

CORINTH ECONOMIC DEVELOPMENT CORPORATION (CEDC) REGULAR SESSION

Monday, October 03, 2022 at 6:00 PM

City Hall | 3300 Corinth Parkway

A. CALL TO ORDER

- B. WELCOME CITY MANAGER
- C. INTRODUCE NEW BOARD MEMBERS

D. CITIZENS COMMENTS

Please limit your comments to three minutes. Comments about any of the published agenda items are appreciated by the Board and may be taken into consideration at this time or during that agenda item.

E. BUSINESS AGENDA

- 1. Conduct an overview of the Corinth Economic Development Corporation (CEDC) Board Governance.
- 2. Receive nominations and election of officers to serve as Chair, Vice-Chair and Secretary for the CEDC Board.

F. CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine and will be enacted in one motion. Should a Board Member desire discussion of any item, that item will be removed from the Consent Agenda and will be considered separately.

- 3. Consider and act on the minutes from the meeting held on July 11, 2022.
- 4. Consider and act on the financial reports for the months ending June, July and August 2022.

G. REPORTS AND UPDATES

The purpose of this section is to allow each Board Member the opportunity to provide general updates and/or comments to fellow Board Members, the public, and/or staff on any issues or future events.

H. CLOSED SESSION**

In accordance with Chapter 551, Texas Government Code, Section 551.001, et seq., (the "Texas Open Meetings Act"), the Board will recess into Closed Session (closed meeting) to discuss the following items. Any necessary final action or vote will be taken in public by the Board in accordance with this agenda.

Section 551.071 - Legal Advice. (1) Private consultation with its attorney to seek advice about pending or contemplated litigation; and/or settlement offer; and/or (2) a matter in which the duty of the attorney to the government body under the Texas Disciplinary Rules of Professional Conduct of the State of Texas clearly conflict with Chapter 551.

Section 551.072 - Real Estate. To deliberate the purchase, exchange, lease or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.

Section 551.074 - Personnel Matters. To deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee.

Section 551.087 - Economic Development. To deliberate or discuss regarding commercial or financial information that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect.

I. RECONVENE IN OPEN SESSION TO TAKE ACTION, IF NECESSARY, ON CLOSED SESSION ITEMS

J. ADJOURN

**The Board reserves the right to recess into closed session at any time during the course of this meeting to discuss any of the matters posted on this agenda, as authorized by the Texas Open Meetings Act, Texas Government Code, Section 551.071, "Consultation with Attorney" for the purpose of receiving legal advice.

Posted on this 30th day of September 2022, at 11:30 A.M., on the bulletin board at Corinth City Hall.

Elise Back

Economic Development Director

City of Corinth, Texas



CITY OF CORINTH Staff Report

Meeting Date:	10/3/2022	Title:	Election CED	C Board Officers						
Ends:	□ Residen	t Engagement	⊠ Proactive Go	vernment						
	☐ Health & Safety ☐ Regional Cooperation ☐ Attracting Quality Development									
Governance Focus:	Focus:	⊠ Owner	☐ Customer	☐ Stakeholder						
	Decision:	⊠ Governance	ee Policy	☐ Ministerial Function						
T. 100										

Item/Caption

Receive nominations and election of officers to serve as Chair, Vice-Chair and Secretary for the CEDC Board.

Item Summary/Background/Prior Action

Receive nominations and election of officers to serve as Chair, Vice-Chair and Secretary for the CEDC Board as per the CEDC by-laws.

Staff Recommendation/Motion

N/A



CITY OF CORINTH Staff Report

Meeting Date:	10/3/2022	Title:	Minutes July 1	1, 2022						
Ends:	□ Residen	t Engagement	⊠ Proactive Go	vernment						
	☐ Health & Safety ☐ Regional Cooperation ☐ Attracting Quality Development									
Governance Focus:	Focus:	⊠ Owner	☐ Customer	☐ Stakeholder						
	Decision:	⊠ Governanc	e Policy	☐ Ministerial Function						

Item/Caption

Consider and act on the minutes from the meeting held on July 11, 2022.

Item Summary/Background/Prior Action

Attached are the minutes, in draft form, and are not considered official until formally approved by the CEDC.

Staff Recommendation/Motion

Staff recommends approval of the minutes.



CORINTH ECONOMIC DEVELOPMENT CORPORATION (CEDC) SPECIAL SESSION - MINUTES

Monday, July 11, 2022 at 6:00 PM City Hall | 3300 Corinth Parkway

View live stream: www.cityofcorinth.com/remotesession

STATE OF TEXAS COUNTY OF DENTON CITY OF CORINTH

On this 11th day of July 2022, the Corinth Economic Development Corporation (CEDC) of the City of Corinth, Texas, met at 6:00 P.M. at Corinth City Hall, located at 3300 Corinth Parkway, Corinth, Texas. The meeting date, time, place, and purpose as required by Title 5, Subtitle A, Chapter 551, Subchapter C, Section 551.041, Government Code, with the following members, to wit:

PRESENT:

Adam Guck, President Joan Mazza, Vice President Andrea Brainard, Board Member Kimberly Karl, Board Member Randy Clark, Board Member John Henderson, Board Member

ABSENT:

Secretary Bellann Hyten

CALL TO ORDER

President Guck called the meeting to order at 6:01 PM.

CITIZENS COMMENTS

Please limit your comments to three minutes. Comments about any of the Council agenda items are appreciated by the Council and may be taken into consideration at this time or during that agenda item. Council is prohibited from acting on or discussing items brought before them at this time.

There were no citizens comments.

CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine and will be enacted in one motion. Should the Chair, a Board Member, or any citizen desire discussion of any item, that item will be removed from the Consent Agenda and will be considered separately.

- 1. Consider and act on the minutes from the meeting held on June 6, 2022.
- 2. Consider and act on the financial report ending May 2022.

Motion made by Board Member Henderson to approve the Consent Agenda as presented. Seconded by Board Member Clark.

Voting Yea: President Guck, Vice President Mazza, Board Member Henderson, Board Member Karl, Board Member Brainard, Board Member Clark

BUSINESS AGENDA

3. Consider and recommend the adoption of the amended CEDC Bylaws.

The item was presented and discussed followed. Board Member Henderson was in favor of option 2, holding regularly scheduled meetings bi-monthly. Board Member Karl agreed.

Motion made by Board Member Henderson to modify the CEDC Bylaws as presented. Seconded by Board Member Karl.

Voting Yea: President Guck, Vice President Mazza, Board Member Henderson, Board Member Karl, Board Member Brainard, Board Member Clark

4. Receive a report and hold a discussion regarding the Director's monthly update.

Director Back presented the update and discussion followed.

5. Presentation to the outgoing Board Member.

Director Back presented a certificate to Board Member Karl acknowledging her service to the Corinth Economic Development Corporation. President Guck thanked Ms. Karl for her service.

BOARD COMMENTS & FUTURE AGENDA ITEMS

The purpose of this section is to allow each Board member the opportunity to provide general updates and/or comments to fellow Board members, the public, and/or staff on any issues or future events. Also, in accordance with Section 30.085 of the Code of Ordinances, at this time, any Board member may direct that an item be added as a business item to any future agenda.

Board Member Henderson thanked Board Member Karl for her service.

President Guck recessed the Regular Session at 6:24 PM and immediately convened into Executive Session.

EXECUTIVE SESSION

If, during the course of the meeting, any discussion of any item on the agenda should need to be held in Executive or Closed Session for the Board to seek advice from the City Attorney as to the posted subject matter of this Board Meeting, the Board will convene in such Executive or Closed Session, in accordance with the provisions of the Government Code, Title 5, Subchapter D, Chapter 551, to consider one or more matters pursuant to the areas listed below.

After discussion of any matters in Executive Session, any final action or vote taken will be in public by the Board. The Board shall have the right at any time to seek legal advice in Executive Session from its Attorney on any agenda item, whether posted for Executive Session or not.

Section 551.087 - Economic Development. To deliberate or discuss regarding commercial or financial information that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect.

a. Project Agora.

RECONVENE IN OPEN SESSION TO TAKE ACTION, IF NECESSARY, ON EXECUTIVE SESSION **ITEMS**

President Guck reconvened into Regular Session at 6:58 PM.

No action was taken.

ADJOURN

President Guck adjourned the meeting at 6:58 PM.

Elise Back

Economic Development Director City of Corinth, Texas



CITY OF CORINTH Staff Report

Meeting Date:	10/3/2022	Title:	Financials June	e, July, and August 2022						
Ends:	□ Residen	t Engagement	□ Proactive Go	vernment						
	☐ Health & Safety ☐ Regional Cooperation ☐ Attracting Quality Development									
Governance Focus:	Focus:	⊠ Owner	☐ Customer	☐ Stakeholder						
	Decision:	⊠ Governanc	e Policy	☐ Ministerial Function						

Item/Caption

Consider and act on the financial reports for the months ending June, July and August 2022.

Item Summary/Background/Prior Action

Attached are the financial reports for the months ending June, July, and August 2022.

Staff Recommendation/Motion

Staff recommends that the Corinth Economic Development Corporation Board of Directors approve the financial reports for the months ending June, July and August 2022 as presented.



City of Corinth

Corinth Economic Development Corporation

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited) For the Period End June 2022

	Current Fiscal Year, 2021-2022									_	Prior Year
				Current	Jun-2021						
	Budget FY 2021-2022		Jun-2022 Actual		Year-to- Date Actual		Y-T-D Variance		Y-T-D % of Budget	Y-T-D Actual	
RESOURCES											
Sales Tax (.50¢)	\$	931,230	\$	77,064	\$	605,903	\$	(325,327)	65.1%	\$	556,800
Interest Income		500		272		1,076		576	215.2%		351
Investment Income		2,500		88		1,032		(1,468)	41.3%		1,246
Miscellaneous Income		-		-		-		-	0.0%		2,506
Gain/Loss on Fixed Asset		-		-		-		-	0.0%		637,806
Transfers In		-		-		-		-	0.0%		-
TOTAL ACTUAL RESOURCES	\$	934,230	\$	77,425	\$	608,011	\$	(326,219)	65.1%	\$	560,903
Use of Fund Balance		-		-		-					
TOTAL RESOURCES	\$	934,230	\$	77,425	\$	608,011				\$	560,903
EXPENDITURES											
Wages & Benefits	\$	162,820	\$	12,972	\$	120,248	\$	(42,572)	73.9%		108,814
Professional Fees		66,071		2,716		24,683		(41,388)	37.4%		65,532
Maintenance & Operations		84,264		642		7,837		(76,427)	9.3%		12,842
Supplies		1,000		18		121		(879)	12.1%		201
Utilities & Communication		2,199		84		756		(1,443)	34.4%		966
Vehicles/Equipment & Fuel		-		-		-		-	0.0%		-
Training		17,388		30		3,722		(13,666)	21.4%		1,068
Capital Outlay		15,000		-		-		(15,000)	0.0%		1,998,171
Debt Service		-		-		-		-	0.0%		-
Transfers		536,646		-		536,646		-	100.0%		180,865
TOTAL EXPENDITURES	\$	885,388	\$	16,461	\$	694,014	\$	(191,374)	78.4%	\$	2,368,459
EXCESS/(DEFICIT)	\$	48,842	\$	60,963	\$	(86,003)				\$	(1,807,556)

Beginning Fund Balance As October 2021

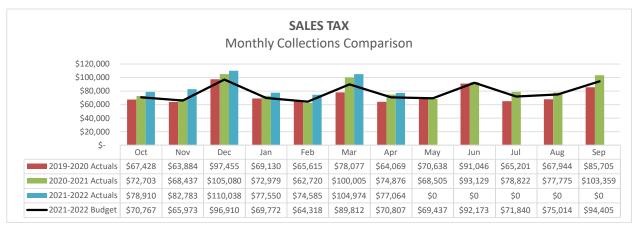
\$ 883,510

Ending Fund Balance As June 2022

\$ 797,507

14.7%

\$77,543



KEY TRENDS

SALES TAX VARIANCE

Actual to Budget (%)

Actual to Budget (\$)

Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. June revenues are remitted to the City in August. Sales Tax received in June represents April collections.

Transfer Out includes \$928 to the Technology Replacement Fund for the future purchases of computers, \$10,000 to the Community Events Fund, and \$97,337 cost allocation to the General Fund, and \$428,381 to the General Debt Service Fund for their bond debt payment.

Current Yr to Prior Yr (%)

Current Yr to Prior Yr (\$)

Capital Outlay includes \$15,000 for the Salesforce CRM.

8.8%

\$49,104

CORINTH

City of Corinth

Corinth Economic Development Corporation

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited) For the Period End July 2022

12.443												
	Current Fiscal Year, 2021-2022										Prior Year	
	Budget FY 2021-2022			Year-to- Jul-2022 Date Actual Actual			Y-T-D Variance		Y-T-D % of Budget	Jul-2021 Y-T-D Actual		
RESOURCES												
Sales Tax (.50¢)	\$	931.230	\$	81.038	\$	686.941	\$	(244,289)	73.8%	\$	625,305	
Interest Income	*	500	*	316	*	1,392	*	892	278.4%	*	389	
Investment Income		2,500		91		1,123		(1,377)	44.9%		1,340	
Miscellaneous Income		· -		-		· -		-	0.0%		2,506	
Gain/Loss on Fixed Asset		-		-		-		-	0.0%		637,806	
Transfers In		-		-		-		-	0.0%		-	
TOTAL ACTUAL RESOURCES	\$	934,230	\$	81,445	\$	689,456	\$	(244,774)	73.8%	\$	629,540	
Use of Fund Balance		-		-		-						
TOTAL RESOURCES	\$	934,230	\$	81,445	\$	689,456				\$	629,540	
EXPENDITURES												
Wages & Benefits	\$	162,820	\$	12,939	\$	133,187	\$	(29,633)	81.8%		113,261	
Professional Fees		66,071		716		25,399		(40,672)	38.4%		74,795	
Maintenance & Operations		84,264		-		7,837		(76,427)	9.3%		15,821	
Supplies		1,000		-		121		(879)	12.1%		210	
Utilities & Communication		2,199		84		840		(1,359)	38.2%		986	
Vehicles/Equipment & Fuel		-		-		-		-	0.0%		-	
Training		17,388		-		3,722		(13,666)	21.4%		1,068	
Capital Outlay		15,000		-		-		(15,000)	0.0%		1,998,171	
Debt Service		-		-		-		-	0.0%		-	
Transfers		536,646		-		536,646		-	100.0%		180,865	
TOTAL EXPENDITURES	\$	885,388	\$	13,739	\$	707,753	\$	(177,635)	79.9%	\$	2,385,177	
EXCESS/(DEFICIT)	\$	48,842	\$	67,706	\$	(18,297)				\$	(1,755,637)	

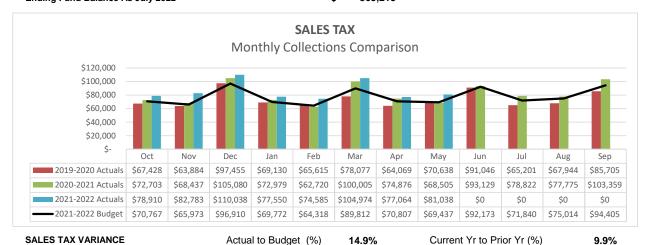
Beginning Fund Balance As October 2021

\$ 883,510

Ending Fund Balance As July 2022

\$ 865,213

\$89,143



KEY TRENDS

Actual to Budget (\$)

Resources

Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. July revenues are remitted to the City in September. Sales Tax received in July represents May collections.

Transfer Out includes \$928 to the Technology Replacement Fund for the future purchases of computers, \$10,000 to the Community Events Fund, and \$97,337 cost allocation to the General Fund, and \$428,381 to the General Debt Service Fund for their bond debt payment.

Current Yr to Prior Yr (\$)

Capital Outlay includes \$15,000 for the Salesforce CRM.

\$61,636



City of Corinth

Corinth Economic Development Corporation

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited) For the Period End August 2022

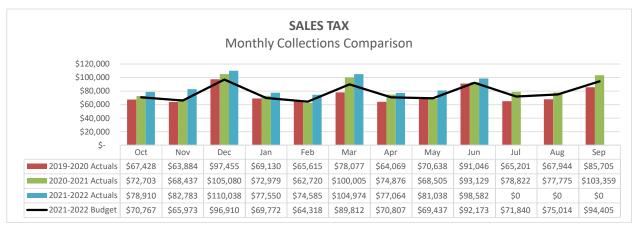
	Current Fiscal Year, 2021-2022									_	Prior Year
	Budget FY 2021-2022			Aug-2022 Actual		Year-to- Date Actual		Y-T-D Variance	Y-T-D % of Budget	Aug-2021 Y-T-D Actual	
RESOURCES							_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Sales Tax (.50¢)	\$	931,230	\$	98,582	\$	785,523	\$	(145,707)	84.4%	\$	718,434
Interest Income		500		349		1,740		1,240	348.1%		420
Investment Income		2,500		91		1,214		(1,286)	48.6%		1,530
Miscellaneous Income		-		-		-		-	0.0%		2,506
Gain/Loss on Fixed Asset		-		-		-		-	0.0%		637,806
Transfers In		-		-		-		-	0.0%		
TOTAL ACTUAL RESOURCES	\$	934,230	\$	99,022	\$	788,478	\$	(145,752)	84.4%	\$	722,890
Use of Fund Balance		-		-		-					
TOTAL RESOURCES	\$	934,230	\$	99,022	\$	788,478				\$	722,890
EXPENDITURES											
Wages & Benefits	\$	162,820	\$	12,956	\$	146,143	\$	(16,677)	89.8%		126,015
Professional Fees		66,071		716		26,114		(39,957)	39.5%		75,030
Maintenance & Operations		84,264		4,822		12,659		(71,605)	15.0%		18,821
Supplies		1,000		4		125		(875)	12.5%		255
Utilities & Communication		2,199		84		925		(1,274)	42.1%		1,070
Vehicles/Equipment & Fuel		-		-		-		-	0.0%		-
Training		17,388		418		4,140		(13,248)	23.8%		1,068
Capital Outlay		15,000		-		-		(15,000)	0.0%		1,998,171
Debt Service		-		-		-		-	0.0%		-
Transfers		536,646		-		536,646		-	100.0%		180,865
TOTAL EXPENDITURES	\$	885,388	\$	19,000	\$	726,752	\$	(158,636)	82.1%	\$	2,401,295
EXCESS/(DEFICIT)	\$	48,842	\$	80,023	\$	61,726				\$	(1,678,405)

Beginning Fund Balance As October 2021

\$ 883,510

Ending Fund Balance As August 2022

\$ 945,235



SALES TAX VARIANCE

Actual to Budget (%)
Actual to Budget (\$)

13.8% \$95,552 Current Yr to Prior Yr (%) Current Yr to Prior Yr (\$) 9.3% \$67,089

KEY TRENDS

Resources

Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. August revenues are remitted to the City in October. Sales Tax received in August represents June collections.

Expenditures

Transfer Out includes \$928 to the Technology Replacement Fund for the future purchases of computers, \$10,000 to the Community Events Fund, and \$97,337 cost allocation to the General Fund, and \$428,381 to the General Debt Service Fund for their bond debt payment.

Capital Outlay includes \$15,000 for the Salesforce CRM.