



COMMUNITY DEVELOPMENT CORPORATION AGENDA

March 08, 2023 at 6:00 PM

Town Hall - 1941 E. Jeter Road, Bartonville, TX 76226

A. CALL MEETING TO ORDER

B. CLOSED SESSION

Pursuant to the Open Meetings Act, Chapter 551, the Community Development Corporation will meet in a Closed Executive Session in accordance with the Texas Government Code.

1. Sec. 551.087. *DELIBERATION REGARDING ECONOMIC DEVELOPMENT NEGOTIATIONS:*
Deliberate a funding request by Cloud 9 Salon and Spa.

C. RECONVENE OPEN MEETING

The Community Development Corporation Board to reconvene into an open meeting and consider action, if any, on items discussed in closed session.

D. PUBLIC PARTICIPATION

The purpose of this item is to allow citizens an opportunity to address the BCDC Board on issues that are not the subject of a public hearing.

E. REGULAR ITEMS

2. Consider approval of the February 08, 2023, meeting minutes.
3. Discuss and consider a funding application from Cloud 9 Management LLC.
4. Discussion on BCDC Business Survey.
5. Discussion on development activity (new businesses, prospective businesses, expansion of businesses).
6. Discussion on marketing, promotional items, and advertising of local businesses.

F. FUTURE ITEMS

G. ADJOURNMENT

I hereby certify that this Notice of Meeting was posted on the Town Website, and on the bulletin board, at Town Hall of the Town of Bartonville, Texas, a place convenient and readily accessible to the public at all times. Said Notice was posted on the following date and time; and remained posted continuously prior to the scheduled time of said meeting and shall remain posted until meeting is adjourned.

/s/ Tammy Dixon, Town Secretary

Posted: March 5, 2023 at 3:00 PM



COMMUNITY DEVELOPMENT CORPORATION COMMUNICATION

DATE March 8, 2023

FROM: Tammy Dixon, Town Secretary

AGENDA ITEM: Consider approval of the February 8, 2023, meeting minutes.

SUMMARY:

This item is to consider approval of the February 8, 2023 meeting minutes.

ATTACHMENTS:

Draft meeting minutes

**THE BARTONVILLE COMMUNITY DEVELOPMENT CORPORATION MEETING HELD
ON THE 8th DAY OF FEBRUARY 2023, AT BARONVILLE TOWN HALL, 1941 E.
JETER ROAD, BARTONVILLE, TEXAS, AT 6:00 P.M.**

Item E2.

The Community Development Corporation met in a meeting with the following members present:

Brenda Latham, Chair
Randy Van Alstine
Jim Langford
Jim Foringer

with the following members absent: Dwain Skrobarcek, Terry Rock, and James Kennemer

Also present: Tammy Dixon, Town Secretary.

A. CALL TO ORDER

Chairperson Latham called the meeting to order at 6:11 p.m.

B. PUBLIC PARTICIPATION

There was none.

C. REGULAR ITEMS

1. Consider approval of the January 11, 2023, meeting minutes.

Randy Van Alstine moved to approve the January 11, 2023, meeting minutes. Jim Langford seconded the motion. The motion carried by vote of 4 to 0.

2. Retail Marketing Analysis - Retail Coach.

Aaron Farmer with Retail Coach (via video) provided an updated Retail Marketing Analysis that included a Community Demographic Profile; Mobile Data Surveys on the Bartonville Town Center, Lantana Town Center, and Marty Bs; Primary and Secondary Retail Trade Area Demographic Profiles and Retail Demand Outlooks. *Note: These reports are included in the agenda packet.*

3. Discuss and consider approval of a Third Amended and Restated Performance Agreement by and between the Bartonville Community Development Corporation and Cloud 9 Management LLC.

Ms. Dixon stated a Performance Agreement between the Board and Cloud 9 Management LLC (Kim Cloud) was approved in April 2019, and amended in 2020 and 2021, to provide financial assistance for the construction of Cloud 9 Salon and Spa. The agreement, in part, provided that a Certificate of Occupancy be issued by April 2023. Due to required architectural design changes, project cost negotiations and cost of materials, the groundbreaking of the project was delayed to January of 2023.

Ms. Dixon stated the Board attorney drafted the amended agreement extending all of the dates by one additional year.

Randy Van Alstine moved to approve a Third Amended and Restated Performance Agreement by and between the Bartonville Community Development Corporation and Cloud 9 Management LLC. Jim Foringer seconded the motion. The motion carried by vote of 4 to 0.

4. Discuss and consider a funding application from Cloud 9 Management LLC.

Brenda Latham moved to postpone this item to the March meeting. Jim Langford seconded the motion. The motion carried by a vote of 4 to 0.

5. Receive an update on the BCDC Business Survey.

Ms. Dixon explained the online survey was sent to all of the businesses in town via email with a link to the survey. She stated for the business located in the Bartonville and Lantana Town Centers, an email with the link was sent to the property managers to distribute. She stated to date 22 responses had been received and a remind would be sent out prior to the February 24th deadline.

6. Discussion on development activity (new businesses, prospective businesses, expansion of businesses).

No discussion.

7. Discussion on marketing, promotional items, and advertising of local businesses.

No discussion.

D. FUTURE ITEMS

F. ADJOURNMENT

Chairperson Latham adjourned the meeting at 6:45 p.m.

APPROVED this the 8th day of March 2023.

Approved
:

Brenda Latham, Chair

Attest:

Tammy Dixon, Town Secretary



COMMUNITY DEVELOPMENT CORPORATION COMMUNICATION

DATE March 8, 2023

FROM: Tammy Dixon, Town Secretary

AGENDA ITEM: Discuss and consider a funding application from Cloud 9 Management LLC.

SUMMARY:

This item was postponed from the February meeting.

A new funding application has been submitted by Cloud 9 requesting additional assistance for their project.

ATTACHMENTS:

1. Funding Application

In October of 2018, we submitted a request for \$95,000 to BCDC in Bartonville and were approved for \$32,000. Those funds were used for the original Engineering and Architectural Design for Cloud 9 which was estimated at \$2.5 million.

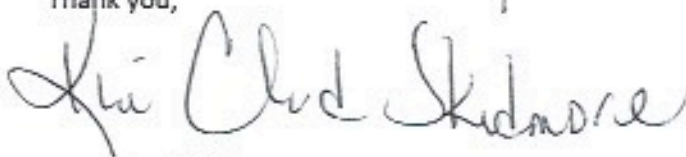
Since the original set of plans, Marty Bryan elected to build his Coffee Shop as a stand-alone site which required the Cloud 9 project to be redesigned and allowing us to pursue additional retail tenants that will occupy approximately 5000 square feet and increase foot traffic and sales tax.

Additional changes in the building design include added square footage to our Spa area and a Boutique in the Salon area. The total employees and technicians for Cloud 9 have expanded to operate the additional space. These changes will increase sales tax, payroll tax, and property tax.

The construction cost is now over 5.5 million and the request of additional \$60,000 is to help offset today's escalated labor and material cost.

Cloud 9 attracts over 200 guests per day at our current location in Lantana and we have seen an increase of 3600 new clients since moving here in 2021. We are excited to be a part of the continued growth for Cloud 9 and the Town of Bartonville.

Thank you,

A handwritten signature in black ink that reads "Kim Cloud Skidmore". The signature is written in a cursive, flowing style.

Kim Cloud Skidmore

BARTONVILLE COMMUNITY DEVELOPMENT CORPORATION FUNDING APPLICATION

STATE OF TEXAS §

KNOW ALL BY THESE PRESENTS:

COUNTY OF DENTON §

PART 1 - APPLICANT INFORMATION

Application Date:

1/23/2023

Company Name:

Cloud 9 Salon & Spa

Address:

7160 Justin Rd #200 Lantana Tx 76226

Representative for Application:

Kim Cloud

Local address:

Town:

State:

ZIP Code:

Phone Number: 912 317 4384

State of Incorporation:

Tx

Years In Town:

(1.5)

Lantana

Total Employees in Town:

43

(18)

Flower Mound

(7)

Highland Village

(7)

Lewisville

PART 2 - PROJECT INFORMATION

Location Address:

2660 Justin Rd Bartonville Tx 76226

Legal Description:

Lot 1 D Block A

Project Description:

☒ New Construction☐ Expansion

Section A - Economic Development Type of Facility

☐ Manufacturing☐ Distribution☐ Service Center☐ Restaurant☒ Described as Salon/Retail

PART 3 - ECONOMIC INFORMATION

Construction Estimate:

4.7 million

Start Date:

1/16/2023

Amount Requested:

\$60,000

Permanent Job Creation:

PART 4 - NARRATIVE

1. Introduction of Business:

Attached

2. Name(s) of chief officers or owners:

Attached

3. Reasons for seeking economic development incentive:

Attached

4. State how the project will benefit the Town of Bartonville:

Attached

5. Describe the Project:

Attached

6. Describe the types and numbers of jobs to be generated and provide information on current level of employment including: (a) current payroll; and (b) breakdown of current payroll by zip code. Attach a copy of the business's most recent filing with the Texas Workforce Commission or other supporting documentation that can be used to determine actual employment level at the time of application.

Attached

7. List any other governmental assistance/incentives being requested or already approved for the project from sources other than the BCDC.

None

8. List any competition or similar businesses in the area.

Attached

UNDOCUMENTED WORKER CERTIFICATION

Item E3.


Chapter 2264, Subchapter A, Texas Government Code requires that any public agency or economic development corporation shall require a business that submits an application to receive a public subsidy to include a statement certifying that the business does not and will not knowingly employ an undocumented worker. The Company certifies that its operation within Bexar County, Texas does not and will not knowingly employ an undocumented worker, as defined in Chapter 2264, Subchapter A, Texas Government Code, as amended (the "Act").

Pursuant to the Act, if the Company is convicted of a violation under 8 U.S.C. Section 1324a (f), after receiving any public subsidy, the Company shall promptly give the County written notice of such violation and the Company shall repay the amount of the payment with interest, at a rate of 6.75% per annum not later than the 120th day after the date the Company notifies the County of this violation.

AUTHORIZATION AND CERTIFICATION

I am the authorized representative for the Company for the purpose of filing this application. I understand that this application is a government record as defined in Chapter 37 of the Texas Penal Code. The information contained in this application is true and correct to the best of my knowledge and belief. I hereby certify and affirm that the Company I represent is in good standing under the laws of the state in which the company, partnership, or sole proprietorship was organized and or operates and that no delinquent taxes are owed to the State of Texas or any political subdivision or entity thereof.

Authorized Official

Authorized Signature:	<i>Kim Chad Skedmore</i>
Name:	Kim Chad Skedmore
Title:	owner
Telephone:	214 415 4806
E-Mail:	KimD.Chad@gsalon.com
Given under my hand and seal of office this <u>24</u> day of <u>January</u> 20 <u>23</u> .	
<i>Jessyca Lynne Hyde</i> Notary Public, State of Texas	
My commission expires:	10/12/2026

BARTONVILLE COMMUNITY DEVELOPMENT CORPORATION**POLICIES AND GUIDELINES FOR FUNDING****ACKNOWLEDGEMENT OF RECEIPT**


APPLICANT: Kim Cloud Skidmore
COMPANY NAME: Cloud 9 Salon: SPA
ADDRESS: 7160 Justin Rd #200 Lantana Texas 76226
PHONE NUMBER: 214 415 4806

Signature: Kim Cloud Skidmore

APPLICANT: Chris Skidmore
COMPANY NAME: Same
ADDRESS: Same
PHONE NUMBER: 940-391 4503

Signature: Chris Skidmore

PROPERTY OWNER/LANDLORD: Nathan Dean
ADDRESS: 890 Terrace Dr LANTANA, TX 76226
PHONE NUMBER: 214 415 6140

Signature: 

Sign, date and return this acknowledgement page to the BCDC. Please retain the guidelines and criteria for your records.

1. Introduction of Business

Cloud 9 Salon and Spa was created in 1992 and had an original location in Lewisville. After several expansions, in 2005, we bought land in Flower Mound, and built a 8300 sq ft building. We housed our salon and spa there for almost 20 years with a team of 30 stylist, 11 aestheticians, and 4 nail techs. There was a full staff of 10 employees that managed the front desk and housekeeping. Cloud 9 employs two managers for the day-to-day operations. In 2018 we purchased land in Bartonville to move our business west where we believed growth could be substantial for the business and the entire team.

In order to move forward with our building plan, we sold our Flower Mound building moved to a temporary “pop up” location in Lantana on May 1st, 2022. This move has exploded our growth and although we are sharing space (this pop up has 4100 sq ft) we have obtained over 3500 new clients since our opening date!

Cloud 9 also brings a tremendous amount of philanthropy to the community. We established Cloud 9 Charities almost 24 years ago and have reached over \$3 million in proceeds that stay in Denton County. We operate a program called Bedtime Rescue where we provide temporary housing to the homeless families in crisis.

We look forward to being part of the community in the Town of Bartonville.

2. Name of Owners

Kim Cloud Skidmore and Christopher Skidmore 95%
Nathan Dean 5%

3. Reason for seeking Economic Development Incentive-

Cloud 9 Salon and Spa is excited to have broken ground in Bartonville and look forward to the frontage location on 407 and the expansion of growth for the salon and for the additional retail tenants in our building.

The cost for this project has grown substantially since 2018 and will exceed over \$4.7 million for the 15,700 sq ft building. We are eager to begin operations and bring new traffic to Bartonville. The economic incentives will help us with the engineering, design and building costs.

4. State how the project will benefit the Town of Bartonville

Cloud 9 will benefit the Town of Bartonville with its 130,000 existing clients and its additional retail space in the building. As a salon and spa, we see over 30,000 clients annually, which computes to over 200 clients per day. The average client spends \$140. We have a large

professional salon brand retail presence and the average ticket for product sales is \$72.

sell over \$37,500 in gift cards annually. Our presence in Bartonville will increase sales tax, property tax, and payroll tax.

In summary, Cloud 9 Salon and Spa will house over 65 stylists, technicians, and front desk members that have established clientele. The new location will create at least 10 new job positions, many of which will be full time employees increasing the payroll tax being paid to the Town of Bartonville. The new location will increase the sales tax paid to Bartonville based on the retail sales of the salon and spa. In addition, many of the self-employed team members also retail products themselves and pay sales tax. The salon will also increase the property taxes paid to The Town of Bartonville.

The reputation of Cloud 9 as an employer and a philanthropist would be an asset to the community. Our existing client base and employees will be coming from other cities to shop, eat and enjoy the entertainment in Bartonville.

5. Describe the Project

The building is a two story beautifully designed bright open concept salon with an elegant spa located on both the first and second floor. There is an additional 5000 sq ft available for retail tenants that provide a fun shopping experience for our many clients and the community each day.

6. Describe the types and numbers of jobs to be generated and provide information current level of employment including current payroll and to be generated and provide information on current payroll and current payroll by zip codes. Attach copy of most recent filing with the Texas Workforce Commission.

We currently have 44 people working at Cloud 9 Salon and Spa. We will be hiring 15-20 new professionals. We presently have a payroll of \$10,000 per month for technicians, front desk and housekeeping employees. We expect these numbers to increase by 20% , in fact since 2018 our payroll has increased over 50%.

The Cloud 9 team also has self-employed professionals that lease space to conduct their business. (See attached spreadsheet)

7. None

8. List any Competition or similar businesses in the area.

Ramon's Hair Design

Supercuts

Envy Nails & Spa Bartonville

There are several salons currently located in Bartonville and Lantana. The difference in Cloud 9 Salon and Spa and these competitors is the size of our business, the number of years in business, and the number of team members, employees and clients we have.

We believe in the importance of giving back to the community. Cloud 9 Charities has been established since 2001 has raised over \$3.7 million dollars for local children and families in need.



COMMUNITY DEVELOPMENT CORPORATION COMMUNICATION

DATE March 8, 2023

FROM: Tammy Dixon, Town Secretary

AGENDA ITEM: Receive an update on the BCDC Business Survey

SUMMARY:

On January 24, 2023, an email including a link to the BCDC 2023 Business Survey was sent to the businesses located in the Town of Bartonville. For the business located in the Bartonville and Lantana Town Centers, the email with the link was sent to the property managers to distribute to their tenants. A reminder was sent on February 21st.

Of the 80 businesses, 32 responses were received. Those that responded are highlighted on the attached business list.

A summary of the survey is attached.

ATTACHMENTS:

- Survey Email Notices
- List of Bartonville Businesses
- Survey Results

Tammy Dixon

From: Tammy Dixon
Sent: Tuesday, January 24, 2023 4:42 PM
Subject: Bartonville Business Survey

The Bartonville Community Development Corporation (BCDC) is distributing a survey to businesses within the Town of Bartonville via Survey Monkey to help them identify and meet the needs of Town of Bartonville businesses.

The BCDC is dedicated to actively help your business succeed. The BCDC will use this survey as a data collection tool to better focus their efforts in supporting local businesses. Ultimately, their goal for the Business Retention and Expansion program is to help our local businesses thrive and grow. Please complete the survey by February 24, 2023.

Thank you in advance for taking the time to assist with this important task.

[TAKE THE SURVEY NOW](#)



Tammy Dixon, TRMC, CMC

Town Secretary

Phone: 817-693-5280

1941 E. Jeter Road
Bartonville, TX 76226

<http://www.townofbartonville.com>

Tammy Dixon

From: Tammy Dixon
Sent: Tuesday, February 21, 2023 1:51 PM
Subject: Survey Reminder

**2023 Bartonville Community Development Corporation
Business Retention and Expansion (BRE) Survey**

**SURVEY
REMINDER** 



The Bartonville Community Development Corporation (BCDC), in late January, distributed an online survey to businesses within the Town of Bartonville to help identify and meet the needs of Town of Bartonville businesses.

**Please take the survey
by February 28, 2023.**

We need your feedback!

SURVEY LINK



[TAKE THE SURVEY BY CLICKING HERE](#)



Tammy Dixon, TRMC, CMC

Town Secretary

Phone: 817-693-5280

1941 E. Jeter Road
Bartonville, TX 76226

<http://www.townofbartonville.com>

Rural Business District	Lone Star Country Store	1842 FM 407E
Rural Business District	Stirrups Liquor	1842 FM 407E, Suite 2
Rural Business District	Tractor Supply	2201 FM 407E

3

Village Center - Bartonville TC	ABC Senior Care	2652 FM 407 Suite 220
Village Center - Bartonville TC	Alliance Construction	2652 FM 407 Suite 245
Village Center - Bartonville TC	Allstate Insurance - Johnny Kuntz	2648 FM 407 Suite 220
Village Center - Bartonville TC	Anvil & Hammer Agency	2652 FM 407E, Suite 230
Village Center - Bartonville TC	Arrowhead Operating Inc.	2652 FM 407E, Suite 250
Village Center - Bartonville TC	Cassandra & Co	2648 FM 407E, Suite 105
Village Center - Bartonville TC	The Chambers Cos	2652 FM 407, Suite 250
Village Center - Bartonville TC	CMA Lantana Taekwondo	2650 FM 407E, Suite 110
Village Center - Bartonville TC	Converge Couple Therapy	2650 FM 407E, Suite 255
Village Center - Bartonville TC	Comfort Junction Massage	2648 FM 407E, Suite 215
Village Center - Bartonville TC	Edward Jones	2648 FM 407E, Suite 135
Village Center - Bartonville TC	Gibbs Law Firm	2648 FM 407E, Suite 240
Village Center - Bartonville TC	Golden Egg Café	2650 FM 407E, Suite 165
Village Center - Bartonville TC	Habern Orthodontics	2652 FM 407E, Suite 130
Village Center - Bartonville TC	Haynes Group Consulting- Toby Haynes	2652 FM 407E, Suite 215-G
Village Center - Bartonville TC	Integrity Media	2648 FM 407E, Suite 250
Village Center - Bartonville TC	Luminous Glow Med Spa	2652 FM 407E, Suite 135
Village Center - Bartonville TC	Marty B's To Go	2652 FM 407E, Suite 100
Village Center - Bartonville TC	Movement Mortgage, LLC	2652 FM 407E, Suite 215-A
Village Center - Bartonville TC	Nemko USA, Inc	2648 FM 407E, Suite 200
Village Center - Bartonville TC	Oasis Wellness Center	2650 FM 407E, Suite 105
Village Center - Bartonville TC	Pack N Mail	2650 FM 407E, Suite 145
Village Center - Bartonville TC	Premier Property Real Estate Group, LLC	2650 FM 407E
Village Center - Bartonville TC	Ramon's Hair Design	2652 FM 407E, Suite 135
Village Center - Bartonville TC	Smiles of Texas	2652 FM 407E, Suite 240
Village Center - Bartonville TC	Spectrus Psychological Services, PLLC	2652 FM 407E, Suite 235
Village Center - Bartonville TC	State Farm - Jim Bridges	2648 FM 407E, Suite 105
Village Center - Bartonville TC	Subway	2648 FM 407E, Suite 100
Village Center - Bartonville TC	The Barrel – Neighborhood Wine and Whiskey Bar	2648 FM 407E, Suite 150
Village Center - Bartonville TC	Security Data Supplye	2648 FM 407E, Suite 215-C
Village Center - Bartonville TC	The Core Group	2648 FM 407E, Suite 215
Village Center - Bartonville TC	Trio's Italian Bistro	2652 FM 407E, Suite 155
Village Center - Bartonville TC	UCRYO & Recovery	2652 FM 407E, Suite 115
Village Center - Bartonville TC	Upstream Investment Partners	2650 FM 407E, Suite 255-M
Village Center - Bartonville TC	Weatherly Chiropractic	2648 FM 407E, Suite 145

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Village Center	Marty B's	2664 FM 407
Village Center	Marty B's Coffee	2656 FM 407
Village Center	7-Eleven	2670 FM 407

3

Rural Business - Old Town Bartonville	Bartonville Store/Jeter's Meat Shop	96 McMakin
Rural Business - Old Town Bartonville	Bartonville Veterinary Center	88 McMakin
Rural Business - Old Town Bartonville	Country Lakes Dental	74 McMakin, Suite 200
Rural Business - Old Town Bartonville	Embree Asset Group, Inc.	124 McMakin
Rural Business - Old Town Bartonville	Guidance Preparatory Academy	64 McMakin
Rural Business - Old Town Bartonville	Lantana Pediatrics	74 McMakin, Suite 100
Rural Business - Old Town Bartonville	Leigh Hilton, PLLC	124 McMakin, Suite 100, Bldg 2
Rural Business - Old Town Bartonville	Readerest	1911 E Jeter Rd
Rural Business - Old Town Bartonville	Mechanical Insulation Contractors, Inc.	124 McMakin
Rural Business - Old Town Bartonville	Texas Health Family Care	80 McMakin

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Lantana Town Center	AT&T	3012 FM 407E, Suite 100
Lantana Town Center	ATI Physical Therapy	3000 FM 407E, Suite 500
Lantana Town Center	Bank of America	3501 FM 407E
Lantana Town Center	Brakes Plus	3551 FM 407E
Lantana Town Center	Casa Mia Restaurant	3501 FM 407E, Suite 700
Lantana Town Center	Chase Bank	3014 FM 407E
Lantana Town Center	Community Med Family Urgent Care	3600 FM 407E, Suite 220
Lantana Town Center	Dickey's BBQ	3000 FM 407E, Suite 100
Lantana Town Center	Domino's Pizza	3000 FM 407E, Suite 200
Lantana Town Center	Dutch Bros	3901 FM 407E
Lantana Town Center	F45 Training Studio	3600 FM 407E, Suite 180
Lantana Town Center	Farmers Insurance/ McManis Insurance	3600 FM407E, Suite 120
Lantana Town Center	Firestone	3010 FM 407E
Lantana Town Center	Great Clips	3501 FM 407E, Suite 600
Lantana Town Center	Hollywood Feed	3400 FM 407E, Suite 200-30
Lantana Town Center	Honey Dental	3501 FM 407E, Suite 200
Lantana Town Center	Kroger	3400 FM 407E
Lantana Town Center	Lantana Eye Care	3600 FM 407E, Suite 170
Lantana Town Center	Lantana Nail Spa	3600 FM 407E, Suite 170
Lantana Town Center	Luxury Nail Spa	3501 FM 407E, Suite 500
Lantana Town Center	Poolwerx	3400 FM 407E, Suite 200-10
Lantana Town Center	Romney Pediatric Dentistry	3600 FM 407E, Suite 160
Lantana Town Center	Holiday Depot Liquor	3501 FM 407E, Suite 100
Lantana Town Center	Smile Up Dentistry	3000 FM 407E, Suite 300
Lantana Town Center	Starbucks	3012 FM 407E, Suite 200
Lantana Town Center	Supercuts	3600 FM 407E, Suite 200
Lantana Town Center	Terry's Donuts	3600 FM 407E, Suite 130
Lantana Town Center	Tokyo Samurai Restaurant	3600 FM 407E, Suite 100
Lantana Town Center	Tutoring Center	3600 FM 407E, Suite 140

29

80

Q1 Name of Individual representing business

Answered: 33 Skipped: 0

Q2 Title of Person representing business

Answered: 33 Skipped: 0

Q3 Company Information

Answered: 33 Skipped: 0

ANSWER CHOICES	RESPONSES	
Name	100.00%	33
Company	90.91%	30
Address	100.00%	33
Address 2	45.45%	15
City/Town	96.97%	32
State/Province	96.97%	32
ZIP/Postal Code	96.97%	32
Country	84.85%	28
Email Address	93.94%	31
Phone Number	93.94%	31

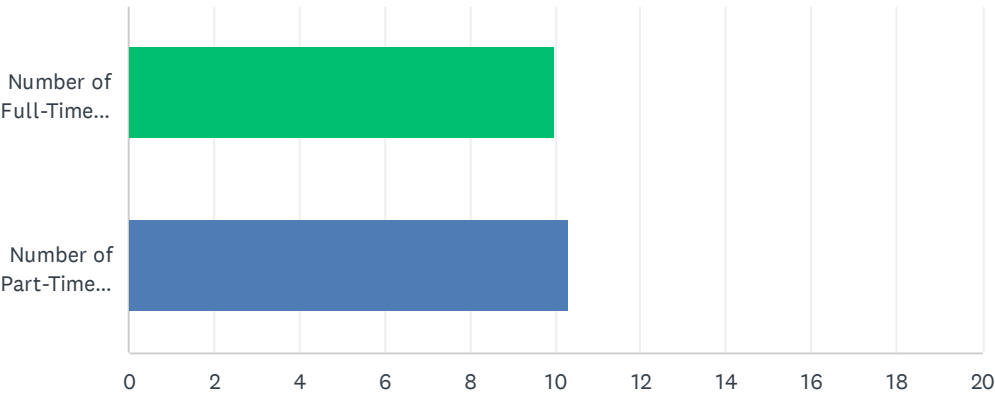
Q4 Primary Contact

Answered: 33 Skipped: 0

ANSWER CHOICES	RESPONSES	
Primary Contact Name	100.00%	33
Title of Contact	93.94%	31
Primary Contact Email	100.00%	33
Primary Contact Phone	100.00%	33

Q5 Employee Information

Answered: 32 Skipped: 1



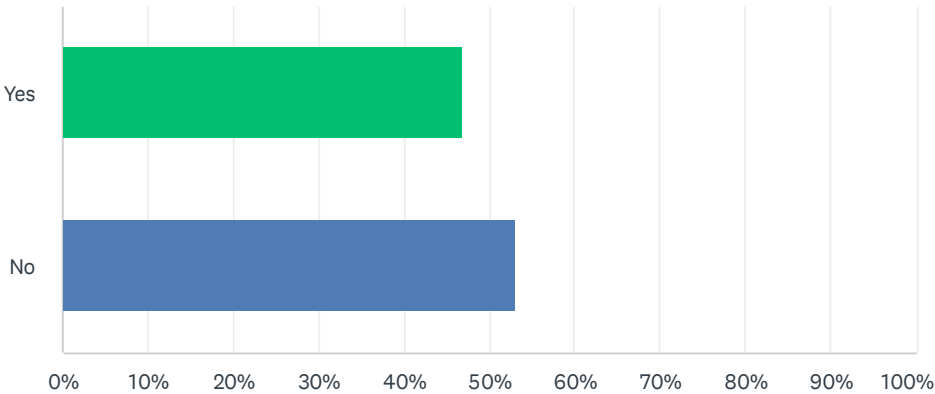
ANSWER CHOICES	AVERAGE NUMBER	TOTAL NUMBER	RESPONSES
Number of Full-Time Employees	10	320	32
Number of Part-Time Employees	10	320	31
Total Respondents: 32			

Q6 When was your business established?

Answered: 31 Skipped: 2

Q7 Have you been at your current location since establishment?

Answered: 32 Skipped: 1



ANSWER CHOICES		RESPONSES	
Yes		46.88%	15
No		53.13%	17
TOTAL			32

Q8 How long has your business been operating in Bartonville?

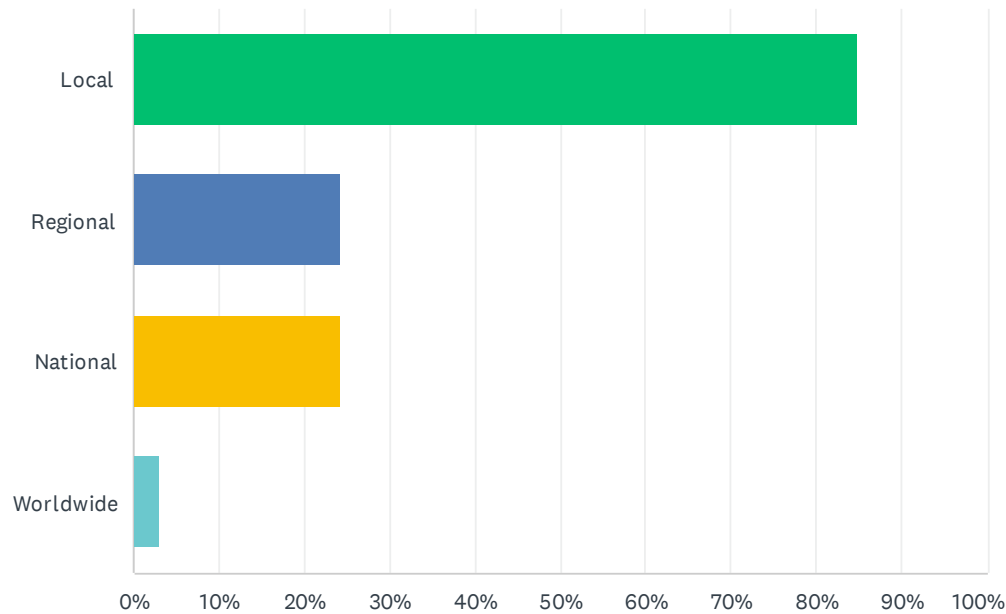
Answered: 32 Skipped: 1

Q9 What are your major products/services?

Answered: 33 Skipped: 0

Q10 In which market do you currently do the most business?

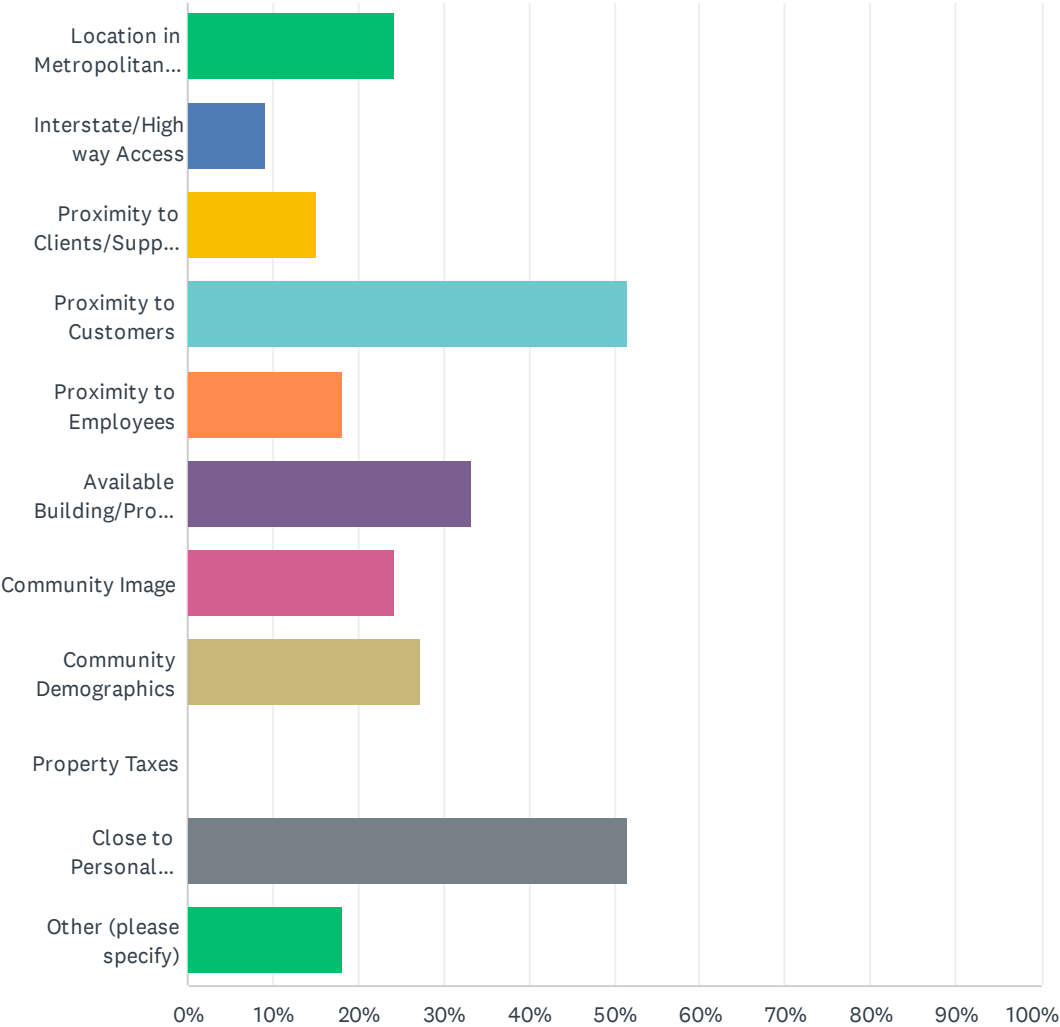
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Local	84.85%	28
Regional	24.24%	8
National	24.24%	8
Worldwide	3.03%	1
Total Respondents: 33		

Q11 Why did you choose to locate your business in the Town of Bartonville (check all that apply)?

Answered: 33 Skipped: 0



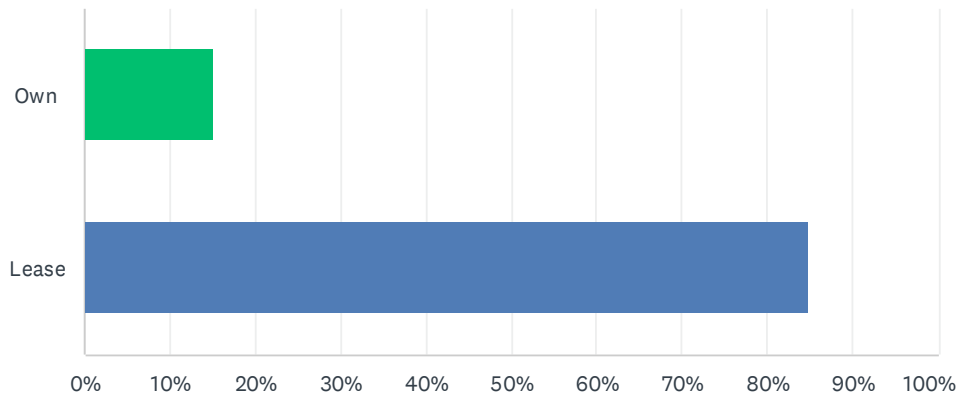
2023 Bartonville Community Development Corporation Business Retention and Expansion (BRE)
Survey

Item E4.

ANSWER CHOICES	RESPONSES	
Location in Metropolitan Area	24.24%	8
Interstate/Highway Access	9.09%	3
Proximity to Clients/Suppliers	15.15%	5
Proximity to Customers	51.52%	17
Proximity to Employees	18.18%	6
Available Building/Property	33.33%	11
Community Image	24.24%	8
Community Demographics	27.27%	9
Property Taxes	0.00%	0
Close to Personal Residence	51.52%	17
Other (please specify)	18.18%	6
Total Respondents: 33		

Q12 Do you currently own or lease the building(s) you occupy?

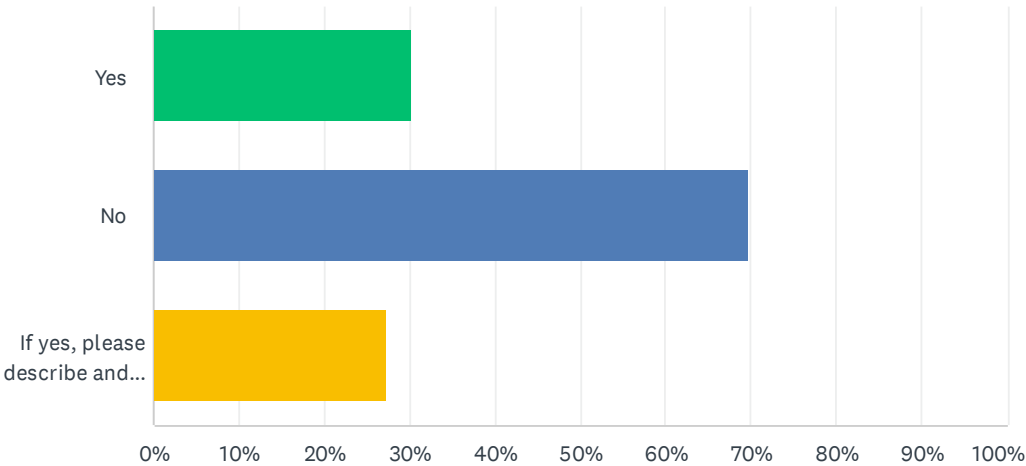
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Own	15.15%	5
Lease	84.85%	28
Total Respondents: 33		

Q13 Are you planning an expansion project within the next year that would include a building purchase and/or expansion; building renovation; the purchase of machinery and equipment; workforce training or retraining; or any other type of project with which you might need technical or financial assistance?

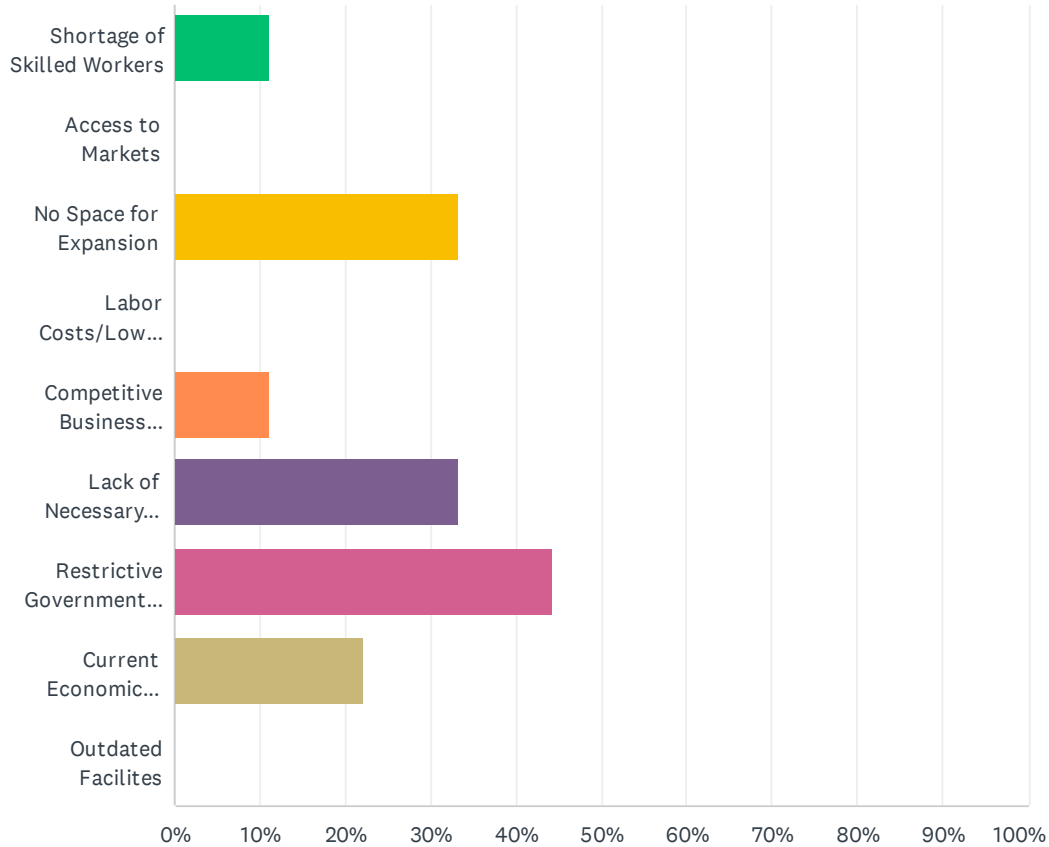
Answered: 33 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	30.30%	10
No	69.70%	23
If yes, please describe and provide approximate cost.	27.27%	9
Total Respondents: 33		

Q14 If you are contemplating expanding or moving outside the Town of Bartonville please check all that apply.

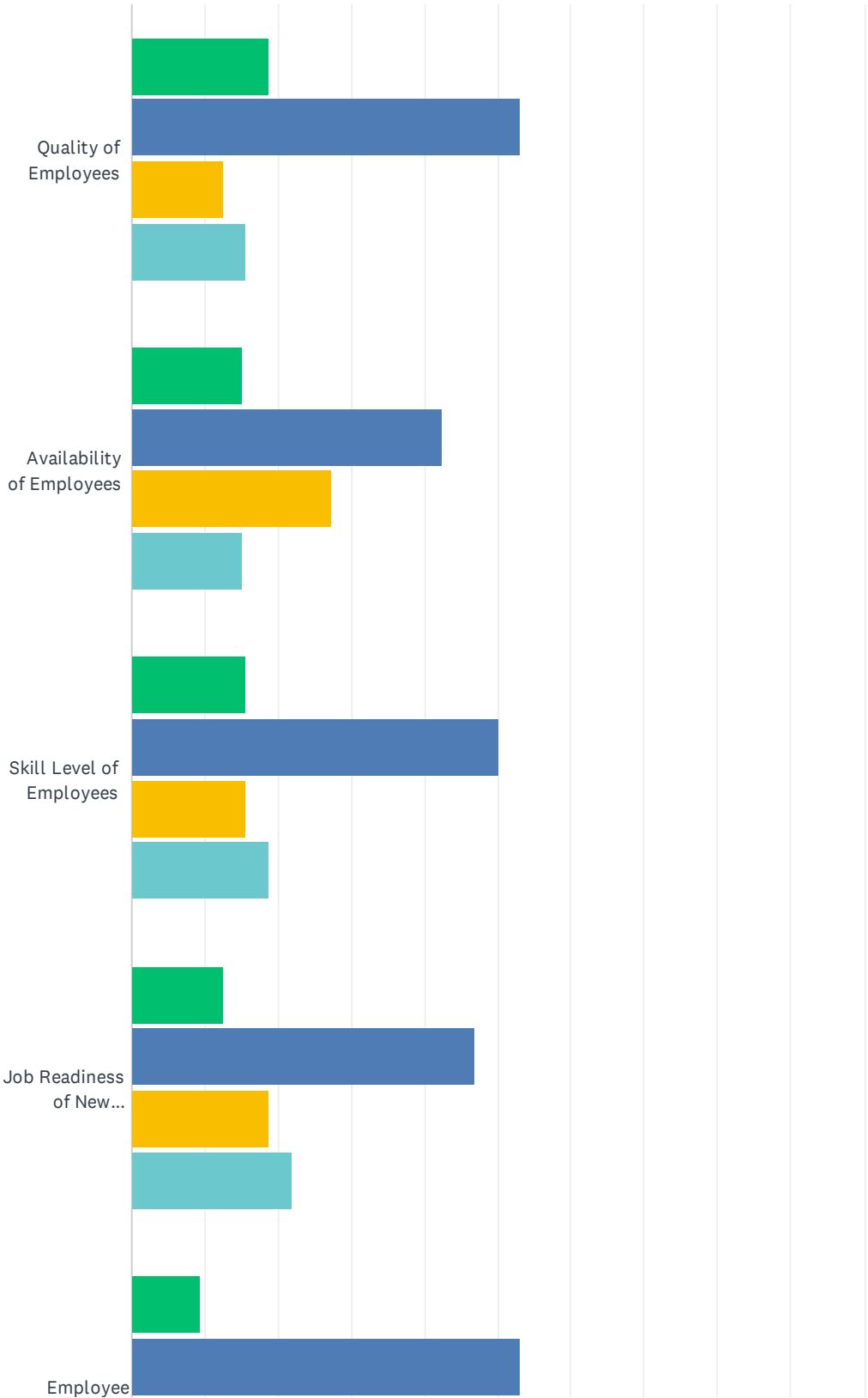
Answered: 9 Skipped: 24



ANSWER CHOICES	RESPONSES	
Shortage of Skilled Workers	11.11%	1
Access to Markets	0.00%	0
No Space for Expansion	33.33%	3
Labor Costs/Low Productivity	0.00%	0
Competitive Business Pressures	11.11%	1
Lack of Necessary Infrastructure	33.33%	3
Restrictive Government Code/Policies	44.44%	4
Current Economic Conditions	22.22%	2
Outdated Facilities	0.00%	0
Total Respondents: 9		

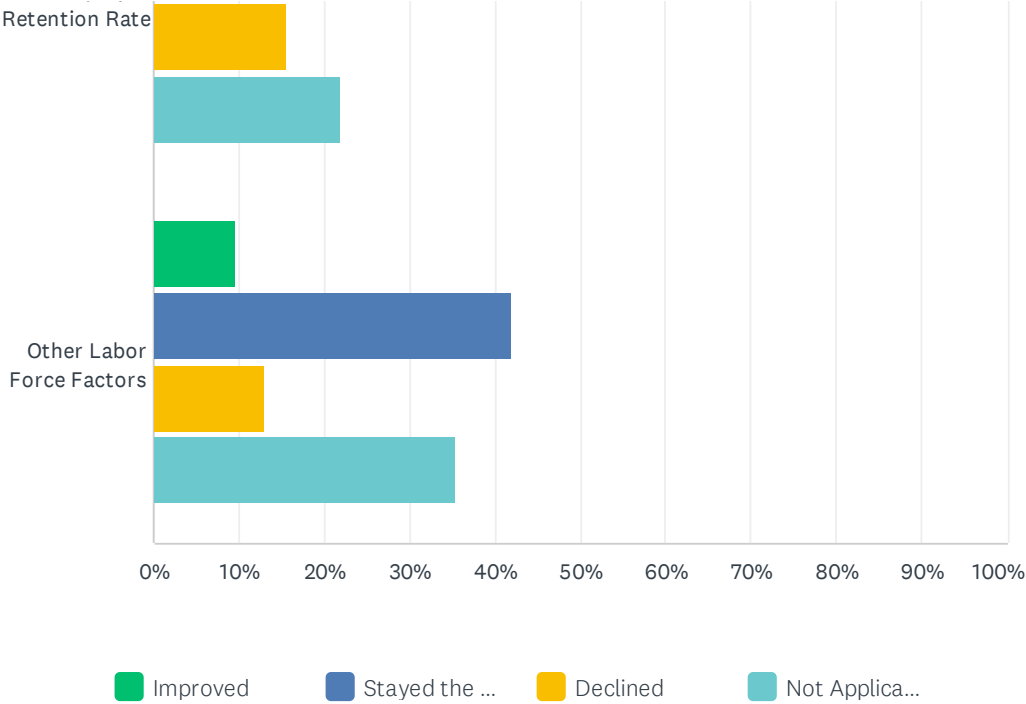
Q15 Over the past year, what issues related to your company’s labor force are of concern (please check the appropriate response)?

Answered: 33 Skipped: 0



2023 Bartonville Community Development Corporation Business Retention and Expansion (BRE) Survey

Item E4.



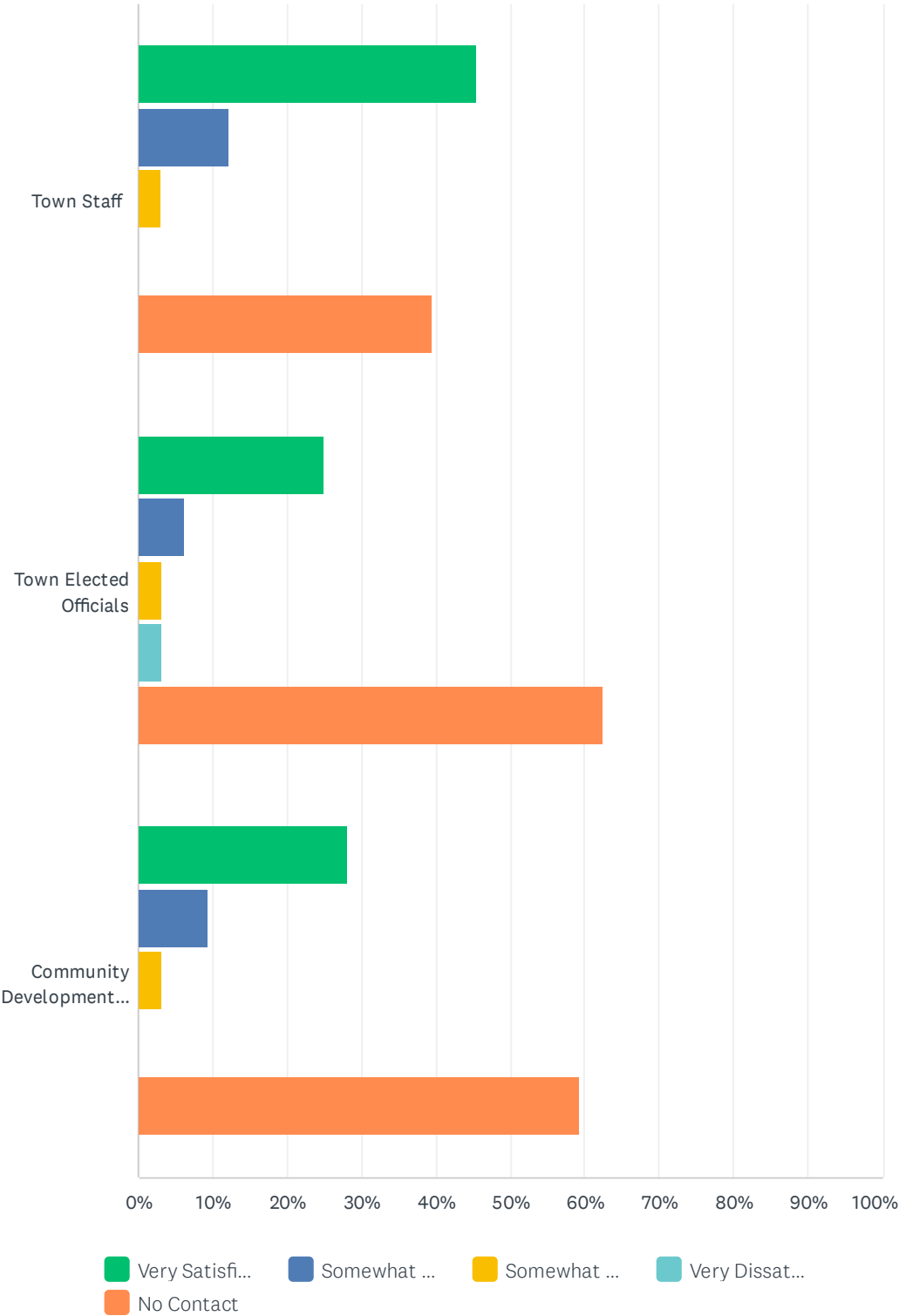
	IMPROVED	STAYED THE SAME	DECLINED	NOT APPLICABLE	TOTAL RESPONDENTS
Quality of Employees	18.75% 6	53.13% 17	12.50% 4	15.63% 5	32
Availability of Employees	15.15% 5	42.42% 14	27.27% 9	15.15% 5	33
Skill Level of Employees	15.63% 5	50.00% 16	15.63% 5	18.75% 6	32
Job Readiness of New Employees	12.50% 4	46.88% 15	18.75% 6	21.88% 7	32
Employee Retention Rate	9.38% 3	53.13% 17	15.63% 5	21.88% 7	32
Other Labor Force Factors	9.68% 3	41.94% 13	12.90% 4	35.48% 11	31

Q16 What training is required by your company, outside agencies, or is just nice to have (desired but not required)?

Answered: 29 Skipped: 4

Q17 Please note if you had contact with any of the following organizations over the past year, and your level of satisfaction with those organizations (please check the appropriate response):

Answered: 33 Skipped: 0



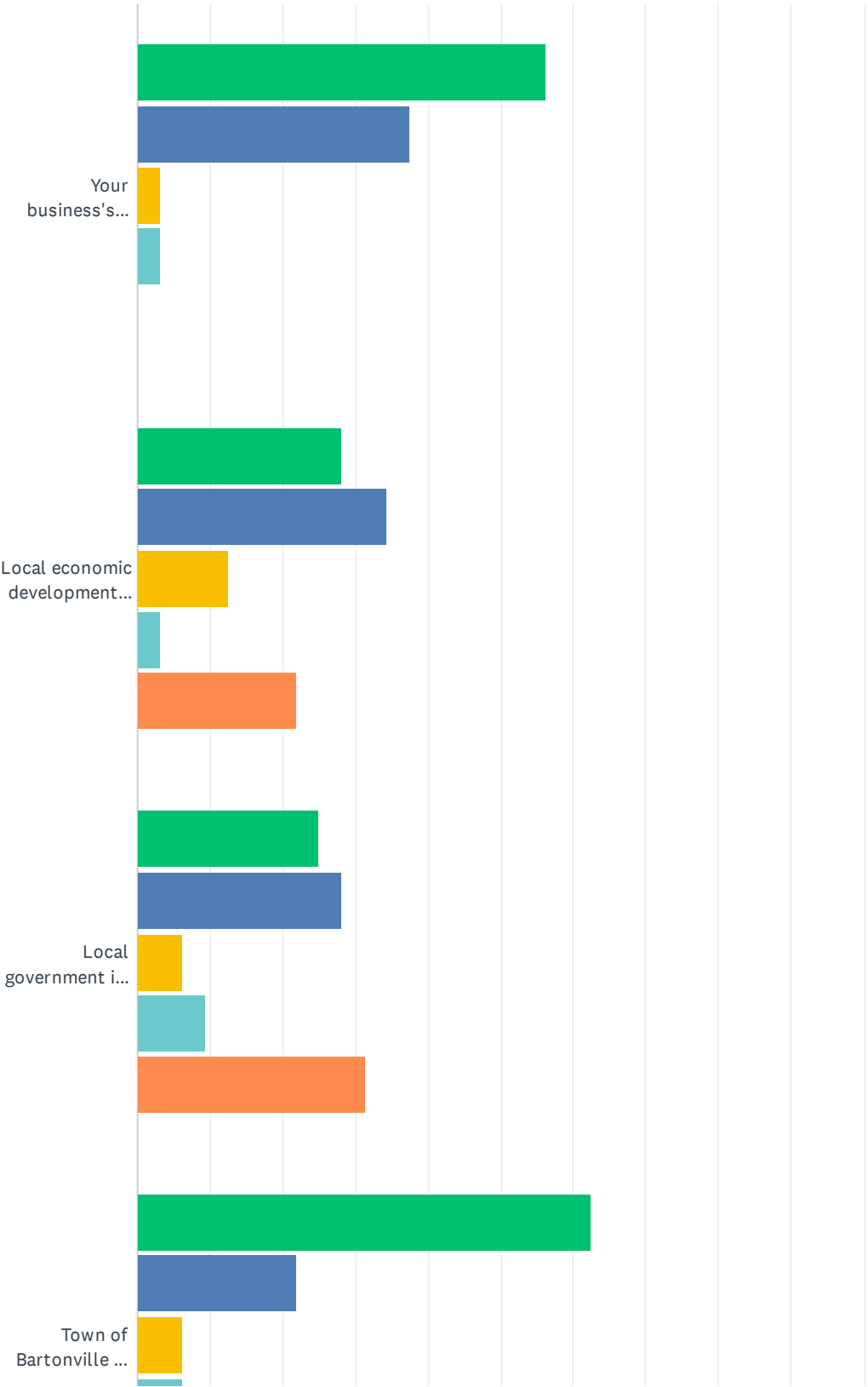
2023 Bartonville Community Development Corporation Business Retention and Expansion (BRE) Survey

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	VERY SATISFIED	SOMEWHAT SATISFIED	SOMEWHAT DISSATISFIED	VERY DISSATISFIED	NO CONTACT	TOTAL
Town Staff	45.45% 15	12.12% 4	3.03% 1	0.00% 0	39.39% 13	33
Town Elected Officials	25.00% 8	6.25% 2	3.13% 1	3.13% 1	62.50% 20	32
Community Development Corporation Members	28.13% 9	9.38% 3	3.13% 1	0.00% 0	59.38% 19	32

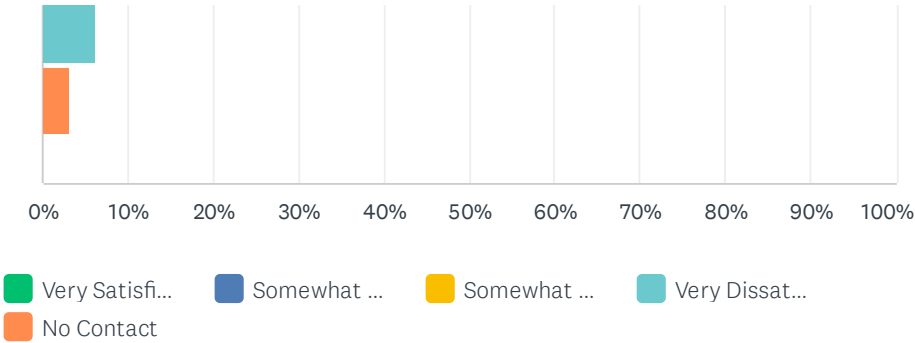
Q18 Overall, what is your level of satisfaction with the following issues (please check the appropriate response):

Answered: 32 Skipped: 1



2023 Bartonville Community Development Corporation Business Retention and Expansion (BRE) Survey

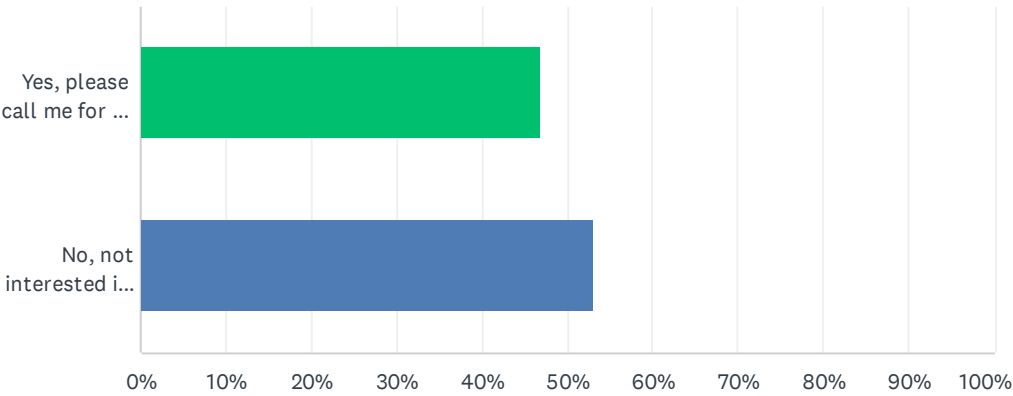
Item E4.



	VERY SATISFIED	SOMEWHAT SATISFIED	SOMEWHAT DISSATISFIED	VERY DISSATISFIED	NO CONTACT	TOTAL
Your business's outlook for next year	56.25% 18	37.50% 12	3.13% 1	3.13% 1	0.00% 0	32
Local economic development efforts	28.13% 9	34.38% 11	12.50% 4	3.13% 1	21.88% 7	32
Local government in this community	25.00% 8	28.13% 9	6.25% 2	9.38% 3	31.25% 10	32
Town of Bartonville as a place to do business	62.50% 20	21.88% 7	6.25% 2	6.25% 2	3.13% 1	32

Q19 Would you like to receive a personal visit from BCDC members ?

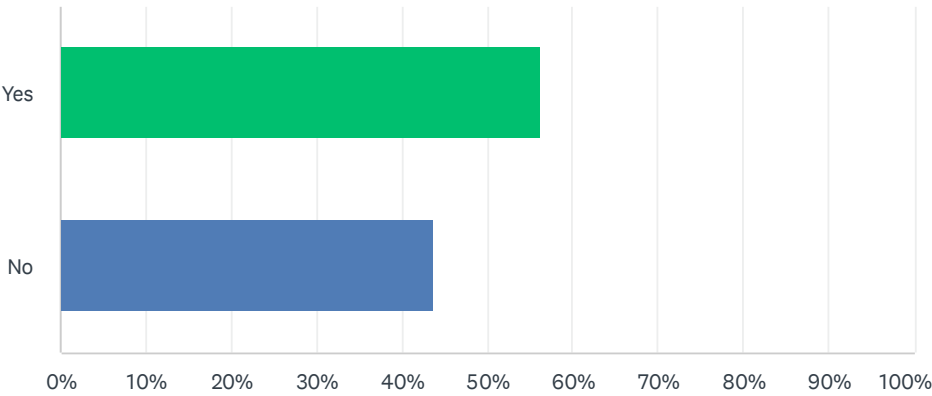
Answered: 32 Skipped: 1



ANSWER CHOICES	RESPONSES	
Yes, please call me for an appointment.	46.88%	15
No, not interested in being contacted.	53.13%	17
Total Respondents: 32		

Q20 Is your company experiencing any challenges?

Answered: 32 Skipped: 1



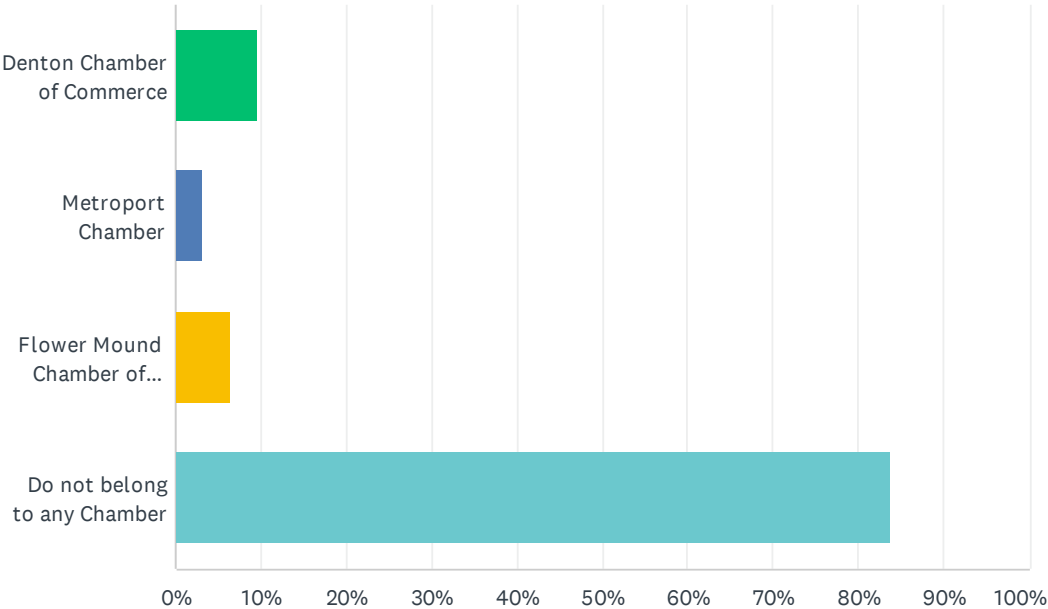
ANSWER CHOICES	RESPONSES	
Yes	56.25%	18
No	43.75%	14
Total Respondents: 32		

Q21 If you answered yes to question 18 can you please explain

Answered: 18 Skipped: 15

Q22 Is your business a member of any of the following Chambers (select all that apply)

Answered: 31 Skipped: 2



ANSWER CHOICES	RESPONSES	
Denton Chamber of Commerce	9.68%	3
Metroport Chamber	3.23%	1
Flower Mound Chamber of Commerce	6.45%	2
Do not belong to any Chamber	83.87%	26
Total Respondents: 31		

Q23 What programs or activities would you like the BCDC to consider moving forward to help support businesses?

Answered: 18 Skipped: 15

**Q24 Do you have any ideas or suggestions to improve business conditions
in the Town of Bartonville?**

Answered: 19 Skipped: 14