

Lodging Tax Advisory Committee Meeting Agenda Tuesday, May 21, 2024, 11:30 AM Council Chambers, 616 NE 4th AVE

NOTE: The City welcomes public meeting citizen participation. TTY Relay Service: 711. In compliance with the ADA, if you need special assistance to participate in a meeting, contact the City Clerk's office at (360) 834-6864, 72 hours prior to the meeting so reasonable accommodations can be made (28 CFR 35.102-35.104 ADA Title 1)

CALL TO ORDER

ROLL CALL

MEETING AGENDA

- 1. <u>May 23, 2023 Meeting Minutes Approval</u> <u>Presenter: Marilyn Boerke, Camas City Council Member, Chair</u> <u>Time Estimate: 2 minutes</u>
- 2. <u>Review 2024 Lodging Tax Applications</u> <u>Time Estimate: 45 minutes</u>

CLOSE OF MEETING



Lodging Tax Advisory Committee Meeting Minutes_Draft Tuesday, May 23, 2023, 11:30 AM Council Chambers, 616 NE 4th Ave

CALL TO ORDER

Chair Marilyn Boerke called to order 11:33 a.m.

ROLL CALL

Present: Prashant Gupta, Bobby Sachdeva, and Samantha Horner-Boucher

Staff: Carrie Davis, Doug Quinn

Guests: Steven Baranowski, Camas School District; Jennifer Senescu, Camas-Washougal Chamber of Commerce; Sean Janson, Columbia Premier Soccer; Carrie Schulstad, Downtown Camas Association; Sherri McMillan, WHY

MEETING AGENDA

1. May 24, 2022, Lodging Tax Advisory Committee Meeting Minutes

It was moved by Horner and seconded to approve the Lodging Tax Advisory Committee Meeting Minutes. The motion carried unanimously.

2. Review Lodging Tax Applications

Staff stated that the Finance Department reported:

An estimated fund balance of \$74,970 at the beginning of the year, a budgeted amount of \$35,000 for 2023, and an estimated fund balance of \$63,627 at the end of 2023.

The committee reviewed the applications and engaged in a question-and-answer period with the applicants. The committee deliberated.

It was moved by Gupta, and seconded to approve:

\$6,000 to the Downtown Camas Association - The association applied for \$5,442. The committee awarded \$6,000 with the expectation that the association would not approach the Camas Hotel for advertising funds as usual.

\$4,500 to the Camas Washougal Chamber of Commerce \$1,050 to the City of Camas – Hometown Holidays \$5,000 to Why Community \$1,500 to Camas School District Athletics

The motion carried unanimously.

MEETING CLOSE

The meeting closed at 12:40 p.m.



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)			
Amount of Lodging Tax Requested *	\$ 8,990.00		
Organization/Agency Name *	Downtown Camas Association		
Federal Tax ID Number (EIN)	264,019,320		
Event or Activity Name *	Regional Tourism Mark	eting	
Contact Name and Title *	Carrie Schulstad, Exec	utive Director	
Mailing Address *	Street Address PO Box 1034 Address Line 2		
	City	State / Province / Region	
	Camas	WA	
	Postal / Zip Code	Country	
	98607	USA	
Phone *	entry format example 123-4 360-904-0218	56-7890	
Email *	director@downtowncar	nas.com	

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	 Regional ads and marketing for 2024 to attract visitors to Camas in the: Visit Vancouver Washington visitor's guide, print and online Columbia Gorge to Mt Hood Visitor's Guide magazine and website Scenic WA, Scenic Road Trips Guide (print and online) plus social media, website Downtown Camas walking maps for regional distribution

Projected Attendance/Population Reached

- **Total # Attendees**
- # Traveling 50+ mi.
- # Traveling from out-of-state
- # Overnight in paid accomm.
- # Overnight in unpaid accomm.
- # of Lodging Nights

(check all that apply) Methodology to be used to capture attendance * Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet) Other: Please describe below Please see media kits for the extensive - Other description: reach of each of the guides and

magazines

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	2024 DCA Regional Advertising JPG, PDF, TIF	433.59KB
Description (explaining how you intend to use funds)	Lodging Tax Funding Applicatio JPG, PDF, TIF	235.96KB
Non-Profit Corporate WA Registration	Annual Reporting State Januar JPG, PDF, TIF	298.72KB
Organizations Board Members List	2024 Downtown Camas Associ JPG, PDF, TIF	446.33KB
Brochures or Other Information Showing Tourism Promotion Efforts	2024 CRGVG DCA ad.pdf wrp_media_kit24.pdf 2024 Washougal-Camas-Coop Vancouver_Ratecard 2024.pdf Camas-ScenicWA-2024.pdf ScenicWA_2024MediaKit 2.pdf Downtown Camas Walking Ma JPG, PDF, TIF	5.77MB 126.23KB 1.56MB 587.42KB 59.49KB 4.21MB 8.41MB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Carrie Schulstad

Date

auto-captured by form 5/3/2024



Downtown Camas Association 2023 Regional Advertising Budget

INCOME

Lodging Tax Funds Merchant co-op ad fees	\$750.00
Total Income	\$9,740.00

EXPENSES

Scenic WA ad cost, Camas portion	\$2,248.00 Full cost \$4495
Columbia River Gorge Magazine print ad cost	\$1,568.00
Columbia River Gorge Magazine web ad cost	\$275.00
Visit Vancouver WA ad cost, Camas portion	\$2,000.00 Full cost \$4000
Walking Map Regional Distribution & Printing	\$3,649.00 Full Cost \$5400. The DCA pays the additional \$1750

Total Expenses \$9,74	0.00
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Dear Camas LTAC,

The DCA would like to apply for lodging tax dollars to help fund regional ads and marketing for 2024 in the:

- Visit Vancouver Washington visitor's guide, print and online
- Columbia Gorge to Mt Hood Visitor's Guide magazine and website
- Scenic WA, Scenic Road Trips Guide (print and online) plus social media, website, etc
- Downtown Camas walking maps for regional distribution

Total Cost of regional ads/marketing for Camas: \$11,490 (\$15,748 incl. Washougal's part) Total request of Camas lodging tax funds for regional ads at this time is \$9,000. Note: Graphic design cost for creation of digital ads was paid for by the DCA.

See attached demographic and media distribution sheets for each publication.

Columbia Gorge to Mt Hood Visitor's Guide:

This is a co-op ad with 5 merchants (the hotel is included at no cost to them) and a website ad with the net cost to the DCA **\$1093** (total cost of ad is \$1650—discounted 5% to **\$1568** with early payment. This is a special negotiated nonprofit rate with the DCA— usual full page cost is \$3,275. Website ad is **\$275**).

- **75,000** copies distributed annually with 20,000 copies provided to Travel Portland for promotion of the Columbia Gorge. See full media kit.
- This magazine is online as well. They list all our events online.
- Includes <u>full page copy</u> in magazine about attractions and hidden gems in Camas.

Visit Vancouver WA Visitor Guide:

- The Visit Vancouver WA ad is a full page shared equally with Washougal Tourism and the DCA. The negotiated discounted cost to the DCA is **\$2000**
- **75,000** copies distributed annually plus <u>digital flipbook</u>. See full media kit.

Scenic WA State:

Full page ad in Scenic Drives & Road Trips Guide (75,000 copies printed) shared with Washougal Tourism; and the <u>Camas Washougal page</u> on their tourism website:

- 2 featured 365WashingtonState FB posts each (211,000 followers) with analytics
- Exclusive e-newsletter campaign (45,000+ opt-in subscribers) with analytics
- Total cost **\$4,495** (**\$2247.50** ea)

Downtown Camas Walking Maps (visitor focused), regional distribution

- **\$2040** cost to Certified Folder Display for distribution of 12,000 maps throughout the Columbia Gorge, at the Portland airport and at Travel Portland Visitor Center
- Map printing cost for regional distribution \$3360, hotel ad included on map at no cost to them. DCA covering additional \$1750 of the cost.

All of the above are an important way to send out a call to action regionally to come to Downtown Camas and to stay! **It's how we're on the map!**



Filed Secretary of State State of Washington Date Filed: 01/19/2024 Effective Date: 01/19/2024 UBI #: 602 890 278

Annual Report

BUSINESS INFORMATION

Business Name: DOWNTOWN CAMAS ASSOCIATION

UBI Number: 602 890 278

Business Type: WA NONPROFIT CORPORATION

Business Status: ACTIVE

Principal Office Street Address: 216 NE 4TH AVE STE 102, CAMAS, WA, 98607-2170, UNITED STATES

Principal Office Mailing Address: PO BOX 1034, CAMAS, WA, 98607-0034, UNITED STATES

Expiration Date: 01/31/2025

Jurisdiction: UNITED STATES, WASHINGTON

Formation/Registration Date: 01/12/2009

Period of Duration: PERPETUAL

Inactive Date:

Nature of Business:

CHARITABLE, THE DOWNTOWN CAMAS ASSOCIATION IS A 501C3 NONPROFIT ORGANIZATION WHOSE MISSION IS TO DEVELOP AND PROMOTE HISTORIC DOWNTOWN CAMAS BY CREATING A VIBRANT SOCIAL, CULTURAL AND ECONOMIC CENTER OF THE COMMUNITY WHILE EMPHASIZING PRESERVATION OF OUR CITY'S HISTORIC FEATURES.

NONPROFIT GROSS REVENUE CERTIFICATION

Per <u>RCW 24.03A.960</u> does the Nonprofit certify that its total gross revenue in the most recent fiscal year was less than \$500,000? - Yes

NONPROFIT CORPORATION'S EIN

Nonprofit EIN: 26-4019320

REGISTERED AGENT RCW 23.95.410

Registered Agent Name	Street Address	Mailing Address	Item 1.
CARRIE SCHULSTAD	216 NE 4TH AVE STE 102, CAMAS, WA, 98607-2170, UNITED STATES	PO BOX 1034, CAMAS, WA, 98607, UNIT STATES	ΈD

PRINCIPAL OFFICE

Phone: 3602167378

Email:

DIRECTOR@DOWNTOWNCAMAS.COM

Street Address: 216 NE 4TH AVE STE 102, CAMAS, WA, 98607-2170, USA Mailing Address:

PO BOX 1034, CAMAS, WA, 98607-0034, USA

GOVERNORS

Title	Туре	Entity Name	First Name	Last Name
GOVERNOR	INDIVIDUAL		CAROLINE	MERCURY
GOVERNOR	INDIVIDUAL		RANDY	CURTIS
GOVERNOR	INDIVIDUAL		SARAH	LAUGHLIN
GOVERNOR	INDIVIDUAL		DEBBI	REAVES
GOVERNOR	INDIVIDUAL		MARILYN	BOERKE

NATURE OF BUSINESS

- CHARITABLE
- THE DOWNTOWN CAMAS ASSOCIATION IS A 501C3 NONPROFIT ORGANIZATION WHOSE MISSION IS TO DEVELOP AND PROMOTE HISTORIC DOWNTOWN CAMAS BY CREATING A VIBRANT SOCIAL, CULTURAL AND ECONOMIC CENTER OF THE COMMUNITY WHILE EMPHASIZING PRESERVATION OF OUR CITY'S HISTORIC FEATURES.

REPORTING CHANGES FOR THE CHARITABLE NONPROFIT CORPORATION

Does the Nonprofit Corporation meet exemptions of reporting as outlined in <u>RCW 24.03A.075</u>? - No

REPORTING QUESTIONS

Has the Nonprofit Corporation filed an Amendment in the last year that changed one or more purposes of the corporation recorded in its initial Articles of Incorporation?

- No

Has the Nonprofit Corporation operated a significant program or activity that is different from:

a. A program or activity that the Nonprofit has previously operated; and

b. A program or activity described in the most recent application for recognition of exemption from federal tax income?

- No

CONTROLLING INTEREST

1. Does this entity own (hold title) real property in Washington, such as land or buildings, including leasehold improvements?

- No

2. In the past 12 months, has there been a transfer of at least 16-2/3 percent of the ownership, stock, or other financial interest in the entity?
No

a. If "Yes", in the **past 36 months**, has there been a transfer of controlling interest (50 percent or greater) of the ownership, stock, or oth *ltem 1*. financial interest in the entity?

- No

3. If you answered "Yes" to question 2a, has a controlling interest transfer return been filed with the Department of Revenue?
- No

You must submit a Controlling Interest Transfer Return form if you answered "yes" to questions 1 and 2a.

Failure to report a Controlling Interest Transfer is subject to penalty provisions of <u>RCW 82.45.220</u>.

For more information on Controlling Interest, visit www.dor.wa.gov/REET.

RETURN ADDRESS FOR THIS FILING

Attention: CARRIE SCHULSTAD Email: DIRECTOR@DOWNTOWNCAMAS.COM Address: PO BOX 1034, CAMAS, WA, 98607-0034, USA

UPLOAD ADDITIONAL DOCUMENTS

Do you have additional documents to upload? - No

EMAIL OPT-IN

By checking this box, I hereby opt into receiving all notifications from the Secretary of State for this entity via email only. I acknowledge that I will no longer receive paper notifications.

AUTHORIZED PERSON

I am an authorized person.

V

Person Type: ENTITY

First Name: CARRIE

Last Name: SCHULSTAD

Entity Name: DOWNTOWN CAMAS ASSOCIATION

Title: EXECUTIVE DIRECTOR

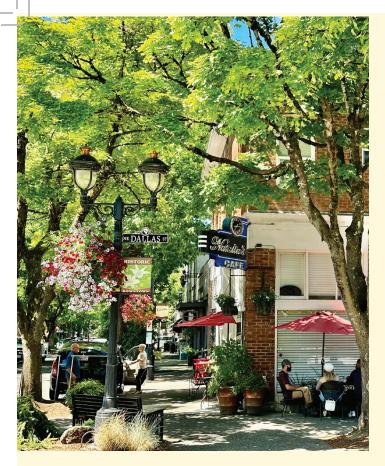
This document is hereby executed under penalty of law and is to the best of my knowledge, true and correct.



2024 Downtown Camas Association Board of Directors

Name	Phone	Email
Marilyn Boerke (2023), President (2024), City Council, Camas School District	(360) 798-3077	marilyn.boerke@camas.wednet.edu
Randy Curtis, Vice President, 2015 DCA Light Brigade, EV Committee Chair, Outreach Committee	(503) 931-2420	<u>curtisrm@comcast.net</u>
Sarah Laughlin, 2016, Secretary, Fuel Medical Group, EV Committee	(503) 789-8491	slaughlin@fuelmedical.com
Debbi Reaves, 2018, Board Treasurer Reaves & Co CPA PS; Outreach Comm.	(360) 907-0372	<u>debbi@reavescpa.com</u>
Caroline Mercury, Ex Officio, 2009 Retired GP, Design Committee Chair	(360) 771-2897	<u>csmercury@outlook.com</u>
Maria Gonser, 2016 Attic Gallery; Design Committee	(503) 888-3795	staff@atticgallery.com
Shawn Parker, 2023, Fuel Medical, Grains of Wrath; EV Committee	(612) 845-6010	sparker@fuelmedical.com
April Berlin, 2023, US Bank, CAG member	(503) 928-1480	aprilberlin1@gmail.com
Grant Gilson, 2023, Coastal Conservation Association Washington	(360) 241-3647	<u>Grant.gilson12@gmail.com</u>
Allie Janelle, 2023, Caffe Piccolo	(360) 356-6538	alliemakescoffee@gmail.com
Leslie Lewallen, City Council Liaison	(309) 363-9172	llewallen@cityofcamas.us
Jennifer Senescu, Chamber Liaison	(360) 609-7216	jennifer@cwchamber.com
Kelly O'Rourke, CSD Liaison	(702) 202-8123	kelly.orourke@camas.wednet.edu

Name	Phone	Email
Carrie Schulstad, Executive Director	(360) 904-0218	director@downtowncamas.com
Jan Carter, Marketing & Vol. Coordinator	(903) 816-1081	events@downtowncamas.com
Leah Nichelson, Event & Project Manager	(360) 953-1326	promotions@downtowncamas.com





Historic Charm Awaits!

- Friendly boutique shopping and galleries
- Bistros, restaurants, breweries and lounges
- Local wines, craft beer, vintage cocktails
- Pampering spas and salons
- Historic theatre and luxury boutique hotel
- Relaxing small town pace in a beautiful tree-lined historic downtown.

Come Visit and Enjoy!

Find this gem off of Hwy 14, just 15 minutes from the Portland airport on the Washington side of the majestic Columbia River.



Award Winning Beer • Elevated Pub FoodIsland Fusion Cuisine230 NE 5th AveSushi • Craft Cocktailsgowbeer.com • 360.210.5717401 NE 4th Ave • 360.833.0115

Gourmet Chocolate Local Artists • Fun Gifts 218 NE 4th Ave • 360.226.5160

www.downtowncamas.com

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Paid for in part by the City of Camas

WIND RIVER PUBLISHING, LLC

ESTABLISHED 1993

Judy Bair -:- Wind River Publishing, LLC 541-806-1436 -:- windriverpub@gmail.com https://columbiagorgetomthood.com facebook.com/columbiagorgetomthood Instagram@columbiagorgetomthood

Advertising Opportunity 2024 COLUMBIA RIVER GORGE VISITOR MAGAZINE AND WEBSITE columbiagorgetomthood.com

Two States, Three Volcanoes and One Big River™ Oregon and Washington's Playground

The Columbia River Gorge visitor magazine is one of the most popular guides to the Columbia River Gorge and the surrounding area. It is the *where to go, what to do and how to find magazine*. For those of you who have this publication in your facility, you have seen them fly out the door. Advertise your business and reach out to visitors who are planning their trip or who are already here and want to know what to do. This is a very well received publication.

The magazine is distributed at the Portland Airport Visitor Center and airport car rental area, along with Travel Oregon welcome centers located throughout Oregon. Certified Folder Display is contracted by Wind River Publishing, LLC to distribute the visitor magazine on their specialized display racks at various hotels, restaurants and various retail businesses in the Gorge.

For a complete list of distribution sites, see page 2 of this media kit.

WEBSITE IS DOING GREAT!

The website, *columbiagorgetomthood.com*, promotes all there is to do and see! It is very comprehensive and similar to the magazine with added resources, itineraries and beautiful photos. There seems to be a high demand for a one stop website showcasing the Columbia River Gorge, Mt. St. Helens, Mt. Hood and Mt. Adams areas. The website offers ad space on the page that relates to your business for **\$275 for a year** if you advertise in the magazine. If you want to advertise on the website only, cost is \$400. The ad will consist of a logo or photo and a 50-75 word description of your business and a link to your website.

Since launching the website May 2020, we've had 156,236 unique visitors and 196,617 number of visits!

WIND RIVER PUBLISHING, LLC

ESTABLISHED 1993

Judy Bair -:- 541-806-1436 windriverpub@gmail.com -:- https://columbiagorgetomthood.com facebook.com/columbiagorgetomthood -:- Instagram@columbiagorgetomthood

Main Distribution Sites

Portland International Airport Visitor Center PDX Car Rental Information Center

Astoria Warrenton Area Chamber of Commerce Camas/ Washougal Chamber of Commerce Goldendale Chamber of Commerce Hood River Chamber of Commerce Kelso Longview Chamber of Commerce Maupin Chamber of Commerce McMinnville Chamber of Commerce Mt. Adams Chamber of Commerce Pendelton Chamber of Commerce Roseberg Chamber of Commerce Sisters Chamber of Commerce Skamania County Chamber of Commerce Springfield Chamber of Commerce The Dalles Area Chamber of Commerce Woodland Chamber of Commerce

City of Brownsville Cascade Locks City Hall Expore Troutdale Gateway to the Gorge Visitor Center Port of Camas/ Washougal Port of Cascade Locks

AAA of Springfield AAA of Tacoma **AAA Vancouver** Ashland Welcome Center Bend Visitor Center Boardman Welcome Center Bonneville Locks & Dam, OR and WA **Brookings Welcome Center** Columbia Gorge Sternwheeler Visitor Center Coos Bay Visitor Center Government Camp/Mt. Hood Rest Area Grants Pass Visitor Center Klamath Falls Welcome Center LaPine Visitor Center Moses Lake Visitor Center Mt. Hood Cultural Center & Visitor Information Mt. St. Helens Monument Headquarters Mt Tabor Visitor Center Multnomah Falls Visitor Center **Olympia Visitor Center Ontario Welcome Center** Oregon City Welcome Center Oregon Convention Center Pine Creek Visitor Center Sage Center Boardman Sandy Historical Society Visitor Center Seaside Welcome Center Sweet Home Visitor Center The Dalles Dam Visitor Center Travel Lane County Travel Medford Visitor Center Travel Oregon Visit Bend Visitor Center Yakima Valley Visitor Center Bonneville Fish Hatchery

Testimonials

We have consistently advertised with Judy Bair and Wind River Publishing's publications and website since starting our business 13 years ago. Over the years, our business has benefited with continued growth as tourism has flourished throughout the National Scenic Area. We firmly believe that in our present age of digital media, having online presence is critical to the ongoing success of any business.

The website, *columbiagorgetomthood.com*, serves as an excellent resource for educating and entertaining both visitors and locals. We will continue to support Wind River Publishing's efforts to create and publish media which informs travelers, while also promoting conservation and sustainable tourism.

Martin & Christine, owner & operators of Martin's Gorge Tours

Hood River Ranger Station Little White Salmon Fish Hatchery Mark Hatfield State Park Spring Creek Fish Hatchery USDA Forest Service Office Hood River Zig Zag Ranger Station

American Express Cruise Ship Uncruise Adventures Cascade Locks Historical Museum Columbia Gorge Discovery Center Columbia Gorge Interpretive Center Fort Dalles Museum Hood River History Museum Maryhill Museum Pearson Air Museum Presby Museum Sherman County Museum **Two Rivers Heritage Museum** WAAAM Museum

Arrive Vacation Rentals Balch Hotel B&Bs Best Western Hood River Inn Best Western Mt. Hood Inn Best Western Plus Cascade Inn & Suites Best Western Plus Columbia River Inn Best Western Plus Parkersville Inn & Suites Best Western Sandy Inn Big Jims Drive In **Biggs Junction** Boys Pine Grove Store Breweries in the Gorge Bridge RV Park Bridgeside Restaurant Budget Inn Burgerville Camas Hotel Camas Shops and Restaurants Carson Hot Springs Golf and Spa Resort Carson Ridge Luxury Cabins Cascade Locks KOA Celilo Inn Clock Tower Ales Coffee Shops in the Gorge Collins Lake Resort Columbia Cliff Villas Columbia Gorge Hotel Columbia Gorge Riverside Lodge Comfort Inn Cooper Spur Resort Cousins Country Inn Dalles Inn Dintys Motor Inn Fairfield Inn Fruit Stands Government Camp Hotels, Shops, Pubs & Restaurants Grand Central Travel Stop

Grand Lodge **Gunkell Orchards** Hampton Inn Holiday Inn Express Hood River Chevron Hood River Hotel Hood River Shops, Pubs and Restaurants Huckleberry Inn Kramers Market Lone Pine Motel Lyle Mercantile Main Street Convenience Store Martin's Gorge Tours Bus Marvhill Winerv McMenamins Edgefield Motel 6 Mount Hood Railroad Mt. Hood Area, Welches, Zig Zag, Sandy Mt. Hood Oregon Resort Mt. Hood Vacation Rentals Mt. Hood Village RV Resort Nu Vu Motel Oregon Motor Inn Packard Farms Peach Beach RV Park Ponderosa Hotel Pony Espresso Praters Motel Pure Stoke Quality Inn & Suites Rafting Companies **Riverview Lodge** Rock Creek Tavern **Rocky Hill Weddings and Events** Rodeway Inn Ruby June Inn **Rufus Hillview Motel RV** Parks Sandy River RV Park Shell Station Shilo Inn Skamania Lodge Skamania Store **Skunk Brothers Spirits** Society Hotel Stevenson Library Stevenson Pubs, Shops & Restaurants Sunset Motel Super 8 Motel The Resort at Skamania Coves The Store in North Bonneville Three Rivers Inn Timberlake Campground Troutdale Shops and Restaurants Tyee Motel Whispering Woods Resort White Salmon shops, Pubs and Restaurants Windsurfing Shops Wineries

The maps, articles and organizational layouts were perfect tools for our staff in working with visiting tourists and regular customers, plus with how many different locations, businesses and counties distributed through, we know for a fact that our advertising dollars were well spent in a very direct and functional manner.

Pepi Gerald / Second Wind Sports

Every day we have campers visiting the Gorge who don't realize how much there is to do here. Handing out this magazine has given them a wider scope of activities and sights to see which has encouraged our campers to extend their stays at our RV park & campground. This is a well-designed magazine that we're glad to have!

Daniel Hopkins / Bridge RV Park & Campground

COLUMBIA RIVER GORGE ::: ADVERTISING GUIDELINES 2024

Ad Sizes in Inches

Full Page:

7.5 x 10 - no bleed w/ margin 8.625 x 11.125 - with bleed 8.375 x 10.875 - trim size

Half Page: 7.5 x 4.9375

One-Third Page: 2.375 x 10 - vertical 4.9375 x 4.9375 - square

One-Sixth Page: 2.375 x 4.9375 - vertical 4.9375 x 2.375 - horizontal

One-Twelfth Page: 2.375 x 2.375

+ Minimum bleed .125 inch

+ Design ad within .25 inches from outer edge

Guidelines and Information

- + Graphics in ads must be at 300 dpi and images placed at 100%.
- + Text and line art settings are 1200 dpi for optimal printing.
- + Use CMYK color mode. Do not send PDFs using RGB color settings.
- + Send press-ready single page file as a high resolution PDF. Choose the High Quality Print setting when creating PDF files with compatibility setting Acrobat 5 (PDF 1.4). This should be the default compatibility setting when choosing High Quality Print.
- + Microsoft Word or Publisher ads are unacceptable.
- + Submit ads by email or online transfer service. Email ads to windriverpub@gmail.com.
- + For all other inquiries, contact Judy Bair at windriverpub@gmail.com or 541.806.1436.
- + Prepayment discount of 5% for early payments will be offered.

Please use this media kit to help plan your budget for 2024. If you are certain you would like to reserve space now, feel free to contact Judy Bair at 541.806.1436 or windriverpub@gmail.com.

Testimonials

I have been working with Judy and Wind River Publishing for several years. When she announced that she was creating a website, I was thrilled. The Gorge needed a dynamic and informative web presence for the entire region and https://columbiagorgetomthood.com does not disappoint. The website is a valuable investment for the Balch Hotel and we look forward to working with the site in the future.

Josiah Dean, Innkeeper / Balch Hotel / Dufur, Oregon

The Columbia River Gorge Visitor Magazine is a complete package of resources, maps and information about all sorts of experiences in our area. This is my favorite item to use when guiding our guests to their adventures. I explain the layout of the magazine and make sure they understand that it is rich with information about what they want to seek and so much more! Every year, Judy makes this magazine better than before. It is the only visitor guide needed to be prepared for a trip in the Columbia River Gorge and Mt. Hood region.

Tammara Tippel, Executive Director / Mt. Adams Chamber of Commerce

Hello! My name is Cindy Cartwright and this past weekend while visiting Multnomah Falls, I picked up a copy of the Columbia River Gorge visitor magazine. It is an exceptional magazine and an excellent read as I sipped my morning cup of tea.

Thank you for making such a delightful and informative magazine. I wish I had picked up two copies so that I could send one to my family in Texas. I think this magazine is a perfect enticement for getting them to visit our beautiful area of the world. This magazine, more than any other, has a perfect blend of activities and events that will help individuals with various interests find something to do in such a beautiful place like the Columbia River Gorge. I could go on and on about how much I like this magazine!

Sincerely, Cynthia Amezquita Cartwright

WIND RIVER PUBLISHING, LLC

ESTABLISHED 1993

Judy Bair -:- 541-806-1436 windriverpub@gmail.com -:- https://columbiagorgetomthood.com facebook.com/columbiagorgetomthood -:- Instagram@columbiagorgetomthood

2024 Advertising Rates

Print Ads

5% discount for return clients 5% discount applied for pre-payments

One-Twelfth Page	\$ 725
One-Sixth Page	\$ 1325
One-Third Page	\$ 2225
Half Page	\$ 2750
Full Page	\$ 3275

Web Ad Space will consist of:

- + Logo or photo
- + 50-75 word description
- + Hyperlink to your website

Website ad (with magazine ad): \$275 Website only ad: \$400

*All prices are good for one year placement

Co-Op Opportunities

Co-op advertising options are available. Associations and chambers have the opportunity to host a sponsored page which involves shared ad space. This makes it more affordable for small businesses to advertise. Space is limited so please call 541-806-1436 to find out about co-op options in your area.

Important Payment Information

Interest will be charged at **2%** per month on all accounts past due over 30 days.

Questions?

If you have any questions, please call or email Judy Bair 541.806.1436 // windriverpub@gmail.com.

Note: We will do our best to make this publication user-friendly so your ad will be noticed and found as efficiently as possible. Wind River Publishing, LLC does not guarantee ad placement.

Please use this media kit to help plan your budget for 2024. If you are certain you would like to reserve space now, feel free to contact Judy Bair at 541.806.1436 or windriverpub@gmail.com.

Testimonials

Columbia River Gorge magazine is our number one requested magazine from our guests at Hood River Hotel. The literature in the magazine is a perfect guide for our guests with current information on the area, events calendar, and hiking. The added feature Oregon and Washington maps truly assist visitors in finding the perfect place to go in the gorge. The Hood River Hotel highly recommends the Columbia River Gorge visitor magazine.

Jessica / Reservation Desk, Hood River Hotel

I would like to tell you how much we love the Columbia River Gorge magazine here at the PDX State Welcome Center at the Portland International Airport. The fact that it covers BOTH sides of the river is one of the best reasons for its popularity! It is the most thorough Guide we have on the Gorge. It covers each community so well! Hiking (which is our most asked question for the Gorge), family ideas, adventure ideas, maps and an excellent event guide in the back are what travelers are asking for and it is so easy to navigate through! From January to Date we have distributed 3164 issues with July the highest at 994 issues. 2015 was an excellent year with a total of 7240 issues distributed. We really love this magazine and always look forward to getting it.

Stephanie Lewis, Manager / Portland Airport Welcome Center Travel Oregon/Oregon Tourism Commission

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discover the delights of CAMAS AND WASHOUGAL

HISTORIC CHARM AWAITS





Stroll down beautiful tree-lined streets. Enjoy local food, wine, craft beer and cocktails. Explore unique shops, antiques, theatre & galleries. Stay and relax in a luxury boutique hotel.

LET OUR DOWNTOWN SURPRISE YOU

Find out more at DowntownCamas.com

Paid for in part by City of Camas.

NATURAL BEAUTY IN EVERY CORNER





Bordered by the Columbia and Washougal Rivers, the Washougal area is filled with many family friendly parks, hiking trails, businesses and neighborhoods. Come for hiking, birding, history, water sports and more and stick around for great dining, shopping and craft breweries.

Explore more at visitwashougal.com

Tourism support provided by City of Washougal hotel/motel tax funds.

2024 VANCOUVER WA TRAVEL MAGAZINE

Produced in partnership between Visit Vancouver WA and Madden Media



VANCOUVER WASHINGTON

Item 1.

Vancouver is really becoming a recognized place on the map, and we want to match that enthusiasm and visitor interest by expanding our target markets. The meetings industry, while the slowest to recover, is also poised for potential in 2024-25 with groups already booked to experience our wonderful city—each bringing in hundreds of new people to Vancouver in a two- to three-day period.

RATES & DATES »

DISTRIBUTION

- Visitor Centers throughout Oregon and Washington
- Along the I-5 corridor, at 30+ local hotels and on Washington State ferries in the South Sound
- Portland Airport and all Oregon Welcome Centers
- PLUS, the same digital version will be available with live links viewed

DELIVERABLES

Circulation - 75,000

2023 Digital Version –

https://online.fliphtml5.com/nxcu/zpvx/#p=C1

DEADLINES

Ad Close – Nov 17, 2023 Materials Due – Nov 27, 2023 Publication Date – March 2024

CONTACT



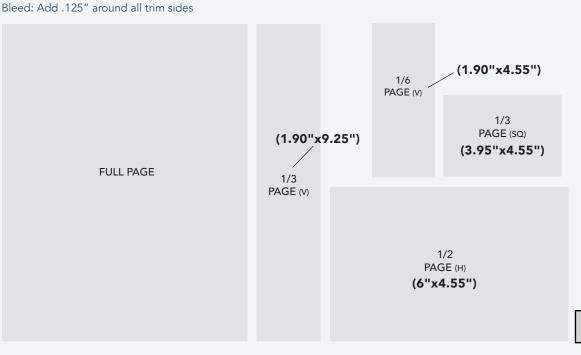
MICAELA STEVENS ACCOUNT STRATEGIST 805-795-8214 mstevens@maddenmedia.com

FOR MATERIALS SPECIFICATIONS, PLEASE EMAIL: materials@maddenmedia.com

PREMIUM POSITIONS	RATES	Item 1.
Back Cover	\$5,400	
Inside Front Cover	\$4,895	
Inside Back Cover	\$4,895	
AD TYPE	RATES	
Full Page	\$4,425	
1/2 Page	\$3,360	
1/3 Page	\$2,080	
1/6 Page	\$1,225	

Ad Dimensions (Width X Height in Inches)

Live Area: 6" x 9.25" (Non-bleed option) Trim: 7" x 10"



Scenic Washington State P.O. Box 564 Custer, Washington 98240 360-739-0701		Insertie Item 1.
BILL TO: Downtown Camas Association P.O. Box 1034 Camas, WA 98607 360-216-7378	SHIP TO: Downtown Camas Association P.O. Box 1034 Camas, WA 98607	
Product Name: ScenicWA-2024	Ad Due Date: Feb 28, 20 2	24 05:00 PM
Status::Approved	Payment Due Date:Mar 21, 202	24
 S.No. Product Details 1. 4-Mount Rainier Full Page Integrated Media INCLUDES: Full Page Display Ad - Scenic Drives & Roadtrip Guide Four 365WashingtonState Facebook Features ScenicWA.com Listing Exclusive e-newsletter Campaign 		Discount Total \$ 2,247.50 \$ 2,247.50
		Sub Total \$ 2,247.50 Adjustment \$ 0.00
Comments: Full page shared with Washougal- 1/2 page each. T	hank you for being an early bird:)	Grand Total \$ 2,247.50
Client Approval by: Carrie Schulstad		
Signature	Date: / /	
Sales Representative: Audrey Fraggalosch 360-739-6881		

Terms and Conditions

The applicant, acting through the undersigned, who represents that the applicant duly authorizes him or her, agrees to the payments stated above. The undersigned has read this application including the terms and conditions at the bottom of this application or on any attachments, and by his/her signature acknowledges the receipt of a copy of this application and agrees to the terms and conditions as stated. The applicant understands and agrees that this contract is subject to acceptance by Scenic365 LLC (Scenic Washington State) who are hereby authorized to obtain and verify credit references pursuant to the terms of this agreement.

All payments to Scenic365 LLC hereunder shall be made at their corporate headquarters address on this agreement unless otherwise mutually agreed upon in writing. A \$1.50 bookkeeping fee or a finance charge of 1.5% per month (18% per annum) whichever is highest will be placed monthly on accounts with balances over 30 days. In the event that the Advertiser listed on this application shall fail to make payment for same when due, and Scenic365 LLC hires an attorney or refers this account for collection, advertiser agrees to pay Scenic365 LLC's costs of collection, including attorney fees. Jurisdiction and venue for any action concerning this agreement, or the performance thereof, shall lie exclusively in Whatcom County Superior or District Court, Bellingham, Washington. This agreement cannot be cancelled.

PROOFING & LIABILITY FOR ERRORS. Responsibility for final proofing of all production and services provided by Scenic365 LLC or its agents lies with the Advertiser. Neither Scenic365 LLC nor any of its employees or sub-contractors will be held liable for any errors or omissions to typesetting, camera-ready art or other advertising services created on behalf of the Advertiser. Scenic365 LLC will not be held liable for any output errors from disks or electronic submission provided by the Advertiser or their agents. In the event of an error caused by Scenic365 LLC, the maximum liability is limited to the space cost of the display or listing cost as per this advertising insertion agreement.



Always take the scenic route!

2024 MEDIA KIT

25

Item 1.

Stoke your wanderlust for the open road?

We all enjoy the freedom and flexibility of driving and traveling any time of year and often in the spur-of-the-moment.

With so many Scenic Byways, Washington State offers some of the best road trips in the country! Our Scenic Byways Guide and Map, along with our social features, e-campaigns and website will help you connect with roadtrippers seeking adventure in the Pacific Northwest.



Visit us on the web

Explore road trip ideas, feature stories and an interactive map at www.scenicwa.com



Social

Follow us on Facebook and Instagram for daily travel inspiration! #scenicWA



Weekly E-newsletter

Subscribe to our newsletter for weekly travel inspirations at www.scenicwa.com/scenic-wasubscription



Scenic WA Guidebook & Map

Get our Scenic WA Road Trip Guide & full-size WSDOT Road Map featuring 29 of Washington's Scenic Byways for FREE! Order at 877-260-2731



Print Products

SCENIC BYWAYS & ROAD TRIPS GUIDE

This is our signature locally-curated pocket guide featuring photos, illustrated regional maps and stories from the road by our staff of Washington State insiders. We share the hidden gems that make Washington truly unique and take visitors along for the ride!

Distribution

- 75,000 copies printed
- Visitor Centers throughout the state and neighboring states in the Pacific NW
- South Lake Union residents through members of the Seattle Concierge Guild as part of our "Explore Washington" map and guide packet
- Direct Mailed upon request
- Washington State Ferries

Integrated Print & Digital Ad Packages*

MOUNT RAINIER \$4,495

- Full page ad (4" x 9" trim; 3.333" x 8.297" live; add 0.25" bleed to all sides if bleed) in Scenic Drives & Road Trips Travel Guide
- Four 365WashingtonState Facebook features annually
- ScenicWA.com listing
- Exclusive e-campaign
- Premium Placement: Back Cover, add 25%; Inside Front Cover, add 15%

MOUNT ADAMS \$2,495

- Half page ad (3.33" x 4") in Scenic Drives & Road Trips Travel Guide
- Three 365WashingtonState Facebook features annually
- ScenicWA.com listing

MOUNT BAKER \$1,495

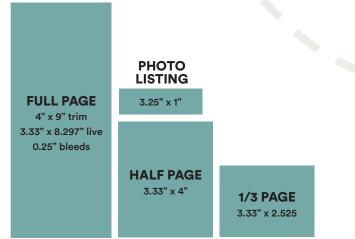
- 1/3 page ad (3.33" x 2.525") in Scenic Drives & Road Trips Travel Guide
- Two 365WashingtonState Facebook features annually
- ScenicWA.com listing

PHOTO LISTING ······ \$495

- 1.7" x 1.3" photo, contact info and a 20 word description
- ScenicWA.com listing

* Custom ad design available as an add on at \$60/hr

Guidebook Ad Sizing



WASHINGTON STATE SCENIC BYWAYS ROAD MAP

When all is lost... including you and your cell coverage... a good old fold-out paper road map is far and away the most valuable tool to have in your glove box—and also happens to be our most popular product at visitor centers throughout Washington and neighboring states! This official WSDOT map features all 29 of Washington's Scenic Byways.

New Enhanced Distribution

- 150,000 copies printed
- In partnership with the WSDOT and State of Washington Tourism, our 2024 Scenic Byways Road Map will be direct mailed on request through stateofwatourism.com and from the Scenic Washington call center.
- Map will be distributed at visitor information centers throughout Washington & Oregon.

Map Ad Sizes & Pricing*

Back Panel (3.875" x 8.875", 0.5" bleed) \$6,995
Inside Fold Panel (3.875" x 8.875", 0.5" bleed) \$5,995
Full Panel (3.75" x 8.75") - 6 available \$4,995
Half Panel (3.75" x 4.25") - 10 available \$3,495
Quarter Panel (3.75" x 2") - 6 available \$1,895



Item 1.

Digital Products

ScenicWA.com Listing \$240

Suggested Road Trips and Itineraries are the basis for our mobile- friendly website. Your listing or feature story on ScenicWA.com will ensure you are found by people during the travel planning process. (Included with integrated print & digital packages)

Social Media Campaigns ------ \$395

Sharing and engaging is what being social is all about! We have 205,000 Facebook and Instagram followers who engage with us through daily "365 Things to Do" and Instagram features. (Included with integrated print & digital packages)

Share your unique story on ScenicWA.com and provide travel inspirations to our list of over 20,000 double opt-in subscribers. Write your own story or we will assign one of our travel writers to visit your area and highlight your destination's experiences. These stories live on ScenicWA.com and will be promoted through social media in addition to exclusive email marketing campaigns.

Exclusive Email Campaign ------\$798

Don't really need a feature story? Ask about our custom exclusive email campaigns sent to 20,000 double opt-in subscribers!

Photo & Video Production*

Our experienced photography & videography team will spend two days in your area capturing images of locations you request. Select a photo only package, or add on a video to help tell the story of your destination.

Photo Package starting at	\$2,000
Photo & Video Package starting at	\$5,000
*custom packages available	

Dates to Remember

Insertion order due date: 2/28/2024

Camera ready art & copy due: 3/15/2024

Ready for distribution in May 2024

Reserve your spot by **November 30, 2023** to take advantage of our Early bird offer. One social media feature to our 205,000 followers – \$395 value!

Get in Touch!

For more information please contact:

AUDREY FRAGGALOSCH

audrey@ScenicWA.com Direct 360-739-6881

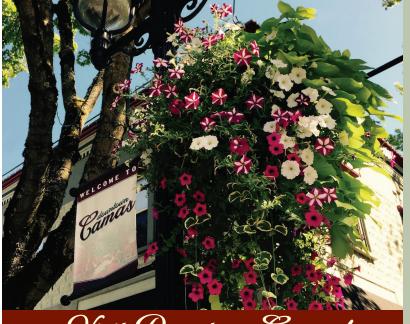
JENNIFER COLEMAN

jennifer@ScenicWA.com Direct 360-739-0701











Save 10% by booking directly 405 NE 4th Ave | 360.834.5722 | camashotel.com



WALKING MAP





Hidden River Coffee Roasters Come and Find Your Hidden River! 536 NE 5th Ave



Allure Boutique.com www.allure-boutique.com 407 NE 4th Ave | 360.844.6532



Books for children, young adults and their families 335 NE 5th Ave | 503.329.8449 | bookish.com

BOUTIQUE SHOPPING & DINING • FAMILY & PET FRIENDLY • HISTORIC HOTEL



Sweet Intention Gift Boutique Local artists, gourmet chocolate, fun gifts 218 NE 4th Ave | 360.226.5160



Hollywood Hits | Independent Flicks Exclusive World-Class Event Cinema Presentations 315 NE 4th Ave | 360.859.9555 | camasliberty.com



Nuestra Mesa Authentic Mexican cuisine, been, wine & cocktails 228 NE 4th Ave | 360.210.5311

SMALL TOWN CHARM • SCENIC LAKES & TRAILS • 15 MINUTES TO AIRPORT



Vext Dough Neighbor And-made, gourmet doughnuts from scratch And-made, doughnuts from scratch



A Beer at a Time Craft beer/cider taproom and public house 216 NE 3rd Ave | 360.835.5200



Amas Gallery Artists of the Northwest 408 NE 4th Ave | 360.817.2415

Visit Downtown Gamas!

elax and enjoy a day or weekend away from the hustle and bustle of busy life in historic, quaint *Dountour Camas*. Explore our beautiful tree lined streets filled with locally owned boutiques, delicious restaurants and pubs, and pampering salons. Enjoy a movie at our historic theatre, hike or bike at nearby Lacamas Lake, and complete your day in style and comfort at our award winning historic boutique hotel.

Located just 15 minutes from the Portland airport, between downtown Portland, Vancouver and the scenic Columbia River Gorge, Camas provides a convenient, yet friendly and authentic small town experience.

Visit www.DowntownCamas.com for self guided tours.







Downtown Camas Association P.O. Box 1034, Camas, WA 98607 • 360.216.7378 www.downtowncamas.com

Printing: Minuteman Press • www.minuteman.com/us/locations/wa/camas Graphic Design: Reed Creative • www.reedcreative.com





Experience Historic Downtown Camas **SHOPPING · DINING · SERVICES**

2023-2024



SHOPPING

SHOPPING
4Ever Growing Kids children's consignment & toys210-5351 64
Allure Boutique women's fashion and accessories 844-6532 33
Arktana women's shoes, clothing, accessories 210 4077 35
Attic Gallery local art 833-9747 27
Bookish Independent children's bookstore503-329-84495
Camas Antiques gifts, garden, home 834-4062 21
Camas Bike & Sport bikes, accessories, service 210-5160 2
Camas Gallery local art and gifts 817-2415 61
Cozy Cottage clothing and home decor
Juxtaposition furniture, home decor, gifts 834-1810 38
Lily Boutique women's clothing, accessories
Lutz Hardware & Garden Center 834-2663 40
Naturally Healthy Pet food, toys, treats 609-3505 57
Navidi's Olive Oils & Vinegars
Papermaker Pride Camas & PNW fan gear and gifts 210-7513 26
Periwinkle's Toy Shoppe toys, games, books
Poppy & Hawk home decor, artisan made goods 210-4463 13
Runyan's Jewelers fine jewelry, gifts
Safeway
Sweet Intention Gift Boutique gifts for all ages 226-5160 46
The Pink Room
The Soap Chest handmade soap and skin care 834-1212 8
Truly Scrumptious boutique baking and treat shop 954-5679 14
William & Son Jewelers fine jewelry, watches

DINING

A Beer at a Time craft beer, pub food 835-5200 6	69
Adams Street Bar & Grill beer, wine, pub food 833-1920 4	42
Birch Street Uptown Lounge classic cocktails & more210-7219	50
Burgerville burgers, shakes	73
Caffe Piccolo espresso, pastries, paninis 834-7044	60
Camas Cellars wine bar, wine club, events 925-323-1483	75
Camas Thai Cuisine	20
Caps N' Taps craft beer taproom & bottle shop 210-72442	25
Cedar Street Bagel Company fresh bagels, sandwiches 844-6225	58
Dairy Queen ice cream, burgers 834-2171	
Feast 316 steak, seafood, cocktails 210-74986	66
Giatti's Speakeasy see Salud staff for password	70
Grains of Wrath craft brew, gastropub 210-5717	18
Hidden River Roasters coffee & custom roasts	41
Kop Chai Thai cuisine	
Los Jalapeños Mexican cuisine	52
Mill Tavern beer, wine, pub food 833-04744	43
Natalia's Café corner café, breakfast and lunch 844-5968	
Natalia's Malt Shop retro diner and ice cream	39
Next Dough Neighbor fresh made doughnuts360-87-DOUGH 6	62
Nuestra Mesa Mexican cuisine 210-5311 4	48
Salud Wine Bar ~ Italian Dining ~ Wine Storage	70
Squeeze & Grind coffees, smoothies 833-2404	. 4
Subway sandwiches, soup 834-0210	
The Sushi Joint	67
Tommy O's at the Camas Hotel	

SERVICES

Αυτο	
Camas Mart and Gas Station	
Phill Kassab's Auto Repair	
Shell Gas Station	
FINANCIAL	
Country Financial	258-2670 4A
DePonceau & Associates, CPA and Business Advisors	
Edward Jones	834-9713 3B
Granite Mortgage	
H&R Block	834-5880 5E
IQ Credit Union	695-3441 4A
Lacamas Financial Services	
Paulson, Dyra & Co., CPAs	834-4911 3F
Riverview Community Bank	
U.S. Bank	834-2089 3A
HEALTH	
Bluebird Counseling	
-	
Brester Dentistry	
Brester Dentistry Camas Hearing Clinic	
Brester Dentistry Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage	833-0609 2E
Camas Hearing Clinic	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage	833-0609 2E 834-7533 2B 834-2063 3A
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre	833-06092E 834-75332B 834-20633A 450-66441C
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD Doula My Soul, Bryna Hayden	833-0609 2E 834-7533 2B 834-2063 3A 450-6644 1C 834-7300 3C 834-5126 2B 834-4990 2D 545-3356 2E 258-1746 5E
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD Doula My Soul, Bryna Hayden Dr. Jennifer Stebbing, D0 musculoskeletal & sports medicine	833-0609 2E 834-7533 2B 834-2063 3A 450-6644 1C 834-7300 3C 834-5126 2B 834-4990 2D 545-3356 2E 258-1746 5E 798-7132 2B
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD Doula My Soul, Bryna Hayden Dr. Jennifer Stebbing, DO musculoskeletal & sports medicine Healing Sage Acupuncture & Herbal Clinic Vancouver Vision Clinic	833-0609 2E 834-7533 2B 834-2063 3A 450-6644 1C 834-7300 3C 834-5126 2B 834-4990 2D 545-3356 2E 258-1746 5E 798-7132 2B
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD Doula My Soul, Bryna Hayden Dr. Jennifer Stebbing, DO musculoskeletal & sports medicine Healing Sage Acupuncture & Herbal Clinic Vancouver Vision Clinic INSURANCE	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD Doula My Soul, Bryna Hayden Dr. Jennifer Stebbing, DO musculoskeletal & sports medicine Healing Sage Acupuncture & Herbal Clinic Vancouver Vision Clinic INSURANCE Farmer's Insurance Shanahan	
Camas Hearing Clinic Camas Natural Health & Wellness chiropractic, massage Camas Vision Centre Clover Podiatry foot & ankle specialists Columbia Chiropractic chiropractic, massage Darling Chiropractic & Massage Design Dentistry, Aaron Rinta DMD Doula My Soul, Bryna Hayden Dr. Jennifer Stebbing, DO musculoskeletal & sports medicine Healing Sage Acupuncture & Herbal Clinic Vancouver Vision Clinic INSURANCE	

BEAUTY, HEALTH & WELLNESS

All Therapeutic Massage	4-699072
Blossom Natural Health and Wellness	4-2732 16
Camas Barber Shop 834	4-2755 45
Camas Yoga & Co yoga and retail 210)-589723
Jazzercise Camas	0-00227
Keller Med Spa & Laser	3-079510
LiveWell Camas yoga, retail	4-5715 17
LUX Artistry Collective hair, makeup	0-145053
Magic Scissors family hair salon)-4783 19
Mandi MOON Artistry certified makeup artist	3-8291 29
Moonlight Aveda Salon hair, makeup, nails	4-6018 3
Nico Bella Salon beauty salon, spa	4-1818 37
Painless Ric's Tattoo Studio tattoo, piercing	4-3899 49
Peace Yourself Together wellness center	4-05899
Petal & Thorn Wellness naturopath and apothecary 21	
Phaysone SkinCare	9-2609 37
Salon 904 hair salon	5-411077
Salon Onyx hair salon	7-7900 30
Simply Divine Beauty Studio skincare, lashes	4-1886 47
The Nail Evolution Salon-Shop	3-3575 51

RECREATION, LODGING & INFO

Camas Bike & Sport trail info and rentals	210-5160	6
Camas Boutique Hotel complimentary breakfast	834-5722	32
Camas Parks & Recreation	834-5307	
Camas-Washougal Chamber of Commerce		
Visitor Information	831-9179	63

VISILOF IIIIOFITIALIOFI	
Dance Evolution Zumba & dance	
Downtown Camas Association	
Elida Art Studio art classes, gallery, art tours	904-84679A
Liberty Theatre movies and specialty films	
Sweetwater SUP/Kayak Rentals	
seasonal at Lacamas Lake	609-1212

Two Rivers Heritage Museum, Camas and Washougal History

1 Durgan St, Washougal	835-8742
Universal Jiu Jitsu & Martial Arts	
VEGA & Virtuosity Gymnastics and Dance	

LEGAL

LEGAL	
Hazen, Hess & Ott, PLLC.	.834-7957 3F
Knapp, Odell, MacPherson Attorneys	.834-4611 3E
Posner Law Office, P.C.	.524-4767 5D
The Vern McCray Law Firm	.834-62623D

OTHER

OTHER	
411 Art Collective	
Brown's Funeral Home	
Cascade Hasson Sotheby's International Realty	
Camas Power Equipment	
Camas Technology Specialists	
Clothes Encounters custom alterations	
Columbia Cascade	800-547-19404F
Coventry Gardens of London florist	
Donna Roberts Group eXp Realty	521-5478 2C
Evolutions Preschool	608-8387 E of 3F
Fuel Medical Group business resources	210-5658 4B
Georgia Pacific Corporation	
Imperial Cleaners	834-3642 3B
Journey Church	
Lara Blair Photography	980-2413 3C
Lewallen Architecture, LLC	844-6002 B4
Minuteman Press	834-4662 2B
More Realty	727-10774D
Music & Arts Academy	503-807-3038E. of 5F
Opus School of Music	6F
Proactive Network Technologies	3F
Salon 9A04	
Seth Michael Psychic/Medium	
Straub's Funeral Home	
Windermere Crest Realty	
Wise Move Real Estate	986-5700 3B
Zion Lutheran Church	



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 7,843.00			
Organization/Agency Name *	Camas-Washougal Chamber of Commerce			
Federal Tax ID Number (EIN)	910,163,285			
Event or Activity Name *	Camas Days			
Contact Name and Title *	Jennifer Senescu, Executive Director			
Mailing Address *	Street Address 422 NE 4th Avenue			
	Address Line 2			
	City	State / Province / Region		
	Camas	WA		
	Postal / Zip Code	Country		
	98607	United States		
Phone *	entry format example 123-456-7890			
	360-834-2472			
Email *	jennifer@cwchamber.com			

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	Camas Days - 2-day community event in downtown Camas featuring 120 vendors, Grand Parade, Kid's Parade, Kid's Street, Food Court, Beer-Wine Garden with live music, and bathtub races.

Projected Attendance/Population Reached

Total # Attendees

14-16K

# Traveling 50+ mi.	2,500
# Traveling from out-of-state	1,500
# Overnight in paid accomm.	Hotels are full
# Overnight in unpaid accomm.	Unknown
# of Lodging Nights	2

(check all that apply) Methodology to be used to capture attendance * Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet) Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Marketing Budget 2024.pdf JPG, PDF, TIF	170.71KB
Description (explaining how you intend to use funds)	* Marketing Budget 2024.pdf JPG, PDF, TIF	170.71KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	23-24 Roster.pdf JPG, PDF, TIF	74.87KB
Brochures or Other Information Showing Tourism Promotion Efforts	JPG, PDF, TIF	

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Jennifer Senescu

Date

auto-captured by form 4/29/2024



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 2,860.50			
Organization/Agency Name *	Camas-Washougal Chamber of Commerce			
Federal Tax ID Number (EIN)	910,163,285			
Event or Activity Name *	Camas-Washougal Map Update			
Contact Name and Title *	Jennifer Senescu, Executive Director			
Mailing Address *	Street Address 422 NE 4th Avenue Address Line 2			
	City State / Province / Region			
	Camas	WA		
	Postal / Zip Code	Country		
	98607	United States		
Phone *	entry format example 123-456-7890 360-834-2472			
Email *	jennifer@cwchamber.com			

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency

Describe your tourism-related activity of event *

Updating of the Camas-Washougal Map.

These maps are distributed throughout Camas and Washougal. They are included in relocation packets, are in both City Halls, the Camas-Washougal Port, real estate offices, the Camas Library, gas stations, hotels, the Camas-Washougal Chamber of Commerce / Visitor's Center, and other chamber offices.

We have secured one-half of these funds from Washougal Hotel Lodging Tax and are requesting the other half from Camas Hotel Lodging Tax.

This is the only comprehensive map of Camas and Washougal that is produced.

Projected Attendance/Population Reached

- **Total # Attendees**
- # Traveling 50+ mi.
- # Traveling from out-of-state
- # Overnight in paid accomm.
- # Overnight in unpaid accomm.
- # of Lodging Nights

- Other description:

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
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- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

4,000 maps are produced and distributed.

41

Attachments

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Itemized Budget (income and expenses) *	Map Budget 2024.pdf JPG, PDF, TIF	166.63KB
Description (explaining how you intend to use funds)	* Map Budget 2024.pdf JPG, PDF, TIF	166.63KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	23-24 Roster.pdf JPG, PDF, TIF	74.87KB
Brochures or Other Information Showing Tourism Promotion Efforts	Map Layout final draft.pdf JPG, PDF, TIF	5.76MB

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Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Jennifer Senescu

Date

auto-captured by form 4/29/2024



Lodging Tax Fund Application

The Camas-Washougal Chamber of Commerce (CWCC) is requesting \$2,860.50 from this fund for the updating of the Camas-Washougal Map.

These maps are distributed throughout Camas and Washougal. They are included in relocation packets, are in both City Halls, the Camas-Washougal Port, real estate offices, the Camas Library, gas stations, hotels, the Camas-Washougal Chamber of Commerce / Visitor's Center, and other chamber offices.

The request is to offset the following costs:

Total:	\$5,721
Map Store – GIS	<u>\$ 206</u>
Map Printing	\$2,265
Map Layout – Reed Creative	\$3,250

We have secured one-half of these funds from Washougal Hotel Lodging Tax and are requesting the other half from Camas Hotel Lodging Tax.

This is the only comprehensive map of Camas and Washougal that is produced. I am attaching the map that was done in 2021.

Respectfully,

Jennifer Senescu Executive Director 422 NE 4th Avenue Camas, WA 98607 (360) 834-2472 jennifer@cwchamber.com



Lodging Tax Fund Application

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Jennifer Senescu Executive Director 422 NE 4th Avenue Camas, WA 98607 (360) 834-2472 jennifer@cwchamber.com

2023-2024 Camas-Washougal Chamber of Commerce Board of Directors Roster

Immediate Past President

Vacant

President

Hung Tran True Insurance 510 NE 4th Avenue Camas, WA 98607 (360) 723-5595 htran@trueinsuranceinc.com

First Vice President

Liz Pike Shangri La Farm 26300 NE 3rd Street Camas, WA 98607 (360) 281-8720 pikeadvertising@comcast.net

Second Vice President

Erica Slothower Natalia's Cafe 437 NE 4th Avenue Camas, WA 98607 (360) 947-4727 ericaslothower@gmail.com

<u>Treasurer</u>

Cherri Peterson PNW Financial Concierge 3242 NE 3rd Avenue, #373 Camas, WA 98607 cpeterson@pnwfinancialconcierge.com

Secretary

Jennifer Senescu

Camas City Council Liaison

Leslie Lewallen (Tim Hein -Alternate) PO Box 1055 Camas, WA 98607 (360) 784-4378 llewallen@cityofcamas.us

Washougal City Council Liaison

Ernie Suggs Washougal City Council 1701 C Street Washougal, WA 98671 <u>ernie.suggs@cityofwashougal.us</u> Erniejune65@gmail.com

Director

Robert Barber Edward Jones 415 NE Cedar Street, Suite A Camas, WA 98607 Rbarber626@gmail.com

Director

Melissa Asbury NW Adhesives 4325 S. Lincoln Washougal, WA 98671 melissa@northwestadhesives.com

<u>Director</u>

Luke Shanahan Farmers Insurance 934 NE 3rd Avenue Camas, WA 98607 Iuke@shanahanagency.com

Director

Ken Cline Riverview Bank 450 NE 3rd Avenue Camas, WA 98607 kencline@riverviewbank.com

Director

Ray Deal Leak Seal Roofing 2518 NE 252nd Avenue Camas, WA 98607 nay@leaksealroofing.com

Director

Amy Reynolds Columbia Chiropractic 428 NE 4th Avenue Camas, WA 98607 (503) 490-6158 dramy@mycamaschiro.com

Director

Tamber Belshaw Belco Virtual Solutions 510 NE 4th Avenue Camas, WA 98607 (360) 798-0034 tbelshaw@belcovirtual.solutions

Downtown Camas Association Liaison

Caroline Mercury 5815 NW 165th Way Ridgefield, WA 98642 (360) 771-2897 <u>csmercury@</u>outlook.com **Washougal Business Association Liaison**

David Stuebe Washougal City Council 1701 C Street Washougal, WA 98671 (360) 835-7448 david.stuebe@cityofwashougal.us

(360) 834-2472 • www.cwchamber.com 422 NE 4th Avenue, PO Box 919, Camas, WA 98607







It is our honor and pleasure to serve you. Thank you for allowing us to assist you with your real estate needs.

We are passionate about guiding buyers to the ideal property in our community. Selling? We'll help you get top dollar and find buyers who will love your home as much as you do.

Your satisfaction is our priority!

We work to help you achieve your goals. Let's meet to discuss how our team can be of value to you.

-LisaLis

418 NE 4th Ave Camas, WA 360-213-7864 | lisaleproperties.com lisa@lisaleproperties.com

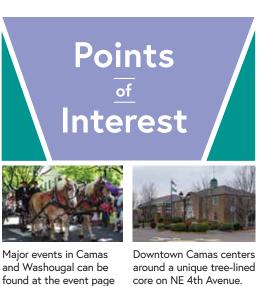
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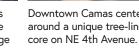
 Camas Days
 Community Events • First Fridays • Farmers Markets no ofni bnil

cwchamber.com

& Hot Deals Online at Member Businesses Events Calendar,









cwchamber.com

Lacamas Lake & Camas Lily Fields offer beauty, hiking, boating and more!

The Two Rivers Heritage

Museum has over 6000

histories, including those

photos and 200 oral

of pioneering families.

At Steamboat Landing,

boardwalk that leads to

an elevated observation

deck with views of the

Mt. Hood and Oregon.

Captain William Clark

Park at Cottonwood

Beach is where the

Corps of Discovery

camped for six days

while on their journey through this area in 1806.

Public Buildings

Post Office

Sheriff,Police

stroll on a floating

Columbia River,



and Reflection Plaza

in the city center.

The Pendleton Woolen Mills has been in operation since 1911 and has a factory outlet store.



The Port of Camas/ Washougal Marina offers a boat launch, recreation, a park, historical information and events.



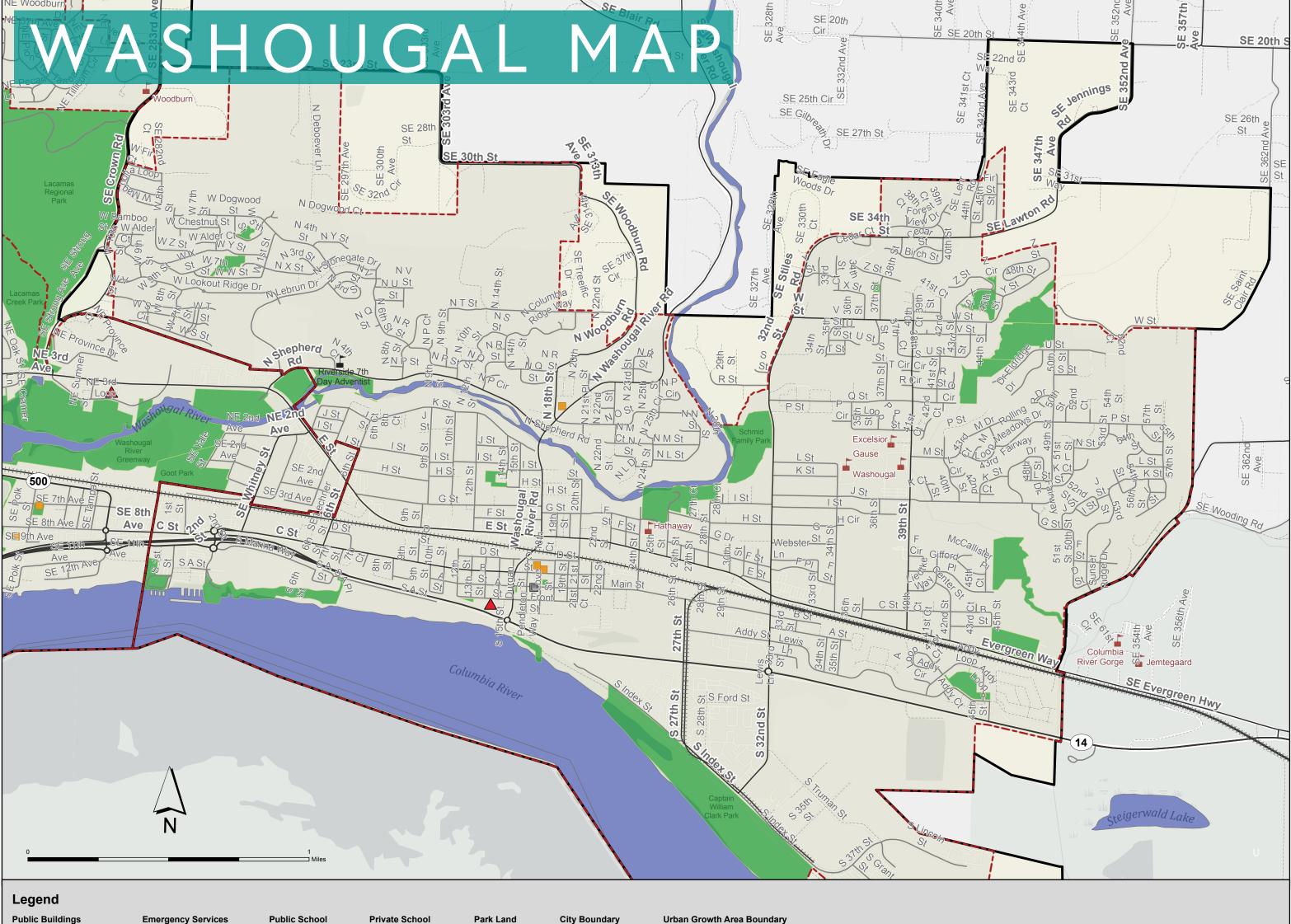
Steigerwald Lake National Wildlife Refuge is located adjacent to Washougal, on 1,049 acres of former Columbia River flood plain.



Be on the lookout for artistic murals throughout both Camas and Washougal.





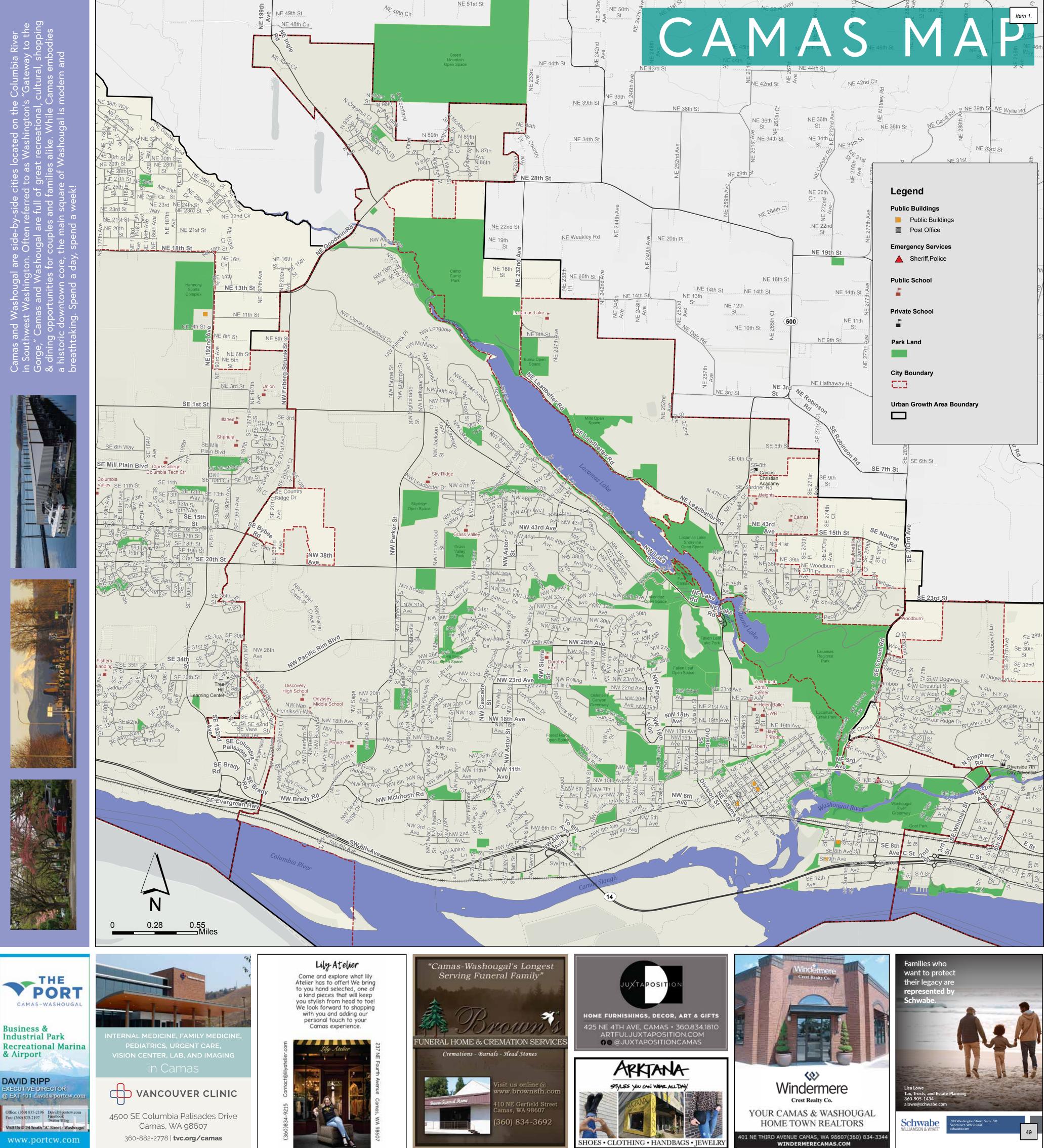




Park Land

City Boundary E23

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2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 5,000.00			
Organization/Agency Name *	Why Community			
Federal Tax ID Number (EIN)	820,601,374			
Event or Activity Name *	Santa's Holiday Hustle			
Contact Name and Title *	Sherri McMillan, President			
Mailing Address *	Street Address 1011 Broadway Address Line 2			
	City State / Province / Region			
	Vancouver	WA		
	Postal / Zip Code	Country		
	98660	USA		
Phone *	entry format example 123-456-7890			
	360-798-4744			
Email *	sherri@nwpersonaltrair	ning.com		

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring
	between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show)
	MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns)
	FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned
	or operated by a non-profit organization Operation and/or Capital Costs of a Tourism- Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency

Describe your tourism-related activity of event*

A holiday-themed 5K run/walk with a mission to get families active, spread holiday cheer, and highlight the beautiful community of Camas WA

In 2023, we have 778 participants that completed the race. In addition, we provided complimentary race entries to 154 kids to make it a wonderful family event.

It is also a fundraising event for local schools, clubs, teams and Exchange Rehabiltation.

Last year, we had athletes travel to do the event from 8 states and 2 countries (USA and Canada). The average percentage of our participants traveling from out of state or more than 50 miles is on average 25% making this a great event to support Tourism.

Our goal is to bring family friendly events into communities that offer people the chance to be active and have fun. We have the database and the ability to advertise this event to a number of people who may have not been to Camas or heard of the area before.

Economic Impact:

The economic impact for events similar to Santa's Holiday Hustle calculate an economic impact of \$313/athlete. For our 2024 event with a goal of 1000 participants that would equate to an economic impact of \$313,000.

Many athletes who are introduced to an area like Camas with so many parks and trails will continue to return to on a regular basis to go for runs and eat out. The majority of this event weekend and residual spending includes food and beverage, lodging, retail shopping, entertainment, race registration and miscellaneous spending.

We can increase the economic impact of this event by having the funds to market outside of our local area to attract more out-of-region participants who will need to spend funds on accommodations and food. By marketing our event throughout Seattle, Bend, Spokane, Boise, and Eugene and other large markets outside of our direct region and encouraging these athletes to come to Camas for a fun, festive weekend, we can significantly increase the spending in our area.

Projected Attendance/Population Reached

Total # Attendees	1000
# Traveling 50+ mi.	250
# Traveling from out-of-state	125
# Overnight in paid accomm.	250
# Overnight in unpaid accomm.	750
# of Lodging Nights	250

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
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- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Budget Santa's Holiday Hustle JPG, PDF, TIF	167.12KB
Description (explaining how you intend to use funds)	Santas Holiday Hustle Descript JPG, PDF, TIF	89.36KB
Non-Profit Corporate WA Registration	WHY Community Filed Articles JPG, PDF, TIF	514.23KB
Organizations Board Members List	Board of Directors 2024 Why C JPG, PDF, TIF	317.92KB
Brochures or Other Information Showing Tourism Promotion Efforts	Santas Posse brochure 2021 1 JPG, PDF, TIF	5.06MB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

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Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
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SIGNATURE AUTHORIZATION & CERTIFICATION:

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I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Sherri McMillan

Date

auto-captured by form 4/5/2024

Description – How funds will be used for Santa's Holiday Hustle:

Our goal is to bring family friendly events into communities that offer people the chance to be active and have fun. We have events all over the PNW and as the largest Running and Multi-Sport company in our area we have the ability to advertise this event to a number of people who may have not been to Camas or heard of the area before.

Running events such as Santa's Holiday Hustle in our region have calculated an economic impact of \$313/athlete. Our athletes will eat, shop, buy gas and stay in local hotels for the weekend. For our 2024 event, that would equate to an economic impact of \$313,000 with 1000 athletes. This figure doesn't even include the economic impact for spectators.

The majority of this spending includes food and beverage, lodging, retail shopping, entertainment, event registration and miscellaneous spending.

We can increase the economic impact of this event by having the funds to market outside of our local area to continue to attract more out-of-region participants who will need to spend funds on accommodations and food. By marketing our event throughout Seattle, Bend, Spokane, Boise, Eugene and other large markets outside of our direct region, we can significantly increase the spending in our area.

We will use funds to provide complimentary free race entries to kids 12 and under which will attract athletes from all over the region and to help promote our event in the following way and attract participants from all over the Pacific Northwest:

- Posters and rack cards throughout Oregon and Washington
- Emailing to our online database. Over 100,000 reach weekly
- Promote at other race event expos across the Pacific NW
- Social media Facebook, Instagram, Youtube 15,000 followers and a monthly reach of over 60,000
- Posting to regional and national online running event calendars and press releases to local, regional and national running and active publications
- SWAG that promotes the event and the City of Camas including event tshirts, medals etc
- Digital & Social Media Advertising aggressive Facebook campaign
- Aligning with our beneficiaries

Although this event happens over a weekend, the marketing and tourism impact for the City of Camas happens throughout the entire year. The return on investment is significant as indicative by our ongoing relationships with multiple communities around the Pacific Northwest. They recognize that our events bring people to their communities and that has a direct and massive economic impact during race weekend and continues throughout the entire year.



Q-t

SANTA'S POSSE 5K December 19, 2021

#WHYSANTASPOSSE • 5K •

#WEAREBETTERTOGETHER

CANOW IN MASI

REGISTER & DETAILS AT



WHYRACINGEVENTS.COM

Make a new Family Tradition in Downtown Camas!
\$1 of every registration goes to Clark County Sheriff's Santa's Posse
Kids 12 and under race for FREE
Ages 13-17 race for 50% OFF!
Santa's Posse collects and distributes toys and food to make a special Christmas holiday season for less fortunate families in Clark County. Last year, Santa's Posse helped 1000 families and provided Christmas for over 3,400 children in our community.



THANK YOU TO OUR GENEROUS SPONSORS





Why Community Board of Directors

Sherri McMillan - President Master's Degree in Exercise Science Fitness Professional 30+ years Race Director 15+ years Author and Award-winning International Fitness Presenter
Wendy Hull – Secretary Administrative Officer for Federal Government Transportation Department for 26 years Business Owner
Tamara Fuller – Board MemberCorporate Real Estate – 22+ yearsGreater Vancouver Chamber of Commerce BoardMember 2007-Current; Chair of the Board 2020-2021 and 2021-2023The Rotary Club of Greater Clark County 2001-2012SW Washington Junior Achievement AdvisoryCouncil 2007-2009Frank Goulard – Board Member
 BS Statistics, BPE Education, MS Education Math Faculty – Portland Community College since 1981 Oregon Higher Education Coordinating Commission (HECC) commissioner since 2013 Race Director Multi-Sports Events and Triathlon Club President 1983-1994 Age group Triathlete/Runner since 1967
 Dan Donovan – Board Member Director - Federal Highway Wisconsin native Civil Engineering – University of Wisconsin Iowa state university Lifelong runner
 Jim West - Board Member Licensed Commercial Real Estate Broker at Jim West Commercial Real Estate Studied Economics at Willamette University Rotary Club Board Member Stroke Survivor Lifelong runner, triathlete & hiker



I, KIM WYMAN, Secretary of State of the State of Washington and custodian of its seal, hereby issue this

CERTIFICATE OF INCORPORATION

to

WHY COMMUNITY

a/an WA Non-Profit Corporation. Charter documents are effective on the date indicated below.

Date: 2/14/2017

UBI Number: 604-091-517



44440

Given under my hand and the Seal of the State of Washington at Olympia, the State Capital

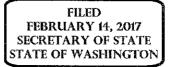
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Kim Wyman, Secretary of State

Date Issued: 2/16/2017



02/14/17 3381509-002 \$80.00 R tid: 3433825 604 091 517

ARTICLES OF INCORPORATION OF WHY COMMUNITY

The undersigned individual, acting as incorporator under Chapter 24.03 RCW, or the Washington Nonprofit Corporation Act (the "Act"), adopts the following Articles of Incorporation.

ARTICLE I – NAME

The name of the corporation is WHY Community.

ARTICLE II – PERIOD OF DURATION

The period of duration of the Corporation is perpetual.

ARTICLE III – PURPOSE

The corporation is a public benefit corporation. It is organized and must be operated exclusively for educational and cultural purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code, or the corresponding section of any future Federal tax code. The Corporation's purpose is to help provide opportunities for low income or disadvantaged individuals to train for and participate in community racing and athletic events.

ARTICLE IV – FEDERAL INCOME TAX EXEMPT ACTIVITIES

Notwithstanding any other provision of these Articles of Incorporation, the corporation may not carry on any activities not permitted to be carried on (a) by a corporation exempt from federal income taxation under IRC $\S501(c)(3)$ and (b) by a corporation, contributions to which are deductible under IRC $\S501(c)(2)$, 2055(a)(2), and 2522(a)(2). No part of the net earnings of the corporation may inure to the benefit of any private shareholder or individual. No substantial part of the activities of the corporation may consist of carrying on propaganda, or otherwise attempting, to influence legislation, except as may be permitted under IRC \$501(h), and the corporation will not participate in, or intervene in (including publishing or distributing statements), any political campaign on behalf of or in opposition to any candidate for public office.

ARTICLE VI – DISTRIBUTION AT DISSOLUTION

Upon the dissolution or final liquidation of the corporation, and after the payment or provision for payment of all the liabilities of the corporation, the remaining assets of the corporation will be distributed to such organization or organizations that are then described in IRC \S 501(c)(3), 170(c)(2), 2055(a)(2), and 2522(a)(2) and/or to the United States or any state for exclusively public purposes as the board of directors determines.

ARTICLE VII – NON-MEMBER ORGANIZATION

The corporation will not have members.

ARTICLE VIII – DIRECTORS

The names and addresses of the initial directors of the corporation are:

Sherri McMillan 1011 Broadway Vancouver, WA 98660

The incorporator has obtained the consent of all directors named to serve. All directors of the corporation other than the initial directors will be elected at the time, in the manner, and for the terms to be set forth in the corporation's bylaws.

ARTICLE IX – LIMITATION OF DIRECTOR AND OFFICER LIABILITY

No director or uncompensated officer will be personally liable to the corporation for monetary damages for conduct as a director or an officer unless the Washington Nonprofit Corporation Act prohibits eliminating or limiting the liability of a director or an officer for the particular act or omission. No amendment to the Washington Nonprofit Corporation Act that further limits the acts or omissions for which elimination of liability is permitted will affect the liability of a director or an officer for any act or omission that occurs before the effective date of the amendment.

ARTICLE X -- INDEMNIFICATION OF DIRECTORS AND OFFICERS

The corporation will indemnify to the fullest extent specifically authorized by the Act any current or former director or officer of the corporation who is made, or threatened to be made, a party to an action, suit, or proceeding, whether civil, criminal, administrative, investigative, or otherwise (including an action, suit, or proceeding by or in the right of the corporation), by reason of the fact that the person is or was a director or officer of the corporation. The corporation will pay for or reimburse the reasonable expenses incurred by any such current or former director or officer in any such proceeding in advance of the final disposition of the proceeding if the person sets forth in writing (a) the person's good-faith belief that the person is entitled to indemnification under this Article and (b) the person's agreement to repay all advances if it is ultimately determined that the person is not entitled to indemnification under this Article. No amendment to this Article that limits the corporation's obligation to indemnify any person will have any effect on such obligation for any act or omission that occurs before the later of the effective date of the amendment or the date notice of the amendment is given to the person. This Article will not be deemed exclusive of any other provisions for indemnification or advancement of expenses of directors, officers, employees, agents, and fiduciaries that may be included in any statute, bylaw, agreement, general or specific action of the board of directors, vote of the members, or other document or arrangement.

ARTICLE XI – REFERENCES

All references in these Articles of Incorporation to sections of the Internal Revenue Code of 1986, as amended, or the Act will be deemed to refer also to the corresponding provisions of any future federal tax or Washington nonprofit corporation laws.

ARTICLE XII – REGISTERED AGENT

The address of the corporation's initial registered office and the name of its initial registered agent at that location are:

Horenstein Law Group PLLC

500 Broadway, Suite 120 Vancouver, WA 98660

ARTICLE XIII – INCORPORATOR

The name and address of the incorporator are:

Sherri McMillan

1011 Broadway Vancouver, WA 98660

DATED: February <u>17</u>, 2017.

Mille

SHERRI MCMILLAN Incorporator

PERSON TO CONTACT ABOUT THIS FILING:

Josaundra Hansen Tel (360) 696-4100 Fax (360) 696-5859

CONSENT TO APPOINTMENT AS REGISTERED AGENT

I, Horenstein Law Group, PLLC, hereby consent to serve as Registered Agent in the State of Washington for WHY Community.

I understand that as agent for the Corporation, it will be my responsibility to receive service of process in the name of the Corporation; to forward all mail to the Corporation; and to immediately notify the office of the Secretary of State in the event of my resignation, or of any changes in the registered office address of the Corporation for which I am agent.

DATED: February 14, 2017.

HORENȘTEIN LAW GROUP, PLLC

By

Stephen W. Horenstein, Manager

Address of Registered Agent: 500 Broadway, Suite 120 Vancouver, WA 98660

WHY RACING EVENTS INC	
2024 Budget	
Santa's Holiday Hustle	
	2024
	ESTIMATED
	BUDGET
TOTAL PARTICIPANTS	1,000
Income	
Billable Expense Income	
Markup	
Rental Income	
Sales	\$ 40,000.00
Holdback	\$ -
Itabs	\$ -
Parking	\$ -
Retail	\$ -
Retail - Taxes Paid RSU	\$ -
Total Sales	\$ 40,000.00
Sales of Product Income	\$ -
Sponsorship	\$ 5,000.00
Lodging Tax Dollars	\$ 5,000.00 ??
Vendor Booth	\$ -
Total Sponsorship	\$ 10,000.00
Unapplied Cash Payment Income	\$ -
Uncategorized Income	\$ -
	\$ -
Total Income	\$ 50,000.00
Expenses	\$ -
Advantiain mand Data (1	\$ -
Advertising and Promotion	\$ 5,500.00
Amortization Expense	\$ -
Automobile Expense	\$ 800.00
Automobile Insurance	\$ 72.00
Total Automobile Expense	\$ 872.00 75.00
Bank Service Charges	\$ 75.00
Computer and Internet Expenses	\$ 275.00
Cost of Goods	\$ -
Awards	\$ 175.00

Bags	\$ -	
Bibs	\$ 1,000.00	
Equipment Rental	 	
Cooler Rental	\$ -	
Event Space	\$ -	
Garbage / Recycling	\$ -	
Misc Equipment Rental	\$ -	
Porta Potties	\$ 2,750.00	
Radios	\$ -	
Staging / Tent Rental	\$ -	
Traffic Control Equipment	\$ 450.00	
Truck Rental	\$ -	
Total Equipment Rental	\$ 3,200.00	
Food And Beverage	\$ 1,500.00	
Insurance Expense	\$ 250.00	
Medals	\$ 5,000.00	
Merchandise	\$ 150.00	
Permits	\$ 350.00	
Parking Fees	\$ -	
USAT Fees	\$ 475.00	
Total Permits	\$ 825.00	
Supplies	\$ 1,000.00	
Swag - Bottles, Bags, Athlete Gifts	\$ 1,000.00	
Swim Caps	\$ -	
T-Shirts	\$ 7,000.00	
Temp Help	\$ -	
Total Cost of Goods	\$ 21,100.00	
DEPOSIT	\$ -	
Depreciation Expense	\$ -	
Donation	\$ 1,500.00	
Donation-Volunteer	\$ 1,000.00	
Dues and Subscriptions	\$ 300.00	
Education	\$ -	
Gifts	\$ -	
HEALTH INSURANCE	\$ 1,000.00	
DENTAL INSURANCE	\$ 25.00	
Total HEALTH INSURANCE	\$ 1,025.00	
Industry Fees	\$ -	
Interest Expense	\$ 700.00	
Penalties	\$ -	
Total Interest Expense	\$ 700.00	

Meals and Entertainment	\$ 100.00	
Moving	\$ -	
Office Supplies	\$ 125.00	
Postage	\$ 100.00	
Professional Fees		
Accounting	\$ 42.75	
Announcer	\$ -	
DJ	\$ 600.00	
Entertainment	\$ -	
Flagging	\$ 950.00	
Legal	\$ 50.00	
Medical	\$ -	
Misc Professional Fees	\$ -	
Motorcycles	\$ -	
Operations Manager	\$ -	
Pacing	\$ -	
Photography	\$ 1,000.00	
Police Services	\$ -	
Security	\$ -	
Timing	\$ 3,500.00	
Videography	\$ 1,000.00	
Total Professional Fees	\$ 7,142.75	
Purchases	\$ -	
Reconciliation Discrepancies	\$ -	
Rent Expense	\$ 450.00	
Repairs and Maintenance	\$ 100.00	
StateTaxes	\$ 175.00	
Storage	\$ -	
Taxes	\$ -	
Telephone Expense	\$ 175.00	
Total Payroll Expenses	\$ -	
Payroll Expenses	\$ -	
Payroll Fees	\$ 200.00	
Payroll Taxes	\$ 600.00	
Payroll Expenses	\$ 800.00	
Wages	\$ 7,500.00	
Child Support	\$ -	
Employee Advance	\$ -	
Total Wages	\$ 7,500.00	
Total Payroll Expenses	\$ 8,300.00	
Travel Expense	\$ -	

Richard Jessup	\$ 650.00	
Total Travel Expense	\$ 650.00	
Unapplied Cash Bill Payment Expense	\$ -	
Uncategorized Expense	\$ -	
Uniforms	\$ -	
UNKNOWN	\$ -	
Utilities	\$ 275.00	
Total Expenses	\$ 49,939.75	
Net Operating Income	\$ 60.25	
		 <u> </u>
		<u> </u>
		 <u> </u>



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 3,044.60			
Organization/Agency Name *	Camas Merchants Marketing			
Federal Tax ID Number (EIN)				
Event or Activity Name *	Explore Camas Passport (summer)			
Contact Name and Title *	Suzanne Ferguson, owner- Juxtaposition			
Mailing Address *	Street Address 425 NE 4th Ave Address Line 2			
	City	State / Province / Region		
	Camas	WA		
	Postal / Zip Code	Country		
	98607	Clark		
Phone *	98607 entry format example 123-4 360-216-3446			

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency

Describe your tourism-related activity of event*

Explore Camas Passport consists of 26+ downtown Camas Businesses- passport holders receive stamps and when the passport is complete it is submitted for a Grand Prize Drawing. The summer passport runs from roughly June 1 through Sept 30th, all 26 participating businesses will be marketing, we are planning a passport launch promotion- press releases, and other advertising. The passport is being designed by Reed Creative and we did secure one sponsor, Edward Jones. This is an informal group of merchants working together to further promote shopping and dining in downtown.5000 copies are being printed for the summer passport.

Projected Attendance/Population Reached

Total # Attendees

5000

- # Traveling 50+ mi.
- # Traveling from out-of-state
- # Overnight in paid accomm.
- # Overnight in unpaid accomm.
- # of Lodging Nights

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
- Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates
- Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level
- Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey
- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

We will have the completed passports to verify counts. Passports are being turned in to the Chamber of Commerce for the Grand Prize Drawing.

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Explore Camas Passport finan JPG, PDF, TIF	32.48KB
Description (explaining how you intend to use funds)	* Explore Camas Passport.pdf JPG, PDF, TIF	75.17KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	Participants list only.pdf JPG, PDF, TIF	31.28KB
Brochures or Other Information Showing Tourism Promotion Efforts	24042.CAMAS_passportv01si JPG, PDF, TIF	260.01KB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

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Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Suzanne Perguson

Date

auto-captured by form 4/27/2024

Comments

Approve Not Approved

Explore Camas Passport

Graphic Design	Reed Creative	\$1700.00
Printing	PaperMaker Pride	\$816.00 (plus tax and shipping) approx. \$1011
Stamps	Reed Creative	\$483.60
\$18.60 each x	approximately 26 parti	cipants
	Total:	\$3,194.60
Sponsorship -	Edward Jones	<u>-\$150</u>
		\$3044.60

Explore Camas Passport

In January a group of downtown business owners met to brainstorm ways to collaborate to further promote shopping and dining in Downtown Camas. An extended passport was one of several activities / promotions selected for 2024.

The passport features 26(+) participating downtown businesses and runs from June 1 through September 31st. Each business location is shown on a map and in the directory indicating the activity or action the passport holder needs to complete to receive a stamp. Examples of offers:

- Spend \$10- Get a Stamp!
- Attend a Free Jazzercize Class Get a stamp!
- Free Chips & Salsa with purchase Get a stamp!

Completed passports will be handed in to the Camas Chamber of Commerce. (After hours dropbox) Passport holders need 20 stamps to be eligible for the Grand Prize.

The Grand Prize is worth over \$1000 in products and gift cards from the participating businesses.

The summer passport will consist of 5000 copies distributed through the participating locations.

Marketing:

The passport design includes the development of the passport logo, which will be designed so that it can be used in future passport iterations. (We are planning a Holiday version of the passport as well)

Our design package will also include social images that all businesses will use to consistently promote the passport.

The business owners participating have volunteered in various capacities to help further the promotion of the passport including the following:

- Press Releases sent to all area media, print, digital, and radio
- Printed posters and counter signs
- Social media advertising from 26 local businesses
- Email blasts by participating businesses
- Group is creating a Facebook page for explaining the passport, marketing, and creating excitement around the Grand Prize Drawing

Participating Businesses:

4 Ever Growing Kids	Allure Boutique	Arktana	Autumn Leaf Books
Caffee Piccolo	Camas Antiques	Camas Boutique	Camas Cellars
		Hotel	
Camas Plant & Gift	Feast 316	Hidden River Roasters	Jazzercise Camas
Juxtaposition	Keller Med Spa	Lane Cellars	Lily Boutique
Livewell Camas	Natalia's Café	Papermaker Pride	Periwinkles Toy Shop
Poppy & Hawk	Red Door Gallery	Runyan's Jewelers	Salud
Sweet Intention Gift	Tommy O's	Grains of Wrath	

4 ever Growing kids	4EverGrowingKids@gmail.com	4Ever Growing Kids440 NE 4th AveCamas, WA 98607(360)210-5351
Allure	bobbi@allure-boutique.com	Allure Boutique407 NE 4th AveCamas, WA 98607(360)844-6532
Arktana	Ann@arktana.com	Arktana415 NE 4th Ave. Camas, WA 98607(360)210-4077
Autumn Leaf Bookstore	autumnleafbookstore@gmail.com	Autumn Leaf Books334 NE 4th Ave.Camas, WA 98607360.553.4788
Caffe Piccolo	caffepiccoloparadiso@ymail.com	Caffe Piccolo
Camas Antiques	camasantiques@gmail.com	305 NE 4th aveCamas, WA 98607Camasantiques@gmail.com
Camas Boutique Hotel	prashant@camashotel.com	405 NE 4th AvenueCamas, WA 98607
Camas Cellars	camascellars@gmail.com	222 NE Everett Street Suite 101Camas, WA 98607360-210-0171
Camas Plant & Gift	hello@livewellcamas.com	417 NE Birch Street, Camas, WA 98607360-844-5715
Feast 316	camasfeast316@gmail.com	Feast 316316 NE Dallas Camas, WA 98607360.834.7044
Hidden River Roasters	serene@hiddenriverroasters.com	Hidden River Roasters 536 NE 5th Ave.Camas, WA 98607(360)
Jazzercise Camas	jazzercisecamas@gmail.com	Jazzercise Camas514 NE Dallas St. Camas, WA 98607(360)980-0022
Juxtaposition	suzanne@sf-artfuldesigns.com	Juxtaposition425 NE 4th Ave. Camas, WA 98607(360)834.1810
Keller Med Spa	mrwmarketing@yahoo.com	Keller Med Spa & Laser 715 NE 5th Ave. Camas, WA 98607 (360)823-0795
Lane Cellars	lanecellars@gmail.com	Lane Cellars340 NE 4th Ave.Camas, WA 98607(360)607-8784
Lily Boutique	Threeofheartslily@gmail.com	
Livewell Camas	jacquie@livewellcamas.com	417 NE Birch Street, Camas, WA 98607360-844-5715
Natalia's Café	ericaslothower@gmail.com	437 NE 4th Avenue, Camas, WA 98607360-834-3421
Papermaker Pride	karen@papermakerpride.com	339 NE 4th AvenueCamas, WA 98607360-210-7513
Periwinkles Toy Shop	periwinklestoys@gmail.com	Periwinkle's Toy Shoppe 326 Cedar St. Camas, WA 98607(360)954-5795
Poppy & Hawk	poppyandhawk@gmail.com	Poppy & Hawk223 NE 4th Ave.Camas, WA 98607(360)210-4463
Red Door Gallery	pikeadvertising@comcast.net	Red Door Gallery 411 NE Dallas St.Camas, WA 98607(360)281-8720
Runyan's Jewelers	erin@runyansjewelerscamas.com	327 NE 4th AvenueCamas, WA 98607360-834-2992
Salud	tony.dotson@saludwine.com	224 NE 3rd Avenue, Camas, WA360-787-2583
Sweet Intention Gift	lisa.sweetintention@gmail.com	218 NE 4th Avenue, Camas,WA360-226-5160
Tommy Os	Ozzie.tommyos@gmail.com	Tommy O's at the Camas Hotel401 NE 4th Ave. Camas, WA 98607(360)833-0115
Grains of Wrath	brendan@gowbeer.com	230 NE 5th AvenueCamas, WA 98607360-210-5717

SPONSORS

PARTICIPANTS

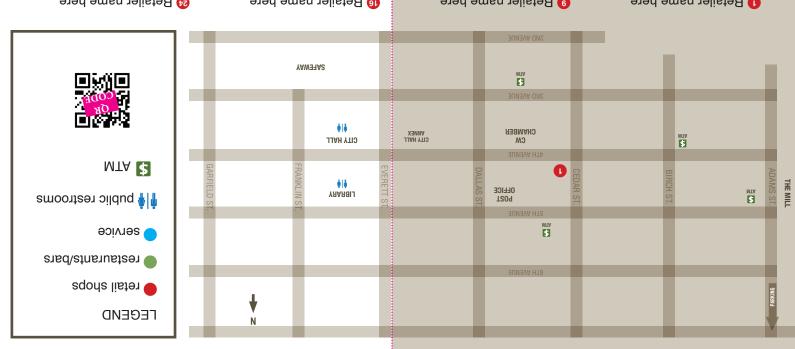
PARTNER LOGOS HERE

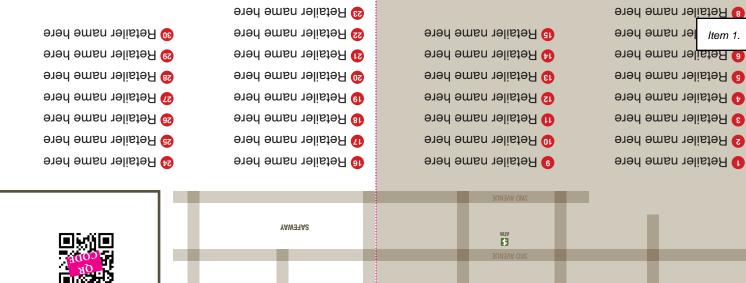


www.website.com #HASHTAGS



Camas Passport





- Retailer name her OFFER GOES HERE BOGO or %/\$ OFF address goes here fb/ig links/www.url.com
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- Retailer name her OFFER GOES HERE BOGO or %/\$ OFF address goes here fb/ig links/www.url.com
- 1. Take advantage of the promotion offered at different locations and earn a stamp for each stop!
- 2. Turn in your completed passport to CW Chamber & VIsitor's Center by 09/30/24 to be entered for a chance to win the Grand Prize! The more stamps you have the greater your chances to win!

the greater your chances t
10 stamps = 1 entry
11-20 stamps = 2 entries
21-30 stamps = 3 entries

total number of stamps earned

name	
email	
tel	
date completed	
*SEE FACEBOOK PAGE LINK HERE FOR GRAND PRIZE DE	



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 500.00			
Organization/Agency Name *	LiveWell Camas			
Federal Tax ID Number (EIN)	832,745,682			
Event or Activity Name*	CAMAS PRIDE: Live Your Best Life BLOCK PARTY			
Contact Name and Title *	Jacquei Hill, Executive Director			
Mailing Address *	Street Address 417 NE Birch Street Address Line 2			
	City	State / Province / Region		
	Camas	WA		
	Postal / Zip Code	Country		
	98607	USA		
Phone *	entry format example 123-4 360-844-5715	56-7890		
Email *	jacquie@livewellcamas	s.com		

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	We are so excited to announce our Second Annual CAMAS PRIDE: Live Your Best Life BLOCK PARTY on Sunday JUNE 23! This Block Party is an opportunity to have a whole lot of fun and to celebrate with the Camas and surrounding communities! This is an all-ages family-friendly event full of many ways to express yourself, access resources and build community. The event hours are 11 am-4 pm.

Projected Attendance/Population Reached

Total # Attendees	150
# Traveling 50+ mi.	1-10
# Traveling from out-of-state	20
# Overnight in paid accomm.	1-10
# Overnight in unpaid accomm.	1-10
# of Lodging Nights	1

Methodology to be used to capture attendance *

(check all that apply)

Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event

Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates

Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level

Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey

Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Pride Block Party Budget_5.6.2 JPG, PDF, TIF	27.66KB
Description (explaining how you intend to use funds)	Pride Block Party_Use of Fund JPG, PDF, TIF	9.45KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	Board Members List.pdf JPG, PDF, TIF	23.6KB
Brochures or Other Information Showing Tourism	CamasPrideBlockParty.pdf	179.69KB
Promotion Efforts	DRAFT_Camas Pride Block Pa JPG, PDF, TIF	46.01KB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Jacquie H Hill

Date

auto-captured by form 5/6/2024

Comments

Approve Not Approved

Item	Budget
Venue Accessories (e.g., tables, tents, chairs):	\$150
Decorations and Supplies:	\$200
Entertainment (e.g., DJ, performers):	\$200
Refreshments and Snacks:	\$150
Advertising in Nearby Cities:	\$200
City Permit Fee: \$50	\$50
Miscellaneous (e.g., signage, printing costs):	\$50
Total Budget:	\$1,000

With a budget of \$500, we plan to strategically target nearby cities through paid social media advertising campaigns. These ads will highlight the vibrant and inclusive atmosphere of our pride month event, enticing tourists to join us for a day of celebration and unity. By reaching audiences beyond our immediate area, we aim to attract visitors from neighboring communities, ultimately enhancing the diversity and excitement of our event and bringing in new visitors to Camas.

LiveWell Camas Board

President	Tim Watkins
Secretary	Beth Ann Bloomfield-Fox
Treasurer	Cara Orcheln
Community Outreach	Chelsea Zibolsky
Teacher Liason	Kim Long
Board Member	Blythe Ayne
Exectutive Director	Jacquie Hill



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Item 1.

We are so excited to announce our Second Annual **CAMAS PRIDE: Live Your Best Life BLOCK PARTY** on Sunday JUNE 23! This Block Party is an opportunity to have a whole lot of fun and to celebrate with you all! This is an all-ages family-friendly event full of many ways to express yourself, access resources and build community. The event hours are 11 am-4 pm.

Does it cost money to attend?

The CAMAS PRIDE: Live Your Best Life BLOCK PARTY is a donation-based event. We suggest a \$5-10 donation, but no one will be turned away for lack of funds. There will be a variety of activities and vendors on sight including food vendors.

What are the general rules for attending the block party?

- Be respectful of all attendees
- All bags, containers, and packages are subject to search
- Alcohol and Drugs of any kind are prohibited

What items are prohibited?

- Alcohol & Drugs
- No vaping, smoking, or cannabis edibles are allowed
- Weapons of any type
- Smoking of any kind
- Air horns, instruments, or laser pointers
- Unauthorized or unlicensed vendors

Where is the block party located?

The CAMAS PRIDE: Live Your Best Life BLOCK PARTY is located downtown Camas NE Birch Ave between 4th and 5th.

Where is nearby parking?

There is no designated parking for the block party. Street parking is available nearby, but space is limited. There is a public parking lot on Birch and 7th.

Can I bring drinks and food into the block party?

Yes, attendees are allowed to bring their own food and drinks into the block party, with a few restrictions. No alcohol or cannabis edibles are allowed into the block party grounds.

Are pets allowed in the block party?

Yes, animals are allowed into the block party, but they must be contained or on a leash at all times. All pet waste must be cleaned up by owners.



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)						
Amount of Lodging Tax Requested *	\$ 8,800.00					
Organization/Agency Name *	Parks and Recreation					
Federal Tax ID Number (EIN)						
Event or Activity Name *	Hometown Holidays					
Contact Name and Title *	Krista J. Bashaw					
Mailing Address *	Street Address 616 NE 4th Ave. Address Line 2					
	City	State / Province / Region				
	Camas	WA				
	Postal / Zip Code	Country				
	98607	United States				
Phone *	entry format example 123-43 360-817-7991	56-7890				
Email *	kbashaw@cityofcamas	.us				

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	Hometown Holidays is the annual kick-off holiday event. It includes the holiday tree; "snow"; photos with Santa; entertainment by our local school choirs, bands and dance groups; crafts for the kids; a variety of food offerings from street food vendors and downtown restaurants; and shopping in the downtown shops. The event coincides with the Downtown Camas Assoc. "First Friday."

Projected Attendance/Population Reached

Total # Attendees	3000
# Traveling 50+ mi.	1 to 3 percent
# Traveling from out-of-state	unknown
# Overnight in paid accomm.	23 in Camas only
# Overnight in unpaid accomm.	unknown
# of Lodging Nights	3 - Friday through Sunday

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
- Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates
- Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level
- Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey
- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)
- Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Lodging Tax Application HH 20 JPG, PDF, TIF	498.26KB
Description (explaining how you intend to use funds)	Lodging Tax 2024 - how are fu JPG, PDF, TIF	393.05KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	JPG, PDF, TIF	
Brochures or Other Information Showing Tourism	23-1102 Hometown Holidays Fl	3.98MB
Promotion Efforts	22-1123 Hometown Promo for	3.08MB
	HH press release final 2023.pdf	299.27KB
	JPG, PDF, TIF	

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
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 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification *	Ce	rtifi	cati	on	*
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Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Krísta J. Bashaw

Date

auto-captured by form 5/7/2024

Comments

Approve Not Approved

Lodging Tax Application – "Hometown Holidays" 2024

Supporting Documentation

- A. Amount requested: \$8,800.00 (Capital: 20x30 canopy pole tent with full sides) 700.00 (Marketing: Advertising) \$9,500.00 Total Request B. Brief Budget Income: Matching Funds/Sponsorships \$3,600 In-Kind Contributions \$5,500 Total Cash & In-kind \$9,100 Expenses (Events Department only): Staffing \$1,500 **Office/Operating Supplies** \$2,200 \$9,340 (\$8,800 for new 20x30 tent) **Tools & Equipment Professional Services** \$4,600 \$1,300 (\$700 for print ads – lodging tax dollars) Advertising Rent/Lease \$5,900 Utilities \$ 180 **Total Expenses** \$25,020 C. Capital asset – unbudgeted \$8,800 (\$8,800 from lodging tax dollars) D. Detailed Advertising Budget **Print Media** Banners (completed) \$0 Print Ads (Columbian; Post Record) \$700 (\$700 from lodging tax dollars) Merchant packets (in-house) \$0 Print Posters/Fliers (in-house) \$0 **Press Releases** \$0 \$0 Social Media (in-house) City of Camas and Parks & Rec Facebook and Web sites; Camas School District web page & Facebook; Downtown Camas Assoc. Facebook
- E. Description of event and how it will assist in building tourism, etc. (2023 Flier attached)

Hometown Holidays is the annual kick-off holiday event coordinated by the City of Camas Parks & Recreation. Activities include the holiday tree lighting; "snow"; photos with Santa; entertainment by our local school choirs, bands, and dance groups; crafts for the kids; a variety of food offerings from street food vendors and downtown restaurants; and shopping in the downtown shops. The event coincides with the Downtown Camas Association's "First Friday."

Hometown Holidays is building tourism/promoting events by becoming one of the "must go-to" events. Residents are bringing in their out-of-town families and friends; new attendees are receiving a fun and positive introduction to Downtown Camas while at the same time learning about other City and Downtown events via displayed literature and word-of-mouth; and attendees are reaching out to non-local followers via social media-sharing.

How Lodging Tax Grant Funds are to be Used

Funds will be utilized through the purchase of a new 20x30 pole/canopy tent with sides. The City of Camas does not own a tent of this size – large enough to accommodate the numerous school choirs, bands, community dance groups and large activities that entertain and engage our event attendees during this event. We currently borrow 20x30 tents from Washougal and rent from a vendor. With the request by merchants and DCA to have entertainment/activities on each block during this event, we hope to accommodate that request by adding a tent to the current Camas-Washougal inventory, through the purchase of a new tent using Lodging Tax funds.

Funds would also be used towards marketing the Hometown Holidays event, as in the past, by advertising in print media.



Camas Tree Lighting

Tree Lighting Returns! 5:00pm in front of Liberty Theatre (Tree lighting coordinated and sponsored by DCA and CW Chamber of Commerce)

5-8 p.m.

In charming Downtown Camas, decorated for the holidays!

> Santa (bring your camera!) Holiday Activities Entertainment Food and Refreshments

Photos with Santa | Kids' Crafts | Food & Refreshments Entertainment | Movie at Liberty Theatre

Downtown Camas will be closed to parking & vehicular traffic at 10am. Parking Shuttle (regular & disabled) runs 4:00pm to 8:30pm. For the comfort and safety of your pets, please leave them at home.

For parking and event details, visit www.cityofcamas.us/parksrec Coordinated by Camas Parks & Recreation (360) 834-5307



Item 1.



















Join Liberty Theatre for a special showing of a holiday favorite:

Elf (PG) 8:00PM* Regular Admission

5:00-8:00pm

Photos with Santa Kids' Crafts Entertainment Food and Refreshments

Movie at Liberty Theatre

Downtown Camas is closed to parking & traffic at 10am. Parking shuttle runs 4:45 to 8:45pm. Please leave your pets at home.

For parking and event details, visit www.cityofcamas.us/parksrec Coordinated by Camas Parks & Recreation

*Last shuttle departs at 8:45PM.

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Hometown Holidays

Friday, December 2

5:00 - 8:00pm

Camas









November 13, 2023 Media Contacts: Bryan Rachal, Director of Communications, 360-817-7035 Krista Bashaw, Recreation Coordinator – Special Events, 360-817-7991 kbashaw@cityofcamas.us https://www.cityofcamas.us/parks

The Tree Lighting Returns for Camas' Hometown Holidays

CAMAS, Wash – The City of Camas' Hometown Holidays will return this year to downtown Camas with a full slate of activities, including the popular tree-lighting ceremony, Friday, Dec. 1, from 5 p.m. – 8 p.m.

Residents and visitors will once again enjoy a bustling downtown Camas, filled with school and community choirs, bands and dancers, photos with Santa (bring your camera!), crafts for the kids, street food vendors, and downtown restaurants and shops open for business. The tree-lighting ceremony returns after a three-year hiatus, kicking off the event at 5 p.m., thanks to the coordination and sponsorship by the Downtown Camas Association and the Camas-Washougal Chamber of Commerce. Hometown Holidays is coordinated and hosted by Camas Parks & Recreation and coincides with Downtown Camas Association's First Friday.

Hometown Holidays and the events are free and open to all, thanks to the financial support of Columbia Credit Union, iQ Credit Union, Windermere Real Estate, Downtown Camas Association, Lutz Hardware and in-kind donors and volunteers. In addition, various restaurants and food vendors will be open to purchase food. Visitors can also use the opportunity to shop for their holiday gifts in Camas' well-known historic downtown.

"This is one of our community's favorite and festive events, getting us in the mood for the holidays and bringing our community together to share some of the joy of the season," said Krista Bashaw, Special Events Coordinator with the City of Camas.

The free parking shuttle, courtesy of the Camas School District, will run its easy-to-park & ride event shuttles from 4 - 8:30 p.m. Four color-coded parking lots within 1-mile of downtown Camas will be incorporated into one continuous shuttle route. The shuttle route will stop at each of the parking lots and will drop off riders on the street between Camas City Hall and the Camas Public Library. The shuttle is free; details can be found at www.cityofcamas.us/parksrec; and click on the "Special Events" tab.

A few suggestions before venturing out this year, please leave dogs at home; this event is not a good fit, as it will feature very large crowds. Visitors can now park their strollers at the Festival Information Tent, located at 4th & Cedar St.; and Journey Church will also be hosting a quiet room to allow diaper changing and nursing mothers.

For event locations and other event details, visit <u>https://www.cityofcamas.us/parksrec/page/hometown-holidays-0</u>

Account	Description	202	1 Actual	202	2 Actual	202	23 Actual	202	24 Budget	20	24 Actual	2024 Pe	rcent
1200.91.0000.000.3611000.300000.	Investment Earnings		543.83		4,847.30		-4,131.29		-752.00		-374.84		49.85%
1200.94.0000.000.3133100.300000.	Hotel/Motel Sales and Use Tax	-	-22,825.85		-31,761.38		-35,417.22		-35,306.00		-10,119.26		28.66%
	Total Revenue	\$ 2	22,282.02	\$:	26,914.08	\$	39,548.51	\$	36,058.00	\$	10,494.10		29.10 %
1200.58.0000.000.5573000.549200.	Ads/Printing/Forms		5,024.00		9,994.00		18,436.75		30,000.00		0.00		0%
	Total Expense	\$	5,024.00	\$	9,994.00	\$	18,436.75	\$	30,000.00	\$	-		0%

Item 1.



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)						
Amount of Lodging Tax Requested *	\$ 7,843.00					
Organization/Agency Name *	Camas-Washougal Chamber of Commerce					
Federal Tax ID Number (EIN)	910,163,285					
Event or Activity Name *	Camas Days					
Contact Name and Title *	Jennifer Senescu, Executive Director					
Mailing Address *	Street Address					
	422 NE 4th Avenue					
	Address Line 2					
	City	State / Province / Region				
	Camas	WA				
	Postal / Zip Code	Country				
	98607	United States				
Phone *	entry format example 123-456-7890					
	360-834-2472					
Email*	jennifer@cwchamber.com					

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	Camas Days - 2-day community event in downtown Camas featuring 120 vendors, Grand Parade, Kid's Parade, Kid's Street, Food Court, Beer-Wine Garden with live music, and bathtub races.

Projected Attendance/Population Reached

Total # Attendees

14-16K

# Traveling 50+ mi.	2,500
# Traveling from out-of-state	1,500
# Overnight in paid accomm.	Hotels are full
# Overnight in unpaid accomm.	Unknown
# of Lodging Nights	2

(check all that apply) Methodology to be used to capture attendance * Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet) Other: Please describe below

- Other description:

Item 2.

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Marketing Budget 2024.pdf JPG, PDF, TIF	170.71KB
Description (explaining how you intend to use funds)	* Marketing Budget 2024.pdf JPG, PDF, TIF	170.71KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	23-24 Roster.pdf JPG, PDF, TIF	74.87KB
Brochures or Other Information Showing Tourism Promotion Efforts	JPG, PDF, TIF	

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Jennifer Senescu

Date

auto-captured by form 4/29/2024



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)		
Amount of Lodging Tax Requested *	\$ 2,860.50	
Organization/Agency Name *	Camas-Washougal Chamber of Commerce	
Federal Tax ID Number (EIN)	910,163,285	
Event or Activity Name *	Camas-Washougal Map Update	
Contact Name and Title *	Jennifer Senescu, Executive Director	
Mailing Address *	Street Address 422 NE 4th Avenue Address Line 2	
	City	State / Province / Region
	Camas	WA
	Postal / Zip Code	Country
	98607	United States
Phone *	entry format example 123-456-7890 360-834-2472	
Email *	jennifer@cwchamber.com	

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency

Describe your tourism-related activity of event *

Updating of the Camas-Washougal Map.

These maps are distributed throughout Camas and Washougal. They are included in relocation packets, are in both City Halls, the Camas-Washougal Port, real estate offices, the Camas Library, gas stations, hotels, the Camas-Washougal Chamber of Commerce / Visitor's Center, and other chamber offices.

We have secured one-half of these funds from Washougal Hotel Lodging Tax and are requesting the other half from Camas Hotel Lodging Tax.

This is the only comprehensive map of Camas and Washougal that is produced.

Projected Attendance/Population Reached

- **Total # Attendees**
- # Traveling 50+ mi.
- # Traveling from out-of-state
- # Overnight in paid accomm.
- # Overnight in unpaid accomm.
- # of Lodging Nights

- Other description:

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
- Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates
- Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level
- Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey
- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

4,000 maps are produced and distributed.

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Map Budget 2024.pdf JPG, PDF, TIF	166.63KB
Description (explaining how you intend to use funds)	Map Budget 2024.pdf JPG, PDF, TIF	166.63KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	23-24 Roster.pdf JPG, PDF, TIF	74.87KB
Brochures or Other Information Showing Tourism Promotion Efforts	Map Layout final draft.pdf JPG, PDF, TIF	5.76MB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Jennifer Senescu

Date

auto-captured by form 4/29/2024



Lodging Tax Fund Application

The Camas-Washougal Chamber of Commerce (CWCC) is requesting \$2,860.50 from this fund for the updating of the Camas-Washougal Map.

These maps are distributed throughout Camas and Washougal. They are included in relocation packets, are in both City Halls, the Camas-Washougal Port, real estate offices, the Camas Library, gas stations, hotels, the Camas-Washougal Chamber of Commerce / Visitor's Center, and other chamber offices.

The request is to offset the following costs:

Total:	\$5,721
Map Store – GIS	<u>\$ 206</u>
Map Printing	\$2,265
Map Layout – Reed Creative	\$3,250

We have secured one-half of these funds from Washougal Hotel Lodging Tax and are requesting the other half from Camas Hotel Lodging Tax.

This is the only comprehensive map of Camas and Washougal that is produced. I am attaching the map that was done in 2021.

Respectfully,

Jennifer Senescu Executive Director 422 NE 4th Avenue Camas, WA 98607 (360) 834-2472 jennifer@cwchamber.com



Lodging Tax Fund Application

The Camas-Washougal Chamber of Commerce (CWCC) is requesting \$2,860.50 from this fund for the updating of the Camas-Washougal Map.

These maps are distributed throughout Camas and Washougal. They are included in relocation packets, are in both City Halls, the Camas-Washougal Port, real estate offices, the Camas Library, gas stations, hotels, the Camas-Washougal Chamber of Commerce / Visitor's Center, and other chamber offices.

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Map Store – GIS	<u>\$ 206</u>
Map Printing	\$2,265
Map Layout – Reed Creative	\$3 <i>,</i> 250

We have secured one-half of these funds from Washougal Hotel Lodging Tax and are requesting the other half from Camas Hotel Lodging Tax.

This is the only comprehensive map of Camas and Washougal that is produced. I am attaching the map that was done in 2021.

Respectfully,

Jennifer Senescu Executive Director 422 NE 4th Avenue Camas, WA 98607 (360) 834-2472 jennifer@cwchamber.com

2023-2024 Camas-Washougal Chamber of Commerce Board of Directors Roster

Immediate Past President

Vacant

President

Hung Tran True Insurance 510 NE 4th Avenue Camas, WA 98607 (360) 723-5595 htran@trueinsuranceinc.com

First Vice President

Liz Pike Shangri La Farm 26300 NE 3rd Street Camas, WA 98607 (360) 281-8720 pikeadvertising@comcast.net

Second Vice President

Erica Slothower Natalia's Cafe 437 NE 4th Avenue Camas, WA 98607 (360) 947-4727 ericaslothower@gmail.com

Treasurer

Cherri Peterson PNW Financial Concierge 3242 NE 3rd Avenue, #373 Camas, WA 98607 cpeterson@pnwfinancialconcierge.com

Secretary

Jennifer Senescu

Camas City Council Liaison

Leslie Lewallen (Tim Hein -Alternate) PO Box 1055 Camas, WA 98607 (360) 784-4378 llewallen@cityofcamas.us

Washougal City Council Liaison

Ernie Suggs Washougal City Council 1701 C Street Washougal, WA 98671 <u>ernie.suggs@cityofwashougal.us</u> Erniejune65@gmail.com

Director

Robert Barber Edward Jones 415 NE Cedar Street, Suite A Camas, WA 98607 Rbarber626@gmail.com

Director

Melissa Asbury NW Adhesives 4325 S. Lincoln Washougal, WA 98671 melissa@northwestadhesives.com

<u>Director</u>

Luke Shanahan Farmers Insurance 934 NE 3rd Avenue Camas, WA 98607 Iuke@shanahanagency.com

Director

Ken Cline Riverview Bank 450 NE 3rd Avenue Camas, WA 98607 kencline@riverviewbank.com

Director

Ray Deal Leak Seal Roofing 2518 NE 252nd Avenue Camas, WA 98607 nay@leaksealroofing.com

Director

Amy Reynolds Columbia Chiropractic 428 NE 4th Avenue Camas, WA 98607 (503) 490-6158 dramy@mycamaschiro.com

Director

Tamber Belshaw Belco Virtual Solutions 510 NE 4th Avenue Camas, WA 98607 (360) 798-0034 tbelshaw@belcovirtual.solutions

Downtown Camas Association Liaison

Caroline Mercury 5815 NW 165th Way Ridgefield, WA 98642 (360) 771-2897 <u>csmercury@</u>outlook.com **Washougal Business Association Liaison**

David Stuebe Washougal City Council 1701 C Street Washougal, WA 98671 (360) 835-7448 david.stuebe@cityofwashougal.us

(360) 834-2472 • www.cwchamber.com 422 NE 4th Avenue, PO Box 919, Camas, WA 98607







It is our honor and pleasure to serve you. Thank you for allowing us to assist you with your real estate needs.

We are passionate about guiding buyers to the ideal property in our community. Selling? We'll help you get top dollar and find buyers who will love your home as much as you do.

Your satisfaction is our priority!

We work to help you achieve your goals. Let's meet to discuss how our team can be of value to you.

-LisaLis

418 NE 4th Ave Camas, WA 360-213-7864 | lisaleproperties.com lisa@lisaleproperties.com

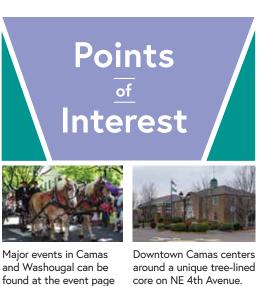
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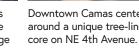
 Camas Days
 Community Events • First Fridays • Farmers Markets no ofni bnil

cwchamber.com

& Hot Deals Online at Member Businesses Events Calendar,









cwchamber.com

Lacamas Lake & Camas Lily Fields offer beauty, hiking, boating and more!

The Two Rivers Heritage

Museum has over 6000

histories, including those

photos and 200 oral

of pioneering families.

At Steamboat Landing,

boardwalk that leads to

an elevated observation

deck with views of the

Mt. Hood and Oregon.

Captain William Clark

Park at Cottonwood

Beach is where the

Corps of Discovery

camped for six days

while on their journey through this area in 1806.

Public Buildings

Post Office

Sheriff,Police

stroll on a floating

Columbia River,



and Reflection Plaza

in the city center.

The Pendleton Woolen Mills has been in operation since 1911 and has a factory outlet store.



The Port of Camas/ Washougal Marina offers a boat launch, recreation, a park, historical information and events.



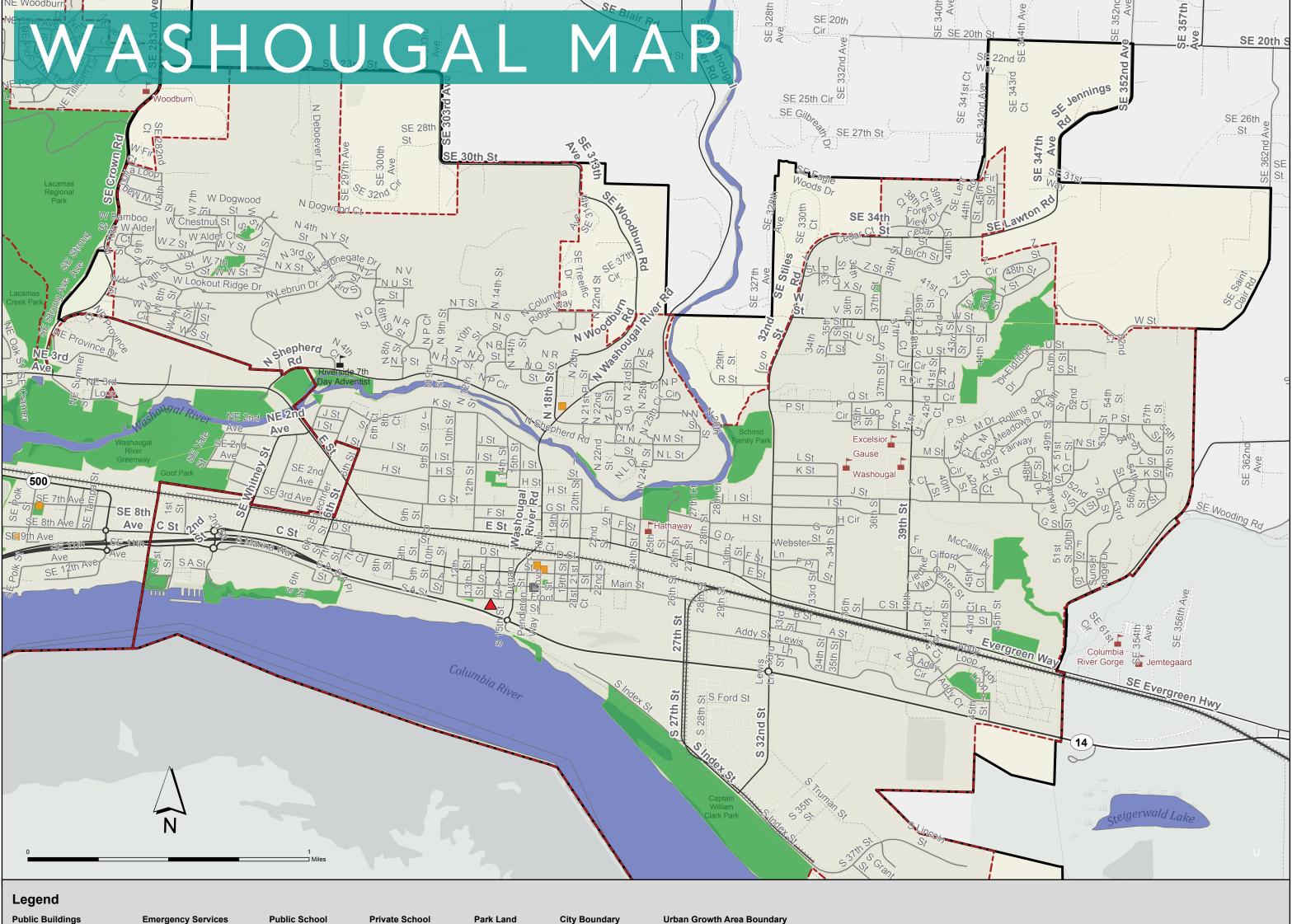
Steigerwald Lake National Wildlife Refuge is located adjacent to Washougal, on 1,049 acres of former Columbia River flood plain.



Be on the lookout for artistic murals throughout both Camas and Washougal.









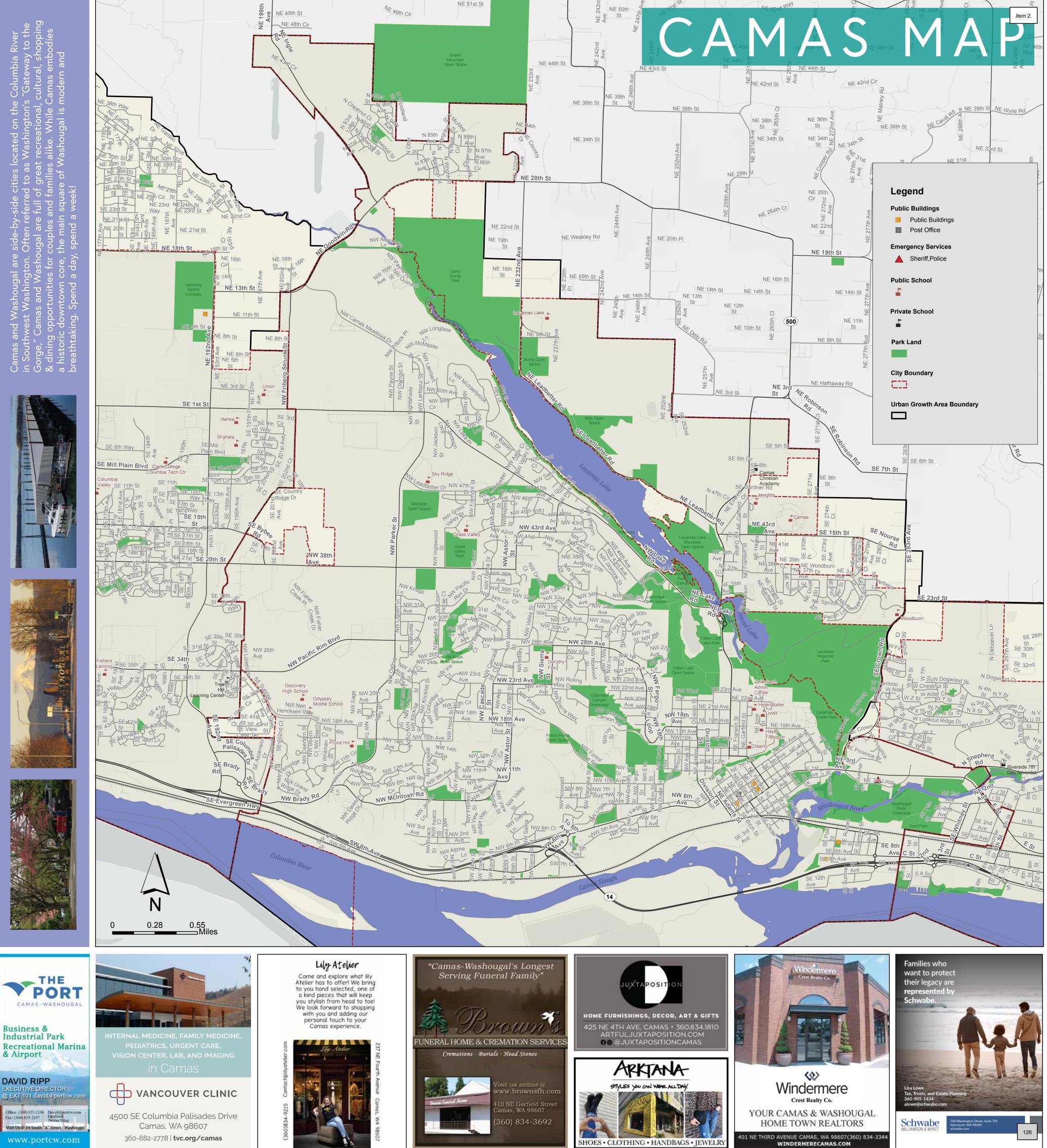
Park Land

City Boundary

E23

125

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2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)		
Amount of Lodging Tax Requested *	\$ 8,990.00	
Organization/Agency Name *	Downtown Camas Association	
Federal Tax ID Number (EIN)	264,019,320	
Event or Activity Name *	Regional Tourism Mark	eting
Contact Name and Title *	Carrie Schulstad, Executive Director	
Mailing Address *	Street Address PO Box 1034 Address Line 2	
	City	State / Province / Region
	Camas	WA
	Postal / Zip Code	Country
	98607	USA
Phone *	entry format example 123-456-7890 360-904-0218	
Email *	director@downtowncar	nas.com

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	 Regional ads and marketing for 2024 to attract visitors to Camas in the: Visit Vancouver Washington visitor's guide, print and online Columbia Gorge to Mt Hood Visitor's Guide magazine and website Scenic WA, Scenic Road Trips Guide (print and online) plus social media, website Downtown Camas walking maps for regional distribution

Projected Attendance/Population Reached

- **Total # Attendees**
- # Traveling 50+ mi.
- # Traveling from out-of-state
- # Overnight in paid accomm.
- # Overnight in unpaid accomm.
- # of Lodging Nights

(check all that apply) Methodology to be used to capture attendance * Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet) Other: Please describe below Please see media kits for the extensive - Other description: reach of each of the guides and magazines

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	2024 DCA Regional Advertising JPG, PDF, TIF	433.59KB
Description (explaining how you intend to use funds)	Lodging Tax Funding Applicatio JPG, PDF, TIF	235.96KB
Non-Profit Corporate WA Registration	Annual Reporting State Januar JPG, PDF, TIF	298.72KB
Organizations Board Members List	2024 Downtown Camas Associ JPG, PDF, TIF	446.33KB
Brochures or Other Information Showing Tourism Promotion Efforts	2024 CRGVG DCA ad.pdf wrp_media_kit24.pdf 2024 Washougal-Camas-Coop Vancouver_Ratecard 2024.pdf Camas-ScenicWA-2024.pdf ScenicWA_2024MediaKit 2.pdf Downtown Camas Walking Ma JPG, PDF, TIF	5.77MB 126.23KB 1.56MB 587.42KB 59.49KB 4.21MB 8.41MB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Carrie Schulstad

Date

auto-captured by form 5/3/2024



Downtown Camas Association 2023 Regional Advertising Budget

INCOME

Lodging Tax Funds Merchant co-op ad fees	\$750.00
Total Income	\$9,740.00

EXPENSES

Scenic WA ad cost, Camas portion	\$2,248.00 Full cost \$4495
Columbia River Gorge Magazine print ad cost	\$1,568.00
Columbia River Gorge Magazine web ad cost	\$275.00
Visit Vancouver WA ad cost, Camas portion	\$2,000.00 Full cost \$4000
Walking Map Regional Distribution & Printing	\$3,649.00 Full Cost \$5400. The DCA pays the additional \$1750

Total Expenses	\$9,740.00



Dear Camas LTAC,

The DCA would like to apply for lodging tax dollars to help fund regional ads and marketing for 2024 in the:

- Visit Vancouver Washington visitor's guide, print and online
- Columbia Gorge to Mt Hood Visitor's Guide magazine and website
- Scenic WA, Scenic Road Trips Guide (print and online) plus social media, website, etc
- Downtown Camas walking maps for regional distribution

<u>Total Cost of regional ads/marketing for Camas: \$11,490 (\$15,748 incl. Washougal's part)</u> <u>Total request of Camas lodging tax funds for regional ads at this time is \$9,000.</u> <u>Note: Graphic design cost for creation of digital ads was paid for by the DCA.</u>

See attached demographic and media distribution sheets for each publication.

Columbia Gorge to Mt Hood Visitor's Guide:

This is a co-op ad with 5 merchants (the hotel is included at no cost to them) and a website ad with the net cost to the DCA **\$1093** (total cost of ad is \$1650—discounted 5% to **\$1568** with early payment. This is a special negotiated nonprofit rate with the DCA— usual full page cost is \$3,275. Website ad is **\$275**).

- **75,000** copies distributed annually with 20,000 copies provided to Travel Portland for promotion of the Columbia Gorge. See full media kit.
- This magazine is online as well. They list all our events online.
- Includes <u>full page copy</u> in magazine about attractions and hidden gems in Camas.

Visit Vancouver WA Visitor Guide:

- The Visit Vancouver WA ad is a full page shared equally with Washougal Tourism and the DCA. The negotiated discounted cost to the DCA is **\$2000**
- **75,000** copies distributed annually plus <u>digital flipbook</u>. See full media kit.

Scenic WA State:

Full page ad in Scenic Drives & Road Trips Guide (75,000 copies printed) shared with Washougal Tourism; and the <u>Camas Washougal page</u> on their tourism website:

- 2 featured 365WashingtonState FB posts each (211,000 followers) with analytics
- Exclusive e-newsletter campaign (45,000+ opt-in subscribers) with analytics
- Total cost **\$4,495** (**\$2247.50** ea)

Downtown Camas Walking Maps (visitor focused), regional distribution

- **\$2040** cost to Certified Folder Display for distribution of 12,000 maps throughout the Columbia Gorge, at the Portland airport and at Travel Portland Visitor Center
- Map printing cost for regional distribution \$3360, hotel ad included on map at no cost to them. DCA covering additional \$1750 of the cost.

All of the above are an important way to send out a call to action regionally to come to Downtown Camas and to stay! **It's how we're on the map!**



Filed Secretary of State State of Washington Date Filed: 01/19/2024 Effective Date: 01/19/2024 UBI #: 602 890 278

Annual Report

BUSINESS INFORMATION

Business Name: DOWNTOWN CAMAS ASSOCIATION

UBI Number: 602 890 278

Business Type: WA NONPROFIT CORPORATION

Business Status: ACTIVE

Principal Office Street Address: 216 NE 4TH AVE STE 102, CAMAS, WA, 98607-2170, UNITED STATES

Principal Office Mailing Address: PO BOX 1034, CAMAS, WA, 98607-0034, UNITED STATES

Expiration Date: 01/31/2025

Jurisdiction: UNITED STATES, WASHINGTON

Formation/Registration Date: 01/12/2009

Period of Duration: PERPETUAL

Inactive Date:

Nature of Business:

CHARITABLE, THE DOWNTOWN CAMAS ASSOCIATION IS A 501C3 NONPROFIT ORGANIZATION WHOSE MISSION IS TO DEVELOP AND PROMOTE HISTORIC DOWNTOWN CAMAS BY CREATING A VIBRANT SOCIAL, CULTURAL AND ECONOMIC CENTER OF THE COMMUNITY WHILE EMPHASIZING PRESERVATION OF OUR CITY'S HISTORIC FEATURES.

NONPROFIT GROSS REVENUE CERTIFICATION

Per <u>RCW 24.03A.960</u> does the Nonprofit certify that its total gross revenue in the most recent fiscal year was less than \$500,000? - Yes

NONPROFIT CORPORATION'S EIN

Nonprofit EIN: 26-4019320

REGISTERED AGENT RCW 23.95.410

Registered Agent Name	Street Address	Mailing Address	ltem 2.
CARRIE SCHULSTAD	216 NE 4TH AVE STE 102, CAMAS, WA, 98607-2170, UNITED STATES	PO BOX 1034, CAMAS, WA, 98607, UNIT STATES	ED

PRINCIPAL OFFICE

Phone: 3602167378

Email:

DIRECTOR@DOWNTOWNCAMAS.COM

Street Address: 216 NE 4TH AVE STE 102, CAMAS, WA, 98607-2170, USA Mailing Address:

PO BOX 1034, CAMAS, WA, 98607-0034, USA

GOVERNORS

Title	Туре	Entity Name	First Name	Last Name
GOVERNOR	INDIVIDUAL		CAROLINE	MERCURY
GOVERNOR	INDIVIDUAL		RANDY	CURTIS
GOVERNOR	INDIVIDUAL		SARAH	LAUGHLIN
GOVERNOR	INDIVIDUAL		DEBBI	REAVES
GOVERNOR	INDIVIDUAL		MARILYN	BOERKE

NATURE OF BUSINESS

- CHARITABLE
- THE DOWNTOWN CAMAS ASSOCIATION IS A 501C3 NONPROFIT ORGANIZATION WHOSE MISSION IS TO DEVELOP AND PROMOTE HISTORIC DOWNTOWN CAMAS BY CREATING A VIBRANT SOCIAL, CULTURAL AND ECONOMIC CENTER OF THE COMMUNITY WHILE EMPHASIZING PRESERVATION OF OUR CITY'S HISTORIC FEATURES.

REPORTING CHANGES FOR THE CHARITABLE NONPROFIT CORPORATION

Does the Nonprofit Corporation meet exemptions of reporting as outlined in <u>RCW 24.03A.075</u>? - No

REPORTING QUESTIONS

Has the Nonprofit Corporation filed an Amendment in the last year that changed one or more purposes of the corporation recorded in its initial Articles of Incorporation?

- No

Has the Nonprofit Corporation operated a significant program or activity that is different from:

a. A program or activity that the Nonprofit has previously operated; and

b. A program or activity described in the most recent application for recognition of exemption from federal tax income?

- No

CONTROLLING INTEREST

1. Does this entity own (hold title) real property in Washington, such as land or buildings, including leasehold improvements?

- No

2. In the past 12 months, has there been a transfer of at least 16-2/3 percent of the ownership, stock, or other financial interest in the entity?
No



a. If "Yes", in the **past 36 months**, has there been a transfer of controlling interest (50 percent or greater) of the ownership, stock, or oth *Item 2*. financial interest in the entity?

- No

3. If you answered "Yes" to question 2a, has a controlling interest transfer return been filed with the Department of Revenue?
- No

You must submit a Controlling Interest Transfer Return form if you answered "yes" to questions 1 and 2a.

Failure to report a Controlling Interest Transfer is subject to penalty provisions of <u>RCW 82.45.220</u>.

For more information on Controlling Interest, visit www.dor.wa.gov/REET.

RETURN ADDRESS FOR THIS FILING

Attention: CARRIE SCHULSTAD Email: DIRECTOR@DOWNTOWNCAMAS.COM Address: PO BOX 1034, CAMAS, WA, 98607-0034, USA

UPLOAD ADDITIONAL DOCUMENTS

Do you have additional documents to upload? - No

EMAIL OPT-IN

By checking this box, I hereby opt into receiving all notifications from the Secretary of State for this entity via email only. I acknowledge that I will no longer receive paper notifications.

AUTHORIZED PERSON

I am an authorized person.

V

Person Type: ENTITY

First Name: CARRIE

Last Name: SCHULSTAD

Entity Name: DOWNTOWN CAMAS ASSOCIATION

Title: EXECUTIVE DIRECTOR

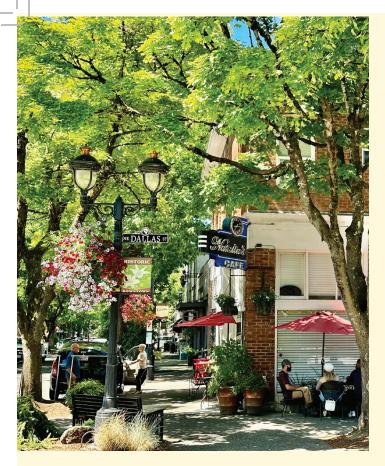
This document is hereby executed under penalty of law and is to the best of my knowledge, true and correct.



2024 Downtown Camas Association Board of Directors

Name	Phone	Email
Marilyn Boerke (2023), President (2024), City Council, Camas School District	(360) 798-3077	marilyn.boerke@camas.wednet.edu
Randy Curtis, Vice President, 2015 DCA Light Brigade, EV Committee Chair, Outreach Committee	(503) 931-2420	<u>curtisrm@comcast.net</u>
Sarah Laughlin, 2016, Secretary, Fuel Medical Group, EV Committee	(503) 789-8491	slaughlin@fuelmedical.com
Debbi Reaves, 2018, Board Treasurer Reaves & Co CPA PS; Outreach Comm.	(360) 907-0372	<u>debbi@reavescpa.com</u>
Caroline Mercury, Ex Officio, 2009 Retired GP, Design Committee Chair	(360) 771-2897	<u>csmercury@outlook.com</u>
Maria Gonser, 2016 Attic Gallery; Design Committee	(503) 888-3795	staff@atticgallery.com
Shawn Parker, 2023, Fuel Medical, Grains of Wrath; EV Committee	(612) 845-6010	sparker@fuelmedical.com
April Berlin, 2023, US Bank, CAG member	(503) 928-1480	aprilberlin1@gmail.com
Grant Gilson, 2023, Coastal Conservation Association Washington	(360) 241-3647	<u>Grant.gilson12@gmail.com</u>
Allie Janelle, 2023, Caffe Piccolo	(360) 356-6538	alliemakescoffee@gmail.com
Leslie Lewallen, City Council Liaison	(309) 363-9172	llewallen@cityofcamas.us
Jennifer Senescu, Chamber Liaison	(360) 609-7216	jennifer@cwchamber.com
Kelly O'Rourke, CSD Liaison	(702) 202-8123	kelly.orourke@camas.wednet.edu

Name	Phone	Email
Carrie Schulstad, Executive Director	(360) 904-0218	director@downtowncamas.com
Jan Carter, Marketing & Vol. Coordinator	(903) 816-1081	events@downtowncamas.com
Leah Nichelson, Event & Project Manager	(360) 953-1326	promotions@downtowncamas.com





Historic Charm Awaits!

- Friendly boutique shopping and galleries
- Bistros, restaurants, breweries and lounges
- Local wines, craft beer, vintage cocktails
- Pampering spas and salons
- Historic theatre and luxury boutique hotel
- Relaxing small town pace in a beautiful tree-lined historic downtown.

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Find this gem off of Hwy 14, just 15 minutes from the Portland airport on the Washington side of the majestic Columbia River.



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Paid for in part by the City of Camas

24022.DCA CGadv02.indd 1

140

218 NE 4th Ave • 360.226.5160

www.downtowncamas.co

WIND RIVER PUBLISHING, LLC

ESTABLISHED 1993

Judy Bair -:- Wind River Publishing, LLC 541-806-1436 -:- windriverpub@gmail.com https://columbiagorgetomthood.com facebook.com/columbiagorgetomthood Instagram@columbiagorgetomthood

Advertising Opportunity 2024 COLUMBIA RIVER GORGE VISITOR MAGAZINE AND WEBSITE columbiagorgetomthood.com

Two States, Three Volcanoes and One Big River™ Oregon and Washington's Playground

The Columbia River Gorge visitor magazine is one of the most popular guides to the Columbia River Gorge and the surrounding area. It is the *where to go, what to do and how to find magazine*. For those of you who have this publication in your facility, you have seen them fly out the door. Advertise your business and reach out to visitors who are planning their trip or who are already here and want to know what to do. This is a very well received publication.

The magazine is distributed at the Portland Airport Visitor Center and airport car rental area, along with Travel Oregon welcome centers located throughout Oregon. Certified Folder Display is contracted by Wind River Publishing, LLC to distribute the visitor magazine on their specialized display racks at various hotels, restaurants and various retail businesses in the Gorge.

For a complete list of distribution sites, see page 2 of this media kit.

WEBSITE IS DOING GREAT!

The website, *columbiagorgetomthood.com*, promotes all there is to do and see! It is very comprehensive and similar to the magazine with added resources, itineraries and beautiful photos. There seems to be a high demand for a one stop website showcasing the Columbia River Gorge, Mt. St. Helens, Mt. Hood and Mt. Adams areas. The website offers ad space on the page that relates to your business for **\$275 for a year** if you advertise in the magazine. If you want to advertise on the website only, cost is \$400. The ad will consist of a logo or photo and a 50-75 word description of your business and a link to your website.

Since launching the website May 2020, we've had 156,236 unique visitors and 196,617 number of visits!

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Main Distribution Sites

Portland International Airport Visitor Center PDX Car Rental Information Center

Astoria Warrenton Area Chamber of Commerce Camas/ Washougal Chamber of Commerce Goldendale Chamber of Commerce Hood River Chamber of Commerce Kelso Longview Chamber of Commerce Maupin Chamber of Commerce McMinnville Chamber of Commerce Mt. Adams Chamber of Commerce Pendelton Chamber of Commerce Roseberg Chamber of Commerce Sisters Chamber of Commerce Skamania County Chamber of Commerce Springfield Chamber of Commerce The Dalles Area Chamber of Commerce Woodland Chamber of Commerce

City of Brownsville Cascade Locks City Hall Expore Troutdale Gateway to the Gorge Visitor Center Port of Camas/ Washougal Port of Cascade Locks

AAA of Springfield AAA of Tacoma **AAA Vancouver** Ashland Welcome Center Bend Visitor Center Boardman Welcome Center Bonneville Locks & Dam, OR and WA **Brookings Welcome Center** Columbia Gorge Sternwheeler Visitor Center Coos Bay Visitor Center Government Camp/Mt. Hood Rest Area Grants Pass Visitor Center Klamath Falls Welcome Center LaPine Visitor Center Moses Lake Visitor Center Mt. Hood Cultural Center & Visitor Information Mt. St. Helens Monument Headquarters Mt Tabor Visitor Center Multnomah Falls Visitor Center **Olympia Visitor Center Ontario Welcome Center** Oregon City Welcome Center Oregon Convention Center Pine Creek Visitor Center Sage Center Boardman Sandy Historical Society Visitor Center Seaside Welcome Center Sweet Home Visitor Center The Dalles Dam Visitor Center Travel Lane County Travel Medford Visitor Center Travel Oregon Visit Bend Visitor Center Yakima Valley Visitor Center Bonneville Fish Hatchery

Testimonials

We have consistently advertised with Judy Bair and Wind River Publishing's publications and website since starting our business 13 years ago. Over the years, our business has benefited with continued growth as tourism has flourished throughout the National Scenic Area. We firmly believe that in our present age of digital media, having online presence is critical to the ongoing success of any business.

The website, *columbiagorgetomthood.com*, serves as an excellent resource for educating and entertaining both visitors and locals. We will continue to support Wind River Publishing's efforts to create and publish media which informs travelers, while also promoting conservation and sustainable tourism.

Martin & Christine, owner & operators of Martin's Gorge Tours

Hood River Ranger Station Little White Salmon Fish Hatchery Mark Hatfield State Park Spring Creek Fish Hatchery USDA Forest Service Office Hood River Zig Zag Ranger Station

American Express Cruise Ship Uncruise Adventures Cascade Locks Historical Museum Columbia Gorge Discovery Center Columbia Gorge Interpretive Center Fort Dalles Museum Hood River History Museum Maryhill Museum Pearson Air Museum Presby Museum Sherman County Museum **Two Rivers Heritage Museum** WAAAM Museum

Arrive Vacation Rentals Balch Hotel B&Bs Best Western Hood River Inn Best Western Mt. Hood Inn Best Western Plus Cascade Inn & Suites Best Western Plus Columbia River Inn Best Western Plus Parkersville Inn & Suites Best Western Sandy Inn Big Jims Drive In **Biggs Junction** Boys Pine Grove Store Breweries in the Gorge Bridge RV Park Bridgeside Restaurant Budget Inn Burgerville Camas Hotel Camas Shops and Restaurants Carson Hot Springs Golf and Spa Resort Carson Ridge Luxury Cabins Cascade Locks KOA Celilo Inn Clock Tower Ales Coffee Shops in the Gorge Collins Lake Resort Columbia Cliff Villas Columbia Gorge Hotel Columbia Gorge Riverside Lodge Comfort Inn Cooper Spur Resort Cousins Country Inn Dalles Inn Dintys Motor Inn Fairfield Inn Fruit Stands Government Camp Hotels, Shops, Pubs & Restaurants Grand Central Travel Stop

Grand Lodge **Gunkell Orchards** Hampton Inn Holiday Inn Express Hood River Chevron Hood River Hotel Hood River Shops, Pubs and Restaurants Huckleberry Inn Kramers Market Lone Pine Motel Lyle Mercantile Main Street Convenience Store Martin's Gorge Tours Bus Marvhill Winerv McMenamins Edgefield Motel 6 Mount Hood Railroad Mt. Hood Area, Welches, Zig Zag, Sandy Mt. Hood Oregon Resort Mt. Hood Vacation Rentals Mt. Hood Village RV Resort Nu Vu Motel Oregon Motor Inn Packard Farms Peach Beach RV Park Ponderosa Hotel Pony Espresso Praters Motel Pure Stoke Quality Inn & Suites Rafting Companies **Riverview Lodge** Rock Creek Tavern **Rocky Hill Weddings and Events** Rodeway Inn Ruby June Inn **Rufus Hillview Motel RV** Parks Sandy River RV Park Shell Station Shilo Inn Skamania Lodge Skamania Store **Skunk Brothers Spirits** Society Hotel Stevenson Library Stevenson Pubs, Shops & Restaurants Sunset Motel Super 8 Motel The Resort at Skamania Coves The Store in North Bonneville Three Rivers Inn Timberlake Campground Troutdale Shops and Restaurants Tyee Motel Whispering Woods Resort White Salmon shops, Pubs and Restaurants Windsurfing Shops Wineries

The maps, articles and organizational layouts were perfect tools for our staff in working with visiting tourists and regular customers, plus with how many different locations, businesses and counties distributed through, we know for a fact that our advertising dollars were well spent in a very direct and functional manner.

Pepi Gerald / Second Wind Sports

Every day we have campers visiting the Gorge who don't realize how much there is to do here. Handing out this magazine has given them a wider scope of activities and sights to see which has encouraged our campers to extend their stays at our RV park & campground. This is a well-designed magazine that we're glad to have!

Daniel Hopkins / Bridge RV Park & Campground

*This year's new listing

COLUMBIA RIVER GORGE ::: ADVERTISING GUIDELINES 2024

Ad Sizes in Inches

Full Page:

7.5 x 10 - no bleed w/ margin 8.625 x 11.125 - with bleed 8.375 x 10.875 - trim size

Half Page: 7.5 x 4.9375

One-Third Page: 2.375 x 10 - vertical 4.9375 x 4.9375 - square

One-Sixth Page: 2.375 x 4.9375 - vertical 4.9375 x 2.375 - horizontal

One-Twelfth Page: 2.375 x 2.375

+ Minimum bleed .125 inch

+ Design ad within .25 inches from outer edge

Guidelines and Information

- + Graphics in ads must be at 300 dpi and images placed at 100%.
- + Text and line art settings are 1200 dpi for optimal printing.
- + Use CMYK color mode. Do not send PDFs using RGB color settings.
- + Send press-ready single page file as a high resolution PDF. Choose the High Quality Print setting when creating PDF files with compatibility setting Acrobat 5 (PDF 1.4). This should be the default compatibility setting when choosing High Quality Print.
- + Microsoft Word or Publisher ads are unacceptable.
- + Submit ads by email or online transfer service. Email ads to windriverpub@gmail.com.
- + For all other inquiries, contact Judy Bair at windriverpub@gmail.com or 541.806.1436.
- + Prepayment discount of 5% for early payments will be offered.

Please use this media kit to help plan your budget for 2024. If you are certain you would like to reserve space now, feel free to contact Judy Bair at 541.806.1436 or windriverpub@gmail.com.

Testimonials

I have been working with Judy and Wind River Publishing for several years. When she announced that she was creating a website, I was thrilled. The Gorge needed a dynamic and informative web presence for the entire region and https://columbiagorgetomthood.com does not disappoint. The website is a valuable investment for the Balch Hotel and we look forward to working with the site in the future.

Josiah Dean, Innkeeper / Balch Hotel / Dufur, Oregon

The Columbia River Gorge Visitor Magazine is a complete package of resources, maps and information about all sorts of experiences in our area. This is my favorite item to use when guiding our guests to their adventures. I explain the layout of the magazine and make sure they understand that it is rich with information about what they want to seek and so much more! Every year, Judy makes this magazine better than before. It is the only visitor guide needed to be prepared for a trip in the Columbia River Gorge and Mt. Hood region.

Tammara Tippel, Executive Director / Mt. Adams Chamber of Commerce

Hello! My name is Cindy Cartwright and this past weekend while visiting Multnomah Falls, I picked up a copy of the Columbia River Gorge visitor magazine. It is an exceptional magazine and an excellent read as I sipped my morning cup of tea.

Thank you for making such a delightful and informative magazine. I wish I had picked up two copies so that I could send one to my family in Texas. I think this magazine is a perfect enticement for getting them to visit our beautiful area of the world. This magazine, more than any other, has a perfect blend of activities and events that will help individuals with various interests find something to do in such a beautiful place like the Columbia River Gorge. I could go on and on about how much I like this magazine!

Sincerely, Cynthia Amezquita Cartwright

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2024 Advertising Rates

Print Ads

5% discount for return clients 5% discount applied for pre-payments

One-Twelfth Page	\$ 725
One-Sixth Page	\$ 1325
One-Third Page	\$ 2225
Half Page	\$ 2750
Full Page	\$ 3275

Web Ad Space will consist of:

- + Logo or photo
- + 50-75 word description
- + Hyperlink to your website

Website ad (with magazine ad): \$275 Website only ad: \$400

*All prices are good for one year placement

Co-Op Opportunities

Co-op advertising options are available. Associations and chambers have the opportunity to host a sponsored page which involves shared ad space. This makes it more affordable for small businesses to advertise. Space is limited so please call 541-806-1436 to find out about co-op options in your area.

Important Payment Information

Interest will be charged at **2%** per month on all accounts past due over 30 days.

Questions?

If you have any questions, please call or email Judy Bair 541.806.1436 // windriverpub@gmail.com.

Note: We will do our best to make this publication user-friendly so your ad will be noticed and found as efficiently as possible. Wind River Publishing, LLC does not guarantee ad placement.

Please use this media kit to help plan your budget for 2024. If you are certain you would like to reserve space now, feel free to contact Judy Bair at 541.806.1436 or windriverpub@gmail.com.

Testimonials

Columbia River Gorge magazine is our number one requested magazine from our guests at Hood River Hotel. The literature in the magazine is a perfect guide for our guests with current information on the area, events calendar, and hiking. The added feature Oregon and Washington maps truly assist visitors in finding the perfect place to go in the gorge. The Hood River Hotel highly recommends the Columbia River Gorge visitor magazine.

Jessica / Reservation Desk, Hood River Hotel

I would like to tell you how much we love the Columbia River Gorge magazine here at the PDX State Welcome Center at the Portland International Airport. The fact that it covers BOTH sides of the river is one of the best reasons for its popularity! It is the most thorough Guide we have on the Gorge. It covers each community so well! Hiking (which is our most asked question for the Gorge), family ideas, adventure ideas, maps and an excellent event guide in the back are what travelers are asking for and it is so easy to navigate through! From January to Date we have distributed 3164 issues with July the highest at 994 issues. 2015 was an excellent year with a total of 7240 issues distributed. We really love this magazine and always look forward to getting it.

Stephanie Lewis, Manager / Portland Airport Welcome Center Travel Oregon/Oregon Tourism Commission

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discover the delights OF CAMAS AND WASHOUGAL

HISTORIC CHARM AWAITS





Stroll down beautiful tree-lined streets. Enjoy local food, wine, craft beer and cocktails. Explore unique shops, antiques, theatre & galleries. Stay and relax in a luxury boutique hotel.

LET OUR DOWNTOWN SURPRISE YOU

Find out more at DowntownCamas.com

Paid for in part by City of Camas.

NATURAL BEAUTY IN EVERY CORNER





Bordered by the Columbia and Washougal Rivers, the Washougal area is filled with many family friendly parks, hiking trails, businesses and neighborhoods. Come for hiking, birding, history, water sports and more and stick around for great dining, shopping and craft breweries.

Explore more at visitwashougal.com

Tourism support provided by City of Washougal hotel/motel tax funds.

145

2024 VANCOUVER WA TRAVEL MAGAZINE

Produced in partnership between Visit Vancouver WA and Madden Media



VANCOUVER WASHINGTON

Item 2.

Vancouver is really becoming a recognized place on the map, and we want to match that enthusiasm and visitor interest by expanding our target markets. The meetings industry, while the slowest to recover, is also poised for potential in 2024-25 with groups already booked to experience our wonderful city—each bringing in hundreds of new people to Vancouver in a two- to three-day period.

RATES & DATES »

DISTRIBUTION

- Visitor Centers throughout Oregon and Washington
- Along the I-5 corridor, at 30+ local hotels and on Washington State ferries in the South Sound
- Portland Airport and all Oregon Welcome Centers
- PLUS, the same digital version will be available with live links viewed

DELIVERABLES

Circulation - 75,000

2023 Digital Version –

https://online.fliphtml5.com/nxcu/zpvx/#p=C1

DEADLINES

Ad Close – Nov 17, 2023 Materials Due – Nov 27, 2023 Publication Date – March 2024

CONTACT



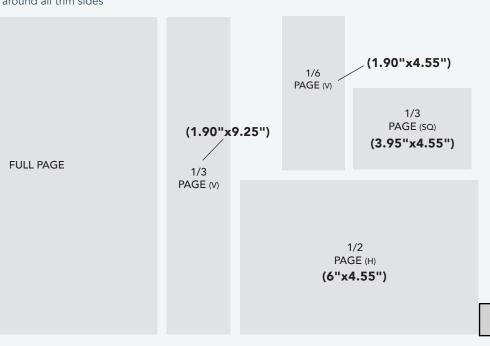
MICAELA STEVENS ACCOUNT STRATEGIST 805-795-8214 mstevens@maddenmedia.com

FOR MATERIALS SPECIFICATIONS, PLEASE EMAIL: materials@maddenmedia.com

PREMIUM POSITIONS	RATES	Item 2.
Back Cover	\$5,400	
Inside Front Cover	\$4,895	
Inside Back Cover	\$4,895	
AD TYPE	RATES	
Full Page	\$4,425	
1/2 Page	\$3,360	
1/3 Page	\$2,080	
1/6 Page	\$1,225	

Ad Dimensions (Width X Height in Inches)

Live Area: 6" x 9.25" (Non-bleed option) Trim: 7" x 10" Bleed: Add .125" around all trim sides



Scenic Washington State P.O. Box 564 Custer, Washington 98240 360-739-0701		Insertie Item 2.
BILL TO: Downtown Camas Association P.O. Box 1034 Camas, WA 98607 360-216-7378	SHIP TO: Downtown Camas Association P.O. Box 1034 Camas, WA 98607	
Product Name: ScenicWA-2024	Ad Due Date: Feb 28, 202	24 05:00 PM
Status::Approved	Payment Due Date:Mar 21, 202	24
 S.No. Product Details 1. 4-Mount Rainier Full Page Integrated Media INCLUDES: Full Page Display Ad - Scenic Drives & Roadtrip Guide Four 365WashingtonState Facebook Features ScenicWA.com Listing Exclusive e-newsletter Campaign 		Discount Total \$ 2,247.50 \$ 2,247.50
		Sub Total \$ 2,247.50 Adjustment \$ 0.00
Comments: Full page shared with Washougal- 1/2 page each. Th		Grand Total \$ 2,247.50
Client Approval by: Carrie Schulstad		
Signature	Date: / /	
Sales Representative: Audrey Fraggalosch 360-739-6881		

Terms and Conditions

The applicant, acting through the undersigned, who represents that the applicant duly authorizes him or her, agrees to the payments stated above. The undersigned has read this application including the terms and conditions at the bottom of this application or on any attachments, and by his/her signature acknowledges the receipt of a copy of this application and agrees to the terms and conditions as stated. The applicant understands and agrees that this contract is subject to acceptance by Scenic365 LLC (Scenic Washington State) who are hereby authorized to obtain and verify credit references pursuant to the terms of this agreement.

All payments to Scenic365 LLC hereunder shall be made at their corporate headquarters address on this agreement unless otherwise mutually agreed upon in writing. A \$1.50 bookkeeping fee or a finance charge of 1.5% per month (18% per annum) whichever is highest will be placed monthly on accounts with balances over 30 days. In the event that the Advertiser listed on this application shall fail to make payment for same when due, and Scenic365 LLC hires an attorney or refers this account for collection, advertiser agrees to pay Scenic365 LLC's costs of collection, including attorney fees. Jurisdiction and venue for any action concerning this agreement, or the performance thereof, shall lie exclusively in Whatcom County Superior or District Court, Bellingham, Washington. This agreement cannot be cancelled.

PROOFING & LIABILITY FOR ERRORS. Responsibility for final proofing of all production and services provided by Scenic365 LLC or its agents lies with the Advertiser. Neither Scenic365 LLC nor any of its employees or sub-contractors will be held liable for any errors or omissions to typesetting, camera-ready art or other advertising services created on behalf of the Advertiser. Scenic365 LLC will not be held liable for any output errors from disks or electronic submission provided by the Advertiser or their agents. In the event of an error caused by Scenic365 LLC, the maximum liability is limited to the space cost of the display or listing cost as per this advertising insertion agreement.



Always take the scenic route!

2024 MEDIA KIT

Item 2.

Stoke your wanderlust for the open road:

We all enjoy the freedom and flexibility of driving and traveling any time of year and often in the spur-of-the-moment.

With so many Scenic Byways, Washington State offers some of the best road trips in the country! Our Scenic Byways Guide and Map, along with our social features, e-campaigns and website will help you connect with roadtrippers seeking adventure in the Pacific Northwest.



Visit us on the web

Explore road trip ideas, feature stories and an interactive map at www.scenicwa.com



Social

Follow us on Facebook and Instagram for daily travel inspiration! #scenicWA



Weekly E-newsletter

Subscribe to our newsletter for weekly travel inspirations at www.scenicwa.com/scenic-wasubscription



Scenic WA Guidebook & Map

Get our Scenic WA Road Trip Guide & full-size WSDOT Road Map featuring 29 of Washington's Scenic Byways for FREE! Order at 877-260-2731



Print Products

SCENIC BYWAYS & ROAD TRIPS GUIDE

This is our signature locally-curated pocket guide featuring photos, illustrated regional maps and stories from the road by our staff of Washington State insiders. We share the hidden gems that make Washington truly unique and take visitors along for the ride!

Distribution

- 75,000 copies printed
- Visitor Centers throughout the state and neighboring states in the Pacific NW
- South Lake Union residents through members of the Seattle Concierge Guild as part of our "Explore Washington" map and guide packet
- Direct Mailed upon request
- Washington State Ferries

Integrated Print & Digital Ad Packages*

MOUNT RAINIER \$4,495

- Full page ad (4" x 9" trim; 3.333" x 8.297" live; add 0.25" bleed to all sides if bleed) in Scenic Drives & Road Trips Travel Guide
- Four 365WashingtonState Facebook features annually
- ScenicWA.com listing
- Exclusive e-campaign
- Premium Placement: Back Cover, add 25%; Inside Front Cover, add 15%

MOUNT ADAMS \$2,495

- Half page ad (3.33" x 4") in Scenic Drives & Road Trips Travel Guide
- Three 365WashingtonState Facebook features annually
- ScenicWA.com listing

MOUNT BAKER \$1,495

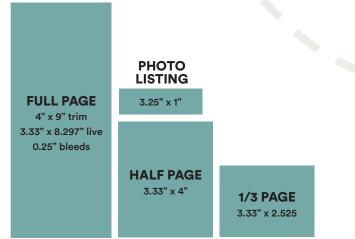
- 1/3 page ad (3.33" x 2.525") in Scenic Drives & Road Trips Travel Guide
- Two 365WashingtonState Facebook features annually
- ScenicWA.com listing

PHOTO LISTING ······ \$495

- 1.7" x 1.3" photo, contact info and a 20 word description
- ScenicWA.com listing

* Custom ad design available as an add on at \$60/hr

Guidebook Ad Sizing



WASHINGTON STATE SCENIC BYWAYS ROAD MAP

When all is lost... including you and your cell coverage... a good old fold-out paper road map is far and away the most valuable tool to have in your glove box—and also happens to be our most popular product at visitor centers throughout Washington and neighboring states! This official WSDOT map features all 29 of Washington's Scenic Byways.

New Enhanced Distribution

- 150,000 copies printed
- In partnership with the WSDOT and State of Washington Tourism, our 2024 Scenic Byways Road Map will be direct mailed on request through stateofwatourism.com and from the Scenic Washington call center.
- Map will be distributed at visitor information centers throughout Washington & Oregon.

Map Ad Sizes & Pricing*

Back Panel (3.875" x 8.875", 0.5" bleed) \$6,995
Inside Fold Panel (3.875" x 8.875", 0.5" bleed) \$5,995
Full Panel (3.75" x 8.75") - 6 available \$4,995
Half Panel (3.75" x 4.25") - 10 available \$3,495
Quarter Panel (3.75" x 2") - 6 available \$1,895



Item 2.

Digital Products

ScenicWA.com Listing \$240

Suggested Road Trips and Itineraries are the basis for our mobile- friendly website. Your listing or feature story on ScenicWA.com will ensure you are found by people during the travel planning process. (Included with integrated print & digital packages)

Social Media Campaigns ------ \$395

Sharing and engaging is what being social is all about! We have 205,000 Facebook and Instagram followers who engage with us through daily "365 Things to Do" and Instagram features. (Included with integrated print & digital packages)

Share your unique story on ScenicWA.com and provide travel inspirations to our list of over 20,000 double opt-in subscribers. Write your own story or we will assign one of our travel writers to visit your area and highlight your destination's experiences. These stories live on ScenicWA.com and will be promoted through social media in addition to exclusive email marketing campaigns.

Exclusive Email Campaign ------\$798

Don't really need a feature story? Ask about our custom exclusive email campaigns sent to 20,000 double opt-in subscribers!

Photo & Video Production*

Our experienced photography & videography team will spend two days in your area capturing images of locations you request. Select a photo only package, or add on a video to help tell the story of your destination.

Photo Package starting at	\$2,000
Photo & Video Package starting at	\$5,000
*custom packages available	

Dates to Remember

Insertion order due date: 2/28/2024

Camera ready art & copy due: 3/15/2024

Ready for distribution in May 2024

Reserve your spot by **November 30, 2023** to take advantage of our Early bird offer. One social media feature to our 205,000 followers – \$395 value!

Get in Touch!

For more information please contact:

AUDREY FRAGGALOSCH

audrey@ScenicWA.com Direct 360-739-6881

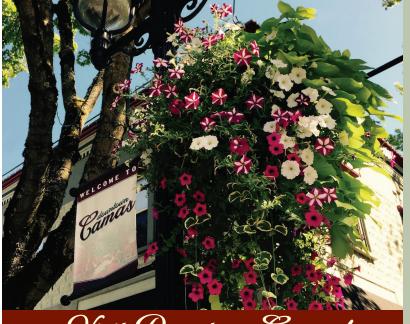
JENNIFER COLEMAN

jennifer@ScenicWA.com Direct 360-739-0701











Save 10% by booking directly 405 NE 4th Ave | 360.834.5722 | camashotel.com



WALKING MAP





536 NE 5th Ave Come and Find Your Hidden River! Hidden River Coffee Roasters



407 NE 4th Ave | 360.844.6532 mos.supituod-srulla.www



335 NE 5th Ave | 503.329.8449 | bookish.com Books for children, young adults and their families Bookish

BOUTIQUE SHOPPING & DINING • FAMILY & PET FRIENDLY • HISTORIC HOTEL



218 NE 4th Ave | 360.226.5160 Local artists, gourmet chocolate, fun gifts Sweet Intention Gift Boutique



315 NE 4th Ave | 360.859.9555 | camasliberty.com Exclusive World-Class Event Cinema Presentations Hollywood Hits | Independent Flicks



228 NE 4th Ave | 360.210.5311 Authentic Mexican cuisine, beer, wine & cocktails Nuestra Mesa

SMALL TOWN CHARM • SCENIC LAKES & TRAILS • 15 MINUTES TO AIRPORT



412 NE 4th Ave | 360-873-6844 Hand-made, gourmet doughnuts from scratch Next Dough Neighbor



216 NE 3rd Ave | 360.835.5200 Craft beer/cider taproom and public house A Beer at a Time



408 NE 41P Ave | 360.817.2415 tsəwhttoN əht to strittACamas Gallery

Visit Downtown Gamas!

elax and enjoy a day or weekend away from the hustle and bustle of busy life in historic, quaint Downtown Gamas. Explore our beautiful tree lined streets filled with locally owned boutiques, delicious restaurants and pubs, and pampering salons. Enjoy a movie at our historic theatre, hike or bike at nearby Lacamas Lake, and complete your day in style and comfort at our award winning historic boutique hotel.

Located just 15 minutes from the Portland airport, between downtown Portland, Vancouver and the scenic Columbia River Gorge, Camas provides a convenient, yet friendly and authentic small town experience.

Visit www.DowntownCamas.com for self guided tours.







Downtown Camas Association P.O. Box 1034, Camas, WA 98607 • 360.216.7378 www.downtowncamas.com

Printing: Minuteman Press • www.minuteman.com/us/locations/wa/camas Graphic Design: Reed Creative • www.reedcreative.com

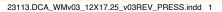




Experience Historic Downtown Camas

SHOPPING · DINING · SERVICES

2023-2024



153



SHOPPING

SHOFFING
4Ever Growing Kids children's consignment & toys210-5351 64
Allure Boutique women's fashion and accessories 844-6532 33
Arktana women's shoes, clothing, accessories 210 4077 35
Attic Gallery local art 833-9747 27
Bookish Independent children's bookstore503-329-84495
Camas Antiques gifts, garden, home 834-4062 21
Camas Bike & Sport bikes, accessories, service 210-5160 2
Camas Gallery local art and gifts 817-2415 61
Cozy Cottage clothing and home decor
Juxtaposition furniture, home decor, gifts 834-1810 38
Lily Boutique women's clothing, accessories
Lutz Hardware & Garden Center 834-2663 40
Naturally Healthy Pet food, toys, treats 609-3505 57
Navidi's Olive Oils & Vinegars
Papermaker Pride Camas & PNW fan gear and gifts 210-7513 26
Periwinkle's Toy Shoppe toys, games, books
Poppy & Hawk home decor, artisan made goods 210-4463 13
Runyan's Jewelers fine jewelry, gifts
Safeway
Sweet Intention Gift Boutique gifts for all ages 226-5160 46
The Pink Room
The Soap Chest handmade soap and skin care 834-1212 8
Truly Scrumptious boutique baking and treat shop 954-5679 14
William & Son Jewelers fine jewelry, watches

DINING

A Beer at a Time craft beer, pub food 835-5200 69
Adams Street Bar & Grill beer, wine, pub food
Birch Street Uptown Lounge classic cocktails & more210-7219 50
Burgerville burgers, shakes
Caffe Piccolo espresso, pastries, paninis 834-7044 60
Camas Cellars wine bar, wine club, events 925-323-148375
Camas Thai Cuisine 833-1175 20
Caps N' Taps craft beer taproom & bottle shop 210-7244 25
Cedar Street Bagel Company fresh bagels, sandwiches 844-622558
Dairy Queen ice cream, burgers
Feast 316 steak, seafood, cocktails
Giatti's Speakeasy see Salud staff for password70
Grains of Wrath craft brew, gastropub 210-5717 18
Hidden River Roasters coffee & custom roasts41
Kop Chai Thai cuisine 56
Los Jalapeños Mexican cuisine
Mill Tavern beer, wine, pub food 833-0474 43
Natalia's Café corner café, breakfast and lunch 844-5968 39
Natalia's Malt Shop retro diner and ice cream
Next Dough Neighbor fresh made doughnuts360-87-DOUGH 62
Nuestra Mesa Mexican cuisine 210-5311 48
Salud Wine Bar ~ Italian Dining ~ Wine Storage
Squeeze & Grind coffees, smoothies 833-2404 4
Subway sandwiches, soup74
The Sushi Joint
Tommy O's at the Camas Hotel

SERVICES

Αυτο	
Camas Mart and Gas Station	834-5966 4A
Phill Kassab's Auto Repair	
Shell Gas Station	
FINANCIAL	
Country Financial	
DePonceau & Associates, CPA and Business Advisors	
Edward Jones	834-9713 3B
Granite Mortgage	771-4030 3D
H&R Block	834-5880 5E
IQ Credit Union	695-3441 4A
Lacamas Financial Services	834-6470 5D
Paulson, Dyra & Co., CPAs	834-4911 3F
Riverview Community Bank	834-9997 5C
U.S. Bank	834-2089 3A
HEALTH	
Bluebird Counseling	541-490-17862E
Brester Dentistry	
Camas Hearing Clinic	
Camas Natural Health & Wellness chiropractic, massage	
Camas Vision Centre	834-2063 3A
Clover Podiatry foot & ankle specialists	
Columbia Chiropractic chiropractic, massage	
Darling Chiropractic & Massage	834-5126 2B
Design Dentistry, Aaron Rinta DMD	834-4990 2D
Doula My Soul, Bryna Hayden	545-3356 2E
Dr. Jennifer Stebbing, DO musculoskeletal & sports medicine	e 258-1746 5E
Healing Sage Acupuncture & Herbal Clinic	798-7132 2B
Vancouver Vision Clinic	834-4802 1B
INSURANCE	
Farmer's Insurance Shanahan	833-8333 E of 5F
State Farm Insurance Julia Lo	
True Insurance Inc	

BEAUTY, HEALTH & WELLNESS

All Therapeutic Massage	4-699072
Blossom Natural Health and Wellness	4-2732 16
Camas Barber Shop 834	4-2755 45
Camas Yoga & Co yoga and retail 210)-589723
Jazzercise Camas	0-00227
Keller Med Spa & Laser	3-079510
LiveWell Camas yoga, retail	4-5715 17
LUX Artistry Collective hair, makeup	0-145053
Magic Scissors family hair salon)-4783 19
Mandi MOON Artistry certified makeup artist	3-8291 29
Moonlight Aveda Salon hair, makeup, nails	4-6018 3
Nico Bella Salon beauty salon, spa	4-1818 37
Painless Ric's Tattoo Studio tattoo, piercing	4-3899 49
Peace Yourself Together wellness center	4-05899
Petal & Thorn Wellness naturopath and apothecary 21	
Phaysone SkinCare	9-2609 37
Salon 904 hair salon	5-411077
Salon Onyx hair salon	7-7900 30
Simply Divine Beauty Studio skincare, lashes	4-1886 47
The Nail Evolution Salon-Shop	3-3575 51

RECREATION, LODGING & INFO

Camas Bike & Sport trail info and rentals	210-5160	6
Camas Boutique Hotel complimentary breakfast	834-5722	. 32
Camas Parks & Recreation	834-5307	
Camas-Washougal Chamber of Commerce		
Visitor Information	834-2472	63

Dance Evolution Zumba & dance	
Downtown Camas Association	216-737845A
Elida Art Studio art classes, gallery, art tours	904-84679A
Liberty Theatre movies and specialty films	
Sweetwater SUP/Kayak Rentals	
seasonal at Lacamas Lake	609-1212

Two Rivers Heritage Museum, Camas and Washougal History

1 Durgan St, Washougal	835-8742
Universal Jiu Jitsu & Martial Arts	210-4588 11
VEGA & Virtuosity Gymnastics and Dance	834-7424 71

LEGAL

LEGAL	
Hazen, Hess & Ott, PLLC	834-7957 3F
Knapp, Odell, MacPherson Attorneys	834-4611 3E
Posner Law Office, P.C.	
The Vern McCray Law Firm	834-62623D

OTHER

OTHER	
411 Art Collective	980-2413 3C
Brown's Funeral Home	834-3692E. of 3F
Cascade Hasson Sotheby's International Realty	
Camas Power Equipment	834-5355 4E
Camas Technology Specialists	
Clothes Encounters custom alterations	
Columbia Cascade	800-547-19404F
Coventry Gardens of London florist	
Donna Roberts Group eXp Realty	521-5478 2C
Evolutions Preschool	608-8387 E of 3F
Fuel Medical Group business resources	210-5658 4B
Georgia Pacific Corporation	
Imperial Cleaners	834-3642 3B
Journey Church	
Lara Blair Photography	
Lewallen Architecture, LLC	844-6002 B4
Minuteman Press	834-4662 2B
More Realty	727-10774D
Music & Arts Academy	503-807-3038E. of 5F
Opus School of Music	6F
Proactive Network Technologies	3F
Salon 9A04	
Seth Michael Psychic/Medium	
Straub's Funeral Home	
Windermere Crest Realty	
Wise Move Real Estate	
Zion Lutheran Church	



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 8,800.00			
Organization/Agency Name *	Parks and Recreation			
Federal Tax ID Number (EIN)				
Event or Activity Name *	Hometown Holidays			
Contact Name and Title *	Krista J. Bashaw			
Mailing Address *	Street Address 616 NE 4th Ave. Address Line 2			
	City	State / Province / Region		
	Camas	WA		
	Postal / Zip Code	Country		
	98607	United States		
Phone *	entry format example 123-43 360-817-7991	56-7890		
Email *	kbashaw@cityofcamas.us			

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	Hometown Holidays is the annual kick-off holiday event. It includes the holiday tree; "snow"; photos with Santa; entertainment by our local school choirs, bands and dance groups; crafts for the kids; a variety of food offerings from street food vendors and downtown restaurants; and shopping in the downtown shops. The event coincides with the Downtown Camas Assoc. "First Friday."

Projected Attendance/Population Reached

Total # Attendees	3000
# Traveling 50+ mi.	1 to 3 percent
# Traveling from out-of-state	unknown
# Overnight in paid accomm.	23 in Camas only
# Overnight in unpaid accomm.	unknown
# of Lodging Nights	3 - Friday through Sunday

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
- Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates
- Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level
- Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey
- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)
- Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Lodging Tax Application HH 20 JPG, PDF, TIF	498.26KB
Description (explaining how you intend to use funds)	Lodging Tax 2024 - how are fu JPG, PDF, TIF	393.05KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	JPG, PDF, TIF	
Brochures or Other Information Showing Tourism	23-1102 Hometown Holidays Fl	3.98MB
Promotion Efforts	22-1123 Hometown Promo for	3.08MB
	HH press release final 2023.pdf	299.27KB
	JPG, PDF, TIF	

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification	Certification	*
---------------	---------------	---

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Krísta J. Bashaw

Date

auto-captured by form 5/7/2024

Comments

Approve Not Approved

Lodging Tax Application – "Hometown Holidays" 2024

Supporting Documentation

- A. Amount requested: \$8,800.00 (Capital: 20x30 canopy pole tent with full sides) 700.00 (Marketing: Advertising) \$9,500.00 Total Request B. Brief Budget Income: Matching Funds/Sponsorships \$3,600 In-Kind Contributions \$5,500 Total Cash & In-kind \$9,100 Expenses (Events Department only): Staffing \$1,500 **Office/Operating Supplies** \$2,200 \$9,340 (\$8,800 for new 20x30 tent) **Tools & Equipment Professional Services** \$4,600 \$1,300 (\$700 for print ads – lodging tax dollars) Advertising Rent/Lease \$5,900 Utilities \$ 180 Total Expenses \$25,020 C. Capital asset – unbudgeted \$8,800 (\$8,800 from lodging tax dollars) D. Detailed Advertising Budget **Print Media** Banners (completed) \$0 Print Ads (Columbian; Post Record) \$700 (\$700 from lodging tax dollars) Merchant packets (in-house) \$0 Print Posters/Fliers (in-house) \$0 **Press Releases** \$0 \$0 Social Media (in-house) City of Camas and Parks & Rec Facebook and Web sites; Camas School District web page & Facebook; Downtown Camas Assoc. Facebook
- E. Description of event and how it will assist in building tourism, etc. (2023 Flier attached)

Hometown Holidays is the annual kick-off holiday event coordinated by the City of Camas Parks & Recreation. Activities include the holiday tree lighting; "snow"; photos with Santa; entertainment by our local school choirs, bands, and dance groups; crafts for the kids; a variety of food offerings from street food vendors and downtown restaurants; and shopping in the downtown shops. The event coincides with the Downtown Camas Association's "First Friday."

Hometown Holidays is building tourism/promoting events by becoming one of the "must go-to" events. Residents are bringing in their out-of-town families and friends; new attendees are receiving a fun and positive introduction to Downtown Camas while at the same time learning about other City and Downtown events via displayed literature and word-of-mouth; and attendees are reaching out to non-local followers via social media-sharing.

How Lodging Tax Grant Funds are to be Used

Funds will be utilized through the purchase of a new 20x30 pole/canopy tent with sides. The City of Camas does not own a tent of this size – large enough to accommodate the numerous school choirs, bands, community dance groups and large activities that entertain and engage our event attendees during this event. We currently borrow 20x30 tents from Washougal and rent from a vendor. With the request by merchants and DCA to have entertainment/activities on each block during this event, we hope to accommodate that request by adding a tent to the current Camas-Washougal inventory, through the purchase of a new tent using Lodging Tax funds.

Funds would also be used towards marketing the Hometown Holidays event, as in the past, by advertising in print media.



Camas Tree Lighting

Tree Lighting Returns! 5:00pm in front of Liberty Theatre (Tree lighting coordinated and sponsored by DCA and CW Chamber of Commerce)

5-8 p.m.

In charming Downtown Camas, decorated for the holidays!

> Santa (bring your camera!) Holiday Activities Entertainment Food and Refreshments

Photos with Santa | Kids' Crafts | Food & Refreshments Entertainment | Movie at Liberty Theatre

Downtown Camas will be closed to parking & vehicular traffic at 10am. Parking Shuttle (regular & disabled) runs 4:00pm to 8:30pm. For the comfort and safety of your pets, please leave them at home.

For parking and event details, visit www.cityofcamas.us/parksrec Coordinated by Camas Parks & Recreation (360) 834-5307



Item 2.

















Join Liberty Theatre for a special showing of a holiday favorite:

Elf (PG) 8:00PM* Regular Admission

5:00-8:00pm

Photos with Santa Kids' Crafts Entertainment Food and Refreshments

Movie at Liberty Theatre

Downtown Camas is closed to parking & traffic at 10am. Parking shuttle runs 4:45 to 8:45pm. Please leave your pets at home.

For parking and event details, visit www.cityofcamas.us/parksrec Coordinated by Camas Parks & Recreation

*Last shuttle departs at 8:45PM.



Hometown Holidays

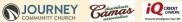
Friday, December 2

5:00 - 8:00pm













NEWS

November 13, 2023 Media Contacts: Bryan Rachal, Director of Communications, 360-817-7035 Krista Bashaw, Recreation Coordinator – Special Events, 360-817-7991 kbashaw@cityofcamas.us https://www.cityofcamas.us/parks

The Tree Lighting Returns for Camas' Hometown Holidays

CAMAS, Wash – The City of Camas' Hometown Holidays will return this year to downtown Camas with a full slate of activities, including the popular tree-lighting ceremony, Friday, Dec. 1, from 5 p.m. – 8 p.m.

Residents and visitors will once again enjoy a bustling downtown Camas, filled with school and community choirs, bands and dancers, photos with Santa (bring your camera!), crafts for the kids, street food vendors, and downtown restaurants and shops open for business. The tree-lighting ceremony returns after a three-year hiatus, kicking off the event at 5 p.m., thanks to the coordination and sponsorship by the Downtown Camas Association and the Camas-Washougal Chamber of Commerce. Hometown Holidays is coordinated and hosted by Camas Parks & Recreation and coincides with Downtown Camas Association's First Friday.

Hometown Holidays and the events are free and open to all, thanks to the financial support of Columbia Credit Union, iQ Credit Union, Windermere Real Estate, Downtown Camas Association, Lutz Hardware and in-kind donors and volunteers. In addition, various restaurants and food vendors will be open to purchase food. Visitors can also use the opportunity to shop for their holiday gifts in Camas' well-known historic downtown.

"This is one of our community's favorite and festive events, getting us in the mood for the holidays and bringing our community together to share some of the joy of the season," said Krista Bashaw, Special Events Coordinator with the City of Camas.

The free parking shuttle, courtesy of the Camas School District, will run its easy-to-park & ride event shuttles from 4 - 8:30 p.m. Four color-coded parking lots within 1-mile of downtown Camas will be incorporated into one continuous shuttle route. The shuttle route will stop at each of the parking lots and will drop off riders on the street between Camas City Hall and the Camas Public Library. The shuttle is free; details can be found at www.cityofcamas.us/parksrec; and click on the "Special Events" tab.

A few suggestions before venturing out this year, please leave dogs at home; this event is not a good fit, as it will feature very large crowds. Visitors can now park their strollers at the Festival Information Tent, located at 4th & Cedar St.; and Journey Church will also be hosting a

quiet room to allow diaper changing and nursing mothers.

For event locations and other event details, visit <u>https://www.cityofcamas.us/parksrec/page/hometown-holidays-0</u>



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)				
Amount of Lodging Tax Requested *	\$ 3,044.60			
Organization/Agency Name *	Camas Merchants Marketing			
Federal Tax ID Number (EIN)				
Event or Activity Name *	Explore Camas Passport (summer)			
Contact Name and Title *	Suzanne Ferguson, owner- Juxtaposition			
Mailing Address *	Street Address 425 NE 4th Ave Address Line 2			
	City State / Province / Region			
	Camas	WA		
	Postal / Zip Code	Country		
	98607	Clark		
Phone *	entry format example 123-456-7890 360-216-3446			
Email *	suzanne@sf-artfuldesigns.com			

Application Questions

Activity Type *	EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights)
	ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show)
	MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns)
	FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency

Describe your tourism-related activity of event*

Explore Camas Passport consists of 26+ downtown Camas Businesses- passport holders receive stamps and when the passport is complete it is submitted for a Grand Prize Drawing. The summer passport runs from roughly June 1 through Sept 30th, all 26 participating businesses will be marketing, we are planning a passport launch promotion- press releases, and other advertising. The passport is being designed by Reed Creative and we did secure one sponsor, Edward Jones. This is an informal group of merchants working together to further promote shopping and dining in downtown.5000 copies are being printed for the summer passport.

Projected Attendance/Population Reached

Total # Attendees

5000

- # Traveling 50+ mi.
- # Traveling from out-of-state
- # Overnight in paid accomm.
- # Overnight in unpaid accomm.
- # of Lodging Nights

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
- Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates
- Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level
- Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey
- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

We will have the completed passports to verify counts. Passports are being turned in to the Chamber of Commerce for the Grand Prize Drawing.

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Explore Camas Passport finan JPG, PDF, TIF	32.48KB
Description (explaining how you intend to use funds)	* Explore Camas Passport.pdf JPG, PDF, TIF	75.17KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	Participants list only.pdf JPG, PDF, TIF	31.28KB
Brochures or Other Information Showing Tourism Promotion Efforts	24042.CAMAS_passportv01si JPG, PDF, TIF	260.01KB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification *

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Suzanne Perguson

Date

auto-captured by form 4/27/2024

Comments

Approve Not Approved

Explore Camas Passport

Graphic Design	Reed Creative	\$1700.00
Printing	PaperMaker Pride	\$816.00 (plus tax and shipping) approx. \$1011
Stamps	Reed Creative	\$483.60
\$18.60 each x	approximately 26 parti	cipants
	Total:	\$3,194.60
Sponsorship -	Edward Jones	<u>-\$150</u>
		\$3044.60

Explore Camas Passport

In January a group of downtown business owners met to brainstorm ways to collaborate to further promote shopping and dining in Downtown Camas. An extended passport was one of several activities / promotions selected for 2024.

The passport features 26(+) participating downtown businesses and runs from June 1 through September 31st. Each business location is shown on a map and in the directory indicating the activity or action the passport holder needs to complete to receive a stamp. Examples of offers:

- Spend \$10- Get a Stamp!
- Attend a Free Jazzercize Class Get a stamp!
- Free Chips & Salsa with purchase Get a stamp!

Completed passports will be handed in to the Camas Chamber of Commerce. (After hours dropbox) Passport holders need 20 stamps to be eligible for the Grand Prize.

The Grand Prize is worth over \$1000 in products and gift cards from the participating businesses.

The summer passport will consist of 5000 copies distributed through the participating locations.

Marketing:

The passport design includes the development of the passport logo, which will be designed so that it can be used in future passport iterations. (We are planning a Holiday version of the passport as well)

Our design package will also include social images that all businesses will use to consistently promote the passport.

The business owners participating have volunteered in various capacities to help further the promotion of the passport including the following:

- Press Releases sent to all area media, print, digital, and radio
- Printed posters and counter signs
- Social media advertising from 26 local businesses
- Email blasts by participating businesses
- Group is creating a Facebook page for explaining the passport, marketing, and creating excitement around the Grand Prize Drawing

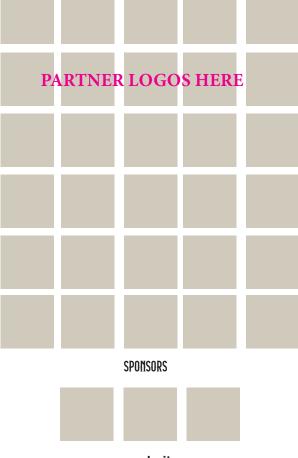
Participating Businesses:

4 Ever Growing Kids	Allure Boutique	Arktana	Autumn Leaf Books
Caffee Piccolo	Camas Antiques	Camas Boutique	Camas Cellars
		Hotel	
Camas Plant & Gift	Feast 316	Hidden River Roasters	Jazzercise Camas
Juxtaposition	Keller Med Spa	Lane Cellars	Lily Boutique
Livewell Camas	Natalia's Café	Papermaker Pride	Periwinkles Toy Shop
Poppy & Hawk	Red Door Gallery	Runyan's Jewelers	Salud
Sweet Intention Gift	Tommy O's	Grains of Wrath	

4 ever Growing kids	4EverGrowingKids@gmail.com	4Ever Growing Kids440 NE 4th AveCamas, WA 98607(360)210-5351
Allure	bobbi@allure-boutique.com	Allure Boutique407 NE 4th AveCamas, WA 98607(360)844-6532
Arktana	Ann@arktana.com	Arktana415 NE 4th Ave. Camas, WA 98607(360)210-4077
Autumn Leaf Bookstore	autumnleafbookstore@gmail.com	Autumn Leaf Books334 NE 4th Ave.Camas, WA 98607360.553.4788
Caffe Piccolo	caffepiccoloparadiso@ymail.com	Caffe Piccolo
Camas Antiques	camasantiques@gmail.com	305 NE 4th aveCamas, WA 98607Camasantiques@gmail.com
Camas Boutique Hotel	prashant@camashotel.com	405 NE 4th AvenueCamas, WA 98607
Camas Cellars	camascellars@gmail.com	222 NE Everett Street Suite 101Camas, WA 98607360-210-0171
Camas Plant & Gift	hello@livewellcamas.com	417 NE Birch Street, Camas, WA 98607360-844-5715
Feast 316	camasfeast316@gmail.com	Feast 316316 NE Dallas Camas, WA 98607360.834.7044
Hidden River Roasters	serene@hiddenriverroasters.com	Hidden River Roasters 536 NE 5th Ave.Camas, WA 98607(360)
Jazzercise Camas	jazzercisecamas@gmail.com	Jazzercise Camas514 NE Dallas St. Camas, WA 98607(360)980-0022
Juxtaposition	suzanne@sf-artfuldesigns.com	Juxtaposition425 NE 4th Ave. Camas, WA 98607(360)834.1810
Keller Med Spa	mrwmarketing@yahoo.com	Keller Med Spa & Laser 715 NE 5th Ave. Camas, WA 98607 (360)823-0795
Lane Cellars	lanecellars@gmail.com	Lane Cellars340 NE 4th Ave.Camas, WA 98607(360)607-8784
Lily Boutique	Threeofheartslily@gmail.com	
Livewell Camas	jacquie@livewellcamas.com	417 NE Birch Street, Camas, WA 98607360-844-5715
Natalia's Café	ericaslothower@gmail.com	437 NE 4th Avenue, Camas, WA 98607360-834-3421
Papermaker Pride	karen@papermakerpride.com	339 NE 4th AvenueCamas, WA 98607360-210-7513
Periwinkles Toy Shop	periwinklestoys@gmail.com	Periwinkle's Toy Shoppe 326 Cedar St. Camas, WA 98607(360)954-5795
Poppy & Hawk	poppyandhawk@gmail.com	Poppy & Hawk223 NE 4th Ave.Camas, WA 98607(360)210-4463
Red Door Gallery	pikeadvertising@comcast.net	Red Door Gallery 411 NE Dallas St.Camas, WA 98607(360)281-8720
Runyan's Jewelers	erin@runyansjewelerscamas.com	327 NE 4th AvenueCamas, WA 98607360-834-2992
Salud	tony.dotson@saludwine.com	224 NE 3rd Avenue, Camas, WA360-787-2583
Sweet Intention Gift	lisa.sweetintention@gmail.com	218 NE 4th Avenue, Camas,WA360-226-5160
Tommy Os	Ozzie.tommyos@gmail.com	Tommy O's at the Camas Hotel401 NE 4th Ave. Camas, WA 98607(360)833-0115
Grains of Wrath	brendan@gowbeer.com	230 NE 5th AvenueCamas, WA 98607360-210-5717



04/24



PARTICIPANTS

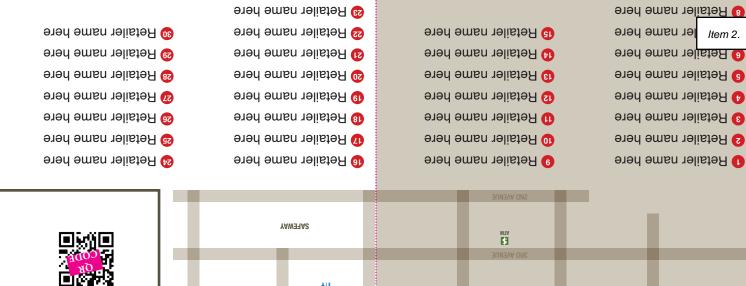
www.website.com **#HASHTAGS**



LOGO HERE WITH **SEASON BANNER**

Camas Passport





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- 1. Take advantage of the promotion offered at different locations and earn a stamp for each stop!
- 2. Turn in your completed passport to CW Chamber & VIsitor's Center by 09/30/24 to be entered for a chance to win the Grand Prize! The more stamps you have the greater your chances to win!

the greater your chances t				
10 stamps = 1 entry				
11-20 stamps = 2 entries				
21-30 stamps = 3 entries				

total number of stamps earned

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*SEE FACEBOOK PAGE LINK HERE FOR GRAND PRIZE DE	179



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)					
Amount of Lodging Tax Requested *	\$ 500.00				
Organization/Agency Name *	LiveWell Camas				
Federal Tax ID Number (EIN)	832,745,682				
Event or Activity Name *	CAMAS PRIDE: Live Your Best Life BLOCK PARTY				
Contact Name and Title *	Jacquei Hill, Executive Director				
Mailing Address *	Street Address 417 NE Birch Street Address Line 2				
	City	State / Province / Region			
	Camas	WA			
	Postal / Zip Code	Country			
	98607	USA			
Phone *	entry format example 123-456-7890 360-844-5715				
Email *	jacquie@livewellcamas	s.com			

Application Questions

Activity Type *	 EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights) ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show) MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency
Describe your tourism-related activity of event *	We are so excited to announce our Second Annual CAMAS PRIDE: Live Your Best Life BLOCK PARTY on Sunday JUNE 23! This Block Party is an opportunity to have a whole lot of fun and to celebrate with the Camas and surrounding communities! This is an all-ages family-friendly event full of many ways to express yourself, access resources and build community. The event hours are 11 am-4 pm.

Projected Attendance/Population Reached

Total # Attendees	150
# Traveling 50+ mi.	1-10
# Traveling from out-of-state	20
# Overnight in paid accomm.	1-10
# Overnight in unpaid accomm.	1-10
# of Lodging Nights	1

Methodology to be used to capture attendance *

(check all that apply)

Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event

Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates

Representative Survey: Information collected directly from individual visitors/participants. A representative survey is a highly structured data collection tool, based on a defined random sample of participants, and the results can be reliably projected to the entire population attending an event and includes margin of error and confidence level

Informal Survey: Information collected directly from individual visitors or participants in a nonrandom manner that is not representative of all visitors or participants. Informal survey results cannot be projected to the entire visitor population and provide a limited indicator of attendance because not all participants had an equal chance of being included in the survey

Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Pride Block Party Budget_5.6.2 JPG, PDF, TIF	27.66KB
Description (explaining how you intend to use funds)	Pride Block Party_Use of Fund JPG, PDF, TIF	9.45KB
Non-Profit Corporate WA Registration	JPG, PDF, TIF	
Organizations Board Members List	Board Members List.pdf JPG, PDF, TIF	23.6KB
Brochures or Other Information Showing Tourism	CamasPrideBlockParty.pdf	179.69KB
Promotion Efforts	DRAFT_Camas Pride Block Pa JPG, PDF, TIF	46.01KB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

Post-event required information:

- Total cost of Event/Activity
- Projected vs. Actual for Each of These:
 - Attendance
 - Number traveled over 50 miles
 - Number traveled from another state/country
 - Number stayed overnight
 - Overnight in paid accommodations
- For each item listed above, you'll need to confirm which methodology was used to estimate actual (details outlined on the "Application Questions" page):
 - Direct Count
 - Indirect Count
 - Representative Survey
 - Informal Survey

If you have any questions - send an email to administration@cityofcamas.us with Lodging Tax Application in the subject line.

SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Jacquie H Hill

Date

auto-captured by form 5/6/2024

Comments

Approve Not Approved

Item	Budget
Venue Accessories (e.g., tables, tents, chairs):	\$150
Decorations and Supplies:	\$200
Entertainment (e.g., DJ, performers):	\$200
Refreshments and Snacks:	\$150
Advertising in Nearby Cities:	\$200
City Permit Fee: \$50	\$50
Miscellaneous (e.g., signage, printing costs):	\$50
Total Budget:	\$1,000

With a budget of \$500, we plan to strategically target nearby cities through paid social media advertising campaigns. These ads will highlight the vibrant and inclusive atmosphere of our pride month event, enticing tourists to join us for a day of celebration and unity. By reaching audiences beyond our immediate area, we aim to attract visitors from neighboring communities, ultimately enhancing the diversity and excitement of our event and bringing in new visitors to Camas.

LiveWell Camas Board

President	Tim Watkins
Secretary	Beth Ann Bloomfield-Fox
Treasurer	Cara Orcheln
Community Outreach	Chelsea Zibolsky
Teacher Liason	Kim Long
Board Member	Blythe Ayne
Exectutive Director	Jacquie Hill



We are so excited to announce our Second Annual **CAMAS PRIDE: Live Your Best Life BLOCK PARTY** on Sunday JUNE 23! This Block Party is an opportunity to have a whole lot of fun and to celebrate with you all! This is an all-ages family-friendly event full of many ways to express yourself, access resources and build community. The event hours are 11 am-4 pm.

Does it cost money to attend?

The CAMAS PRIDE: Live Your Best Life BLOCK PARTY is a donation-based event. We suggest a \$5-10 donation, but no one will be turned away for lack of funds. There will be a variety of activities and vendors on sight including food vendors.

What are the general rules for attending the block party?

- Be respectful of all attendees
- All bags, containers, and packages are subject to search
- Alcohol and Drugs of any kind are prohibited

What items are prohibited?

- Alcohol & Drugs
- No vaping, smoking, or cannabis edibles are allowed
- Weapons of any type
- Smoking of any kind
- Air horns, instruments, or laser pointers
- Unauthorized or unlicensed vendors

Where is the block party located?

The CAMAS PRIDE: Live Your Best Life BLOCK PARTY is located downtown Camas NE Birch Ave between 4th and 5th.

Where is nearby parking?

There is no designated parking for the block party. Street parking is available nearby, but space is limited. There is a public parking lot on Birch and 7th.

Can I bring drinks and food into the block party?

Yes, attendees are allowed to bring their own food and drinks into the block party, with a few restrictions. No alcohol or cannabis edibles are allowed into the block party grounds.

Are pets allowed in the block party?

Yes, animals are allowed into the block party, but they must be contained or on a leash at all times. All pet waste must be cleaned up by owners.



2024 Application for Lodging Tax Funds

Contact Information

(Application deadline is 5:00 p.m. on Friday, May 6, 2024)		
Amount of Lodging Tax Requested *	\$ 5,000.00	
Organization/Agency Name *	Why Community	
Federal Tax ID Number (EIN)	820,601,374	
Event or Activity Name *	Santa's Holiday Hustle	
Contact Name and Title *	Sherri McMillan, Presid	ent
Mailing Address *	Street Address 1011 Broadway Address Line 2	
	City	State / Province / Region
	Vancouver	WA
	Postal / Zip Code	Country
	98660	USA
Phone*	entry format example 123-4	56-7890
	360-798-4744	
Email *	sherri@nwpersonaltrair	ning.com

1/9

Application Questions

Activity Type *	EVENT - Short-term event occurring between specific dates/times (e.g. 4th of July celebration, festival of lights)
	ACTIVITY - Short-term activity occurring between specific dates/times (e.g. local marathon, egg hunt, social, fund-raiser walk, talent show)
	 MARKETING- Avenues that provide information promoting tourism; is typically year-round, but may also operate for a season (e.g. ads, brochures, videos, campaigns) FACILITY/GROUNDS - Improvements or
	upkeep of tourism-related facilities/grounds (select all that apply)
Check all that apply to this application *	 Tourism Promotion/Marketing Operation of a Special Event/Festival designed to attract tourists Operation of a Tourism Promotion Agency Operation of a Tourism-Related Facility owned or operated by a non-profit organization Operation and/or Capital Costs of a Tourism-Related Facility owned by a municipality
Which one applies to your agency *	 Non-Profit (upload current WA State corporate registration on Attachments tab) Public Agency

2/9

Describe your tourism-related activity of event*

A holiday-themed 5K run/walk with a mission to get families active, spread holiday cheer, and highlight the beautiful community of Camas WA

In 2023, we have 778 participants that completed the race. In addition, we provided complimentary race entries to 154 kids to make it a wonderful family event.

It is also a fundraising event for local schools, clubs, teams and Exchange Rehabiltation.

Last year, we had athletes travel to do the event from 8 states and 2 countries (USA and Canada). The average percentage of our participants traveling from out of state or more than 50 miles is on average 25% making this a great event to support Tourism.

Our goal is to bring family friendly events into communities that offer people the chance to be active and have fun. We have the database and the ability to advertise this event to a number of people who may have not been to Camas or heard of the area before.

Economic Impact:

The economic impact for events similar to Santa's Holiday Hustle calculate an economic impact of \$313/athlete. For our 2024 event with a goal of 1000 participants that would equate to an economic impact of \$313,000.

Many athletes who are introduced to an area like Camas with so many parks and trails will continue to return to on a regular basis to go for runs and eat out. The majority of this event weekend and residual spending includes food and beverage, lodging, retail shopping, entertainment, race registration and miscellaneous spending.

We can increase the economic impact of this event by having the funds to market outside of our local area to attract more out-of-region participants who will need to spend funds on accommodations and food. By marketing our event throughout Seattle, Bend, Spokane, Boise, and Eugene and other large markets outside of our direct region and encouraging these athletes to come to Camas for a fun, festive weekend, we can significantly increase the spending in our area.

Projected Attendance/Population Reached

Total # Attendees	1000
# Traveling 50+ mi.	250
# Traveling from out-of-state	125
# Overnight in paid accomm.	250
# Overnight in unpaid accomm.	750
# of Lodging Nights	250

Methodology to be used to capture attendance *

(check all that apply)

- Direct Count: Actual count of visitors using methods such as paid admissions or registrations, clicker counts at entry points, vehicle counts or number of chairs filled. A direct count may also include information collected directly from businesses, such as hotels, restaurants or tour guides, likely to be affected by an event
- Indirect Count: Estimate based on information related to the number of visitors such as raffle tickets sold, redeemed discount certificates, brochures handed out, police requirements for crowd control or visual estimates
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- Structured Estimate: Estimate produced by computing known information related to the event or location. For example, one jurisdiction estimated attendance by dividing the square footage of the event area by the international building code allowance for persons (3 square feet)

Other: Please describe below

- Other description:

Attachments

The proposal and all documents filed with the City are public records and may be disclosed to a third-party requestor per the Washington State Public Records Act (RCW 42.56).

Itemized Budget (income and expenses) *	Budget Santa's Holiday Hustle JPG, PDF, TIF	167.12KB
Description (explaining how you intend to use funds)	Santas Holiday Hustle Descript JPG, PDF, TIF	89.36KB
Non-Profit Corporate WA Registration	WHY Community Filed Articles JPG, PDF, TIF	514.23KB
Organizations Board Members List	Board of Directors 2024 Why C JPG, PDF, TIF	317.92KB
Brochures or Other Information Showing Tourism Promotion Efforts	Santas Posse brochure 2021 1 JPG, PDF, TIF	5.06MB

Activity Report Info

Upon application submittal, City staff will be notified and route it to the next Lodging Tax Advisory Committee meeting. Go to <u>https://www.cityofcamas.us/meetings</u> for meeting details.

Once chosen, the award recipients will be notified via email. If you are an award recipient, you'll be required to complete the Event/Activity Report upon event completion. A link to the Report Form will be included in the notification email.

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- Total cost of Event/Activity
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 - Representative Survey
 - Informal Survey

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SIGNATURE AUTHORIZATION & CERTIFICATION:

I am an authorized agent of the organization/agency applying for funding. I understand that:

- I am proposing a tourism-related service for the City of Camas in 2023. If awarded, my organization/agency will enter into a Municipal Services Contract with the City and may be required to provide liability insurance for the duration of the contract naming the City as additional insured and in an amount determined by the City: and file for a permit to use City property, if applicable.
- The City will only reimburse those costs actually incurred by my organization/agency and only after the service is rendered, paid for if provided by a third party, and a signed request for reimbursement has been submitted to the City, including copies of invoices and payment documentation.
- If awarded, my organization/agency will be required to submit a report documenting economic impact results on a report provided by the City.

I also understand the Activity Report is due *after* the event/activity and no later than Monday, February 11, 2024, 5:00 p.m.

Certification*

Signature *

I Acknowledge that all the information submitted in this application is accurate and true

Sherri McMillan

Date

auto-captured by form 4/5/2024

Description – How funds will be used for Santa's Holiday Hustle:

Our goal is to bring family friendly events into communities that offer people the chance to be active and have fun. We have events all over the PNW and as the largest Running and Multi-Sport company in our area we have the ability to advertise this event to a number of people who may have not been to Camas or heard of the area before.

Running events such as Santa's Holiday Hustle in our region have calculated an economic impact of \$313/athlete. Our athletes will eat, shop, buy gas and stay in local hotels for the weekend. For our 2024 event, that would equate to an economic impact of \$313,000 with 1000 athletes. This figure doesn't even include the economic impact for spectators.

The majority of this spending includes food and beverage, lodging, retail shopping, entertainment, event registration and miscellaneous spending.

We can increase the economic impact of this event by having the funds to market outside of our local area to continue to attract more out-of-region participants who will need to spend funds on accommodations and food. By marketing our event throughout Seattle, Bend, Spokane, Boise, Eugene and other large markets outside of our direct region, we can significantly increase the spending in our area.

We will use funds to provide complimentary free race entries to kids 12 and under which will attract athletes from all over the region and to help promote our event in the following way and attract participants from all over the Pacific Northwest:

- Posters and rack cards throughout Oregon and Washington
- Emailing to our online database. Over 100,000 reach weekly
- Promote at other race event expos across the Pacific NW
- Social media Facebook, Instagram, Youtube 15,000 followers and a monthly reach of over 60,000
- Posting to regional and national online running event calendars and press releases to local, regional and national running and active publications
- SWAG that promotes the event and the City of Camas including event tshirts, medals etc
- Digital & Social Media Advertising aggressive Facebook campaign
- Aligning with our beneficiaries

Although this event happens over a weekend, the marketing and tourism impact for the City of Camas happens throughout the entire year. The return on investment is significant as indicative by our ongoing relationships with multiple communities around the Pacific Northwest. They recognize that our events bring people to their communities and that has a direct and massive economic impact during race weekend and continues throughout the entire year.



Q-t

SANTA'S POSSE 5K December 19, 2021

#WHYSANTASPOSSE • 5K •

#WEAREBETTERTOGETHER

CANOW IN MASI

REGISTER & DETAILS AT



WHYRACINGEVENTS.COM

Make a new Family Tradition in Downtown Camas!
\$1 of every registration goes to Clark County Sheriff's Santa's Posse
Kids 12 and under race for FREE
Ages 13-17 race for 50% OFF!
Santa's Posse collects and distributes toys and food to make a special Christmas holiday season for less fortunate families in Clark County. Last year, Santa's Posse helped 1000 families and provided Christmas for over 3,400 children in our community.



THANK YOU TO OUR GENEROUS SPONSORS





Why Community Board of Directors

Sherri McMillan - President Master's Degree in Exercise Science Fitness Professional 30+ years Race Director 15+ years Author and Award-winning International Fitness Presenter Wendy Hull – Secretary
Administrative Officer for Federal Government Transportation Department for 26 years Business Owner
 Tamara Fuller – Board Member Corporate Real Estate – 22+ years Greater Vancouver Chamber of Commerce Board Member 2007-Current; Chair of the Board 2020-2021 and 2021-2023 The Rotary Club of Greater Clark County 2001-2012 SW Washington Junior Achievement Advisory Council 2007-2009 Frank Goulard – Board Member BS Statistics, BPE Education, MS Education Math Faculty – Portland Community College since 1981 Oregon Higher Education Coordinating Commission (HECC) commissioner since 2013 Race Director Multi-Sports Events and Triathlon Club President 1983-1994 Age group Triathlete/Runner since 1967
 Dan Donovan – Board Member Director - Federal Highway Wisconsin native Civil Engineering – University of Wisconsin Iowa state university Lifelong runner
 Jim West – Board Member Licensed Commercial Real Estate Broker at Jim West Commercial Real Estate Studied Economics at Willamette University Rotary Club Board Member Stroke Survivor Lifelong runner, triathlete & hiker



I, KIM WYMAN, Secretary of State of the State of Washington and custodian of its seal, hereby issue this

CERTIFICATE OF INCORPORATION

to

WHY COMMUNITY

a/an WA Non-Profit Corporation. Charter documents are effective on the date indicated below.

Date: 2/14/2017

UBI Number: 604-091-517



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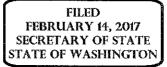
Given under my hand and the Seal of the State of Washington at Olympia, the State Capital

n Ulma

Kim Wyman, Secretary of State

Date Issued: 2/16/2017

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02/14/17 3381509-002 \$80.00 R tid: 3433825 604 091 517

ARTICLES OF INCORPORATION OF WHY COMMUNITY

The undersigned individual, acting as incorporator under Chapter 24.03 RCW, or the Washington Nonprofit Corporation Act (the "Act"), adopts the following Articles of Incorporation.

ARTICLE I – NAME

The name of the corporation is WHY Community.

ARTICLE II – PERIOD OF DURATION

The period of duration of the Corporation is perpetual.

ARTICLE III – PURPOSE

The corporation is a public benefit corporation. It is organized and must be operated exclusively for educational and cultural purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code, or the corresponding section of any future Federal tax code. The Corporation's purpose is to help provide opportunities for low income or disadvantaged individuals to train for and participate in community racing and athletic events.

ARTICLE IV – FEDERAL INCOME TAX EXEMPT ACTIVITIES

Notwithstanding any other provision of these Articles of Incorporation, the corporation may not carry on any activities not permitted to be carried on (a) by a corporation exempt from federal income taxation under IRC $\S501(c)(3)$ and (b) by a corporation, contributions to which are deductible under IRC $\S501(c)(2)$, 2055(a)(2), and 2522(a)(2). No part of the net earnings of the corporation may inure to the benefit of any private shareholder or individual. No substantial part of the activities of the corporation may consist of carrying on propaganda, or otherwise attempting, to influence legislation, except as may be permitted under IRC \$501(h), and the corporation will not participate in, or intervene in (including publishing or distributing statements), any political campaign on behalf of or in opposition to any candidate for public office.

ARTICLE VI – DISTRIBUTION AT DISSOLUTION

Upon the dissolution or final liquidation of the corporation, and after the payment or provision for payment of all the liabilities of the corporation, the remaining assets of the corporation will be distributed to such organization or organizations that are then described in IRC \S 501(c)(3), 170(c)(2), 2055(a)(2), and 2522(a)(2) and/or to the United States or any state for exclusively public purposes as the board of directors determines.

ARTICLE VII – NON-MEMBER ORGANIZATION

The corporation will not have members.

ARTICLE VIII – DIRECTORS

The names and addresses of the initial directors of the corporation are:

Sherri McMillan	1011 Broadway
	Vancouver, WA 98660

The incorporator has obtained the consent of all directors named to serve. All directors of the corporation other than the initial directors will be elected at the time, in the manner, and for the terms to be set forth in the corporation's bylaws.

ARTICLE IX – LIMITATION OF DIRECTOR AND OFFICER LIABILITY

No director or uncompensated officer will be personally liable to the corporation for monetary damages for conduct as a director or an officer unless the Washington Nonprofit Corporation Act prohibits eliminating or limiting the liability of a director or an officer for the particular act or omission. No amendment to the Washington Nonprofit Corporation Act that further limits the acts or omissions for which elimination of liability is permitted will affect the liability of a director or an officer for any act or omission that occurs before the effective date of the amendment.

ARTICLE X -- INDEMNIFICATION OF DIRECTORS AND OFFICERS

The corporation will indemnify to the fullest extent specifically authorized by the Act any current or former director or officer of the corporation who is made, or threatened to be made, a party to an action, suit, or proceeding, whether civil, criminal, administrative, investigative, or otherwise (including an action, suit, or proceeding by or in the right of the corporation), by reason of the fact that the person is or was a director or officer of the corporation. The corporation will pay for or reimburse the reasonable expenses incurred by any such current or former director or officer in any such proceeding in advance of the final disposition of the proceeding if the person sets forth in writing (a) the person's good-faith belief that the person is entitled to indemnification under this Article and (b) the person's agreement to repay all advances if it is ultimately determined that the person is not entitled to indemnification under this Article. No amendment to this Article that limits the corporation's obligation to indemnify any person will have any effect on such obligation for any act or omission that occurs before the later of the effective date of the amendment or the date notice of the amendment is given to the person. This Article will not be deemed exclusive of any other provisions for indemnification or advancement of expenses of directors, officers, employees, agents, and fiduciaries that may be included in any statute, bylaw, agreement, general or specific action of the board of directors, vote of the members, or other document or arrangement.

ARTICLE XI – REFERENCES

All references in these Articles of Incorporation to sections of the Internal Revenue Code of 1986, as amended, or the Act will be deemed to refer also to the corresponding provisions of any future federal tax or Washington nonprofit corporation laws.

ARTICLE XII – REGISTERED AGENT

The address of the corporation's initial registered office and the name of its initial registered agent at that location are:

Horenstein Law Group PLLC

500 Broadway, Suite 120 Vancouver, WA 98660

ARTICLE XIII – INCORPORATOR

The name and address of the incorporator are:

Sherri McMillan

1011 Broadway Vancouver, WA 98660

DATED: February <u>17</u>, 2017.

Mille

SHERRI MCMILLAN Incorporator

PERSON TO CONTACT ABOUT THIS FILING:

Josaundra Hansen Tel (360) 696-4100 Fax (360) 696-5859

CONSENT TO APPOINTMENT AS REGISTERED AGENT

I, Horenstein Law Group, PLLC, hereby consent to serve as Registered Agent in the State of Washington for WHY Community.

I understand that as agent for the Corporation, it will be my responsibility to receive service of process in the name of the Corporation; to forward all mail to the Corporation; and to immediately notify the office of the Secretary of State in the event of my resignation, or of any changes in the registered office address of the Corporation for which I am agent.

DATED: February 14, 2017.

HORENȘTEIN LAW GROUP, PLLC

By

Stephen W. Horenstein, Manager

Address of Registered Agent: 500 Broadway, Suite 120 Vancouver, WA 98660

WHY RACING EVENTS INC	
2024 Budget	
Santa's Holiday Hustle	
	2024
	ESTIMATED
	BUDGET
TOTAL PARTICIPANTS	1,000
Income	
Billable Expense Income	
Markup	
Rental Income	
Sales	\$ 40,000.00
Holdback	\$ -
Itabs	\$ -
Parking	\$ -
Retail	\$ -
Retail - Taxes Paid RSU	\$ -
Total Sales	\$ 40,000.00
Sales of Product Income	\$ -
Sponsorship	\$ 5,000.00
Lodging Tax Dollars	\$ 5,000.00 ??
Vendor Booth	\$ -
Total Sponsorship	\$ 10,000.00
Unapplied Cash Payment Income	\$ -
Uncategorized Income	\$ -
	\$ -
Total Income	\$ 50,000.00
Expenses	\$ -
	\$ -
Advertising and Promotion	\$ 5,500.00
Amortization Expense	\$ -
Automobile Expense	\$ 800.00
Automobile Insurance	\$ 72.00
Total Automobile Expense	\$ 872.00
Bank Service Charges	\$ 75.00
Computer and Internet Expenses	\$ 275.00
Cost of Goods	\$ -
Awards	\$ 175.00

Bags	\$ -	
Bibs	\$ 1,000.00	
Equipment Rental	 	
Cooler Rental	\$ -	
Event Space	\$ -	
Garbage / Recycling	\$ -	
Misc Equipment Rental	\$ -	
Porta Potties	\$ 2,750.00	
Radios	\$ -	
Staging / Tent Rental	\$ -	
Traffic Control Equipment	\$ 450.00	
Truck Rental	\$ -	
Total Equipment Rental	\$ 3,200.00	
Food And Beverage	\$ 1,500.00	
Insurance Expense	\$ 250.00	
Medals	\$ 5,000.00	
Merchandise	\$ 150.00	
Permits	\$ 350.00	
Parking Fees	\$ -	
USAT Fees	\$ 475.00	
Total Permits	\$ 825.00	
Supplies	\$ 1,000.00	
Swag - Bottles, Bags, Athlete Gifts	\$ 1,000.00	
Swim Caps	\$ -	
T-Shirts	\$ 7,000.00	
Temp Help	\$ -	
Total Cost of Goods	\$ 21,100.00	
DEPOSIT	\$ -	
Depreciation Expense	\$ -	
Donation	\$ 1,500.00	
Donation-Volunteer	\$ 1,000.00	
Dues and Subscriptions	\$ 300.00	
Education	\$ -	
Gifts	\$ -	
HEALTH INSURANCE	\$ 1,000.00	
DENTAL INSURANCE	\$ 25.00	
Total HEALTH INSURANCE	\$ 1,025.00	
Industry Fees	\$ -	
Interest Expense	\$ 700.00	
Penalties	\$ -	
Total Interest Expense	\$ 700.00	

Meals and Entertainment	\$ 100.00	
Moving	\$ -	
Office Supplies	\$ 125.00	
Postage	\$ 100.00	
Professional Fees		
Accounting	\$ 42.75	
Announcer	\$ -	
DJ	\$ 600.00	
Entertainment	\$ -	
Flagging	\$ 950.00	
Legal	\$ 50.00	
Medical	\$ -	
Misc Professional Fees	\$ -	
Motorcycles	\$ -	
Operations Manager	\$ -	
Pacing	\$ -	
Photography	\$ 1,000.00	
Police Services	\$ -	
Security	\$ -	
Timing	\$ 3,500.00	
Videography	\$ 1,000.00	
Total Professional Fees	\$ 7,142.75	
Purchases	\$ -	
Reconciliation Discrepancies	\$ -	
Rent Expense	\$ 450.00	
Repairs and Maintenance	\$ 100.00	
StateTaxes	\$ 175.00	
Storage	\$ -	
Taxes	\$ -	
Telephone Expense	\$ 175.00	
Total Payroll Expenses	\$ -	
Payroll Expenses	\$ -	
Payroll Fees	\$ 200.00	
Payroll Taxes	\$ 600.00	
Payroll Expenses	\$ 800.00	
Wages	\$ 7,500.00	
Child Support	\$ -	
Employee Advance	\$ -	
Total Wages	\$ 7,500.00	
Total Payroll Expenses	\$ 8,300.00	
Travel Expense	\$ -	

Richard Jessup	\$ 650.00	
Total Travel Expense	\$ 650.00	
Unapplied Cash Bill Payment Expense	\$ -	
Uncategorized Expense	\$ -	
Uniforms	\$ -	
UNKNOWN	\$	
Utilities	\$ 275.00	
Total Expenses	\$ 49,939.75	
Net Operating Income	\$ 60.25	
		 <u> </u>