 mil | |

City of Dalton Employee's Pension Plan Cumulative Performance Comparison Total Returns of Total Fund Portfolios Periods Ending 9/19



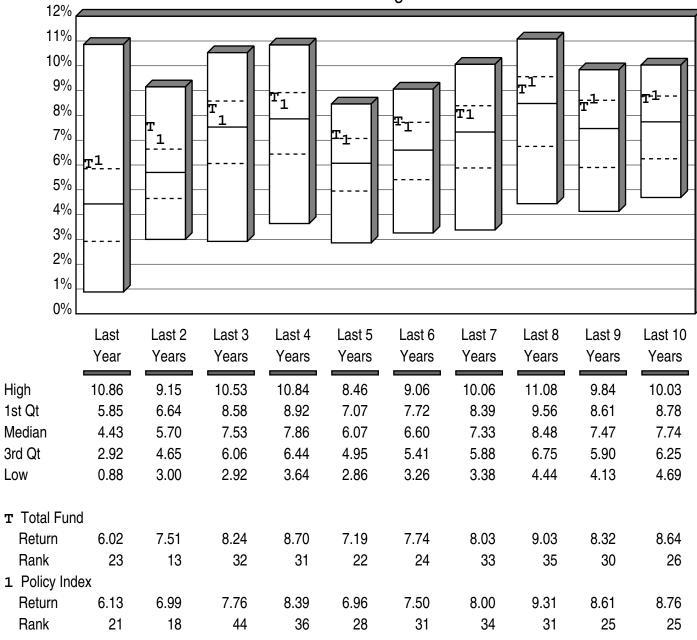
| _ | Qtr | Qtrs | Qtrs | Qtrs |
|--|--------------------|--------------------|----------------------|--------------------|
| High . | 3.52 | 8.33 | 18.80 | 10.86 |
| 1st Qt | 1.39 | 4.83 | 14.13 | 5.85 |
| Median | 0.94 | 4.03 | 12.48 | 4.43 |
| 3rd Qt | 0.38 | 3.31 | 10.40 | 2.92 |
| Low | -0.43 | 2.09 | 6.17 | 0.88 |
| T Total FundReturnRank1 Policy IndexReturn | 1.60 19 1.46 | 5.40 18 4.92 | 14.63 20 13.64 | 6.02 23 6.13 |
| Rank | 23 | 23 | 31 | 21 |

City of Dalton Employee's Pension Plan Consecutive Performance Comparison Total Returns of Total Fund Portfolios Years Ending



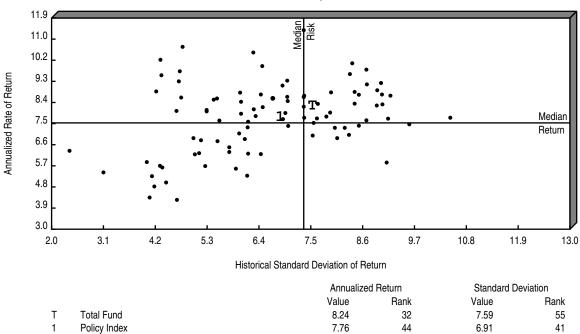
| | 9/19 | 9/18 | 9/17 | 9/16 | 9/15 | 9/14 | 9/13 | 9/12 | 9/11 | 9/10 | |
|--------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--|
| High | 10.86 | 11.53 | 16.17 | 13.22 | 3.82 | 13.45 | 18.07 | 21.83 | 5.92 | 13.76 | |
| 1st Qt | 5.85 | 8.84 | 13.04 | 10.26 | 0.78 | 10.71 | 13.83 | 17.97 | 2.39 | 10.98 | |
| Median | 4.43 | 7.09 | 11.43 | 8.76 | -0.69 | 9.15 | 11.10 | 15.47 | 0.73 | 9.61 | |
| 3rd Qt | 2.92 | 4.99 | 8.32 | 6.93 | -2.50 | 7.23 | 7.32 | 12.04 | -0.80 | 7.96 | |
| Low | 0.88 | 1.04 | 3.17 | 2.91 | -5.90 | 2.83 | 0.20 | 4.60 | -3.94 | 4.38 | |
| T Total Fun | d | | | | | | | | | | |
| Return | 6.02 | 9.03 | 9.72 | 10.08 | 1.37 | 10.50 | 9.78 | 16.36 | 2.73 | 11.63 | |
| Rank | 23 | 20 | 65 | 27 | 18 | 28 | 61 | 42 | 21 | 17 | |
| 1 Policy Ind | lex | | | | | | | | | | |
| Return | 6.13 | 7.86 | 9.31 | 10.33 | 1.43 | 10.19 | 11.05 | 18.94 | 3.16 | 10.19 | |
| Rank | 21 | 40 | 69 | 24 | 18 | 33 | 50 | 17 | 17 | 38 | |
| | | | | | | | | | | | |

City of Dalton Employee's Pension Plan Cumulative Performance Comparison Total Returns of Total Fund Portfolios Periods Ending 9/19



City of Dalton Employee's Pension Plan Return vs Risk Total Returns of Total Fund Portfolios

3 Years Ending 9/30/19



7.53

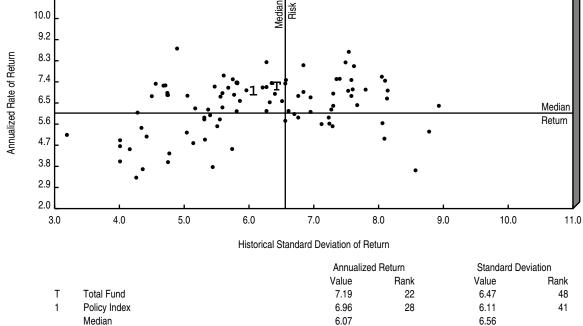
5 Years Ending 9/30/19

7.35

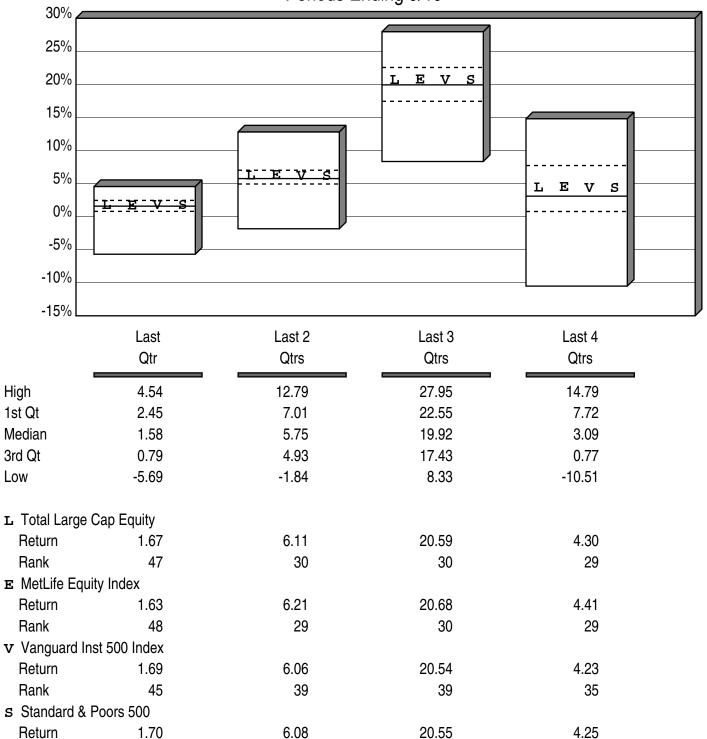


Median

10.9



City of Dalton Employee's Pension Plan Large Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 9/19



36

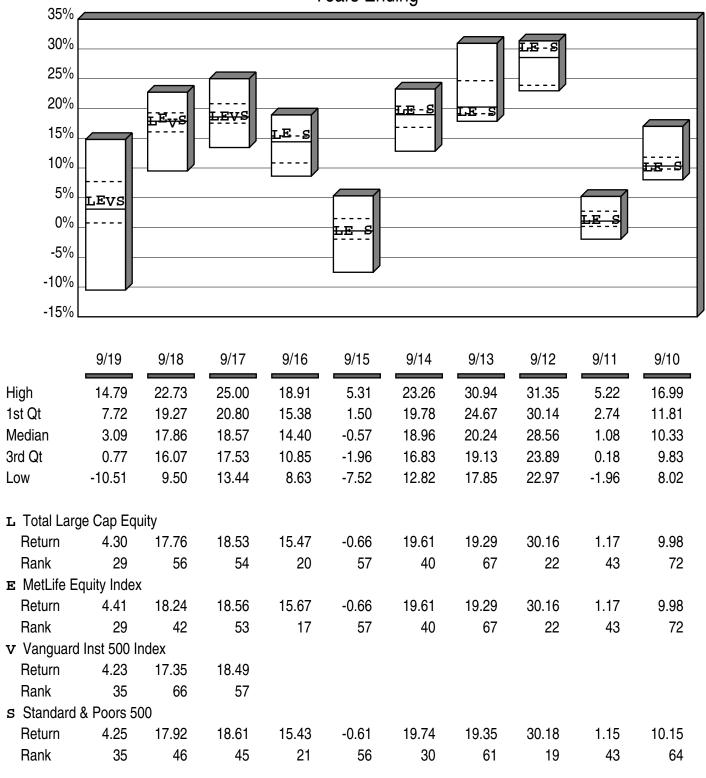
35

35

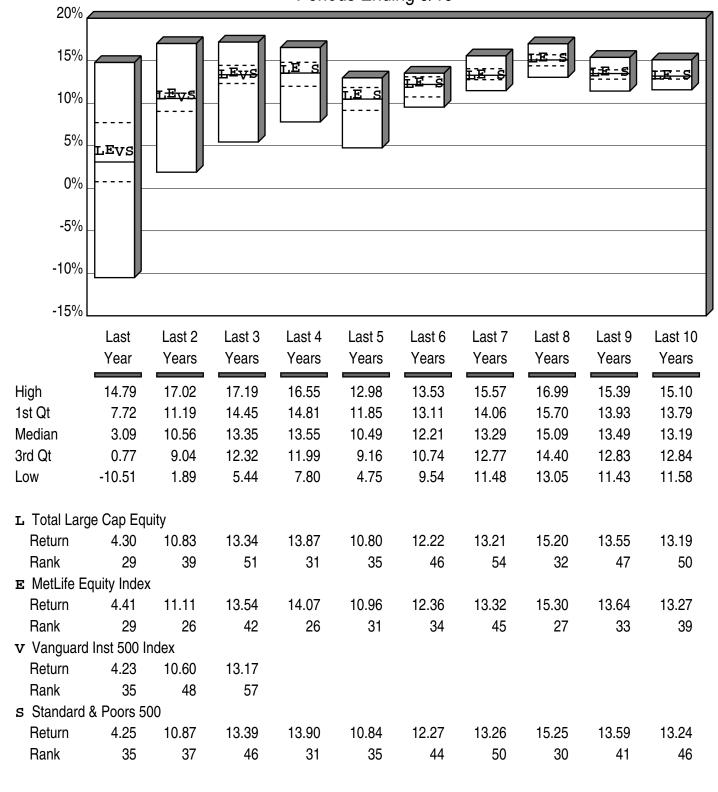
Rank

44

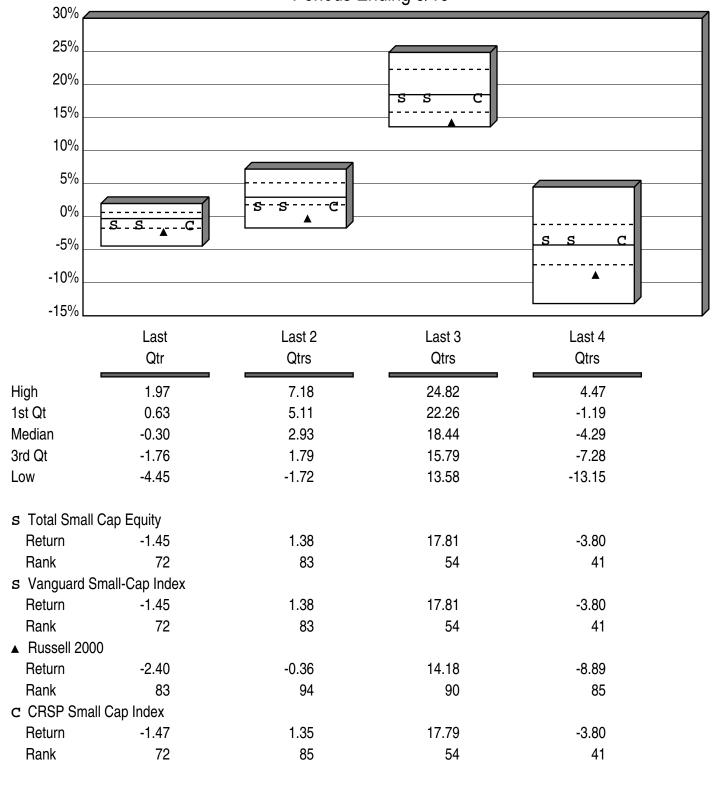
City of Dalton Employee's Pension Plan Large Neutral Consecutive Performance Comparisons Total Returns of Equity Portfolios Years Ending



City of Dalton Employee's Pension Plan Large Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 9/19



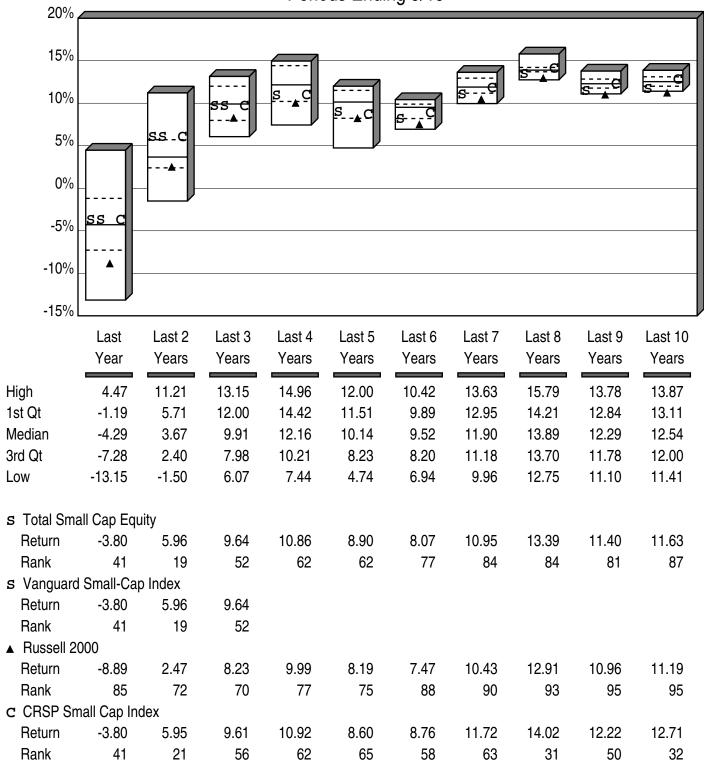
City of Dalton Employee's Pension Plan Small Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 9/19



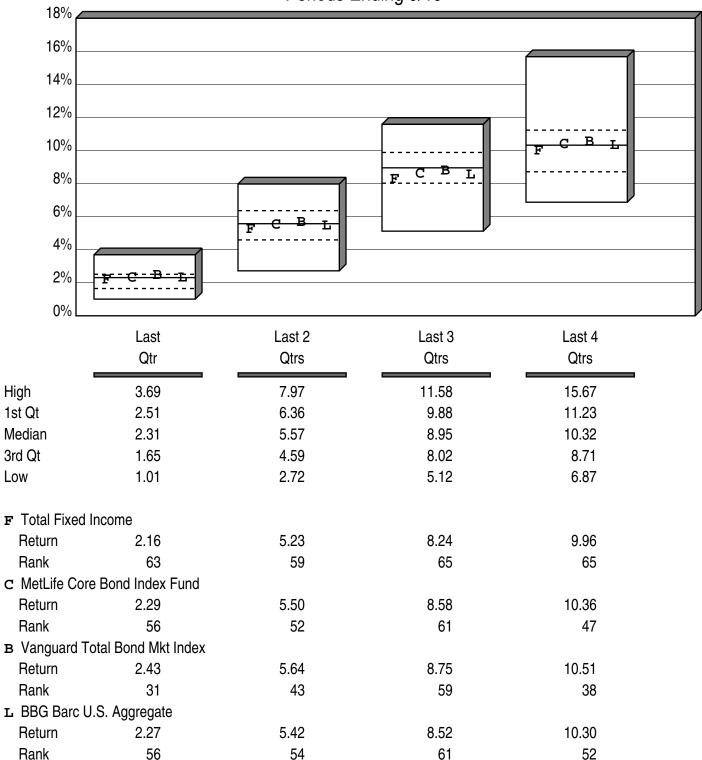
City of Dalton Employee's Pension Plan Small Neutral Consecutive Performance Comparisons Total Returns of Equity Portfolios Years Ending

| 45% | | | | | | | | | | |
|--------------|-------------|-------------|-------|----------|------------------|-------|-------|----------|-------------------|-------|
| 40% | | | | | | | | | | |
| 35% | | | | | | | | | | |
| 30% | | | | | | | d | S₹Ç | | |
| 25% | | | | | | | F | | | |
| 20% | | | | | | | | | | |
| 15% | | SS_C | ss -€ | <u> </u> | | | | | | Te |
| | | <u></u> | | | | 1 1 | | | | S.A. |
| 10% | | | | | | d | | | | |
| 5% | | | | | | s 🛦 📗 | | | | |
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| -5% | SS_C | | | | | | | | _ S ∡ - - | |
| -10% | { | | | | | | | | | |
| -15% L | | | | | | | | | | |
| | | | | | | | | | | |
| | 9/19 | 9/18 | 9/17 | 9/16 | 9/15 | 9/14 | 9/13 | 9/12 | 9/11 | 9/10 |
| High | 4.47 | 18.61 | 29.74 | 24.14 | 5.17 | 16.47 | 38.89 | 37.65 | 4.02 | 24.99 |
| 1st Qt | -1.19 | 15.20 | 25.78 | 19.21 | 2.88 | 8.93 | 33.87 | 32.97 | 1.93 | 17.78 |
| Median | -4.29 | 12.21 | 21.26 | 17.34 | 1.37 | 7.05 | 30.87 | 30.67 | -0.98 | 14.06 |
| 3rd Qt | -7.28 | 10.14 | 17.60 | 14.97 | -0.46 | 2.82 | 28.12 | 27.86 | -2.99 | 12.40 |
| Low | -13.15 | 7.08 | 15.65 | 10.36 | -6.56 | 0.45 | 24.88 | 20.67 | -7.46 | 10.61 |
| | _ | | | | | | | | | |
| s Total Sma | | = | | | | | | | | |
| Return | -3.80 | 16.72 | 17.38 | 14.61 | 1.40 | 3.98 | 29.94 | 32.08 | -3.31 | 13.72 |
| Rank | 41 | 15 | 76 | 79 | 48 | 71 | 65 | 36 | 77 | 54 |
| s Vanguard | | | 17.00 | | | | | | | |
| Return | -3.80 | 16.72 | 17.38 | | | | | | | |
| Rank | 41 | 15 | 76 | | | | | | | |
| ▲ Russell 20 | | 15.04 | 00.74 | 15 17 | 1.05 | 0.00 | 20.05 | 01.01 | 0.50 | 10.04 |
| Return | -8.89 os | 15.24 | 20.74 | 15.47 | 1.25 | 3.93 | 30.05 | 31.91 | -3.53 77 | 13.34 |
| Rank | 85 | 23 day | 54 | 67 | 53 | 71 | 63 | 38 | 77 | 56 |
| c CRSP Sm | • | | 17.00 | 14.00 | 0.00 | 0.56 | 21.20 | 01 47 | 1 10 | 17 10 |
| Return | -3.80 | 16.68 | 17.32 | 14.93 | -0.20 | 9.56 | 31.30 | 31.47 | -1.19 | 17.18 |
| Rank | 41 | 17 | 79 | 76 | 71 | 19 | 42 | 40 | 52 | 27 |
| | | | | | | | | | | |

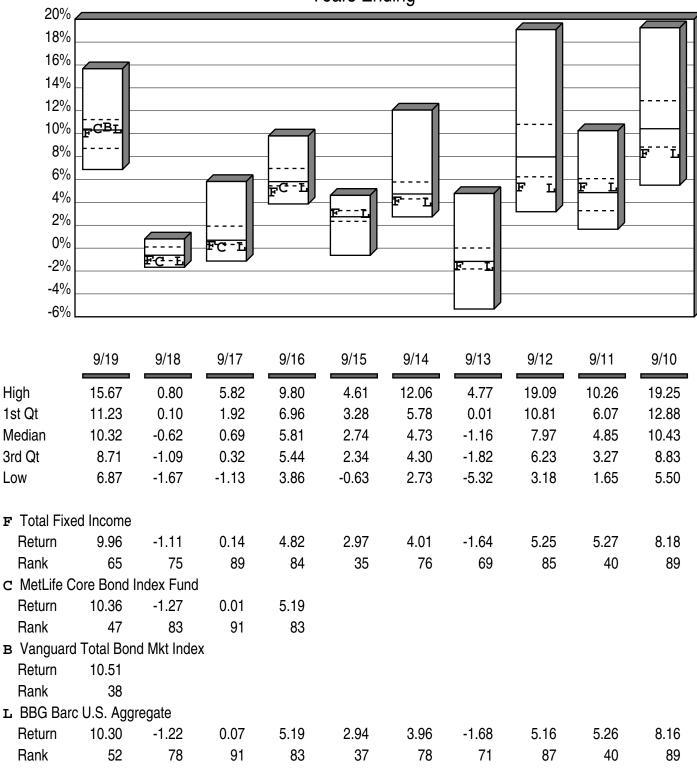
City of Dalton Employee's Pension Plan Small Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 9/19



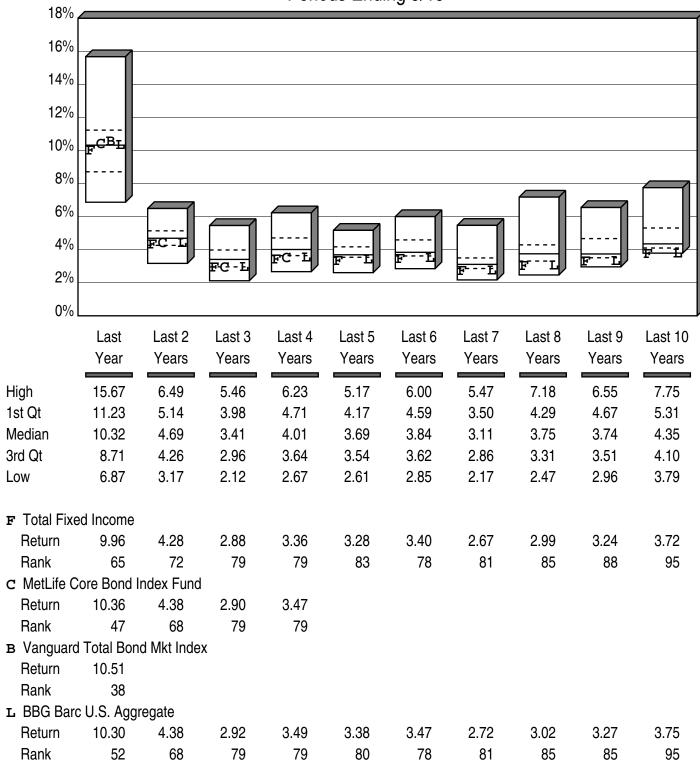
City of Dalton Employee's Pension Plan Fixed Income Core Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 9/19



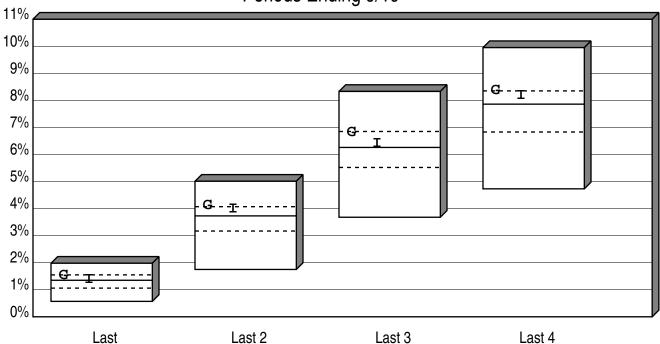
City of Dalton Employee's Pension Plan Fixed Income Core Consecutive Performance Comparisons Total Returns of Fixed Income Portfolios Years Ending



City of Dalton Employee's Pension Plan Fixed Income Core Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 9/19

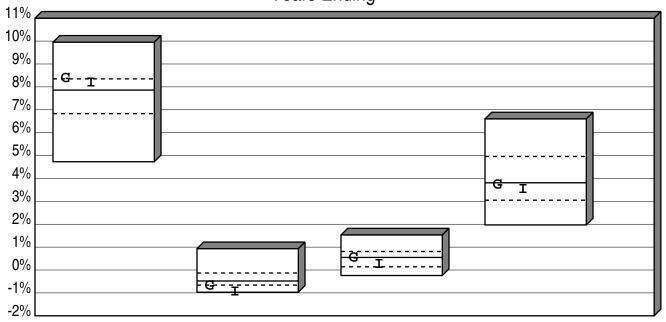


City of Dalton Employee's Pension Plan Intermediate Term Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 9/19



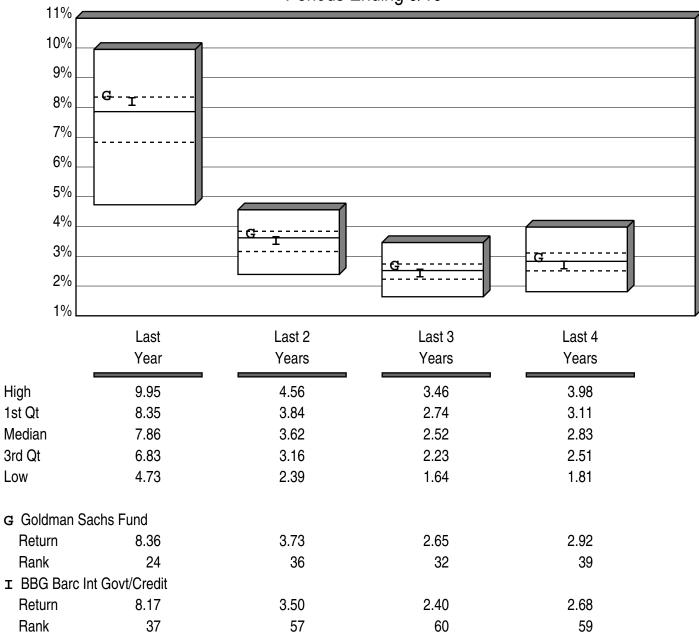
| | Qtr | Qtrs | Qtrs | Qtrs |
|---------------|---------------|------|------|------|
| High | 1.98 | 5.01 | 8.33 | 9.95 |
| 1st Qt | 1.55 | 4.07 | 6.85 | 8.35 |
| Median | 1.35 | 3.73 | 6.26 | 7.86 |
| 3rd Qt | 1.06 | 3.17 | 5.52 | 6.83 |
| Low | 0.57 | 1.75 | 3.68 | 4.73 |
| G Goldman Sa | | | | |
| Return | 1.53 | 4.11 | 6.82 | 8.36 |
| Rank | 26 | 22 | 27 | 24 |
| I BBG Barc In | t Govt/Credit | | | |
| Return | 1.37 | 3.99 | 6.41 | 8.17 |
| Rank | 47 | 30 | 45 | 37 |

City of Dalton Employee's Pension Plan Intermediate Term Consecutive Performance Comparisons Total Returns of Fixed Income Portfolios Years Ending

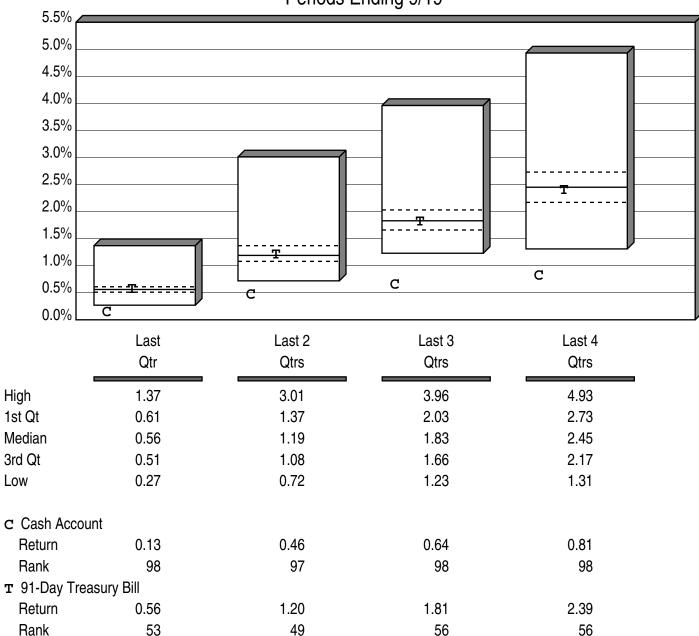


| · | 9/19 | 9/18 | 9/17 | 9/16 |
|---------------------|---------------|-------|-------|------|
| High | 9.95 | 0.93 | 1.53 | 6.60 |
| 1st Qt | 8.35 | -0.13 | 0.81 | 4.96 |
| Median | 7.86 | -0.48 | 0.55 | 3.81 |
| 3rd Qt | 6.83 | -0.66 | 0.14 | 3.05 |
| Low | 4.73 | -0.97 | -0.24 | 1.97 |
| | | | | |
| G Goldman Sa | chs Fund | | | |
| Return | 8.36 | -0.71 | 0.53 | 3.72 |
| Rank | 24 | 80 | 51 | 54 |
| I BBG Barc In | t Govt/Credit | | | |
| Return | 8.17 | -0.96 | 0.23 | 3.52 |
| Rank | 37 | 94 | 68 | 66 |
| | | | | |

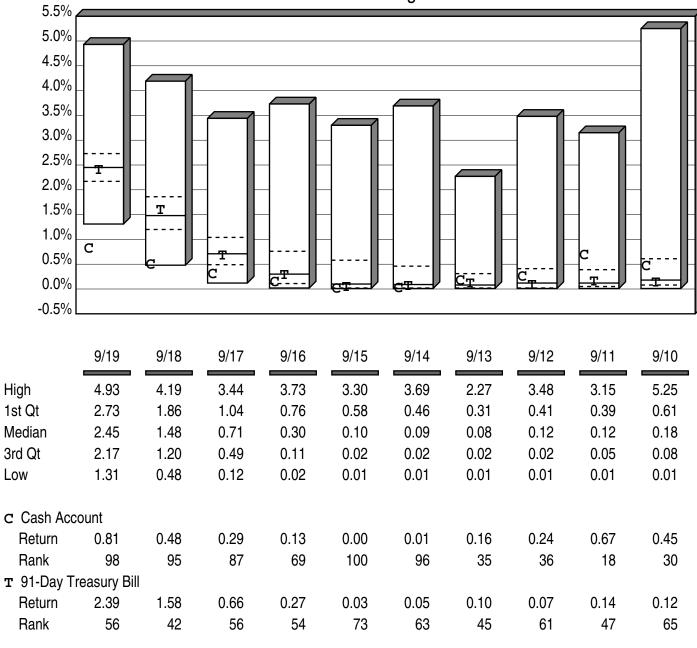
City of Dalton Employee's Pension Plan Intermediate Term Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 9/19



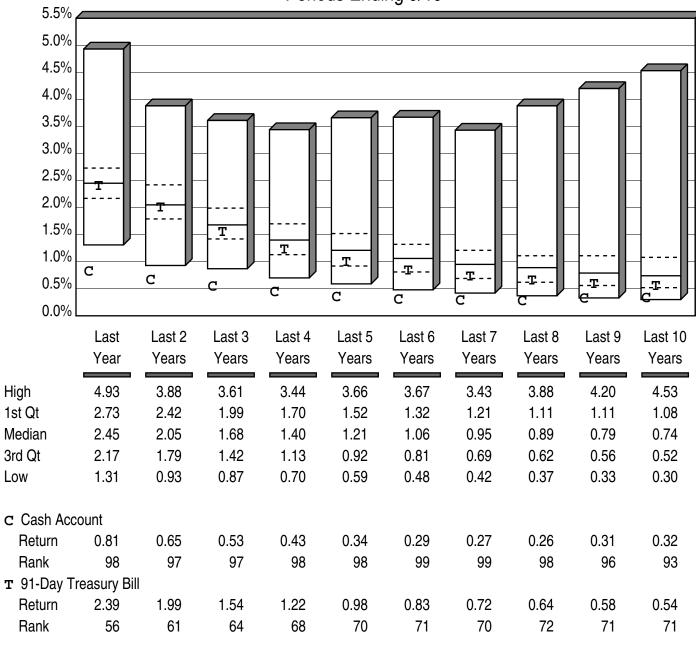
City of Dalton Employee's Pension Plan Cumulative Performance Comparison Total Returns of Short Term Portfolios Periods Ending 9/19



City of Dalton Employee's Pension Plan Consecutive Performance Comparison Total Returns of Short Term Portfolios Years Ending



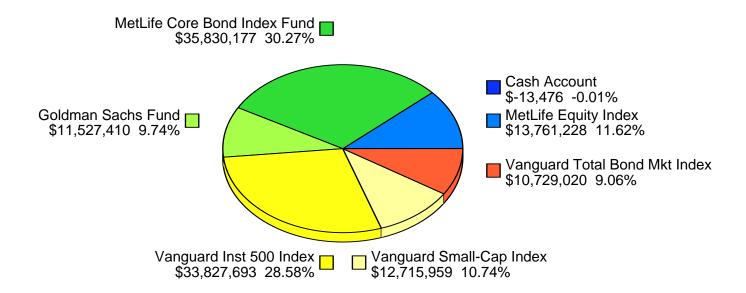
City of Dalton Employee's Pension Plan Cumulative Performance Comparison Total Returns of Short Term Portfolios Periods Ending 9/19



City of Dalton Investment Performance Analysis October 31, 2019

City of Dalton Total Fund Allocation By Manager Total Fund

October 31, 2019 \$118,378,010



City of Dalton Performance Summary Table Periods Ending 10/31/19

| | | | | | | | 1 |
|-------------------------------|--------|-------|-------|---------|-------|-------|--------|
| Manager | 1 Mo | QTD | YTD | 1 Year | 3 Yrs | 5 Yrs | 10 Yrs |
| Total Large Cap Equity | 1 IVIO | QID | טוו | i i eai | 3 115 | 5 115 | 10 115 |
| Total Return | 2.15 | 2.15 | 23.19 | 14.35 | 14.84 | 10.74 | 13.64 |
| Standard & Poors 500 | 2.17 | 2.17 | 23.16 | 14.33 | 14.91 | 10.74 | 13.70 |
| Standard & F 5013 500 | 2.17 | 2.17 | 25.10 | 14.00 | 14.51 | 10.70 | 13.70 |
| MetLife Equity Index | | | | | | | |
| Total Return | 2.13 | 2.13 | 23.25 | 14.41 | 15.04 | 10.90 | 13.72 |
| Standard & Poors 500 | 2.17 | 2.17 | 23.16 | 14.33 | 14.91 | 10.78 | 13.70 |
| | | | | | | | |
| Vanguard Inst 500 Index | | | | | | | |
| Total Return | 2.16 | 2.16 | 23.15 | 14.31 | 14.68 | | |
| Standard & Poors 500 | 2.17 | 2.17 | 23.16 | 14.33 | 14.91 | | |
| Total Small Cap Equity | | | | | | | |
| Total Return | 1.60 | 1.60 | 19.69 | 8.70 | 11.77 | 7.87 | 12.58 |
| Russell 2000 | 2.63 | 2.63 | 17.18 | 4.90 | 10.96 | 7.37 | 12.27 |
| | | | | | | | |
| Vanguard Small-Cap Index | | | | | | | |
| Total Return | 1.60 | 1.60 | 19.69 | 8.70 | 11.77 | | |
| CRSP Small Cap Index | 1.60 | 1.60 | 19.67 | 8.70 | 11.74 | | |
| | | | | | | | |
| Total Fixed Income | | | | | | | |
| Total Return | 0.30 | 0.30 | 8.56 | 11.04 | 3.21 | 3.15 | 3.70 |
| Barclays U.S. Aggregate | 0.30 | 0.30 | 8.85 | 11.51 | 3.29 | 3.24 | 3.73 |
| MetLife Core Bond Index Fund | | | | | | | |
| Total Return | 0.31 | 0.31 | 8.92 | 11.58 | 3.28 | | |
| Barclays U.S. Aggregate | 0.30 | 0.30 | 8.85 | 11.51 | 3.29 | | |
| | | | | | | | |
| Goldman Sachs Fund | | | | | | | |
| Total Return | 0.32 | 0.32 | 7.16 | 9.04 | 2.86 | | |
| Barclays Int Govt/Credit | 0.40 | 0.40 | 6.83 | 8.74 | 2.67 | | |
| Vanguard Total Bond Mkt Index | | | | | | | |
| Total Return | 0.22 | 0.22 | 8.99 | 11.56 | | | |
| BBG Barc U.S. Aggregate | 0.30 | 0.30 | 8.85 | 11.51 | | | |
| Cash Account | | | | | | | |
| Total Return | -0.19 | -0.19 | 0.46 | 0.49 | 0.47 | 0.30 | 0.30 |
| 91-Day Treasury Bill | 0.19 | 0.19 | 2.01 | 2.41 | 1.60 | 1.02 | 0.56 |
| | | | | | | | |

City of Dalton Performance Summary Table Periods Ending 10/31/19

| Manager | 1 Mo | QTD | YTD | 1 Year | 3 Yrs | 5 Yrs | 10 Yrs |
|---------------------------------|--------|------|-------|---------|-------|-------|--------|
| Total Fund | 1 1110 | Ψ.2 | 112 | 1 1 001 | 0 110 | 0 110 | 10 110 |
| Total Return | 1.18 | 1.18 | 15.97 | 12.36 | 9.22 | 6.98 | 8.67 |
| Policy Index | 1.29 | 1.29 | 15.27 | 12.12 | 8.78 | 6.77 | 9.04 |
| | | | | | | | |
| Indices 91-Day Treasury Bill | 0.19 | 0.19 | 2.01 | 2.41 | 1.60 | 1.02 | 0.56 |
| 91-Day Treasury Bill | 0.19 | 0.19 | 2.01 | 2.41 | 1.60 | 1.02 | 0.56 |
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PENSION BOARD QUALIFYING RESULTS - OCTOBER 4, 2019

| The following individuals have completed a Notice of Candidacy form for the 2019 Pension Board Elections. |
|---|
| Employee or retiree of the Water, Light and Sinking Fund Commission: |
| Gary Hill |
| Retiree At-Large |
| Vernon Ray (Retiree, Dalton Utilities) |

Since there was only one individual who qualified for the employee of the Water, Light and Sinking Fund Commission and one for the Retiree Trustee At-Large position, those individuals are deemed elected.

2020 Pension Meeting Dates

- January 28
- March 24
- May 26
- July 28
- September 22
- November (move due to Holiday week)
- December 1

MITCHELL & MITCHELL, P.C

ATTORNEYS AT LAW ESTABLISHED 1924

TERRY L. MILLER G. GARGANDI VAUGHN WILLIAM J. KIMSEY 108 S. THORNTON AVENUE POST OFFICE BOX 668 DALTON, GEORGIA 30722-0668 TELEPHONE (706) 278-2040 FACSIMILE (706) 278-3040 www.mmfirmlaw.com D. WRIGHT MITCHELL (1985-1970) DOUGLAS W. MITCHELL (1923-1984) NEIL WESTER (1944-2006)

Invoice For Professional Services

CITY OF DALTON - PENSION BOARD

Invoice No.: 13489 Invoice Date: 11/8/2019

Description Of Professional Services Rendered

| | Hrs/Rate | _Amount |
|--|-------------------|----------|
| 10/3/2019 GV Email to G. Batts; Call to attorney L. Maring re: Pension revisions | 1.30 150.00/hr | 195.00 |
| For professional services rendered | 1.30 | \$195.00 |
| Previous balance | | \$255.00 |
| | 50 | |
| Balance due | _ | \$450.00 |

MITCHELL & MITCHELL, P.O.

ATTORNEYS AT LAW ESTABLISHED 1924

TERRY L. MILLER G. GARGANDI VAUGHN WILLIAM J. KIMSEY 108 S. THORNTON AVENUE POST OFFICE BOX 668 DALTON, GEORGIA 30722-0668 TELEPHONE (706) 278-2040 FACSIMILE (706) 278-3040 www.mmfirmlaw.com DOUGLAS W. MITCHELL (1985-1970) DOUGLAS W. MITCHELL (1923-1984) NEIL WESTER (1944-2006)

Invoice For Professional Services

CITY OF DALTON - PENSION BOARD

Invoice No.: 13458 Invoice Date: 10/8/2019

Description Of Professional Services Rendered

| | | Hrs/Rate | Amount |
|--------------|---|-------------------|--------|
| 9/16/2019 GV | Email to/from G. Batts re: Pension review | 0.10 150.00/hr | 15.00 |
| 9/17/2019 GV | Conference with Client-Pension Review | 0.20 150.00/hr | 30.00 |
| 9/18/2019 GV | Email to L. Maring | 0.10 150.00/hr | 15.00 |
| 9/19/2019 GV | Review Agenda | 0.10 150.00/hr | 15.00 |
| GV | Email to attorney L. Maring | 0.10 150.00/hr | 15.00 |
| 9/23/2019 GV | Email to/from G. Batts re: Fisher Phillips invoices | 0.10 150.00/hr | 15.00 |

CITY OF DALTON - PENSION BOARD

| 2 |
|---|
| |

| | | Hrs/Rate | Amount |
|----------------|---|-------------------|--------------------------|
| 9/24/2019 GV | V Email to/from L. Maring; Telephone conference with client - G. Batts; Telephone Conference with Misc K. Jones | 0.50 150.00/hr | 75.00 |
| G ⁷ | V Attend Pension Board meeting | 0.50 150.00/hr | 75.00 |
| Fo | or professional services rendered | 1.70 | \$255.00 |
| Pre | evious balance | | \$465.00 |
| | T Payment - Thank You. Rec 16258 / GV Г Payment - Thank You. Rec 16258 / GV | | (\$285.00) (\$180.00) |
| To | otal payments and adjustments | _ | (\$465.00) |
| Ва | lance due | _ | \$255.00 |

TO:

Ms. Cindy Jackson, C.P.A.

Chief Financial Officer

City of Dalton

City Hall/Finance Department

300 W. Waugh Street P.O. Box 1205 Dalton, GA 30720

FROM:

Southeastern Advisory Services, Inc.

3495 Piedmont Road, NE Building 12, Suite 202 Atlanta, Georgia 30305

RE:

Invoice Number 191 for Investment Consulting Services

DATE:

October 1, 2019

Monthly Retainer ending September 30, 2019

\$2,040.00

TOTAL:

\$2,040.00

Note: Invoice Payable upon receipt

W 000000 448025

INVOICE

TO: Ms. Cindy Jackson, C.P.A.

Chief Financial Officer

City of Dalton

City Hall/Finance Department

300 W. Waugh Street P.O. Box 1205 Dalton, GA 30720

FROM:

Southeastern Advisory Services, Inc.

3495 Piedmont Road, NE Building 12, Suite 202 Atlanta, Georgia 30305

RE:

Invoice Number 192 for Investment Consulting Services

DATE:

November 1, 2019

Monthly Retainer ending October 31, 2019

\$2,040.00

TOTAL:

\$2,040.00

Note: Invoice Payable upon receipt

* John 1980 25





Atlanta

1075 Peachtree Street, NE Suite 3500 Atlanta, GA 30309

(404) 231-1400 TEL (404) 240-4249 FAX

Writer's Direct Dial 404-240-4256

Writer's E-mail bchristenson@fisherphillips.com

www.fisherphillips.com

October 21, 2019

PRIVILEGED AND CONFIDENTIAL ATTORNEY-CLIENT COMMUNICATION

Greg Bahs, SPHR, SHRM-SCP Director, Human Resources City of Dalton - HR PO Box 1205 Suite B Dalton, GA 30722

Dear Greg:

Enclosed is our statement for services through September 30, 2019, which I trust you will find to be in order. Please include the attached remittance page with your payment to ensure proper credit.

If you have any questions about the enclosure or any other matter, please do not hesitate to contact us. Thank you for the opportunity to be of service.

Sincerely,

Robert C. Christenson For FISHER & PHILLIPS LLP

RCC:Billing Enclosure



Fisher & Phillips LLP 1075 Peachtree Street, NE Suite 3500 Atlanta, GA 30309 (404) 231-1400 TEL

www.fisherphillips.com

(Tax Identification No. 58-0619559)

October 21, 2019

Invoice Number: 1319912

Client Matter Number: 21333.0005

City of Dalton - HR PO Box 1205 Suite B Dalton, GA 30722

Attention:

Greg Bahs, SPHR, SHRM-SCP

Director, Human Resources

For services rendered through September 30, 2019:

BENEFITS

| <u>Date</u> | <u>Atty</u> | Description | Legal Fees |
|-------------|-------------|---|------------|
| 09/19/19 | LLEM | Review pension plan death benefits issues; e-mail G. Vaughn regarding status. | |
| | | 0.30 | \$159.00 |
| 09/25/19 | LLEM | Preparation of revised pension plan. | |
| | | 0.40 | \$212.00 |
| 09/29/19 | LLEM | Review pension plan changes and research regarding same. | |
| | | 0.60 | \$318.00 |
| 09/30/19 | LLEM | Research and prepare revised draft of pension plan. | |
| | | 1.00 | \$530.00 |

PRIVILEGED AND CONFIDENTIAL ATTORNEY-CLIENT COMMUNICATION

| TOTAL LEGAL FEES THIS MATT | ER | \$1,219.00 |
|----------------------------|------------------------------------|------------|
| | Timekeeper Summary | |
| Lorie L. Maring | 2.30 Partner hours at \$530.00/hr. | \$1,219.00 |
| CURRENT LEGAL FEES & CHAR | RGES THIS MATTER | \$1,219.00 |
| CURRENT LEGAL FEES THIS IN | IVOICE | \$1,219.00 |

PAYMENT IS DUE UPON RECEIPT OF INVOICE

REMITTANCE SLIP FISHER & PHILLIPS LLP

Post Office Box 117253 Atlanta, GA 30368-7253

(Tax Identification No. 58-0619559)

Client Number: 21333

City of Dalton - HR PO Box 1205 Suite B Dalton, GA 30722

CURRENT LEGAL FEES

<u>Date</u>

Invoice No.

Balance Due

Amount Enclosed

10/21/19

1319912

\$1,219.00

PAYMENT IS DUE UPON RECEIPT OF INVOICE
PLEASE REMIT CHECKS TO THE ADDRESS LISTED ABOVE

CITY OF DALTON EMPLOYEE PENSION PLAN

FINANCIAL REPORT

SEPTEMBER 30, 2019

City of Dalton Pension Trust Fund Statement of Net Position September 30, 2019 and 2018 (Unaudited)

| | 20 | 18 | 2018 |
|--|----------------|---------|-------------------|
| Assets | <u></u> | | |
| Cash and cash equivalents: | | | |
| Cash | \$ | 1,471 | \$ 1,978 |
| Payment fund | | - | 19,977 |
| Investments, at fair value | | | |
| MetLife large cap index equity fund | 13, | 439,514 | 17,346,565 |
| MetLife fixed income - core bond index | 35, | 693,692 | 32,057,657 |
| MetLife fixed income - Goldman Sachs | 11, | 486,355 | 10,543,046 |
| Vanguard - 500 index fund | 33, | 111,041 | 31,766,243 |
| Vanguard - small cap index fund | 12, | 515,814 | 13,010,403 |
| Vanguard - bond index fund | 10, | 705,211 | 5,034,955 |
| Accounts receivable - MetLife | | 11,500 | |
| Total Assets | <u>\$</u> 116, | 964,598 | \$ 109,780,824 |
| | | | |
| Liabilities | | | |
| Accounts payable | | 17,770 | 2,790 |
| Payment fund deficit | | 9,844 | |
| Total Liabilities | | 27,614 | 2,790 |
| Total Net Position | \$ 116, | 936,984 | \$ 109,778,034 |

City of Dalton Pension Trust Fund

Statement of Change in Net Position For the Nine Months Ended September 30, 2019 With Comparative Amounts for 2018 (Unaudited)

| | 2019 | 2018 |
|---|----------------|----------------|
| Additions | | |
| Contributions: | | |
| Employer | \$ 5,729,796 | \$ 5,215,330 |
| Plan members | 495,456 | 512,316 |
| Total contributions | 6,225,252 | 5,727,646 |
| Investment income: | | |
| Interest, dividends and realized gains | 2,523,823 | 2,630,532 |
| Net increase (decrease) in fair value investments | 12,077,913 | 2,716,005 |
| Total investment income | 14,601,736 | 5,346,537 |
| Less: investment expense | 133,096 | 134,298 |
| Net investment income | 14,468,640 | 5,212,239 |
| Total Additions | 20,693,892 | 10,939,885 |
| Deductions | | |
| Pension benefits | 5,599,314 | 5,571,229 |
| Legal fees | 9,522 | 640 |
| Fiduciary insurance | 9,437 | 8,750 |
| Accounting and audit fees | 8,000 | _ |
| Actuarial fees | 15,000 | 15,000 |
| Consulting fees | 18,360 | 18,360 |
| Administrative fees | 1,125 | 1,125 |
| Miscellaneous | <u>:=</u> | 20_ |
| Total Deductions | 5,660,758 | 5,615,124 |
| Change in Net Position | 15,033,134 | 5,324,761 |
| Net Position Beginning of Year | 101,903,850 | 104,453,273 |
| Net Position End of Period | \$ 116,936,984 | \$ 109,778,034 |

City of Dalton Pension Trust Fund

Supplemental Schedule

For the Nine Months Ended September 30, 2019 With Comparative Amounts for 2018 (Unaudited)

| | | 2019 | | 2018 |
|---------------------------------|-----|------------------------|----|--------------------------|
| Investment income: | | | | |
| Interest income: | • | | _ | |
| City's cash account interest | \$ | 109 | \$ | 612 |
| Payment fund interest | | 787 | | 609 |
| Investment income: | | 896 | | 1,221 |
| Index equity large cap | | 240,728 | | 200 247 |
| Fixed Income - core bond index | | 720,819 | | 288,317 681,537 |
| Fixed income - Goldman Sachs | | 216,723 | | 201,026 |
| Vanguard - 500 index fund | | 488,145 | | 395,303 |
| Vanguard - small cap index fund | | 115,036 | | 118,957 |
| Vanguard - bond index fund | | 151,720 | | 59,300 |
| | | 1,933,171 | | 1,744,440 |
| Realized gains (losses): | | 1,000,171 | | 1,111,110 |
| Index equity large cap | | 373,277 | | 987,247 |
| Fixed Income - core bond index | | (39,059) | | 2,632 |
| Fixed income - Goldman Sachs | | 167,611 | | (105,008) |
| Vanguard - 500 index fund | | 87,927 | | (,e.e., |
| Vanguard - small cap index fund | | - | | _ |
| Vanguard - bond index fund | | 141 | | 2 |
| | | 589,756 | | 884,871 |
| Total investment income | \$ | 2,523,823 | \$ | 2,630,532 |
| Change in fair value: | | | | |
| Index equity large cap | | 2 220 072 | | 202 667 |
| Fixed Income - core bond index | | 2,330,072 2,121,263 | | 393,667 |
| Fixed income - Goldman Sachs | | 345,986 | | (1,220,448) (152,501) |
| Vanguard - 500 index fund | | 5,066,766 | | 2,543,956 |
| Vanguard - small cap index fund | | 1,776,747 | | 1,175,675 |
| Vanguard - bond index fund | | 437,079 | | (24,344) |
| Total change in fair value | -\$ | 12,077,913 | \$ | 2,716,005 |
| • | | | ÷ | |
| Investment expense: | | | | |
| Payment fund | | | | |
| Risk charges | \$ | 8,738 | \$ | 9,181 |
| Fund charges | | 48,906 | | 50,619 |
| | | 57,644 | | 59,800 |
| Investment funds | | | | |
| Index equity large cap | | 11,625 | | 13,499 |
| Fixed Income - core bond index | | 24,107 | | 22,951 |
| Fixed income - Goldman Sachs | | 39,720 | | 38,048 |
| Total form of the co | _ | 75,452 | | 74,498 |
| Total investment expense | \$ | 133,096 | \$ | 134,298 |



CITY OF TALTON, GA PAYMENT FUND STATEMENT GRINIP ANNUITY CONTRACT # 1515 BRANCH 040 FOR THE PERIOD 12/31/18 TO 09/30/19

| BALANCE AS OF 12/31/18 | 5027,264.18 |
|---------------------------------|---------------|
| DEPOSITS | 6.626,443.29 |
| GERRPIT PATHENTS | |
| GUARANTEED ANNUTTIES | 1.630.960.13 |
| MON-GUARANTEED ANNELSTIES | 3,962,354.34- |
| WI THOMAWALS | 5,013,152,98 |
| TRANSFERS FROM GENERAL ACCOUNT | 0.90 |
| TRANSFERS PROM SEPARATE ACCOUNT | 10,032,216.97 |
| TRANSPERS TO SEPARATE ACCOUNT | 6,626,443.29- |
| EXPENSES | |
| RIEK CHARGES | 8.737.92~ |
| FUND CHANGES | 48,996.17 |
| INTEREST EARNED | 786.87 |
| BALANCE AS OF 99/10/19 | \$9,843.52- |
| INTEREST BATES: | |
| FROM 01/01/19 TO 03/31/19 | 2.441 |
| FROM 04/01/19 TO 06/30/19 | 2.48% |
| FROM 07/01/19 TO 09/30/19 | 2.23% |
| | |

Contract/Policy: 001515 City of Dalton Employees' Pension Plan METROPOLITAN LIFE INSURANCE COMPANY (INC) Monthly Statement Ending September 30, 2019 City of Dalton

| ali | Total Market Values | \$59,675,829.36 |
|---|---|-----------------|
| collidate olicy, coloro olicy of Datol Elliployees Fersion Figh | METLIFE SEPARATE ACCOUNT #263 - SA 263 BR 008 | \$11,400,307.85 |
| טונא טו טמונטוו בווון | METROPOLITAN INDEX FUND MI VIA SA# II - SA MI BR 005 | \$12,740,705.33 |
| urrolley, colololo | METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 BR 007 | \$35,534,816.18 |
| 00111 | ltem | Opening Balance |

| Deposits | 350 086 16 | 466 315 69 | 116 600 36 | 033 044 24 |
|--|-----------------|-----------------|-----------------|-----------------|
| model | 01:000:000 | 60.000 | 00.000,011 | 17:110,000 |
| Withdrawals | (2,401.84) | (3,202.45) | (800.61) | (6,404.90) |
| Fees | (2,785.65) | (1,176.70) | (4,529.27) | (8,491.62) |
| Other Contract Expenses | 00:00 | 00.00 | 00:00 | 0.00 |
| Transfers | 00'0 | 0.00 | 00.00 | 0.00 |
| Distribution of Income | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Investment Income | \$78,981.28 | \$19,742.72 | \$20,814.95 | \$119,538.95 |
| Realized Capital Gains/Losses | \$15,951.79 | \$107,872.98 | \$30,172.67 | \$153,997.44 |
| Change in Unrealized Appreciation of Assets | (\$280,955.83) | \$109,256.87 | (\$76,219.71) | (\$247,918.67) |
| Closing Balance | \$35,693,692.09 | \$13,439,514.44 | \$11,486,355.24 | \$60,619,561.77 |
| | | | | |
| Closing Unit Value | 198.6959 | 10,022.7515 | 271.1443 | |
| Closing Number of Units | 179,639.81 | 1,340.90 | 42,362.52 | |

Investment Performance Results

for the period ending September 30, 2019

| | 1 Month | 3 Months | YTD | 1 Year | 2 Years | 3 Years | 5 Years | 10 Years | Since Inception* | Inception Date |
|--|---------|----------|-------|--------|---------|---------|---------|----------|---------------------|----------------|
| METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 T&DWR*** | -0.53% | 2.27% | 8.51% | 10.26% | 4.30% | 2.83% | A/N | A/N | 3.40% | 09/28/2015 |
| METLIFE SEPARATE ACCOUNT # 377 ACCESS TO CORE LAGB - SA 377 TWR**** | -0.53% | 2.28% | 8.57% | 10.34% | 4.37% | 2.89% | A/N | N/A | 3.48% | 09/28/2015 |



Corporation account

Intermediary Services: 800-669-0498

CITY OF DALTON GEORGIA/ THE MAYOR AND COUNCIL OF THE CITY OF DALTON EMPLOYEES' PENSION PLAN

Account overview

\$56,332,065.33

Total account value as of September 30, 2019

Year-to-date income

| Faxable income | \$842,828.59 |
|-------------------|--------------|
| Vontaxable income | 0.00 |
| [otal | \$842,828.59 |

Balances and holdings for Vanguard funds

Beginning on January 1, 2012, new tax rules on taxable (nonretirement) mutual fund accounts (excluding money market funds) require Vanguard to track cost basis information for shares acquired and subsequently sold, on or after that date. Unless you select another method, sales of Vanguard mutual funds, but not ETFs, will default to the average cost method. For more information, visit vanguard.com/costbasis.

| \$56,332,065.33 | \$43,208,644.39 | | | | | |
|-----------------------|-----------------------|-----------------|----------------------------|------------------|----------------------------|--------|
| 10,705,210.74 | 5,116,411.40 | 10,248,317.07 | 10.65 | 0222-88145531032 | Total Bond Mikt Index Inst | VBTIX |
| 12,515,814.03 | 10,624,030.34 | 10,007,024.68 | 29.00 | 0857-88145531032 | Small-Cap Index Fund Inst | NSCIX |
| \$33,111,040.56 | \$27,468,202.65 | \$26,728,483.55 | \$217.44 | 0094-88145531032 | Inst Index Fund Inst | VINIX |
| Balance on 09/30/2019 | Balance on 12/31/2018 | Total cost | Average price per share | Fund and account | Name | Symbol |

Account activity for Vanguard funds

Inst Index Fund Inst 0094-88145531032

| Long-term capital gains | \$87,927.22 |
|----------------------------|--------------|
| Short-term capital gains | \$0.00 |
| Dividends | \$488,145.00 |
| Withdrawals | \$0.00 |
| Purchases | \$0.00 |

CITY OF DALTON PENSION MBR CALCULATION

| Period Ended | <u>12/31/16</u> | <u>12/31/17</u> | <u>12/31/18</u> | <u>03/31/19</u> | <u>06/30/19</u> | <u>09/30/19</u> |
|---|--------------------------|--------------------------|--------------------------|--------------------------|-------------------------|--------------------------|
| MBR | \$ 33,797,435 | \$ 31,837,567 | \$ 28,791,767 | \$ 28,816,751 | \$ 28,897,148 | \$ 29,527,703 |
| Equities: Large Cap Index Fund Small Cap Index Fund | 29,713,206 | 25,137,254 - | 14,710,139 | 17,359,635 - | 13,107,496 - | 13,439,514 - |
| Sub-total | 29,713,206 | 25,137,254 | 14,710,139 | 17,359,635 | 13,107,496 | 13,439,514 |
| Equities at 75% Fixed income at 100% | 22,284,905 41,292,393 | 18,852,941 42,700,883 | 11,032,604 42,913,229 | 13,019,726 44,718,970 | 9,830,622 46,114,604 | 10,079,636 47,180,047 |
| Payment fund at 100% Recognized assets | 611,248 | 612,361 62,166,185 | 627,264 54,573,097 | 654 57,739,350 | (19,965) 55,925,261 | (9,844) 57,249,839 |
| Minimum required balance | 33,797,435 | 31,837,567 | 28,791,767 | 28,816,751 | 28,897,148 | 29,527,703 |
| Excess (deficit) assets | \$ 30,391,111 | \$ 30,328,618 | \$ 25,781,330 | \$ 28,922,599 | \$ 27,028,113 | \$ 27,722,136 |

Market Indices Performance As September 30, 2019 (%) Returns

| | 1 Month | Q-T-D | <u>Y-T-D</u> | 1 Year | 3 Year |
|---------------------------|---------|-------|--------------|--------|--------|
| Equities | | | | | |
| S&P 500 | 1.87 | 1.70 | 20.55 | 4.25 | 13.39 |
| Russell 1000 Growth | 0.01 | 1.49 | 23.30 | 3.71 | 16.89 |
| Russell 1000 Value | 3.57 | 1.36 | 17.81 | 4.00 | 9.43 |
| Russell 2000 | 2.08 | -2.40 | 14.18 | -8.89 | 8.23 |
| MSCI EAFE | 2.87 | -1.07 | 12.80 | -1.34 | 6.48 |
| MSCI Emerging Markets | 1.91 | -4.25 | 5.89 | -2.02 | 5.97 |
| | | | | | |
| Fixed Income | | | | | |
| Barclays Aggregate | -0.53 | 2.27 | 8.52 | 10.30 | 2.92 |
| Barclays Intermediate G/C | -0.36 | 1.37 | 6.41 | 8.17 | 2.40 |
| Barclays 1-3 Year G/C | -0.05 | 0.69 | 3.42 | 4.64 | 1.82 |
| Barclays High Yield | 0.36 | 1.33 | 11.41 | 6.36 | 6.07 |
| 90 Day T Bills | 0.17 | 0.56 | 1.78 | 2.36 | 1.52 |



Market Indices Performance As October 31, 2019 (%) Returns

| | 1 Month | Q-T-D | <u>Y-T-D</u> | 1 Year | 3 Year |
|---------------------------|---------|-------|--------------|--------|--------|
| Equities | | | | | |
| S&P 500 | 2.17 | 2.17 | 23.16 | 14.33 | 14.91 |
| Russell 1000 Growth | 2.82 | 2.82 | 26.77 | 17.10 | 18.92 |
| Russell 1000 Value | 1.40 | 1.40 | 19.46 | 11.21 | 10.51 |
| Russell 2000 | 2.63 | 2.63 | 17.18 | 4.90 | 10.96 |
| MSCI EAFE | 3.59 | 3.59 | 16.86 | 11.04 | 8.48 |
| MSCI Emerging Markets | 4.22 | 4.22 | 10.35 | 11.86 | 7.36 |
| | | | | | |
| F ' | | | | | |
| <u>Fixed Income</u> | | | | | |
| Barclays Aggregate | 0.30 | 0.30 | 8.85 | 11.51 | 3.29 |
| Barclays Intermediate G/C | 0.40 | 0.40 | 6.83 | 8.74 | 2.67 |
| Barclays 1-3 Year G/C | 0.35 | 0.35 | 3.78 | 4.89 | 1.95 |
| Barclays High Yield | 0.28 | 0.28 | 11.71 | 8.38 | 6.03 |
| 90 Day T Bills | 0.17 | 0.17 | 1.96 | 2.35 | 1.57 |

