



CITY OF BELLE ISLE, FL CITY COUNCIL MEETING

Held in City Hall Chambers, 1600 Nela Avenue
Held the 1st and 3rd Tuesday of Every Month
Tuesday, April 20, 2021 * 6:30 PM

AGENDA

City Council Commissioners

Nicholas Fouraker, Mayor

District 1 Commissioner – Ed Gold | District 2 Commissioner – Anthony Carugno | District 3 Commissioner – Karl Shuck
District 4 Commissioner – Mike Sims | District 5 Commissioner – Rick Miller | District 6 Commissioner – Jim Partin
District 7 Commissioner – Sue Nielsen

Welcome

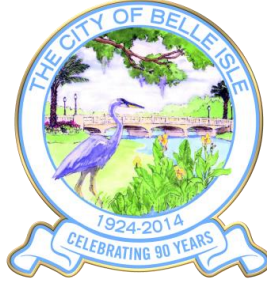
Welcome to the City of Belle Isle City Council meeting. Agendas and all backup material supporting each agenda item are available in the City Clerk's office or on the city's website at cityofbelleislefl.org. If you are not on the agenda, please complete the yellow "Request to Speak" form to be handed to the City Clerk. When you are recognized by the Mayor, state your name and address and direct all remarks to the Council as a body and not to individual members of the Council, staff, or audience. The Council is pleased to hear relevant comments; however, a three-minute limit has been set by Council. Rosenberg's Rules of Order guide the conduct of the meeting. Order and decorum will be preserved at all meetings. Personal, impertinent, or slanderous remarks are not permitted. PLEASE SILENCE ALL CELLULAR PHONES AND PAGERS DURING THE MEETING. Thank you for participating in your City Government.

1. **Call to Order and Confirmation of Quorum**
2. **Invocation and Pledge to Flag - Comm Jim Partin, District 6**
3. **Proclamation**
 - a. MADD "Power Talk 21 Day" - April 21, 2021
4. **Comprehensive Annual Financial Report - McDirmit Davis**
 - a. CAFR Presentation - YE September 2020
5. **Consent Items** - These items are considered routine and have been previously discussed by the Council. They will be adopted by one motion unless a Council member requests before the vote on the motion to have an item removed from the consent agenda and considered separately. If any item were removed from the Consent Agenda, it would be considered immediately following approval of the remainder of the Consent Agenda.
 - a. March Monthly Reports: Finance Reports, Police Department, Code Enforcement, and OC Fire
6. **Citizen's Comments - Persons desiring to address the Council MUST complete and provide to the City Clerk a yellow "Request to Speak" form located by the door.** After being recognized by the Mayor, persons are asked to come forward and speak from the lectern, state their name and address, and direct all remarks to the Council as a body and not to individual members of the Council, staff or audience. **Citizen comments and each section of the agenda where public comment is allowed are limited to three (3) minutes.** Questions will be referred to staff and should be answered by staff within a reasonable period of time following the date of the meeting. Order and decorum will be preserved at all meetings. Personal, impertinent, or slanderous remarks are not permitted. Thank you.
7. **Unfinished Business**
 - a. ORDINANCE 21-05 SECOND READING AND ADOPTION - AN ORDINANCE OF THE CITY OF BELLE ISLE, FLORIDA, PROVIDING FOR THE ANNEXATION OF CERTAIN PUBLIC RIGHT-OF-WAY LANDS OWNED AND CONTROLLED BY THE CITY OF BELLE ISLE GENERALLY DESCRIBED AS PORTIONS OF MCCOY ROAD, FRONTAGE ROAD, DAETWYLER DRIVE, AND JUDGE ROAD THAT WERE CONVEYED AND TRANSFERRED TO THE CITY OF BELLE ISLE BY THAT CERTAIN COUNTY DEED RECORDED AT DOCUMENT NUMBER 20200272165, PUBLIC RECORDS OF ORANGE COUNTY, FLORIDA, INTO THE MUNICIPAL BOUNDARIES OF THE CITY OF BELLE ISLE; REDEFINING THE CITY BOUNDARIES TO GIVE THE CITY OF BELLE ISLE JURISDICTION OVER SAID PROPERTY; PROVIDING FOR SEVERABILITY, INSTRUCTIONS, AND AN EFFECTIVE DATE.
 - b. Approval of Resolution 21-05 - A RESOLUTION OF THE CITY OF BELLE ISLE, FLORIDA AUTHORIZING COUNCIL MEMBERS AND THE CITY MANAGER AS SIGNATORIES ON THE CITY CHECKING ACCOUNTS; PROVIDING FOR SEVERABILITY; PROVIDING FOR AN EFFECTIVE DATE.
 - c. Approval of Resolution 21-06 - A RESOLUTION OF THE CITY OF BELLE ISLE, FLORIDA, AMENDING THE BUDGET FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2020 AND ENDING SEPTEMBER 30, 2021, PROVIDING AN EFFECTIVE DATE.
 - d. Approval of Lobbyist Proposal
8. **New Business**

"If a person decides to appeal any decision made by the Council with respect to any matter considered at such meeting or hearing, he/she will need a record of the proceedings, and that, for such purpose, he/she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based."(F. S. 286.0105). "Persons with disabilities needing assistance to participate in any of these proceedings should contact the City Clerk's Office (407-851-7730) at least 48 hours in advance of the meeting." –Page 1 of 2

- a. Appointment of Betty Lynne De Jarnette to the Tree Advisory Board
- 9. Attorney's Report**
- 10. City Manager's Report**
 - a. Issues Log
 - b. Chief's Report
- 11. Mayor's Report**
- 12. Items from Council**
- 13. Adjournment**

CITY OF BELLE ISLE



Proclamation

PowerTalk 21[®] Day

WHEREAS, the City of Belle Isle, recognizes the importance of parents talking with their teens about alcohol and other drugs in order to reduce the risks and dangers posed to teens and communities; and

WHEREAS, high school students who use alcohol or other substances are five times more likely to drop out of school or believe good grades are not important; and

WHEREAS, 27 percent of middle school students try alcohol before graduating from 8th grade, significantly increasing the risk that they will develop alcohol problems later in life; and

WHEREAS, teen alcohol use kills 4,300 people each year, more than all other illegal drugs combined; and

WHEREAS, the majority of kids say their parents are their primary influence when it comes to decisions about drinking alcohol; and

WHEREAS, PowerTalk 21[®], started by Mothers Against Drunk Driving[®] (MADD) in 2011, is established to encourage parents and caregivers to embrace their important role in influencing America’s youth and their decisions about drinking alcohol and using other drugs; and

WHEREAS, in 2021, MADD encourages parents to use PowerTalk 21[®], as part of the Power of Parents[®] program to create a sustained and prolonged conversation about underage drinking and other drugs among middle school and high school students; and

WHEREAS, to equip parents to talk with their teens about alcohol, MADD Central Florida invites all parents to go to www.madd.org/powerofparents.org for a free download of our Power of Parents handbook giving parents the tools to effectively talk to their children about alcohol and other drugs to protect them; and

WHEREAS, I urge all citizens to join in the local and national efforts to raise awareness of the importance of parents and teens talking together about alcohol to reduce the risks and dangers posed to teens and communities.

NOW, THEREFORE, I, Nick Fouraker, Mayor of the City of Belle Isle, Florida, do hereby proclaim April 21, 2021, as PowerTalk 21[®] Day in the City of Belle Isle,

Attest:

Yolanda Quiceno, CMC-City Clerk

Mayor Nicholas Fouraker



FOR THE FISCAL YEAR ENDING SEPTEMBER 30, 2020

2020

Comprehensive Annual Financial Report

CITY OF BELLE ISLE, FLORIDA



CAFR



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CITY OF BELLE ISLE, FLORIDA

Comprehensive Annual Financial Report

FOR THE FISCAL YEAR ENDING SEPTEMBER 30, 2020



PREPARED BY:
CITY OF BELLE ISLE, FLORIDA
FINANCE DEPARTMENT

INTRODUCTORY SECTION

This section contains the following subsections:

- Table of Contents
- Letter of Transmittal
- List of Principal Officials
- Organizational Chart
- Certificate of Achievement

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CITY OF BELLE ISLE, FLORIDA

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Belle Isle, Florida 32809
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www.cityofbelleislefl.org

a.

February 22, 2021

To the Honorable Mayor, Commissioners and Citizens of the City of Belle Isle, Florida:

We are pleased to submit the Comprehensive Annual Financial Report (CAFR) of the City of Belle Isle, Florida, for the fiscal year ended September 30, 2020. State law requires that all general-purpose local governments publish a complete set of financial statements presented in conformity with generally accepted accounting principles (GAAP) and audited in accordance with auditing standards generally accepted in the United States, by a firm of licensed certified public accountants. This report is issued pursuant to that requirement, as well as to provide transparency and accountability.

This report consists of management's representations concerning the finances of the City of Belle Isle, Florida. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the City of Belle Isle has established a comprehensive internal control framework that is designed both to protect the City's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the City of Belle Isle's financial statements in conformity with GAAP. Because the cost of internal controls should not outweigh their benefits, the City of Belle Isle's comprehensive framework of internal controls has been designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that, to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

The City of Belle Isle's financial statements have been audited by McDirmit Davis, LLC, a firm of licensed certified public accountants. The goal of the independent audit was to provide reasonable assurance that the financial statements of the City of Belle Isle for the fiscal year ended September 30, 2020 are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that the City of Belle Isle's financial statements for the fiscal year ended September 30, 2020 are fairly presented in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

GAAP require that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The City of Belle Isle's MD&A can be found immediately following the report of the independent auditors.

Profile of the City

The City of Belle Isle, incorporated in 1924, is located in Central Florida in Orange County and is considered part of the Orlando metropolitan area. The City of Belle Isle is a residential community and was formed by area residents to protect Lake Conway and the beautiful natural environment of the area. The City currently occupies a land area of approximately 5.12 square miles and is home to approximately 7,378 residents.

In 2019, the City Council held a strategic planning session and revised the mission and vision of the City. The Council adopted the Strategic Plan in April 2020 under Resolution 20-05. The new Mission Statement adopted by the Council is “A Safe, Serene Florida Community where families desire to reside, raise a family, enjoy our natural surroundings, excellent schools and quiet way of life”.

The new Mission Statement, developed by the Council, is “The City of Belle Isle continuously preserves our natural resources and enhances our quality of life through intelligent, inclusive, leadership and outstanding municipal services”.

The City Council and staff have identified three (3) priority strategic goals of the Strategic Plan to enhance the community which are: To Improve Communication and Relationships with All Stakeholders, Internally and Externally; To Maintain and Enhance City Infrastructure; and To Maximize All of the City’s Resources to Accomplish the Mission, Vision and Goals Efficiently and Effectively.

Planned growth for the City includes those areas contiguous to the current city boundaries including the areas east, south and west of the City. Conservative fiscal management and growth has resulted in the City of Belle Isle becoming one of Orange County’s most desirable communities.

The City of Belle Isle is empowered to levy a property tax on both real and personal properties located within its boundaries. It also is empowered by state statute to extend its corporate limits by annexation, which occurs periodically when deemed appropriate by the City Council.

The City of Belle Isle operated under a strong-mayor form of government until November 2003 when a charter referendum was passed that changed the City to a council-manager form of government. The legislative powers of the City are vested in the City Council consisting of a non-voting mayor and seven commissioners, each representing one of the seven Districts in the City. Although the City is divided up by Districts, the City Council is elected at large on a non-partisan basis. Commissioners serve three-year staggered terms and the Mayor serves a three-year term. City Council is responsible, among other things, for passing ordinances and resolutions, adopting the budget, appointing committees, and hiring the City Manager, City Clerk, and City Attorney. The City Manager is responsible for carrying out the policies and ordinances of the governing commission, for overseeing the day-to-day operations of the government, and for appointing the heads of various departments.

The City of Belle Isle provides a full range of services, including general administration and support services; police and fire protection; solid waste and recycling collection; construction and maintenance of streets, sidewalks and other infrastructure; planning and zoning; building permitting and inspections; code enforcement; and recreational activities. Fire protection, planning services, and building services are contracted.

The annual budget serves as the foundation for the City of Belle Isle's financial planning and control. On or before the first council meeting in August of each year, the City Manager submits the proposed budget to the City Council. As required by the Truth in Millage Act (TRIM), the City Council holds public hearings on the proposed budget and adopts a final budget and millage rate by no later than September 30, the close of the City of Belle Isle's fiscal year. The appropriated budget is prepared by fund and department. The City Manager can make transfers within a department. Transfers between departments or funds require the approval of the City Council. Budget-to-actual comparisons are provided in this report for all funds.

As part of strategic planning, the City Council decided that they needed more citizen input in the formation of the City Budget and budget priorities to improve the transparency of budget information, and address the long-term fiscal sustainability of the City. In order to assist the City with its financial and budgetary goals, the City Council established a Budget Committee which is made up of seven citizens in the City and each representing each of the seven Districts in the City. The main goal of the Budget Committee is to gain greater citizen input and understanding of the budget and its components in order to increase transparency and to provide increased public accountability and elected official monitoring of the fiscal position of the City.

Factors Affecting Financial Condition

The information presented in the financial statements is perhaps best understood when it is considered from the broader perspective of the specific environment within which the City of Belle Isle operates.

Although the City is in good financial condition at this time, the City has experienced the effects of COVID-19. State shared revenues have diminished but the City was still able to conduct business as usual this past year. The City has been fortunate in that we have not had to cut employee hours or conduct lay-offs. Certain members of the City staff worked from home during this time and City Hall was closed to the public for a time; however the City staff continued to keep City services at a high level. The City is cautiously optimistic that next year the City will see the local economy recover that we will see revenues back to normal levels. Even if this does not occur, the City is prepared to continue to provide the quality of services that Belle Isle residents are accustomed to receiving.

Local Economy

The City of Belle Isle remains in good and stable financial condition; however the City continues to have concerns relative to the actions of the Federal and State Governments. Federal and State unfunded mandates continue to be forced on the smaller local governments which can have a detrimental effect on funding and in some cases require funding to be allocated from reserve funds. This is coupled with the continued challenges from the State that affects our home rule charter. These present dangerous precedents that cities are most concerned about. The City of Belle Isle continues to be vigilant and is committed to slowing this trend while balancing the needs of our infrastructure and service provision.

COVID-19 has had an impact on the local economy; however with Belle Isle having an extremely small number of commercial businesses, the City did not have the major impacts to its economy that many other cities with a large commercial tax base have had.

Even through COVID, a new hotel is in its final construction stages and another hotel is planning for expansion by adding another 90 rooms. At least 10 new homes have been built and many individuals have made major renovations to their homes while they worked from home.

As a result of the desirability of lakefront living and our unique location, we are experiencing a significant influx of newer residents with substantial financial resources. The City has seen significant growth in residential and commercial construction and anticipates it's continuance in the future. We especially see an increase in older, smaller homes being bought and demolished with larger homes being built in their place. The property and resale values have stabilized or increased compared to property and resale values in the surrounding areas.

Long-Term Financial Planning

Identifying additional sources of revenue, stormwater, drainage and paving projects continue to be among the City's highest priorities. A substantial portion of the five year Capital Improvements Program is designated towards improvements in stormwater, drainage, and paving. However, a significant concern is that the City has not raised its millage rate in over 11 years. This is putting a strain on providing the services that the residents of Belle Isle have gotten used to over the past decade.

One change that took place in the City finances was that the City Council repealed the utility tax on electricity and in its place, created a franchise fee for electricity. Although the rate of 3% was the same, the City will see an increase in its revenues because some entities were exempt under a utility tax and they are not exempt under a franchise fee. The City staff also presented an updated Stormwater CIP to the City Council and the Council voted to increase the stormwater assessment by \$10 per residence last year and \$5 per year over the next four years.

Relevant Financial Policies

Along with the annual budget, the City provides a comprehensive five-year projection. This plan details estimated personnel operating and capital costs for continuing operations and expansion plans for all City functions.

Major Initiatives

Despite the challenges related to the economy, the City has continued to work on various projects. In addition, the City completed a number of miscellaneous concrete sidewalk repairs and street projects during 2020. The City installed traffic calming improvements to its roads, including redesigning the chicane on Trentwood Boulevard; installing a median on Hoffner Avenue, and is in the process of installing pedestrian flashing beacons on Hoffner Avenue. Next year, the City will install two additional lighted pedestrian crosswalks on Hoffner. The City Council also adopted an updated Transportation Master Plan that will provide enhanced traffic and pedestrian safety along the City's busiest streets. The City staff will be contacting Orange County to partner on many of these projects.

The City completed major renovations and repairs to one of its parks this past year that was significantly damaged by Hurricane Irma. The City plans to continue sidewalk repairs and resurfacing in 2021. The City also looks to expand its boundaries' through annexation to increase the tax base as well as acquire available real estate for future expansion of municipal facilities. As part of this expansion, the City also took over jurisdiction of four major roadways this past year from Orange County. The City also acquired the former Bank of America Building and is looking at various ideas for its use. The City will continue to look at acquisition of properties when it is advantageous to the City and its mission and vision.

The City will also partner with Cornerstone Charter Academy (CCA) as the Academy continues to expand its campus, which the City owns. A master plan for the expansion is complete. Both the City and CCA continue to work at the best way to achieve this expansion both physically and fiscally.

Parks beautification and barrier free accessibility is also being implemented through the City's community beautification program for enhancements to parks and open space within the City. The City purchased reclaimed land from the State this past year for Cross Lake Beach and is working with CCA to develop Wallace Field as a practice field for CCA athletics and as a passive parks for its residents.

The City made, and continues to make, needed improvements to its stormwater system, not only to control the street flooding that commonly occurs from downpours, but also to keep the water quality of Lake Conway at the highest level. To do this, the City installed a "baffle box" system at Gene Polk Park to filter out debris and excessive nutrients that could harm the lake and completed major stormwater projects on Wind Drift Avenue, Jade Circle, Cullen Lake Shore Drive, and Seminole Drive. This next year, the City will continue with a major reconstruction of Sol Avenue, St. Partin Place, Barby Lane, and Stafford Avenue to control street flooding.

Awards and Acknowledgements

The Government of Finance Officers Association (GFOA) awarded a Certificate of Achievement for Excellence in Financial Reporting to the City of Belle Isle for its comprehensive annual financial report (CAFR) for the fiscal year ended September 30, 2020. This was the twentieth consecutive year that the government received this prestigious award. In order to be awarded a Certificate of Achievement, the government published an easily readable and efficiently organized CAFR. This report satisfied both GAAP and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. We believe that our current CAFR continues to meet the Certificate of Achievement's Program's requirements and we are submitting it to the GFOA to determine its eligibility for another certificate.

The preparation of this report would not have been possible without the efficient and dedicated services of the entire staff of the finance and administration department. We would like to express our appreciation to all members of the department who assisted and contributed to the preparation of this report. Credit also must be given to the mayor and the governing commission for their unfailing support for maintaining the highest standards of professionalism in the management of the City of Belle Isle's finances.

Respectfully submitted,


Bob Francis
City Manager


Tracey Richardson
Finance Director

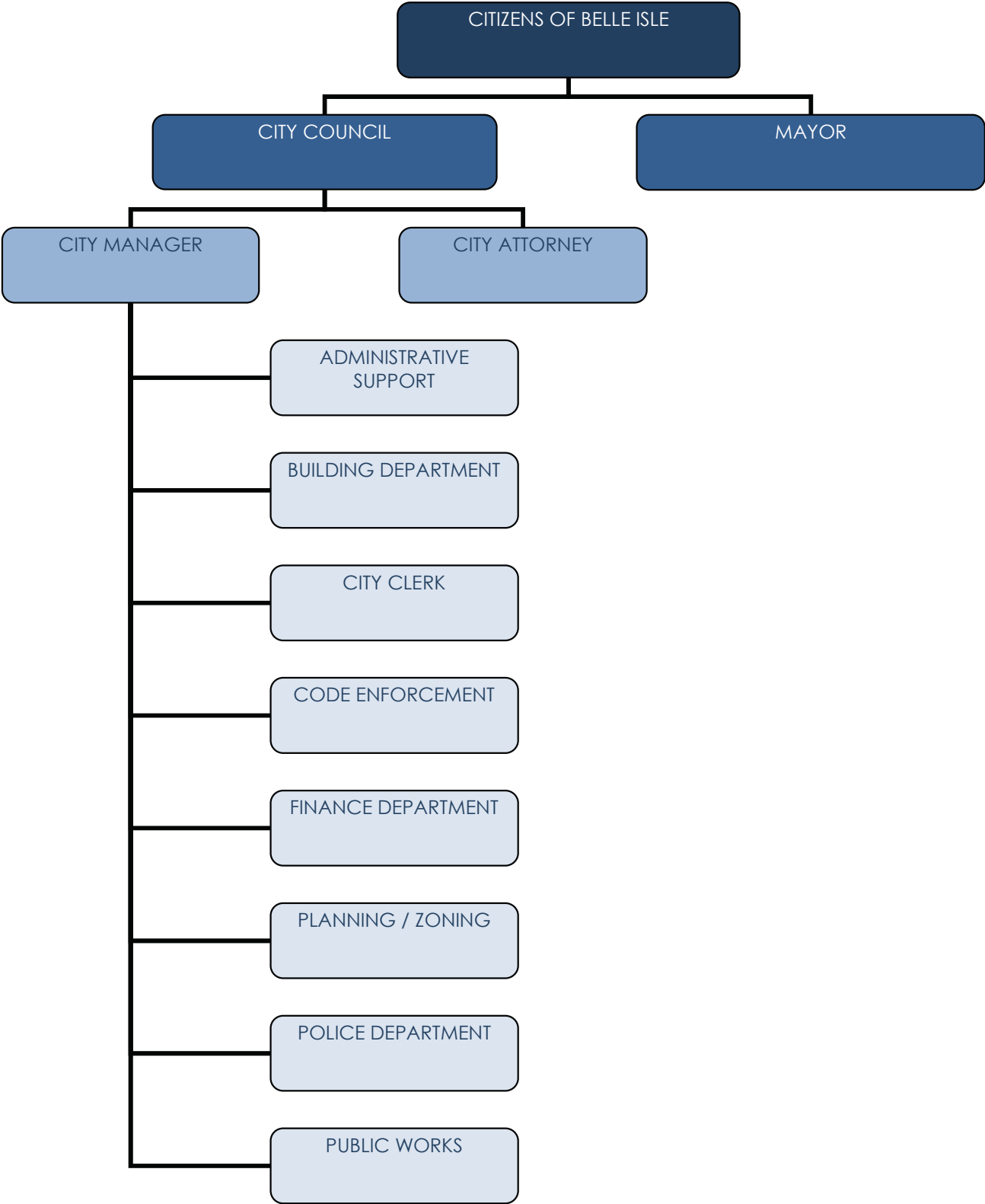
Elected Officials

Mayor	Honorable Nicholas Fouraker
District #1 City Commissioner	Ed Gold Jr.
District #2 City Commissioner	Anthony Carugno
District #3 City Commissioner	Karl Shuck
District #4 City Commissioner	Mike Sims
District #5 City Commissioner	Harvey Readey
District #6 City Commissioner	Jim Partin
District #7 City Commissioner	Sue Nielsen

City Officials

City Manager	Bob Francis
City Clerk	Yolanda Quiceno
Finance Director	Tracey Richardson

ORGANIZATIONAL CHART





Government Finance Officers Association

Certificate of
Achievement
for Excellence
in Financial
Reporting

Presented to

**City of Belle Isle
Florida**

For its Comprehensive Annual
Financial Report
For the Fiscal Year Ended

September 30, 2019

Christopher P. Morill

Executive Director/CEO

FINANCIAL SECTION

This section contains the following subsections:

- Independent Auditor's Report
- Management's Discussion and Analysis
- Basic Financial Statements
- Notes to Financial Statements
- Required Supplementary Information
- Combining and Individual Fund Statements and Schedules

INDEPENDENT AUDITOR'S REPORT

Honorable Mayor and City Commissioners
City of Belle Isle, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the *City of Belle Isle, Florida*, as of and for the year ended September 30, 2020, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

The City's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting principles used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall financial statement presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund and the aggregate remaining fund information of the *City of Belle Isle, Florida*, as of September 30, 2020, and the respective changes in financial position thereof for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and analysis and budgetary comparison information be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise The City's basic financial statements. The introductory section, combining and individual fund financial statements and schedules, and statistical section, are presented for purposes of additional analysis and are not a required part of the financial statements.

The combining and individual nonmajor fund financial statements, and budgetary comparison schedules are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, based on our audit, and the procedures performed as described above, the combining and individual nonmajor fund financial statements and budgetary comparison schedules are fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated February 22, 2021 on our consideration of the *City of Belle Isle, Florida's* internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

McDiarmid Davis

Orlando, Florida
February 22, 2021

As management of the *City of Belle Isle, Florida* we offer readers of the *City of Belle Isle's* financial statements this narrative overview and analysis of the financial activities of the *City of Belle Isle* for the fiscal year ended September 30, 2020. We encourage readers to consider the information presented here in conjunction with additional information that we have furnished in our letter of transmittal.

Financial Highlights

- The assets of the *City of Belle Isle* exceeded its liabilities and deferred inflows at the close of the most recent fiscal year by \$11,474,531 (net position). Of this amount, \$2,377,681 (unrestricted net position) may be used to meet the government's ongoing obligations to citizens and creditors.
- The government's total net position increased by \$165,544.
- As of the close of the current fiscal year, the *City of Belle Isle's* governmental funds reported combined ending fund balances of \$6,563,756, an increase of \$2,742,341 in comparison with the prior year. The general fund had an ending unassigned fund balance of \$2,536,904, which is 40% of total general fund expenditures.
- The *City of Belle Isle's* total debt is \$11,731,281 at September 30, 2020. This includes Charter School Lease Revenue Bonds, Series 2012, which are payable solely from the pledged lease revenue and neither the property, nor the full faith and credit nor the taxing power of the City, is pledged as security for the payment of the Bonds.

Overview of the Financial Statements

This discussion and analysis are intended to serve as an introduction to the *City of Belle Isle's* (the City) basic financial statements. The City's basic financial statements are comprised of three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-Wide Financial Statements

The government-wide financial statements are designed to provide readers with a broad overview of the *City of Belle Isle's* finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of the City's assets and liabilities, and deferred inflows/outflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The statement of activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

The governmental activities of the City of Belle Isle include general government, public safety and physical environment.

The government-wide financial statements include only the *City of Belle Isle* itself (known as the primary government).

The government-wide financial statements can be found on pages 8 - 9 of this report.

Fund Financial Statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The *City of Belle Isle*, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The *City of Belle Isle* has seven governmental funds - the General Fund, the Debt Service Fund, three special revenue funds, and two capital projects fund.

Governmental Funds - Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The *City of Belle Isle* adopts an annual appropriated budget for all governmental funds. A budgetary comparison statement has been provided for the general fund, debt service fund, special revenue funds, and capital projects funds to demonstrate compliance with this budget and are presented as required supplementary information for the General Fund, Debt Service Fund, Capital Projects Fund, and combining schedules for the nonmajor governmental funds.

The basic governmental fund financial statements can be found on pages 10-12 of this report.

Government-Wide Financial Analysis

Statement of Net Position - As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the *City of Belle Isle*, assets exceeded liabilities and deferred inflows of resources by \$11,474,531 at the close of the most recent fiscal year.

Statement of Net Position

	Governmental Activities	
	2020	2019
Current and other assets	\$ 7,282,600	\$ 4,435,567
Capital assets	16,797,956	17,124,443
Total assets	24,080,556	21,560,010
Long-term liabilities outstanding	11,884,454	9,631,412
Other liabilities	718,844	616,430
Total liabilities	12,603,298	10,247,842
Total deferred inflows of resources	2,727	3,181
Net Position:		
Net investment in capital assets	8,518,272	8,560,971
Restricted	578,578	464,127
Unrestricted	2,377,681	2,283,889
Total net position	\$ 11,474,531	\$ 11,308,987

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Seventy-four percent (74%) of the City's net position is net investment in capital assets (e.g., land, buildings, improvements, infrastructure and equipment) less any related debt used to acquire those assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities. An additional portion of the City's net position, \$578,578 (5%) represents resources that are subject to external restrictions on how they may be used.

The remaining balance of unrestricted net position, \$2,377,681 may be used to meet the government's ongoing obligations to citizens and creditors.

At the end of the current fiscal year, the *City of Belle Isle* is able to report positive balances in all categories of net position.

Statement of Activities

Governmental activities increased the *City of Belle Isle's* net position by \$165,544. Key elements of this increase are as follows:

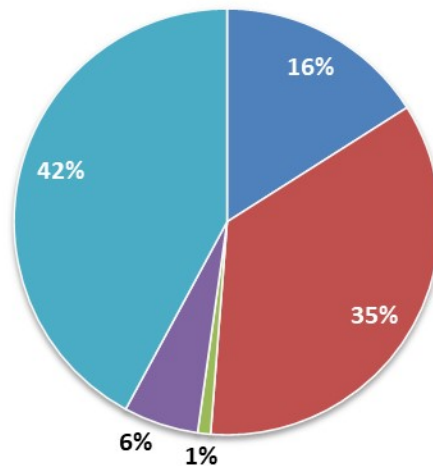
Changes in Net Position

	Governmental Activities	
	2020	2019
Revenues:		
Program Revenues:		
Charges for services	\$ 2,425,579	\$ 2,383,291
Operating grants and contributions	334,030	1,443,033
Capital grants and contributions	61,366	401,166
	<u>2,820,975</u>	<u>4,227,490</u>
General Revenues:		
Property taxes	3,370,685	3,104,093
Franchise and utility taxes	454,588	416,555
Intergovernmental	1,280,834	1,516,204
Investment income and miscellaneous	78,611	81,871
	<u>5,184,718</u>	<u>5,118,723</u>
Total revenues	<u>8,005,693</u>	<u>9,346,213</u>
Expenses:		
General government	1,333,531	1,028,547
Public safety	3,669,342	3,502,256
Physical environment	2,245,131	2,199,798
Interest on long-term debt	592,145	570,192
	<u>7,840,149</u>	<u>7,300,793</u>
Total expenses	<u>7,840,149</u>	<u>7,300,793</u>
Increase in Net Position	165,544	2,045,420
Net position, beginning	11,308,987	9,263,567
Net position, ending	<u>\$ 11,474,531</u>	<u>\$ 11,308,987</u>

Program revenues decreased by \$1,406,515 primarily due to FEMA reimbursements received in 2019 for Hurricane Irma cleanup. On the expense side, expenses increased \$539,356 primarily due to increased solid waste disposal costs, depreciation on capital assets placed in service in 2019, and benefits costs for employees.

Revenues by Source - Governmental Activities

- Intergovernmental
- Program Revenues
- Investment Income & Miscellaneous
- Other Taxes
- Property Taxes



Financial Analysis of the Government's Funds

As noted earlier, the *City of Belle Isle* used fund accounting to ensure and demonstrate compliance with finance-related requirements.

Governmental Funds - The focus of the City's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the *City of Belle Isle's* financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

The general fund is the largest fund of the *City of Belle Isle, Florida*. The general fund balance increased by \$165,881 primarily due to the increased ad valorem tax revenues driven by increased property values.

The debt service fund balance increased by \$161,703 primarily due to less capital outlay spending on charter school improvements as a result of COVID-19.

The capital improvements fund balance increased by \$2,500,000 primary due to the issuance of a new note for a property purchase and improvements.

General Fund Budgetary Highlights

Difference between original General Fund budget and the final amended General Fund budget resulted in a \$132,001 increase in expenditures from the fund balance during the current year due to increased fire protection costs from Orange County and information technology upgrades.

During the fiscal 2020 year, actual revenues were more than budgeted revenues in the General Fund by approximately \$33,000. Also, expenditures less than budgeted by approximately \$127,000 primarily due to planned capital projects spending that were on hold as a result of COVID-19.

Capital Asset and Debt Administration

Capital Assets - The *City of Belle Isle's* investment in capital assets for its governmental activities as of September 30, 2020, amounts to \$16,797,956 (net of accumulated depreciation), as detailed below. The total decrease in City's total capital assets for the current fiscal year was \$326,487 (a 2% decrease in total capital assets).

**Capital Assets
(Net of Depreciation)**

	Governmental Activities	
	2020	2019
Land	\$ 2,632,190	\$ 2,613,190
Buildings	5,927,831	6,120,979
Improvements	1,462,969	1,181,587
Machinery and equipment	1,036,280	1,094,853
Intangibles	20,536	3,918
Infrastructure	5,718,150	6,109,916
Total	\$ 16,797,956	\$ 17,124,443

Additional information on the *City of Belle Isle's* capital assets can be found in Note 6 of this report.

Long-Term Debt - At the end of the current fiscal year, the *City of Belle Isle* had total debt outstanding of \$11,731,281. This debt includes Charter School Lease Revenue Bonds, which are nonrecourse, and Capital Improvement Revenue Note. Additional information on long-term debt can be found in Note 9 of this report.

Long-Term Debt

	Governmental Activities	
	2020	2019
Capital lease payable	\$ -	\$ 59,831
Note payable	2,551,281	-
Bonds payable	9,180,000	9,445,000
Total	\$ 11,731,281	\$ 9,504,831

Next Year's Budget and Rates

During the current fiscal year, the fund balance in the general fund increased to \$2,536,904 and none of this balance was appropriated for expenditure in Fiscal Year 2021.

Requests for Information

This financial report is designed to provide a general overview of the *City of Belle Isle's* finances for all those with an interest in the government's finances. Questions concerning any of the information should be addressed to the office of the Finance Director, *City of Belle Isle*, 1600 Nela Avenue, Belle Isle, FL 32809.

Basic Financial Statements

	<u>Primary Government</u>
	<u>Governmental</u>
	<u>Activities</u>
Assets:	
Cash	\$ 6,963,462
Investments	35,779
Due from other governments	133,359
Restricted Assets:	
Cash with fiscal agent	150,000
Capital Assets:	
Not being depreciated	2,632,190
Being depreciated, net	14,165,766
Total assets	<u>\$ 24,080,556</u>
Liabilities:	
Accounts payable	203,941
Accrued liabilities	64,791
Matured bonds and interest payable	436,412
Deposits	13,700
Noncurrent Liabilities:	
Due within one year	397,392
Due in more than one year	11,487,062
Total liabilities	<u>12,603,298</u>
Deferred Inflows:	
Deferred credit on debt refunding	2,727
Total deferred inflows of resources	<u>2,727</u>
Net Position:	
Net investment in capital assets	8,518,272
Restricted for:	
Debt service	374,049
Capital projects	186,766
Public safety	17,763
Unrestricted	2,377,681
Total net position	<u>\$ 11,474,531</u>

Functions/Programs	Expenses	Charges for Services	Operating Grants and Contributions	Program Revenue Capital Grants and Contributions	Net (Expense) Revenue and Changes in Net Position
					Primary Government
					Governmental Activities
Primary Government:					
Governmental Activities:					
General government	\$ 1,333,531	\$ -	\$ 67,603	\$ -	\$ (1,265,928)
Public safety	3,669,342	150,349	3,434	61,366	(3,454,193)
Physical environment	2,245,131	1,238,589	262,993	-	(743,549)
Interest on long-term debt	592,145	1,036,641	-	-	444,496
Total governmental activities	7,840,149	2,425,579	334,030	61,366	(5,019,174)
Total primary government	\$ 7,840,149	\$ 2,425,579	\$ 334,030	\$ 61,366	(5,019,174)
General Revenues:					
Taxes:					
Property taxes					3,370,685
Franchise and utility taxes					454,588
Intergovernmental					1,280,834
Unrestricted investment earnings					20,201
Miscellaneous					58,410
Total general revenues					5,184,718
Change in net position					165,544
Net position, beginning					11,308,987
Net position, ending					\$ 11,474,531

	General Fund	Debt Service Fund	Capital Improvements Fund	Total Nonmajor Funds	Total Governmental Funds
Assets:					
Cash and cash equivalents	\$ 2,562,289	\$ 1,828,513	\$ 2,350,000	\$ 222,660	\$ 6,963,462
Investments	35,779	-	-	-	35,779
Due from other funds	79,476	-	-	-	79,476
Due from other governments	133,359	-	-	-	133,359
Cash with fiscal agent	-	-	150,000	-	150,000
Total assets	\$ 2,810,903	\$ 1,828,513	\$ 2,500,000	\$ 222,660	\$ 7,362,076
Liabilities:					
Accounts payable	\$ 195,508	\$ 321	\$ -	\$ 8,112	\$ 203,941
Accrued liabilities	64,791	-	-	-	64,791
Due to other funds	-	50,786	-	28,690	79,476
Matured bonds payable	-	175,000	-	-	175,000
Matured interest payable	-	261,412	-	-	261,412
Deposits	13,700	-	-	-	13,700
Total liabilities	273,999	487,519	-	36,802	798,320
Fund Balances:					
Restricted for:					
Debt service	-	1,340,994	-	-	1,340,994
Capital projects	-	-	2,500,000	-	2,500,000
Transportation impacts	-	-	-	186,766	186,766
Law enforcement education	-	-	-	17,763	17,763
Assigned for:					
Equipment replacement	-	-	-	18,131	18,131
Unassigned	2,536,904	-	-	(36,802)	2,500,102
Total fund balances	2,536,904	1,340,994	2,500,000	185,858	6,563,756
Total Liabilities and Fund Balances	\$ 2,810,903	\$ 1,828,513	\$ 2,500,000	\$ 222,660	

Amounts reported for governmental activities in the statement of net position are different because:

Capital assets used in governmental activities are not fund resources and, therefore, are not reported in the funds	16,797,956
Some liabilities and deferred inflows, including bonds payable, are not due and payable in the current period and therefore are not reported in the funds	(11,887,181)
Net position of governmental activities	\$ 11,474,531

City of Belle Isle, Florida
Statement of Revenue, Expenditures and Changes in Fund Balance
Governmental Funds
Year Ended September 30, 2020

	General Fund	Debt Service Fund	Capital Improvements Fund	Total Nonmajor Funds	Total Governmental Funds
Revenues:					
Taxes:					
Property taxes	\$ 3,370,685	\$ -	\$ -	\$ -	\$ 3,370,685
Franchise and utility	454,588	-	-	-	454,588
Licenses and permits	248,296	-	-	-	248,296
Intergovernmental	1,668,599	-	-	7,631	1,676,230
Charges for services	740,773	1,036,641	-	360,985	2,138,399
Impact fees	-	-	-	1,430	1,430
Fines and forfeitures	35,563	-	-	1,891	37,454
Investment income	2,680	9,626	-	7,895	20,201
Miscellaneous	58,410	-	-	-	58,410
Total revenues	6,579,594	1,046,267	-	379,832	8,005,693
Expenditures:					
Current:					
General government	1,114,817	-	-	-	1,114,817
Public safety	3,610,528	-	-	1,790	3,612,318
Physical environment	1,517,221	185,180	-	453,308	2,155,709
Debt Service:					
Principal	149,831	175,000	-	-	324,831
Interest and other charges	21,316	524,384	51,281	-	596,981
Capital outlay	-	-	-	9,977	9,977
Total expenditures	6,413,713	884,564	51,281	465,075	7,814,633
Excess (deficiency) of revenues over expenditures	165,881	161,703	(51,281)	(85,243)	191,060
Other Financing Sources (Uses):					
Notes payable issued	-	-	2,551,281	-	2,551,281
Total other financing sources	-	-	2,551,281	-	2,551,281
Net change in fund balances	165,881	161,703	2,500,000	(85,243)	2,742,341
Fund balances, beginning	2,371,023	1,179,291	-	271,101	3,821,415
Fund balances, ending	\$ 2,536,904	\$ 1,340,994	\$ 2,500,000	\$ 185,858	\$ 6,563,756

**Reconciliation of the Statement Revenues, Expenditures and Changes in Fund Balances
of Governmental Funds to the Statement of Activities**

Year Ended September 30, 2020

Net Change in Fund Balances - Total Governmental Funds \$ 2,742,341

Amounts reported for governmental activities in the Statement of Activities are different because:

Governmental funds report outlays for capital assets as expenditures because such outlays use current financial resources. In contrast, the Statement of Activities reports only a portion of the outlay as expense. The outlay is allocated over the assets' estimated useful lives as depreciation expense for the period.

Capital outlay	\$ 699,907	
Depreciation	<u>(1,025,230)</u>	(325,323)

In the statement of activities, only the loss on the sale of capital assets is reported. However, in the governmental funds, the proceeds from the sale increase financial resources. Thus, the change in net position differs from the change in fund balance by the cost of the capital assets sold.

(1,164)

Governmental funds report debt proceeds as current financial resources. In contrast, the Statement of Activities treats such issuance of debt as a liability. Governmental funds report repayment of debt as an expenditure. In contrast, the Statement of Activities treats such repayments as a reduction in long-term liabilities. This is the amount by which repayments exceeded proceeds in the current period.

Proceeds from issuance of note payable	\$ (2,551,281)	
Principal repayments	<u>324,831</u>	(2,226,450)

Some expenses reported in the Statement of Activities do not require the use of current financial resources and these are not reported as expenditures in governmental funds.

Compensated absences	\$ (28,696)	
Accrued interest	2,278	
Amortization of premium	2,104	
Amortization of deferred credit on refunding	<u>454</u>	(23,860)

Change in Net Position of Governmental Activities

\$ 165,544

Notes to Financial Statements

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Reporting Entity

The *City of Belle Isle, Florida* (the "City") was incorporated April 25, 1924 under the Laws of Florida 75-329. The City operates under a council-manager form of government, with an appointed City Manager, seven elected City Commissioners, and a separately elected Mayor. The City provides the following services as authorized by its charter: public safety (fire and law enforcement), highways and streets, sanitation, parks and recreation, public improvements, planning and zoning, and general administrative services. The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States (GAAP) as applied to governmental units. The more significant of the City's accounting policies are described below.

In evaluating how to define the City, for financial reporting purposes, management has considered all potential component units. The definition of the reporting entity is based primarily on the notion of financial accountability. A primary government is financially accountable for the organizations that make up its legal entity. It is also financially accountable for legally separate organizations if its officials appoint a voting majority of an organization's governing body and either it is able to impose its will on that organization or there is a potential for the organization to provide specific financial benefits to, or to impose specific financial burdens on, the primary government. A primary government may also be financially accountable for governmental organizations that are fiscally dependent on it. In applying the above criteria, the City has identified no component units.

Government-Wide and Fund Financial Statements

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the activities of the City. Since the City has no business-type activities, only governmental activities are reported on the government-wide financial statements.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Measurement Focus, Basis of Accounting and Financial Statement Presentation

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenues as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

Property taxes, franchise taxes, licenses and interest associated with the current fiscal period are all considered to be susceptible to accrual and so have been recognized as revenue of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government.

The government reports the following major governmental funds:

General Fund - is the City's primary operating fund, and is always classified as a major fund. It accounts for all financial resources of the City, except those required to be accounted for in another fund.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Debt Service Fund - is used to account for the lease revenue received from the Charter Schools. The lease revenue is used to pay the debt service on the Series 2012 Lease Revenue Bonds issued by the City in October 2012 as well as repairs and maintenance to the Charter Schools as required by the lease agreement.

Capital Improvements Fund - is used to account for the use of the proceeds of the Capital Improvement Revenue Note, Series 2020, for the acquisition of land and the construction of improvements as allowed by the Note.

The government reports the following nonmajor governmental funds:

Transportation impact fee special revenue fund - is used to account for collected impact fees on new development which are restricted for transportation related improvements.

Stormwater special revenue fund - is used to account for stormwater management operations and related capital improvements.

Law enforcement education special revenue fund - is used to account for revenues received pursuant to Florida Statutes, which imposes a \$2.00 court cost against persons convicted for violations of criminal statutes. Funds must be used to educate and train law enforcement personnel.

Capital equipment replacement fund - is used to set aside funds for future equipment replacement.

Assets, Liabilities, Deferred Outflows/Inflows, and Net Position/Fund Balance

Deposits and Investments

The government's cash and cash equivalents are considered to be cash on hand, demand deposits, and short term investments with original maturities of three months or less from the date of acquisition.

Investments for the City are reported at fair value within the fair value hierarchy established in accordance with GASB Statement No 72, *Fair Value Measurement and Application*, except for the position in the Florida State Board of Administration's Local Government Surplus Investment Pool (LGIP). In accordance with state law, the LGIP operate in conformity with all of the requirements of the Securities and Exchange Commission's (SEC) Rule 2a7 as promulgated under the Investment Company Act of 1940, as amended. Accordingly, the LGIP's qualify as a 2a7-like pools and are reported at the net asset value per share (which approximates fair value) even though it is calculated using the amortized cost method. The Florida State Board of Administration is subject to regulatory oversight by the State of Florida, although it is not registered with the SEC. The City's investments consist of investments authorized per their investment policy adopted in accordance with section 218.415, Florida Statutes.

Prepaid Items

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both the government-wide and fund financial statements. The cost of prepaid items is recorded as an expenditure when consumed rather than when purchased.

Capital Assets

Capital assets, which include property, plant equipment and infrastructure assets (e.g., roads, sidewalks and similar items), are reported in the applicable governmental activities column in the government-wide financial statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year. Such assets are recorded at historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend asset lives are not capitalized.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Land and construction in progress are not depreciated. The other property, plant, equipment and infrastructure of the City is depreciated using the straight-line method over the following estimated useful lives:

<u>Assets</u>	<u>Years</u>
Buildings	40
Improvements	5 - 15
Machinery & equipment	5 - 15
Intangibles	3 - 5
Infrastructure	25 - 40

Compensated Absences

The City's personnel policies permit full time employees to accrue personal leave time based upon length of service with the City. This paid time off (PTO) may be used for vacation, sick leave, or doctor appointments. Unused PTO will be paid to employees upon separation from City service at 100% after completion of six (6) months of continuous employment. For governmental activities, compensated absences are generally liquidated by the General Fund. A liability for these amounts is reported in the general fund only if they have matured, for example, due to employee retirements.

Long Term Obligations

In the government-wide financial statements, long-term debt and other long-term obligations are reported as liabilities in the statement of net position. Bond premiums and discounts are deferred and amortized over the life of the bonds using the straight-line method. Bonds payable are reported net of premiums or discounts.

In the fund financial statements, governmental fund types recognize bond premiums and discounts, as well as bond issuance costs, during the current period. The face amount of debt issued is reported as other financing sources. Premiums received on debt issuances are reported as other financing sources while discounts on debt issuances are reported as other financing uses. Issuance costs, whether or not withheld from the actual debt proceeds received, are reported as expenditures.

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The City does not have any item that qualifies for reporting in this category for the year ended September 30, 2020.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until that time. The City has one item that qualifies for reporting in this category, a deferred credit on debt refunding. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt.

Net Position Flow Assumption

Sometimes the City will fund outlays for a particular purpose from both restricted and unrestricted resources. In order to calculate the amounts to report as restricted-net position and unrestricted-net position in the government-wide financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the City's policy to consider restricted-net position to have been depleted before unrestricted-net position is applied.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fund Balance Flow Assumptions

Sometimes the City will fund outlays for a particular purpose from both restricted and unrestricted resources (the total of committed, assigned, and unassigned fund balance). In order to calculate the amounts to report as restricted, committed, assigned, and unassigned fund balance in the governmental fund financial statements a flow assumption must be made about the order in which the resources are considered to be applied. It is the City's policy to consider restricted fund balance to have been depleted before using any of the components of unrestricted fund balance. Further, when the components of unrestricted fund balance can be used for the same purpose, committed fund balance is depleted first, followed by assigned fund balance. Unassigned fund balance is applied last.

Fund Balance Policies

Fund balance of governmental funds is reported in various categories based on the nature of any limitations requiring the use of resources for specific purposes. The City itself can establish limitations on the use of resources through either a commitment (committed fund balance) or an assignment (assigned fund balance).

The committed fund balance classification includes amounts that can be used only for the specific purposes determined by a formal action of the City's highest level of decision-making authority. The City Commission is the highest level of decision-making authority for the City that can, by adoption of an ordinance prior to the end of the fiscal year, commit fund balance. Once adopted, the limitation imposed by the ordinance remains in place until a similar action is taken (the adoption of another ordinance) to remove or revise the limitation.

Amounts in the assigned fund balance classification are intended to be used by the City for specific purposes but do not meet the criteria to be classified as committed. The City Commission is authorized to assign fund balance. The commission may also assign fund balance as it does when appropriating fund balance to cover a gap between estimated revenue and appropriations in the subsequent year's appropriated budget. Unlike commitments, assignments generally only exist temporarily. In other words, an additional action does not normally have to be taken for the removal of an assignment. Conversely, as discussed above, an additional action is essential to either remove or revise a commitment.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities as of the financial statement date and the reported amounts of revenues and expenses or expenditures during the reporting period. Actual results could differ from those estimates.

New Accounting Standards

In fiscal year 2020, the City implemented Government Accounting Standards Board (GASB) Statement No. 95, *Postponement of the Effective Dates of Certain Authoritative Guidance*. This pronouncement provides temporary relief to governments and other stakeholders in light of the COVID-19 pandemic by postponing the effective dates of provisions in certain other statements. There was no effect on beginning balances of the City for the implementation of this statement.

NOTE 2 RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

A. Explanation of Certain Differences Between the Governmental Fund Balance Sheet and the Government-Wide Statement of Net Position

The governmental fund balance sheet includes a reconciliation between fund balance - total governmental funds and net position - governmental activities as reported in the government-wide statement of net position. One element of that reconciliation explains that “long-term liabilities including bonds payable, are not due and payable in the current period and therefore are not reported in the funds.” The details of this difference are as follows:

Bonds payable	\$ 9,180,000
Add: Issuance premium (to be amortized over life of debt)	12,621
Add: Deferred credit on refunding (to be amortized over life of debt)	2,727
Note payable	2,551,281
Compensated absences	140,552
	\$ 11,887,181

B. Explanation of Certain Differences Between the Governmental Fund Statement of Revenues, Expenditures, and Changes in Fund Balances and the Government-Wide Statement of Activities

The governmental fund statement of revenues, expenditures and changes in fund balances includes a reconciliation between net changes in fund balances - total governmental funds and changes in net position of governmental activities as reported in the government-wide statement of activities.

NOTE 3 STEWARDSHIP, COMPLIANCE AND ACCOUNTABILITY

Budgetary Information

The City follows these procedures in establishing the budgetary data reflected in the financial statements:

1. On or before the first Commission meeting in August, the City Manager submits to the City Commission a proposed operating budget for the fiscal year commencing the following October 1. The operating budget includes proposed expenditures and the means of financing them for all of the City's funds.
2. Public hearings are conducted at the City Hall to obtain taxpayer comments. Prior to September 30, the budget is legally enacted through passage of a resolution.
3. The City cannot legally exceed the budget; however, the City Manager is authorized to transfer budgeted amounts within a department. Any revisions that change the total expenditures of any department must be approved by the City Commission. The legal level of budgetary control is the department level.
4. Formal budgetary integration is employed as a management control device during the year for all of the City's funds.
5. Budgeted amounts presented in the accompanying financial statements have been adjusted for legally authorized revisions of the annual budget during the year. Encumbrance accounting is not employed. Unexpended and unencumbered appropriations lapse at the end of the fiscal year and are reappropriated in the ensuing year.

Deficit Fund Balance

The Stormwater Fund has a deficit fund balance as of September 30, 2020 due to the timing of grant receipts.

Expenditures in Excess of Appropriations

The physical environment solid waste department of the General Fund contained expenditures in excess of appropriations for the fiscal year ended September 30, 2020.

NOTE 4 CASH AND INVESTMENTS

Following are the components of the City's cash and investments at September 30, 2020:

Cash	\$	6,963,462
Cash with fiscal agent		150,000
Investments		35,779
	\$	<u>7,149,241</u>

Deposits

All of the City's deposits are at institutions which are Qualified Public Depositories pursuant to Florida Statutes. Therefore, all bank deposits are entirely insured or collateralized by the Federal Depository Insurance Corporation (FDIC) and the Bureau of Collateral Securities, Division of Treasury.

Investments

The City categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The fair value is the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date. The hierarchy is based on the valuation inputs used to measure the fair value of the asset.

Under GASB 72, assets or liabilities are classified into one of three levels. Level 1 is the most reliable and is based on quoted price for identical assets, or liabilities, in an active market. Level 2 uses significant other observable inputs when obtaining quoted prices for identical or similar assets, or liabilities, in markets that are not active. Level 3 is the least reliable, and uses significant unobservable inputs that uses the best information available under the circumstances, which includes the City's own data in measuring unobservable inputs.

The City's investment policies are governed by State Statutes and City ordinances. City ordinance allows investments in any financial institution that is a qualified public depository of the State of Florida as identified by the State Treasurer, in accordance with Chapter 280 of the Florida Statutes. Authorized investments are:

1. The State Board of Administration Local Government Investment Pool (SBA);
2. Securities and Exchange Commission Registered Money Market Funds;
3. Savings accounts and certificates of deposit in state-certified qualified public depositories;
4. The Florida Municipal Investment Trust, administered by the Florida League of Cities, Inc.
5. U.S. Government Agency Securities and U.S. Treasury Bills, Notes and Bonds;
6. Overnight bank sweep accounts.

The SBA is not a registrant with the Securities and Exchange Commission (SEC); however, the State of Florida does provide regulatory oversight. The Board has adopted operating procedures consistent with the requirements for a 2a-7 fund for the Florida Prime Fund; therefore, the pool net asset value per share can be used as fair value for financial reporting. The SBA does not impose any limitations or restrictions on withdrawals; however, under certain conditions involving a material impact on liquidity or operations of the fund, the SBA may limit withdrawals for a period of up to 15 days. As of September 30, 2020, there were no redemption fees, maximum transaction amounts, or any other requirements that serve to limit a participant's daily access to 100% of their account value.

NOTE 4 CASH AND INVESTMENTS (CONTINUED)

Investments made by the *City of Belle Isle* at September 30, 2020 are summarized below. In accordance with GASB 31, investments are reported at amortized cost, which approximates fair value.

<u>Investment Type</u>	<u>Fair Value</u>	<u>Credit Rating</u>	<u>Weighted Average Maturity</u>
Florida PRIME	\$ 35,779	AAAm	48 days

Credit Risk

The City's investment policy limits credit risk by restricting authorized investments to those described above.

Custodial Credit Risk

In the case of deposits, this is the risk that in the event of a bank failure, the City's deposits may not be returned to it. The City's investment policy requires that bank deposits be secured as provided by Chapter 280, Florida Statutes. This law requires local governments to deposit funds only in financial institutions designated as qualified public depositories by the Chief Financial Officer of the State of Florida, and creates the Public Deposits Trust Fund, a multiple financial institution pool with the ability to assess its member financial institutions for collateral shortfalls if a default or insolvency has occurred. At September 30, 2020, all of the City's bank deposits were in qualified public depositories.

For an investment, this is the risk that, in the event of the failure of the counterparty, the government will not be able to recover the value of its investments or collateral securities that are in the possession of an outside party. At September 30, 2020, none of the investments listed are exposed to custodial credit risk because their existence is not evidenced by securities that exist in physical or book entry form.

Concentration of Credit Risk

The City's investment policy requires diversification, but does not specify limits on types of investments.

Interest Rate Risk

The City's investment policy does not specifically address interest rate risk; however, the general investment policy is to apply the prudent-person rule: Investments are made as a prudent person would be expected to act, with discretion and intelligence, to seek reasonable income, preserve capital, and in general, avoid speculative investments. The City manages its exposure to declines in fair values by investing primarily in pooled investments that have a weighted average maturity of less than three months.

NOTE 5 PROPERTY TAX

Property taxes attach as an enforceable lien on property as of January 1. Taxes are levied on October 1 and payable by March 31. The County bills and collects property taxes. Collections of the property taxes by the county and remittance of them to the City are accounted for in the general fund. City property tax revenues are recognized when levied to the extent that they result in current receivables.

The City is permitted by the Municipal Finance Law of the State to levy taxes up to \$10 per \$1,000 of assessed valuation for general governmental services other than the payment of principal and interest on long-term debt and in unlimited amounts for the payment of principal and interest on long-term debt. The combined tax rate to finance general governmental services for the year ended September 30, 2020, was 4.4018 per \$1,000, which means the City has a tax margin of 5.5982 per \$1,000 and could raise up to \$4,443,481, before discount, additionally each year from the present assessed valuation of \$793,733,937 before the limit is reached.

NOTE 6 CAPITAL ASSETS

Capital asset activity for the year ended September 30, 2020 was as follows:

	<u>Beginning Balance</u>	<u>Increases/ Transfers</u>	<u>Decreases/ Transfers</u>	<u>Ending Balance</u>
Governmental Activities:				
Capital Assets, Not Being Depreciated:				
Land	\$ 2,613,190	\$ 19,000	\$ -	\$ 2,632,190
Construction in progress	-	354,212	(354,212)	-
Total capital assets, not being depreciated	<u>2,613,190</u>	<u>373,212</u>	<u>(354,212)</u>	<u>2,632,190</u>
Capital Assets, Being Depreciated:				
Buildings	7,776,433	-	-	7,776,433
Improvements	2,044,258	407,035	(3,153)	2,448,140
Machinery & equipment	2,234,373	166,692	(84,535)	2,316,530
Intangibles	55,768	20,000	-	75,768
Infrastructure	10,388,104	87,180	-	10,475,284
Total capital assets being depreciated	<u>22,498,936</u>	<u>680,907</u>	<u>(87,688)</u>	<u>23,092,155</u>
Less Accumulated Depreciation for:				
Buildings	(1,655,454)	(193,148)	-	(1,848,602)
Improvements	(862,671)	(125,653)	3,153	(985,171)
Machinery & equipment	(1,139,520)	(224,101)	83,371	(1,280,250)
Intangibles	(51,850)	(3,382)	-	(55,232)
Infrastructure	(4,278,188)	(478,946)	-	(4,757,134)
Total accumulated depreciation	<u>(7,987,683)</u>	<u>(1,025,230)</u>	<u>86,524</u>	<u>(8,926,389)</u>
Total capital assets being depreciated, net	<u>14,511,253</u>	<u>(344,323)</u>	<u>(1,164)</u>	<u>14,165,766</u>
Governmental activities capital assets, net	<u>\$ 17,124,443</u>	<u>\$ 28,889</u>	<u>\$ (355,376)</u>	<u>\$ 16,797,956</u>

Depreciation was charged to functions/programs of the City as follows:

Governmental Activities:	
General government	\$ 240,592
Public safety	130,911
Physical environment	653,727
Total depreciation expense, governmental activities	<u>\$ 1,025,230</u>

NOTE 7 RETIREMENT PLANS

Employees Defined Contribution Plans

The City is a participant in the Florida Municipal Pension Trust Fund, a multiple employer 401(a) defined contribution plan. The plan is established and administered by and can be amended under the authority of the Florida League of Cities, Inc. All full-time employees are eligible to participate in the plan the first full month from date of hire. As soon as an employee is eligible to participate in the plan, contributions are made by the City. Under this plan, the City contributes 17% of eligible wages for police officers and 13% for all other eligible employees. The contribution rate is established by the City Commission. Employees do not participate in the plan funding. Employees are 100% vested upon completion of one year of service. No fixed benefits are paid or payable upon retirement. At September 30, 2020, there were 28 participants in the plan.

During the year ended September 30, 2020, the City contributed \$226,953 to the plan and forfeitures of \$8,524 were used to reduce the City's contribution. The City has no unfunded liability under this plan.

Deferred Compensation Plan

The City also participates in the Florida Municipal Pension Trust Fund 457(b) Deferred Compensation Plan, a multiple employer plan created in accordance with Internal Revenue Code Section 457 (the 457 Plan). The 457 Plan, available to all full-time employees immediately upon employment, permits participants to defer a portion of their current salary until future years. The plan is established and administered by, and can be amended under the authority of the Florida League of Cities, Inc. The City is not required and does not contribute to the 457 Plan. At September 30, 2020, there were 18 active plan participants. The deferred compensation is not available to employees until termination, retirement, death, or unforeseeable emergency.

All assets of these plans are held in trust for the exclusive benefit of plan participants and their beneficiaries, and are not accounted for in the City's financial statements.

NOTE 8 OTHER POSTEMPLOYMENT BENEFITS

Pursuant to Resolution 10-15, the City has elected not to make continuation of group health insurance through the City's current provider available to retirees and eligible dependents.

NOTE 9 LONG-TERM DEBT

Long-term debt activity for the year ended September 30, 2020 was as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deductions</u>	<u>Ending Balance</u>	<u>Due Within One Year</u>
Capital leases	\$ 59,831	\$ -	\$ (59,831)	\$ -	\$ -
Revenue bonds	9,445,000	-	(265,000)	9,180,000	280,000
Unamortized premium	14,725	-	(2,104)	12,621	-
Revenue note	-	2,551,281	-	2,551,281	103,337
Compensated absences	111,856	136,353	(107,657)	140,552	14,055
	<u>\$ 9,631,412</u>	<u>\$ 2,687,634</u>	<u>\$ (434,592)</u>	<u>\$ 11,884,454</u>	<u>\$ 397,392</u>

NOTE 9 LONG-TERM DEBT (CONTINUED)

Revenue Bonds - Public Offering

On September 27, 2016, the City issued \$935,000 of FMLC Refunding and Improvement Revenue Bonds, Series 2016 with interest rates ranging from 2.0% to 4.0% to refund FMLC Revenue Bonds, Series 2006. The \$935,000 loan is secured by a covenant to appropriate in the annual budget the amount of non-ad valorem revenues to satisfy repayment. In the event of default, the lender may declare all principal and accrued interest to be due and payable immediately.

Total principal and interest remaining on the Series 2016 Bonds as of September 30, 2020 is \$637,500. For the year ended September 30, 2020, total principal and interest paid was \$107,898.

In October 2012, the City of Belle Isle issued Charter School Lease Revenue Bonds, Series 2012, in the amount of \$9,625,000. The proceeds of the Bonds were used to finance the costs of acquisition of charter school facilities located within the City of Belle Isle. The City is leasing these facilities to the City of Belle Isle Charter Schools, Inc. (the "Charter Schools") pursuant to the Lease Agreement dated October 1, 2012. The Charter Schools are obligated to make base rent payments under the Lease in a total amount sufficient to pay all sinking fund installments of the 2012 Bonds until maturity in 2042. Under the Lease, all Charter School revenues are pledged to the payment of base rent to the City. See Note 13 for further discussion of Lease. The average annual debt service on these Bonds is \$700,000 per year. These Series 2012 Bonds are limited obligations of the City of Belle Isle payable solely out of the pledged revenues and neither the property, the full faith and credit, nor the taxing power of the City, is pledged as security for the payment of the Bonds. In the event of default, the bondholders may declare all principal and accrued interest to be due and payable immediately. Additionally, the bond trustee may terminate the charter school lease and re-let the property to another tenant.

Total principal and interest remaining on the Series 2012 Bonds as of September 30, 2020 is \$16,023,025. For the year ended September 30, 2020, principal and interest paid was \$699,384 and total pledged revenue for the year was \$1,036,641.

Revenue Notes - Direct Borrowing

On September 25, 2020, the City issued \$2,551,281 of Capital Improvement Revenue Notes, Series 2020 with interest rate of 2.08%. The proceeds of the Note are to be used to finance the costs of acquisition and improvement of property located within the City of Belle Isle for a future purpose. Additionally, funds may be used for stormwater improvements within the City. The \$2,551,281 loan is secured by a covenant to appropriate in the annual budget the amount of non-ad valorem revenues to satisfy repayment and that the loan shall only be used for payment of the costs of the projects. In the event of default, the lender may declare all principal and accrued interest to be due and payable immediately.

Total principal and interest remaining on the 2020 Note as of September 30, 2020 is \$3,145,771. For the year ended September 30, 2020, no principal and interest payments were due.

Revenue bonds and revenue note outstanding at year end are as follows:

Governmental Activities	Interest Rates and Dates	Maturity	Original Amount	Balance September 30, 2020
Charter school lease revenue Bonds, Series 2012	5.50% - 6.00% (4/1 & 10/1)	10/1/2042	\$ 9,625,000	\$ 8,585,000
FMLC refunding revenue Bonds, Series 2016	2.00% - 4.00% (4/1 & 10/1)	10/1/2026	\$ 935,000	595,000
Total revenue bond				9,180,000
Capital improvement revenue Note, Series 2020	2.08% (4/1 & 10/1)	10/1/2040	\$ 2,551,281	2,551,281
Total				\$ 11,731,281

NOTE 9 LONG-TERM DEBT (CONTINUED)

Annual debt service requirements to maturity are as follows:

<u>Year Ending September, 30</u>	<u>Revenue Notes</u>		<u>Revenue Bonds</u>	
	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>
2021	\$ 103,337	\$ 53,951	\$ 280,000	\$ 527,050
2022	106,371	50,917	290,000	513,550
2023	108,584	48,705	300,000	499,975
2024	110,842	46,446	315,000	485,725
2025	113,148	44,141	335,000	470,643
2026 - 2030	602,037	184,407	1,475,000	2,112,582
2031 - 2035	667,307	119,135	1,830,000	1,648,500
2036 - 2040	739,655	46,788	2,455,000	1,029,300
2040 - 2042	-	-	1,900,000	193,200
	<u>\$ 2,551,281</u>	<u>\$ 594,490</u>	<u>\$ 9,180,000</u>	<u>\$ 7,480,525</u>

Line of Credit

The City entered into a revolving line of credit agreement with a financial institution on July 19, 2012 for the amount of \$750,000. The interest rate is the Wall Street Journal prime rate plus 0.5% floating with a floor of 4.5% (5.00% at September 30, 2020). Repayment terms are interest only due monthly with maturity date of October 19, 2023. The line of credit is unsecured. At September 30, 2020, the City had no balance outstanding and \$750,000 available on the line of credit to draw down.

NOTE 10 RISK MANAGEMENT

The City is exposed to various risks of loss related to torts; theft of, damage to and destruction of assets; errors and omissions; job-related illnesses or injuries to employees; and natural disasters. Risk of loss from the above is transferred by the City to various commercial insurers through the purchase of insurance. There has been no significant reduction in insurance coverage from the previous year. There have been no settlements in excess of insurance coverage in any of the prior three fiscal years.

NOTE 11 CONTINGENCIES

During the ordinary course of its operations, the City is a party to various claims, legal actions, and complaints. In addition, although the outcome of these lawsuits is not presently determinable, in the opinion of the City's management and legal counsel, these matters are not anticipated to have a material financial impact on the City.

NOTE 12 RELATED PARTIES

The City has authority to appoint 2 seats (out of a total of 9) to the Board of Directors of the City of Belle Isle Charter Schools Inc. (see Notes 9 & 13). The City has no ability to impose its will upon the Charter Schools and the Charter Schools are not fiscally accountable to the City. Therefore, the Charter Schools are not considered component units of the City.

NOTE 13 LEASE AGREEMENT

On October 1, 2012, the Charter Schools entered into an educational facilities lease agreement with the City of Belle Isle. Pursuant to the Lease, the Charter Schools are obligated to make payments of “Incremental Rent” to the City. Annual incremental rent shall equal \$700 multiplied by the total enrolled students for the schools, with minimum rent equaling the debt service requirements for the year. The Charter Schools must also meet certain requirements and covenants under the lease agreement, including maintaining a “Debt Service Coverage Ratio” of at least 1.20 and maintaining 45 days cash and unrestricted available funds on hand. These covenants were met during the year ended September 30, 2020. The City received rent of \$1,036,641 during the year ended September 30, 2020. The City’s budget for FYE 2021 includes annual rent to be received of \$1,040,200 based on an estimated student count of 1486. The estimated future minimum payments to be received by the City are as follows:

Following is a schedule of cost and accumulated depreciation of capital assets under the operating lease:

Land, buildings, and equipment	\$ 8,873,721
Accumulated depreciation	<u>(1,517,306)</u>
Capital assets held for lease	<u>\$ 7,356,415</u>

NOTE 14 SUBSEQUENT EVENT

Subsequent to year end, the City entered into an agreement to purchase a building for approximately \$2,000,000 that was funded by the Capital Improvement Revenue Notes, Series 2020 - see Note 9.

Required Supplementary Information

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - General Fund
Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive
	Original	Final		
Revenues:				
Taxes:				
Property taxes	\$ 3,324,398	\$ 3,324,398	\$ 3,370,685	\$ 46,287
Franchise fees and utility taxes	861,184	386,684	454,588	67,904
Licenses and permits	121,400	201,400	248,296	46,896
Intergovernmental	1,796,065	1,703,746	1,668,599	(35,147)
Fines and forfeitures	368,000	115,000	35,563	(79,437)
Charges for services	725,735	765,298	740,773	(24,525)
Investment income	1,000	2,300	2,680	380
Miscellaneous	21,000	48,000	58,410	10,410
Total revenues	7,218,782	6,546,826	6,579,594	32,768
Expenditures:				
Current:				
General Government:				
Legislative	54,850	44,003	41,553	2,450
Executive	3,300	2,550	1,950	600
Finance and administrative	498,145	507,600	478,609	28,991
Other general government	636,865	664,810	592,705	72,105
Total general government	1,193,160	1,218,963	1,114,817	104,146
Public Safety:				
Law enforcement	2,115,670	2,107,331	2,024,189	83,142
Fire control	1,506,500	1,586,339	1,586,339	-
Total public safety	3,622,170	3,693,670	3,610,528	83,142
Physical Environment:				
Roads and streets	844,179	815,628	805,042	10,586
Solid waste disposal	641,857	641,857	712,179	(70,322)
Total physical environment	1,486,036	1,457,485	1,517,221	(59,736)
Debt Service:				
Principal	90,000	149,831	149,831	-
Interest	18,000	21,418	21,316	102
Total debt service	108,000	171,249	171,147	102
Total expenditures	6,409,366	6,541,367	6,413,713	127,654
Excess (deficiency) of revenues over expenditures	809,416	5,459	165,881	160,422
Other Financing Sources (Uses):				
Transfers out	(602,000)	-	-	-
Total other financing sources (uses)	(602,000)	-	-	-
Net change in fund balance	207,416	5,459	165,881	160,422
Fund balance, beginning	2,371,023	2,371,023	2,371,023	-
Fund balance, ending	\$ 2,578,439	\$ 2,376,482	\$ 2,536,904	\$ 160,422

The governmental funds' budgets are prepared on a budgetary basis, whereby the City may include a portion of the prior year's fund balance represented by unappropriated liquid assets remaining in the fund as a budgeted revenue in the succeeding year. The results of operations on a GAAP basis do not recognize the fund balance allocation as revenue as it represents prior periods' excess of revenues over expenditures. Also, the City does not budget for financing activities relating to the acquisition of capital assets or refunding of debt. For the year ended September 30, 2020, there were no differences between GAAP basis and budgetary basis.

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**Combining and Individual Fund
Statements and Schedules**

Debt Service Fund

This fund was established to account for the lease revenue received from the Charter Schools. The lease revenue is used to pay the debt service on the Series 2012 Lease Revenue Bonds issued by the City in October 2012, as well as to provide common area maintenance and improvements for the leased properties.

Capital Improvement Fund

This fund was established to account for the use of the proceeds of the Capital Improvement Revenue Note, Series 2020, for the acquisition of land and the construction of improvements as allowed by the Note.

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - Debt Service Fund
Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Investment income	\$ 1,000	\$ 10,000	\$ 9,626	\$ (374)
Charges for services	1,029,700	1,036,640	1,036,641	1
Total revenues	1,030,700	1,046,640	1,046,267	(373)
Expenditures:				
Current:				
Physical environment	410,743	423,835	185,180	238,655
Debt Service:				
Principal	300,000	300,000	175,000	125,000
Interest	527,825	527,825	524,384	3,441
Total expenditures	1,238,568	1,251,660	884,564	367,096
Excess (deficiency) of revenues over expenditures	(207,868)	(205,020)	161,703	366,723
Other Financing Sources (Uses):				
Transfers in	150,000	-	-	-
Total other financing sources (uses)	150,000	-	-	-
Net change in fund balance	(57,868)	(205,020)	161,703	366,723
Fund balance, beginning	1,179,291	1,179,291	1,179,291	-
Fund balance, ending	\$ 971,423	\$ 974,271	\$ 1,340,994	\$ 366,723

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - Capital Improvement Fund
Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
Expenditures:				
Debt Service:				
Interest and other charges	\$ -	\$ 51,281	\$ 51,281	\$ -
Total expenditures	-	51,281	51,281	-
Excess (deficiency) of revenues over expenditures	-	(51,281)	(51,281)	-
Other Financing Sources (Uses):				
Notes payable issued	-	2,551,281	2,551,281	-
Total other financing sources (uses)	-	2,551,281	2,551,281	-
Net change in fund balance	-	2,500,000	2,500,000	-
Fund balance, beginning	-	-	-	-
Fund balance, ending	\$ -	\$ 2,500,000	\$ 2,500,000	\$ -

Nonmajor Special Revenue Funds

**Transportation Impact Fee
Special Revenue Fund**

This fund is used to account for collected impact fees on new development which are restricted for use in funding road construction directly related to new growth.

The Stormwater Fund

This fund is used to account for stormwater management operations and related capital improvements.

**Law Enforcement Education
Special Revenue Fund**

This fund is used to account for revenues received pursuant to Florida Statutes which imposes a \$2.00 court cost against persons convicted for violations of criminal statutes. Funds must be used to educate and train law enforcement personnel.

Nonmajor Capital Projects Fund

**Capital Equipment Replacement
Fund**

This fund is used to account for replacements of capital equipment used by the city.

	Special Revenue Funds			Capital Projects Fund	Total Nonmajor Governmental Funds
	Transportation Impact Fee	Stormwater Fund	Law Enforcement Education	Capital Equipment Replacement Fund	
Assets:					
Cash and cash equivalents	\$ 186,766	\$ -	\$ 17,763	\$ 18,131	\$ 222,660
Total assets	<u>\$ 186,766</u>	<u>\$ -</u>	<u>\$ 17,763</u>	<u>\$ 18,131</u>	<u>\$ 222,660</u>
Liabilities:					
Accounts payable	\$ -	\$ 8,112	\$ -	\$ -	\$ 8,112
Due to other funds	-	28,690	-	-	28,690
Total liabilities	<u>-</u>	<u>36,802</u>	<u>-</u>	<u>-</u>	<u>36,802</u>
Fund Balances:					
Restricted for:					
Transportation impacts	186,766	-	-	-	186,766
Law enforcement education	-	-	17,763	-	17,763
Assigned	-	-	-	18,131	18,131
Unassigned	-	(36,802)	-	-	(36,802)
Total fund balances	<u>186,766</u>	<u>(36,802)</u>	<u>17,763</u>	<u>18,131</u>	<u>185,858</u>
Total liabilities and fund balances	<u>\$ 186,766</u>	<u>\$ -</u>	<u>\$ 17,763</u>	<u>\$ 18,131</u>	<u>\$ 222,660</u>

City of Belle Isle, Florida
Combining Statement of Revenues, Expenditures, and Changes in Fund Balance
Nonmajor Governmental Funds
Year Ended September 30, 2020

a.

	Special Revenue Funds				Capital Projects Fund	Total Nonmajor Governmental Funds
	Transportation Impact Fee	Stormwater Fund	Law Enforcement Education	Total Special Revenue Funds	Capital Equipment Replacement Fund	
Revenues:						
Intergovernmental	\$ -	\$ 7,631	\$ -	\$ 7,631	\$ -	\$ 7,631
Charges for services	-	360,985	-	360,985	-	360,985
Impact fees	1,430	-	-	1,430	-	1,430
Fines and forfeitures	-	-	1,891	1,891	-	1,891
Investment earnings	2,262	2,263	2,262	6,787	1,108	7,895
Total revenues	3,692	370,879	4,153	378,724	1,108	379,832
Expenditures:						
Current:						
Public safety	-	-	1,790	1,790	-	1,790
Physical environment	21,500	431,808	-	453,308	-	453,308
Capital outlay	-	-	-	-	9,977	9,977
Total expenditures	21,500	431,808	1,790	455,098	9,977	465,075
Excess (deficiency) of revenues over expenditures	(17,808)	(60,929)	2,363	(76,374)	(8,869)	(85,243)
Net change in fund balances	(17,808)	(60,929)	2,363	(76,374)	(8,869)	(85,243)
Fund balances, beginning	204,574	24,127	15,400	244,101	27,000	271,101
Fund balances, ending	\$ 186,766	\$ (36,802)	\$ 17,763	\$ 167,727	\$ 18,131	\$ 185,858

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - Transportation Impact Fee Fund
 Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Impact fees	\$ 3,000	\$ -	\$ 1,430	\$ 1,430
Investment income	1,000	2,300	2,262	(38)
Total revenues	4,000	2,300	3,692	1,392
Expenditures:				
Current:				
Physical environment	120,000	60,000	21,500	38,500
Total expenditures	120,000	60,000	21,500	38,500
Excess (deficiency) of revenues over expenditures	(116,000)	(57,700)	(17,808)	39,892
Net change in fund balance	(116,000)	(57,700)	(17,808)	39,892
Fund balance, beginning	204,574	204,574	204,574	-
Fund balance, ending	\$ 88,574	\$ 146,874	\$ 186,766	\$ 39,892

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - Stormwater Fund
Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Taxes:				
Intergovernmental	\$ -	\$ 141,797	\$ 7,631	\$ (134,166)
Charges for services	370,000	344,000	360,985	16,985
Investment income	1,000	2,300	2,263	(37)
Total revenues	371,000	488,097	370,879	(117,218)
Expenditures:				
Current:				
General government:				
Physical environment	625,588	452,956	431,808	21,148
Total expenditures	625,588	452,956	431,808	21,148
Excess (deficiency) of revenues over expenditures	(254,588)	35,141	(60,929)	(96,070)
Other Financing Sources (Uses):				
Transfers out	(10,000)	-	-	-
Total other financing sources (uses)	(10,000)	-	-	-
Net change in fund balance	(264,588)	35,141	(60,929)	(96,070)
Fund balance, beginning	24,127	24,127	24,127	-
Fund balance, ending	\$ (240,461)	\$ 59,268	\$ (36,802)	\$ (96,070)

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - Law Enforcement Education Fund
 Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Fines and forfeitures	\$ 1,500	\$ 1,500	\$ 1,891	\$ 391
Investment income	1,000	2,300	2,262	(38)
Total revenues	2,500	3,800	4,153	353
Expenditures:				
Current:				
Public safety	8,200	8,200	1,790	6,410
Total expenditures	8,200	8,200	1,790	6,410
Excess (deficiency) of revenues over expenditures	(5,700)	(4,400)	2,363	6,763
Net change in fund balance	(5,700)	(4,400)	2,363	6,763
Fund balance, beginning	15,400	15,400	15,400	-
Fund balance, ending	\$ 9,700	\$ 11,000	\$ 17,763	\$ 6,763

City of Belle Isle, Florida
Schedule of Revenues, Expenditures, and Changes in Fund Balance
Budget and Actual - Capital Equipment Replacement Fund
Year Ended September 30, 2020

	Budgeted Amounts		Actual Amounts, Budgetary Basis	Variance with Final Budget - Positive (Negative)
	Original	Final		
Revenues:				
Investment income	\$ -	\$ -	\$ 1,108	\$ 1,108
Total revenues	-	-	1,108	1,108
Expenditures:				
Capital outlay	10,000	9,977	9,977	-
Total expenditures	10,000	9,977	9,977	-
Excess (deficiency) of revenues over expenditures	(10,000)	(9,977)	(8,869)	1,108
Other Financing Sources (Uses):				
Transfers in	62,000	-	-	-
Total other financing sources (uses)	62,000	-	-	-
Net change in fund balance	52,000	(9,977)	(8,869)	1,108
Fund balance, beginning	27,000	27,000	27,000	-
Fund balance, ending	<u>\$ 79,000</u>	<u>\$ 17,023</u>	<u>\$ 18,131</u>	<u>\$ 1,108</u>

Statistical Section

This part of the *City of Belle Isle's* comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the government's overall health.

Contents	<u>Page</u>
Financial Trends	36
These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time.	
Revenue Capacity	41
These schedules contain formation to help the reader asses the government's most significant local revenue source, the property tax.	
Debt Capacity	45
These schedules present information to help the reader assess the affordability of the government's current levels of outstanding debt and the government's ability to issue additional debt in the future.	
There are no limitations placed upon the amount of debt the <i>City of Belle Isle</i> may issue by either the City Charter or the City's Code of Ordinances or by Florida Statutes.	
The <i>City of Belle Isle</i> has no general obligation bonds outstanding.	
Demographic and Economic Information	48
These schedules offer demographic and economic indicators to help the reader understand the environment within which the government's financial activities take place.	
Operating Information	50
These schedules contain service and infrastructure data to help the reader understand how the information in the government's financial report relates to the services the government provides and the activities it performs.	

City of Belle Isle, Florida
Net Position by Component
 Last Ten Fiscal Years
 (accrual basis of accounting)

a.

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Governmental Activities:										
Net investment in capital assets	\$ 7,118,248	\$ 7,312,195	\$ 6,040,624	\$ 7,244,583	\$ 7,530,107	\$ 8,475,455	\$ 6,012,551	\$ 6,819,323	\$ 8,560,971	\$ 8,518,272
Restricted	442,964	951,727	3,166,639	2,579,822	3,369,730	3,574,581	1,180,583	1,084,890	464,127	578,578
Unrestricted	807,189	1,072,755	1,146,711	1,618,370	2,092,715	2,608,122	2,380,829	1,359,354	2,283,889	2,377,681
Total governmental activities net position	\$ 8,368,401	\$ 9,336,677	\$ 10,353,974	\$ 11,442,775	\$ 12,992,552	\$ 14,658,158	\$ 9,573,963	\$ 9,263,567	\$ 11,308,987	\$ 11,474,531

City of Belle Isle, Florida
Changes in Net Position
 Last Ten Fiscal Years
 (accrual basis of accounting)

a.

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Expenses										
Governmental Activities:										
General government	\$ 1,003,552	\$ 836,317	\$ 1,425,899	\$ 1,184,379	\$ 1,181,293	\$ 1,326,981	\$ 2,000,529	\$ 2,281,821	\$ 1,028,547	\$ 1,333,531
Public safety	2,214,034	2,262,930	2,425,114	2,544,994	2,623,288	2,669,212	2,827,193	3,152,637	3,502,256	3,669,342
Physical environment	1,267,319	1,240,441	1,294,967	1,268,403	1,262,891	1,273,663	1,491,093	1,591,156	2,199,798	2,245,131
Human Services	5,428,025	5,938,563	6,579,138	8,307,234	8,579,049	9,161,001	-	-	-	-
Interest on long-term debt	83,098	82,149	594,659	628,992	616,652	644,253	585,303	560,511	570,192	592,145
Total governmental activities expense	\$ 9,996,028	\$ 10,360,400	\$ 12,319,777	\$ 13,934,002	\$ 14,263,173	\$ 15,075,110	\$ 6,904,118	\$ 7,586,125	\$ 7,300,793	\$ 7,840,149
Program Revenues										
Governmental Activities:										
Charges for Services:										
General government	\$ -	\$ 18,978	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Public safety	22,065	20,800	38,077	40,943	54,125	56,471	92,006	119,566	235,533	150,349
Physical environment	814,619	750,586	822,231	853,785	847,737	1,040,533	1,252,569	1,056,529	1,128,850	1,238,589
Human services	126,182	143,114	152,388	180,380	190,147	199,136	-	-	-	-
Interest on long-term debt	-	-	698,135	862,972	928,900	957,249	963,674	984,844	1,018,908	1,036,641
Operating grants and contributions	689,780	560,001	771,226	436,178	384,248	368,188	236,272	279,947	1,443,033	334,030
Capital grants and contributions	415,585	377,504	304,156	608,518	619,626	384,035	7,934	5,000	401,166	61,366
Total Governmental Activities Program:										
Revenues	\$ 2,068,231	\$ 1,870,983	\$ 2,786,213	\$ 2,982,776	\$ 3,024,783	\$ 3,005,612	\$ 2,552,455	\$ 2,445,886	\$ 4,227,490	\$ 2,820,975
Total governmental activities net expense	\$ (7,927,797)	\$ (8,489,417)	\$ (9,533,564)	\$ (10,951,226)	\$ (11,238,390)	\$ (12,069,498)	\$ (4,351,663)	\$ (5,140,239)	\$ (3,073,303)	\$ (5,019,174)
General Revenues and Other Changes in Net Position:										
Governmental Activities:										
Taxes:										
Property taxes	\$ 2,397,747	\$ 2,386,130	\$ 2,392,337	\$ 2,479,107	\$ 2,506,520	\$ 2,574,866	\$ 2,711,321	\$ 2,912,422	\$ 3,104,093	\$ 3,370,685
Franchise and utility taxes	438,427	395,910	409,916	410,408	405,135	388,501	395,702	410,481	416,555	454,588
Intergovernmental-unrestricted	6,390,668	6,647,812	7,725,730	8,995,459	9,784,811	10,611,076	1,366,176	1,441,977	1,516,204	1,280,834
Investment income and Miscellaneous	211,805	27,841	49,285	155,053	91,701	160,661	63,298	64,963	81,871	78,611
Total governmental activities	\$ 9,438,647	\$ 9,457,693	\$ 10,577,268	\$ 12,040,027	\$ 12,788,167	\$ 13,735,104	\$ 4,536,497	\$ 4,829,843	\$ 5,118,723	\$ 5,184,718
Change in Net Position:										
Governmental Activities	\$ 1,510,850	\$ 968,276	\$ 1,043,704	\$ 1,088,801	\$ 1,549,777	\$ 1,665,606	\$ 184,834	\$ (310,396)	\$ 2,045,420	\$ 165,544

City of Belle Isle, Florida
Governmental Activities Tax Revenues by Source
Last Ten Fiscal Years
(accrual basis of accounting)

a.

	<u>Property Tax</u>	<u>Franchise Fees and Utility Tax</u>	<u>Total</u>
2011	\$ 2,397,747	\$ 438,427	\$ 2,836,174
2012	2,382,619	388,468	2,771,087
2013	2,392,337	409,916	2,802,253
2014	2,479,107	410,408	2,889,515
2015	2,506,520	405,135	2,911,655
2016	2,574,866	388,501	2,963,367
2017	2,711,321	373,060	3,084,381
2018	2,912,422	384,446	3,296,868
2019	3,104,093	416,555	3,520,648
2020	3,370,685	454,588	3,825,273

Fund Balances of Governmental Funds

Last Ten Fiscal Years

(modified accrual basis of accounting)

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
General Fund:										
Nonspendable	\$ -	\$ 171,605	\$ 1,815	\$ 1,353	\$ 520	\$ -	\$ -	\$ -	\$ -	\$ -
Assigned	822,976	719,039	532,657	-	-	303,662	202,394	490,772	-	-
Unassigned	-	224,677	543,735	1,641,803	2,130,022	2,245,970	2,284,723	982,369	2,371,023	2,536,904
Total general fund	\$ 822,976	\$ 1,115,321	\$ 1,078,207	\$ 1,643,156	\$ 2,130,542	\$ 2,549,632	\$ 2,487,117	\$ 1,473,141	\$ 2,371,023	\$ 2,536,904
All Other Governmental Funds:										
Nonspendable	\$ -	\$ 61,250	\$ 277,303	\$ 153,226	\$ 123,979	\$ 113,381	\$ -	\$ -	\$ 1,790	\$ -
Restricted	692,964	895,277	2,889,336	3,387,740	4,206,811	4,542,011	2,133,139	1,886,604	1,421,602	4,045,523
Assigned	-	-	-	-	-	-	-	-	27,000	18,131
Unassigned	-	-	-	-	-	-	-	-	-	(36,802)
Total all other governmental funds	\$ 692,964	\$ 956,527	\$ 3,166,639	\$ 3,540,966	\$ 4,330,790	\$ 4,655,392	\$ 2,133,139	\$ 1,886,604	\$ 1,450,392	\$ 4,026,852

Changes in Fund Balances of Governmental Funds

Last Ten Fiscal Years

	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Revenues:										
Taxes:										
Property	\$ 2,397,747	\$ 2,386,130	\$ 2,392,337	\$ 2,479,107	\$ 2,506,520	\$ 2,574,866	\$ 2,711,321	\$ 2,912,422	\$ 3,104,093	\$ 3,370,685
Franchise and utility	438,427	395,910	409,916	410,408	405,135	388,501	373,060	410,481	416,555	454,588
Licenses and permits	151,377	114,745	119,342	134,284	158,170	214,627	358,957	232,092	172,845	248,296
Intergovernmental revenues	7,823,267	7,585,317	8,692,337	10,028,321	10,766,686	11,363,299	1,610,382	1,726,924	2,965,570	1,676,230
Charges for services	629,298	772,144	826,483	888,487	893,399	1,051,372	890,294	895,126	2,185,075	2,138,399
Impact fees	34,045	7,315	29,138	4,394	14,075	11,730	104,390	31,460	4,290	1,430
Fines and forfeitures	21,611	20,296	37,733	47,943	26,365	18,411	13,576	17,417	21,081	37,454
Investment Income	3,646	6,359	4,739	1,725	4,267	14,500	20,839	19,319	29,388	20,201
Miscellaneous	7,460	40,460	742,956	1,038,364	1,032,434	1,111,915	1,006,133	1,036,488	52,483	58,410
Total revenues	11,506,878	11,328,676	13,254,981	15,033,033	15,807,051	16,749,221	7,088,952	7,281,729	8,951,380	8,005,693
Expenditures:										
General government	1,006,852	879,717	8,815,568	988,079	991,080	1,136,552	1,945,805	2,101,282	1,290,432	1,114,817
Public safety	2,221,937	2,273,447	2,453,318	2,547,179	2,531,847	2,577,934	2,884,526	3,289,668	3,440,099	3,612,318
Physical environment	1,290,521	860,574	1,251,898	862,239	1,179,457	2,124,541	1,259,598	2,706,740	2,626,584	2,155,709
Human services	6,354,123	6,092,366	6,852,622	8,913,168	8,981,368	9,418,861	-	-	-	-
Debt Service:										
Principal	315,127	575,355	298,326	339,634	250,210	285,919	235,356	303,916	556,597	324,831
Interest and fiscal charges	92,519	91,309	1,035,251	630,970	617,878	645,508	575,093	570,311	575,998	596,981
Capital outlay	-	-	-	-	-	-	-	-	-	9,977
Total expenditures	11,281,079	10,772,768	20,706,983	14,281,269	14,551,840	16,189,315	6,900,378	8,971,917	8,489,710	7,814,633
Excess Revenues Over Expenditures	225,799	555,908	(7,452,002)	751,764	1,255,211	559,906	188,574	(1,690,188)	461,670	191,060
Other Financing Sources:										
Line of credit	-	-	-	-	-	-	-	250,000	-	-
Capital lease	-	-	-	87,512	21,999	-	-	179,677	-	-
Bonds/Notes issued	250,000	-	9,625,000	100,000	-	1,081,000	-	-	-	2,551,281
Premium on bonds	-	-	-	-	-	21,036	-	-	-	-
Payment to refunded bond escrow	-	-	-	-	-	(918,250)	-	-	-	-
Total other financing sources	250,000	-	9,625,000	187,512	21,999	183,786	-	429,677	-	2,551,281
Net change in fund balance	\$ 475,799	\$ 555,908	\$ 2,172,998	\$ 939,276	\$ 1,277,210	\$ 743,692	\$ 188,574	\$ (1,260,511)	\$ 461,670	\$ 2,742,341
Debt service as a % of noncapital expenditures	3.78%	6.52%	11.54%	7.47%	6.61%	6.70%	12.75%	12.39%	16.34%	12.96%

City of Belle Isle, Florida
Assessed Value and Estimated Value of Taxable Property
 Last Ten Fiscal Years

a.

<u>Fiscal Year</u>	<u>Real Property</u>	<u>Personal Property</u>	<u>Total * Taxable Assessed Value</u>	<u>Total Direct Tax Rate</u>	<u>Estimated Actual Taxable Value</u>	<u>Assessed Value as a Percentage of Actual Value</u>
2011	547,396,958	18,999,294	566,396,252	4.4018	591,737,558	95.72%
2012	541,210,654	18,248,983	559,459,637	4.4018	561,857,096	99.57%
2013	543,214,623	18,057,560	561,272,183	4.4018	562,034,022	99.86%
2014	562,918,210	18,467,610	581,385,820	4.4018	584,568,215	99.46%
2015	585,089,524	17,762,519	602,852,043	4.4018	603,075,188	99.96%
2016	595,651,703	17,857,310	613,509,013	4.4018	614,146,295	99.90%
2017	620,289,033	17,137,421	637,426,454	4.4018	637,008,672	99.93%
2018	660,858,252	23,410,913	684,269,165	4.4018	684,329,205	99.99%
2019	703,209,512	26,794,880	730,004,392	4.4018	731,373,629	99.81%
2020	763,905,552	29,388,882	793,294,434	4.4018	794,985,303	99.79%

Source:
 Orange County Property Appraiser

* Breakdown between residential & commercial not available

Property Tax Rates Direct and Overlapping Governments

Last Ten Fiscal Years

Fiscal Year	Direct(1)	Overlapping(2)					Total Direct & Overlapping Rates
	City of Belle Isle	Orange County	School Board	County Library	St. Johns WMD	Lake Conway MSTU	
2011	4.4018	4.4347	7.8940	0.3748	0.4158	0.4107	17.9318
2012	4.4018	4.4347	8.5450	0.3748	0.3313	0.4107	18.4983
2013	4.4018	4.4347	8.4780	0.3748	0.3313	0.4107	18.4313
2014	4.4018	4.4347	8.3620	0.3748	0.3283	0.4107	18.3123
2015	4.4018	4.4347	8.4740	0.3748	0.3164	0.4107	18.4124
2016	4.4018	4.4347	8.2180	0.3748	0.3023	0.4107	18.1423
2017	4.4018	4.4347	7.8110	0.3748	0.2885	0.4107	17.7215
2018	4.4018	4.4347	7.4700	0.3748	0.2724	0.4107	17.3644
2019	4.4018	4.4347	7.2990	0.3748	0.2562	0.4107	17.1772
2020	4.4018	4.4347	7.1090	0.3748	0.2414	0.4107	17.1772
Millage Rates (\$1 per \$1,000 of taxable value)							

(1) The direct rate is for operating millage. There is no debt service millage.

(2) Overlapping rates are those of local and county governments that apply to property owners within the City of Belle Isle.

Source: Orange County Tax Collector

City of Belle Isle, Florida
Principal Property Taxpayers
 Current Year and Nine Years Ago

a.

Taxpayer	2020			2011		
	Taxable Assessed Value	Rank	Percentage of Total Taxable Assessed Value	Taxable Assessed Value	Rank	Percentage of Total Taxable Assessed Value
Duke Energy Florida	\$12,555,188	1	1.58%	\$ -	-	-
Belle Isle Commons	9,415,638	2	1.19%	6,735,686	2	1.13%
Legacy Holdings	8,950,490	3	1.13%	6,530,053	3	1.10%
Sri Balaji Hotels	6,978,866	4	0.88%	4,125,933	7	0.69%
Woodspring Suites	6,921,938	5	0.87%	-	-	-
Regal Marine Industries	6,693,018	6	0.84%	8,667,996	1	1.46%
Capital Lodging LLC	5,432,715	7	0.68%	-	-	-
Klingensmith Associates LLC	4,715,223	8	0.59%	-	-	-
McCoy Federal Credit Union	4,330,856	9	0.55%	3,241,411	9	0.54%
Marketing Business Associates	4,029,162	10	0.51%	-	-	-
Conway IG LLC	-	-	-	4,851,485	4	0.82%
McCoy Condominium Investment LLC	-	-	-	4,610,538	6	0.77%
Columbia Land & Development Corp	-	-	-	4,786,998	5	0.80%
Lee Leo Y TR	-	-	-	4,062,642	8	0.68%
Efesos Properties, Inc. (Winn Dixie)	-	-	-	2,525,446	10	0.42%
	<u>\$ 70,023,094</u>		<u>8.83%</u>	<u>\$ 50,138,188</u>		<u>8.41%</u>

Source: Orange County Property Appraiser
 2011 City of Belle Isle CAFR

City of Belle Isle, Florida
Property Tax Levies and Collections
 Last Ten Fiscal Years

a.

	<u>Total Tax Levy for Fiscal Year</u>	<u>Collected Within the Fiscal Year of the Levy</u>		<u>Collections in Subsequent Years</u>	<u>Total Collections to Date</u>	
		<u>Amount</u>	<u>Percentage of Levy</u>		<u>Amount</u>	<u>Percentage of Levy</u>
2011	\$ 2,493,163	\$ 2,390,974	95.90%	\$ 1,454	\$ 2,392,428	95.96%
2012	2,462,629	2,386,130	96.89%	-	2,386,130	96.89%
2013	2,471,814	2,392,337	96.78%	-	2,392,337	96.78%
2014	2,566,675	2,479,107	96.59%	-	2,479,107	96.78%
2015	2,653,634	2,506,520	94.46%	-	2,506,520	94.46%
2016	2,702,361	2,574,866	95.28%	-	2,574,866	95.28%
2017	2,807,923	2,711,321	96.56%	-	2,711,321	96.56%
2018	3,012,280	2,912,422	96.68%	-	2,912,422	96.68%
2019	3,214,400	3,104,093	96.57%	-	3,104,093	96.57%
2020	3,493,858	3,370,685	96.47%	-	3,370,685	96.47%

City of Belle Isle, Florida
Ratios of Outstanding Debt By Type
 Last Ten Fiscal Years

a.

	Governmental Activities		Total Primary Government	Percentage of Personal Income ¹	Per Capita
	Revenue Bonds	Capital Leases			
2011	1,785,000	108,769	1,893,769	0.77%	316
2012	1,510,000	58,414	1,568,414	0.54%	257
2013	10,860,328	45,088	10,905,416	4.24%	1703
2014	10,559,326	92,966	10,652,292	3.89%	1659
2015	10,358,560	64,755	10,423,315	3.63%	1613
2016	10,181,036	11,023	10,192,059	3.89%	1558
2017	9,953,933	667	9,954,600	3.26%	1486
2018	9,711,829	116,428	9,828,257	3.10%	1415
2019	9,459,725	59,831	9,519,556	2.56%	1293
2020	11,743,902	-	11,743,902	3.11%	1592

Note: Details regarding the city's outstanding debt can be found in the notes to the financial statements

1 See Demographic and Economic Statistics for personal income and population data. These ratios are calculated using personal income and population for the prior calendar year.

City of Belle Isle, Florida
Direct and Overlapping Governmental Activities Debt
As of September 30, 2020

Governmental Unit	Debt Outstanding	Estimated Percentage Applicable (1)	Estimated Share of Overlapping Debt
Overlapping General Obligation Debt:			
Orange County Board of County Commissioners	-		-
Orange County School Board	-		-
St. John's River Management District	-		-
Direct debt	11,743,902	100%	11,743,902
Total direct and overlapping debt	<u>\$ 11,743,902</u>		<u>\$ 11,743,902</u>

Note:

(1) Ratio of assessed valuation of taxable property in overlapping unit to that within the City of Belle Isle.

City of Belle Isle, Florida
Pledge - Revenue Coverage
 Last Ten Fiscal Years

a.

Fiscal Year Ended Sept 30,	2002C Revenue Bonds				2003B Revenue Bonds				2012 Lease Revenue Bonds			
	Half-Cent Sales Tax	Debt Service		Coverage	Communication Service Taxes	Debt Service		Coverage	Lease Revenue	Debt Service		Coverage
		Principal	Interest			Principal	Interest			Principal	Interest	
2011	751,309	105,000	11,625	6.44	255,377	100,000	14,956	2.22	-	-	-	-
2012	776,496	110,000	6,800	6.65	252,981	105,000	11,816	2.17	-	-	-	-
2013	833,187	115,000	2,300	7.10	266,822	110,000	12,788	2.17	698,135	-	532,373	1.31
2014	-	-	-	-	248,568	110,000	2,888	2.20	862,972	125,000	570,400	1.24
2015	-	-	-	-	-	-	-	-	928,900	135,000	563,526	1.33
2016	-	-	-	-	-	-	-	-	957,249	140,000	555,898	1.38
2017	-	-	-	-	-	-	-	-	963,674	145,000	548,400	1.39
2018	-	-	-	-	-	-	-	-	984,844	155,000	540,425	1.42
2019	-	-	-	-	-	-	-	-	1,018,908	165,000	531,900	1.46
2020	-	-	-	-	-	-	-	-	1,036,641	175,000	522,825	1.49

Notes:

The City made last payment on 2002C debt in 2013.

The City made last payment on 2003B debt in 2014.

	Population ²	Personal Income ¹	Per Capita Personal Income ¹	Median Age ¹	Education Level In Years of Formal Schooling ¹	Unemployment Rate ¹
2011	5,988	245,831,352	41,054	43.7	13.4	1.80%
2012	6,111	289,673,622	47,402	32.8	14.2	9.80%
2013	6,404	257,402,376	40,194	46.1	14.3	9.90%
2014	6,422	274,090,960	42,680	47.5	14.7	7.70%
2015	6,464	286,865,856	44,379	47.3	14.8	4.80%
2016	6,541	262,320,264	40,104	47.9	14.2	4.40%
2017	6,701	305,599,105	45,605	48.5	13.6	3.50%
2018	6,944	316,750,560	45,615	49.0	14.2	3.30%
2019	7,365	371,917,770	50,498	48.3	14.5	2.30%
2020	7,378	377,414,212	51,154	48.4	14.6	7.30%

¹ Orlando Economic Partnership or U.S. Census Bureau

² Bureau of Economic and Business Research

Employer	2020			2011		
	Employees	Rank	Percentage of Total City Employment	Employees	Rank	Percentage of Total City Employment
Regal Marine	725	1	9.83%	180	1	58.06%
Cornerstone Charter	143	2	1.94%	-	-	-
McCoy Federal Credit Union	87	3	1.18%	-	-	-
City of Belle Isle	35	4	0.47%	-	-	-
WaWa	31	5	0.42%	-	-	-
Wendy's	30	6	0.41%	13	8	4.19%
Advance Auto Parts	30	7	0.41%	-	-	-
Crunch Fitness	25	8	0.34%	-	-	-
Quality Inn	18	9	0.24%	15	4	4.84%
Growing Together Pediatrics	18	10	0.24%	-	-	-
La Petite	-	-	-	20	2	6.45%
CVS	-	-	-	16	3	5.16%
Travel Lodge	-	-	-	14	5	4.52%
Comfort Suites	-	-	-	14	6	4.52%
Best Western	-	-	-	13	7	4.19%
Dollar General	-	-	-	13	9	4.19%
Tires Plus	-	-	-	12	10	3.87%
Total	1,142		15.48%	310		100.00%

Source: Field inspection
 2020 The City of Belle Isle has a population of 7378

Full - Time Equivalent City Government Employees by Function

Last Ten Fiscal Years

Function	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
General Government	5	4	6	5	5	5	5	5	5	5
Public Safety	-	-	-	-	-	-	-	-	-	-
Fire	-	-	-	-	-	-	-	-	-	-
Public Works	2	2	2	2	2	2	2	3	3	3
Parks and Recreation	-	-	-	-	-	-	-	-	-	-
Police Department	20	14	16	16	16	16	17	17	21	21
Total	27	20	24	23	23	23	24	25	29	29

City of Belle Isle, Florida
Operating Indicators by Function
 Last Ten Fiscal Years

a.

Function	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
General Government:										
Building permits	1170	1450	1020	1107	502	899	650	1017	1030	824
Rental licenses issued	*	*	175	219	262	157	319	201	252	511
Occupational licenses issued	*	*	*	100	178	185	244	150	221	243
Lien searches processed	*	*	*	*	*	*	*	*	215	192
Employees paid	27	39	41	41	40	38	38	43	43	40
AP checks issued	*	*	*	*	*	*	*	*	837	768
Code violations	*	*	*	*	*	*	*	*	751	714
Public Safety										
Calls for service	*	*	*	*	*	*	*	*	5912	5796
Case reports	*	*	*	*	*	*	*	*	292	683
Arrests	*	*	*	*	*	*	*	*	168	106
Vehicle citations	*	*	*	*	*	*	*	*	486	1339
Marine citations	*	*	*	*	*	*	*	*	142	162
Parking citations	56	48	24	34	18	14	39	20	63	425
DUI citations	*	*	*	*	*	*	*	*	8	25
Information reports	*	*	*	*	*	*	*	*	10	19
Crash reports	*	*	*	*	*	*	*	*	90	79
Trespass reports	*	*	*	*	*	*	*	*	29	38
Advance training attended	*	*	*	*	*	*	*	*	29	17
Highways & Streets										
Streets paved (miles)	25.00	25.00	25.00	25.00	25.00	25.00	0.00	0.01	1.50	0.00
Sidewalks/bike paths built or repaired (feet)	262.00	1200.00	2200.00	2200.00	474.00	212.50	2289.00	922.50	2554.00	49.00
Public Works										
Work orders processed	*	*	*	*	*	*	*	*	60	93

* Data not available
 Source: City Departments

City of Belle Isle, Florida
Capital Asset Statistics by Function
 Last Ten Fiscal Years

a.

Function	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Number of employees	*	*	*	*	*	*	*	*	29	32
Public Safety										
Police stations	1	1	1	1	1	1	1	1	1	1
Police vehicles	*	*	*	*	*	*	*	*	22	23
Patrol vessels	*	*	*	*	*	*	*	*	2	2
Police officers	*	*	*	*	*	*	*	*	17	18
Highways & Streets										
Streets, paved (miles)	25.00	25.00	25.00	25.00	25.00	25.00	25.00	26.24	26.24	26.24
Streets, unpaved (miles)	0.03	0.03	0.03	0.03	0.03	0.03	0.03	1.00	1.00	1.00
Street lights	740	740	740	740	740	740	740	741	701	703
Parks and Recreation										
Parks	2	3	3	3	3	3	3	10	10	10
Public Works										
Stormwater pump stations	*	*	*	*	*	*	*	*	1	1

* Data not available
 Source: City Departments

Internal Control and Compliance Section

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

The Honorable Mayor and City Commissioners
City of Belle Isle, Florida

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the *City of Belle Isle, Florida*, as of and for the year ended September 30, 2020, and the related notes to the financial statements, which collectively comprise the City's basic financial statements and have issued our report thereon dated February 22, 2021.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the *City of Belle Isle, Florida's* internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the *City of Belle Isle's* financial statements are free of material misstatement, we performed tests on its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance, or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we have reported to management of the City of Belle Isle in a separate letter dated February 22, 2021.

City's Response to Findings

The *City of Belle Isle, Florida's* response to the finding identified in our audit is included in this report. The City's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of the Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

McDiarmid Davis

Orlando, Florida
February 22, 2021



MANAGEMENT LETTER

Honorable Mayor and City Commission
City of Belle Isle, Florida

Report on the Financial Statements

We have audited the financial statements of the *City of Belle Isle, Florida*, as of and for the fiscal year ended September 30, 2020, and have issued our report thereon dated February 22, 2021.

Auditor's Responsibility

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance); and Chapter 10.550, Rules of the Auditor General.

Other Reporting Requirements

We have issued our Independent Auditor's Report on Internal Control over Financial Reporting and Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*; and Independent Accountant's Report on an examination conducted in accordance with *AICPA Professional Standards*, AT-C Section 315, regarding compliance requirements in accordance with Chapter 10.550, Rules of the Auditor General. Disclosures in those reports, which are dated February 22, 2021, should be considered in conjunction with this management letter.

Prior Audit Findings

Section 10.554(1)(i)1., Rules of the Auditor General, require that we determine whether or not corrective actions have been taken to address findings and recommendations made in the preceding annual financial audit report. Corrective actions have been taken to address the recommendation made in the preceding annual financial audit report except as noted below:

Tabulation of Uncorrected Audit Findings		
Current Year Finding #	FY 2019 Finding #	FY 2018 Finding #
ML 20-01	ML 19-01	ML 18-01

Official Title and Legal Authority

Section 10.554(1)(i)4., Rules of the Auditor General, requires that the name or official title and legal authority for the primary government and each component unit of the reporting entity be disclosed in this management letter, unless disclosed in the notes to the financial statements. This information has been disclosed in the notes to the financial statements.

Financial Condition and Management

Section 10.554(1)(i)5.a. and 10.556(7), Rules of the Auditor General, requires us to apply appropriate procedures and communicate the results of our determination as to whether or not the *City of Belle Isle, Florida* has met one or more of the conditions described in Section 218.503(1), Florida Statutes, and identification of the specific condition(s) met. In connection with our audit, we determined that the *City of Belle Isle, Florida* did not meet any of the conditions described in Section 218.503(1), Florida Statutes.

Pursuant to Sections 10.554(1)(i)5.b. and 10.556(8), Rules of the Auditor General, we applied financial condition assessment procedures for the *City of Belle Isle, Florida*. It is management's responsibility to monitor the *City of Belle Isle, Florida's* financial condition, and our financial condition assessment was based in part on representations made by management and the review of financial information provided by same.

Section 10.554(1)(i)2., Rules of the Auditor General, requires that we address in the management letter any recommendations to improve financial management. See Appendix A.

Additional Matters

Section 10.554(1)(i)3., Rules of the Auditor General, requires us to communicate noncompliance with provisions of contracts or grant agreements, or abuse, that have occurred, or are likely to have occurred, that have an effect on the financial statements that is less than material but which warrants the attention of those charged with governance. In connection with our audit, we did not note any such findings.

Purpose of this Letter

Our management letter is intended solely for the information and use of the Legislative Auditing Committee, members of the Florida Senate and Florida House of Representatives, the Florida Auditor General, Federal and other granting agencies, the City Commission, and applicable management, and is not intended to be and should not be used by anyone other than these specified parties.

McDiarmid Davis

Orlando, Florida
February 22, 2021

ML 20-01 Segregation of Duties

Criteria

Effectively designed internal control requires adequate segregation of duties.

Condition

During our audit, we noted that the design of internal controls included adequate segregation of duties. However, due to the small organization size, the position responsible for the review function for items such as payroll and bank reconciliations is not a part of the finance department.

Cause

The design of internal control relies upon a position that is typically held by an individual with no accounting background or expertise.

Effect

Even though there is adequate segregation of duties in the design of internal control, misstatements could occur, whether due to fraud or error, and may not be identified or corrected in a timely manner.

Recommendation

The review function should be assigned to an individual with the appropriate level of expertise.



CITY OF BELLE ISLE, FLORIDA

1600 Nela Avenue
Belle Isle, Florida 32809
(407) 851-7730 • FAX (407) 240-2222
www.cityofbelleislefl.org

a.

Management Response to Auditor's Management Letter Recommendations to Improve Financial Management Fiscal Year Ending September 30, 2020

February 22, 2021

We have reviewed the management letter issued by the independent auditor, McDirmit Davis, LLC, in connection with their audit of the City of Belle Isle for the fiscal year ending September 30, 2020. The following is our response to the recommendations to improve financial management:

ML20-01 Segregation of Duties

We have reviewed the recommendation to assign the review function of items such as payroll and bank reconciliations to an individual with the appropriate level of expertise. At this time, due to limited staff size, we do not have an additional person to fulfill the recommended role.



Bob Francis
City Manager



Tracey Richardson
Finance Director



934 North Magnolia Avenue, Suite 100
Orlando, Florida 32803
Tel. 407-843-5406
www.mcdermittdavis.com

a.

**INDEPENDENT ACCOUNTANT'S REPORT ON COMPLIANCE WITH
THE REQUIREMENTS OF SECTION 218.415, FLORIDA STATUTES**

The Honorable Mayor and City Commissioners
City of Belle Isle, Florida

We have examined City of Belle Isle, Florida's (the City) compliance with the requirements of Section 218.415, Florida Statutes, during the year ended September 30, 2020. Management is responsible for the City's compliance with those requirements. Our responsibility is to express an opinion on the City's compliance based on our examination.

Our examination was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants and the standards applicable to attestation engagements contained in Government Auditing Standards issued by the Comptroller General of the United States and, accordingly, included examining, on a test basis, evidence about the City's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion. Our examination does not provide a legal determination on the City's compliance with specified requirements.

In our opinion, City of Belle Isle, Florida complied, in all material respects, with the aforementioned requirements for the year ended September 30, 2020.

McDermitt Davis

Orlando, Florida
February 22, 2021



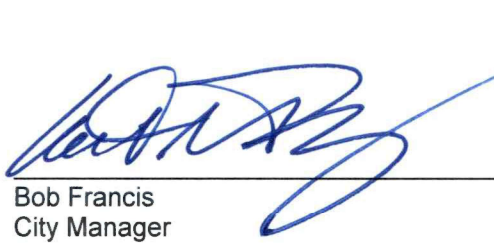
CITY OF BELLE ISLE, FLORIDA

1600 Nela Avenue
Belle Isle, Florida 32809
(407) 851-7730 • FAX (407) 240-2222
www.cityofbelleislefl.org

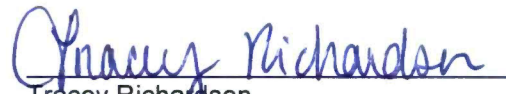
February 22, 2021

AFFIDAVIT OF IMPACT FEE COMPLIANCE

Impact Fees are assessed in accordance with Chapter 46: Land Development, Article VII Road Impact Fees, of the City of Belle Isle Code of Ordinances. Impact fee collections, expenditures and accounting are provided for in separate accounting funds and comply with Florida Statute 163.31801.



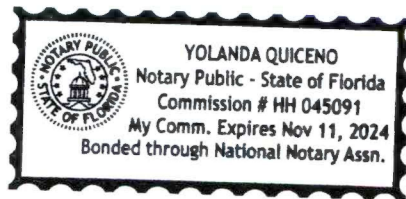
Bob Francis
City Manager

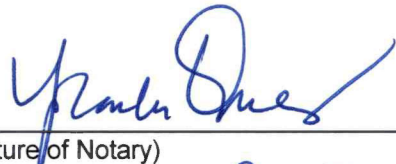


Tracey Richardson
Finance Director

STATE OF FLORIDA
COUNTY OF ORANGE

The foregoing instrument was acknowledged before me this 22nd day of February, 2021,
by Bob Francis and Tracey Richardson.





(Signature of Notary)
Yolanda Quiceno

(Name of Notary Typed, Printed, or Stamped)

Personally Known OR Produced Identification

a.

Revenue Account Range: First to Last Include Non-Anticipated: Yes Year To Date As Of: 03/31/21
 Expend Account Range: First to Last Include Non-Budget: No Current Period: 03/01/21 to 03/31/21
 Print Zero YTD Activity: No Prior Year: 03/01/20 to 03/31/20

Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
001-311-100	AD VALOREM TAX	682,883.48	3,524,598.00	292,112.28	2,962,877.38	0.00	561,720.62-	84
001-312-410	LOCAL OPTION GAS TAX	16,211.88	209,000.00	15,370.35	86,034.94	0.00	122,965.06-	41
001-314-100	UTILITY SERVICE TAX - ELECTRICITY	13,234.32	0.00	0.00	20,454.67	0.00	20,454.67	0
001-314-800	UTILITY SERVICE TAX - PROPANE	399.09	5,000.00	543.64	3,457.18	0.00	1,542.82-	69
001-315-000	COMMUNICATIONS SERVICES TAXES	16,475.58	191,000.00	15,750.18	81,718.11	0.00	109,281.89-	43
001-316-000	LOCAL BUSINESS TAX - OCCUPATIONAL LICENS	80.00	12,000.00	145.76	4,711.53	0.00	7,288.47-	39
001-322-000	BUILDING PERMITS	80,621.20	125,000.00	9,932.69	60,684.69	0.00	64,315.31-	49
001-323-100	FRANCHISE FEES - ELECTRICITY	0.00	200,000.00	17,352.00	127,281.46	0.00	72,718.54-	64
001-323-700	FRANCHISE FEE - SOLID WASTE	0.00	50,000.00	6,152.14	34,671.13	0.00	15,328.87-	69
001-329-000	ZONING FEES	2,265.00	20,000.00	2,329.00	13,431.95	0.00	6,568.05-	67
001-329-100	PERMITS - GARAGE SALE	6.00	200.00	5.00	31.00	0.00	169.00-	16
001-329-130	BOAT RAMPS - DECAL AND REG	0.00	1,800.00	30.00	240.00	0.00	1,560.00-	13
001-329-900	TREE REMOVAL	0.00	3,000.00	75.00	125.00	0.00	2,875.00-	4
001-331-100	FEMA REIMBURSEMENT - FEDERAL	721.37	0.00	0.00	5,396.38	0.00	5,396.38	0
001-331-110	FEMA REIMBURSEMENT - STATE	0.00	0.00	0.00	299.80	0.00	299.80	0
001-331-130	CARES ACT REIMBURSEMENT	0.00	0.00	0.00	19,208.36	0.00	19,208.36	0
001-334-560	FDLE JAG GRANT	1,000.00	0.00	10,000.00	10,000.00	0.00	10,000.00	0
001-334-565	FDLE CESF FUNDING	0.00	0.00	0.00	50,000.00	0.00	50,000.00	0
001-335-120	STATE SHARED REVENUE	27,957.53	335,000.00	26,502.43	159,014.58	0.00	175,985.42-	47
001-335-150	ALCOHOLIC BEVERAGE LICENSE TAX	0.00	0.00	0.00	97.89	0.00	97.89	0
001-335-180	HALF-CENT SALES TAX	98,450.32	1,050,000.00	70,238.38	364,459.16	0.00	685,540.84-	35
001-337-200	SRO - CHARTER CONTRIBUTION	0.00	69,460.00	0.00	0.00	0.00	69,460.00-	0
001-341-900	QUALIFYING FEES	150.00	0.00	0.00	70.00	0.00	70.00	0
001-343-410	SOLID WASTE FEES - RESIDENTIAL	81,741.41	666,486.00	38,165.30	548,864.13	0.00	117,621.87-	82
001-347-400	SPECIAL EVENTS	0.00	5,000.00	0.00	128.00	0.00	4,872.00-	3
001-351-100	JUDGEMENT & FINES - MOVING VIOLATIONS	1,364.37	20,000.00	2,097.83	9,087.15	0.00	10,912.85-	45
001-351-110	RED LIGHT CAMERAS	0.00	350,000.00	8,925.00	9,225.00	0.00	340,775.00-	3
001-354-000	JUDGEMENT & FINES - LOCAL ORDINANCE VIOL	0.00	5,000.00	310.00	310.00	0.00	4,690.00-	6
001-359-000	JUDGEMENT & FINES - PARKING VIOLATIONS	150.00	7,500.00	610.00	2,785.00	0.00	4,715.00-	37
001-359-200	INVESTIGATIVE COST REIMBURSEMENT	335.49	0.00	109.16	1,390.73	0.00	1,390.73	0
001-361-100	INTEREST - GENERAL FUND	195.67	3,000.00	84.64	596.17	0.00	2,403.83-	20
001-362-000	RENTAL LICENSES	0.00	18,000.00	0.00	250.00	0.00	17,750.00-	1
001-364-000	DISPOSITION OF FIXED ASSETS	0.00	0.00	0.00	36,120.16	0.00	36,120.16	0
001-366-000	CONTRIBUTIONS & DONATIONS	0.00	0.00	0.00	500.00	0.00	500.00	0
001-369-900	OTHER MISCELLANEOUS REVENUE	5,494.56	10,000.00	3,028.59	12,530.35	0.00	2,530.35	125
001-369-905	POLICE OFF-DUTY DETAIL REIMBURSEMENTS	893.76	0.00	1,114.18	6,593.11	0.00	6,593.11	0

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
001-369-906	POLICE MARINE PATROL REIMBURSEMENTS	0.00	20,000.00	0.00	7,956.72	0.00	12,043.28-	40
001-389-200	UNDESIGNATED RESERVE	0.00	2,376,482.00	0.00	0.00	0.00	2,376,482.00-	0
	GENERAL FUND Revenue Total	1,030,631.03	9,277,526.00	520,983.55	4,640,601.73	0.00	4,636,924.27-	49

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
001-511-00-0000	LEGISLATIVE	0.00	0.00	0.00	0.00	0.00	0.00	0
001-511-00-2311	DENTAL & VISION INSURANCE - DISTRICT 1	0.00	500.00	0.00	0.00	0.00	500.00	0
001-511-00-2312	DENTAL & VISION INSURANCE - DISTRICT 2	39.06	500.00	39.26	235.56	0.00	264.44	47
001-511-00-2313	DENTAL & VISION INSURANCE - DISTRICT 3	39.06	500.00	39.26	235.56	0.00	264.44	47
001-511-00-2314	DENTAL & VISION INSURANCE - DISTRICT 4	0.00	500.00	0.00	0.00	0.00	500.00	0
001-511-00-2315	DENTAL & VISION INSURANCE - DISTRICT 5	39.06	500.00	39.26	235.56	0.00	264.44	47
001-511-00-2316	DENTAL & VISION INSURANCE - DISTRICT 6	39.06	500.00	39.26	235.56	0.00	264.44	47
001-511-00-2317	DENTAL & VISION INSURANCE - DISTRICT 7	39.06	500.00	39.26	235.56	0.00	264.44	47
001-511-00-3150	ELECTION EXPENSE	0.00	1,500.00	11.10	1,552.26	0.00	52.26-	103
001-511-00-3200	AUDITING & ACCOUNTING	14,000.00	24,000.00	8,500.00	23,500.00	0.00	500.00	98
001-511-00-4001	TRAVEL & PER DIEM - DISTRICT 1	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4002	TRAVEL & PER DIEM - DISTRICT 2	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4003	TRAVEL & PER DIEM - DISTRICT 3	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4004	TRAVEL & PER DIEM - DISTRICT 4	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4005	TRAVEL & PER DIEM - DISTRICT 5	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4006	TRAVEL & PER DIEM - DISTRICT 6	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4007	TRAVEL & PER DIEM - DISTRICT 7	0.00	250.00	0.00	0.00	0.00	250.00	0
001-511-00-4100	COMMUNICATIONS - TELEPHONE	620.06	7,500.00	660.91	3,688.30	0.00	3,811.70	49
001-511-00-4900	OTHER CURRENT CHARGES	45.08	250.00	39.00	39.00	0.00	211.00	16
001-511-00-5100	OFFICE SUPPLIES	0.00	500.00	54.98	54.98	0.00	445.02	11
001-511-00-5200	OPERATING SUPPLIES	0.00	100.00	0.00	0.00	0.00	100.00	0
001-511-00-5401	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 1	0.00	200.00	0.00	190.23	0.00	9.77	95
001-511-00-5402	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 2	0.00	200.00	0.00	190.23	0.00	9.77	95
001-511-00-5403	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 3	0.00	200.00	0.00	190.22	0.00	9.78	95
001-511-00-5404	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 4	0.00	200.00	0.00	190.22	0.00	9.78	95
001-511-00-5405	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 5	0.00	200.00	0.00	190.22	0.00	9.78	95
001-511-00-5406	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 6	0.00	200.00	0.00	190.22	0.00	9.78	95
001-511-00-5407	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS- DIS 7	0.00	200.00	0.00	190.22	0.00	9.78	95
001-512-00-0000	EXECUTIVE MAYOR	0.00	0.00	0.00	0.00	0.00	0.00	0
001-512-00-2310	DENTAL & VISION INSURANCE	33.12	500.00	33.32	199.92	0.00	300.08	40
001-512-00-4000	TRAVEL & PER DIEM	0.00	250.00	0.00	0.00	0.00	250.00	0
001-512-00-4100	COMMUNICATIONS - TELEPHONE	88.58	1,100.00	87.63	525.60	0.00	574.40	48
001-512-00-4900	OTHER CURRENT CHARGES	0.00	200.00	0.00	97.47	0.00	102.53	49

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
001-512-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	0.00	500.00	0.00	540.22	0.00	40.22-	108
001-513-00-0000	FINANCE ADMIN & PLANNING	0.00	0.00	0.00	0.00	0.00	0.00	0
001-513-00-1200	REGULAR SALARIES & WAGES	29,614.78	309,000.00	31,095.52	193,521.73	0.00	115,478.27	63
001-513-00-1250	VEHICLE ALLOWANCE - CITY MANAGER	584.52	8,400.00	646.16	4,169.22	0.00	4,230.78	50
001-513-00-1400	OVERTIME PAY	0.00	500.00	0.00	0.00	0.00	500.00	0
001-513-00-2100	FICA/MEDICARE TAXES	2,134.60	24,320.00	2,234.16	13,178.45	0.00	11,141.55	54
001-513-00-2200	RETIREMENT CONTRIBUTIONS	3,849.92	40,170.00	4,353.38	28,949.19	0.00	11,220.81	72
001-513-00-2300	HEALTH INSURANCE	5,672.83	70,000.00	6,364.92	38,189.52	0.00	31,810.48	55
001-513-00-2310	DENTAL & VISION INSURANCE	271.51	3,500.00	273.22	1,639.32	0.00	1,860.68	47
001-513-00-2320	LIFE INSURANCE	151.32	1,500.00	158.73	952.38	0.00	547.62	63
001-513-00-2330	DISABILITY INSURANCE	442.69	4,500.00	432.28	2,593.68	0.00	1,906.32	58
001-513-00-3100	PROFESSIONAL SERVICES	0.00	15,000.00	945.00	12,498.65	0.00	2,501.35	83
001-513-00-4000	TRAVEL & PER DIEM	0.00	500.00	79.00	678.00	0.00	178.00-	136
001-513-00-4600	REPAIRS & MAINTENANCE - GENERAL	0.00	500.00	0.00	0.00	0.00	500.00	0
001-513-00-4610	REPAIRS & MAINTENANCE - VEHICLES	43.68	500.00	0.00	2,122.69	0.00	1,622.69-	425
001-513-00-4700	PRINTING & BINDING	0.00	500.00	0.00	287.00	0.00	213.00	57
001-513-00-4710	CODIFICATION EXPENSES	0.00	3,500.00	0.00	1,175.00	0.00	2,325.00	34
001-513-00-4900	OTHER CURRENT CHARGES	234.43	2,000.00	130.00	780.00	0.00	1,220.00	39
001-513-00-4910	LEGAL ADVERTISING	0.00	2,000.00	0.00	858.76	0.00	1,141.24	43
001-513-00-5200	OPERATING SUPPLIES	0.00	500.00	0.00	72.97	0.00	427.03	15
001-513-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	27.72	4,200.00	10.00	3,339.37	0.00	860.63	80
001-519-00-0000	GENERAL GOVERNMENT	0.00	0.00	0.00	0.00	0.00	0.00	0
001-519-00-3100	OTHER PROFESSIONAL SERVICES	0.00	5,500.00	0.00	4,500.00	0.00	1,000.00	82
001-519-00-3110	LEGAL SERVICES	12,256.40	115,000.00	750.00	58,695.91	0.00	56,304.09	51
001-519-00-3120	ENGINEERING FEES	2,141.70	45,000.00	0.00	13,095.03	0.00	31,904.97	29
001-519-00-3130	ANNEXATION FEES	0.00	5,000.00	0.00	0.00	0.00	5,000.00	0
001-519-00-3400	CONTRACTUAL SERVICES	5,300.00	75,000.00	6,550.00	41,555.00	0.00	33,445.00	55
001-519-00-3405	BUILDING PERMITS	23,429.10	100,000.00	0.00	37,978.56	0.00	62,021.44	38
001-519-00-3410	JANITORIAL SERVICES	234.00	3,000.00	194.00	1,120.00	0.00	1,880.00	37
001-519-00-3415	WEBSITE/SOCIAL MEDIA	0.00	4,500.00	0.00	2,388.00	0.00	2,112.00	53
001-519-00-3440	FIRE PROTECTION	0.00	1,681,919.00	0.00	837,839.31	0.00	844,079.69	50
001-519-00-4100	COMMUNICATIONS SERVICES	960.44	12,500.00	1,143.24	6,994.48	0.00	5,505.52	56
001-519-00-4200	FREIGHT & POSTAGE	1,473.96	7,000.00	0.00	928.17	0.00	6,071.83	13
001-519-00-4300	UTILITY/ELECTRIC/WATER	560.81	10,000.00	1,456.41	8,992.18	0.00	1,007.82	90
001-519-00-4310	SOLID WASTE DISPOSAL/YARDWASTE	52,784.26	666,486.00	55,647.29	333,631.92	0.00	332,854.08	50
001-519-00-4500	INSURANCE	0.00	120,000.00	4,896.00	40,234.50	0.00	79,765.50	34
001-519-00-4600	REPAIRS & MAINTENANCE - GENERAL	0.00	5,000.00	0.00	4,646.53	0.00	353.47	93
001-519-00-4700	PRINTING & BINDING	2,807.29	7,500.00	515.97	2,427.78	0.00	5,072.22	32
001-519-00-4800	SPECIAL EVENTS	0.00	12,000.00	177.66	3,038.12	0.00	8,961.88	25
001-519-00-4900	OTHER CURRENT CHARGES	0.00	2,500.00	0.00	4,754.82	0.00	2,254.82-	190

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
001-519-00-4905	NON AD VALOREM ASSESSMENT FEE	0.00	3,000.00	0.00	3,430.00	0.00	430.00-	114
001-519-00-4906	GEOGRAPHIC INFORMATION SYSTEM INTERLOCAL	0.00	2,300.00	0.00	2,240.00	0.00	60.00	97
001-519-00-4910	LEGAL ADVERTISING	0.00	5,000.00	0.00	2,283.76	0.00	2,716.24	46
001-519-00-5100	OFFICE SUPPLIES	599.35	8,000.00	550.50	3,474.20	0.00	4,525.80	43
001-519-00-5200	OPERATING SUPPLIES	0.00	2,000.00	35.00	35.00	0.00	1,965.00	2
001-519-00-5230	FUEL EXPENSE	22.98	500.00	0.00	108.64	0.00	391.36	22
001-519-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	268.90	1,100.00	119.00	638.00	0.00	462.00	58
001-519-00-8300	CONTRIBUTIONS & DONATIONS	0.00	0.00	0.00	600.00	0.00	600.00-	0
001-519-00-8310	NEIGHBORHOOD GRANT PROGRAM	0.00	35,000.00	0.00	18,467.93	0.00	16,532.07	53
001-521-00-0000	POLICE	0.00	0.00	0.00	0.00	0.00	0.00	0
001-521-00-1200	REGULAR SALARIES & WAGES	76,029.86	1,201,000.00	93,653.90	580,827.05	0.00	620,172.95	48
001-521-00-1210	REGULAR SALARIES & WAGES - CROSSING GUAR	4,353.13	47,000.00	2,543.75	17,615.52	0.00	29,384.48	37
001-521-00-1215	HOLIDAY PAY	0.00	20,000.00	0.00	13,022.68	0.00	6,977.32	65
001-521-00-1220	LONGEVITY PAY	0.00	4,500.00	0.00	0.00	0.00	4,500.00	0
001-521-00-1400	OVERTIME PAY	1,248.85	15,000.00	559.66	6,592.09	0.00	8,407.91	44
001-521-00-1500	INCENTIVE PAY	923.03	15,000.00	941.50	6,119.75	0.00	8,880.25	41
001-521-00-1505	POLICE OFF-DUTY DETAIL PAY	540.00	0.00	360.00	5,760.00	0.00	5,760.00-	0
001-521-00-1506	POLICE LAKE CONWAY MARINE PATROL PAY	600.00	15,000.00	875.00	3,925.00	0.00	11,075.00	26
001-521-00-1520	SPECIAL ASSIGNMENT PAY	641.66	11,000.00	210.00	2,219.00	0.00	8,781.00	20
001-521-00-2100	FICA/MEDICARE TAXES	6,135.66	101,630.00	7,208.92	46,181.75	0.00	55,448.25	45
001-521-00-2200	RETIREMENT CONTRIBUTIONS	12,304.30	207,000.00	16,121.14	108,532.07	0.00	98,467.93	52
001-521-00-2300	HEALTH INSURANCE	14,377.04	242,000.00	18,856.05	113,436.30	0.00	128,563.70	47
001-521-00-2310	DENTAL & VISION INSURANCE	517.62	7,700.00	615.56	3,693.36	0.00	4,006.64	48
001-521-00-2320	LIFE INSURANCE	378.45	5,850.00	95.61	2,513.66	0.00	3,336.34	43
001-521-00-2330	DISABILITY INSURANCE	1,345.78	21,000.00	1,536.58	9,219.48	0.00	11,780.52	44
001-521-00-3100	TECHNOLOGY SUPPORT/SERVICES	2,798.85	24,000.00	1,776.50	9,129.44	0.00	14,870.56	38
001-521-00-3110	LEGAL SERVICES	2,982.50	8,000.00	0.00	1,205.00	0.00	6,795.00	15
001-521-00-3120	PRE-EMPLOYMENT EXPENSE	0.00	1,000.00	0.00	0.00	0.00	1,000.00	0
001-521-00-3405	RED LIGHT CAMERA FEES	0.00	0.00	8,925.00	9,225.00	0.00	9,225.00-	0
001-521-00-3410	JANITORIAL SERVICES	126.00	1,600.00	216.00	1,130.00	0.00	470.00	71
001-521-00-4000	TRAVEL & PER DIEM	0.00	2,000.00	0.00	0.00	0.00	2,000.00	0
001-521-00-4100	COMMUNICATIONS SERVICES	1,858.87	20,000.00	2,036.08	11,636.17	0.00	8,363.83	58
001-521-00-4110	DISPATCH SERVICE	0.00	73,000.00	0.00	10,818.90	0.00	62,181.10	15
001-521-00-4200	POSTAGE & FREIGHT	255.10	500.00	7.00	63.90	0.00	436.10	13
001-521-00-4300	UTILITY/ELECTRIC/WATER	309.44	3,500.00	29.68	1,406.26	0.00	2,093.74	40
001-521-00-4600	REPAIRS & MAINTENANCE - GENERAL	0.00	2,000.00	0.00	525.33	0.00	1,474.67	26
001-521-00-4610	REPAIRS AND MAINTENANCE - VEHICLES	2,264.79	25,000.00	344.14	14,347.34	0.00	10,652.66	57
001-521-00-4620	REPAIRS & MAINTENANCE - RADAR GUNS	0.00	3,000.00	0.00	725.00	0.00	2,275.00	24
001-521-00-4700	PRINTING & BINDING	0.00	2,000.00	212.42	1,760.72	0.00	239.28	88
001-521-00-4800	COMMUNITY PROMOTIONS	0.00	1,000.00	890.14	890.14	0.00	109.86	89

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Bal ance	% Expd
001-521-00-4900	OTHER CURRENT CHARGES	0.00	3,000.00	0.00	210.84	0.00	2,789.16	7
001-521-00-4910	LEGAL ADVERTISING	0.00	250.00	0.00	0.00	0.00	250.00	0
001-521-00-4920	MARINE EXPENSES	209.44	3,000.00	321.69	2,584.47	0.00	415.53	86
001-521-00-5100	OFFICE SUPPLIES	19.98	3,000.00	130.67	269.84	0.00	2,730.16	9
001-521-00-5200	OPERATING SUPPLIES	190.94	5,000.00	1,175.78	6,339.39	0.00	1,339.39-	127
001-521-00-5205	COMPUTER AND SOFTWARE	0.00	1,000.00	0.00	0.00	0.00	1,000.00	0
001-521-00-5210	UNIFORMS	270.30	6,000.00	0.00	2,826.25	0.00	3,173.75	47
001-521-00-5230	FUEL EXPENSE	2,575.24	40,000.00	760.00-	14,233.04	0.00	25,766.96	36
001-521-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	0.00	800.00	0.00	0.00	0.00	800.00	0
001-521-00-5500	TRAINING - POLICE	0.00	1,500.00	0.00	474.00	0.00	1,026.00	32
001-521-00-6400	CIP - EQUIPMENT	1,533.05	0.00	0.00	950.00	0.00	950.00-	0
001-521-00-6417	VEHICLES - LEASE PURCHASE & REG	0.00	100,000.00	0.00	0.00	0.00	100,000.00	0
001-521-00-6418	CIP - EQUIPMENT - VESSELS	0.00	50,000.00	0.00	0.00	0.00	50,000.00	0
001-521-00-8200	COMMUNITY PROMOTIONS	325.93	0.00	22.99-	0.00	0.00	0.00	0
001-541-00-0000	PUBLIC WORKS	0.00	0.00	0.00	0.00	0.00	0.00	0
001-541-00-1200	REGULAR SALARIES & WAGES	8,426.12	69,050.00	8,847.43	55,347.27	0.00	13,702.73	80
001-541-00-1400	OVERTIME PAY	0.00	500.00	0.00	0.00	0.00	500.00	0
001-541-00-2100	FICA/MEDICARE TAXES	636.16	5,321.00	668.36	4,115.58	0.00	1,205.42	77
001-541-00-2200	RETIREMENT CONTRIBUTIONS	1,095.38	9,000.00	1,238.62	8,165.75	0.00	834.25	91
001-541-00-2300	HEALTH INSURANCE	2,127.30	21,000.00	2,386.83	14,320.98	0.00	6,679.02	68
001-541-00-2310	DENTAL & VISION INSURANCE	77.62	650.00	78.03	468.18	0.00	181.82	72
001-541-00-2320	LIFE INSURANCE	43.29	400.00	45.63	273.78	0.00	126.22	68
001-541-00-2330	DISABILITY INSURANCE	164.04	1,400.00	160.07	960.42	0.00	439.58	69
001-541-00-3100	PROFESSIONAL SERVICES	0.00	3,200.00	0.00	0.00	0.00	3,200.00	0
001-541-00-3140	TEMPORARY LABOR	0.00	2,000.00	0.00	0.00	0.00	2,000.00	0
001-541-00-3400	CONTRACTUAL SERVICES	371.76	7,500.00	460.00	4,055.08	0.00	3,444.92	54
001-541-00-3420	LANDSCAPING SERVICES	3,750.00	45,000.00	2,400.00	19,200.00	0.00	25,800.00	43
001-541-00-4100	COMMUNICATIONS	233.50	2,500.00	230.65	1,382.37	0.00	1,117.63	55
001-541-00-4300	UTILITY/ELECTRIC/WATER	7,604.26	110,000.00	21.65	38,395.34	0.00	71,604.66	35
001-541-00-4600	REPAIRS & MAINTENANCE - GENERAL	0.00	10,000.00	0.00	419.91	0.00	9,580.09	4
001-541-00-4610	REPAIRS & MAINTENANCE - VEHICLES & EQUIP	663.16	10,000.00	1,648.82	8,179.89	0.00	1,820.11	82
001-541-00-4670	REPAIRS & MAINTENANCE - PARKS	219.65	25,000.00	2,817.20	24,114.74	0.00	885.26	96
001-541-00-4675	REPAIRS & MAINTENANCE - BOAT RAMPS	0.00	2,500.00	0.00	441.00	0.00	2,059.00	18
001-541-00-4680	REPAIRS & MAINTENANCE - ROADS	409.75	30,000.00	727.35	13,341.82	0.00	16,658.18	44
001-541-00-4690	URBAN FORESTRY	500.00	60,000.00	190.00	104,902.00	0.00	44,902.00-	175
001-541-00-5200	OPERATING SUPPLIES	341.89	5,000.00	115.81	1,709.16	0.00	3,290.84	34
001-541-00-5210	UNIFORMS	0.00	1,000.00	0.00	201.60	0.00	798.40	20
001-541-00-5220	PROTECTIVE CLOTHING	0.00	1,000.00	0.00	0.00	0.00	1,000.00	0
001-541-00-5230	FUEL EXPENSE	330.36	6,000.00	0.00	1,520.39	0.00	4,479.61	25
001-541-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	0.00	500.00	0.00	0.00	0.00	500.00	0

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Bal ance	% Expd
001-541-00-5500	TRAINING	0.00	250.00	0.00	0.00	0.00	250.00	0
001-541-00-6320	CIP - RESURFACING & CURBING	0.00	200,000.00	0.00	0.00	0.00	200,000.00	0
001-541-00-6330	CIP - SIDEWALKS	0.00	25,000.00	0.00	0.00	0.00	25,000.00	0
001-541-00-6380	CIP - PARK IMPROVEMENTS	159,428.22	15,000.00	0.00	0.00	0.00	15,000.00	0
001-541-00-6430	CIP - EQUIPMENT	0.00	10,000.00	0.00	0.00	0.00	10,000.00	0
001-584-00-0000	NON-OPERATING	0.00	0.00	0.00	0.00	0.00	0.00	0
001-584-00-7100	PAYMENT ON BOND - PRINCIPAL	0.00	177,670.00	0.00	0.00	0.00	177,670.00	0
001-584-00-7200	BOND DEBT - INTEREST	8,915.65	61,182.00	35,053.30	35,053.30	0.00	26,128.70	57
001-590-00-0000	RESERVES	0.00	0.00	0.00	0.00	0.00	0.00	0
001-590-00-2710	UNDESIGNATED RESERVE	0.00	2,597,128.00	0.00	0.00	0.00	2,597,128.00	0
GENERAL FUND Expend Total		491,303.25	9,277,526.00	344,290.21	3,118,788.18	0.00	6,158,737.82	34

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
001	GENERAL FUND	1,030,631.03	520,983.55	4,640,601.73	491,303.25	344,290.21	3,118,788.18	1,521,813.55

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
102-324-310	IMPACT FEES - RESIDENTIAL - TRANSPORTATI	0.00	3,000.00	0.00	1,430.00	0.00	1,570.00-	48
102-361-100	INTEREST - TRANSPORTATION IMPACT	195.67	2,300.00	84.65	596.15	0.00	1,703.85-	26
102-389-200	UNDESIGNATED RESERVE - TRANSPORTATION IM	0.00	146,874.00	0.00	0.00	0.00	146,874.00-	0
	TRANSPORTATION IMPACT FEE Revenue Total	195.67	152,174.00	84.65	2,026.15	0.00	150,147.85-	1

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
102-541-00-6425	ROADWAY IMPROVEMENTS	0.00	35,000.00	14,500.00	14,500.00	0.00	20,500.00	41
102-590-00-2710	UNDESIGNATED RESERVE - TRANSPORTATION IM	0.00	117,174.00	0.00	0.00	0.00	117,174.00	0
	TRANSPORTATION IMPACT FEE FU Expend Tota	0.00	152,174.00	14,500.00	14,500.00	0.00	137,674.00	10

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
102	TRANSPORTATION IMPACT FEE FUND	195.67	84.65	2,026.15	0.00	14,500.00	14,500.00	12,473.85-

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Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
103-343-900	SERVICE CHARGE - STORMWATER	68,714.86	411,671.00	28,955.67	329,702.22	0.00	81,968.78-	80
103-361-100	INTEREST - STORMWATER	195.67	2,300.00	84.65	596.15	0.00	1,703.85-	26
103-389-200	UNDESIGNATED RESERVE - STORMWATER	0.00	59,268.00	0.00	0.00	0.00	59,268.00-	0
STORMWATER FUND Revenue Total		68,910.53	473,239.00	29,040.32	330,298.37	0.00	142,940.63-	70

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
103-541-00-1200	REGULAR SALARIES & WAGES	0.00	94,500.00	0.00	0.00	0.00	94,500.00	0
103-541-00-2100	FICA/MEDICARE TAXES	0.00	7,230.00	0.00	0.00	0.00	7,230.00	0
103-541-00-2200	RETIREMENT CONTRIBUTIONS	0.00	12,500.00	0.00	0.00	0.00	12,500.00	0
103-541-00-2300	HEALTH INSURANCE	0.00	16,000.00	0.00	0.00	0.00	16,000.00	0
103-541-00-2310	DENTAL & VISION INSURANCE	0.00	500.00	0.00	0.00	0.00	500.00	0
103-541-00-2320	LIFE INSURANCE	0.00	500.00	0.00	0.00	0.00	500.00	0
103-541-00-2330	DISABILITY INSURANCE	0.00	1,350.00	0.00	0.00	0.00	1,350.00	0
103-541-00-3100	PROFESSIONAL SERVICES	0.00	3,000.00	0.00	0.00	0.00	3,000.00	0
103-541-00-3110	LEGAL SERVICES - STORMWATER FUND	0.00	3,000.00	0.00	292.50	0.00	2,707.50	10
103-541-00-3120	ENGINEERING FEES	2,902.50	50,000.00	0.00	19,053.63	0.00	30,946.37	38
103-541-00-3430	NPDES	0.00	15,000.00	0.00	400.00	0.00	14,600.00	3
103-541-00-3450	LAKE CONSERVATION	638.00	15,000.00	518.00	4,803.00	0.00	10,197.00	32
103-541-00-4600	REPAIRS & MAINTENANCE	6,258.43	75,000.00	2,275.00	14,387.08	0.00	60,612.92	19
103-541-00-4900	OTHER CURRENT CHARGES	0.00	1,000.00	0.00	0.00	0.00	1,000.00	0
103-541-00-6300	CIP - CAPITAL IMPROVEMENTS	153,106.87	110,600.00	0.00	43,861.00	0.00	66,739.00	40
103-541-00-7100	PRINCIPAL	0.00	20,668.00	0.00	0.00	0.00	20,668.00	0
103-541-00-7200	INTEREST	0.00	10,795.00	0.00	0.00	0.00	10,795.00	0
103-590-00-2710	UNDESIGNATED RESERVE - STORMWATER	0.00	36,596.00	0.00	0.00	0.00	36,596.00	0
STORMWATER FUND Expend Total		162,905.80	473,239.00	2,793.00	82,797.21	0.00	390,441.79	18

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
103	STORMWATER FUND	68,910.53	29,040.32	330,298.37	162,905.80	2,793.00	82,797.21	247,501.16

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

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Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
104-351-200	JUDGEMENT & FINES - LE EDUCATION FUND	160.79	1,500.00	331.79	1,251.01	0.00	248.99-	83
104-361-100	INTEREST - EDUCATION FUND	195.67	2,300.00	84.65	692.98	0.00	1,607.02-	30
104-389-200	UNDESIGNATED RESERVE - LE EDUCATION FUND	0.00	11,000.00	0.00	0.00	0.00	11,000.00-	0
	LAW ENFORCEMENT EDUCATION Revenue Total	356.46	14,800.00	416.44	1,943.99	0.00	12,856.01-	13

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
104-521-00-5500	TRAINING	0.00	6,000.00	525.00	5,734.73	0.00	265.27	96
104-541-00-4900	OTHER CURRENT CHARGES	0.00	200.00	0.00	0.00	0.00	200.00	0
104-590-00-2710	UNDESIGNATED RESERVE - LE EDUCATION	0.00	8,600.00	0.00	0.00	0.00	8,600.00	0
	LAW ENFORCEMENT EDUCATION FU Expend Total	0.00	14,800.00	525.00	5,734.73	0.00	9,065.27	39

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
104	LAW ENFORCEMENT EDUCATION FUND	356.46	416.44	1,943.99	0.00	525.00	5,734.73	3,790.74-

Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
201-361-100	INTEREST - CHARTER FUND	1,209.00	10,000.00	0.00	0.00	0.00	10,000.00-	0
201-362-000	RENT REVENUE	85,803.43	1,040,141.00	0.00	439,108.24	0.00	601,032.76-	42
201-389-200	UNDESIGNATED RESERVE - CHARTER FUND	0.00	974,271.00	0.00	0.00	0.00	974,271.00-	0
	CHARTER SCHOOL DEBT SERVICE Revenue Total	87,012.43	2,024,412.00	0.00	439,108.24	0.00	1,585,303.76-	22

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
201-569-00-1200	REGULAR SALARIES & WAGES	0.00	75,000.00	0.00	0.00	0.00	75,000.00	0
201-569-00-2100	FICA/MEDICARE TAXES	0.00	5,738.00	0.00	0.00	0.00	5,738.00	0
201-569-00-2200	RETIREMENT CONTRIBUTIONS	0.00	11,000.00	0.00	0.00	0.00	11,000.00	0
201-569-00-2300	HEALTH INSURANCE	0.00	10,000.00	0.00	0.00	0.00	10,000.00	0
201-569-00-2310	DENTAL & VISION INSURANCE	0.00	400.00	0.00	0.00	0.00	400.00	0
201-569-00-2320	LIFE INSURANCE	0.00	400.00	0.00	0.00	0.00	400.00	0
201-569-00-2330	DISABILITY INSURANCE	0.00	1,100.00	0.00	0.00	0.00	1,100.00	0
201-569-00-3100	PROFESSIONAL SERVICES - CHARTER	0.00	5,500.00	1,175.00	12,200.00	0.00	6,700.00-	222
201-569-00-3110	LEGAL SERVICES - CHARTER	90.00	8,000.00	0.00	1,100.00	0.00	6,900.00	14
201-569-00-4600	MAINTENANCE - CHARTER SCHOOL	500.00	20,000.00	0.00	18,623.00	0.00	1,377.00	93
201-569-00-6210	CIP - CHARTER ROOF	0.00	114,000.00	0.00	0.00	0.00	114,000.00	0
201-569-00-6320	CIP - HVAC REPLACEMENT	13,894.64	0.00	0.00	0.00	0.00	0.00	0
201-569-00-7100	PRINCIPAL	0.00	185,000.00	0.00	0.00	0.00	185,000.00	0
201-569-00-7200	INTEREST	0.00	515,000.00	0.00	0.00	0.00	515,000.00	0
201-590-00-2710	UNDESIGNATED RESERVE - CHARTER FUND	0.00	1,073,274.00	0.00	0.00	0.00	1,073,274.00	0
	CHARTER SCHOOL DEBT SERVICE Expend Total	14,484.64	2,024,412.00	1,175.00	31,923.00	0.00	1,992,489.00	2

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
201	CHARTER SCHOOL DEBT SERVICE FUND	87,012.43	0.00	439,108.24	14,484.64	1,175.00	31,923.00	407,185.24

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

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Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
301-361-100	INTEREST - CAP EQUIP REPL FUND	0.00	0.00	84.65	499.31	0.00	499.31	0
301-389-200	UNDESIGNATED RESERVE - CAP EQUIP REPL FU	0.00	17,023.00	0.00	0.00	0.00	17,023.00-	0
	CAPITAL EQUIPMENT REPLACEMENT Revenue Total	0.00	17,023.00	84.65	499.31	0.00	16,523.69-	3

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
301-590-00-2710	UNDESIGNATED RESERVE - CAP EQUIP REPL FU	0.00	17,023.00	0.00	0.00	0.00	17,023.00	0
	CAPITAL EQUIPMENT REPLACEMENT Expend Total	0.00	17,023.00	0.00	0.00	0.00	17,023.00	0

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
301	CAPITAL EQUIPMENT REPLACEMENT FUND	0.00	84.65	499.31	0.00	0.00	0.00	499.31

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

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Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
	RIGHT OF WAY FUND Revenue Total	0.00	0.00	0.00	0.00	0.00	0.00	0
	RIGHT OF WAY FUND Expend Total	0.00	0.00	0.00	0.00	0.00	0.00	0

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Revenue Account	Description	Prior Yr Rev	Anticipated	Current Rev	YTD Revenue	Cancel	Excess/Deficit	% Real
	CAPITAL IMPRV REVENUE NOTE Revenue Total	0.00	0.00	0.00	0.00	0.00	0.00	0

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Expend Account	Description	Prior Yr Expd	Budgeted	Current Expd	YTD Expended	Cancel	Balance	% Expd
303-517-00-6200	BUILDINGS - BANK OF AMERICA PURCHASE	0.00	0.00	0.00	2,057,899.28	0.00	2,057,899.28-	0
	CAPITAL IMPRV REVENUE NOTE 2 Expend Tota	0.00	0.00	0.00	2,057,899.28	0.00	2,057,899.28-	0

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
303	CAPITAL IMPRV REVENUE NOTE 2020 PROJ FUN	0.00	0.00	0.00	0.00	0.00	2,057,899.28	2,057,899.28-

CITY OF BELLE ISLE
Statement of Revenue and Expenditures

a.

Fund	Description	Prior Revenue	Curr Revenue	YTD Revenue	Prior Expended	Curr Expended	YTD Expended	Total Available Revenues
001	GENERAL FUND	1,030,631.03	520,983.55	4,640,601.73	491,303.25	344,290.21	3,118,788.18	1,521,813.55
102	TRANSPORTATION IMPACT FEE FUND	195.67	84.65	2,026.15	0.00	14,500.00	14,500.00	12,473.85-
103	STORMWATER FUND	68,910.53	29,040.32	330,298.37	162,905.80	2,793.00	82,797.21	247,501.16
104	LAW ENFORCEMENT EDUCATION FUND	356.46	416.44	1,943.99	0.00	525.00	5,734.73	3,790.74-
201	CHARTER SCHOOL DEBT SERVICE FUND	87,012.43	0.00	439,108.24	14,484.64	1,175.00	31,923.00	407,185.24
301	CAPITAL EQUIPMENT REPLACEMENT FUND	0.00	84.65	499.31	0.00	0.00	0.00	499.31
302	RIGHT OF WAY FUND	0.00	0.00	0.00	0.00	0.00	0.00	0.00
303	CAPITAL IMPRV REVENUE NOTE 2020 PROJ FUN	0.00	0.00	0.00	0.00	0.00	2,057,899.28	2,057,899.28-
	Final Total	1,187,106.12	550,609.61	5,414,477.79	668,693.69	363,283.21	5,311,642.40	102,835.39

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Range of Checking Accts: First to Last Range of Check Dates: 03/01/21 to 03/31/21
Report Type: All Checks Report Format: Detail Check Type: Computer: Y Manual: Y Dir Deposit: Y

Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num
PO #	Item	Description					Ref Seq Acct
CHARTER		FSB CHARTER SCHOOL RENTAL ACCT					
2129	03/01/21	INTEGRAR INTEGRA REALTY RESOURCES				03/31/21	956
21000485	1	CHARTER RENT APPRAISAL	1,500.00	201-569-00-3100	Expenditure		1 1
				PROFESSIONAL SERVICES - CHARTER			
2130	03/17/21	EDGE REAL EDGE REALTY ADVISORS, LLC.				03/31/21	965
21000545	1	6003 HANSEL AVE RENT APPRAISAL	425.00	201-569-00-3100	Expenditure		2 1
				PROFESSIONAL SERVICES - CHARTER			
2131	03/17/21	MARTINRO MARTIN ROOFING SERVICES, INC.				03/31/21	965
21000544	1	CHARTER ROOF INSPECTION SVC	1,450.00	201-569-00-4600	Expenditure		1 1
				MAINTENANCE - CHARTER SCHOOL			
2132	03/30/21	INTEGRAR INTEGRA REALTY RESOURCES					968
21000550	1	RETAINER-CHARTER RENT APPRAISA	750.00	201-569-00-3100	Expenditure		1 1
				PROFESSIONAL SERVICES - CHARTER			

Checking Account Totals	Paid	Void	Amount Paid	Amount Void
Checks:	4	0	4,125.00	0.00
Direct Deposit:	0	0	0.00	0.00
Total:	4	0	4,125.00	0.00

OPERATING	Operating Account						
10865	03/01/21	DBPR DEPT. OF BUSINESS AND PROFESSI				03/31/21	954
21000436	1	BLDG PERMIT SURCHRG FY20/21 Q1	873.76	001-519-00-3405	Expenditure		1 1
				BUILDING PERMITS			
10866	03/01/21	1STOPSOD 1 STOP SOD & LANDSCAPING INC.				03/31/21	955
21000437	1	SOD PALLET COUNTRY LAKES DR	175.00	001-541-00-4680	Expenditure		1 1
				REPAIRS & MAINTENANCE - ROADS			
21000438	1	PALLET OF SOD CITRUS VALLEY DR	175.00	001-541-00-4680	Expenditure		2 1
				REPAIRS & MAINTENANCE - ROADS			
21000439	1	PALLETS OF SOD CITRUS VALLEY	350.00	001-541-00-4680	Expenditure		3 1
				REPAIRS & MAINTENANCE - ROADS			
			700.00				
10867	03/01/21	ADVANCEA ADVANCE AUTO PARTS				03/31/21	955
21000440	1	BRAKE LIGHT BULB PD VEH 601	7.99	001-521-00-4610	Expenditure		4 1
				REPAIRS AND MAINTENANCE - VEHICLES			
21000441	1	WIPER BLADES PD VEH 303	53.98	001-521-00-4610	Expenditure		5 1
				REPAIRS AND MAINTENANCE - VEHICLES			
			61.97				
10868	03/01/21	AQUATIC AQUATIC WEED CONTROL, INC.				03/31/21	955
21000442	1	FEB2021 BEACH RAKING @ SWAN/DE	60.00	103-541-00-3450	Expenditure		6 1
				LAKE CONSERVATION			
21000443	1	FEB2021 WATERWAY SVC	418.00	103-541-00-3450	Expenditure		7 1
				LAKE CONSERVATION			
21000444	1	FEB2020 BI/M WATERWAY SVC	425.00	103-541-00-3450	Expenditure		8 1
				LAKE CONSERVATION			

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Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
PO #	Item	Description							
OPERATING									
Operating Account			Continued						
10868	AQUATIC WEED CONTROL, INC.	Continued							
21000445	1	FEB2021 BI/M WATERWAY SVC HAFF	100.00	103-541-00-3450	Expenditure			9	1
				LAKE CONSERVATION					
21000446	1	JAN2021 ADDTL BEACH RAKING SWA	120.00	103-541-00-3450	Expenditure			10	1
				LAKE CONSERVATION					
			1,123.00						
10869	03/01/21	AUTO NAPA				03/31/21			955
21000447	1	BATTERIES STERLING DUMP TRUCK	288.98	001-541-00-4610	Expenditure			11	1
				REPAIRS & MAINTENANCE - VEHICLES & EQUIP					
10870	03/01/21	CANON FI CANON FINANCIAL SERVICES, INC.				03/31/21			955
21000449	1	DEC2020 COPIER LEASE PD	176.50	001-521-00-4700	Expenditure			14	1
				PRINTING & BINDING					
21000449	2	DEC2020 COPIER LEASE CITY HALL	176.50	001-519-00-4700	Expenditure			15	1
				PRINTING & BINDING					
21000450	1	JAN2021 COPIER LEASE PD	176.50	001-521-00-4700	Expenditure			16	1
				PRINTING & BINDING					
21000450	2	JAN2021 COPIER LEASE CITY HALL	176.50	001-519-00-4700	Expenditure			17	1
				PRINTING & BINDING					
21000451	1	FEB2021 COPIER LEASE PD	176.50	001-521-00-4700	Expenditure			18	1
				PRINTING & BINDING					
21000451	2	FEB2021 COPIER LEASE CITY HALL	176.50	001-519-00-4700	Expenditure			19	1
				PRINTING & BINDING					
			1,059.00						
10871	03/01/21	CANON SO CANON SOLUTIONS AMERICA, INC.				03/31/21			955
21000448	1	JAN2021 COPIER USAGE PD	44.61	001-521-00-4700	Expenditure			12	1
				PRINTING & BINDING					
21000448	2	JAN2021 COPIER USAGE CITY HALL	68.85	001-519-00-4700	Expenditure			13	1
				PRINTING & BINDING					
			113.46						
10872	03/01/21	CF LAWN CENTRAL FLORIDA LAWN EQUIPMENT				03/31/21			955
21000452	1	HAND HELD BLOWER PUBLIC WORKS	189.95	001-541-00-5200	Expenditure			20	1
				OPERATING SUPPLIES					
10873	03/01/21	CONTROLS CONTROL SPECIALISTS				03/31/21			955
21000453	1	JAN2021 TRAF SIGNAL SVC CALLS	306.00	001-541-00-3400	Expenditure			21	1
				CONTRACTUAL SERVICES					
21000454	1	FEB2021 TRAFFIC SIGNAL MAINT	368.00	001-541-00-3400	Expenditure			22	1
				CONTRACTUAL SERVICES					
			674.00						
10874	03/01/21	CREATIVS CREATIVE SIGNS, INC.				03/31/21			955
21000455	1	SIGNS FOR BOAT RAMPS	441.00	001-541-00-4675	Expenditure			23	1
				REPAIRS & MAINTENANCE - BOAT RAMPS					
10875	03/01/21	FISH FISHBACK, DOMINICK, BENNETT,				03/31/21			955
21000456	1	JAN2021 LEGAL SVC RETAINER	3,800.00	001-519-00-3110	Expenditure			24	1
				LEGAL SERVICES					

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Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
PO #	Item	Description							
OPERATING			Continued						
10875	FISHBACK,	DOMINICK, BENNETT,	Continued						
21000457	1	JAN2021 LEGAL SVC POLICE DEPT	67.50	001-521-00-3110	Expenditure		25	1	
				LEGAL SERVICES					
21000458	1	JAN2021 LEGAL SVC LAKE CONWAY	790.00	001-519-00-3110	Expenditure		26	1	
				LEGAL SERVICES					
21000458	2	JAN2021 LEGAL SVC GENERAL	1,396.05	001-519-00-3110	Expenditure		27	1	
				LEGAL SERVICES					
21000458	3	JAN2021 LEGAL SVC ATTY GEN OPI	1,346.50	001-519-00-3110	Expenditure		28	1	
				LEGAL SERVICES					
21000458	4	JAN2021 LEGAL SVC P&Z	1,080.00	001-519-00-3110	Expenditure		29	1	
				LEGAL SERVICES					
			8,480.05						
10876	03/01/21	GEMSEAL2 GEMSEAL							955
21000459	1	SIGNS-STOP, CHILDREN AT PLAY, P	697.50	001-541-00-4680	Expenditure		30	1	
				REPAIRS & MAINTENANCE - ROADS					
10877	03/01/21	HARRISCI HARRIS CIVIL ENGINEERS, LLC.				03/31/21			955
21000460	1	JAN2021 ENG SVC MS-4 RENEWAL	197.04	103-541-00-3120	Expenditure		31	1	
				ENGINEERING FEES					
21000461	1	JAN2021 ENG SVC GENERAL FUND	765.00	103-541-00-3120	Expenditure		32	1	
				ENGINEERING FEES					
21000462	1	JAN2021 ENG SVC STORMWATER	562.50	103-541-00-3120	Expenditure		33	1	
				ENGINEERING FEES					
			1,524.54						
10878	03/01/21	HIGHSPEE HIGH SPEED SOLUTIONS LLC							955
21000463	1	PD MONITORING SVC FEB21-APR21	74.97	001-521-00-3100	Expenditure		34	1	
				TECHNOLOGY SUPPORT/SERVICES					
10879	03/01/21	IIMC INTL INSTITUTE MUNICIPAL CLERK				03/31/21			955
21000464	1	MEMBERSHIP FOR YOLANDA QUI CENO	200.00	001-513-00-5400	Expenditure		35	1	
				BOOKS, SUBSCRIPTIONS & MEMBERSHIPS					
10880	03/01/21	JJSWASTE JJ'S WASTE & RECYCLING LLC.				03/31/21			955
21000465	1	FEB2021 SOLID WASTE SVC	55,414.10	001-519-00-4310	Expenditure		36	1	
				SOLID WASTE DISPOSAL/YARDWASTE					
10881	03/01/21	MERCURY MERCURY PLUMBING, INC.				03/31/21			955
21000466	1	PLUMBING REPAIR PD	150.00	001-521-00-4600	Expenditure		37	1	
				REPAIRS & MAINTENANCE - GENERAL					
10882	03/01/21	MGL FORM MGL PRINTING SOLUTIONS				03/31/21			955
21000467	1	2020 W-2/1099 FORMS/ENVELOPES	124.75	001-519-00-4700	Expenditure		38	1	
				PRINTING & BINDING					
10883	03/01/21	MINUTEMP MINUTEMAN PRESS				03/31/21			955
21000468	1	PD STATEMENT FORMS	56.35	001-521-00-4700	Expenditure		39	1	
				PRINTING & BINDING					

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Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
OPERATING		Operating Account		Continued					
10884	03/01/21	MUNICIPAL MUNICIPAL CODE CORPORATION				03/31/21	955		
21000469	1	FEB2021 AGENDA MANAGEMENT	300.00	001-519-00-3400	Expenditure		40	1	
				CONTRACTUAL SERVICES					
10885	03/01/21	OCUSW ORANGE COUNTY SOLID WASTE				03/31/21	955		
21000470	1	JAN2021 YARDWASTE	635.64	001-519-00-4310	Expenditure		41	1	
				SOLID WASTE DISPOSAL/YARDWASTE					
10886	03/01/21	ORLSENT ORLANDO SENTINEL				03/31/21	955		
21000471	1	JAN2021 NEWSPAPER ADVERTISEMENT	843.76	001-519-00-4910	Expenditure		42	1	
				LEGAL ADVERTISING					
10887	03/01/21	ORLUTIL ORLANDO UTILITIES COMMISSION				03/31/21	955		
21000472	1	WATER SVC 1/21-2/22/21	28.77	001-521-00-4300	Expenditure		43	1	
				UTILITY/ELECTRIC/WATER					
21000472	2	WATER SVC 1/21-2/22/21	1,232.90	001-519-00-4300	Expenditure		44	1	
				UTILITY/ELECTRIC/WATER					
			1,261.67						
10888	03/01/21	PETWASTE PET WASTE ELIMINATOR				03/31/21	955		
21000473	1	PET WASTE STATIONS HOFFNER AVE	594.99	001-541-00-4670	Expenditure		45	1	
				REPAIRS & MAINTENANCE - PARKS					
10889	03/01/21	PHBELL P H BELL AND CLOCK, LLC.				03/31/21	955		
21000474	1	POST CLOCK REPAIR HOLLOWAY PAR	387.50	001-541-00-4670	Expenditure		46	1	
				REPAIRS & MAINTENANCE - PARKS					
10890	03/01/21	RBT RELIABLE BUSINESS TECHNOLOGIES				03/31/21	955		
21000475	1	FEB2021 PD IT SUPPORT	950.00	001-521-00-3100	Expenditure		47	1	
				TECHNOLOGY SUPPORT/SERVICES					
10891	03/01/21	RIKERSAU RIKERS AUTOMOTIVE & TIRE, LLC.				03/31/21	955		
21000476	1	TAIL LIGHT ASSY STERLING DUMP	102.45	001-541-00-4610	Expenditure		48	1	
				REPAIRS & MAINTENANCE - VEHICLES & EQUIP					
10892	03/01/21	SLOANSAU SLOAN'S AUTOMOTIVE				03/31/21	955		
21000477	1	TIRES PD VEH 703	92.19	001-521-00-4610	Expenditure		49	1	
				REPAIRS AND MAINTENANCE - VEHICLES					
21000478	1	TIRE PATCH/OIL CHG PD VEH 201	93.12	001-521-00-4610	Expenditure		50	1	
				REPAIRS AND MAINTENANCE - VEHICLES					
21000479	1	OIL CHANGE PD VEH 405	76.08	001-521-00-4610	Expenditure		51	1	
				REPAIRS AND MAINTENANCE - VEHICLES					
21000480	1	OIL CHANGE PD VEH 602	73.89	001-521-00-4610	Expenditure		52	1	
				REPAIRS AND MAINTENANCE - VEHICLES					
			335.28						
10893	03/01/21	SOUTH PI SOUTH PINECASTLE MINI-WAREHOUSE				03/31/21	955		
21000481	1	MARCH2021 STORAGE UNIT #27	130.00	001-513-00-4900	Expenditure		53	1	
				OTHER CURRENT CHARGES					

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OPERATING		Operating Account		Continued					
10894	03/01/21	TRICO TRI - COUNTY LEAGUE OF CITIES				03/31/21	955		
21000482	1	2021 MEMBERSHIP DUES	700.00	001-513-00-5400	Expenditure		54	1	
				BOOKS, SUBSCRIPTIONS & MEMBERSHIPS					
10895	03/01/21	TRIMACOU TRIMAC OUTDOOR				03/31/21	955		
21000483	1	JAN2021 LAWN MAINTENANCE	2,400.00	001-541-00-3420	Expenditure		55	1	
				LANDSCAPING SERVICES					
10896	03/01/21	UNIVERSA UNIVERSAL ENGINEERING SCIENCE				03/31/21	955		
21000484	1	JAN2021 BUILDING PERMITS	9,840.40	001-519-00-3405	Expenditure		56	1	
				BUILDING PERMITS					
10914	03/04/21	CARDSERV CARD SERVICES CENTER				03/31/21	963		
21000505	1	SAW BLADES	32.69	001-541-00-5200	Expenditure		1	1	
				OPERATING SUPPLIES					
21000505	2	TRANSMISSION DIPSTICK DUMP TRU	245.51	001-541-00-4610	Expenditure		2	1	
				REPAIRS & MAINTENANCE - VEHICLES & EQUIP					
21000505	3	CONCRETE CITRUS VALLEY SIDEWAL	395.00	001-541-00-4680	Expenditure		3	1	
				REPAIRS & MAINTENANCE - ROADS					
21000505	4	ST AUGUSTINE SOD	239.50	001-541-00-4680	Expenditure		4	1	
				REPAIRS & MAINTENANCE - ROADS					
21000505	5	TOP SOIL/BLACK KOW/SAND PAPER	30.94	001-541-00-4680	Expenditure		5	1	
				REPAIRS & MAINTENANCE - ROADS					
21000505	6	ST AUGUSTINE SOD 6806 SEMINOLE	30.00	001-541-00-4680	Expenditure		6	1	
				REPAIRS & MAINTENANCE - ROADS					
21000505	7	CONCRETE COUNTRY LAKES DR	395.00	001-541-00-4680	Expenditure		7	1	
				REPAIRS & MAINTENANCE - ROADS					
21000505	8	IRRIGATION PARTS CITRUS VALLEY	4.76	001-541-00-5200	Expenditure		8	1	
				OPERATING SUPPLIES					
21000505	9	IRRIGATION PIPE/PARTS	8.10	001-541-00-5200	Expenditure		9	1	
				OPERATING SUPPLIES					
21000505	10	IRRIGATIONS PCS	3.40	001-541-00-5200	Expenditure		10	1	
				OPERATING SUPPLIES					
21000505	11	FRAME FOR LIFE SAVING AWARD	22.99	001-521-00-8200	Expenditure		11	1	
				COMMUNITY PROMOTIONS					
21000505	12	LEGAL PADS FOR CASE NOTES	9.99	001-521-00-5100	Expenditure		12	1	
				OFFICE SUPPLIES					
21000505	13	STENO PADS FOR OFFICER NOTES	32.30	001-521-00-5100	Expenditure		13	1	
				OFFICE SUPPLIES					
21000505	14	BINDER CLIPS/PAPER CLIPS	17.47	001-521-00-5100	Expenditure		14	1	
				OFFICE SUPPLIES					
21000505	15	JAN2021 MICROSOFT OFFICE SUITE	16.50	001-521-00-3100	Expenditure		15	1	
				TECHNOLOGY SUPPORT/SERVICES					
21000505	16	PATCHES ON UNIFORMS	25.00	001-521-00-5210	Expenditure		16	1	
				UNIFORMS					
21000505	17	AA BATTERIES/DVD SLEEVES/FOLDE	46.45	001-521-00-5100	Expenditure		17	1	
				OFFICE SUPPLIES					
21000505	18	ADDRESS STICKERS	24.99	001-521-00-5100	Expenditure		18	1	
				OFFICE SUPPLIES					
21000505	19	JAN2021 EMAIL	360.00	001-521-00-3100	Expenditure		19	1	
				TECHNOLOGY SUPPORT/SERVICES					

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OPERATING									
10914		CARD SERVICES CENTER							
21000505	20	JAN2021 GMAIL	204.00	001-519-00-4100	Expenditure			20	1
				COMMUNICATIONS SERVICES					
21000505	21	CITY MANAGER WEBINAR MAR2021	149.00	001-513-00-4000	Expenditure			21	1
				TRAVEL & PER DIEM					
21000505	22	COFFEE/PHONE CASES	191.58	001-519-00-5100	Expenditure			22	1
				OFFICE SUPPLIES					
21000505	23	NELA BRIDGE BRICK TRICIA BARR	44.00	001-519-00-4900	Expenditure			23	1
				OTHER CURRENT CHARGES					
21000505	24	CAMERA BATTERIES	95.83	001-519-00-5100	Expenditure			24	1
				OFFICE SUPPLIES					
21000505	25	FEB2021 ZOOM SVC	140.00	001-519-00-4100	Expenditure			25	1
				COMMUNICATIONS SERVICES					
21000505	26	JAN2021 PW I CLOUD STORAGE	0.99	001-541-00-4100	Expenditure			26	1
				COMMUNICATIONS					
			2,765.99						
10897	03/05/21	FLMUNPEN FL MUNICIPAL PENSION TRUST FND				03/31/21		957	
21000487	1	PAYROLL 3/05/21	10,850.67	001-900-00-0004	Expenditure			1	1
				RETIREMENT CONTRIBUTIONS PAYABLE					
21000487	2	PAYROLL 3/05/21	1,464.63	001-900-00-0005	Expenditure			2	1
				457B DEFERRED COMP PAYABLE					
21000487	3	PAYROLL 3/05/21	601.52	001-900-00-0010	Expenditure			3	1
				401A/457B RETIREMENT LOAN PAYABLE					
			12,916.82						
10898	03/05/21	FLSTDISB FL STATE DISBURSEMENT UNIT				03/31/21		957	
21000488	1	PAYROLL 3/05/21	398.86	001-900-00-0008	Expenditure			4	1
				CHILD SUPPORT PAYABLE					
10959	03/10/21	FLDORRLC FL DEPT OF REVENUE (RLC)				03/31/21		971	
21000574	1	RED LIGHT CAMERAS W/E 2/26/21	332.00	001-900-00-0021	Expenditure			1	1
				RED LIGHT CAMERA STATE PORTION					
10913	03/11/21	BNYMELLO BNY MELLON TRUST COMPANY N.A.				03/31/21		962	
21000504	1	FMLC 2016 BOND PAYMENT	7,635.53	001-584-00-7200	Expenditure			1	1
				BOND DEBT - INTEREST					
21000504	2	FMLC 2016 BOND ADMIN FEE	750.00	001-519-00-3110	Expenditure			2	1
				LEGAL SERVICES					
			8,385.53						
10960	03/11/21	FLDORRLC FL DEPT OF REVENUE (RLC)				03/31/21		972	
21000575	1	RED LIGHT CAMERAS W/E 3/05/21	664.00	001-900-00-0021	Expenditure			1	1
				RED LIGHT CAMERA STATE PORTION					
10915	03/17/21	AEDMARKE Aed Market				03/31/21		964	
21000543	1	AED BATTERIES AND PADS	1,134.00	001-521-00-5200	Expenditure			62	1
				OPERATING SUPPLIES					
10916	03/17/21	AQUATIC AQUATIC WEED CONTROL, INC.				03/31/21		964	
21000514	1	MAR2021 BI/M WATERWAY SVC CULL	45.00	103-541-00-3450	Expenditure			27	1
				LAKE CONSERVATION					

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Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
OPERATING		Operating Account		Continued					
10916		AQUATIC WEED CONTROL, INC. Continued							
21000515	1	MAR2021 WATERWAY SVC	418.00	103-541-00-3450	Expenditure		28	1	
				LAKE CONSERVATION					
21000516	1	MAR2021 BI/M WATERWAY SVC PENN	55.00	103-541-00-3450	Expenditure		29	1	
				LAKE CONSERVATION					
			518.00						
10917	03/17/21	BROWNIES BROWNIE'S SEPTIC & PLUMBING				03/31/21		964	
21000518	1	CITY HALL SEPTIC SVC 11/20/20	114.95	001-519-00-4600	Expenditure		31	1	
				REPAIRS & MAINTENANCE - GENERAL					
10918	03/17/21	CANON SO CANON SOLUTIONS AMERICA, INC.				03/31/21		964	
21000529	1	FEB2021 COPIER USAGE PD	61.33	001-521-00-4700	Expenditure		46	1	
				PRINTING & BINDING					
21000529	2	FEB2021 COPIER USAGE CITY HALL	99.41	001-519-00-4700	Expenditure		47	1	
				PRINTING & BINDING					
			160.74						
10919	03/17/21	CF LAWN CENTRAL FLORIDA LAWN EQUIPMENT						964	
21000534	1	FUEL PUMP/LINE PW MOWER	30.12	001-541-00-4610	Expenditure		52	1	
				REPAIRS & MAINTENANCE - VEHICLES & EQUIP					
10920	03/17/21	CHOW ALLAN CHOW - EXETER SYSTEM LLC				03/31/21		964	
21000542	1	IT SUPPORT/NETWORK MAINT	945.00	001-513-00-3100	Expenditure		60	1	
				PROFESSIONAL SERVICES					
21000542	2	CANON MF267DW PRINTER FOR CM	269.99	001-519-00-5100	Expenditure		61	1	
				OFFICE SUPPLIES					
			1,214.99						
10921	03/17/21	CONTROLS CONTROL SPECIALISTS				03/31/21		964	
21000510	1	MAR2021 TRAFFIC SIGNAL MAINT	460.00	001-541-00-3400	Expenditure		23	1	
				CONTRACTUAL SERVICES					
21000511	1	FEB2021 TRAFSIGN SVC CALLS	382.50	001-541-00-3400	Expenditure		24	1	
				CONTRACTUAL SERVICES					
			842.50						
10922	03/17/21	COVENANT COVENANT CLEANING SERVICES				03/31/21		964	
21000526	1	CLEANING SVC 6003 HANSEL 2/23	105.00	001-519-00-3410	Expenditure		42	1	
				JANITORIAL SERVICES					
21000527	1	MAR2021 CLEANING SVC	194.00	001-519-00-3410	Expenditure		43	1	
				JANITORIAL SERVICES					
21000527	2	MAR2021 CLEANING SVC	216.00	001-521-00-3410	Expenditure		44	1	
				JANITORIAL SERVICES					
			515.00						
10923	03/17/21	ENVIRON ENVIRONMENTAL PRODUCTS OF FLOR				03/31/21		964	
21000532	1	STREET SWEEPER REPAIRS	6,996.08	103-541-00-4600	Expenditure		50	1	
				REPAIRS & MAINTENANCE					
10924	03/17/21	FEDERALE FEDERAL EASTERN INTERNATIONAL				03/31/21		964	
21000540	1	ALTERATION FOR PD VEST	25.00	001-521-00-5210	Expenditure		58	1	
				UNI FORMS					

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PO #	Item	Description							
OPERATING									
Operating Account			Continued						
10924	FEDERAL	EASTERN INTERNATIONAL	Continued						
21000541	1	VEST/CARRIERS FOR PD	1,031.00	001-521-00-5210	Expenditure		59	1	
				UNI FORMS					
			<u>1,056.00</u>						
10925	03/17/21	FISH FISHBACK, DOMINICK, BENNETT,				03/31/21		964	
21000519	1	FEB2021 LEGAL SVC POLICE DEPT	157.50	001-521-00-3110	Expenditure		32	1	
				LEGAL SERVICES					
21000520	1	FEB2021 LEGAL SVC RETAINER	3,800.00	001-519-00-3110	Expenditure		33	1	
				LEGAL SERVICES					
21000521	1	FEB2021 LEGAL SVC GENERAL	1,650.00	001-519-00-3110	Expenditure		34	1	
				LEGAL SERVICES					
21000521	2	FEB2021 LEGAL SVC LAKE CONWAY	2,055.00	001-519-00-3110	Expenditure		35	1	
				LEGAL SERVICES					
21000521	3	FEB2021 LEGAL SVC P&Z	607.50	001-519-00-3110	Expenditure		36	1	
				LEGAL SERVICES					
21000521	4	FEB2021 LEGAL SVC POSTAGE	0.71	001-519-00-3110	Expenditure		37	1	
				LEGAL SERVICES					
			<u>8,270.71</u>						
10926	03/17/21	FISHER FISHER PLANNING & DEVELOPMENT				03/31/21		964	
21000513	1	MAR2021 PLANNING SVC	6,250.00	001-519-00-3400	Expenditure		26	1	
				CONTRACTUAL SERVICES					
10927	03/17/21	FLAMUN FLORIDA MUNICIPAL INS. TRUST				03/31/21		964	
21000509	1	MAR2021 HEALTH/DENT/VIS/LIFE	10,479.29	001-900-00-0006	Expenditure		7	1	
				INSURANCE PAYABLE					
21000509	2	MAR2021 HEALTH/DENT/VIS/LIFE	39.26	001-511-00-2312	Expenditure		8	1	
				DENTAL & VISION INSURANCE - DISTRICT 2					
21000509	3	MAR2021 HEALTH/DENT/VIS/LIFE	39.26	001-511-00-2313	Expenditure		9	1	
				DENTAL & VISION INSURANCE - DISTRICT 3					
21000509	4	MAR2021 HEALTH/DENT/VIS/LIFE	39.26	001-511-00-2315	Expenditure		10	1	
				DENTAL & VISION INSURANCE - DISTRICT 5					
21000509	5	MAR2021 HEALTH/DENT/VIS/LIFE	39.26	001-511-00-2316	Expenditure		11	1	
				DENTAL & VISION INSURANCE - DISTRICT 6					
21000509	6	MAR2021 HEALTH/DENT/VIS/LIFE	39.26	001-511-00-2317	Expenditure		12	1	
				DENTAL & VISION INSURANCE - DISTRICT 7					
21000509	7	MAR2021 HEALTH/DENT/VIS/LIFE	33.32	001-512-00-2310	Expenditure		13	1	
				DENTAL & VISION INSURANCE					
21000509	8	MAR2021 HEALTH/DENT/VIS/LIFE	6,364.92	001-513-00-2300	Expenditure		14	1	
				HEALTH INSURANCE					
21000509	9	MAR2021 HEALTH/DENT/VIS/LIFE	273.22	001-513-00-2310	Expenditure		15	1	
				DENTAL & VISION INSURANCE					
21000509	10	MAR2021 HEALTH/DENT/VIS/LIFE	158.73	001-513-00-2320	Expenditure		16	1	
				LIFE INSURANCE					
21000509	11	MAR2021 HEALTH/DENT/VIS/LIFE	18,856.05	001-521-00-2300	Expenditure		17	1	
				HEALTH INSURANCE					
21000509	12	MAR2021 HEALTH/DENT/VIS/LIFE	615.56	001-521-00-2310	Expenditure		18	1	
				DENTAL & VISION INSURANCE					
21000509	13	MAR2021 HEALTH/DENT/VIS/LIFE	95.61	001-521-00-2320	Expenditure		19	1	
				LIFE INSURANCE					

a.

Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Num Acct
OPERATING Operating Account Continued									
10927	FLORIDA MUNICIPAL INS. TRUST	Continued							
21000509	14 MAR2021	HEALTH/DENT/VIS/LIFE	2,386.83	001-541-00-2300 HEALTH INSURANCE	Expenditure		20	1	
21000509	15 MAR2021	HEALTH/DENT/VIS/LIFE	78.03	001-541-00-2310 DENTAL & VISION INSURANCE	Expenditure		21	1	
21000509	16 MAR2021	HEALTH/DENT/VIS/LIFE	45.63	001-541-00-2320 LIFE INSURANCE	Expenditure		22	1	
			<u>39,583.49</u>						
10928	03/17/21	GEMSEAL2 GEMSEAL NEW TRAFFIC SIGNS	166.85	001-541-00-4680 REPAIRS & MAINTENANCE - ROADS	Expenditure		49	1	964
10929	03/17/21	HARRISCI HARRIS CIVIL ENGINEERS, LLC.				03/31/21			964
21000535	1 FEB2021	ENG SVC GENERAL FUND	1,104.60	001-519-00-3120 ENGINEERING FEES	Expenditure		53	1	
21000536	1 FEB2021	ENG SVC STORMWATER	3,219.05	103-541-00-3120 ENGINEERING FEES	Expenditure		54	1	
			<u>4,323.65</u>						
10930	03/17/21	JJSWASTE JJ'S WASTE & RECYCLING LLC.				03/31/21			964
21000508	1 MAR2021	SOLID WASTE SVC	55,414.10	001-519-00-4310 SOLID WASTE DISPOSAL/YARDWASTE	Expenditure		6	1	
10931	03/17/21	MACGREGO MACGREGOR SMITH				03/31/21			964
21000517	1 SCAN SVC FOR PRR CONWAY CREST		94.00	001-519-00-4700 PRINTING & BINDING	Expenditure		30	1	
10932	03/17/21	OCUSW ORANGE COUNTY SOLID WASTE				03/31/21			964
21000528	1 FEB2021	YARDWASTE	233.19	001-519-00-4310 SOLID WASTE DISPOSAL/YARDWASTE	Expenditure		45	1	
10933	03/17/21	ORLSENT ORLANDO SENTINEL				03/31/21			964
21000506	1 FEB2021	NEWSPAPER ADVERTISEMEN	226.25	001-519-00-4910 LEGAL ADVERTISING	Expenditure		1	1	
21000506	2 FEB2021	NEWSPAPER ADVERTISEMEN	211.25	001-519-00-4910 LEGAL ADVERTISING	Expenditure		2	1	
21000506	3 FEB2021	NEWSPAPER ADVERTISEMEN	346.26	001-513-00-4910 LEGAL ADVERTISING	Expenditure		3	1	
21000506	4 FEB2021	NEWSPAPER ADVERTISEMEN	218.75	001-513-00-4910 LEGAL ADVERTISING	Expenditure		4	1	
			<u>1,002.51</u>						
10934	03/17/21	PORTSIDE PORTSIDE MARINE, LLC.				03/31/21			964
21000539	1 RESEALING PD SAILFISH BOAT		321.69	001-521-00-4920 MARINE EXPENSES	Expenditure		57	1	
10935	03/17/21	PRINT PRINTING USA, INC.				03/31/21			964
21000523	1 NOTICE OF VIOLATION FORMS		287.00	001-513-00-4700 PRINTING & BINDING	Expenditure		39	1	
21000524	1 ELECTRONIC RECYCLING DAY SIGNS		375.00	001-519-00-4800 SPECIAL EVENTS	Expenditure		40	1	

a.

Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
OPERATING		Operating Account		Continued					
10935		PRINTING USA, INC.		Continued					
21000525	1	BOAT RAMP DECALS	125.00	001-519-00-4700	Expenditure		41	1	
				PRINTING & BINDING					
			<u>787.00</u>						
10936	03/17/21	PRM PUBLIC RISK MANAGEMENT OF FL				03/31/21			964
21000522	2	19/20 WC AUDIT ADDITIONAL PAYR	4,896.00	001-519-00-4500	Expenditure		38	1	
				INSURANCE					
10937	03/17/21	SLOANSAU SLOAN'S AUTOMOTIVE							964
21000537	1	TIRE SVC PD VEH 403	87.44	001-521-00-4610	Expenditure		55	1	
				REPAIRS AND MAINTENANCE - VEHICLES					
21000538	1	OIL CHG/BRAKE SVC PD VEH 706	418.88	001-521-00-4610	Expenditure		56	1	
				REPAIRS AND MAINTENANCE - VEHICLES					
			<u>506.32</u>						
10938	03/17/21	TRAFFICL TRAFFIC LOGIX CORPORATION				04/13/21 VOID			964
21000533	1	TRAFFIC SPEED HUMP SEMI NOLE DR	3,467.01	(Void Reason: VENDOR DIDNT RECV CK) 001-541-00-4680	Expenditure		51	1	
				REPAIRS & MAINTENANCE - ROADS					
10939	03/17/21	TRIMACOU TRIMAC OUTDOOR				03/31/21			964
21000512	1	FEB2021 LANDSCAPE MAINTENANCE	2,400.00	001-541-00-3420	Expenditure		25	1	
				LANDSCAPING SERVICES					
10940	03/17/21	UNIVERSA UNIVERSAL ENGINEERING SCIENCE				03/31/21			964
21000507	1	FEB2021 BUILDING PERMITS	4,825.20	001-519-00-3405	Expenditure		5	1	
				BUILDING PERMITS					
10941	03/17/21	WATERBOY WATERBOYS OF CENTRAL FLORIDA				03/31/21			964
21000530	1	IRRIGATION SYSTEM GILBERT PARK	1,300.00	001-541-00-4670	Expenditure		48	1	
				REPAIRS & MAINTENANCE - PARKS					
10912	03/18/21	VOYAGER VOYAGER FLEET SYSTEMS, INC.				03/31/21			961
21000503	1	FUEL PURCHASES P/E 2/24/21	4,069.00	001-521-00-5230	Expenditure		1	1	
				FUEL EXPENSE					
21000503	2	FUEL PURCHASES P/E 2/24/21	339.70	001-541-00-5230	Expenditure		2	1	
				FUEL EXPENSE					
			<u>4,408.70</u>						
10942	03/19/21	FLMUNPEN FL MUNICIPAL PENSION TRUST FND				03/31/21			966
21000547	1	PAYROLL 3/19/21	10,862.47	001-900-00-0004	Expenditure		1	1	
				RETIREMENT CONTRIBUTIONS PAYABLE					
21000547	2	PAYROLL 3/19/21	1,478.13	001-900-00-0005	Expenditure		2	1	
				457B DEFERRED COMP PAYABLE					
21000547	3	PAYROLL 3/19/21	601.52	001-900-00-0010	Expenditure		3	1	
				401A/457B RETIREMENT LOAN PAYABLE					
			<u>12,942.12</u>						
10943	03/19/21	FLSTDISB FL STATE DISBURSEMENT UNIT				03/31/21			966
21000548	1	PAYROLL 3/19/21	398.86	001-900-00-0008	Expenditure		4	1	
				CHILD SUPPORT PAYABLE					

Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num
PO #	Item	Description					Ref Seq Acct
OPERATING							
10961	03/19/21	Operating Account FLDORRLC FL DEPT OF REVENUE (RLC)		Continued		03/31/21	973
21000576	1	RED LIGHT CAMERAS W/E 3/12/21	4,648.00	001-900-00-0021	Expenditure		1 1
				RED LIGHT CAMERA STATE PORTION			
10962	03/26/21	FLDORRLC FL DEPT OF REVENUE (RLC)				03/31/21	974
21000577	1	RED LIGHT CAMERAS W/E 3/19/21	2,075.00	001-900-00-0021	Expenditure		1 1
				RED LIGHT CAMERA STATE PORTION			
10947	03/31/21	BRIGHTHO SPECTRUM				03/31/21	970
21000559	1	PW INTERNET SVC 2/16-3/15/21	74.98	001-541-00-4100	Expenditure		10 1
				COMMUNICATIONS			
21000560	1	CITY HALL PHONE SVC 2/18-3/17/	567.35	001-519-00-4100	Expenditure		11 1
				COMMUNICATIONS SERVICES			
21000561	1	PD PHONE SVC 2/16-3/15/21	596.19	001-521-00-4100	Expenditure		12 1
				COMMUNICATIONS SERVICES			
21000562	1	CITY HALL PHONE SVC 3/18-4/17	567.35	001-519-00-4100	Expenditure		13 1
				COMMUNICATIONS SERVICES			
21000563	1	PW INTERNET SVC 3/16-4/15/21	74.98	001-541-00-4100	Expenditure		14 1
				COMMUNICATIONS			
21000564	1	PD PHONE SVC 3/16-4/15/21	596.27	001-521-00-4100	Expenditure		15 1
				COMMUNICATIONS SERVICES			
21000566	1	CITY HALL CABLE SVC 3/3-4/2/21	24.00	001-519-00-4100	Expenditure		17 1
				COMMUNICATIONS SERVICES			
			2,501.12				
10948	03/31/21	COLONIAL COLONIAL LIFE INSURANCE				03/31/21	970
21000558	1	FEB2021 OPTIONAL INS	695.64	001-900-00-0006	Expenditure		9 1
				INSURANCE PAYABLE			
21000565	1	MARCH2021 OPTIONAL INS	1,043.46	001-900-00-0006	Expenditure		16 1
				INSURANCE PAYABLE			
			1,739.10				
10949	03/31/21	DUKEENER DUKE ENERGY				03/31/21	970
21000555	1	FEB2021 ELECTRIC SERVICE	349.01	001-519-00-4300	Expenditure		2 1
				UTILITY/ELECTRIC/WATER			
21000555	2	FEB2021 ELECTRIC SERVICE	236.07	001-521-00-4300	Expenditure		3 1
				UTILITY/ELECTRIC/WATER			
21000555	3	FEB2021 ELECTRIC SERVICE	7,731.41	001-541-00-4300	Expenditure		4 1
				UTILITY/ELECTRIC/WATER			
			8,316.49				
10950	03/31/21	FEDEX FEDERAL EXPRESS				03/31/21	970
21000554	1	SHIPPING	7.61	001-519-00-4200	Expenditure		1 1
				FREIGHT & POSTAGE			
10951	03/31/21	GUARDIA GUARDIAN INSURANCE				03/31/21	970
21000556	1	MARCH2021 DISABILITY INS	432.28	001-513-00-2330	Expenditure		5 1
				DISABILITY INSURANCE			
21000556	2	MARCH2021 DISABILITY INS	160.07	001-541-00-2330	Expenditure		6 1
				DISABILITY INSURANCE			

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Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
PO #	Item	Description							
OPERATING									
Operating Account			Continued						
10951	GUARDIAN	INSURANCE	Continued						
21000556	3	MARCH2021 DISABILITY INS	1,536.58	001-521-00-2330	Expenditure			7	1
				DISABILITY INSURANCE					
			2,128.93						
10952	03/31/21	HOME HOME DEPOT CREDIT SERVICES				03/31/21		970	
21000573	1	PALLET FEE REFUND	15.00-	001-541-00-4680	Expenditure			34	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	2	RIBAR	127.02	001-541-00-4680	Expenditure			35	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	3	CONCRETE BAGS/GARDEN HOSE	172.01	001-541-00-4680	Expenditure			36	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	4	CONCRETE BAGS/POLY SHEETING	168.65	001-541-00-4680	Expenditure			37	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	5	CONCRETE BAGS	134.10	001-541-00-4680	Expenditure			38	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	6	ANCHORS/CONCRETE BIT	57.65	001-541-00-4680	Expenditure			39	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	7	RETURN TRIGGER NOZZLE	9.98-	001-541-00-5200	Expenditure			40	1
				OPERATING SUPPLIES					
21000573	8	PALLET FEE REFUND	15.00-	001-541-00-4680	Expenditure			41	1
				REPAIRS & MAINTENANCE - ROADS					
21000573	9	PALLET FEE REFUND	15.00-	001-541-00-4680	Expenditure			42	1
				REPAIRS & MAINTENANCE - ROADS					
			604.45						
10953	03/31/21	OCUWATER ORANGE COUNTY UTILITIES - WATE				03/31/21		970	
21000571	1	WATER SVC MONTMART 2/12-3/12/2	21.65	001-541-00-4300	Expenditure			30	1
				UTILITY/ELECTRIC/WATER					
10954	03/31/21	OFFDEP OFFICE DEPOT CREDIT PLAN				03/31/21		970	
21000572	1	LOCKING KEY CABINET	92.81	001-519-00-5100	Expenditure			31	1
				OFFICE SUPPLIES					
21000572	2	KEY TAGS	9.79	001-519-00-5100	Expenditure			32	1
				OFFICE SUPPLIES					
21000572	3	GLUESTICKS/PAPER/TONER	102.00	001-519-00-5100	Expenditure			33	1
				OFFICE SUPPLIES					
			204.60						
10955	03/31/21	PREPAID LEGALSHIELD				03/31/21		970	
21000569	1	MARCH2021 PREPAID LEGAL INS	51.80	001-900-00-0007	Expenditure			28	1
				PRE-PAID LEGAL PAYABLE					
10956	03/31/21	SHREDIT SHRED-IT USA LLC				03/31/21		970	
21000557	1	SHREDDING SVC 3/03/21	81.53	001-519-00-4700	Expenditure			8	1
				PRINTING & BINDING					
10957	03/31/21	VERIZON VERIZON WIRELESS				03/31/21		970	
21000567	1	CELLPHONES/AIRCARDS 1/11-2/10	575.01	001-511-00-4100	Expenditure			18	1
				COMMUNICATIONS - TELEPHONE					
21000567	2	CELLPHONES/AIRCARDS 1/11-2/10	87.63	001-512-00-4100	Expenditure			19	1
				COMMUNICATIONS - TELEPHONE					

Check #	Check Date	Vendor	Amount Paid	Charge Account	Account Type	Reconciled/Void Contract	Ref Num	Ref Seq	Acct
OPERATING		Operating Account		Continued					
10957	VERIZON WIRELESS	Continued							
21000567	3	CELLPHONES/AIRCARDS 1/11-2/10	190.75	001-519-00-4100	Expenditure		20	1	
				COMMUNICATIONS SERVICES					
21000567	4	CELLPHONES/AIRCARDS 1/11-2/10	904.57	001-521-00-4100	Expenditure		21	1	
				COMMUNICATIONS SERVICES					
21000567	5	CELLPHONES/AIRCARDS 1/11-2/10	154.68	001-541-00-4100	Expenditure		22	1	
				COMMUNICATIONS					
21000568	1	CELLPHONES/AIRCARDS 2/11-3/10	660.91	001-511-00-4100	Expenditure		23	1	
				COMMUNICATIONS - TELEPHONE					
21000568	2	CELLPHONES/AIRCARDS 2/11-3/10	87.63	001-512-00-4100	Expenditure		24	1	
				COMMUNICATIONS - TELEPHONE					
21000568	3	CELLPHONES/AIRCARDS 2/11-3/10	190.75	001-519-00-4100	Expenditure		25	1	
				COMMUNICATIONS SERVICES					
21000568	4	CELLPHONES/AIRCARDS 2/11-3/10	1,439.81	001-521-00-4100	Expenditure		26	1	
				COMMUNICATIONS SERVICES					
21000568	5	CELLPHONES/AIRCARDS 2/11-3/10	154.68	001-541-00-4100	Expenditure		27	1	
				COMMUNICATIONS					
			4,446.42						
10958	03/31/21	ZEPHYRH READYREFRESH BY NESTLE				03/31/21	970		
21000570	1	WATER DELIVERY 2/08/21	112.88	001-519-00-4900	Expenditure		29	1	
				OTHER CURRENT CHARGES					

Checking Account Totals	Paid	Void	Amount Paid	Amount Void
Checks:	81	1	303,838.62	3,467.01
Direct Deposit:	0	0	0.00	0.00
Total:	81	1	303,838.62	3,467.01

Report Totals	Paid	Void	Amount Paid	Amount Void
Checks:	85	1	307,963.62	3,467.01
Direct Deposit:	0	0	0.00	0.00
Total:	85	1	307,963.62	3,467.01

Totals by Year-Fund Fund Description	Fund	Expend Total	Revenue Total	G/L Total	Total
GENERAL FUND	1-001	290,457.95	0.00	0.00	290,457.95
STORMWATER FUND	1-103	13,380.67	0.00	0.00	13,380.67
CHARTER SCHOOL DEBT SERVICE FUND	1-201	4,125.00	0.00	0.00	4,125.00
Total Of All Funds:		<u>307,963.62</u>	<u>0.00</u>	<u>0.00</u>	<u>307,963.62</u>

Totals by Fund					
Fund Description	Fund	Expend Total	Revenue Total	G/L Total	Total
GENERAL FUND	001	290,457.95	0.00	0.00	290,457.95
STORMWATER FUND	103	13,380.67	0.00	0.00	13,380.67
CHARTER SCHOOL DEBT SERVICE FUND	201	4,125.00	0.00	0.00	4,125.00
Total Of All Funds:		<u>307,963.62</u>	<u>0.00</u>	<u>0.00</u>	<u>307,963.62</u>

a.

Fund Description	Fund	Current	Prior Rcvd	Prior Open	Paid Prior	Fund Total
GENERAL FUND	1-001	290,457.95	0.00	0.00	0.00	290,457.95
STORMWATER FUND	1-103	13,380.67	0.00	0.00	0.00	13,380.67
CHARTER SCHOOL DEBT SERVICE FUND	1-201	4,125.00	0.00	0.00	0.00	4,125.00
Total Of All Funds:		307,963.62	0.00	0.00	0.00	307,963.62



**CITY OF BELLE ISLE,
FLORIDA**

Code Enforcement - Monthly Overview

MARCH 2021

New Violations	49
Inspections	30
Violation Compliance	29
Signs Collected	47
Total Contacts	155

CODE VIOLATIONS/CONTACTS

a.

3/1/2021 THROUGH 3/31/2021

<u><i>CodeViolation</i></u>	<u><i>Count</i></u>
COMMERCIAL VEHICLE	1
HIGH GRASS/WEEDS	20
NO PERMIT - BUILDING	1
NO PERMIT - TREE REMOVAL	2
OBSTRUCTING SIDEWALK	1
PARKING OF CAR/TRUCK	1
PARKING OF RV	5
PARKING OF TRAILER	4
SWIMMING POOLS	1
TRASH & DEBRIS	6
WATERING - NON DESIGNATED DAY/TIME	7
<i>Grand Total</i>	49

4/16/2021
10:06 AM

Complaint Status

a.

3/1/2021 through 3/31/2021

<u>Status</u>	<u>Count</u>
CLOSED COMPLIANCE	26
CLOSED UNFOUNDED	3
MONITOR - OPEN	1
	<hr/>
	30

**CODE ENFORCEMENT
YEAR TO YEAR COMPARISON
2019-2020 vs. 2020-2021**

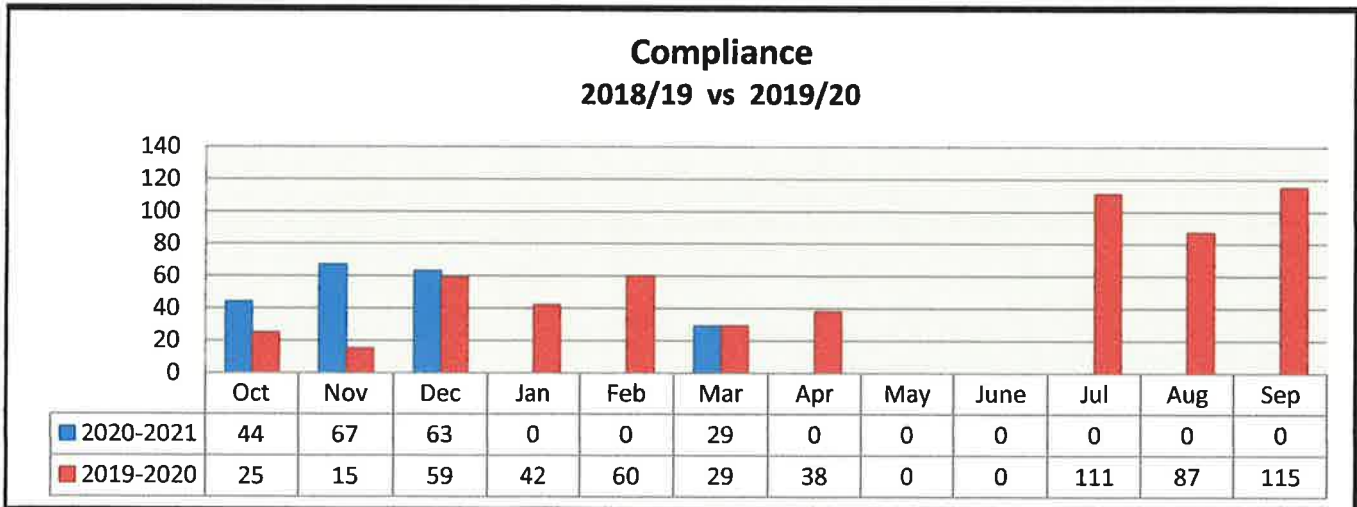
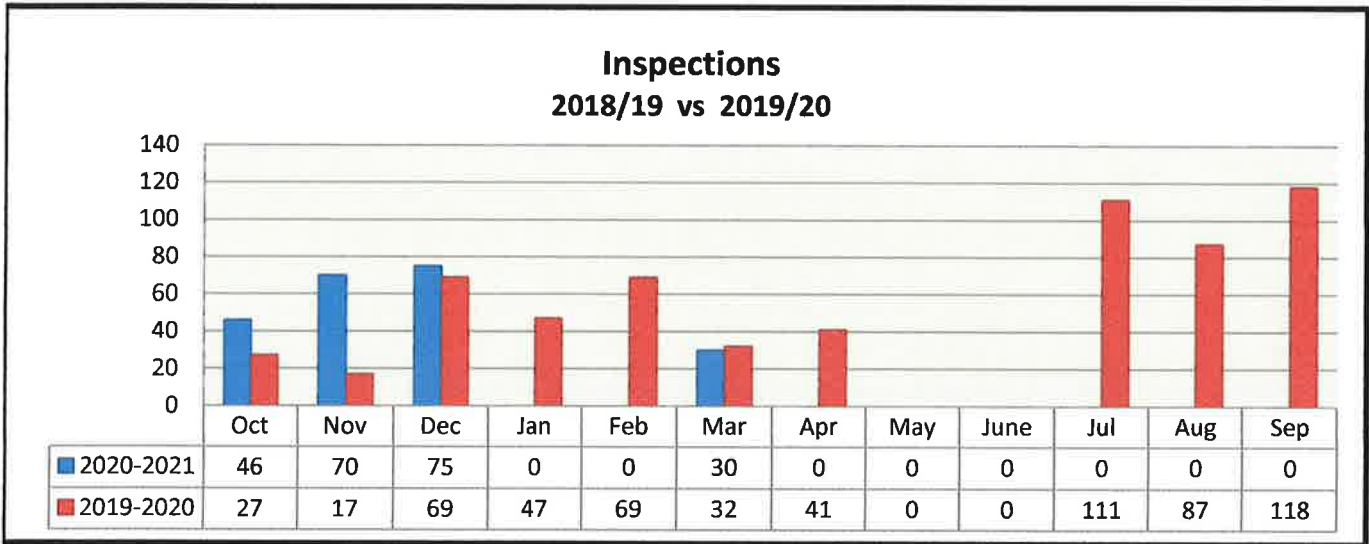
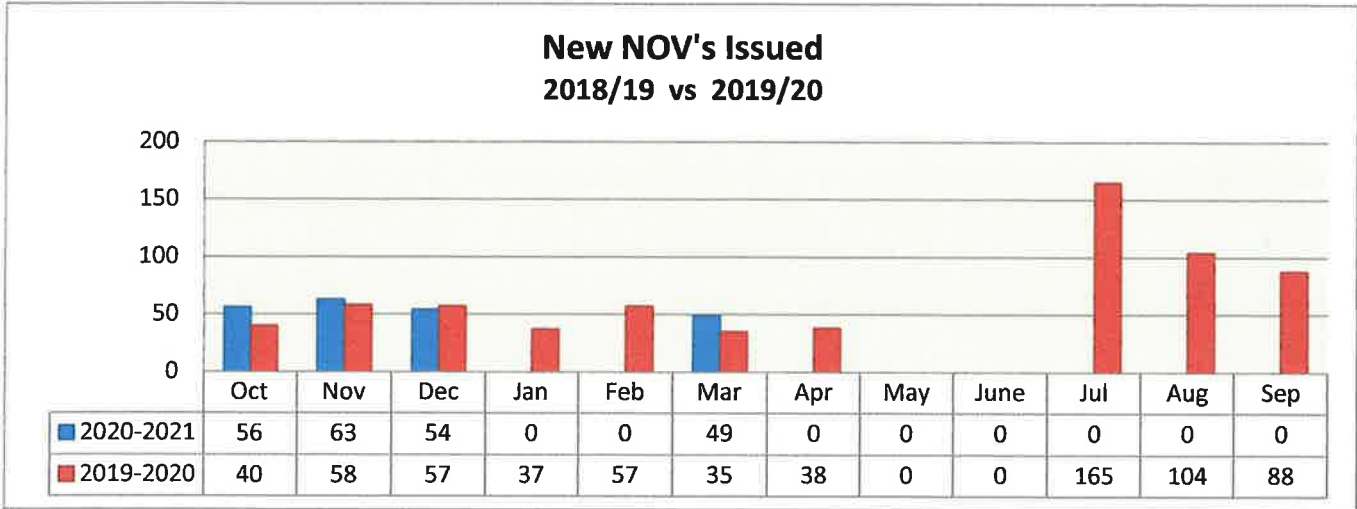
a.

	YTD OCT-MAR <u>2019-2020</u>	YTD OCT-MAR <u>2020-2021</u>
New Notices of Violation Issued	284	313
Inspections Performed	261	304
Compliance	230	283
Signs Collected	436	145
Trash, Grass, Debris Related	60	70
Vehicle, Boat and RV Related	95	91
Permitting	50	21
Cases Presented to CEH - Special Magistrate	0	0
Cases Adjudicated and Fined	0	0

CODE ENFORCEMENT ACTIVITY

2018/19 vs 2019/20

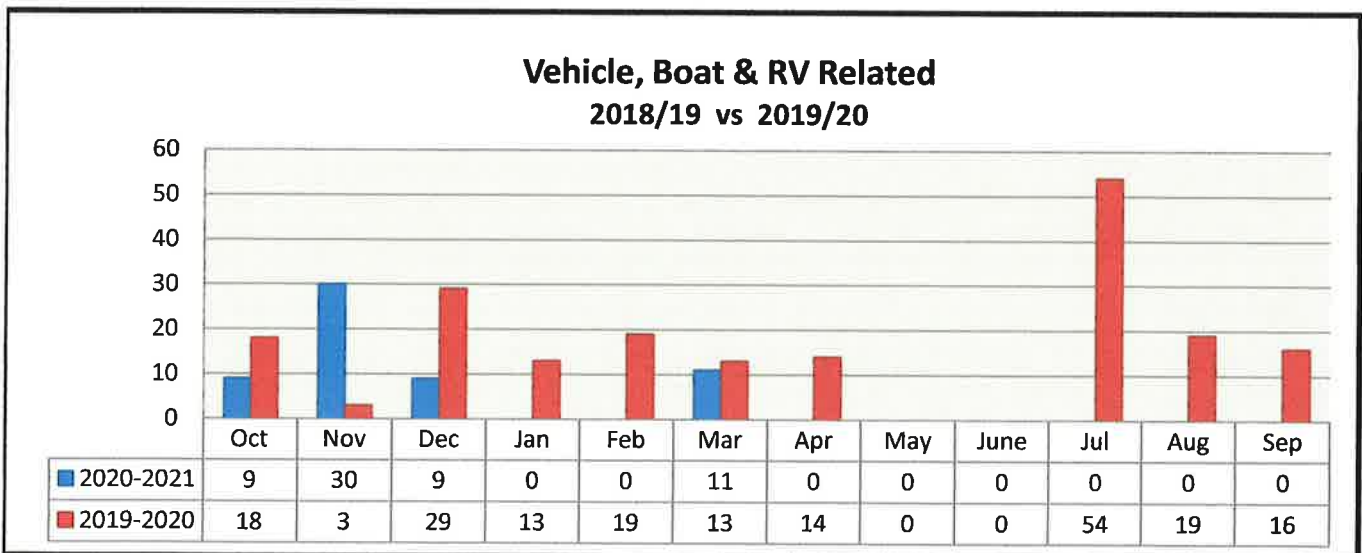
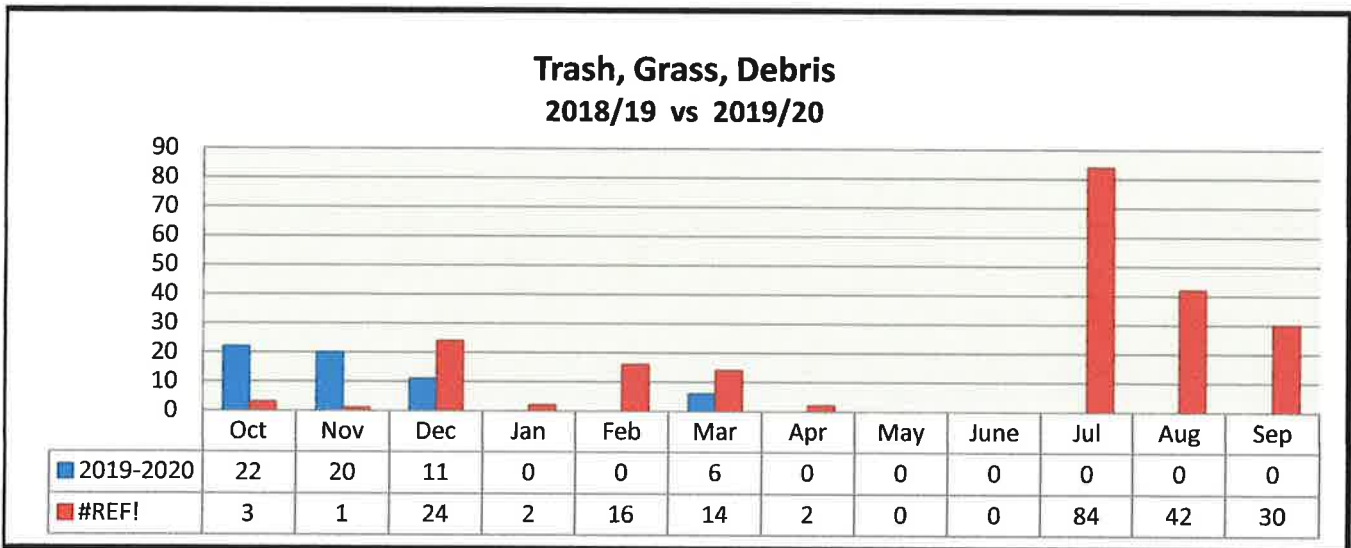
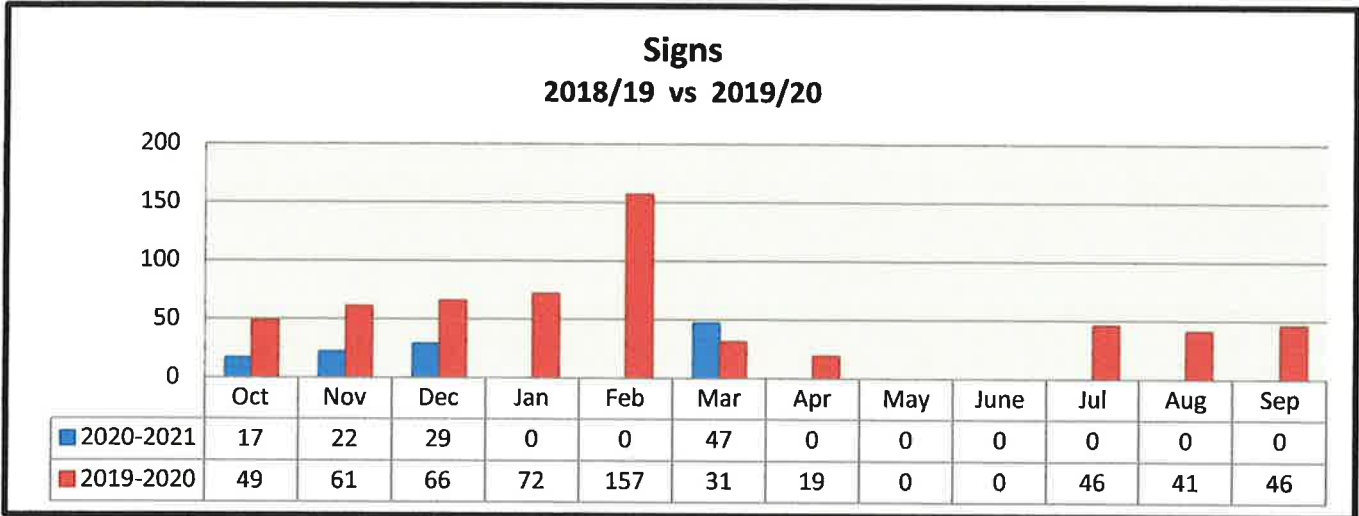
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CODE ENFORCEMENT ACTIVITY

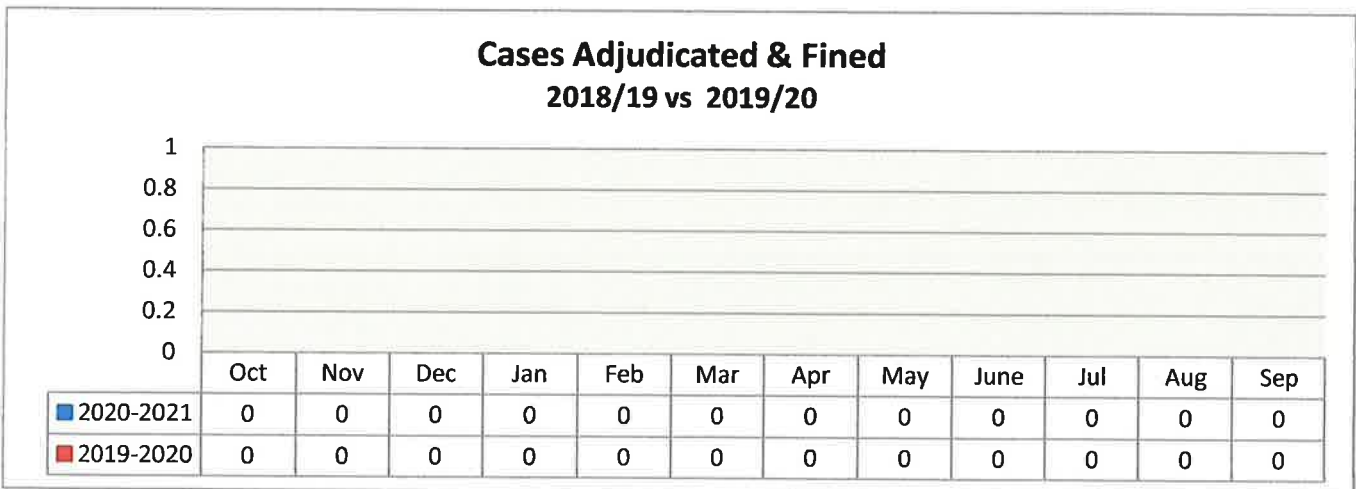
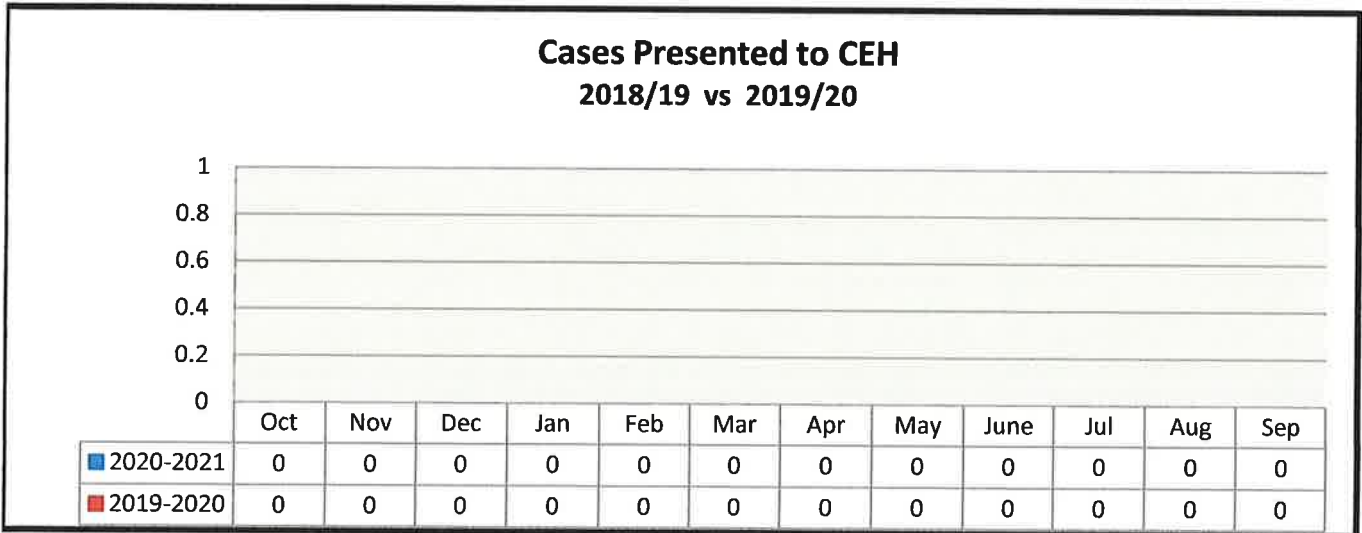
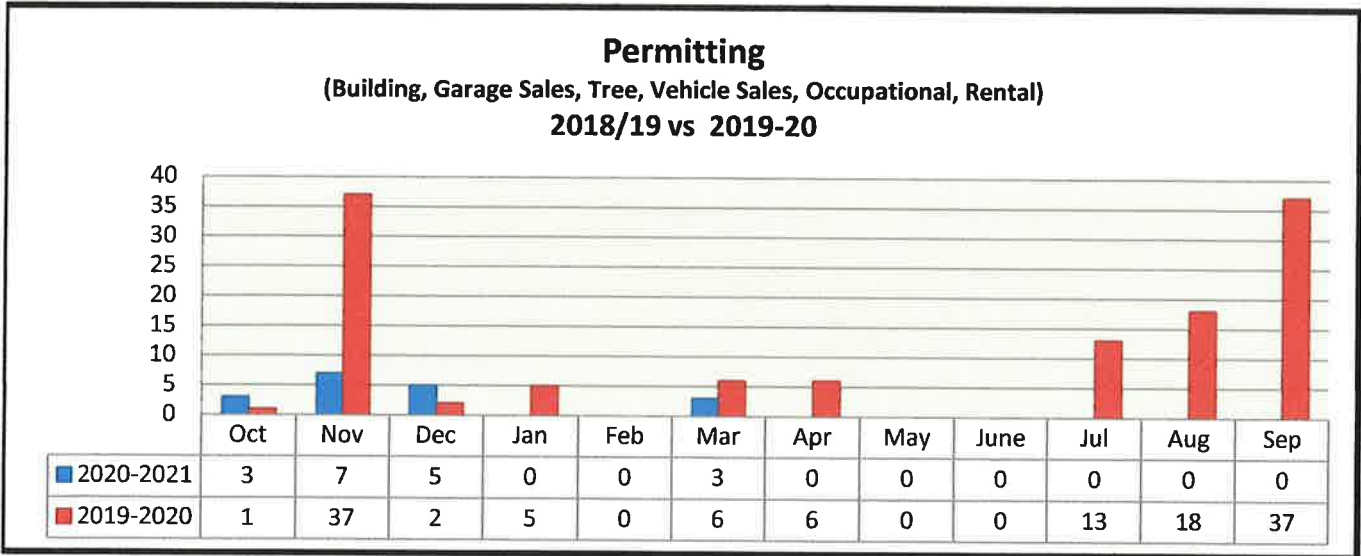
2018/19 vs 2019/20

a.



CODE ENFORCEMENT ACTIVITY

a.



ADDRESS STATUS REPORT
(By District)

Address by District

(03/01/2021 through 03/31/2021)

District	StreetName	CodeViolation	Status	CodeOfficer
1	BELLEVILLE	PARKING OF RV	CLOSED COMPLIANCE	WINTERS
1	GRAMONT	HIGH GRASS/WEEDES	CLOSED COMPLIANCE	WINTERS
1	GRAN LAC	SWIMMING POOLS	NOV ISSUED - OPEN	WINTERS
1	GRAN LAC	HIGH GRASS/WEEDES	CLOSED COMPLIANCE	WINTERS
1	GRAN LAC	HIGH GRASS/WEEDES	CLOSED COMPLIANCE	WINTERS
1	HOFFNER	TRASH & DEBRIS	CLOSED COMPLIANCE	WINTERS
1	HOLLYHOCK	PARKING OF RV	CLOSED COMPLIANCE	WINTERS
1	JADE	PARKING OF TRAILER	CLOSED COMPLIANCE	WINTERS
1	LOURVE	PARKING OF RV	MONITOR - OPEN	WINTERS
1	LOURVE	HIGH GRASS/WEEDES	CLOSED COMPLIANCE	WINTERS
1	MONET	TRASH & DEBRIS	CLOSED COMPLIANCE	WINTERS
1	MONTMART	HIGH GRASS/WEEDES	CLOSED COMPLIANCE	WINTERS
1	MONTMART	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
1	ST. DENIS	NO PERMIT - BUILDING	NOV ISSUED - OPEN	WINTERS
1	ST. REGIS	NO PERMIT - TREE REMOVAL	CLOSED UNFOUNDED	WINTERS
2	ALSACE	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
2	AVOCADO	TRASH & DEBRIS	NOV ISSUED - OPEN	WINTERS
2	AVOCADO	PARKING OF CAR/TRUCK	NOV ISSUED - OPEN	WINTERS
2	AVOCADO	PARKING OF TRAILER	NOV ISSUED - OPEN	WINTERS
2	HOFFNER	COMMERCIAL VEHICLE	NOV ISSUED - OPEN	WINTERS

e.	StreetName	CodeViolation	Status	CodeOfficer
3	COLLEEN	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	FULMER	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
3	LAKE	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
3	PAM	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	PAM	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	PAM	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	PAM	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	PAM	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	PAM	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	PERKINS	TRASH & DEBRIS	CLOSED COMPLIANCE	WINTERS
3	PERKINS	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
3	WIND DRIFT	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
3	WIND DRIFT	PARKING OF TRAILER	COURTESY NOV - OPEN	WINTERS
3	WIND DRIFT	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
5	SEMINOLE	PARKING OF RV	NOV ISSUED - OPEN	WINTERS
5	SEMINOLE	PARKING OF RV	NOV ISSUED - OPEN	WINTERS
5	SEMINOLE	PARKING OF TRAILER	NOV ISSUED - OPEN	WINTERS
7	BATTERSEA	OBSTRUCTING SIDEWALK	CLOSED COMPLIANCE	WINTERS
7	CHISWICK	NO PERMIT - TREE REMOVAL	CLOSED UNFOUNDED	WINTERS
7	CHISWICK	HIGH GRASS/WEEDS	CLOSED UNFOUNDED	WINTERS
7	CHISWICK	TRASH & DEBRIS	CLOSED COMPLIANCE	WINTERS
7	DORIAN	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS
7	DORIAN	WATERING - NON DESIGNATED DAY/TIME	CLOSED COMPLIANCE	WINTERS
7	DUBAN	HIGH GRASS/WEEDS	CLOSED COMPLIANCE	WINTERS

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Ticket	StreetName	CodeViolation	Status	CodeOfficer
7	ROTHBURY	HIGH GRASS/WEEEDS	CLOSED COMPLIANCE	WINTERS
7	ROTHBURY	TRASH & DEBRIS	CLOSED COMPLIANCE	WINTERS
7	ST. MARIE	HIGH GRASS/WEEEDS	CLOSED COMPLIANCE	WINTERS
7	ST. MORITZ	HIGH GRASS/WEEEDS	CLOSED COMPLIANCE	WINTERS
7	ST. MORITZ	HIGH GRASS/WEEEDS	CLOSED COMPLIANCE	WINTERS



BELLE ISLE POLICE DEPARTMENT

1521 NELA AVENUE, BELLE ISLE, FL 32809 * WWW.CITYOFBELLEISLEFL.ORG * TEL: 407-240-2473

TOTAL INCIDENTS BY DISTRICTS:	
TOTAL MONTHLY INCIDENTS	64
TOTAL MONTHLY JAIL	12
TOTAL MONTHLY NTA	0

D1	5
D2	9
D3	12
D4	23
D5	2
D6	5
D7	8

TOTAL YTD INCIDENTS	181
TOTAL YTD ARRESTS	33

KEY:
DOI:
EC= Exceptionally cleared

MARCH 2021 CASES

2020 CASES	ADDRESS	DIST	INCIDENT	DATE	TIME	STATUS	SYNOPSIS
21-600121	RANDOLPH AVE N OF WALLACE	D2	CRIMINAL CITATION	3/1/2021	8:46 AM		NO DL EVER
21-600122	3911 MCCOY RD	D4	WARRANT ARREST	3/1/2021	10:07 PM		CONTACT AND ARREST
21-600123	REDACTED	D6	INFORMATION REPORT	3/2/2021	1:50 PM		INCIDENT INVOLVING JUVENILE
21-600124	MCCOY RD E OF LINDOS DR	D4	CRIMINAL CITATION	3/2/2021	10:18 PM		DWLS
21-600125	1934 MCCOY RD	D4	POSSESSION OF CONTROLLED SUBSTANCE	3/3/2021	2:38 AM	JAIL	TRAFFIC STOP, FRAUDULET TAG
21-600126	GRAN LAC AVE & HOFFNER AVE	D1	CAR ACCIDENT	3/3/2021	12:58 PM		WITH PROPERTY DAMAGE
21-600127	HOFFNER AVE & CULLEN LAKE SHORE DR	D1	INFORMATION REPORT	3/4/2021	10:54 PM		FRAUDULENT TAG
21-600128	HOFFNER AVE & OAK ISLAND RD	D2	INFORMATION REPORT	3/4/2021	12:43 AM		SEIZED ITEMS
21-600129	HOFFNER AVE E OF PLEASURE ISLAND RD	D1	CRIMINAL TRAFFIC	3/6/2021	9:16 PM	JAIL	OPERATING A MOTORCYCLE WITH NO ENDORSEMENT
21-600130	1615 IDAHO AVE	D3	INFORMATION REPORT	3/7/2021	12:40 AM		SOMEONE HUNG UP ON DISPATCH
21-600131	2323 MCCOY RD	D4	FIELD INTERVIEW	3/7/2021	3:34 PM		SUSPICIOUS PERSON, LOITERING
21-600132	HOFFNER AVE E OF VENETIAN	D2	CRIMINAL CITATION	3/8/2021	12:22 AM		VEHICLE NOT REGISTERED
21-600133	1721 FULMER RD	D3	INFORMATION REPORT	3/8/2021	1:47 PM		FOUND PROPERTY
21-600134	5130 CONWAY RD S	D7	PETIT THEFT	3/8/2021	3:02 PM		ITEMS STOLEN FROM GYM LOCKER
21-600135	4416 HOFFNER AVE	D7	TRESPASS WARNING	3/9/2021	1:29 PM		OWNER REQUEST
21-600136	HOFFNER AVE N OF VENETIAN AVE	D2	CAR ACCIDENT	3/9/2021	5:22 PM		REAR END COLLISION
21-600137	LAKE DR N OF SWANN AVE	D6	CRIMINAL CITATION	3/10/2021	7:16 PM		DWLS
21-600138	HOFFNER AVE & DARDEN AVE	D7	CRIMINAL CITATION	3/11/2021	2:03 PM		OPERATING A MOTORCYCLE WITH NO ENDORSEMENT
21-600139	DAETWYLER DR & SEMINOLE DR	D4	CRIMINAL CITATION	3/12/2021	12:38 AM		DWLS
21-600140	OAK RIDGE RD W OF ORANGE AVE	D2	POSSESSION OF CONTROLLED SUBSTANCE	3/12/2021	3:20 AM		TRAFFIC STOP, NO HEADLIGHTS
21-600141	MCCOY RD W OF DAETWYLER	D4	CAR ACCIDENT	3/12/2021	6:45 AM		REAR END COLLISION
21-600142	IDAHO AVE E OF GONDOLA DR	D3	DWLS	3/12/2021	1:15 PM	JAIL	TRAFFIC STOP, FRAUDULENT TAG
21-600143	POWER DR S N OF OLD WINTER GARDEN	X	CRIMINAL CITATION	3/12/2021	9:52 PM		DUI PATROL-TRAFFIC STOP, SPEEDING. ONLY LEARNER'S PERMIT
21-600144	OBT S OF OAK RIDGE RD	X	CRIMINAL CITATION	3/13/2021	12:34 AM		TAG NOT ASSIGNED
21-600145	JOHN YOUNG PARKWAY	X	CRIMINAL CITATION	3/13/2021	12:39 AM		NO DL EVER
21-600146	1934 MCCOY RD	D4	TRESPASS WARNING	3/13/2021	1:33 AM		OWNER REQUEST
21-600147	LANCASTER RD W OF VOLTAIRE DR	X	NO VALID DL	3/13/2021	2:00 AM	JAIL	DUI PATROL-TRAFFIC STOP, NO HEADLIGHTS
21-600148	ORANGE BLOSSOM TRL E OF AMERICANA	X	DUI	3/13/2021	2:00 AM		DUI PATROL-TRAFFIC STOP, NO HEADLIGHTS
21-600149	1853 MCCOY RD	D4	FALSE POLICE REPORT	3/13/2021	10:21 AM		LIED ABOUT A STOLEN VEHICLE
21-600150	1900 MCCOY RD	D4	FIELD INTERVIEW REPORT	3/15/2021	12:47 AM		LOITERING
21-600151	3100 TRENTWOOD BLVD	D4	LARCENY FROM A MOTOR VEHICLE	3/15/2021	6:44 PM		NO FORCED ENTRY, ITEMS TAKEN
21-600152	DAETWYLER DR N OF JETPORT DR	D4	FAKE ID	3/15/2021	11:31 PM	JAIL	TRAFFIC STOP, SPEEDING
21-600153	REDACTED	D4	AGGRAVATED ASSAULT	3/16/2021	7:22 PM	JAIL	DOMESTIC VIOLENCE
21-600154	5286 JADE CIR	D1	ARMED VEHICLE BURGLARY	3/17/2021	1:08 AM		ITEM STOLEN
21-600155	5020 ST MICHAEL AVE	D7	INFORMATION REPORT	3/17/2021	6:11 PM		IDENTITY THEFT
21-600156	3420 CULLEN LAKE SHORE DR	D1	FRAUD	3/17/2021	5:26 PM		IDENTITY THEFT
21-600157	6838 SEMINOLE AVE	D4	INFORMATION REPORT	3/18/2021	2:34 PM		NEIGHBOR DISPUTE

21-600158	REDACTED	D3	FIELD INTERVIEW REPORTS	3/18/2021	2:29 AM		INCIDENT INVOLVING JUVENILES
21-600159	REDACTED	D4	INFORMATION REPORT	3/18/2021	8:25 PM		DEATH INVESTIGATION
21-600160	HOFFNER AVE W OF OAK ISLAND RD	D2	CRIMINAL CITATION	3/20/2021	4:14 AM		DWLS
21-600161	HOFFNER AVE N OF AVOCADO LN	D2	CAR ACCIDENT	3/19/2021	12:10 PM		REAR END COLLISION
21-600162	1729 IDAHO AVE	D3	INFORMATION REPORT	3/15/2021	2:34 PM		VEHICLE TOW
21-600163	1521 NELA AVE	D3	INFORMATION REPORT	3/19/2021	4:42 PM		FOUND PROPERTY
21-600164	1900 MCCOY RD	D4	FORGED CHECK	3/19/2021	5:35 PM		SUSPECTED FORGERY AT BANK
21-600165	4203 KEZAR CT	D6	FIELD INTERVIEW	3/19/2021	7:49 PM		SOLICITOR
21-600166	2323 MCCOY RD	D4	POSSESSION OF TESTOSTERONE	3/19/2021	10:27 PM	JAIL	TRAFFIC STOP, EXPIRED TAG
21-600167	4416 HOFFNER AVE	D7	WARRANT ARREST	3/19/2021	11:40 PM		CONTACT AND ARREST
21-600168	HOFFNER AVE W OF OAK ISLAND RD	D2	CRIMINAL CITATION	3/20/2021	4:14 AM		DWLS
21-600169	2323 MCCOY RD	D4	POSSESSION OF CANNABIS	3/20/2021	9:23 PM	JAIL	TRAFFIC STOP, NO TAILLIGHTS
21-600170	MCCOY RD W OF 528	D4	CRIMINAL CITATION	3/21/2021	1:34 AM		DWLS
21-600171	HOFFNER AVE E OF OAK ISLAND RD	D2	CRIMINAL CITATION	3/21/2021	3:33 AM		DWLS
21-600172	RANDOLPH AVE S OF FAIRLANE AVE	D2	DUI	3/21/2021	4:00 AM	JAIL	TRAFFIC STOP, RAN STOP SIGN
21-600173	1630 COLLEEN DR	D3	INFORMATION REPORT	3/21/2021	4:35 PM		MEDICAL CALL
21-600174	DAETWYLER DR S OF WILLOUGHBY LN	D5	CAR ACCIDENT	3/23/2021	11:40 AM		CAR WENT OF ROAD AND HIT A POLE
21-600175	REDACTED	D6	INFORMATION REPORT	3/23/2021	8:26 AM		INCIDENT INVOLVING JUVENILE
21-600176	REDACTED	D3	INCIDENT INVOLVING JUVENILES	3/24/2021	1:08 PM		FIGHT, DECLINED TO PROSECUTE VICTIM DIDN'T KNOW WHERE LARCENY TOOK PLACE
21-600177	1900 JETPORT DR	D4	LARCENY FROM A MOTOR VEHICLE	3/24/2021	8:33 PM		
21-600178	LINDOS DR N OF MCCOY RD	D4	FAKE ID	3/25/2021	1:02 AM		TRAFFIC STOP, NO SEAT BELT
21-600179	1511 NELA AVE	D6	INFORMATION REPORT	3/25/2021	11:30 AM		NO CRIMINAL OFFENSE
21-600180	HANSEL AVE & FAIRLANE AVE	D3	FRAUDULENT LICENSE PLATE	3/25/2021	2:42 PM	JAIL	TRAFFIC STOP, FRAUDULENT TAG
21-600181	REDACTED	D7	BAKER ACT	3/25/2021	11:46 PM		EVALUATION
21-600182	1875 MCCOY RD	D4	CRIMINAL CITATION	3/26/2021	4:02 AM		FRAUDULENT TAG
21-600183	1875 MCCOY RD	D4	SUSPECTED THEFT FROM A BUILDING	3/26/2021	1:30 PM		EMPLOYEE SUSPECTED OF THEFT
21-600184	REDACTED	D3	BAKER ACT	3/28/2021	12:00 PM		MEDICAL CALL
21-600185	1777 MCCOY RD	D3	MOTOR VEHICLE THEFT	3/28/2021	1:52 PM		FAILURE TO RETURN RENTAL VEHICLE
21-600186	7824 HOLIDAY ISLE	D7	THEFT OF PATIO FURNITURE	3/28/2021	4:20 PM		TAKEN FROM PARKING LOT
21-600187	NELA AVE W OF HOMEWOOD DR	D5	BATTERY LEO	3/28/2021	5:07 PM	JAIL	INCIDENT INVOLVING JUVENILE
21-600188	MCCOY RD W OF DAETWYLER	D4	CAR ACCIDENT	3/28/2021	5:39 PM		REAR END COLLISION, FOLLOWING TOO CLOSE
21-600189	5104 DORIAN AVE	D7	TRESPASS WARNING	3/28/2021	11:09 PM		OWNER REQUEST
21-600190	2300 JETPORT RD	D4	BURGLARY	3/29/2021	10:16 PM		PROPERTY DAMAGE
21-600191	1777 MCCOY RD	D3	CAR ACCIDENT	3/29/2021	7:20 AM		COLLISION AT STOP SIGN
21-600192	2635 MCCOY RD	D6	BURGLARY	3/30/2021	7:30 AM		THEFT FROM CONSTRUCTION SITE
21-600193	HOFFNER AVE & OAK ISLAND RD	D2	CRIMINAL CITATION	3/30/2021	9:24 AM		UNREGISTERED VEHICLE
21-600194	DAETWYLER DR N OF MCCOY RD	D4	CAR ACCIDENT	3/30/2021	4:30 PM		FRONT END COLLISION, FAILED TO YIELD
21-600195	1521 NELA AVE	D5	INFORMATION REPORT	3/30/2021	6:51 PM		FOUND PROPERTY
21-600196	MCCOY RD E OF VIA FLORA	D4	CRIMINAL CITATION	3/30/2021	10:13 PM		DWLS
21-600197	HOFFNER AVE W OF CONWAY RD	D7	POSSESSION OF CONTROLLED SUBSTANCE	3/31/2021	12:20 AM	JAIL	BIKE STOP, NO LIGHTS OR REFLECTORS



Orange County Fire Rescue Unit Activity in Belle Isle for March 2021

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BELLE ISLE INCIDENT TOTAL		62
Total OCFR Units Used	147	
Total OCFR Transports	37	

	EMS	Fire Service	Vehicle Accident
Total	41	16	5

Alarm #	Units	Date	Total Time	Call Type	Sta	Jurisdiction	Transport	REP DIST	LOCATION
OF210021191									
	E73	3/2/21	0:34:31	EMDB	73	Belle Isle		73777B	3213 FLOWERTREE RD, BI
	R73	3/2/21	1:15:22	EMDB	73	Belle Isle	YES	73777B	3213 FLOWERTREE RD, BI
OF210021249									
	E72	3/2/21	0:29:10	EMDC	73	Belle Isle		73777B	2323 MCCOY RD, BI
	R51	3/2/21	1:21:40	EMDC	73	Belle Isle	YES	73777B	2323 MCCOY RD, BI
OF210021553									
	E70	3/3/21	0:12:24	AMA	70	Belle Isle		70769B	3104 INDIAN DR, BI
	R70	3/3/21	1:03:00	AMA	70	Belle Isle	YES	70769B	3104 INDIAN DR, BI
OF210021948									
	E73	3/4/21	0:22:48	EMDB	70	Belle Isle		70773B	1867 WIND HARBOR RD, BI
	R70	3/4/21	0:22:48	EMDB	70	Belle Isle		70773B	1867 WIND HARBOR RD, BI
OF210022494									
	E71	3/5/21	0:28:43	EMDD	72	Belle Isle		72733B	4416 HOFFNER AV, BI
	R71	3/5/21	1:17:06	EMDD	72	Belle Isle	YES	72733B	4416 HOFFNER AV, BI
OF210022538									
	E72	3/5/21	0:19:18	EMDA	72	Belle Isle		72732B	3701 QUANDO CIR, BI
	R72	3/5/21	1:44:44	EMDA	72	Belle Isle	YES	72732B	3701 QUANDO CIR, BI
OF210022666									
	E72	3/6/21	0:17:55	AFA	72	Belle Isle		72733B	5126 CONWAY RD, BI
OF210022806									
	E73	3/6/21	0:20:07	EMDA	70	Belle Isle		70773B	1875 MCCOY RD, BI
	R73	3/6/21	0:59:57	EMDA	70	Belle Isle	YES	70773B	1875 MCCOY RD, BI
OF210022870									
	E70	3/6/21	0:08:53	AFA	70	Belle Isle		70773B	7215 CONWAY CIR, BI
OF210023319									
	E72	3/8/21	0:19:46	EMDD	72	Belle Isle		72732B	6614 CONWAY LAKES DR, I
	R72	3/8/21	1:05:36	EMDD	72	Belle Isle	YES	72732B	6614 CONWAY LAKES DR, I
OF210023379									
	E70	3/8/21	0:03:02	EMDA	72	Belle Isle		72734B	2845 MONTMART DR, BI
	R70	3/8/21	0:28:48	EMDA	72	Belle Isle		72734B	2845 MONTMART DR, BI
OF210023631									
	E72	3/9/21	0:29:27	EMDC	72	Belle Isle		72733B	3714 ST MORITZ ST, BI
	R51	3/9/21		EMDC	72	Belle Isle		72733B	3714 ST MORITZ ST, BI
	R73	3/9/21	0:50:44	EMDC	72	Belle Isle	YES	72733B	3714 ST MORITZ ST, BI
OF210023697									
	E42	3/9/21	0:06:03	AFA	70	Belle Isle		70735B	1412 CONWAY ISLE CIR, BI

OF210023933

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Alarm #	Units	Date	Total Time	Call Type	Sta	Jurisdiction	Transport	REP DIST	LOCATION
	E70	3/10/21	0:13:55	EMDD	70	Belle Isle		70773B	1709 PERKINS RD, BI
	R70	3/10/21	0:50:33	EMDD	70	Belle Isle	YES	70773B	1709 PERKINS RD, BI
OF210024112									
	E72	3/10/21	0:15:56	EMDC	72	Belle Isle		72732B	5724 COVE DR, BI
	R72	3/10/21	1:09:59	EMDC	72	Belle Isle	YES	72732B	5724 COVE DR, BI
OF210024151									
	E71	3/10/21	0:01:15	EMDD	72	Belle Isle		72733B	4401 HOFFNER AV, BI
	E72	3/10/21	0:25:37	EMDD	72	Belle Isle		72733B	4401 HOFFNER AV, BI
	R70	3/10/21	0:23:25	EMDD	72	Belle Isle		72733B	4401 HOFFNER AV, BI
OF210024289									
	E70	3/11/21	0:03:41	EMDA	70	Belle Isle		70769B	3104 INDIAN DR, BI
	R70	3/11/21	1:14:21	EMDA	70	Belle Isle	YES	70769B	3104 INDIAN DR, BI
OF210024292									
	E72	3/11/21	0:07:32	EMDB	72	Belle Isle		72733B	5120 CONWAY RD, BI
	R72	3/11/21	0:07:25	EMDB	72	Belle Isle		72733B	5120 CONWAY RD, BI
OF210024742									
	E72	3/12/21	0:14:39	AA	72	Belle Isle		72733B	HOFFNER AV/CONWAY RD
	M1	3/12/21	0:49:05	AA	72	Belle Isle	YES	72733B	HOFFNER AV/CONWAY RD
OF210024968									
	E70	3/13/21	0:16:13	EMDB	70	Belle Isle		70773B	1702 SWANN AV, BI
	R73	3/13/21	0:16:13	EMDB	70	Belle Isle		70773B	1702 SWANN AV, BI
OF210025075									
	E72	3/13/21	0:30:34	EMDD	72	Belle Isle		72732B	4222 PLAYA CT, BI
	R72	3/13/21	1:25:44	EMDD	72	Belle Isle	YES	72732B	4222 PLAYA CT, BI
OF210025194									
	E70	3/13/21	0:01:06	AFA	72	Belle Isle		72732B	4316 QUANDO DR, BI
	E72	3/13/21	0:09:00	AFA	72	Belle Isle		72732B	4316 QUANDO DR, BI
OF210025388									
	E72	3/14/21	0:18:43	EMDB	72	Belle Isle		72733B	3619 ROTHBURY DR, BI
	R72	3/14/21	0:52:22	EMDB	72	Belle Isle	YES	72733B	3619 ROTHBURY DR, BI
OF210025699									
	E70	3/15/21	0:02:36	EMDD	70	Belle Isle		70773B	1709 PERKINS RD, BI
	E73	3/15/21	0:21:46	EMDD	70	Belle Isle		70773B	1709 PERKINS RD, BI
	R70	3/15/21	0:02:36	EMDD	70	Belle Isle		70773B	1709 PERKINS RD, BI
	R73	3/15/21	0:52:46	EMDD	70	Belle Isle	YES	70773B	1709 PERKINS RD, BI
OF210025730									
	E70	3/15/21	0:09:30	AFA	70	Belle Isle		70773B	1853 MCCOY RD, BI
OF210026313									
	E71	3/16/21	0:00:15	EMDA	72	Belle Isle		72734B	3207 CULLEN LAKE SHORE
	E72	3/16/21	0:19:37	EMDA	72	Belle Isle		72734B	3207 CULLEN LAKE SHORE
	R70	3/16/21	0:01:35	EMDA	72	Belle Isle		72734B	3207 CULLEN LAKE SHORE
	R72	3/16/21	1:09:01	EMDA	72	Belle Isle	YES	72734B	3207 CULLEN LAKE SHORE
OF210026403									
	E73	3/16/21	0:25:13	EMDD	70	Belle Isle		70773B	1853 MCCOY RD, BI
	R73	3/16/21	1:10:49	EMDD	70	Belle Isle	YES	70773B	1853 MCCOY RD, BI
OF210026828									
	E73	3/18/21	0:28:46	EMDB	73	Belle Isle		73777B	3213 FLOWERTREE RD, BI
	R73	3/18/21	1:13:00	EMDB	73	Belle Isle	YES	73777B	3213 FLOWERTREE RD, BI
OF210026961									
	E70	3/18/21	0:19:45	EMDD	70	Belle Isle		70773B	1817 WIND WILLOW RD, BI
	R70	3/18/21	1:09:49	EMDD	70	Belle Isle	YES	70773B	1817 WIND WILLOW RD, BI
OF210027140									
	B4	3/18/21	2:13:20	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	CPT3	3/18/21	1:38:37	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI

a.

Alarm #	Units	Date	Total Time	Call Type	Sta	Jurisdiction	Transport	REP DIST	LOCATION
	CPT4	3/18/21	1:04:40	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	E70	3/18/21	2:20:17	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	E73	3/18/21	1:33:05	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	IAZMAT	3/18/21	1:21:28	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	R53	3/18/21	1:30:12	HAZ2	73	Belle Isle	YES	73777B	1934 MCCOY RD, BI
	R71	3/18/21	1:20:11	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	R72	3/18/21	2:04:25	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	SQ1	3/18/21	2:17:09	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
	SQ4	3/18/21	1:58:12	HAZ2	73	Belle Isle		73777B	1934 MCCOY RD, BI
OF210027247									
	E70	3/19/21	0:05:23	EMDA	73	Belle Isle		73777B	2323 MCCOY RD, BI
	R70	3/19/21	1:02:25	EMDA	73	Belle Isle	YES	73777B	2323 MCCOY RD, BI
OF210027255									
	E70	3/19/21	0:08:57	WTRSALV	70	Belle Isle		70735B	OAK ISLAND RD/OAK ISLA
OF210027489									
	E73	3/19/21	0:37:21	EMDC	70	Belle Isle		70773B	2121 MCCOY RD, BI
	R70	3/19/21	0:10:36	EMDC	70	Belle Isle		70773B	2121 MCCOY RD, BI
	R73	3/19/21	1:05:55	EMDC	70	Belle Isle	YES	70773B	2121 MCCOY RD, BI
OF210027892									
	E70	3/20/21	0:12:03	OUTSDFR	70	Belle Isle		70773B	1615 IDAHO AV, BI
OF210028134									
	E70	3/21/21	0:16:44	EMDD	70	Belle Isle		70773B	1630 COLLEEN DR, BI
	R70	3/21/21	0:56:53	EMDD	70	Belle Isle	YES	70773B	1630 COLLEEN DR, BI
OF210028309									
	E70	3/22/21	2:13:25	AA	70	Belle Isle		70773B	1853 MCCOY RD, BI
	E73	3/22/21	0:01:25	AA	70	Belle Isle		70773B	1853 MCCOY RD, BI
	R70	3/22/21	1:21:47	AA	70	Belle Isle		70773B	1853 MCCOY RD, BI
OF210028502									
	E71	3/22/21	0:21:53	AA	72	Belle Isle		72733B	CONWAY RD/HOFFNER AV
	R71	3/22/21	0:56:25	AA	72	Belle Isle	YES	72733B	CONWAY RD/HOFFNER AV
OF210028525									
	E72	3/22/21	0:10:16	AFA	72	Belle Isle		72732B	4214 KANDRA CT, BI
OF210028778									
	E73	3/23/21	0:23:39	EMDA	73	Belle Isle		73777B	2323 MCCOY RD, BI
	R73	3/23/21	1:08:33	EMDA	73	Belle Isle	YES	73777B	2323 MCCOY RD, BI
OF210028968									
	E73	3/23/21	0:04:36	EMDA	73	Belle Isle		73777B	1934 MCCOY RD, BI
	R73	3/23/21	0:58:53	EMDA	73	Belle Isle		73777B	1934 MCCOY RD, BI
OF210029233									
	E71	3/24/21	1:14:43	AA	72	Belle Isle		72733B	CONWAY RD/HOFFNER AV
	R70	3/24/21	1:07:08	AA	72	Belle Isle	YES	72733B	CONWAY RD/HOFFNER AV
	R71	3/24/21	1:07:53	AA	72	Belle Isle	YES	72733B	CONWAY RD/HOFFNER AV
	R73	3/24/21	0:04:59	AA	72	Belle Isle		72733B	CONWAY RD/HOFFNER AV
OF210029534									
	B1	3/25/21	0:06:14	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	B5	3/25/21	0:09:05	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	CPT4	3/25/21	0:29:23	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	E51	3/25/21	0:29:51	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	E70	3/25/21	0:30:21	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	E73	3/25/21	0:03:19	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	R70	3/25/21	0:29:20	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	SQ4	3/25/21	0:22:21	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI
	TR51	3/25/21	0:22:20	HAZ3	70	Belle Isle		70736B	6101 S ORANGE AV, BI

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Alarm #	Units	Date	Total Time	Call Type	Sta	Jurisdiction	Transport	REP DIST	LOCATION	a.
OF210029639										
	B4	3/25/21	0:17:05	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	CPT4	3/25/21	0:14:12	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	E51	3/25/21	0:18:25	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	E70	3/25/21	0:20:14	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	E72	3/25/21	0:16:46	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	M5	3/25/21	0:20:14	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	MR70	3/25/21	0:12:06	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	R70	3/25/21	0:02:58	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	R72	3/25/21	0:08:12	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	REHAB1	3/25/21	0:10:56	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
	TR51	3/25/21	0:16:00	BOATN	70	Belle Isle		70735B	HOFFNER AV/BELLE ISLE A	
OF210029710										
	E72	3/25/21	0:14:42	EMDD	72	Belle Isle		72733B	5236 HAWFORD CIR, BI	
	R72	3/25/21	1:05:55	EMDD	72	Belle Isle	YES	72733B	5236 HAWFORD CIR, BI	
OF210029782										
	E72	3/26/21	0:18:47	EMDD	72	Belle Isle		72734B	5002 BELLEVILLE AV, BI	
	R72	3/26/21	0:59:36	EMDD	72	Belle Isle	YES	72734B	5002 BELLEVILLE AV, BI	
OF210029876										
	E72	3/26/21	0:24:01	BR2	72	Belle Isle		72733B	5024 DUBAN AV, BI	
OF210030140										
	E73	3/26/21	0:26:36	EMDD	73	Belle Isle		73777B	1936 MCCOY RD, BI	
	R70	3/26/21	1:12:51	EMDD	73	Belle Isle	YES	73777B	1936 MCCOY RD, BI	
OF210030265										
	E72	3/27/21	0:18:24	EMDD	72	Belle Isle		72733B	5112 DUBAN AV, BI	
	R72	3/27/21	0:46:17	EMDD	72	Belle Isle	YES	72733B	5112 DUBAN AV, BI	
OF210030417										
	E73	3/27/21	0:11:13	EMDD	73	Belle Isle		73777B	MCCOY RD/LINDOS ST	
	R73	3/27/21	0:11:25	EMDD	73	Belle Isle		73777B	MCCOY RD/LINDOS ST	
OF210030448										
	E72	3/27/21		EMDE	72	Belle Isle		72732B	4327 ARAJO CT, BI	
	R72	3/27/21	1:22:47	EMDE	72	Belle Isle	YES	72732B	4327 ARAJO CT, BI	
OF210030487										
	E70	3/27/21	0:12:10	LOCKOU1	72	Belle Isle		72733B	5170 CONWAY RD, BI	
OF210030561										
	E73	3/27/21	0:35:01	EMDD	73	Belle Isle		73777B	2323 MCCOY RD, BI	
	R70	3/27/21	1:12:56	EMDD	73	Belle Isle	YES	73777B	2323 MCCOY RD, BI	
OF210030589										
	E72	3/27/21	0:25:46	EMDA	72	Belle Isle		72732B	5909 COVE DR, BI	
	R70	3/27/21	1:17:16	EMDA	72	Belle Isle	YES	72732B	5909 COVE DR, BI	
OF210031024										
	E73	3/29/21	0:16:15	AA	70	Belle Isle		70773B	1777 MCCOY RD, BI	
	R73	3/29/21	0:56:44	AA	70	Belle Isle	YES	70773B	1777 MCCOY RD, BI	
OF210031279										
	E70	3/29/21	0:28:12	EMDD	70	Belle Isle		70769B	2835 NELA AV, BI	
	R73	3/29/21	1:23:56	EMDD	70	Belle Isle	YES	70769B	2835 NELA AV, BI	
OF210031289										
	E73	3/29/21	0:18:46	EMDA	70	Belle Isle		70773B	1619 STAFFORD DR, BI	
	R51	3/29/21	0:18:46	EMDA	70	Belle Isle		70773B	1619 STAFFORD DR, BI	
OF210031534										
	E51	3/30/21	0:22:12	EMDC	70	Belle Isle		70736B	6407 MATCHETT RD, BI	
	R53	3/30/21	0:22:46	EMDC	70	Belle Isle		70736B	6407 MATCHETT RD, BI	
OF210031583										
	E70	3/30/21	0:27:59	EMDA	72	Belle Isle		72732B	5909 COVE DR, BI	

a.

<u>Alarm #</u>	<u>Units</u>	<u>Date</u>	<u>Total Time</u>	<u>Call Type</u>	<u>Sta</u>	<u>Jurisdiction</u>	<u>Transport</u>	<u>REP DIST</u>	<u>LOCATION</u>
	R70	3/30/21	1:19:07	EMDA	72	Belle Isle	YES	72732B	5909 COVE DR, BI
OF210031768									
	E70	3/31/21	0:19:25	SMOKINV	70	Belle Isle		70773B	GONDOLA DR/WATTS AV
OF210031976									
	E70	3/31/21	0:08:06	CARF	70	Belle Isle		70735B	1534 HOFFNER AV, BI
OF210032024									
	E72	3/31/21	0:15:02	ELECK	72	Belle Isle		72733B	5106 ST MICHAEL AV, BI
OF210032083									
	E70	3/31/21	0:34:30	PA	72	Belle Isle		72733B	3514 ST MORITZ ST, BI
	R70	3/31/21	0:03:07	PA	72	Belle Isle		72733B	3514 ST MORITZ ST, BI

SERVICE AREA INCIDENT TOTAL 62

Total OCFR Units Used 147

Total OCFR Transports 37

	EMS	Fire Service	Vehicle Accident
Total	41	16	5



**CITY OF BELLE ISLE, FLORIDA
CITY COUNCIL AGENDA ITEM COVER SHEET**

Meeting Date: April 6, 2021

To: Honorable Mayor and City Council Members

From: B. Francis, City Manager

Subject: Ordinance 21-05 – Annexation of County Roads To City (2nd Reading/Adoption)

Background: In 2019, the City and County entered into an Interlocal agreement to transfer certain County roads to the City jurisdiction. These roads are Seminole Drive; Judge Road; Daetwyler Driver (including the Frontage Road along Daetwyler Drive); and a part of McCoy Road between Via Flora and Daetwyler Drive. The City filed the deeds to these roads; however at that time, the City did not annex the roads into the City. The City Attorney drafted Ordinance 21-05 to allow for this annexation. The City also notified the County of the annexation and the County has no objections.

Staff Recommendation: Adopt Ordinance 21-05

Suggested Motion: I move we adopt Ordinance 21-05

Alternatives: None

Fiscal Impact: TBD

Attachments: Ordinance 21-05

ORDINANCE 21-05

AN ORDINANCE OF THE CITY OF BELLE ISLE, FLORIDA, PROVIDING FOR THE ANNEXATION OF CERTAIN PUBLIC RIGHT-OF-WAY LANDS OWNED AND CONTROLLED BY THE CITY OF BELLE ISLE GENERALLY DESCRIBED AS PORTIONS OF MCCOY ROAD, FRONTAGE ROAD, DAETWYLER DRIVE AND JUDGE ROAD THAT WERE CONVEYED AND TRANSFERRED TO THE CITY OF BELLE ISLE BY THAT CERTAIN COUNTY DEED RECORDED AT DOCUMENT NUMBER 20200272165, PUBLIC RECORDS OF ORANGE COUNTY, FLORIDA, INTO THE MUNICIPAL BOUNDARIES OF THE CITY OF BELLE ISLE; REDEFINING THE CITY BOUNDARIES TO GIVE THE CITY OF BELLE ISLE JURISDICTION OVER SAID PROPERTY; PROVIDING FOR SEVERABILITY, INSTRUCTIONS AND AN EFFECTIVE DATE.

WHEREAS, the City of Belle Isle has ownership and control over those certain segments of public right-of-way generally described as those portions of McCoy Road, Frontage Road, Daetwyler Drive and Judge Road that were conveyed and transferred to the City of Belle Isle by that certain County Deed recorded at Document #20200272165, Public Records of Orange County, Florida, as legally described by metes and bounds and graphically depicted in Schedule "A" attached to this Ordinance and incorporated herein by this reference (herein the "Property"); and

WHEREAS, the City filed an application for voluntary annexation of the Property into the City limits and the said petition bears the signature of the sole owner of the Property; and

WHEREAS, the City of Belle Isle (as both the Property owner and as a municipality) desires to annex the Property into the city limits of the City of Belle Isle and the City of Belle, as the property owner of the Property, is petitioning for voluntary annexation; and

WHEREAS, the City of Belle Isle has determined that the Property is reasonably compact and contiguous to the municipal limits of the City of Belle Isle, that annexation of the Property will not result in the creation of an enclave and that the Property's annexation meets the prerequisites and standards set forth in Section 171.044, Fla. Stat., for voluntary annexation into the City of Belle Isle; and

WHEREAS, the entirety of the Property is already contiguous with the City's boundaries; and

WHEREAS, while the public right-of-way lands being annexed by this Ordinance

are corridor like parcels of land, the annexation of the Property is not being done for the purpose of establishing or creating contiguity to annex lands that would otherwise not be contiguous to the City’s boundaries; and

WHEREAS, the Property is developed for urban purposes and is surrounded by an area developed for urban purposes and having an urban character; and

WHEREAS, the City of Belle Isle has provided adequate notice required by general law for the annexation of the Property and has conducted the required public hearing prior to the adoption of this Ordinance.

NOW, THEREFORE, BE IT ORDAINED BY THE CITY OF BELLE ISLE, FLORIDA:

SECTION 1: *Recitals.* The above “Whereas” clauses are true and correct and constitute legislative findings of the City of Belle Isle City Council and are incorporated herein by this reference.

SECTION 2: *Public Right-of-Way Property Annexed.* That, after conducting a public hearing and having found that the City of Belle Isle’s petition for voluntary annexation of the Property meets the prerequisites and standards for annexation under general law, the Property legally defined in the legal descriptions attached hereto as Schedule “A” and graphically shown on the sketch of descriptions also attached hereto as Schedule “A” is hereby annexed into the municipal boundaries of the City of Belle Isle. A map generally showing the location of the Property is attached hereto as Schedule “B.”

SECTION 3: *Effect of Annexation.* That the City of Belle Isle, shall have all of the power, authority, and jurisdiction over and within the Property as described in Section 2 hereof, and the inhabitants thereof, and property therein, as it does and have over its present corporate limits and laws, ordinances, and resolutions of said City shall apply and shall have equal force and effect as if all territory had been part of said City at the time of the passage of such laws, ordinances, and resolutions.

SECTION 4: *Apportionment of Debts and Taxes.* Pursuant to § 171.061, Fla. Stat., the area annexed to the City shall be subject to all taxes and debts of the City upon the effective date of annexation. However, the annexed area shall not be subject to municipal ad valorem taxation for the current year if the effective date of the annexation falls after the City levies such tax.

SECTION 5: *Instructions to Clerk.* Within seven (7) days following the adoption of this Ordinance, the City Clerk or her designee is directed to file a copy of this Ordinance with the clerk of the circuit court and the chief administrative officer of Orange County as required by § 171.044(3), Fla. Stat.

SECTION 6: *Severability.* Should any portion of this Ordinance be held invalid, then such portions as are not declared invalid shall remain in full force and effect.

SECTION 7: *Effective Date.* This Ordinance shall become effective immediately upon the date this Ordinance is adopted at its second reading.

FIRST READING AND PUBLIC HEARING: _____, 2021.

SECOND READING AND PUBLIC HEARING: _____, 2021.

ADOPTED this _____ day of _____, 2021, by the City Council of the City of Belle Isle, Florida.

APPROVED:

Nick Fouraker, Mayor


ATTEST:

Yolanda Quiceno, City Clerk

SCHEDULE "A" LEGAL DESCRIPTION


That portion of right of way for Daetwyler Drive lying within Section 29, Township 23 South, Range 30 East, Orange County, Florida being more particularly described as follows:

Commence at the Southwest corner of the Southeast quarter of the Southwest quarter of Section 29, Township 23 South, Range 30 East, Orange County, Florida; thence run North 00 degrees 12 minutes 45 seconds West along the West line of said Southeast Quarter of the Southwest Quarter of Section 29 a distance of 33.00 feet to the POINT OF BEGINNING; thence run South 89 degrees 34 minutes 39 seconds West along the North line of the South 33.00 feet of said Section 29 a distance of 240.50 feet; thence run North 00 degrees 11 minutes 37 seconds West a distance of 17.00 feet to a point on the South line of Lot 15 of DAETWYLER SHORES FIRST ADDITION as recorded in Plat Book U, Page 107 of the Official Records of Orange County, Florida, said point being a point of curvature of a curve concave Northwesterly having a radius of 190.96 feet, a central angle of 89 degrees 46 minutes 20 seconds, a chord bearing of North 44 degrees 40 minutes 25 seconds East and a chord distance of 269.52 feet; thence run along the arc of said curve for a distance of 299.20 feet to a point, said point lying on the East line of said plat, said point also lying on the West right of way line of Daetwyler Drive; thence run North 00 degrees 12 minutes 45 seconds West along said West right of way line of Daetwyler Drive a distance of 320.95 feet to a point, said point being the Northeast corner of Lot 15 of said plat, said point also lying at the Southeast corner of Lot 1, Block "A" of DAETWYLER SHORES as recorded in Plat Book U, Page 106 of the Official Records of Orange County, Florida; thence run North 00 degrees 12 minutes 45 seconds West along the West right of way line of Daetwyler Drive, said line also being the East line of said plat a distance of 240.00 feet to a point, said point being the Northeast corner of said Lot 1, Block "A" of said plat, said point also lying on the South right of way of Trentwood Boulevard; thence run North 00 degrees 12 minutes 45 seconds West along the West right of way line of Daetwyler Drive a distance of 60.06 feet to a point lying on the North right of way line of Trentwood Boulevard, said point also being the Southeast corner of Lot 2 of DAETWYLER SHORES SECOND ADDITION as recorded in Plat Book Y, Page 73 of the Official Records of Orange County, Florida; thence run North 00 degrees 12 minutes 45 seconds West along the East line of said plat, also being the West right of way line of Daetwyler Drive a distance of 471.52 feet to a point lying on the Northeast corner of Lot 1, Block "D" of said plat, point also lying on the North line of Government Lot 4 of Section 29, Township 23 South, Range 30 East, Orange County, Florida; thence run North 89 degrees 42 minutes 18 seconds East along said North line of Section 29 a distance of 20.00 feet to a point on the West right of way line of Daetwyler Drive; thence run North 00 degrees

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29	 SURVEY SECTION 4200 SOUTH JOHN YOUNG PARKWAY ORLANDO, FLORIDA 32839-0205 (407) 836-7940	DRAWING SCALE: NTS
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23		PROJECT NUMBER
APPROVED BY: Daynes	DRAWING FILE: 8302 Daetwyler Dr.	RANGE: 30		8302
REVISION DATE:		SHEET 1 OF 8		


SCHEDULE "A" LEGAL DESCRIPTION

12 minutes 45 seconds West along the West right of way line of Daetwyler Drive a distance of 331.50 feet to a point, said point being the Southeast corner of Lot 1 of LARKINVILLE U.S.A. as recorded in Plat Book 15, Page 16 of the Official Records of Orange County, Florida; thence run North 00 degrees 12 minutes 45 seconds West along the East line of said plat, also being the West right of way line of Daetwyler Drive a distance of 100.00 feet to a point, said point being the Northeast corner of said Lot 1 of said plat; thence continue North 00 degrees 12 minutes 45 seconds West along the West line of Daetwyler Drive a distance of 235.00 feet to a point, said point being the Southeast corner of Lot 6, Block "2" of SILVER BEACH SUBDIVISION as recorded in Plat Book L, Page 72 of the Official Records of Orange County, Florida; thence continue North 00 degrees 12 minutes 45 seconds West along the East line of Block 1 and 2 of said plat, also being the West right of way line of Daetwyler Drive (Platted Lakeview Drive) a distance of 666.55 feet to the Northeast corner of Lot 1, Block 1 of said plat, said point also lying on the South line of Government Lot 2 of Section 29, Township 23 South, Range 30 East, Orange County, Florida; thence continue North 00 degrees 10 minutes 48 seconds West along the East line of LAKE CONWAY PARK as recorded in Plat Book G, Page 138 of the Official Records of Orange County, Florida said line also being the West right of way line of Daetwyler Drive a distance of 1626.50 feet more or less to a point, said point being the Northeast corner of Lot 13, Block E of said plat; thence run North 00 degrees 10 minutes 48 seconds West along said West right of way line of Daetwyler Drive a distance of 55.00 feet to a point, said point lying on the North right of way line of Warren Park Road; thence run North 89 degrees 53 minutes 44 seconds West along said North right of way line of Warren Park Road a distance of 20.00 feet to the Southeast corner of Lot 17 of VENETIAN VILLAS as recorded in Plat Book S, Page 69 of the Official Records of Orange County, Florida; thence run North 00 degrees 10 minutes 48 seconds West along the said West right of way line of Daetwyler Drive a distance of 720.68 feet to the Northeast corner of Lot 40 of said Plat Book S, Page 69 of the Official Records of Orange County, Florida; thence run South 89 degrees 53 minutes 44 seconds East along the South line of Lot 2, BELLE ISLE PLANTATION as recorded in Plat Book 32, Page 8 of the Official Records of Orange County, Florida a distance of 25.00 feet to the Southeast corner of said Lot 2, also lying on the West right of way line of Daetwyler Drive; thence run North 00 degrees 10 minutes 48 seconds West along said West right of way line a distance of 74.63 feet to a point of curvature of a curve concave Easterly having a radius of 270.49 feet, a central angle of 16 degrees 13 minutes 53 seconds, a chord bearing of North 18 degrees 55 minutes 29 seconds East, a chord distance of 76.37 feet; thence run along the arc of said curve a distance of 76.63 feet to a point, said point lying on said West

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29	 SURVEY SECTION 4200 SOUTH JOHN YOUNG PARKWAY ORLANDO, FLORIDA 32839-0205 (407) 836-7940	DRAWING SCALE: NTS
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23		PROJECT NUMBER
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30		8302
REVISION DATE:	8302 Daetwyler Dr.	SHEET 2 OF 8		

SCHEDULE "A" LEGAL DESCRIPTION


right of way line of Daetwyler Drive; thence run North 00 degrees 10 minutes 48 seconds West along said West right of way line a distance of 78.17 feet to a point, said point being the Northeast corner of Lot 1 of said Plat Book 32, Page 8 of the Official Records of Orange County, Florida; thence run South 89 degrees 53 minutes 44 seconds East a distance of 61.00 feet more or less to a point, said point lying on said West right of way line of Daetwyler Drive, also being a point of curvature of a curve concave Southeasterly having a radius of 270.49 feet, a central angle of 14 degrees 22 minutes 03 seconds, a chord bearing of North 53 degrees 51 minutes 15 seconds East, a chord distance of 67.65 feet; thence along the arc of said curve a distance of 67.83 feet more or less to a point, said point lying on the said West right of way line and the North line of said Section 29, Township 23 South, Range 30 East, Orange County, Florida; thence run South 89 degrees 53 minutes 44 seconds East along the said North right of way line of Section 29 a distance of 131.00 feet more or less to a point, said point lying on said North line of Section 29 and 30.00 feet North of a point of curvature of CRESCENT PARK - PHASE 1 as recorded in Plat Book 34, Pages 33 through 35 of the Official Records of Orange County, Florida, also lying on the South right of way line of Judge Road, also being 1080.38 feet more or less West of the North Quarter corner of said Section 29; thence run South 00 degrees 10 minutes 48 seconds West a distance of 30.00 feet to the said point of curvature lying on the South right of way line of Judge Road, also being on the North line of said Plat Book 34, Pages 33 through 35 of the Official Records of Orange County, Florida, said curve concave Southeasterly having a radius of 210.50 feet, a central angle of 90 degrees 06 minutes 44 seconds, a chord bearing of South 45 degrees 03 minutes 14 seconds West, a chord distance of 297.98 feet; thence run along the arc of said curve a distance of 331.06 feet to a point of tangency, said point lying on the East right of way line of Daetwyler Drive; thence run South 00 degrees 10 minutes 48 seconds East along said East right of way line a distance of 2398.85 feet to a point, said point being the Southwest corner of Tract E of CRESCENT PARK - PHASE 2 as recorded in Plat Book 34, Pages 72 through 74 of the Official Records of Orange County, Florida; thence continue South 00 degrees 10 minutes 48 seconds East a distance of 30.00 feet to a point, said point lying on the East and West center line of said Section 29; thence run South 00 degrees 12 minutes 45 seconds East a distance of 30.00 feet to the Northwest corner of Lot 12, Block 8 of SILVER BEACH SUBDIVISION as recorded in Plat Book L, Page 72 of the Official Records of Orange County, Florida; thence continue South 00 degrees 12 minutes 45 seconds East along said West right of way line of Daetwyler Drive a distance of 636.55 feet to a point, said point being the Southwest corner of Lot 7, Block 3 of said SILVER BEACH SUBDIVISION, Plat Book L, Page 72; thence run South 89 degrees 51

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29	 SURVEY SECTION 4200 SOUTH JOHN YOUNG PARKWAY ORLANDO, FLORIDA 32839-9205 (407) 836-7940	DRAWING SCALE: NTS
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23		PROJECT NUMBER 8302
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30		
REVISION DATE:	B302 Daetwyler Dr.	SHEET 3 OF 8		

SCHEDULE "A" LEGAL DESCRIPTION

minutes 15 seconds East along the South line of said Lot 7, Block 3 of said plat a distance of 20.00 feet to a point, said point being the Northwest corner of Lot 4, Block 9 of SILVER BEACH SUBDIVISION FIRST ADDITION as recorded in Plat Book W, Page 2 of the Official Records of Orange County, Florida; thence run South 00 degrees 12 minutes 45 seconds East along said East right of way line of Daetwyler Drive a distance of 401.64 feet to a point, said point being the Southwest corner of Lot 1, Block 13 of said SILVER BEACH SUBDIVISION FIRST ADDITION, Plat Book W, Page 2; thence run North 89 degrees 51 minutes 15 seconds West a distance of 20.00 feet along the extension of the South line of aforementioned Lot 1, Block 13 of said plat; thence run South 00 degrees 12 minutes 45 seconds East along the said East right of way line of Daetwyler Drive a distance of 479.00 feet more or less to a point, said point being the Northwest corner of BRIGHTON PARK as recorded in Plat Book 91, Pages 96 through 97 of the Official Records of Orange County, Florida, said point also lying on the East right of way line of Daetwyler Drive; thence run South 00 degrees 12 minutes 45 seconds East along said East right of way line of Daetwyler Drive and the West line of the aforementioned BRIGHTON PARK, Plat Book 91, Pages 96 through 97 a distance of 630.80 feet to the Southwest corner of Tract F, of said BRIGHTON PARK, also being the Northwest corner of Lot 1, LA QUINTA MOTOR INN SUBDIVISION as recorded in Plat Book 16, Page 112 of the Official Records of Orange County, Florida; thence run South 00 degrees 12 minutes 45 seconds East along the East right of way line of Daetwyler Drive and the West line of Lot 1 of aforementioned plat a distance of 239.09 feet to a point, said point being a point of curvature of a curve concave Northeasterly having a radius of 210.50 feet, a central angle of 87 degrees 48 minutes 04 seconds, a chord bearing of South 43 degrees 41 minutes 11 seconds East, a chord distance of 291.93 feet; thence run along the arc of said curve a distance of 322.57 feet more or less to a point of cusp, said point lying 236.80 feet East and 33.00 feet North of the Southwest corner of the Southeast Quarter of the Southwest Quarter of said Section 29, Township 23 South, Range 30 East, Orange County, Florida; thence run South 89 degrees 34 minutes 39 seconds West along a line 33.00 feet North of the South line of the Southeast Quarter of the Southwest Quarter of said Section 29 a distance of 235.80 feet to the POINT OF BEGINNING;

Containing 9.69 Acres or 421,910.77 square feet, MORE OR LESS.

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29	 SURVEY SECTION 4200 SOUTH JOHN YOUNG PARKWAY ORLANDO, FLORIDA 32839-9205 (407) 836-7940	DRAWING SCALE: NTS
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23		PROJECT NUMBER
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30		8302
REVISION DATE:	8302 Daetwyler Dr.	SHEET 4 OF 8		

SCHEDULE "A" SKETCH OF DESCRIPTION

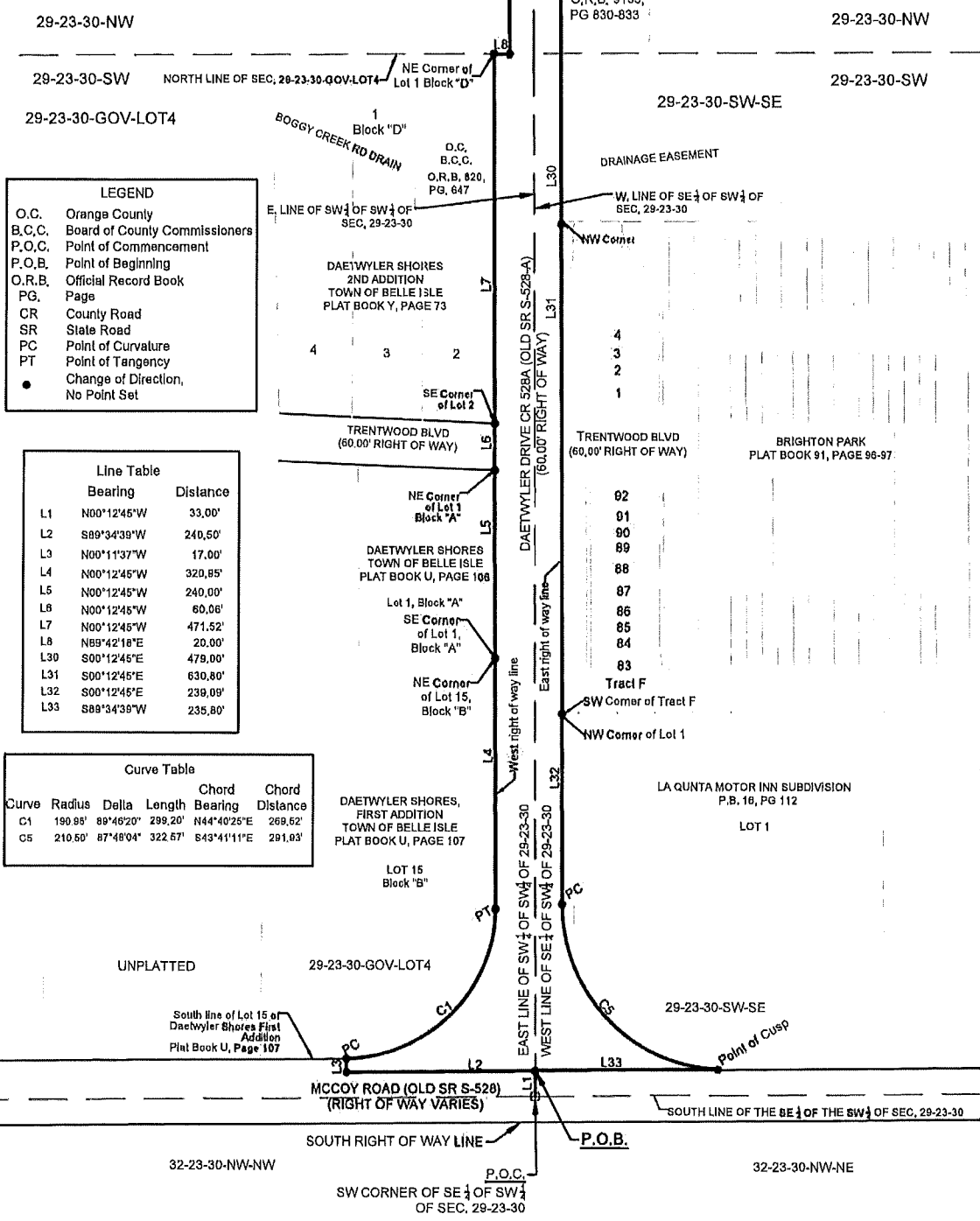


0' 100' 200'

See Sheet 6 of 8

HEREBY AFFIRM THAT THIS SKETCH OF DESCRIPTION REPRESENTED HEREON IS TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF. IT HAS BEEN PREPARED IN ACCORDANCE WITH THE STANDARDS SET FORTH IN CHAPTER 5J-17, F.A.C., PURSUANT TO CHAPTERS 17 AND 472 OF THE FLORIDA STATUTES, AND UNLESS IT BEARS THE SIGNATURE AND THE ORIGINAL RAISED SEAL OF A FLORIDA LICENSED SURVEYOR AND MAPPER, THIS DRAWING, SKETCH, PLAN, OR MAP IS FOR INFORMATIONAL PURPOSES ONLY AND IS NOT VALID.

10/16/19
DATE
Mark A. Daynes
REGISTERED LAND SURVEYOR
AND MAPPER
STATE OF FLORIDA LICENSE NO. 8473



LEGEND

- O.C. Orange County
- B.C.C. Board of County Commissioners
- P.O.C. Point of Commencement
- P.O.B. Point of Beginning
- O.R.B. Official Record Book
- PG. Page
- CR County Road
- SR State Road
- PC Point of Curvature
- PT Point of Tangency
- Change of Direction, No Point Set

Line Table

Bearing	Distance
L1	N00°12'45"W 33.00'
L2	S89°34'39"W 240.50'
L3	N00°11'37"W 17.00'
L4	N00°12'45"W 320.85'
L5	N00°12'45"W 240.00'
L6	N00°12'45"W 60.06'
L7	N00°12'45"W 471.52'
L8	N89°42'18"E 20.00'
L9	S00°12'45"E 479.00'
L30	S00°12'45"E 630.80'
L31	S00°12'45"E 239.09'
L32	S89°34'39"W 235.80'

Curve Table

Curve	Radius	Delta	Length	Bearing	Chord Distance
C1	190.89'	89°46'20"	299.20'	N44°40'25"E	269.62'
C5	210.60'	87°48'04"	322.67'	S43°41'11"E	291.83'

SKETCH AND DESCRIPTION
THIS IS NOT A SURVEY, NOR HAS FIELD WORK BEEN PERFORMED IN ACCORDANCE WITH 5J-17, FLORIDA ADMINISTRATIVE CODE FOR PREPARATION OF THIS DRAWING.

- NOTES:**
- BEARINGS ARE BASED ON THE WEST LINE OF THE SOUTHEAST 1/4 OF THE SOUTHWEST 1/4 OF SECTION 29-23-30, BEING N 00°12'45" W.
 - THIS SKETCH OF DESCRIPTION AND LEGAL DESCRIPTION WAS PREPARED BY ORANGE COUNTY ENGINEERING DIVISION, SURVEY SECTION.
 - THERE MAY BE OTHER RECORDS DOCUMENTS FOUND IN ORANGE COUNTY RECORDS AFFECTING THIS PROPERTY, A COMPLETE TITLE RECORD SEARCH WAS NOT PERFORMED.

PREPARED FOR:
Roads & Drainage

DRAWING SCALE:
1" = 200'

PROJECT NUMBER
8302

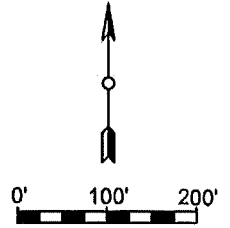
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE:	8302 Daetwyler Dr.	SHEET 5 OF 8

PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-9205
(407) 836-7940



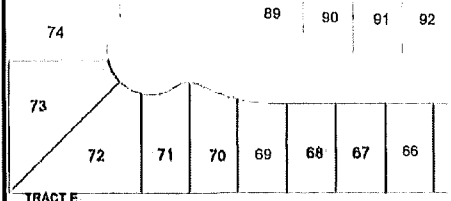
SCHEDULE "A" SKETCH OF DESCRIPTION

See Sheet 7 of 8



LAKE CONWAY PARK,
PLAT BOOK G, PAGE 138
LOT 18, BLOCK "D"

S. LINE OF GOVT. LOT 2 IN
SEC. 29-23-30

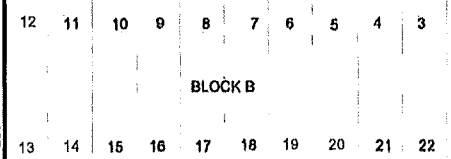


NE Corner of Lot 1, Block 1

TRACT E
WINONA DRIVE
EASTWEST CEN

Line Table		
Bearing	Distance	
L8	N89°42'18"E	20.00'
L9	N00°12'45"W	331.50'
L10	N00°12'45"W	100.00'
L11	N00°12'45"W	235.00'
L12	N00°12'45"W	666.55'
L13	N00°10'48"W	1826.50'
L23	S00°10'48"E	2398.85'
L24	S00°10'48"E	30.00'
L25	S00°12'45"E	30.00'
L26	S00°12'45"E	636.55'
L27	S89°51'15"E	20.00'
L28	S00°12'45"E	401.64'
L29	N89°51'15"W	20.00'
L30	S00°12'45"E	479.00'

SILVER BEACH
SUBDIVISION,
PLAT BOOK L,
PAGE 72



MERRYWEATHER DRIVE

SE Corner of Lot 6, Block 2

SILVER BEACH
SUBDIVISION,
PLAT BOOK L,
PAGE 72

BLOCK 3

SW Corner of Lot 7, Block 3

NW Corner of Lot 4, Block 9

SILVER BEACH SUBDIVISION
FIRST ADDITION,
PLAT BOOK W, PAGE 2

UNPLATTED

BLOCK 9

RAMPART DRIVE

LARKINVILLE USA,
PLAT BOOK 15, PAGE 16

BLOCK 13

SW Corner of Lot 1, Block 13

WINDWARD
ON THE LAKE
CONDOS
(UNPLATTED)

PRAIRIE FOX LANE

O.R.B. 9135,
PG 830-833

29-23-30-NW

29-23-30-NW

29-23-30-SW

NORTH LINE OF SEC. 29-23-30 GOV. LOT 4

29-23-30-SW

29-23-30-SW-SE

See Sheet 5 of 8

PREPARED FOR:
Roads & Drainage

DRAWN BY: Alvarez	DATE: 10/14/19	SECTION: 29
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE:	8302 Daetwyler Dr.	SHEET 6 OF 8

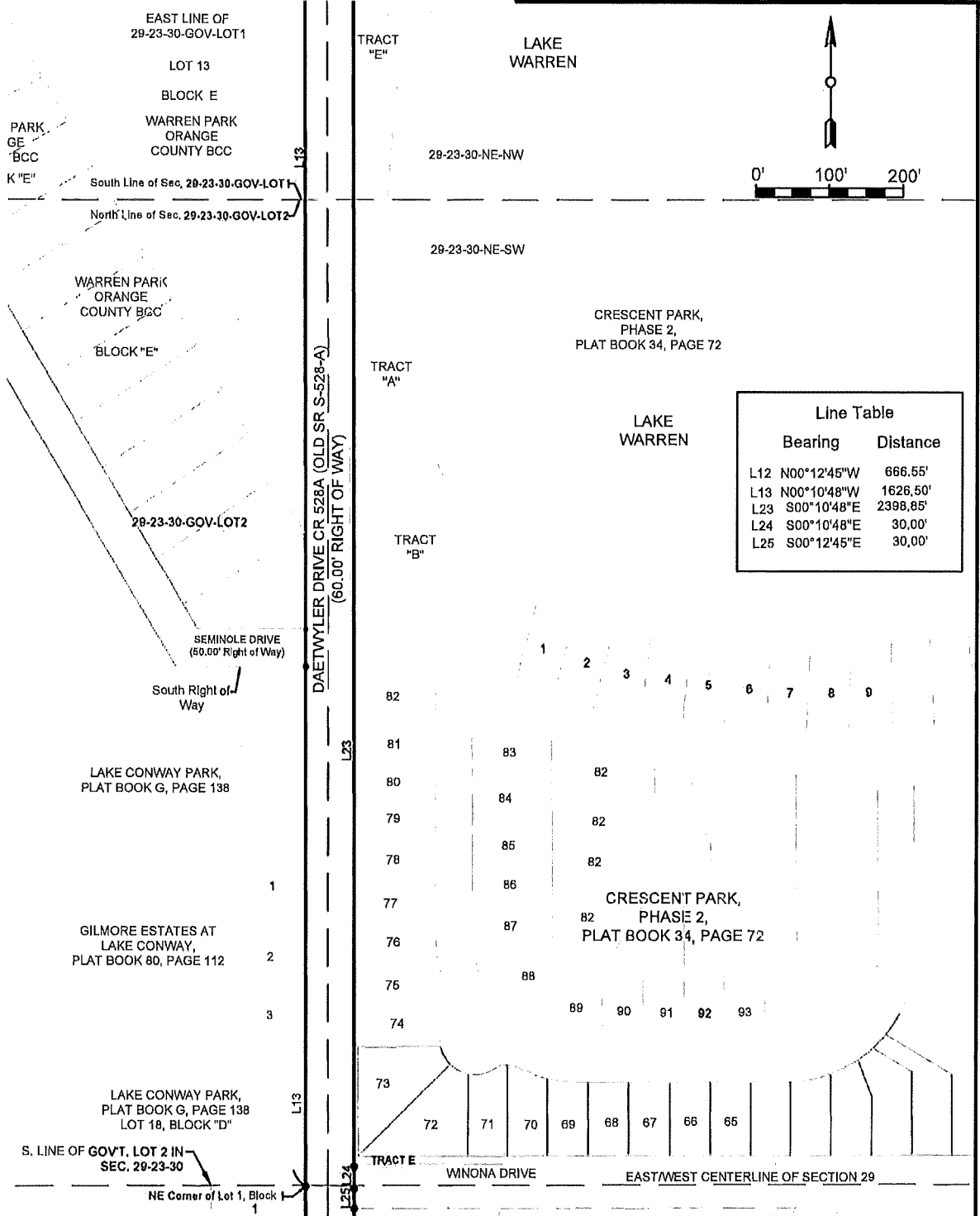
PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-9205
(407) 836-7940



DRAWING SCALE:
1"=200'
PROJECT NUMBER
8302

SCHEDULE "A" SKETCH OF DESCRIPTION

See Sheet 8 of 8



Line Table		
	Bearing	Distance
L12	N00°12'45"W	666.55'
L13	N00°10'48"W	1626.50'
L23	S00°10'48"E	2398.85'
L24	S00°10'48"E	30.00'
L25	S00°12'45"E	30.00'

See Page 6 of 8

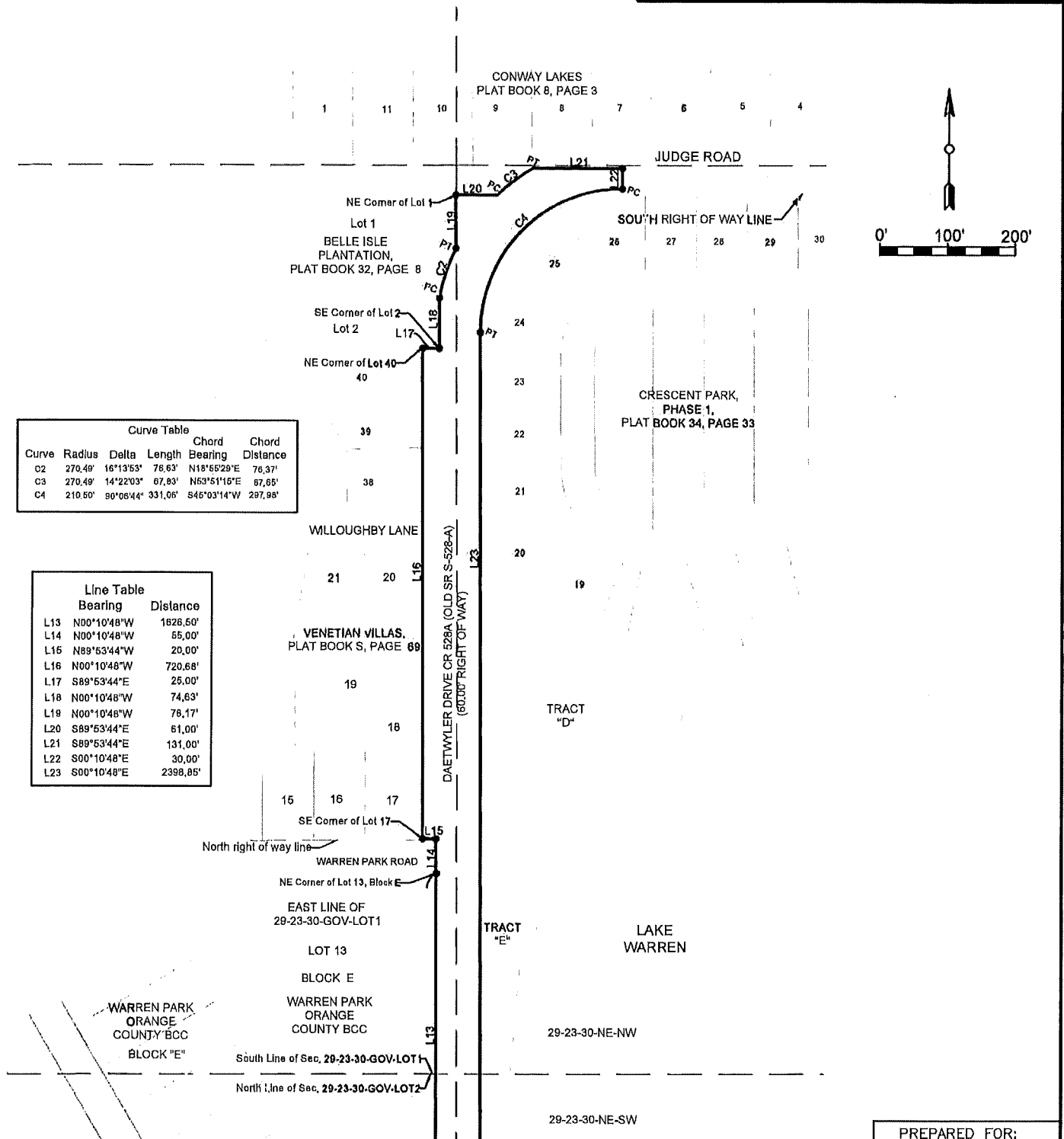
PREPARED FOR: Roads & Drainage
DRAWING SCALE: 1"=200'
PROJECT NUMBER 8302

DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE:	8302 Daetwyler Dr.	SHEET 7 OF 8

PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-9205
(407) 836-7940



SCHEDULE "A" SKETCH OF DESCRIPTION



Curve Table					
Curve	Radius	Delta	Length	Chord Bearing	Chord Distance
C2	270.49'	16°13'53"	78.63'	N18°55'29"E	76.37'
C3	270.49'	14°22'03"	67.83'	N53°51'16"E	67.65'
C4	210.60'	80°06'44"	331.06'	S46°03'14"W	297.98'

Line Table		
Bearing	Distance	
L13	N00°10'48"W	1828.50'
L14	N00°10'48"W	65.00'
L15	N89°53'44"W	20.00'
L16	N00°10'48"W	720.68'
L17	S89°53'44"E	25.00'
L18	N00°10'48"W	74.63'
L19	N00°10'48"W	78.17'
L20	S89°53'44"E	61.00'
L21	S89°53'44"E	131.00'
L22	S00°10'48"E	30.00'
L23	S00°10'48"E	2398.85'

See Sheet 7 of 8

PREPARED FOR:
Roads & Drainage

DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29
CHECKED BY: Daynes	JOB No: 8302	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE:	8302 Daetwyler Dr.	SHEET 8 OF 8

PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-9205
(407) 836-7940




DRAWING SCALE:
1"=200'
PROJECT NUMBER
8302

SCHEDULE "A" LEGAL DESCRIPTION

That portion of right of way for Judge Road lying within Section 20, Township 23 South, Range 30 East and Section 29, Township 23 South, Range 30 East, Orange County, Florida being more particularly described as follows:


Commence at the Southwest corner of the Southeast quarter of Section 20, Township 23 South, Range 30 East, Orange County, Florida; thence run North 00°07'48" West along the West line of the Southeast quarter of said Section 20, Township 23 South, Range 30 East a distance of 35.00 feet to a point lying on the North right of way line of Judge Road, said point also lying on the South right of way line of CONWAY GROVES UNIT 1 as recorded in Plat Book 36, Page 3 of the Official Records of Orange County, Florida, said point also being the POINT OF BEGINNING; thence run North 89°55'09" East along the South line of of said plat, said line also being the North right of way line of Judge Road a distance of 369.39 feet to a point lying 5.0 feet North of the Southeast corner of Lot 1 of said plat, said point also lying 5.0 feet North of the Southwest corner of Lot 67 of CONWAY GROVES UNIT 2 as recorded in Plat Book 40, Page 4 of the Official Records of Orange County, Florida; thence continue North 89°55'09" East along the South right of way line of said plat, said line also being the North right of way line of Judge Road a distance of 759.89 feet to a point of curvature on a curve concave Northwesterly having a radius of 210.50 feet, a central angle of 77°08'37", a chord bearing of North 38°50'08" East and a chord distance of 262.49 feet; thence along the arc of said curve a distance of 283.42 feet to a point lying on the East line of Tract A of said plat, said point also lying on the West right of way line of Conway Road; thence run South 00°02'21" East along said West right of way line for a distance of 269.16 feet to a point lying on the South right of way line of Judge Road; thence run South 89°55'09" West along said Southerly right of way line a distance of 1,293.86 feet to a point lying on the West line of the Northwest corner of the Northeast quarter of Section 29, Township 23 East, Range 30 East, Orange County, Florida; thence run South 89°53'44" West for a distance of 1,075.14 feet to a point lying on the South right of way line of Judge Road, said point also lying on the North line of CRESCENT PARK - PHASE 1 as recorded in Plat Book 34, Pages 33 - 35 of the Official Records of Orange County, Florida; thence North 00°10'48" West a distance of 30.00 feet to a point lying 30.00 feet North of the South right of way line of Judge Road; thence run South 89°53'44" West a distance of 131.00 feet to a point on a non-tangent curve concave Southeasterly having a radius of 270.49 feet, a central angle of 28°45'22", a chord bearing of North 77°01'23" East, a chord distance of 134.34 feet; thence along the arc of said curve a distance of 135.76 feet to a point lying on the North right of way line of Judge Road, said point also lying on the South line of Lot 7 of CONWAY LAKES as recorded in Plat Book 8, Page 3 of the Official Records of Orange County, Florida;

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 20,29	 SURVEY SECTION 4200 SOUTH JOHN YOUNG PARKWAY ORLANDO, FLORIDA 32839-9205 (407) 836-7940	DRAWING SCALE: N/A
CHECKED BY: Daynes	JOB No: 8304	TOWNSHIP: 23		PROJECT NUMBER 8304
APPROVED BY: Daynes	DRAWING FILE: 8304 Judge Road	RANGE: 30		
REVISION DATE:		SHEET 1 OF 4		

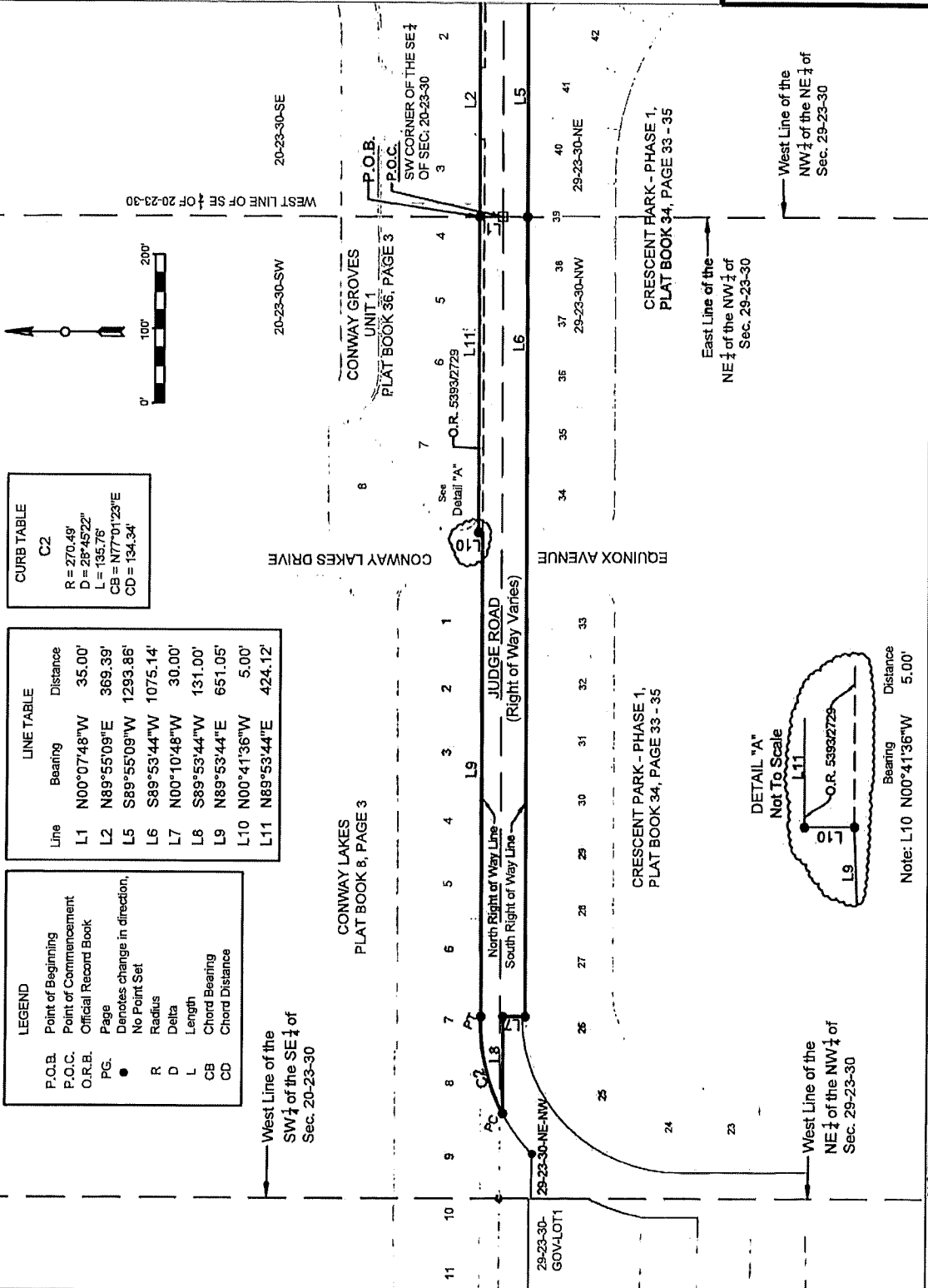
SCHEDULE "A" LEGAL DESCRIPTION

thence run North 89°53'44" East along the South line of said plat, said line also being the North right of way line of Judge Road a distance of 651.05 feet to a point; thence run North 00°41'36" West a distance of 5.00 feet to the new Northerly right of way line of Judge Road as described in Official Records Book 5393, Pages 2729 - 2734, also being the SW corner of additional right of way taken as described in Official Records Book 5371, Pages 3785 - 3787 of the Official Records of Orange County, Florida, all lying in Lot 7 of the Plat of Conway Groves Unit 1 as recorded in Plat Book 36, Page 3 of the Official Records of Orange County, Florida; thence continue along the South line of said additional right of way and new Northerly right of way line of Judge Road North 89°53'44" East a distance 424.12 feet to the POINT OF BEGINNING;

Containing 3.72 acres or 161,876.93 square feet, MORE OR LESS.

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 20,29	 SURVEY SECTION 4200 SOUTH JOHN YOUNG PARKWAY ORLANDO, FLORIDA 32839-9205 (407) 836-7940	DRAWING SCALE: N/A
CHECKED BY: Daynes	JOB No: 8304	TOWNSHIP: 23		PROJECT NUMBER 8304
APPROVED BY: Daynes	DRAWING FILE: 8304 Judge Road	RANGE: 30		
REVISION DATE:		SHEET 2 OF 4		

SCHEDULE "A" SKETCH OF DESCRIPTION



CURB TABLE
C2

R = 270.49'
D = 28°45'22"
L = 135.76'
CB = N77°01'23"E
CD = 134.34'

LINE TABLE

Line	Bearing	Distance
L1	N00°07'48"W	35.00'
L2	N89°55'09"E	369.39'
L5	S89°55'09"W	1293.86'
L6	S89°53'44"W	1075.14'
L7	N00°10'48"W	30.00'
L8	S89°53'44"W	131.00'
L9	N89°53'44"E	651.05'
L10	N00°41'36"W	5.00'
L11	N89°53'44"E	424.12'

LEGEND

P.O.B. Point of Beginning
P.O.C. Point of Commencement
O.R.B. Official Record Book
PG. Page
● Denotes change in direction,
No Point Set
R Radius
D Delta
L Length
CB Chord Bearing
CD Chord Distance

I HEREBY AFFIRM THAT THIS SKETCH OF DESCRIPTION REPRESENTED HEREON IS TRUE, AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF. IT HAS BEEN PREPARED IN ACCORDANCE WITH THE STANDARDS SET FORTH IN CHAPTER 54.17, F.A.C. PURSUANT TO CHAPTERS 177 AND 472, OF THE FLORIDA STATUTES AND UNLESS IT BEARS THE SIGNATURE AND THE ORIGINAL RAISED SEAL OF A FLORIDA LICENSED SURVEYOR AND HAPPER, THIS INFORMATIONAL PURPOSE ONLY, AND IS NOT VALID.

10/16/19
DATE

[Signature]
REGISTERED LAND SURVEYOR
AND MAPPER
STATE OF FLORIDA LICENSE NO. 5479

SKETCH AND DESCRIPTION
THIS IS NOT A SURVEY NOR HAS FIELD WORK BEEN PERFORMED IN ACCORDANCE WITH 54.17, FLORIDA ADMINISTRATIVE CODE FOR PREPARATION OF THIS DRAWING.

- NOTES:**
- BEARINGS ARE BASED ON THE NORTH LINE OF SECTION 29-23-30, BEING N 89°53'44" E (ASSUMED).
 - THIS SKETCH OF DESCRIPTION AND LEGAL DESCRIPTION WAS PREPARED BY ORANGE COUNTY ENGINEERING DIVISION, SURVEY SECTION.
 - THERE MAY BE OTHER RECORDS DOCUMENTS FOUND IN ORANGE COUNTY RECORDS AFFECTING THIS PROPERTY, A COMPLETE TITLE RECORD SEARCH WAS NOT PERFORMED.
 - NO IMPROVEMENTS ABOVE OR BELOW GROUND, OTHER THAN THOSE SHOWN, WERE LOCATED.

PREPARED FOR: Roads & Drainage
DRAWING SCALE: 1"=200'
PROJECT NUMBER 8304

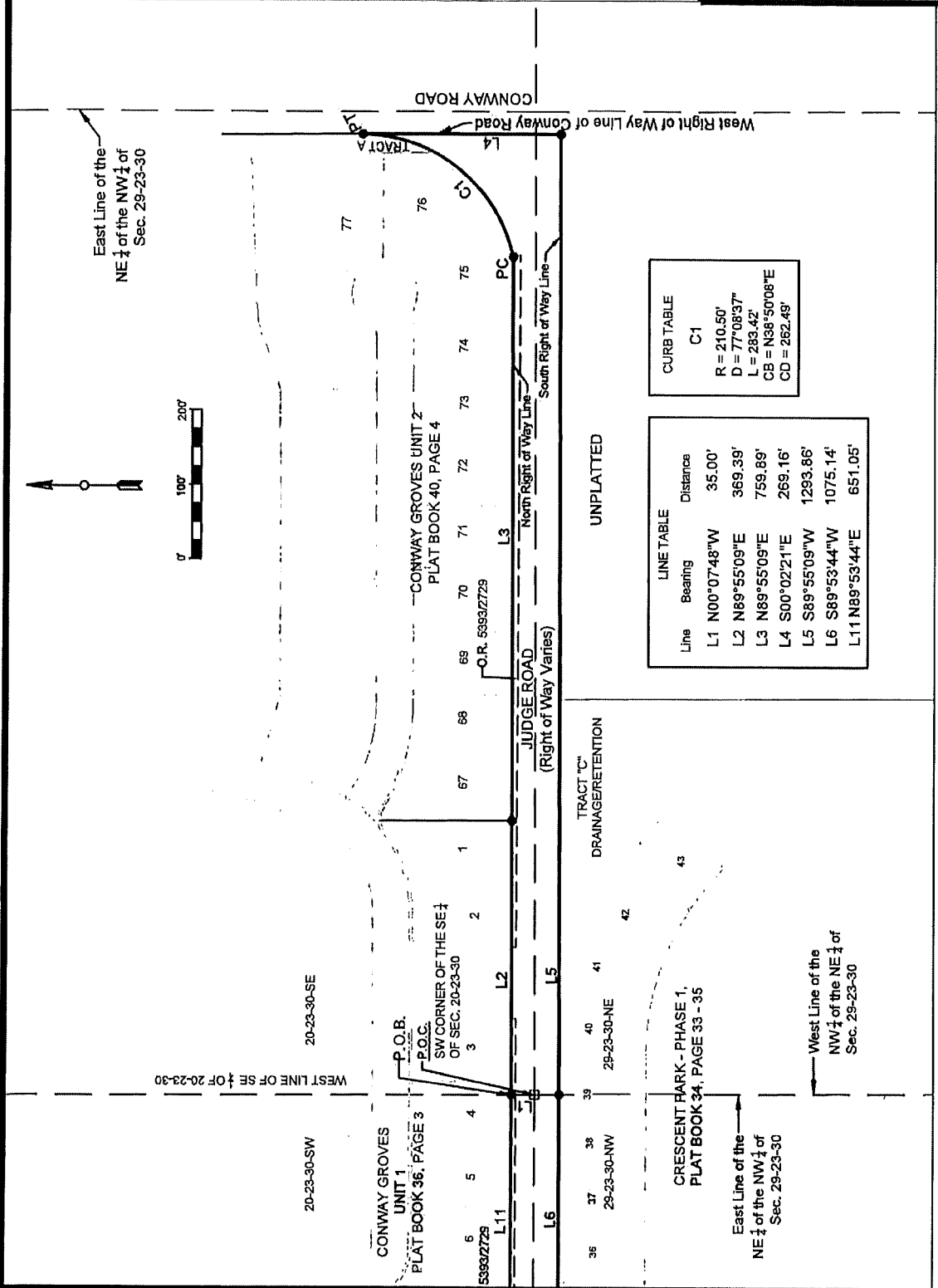
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 20,29
CHECKED BY: Daynes	JOB No: 8304	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE: 8304 Judge Road	RANGE: 30
REVISION DATE:		SHEET 3 OF 4

PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION

ORANGE COUNTY GOVERNMENT
FLORIDA

4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-9205
(407) 836-7940

SKETCH OF DESCRIPTION Exhibit "A"



CURB TABLE

C1

R = 210.50'

D = 77°08'37"

L = 283.42'

CB = N38°50'08"E

CD = 262.49'

LINE TABLE

Line	Bearing	Distance
L1	N00°07'48"W	35.00'
L2	N89°55'09"E	369.39'
L3	N89°55'09"E	759.89'
L4	S00°02'21"E	269.16'
L5	S89°55'09"W	1293.86'
L6	S89°53'44"W	1075.14'
L11	N89°53'44"E	651.05'

PREPARED FOR:
Roads & Drainage

DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 20
CHECKED BY: Daynes	JOB No: 8304	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE:	8304 Judge Road	SHEET 4 OF 4

PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-9205
(407) 836-7940




DRAWING SCALE: 1"=200'
PROJECT NUMBER 8304

SCHEDULE "A" LEGAL DESCRIPTION

That portion of right of way for McCoy Road, State Road 482 (also known as Old State Road S-528) lying within Section 29, 30, 31 and 32, Township 23 South, Range 30 East, Orange County, Florida being more particularly described as follows:

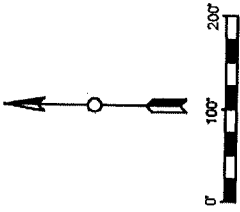
Commence at the Southwest corner of Section 29, Township 23 South, Range 30 East, Orange County, Florida; thence run North 00°09'55" West along the West line of the Southwest quarter of said Section 29 a distance of 50.00 feet more or less to a point lying on the North right of way line of McCoy Road, State Road 482 (also known as Old State Road S-528), said point also being the South line of Lot 15 of DAETWYLER SHORES FIRST ADDITION Plat Book U, Page 107 as recorded in the Official Records of Orange County, Florida, said point also being the POINT OF BEGINNING; thence run North 89°34'39" East along the North right of way line of said McCoy Road, said line also being the South right of way line of said plat a distance of 1,083.58 feet more or less to a point lying on the South line of Lot 15 of said plat; thence run South 00°11'37" East a distance of 17.00 feet more or less to a point, said point being 33.00 feet more or less North of the South line of Section 29, Township 23 South, Range 29 East; thence run North 89°34'39" East along said McCoy Road a distance of 240.50 feet more or less to a point on the East line of the Southwest quarter of the Southwest quarter of said Section 29, Township 23 South, Range 30 East, Orange County, Florida, said point also being 33.00 feet more or less North of the Southwest corner of the Southeast quarter of the Southwest quarter of said Section 29; thence continue North 89°34'39" East for a distance of 236.80 feet more or less to a point lying on the North right of way line of McCoy Road, State Road 482 (also known as Old State Road S-528); thence departing said North line, run South 00°25'21" East a distance of 66.00 feet more or less to a point lying on the South right of way line of McCoy Road; thence run South 89°34'39" West along the South right of way line of McCoy Road a distance of 1,561.13 feet more or less to a point lying on the South right of way line of said road, said point also being on the West line of the Northwest quarter of Section 32, Township 23 South, Range 30 East; thence run North 00°25'21" West along the West line of said Section line a distance of 3.00 feet more or less; thence run South 89°44'52" West along the South right of way line of McCoy Road a distance of 626.98 feet more or less; thence departing said South right of way line, run North 00°15'08" West a distance of 80.00 feet more or less to a point lying on the North right of way line of McCoy Road; said point also lying on the East right of way line of Via Flora; thence run North 89°44'52" East along the North right of way line of McCoy Road a distance of 627.06 feet more or less to the Point of Beginning.

Containing 171,609.01 square feet, or 3.94 acres, more or less.

PREPARED FOR: Roads & Drainage Section		ORANGE COUNTY PUBLIC WORKS ENGINEERING DIVISION		
DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29,30,31,32	 ORANGE COUNTY GOVERNMENT <small>FLORIDA</small>	DRAWING SCALE: NTS
CHECKED BY: Daynes	JOB No: 8305	TOWNSHIP: 23		PROJECT NUMBER
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30		8305
REVISION DATE: 11/01/19	8306 Daetwyler Dr.	SHEET 1 OF 3		

SCHEDULE "A" SKETCH OF DESCRIPTION

a.



See Sheet 3 of 3

West Line of Sec. 29-23-30-SW

East Line of Sec. 30-23-30-SE

DAETWYLER SHORES
FIRST REPLAT
PLAT BOOK U, PAGE 06

FLOWERTREE ROAD

DAETWYLER SHORES,
FIRST ADDITION
PLAT BOOK U, PAGE 107

LOT 15

South line of Sec. 29-23-30 GOV-LOT 4

STATE ROAD 528

South right of way line of McCoy Road SR 482

P.O.C.
SW CORNER OF 29-23-30

32-23-30-NW

LEGEND

- P.O.B. Point of Beginning
- P.O.C. Point of Commencement
- SR State Road
- Change of Direction, No Point Set

DAETWYLER SHORES
FIRST REPLAT
PLAT BOOK V, PAGE 42

Block: "D"

FLOWERTREE ROAD

Block: "C"

VIA FLORA

South line of Sec. 30-23-30-SE

L9

LINE TABLE

Line	Bearing	Distance
L1	N00°09'55"W	50.00'
L2	N89°34'39"E	1083.58'
L7	S89°34'39"W	1561.13'

LINE TABLE

Line	Bearing	Distance
L8	N00°25'21"W	3.00'
L9	S89°44'52"W	626.98'
L10	N00°15'08"W	80.00'
L11	N89°44'52"E	627.06'

NOTES:

1. BEARINGS ARE BASED ON THE NORTH LINE OF MCCOY ROAD AS BEING N89°34'39"W (ASSUMED).
2. THIS SKETCH OF DESCRIPTION AND LEGAL DESCRIPTION WAS PREPARED BY ORANGE COUNTY ENGINEERING DIVISION, SURVEY SECTION.
3. THERE MAY BE OTHER RECORDS DOCUMENTS FOUND IN ORANGE COUNTY RECORDS AFFECTING THIS PROPERTY, A COMPLETE TITLE RECORD SEARCH WAS NOT PERFORMED.
4. NO IMPROVEMENTS ABOVE OR BELOW GROUND, OTHER THAN THOSE SHOWN, WERE LOCATED.

SKETCH AND DESCRIPTION

THIS IS NOT A SURVEY, NOR HAS FIELD WORK BEEN PERFORMED IN ACCORDANCE WITH S-17, FLORIDA ADMINISTRATIVE CODE FOR PREPARATION OF THIS DRAWING.

I HEREBY AFFIRM THAT THIS SKETCH OF DESCRIPTION REPRESENTED HEREIN IS TRUE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND BELIEF. IT HAS BEEN PREPARED IN ACCORDANCE WITH THE STANDARDS SET FORTH IN CHAPTER 117 AND 117.02 OF THE FLORIDA STATUTES, AND UNLESS IT BEARS THE SIGNATURE OF A LICENSED SURVEYOR, THIS DRAWING, SKETCH, PLAT, OR MAP IS FOR INFORMATIONAL PURPOSES ONLY AND IS NOT VALID.

11/1/19
DATE: *[Signature]*
REGISTERED LAND SURVEYOR AND MAPPER
STATE OF FLORIDA LICENSE NO. 5478

DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29,30,31,32
CHECKED BY: Daynes	JOB No: 8305	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE: 11/01/19	8305 McCoy Rd	SHEET 2 OF 3

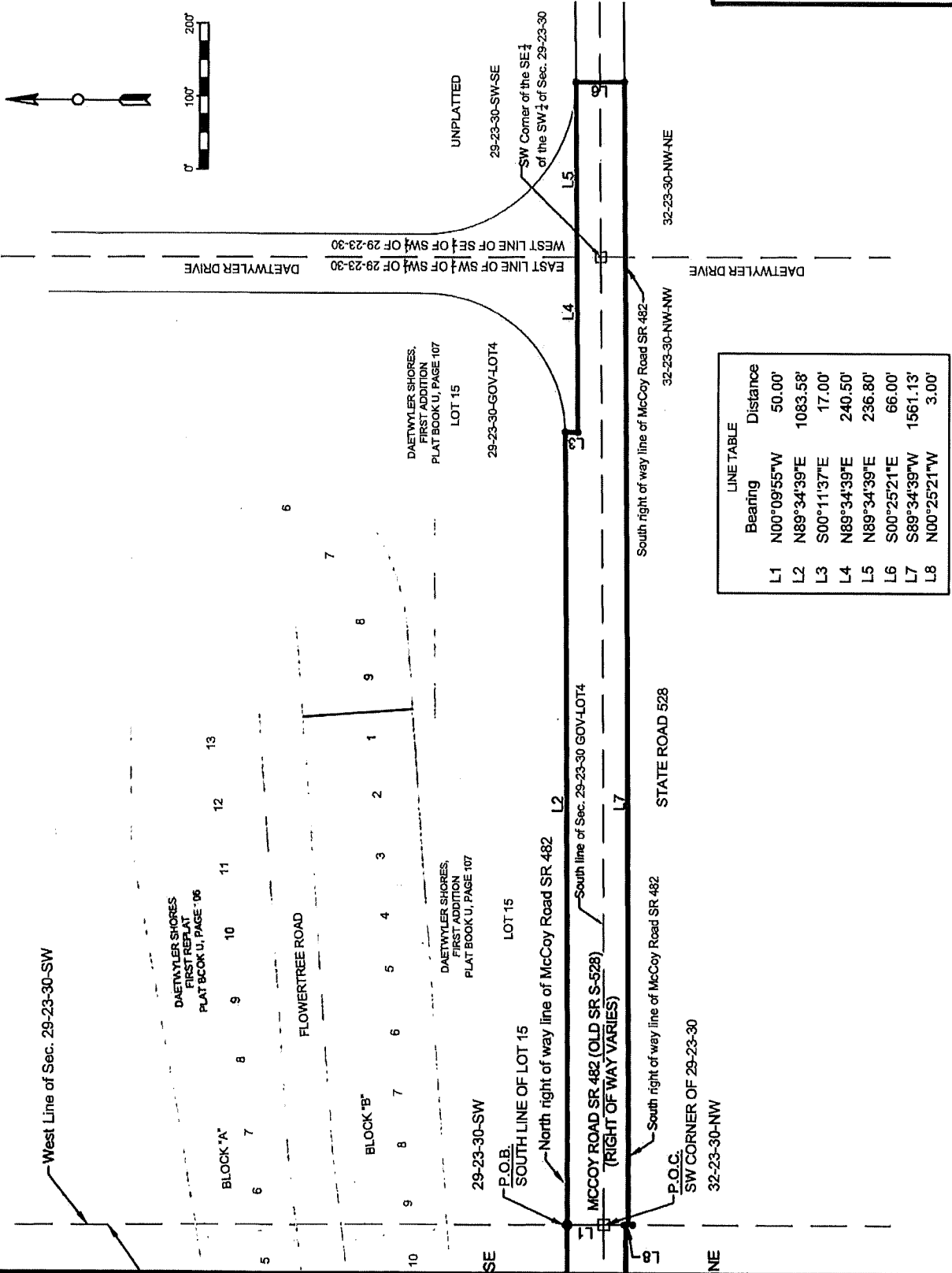
PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-8205
(407) 836-7940



PREPARED FOR: Roads & Drainage
DRAWING SCALE: 1"=200'
PROJECT NUMBER 8305

SCHEDULE "A"
SKETCH OF DESCRIPTION

a.

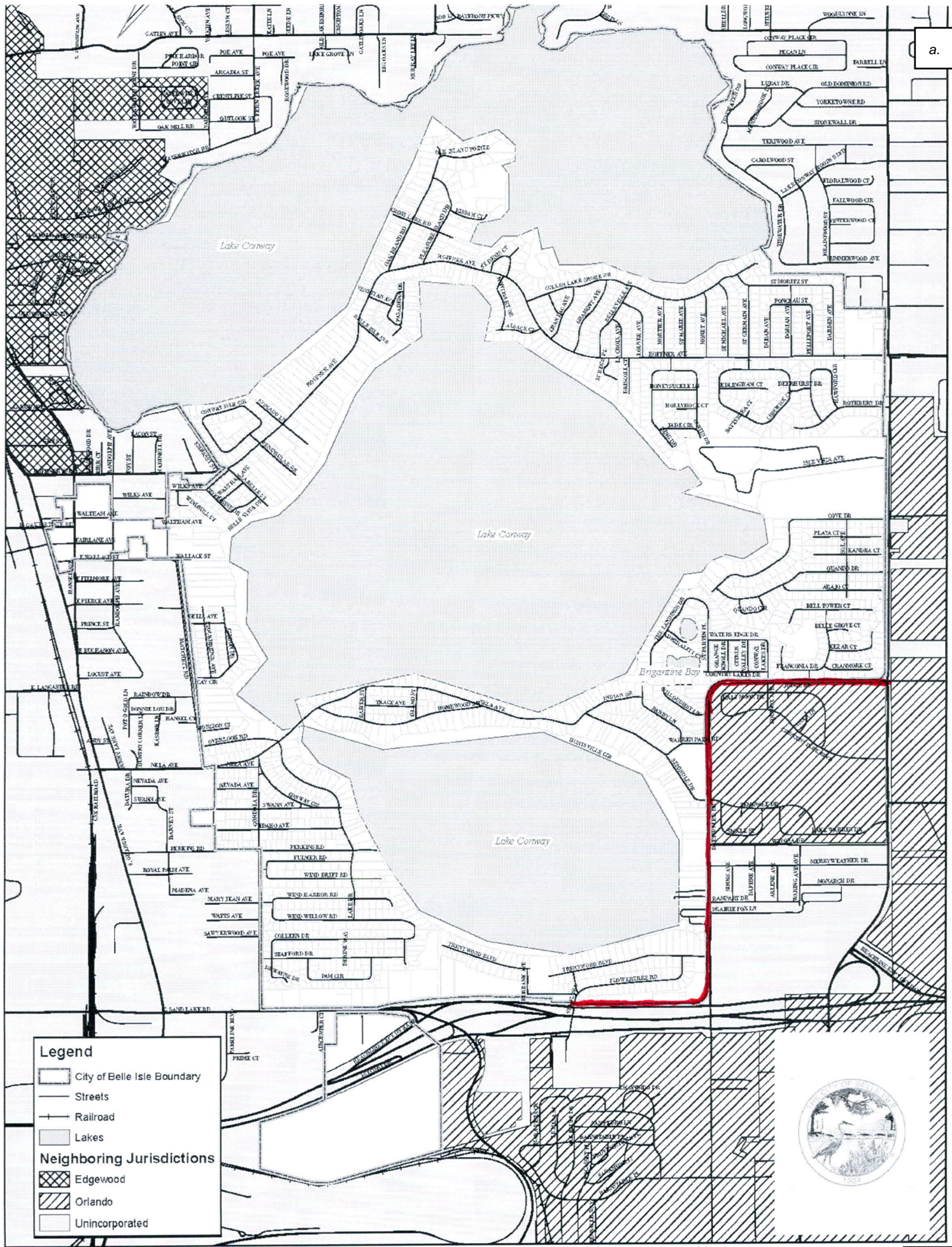


LINE TABLE	
Bearing	Distance
L1 N00°09'55"W	50.00'
L2 N89°34'39"E	1083.58'
L3 S00°11'37"E	17.00'
L4 N89°34'39"E	240.50'
L5 N89°34'39"E	236.80'
L6 S00°25'21"E	66.00'
L7 S89°34'39"W	1561.13'
L8 N00°25'21"W	3.00'

DRAWN BY: Alvarez	DATE: 10/16/19	SECTION: 29, 30, 31, 32
CHECKED BY: Daynes	JOB No: 8305	TOWNSHIP: 23
APPROVED BY: Daynes	DRAWING FILE:	RANGE: 30
REVISION DATE: 11/01/19	8305 McCoy Rd	SHEET 3 OF 3

PUBLIC WORKS
ENGINEERING DIVISION
SURVEY SECTION
4200 SOUTH JOHN YOUNG PARKWAY
ORLANDO, FLORIDA 32839-8205
(407) 838-7940

PREPARED FOR: Roads & Drainage
DRAWING SCALE: 1"=200'
PROJECT NUMBER 8305



Legend

- City of Belle Isle Boundary
- Streets
- Railroad
- Lakes

Neighboring Jurisdictions

- Edgewood
- Orlando
- Unincorporated



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RESOLUTION NO. 21-05

A RESOLUTION OF THE CITY OF BELLE ISLE, FLORIDA AUTHORIZING COUNCIL MEMBERS AND THE CITY MANAGER AS SIGNATORIES ON THE CITY CHECKING ACCOUNTS; PROVIDING FOR SEVERABILITY; PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City Manager is the Chief Administrative Officer of the City and responsible for the financial administration of all city funds; and

WHEREAS, the City Manager is the purchasing agent of the city with responsibility of authorizing all expenditures of city monies; and

WHEREAS, the City Manager is hired by and works under the direction of the City Council; and

WHEREAS, the City Manager and City Council have determined it is in the best interest of the citizens of Belle Isle to provide additional signatories on the city checking accounts for the purpose of protecting the assets of the city and the integrity of the City Manager by having more than one signature on all payments issued by the city; and

WHEREAS, for the convenience of the City Council members who are appointed as signatories and as a matter of practicality, more than one Commissioner shall be appointed by the Council as authorized signatories on the city checking accounts.

THEREFORE, the City Council of the City of Belle Isle, Florida hereby resolves:

Section 1. The City Council hereby authorizes the following individuals as authorized signatories on the city checking accounts:

1 Commissioner Ed Gold Commissioner Richard Miller
 2 Commissioner Anthony Carugno Commissioner James Partin
 3 Commissioner Karl Shuck Commissioner Sue Nielsen
 4 Commissioner Michael Sims City Manager Bob Francis

5 Section 2. This Resolution shall take effect upon its adoption.

6
 7 Adopted by the City Council on this 20th day of April, 2021 and superseding
 8 previous resolutions authorizing signatories on the city checking accounts.

9 _____
 10 NICHOLAS FOURAKER, MAYOR

11 Attest: _____
 12 Yolanda Quiceno, CMC-City Clerk

13
 14 _____
 15 Approved as to form and legality
 16 City Attorney

17 STATE OF FLORIDA
 18 COUNTY OF ORANGE

19 I, YOLANDA QUICENO, CITY CLERK OF BELLE ISLE, FLORIDA, do hereby certify that
 20 the above and foregoing Resolution 21-05 was duly and legally passed and adopted
 21 by the Belle Isle City Council in session assembled, at which session a quorum
 22 of its members were present on the _____ day of April, 2021.

23
 24 _____
 25 Yolanda Quiceno, City Clerk

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RESOLUTION NO. 21-06

A RESOLUTION OF THE CITY OF BELLE ISLE, FLORIDA, AMENDING THE BUDGET FOR THE FISCAL YEAR BEGINNING OCTOBER 1, 2020 AND ENDING SEPTEMBER 30, 2021, PROVIDING AN EFFECTIVE DATE.

WHEREAS, pursuant to Resolution 20-14, the City of Belle Isle has adopted the budget for fiscal year 2020-2021; and

WHEREAS, the City of Belle Isle has determined that the Budget for FY 2020-2021 should be amended; and

WHEREAS, Section 166.241(4)(c) Florida Statutes require such a budget amendment to be adopted in the same manner as the original budget.

Now, therefore, the City Council of the City of Belle Isle, Florida hereby resolves:

Section 1. The budget for the City of Belle Isle, Florida for fiscal year 2020-2021 is hereby amended by Attachment "A". The Attachment is hereby incorporated into this Resolution by reference thereto.

Section 2. This Resolution shall take effect upon its adoption.

Adopted by the City Council on this 20th day of April, 2021.

NICHOLAS FOURAKER, MAYOR

Attest: _____
Yolanda Quiceno, CMC-City Clerk

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Approved as to form and legality
City Attorney

STATE OF FLORIDA
COUNTY OF ORANGE

I, YOLANDA QUICENO, CITY CLERK OF THE CITY OF BELLE ISLE, FLORIDA, do hereby certify that the above and foregoing Resolution No. 21-06 was duly and legally passed and adopted by the Belle Isle City Council in session assembled, at which session a quorum of its members were present on the _____ day of April, 2021.

Yolanda Quiceno, CMC-City Clerk

ATTACHMENT A
CITY OF BELLE ISLE
FY 2020-2021
BUDGET AMENDMENT #1
RESOLUTION# 21-06

C.

Account Id	Account Description	ORIGINAL BUDGET	RESOLUTION# BA#1	AMENDED BUDGET	REF#
GENERAL FUND 001					
CARRYFORWARD FUND BALANCE		\$ 2,376,482.00	\$ 160,422.00	\$ 2,536,904.00	(A)
REVENUES					
001-311-100	AD VALOREM TAX	3,524,598.00	-	3,524,598.00	
001-312-410	LOCAL OPTION GAS TAX	209,000.00	-	209,000.00	
001-314-100	UTILITY SERVICE TAX - ELECTRICITY	-	-	-	
001-314-800	UTILITY SERVICE TAX - PROPANE	5,000.00	-	5,000.00	
001-315-000	COMMUNICATIONS SERVICES TAXES	191,000.00	-	191,000.00	
001-316-000	LOCAL BUSINESS TAX - OCCUPATIONAL LICENS	12,000.00	-	12,000.00	
001-322-000	BUILDING PERMITS	125,000.00	-	125,000.00	
001-323-100	FRANCHISE FEES - ELECTRICITY	200,000.00	-	200,000.00	
001-323-700	FRANCHISE FEE - SOLID WASTE	50,000.00	-	50,000.00	
001-329-000	ZONING FEES	20,000.00	-	20,000.00	
001-329-100	PERMITS - GARAGE SALE	200.00	-	200.00	
001-329-130	BOAT RAMPS - DECAL AND REG	1,800.00	-	1,800.00	
001-329-900	TREE REMOVAL	3,000.00	-	3,000.00	
001-331-100	FEMA REIMBURSEMENT - FEDERAL	-	-	-	
001-331-110	FEMA REIMBURSEMENT - STATE	-	-	-	
001-331-130	CARES ACT REIMBURSEMENT	-	19,208.00	19,208.00	(F)
001-334-560	FDLE JAG GRANT	-	10,000.00	10,000.00	(F)
001-334-565	FDLE CESF FUNDING	-	50,000.00	50,000.00	(F)
001-335-120	STATE SHARED REVENUE	335,000.00	-	335,000.00	
001-335-180	HALF-CENT SALES TAX	1,050,000.00	-	1,050,000.00	
001-337-200	SRO - CHARTER CONTRIBUTION	69,460.00	-	69,460.00	
001-343-410	SOLID WASTE FEES - RESIDENTIAL	666,486.00	(33,325.00)	633,161.00	(E)
001-347-400	SPECIAL EVENTS	5,000.00	-	5,000.00	
001-351-100	JUDGEMENT & FINES - MOVING VIOLATIONS	20,000.00	-	20,000.00	
001-351-110	RED LIGHT CAMERAS	350,000.00	(200,000.00)	150,000.00	(G)
001-354-000	JUDGEMENT & FINES - LOCAL ORDINANCE VIOL	5,000.00	-	5,000.00	
001-359-000	JUDGEMENT & FINES - PARKING VIOLATIONS	7,500.00	-	7,500.00	
001-361-100	INTEREST - GENERAL FUND	3,000.00	(2,000.00)	1,000.00	(H)
001-362-000	RENTAL LICENSES	18,000.00	-	18,000.00	
001-364-000	DISPOSITION OF FIXED ASSETS	-	36,120.00	36,120.00	(B)
001-366-000	CONTRIBUTIONS & DONATIONS	-	1,000.00	1,000.00	(B)
001-369-900	OTHER MISCELLANEOUS REVENUE	10,000.00	2,122.00	12,122.00	(B)
001-369-905	POLICE OFF-DUTY DETAIL REIMBURSEMENTS	-	6,980.00	6,980.00	(B)
001-369-906	POLICE MARINE PATROL REIMBURSEMENTS	20,000.00	-	20,000.00	
TOTAL REVENUES		\$ 6,901,044.00	\$ (109,895.00)	\$ 6,791,149.00	
TOTAL ESTIMATED REVENUES & BALANCES		\$ 9,277,526.00	\$ 50,527.00	\$ 9,328,053.00	

EXPENDITURES

LEGISLATIVE

001-511-00-2311	DENTAL & VISION INSURANCE - DISTRICT 1	500.00	-	500.00	
001-511-00-2312	DENTAL & VISION INSURANCE - DISTRICT 2	500.00	-	500.00	
001-511-00-2313	DENTAL & VISION INSURANCE - DISTRICT 3	500.00	-	500.00	
001-511-00-2314	DENTAL & VISION INSURANCE - DISTRICT 4	500.00	-	500.00	
001-511-00-2315	DENTAL & VISION INSURANCE - DISTRICT 5	500.00	-	500.00	
001-511-00-2316	DENTAL & VISION INSURANCE - DISTRICT 6	500.00	-	500.00	
001-511-00-2317	DENTAL & VISION INSURANCE - DISTRICT 7	500.00	-	500.00	
001-511-00-3150	ELECTION EXPENSE	1,500.00	-	1,500.00	
001-511-00-3200	AUDITING & ACCOUNTING	24,000.00	-	24,000.00	
001-511-00-4001	TRAVEL & PER DIEM - DISTRICT 1	250.00	-	250.00	
001-511-00-4002	TRAVEL & PER DIEM - DISTRICT 2	250.00	-	250.00	

ATTACHMENT A
CITY OF BELLE ISLE
FY 2020-2021
BUDGET AMENDMENT #1
RESOLUTION# 21-06

c.

Account Id	Account Description	BUDGET	BA#1	BUDGET	REF#
001-511-00-4003	TRAVEL & PER DIEM - DISTRICT 3	250.00	-	250.00	
001-511-00-4004	TRAVEL & PER DIEM - DISTRICT 4	250.00	-	250.00	
001-511-00-4005	TRAVEL & PER DIEM - DISTRICT 5	250.00	-	250.00	
001-511-00-4006	TRAVEL & PER DIEM - DISTRICT 6	250.00	-	250.00	
001-511-00-4007	TRAVEL & PER DIEM - DISTRICT 7	250.00	-	250.00	
001-511-00-4100	COMMUNICATIONS - TELEPHONE	7,500.00	-	7,500.00	
001-511-00-4900	OTHER CURRENT CHARGES	250.00	-	250.00	
001-511-00-5100	OFFICE SUPPLIES	500.00	-	500.00	
001-511-00-5200	OPERATING SUPPLIES	100.00	-	100.00	
001-511-00-5401	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 1	200.00	-	200.00	
001-511-00-5402	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 2	200.00	-	200.00	
001-511-00-5403	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 3	200.00	-	200.00	
001-511-00-5404	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 4	200.00	-	200.00	
001-511-00-5405	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 5	200.00	-	200.00	
001-511-00-5406	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 6	200.00	-	200.00	
001-511-00-5407	BOOKS,SUBSCRIPTIONS & MEMBERSHIPS- DIS 7	200.00	-	200.00	
EXECUTIVE MAYOR					
001-512-00-2310	DENTAL & VISION INSURANCE	500.00	-	500.00	
001-512-00-4000	TRAVEL & PER DIEM	250.00	-	250.00	
001-512-00-4100	COMMUNICATIONS - TELEPHONE	1,100.00	-	1,100.00	
001-512-00-4900	OTHER CURRENT CHARGES	200.00	-	200.00	
001-512-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	500.00	-	500.00	
FINANCE ADMIN & PLANNING					
001-513-00-1200	REGULAR SALARIES & WAGES	309,000.00	-	309,000.00	
001-513-00-1250	VEHICLE ALLOWANCE - CITY MANAGER	8,400.00	-	8,400.00	
001-513-00-1400	OVERTIME PAY	500.00	-	500.00	
001-513-00-2100	FICA/MEDICARE TAXES	24,320.00	-	24,320.00	
001-513-00-2200	RETIREMENT CONTRIBUTIONS	40,170.00	-	40,170.00	
001-513-00-2300	HEALTH INSURANCE	70,000.00	-	70,000.00	
001-513-00-2310	DENTAL & VISION INSURANCE	3,500.00	-	3,500.00	
001-513-00-2320	LIFE INSURANCE	1,500.00	-	1,500.00	
001-513-00-2330	DISABILITY INSURANCE	4,500.00	-	4,500.00	
001-513-00-3100	PROFESSIONAL SERVICES	15,000.00	-	15,000.00	
001-513-00-4000	TRAVEL & PER DIEM	500.00	-	500.00	
001-513-00-4600	REPAIRS & MAINTENANCE - GENERAL	500.00	-	500.00	
001-513-00-4610	REPAIRS & MAINTENANCE - VEHICLES	500.00	2,122.00	2,622.00	(B)
001-513-00-4700	PRINTING & BINDING	500.00	-	500.00	
001-513-00-4710	CODIFICATION EXPENSES	3,500.00	-	3,500.00	
001-513-00-4900	OTHER CURRENT CHARGES	2,000.00	-	2,000.00	
001-513-00-4910	LEGAL ADVERTISING	2,000.00	-	2,000.00	
001-513-00-5200	OPERATING SUPPLIES	500.00	-	500.00	
001-513-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	4,200.00	-	4,200.00	
GENERAL GOVERNMENT					
001-519-00-3100	OTHER PROFESSIONAL SERVICES	5,500.00	-	5,500.00	
001-519-00-3110	LEGAL SERVICES	115,000.00	-	115,000.00	
001-519-00-3120	ENGINEERING FEES	45,000.00	-	45,000.00	
001-519-00-3130	ANNEXATION FEES	5,000.00	-	5,000.00	
001-519-00-3400	CONTRACTUAL SERVICES	75,000.00	-	75,000.00	
001-519-00-3405	BUILDING PERMITS	100,000.00	-	100,000.00	
001-519-00-3410	JANITORIAL SERVICES	3,000.00	-	3,000.00	
001-519-00-3415	WEBSITE/SOCIAL MEDIA	4,500.00	-	4,500.00	
001-519-00-3440	FIRE PROTECTION	1,681,919.00	(6,240.00)	1,675,679.00	(I)
001-519-00-4100	COMMUNICATIONS SERVICES	12,500.00	-	12,500.00	
001-519-00-4200	FREIGHT & POSTAGE	7,000.00	-	7,000.00	
001-519-00-4300	UTILITY/ELECTRIC/WATER	10,000.00	-	10,000.00	

ATTACHMENT A
CITY OF BELLE ISLE
FY 2020-2021
BUDGET AMENDMENT #1
RESOLUTION# 21-06

c.

Account Id	Account Description	BUDGET	BA#1	BUDGET	REF#
001-519-00-4310	SOLID WASTE DISPOSAL/YARDWASTE	666,486.00	-	666,486.00	
001-519-00-4500	INSURANCE	120,000.00	-	120,000.00	
001-519-00-4600	REPAIRS & MAINTENANCE - GENERAL	5,000.00	-	5,000.00	
001-519-00-4700	PRINTING & BINDING	7,500.00	-	7,500.00	
001-519-00-4800	SPECIAL EVENTS	12,000.00	-	12,000.00	
001-519-00-4900	OTHER CURRENT CHARGES	2,500.00	2,500.00	5,000.00	(I)
001-519-00-4905	NON AD VALOREM ASSESSMENT FEE	3,000.00	430.00	3,430.00	(I)
001-519-00-4906	GEOGRAPHIC INFORMATION SYSTEM INTERLOCAL	2,300.00	-	2,300.00	
001-519-00-4910	LEGAL ADVERTISING	5,000.00	-	5,000.00	
001-519-00-5100	OFFICE SUPPLIES	8,000.00	-	8,000.00	
001-519-00-5200	OPERATING SUPPLIES	2,000.00	-	2,000.00	
001-519-00-5230	FUEL EXPENSE	500.00	-	500.00	
001-519-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	1,100.00	-	1,100.00	
001-519-00-8300	CONTRIBUTIONS & DONATIONS	-	600.00	600.00	(I)
001-519-00-8310	NEIGHBORHOOD GRANT PROGRAM	35,000.00	-	35,000.00	
	POLICE				
001-521-00-1200	REGULAR SALARIES & WAGES	1,201,000.00	-	1,201,000.00	
001-521-00-1210	REGULAR SALARIES & WAGES - CROSSING GUAR	47,000.00	-	47,000.00	
001-521-00-1215	HOLIDAY PAY	20,000.00	-	20,000.00	
001-521-00-1220	LONGEVITY PAY	4,500.00	-	4,500.00	
001-521-00-1400	OVERTIME PAY	15,000.00	-	15,000.00	
001-521-00-1500	INCENTIVE PAY	15,000.00	-	15,000.00	
001-521-00-1505	POLICE OFF-DUTY DETAIL PAY	-	6,435.00	6,435.00	(B)
001-521-00-1506	POLICE LAKE CONWAY MARINE PATROL PAY	15,000.00	-	15,000.00	
001-521-00-1520	SPECIAL ASSIGNMENT PAY	11,000.00	-	11,000.00	
001-521-00-2100	FICA/MEDICARE TAXES	101,630.00	-	101,630.00	
001-521-00-2200	RETIREMENT CONTRIBUTIONS	207,000.00	-	207,000.00	
001-521-00-2300	HEALTH INSURANCE	242,000.00	-	242,000.00	
001-521-00-2310	DENTAL & VISION INSURANCE	7,700.00	-	7,700.00	
001-521-00-2320	LIFE INSURANCE	5,850.00	-	5,850.00	
001-521-00-2330	DISABILITY INSURANCE	21,000.00	-	21,000.00	
001-521-00-3100	TECHNOLOGY SUPPORT/SERVICES	24,000.00	-	24,000.00	
001-521-00-3110	LEGAL SERVICES	8,000.00	-	8,000.00	
001-521-00-3120	PRE-EMPLOYMENT EXPENSE	1,000.00	-	1,000.00	
001-521-00-3405	RED LIGHT CAMERA FEES	-	112,000.00	112,000.00	(G)
001-521-00-3410	JANITORIAL SERVICES	1,600.00	-	1,600.00	
001-521-00-4000	TRAVEL & PER DIEM	2,000.00	-	2,000.00	
001-521-00-4100	COMMUNICATIONS SERVICES	20,000.00	-	20,000.00	
001-521-00-4110	DISPATCH SERVICE	73,000.00	-	73,000.00	
001-521-00-4200	POSTAGE & FREIGHT	500.00	-	500.00	
001-521-00-4300	UTILITY/ELECTRIC/WATER	3,500.00	-	3,500.00	
001-521-00-4600	REPAIRS & MAINTENANCE - GENERAL	2,000.00	-	2,000.00	
001-521-00-4610	REPAIRS AND MAINTENANCE - VEHICLES	25,000.00	-	25,000.00	
001-521-00-4620	REPAIRS & MAINTENANCE - RADAR GUNS	3,000.00	-	3,000.00	
001-521-00-4700	PRINTING & BINDING	2,000.00	-	2,000.00	
001-521-00-4800	COMMUNITY PROMOTIONS	1,000.00	1,000.00	2,000.00	(B)
001-521-00-4900	OTHER CURRENT CHARGES	3,000.00	-	3,000.00	
001-521-00-4910	LEGAL ADVERTISING	250.00	-	250.00	
001-521-00-4920	MARINE EXPENSES	3,000.00	-	3,000.00	
001-521-00-5100	OFFICE SUPPLIES	3,000.00	-	3,000.00	
001-521-00-5200	OPERATING SUPPLIES	5,000.00	-	5,000.00	
001-521-00-5205	COMPUTER AND SOFTWARE	1,000.00	-	1,000.00	
001-521-00-5210	UNIFORMS	6,000.00	-	6,000.00	
001-521-00-5230	FUEL EXPENSE	40,000.00	-	40,000.00	
001-521-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	800.00	-	800.00	

ATTACHMENT A
CITY OF BELLE ISLE
FY 2020-2021
BUDGET AMENDMENT #1
RESOLUTION# 21-06

c.

Account Id	Account Description	BUDGET	BA#1	BUDGET	REF#
001-521-00-5500	TRAINING - POLICE	1,500.00	-	1,500.00	
001-521-00-6400	CIP - EQUIPMENT	-	-	-	
001-521-00-6417	VEHICLES - LEASE PURCHASE & REG	100,000.00	36,120.00	136,120.00	(B)
001-521-00-6418	CIP - EQUIPMENT - VESSELS	50,000.00	-	50,000.00	
PUBLIC WORKS					
001-541-00-1200	REGULAR SALARIES & WAGES	69,050.00	-	69,050.00	
001-541-00-1400	OVERTIME PAY	500.00	-	500.00	
001-541-00-2100	FICA/MEDICARE TAXES	5,321.00	-	5,321.00	
001-541-00-2200	RETIREMENT CONTRIBUTIONS	9,000.00	-	9,000.00	
001-541-00-2300	HEALTH INSURANCE	21,000.00	-	21,000.00	
001-541-00-2310	DENTAL & VISION INSURANCE	650.00	-	650.00	
001-541-00-2320	LIFE INSURANCE	400.00	-	400.00	
001-541-00-2330	DISABILITY INSURANCE	1,400.00	-	1,400.00	
001-541-00-3100	PROFESSIONAL SERVICES	3,200.00	-	3,200.00	
001-541-00-3140	TEMPORARY LABOR	2,000.00	-	2,000.00	
001-541-00-3400	CONTRACTUAL SERVICES	7,500.00	-	7,500.00	
001-541-00-3420	LANDSCAPING SERVICES	45,000.00	-	45,000.00	
001-541-00-4100	COMMUNICATIONS	2,500.00	-	2,500.00	
001-541-00-4300	UTILITY/ELECTRIC/WATER	110,000.00	-	110,000.00	
001-541-00-4600	REPAIRS & MAINTENANCE - GENERAL	10,000.00	-	10,000.00	
001-541-00-4610	REPAIRS & MAINTENANCE - VEHICLES & EQUIP	10,000.00	-	10,000.00	
001-541-00-4670	REPAIRS & MAINTENANCE - PARKS	25,000.00	-	25,000.00	
001-541-00-4675	REPAIRS & MAINTENANCE - BOAT RAMPS	2,500.00	-	2,500.00	
001-541-00-4680	REPAIRS & MAINTENANCE - ROADS	30,000.00	-	30,000.00	
001-541-00-4690	URBAN FORESTRY	60,000.00	45,000.00	105,000.00	(I)
001-541-00-5200	OPERATING SUPPLIES	5,000.00	-	5,000.00	
001-541-00-5210	UNIFORMS	1,000.00	-	1,000.00	
001-541-00-5220	PROTECTIVE CLOTHING	1,000.00	-	1,000.00	
001-541-00-5230	FUEL EXPENSE	6,000.00	-	6,000.00	
001-541-00-5400	BOOKS, SUBSCRIPTIONS & MEMBERSHIPS	500.00	-	500.00	
001-541-00-5500	TRAINING	250.00	-	250.00	
001-541-00-6320	CIP - RESURFACING & CURBING	200,000.00	-	200,000.00	
001-541-00-6330	CIP - SIDEWALKS	25,000.00	-	25,000.00	
001-541-00-6380	CIP - PARK IMPROVEMENTS	15,000.00	(5,000.00)	10,000.00	(I)
001-541-00-6430	CIP - EQUIPMENT	10,000.00	(10,000.00)	-	(I)
NON-OPERATING					
001-584-00-7100	PAYMENT ON BOND - PRINCIPAL	177,670.00	3,330.00	181,000.00	(D)
001-584-00-7200	BOND DEBT - INTEREST	61,182.00	1,818.00	63,000.00	(D)
TOTAL EXPENDITURES		\$ 6,680,398.00	\$ 190,115.00	\$ 6,870,513.00	
RESERVES		\$ 2,597,128.00	\$ (139,588.00)	\$ 2,457,540.00	(A)
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ 9,277,526.00	\$ 50,527.00	\$ 9,328,053.00	

TRANSPORTATION IMPACT FEE FUND 102

CARRYFORWARD FUND BALANCE		\$ 146,874.00	\$ 39,892.00	\$ 186,766.00	(A)
REVENUES					
102-324-310	IMPACT FEES - RESIDENTIAL - TRANSPORTATI	3,000.00	-	3,000.00	
102-361-100	INTEREST - TRANSPORTATION IMPACT	2,300.00	(1,300.00)	1,000.00	(H)
TOTAL REVENUES		\$ 5,300.00	\$ (1,300.00)	\$ 4,000.00	
TOTAL ESTIMATED REVENUES & BALANCES		\$ 152,174.00	\$ 38,592.00	\$ 190,766.00	

EXPENDITURES

102-541-00-3100	PROFESSIONAL SERVICES	\$ -	\$ 50,000.00	\$ 50,000.00	(I)
102-541-00-6425	ROADWAY IMPROVEMENTS	35,000.00	(20,500.00)	14,500.00	(I)
TOTAL EXPENDITURES		\$ 35,000.00	\$ 29,500.00	\$ 64,500.00	
RESERVES		\$ 117,174.00	\$ 9,092.00	\$ 126,266.00	(A)

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ATTACHMENT A
CITY OF BELLE ISLE
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Account Id	Account Description	BUDGET	BA#1	BUDGET	REF#
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ 152,174.00	\$ 38,592.00	\$ 190,766.00	

STORMWATER FUND 103

CARRYFORWARD FUND BALANCE		\$ 59,268.00	\$ (96,070.00)	\$ (36,802.00)	(A)
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REVENUES

103-343-900	SERVICE CHARGE - STORMWATER	411,671.00	(20,584.00)	391,087.00	(E)
103-361-100	INTEREST - STORMWATER	2,300.00	(1,300.00)	1,000.00	(H)
TOTAL REVENUES		\$ 413,971.00	\$ (21,884.00)	\$ 392,087.00	
TOTAL ESTIMATED REVENUES & BALANCES		\$ 473,239.00	\$ (117,954.00)	\$ 355,285.00	

EXPENDITURES

103-541-00-1200	REGULAR SALARIES & WAGES	94,500.00	-	94,500.00	
103-541-00-2100	FICA/MEDICARE TAXES	7,230.00	-	7,230.00	
103-541-00-2200	RETIREMENT CONTRIBUTIONS	12,500.00	-	12,500.00	
103-541-00-2300	HEALTH INSURANCE	16,000.00	-	16,000.00	
103-541-00-2310	DENTAL & VISION INSURANCE	500.00	-	500.00	
103-541-00-2320	LIFE INSURANCE	500.00	-	500.00	
103-541-00-2330	DISABILITY INSURANCE	1,350.00	-	1,350.00	
103-541-00-3100	PROFESSIONAL SERVICES	3,000.00	-	3,000.00	
103-541-00-3110	LEGAL SERVICES - STORMWATER FUND	3,000.00	-	3,000.00	
103-541-00-3120	ENGINEERING FEES	50,000.00	-	50,000.00	
103-541-00-3430	NPDES	15,000.00	-	15,000.00	
103-541-00-3450	LAKE CONSERVATION	15,000.00	-	15,000.00	
103-541-00-4600	REPAIRS & MAINTENANCE	75,000.00	-	75,000.00	
103-541-00-4900	OTHER CURRENT CHARGES	1,000.00	-	1,000.00	
103-541-00-6300	CIP - CAPITAL IMPROVEMENTS	110,600.00	125,975.00	236,575.00	(I)
103-541-00-7100	PRINCIPAL	20,668.00	(1,668.00)	19,000.00	(D)
103-541-00-7200	INTEREST	10,795.00	(795.00)	10,000.00	(D)
TOTAL EXPENDITURES		\$ 436,643.00	\$ 123,512.00	\$ 560,155.00	
RESERVES		\$ 36,596.00	\$ (241,466.00)	\$ (204,870.00)	(A)
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ 473,239.00	\$ (117,954.00)	\$ 355,285.00	

LAW ENFORCEMENT EDUCATION FUND 104

CARRYFORWARD FUND BALANCE		\$ 11,000.00	\$ 6,763.00	\$ 17,763.00	(A)
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REVENUES

104-351-200	JUDGEMENT & FINES - LE EDUCATION FUND	1,500.00	-	1,500.00	
104-361-100	INTEREST - EDUCATION FUND	2,300.00	(1,300.00)	1,000.00	(H)
TOTAL REVENUES		\$ 3,800.00	\$ (1,300.00)	\$ 2,500.00	
TOTAL ESTIMATED REVENUES & BALANCES		\$ 14,800.00	\$ 5,463.00	\$ 20,263.00	

EXPENDITURES

104-521-00-5500	TRAINING	6,000.00	-	6,000.00	
104-541-00-4900	OTHER CURRENT CHARGES	200.00	-	200.00	
TOTAL EXPENDITURES		\$ 6,200.00	\$ -	\$ 6,200.00	
RESERVES		\$ 8,600.00	\$ 5,463.00	\$ 14,063.00	(A)
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ 14,800.00	\$ 5,463.00	\$ 20,263.00	

CHARTER SCHOOL DEBT SERVICE FUND 201

CARRYFORWARD FUND BALANCE		\$ 974,271.00	\$ 366,723.00	\$ 1,340,994.00	(A)
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REVENUES

201-361-100	INTEREST - CHARTER FUND	10,000.00	-	10,000.00	
201-362-000	RENT REVENUE	1,040,141.00	-	1,040,141.00	
TOTAL REVENUES		\$ 1,050,141.00	\$ -	\$ 1,050,141.00	
TOTAL ESTIMATED REVENUES & BALANCES		\$ 2,024,412.00	\$ 366,723.00	\$ 2,391,135.00	

ATTACHMENT A
CITY OF BELLE ISLE
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Account Id	Account Description	BUDGET	BA#1	BUDGET	REF#
EXPENDITURES					
201-569-00-1200	REGULAR SALARIES & WAGES	75,000.00	-	75,000.00	
201-569-00-2100	FICA/MEDICARE TAXES	5,738.00	-	5,738.00	
201-569-00-2200	RETIREMENT CONTRIBUTIONS	11,000.00	-	11,000.00	
201-569-00-2300	HEALTH INSURANCE	10,000.00	-	10,000.00	
201-569-00-2310	DENTAL & VISION INSURANCE	400.00	-	400.00	
201-569-00-2320	LIFE INSURANCE	400.00	-	400.00	
201-569-00-2330	DISABILITY INSURANCE	1,100.00	-	1,100.00	
201-569-00-3100	PROFESSIONAL SERVICES - CHARTER	5,500.00	7,450.00	12,950.00	(I)
201-569-00-3110	LEGAL SERVICES - CHARTER	8,000.00	-	8,000.00	
201-569-00-4600	MAINTENANCE - CHARTER SCHOOL	20,000.00	-	20,000.00	
201-569-00-6210	CIP - CHARTER ROOF	114,000.00	-	114,000.00	
201-569-00-7100	PRINCIPAL	185,000.00	-	185,000.00	
201-569-00-7200	INTEREST	515,000.00	-	515,000.00	
TOTAL EXPENDITURES		\$ 951,138.00	\$ 7,450.00	\$ 958,588.00	
RESERVES		\$ 1,073,274.00	\$ 359,273.00	\$ 1,432,547.00	(A)
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ 2,024,412.00	\$ 366,723.00	\$ 2,391,135.00	

CAPITAL EQUIPMENT REPLACEMENT FUND 301

CARRYFORWARD FUND BALANCE		\$ 17,023.00	\$ 1,108.00	\$ 18,131.00	(A)
REVENUES					
301-361-100	INTEREST - CAP EQUIP REPL FUND	-	1,000.00	1,000.00	(H)
TOTAL REVENUES		\$ -	\$ 1,000.00	\$ 1,000.00	
TOTAL ESTIMATED REVENUES & BALANCES		\$ 17,023.00	\$ 2,108.00	\$ 19,131.00	

EXPENDITURES

NONE		-	-	-	
TOTAL EXPENDITURES		\$ -	\$ -	\$ -	
RESERVES		\$ 17,023.00	\$ 2,108.00	\$ 19,131.00	(A)
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ 17,023.00	\$ 2,108.00	\$ 19,131.00	

CAPITAL IMPROVEMENT REVENUE NOTE 2020 PROJECT FUND 303

CARRYFORWARD FUND BALANCE		\$ -	\$ 2,500,000.00	\$ 2,500,000.00	(A)
REVENUES					
NONE		-	-	-	
TOTAL REVENUES		\$ -	\$ -	\$ -	
TOTAL ESTIMATED REVENUES & BALANCES		\$ -	\$ 2,500,000.00	\$ 2,500,000.00	

EXPENDITURES

303-517-00-6200	BUILDINGS - BANK OF AMERICA PURCHASE	-	2,057,900.00	2,057,900.00	(C)
TOTAL EXPENDITURES		\$ -	\$ 2,057,900.00	\$ 2,057,900.00	
RESERVES		\$ -	\$ 442,100.00	\$ 442,100.00	(A)
TOTAL APPROPRIATED EXPENDITURES & RESERVES		\$ -	\$ 2,500,000.00	\$ 2,500,000.00	

REFERENCE:

- (A) Adjust Carryforward Fund Balance based on CAFR FYE 9/30/2020 and adjust ending reserves.
- (B) Offsetting Revenue & Expenditures
- (C) Bank of America Building Purchase
- (D) Adjust 2020 Bond Payments
- (E) Reduce non-ad valorem assessments to 95% like ad valorem.
- (F) Record grant/reimbursements received.
- (G) Adjust Red Light Camera Revenue & add expenditure.
- (H) Adjust anticipated interest based on activity.
- (I) Adjust based on activity or projections



**CITY OF BELLE ISLE, FLORIDA
CITY COUNCIL AGENDA ITEM COVER SHEET**

Meeting Date: April 6, 2021

To: Honorable Mayor and City Council Members

From: B. Francis, City Manager

Subject: Lobbyist Proposal

Background: The City Council gave approval to develop and advertise a Request For Qualifications (RFQ) to solicit proposals from lobbyist firms. The successful firm would work with the City on issues important to the City. The consultant could advise, counsel, and represent the City in legislative matters; further the City’s legislative priorities and may be called upon to pursue funding for City projects at the county, state and federal levels of government.

The Budget Committee held in-person interviews with three firms and is recommending the firm of Gray-Robinson.

Staff Recommendation: Approve the Proposal of Gray Robinson.

Suggested Motion: I move we approve the proposal from Gray Robinson to provide lobbying services to the City.

Alternatives: Do not approve

Fiscal Impact: \$4,500/month; \$54,000/annual (From City Attorney Expense line)

Attachments: Gray Robinson Proposal

I. PROPOSAL LETTER

Proposer's authorized representative(s) shall complete and sign the Proposal Letter on page 3 of this RFQ and return it with the proposal.

FAILURE TO INCLUDE THIS SIGNED PROPOSAL LETTER AND PROPOSAL CERTIFICATION MAY RESULT IN THE REJECTION OF YOUR PROPOSAL.


We propose to furnish and deliver any and all of the deliverables and services named in the attached Lobbying and Intergovernmental Consultant Services Request for Qualifications ("RFQ") for the City of Belle Isle ("City") for which prices have been set. The price(s) offered herein shall apply for the period of time stated in the RFQ.

It is understood and agreed that this proposal constitutes a good faith offer. As such, if it is accepted in writing by the City Council of Belle Isle, then a contract will be negotiated by the two parties in accordance with the terms and conditions outlined in the proposal.

It is understood and agreed that we have read the City's specifications shown or referenced in the RFQ and that this proposal is made in accordance with the provisions of such specifications. By our written signature on this proposal, we guarantee and certify that all items included in this proposal meet or exceed any and all such City specifications described in this RFQ. We further agree, if awarded a contract, to deliver goods and services which meet or exceed the specifications. The City reserves the right to reject any or all proposals, waive technicalities, and informalities, and to make an award in the best interest of the City.

PROPOSAL SIGNATURE AND CERTIFICATION

I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal ("Proposer") for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of the proposal and certify that I am authorized to sign this proposal for the Proposer.

Authorized Signature of Proposer	
Print or Type Proposer's Name	Christopher T. Dawson
Print or Type Name of Company	GrayRobinson, P.A.
Date	February 24, 2021

City of Belle Isle
Bob Francis, City Manager
1600 Nela Avenue
Belle Isle, FL 32809

February 24, 2021

Dear Mr. Francis,

On behalf of GrayRobinson, P.A. (the "Firm"), we are pleased to offer this proposal to provide lobbying and intergovernmental consulting services for the City of Belle Isle (the "City"). We present the enclosed qualifications, which outline in detail the firm's professional experience, accomplishments, and capabilities that make us uniquely qualified and prepared to provide these services.

Throughout the last several decades, GrayRobinson has served as counsel to the State of Florida, the House of Representatives, governors, legislators, cities, and counties. Due to our excellent relationships with elected and appointed officials at the local, state, and federal levels, we have successfully represented public sector clients before governmental entities on everything from legislative appropriations to procurement and land use matters.

Our state lobbying experience advocating for (and sometimes against) substantive legislation, pursuing worthy regulatory reforms, advocating within and successfully working the amendatory and appropriations processes, and our general understanding of legislative and executive lobbying makes GrayRobinson ideally suited to serve the City in this capacity. Our team of professionals provides a combination of specialized experience with local, state, and federal government issues, exclusive access to leaders in the legislative and executive branch, and deep-rooted connections throughout Florida.

At GrayRobinson, our professional and political acumen extends beyond Florida's capital. With 14 offices located across the State of Florida, we provide our clients with a local connection no matter where you are in the state. In our Washington, D.C. office, GrayRobinson's federal lobbying team includes experienced insiders who have served as senior staff to Members of the United States Congress. We put the relationships we have developed and the proficiencies we have gained throughout more than 50 years of federal representation to work on behalf of our clients' federal legislative agendas. We have established direct relationships with key federal agency officials in positions to guide funding levels, program decisions, advisory board appointments, and award processes.

Our team's strategic mindset to help navigate our clients to victory is evident by the recognition of GrayRobinson as the 2019 "Legal-Lobbying Firm of the Year" by *INFLUENCE Magazine*. Two of our federal lobbyists were named "Top Lobbyists of 2020" by *The Hill*; those who "stand out for delivering results for their clients in the halls of Congress and in the administration," and *Florida Politics* named GrayRobinson one of Florida's top-earning lobbying firms.

As the owner of a home on the beautiful shores of Lake Conway, the current and future prosperity of the City is extremely important to me. I am even more motivated to achieve success on behalf of the City, and I am confident the GrayRobinson team is ideally suited to collaborate with you to execute the scope of services as laid out in the City of Belle Isle RFQ.

I hope you will recognize the exclusive and beneficial assets of GrayRobinson's professionals and favorably consider this proposal. We look forward to hearing from you.

Regards,



Chris Dawson, Shareholder and Government Consultant
GrayRobinson, P.A.

ii. SCOPE OF WORK

Proposer shall respond comprehensively and clearly to the requirements of Section 3 and 4 and shall include all documents, information, exceptions, clarifications, etc., as requested therein. Number the responses so they are keyed to the paragraph of the RFQ that the response addresses. If the Proposer cross-references supplemental materials as enclosures or appendices or annexes to the proposal, be sure that this information is numbered in the supplemental materials showing exactly what paragraph in the RFQ the supplemental material is addressing.

Section 3. Scope of Work

3.1 Scope of Work

- GrayRobinson will, in accordance with the highest legal, ethical, and professional standards, provide at the direction of the City Manager, lobbying services to the City of Belle Isle. GrayRobinson will assist the City in preparing its annual legislative priorities and plan; advise, counsel, and represent the City in legislative matters; further the City's legislative priorities and may be called upon to pursue funding for municipal projects at the county, state and federal levels of government.
- GrayRobinson will be contracted with on an as needed/as required basis based on this Statement of Work and shall bill and be paid an all-inclusive flat rate by initiative or on an hourly rate in accordance with an agreed upon Pricing Sheet.
- Professional services to be provided by GrayRobinson will include, but not be limited to analysis, advice, advocacy, facilitation, and monitoring as outlined in the following statement of work:

3.1.1 Analysis, Advice and Advocacy

Identify, review, and analyze any and all relevant state legislative bills, resolutions, ballot issues, ballot questions, journals, votes, fiscal notes, and all relevant discourse pertaining to the Legislative Sessions of the Legislature of the State of Florida in a timely manner to assist the City in determining its policy positions. This work effort includes detecting introduction of pertinent legislation and regulations that may affect the City of Belle Isle.

GrayRobinson will work collaboratively at the local government level, the legislative and executive branches, and with the Cabinet in Tallahassee year-round. By leveraging our statewide presence and our decades of experience, GrayRobinson will maintain an ongoing, thorough knowledge of what is happening in the legislative and executive branches of state government at all times.

We will work with City leadership to ensure we understand the immediate and long-term goals vital to advancing the City's strategic plan. The team will schedule a legislative workshop to develop a legislative agenda for the upcoming session. For the City, and for us, the agenda should provide a clear articulation of goals and expectations that will serve as a roadmap in our representation when combined with the City's scope of services. The moment we set these agendas and strategies are set, our team will begin advocating on behalf of the City and developing special or general legislation to support this strategic plan and legislative program.

Regularly communicate with key legislative committee chairs, members, and staff to inform them of Belle Isle's interests and learn about potential legislative developments before they occur.

Throughout this engagement, GrayRobinson will provide direct advocacy efforts in Tallahassee, with a constant presence in the Capitol and Florida's legislative districts. During the months leading up to the legislative session, GrayRobinson team members will engage in regular meetings and work together with the House and Senate leadership to keep issues of importance to the City at the forefront of the upcoming legislative session. This ongoing effort will include regular meetings with the House Speaker and Senate President leadership teams and key House and Senate Committee chairs. Concurrently, the team will work with Florida's Governor and key staff to ensure their understanding and support of the City's legislative agenda and educate the members of the Legislature and key agencies on the City's priorities.

We will secure sponsors as needed and additional support from the appropriate committees to advance the interests identified in the City's legislative agenda. We will amend or oppose identified legislation as required by the City. We will work to achieve early support for any policy or appropriation issues as the Legislature develops them.

Track progress of pertinent legislation that has been introduced. The primary state subject areas include: (1) State financial and budget issues that have a potential impact on City of Belle Isle government operations and finances, (2) planning, zoning and land use issues, (3) State-local taxation issues that could affect the City financially, (4) general government, and (5) City public official responsibilities, powers and duties.

GrayRobinson will obtain and monitor all bills, resolutions, files, journals, histories, etc., that may impact the legislative or regulatory interests of the City. We will continuously monitor all legislative bill filings, appropriations requests, and amendment filings throughout our representation. We subscribe to LobbyTools and use this as our primary bill tracking and monitoring system. LobbyTools enables us to research bills, PCBs, statutes, legislators, committees, calendars for executive agencies and licensing boards, Florida and national news, press releases, and other essential information pertaining to the City. We also monitor agency rulemaking through a state tracking system. Additionally, we enjoy strong relationships with staff and various members of Florida's state agencies. We will utilize these relationships to assist in monitoring all activity relevant to the identified subject areas including, (1) state financial and budget issues that have a potential impact on City of Belle Isle government operations and finances, (2) planning, zoning, and land use issues, (3) state-local taxation issues that could affect the City financially, (4) general government, and (5) City public official responsibilities, powers and duties.

Communicate on a regular basis with the City concerning the status, prospects, movement, opposition, support, etc., of pertinent legislation or proposed regulations. Upon request of the City Manager, coordinate and participate in scheduled conference calls or meetings with officials from the City Manager's Office, Mayor and Council, or the City Attorney to provide updates on contacts and advocacy efforts made on behalf of the City. The successful Lobbyist will be available for such consultation on a regular basis as requested, and in accordance with the ebb and flow of legislative work over the course of the Legislative Sessions.

To help ensure a successful relationship, we propose an approach that includes frequent and ongoing communication with City leadership, including attending all applicable meetings pertaining to the City's legislative agenda.

GrayRobinson is prepared to notify the City immediately of any bills or amendments that are determined to impact the legislative and regulatory interests of the City. We will also modify the LobbyTools system to generate customized reports specific to the City to provide the most targeted, up-to-date information available.

We will provide regular written briefing reports during committee weeks and legislative sessions to the City Manager or designee. We will communicate the status of these reports regularly so the City will know when to expect delivery and will tailor these reports specifically to the City's needs and requests. The team will also provide the City with a Legislative Session Summary Report at the end of session, summarizing legislative activity and the effect that approved legislation will have on the City. The City also will be invited to attend pre- and post- "Session Wrap-Up" events we host across the state.

GrayRobinson will be available to coordinate and participate in scheduled conference calls or meetings with officials from the City Manager's Office, Mayor, Council, or the City Attorney to provide updates on contacts and advocacy efforts made on behalf of the City on a regular basis as requested. Our goal is to provide exemplary legislative and client service. Team lead Chris Dawson will be on call and available for consultation, advice, and other services as requested by leadership and staff.

Provide advice and recommendations and assist with the development of support materials including, but not limited to, correspondence, briefing papers, talking points, written summaries and materials necessary to develop and implement timely and efficient processes to forecast, screen, review, analyze and respond to legislative matters.

GrayRobinson will develop support materials including, but not limited to, correspondence, briefing papers, talking points, written summaries, and materials necessary to develop and implement timely and efficient processes to forecast, screen, review, analyze, and respond to legislative matters.

Our team has the knowledge and long-term experience essential to prepare and introduce legislation, both general bills and amendments, in favor of the City's activities and services through the House, Senate, and Governor's office. Our lobbyists and attorneys draft all manner of legislation ranging from major pieces of legislation to small but important amendments and everything in-between. We approach this task as early as possible to ensure we have time to achieve the desired results. Our team also has tremendous experience preparing, submitting, and securing timely approval of legislative budget requests, grant applications, and reviewing documents related to these funding request applications.

In addition to the various written summary mechanisms described above, GrayRobinson also publishes a weekly newsletter during committee weeks and legislative sessions for all clients, discussing the general political environment and process as a context for passing legislation. This communication product is suitable for forwarding as you see fit, and we are happy to tailor any other specific communication pieces and reports for the City based on identified strategic needs.

Represent and advocate, as designated, the City's position on legislative matters to elected members of the Florida Legislature, state organizations (FDOT, FWC, FDEP, etc.), policymakers, legislative support staff, other lobbyists, the Governor and staff, other municipal leaders, Florida League of Cities (FLC), community groups or any other designated entity engaging in efforts that may impact the operations or success of the City of Belle Isle.

We commit to identifying and coordinating relevant appointments and meetings with key state agencies, officers of the state government, and the Florida Legislature members related to specific funding sources. We will propose and implement lobbying and advocacy strategies for gaining their support for City projects. In addition to the capabilities of a team that collectively has served and advocated under five Governors, we maintain excellent working relationships with all of the agency heads and strong relationships with the Cabinet.

The City’s first priority is for the Lobbyist to assist the City with issues regarding Lake Conway with the FWC.

The City has one of Orange County’s greatest assets in Lake Conway. The water body is a haven for boaters, skiers, and all water enthusiasts. However, as the City knows all too well, this treasure can also come with nuisances like dangerous boaters and litter/debris on its sandbar and shores. Further, there are also concerns with appropriate business interests in and around the lake.

The start and stop with most of these issues lie with the Florida Wildlife Commission (FWC). Members of the GrayRobinson team enjoy a strong relationship with the FWC, including as co-defendant with them on a matter regarding the Land Acquisition Trust Fund. Our firm represents the Florida House and Senate on this matter.

We have also successfully lobbied the FWC on matters such as Florida’s bear hunt laws, anchoring issues for the City of Hollywood, and fishing issues in the City of Key West. As one would expect, the FWC covers the gamut on issues, given the number of water bodies in Florida, and our team have important and lasting relationships with the commissioners, executive director, and general counsel to put the City of Belle Isle in a strong position.

Identify and assist the City in pursuing state and federal programs offering discretionary grant funds.

GrayRobinson is well versed in preparing state and federal grant requests and all necessary forms. As part of our daily engagement and with our key contacts in the administration, we monitor and track state and federal funding opportunities for our governmental clients. We will assist the City in researching grant funding opportunities and work with your team to assess whether or not the City is eligible to apply for the grant. Our assessment will help the City determine the viability of any proposal you consider submitting. We are well equipped to identify agencies or other local governments competing for specific grants or appropriations and will assist in aligning support for City projects. Our relationships are far-reaching, enabling us to work well with other lobbyists whose clients share a common goal.

Our team has experience securing timely approval of grant applications and reviewing documents related to these funding request applications. Below are examples of our assistance in the successful application and receipt of funds for our clients:

Year	Entity	Grant Amount	Description
State			
2019	Florida Library Association and Miami-Dade County	\$1,000,000	Worked to secure \$1 million in nonrecurring funds for the Library Construction Grants program in the Department of State.
2019	Florida Library Association	\$4,500,000	Worked to secure a \$4.5 million increase in State Aid to Public Libraries grant program through the Florida Department of State.
2019	Gulf County	\$25,000,000	Worked to secure a \$25 million appropriation to establish the Hurricane Michael Recovery Grants program to assist local governments with infrastructure repairs following the devastating 2018 storm. The grants will be administered through a competitive program administered by DEO and approved by the Legislative Budget Commission.

2018	City of Port St. Lucie	\$600,000	The firm worked to secure Outdoor Legacy Grants (federal funds) by working with Florida Department of Environmental Protection to find alternative sources of funds due to the state's inability to apply for federal grants.
2017/2018	Broward College	\$3,187,500	The firm worked to secure a \$3.18 million Florida Job Growth Workforce Training Grant from the Florida Department of Economic Opportunity.
2017/2018	Canaveral Port Authority	\$50,000,000	The firm successfully worked to have a grant application valued at over \$50 million included in the top three preferred grant recommendations from the Florida Department of Transportation to the United States Department of Transportation, for consideration of an Infrastructure for Rebuilding America ("INFRA") grant.
2017/2018	Canaveral Port Authority	\$8,245,000	The firm worked to secure an \$8.2 million Florida Job Growth Public Infrastructure Grant from the Florida Department of Economic Opportunity.
2017/2018	City of Port St. Lucie	\$3,003,247	The firm worked to secure a \$3 million Florida Job Growth Public Infrastructure Grant from the Florida Department of Economic Opportunity.
2017/2018	Volusia County	\$1,961,564	The firm worked to secure a \$2 million Florida Job Growth Public Infrastructure Grant from the Florida Department of Economic Opportunity.

Federal

- We have worked with USDOT leadership to ensure our client's success; therefore, we understand how important it is to collaborate with Congress and the agencies when pursuing grant funding for viable projects. For example, we have helped clients win Transportation Investment Generating Economic Recovery (TIGER) grants, a competitive and merit-based process to pick projects intended to improve the condition of existing facilities and systems, contribute to economic competitiveness, improve energy efficiency, and enhance public safety.
- Supporting, coordinating, and monitoring any application(s) submitted by St. Lucie County to access resources available under the Port Security Grant Program.
- Our lobbying efforts helped secure Kissimmee Gateway a \$2.6 million USDOT grant to replace their airport lighting vault.
- Successfully worked with Canaveral Port Authority to have a grant application valued at over \$50 million included in the top three preferred grant recommendations from the Florida Department of Transportation to the United States Department of Transportation to consider for an Infrastructure for Rebuilding America ("INFRA") grant.
- Secured \$600,000 in federal Outdoor Legacy Grants for the City of Port St. Lucie by working with the Florida Department of Environmental Protection to find alternative sources of funds due to the inability of the state to apply for federal grants.

3.1.2 Facilitation

As needed, the successful Lobbyist, on behalf of the City, shall arrange meetings and meet with Florida state executive officials, legislative officials, and other parties to convey, advocate for, and engage in lobbying for the interests of the City.

We will provide important advocacy in advising and informing members of the Legislature and their staff of City priorities and objectives. We will focus on the House and Senate leadership, beginning with the Speaker and the President. We will spend considerable time and effort educating each chamber's respective chairs and their staff to ensure they know and fully understand the importance of the City's priorities. Lastly, we will educate the chairs and members of the subcommittees with jurisdiction over specific budget requests.

These steps are essential to achieving success, and GrayRobinson has critical relationships in both the executive and legislative branches of Florida's state government that will benefit the City and its priorities. If it is the City's direction, we will work collaboratively with stakeholder groups to jointly advocate for various objectives. In addition, we will be proactive in identifying funding opportunities throughout session.

When appropriate to advance the City's interests, the Lobbyist shall coordinate the attendance of elected officers, appointed officers, or employees of the City at the meetings at the County and/or State level. Organize and schedule visits and testimony by the City Manager and staff, the Mayor and Council, or City Attorney when in the best interest of Belle Isle.

We commit to identifying and arranging meetings between members of the executive branch, legislators, and legislative staff with the Mayor, City Commissioners, and the City Manager to promote the funding of City projects or discuss legislative issues affecting the City. In addition to the capabilities of a team that collectively has served and advocated under five Governors, we maintain excellent working relationships with all of the agency heads in the DeSantis administration and have strong relationships with members of the Cabinet.

We will notify you and prepare you for when City representatives may be required to be in Tallahassee to address issues of interest. On an as-needed basis and consistent with the City's legislative strategy, GrayRobinson will secure opportunities for City leadership to testify at appropriate committee hearings and briefings before legislative and executive branch leadership on the impacts of its priorities. The timing for these meetings would begin with interim legislative committee meetings and continue through the legislative session.

GrayRobinson will prepare testimony and provide personal counsel to any City representatives who testify before a committee at any point during committee weeks and the legislative session. We will draft key talking points consistent with the City's strategy, discuss the committee's composition, tendencies, and legislative members, and be prepared to personally testify at a hearing as necessary and advisable to advance the City's position.

We will also work with the City to identify opportunities for its leadership to meet with state officials and legislators and speak on matters affecting local government to position City representatives as thought-leaders on issues impacting local governments.

Recommend development of appropriate coalitions and participation in joint association with other cities on common interests and of benefit to the City of Belle Isle. Attend key regional meetings of cities as needed.

GrayRobinson has a long history of working with third-party groups and like-minded coalitions to advocate for or against a legislative agenda to meet the needs of all parties involved. Further, GrayRobinson can bring opposing interests to the table for negotiation. This will include, but not be limited to, representing the City at meetings and conferences and coordinating legislative activities with advocacy groups. As a matter of practice, many of our team members attend the Florida League of Cities quarterly meetings to assist city clients in various policy issues the League addresses.

3.1.3 Monitoring

- **The successful Lobbyist will monitor the status of any pertinent rollover bills and any key studies being conducted by executive officials, legislative officials, or other state employees concerning any proposed action that may impact the City of Belle Isle.**
 - **The Lobbyist shall monitor the progress of the state budget to determine the potential and final fiscal impacts of the state budget on the City.**
 - **The Lobbyist shall monitor gubernatorial vetoes and special sessions of the Florida Legislature to determine their impact on the City.**
-

Throughout our representation, we will monitor all legislative bill filings, appropriations requests, and amendment filings. We subscribe to LobbyTools as our primary bill tracking and monitoring system. LobbyTools enables us to efficiently research bills, PCBs, statutes, legislators, committees, calendars for executive agencies and licensing boards, Florida and national news, press releases, and other essential information pertaining to the City. We modify the system to generate customized reports specific to the City to provide the most targeted, up-to-date information available. We also monitor all agency rulemaking through a state tracking system. Additionally, we enjoy strong relationships with staff and various members of Florida's state agencies, and we will utilize these relationships to assist in monitoring all activity relevant to the City. We will provide regular communication to the City on any relevant actions that may directly or indirectly impact the City.

Section 4. Proposer Qualification/Services

4.2.1 Proposer Qualification & Expertise

- GrayRobinson maintains the demonstrated skills to effectively advocate on behalf of the City as well as a commitment to maintain a reputation that will advance the recognition of the City as a fiscally responsible contemporary city that serves the interest of its residents.
- GrayRobinson has at least five years of recent experience in providing legislative and intergovernmental services before legislative and executive branches of government within the state of Florida.
- GrayRobinson agrees to comply with all applicable Florida Statutes regarding Lobbyist registration, reporting and related activities including but not limited to obtaining any and all required licenses, permits, certificates of registration, or other approvals necessary or required by law or necessary to provide the Services.
- GrayRobinson maintains the staff support and administrative resources to comply with all applicable laws, rules, regulations, ordinances, and policies of the State of Florida and any rules of the Florida Legislature.
- GrayRobinson will submit an annual report of accomplishments to the City Manager for use in determining the cost effectiveness of lobbying efforts.

4.2.1.A. Specific Information

Describe the nature and scope of the Proposer's experience in providing the Services described in Section 3 (Scope of Work).

GrayRobinson is a full-service lobbying and law firm with lobbyists, attorneys, and consultants throughout 15 offices spanning the State of Florida and Washington, D.C. Our lobbyists, attorneys, and consultants provide government affairs and legal services to our clients throughout Florida, our nation's capital, across the country, and all over the world. GrayRobinson provides lobbying and legal services to Fortune 100 companies, emerging businesses, lending institutions, local and state governments, developers, entrepreneurs, and individuals. We offer a broad range of services across numerous industries, and depth and proficiency in each one.

At GrayRobinson, our team is at the forefront of emerging legislative and legal issues, working expeditiously to respond to our client's needs. We help clients accomplish their goals and objectives and conduct post-matter reviews to determine if our team met those objectives. We maintain constant awareness of changes within and affecting our clients' industries and issue timely electronic updates advising of changing regulations and policy, including how changes might affect our clients' companies, industries, or municipalities. We have created a firm that serves our clients and our communities while counting creativity as a hallmark characteristic and insisting on ingenuity and innovation.

GrayRobinson's mission is to apply our lobbying, regulatory, and legal backgrounds and skills in ways that enable our clients to define and achieve their goals while supporting our communities as a matter of mission as well as passion. We do this while honoring and continuing an established tradition of serving our clients and communities through the cultivation of relationships based upon respect, loyalty, and integrity.

Government Affairs and Lobbying Practice

For more than 50 years, GrayRobinson has been heavily engaged in federal, state, and local government affairs consulting. Our dynamic and well-rounded lobbying and legal team has the extensive experience, invaluable relationships, and forward-thinking vision to meet and exceed our clients' legislative and regulatory goals before key stakeholders.

Many of GrayRobinson's consultants and attorneys began their careers or have invested portions of them inside the Florida Legislature, the Governor's Office, and state agencies. The GrayRobinson team includes two former Speakers of the Florida House of Representatives; a former State Senator; former Florida Governor, House, and Senate General Counsel; former Florida Governor Chief of Staff; former counsel to the Speaker of the Florida House; multiple local government finance and policy experts; and former political consultants. This inside experience enables GrayRobinson to provide clients with a unique perspective on the most efficient means of meeting their goals and objectives within the halls of government.

We understand success requires working as a team, providing innovative and creative consulting on a year-round basis, and assessing and adapting strategies throughout the process to deliver results for our clients. At GrayRobinson, we are unrelenting in our commitment to serving our clients' needs, undeterred by the complexity of the issues we face, and unwavering in our support of the communities where we work. As such, we believe GrayRobinson is ideally suited to provide the City with the most diverse legal, policy, budgetary, and political backgrounds and skillsets, working in tandem to meet and exceed your goals in Florida.

Local Delegation

With everything, we start local - including when we advocate for client priorities. Your local delegation will be the strongest champions for the City's priorities. Fortunately, GrayRobinson has excellent relationships with Orange County's delegation and the greater Central Florida region. To cite a few examples, our team has been working with **SENATOR LINDA STEWART** since her days on the Orange County Commission, when we collectively lobbied for Sunrail. Members of our team served on **REPRESENTATIVE RENE PLASENCIA's** first host committee when he ran for the House and have supported him ever since. **REPRESENTATIVE ANNA ESKAMANI** is a representative to many on the team, and we all maintain a strong relationship with her. Whether it is newly elected **REPRESENTATIVES KEITH TRUENOW AND TRAVARIS MCCURDY** or veteran legislators like **SENATOR RANDOLPH BRACY AND REPRESENTATIVE KAMIA BROWN**, our team has been with them since day one and enjoys strong relationships with all.

We look forward to extending the goodwill of those years-formed partnerships to the City to help achieve legislative success.

Nonpartisan Approach

GrayRobinson, as a firm of over 250 professionals, enjoys a diversity of political views and as such seeks to work with all members of the Florida Legislature, regardless of party affiliation. Most firms will claim the same, but our firm can demonstrate this commitment in our legislative successes.

In the 2020 legislative session, on behalf of the Orange County Sheriff's Office, the firm successfully amended Florida's criminal statutes in regards to indecent exposure. In a Republican-led Legislature, the firm sought Democratic sponsors Representative Amy Mercado (now Orange County Property Appraiser,) and Senator Linda Stewart to run the legislation. It is rare for Democratic legislation to reach the finish line in either chamber, due to the nature of politics. However, our team understood the unique offering of having local Democrats run a bill of importance. The ultimate result was a unanimous House vote (117-0) and near unanimous Senate vote (37-2) followed by the Governor's approval. We achieved this result by positioning this bill as bi-partisan.

We champion causes and make relationships on both "sides of the aisle" and believe a diversity of perspectives brings a diversity of thought and approach, resulting in the best outcomes for our clients.

Methodology

To provide representation for the City as detailed in the State Lobbying RFQ, GrayRobinson will engage in a team-oriented, tailored approach to meet the City's specific needs. While there are traditional government affairs strategies that we will practice as a team in general, we know in the world of politics things are always changing and you have to be ready to adapt to that change and overcome it at any moment.

At GrayRobinson, we start by identifying the end goal, analyzing the big picture, and then mapping out the best-laid plan for our client and our team to collectively obtain the desired outcomes. For the City, we foresee that plan to resemble the following: To advocate for or against any position, whether it be something new, a reform, etc., you must first have a deep understanding of the issue, know all the players involved, and hear what has worked and what hasn't worked for that particular entity or initiative in the past. So, we will first sit down with the team and obtain a keen understanding of the City's legislative and financial goals, discuss any opposition or obstacles, and collectively begin to develop a plan.

From there, we will be in constant communication with the City, including through conference calls, virtual meetings, and attendance at appropriate meetings. In order to be the voice of the City, we must remain in frequent communication to stay up-to-speed on current events as they pertain to the agenda. The bottom line is the more information we can exchange, the better communicators we can be on your behalf.

In terms of our communication management systems, the team has all of the latest advancements in e-mail, audio, web, and video conferencing, intranet, and extranet technologies, allowing us to work as one team with instantaneous access to vital data and documents. This same “virtual office” environment will be extended to each applicable member of the City – giving you access to your team and the information you need from any location in the world. If desired, the extranet is also a resource where designated clients can have secure access to documents and the opportunity to communicate and collaborate in a safe environment. It is important to us that our team and our clients have access to critical services by providing a compliant technology infrastructure that is safe, reliable, sustainable, and efficient around the clock.

Overall, it will be our primary focus to keep the identified issues of importance to the City at the forefront of the upcoming legislative session by working together with the House and Senate leadership, including the House Speaker and Senate President leadership teams, and the chairs of key House and Senate Committees. Concurrently, the team will work with Florida’s Governor and key staff to ensure their understanding and support of the City’s legislative agenda and educate the members of the Legislature and key agencies on the City’s priorities.

In terms of navigating your way to success in the legislative arena, it is important to have a team with the historical and working knowledge and experience essential to preparing legislation, both general bills and amendments, identifying funding sources, and successfully shepherding specific appropriations through the House, Senate, and Governor’s office. At GrayRobinson, not only are we equipped with the professionals to do just that, but we are also skilled in defeating unfriendly legislation, attempts to reduce or eliminate appropriations line-items and proviso language, and any other actions which are detrimental to the City.

Below, please find the specific services we have preliminarily identified for our team to provide if given the opportunity to represent the City:

FIRST THINGS FIRST: TACKLE THE LAKE CONWAY ISSUES WITH THE FLORIDA WILDLIFE COMMISSION /DEVELOP AN ANNUAL STATE LEGISLATIVE AGENDA

The GrayRobinson team will immediately schedule a workshop to develop a legislative agenda for the upcoming session, primarily taking this time to gain a full understanding of the issues surrounding Lake Conway. Once our team has a better understanding of the issue(s), we will leverage our strong relationships and arrange for the appropriate discussions with the Florida Wildlife Commission (FWC). If necessary and/or appropriate, we will include the assistance of the City’s legislators to encourage favorable results from the FWC.

In addition to the game plan for addressing Lake Conway, out of this workshop we will also develop a legislative agenda to include any additional goals, interests, or specific projects we will address at the state level for the City. This agenda will provide a clear articulation of goals and expectations, which will serve as a roadmap in our representation when combined with the City’s scope of services. We will include agreed-upon strategies for which our team will begin advocating for on behalf of the City and proposed special or general legislation to support the strategic plan.

IDENTIFYING ISSUES AND ADVOCATES

Once the legislative priorities for the year are outlined, the team will diligently monitor and work to identify activities and issues of potential interest to the City. We will work with key legislators and with the City to identify other legislators who may be champions/advocates for your goals, as well as those who may oppose your legislative priorities. We will also identify third parties who may support the City’s agenda and collaborate with them on an as-needed basis.

TRACKING AND ANALYZING STATE LEGISLATION

The GrayRobinson team will continuously monitor all developing, proposing, promulgating, or administering policies, rules, regulations, and laws that impact the City through LobbyTools, our primary bill tracking and monitoring system. LobbyTools enables us to research bills, PCBs, statutes, legislators, committees, calendars, Florida and national news, press releases, and other essential information relating to the City. We will generate customized reports that will include the most targeted, up-to-date information available and provide them regularly to the City. Additionally, we have strong relationships with staff and various members of Florida's state agencies, and we will continue to utilize these relationships to assist in monitoring and reporting all activity relevant to the City.

PERFORMANCE BENCHMARKS AND PLANS

Before and during the legislative session, GrayRobinson will provide legislative drafting, strategy development, one-on-one lobbying, committee presentations, and other services to meet the City's needs. This also includes effectively coordinating with City grassroots organizations and like-minded coalitions and utilizing technology to ensure our advocacy message is resonating among key stakeholders. The team maintains excellent relationships with key legislators and staff that will advocate on behalf of the City on policy issues and established relationships with current and future leadership in the Senate and the House. Throughout the effort, the team will proactively measure the position of the initiative and consult the City on any plans that need to take a different course of action to obtain the overall goal and objective. Once the 60-day session is over, GrayRobinson will work with the City to assess what passed or did not pass and determine if a veto effort is necessary. We will also help guide the City through implementation if necessary and stand ready to assist with any executive agencies throughout the year.

TIMELINE

The team has found a post-engagement timeline of benchmarks helps position the team for legislative success. Below, please find our recommended government affairs strategies for the City:

- With the start of session underway as of March 2, it is imperative that our work on behalf of the City begin in earnest immediately upon our selection. We will want to, as quickly as possible, foster a **real and in-depth understanding** of the City's needs and issues. We will hold meetings with City leadership, the GrayRobinson team, and designated staff to develop strategy, tactics, and messaging during this period. This is especially important as the Legislature, while in session, can prove to be a very strong motivator to state agencies, including the FWC, in changing course on various policy or policing issues.
- Following these meetings, GrayRobinson proposes the **development of a legislative agenda**. Simultaneously, our team will reach out to key legislative committee members and executive branch agency staff.
- **Concurrently we will identify champions and supporters** of each of the City's goals, as well as avenues to enact these changes. Legislative strategy on both budget and policy issues will continue through the end of legislative session.
- After legislative session concludes, we will ensure appropriate **follow-through** on bills impacting the City and strategies/issues for the next legislative session and will remain engaged on agency/regulatory matters as necessary to push the City's agenda forward.

Provide registration, certificates and other information related to adherence with Florida Lobbyist Requirements.

Please find confirmation of registered lobbyists at the state and federal level on the following pages.

REGISTERED LOBBYIST VERIFICATION (FLORIDALOBBYIST.GOV)

02/12/21
06:00:03

2021 LEGISLATIVE LOBBYING FIRMS

GrayRobinson PA (239) 552-4802
301 East Pine Street, Ste 600, Orlando, Florida 32801
Cannon, Roy Dean Jr.
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Carmody, Christopher L.
301 E Pine St, 301 E Pine St Ste 1400, Orlando, FL 32801-2741
Collins, Carlecia
301 South Bronough Street, Suite 600, Tallahassee, FL 32301
Cretul, Larry
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Dawson, Christopher T.
GrayRobinson PA, 301 S. Bronough Street, Suite 600, Tallahassee, FL 32301
Flury, Katie
301 East Pine Street, Suite 1400, Orlando, Florida 32801
Goodson, Allison
301 S. Bronough Street, Suite 600, Tallahassee, FL 32301
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301 S Bronough St, Ste 600, Tallahassee, FL 32301
Jackson, D. Ty
301 S Bronough St, Ste 600, Tallahassee, FL 32301

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Love, Jessica F.
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Pepper, Kirk
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Plotkin, Richard J
301 E. Pine Street, Suite 1400, Orlando, FL 32308-3068
Salzverg, Joseph R.
301 S Bronough St, Suite 600, Tallahassee, FL 32301
Sewell, Suzanne
1113 E TENNESSEE ST., STE 100, TALLAHASSEE, FL 32308
Stuart, Robert F. Jr.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301
Unger, Jason L.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301

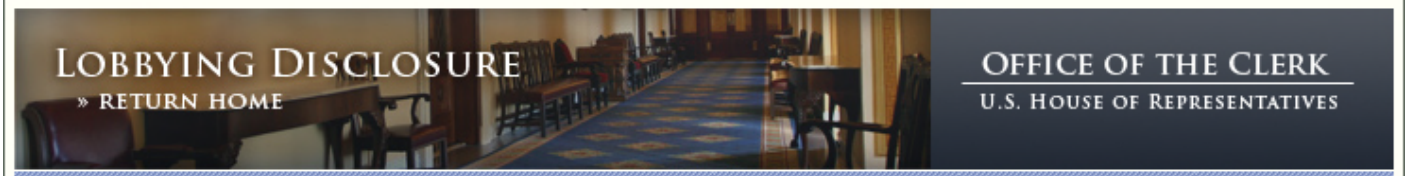
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2021 EXECUTIVE LOBBYING FIRMS

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Huey, J. Michael
301 S Bronough St, Ste 600, Tallahassee, FL 32301

Jackson, D. Ty
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Lenhart, Laura L.
401 East Jackson Street, Suite 2700, Tampa, FL 33602
Levesque, George
301 S Bronough St, 600, Tallahassee, FL 32301
Love, Jessica F.
301 S Bronough St, 301 S Bronough St Ste 600, Tallahassee, FL 32301-1724
Lukis, Ashley Hoffman
GrayRobinson, P.A., 301 S. Bronough Street, Suite 600, Tallahassee, FL 32301
McDougal, Mary Kim
301 S Bronough St, 600, Tallahassee, FL 32301
Pepper, Kirk
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Salzverg, Joseph R.
301 S Bronough St, Suite 600, Tallahassee, FL 32301
Sewell, Suzanne
1113 E TENNESSEE ST., STE 100, TALLAHASSEE, FL 32308
Stuart, Robert F. Jr.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301
Unger, Jason L.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301

REGISTERED FEDERAL LOBBYIST REGISTRATION (LOBBYINGDISCLOSURE.HOUSE.GOV)



Registrant Name	Registrant ID
GrayRobinson PA	42278

Client Name	House ID
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98point6 Inc.	422780049
Angel Capital Association	422780010
Asian American Hotel Owners Association	422780014
Associated Equipment Dealers	422780057
Atlantic Housing Partners LLLP	422780056
Broadmark Capital LLC	422780035
City of Kissimmee FL	422780040
City of St. Cloud FL	422780047
Community Financial Services Association of America	422780011
EJF Capital LLC	422780053
Etihad Airways PJSC	422780004
Federal Home Loan Bank of Atlanta	422780018
Green Dot Corporation	422780019
Institute for Portfolio Alternatives	422780036
Kasasa Ltd.	422780048
Manufactured Housing Institute	422780020
National Association of Federally-Insured Credit Unions	422780051
National Association of Industrial Bankers	422780022
National Association of Truck Stop Operators	422780037
NIKE, Inc.	422780023
Ocwen Financial Corporation	422780043
Omeros Corporation	422780054
PayPal, Inc.	422780024
Rakuten Bank America	422780044
St. Lucie County FL	422780005
Stellar Development Foundation	422780055
The Payroll Group	422780045
U. S. Travel Association	422780031
United Postmasters and Managers of America	422780034
Western Union Company	422780033

FLORIDA SUNBIZ REGISTRATION



Detail by Entity Name

Florida Profit Corporation
GRAYROBINSON, P.A.

Filing Information

Document Number	602357
FEI/EIN Number	59-1300132
Date Filed	08/26/1970
State	FL
Status	ACTIVE
Last Event	NAME CHANGE AMENDMENT
Event Date Filed	11/10/2003
Event Effective Date	NONE

Principal Address

301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Changed: 01/11/2001

Mailing Address

P.O. BOX 3068
ORLANDO, FL 32802-3068

Changed: 10/13/2016

Registered Agent Name & Address

Cannon, R. DEAN
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Name Changed: 09/26/2019

Address Changed: 09/26/2019

Officer/Director Detail

Name & Address

Title Director, Chairman

MARSHALL, BYRD F., Jr.
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, Chairman Emeritus

GRAY, J. Charles
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, Treasurer

Neukamm, Michael E.
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, President & CEO

Cannon, R. Dean
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Title Director, Secretary

SCHELLHASE, MARK D.
225 E. MIZNER BOULEVARD, SUITE 500
BOCA RATON, FL 33432

Title Director, Assistant Treasurer

UNGER, JASON
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Title Director, Assistant Secretary

OWEN, BORRON
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

FLORIDA & DC BAR MEMBERS IN GOOD STANDING



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Christopher Thomas Dawson

Member in Good Standing

Eligible to Practice Law in Florida

Bar Number: 105841

Mail Address: GrayRobinson, P.A.
301 E Pine St Ste 1400
Orlando, FL 32801-2741
Office: 407-843-8880
Fax: 407-244-5690

Email: chris.dawson@gray-robinson.com

Personal Bar URL: <https://www.floridabar.org/mybarprofile/105841>

vCard:

County: Orange

Circuit: 09

Admitted: 10/01/2013

10-Year Discipline History: None

Law School: University of Alabama School of Law, 2013

Sections: Administrative Law
City, County & Local Govt Law
Environmental & Land Use Law
Government Lawyer
Real Property, Probate & Trust
Young Lawyers

Firm: GrayRobinson, P.A.

Firm Size: >100

Firm Position: Partner/Shareholder

Firm Website: <http://gray-robinson.com>



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Doyle C Bartlett

99 M ST SE Ste 725
Washington DC 20003-3977
UNITED STATES
Email: ✉
Phone: (202)257-6055
Fax: 2025466480

Membership Status: GOOD STANDING
Membership Type: ACTIVE ATTORNEY
Date of Admission: 11/07/1994

R Dean Cannon Jr.

Member in Good Standing

Eligible to Practice Law in Florida



Bar Number: 973149

Mail Address: GrayRobinson, P.A.
301 S Bronough St Ste 600
Tallahassee, FL 32301-1724
Office: **850-577-9090**
Cell: **407-808-1053**
Fax: 850-577-3311

Email: dean.cannon@gray-robinson.com 

Personal Bar URL: <https://www.floridabar.org/mybarprofile/973149>

vCard: 

County: Leon

Circuit: 02

Admitted: 04/22/1993

10-Year Discipline History: None

Law School: University of Florida, Fredric G. Levin College of Law

Sections: City, County & Local Govt Law
Government Lawyer

Firm: GrayRobinson, P.A.

Firm Size: >100

Firm Position: Managing Partner

Firm Website: <http://www.gray-robinson.com> 



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Christopher Lee Carmody Jr.

Member in Good Standing

Eligible to Practice Law in Florida

Bar Number: 21492

Mail Address: Gray Robinson P A
301 E Pine St Ste 1400
Orlando, FL 32801-2741
Office: 407-843-8880
Fax: 407-244-5690



Email: chris.carmody@gray-robinson.com

Personal Bar URL: <https://www.floridabar.org/mybarprofile/21492>

vCard:

County: Orange

Circuit: 09

Admitted: 04/26/2006

10-Year Discipline History: None

Law School: University of Florida, Fredric G. Levin College of Law, 2005

Sections: Administrative Law
City, County & Local Govt Law
Government Lawyer
Real Property, Probate & Trust

Name and business address of the entity(s) or individual(s) that will be the party to the proposed contract and the Proposer's business telephone number, and e-mail address.

CHRISTOPHER T. DAWSON – TEAM LEAD

Shareholder/Government Consultant
301 East Pine Street, Suite 1400
Orlando, Florida 32801
Phone: 407-244-5682
chris.dawson@gray-robinson.com

DOYLE BARTLETT – TEAM MEMBER

Washington, D.C. Managing Shareholder
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Washington, DC 20003
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doyle.bartlett@gray-robinson.com

DEAN CANNON – TEAM MEMBER

President and CEO, Chair of Government Affairs
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CHRIS CARMODY – TEAM MEMBER

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KATHERIN FLURY – TEAM MEMBER

Government Consultant
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ELIZABETH BLAIR HANCOCK – TEAM MEMBER

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blair.hancock@gray-robinson.com

LAURA L. LENHART – TEAM MEMBER

Government Consultant
401 East Jackson Street, Suite 2700
Tampa, Florida 33602
Phone: 813-273-5062
laura.lenhart@gray-robinson.com

JASON UNGER – TEAM MEMBER

Tallahassee Managing Shareholder
301 South Bronough Street, Suite 600
Tallahassee, Florida 32301
Phone: 850-577-5489
jason.unger@gray-robinson.com

Number of years that Proposer has served as a lobbyist (please include former firm names and year established, if applicable).

GrayRobinson professionals have provided lobbying services to our clients for more than 30 years. The firm was founded in Orlando and incorporated in the State of Florida in 1970 as Gray, Harris, Adams & Robinson, P.A. In 1981, the name changed to Gray, Harris & Robinson, P.A. and in 2003, it changed to its present name, GrayRobinson, P.A.

Type of ownership (sole proprietorship, partnership, corporation, joint venture, or limited liability company—list state in which incorporated) and parent company, if any.

GrayRobinson, P.A. is a corporation of which all equity shareholders own equal shares yielding less than 1% per equity shareholder.

Disclose whether the proposing entity(s), or any shareholder, member, partner, or officer or employee thereof, is presently a party to any pending litigation or has received notice of any threatened litigation or claim; provided, however, that Proposer need not disclose minor traffic matters.

There will inevitably be an occasional dispute between the firm and a client in any firm with hundreds of clients and more than 260 attorneys and consultants throughout 15 offices. GrayRobinson and its professionals have a few disputes involving matters

that would be entirely irrelevant to the City's operational and legislative needs. GrayRobinson is contesting each of the disputes vigorously and expects to prevail on each or, in the worst case, settle on reasonable terms that will not jeopardize the firm's financial viability. The firm is also fully insured with respect to any pending claims. The GrayRobinson team is proud of its reputation for honest, straightforward, ethical dealings with its respective clients. That is our culture, and we will be pleased to bring that culture to the table in the course of representing the City.

Proposals shall be signed by a person with actual authority to bind the Proposer. If it is made by a partnership, it shall be signed with the partnership name and by a general partner and the full name and address of the general partner shall be given. If it is made by a joint venture or limited liability company, it shall be signed with the full name and address of each member thereof.

Proposed team lead and firm Shareholder Christopher Dawson has signed this proposal and provided his full name and address as requested.

Explanation of any exceptions to this RFQ requested by the Proposer. If exceptions are requested, cite the activity involved, the exception taken, and alternate language. If no exceptions are requested, please state so.

GrayRobinson does not request any exceptions to the RFQ.

While it is understood that the Proposer may represent other entities, provide a copy of Proposer's current client list and a discussion of current or former clients represented by the Proposer whose interests may either coincide or conflict with the interests of the City. All proposers are advised that the City intends that any and all legislative agenda, priorities, actions, and needs of the City shall take precedence over any other obligations (contractual or otherwise, direct or indirect) of the Proposer. The City expects that the successful Proposer shall refrain from undertaking any representation of other parties concerning any legislative matter whose interests are adverse to the interests of the City. The City reserves the right to determine in its sole discretion the existence of a conflict of interest or a potential conflict of interest.

GrayRobinson is not aware of any current potential conflict of interest that might arise from our representation of the City. The firm will take the necessary steps to avoid conflicts of interest in the future. If a potential conflict arises, we will seek a waiver from one or both parties. If we cannot obtain a waiver or agreement for some reason, we will address the issue and withdraw if that is necessary. The honor of representing the City is one that we take seriously. We will do all that is necessary to ensure our concurrent representation of other clients does not malign the City's interests.

Members of the GrayRobinson Government Affairs and Lobbying Group provide **state** legislative and/or executive branch lobbying services to all entities listed below.

- 1245 West Eau Gallie Partners
- 4Tellus, LLC
- AAA Scholarship Foundation
- Access USA Shopping
- Alliance for Safety and Justice, a Project of the Tides Center
- ALS Education
- Aramark Correctional
- Aramark Educational
- Arnold & Winnie Palmer Foundation, Inc.
- Ariss Medical
- AshBritt
- Associated Builders & Contractors of Florida, Inc.
- Atlantic Housing Partners, LLLP
- Automated Health Systems, Inc.
- AVMed, Inc.
- Brown & Brown, Inc.
- Brown and Caldwell

- Camelot Community Care, Inc.
- Canaveral Port Authority
- Career Source Tampa Bay
- Casa Valentina
- Cassidy Holdings, LLC
- Cellebrite Inc.
- Centene Corporation on behalf of its affiliates and subsidiaries
- Central Florida Council, BSA
- Central Florida Hotel & Lodging Association
- Central Florida Regional Workforce Development Board
- Central Florida Zoo & Botanical Gardens
- ChildNet, Inc.
- Citizens for Lower Electric Rates
- City of Clermont
- City of Ft. Myers
- City of Ft. Pierce
- City of Greenacres
- City of Groveland
- City of Hollywood
- City of Key West
- City of Kissimmee
- City of Lakeland
- City of Orlando
- City of Oviedo
- City of Port St. Lucie
- City of St. Cloud
- City of Tallahassee
- City of West Palm Beach
- City of Winter Park
- Clay County Utility Authority
- College of Central Florida Foundation, Inc.
- Conservation Florida
- Contact Network d/b/a InLine
- Coreview
- DDER Holdings, LLC dba Birdsong Housing Partners
- Deloitte Consulting, LLP
- Devereux Foundation, Inc.
- Dewberry Engineers, Inc.
- Diligent Services
- Disasters, Strategies, & Ideas Group, LLC
- Dosal Tobacco Corporation
- Eskimo Hut Worldwide
- Federal Home Loan Bank of Atlanta
- Florida Agencies Serving the Blind
- Florida Association of Counties
- Florida Association of Insurance Agents
- Florida Association of Rehabilitation Facilities, Inc.
- Florida Association of the American Institute of Architects
- Florida League of Cities
- Florida Library Association
- Florida Logos
- Florida Municipal Electric Association
- Florida Municipal Power Agency
- Florida Outdoor Advertising Association
- Florida Roofing & Sheet Metal Association
- Florida School Board Association
- Florida Society of Health-System Pharmacists
- Florida Society of Oral and Maxillofacial Surgeons
- Florida Surety Association
- Florida's Vision Quest
- FMSbonds, Inc.
- Focus School Software, LLC
- Frito-Lay, Inc.
- Frontier
- FRSA-SIF
- Gannett Fleming, Inc.
- Gatorade
- GrayRobinson, P.A.
- Greater Tampa Bay Area Council, BSA
- Gulf Coast Council, BSA
- Gulf County
- Gulf Stream Council, BSA
- Hendry County Board of County Commissioners
- Hendry County Economic Development Council
- Hillsborough County Aviation Authority
- Hillsborough County Public Schools
- IMG
- Interstate Logos
- Islamorada Village of Islands
- JEA
- JPMorgan Chase Holdings, LLC
- Kalera
- Kologik
- Laboratory Corporation of America
- Lake County
- Lake County School Board
- Lake Monroe Waterfront and Downtown Sanford CRA
- LifeLink Foundation, Inc.
- Lockheed Martin Corporation
- MACTown, Inc.
- Management & Training Corp
- Melbourne Airport Authority
- Miami Bridge Youth and Family Services, Inc.
- Miami Dolphins
- Miami Downtown Development Authority
- Miami-Dade County
- Miami-Dade Expressway Authority
- Monroe County
- Murphy USA, Inc.
- National Association of Industrial & Office Properties
- National Lightning Protection Corp.
- New Venture Fund
- Non Profit Insurance Services, Inc.
- Noresco, LLC
- North Florida Council, BSA
- On Street Media Florida, Inc
- OneBlood, Inc.
- Oracle America, Inc.
- Orange County Clerk of Courts
- Orange County Government
- Orange County Library District
- Orange County Sheriff
- Orlando Economic Partnership, Inc.
- Orlando Magic
- Pepsi Bottling Company
- Pepsi Cola North America
- PepsiCo
- Project Opioid
- Public Consulting Group
- Quaker Foods & Beverages
- Rave Mobile Safety
- River Region Human Services
- Rx Development Associates

- Santa Fe College Foundation
- SantaFe Senior Living, Inc.
- Sarasota Memorial Healthcare System
- SAS Institute, Inc.
- School Board of Broward County
- School Board of Levy County
- Seavin, Inc.
- Self Storage Association
- Shands Teaching Hospitals and Clinics Inc.
- Sodexo, Inc.
- South Broward Hospital District
- South Central Florida Express, Inc.
- South Florida Council, BSA
- Southern Gardens Citrus Groves Corporation
- Southern Gardens Citrus Holding Corporation
- Southern Gardens Citrus Nursery Corporation
- Southwest Florida Council, BSA
- St. Augustine Distillery
- St. Lucie County BoCC
- St. Lucie School District
- STEPS, Inc. (Specialized Treatment, Education and Prevention Services, Inc.)
- Study Edge
- Sunshine Fitness Management, LLC
- Suwannee River Area Council, BSA
- Synagro Technologies, Inc.
- Sysco Corporation
- Target Corporation
- The American Law Institute
- Transition House, Inc., The
- Tropicana Products, Inc.
- Twin Creeks Development
- Uber Technologies, Inc. and Affiliates
- United States Sugar Corporation
- University of Central Florida Foundation, Inc.
- University of Central Florida Student Government Association
- Verde Technologies
- Verify4 Inc.
- Village of Indiantown
- Villages, The
- Walt Disney Parks and Resorts, U.S.
- Washington County Board of County Commissioners
- Woodard & Curran, Inc.
- Wyndham Destinations

Members of the GrayRobinson Government Affairs and Lobbying Group provide **federal** lobbying services to all entities listed below.

- 98point6 Inc.
- Angel Capital Association
- Asian American Hotel Owners Association
- Associated Equipment Dealers
- Atlantic Housing Partners LLLP
- Broadmark Capital LLC
- City of Kissimmee FL
- City of St. Cloud FL
- Community Financial Services Association of America
- EJF Capital LLC
- Etihad Airways PJSC
- Federal Home Loan Bank of Atlanta
- Institute for Portfolio Alternatives
- Kasasa Ltd.
- LifeLink Foundation
- Manufactured Housing Institute
- National Association of Federally-Insured Credit Unions
- National Association of Industrial Bankers
- National Association of Truck Stop Operators
- NIKE, Inc.
- Ocwen Financial Corporation
- Omeros Corporation
- PayPal, Inc.
- Rakuten Bank America
- St. Cloud, FL
- St. Lucie County, FL
- Stellar Development Foundation
- The Payroll Group
- U. S. Travel Association
- United Postmasters and Managers of America
- Western Union Company

4.2.1.B. Expertise Summary

Complete in the following outline format a summary of Proposer’s expertise. The same reference may be listed for more than one area of expertise, if applicable. The format that must be used is shown below.

The following descriptions and references are representative of the services and successes the GrayRobinson team regularly delivers for our clients. Below the formatted table, we have provided additional exemplary successes the team has achieved for public sector clients.

AREA OF EXPERTISE	DESCRIPTION brief summary of the work performed and final outcome	REFERENCE name of entity, contact person’s name, address, phone number, and email
Land Use and Zoning	GrayRobinson provides state lobbying and government affairs services for the City of Oviedo. A land use and zoning success we achieved on behalf of the City was the 2018 defeat of legislation aimed at reclassifying rural settlement districts located within three miles of State University System Institutions. This legislation would have greatly undercut the City’s local control of land use classifications and regulations.	City of Oviedo Bryan Cobb, City Manager 400 Alexandria Boulevard Oviedo, FL 32765 407-971-5555 bcobb@cityofoviedo.net
Land Use and Zoning	GrayRobinson provides state lobbying and government affairs services for Islamorada, Village of Islands. A land use and zoning success we achieved on behalf of Islamorada was the 2019 successful exemption for the Florida Keys Area of Critical State Concern from legislation that would have preempted the affordable housing efforts in the Florida Keys and handicapped their planning, zoning, and building departments.	Islamorada, Village of Islands Roget Bryan, Village Attorney 86800 Overseas Highway Islamorada, FL 33036 305-664-6418 roget.bryan@islamorada.fl.us
Home Rule Authority	GrayRobinson provides state and federal lobbying and government affairs services for the City of St. Cloud. A home rule authority success we achieved on behalf of the City was the 2019 passage of a local alcohol licensing bill to allow restaurants in the City’s downtown entertainment district to provide liquor service without having to obtain a full liquor license.	City of St. Cloud Bill Sturgeon, City Manager 1300 9th Street St. Cloud, FL 34769 407-957-7301 wsturgeon@stcloud.org
Home Rule Authority	GrayRobinson provides state lobbying and government affairs services for Orange County. A home rule authority success we achieved on behalf of the County was the 2019 defeat of an effort to require a two-thirds vote to pass all future county surtax referendums during final negotiations between the House and Senate. The bill’s final version instead requires that any county referendums happen on the general election date, but passage only requires a simple majority.	Orange County Kelley Teague, Government Affairs Director 201 S Rosalind Ave., 3rd Floor Orlando, FL 32801 407-836-5423 kelley.teague@ocfl.net

<p>Transportation/Transit Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Canaveral Port Authority. A transportation /transit initiative success we achieved was the \$1.5 million appropriation we secured for the Port in the FY 2019-2020 budget for a new fire suppression boat for Canaveral Fire Rescue that, because of existing guidelines in the industry, is a requirement for the Port to welcome new cruise ships powered by Liquid Natural Gas (LNG). These LNG ships require a higher capability of fire suppression in the event of an accident making the fire boat a critical factor in continuing to lead the world in cruise.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Transportation/Transit Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Canaveral Port Authority. An additional example of successful transportation/transit initiatives we have achieved on behalf of the Port was the 2019 full funding of seaport infrastructure grants through the Florida Department of Transportation and the Florida Seaport Transportation Economic Development Grant (FSTED) Program. GrayRobinson achieved this success in partnership with the Florida Ports Council.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Transportation/Transit Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Canaveral Port Authority. An additional example of successful transportation/transit initiatives we have achieved on behalf of the Port includes our successful work with the Florida Legislature, the Executive Office of the Governor, and the Florida Department of Transportation to insert a multi-million dollar full PD&E study for the SR 401 Bridge into the Department's 5-year work plan for FY 2019-2020.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>State Budget/Appropriations</p>	<p>GrayRobinson provides state lobbying and government affairs services for the City of Ft. Myers. A state budget/appropriations success we achieved on behalf of the City was the \$1.5 million appropriation we secured for the Fort Myers/Cape Coral Reclaimed Water Project. This critical infrastructure project benefited both cities and was the result of years of negotiation to redirect Fort Myers reclaimed water away from the Caloosahatchee River to supplement Cape Coral's irrigation needs. The success was a "win-win" for local governments and the environment.</p>	<p>City of Fort Myers Saeed Kazemi, City Manager 2200 Second Street Fort Myers, FL 33901 239-321-7022 skazemi@cityftmyers.com</p>
<p>State Budget/Appropriations</p>	<p>GrayRobinson provides state lobbying and government affairs services for the City of Oviedo. A state budget/appropriations success we achieved on behalf of the City was the \$500,000 appropriation we secured for a regional stormwater pond that both alleviates flooding issues within the City as well as assists in the reduction of total maximum daily load (TMDL) deposit into Lake Jessup.</p>	<p>City of Oviedo Bryan Cobb, City Manager 400 Alexandria Boulevard Oviedo, FL 32765 407-971-5555 bcobb@cityofoviedo.net</p>

<p>State Budget/Appropriations</p>	<p>GrayRobinson provides state and federal lobbying and government affairs services for the City of St. Cloud. A state budget/appropriations success we achieved on behalf of the City was the \$300,000 appropriation we secured for the Downtown Revitalization Project to support streetscape improvements and a much-needed upgrade of the pipe infrastructure for the City's downtown district.</p>	<p>City of St. Cloud Bill Sturgeon, City Manager 1300 9th Street St. Cloud, FL 34769 407-957-7301 wsturgeon@stcloud.org</p>
<p>City Charters</p>	<p>Starting with the GrayRobinson's founding partner Charlie Gray, who served as solicitor for the City of Orlando and later as the Orange County Attorney, the firm's deep bench of municipal government attorneys give us great knowledge in both the legal ups and downs of city charter reviews and annexations. This experience covers several successful city incorporations, including the recent legislative incorporation of the Village of Estero in southwest Florida. The firm assisted in the legislative bill that ultimately approved this incorporation and still acts as the Village's legal counsel.</p> <p>Whether the City of Belle Isle is seeking to amend its charter, pursuant to section 166.031, Florida Statutes, or to annex around Lake Conway and other areas, pursuant to Chapter 177, Florida Statutes, GrayRobinson can provide you with the right guidance and support.</p> <p>A specific example of lobbying efforts that successfully supported charter revision is our state lobbying and government affairs services for Canaveral Port Authority. An example of successful charter initiatives we have achieved on behalf of the Port includes the passage of legislation that revised and updated the Port's charter.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Public Safety</p>	<p>GrayRobinson provides state lobbying and government affairs services for the City of Orlando. A public safety success we achieved on behalf of the City was the \$100,000 we secured for a Rapid DNA project. This appropriation provided the Orlando Police Department and surrounding jurisdictions with the means to test rape kits quickly, addressing both the backlog of untested kits and expediting future investigations.</p>	<p>City of Orlando Kyle Shephard, Director of Intergovernmental Relations 400 South Orange Avenue Orlando, FL 32801 407-246-3475 kyle.shephard@orlando.gov</p>
<p>Public Safety</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Orange County Sheriff's Office. A public safety success we achieved on behalf of the Sheriff's office was the 2019 passage of legislation that added a misdemeanor exception to the street racing statute, which created an additional tool for law enforcement to curb the growing crime of street racing.</p>	<p>Orange County Sheriff's Office Matt Butler, Captain 2500 West Colonial Drive Orlando, Florida 32804 321-229-9064 matt.butler@ocfl.net</p>

<p>Public Safety</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Orange County Sheriff’s Office. As an additional example of public safety successes achieved on behalf of the Sheriff’s office, our team successfully inserted favorable "hands free" language into the texting while driving legislation (when driving through school or work zones) that passed during the 2019 legislative session.</p>	<p>Orange County Sheriff’s Office Matt Butler, Captain 2500 West Colonial Drive Orlando, Florida 32804 321-229-9064 matt.butler@ocfl.net</p>
<p>Environmental Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Islamorada, Village of Islands. An environmental initiative we achieved on behalf of Islamorada was securing \$6 million in Florida Keys Stewardship Act funding for water quality improvements and \$33 million in Florida Forever funding for Areas of Critical State Concern. All local governments within Monroe County received their portion of funding via inter-local agreements with the County.</p>	<p>Islamorada, Village of Islands Roget Bryan, Village Attorney 86800 Overseas Highway Islamorada, FL 33036 305-664-6418 roget.bryan@islamorada.fl.us</p>
<p>Environmental Initiatives</p>	<p>GrayRobinson provides state and federal lobbying and government affairs services for the City of Port St. Lucie. An environmental initiative we achieved on behalf of the City was the \$180,000 appropriation we secured from the Florida Jobs Growth Grant Fund for the design of the McCarty Ranch phase 3 water reservoir. Coupled with previous legislative successes the team had on behalf of the city, this brought the total funding secured for this reservoir project to relieve nutrient flow in the C-23 Canal to over \$3 million.</p>	<p>City of Port St. Lucie Ella Gilbert, Deputy City Attorney 121 S.W. Port St. Lucie Blvd. Port St. Lucie, FL 34984 772-871-5294 egilbert@cityofpsl.com</p>
<p>Annexation</p>	<p>Starting with the GrayRobinson’s founding partner Charlie Gray, who served as solicitor for the City of Orlando and later as the Orange County Attorney, the firm’s deep bench of municipal government attorneys give us great knowledge in both the legal ups and downs of city charter reviews and annexations. This experience covers several successful city incorporations, including the recent legislative incorporation of the Village of Estero in southwest Florida. The firm assisted in the legislative bill that ultimately approved this incorporation and still acts as the Village’s legal counsel.</p> <p>Whether the City of Belle Isle is seeking to amend its charter, pursuant to section 166.031, Florida Statutes, or to annex around Lake Conway and other areas, pursuant to Chapter 177, Florida Statutes, GrayRobinson can provide you with the right guidance and support.</p>	<p>Village of Estero Nick Batos, Councilman 9401 Corkscrew Palms Circle Estero, FL 33928 239-287-4708 batos@estero-fl.gov</p>

<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Canaveral Port Authority. An example of introduction of legislation we achieved on behalf of the Port was the language we successfully added into legislation preempting local regulations of autonomous vehicle technology. The added language allowed airports and seaports to charge reasonable fees for facility usage.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for Orange County. An example of the successful introduction of legislation we achieved on behalf of the County was the passage of the 2019 legislation introducing cell phones (or other electronic communication devices) as contraband in county jails. This legislation solved an ongoing safety and security issue within the jail system.</p>	<p>Orange County Kelley Teague, Government Affairs Director 201 S Rosalind Ave., 3rd Floor Orlando, FL 32801 407-836-5423 kelley.teague@ocfl.net</p>
<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Orange County Sheriff's Office. An example of the successful introduction of legislation we have achieved on behalf of the Sheriff's Office was the passage of legislation providing guaranteed death benefits to the surviving families of first responders killed in the line of duty regardless of the retirement plan they selected at the time of employment. The "Scott Pine Bill" is a critically important piece of legislation for Florida's law enforcement and first responders. We also successfully lobbied for and amended a bill related to civil asset forfeiture in a way that was more favorable to law enforcement than as originally drafted. The changes we were able to make to the bill maintain important tools used by law enforcement during investigations.</p>	<p>Orange County Sheriff's Office Matt Butler, Captain 2500 West Colonial Drive Orlando, Florida 32804 321-229-9064 matt.butler@ocfl.net</p>
<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Canaveral Port Authority. An example of the successful introduction of legislation we have achieved on behalf of the Port was the passage of legislation that softened unnecessary regulations on Florida's deep-water ports and created a pool of \$10 million to help all of Florida's ports prepare for the imminent completion of the Panama Canal expansion.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>

Additional Client Successes

CANAVERAL PORT AUTHORITY

- Secured a personal visit including a tour of the Port by new Visit Florida CEO Dana Young. (2019)
- Successfully amended HB 221, Relating to Transportation Network Companies, to include an exemption for Florida's seaports from an otherwise state preemption of local regulations of Transnational Corporations (TNCs). (2017)
- Successfully advocated for nearly \$25 million in expedited state funding for Port Canaveral's critical channel widening and dredging project, jumpstarting major statewide and regional economic development priorities. (2017)

- Passed the Freight Logistics Zones legislation giving Florida seaports further flexibility in establishing zones for economic development and regional/statewide impact. (2017)

CITY OF APOPKA

- Secured \$1 million from the Legislature in capital funds for the extension of Harmon Road in the City of Apopka. (2018)

CITY OF CLERMONT

- Secured \$450,000 to equip the City's world-famous bike trail network with Wi-Fi coverage to enhance public safety and tourism marketability. (2018)

CITY OF FORT MYERS

- Secured \$750,000 for the Fort Myers Reentry Initiative, a job training initiative of the City focused on recently released former inmates who have settled in the City. The program works to transition recovering offenders into full-time employment either with the City or with other private employer partners following the development of necessary skills. (2019)
- Secured \$1 million for rehabilitation and replacement of playground equipment at Centennial Park, Fort Myers' premier public space. The funding allows for an expansion of the play area as well as creating an accessible space for children with special needs in accordance with the Park's master plan. (2019)
- Secured \$1 million for STARS Complex Expansion Phase 1. (2018)
- Secured \$500,000 for Billy's Creek Restoration. (2018)

CITY OF GREENACRES

- Successfully amended childcare licensing legislation that would have cost the City over \$450,000 in current childcare funding. (2020)

CITY OF GROVELAND

- Successfully elevated SR 50 project to the top of the local Metropolitan Planning Organization list for funding in 2020 and beyond. The team coordinated this effort with legislative support, local industry champions (primarily trucking association), and high-level Florida Department of Transportation (FDOT) support, including the Secretary. (2019)

CITY OF HOLLYWOOD

- Successfully worked to defeat the vacation rental preemption bill after proponents refused to add "party house" language, which was vital to the interests of the City. (2018)
- Successfully defeated two harmful amendments that would have preempted the sale of domestic animals. (2018)
- Successfully lobbied the Constitutional Revision Commission to defeat Proposal 95 preemption on the local regulation of commerce, trade, and labor. (2018)
- Successfully advocated for the extension of the current authorization to use TDTs on beach nourishment and expanded the use of TDTs to include the development and operation of capital improvements to public facilities (such as transportation and water projects). (2018)
- Successfully worked with Broward County and other stakeholders to secure more than \$50 million for the traditional beach management program and more than \$11 million for post-Hurricane Irma damage recovery for Florida's beaches and shorelines. (2018)

- Successfully worked with the Florida Department of Highway Safety and Motor Vehicles on the renaming of City streets resulting in revisions of resident documents. (2018)

CITY OF KEY WEST

- Secured two-hour meeting with Division of Emergency Management Director Moskowitz and senior staff to rectify Keys Electric reimbursement issues stemming from Hurricane Irma. (2019)
- Successfully lobbied the Governor's office to help secure a veto of House Bill 771, which among other provisions, would have preempted a local government's authority to prohibit the use of single-use plastic straws. (2019)
- Successfully lobbied to defeat a Senate proposal that would have barred Visit Florida from promoting communities that have banned certain sunscreens, such as the City of Key West. (2019)
- Secured \$6 million in Florida Keys Stewardship Act funding for water quality improvements and \$33 million in Florida Forever funding for Areas of Critical State Concern. All local governments within Monroe County received their portion of funding via inter-local agreements with the County. (2019)
- Successfully secured exemption for the Florida Keys Area of Critical State Concern from legislation that would have preempted the affordable housing efforts in the Florida Keys and handicapped their planning, zoning, and building departments. (2019)
- Successfully amended the tree trimming preemption bill to exempt the delegated authority for mangrove protection and worked to defeat the bill after the Senate would not concur with the House language. (2018)
- Successfully lobbied the Constitutional Revision Commission to defeat Proposal 95 (preemption on the local regulation of commerce, trade, and labor). (2018)
- Successfully helped defeat Senate Bill 1828, which would have handicapped the City's emergency operations and increased liability to the City and Keys Electric. (2018)
- Secured \$277,650 for a Reef Pumpout Program. (2018)
- Secured \$5 million in Florida Forever funding for Areas of Critical State Concern. (2018)
- Successfully argued that based on geography and other unique factors, the Legislature should disregard the Supreme Court in a recommendation that the Legislature decertify a Monroe County Judge. Doing so would have left one of Monroe County's courthouses with no county judge since the two outside Key West only have one county judge each. The impact on the Key West courthouse dockets and additional travel in and out of the City was a huge concern. The decertification was eliminated in both the House and Senate Bills. (2018)

CITY OF KISSIMMEE

- Secured \$965,000 for a Public Safety Training Facility named after two officers killed in the line of duty. (2019)
- Helped secure passage of a local alcohol licensing bill that loosened the traditional requirements on liquor licenses in restaurants. This change in law will allow restaurants in the City's downtown entertainment district to provide liquor service without having to obtain a full liquor license. (2019)

CITY OF NEPTUNE BEACH

- Worked successfully with FDOT to line up funding for the City's priority stormwater project through a five-year workplan. (2019)

CITY OF ORLANDO

- Secured \$650,000 for 4Roots Urban Farm. This project, pioneered by the 4Rivers restaurant group, will redevelop a portion of Orlando's packing district to serve as an urban farm to educate and train future farmers from the area and provide a sustainable food source for the Pine Hills community of Orlando. (2019)
- Defeated legislation aimed at restructuring Metropolitan Planning Organizations and legislation targeting the structure, allowable expenditures, reporting requirements, and length of existence of Community Redevelopment Agencies. (2018)

CITY OF PORT ST. LUCIE

- Secured \$987,000 for Hegener Road Extension. This economic development project will serve as a catalyst to continued development of the City's Tradition Center for Commerce. (2019)

CITY OF WEST PALM BEACH

- Successfully amended a claim bill to rewrite the entire whereas clauses section to comply with the City's settlement agreement. (2019)
- Successfully passed a local bill pertaining to the City's firefighter pension program included securing \$150,000 for a Command Incident Vehicle. (2019)
- Secured a \$300,000 appropriation for enhancements to the City's critical incident response, including emergency vehicles and a police patrol boat. (2019)
- Successfully worked to pass a local bill relating to the City's police pension fund. (2019)
- Successfully lobbied Constitutional Revision Commission commissioners to defeat Proposal 95 (preemption on the local regulation of commerce, trade, and labor). (2019)
- Secured a \$400,000 appropriation for road improvements to the Rosemary Corridor. (2018)

HILLSBOROUGH COUNTY AVIATION AUTHORITY

- Secured a visit to Tampa International Airport by Governor Ron DeSantis that included a press conference on the economic impact of international flights at TPA and the importance of Visit Florida funding and investment. The event also included a small roundtable discussion with the Governor and key airport stakeholders, staff, and board members. (2019)
- Successfully fought for the reauthorization of Visit Florida for one additional year and for \$50 million in funding. This effort included direct lobbying of the Governor, Senate, and House, as well as many stakeholders engaged in Florida's tourism industry. (2019)
- Successfully inserted language into legislation preempting local regulations of Autonomous Vehicle Technology allowing airports and seaports to charge reasonable fees for facility usage. (2019)

4.2.2 Resources

Describe the resources you will bring to this project. Include: A description of strategic relationships with other organizations (e.g., Florida League of Cities, etc.); a description of specific relationships with state elected officials demonstrating bipartisanship; and, other special, relevant resources.

Strategic Relationships with Organizations

As GrayRobinson is the state lobbying firm for the Florida League of Cities, we will work in conjunction with the League and the City to support mutually beneficial budget appropriations, legislation, and agency rules or regulations. In addition, GrayRobinson's Tallahassee office is in the same building as the League, so our Tallahassee lobbyists have direct access for in-person communication at any time and regularly interact with League officers, directors, and staff.

In addition, GrayRobinson is a founding member of Floridians for Better Transportation and has a long-held gubernatorial-appointed seat on the board of Enterprise Florida, Inc. (the state's public-private-partnership economic development arm). The firm represents and is very active with the Florida Association of Counties and partners and obtains an active membership with the Florida Airports Council.

GrayRobinson also represents several Florida associations in their lobbying efforts that may help serve the City's interests. These include Associated Builders and Contractors of Florida, Central Florida Hotel and Lodging Association, Florida Association of Agencies Serving the Blind, Florida Association of American Institute of Architects, Florida Association of Blood Banks, Florida Association of Counties, Florida Association of Insurance Agents, Florida Craft Distillers Guild, Florida League of Cities, Florida Library Association, Florida Municipal Electrical Association, Florida Rural Water Association, Florida Solar Energy Industries Association, and NAIOP.

Specific Relationships with State Elected Officials

GrayRobinson is well known and respected in the legislative and executive branches, including state agencies, and has a broad network of personal and professional relationships with key decision-makers and their staff. With 14 offices throughout the state of Florida and an office in Washington, D.C., we get to know legislators, agency heads, key staff, and other elected officials in their hometowns. We support their causes, are involved in the same civic organizations, and we are their neighbors and friends. Given our size, scope, and growth strategy over the years, rarely does a local leader ascend to a state government role without some significant familiarity with GrayRobinson as a firm or a direct relationship with one or more of our professionals throughout the state. One cannot effectively advocate without the ability to interact and work with legislators, members of the governor's staff, and the heads of Florida's many agencies in many different venues and circumstances.

GrayRobinson is prepared to utilize these relationships built on trust and honest and forthright interactions over several years on behalf of the City and its priorities. GrayRobinson has decades of experience in lobbying the Florida Legislature, both offensively and defensively, on behalf of private and public entities. Many of our attorneys and consultants began their careers as staff to the Florida Legislature, Governor's Office, and state agencies, providing our clients with a unique perspective on the most efficient means of meeting their legislative goals.

In addition, we have decades of experience successfully representing our clients before the regulatory agencies of Florida, including but not limited to: the Department of Financial Services; the Office of Insurance Regulation; the Attorney General; the Department of Transportation; the Department of Environmental Protection; the Department of Business and Professional Regulation; the Agency for Health Care Administration; the Department of Health; and the Department of Economic

Opportunity. Firm members are active in the political process and maintain close relationships with legislators and influential statewide and local political leaders.

Our relationships with legislative leaders will be vital to the success of the City's efforts. The GrayRobinson Government Affairs and Lobbying Group includes two former speakers of the Florida House, the immediate past chief of staff and the immediate past general counsel to the governor, former state representatives, and members that act as policy advisors, strategic consultants, and advocates for multiple public and commercial entities and related statewide associations. Through these experiences, the team has developed close relationships with legislative leadership, influential committee chairs, and their staff.

In addition to our legislative branch capabilities, with members that have collectively served and advocated under five governors, our team maintains excellent working relationships with all of the agency heads in the current DeSantis administration and Cabinet. Our team will advise the City on the political outlook of the Governor and Legislators as well as the impacts of key policies and programs within Florida as they apply to you.

Below you will find descriptions of some of GrayRobinson's specific relationships. We will use all of these relationships to gain support for the City's priorities. We will utilize our experience and inside knowledge and relationships to guide us in drafting appropriate correspondence and scheduling briefings and meetings as needed to further garner support.

Our team has strong working relationship with the minority leadership teams including House Minority Leader **BOBBY B. DUBOSE** and Senate Minority Leader **GARY M. FARMER, JR.** Members of our team were early supporters of House Speaker **CHRIS SPROWLS**, and we have been working closely with Senate President **WILTON SIMPSON** since well before he was appointed by his class to lead his chamber. We know their priorities and leadership styles, and our team has developed and sustained excellent relationships with leadership teams and their top lieutenants on both sides of the aisle. We have worked diligently to forge these relationships based on common interests, trust, and reliability.

Perhaps the best way to better establish the trust and confidence we are asking the City to place in the GrayRobinson team is to point to times when others, similarly situated, put their trust and confidence in us. What follows is a snapshot of the experience and expertise that our firm brings to the table for our clients:

GRAYROBINSON PRESIDENT AND CEO AND CHAIR OF GOVERNMENT AFFAIRS DEAN CANNON served in the Florida House of Representatives from 2004 until 2012. He served as chair and member of the Transportation and Economic Development Appropriations Committee from 2006 to 2008 and chaired the influential Economic Expansion and Infrastructure Committee from 2008 to 2010. He was selected by his peers to become Speaker of the House for the 2010 to 2012 term. Through his public service, he formed valued relationships throughout Tallahassee and across the state. These relationships continue to this day with the current legislative leadership, legislators, executive branch agency heads and their staff, cabinet members, and other elected officials.

GRAYROBINSON SHAREHOLDER ANDY BARDOS served as special counsel to the president of the Florida Senate, assisting in the development of legislation, and served as policy coordinator to the Judiciary Committee, the Health Regulation Committee, and the Ethics and Elections Subcommittee.

GRAYROBINSON OF COUNSEL ATTORNEY TIM CERIO served as General Counsel to Florida Governor Rick Scott. As General Counsel, Tim was the chief legal advisor to the Governor and the Executive Office of the Governor's legal liaison to all state and local agencies. Tim previously served as general counsel and subsequently Chief of Staff of the Florida Department of Health.

GRAYROBINSON SENIOR GOVERNMENT AFFAIRS CONSULTANT LARRY CRETUL served on the Marion County Commission from 1994 to 2002, including two years as Chairman. In 2002, he was elected to the Florida House of Representatives and was selected by his peers in 2009 to serve as Speaker of the House from 2009 to 2010.

GRAYROBINSON SHAREHOLDER GEORGE LEVESQUE served as Special Counsel and policy advisor to the Florida Speaker of the House, General Counsel to the Florida House of Representatives, and most recently, as General Counsel to the Florida Senate.

GRAYROBINSON SENIOR GOVERNMENT AFFAIRS CONSULTANT KIM MCDUGAL, PH.D. served as Chief of Staff to Florida Governor Rick Scott, where she was responsible for directly serving and advising the Governor on issues pertaining to more than 100,000 executive branch employees and administered an \$83 billion state budget. Kim also worked for Governor Bush in several roles within the Executive Office of the Governor, including as the policy coordinator for education in the Office of Planning and Budget.

GRAYROBINSON OF COUNSEL ATTORNEY BURT SAUNDERS served as a Florida Senator for District 37 from 1998 to 2008; a Florida Representative from 1994 to 1998; a Collier County Commissioner from 1986 to 1994; and as Collier County Attorney from 1982 to 1986. Burt is currently serving as a Collier County Commissioner.

GRAYROBINSON TALLAHASSEE MANAGING SHAREHOLDER AND LOBBYIST JASON UNGER served on the Florida Supreme Court Judicial Nominating Commission (JNC) during the Charlie Crist, Rick Scott, and Ron DeSantis gubernatorial administrations. Originally appointed to the Florida Supreme Court JNC by Governor Crist in 2008, he was subsequently reappointed by Governor Scott in 2011 and 2016. Jason served as Chair of the Florida Supreme Court JNC from 2009 to 2010 and from 2016 to 2019.

As evidenced throughout this response, central to our growth throughout the last 50 years is GrayRobinson's civic, community, and political activism culture. Our significant lobbying practice, combined with this culture of activism, has resulted in strong relationships across the state with members and professional staff of Florida's Congressional Delegation. Moreover, in this age of state term-limits, inevitably state and local elected officials with whom we work on a daily basis become members of Congress, and our relationships and connectivity to these leaders continue. All told, we are confident that the GrayRobinson relationships with and connectivity to the Florida Congressional Delegation are unsurpassed amongst Florida law and lobbying firms.

The City of Belle Isle Team

GrayRobinson will utilize a team approach designed to maximize communication and responsiveness to the City's needs. The team lead for all work done on behalf of the City will be Chris Dawson. Chris will direct the efforts of the group and be accountable for all work executed. In addition to Chris, Doyle Bartlett (federal), Dean Cannon, Chris Carmody, Katie Flury, Blair Hancock (federal), Laura Lenhart, and Jason Unger will serve as the primary team for the City's representation.

GrayRobinson is distinctive among lobbying firms in its approach to client service and staffing. Team members work together in a fully integrated dynamic to achieve a client's goals. This maximizes individual team member strengths, provides effective organizational communication, and amplifies our effectiveness on behalf of our clients. For that reason, with the City's approval, any member of our Government Affairs and Lobbying Group may be utilized as situations dictate. However, oversight of and accountability for the City's matters will rest with Chris.

Please see Section 3. Appendix for complete biographies for all team members.

4.2.3 Fee Proposal

The Proposer shall provide a proposed rate of compensation, marked as “Fee Proposal”, detailing a comprehensive fee schedule that designates the total flat rate of compensation for a twelve-month term that includes compensation for any and all reasonable out-of-pocket costs and expenses, including but not limited to copying, messenger services, telephone and cell phone charges, postage, food, parking, and mileage expenses. If the City determines it to be advantageous, it may extend the term of the contract for up to four (4) one-year periods. It is expressly understood and agreed that the obligation of the City to make payments to the successful Proposer shall only extend to monies appropriated annually by the Council and encumbered for the purposes of this Agreement.

Please see the corresponding document, City of Belle Isle RFQ #21-03 - Fee Proposal, submitted in a separate sealed envelope marked “Fee Proposal.”

iii. APPENDIX

Team Biographies

Christopher T. Dawson

Shareholder/Government Consultant
Orlando/Tallahassee
chris.dawson@gray-robinson.com

301 East Pine Street
Suite 1400
Orlando, Florida 32801
Phone: 407-843-8880
Fax: 407-244-5690

301 South Bronough Street
Suite 600
Tallahassee, Florida 32301
Phone: 850-577-9090
Fax: 850-577-3311



Experience

Chris is an attorney and professional lobbyist in the firm's Orlando office licensed to practice law in both Florida and Alabama. He primarily focuses on lobbying and government relations for public and private sector clients at the executive and legislative levels of state government, as well as before political subdivisions of the state, including counties, cities, airport authorities, transportation authorities, port authorities, school districts, and water management districts. He is credentialed as a Designated Professional Lobbyist by the Florida Association of Professional Lobbyists.

Chris also holds two degrees in civil engineering and has experience in construction litigation and design professional malpractice defense.

Areas of Practice

- Government Affairs & Lobbying
- Government
- Environmental & Sustainability Law
- Construction
- Land Use Law

Background

Chris is a sixth-generation Floridian. He was born in Pensacola, Florida, and raised in nearby Santa Rosa County. Chris graduated from Pace High School, where he served as student body president. Five years later, he received his undergraduate

degree in civil engineering from the University of Florida. While at UF, Chris was active in student government, Florida Blue Key, Dance Marathon benefitting Shands Children's Hospital at UF, and Tau Kappa Epsilon fraternity. Upon graduation, he passed the fundamentals of engineering exam and received the designation of Engineer in Training (EIT) from the Florida Board of Professional Engineers.

In 2013, Chris graduated *magna cum laude* from the University of Alabama School of Law. He pursued a joint degree at UA, also obtaining his master's degree in civil engineering with a focus on construction methods and management. While at Alabama, Chris was active in the Student Bar Association, Competition Trial Advocacy, Law School Ambassadors and Alabama's *Journal of the Legal Profession*. In spring 2012, he served as a legal intern in the D.C. office of Congressman Mario Diaz-Balart. Additionally, he was a summer associate in the Legal Services Bureau of the Alabama Department of Transportation. Chris also worked as a graduate assistant in the University of Alabama College of Engineering and served as adviser to the University of Alabama Dance Marathon benefitting Children's Hospital of Alabama. Though a Gator at heart, he has occasionally been known to utter "Roll Tide!"

Education

- **University of Florida, B.S.**, civil engineering (2010)
 - Honors Program Graduate
 - Florida Blue Key
 - Student Government, Cabinet Secretary
 - UF Dance Marathon, Overall for Community Events
 - Tau Kappa Epsilon, International Board of Directors & UF Chapter President
- **University of Alabama School of Law, J.D./M.S. Eng.**, civil engineering (*magna cum laude*, 2013)
 - *Journal of the Legal Profession*, Executive Editor
 - Student Bar Association, Senator
 - Law Republicans, President
 - Law School Ambassador
 - Competition Trial Advocacy Team
 - Bench & Bar Legal Honor Society
 - UA Dance Marathon, Adviser
 - UA College of Engineering, Graduate Assistant
 - Alabama Department of Transportation, Summer Associate
 - Office of Congressman Diaz-Balart, Law Intern
 - Book Awards: Civil Procedure, Environmental Law Seminar, Family Law, Alternative Dispute Resolution (ADR)

Admissions

- Florida
- U.S. District Court, Middle District of Florida
- Alabama
- U.S. District Court, Northern District of Alabama

Professional Associations & Memberships

- The Florida Bar
 - Governmental and Public Policy Advocacy Committee
- Florida Association of Professional Lobbyists, Designated Professional Lobbyist
- Florida House on Capitol Hill
 - Young Ambassadors Council
- Florida Chamber Political Institute
- Associated Industries of Florida
 - Association Advisory Group
 - Environmental Sustainability & Agriculture Council
 - Workers' Comp Coalition
- University of Alabama Farrah Law Alumni Society
- Florida Board of Professional Engineers, Licensed Engineer in Training (EIT)
- Alabama State Bar
 - Executive Council, Non-Resident Lawyers Section

Presentations & Seminars

- Presenter, "Inside the Winners Circle: Covering Florida's Election Results," November 4, 2020
- Moderator, "Purple State Politics: Discussing Florida's Unique Geographical and Political Diversity," October 8, 2020
- Presenter, Legislative Update, Florida Surety Association Quarterly Meeting, September 1, 2020
- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Moderator, Virtual Community Leader Forum on the current state of the construction industry, August 13, 2020
- Emcee, Seminole County Regional Chamber of Commerce, Seminole Hob Nob, July 31, 2020
- Presenter, "2020 Florida Election Overview," Greater Pensacola Chamber, July 28, 2020
- Presenter, "Update on Federal COVID-19 Employment and Business Programs," Seminole County Chamber and the Apopka Area Chamber, April 15, 2020
- Presenter, "2020 Virtual Legislative Wrap Up," Greater Pensacola Chamber, April 14, 2020
- Presenter, "2020 Legislative Session Wrap Up," Oviedo Winter Springs Regional Chamber of Commerce webinar, April 9, 2020
- Presenter, Greater Orlando Builders Association webinar, April 6, 2020
- Presenter, Northwest Florida Days Business Leader's Breakfast, February 25, 2020
- Keynote Speaker, "2020 Legislative Session and Elections Update," Southwest Florida Roofing Contractors Association Annual Meeting, January 8, 2020
- Moderator, Apopka Area Chamber of Commerce Legislative Preview Breakfast, January 9, 2020
- Host, UF Community Speaker Series, Orlando, FL, October 1, 2019
- Presenter, Florida Surety Association 3rd Quarter Meeting, Tampa, FL, August 15, 2019
- Moderator, Lake County 2019 Post Session Town Hall Meeting, Tavares, FL, August 13, 2019
- Moderator, Oviedo Winter Springs Chamber Monthly Luncheon, Winter Springs, FL, July 11, 2019

- Presenter, Public Risk Management of Florida 2019 Educational Conference, Naples, FL, June 19-21, 2019
- Presenter, Pensacola Chamber of Commerce's Gopher Club Meeting, June 2, 2019
- Panelist, "2019 Florida Legislative Review," Fort Lauderdale Session Wrap Up, May 22, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Moderator, "Legislative Preview Panel," Apopka Area Chamber of Commerce, January 14, 2019
- North Florida Chapter of Associated Builders and Contractors, Inc., October 2, 2018
- "State Economic and Customer Building Trends," 2018 Florida Natural Gas Association Operations & Marketing Conference & Tradeshow, September 19, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018
- Panelist, "2017 Florida Legislative Review," Jacksonville Session Wrap Up, June 8, 2017
- Panelist, "2016 Florida Legislative Review," Jacksonville Session Wrap Up, May 18, 2016
- Panelist, "2016 Florida Legislative Review," Orlando Session Wrap Up, April 16, 2016
- Panelist, "2016 Florida Legislative Review," Fort Lauderdale Session Wrap Up, April 14, 2016
- Panelist, "2016 Florida Legislative Review," Tampa Session Wrap Up, April 11, 2016

Articles & Publications

- "Goodbye, Election! What Comes Next in the Florida Legislative Process," *Florida Roofing*, November 2020
- "Upset Alert! Incumbent Losses During the 2020 Primary Election," *Florida Roofing*, October 2020
- "Where Are They Now? Tracked Bills of the 2020 Session," *Florida Roofing*, September 2020
- "From Curves to Cones: Hurricane Season in the COVID-19 World," *Florida Roofing*, June 2020
- "Keeping Roofing 'Essential'," *Florida Roofing*, May 2020
- "Local Government Contracting Bills on the Move!" *Florida Roofing*, February 2020
- "Legislative Session Preview," *Florida Roofing*, January 2020
- "Tricks & Treats in Tallahassee," *Florida Roofing*, November 2019
- "Session 2019: A Mixed (Plastic!) Bag for Florida Environmental Policy," GrayRobinson Government Relations & Lobbying E-Alert (2019)
- "Truth or Treason: Engineers As Expert Witnesses," 37 *J. Legal Prof.* 265 (2013)

Media Mentions

- Just Vote Episode 8, WFBD/Blab TV, August 2020
- "Purple Florida: Lawmakers Prepare to Navigate COVID-19 in Politically Divided State," *Florida Politics*, October 8, 2020
- Florida House on Capitol Hill Trustee Newsletter, April 2020
- "Law360 Names Attys Who Moved Up the Firm Ranks in Q1," *Law360*, April 2020
- "GrayRobinson Promotes Dawson," *INFLUENCE Magazine*, April 2020
- "FRSA Working Hard to Make Roofing an Essential Business with Government Agencies," Florida's Association of Roofing Professionals (FRSA), March 2020
- "Legislative Update on Essential Consideration for Roofing and Construction FRSA's," Florida's Association of Roofing Professionals (FRSA), March 2020

- "Annual Meeting Hits Political Highlights and Elects 2020 New Officers and Board Members," Southwest Florida Roofing Contractors Association (SWFRCA) Newsletter, February 2020
- "FRSA Hires Chris Dawson as New Legislative Counsel," *Florida Roofing*, November 2019
- Florida State Legislators' Town Hall & 2019 Legislation, Tavares, Florida, August 13, 2019
- Hurricane Michael Relief Drive interview, WFTV ABC Orlando, October 15, 2018
- Hurricane Michael Relief Drive interview, WESH NBC Orlando, October 14, 2018
- Hurricane Michael Relief Drive interview, WFTV ABC Orlando, October 14, 2018
- "Monday's Mover and Shaker," *Pulptown* Newsletter, July 16, 2018
- "Meet Chris Dawson - One of the 30-under-30 Rising Stars of Florida Politics," *Florida Politics*, May 12, 2016

Civic

- Greater Orlando Builders Association, Political Action Committee, Member
- Florida Farm Bureau
- Central Florida Partnership, Young Professionals Advisory Council, 2016-2017
- Connect Florida, East Central Regional Committee, 2016
- James Madison Institute
 - Central Florida Board of Advisors
 - Leaders Fellowship, 2015-2016
- Apopka Area Chamber of Commerce, Board of Directors, 2018-2021
- Greater Pensacola Chamber of Commerce
- Connect Florida Leadership Institute, Class VI
- Central Florida Dance Marathon, Founder
 - Co-Overall Chair, 2018
 - Chair, 2015 - 2017
- Children's Movement of Florida, Board of Advisors
- Leadership Seminole, Class 29
- Leadership Orlando, Class 93
- Leadership Florida
 - Special Council on Equity, Equality and Justice
 - East Regional Council
 - Team London Task Force
 - Selection Committee, 2020-2021
 - Annual Meeting Committee, 2019
- College Leadership Florida, Class XIV
- Orange County Young Republicans
- Pensacola Young Professionals
- Tiger Bay Club of Central Florida
- Florida Citrus Sports

- Greater Orlando Sports Commission (GO Sports)
 - 2019 NFL Pro Bowl Local Organizing Committee
 - 2019 Monster Jam World Finals XX Local Organizing Committee
 - 2019 MLS All-Star Game Local Organizing Committee

Awards & Recognitions

- *Best Lawyers in America*, "Ones to Watch," 2021
 - Government Relations Practice
- "40 Under 40," *Orlando Business Journal*, 2019
- "30 Under 30 Rising Star," *Florida Politics*, 2016

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Experience

Doyle is a member of the Firm's government affairs and lobbying group and leads the federal lobbying arm of GrayRobinson. In his early career, Doyle served for five years as Chief of Staff to Representative Bill McCollum, supporting Congressman McCollum's work as vice chair of the House Banking Committee and chair of the House Judiciary Committee's Crime Subcommittee. He oversaw Bill McCollum's race for the U.S. Senate in 1999-2000 and his successful campaign for Florida Attorney General in 2006. Doyle cofounded the Eris Group in 2003, which was acquired by GrayRobinson in 2019.

From 1988 to 1994, Doyle was general counsel and senior vice president for legislative services with the Conference of State Bank Supervisors, the professional association of state banking regulators. Before his time there, he was Manager of State Government Relations at Freddie Mac. Doyle came to Washington in 1984 as staff to the House Banking Committee, supporting Congressman Bill McCollum in his position as ranking member of the Subcommittee on Domestic Monetary Policy. He had previously served as McCollum's district representative in Orlando, Florida.

Areas of Practice

- COVID-19 Task Force
- Election Law
- Government
- Government Affairs & Lobbying
- Latin America Capital Flight

Background

A Florida native, Doyle holds a degree in finance from the University of Florida and a law degree from the National Law Center at George Washington University. Doyle is a member of the Bar in both Oklahoma and the District of Columbia. He is an adjunct professor at the University of Florida's Department of Political Science where he teaches a graduate level seminar of federal advocacy.

Education

- University of Florida, B.S.
- George Washington University, J.D.

Admissions

- Oklahoma
- Washington, DC

Professional Associations & Memberships

- The Oklahoma Bar
- The District of Columbia Bar

Awards & Recognitions

- Top Lobbyist, *The Hill*, 2019-2020
- DC's top "Hired Guns," *The Hill*

Civic

- Adjunct Professor, University of Florida

Presentations & Seminars

- Speaker, "New Year = New Biden Administration: What Should We Expect?" GrayRobinson Webinar, January 13, 2021
- Speaker, "Recapping One of the Most Historic Elections in the History of the United States," GrayRobinson Webinar, November 12, 2020
- Speaker, "Don't Get Spooked: 2020 Elections and the law," Association of Corporate Counsel (ACC) Virtual Event, October 29, 2020
- Speaker, "Preview of the 2020 Federal Election," October 20, 2020
- Speaker, "IPA Election Coverage – Part 1," Institute for Portfolio Alternatives (IPA) Webinar, October 1, 2020
- Speaker, "The Hong Kong Autonomy Act," China General Chamber of Commerce E-Connects Webinar, July 30, 2020
- Panelist, "Political Priorities and Threats Facing the Banking Industry," 2019 Utah Association of Financial Services (UAFS) and National Association of Industrial Bankers (NAIB) Convention, Park City, UT, August 14-16, 2019
- Speaker, "Federal and State Government Affairs Update," GrayRobinson's Community Leader Forum, Gainesville, FL, May 14, 2019
- Panelist, Community Financial Services Association of America (CFSA) 2019 Annual Conference & Expo, Miami, FL, March 18-21, 2019

Dean Cannon

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Experience

A fifth-generation Floridian, Dean Cannon began his career as a lawyer in Orlando, practicing state and local government law since 1995. From the Panhandle to the Keys, he has represented sophisticated clients before local, regional, and state government entities. He has also represented cities and counties and quasi-governmental authorities, as well as local governments on issues ranging from electric and wastewater utilities to land-use and administrative law.

Dean served in the Florida House of Representatives from 2004 until 2012. During his eight-year tenure, he played pivotal roles in property tax reform, growth management reform, health care and Medicaid reform, and major transportation infrastructure policy initiatives, among many others. He was selected by his peers to become Speaker of the House for the 2010 to 2012 term and is credited with leading the Florida House effectively during a time of great economic and political challenge.

Dean's legislative and executive branch lobbying experience includes representing private clients and local government entities on issues including transportation, education, health care, insurance and appropriations matters. He has also handled civil litigation, administrative law, and regulatory matters before the Division of Administrative Hearings, and appellate matters before district courts of appeal and the Florida Supreme Court.

Because of his background as a local government lawyer, Dean developed particular expertise lobbying on behalf of local governments, regional government entities, and local government-related associations. His first lobbying clients in the mid-1990s were municipalities in Central Florida, and after leaving the House of Representatives in 2012, he resumed his lobbying practice with an emphasis on representing local governments as part of his overall lobbying practice. He currently represents the cities of Orlando and West Palm Beach, Monroe County, the Florida Municipal Electric Association and the Central Florida Expressway, to name a few.

Areas of Practice

- Administrative & Regulatory
- Insurance Transactional & Regulatory
- Election Law
- Government
- Government Affairs & Lobbying
- Litigation
- COVID-19 Task Force

Background

Dean served as general counsel to the Orange County Charter Review Commission in 2000 and previously represented the City of Orlando before the Florida Legislature and the executive branch.

Dean lives in Tallahassee with his wife, Ellen, and their three children, Dean III, Katherine and Sarah.

Education

- **University of Florida, B.S.** telecommunications management (1989)
 - UF Student Senate, 1987-1988
 - UF Hall of Fame, 1989
- University of Florida Levin College of Law, J.D. (1992)
 - Florida Blue Key, Vice President, 1990
 - Student Body President, 1991-1992

Admissions

- Florida

Professional Associations & Memberships

- The Florida Bar
- Florida Association of Professional Lobbyists

Awards & Recognitions

- AV Preeminent® rated by *Martindale-Hubbell*
- *Florida Politics*, Florida Politician of the Decade, 2010-2020
- *Florida Trend*, Legal Elite, Government & Administrative, 2020
- *Best Lawyers in America*, Government Relations Practice, 2021
- *Florida Trend*, Florida's 500: Florida's Most Influential Business Leaders, 2019-2020

Civic

- Kissimmee/Osceola County Chamber of Commerce

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Experience

Chris earned his certification as a Designated Professional Lobbyist from the Florida Association of Professional Lobbyists and is an attorney admitted to practice in all Florida state courts. He has substantial experience handling government relations matters, including representation before the Florida legislative and executive branches, purchasing and procurement appeals, and professional licensing. Chris' clients range from small cities to Fortune 500 companies, and his experience runs the gamut of state-level needs and issues, from the passing of landmark legislation to proficiency on the appropriations process.

Chris also practices in litigation, land use, construction, and sports law. His practice includes obtaining state and local government regulatory approvals as well as matters related to the acquisition, development, and utilization of real property. He has represented contractors, engineers, architects, developers, owners, subcontractors, and suppliers in issues relating to land use and construction law. Chris provides legal services to the Central Florida Sports Commission and has handled numerous high-level sports matters at the legislative level, including tax exemptions, workers' compensation, and other matters that affect sports franchises.

Areas of Practice

- Government Affairs & Lobbying
- Government
- Election Law
- Higher Education
- Land Use Law
- Litigation
- Restaurant
- Environmental & Sustainability Law
- Construction
- COVID-19 Task Force

Background

Chris was born and raised in Orlando, Florida. He graduated from Bishop Moore Catholic High School in 1998. Four years later, he received his undergraduate degree in political science from the University of Florida, with a minor in human nutrition. While at UF, Chris was active in student government activities and regularly attended both football and basketball games.

In 2005, Chris graduated from the University of Florida Levin College of Law. During law school, Chris interned at the Florida Supreme Court for The Honorable Raoul G. Cantero. He also researched under Dean Jon Mills in the Center for Governmental Responsibility. He was a member of the Justice Campbell Thornal Moot Court Board and in his final semester served as president.

Education

- **University of Florida, B.A. (2002)**
 - Senate President, Student Government
 - Florida Blue Key
 - Hall of Fame
 - Phi Beta Kappa
- **University of Florida Levin College of Law, J.D. (2005)**
 - Justice Campbell Thornal Moot Court Board
 - President
 - Regional Champion, Thomas Tang National Moot Court Competition
 - Vice President, Florida Blue Key
 - Intern, Honorable Raoul G. Cantero, Florida Supreme Court
 - Research Assistant, Center for Governmental Responsibility
 - Order of the Barristers
 - Chair, Class Gift Committee

Admissions

- Florida
- U.S. District Court, Middle District of Florida
- U.S. Court of Appeals, 11th Circuit

Professional Associations & Memberships

- The Florida Bar
- Judicial Nominating Commission, 9th Judicial Circuit, 2013-2016, 2016-2019
 - Chair, 2016-2017
- Orange County Bar Association
- Inns of Court
- Florida Association of Professional Lobbyists, Designated Professional Lobbyist

Awards & Recognitions

- Florida *Super Lawyers*, Rising Star, 2009-2020
- Florida *Trend*, Legal Elite, 2015-2016, 2020
 - Up and Comer, 2011-2013
- Insight 100: Central Florida's Most Powerful, *East Orlando Post*, 2016
- Central Florida 100, *Orlando Sentinel*, 2015
- *Orlando Business Journal's* "40 Under 40," 2010, 2014
- University of Florida Alumni Association "Leader of the Year," 2012-2013
- Eagle Scout Award, Troop 76, Orlando, Florida

Civic

- Kissimmee/Osceola County Chamber of Commerce, Board of Directors, 2013-present
- Seminole County Chamber of Commerce, Board of Directors, 2013-present
- Central Florida Gator Club, President, 2012-2014
- City of Orlando, Certification Board, 2012-2015
- IDignity, Board Member, Chair, 2015-present
- Frederick Leadership Initiative, Co-Chair
- Junior Achievement Professional Connection, Classroom Teacher
- Tiger Bay, Board Member, President, 2014
- Business Force, Board Member
- University of Florida Law Alumni Council, Member
 - Regional Vice President, 2014-present
- Connect Florida Leadership Institute, Class I
- College Leadership Florida, Class VII
- Orange County Young Republicans, Former President
- Central Florida Boy Scout Council, Vice Chair, Golden Eagle Dinner
- Central Florida Partnership, Young Professionals Advisory Board, Co-Founder; Former Chair
- Leadership Seminole, Class 19
- Leadership Orlando, Class 73

Media Mentions

- "Politics of the Sadowski Fund," *Wesh2*, October 2019
- "Criticized Law Brings About Fairness," *South Florida Business and Wealth*, September 2019
- "E-Scooter Surge Kicks Up Cloud Of Legal Issues," *Law360*, August 2019
- "Inaugural list of Central Florida's Top 25 Most Powerful Politicians," *Florida Politics*, July 2019
- "Winners and Losers Emerging from the 2019 Legislative Session," *Florida Politics*, May 2019
- "The Role of Lobbyists in Crafting Legislation," 90.7 WMFE Radio, April 2019
- "Deja Vu: Recount Veterans Back At It In Florida," *Law360*, November 2018

- "Rick Scott Files Recount Lawsuit Against Hillsborough Elections Supervisor," *Florida Politics*, November 2018
- "Melbourne Airport Gets \$4M Job Creation Grant," *Orlando Business Journal*, October 2018
- "Election Analysis: Races and Amendments Breakdown," WUCF TV, Metro Center Outlook, October 2018
- The I-4CAST Interview, September 2018
- "After New Hampshire, What's Next for Bush & Rubio in South Carolina?" 90.7 WMFE, February 2016

Articles & Publications

- "Central Florida 100: COVID-19, Unemployment and Seminole Land," *Orlando Sentinel*, May 2020
- "Central Florida 100: Move-in day, Opioids and Universal Neighbors," *Orlando Sentinel*, August 2019
- "Central Florida 100: Guns, Elections and Skyscrapers," *Orlando Sentinel*, August 2019
- "Central Florida 100: Universal, Education and Gun Control," *Orlando Sentinel*, August 2019
- "Central Florida 100: Boeing, Trump's Visit and the State of the City," *Orlando Sentinel*, June 2019
- "Central Florida 100: Hurricane Aid, Tourist Numbers and Nurses Week," *Orlando Sentinel*, May 2019
- "Central Florida 100: Legislature, Osceola Taxes, and Believing in Magic," *Orlando Sentinel*, April 2019
- "Central Florida 100: Eatonville, Election Equipment and Housing," *Orlando Sentinel*, March 2019
- "Central Florida 100: Housing, UCF and Mourning New Zealand," *Orlando Sentinel*, March 2019
- "Central Florida 100: Rites of Spring -- March Madness, Baseball and the Legislature," *Orlando Sentinel*, March 2019
- "Central Florida 100: Legislature, Lions and Lynx," *Orlando Sentinel*, March 2019
- "Central Florida 100: Whittaker, Lake Nona Buses and the Space Force," *Orlando Sentinel*, February 2019
- "Central Florida 100: ALICE, HUD and Hope for the Magic," *Orlando Sentinel*, February 2019
- "Central Florida 100: 'Emanuel,' Holocaust Remembrance and Helping Needy Children," *Orlando Sentinel*, February 2019
- "Central Florida 100: Traffic, Jobs and Policy Shifts," *Orlando Sentinel*, January 2019
- "Central Florida 100: DeSantis, the Shutdown and Dogs | Commentary," *Orlando Sentinel*, January 2019
- "Police protection, Robots and Ping Pong Paddles: Central Florida 100 | Commentary," *Orlando Sentinel*, December 2018
- "'Hamilton' Unites; Mayor Jacobs Creates a Culture of Compassion; and Maurice Allen Drives to the Moon," *Orlando Sentinel*, November 2018
- "Election Fatigue and Cancer Awareness: Why Do Breasts Get All the Attention?" *Orlando Sentinel*, October 2018
- "Pride Week, New OPD Chief, Hurricane Michael: Central Florida 100," *Orlando Sentinel*, October 2018
- "\$15 an Hour Jobs, Raw Politics from Kavanaugh: Central Florida 100," *Orlando Sentinel*, October 2018
- "Green Algae, Red Tide: Florida's Summer Colors," *Orlando Sentinel* Central Florida 100, August 2018
- "Right Formula for Economic Incentives Grows Florida Economy: Front Burner," *Orlando Sentinel*, December 21, 2016

Presentations & Seminars

- Presenter, "Don't Get Spooked: 2020 Elections and the law," Association of Corporate Counsel (ACC) Virtual Event, October 29, 2020

- Presenter, "How has the pandemic affected legislative enactments?" National Association of Industrial and Office Properties South Florida Chapter Webinar, October 22, 2020
- Presenter, Legislative Update, Florida Insurance Trust Virtual Conference, October 15, 2020
- Presenter, "2020 Legislative Session Overview & The Path Ahead," Project Opioid, September 18, 2020
- Presenter, Legislative Update, Florida Planning and Zoning Association (FPZA) Surfcoast Chapter, September 18, 2020
- Moderator, Preparing for the September 18 Value Adjustment Boards Deadline Webinar, August 20, 2020
- Presenter, Legislative Update CLE, Executive Council Meeting for the Real Property, Probate and Trust Law Section of The Florida Bar, August 20, 2020
- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Moderator, "Policy, Politics and Purpose: Leading During a Pandemic," Virtual Community Leader Forum, August 4, 2020
- Presenter, "Virtual Legislative Update," World Risk Management: A Ballator Company, July 8, 2020
- Presenter, "2020 Virtual Legislative Wrap Up," Greater Pensacola Chamber, April 14, 2020
- Presenter, "2020 Legislative Session Wrap Up," Oviedo Winter Springs Regional Chamber of Commerce webinar, April 9, 2020
- Presenter, Federal and State Stimulus Programs for Small Business Webinar, March 24, 2020
- Presenter, NAIOP Northeast Florida Legislative Update, January 28, 2020
- Presenter, 2019 Leadership Florida Annual Meeting, June 20, 2019
- Presenter, NAIOP South Florida Board of Directors Open House Meeting, June 12, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Panelist, "2019 Florida Legislative Review," Jacksonville Session Wrap Up, May 13, 2019
- Emcee, "Legislative Update," Seminole County Regional Chamber of Commerce, May 16, 2019
- Panelist, "Get Ready for the 2018 Election – What's on the 2018 Ballot and What Does it Mean?" Orlando Regional Chamber's Business Leadership Roundtable, September 25, 2018
- Presenter, Seminole County Regional Chamber of Commerce, Good Morning Seminole, August 2, 2018
- Panelist, "2018 Florida Legislative Review," Jacksonville Session Wrap Up, April 18, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018
- Panelist, "2017 Florida Legislative Review," Jacksonville Session Wrap Up, June 8, 2017
- Presenter, The Florida Bar Environmental & Land Use Law Section Webcast Series, February 23, 2017
- Panelist, "Florida Politics in 2017: Regional Business Issues," East Orlando Chamber of Commerce and Oviedo Winter Springs Regional Chamber of Commerce, January 31, 2017
- Panelist, "2016 Florida Legislative Review," Jacksonville Session Wrap Up, May 18, 2016
- Panelist, "2016 Florida Legislative Review," Orlando Session Wrap Up, April 16, 2016
- Panelist, "2016 Florida Legislative Review," Fort Lauderdale Session Wrap Up, April 14, 2016
- Panelist, "2016 Florida Legislative Review," Tampa Session Wrap Up, April 11, 2016
- Presenter, Developers Council Annual Legislative Update, Greater Orlando Builders Association (GOBA), Orlando, Florida, June 25, 2015
- "Sales Tax Update on Commercial Leases," National Association of Industrial and Office Products (NAIOP) Central Florida Chapter, Orlando, Florida, January 16, 2014

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Experience

Katherin "Katie" Flury is a government consultant in GrayRobinson's Orlando office, where she focuses her practice on a myriad of issues before state and local government. Known for her expertise in emerging technology, health care, sports, and transportation, Katie is frequently asked to speak on issues related to autonomous vehicles and other emerging technologies.

Prior to joining GrayRobinson, Katie served as a political and campaign consultant to key members in leadership in the Florida House of Representatives, including Representatives Jason Brodeur, Mike Miller, and Scott Plakon. Additionally, Katie served as chief legislative aide to Representative Brodeur. During her time with the Florida House, Katie gained invaluable knowledge of health care policy and navigating contentious bills through the Florida Legislature.

Katie is a member of the Leadership Orlando Class of 1996, member of Connect Florida Leadership Institute Class VIII, board member of the Florida Symphony Youth Orchestra, and board member of the Friends of the Orange County Library. She holds an MBA and a Bachelor of Science in Interpersonal and Organizational Communications from the University of Central Florida.

While Katie resides in Orlando, she also calls Tallahassee home during committee weeks and legislative session.

Areas of Practice

- Government Affairs & Lobbying

Education

- University of Central Florida, B.S., Interpersonal and Organizational Communications
- University of Central Florida, M.B.A.

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Civic

- Leadership Orlando, Class 96
- Connect Florida Leadership Institute, Class VIII
- Florida Symphony Youth Orchestra, Board Member

Presentations & Seminars

- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Presenter, 2020 Virtual Legislative Wrap Up, Greater Pensacola Chamber, April 14, 2020
- Panelist, "The New Regulatory Environment and its Contributing Factors," 2019 ADAS & Autonomous Vehicles USA Conference, September 25, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Moderator, "Preparing for Autonomous Vehicles - Be in the Know!" GrayRobinson Community Leader Forum, September 18, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018

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Experience

Blair is a federal legislative consultant in GrayRobinson's Washington, DC office with experience developing government relations strategies at both the state and federal level. A connector who has built a network of key relationships, Blair ensures transparency and effective problem solving through engagement with key government officials and staff.

Blair started her career at the Federal Office of the Florida Governor in Washington, DC, and returned to Florida to serve as a Legislative Fellow for the Florida House of Representatives Economic Affairs Committee. Prior to joining GrayRobinson, Blair worked for the University of Florida Office of Federal Relations. In this role, she collaborated with Congressional members and staff to develop actionable items that positively impacted the University of Florida and higher education community. Most recently, she worked for the U.S. Dept. of Housing & Urban Development, Office of Congressional & Intergovernmental Relations in Washington, DC, where she ensured the accurate presentation of the Department's views before 300+ congressional offices.

Areas of Practice

- Government Affairs & Lobbying

Background

Blair grew up in St. Petersburg, FL and graduated from the University of Florida where she majored in business administration, management and minored in geography and leadership. She earned her masters of science in public administration and policy from Florida State University.

Education

- **University of Florida, B.S.**, Business Administration, Management (2015)
 - Minors in Geography and Leadership
- **Florida State University, M.S.**, Public Administration and Policy (2016)

* Denotes non-attorney professional

Civic

- UF Health Shands Children's Hospital, Junior Board of Directors, Vice Chairman, 2018
- James Madison Institute, Leaders Fellow, Class IV, 2017
- Florida Gubernatorial Fellow, Class XII, 2016

Professional Associations & Memberships

- Florida House on Capitol Hill, Board of Trustees, Congressional Outreach Director, 2018

Presentations & Seminars

- Panelist, Association of Public and Land Grant Universities, Council on Government Affairs Conference, July 2019

Laura L. Lenhart*

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Experience

Laura, a government consultant in GrayRobinson's Tampa law firm office, boasts over a decade of experience in multifaceted political and legislative environments. She has comprehensive knowledge and experience in Florida legislative procedures and possesses a strong background in advocating legislative issues at the State level, tracking legislation, and researching and interpreting rules and regulations.

Laura previously served as a Government & Regulatory Affairs Manager for a communications company where she gained experience developing and executing an annual legislative agenda, effectively communicating legislative and regulatory opportunities and threats internally, and managing the efforts of the external lobbying team.

Areas of Practice

- Government Affairs & Lobbying

Background

In 2009, Laura graduated from Florida State University with a bachelor's degree in political science. Subsequently, she earned her master's degree in political science with a concentration in applied American politics and policy from Florida State University. After completing her master's degree, Laura continued on to become the government relations contractor for the Moffitt Cancer Center and liaison for Florida's Cancer Control and Research Advisory Council (CCRAB). In 2012 she worked for the Florida Chamber of Commerce, tracking legislation throughout the committee process, lobbying members and staff on issues of priority to the Florida Chamber, and disseminating and communicating information to the organizations external lobby core. She continued her work at the Moffitt Cancer Center in 2014 when she became the public affairs strategist, immersing herself in all levels of Moffitt's Government Relations Departmental efforts, which included local, state, and federal coordination. Prior to joining GrayRobinson, she was the government and regulatory affairs manager at a large corporation, responsible for developing and successfully executing their annual legislative agenda.

* Denotes non-attorney professional

Education

- **Florida State University, B.S.**, Political Science (2009)
- **Florida State University, M.S.**, Political Science (2010)
 - Concentration in Applied American Politics and Policy

Professional Associations & Memberships

- Emerge Tampa Young Professional Network
 - Member, 2014-2019

Civic

- The Junior League of Tampa
 - Public Affairs Committee Member, 2020 - 2021
 - Leadership Council, Advocacy Advisory Committee, 2019-2020
 - Public Affairs Committee, Chair, 2019-2020
 - State Public Affairs Committee, Coordinator, 2018-2019
 - Provisional Member, 2017-2018
- Florida Telecommunications Relay, Inc.
 - Board Member, 2017-Present
- City of Tampa, Mayor Jane Castor's Mayor's University Program, Class of 2019
- Greater Tampa Chamber of Commerce, Leadership Tampa, Class of 2019
- Girl Scouts of West Central Florida
 - Camp CEO Advisor, 2017-2019

Presentations & Seminars

- Presenter, "Inside the Winners Circle: Covering Florida's Election Results," November 4, 2020

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Experience

Jason concentrates his practice in the areas of governmental affairs and administrative law matters, and regularly works with the executive branch agencies and the Legislature on behalf of his clients. Jason has successfully defended cities, counties, sheriffs, school boards, and/or their insurers in the claim bill process.

Prior to joining GrayRobinson, Jason served as Special Counsel to the Speaker of the Florida House of Representatives. While at GrayRobinson, he represented George W. Bush and Richard Cheney in the 2000 presidential election contest; the Florida House of Representatives in the 2002 and 2012 redistricting cycles; the Republican Party of Florida; and members of the Legislature in election law matters. In 2001, Jason was appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw, Jr. to the Florida Federal Judicial Nominating Commission. In 2005, Gov. Bush appointed Jason to the Florida Sports Foundation.

Jason served on the Florida Supreme Court Judicial Nominating Commission (JNC) during the Charlie Crist, Rick Scott, and Ron DeSantis gubernatorial administrations. Originally appointed to the Florida Supreme Court JNC by Governor Crist in 2008, he was subsequently reappointed by Governor Scott in 2011 and 2016. Jason served as the Chair of Florida Supreme Court JNC from 2009 to 2010 and from 2016 to 2019.

Areas of Practice

- Administrative & Regulatory
- Attorney General Defense
- Election Law
- Insurance Transactional & Regulatory
- Transportation
- Alcohol Beverage
- Health Care
- Government
- Government Affairs & Lobbying
- COVID-19 Task Force

Background

Jason was born in New Jersey and has lived in Florida since 1982. He received his bachelor's degree from the University of Florida in 1990 and then went on to receive his juris doctor from the University of Florida College of Law in 1993. He moved to Tallahassee from Fort Lauderdale in 1998.

Education

- **University of Florida, B.S.B.A.** (1990)
- **University of Florida, J.D.** (1993)

Admissions

- Florida
- U.S. District Court, Southern District of Florida

Professional Associations & Memberships

- Judicial Nominating Commission
 - Florida Supreme Court, 2008-2011, appointed by Gov. Charlie Crist; 2011-2019, reappointed by Gov. Rick Scott
 - Chair, 2009-2010
 - Chair, 2016-2019
 - Florida Federal, 2001-2005, appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw
- National Republican Congressional Committee, Florida Counsel, 2010 and 2016 elections
- Florida House of Representatives, Redistricting Counsel, 2002 and 2012 cycles
- Rudy Giuliani Presidential Campaign, Florida Counsel, 2007-2008
- Republican Party of Florida, Election Law Counsel, 2002
- Litigation Counsel to George W. Bush and Richard Cheney, 2000 Presidential Election Contest
- Speaker, Florida House of Representatives, Special Counsel, 2000
- Appointed by Gov. Jeb Bush to the Boards and Commissions Review Panel, 1999-2000
- The Florida Bar
 - Governmental and Public Policy Advocacy Committee

Media Mentions

- "Trump's List of Potential Supreme Court Nominees Includes a Cuban-American Miami Native," *6 South Florida*
- "Judicial Nominating Commission Chair Resigns, Claims Governor's Office Interfered with Independence," *Florida Today*, June 2019
- "Florida Attorneys Joining Governor on Trade Mission to Israel," *Daily Business Review*, May 2019
- "More than 90 people are traveling to Israel with Gov. Ron DeSantis. Who's on the list?" *SunSentinel*, May 2019
- "UNF Delegation Joining Gov. DeSantis On Trip To Israel," *WJCT Public Media*, May 2019
- "See the Names of the Delegation Members Accompanying Gov. DeSantis to Israel," *Tallahassee Democrat*, May 2019
- "Lawmakers, Lobbyists Join DeSantis on Israel Trip," *Daily Commercial*, May 2019

- "Florida Prepaid 'Tuition Differential Fee' Doesn't Entitle Out-of-State Students to Tuition 'Windfall:' Appeals Panel," *Florida Record*, March 2019
- "New Florida Governor Moves Quickly With Supreme Court Pick, Environmental Plan," *The Wall Street Journal*, January 2019
- "11 Names Sent To Fla. Gov.-Elect For 3 High Court Seats," *Law360*, November 2018
- "Fla. High Court Nominee Process Can Continue, Justices Say," *Law360*, November 2018
- "Trouble Getting Sake in Florida? Law Could Soon Change for the Better," *Tampa Bay Times*, June 2017
- "Legislating Libations: What Comes Next for the Craft Distillery Movement," *Jacksonville Business Journal*, September 2016
- "Publix, ABC Fighting Supermarket Liquor Sales Bill," *Daily Business Review*, October 2015
- "Publix, Liquor Stores Unite to Keep Walls Between Groceries, Booze," *Orlando Sentinel*, October 2015
- "Backroom Briefing: Liquor Dispute Could be a Wallbanger," *Sunshine State News*, October 2015
- "Federal Medical Marijuana Bill Backed by Senate Trio," *Examiner*, March 2015
- "Publix, Wal-Mart at Odds Over Separating Liquor, Groceries," *News Service of Florida*, February 2015
- "Florida Legislation and Regulation to Watch in 2015," *Law360*, January 2015
- "Craft Beer Brewers Go Head to Head With Beer Distributors," *Florida Trend*, January 2014
- "Casino Resort Fight Creates Windfall for Lobbyists," *Daily Business Review*, December 2011
- "Smooth Operators," *AmericanLawyer.com*, November 2011
- Interview on Fox News Channel, October 2010
- Interview on Fox News Channel, Election Day, November 2010

Civic

- University of Florida College of Law, Trustee, 2020-current
- UF Health Shands Leadership Council Tallahassee, 2018-current
- Florida Sports Foundation, Board of Directors, 2005-2007, appointed by Gov. Jeb Bush
- Florida Tax Watch, Board of Trustees, 2004-2006
- National Jewish Coalition, South Florida Chair, 1996-1998
- Florida Blue Key

Reported Cases

Significant reported cases include:

- *Advisory Opinion to the Attorney General re: Prohibits Possession of Defined Assault Weapons*, --- So. 3d ----, No. SC19-1266, 2020 WL 2960236 (Fla. June 4, 2020)
- *In re Senate Joint Resolution of Legislative Apportionment 1176*, 83 So.3d 597 (Fla. 2012)
- *Martinez v. Bush*, 2002 WL 31740366 (S.D. Fla. 2002)
- *Florida Senate v. Forman*, 826 So.2d 279 (Fla. 2002)
- *In re: Constitutionality of House Joint Resolution 1987*, 817 So.2d 819 (Fla. 2002)
- *Palm Beach County Canvassing Board v. Harris*, 772 So.2d 1273 (Fla. 2000)
- *Gore v. Harris*, 2000 WL 1770257 (Fla. Cir. Ct. 2000)
- *In re: Constitutionality of House Joint Resolution 25E*, 863 So.2d 1176 (Fla. 2003) (NO.SC03-1912)

Signed Addenda

**ADDENDUM 1
TO
REQUEST FOR QUALIFICATIONS
LOBBYING AND INTERGOVERNMENTAL
CONSULTANT SERVICES
RFQ #21-03**

This Addendum is issued on February 11, 2021. The issuance of this addendum does not change the submission dates.

Section 4.2.1. B. under "Areas of Expertise", delete Sunshine Laws and Election Laws.

Section I. General Information:

Addendum received by GrayRobinson on February 11, 2021. Signed:



Chris Dawson
Shareholder
GrayRobinson, P.A.

4.2.3 FEE PROPOSAL

The Proposer shall provide a proposed rate of compensation, marked as “Fee Proposal”, detailing a comprehensive fee schedule that designates the total flat rate of compensation for a twelve-month term that includes compensation for any and all reasonable out-of-pocket costs and expenses, including but not limited to copying, messenger services, telephone and cell phone charges, postage, food, parking, and mileage expenses. If the City determines it to be advantageous, it may extend the term of the contract for up to four (4) one-year periods. It is expressly understood and agreed that the obligation of the City to make payments to the successful Proposer shall only extend to monies appropriated annually by the Council and encumbered for the purposes of this Agreement.

For state lobbying services only, GrayRobinson proposes a flat annual fee of \$54,000 broken up into equal monthly increments of \$4,500.

Should the City require federal lobbying services in Washington, D.C., we will adjust the flat rate of compensation proposed above to an amount mutually agreed upon by both parties.

Any additional out-of-pocket expenses incurred or advanced on behalf of the City will be itemized on our billing invoice and, in the aggregate, will not exceed \$500 per month without preapproval by the City.

I. PROPOSAL LETTER

Proposer's authorized representative(s) shall complete and sign the Proposal Letter on page 3 of this RFQ and return it with the proposal.

FAILURE TO INCLUDE THIS SIGNED PROPOSAL LETTER AND PROPOSAL CERTIFICATION MAY RESULT IN THE REJECTION OF YOUR PROPOSAL.


We propose to furnish and deliver any and all of the deliverables and services named in the attached Lobbying and Intergovernmental Consultant Services Request for Qualifications ("RFQ") for the City of Belle Isle ("City") for which prices have been set. The price(s) offered herein shall apply for the period of time stated in the RFQ.

It is understood and agreed that this proposal constitutes a good faith offer. As such, if it is accepted in writing by the City Council of Belle Isle, then a contract will be negotiated by the two parties in accordance with the terms and conditions outlined in the proposal.

It is understood and agreed that we have read the City's specifications shown or referenced in the RFQ and that this proposal is made in accordance with the provisions of such specifications. By our written signature on this proposal, we guarantee and certify that all items included in this proposal meet or exceed any and all such City specifications described in this RFQ. We further agree, if awarded a contract, to deliver goods and services which meet or exceed the specifications. The City reserves the right to reject any or all proposals, waive technicalities, and informalities, and to make an award in the best interest of the City.

PROPOSAL SIGNATURE AND CERTIFICATION

I certify that this proposal is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a proposal ("Proposer") for the same materials, supplies, equipment, or services and is in all respects fair and without collusion or fraud. I understand collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards. I agree to abide by all conditions of the proposal and certify that I am authorized to sign this proposal for the Proposer.

Authorized Signature of Proposer	
Print or Type Proposer's Name	Christopher T. Dawson
Print or Type Name of Company	GrayRobinson, P.A.
Date	February 24, 2021

City of Belle Isle
Bob Francis, City Manager
1600 Nela Avenue
Belle Isle, FL 32809

February 24, 2021

Dear Mr. Francis,

On behalf of GrayRobinson, P.A. (the "Firm"), we are pleased to offer this proposal to provide lobbying and intergovernmental consulting services for the City of Belle Isle (the "City"). We present the enclosed qualifications, which outline in detail the firm's professional experience, accomplishments, and capabilities that make us uniquely qualified and prepared to provide these services.

Throughout the last several decades, GrayRobinson has served as counsel to the State of Florida, the House of Representatives, governors, legislators, cities, and counties. Due to our excellent relationships with elected and appointed officials at the local, state, and federal levels, we have successfully represented public sector clients before governmental entities on everything from legislative appropriations to procurement and land use matters.

Our state lobbying experience advocating for (and sometimes against) substantive legislation, pursuing worthy regulatory reforms, advocating within and successfully working the amendatory and appropriations processes, and our general understanding of legislative and executive lobbying makes GrayRobinson ideally suited to serve the City in this capacity. Our team of professionals provides a combination of specialized experience with local, state, and federal government issues, exclusive access to leaders in the legislative and executive branch, and deep-rooted connections throughout Florida.

At GrayRobinson, our professional and political acumen extends beyond Florida's capital. With 14 offices located across the State of Florida, we provide our clients with a local connection no matter where you are in the state. In our Washington, D.C. office, GrayRobinson's federal lobbying team includes experienced insiders who have served as senior staff to Members of the United States Congress. We put the relationships we have developed and the proficiencies we have gained throughout more than 50 years of federal representation to work on behalf of our clients' federal legislative agendas. We have established direct relationships with key federal agency officials in positions to guide funding levels, program decisions, advisory board appointments, and award processes.

Our team's strategic mindset to help navigate our clients to victory is evident by the recognition of GrayRobinson as the 2019 "Legal-Lobbying Firm of the Year" by *INFLUENCE Magazine*. Two of our federal lobbyists were named "Top Lobbyists of 2020" by *The Hill*; those who "stand out for delivering results for their clients in the halls of Congress and in the administration," and *Florida Politics* named GrayRobinson one of Florida's top-earning lobbying firms.

As the owner of a home on the beautiful shores of Lake Conway, the current and future prosperity of the City is extremely important to me. I am even more motivated to achieve success on behalf of the City, and I am confident the GrayRobinson team is ideally suited to collaborate with you to execute the scope of services as laid out in the City of Belle Isle RFQ.

I hope you will recognize the exclusive and beneficial assets of GrayRobinson's professionals and favorably consider this proposal. We look forward to hearing from you.

Regards,



Chris Dawson, Shareholder and Government Consultant
GrayRobinson, P.A.

ii. SCOPE OF WORK

Proposer shall respond comprehensively and clearly to the requirements of Section 3 and 4 and shall include all documents, information, exceptions, clarifications, etc., as requested therein. Number the responses so they are keyed to the paragraph of the RFQ that the response addresses. If the Proposer cross-references supplemental materials as enclosures or appendices or annexes to the proposal, be sure that this information is numbered in the supplemental materials showing exactly what paragraph in the RFQ the supplemental material is addressing.

Section 3. Scope of Work

3.1 Scope of Work

- GrayRobinson will, in accordance with the highest legal, ethical, and professional standards, provide at the direction of the City Manager, lobbying services to the City of Belle Isle. GrayRobinson will assist the City in preparing its annual legislative priorities and plan; advise, counsel, and represent the City in legislative matters; further the City's legislative priorities and may be called upon to pursue funding for municipal projects at the county, state and federal levels of government.
- GrayRobinson will be contracted with on an as needed/as required basis based on this Statement of Work and shall bill and be paid an all-inclusive flat rate by initiative or on an hourly rate in accordance with an agreed upon Pricing Sheet.
- Professional services to be provided by GrayRobinson will include, but not be limited to analysis, advice, advocacy, facilitation, and monitoring as outlined in the following statement of work:

3.1.1 Analysis, Advice and Advocacy

Identify, review, and analyze any and all relevant state legislative bills, resolutions, ballot issues, ballot questions, journals, votes, fiscal notes, and all relevant discourse pertaining to the Legislative Sessions of the Legislature of the State of Florida in a timely manner to assist the City in determining its policy positions. This work effort includes detecting introduction of pertinent legislation and regulations that may affect the City of Belle Isle.

GrayRobinson will work collaboratively at the local government level, the legislative and executive branches, and with the Cabinet in Tallahassee year-round. By leveraging our statewide presence and our decades of experience, GrayRobinson will maintain an ongoing, thorough knowledge of what is happening in the legislative and executive branches of state government at all times.

We will work with City leadership to ensure we understand the immediate and long-term goals vital to advancing the City's strategic plan. The team will schedule a legislative workshop to develop a legislative agenda for the upcoming session. For the City, and for us, the agenda should provide a clear articulation of goals and expectations that will serve as a roadmap in our representation when combined with the City's scope of services. The moment we set these agendas and strategies are set, our team will begin advocating on behalf of the City and developing special or general legislation to support this strategic plan and legislative program.

Regularly communicate with key legislative committee chairs, members, and staff to inform them of Belle Isle's interests and learn about potential legislative developments before they occur.

Throughout this engagement, GrayRobinson will provide direct advocacy efforts in Tallahassee, with a constant presence in the Capitol and Florida's legislative districts. During the months leading up to the legislative session, GrayRobinson team members will engage in regular meetings and work together with the House and Senate leadership to keep issues of importance to the City at the forefront of the upcoming legislative session. This ongoing effort will include regular meetings with the House Speaker and Senate President leadership teams and key House and Senate Committee chairs. Concurrently, the team will work with Florida's Governor and key staff to ensure their understanding and support of the City's legislative agenda and educate the members of the Legislature and key agencies on the City's priorities.

We will secure sponsors as needed and additional support from the appropriate committees to advance the interests identified in the City's legislative agenda. We will amend or oppose identified legislation as required by the City. We will work to achieve early support for any policy or appropriation issues as the Legislature develops them.

Track progress of pertinent legislation that has been introduced. The primary state subject areas include: (1) State financial and budget issues that have a potential impact on City of Belle Isle government operations and finances, (2) planning, zoning and land use issues, (3) State-local taxation issues that could affect the City financially, (4) general government, and (5) City public official responsibilities, powers and duties.

GrayRobinson will obtain and monitor all bills, resolutions, files, journals, histories, etc., that may impact the legislative or regulatory interests of the City. We will continuously monitor all legislative bill filings, appropriations requests, and amendment filings throughout our representation. We subscribe to LobbyTools and use this as our primary bill tracking and monitoring system. LobbyTools enables us to research bills, PCBs, statutes, legislators, committees, calendars for executive agencies and licensing boards, Florida and national news, press releases, and other essential information pertaining to the City. We also monitor agency rulemaking through a state tracking system. Additionally, we enjoy strong relationships with staff and various members of Florida's state agencies. We will utilize these relationships to assist in monitoring all activity relevant to the identified subject areas including, (1) state financial and budget issues that have a potential impact on City of Belle Isle government operations and finances, (2) planning, zoning, and land use issues, (3) state-local taxation issues that could affect the City financially, (4) general government, and (5) City public official responsibilities, powers and duties.

Communicate on a regular basis with the City concerning the status, prospects, movement, opposition, support, etc., of pertinent legislation or proposed regulations. Upon request of the City Manager, coordinate and participate in scheduled conference calls or meetings with officials from the City Manager's Office, Mayor and Council, or the City Attorney to provide updates on contacts and advocacy efforts made on behalf of the City. The successful Lobbyist will be available for such consultation on a regular basis as requested, and in accordance with the ebb and flow of legislative work over the course of the Legislative Sessions.

To help ensure a successful relationship, we propose an approach that includes frequent and ongoing communication with City leadership, including attending all applicable meetings pertaining to the City's legislative agenda.

GrayRobinson is prepared to notify the City immediately of any bills or amendments that are determined to impact the legislative and regulatory interests of the City. We will also modify the LobbyTools system to generate customized reports specific to the City to provide the most targeted, up-to-date information available.

We will provide regular written briefing reports during committee weeks and legislative sessions to the City Manager or designee. We will communicate the status of these reports regularly so the City will know when to expect delivery and will tailor these reports specifically to the City's needs and requests. The team will also provide the City with a Legislative Session Summary Report at the end of session, summarizing legislative activity and the effect that approved legislation will have on the City. The City also will be invited to attend pre- and post- "Session Wrap-Up" events we host across the state.

GrayRobinson will be available to coordinate and participate in scheduled conference calls or meetings with officials from the City Manager's Office, Mayor, Council, or the City Attorney to provide updates on contacts and advocacy efforts made on behalf of the City on a regular basis as requested. Our goal is to provide exemplary legislative and client service. Team lead Chris Dawson will be on call and available for consultation, advice, and other services as requested by leadership and staff.

Provide advice and recommendations and assist with the development of support materials including, but not limited to, correspondence, briefing papers, talking points, written summaries and materials necessary to develop and implement timely and efficient processes to forecast, screen, review, analyze and respond to legislative matters.

GrayRobinson will develop support materials including, but not limited to, correspondence, briefing papers, talking points, written summaries, and materials necessary to develop and implement timely and efficient processes to forecast, screen, review, analyze, and respond to legislative matters.

Our team has the knowledge and long-term experience essential to prepare and introduce legislation, both general bills and amendments, in favor of the City's activities and services through the House, Senate, and Governor's office. Our lobbyists and attorneys draft all manner of legislation ranging from major pieces of legislation to small but important amendments and everything in-between. We approach this task as early as possible to ensure we have time to achieve the desired results. Our team also has tremendous experience preparing, submitting, and securing timely approval of legislative budget requests, grant applications, and reviewing documents related to these funding request applications.

In addition to the various written summary mechanisms described above, GrayRobinson also publishes a weekly newsletter during committee weeks and legislative sessions for all clients, discussing the general political environment and process as a context for passing legislation. This communication product is suitable for forwarding as you see fit, and we are happy to tailor any other specific communication pieces and reports for the City based on identified strategic needs.

Represent and advocate, as designated, the City's position on legislative matters to elected members of the Florida Legislature, state organizations (FDOT, FWC, FDEP, etc.), policymakers, legislative support staff, other lobbyists, the Governor and staff, other municipal leaders, Florida League of Cities (FLC), community groups or any other designated entity engaging in efforts that may impact the operations or success of the City of Belle Isle.

We commit to identifying and coordinating relevant appointments and meetings with key state agencies, officers of the state government, and the Florida Legislature members related to specific funding sources. We will propose and implement lobbying and advocacy strategies for gaining their support for City projects. In addition to the capabilities of a team that collectively has served and advocated under five Governors, we maintain excellent working relationships with all of the agency heads and strong relationships with the Cabinet.

The City’s first priority is for the Lobbyist to assist the City with issues regarding Lake Conway with the FWC.

The City has one of Orange County’s greatest assets in Lake Conway. The water body is a haven for boaters, skiers, and all water enthusiasts. However, as the City knows all too well, this treasure can also come with nuisances like dangerous boaters and litter/debris on its sandbar and shores. Further, there are also concerns with appropriate business interests in and around the lake.

The start and stop with most of these issues lie with the Florida Wildlife Commission (FWC). Members of the GrayRobinson team enjoy a strong relationship with the FWC, including as co-defendant with them on a matter regarding the Land Acquisition Trust Fund. Our firm represents the Florida House and Senate on this matter.

We have also successfully lobbied the FWC on matters such as Florida’s bear hunt laws, anchoring issues for the City of Hollywood, and fishing issues in the City of Key West. As one would expect, the FWC covers the gamut on issues, given the number of water bodies in Florida, and our team have important and lasting relationships with the commissioners, executive director, and general counsel to put the City of Belle Isle in a strong position.

Identify and assist the City in pursuing state and federal programs offering discretionary grant funds.

GrayRobinson is well versed in preparing state and federal grant requests and all necessary forms. As part of our daily engagement and with our key contacts in the administration, we monitor and track state and federal funding opportunities for our governmental clients. We will assist the City in researching grant funding opportunities and work with your team to assess whether or not the City is eligible to apply for the grant. Our assessment will help the City determine the viability of any proposal you consider submitting. We are well equipped to identify agencies or other local governments competing for specific grants or appropriations and will assist in aligning support for City projects. Our relationships are far-reaching, enabling us to work well with other lobbyists whose clients share a common goal.

Our team has experience securing timely approval of grant applications and reviewing documents related to these funding request applications. Below are examples of our assistance in the successful application and receipt of funds for our clients:

Year	Entity	Grant Amount	Description
State			
2019	Florida Library Association and Miami-Dade County	\$1,000,000	Worked to secure \$1 million in nonrecurring funds for the Library Construction Grants program in the Department of State.
2019	Florida Library Association	\$4,500,000	Worked to secure a \$4.5 million increase in State Aid to Public Libraries grant program through the Florida Department of State.
2019	Gulf County	\$25,000,000	Worked to secure a \$25 million appropriation to establish the Hurricane Michael Recovery Grants program to assist local governments with infrastructure repairs following the devastating 2018 storm. The grants will be administered through a competitive program administered by DEO and approved by the Legislative Budget Commission.

2018	City of Port St. Lucie	\$600,000	The firm worked to secure Outdoor Legacy Grants (federal funds) by working with Florida Department of Environmental Protection to find alternative sources of funds due to the state's inability to apply for federal grants.
2017/2018	Broward College	\$3,187,500	The firm worked to secure a \$3.18 million Florida Job Growth Workforce Training Grant from the Florida Department of Economic Opportunity.
2017/2018	Canaveral Port Authority	\$50,000,000	The firm successfully worked to have a grant application valued at over \$50 million included in the top three preferred grant recommendations from the Florida Department of Transportation to the United States Department of Transportation, for consideration of an Infrastructure for Rebuilding America ("INFRA") grant.
2017/2018	Canaveral Port Authority	\$8,245,000	The firm worked to secure an \$8.2 million Florida Job Growth Public Infrastructure Grant from the Florida Department of Economic Opportunity.
2017/2018	City of Port St. Lucie	\$3,003,247	The firm worked to secure a \$3 million Florida Job Growth Public Infrastructure Grant from the Florida Department of Economic Opportunity.
2017/2018	Volusia County	\$1,961,564	The firm worked to secure a \$2 million Florida Job Growth Public Infrastructure Grant from the Florida Department of Economic Opportunity.

Federal

- We have worked with USDOT leadership to ensure our client's success; therefore, we understand how important it is to collaborate with Congress and the agencies when pursuing grant funding for viable projects. For example, we have helped clients win Transportation Investment Generating Economic Recovery (TIGER) grants, a competitive and merit-based process to pick projects intended to improve the condition of existing facilities and systems, contribute to economic competitiveness, improve energy efficiency, and enhance public safety.
- Supporting, coordinating, and monitoring any application(s) submitted by St. Lucie County to access resources available under the Port Security Grant Program.
- Our lobbying efforts helped secure Kissimmee Gateway a \$2.6 million USDOT grant to replace their airport lighting vault.
- Successfully worked with Canaveral Port Authority to have a grant application valued at over \$50 million included in the top three preferred grant recommendations from the Florida Department of Transportation to the United States Department of Transportation to consider for an Infrastructure for Rebuilding America ("INFRA") grant.
- Secured \$600,000 in federal Outdoor Legacy Grants for the City of Port St. Lucie by working with the Florida Department of Environmental Protection to find alternative sources of funds due to the inability of the state to apply for federal grants.

3.1.2 Facilitation

As needed, the successful Lobbyist, on behalf of the City, shall arrange meetings and meet with Florida state executive officials, legislative officials, and other parties to convey, advocate for, and engage in lobbying for the interests of the City.

We will provide important advocacy in advising and informing members of the Legislature and their staff of City priorities and objectives. We will focus on the House and Senate leadership, beginning with the Speaker and the President. We will spend considerable time and effort educating each chamber's respective chairs and their staff to ensure they know and fully understand the importance of the City's priorities. Lastly, we will educate the chairs and members of the subcommittees with jurisdiction over specific budget requests.

These steps are essential to achieving success, and GrayRobinson has critical relationships in both the executive and legislative branches of Florida's state government that will benefit the City and its priorities. If it is the City's direction, we will work collaboratively with stakeholder groups to jointly advocate for various objectives. In addition, we will be proactive in identifying funding opportunities throughout session.

When appropriate to advance the City's interests, the Lobbyist shall coordinate the attendance of elected officers, appointed officers, or employees of the City at the meetings at the County and/or State level. Organize and schedule visits and testimony by the City Manager and staff, the Mayor and Council, or City Attorney when in the best interest of Belle Isle.

We commit to identifying and arranging meetings between members of the executive branch, legislators, and legislative staff with the Mayor, City Commissioners, and the City Manager to promote the funding of City projects or discuss legislative issues affecting the City. In addition to the capabilities of a team that collectively has served and advocated under five Governors, we maintain excellent working relationships with all of the agency heads in the DeSantis administration and have strong relationships with members of the Cabinet.

We will notify you and prepare you for when City representatives may be required to be in Tallahassee to address issues of interest. On an as-needed basis and consistent with the City's legislative strategy, GrayRobinson will secure opportunities for City leadership to testify at appropriate committee hearings and briefings before legislative and executive branch leadership on the impacts of its priorities. The timing for these meetings would begin with interim legislative committee meetings and continue through the legislative session.

GrayRobinson will prepare testimony and provide personal counsel to any City representatives who testify before a committee at any point during committee weeks and the legislative session. We will draft key talking points consistent with the City's strategy, discuss the committee's composition, tendencies, and legislative members, and be prepared to personally testify at a hearing as necessary and advisable to advance the City's position.

We will also work with the City to identify opportunities for its leadership to meet with state officials and legislators and speak on matters affecting local government to position City representatives as thought-leaders on issues impacting local governments.

Recommend development of appropriate coalitions and participation in joint association with other cities on common interests and of benefit to the City of Belle Isle. Attend key regional meetings of cities as needed.

GrayRobinson has a long history of working with third-party groups and like-minded coalitions to advocate for or against a legislative agenda to meet the needs of all parties involved. Further, GrayRobinson can bring opposing interests to the table for negotiation. This will include, but not be limited to, representing the City at meetings and conferences and coordinating legislative activities with advocacy groups. As a matter of practice, many of our team members attend the Florida League of Cities quarterly meetings to assist city clients in various policy issues the League addresses.

3.1.3 Monitoring

- **The successful Lobbyist will monitor the status of any pertinent rollover bills and any key studies being conducted by executive officials, legislative officials, or other state employees concerning any proposed action that may impact the City of Belle Isle.**
 - **The Lobbyist shall monitor the progress of the state budget to determine the potential and final fiscal impacts of the state budget on the City.**
 - **The Lobbyist shall monitor gubernatorial vetoes and special sessions of the Florida Legislature to determine their impact on the City.**
-

Throughout our representation, we will monitor all legislative bill filings, appropriations requests, and amendment filings. We subscribe to LobbyTools as our primary bill tracking and monitoring system. LobbyTools enables us to efficiently research bills, PCBs, statutes, legislators, committees, calendars for executive agencies and licensing boards, Florida and national news, press releases, and other essential information pertaining to the City. We modify the system to generate customized reports specific to the City to provide the most targeted, up-to-date information available. We also monitor all agency rulemaking through a state tracking system. Additionally, we enjoy strong relationships with staff and various members of Florida's state agencies, and we will utilize these relationships to assist in monitoring all activity relevant to the City. We will provide regular communication to the City on any relevant actions that may directly or indirectly impact the City.

Section 4. Proposer Qualification/Services

4.2.1 Proposer Qualification & Expertise

- GrayRobinson maintains the demonstrated skills to effectively advocate on behalf of the City as well as a commitment to maintain a reputation that will advance the recognition of the City as a fiscally responsible contemporary city that serves the interest of its residents.
- GrayRobinson has at least five years of recent experience in providing legislative and intergovernmental services before legislative and executive branches of government within the state of Florida.
- GrayRobinson agrees to comply with all applicable Florida Statutes regarding Lobbyist registration, reporting and related activities including but not limited to obtaining any and all required licenses, permits, certificates of registration, or other approvals necessary or required by law or necessary to provide the Services.
- GrayRobinson maintains the staff support and administrative resources to comply with all applicable laws, rules, regulations, ordinances, and policies of the State of Florida and any rules of the Florida Legislature.
- GrayRobinson will submit an annual report of accomplishments to the City Manager for use in determining the cost effectiveness of lobbying efforts.

4.2.1.A. Specific Information

Describe the nature and scope of the Proposer's experience in providing the Services described in Section 3 (Scope of Work).

GrayRobinson is a full-service lobbying and law firm with lobbyists, attorneys, and consultants throughout 15 offices spanning the State of Florida and Washington, D.C. Our lobbyists, attorneys, and consultants provide government affairs and legal services to our clients throughout Florida, our nation's capital, across the country, and all over the world. GrayRobinson provides lobbying and legal services to Fortune 100 companies, emerging businesses, lending institutions, local and state governments, developers, entrepreneurs, and individuals. We offer a broad range of services across numerous industries, and depth and proficiency in each one.

At GrayRobinson, our team is at the forefront of emerging legislative and legal issues, working expeditiously to respond to our client's needs. We help clients accomplish their goals and objectives and conduct post-matter reviews to determine if our team met those objectives. We maintain constant awareness of changes within and affecting our clients' industries and issue timely electronic updates advising of changing regulations and policy, including how changes might affect our clients' companies, industries, or municipalities. We have created a firm that serves our clients and our communities while counting creativity as a hallmark characteristic and insisting on ingenuity and innovation.

GrayRobinson's mission is to apply our lobbying, regulatory, and legal backgrounds and skills in ways that enable our clients to define and achieve their goals while supporting our communities as a matter of mission as well as passion. We do this while honoring and continuing an established tradition of serving our clients and communities through the cultivation of relationships based upon respect, loyalty, and integrity.

Government Affairs and Lobbying Practice

For more than 50 years, GrayRobinson has been heavily engaged in federal, state, and local government affairs consulting. Our dynamic and well-rounded lobbying and legal team has the extensive experience, invaluable relationships, and forward-thinking vision to meet and exceed our clients' legislative and regulatory goals before key stakeholders.

Many of GrayRobinson's consultants and attorneys began their careers or have invested portions of them inside the Florida Legislature, the Governor's Office, and state agencies. The GrayRobinson team includes two former Speakers of the Florida House of Representatives; a former State Senator; former Florida Governor, House, and Senate General Counsel; former Florida Governor Chief of Staff; former counsel to the Speaker of the Florida House; multiple local government finance and policy experts; and former political consultants. This inside experience enables GrayRobinson to provide clients with a unique perspective on the most efficient means of meeting their goals and objectives within the halls of government.

We understand success requires working as a team, providing innovative and creative consulting on a year-round basis, and assessing and adapting strategies throughout the process to deliver results for our clients. At GrayRobinson, we are unrelenting in our commitment to serving our clients' needs, undeterred by the complexity of the issues we face, and unwavering in our support of the communities where we work. As such, we believe GrayRobinson is ideally suited to provide the City with the most diverse legal, policy, budgetary, and political backgrounds and skillsets, working in tandem to meet and exceed your goals in Florida.

Local Delegation

With everything, we start local - including when we advocate for client priorities. Your local delegation will be the strongest champions for the City's priorities. Fortunately, GrayRobinson has excellent relationships with Orange County's delegation and the greater Central Florida region. To cite a few examples, our team has been working with **SENATOR LINDA STEWART** since her days on the Orange County Commission, when we collectively lobbied for Sunrail. Members of our team served on **REPRESENTATIVE RENE PLASENCIA**'s first host committee when he ran for the House and have supported him ever since. **REPRESENTATIVE ANNA ESKAMANI** is a representative to many on the team, and we all maintain a strong relationship with her. Whether it is newly elected **REPRESENTATIVES KEITH TRUENOW AND TRAVARIS MCCURDY** or veteran legislators like **SENATOR RANDOLPH BRACY AND REPRESENTATIVE KAMIA BROWN**, our team has been with them since day one and enjoys strong relationships with all.

We look forward to extending the goodwill of those years-formed partnerships to the City to help achieve legislative success.

Nonpartisan Approach

GrayRobinson, as a firm of over 250 professionals, enjoys a diversity of political views and as such seeks to work with all members of the Florida Legislature, regardless of party affiliation. Most firms will claim the same, but our firm can demonstrate this commitment in our legislative successes.

In the 2020 legislative session, on behalf of the Orange County Sheriff's Office, the firm successfully amended Florida's criminal statutes in regards to indecent exposure. In a Republican-led Legislature, the firm sought Democratic sponsors Representative Amy Mercado (now Orange County Property Appraiser,) and Senator Linda Stewart to run the legislation. It is rare for Democratic legislation to reach the finish line in either chamber, due to the nature of politics. However, our team understood the unique offering of having local Democrats run a bill of importance. The ultimate result was a unanimous House vote (117-0) and near unanimous Senate vote (37-2) followed by the Governor's approval. We achieved this result by positioning this bill as bi-partisan.

We champion causes and make relationships on both "sides of the aisle" and believe a diversity of perspectives brings a diversity of thought and approach, resulting in the best outcomes for our clients.

Methodology

To provide representation for the City as detailed in the State Lobbying RFQ, GrayRobinson will engage in a team-oriented, tailored approach to meet the City's specific needs. While there are traditional government affairs strategies that we will practice as a team in general, we know in the world of politics things are always changing and you have to be ready to adapt to that change and overcome it at any moment.

At GrayRobinson, we start by identifying the end goal, analyzing the big picture, and then mapping out the best-laid plan for our client and our team to collectively obtain the desired outcomes. For the City, we foresee that plan to resemble the following: To advocate for or against any position, whether it be something new, a reform, etc., you must first have a deep understanding of the issue, know all the players involved, and hear what has worked and what hasn't worked for that particular entity or initiative in the past. So, we will first sit down with the team and obtain a keen understanding of the City's legislative and financial goals, discuss any opposition or obstacles, and collectively begin to develop a plan.

From there, we will be in constant communication with the City, including through conference calls, virtual meetings, and attendance at appropriate meetings. In order to be the voice of the City, we must remain in frequent communication to stay up-to-speed on current events as they pertain to the agenda. The bottom line is the more information we can exchange, the better communicators we can be on your behalf.

In terms of our communication management systems, the team has all of the latest advancements in e-mail, audio, web, and video conferencing, intranet, and extranet technologies, allowing us to work as one team with instantaneous access to vital data and documents. This same “virtual office” environment will be extended to each applicable member of the City – giving you access to your team and the information you need from any location in the world. If desired, the extranet is also a resource where designated clients can have secure access to documents and the opportunity to communicate and collaborate in a safe environment. It is important to us that our team and our clients have access to critical services by providing a compliant technology infrastructure that is safe, reliable, sustainable, and efficient around the clock.

Overall, it will be our primary focus to keep the identified issues of importance to the City at the forefront of the upcoming legislative session by working together with the House and Senate leadership, including the House Speaker and Senate President leadership teams, and the chairs of key House and Senate Committees. Concurrently, the team will work with Florida’s Governor and key staff to ensure their understanding and support of the City’s legislative agenda and educate the members of the Legislature and key agencies on the City’s priorities.

In terms of navigating your way to success in the legislative arena, it is important to have a team with the historical and working knowledge and experience essential to preparing legislation, both general bills and amendments, identifying funding sources, and successfully shepherding specific appropriations through the House, Senate, and Governor’s office. At GrayRobinson, not only are we equipped with the professionals to do just that, but we are also skilled in defeating unfriendly legislation, attempts to reduce or eliminate appropriations line-items and proviso language, and any other actions which are detrimental to the City.

Below, please find the specific services we have preliminarily identified for our team to provide if given the opportunity to represent the City:

FIRST THINGS FIRST: TACKLE THE LAKE CONWAY ISSUES WITH THE FLORIDA WILDLIFE COMMISSION /DEVELOP AN ANNUAL STATE LEGISLATIVE AGENDA

The GrayRobinson team will immediately schedule a workshop to develop a legislative agenda for the upcoming session, primarily taking this time to gain a full understanding of the issues surrounding Lake Conway. Once our team has a better understanding of the issue(s), we will leverage our strong relationships and arrange for the appropriate discussions with the Florida Wildlife Commission (FWC). If necessary and/or appropriate, we will include the assistance of the City’s legislators to encourage favorable results from the FWC.

In addition to the game plan for addressing Lake Conway, out of this workshop we will also develop a legislative agenda to include any additional goals, interests, or specific projects we will address at the state level for the City. This agenda will provide a clear articulation of goals and expectations, which will serve as a roadmap in our representation when combined with the City’s scope of services. We will include agreed-upon strategies for which our team will begin advocating for on behalf of the City and proposed special or general legislation to support the strategic plan.

IDENTIFYING ISSUES AND ADVOCATES

Once the legislative priorities for the year are outlined, the team will diligently monitor and work to identify activities and issues of potential interest to the City. We will work with key legislators and with the City to identify other legislators who may be champions/advocates for your goals, as well as those who may oppose your legislative priorities. We will also identify third parties who may support the City’s agenda and collaborate with them on an as-needed basis.

TRACKING AND ANALYZING STATE LEGISLATION

The GrayRobinson team will continuously monitor all developing, proposing, promulgating, or administering policies, rules, regulations, and laws that impact the City through LobbyTools, our primary bill tracking and monitoring system. LobbyTools enables us to research bills, PCBs, statutes, legislators, committees, calendars, Florida and national news, press releases, and other essential information relating to the City. We will generate customized reports that will include the most targeted, up-to-date information available and provide them regularly to the City. Additionally, we have strong relationships with staff and various members of Florida's state agencies, and we will continue to utilize these relationships to assist in monitoring and reporting all activity relevant to the City.

PERFORMANCE BENCHMARKS AND PLANS

Before and during the legislative session, GrayRobinson will provide legislative drafting, strategy development, one-on-one lobbying, committee presentations, and other services to meet the City's needs. This also includes effectively coordinating with City grassroots organizations and like-minded coalitions and utilizing technology to ensure our advocacy message is resonating among key stakeholders. The team maintains excellent relationships with key legislators and staff that will advocate on behalf of the City on policy issues and established relationships with current and future leadership in the Senate and the House. Throughout the effort, the team will proactively measure the position of the initiative and consult the City on any plans that need to take a different course of action to obtain the overall goal and objective. Once the 60-day session is over, GrayRobinson will work with the City to assess what passed or did not pass and determine if a veto effort is necessary. We will also help guide the City through implementation if necessary and stand ready to assist with any executive agencies throughout the year.

TIMELINE

The team has found a post-engagement timeline of benchmarks helps position the team for legislative success. Below, please find our recommended government affairs strategies for the City:

- With the start of session underway as of March 2, it is imperative that our work on behalf of the City begin in earnest immediately upon our selection. We will want to, as quickly as possible, foster a **real and in-depth understanding** of the City's needs and issues. We will hold meetings with City leadership, the GrayRobinson team, and designated staff to develop strategy, tactics, and messaging during this period. This is especially important as the Legislature, while in session, can prove to be a very strong motivator to state agencies, including the FWC, in changing course on various policy or policing issues.
- Following these meetings, GrayRobinson proposes the **development of a legislative agenda**. Simultaneously, our team will reach out to key legislative committee members and executive branch agency staff.
- **Concurrently we will identify champions and supporters** of each of the City's goals, as well as avenues to enact these changes. Legislative strategy on both budget and policy issues will continue through the end of legislative session.
- After legislative session concludes, we will ensure appropriate **follow-through** on bills impacting the City and strategies/issues for the next legislative session and will remain engaged on agency/regulatory matters as necessary to push the City's agenda forward.

Provide registration, certificates and other information related to adherence with Florida Lobbyist Requirements.

Please find confirmation of registered lobbyists at the state and federal level on the following pages.

REGISTERED LOBBYIST VERIFICATION (FLORIDALOBBYIST.GOV)

02/12/21
06:00:03

2021 LEGISLATIVE LOBBYING FIRMS

GrayRobinson PA (239) 552-4802
301 East Pine Street, Ste 600, Orlando, Florida 32801
Cannon, Roy Dean Jr.
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Carmody, Christopher L.
301 E Pine St, 301 E Pine St Ste 1400, Orlando, FL 32801-2741
Collins, Carlecia
301 South Bronough Street, Suite 600, Tallahassee, FL 32301
Cretul, Larry
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Dawson, Christopher T.
GrayRobinson PA, 301 S. Bronough Street, Suite 600, Tallahassee, FL 32301
Flury, Katie
301 East Pine Street, Suite 1400, Orlando, Florida 32801
Goodson, Allison
301 S. Bronough Street, Suite 600, Tallahassee, FL 32301
Harbison, Rheb
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Harris, John J.
GrayRobinson PA, PO Box 11189, Tallahassee, FL 32302
Huey, J. Michael
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Jackson, D. Ty
301 S Bronough St, Ste 600, Tallahassee, FL 32301

Lenhart, Laura L.
401 East Jackson Street, Suite 2700, Tampa, FL 33602
Levesque, George
301 S Bronough St, 600, Tallahassee, FL 32301
Love, Jessica F.
301 S Bronough St, 301 S Bronough St Ste 600, Tallahassee, FL 32301-1724
Lukis, Ashley Hoffman
GrayRobinson, P.A., 301 S. Bronough Street, Suite 600, Tallahassee, FL 32301
McDougal, Mary Kim
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Pepper, Kirk
301 S Bronough St, Ste 600, Tallahassee, FL 32301
Plotkin, Richard J
301 E. Pine Street, Suite 1400, Orlando, FL 32308-3068
Salzverg, Joseph R.
301 S Bronough St, Suite 600, Tallahassee, FL 32301
Sewell, Suzanne
1113 E TENNESSEE ST., STE 100, TALLAHASSEE, FL 32308
Stuart, Robert F. Jr.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301
Unger, Jason L.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301

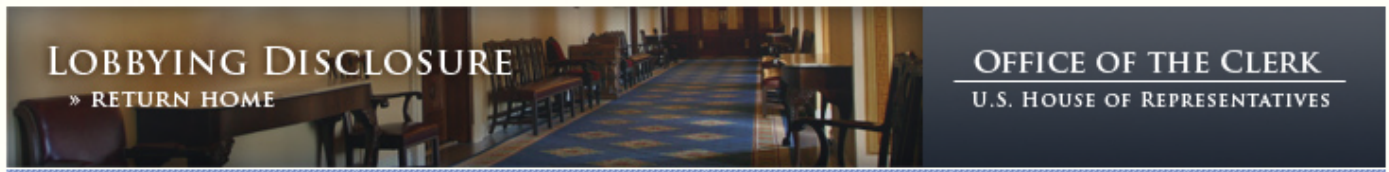
02/12/21
06:00:07

2021 EXECUTIVE LOBBYING FIRMS

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301 East Pine Street, Ste 600, Orlando, Florida 32801
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Stuart, Robert F. Jr.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301
Unger, Jason L.
GrayRobinson PA, 301 S Bronough St Ste 600, Tallahassee, FL 32301

REGISTERED FEDERAL LOBBYIST REGISTRATION (LOBBYINGDISCLOSURE.HOUSE.GOV)



Registrant Name	Registrant ID
GrayRobinson PA	42278

Client Name	House ID
98point6 Inc.	422780049
Angel Capital Association	422780010
Asian American Hotel Owners Association	422780014
Associated Equipment Dealers	422780057
Atlantic Housing Partners LLLP	422780056
Broadmark Capital LLC	422780035
City of Kissimmee FL	422780040
City of St. Cloud FL	422780047
Community Financial Services Association of America	422780011
EJF Capital LLC	422780053
Etihad Airways PJSC	422780004
Federal Home Loan Bank of Atlanta	422780018
Green Dot Corporation	422780019
Institute for Portfolio Alternatives	422780036
Kasasa Ltd.	422780048
Manufactured Housing Institute	422780020
National Association of Federally-Insured Credit Unions	422780051
National Association of Industrial Bankers	422780022
National Association of Truck Stop Operators	422780037
NIKE, Inc.	422780023
Ocwen Financial Corporation	422780043
Omeros Corporation	422780054
PayPal, Inc.	422780024
Rakuten Bank America	422780044
St. Lucie County FL	422780005
Stellar Development Foundation	422780055
The Payroll Group	422780045
U. S. Travel Association	422780031
United Postmasters and Managers of America	422780034
Western Union Company	422780033

FLORIDA SUNBIZ REGISTRATION



Detail by Entity Name

Florida Profit Corporation
GRAYROBINSON, P.A.

Filing Information

Document Number	602357
FEI/EIN Number	59-1300132
Date Filed	08/26/1970
State	FL
Status	ACTIVE
Last Event	NAME CHANGE AMENDMENT
Event Date Filed	11/10/2003
Event Effective Date	NONE

Principal Address

301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Changed: 01/11/2001

Mailing Address

P.O. BOX 3068
ORLANDO, FL 32802-3068

Changed: 10/13/2016

Registered Agent Name & Address

Cannon, R. DEAN
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Name Changed: 09/26/2019

Address Changed: 09/26/2019

Officer/Director Detail

Name & Address

Title Director, Chairman

MARSHALL, BYRD F., Jr.
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, Chairman Emeritus

GRAY, J. Charles
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, Treasurer

Neukamm, Michael E.
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

Title Director, President & CEO

Cannon, R. Dean
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Title Director, Secretary

SCHELLHASE, MARK D.
225 E. MIZNER BOULEVARD, SUITE 500
BOCA RATON, FL 33432

Title Director, Assistant Treasurer

UNGER, JASON
301 S. BRONOUGH STREET, SUITE 600
TALLAHASSEE, FL 32301

Title Director, Assistant Secretary

OWEN, BORRON
301 E. PINE STREET, SUITE 1400
ORLANDO, FL 32801

FLORIDA & DC BAR MEMBERS IN GOOD STANDING



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Christopher Thomas Dawson

Member in Good Standing

Eligible to Practice Law in Florida

Bar Number: 105841

Mail Address: GrayRobinson, P.A.
301 E Pine St Ste 1400
Orlando, FL 32801-2741
Office: 407-843-8880
Fax: 407-244-5690

Email: chris.dawson@gray-robinson.com

Personal Bar URL: <https://www.floridabar.org/mybarprofile/105841>

vCard:

County: Orange

Circuit: 09

Admitted: 10/01/2013

10-Year Discipline History: None

Law School: University of Alabama School of Law, 2013

Sections: Administrative Law
City, County & Local Govt Law
Environmental & Land Use Law
Government Lawyer
Real Property, Probate & Trust
Young Lawyers

Firm: GrayRobinson, P.A.

Firm Size: >100

Firm Position: Partner/Shareholder

Firm Website: <http://gray-robinson.com>



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Doyle C Bartlett

99 M ST SE Ste 725
Washington DC 20003-3977
UNITED STATES
Email: ✉
Phone: (202)257-6055
Fax: 2025466480

Membership Status: GOOD STANDING
Membership Type: ACTIVE ATTORNEY
Date of Admission: 11/07/1994

R Dean Cannon Jr.

Member in Good Standing

Eligible to Practice Law in Florida



Bar Number: 973149

Mail Address: GrayRobinson, P.A.
301 S Bronough St Ste 600
Tallahassee, FL 32301-1724
Office: **850-577-9090**
Cell: **407-808-1053**
Fax: 850-577-3311

Email: dean.cannon@gray-robinson.com

Personal Bar URL: <https://www.floridabar.org/mybarprofile/973149>

vCard:

County: Leon

Circuit: 02

Admitted: 04/22/1993

10-Year Discipline History: None

Law School: University of Florida, Fredric G. Levin College of Law

Sections: City, County & Local Govt Law
Government Lawyer

Firm: GrayRobinson, P.A.

Firm Size: >100

Firm Position: Managing Partner

Firm Website: <http://www.gray-robinson.com>



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Christopher Lee Carmody Jr.

Member in Good Standing

Eligible to Practice Law in Florida

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Fax: 407-244-5690



Email: chris.carmody@gray-robinson.com

Personal Bar URL: <https://www.floridabar.org/mybarprofile/21492>

vCard:

County: Orange

Circuit: 09

Admitted: 04/26/2006

10-Year Discipline History: None

Law School: University of Florida, Fredric G. Levin College of Law, 2005

Sections: Administrative Law
City, County & Local Govt Law
Government Lawyer
Real Property, Probate & Trust

Name and business address of the entity(s) or individual(s) that will be the party to the proposed contract and the Proposer's business telephone number, and e-mail address.

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JASON UNGER – TEAM MEMBER

Tallahassee Managing Shareholder
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Tallahassee, Florida 32301
Phone: 850-577-5489
jason.unger@gray-robinson.com

Number of years that Proposer has served as a lobbyist (please include former firm names and year established, if applicable).

GrayRobinson professionals have provided lobbying services to our clients for more than 30 years. The firm was founded in Orlando and incorporated in the State of Florida in 1970 as Gray, Harris, Adams & Robinson, P.A. In 1981, the name changed to Gray, Harris & Robinson, P.A. and in 2003, it changed to its present name, GrayRobinson, P.A.

Type of ownership (sole proprietorship, partnership, corporation, joint venture, or limited liability company—list state in which incorporated) and parent company, if any.

GrayRobinson, P.A. is a corporation of which all equity shareholders own equal shares yielding less than 1% per equity shareholder.

Disclose whether the proposing entity(s), or any shareholder, member, partner, or officer or employee thereof, is presently a party to any pending litigation or has received notice of any threatened litigation or claim; provided, however, that Proposer need not disclose minor traffic matters.

There will inevitably be an occasional dispute between the firm and a client in any firm with hundreds of clients and more than 260 attorneys and consultants throughout 15 offices. GrayRobinson and its professionals have a few disputes involving matters

that would be entirely irrelevant to the City's operational and legislative needs. GrayRobinson is contesting each of the disputes vigorously and expects to prevail on each or, in the worst case, settle on reasonable terms that will not jeopardize the firm's financial viability. The firm is also fully insured with respect to any pending claims. The GrayRobinson team is proud of its reputation for honest, straightforward, ethical dealings with its respective clients. That is our culture, and we will be pleased to bring that culture to the table in the course of representing the City.

Proposals shall be signed by a person with actual authority to bind the Proposer. If it is made by a partnership, it shall be signed with the partnership name and by a general partner and the full name and address of the general partner shall be given. If it is made by a joint venture or limited liability company, it shall be signed with the full name and address of each member thereof.

Proposed team lead and firm Shareholder Christopher Dawson has signed this proposal and provided his full name and address as requested.

Explanation of any exceptions to this RFQ requested by the Proposer. If exceptions are requested, cite the activity involved, the exception taken, and alternate language. If no exceptions are requested, please state so.

GrayRobinson does not request any exceptions to the RFQ.

While it is understood that the Proposer may represent other entities, provide a copy of Proposer's current client list and a discussion of current or former clients represented by the Proposer whose interests may either coincide or conflict with the interests of the City. All proposers are advised that the City intends that any and all legislative agenda, priorities, actions, and needs of the City shall take precedence over any other obligations (contractual or otherwise, direct or indirect) of the Proposer. The City expects that the successful Proposer shall refrain from undertaking any representation of other parties concerning any legislative matter whose interests are adverse to the interests of the City. The City reserves the right to determine in its sole discretion the existence of a conflict of interest or a potential conflict of interest.

GrayRobinson is not aware of any current potential conflict of interest that might arise from our representation of the City. The firm will take the necessary steps to avoid conflicts of interest in the future. If a potential conflict arises, we will seek a waiver from one or both parties. If we cannot obtain a waiver or agreement for some reason, we will address the issue and withdraw if that is necessary. The honor of representing the City is one that we take seriously. We will do all that is necessary to ensure our concurrent representation of other clients does not malign the City's interests.

Members of the GrayRobinson Government Affairs and Lobbying Group provide **state** legislative and/or executive branch lobbying services to all entities listed below.

- 1245 West Eau Gallie Partners
- 4Tellus, LLC
- AAA Scholarship Foundation
- Access USA Shopping
- Alliance for Safety and Justice, a Project of the Tides Center
- ALS Education
- Aramark Correctional
- Aramark Educational
- Arnold & Winnie Palmer Foundation, Inc.
- Ariss Medical
- AshBritt
- Associated Builders & Contractors of Florida, Inc.
- Atlantic Housing Partners, LLLP
- Automated Health Systems, Inc.
- AVMed, Inc.
- Brown & Brown, Inc.
- Brown and Caldwell

- Camelot Community Care, Inc.
- Canaveral Port Authority
- Career Source Tampa Bay
- Casa Valentina
- Cassidy Holdings, LLC
- Cellebrite Inc.
- Centene Corporation on behalf of its affiliates and subsidiaries
- Central Florida Council, BSA
- Central Florida Hotel & Lodging Association
- Central Florida Regional Workforce Development Board
- Central Florida Zoo & Botanical Gardens
- ChildNet, Inc.
- Citizens for Lower Electric Rates
- City of Clermont
- City of Ft. Myers
- City of Ft. Pierce
- City of Greenacres
- City of Groveland
- City of Hollywood
- City of Key West
- City of Kissimmee
- City of Lakeland
- City of Orlando
- City of Oviedo
- City of Port St. Lucie
- City of St. Cloud
- City of Tallahassee
- City of West Palm Beach
- City of Winter Park
- Clay County Utility Authority
- College of Central Florida Foundation, Inc.
- Conservation Florida
- Contact Network d/b/a InLine
- Coreview
- DDER Holdings, LLC dba Birdsong Housing Partners
- Deloitte Consulting, LLP
- Devereux Foundation, Inc.
- Dewberry Engineers, Inc.
- Diligent Services
- Disasters, Strategies, & Ideas Group, LLC
- Dosal Tobacco Corporation
- Eskimo Hut Worldwide
- Federal Home Loan Bank of Atlanta
- Florida Agencies Serving the Blind
- Florida Association of Counties
- Florida Association of Insurance Agents
- Florida Association of Rehabilitation Facilities, Inc.
- Florida Association of the American Institute of Architects
- Florida League of Cities
- Florida Library Association
- Florida Logos
- Florida Municipal Electric Association
- Florida Municipal Power Agency
- Florida Outdoor Advertising Association
- Florida Roofing & Sheet Metal Association
- Florida School Board Association
- Florida Society of Health-System Pharmacists
- Florida Society of Oral and Maxillofacial Surgeons
- Florida Surety Association
- Florida's Vision Quest
- FMSbonds, Inc.
- Focus School Software, LLC
- Frito-Lay, Inc.
- Frontier
- FRSA-SIF
- Gannett Fleming, Inc.
- Gatorade
- GrayRobinson, P.A.
- Greater Tampa Bay Area Council, BSA
- Gulf Coast Council, BSA
- Gulf County
- Gulf Stream Council, BSA
- Hendry County Board of County Commissioners
- Hendry County Economic Development Council
- Hillsborough County Aviation Authority
- Hillsborough County Public Schools
- IMG
- Interstate Logos
- Islamorada Village of Islands
- JEA
- JPMorgan Chase Holdings, LLC
- Kalera
- Kologik
- Laboratory Corporation of America
- Lake County
- Lake County School Board
- Lake Monroe Waterfront and Downtown Sanford CRA
- LifeLink Foundation, Inc.
- Lockheed Martin Corporation
- MACTown, Inc.
- Management & Training Corp
- Melbourne Airport Authority
- Miami Bridge Youth and Family Services, Inc.
- Miami Dolphins
- Miami Downtown Development Authority
- Miami-Dade County
- Miami-Dade Expressway Authority
- Monroe County
- Murphy USA, Inc.
- National Association of Industrial & Office Properties
- National Lightning Protection Corp.
- New Venture Fund
- Non Profit Insurance Services, Inc.
- Noresco, LLC
- North Florida Council, BSA
- On Street Media Florida, Inc
- OneBlood, Inc.
- Oracle America, Inc.
- Orange County Clerk of Courts
- Orange County Government
- Orange County Library District
- Orange County Sheriff
- Orlando Economic Partnership, Inc.
- Orlando Magic
- Pepsi Bottling Company
- Pepsi Cola North America
- PepsiCo
- Project Opioid
- Public Consulting Group
- Quaker Foods & Beverages
- Rave Mobile Safety
- River Region Human Services
- Rx Development Associates

- Santa Fe College Foundation
- SantaFe Senior Living, Inc.
- Sarasota Memorial Healthcare System
- SAS Institute, Inc.
- School Board of Broward County
- School Board of Levy County
- Seavin, Inc.
- Self Storage Association
- Shands Teaching Hospitals and Clinics Inc.
- Sodexo, Inc.
- South Broward Hospital District
- South Central Florida Express, Inc.
- South Florida Council, BSA
- Southern Gardens Citrus Groves Corporation
- Southern Gardens Citrus Holding Corporation
- Southern Gardens Citrus Nursery Corporation
- Southwest Florida Council, BSA
- St. Augustine Distillery
- St. Lucie County BoCC
- St. Lucie School District
- STEPS, Inc. (Specialized Treatment, Education and Prevention Services, Inc.)
- Study Edge
- Sunshine Fitness Management, LLC
- Suwannee River Area Council, BSA
- Synagro Technologies, Inc.
- Sysco Corporation
- Target Corporation
- The American Law Institute
- Transition House, Inc., The
- Tropicana Products, Inc.
- Twin Creeks Development
- Uber Technologies, Inc. and Affiliates
- United States Sugar Corporation
- University of Central Florida Foundation, Inc.
- University of Central Florida Student Government Association
- Verde Technologies
- Verify4 Inc.
- Village of Indiantown
- Villages, The
- Walt Disney Parks and Resorts, U.S.
- Washington County Board of County Commissioners
- Woodard & Curran, Inc.
- Wyndham Destinations

Members of the GrayRobinson Government Affairs and Lobbying Group provide **federal** lobbying services to all entities listed below.

- 98point6 Inc.
- Angel Capital Association
- Asian American Hotel Owners Association
- Associated Equipment Dealers
- Atlantic Housing Partners LLLP
- Broadmark Capital LLC
- City of Kissimmee FL
- City of St. Cloud FL
- Community Financial Services Association of America
- EJF Capital LLC
- Etihad Airways PJSC
- Federal Home Loan Bank of Atlanta
- Institute for Portfolio Alternatives
- Kasasa Ltd.
- LifeLink Foundation
- Manufactured Housing Institute
- National Association of Federally-Insured Credit Unions
- National Association of Industrial Bankers
- National Association of Truck Stop Operators
- NIKE, Inc.
- Ocwen Financial Corporation
- Omeros Corporation
- PayPal, Inc.
- Rakuten Bank America
- St. Cloud, FL
- St. Lucie County, FL
- Stellar Development Foundation
- The Payroll Group
- U. S. Travel Association
- United Postmasters and Managers of America
- Western Union Company

4.2.1.B. Expertise Summary

Complete in the following outline format a summary of Proposer’s expertise. The same reference may be listed for more than one area of expertise, if applicable. The format that must be used is shown below.

The following descriptions and references are representative of the services and successes the GrayRobinson team regularly delivers for our clients. Below the formatted table, we have provided additional exemplary successes the team has achieved for public sector clients.

AREA OF EXPERTISE	DESCRIPTION brief summary of the work performed and final outcome	REFERENCE name of entity, contact person’s name, address, phone number, and email
Land Use and Zoning	GrayRobinson provides state lobbying and government affairs services for the City of Oviedo. A land use and zoning success we achieved on behalf of the City was the 2018 defeat of legislation aimed at reclassifying rural settlement districts located within three miles of State University System Institutions. This legislation would have greatly undercut the City’s local control of land use classifications and regulations.	City of Oviedo Bryan Cobb, City Manager 400 Alexandria Boulevard Oviedo, FL 32765 407-971-5555 bcobb@cityofoviedo.net
Land Use and Zoning	GrayRobinson provides state lobbying and government affairs services for Islamorada, Village of Islands. A land use and zoning success we achieved on behalf of Islamorada was the 2019 successful exemption for the Florida Keys Area of Critical State Concern from legislation that would have preempted the affordable housing efforts in the Florida Keys and handicapped their planning, zoning, and building departments.	Islamorada, Village of Islands Roget Bryan, Village Attorney 86800 Overseas Highway Islamorada, FL 33036 305-664-6418 roget.bryan@islamorada.fl.us
Home Rule Authority	GrayRobinson provides state and federal lobbying and government affairs services for the City of St. Cloud. A home rule authority success we achieved on behalf of the City was the 2019 passage of a local alcohol licensing bill to allow restaurants in the City’s downtown entertainment district to provide liquor service without having to obtain a full liquor license.	City of St. Cloud Bill Sturgeon, City Manager 1300 9th Street St. Cloud, FL 34769 407-957-7301 wsturgeon@stcloud.org
Home Rule Authority	GrayRobinson provides state lobbying and government affairs services for Orange County. A home rule authority success we achieved on behalf of the County was the 2019 defeat of an effort to require a two-thirds vote to pass all future county surtax referendums during final negotiations between the House and Senate. The bill’s final version instead requires that any county referendums happen on the general election date, but passage only requires a simple majority.	Orange County Kelley Teague, Government Affairs Director 201 S Rosalind Ave., 3rd Floor Orlando, FL 32801 407-836-5423 kelley.teague@ocfl.net

<p>Transportation/Transit Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Canaveral Port Authority. A transportation /transit initiative success we achieved was the \$1.5 million appropriation we secured for the Port in the FY 2019-2020 budget for a new fire suppression boat for Canaveral Fire Rescue that, because of existing guidelines in the industry, is a requirement for the Port to welcome new cruise ships powered by Liquid Natural Gas (LNG). These LNG ships require a higher capability of fire suppression in the event of an accident making the fire boat a critical factor in continuing to lead the world in cruise.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Transportation/Transit Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Canaveral Port Authority. An additional example of successful transportation/transit initiatives we have achieved on behalf of the Port was the 2019 full funding of seaport infrastructure grants through the Florida Department of Transportation and the Florida Seaport Transportation Economic Development Grant (FSTED) Program. GrayRobinson achieved this success in partnership with the Florida Ports Council.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Transportation/Transit Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Canaveral Port Authority. An additional example of successful transportation/transit initiatives we have achieved on behalf of the Port includes our successful work with the Florida Legislature, the Executive Office of the Governor, and the Florida Department of Transportation to insert a multi-million dollar full PD&E study for the SR 401 Bridge into the Department's 5-year work plan for FY 2019-2020.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>State Budget/Appropriations</p>	<p>GrayRobinson provides state lobbying and government affairs services for the City of Ft. Myers. A state budget/appropriations success we achieved on behalf of the City was the \$1.5 million appropriation we secured for the Fort Myers/Cape Coral Reclaimed Water Project. This critical infrastructure project benefited both cities and was the result of years of negotiation to redirect Fort Myers reclaimed water away from the Caloosahatchee River to supplement Cape Coral's irrigation needs. The success was a "win-win" for local governments and the environment.</p>	<p>City of Fort Myers Saeed Kazemi, City Manager 2200 Second Street Fort Myers, FL 33901 239-321-7022 skazemi@cityftmyers.com</p>
<p>State Budget/Appropriations</p>	<p>GrayRobinson provides state lobbying and government affairs services for the City of Oviedo. A state budget/appropriations success we achieved on behalf of the City was the \$500,000 appropriation we secured for a regional stormwater pond that both alleviates flooding issues within the City as well as assists in the reduction of total maximum daily load (TMDL) deposit into Lake Jessup.</p>	<p>City of Oviedo Bryan Cobb, City Manager 400 Alexandria Boulevard Oviedo, FL 32765 407-971-5555 bcobb@cityofoviedo.net</p>

<p>State Budget/Appropriations</p>	<p>GrayRobinson provides state and federal lobbying and government affairs services for the City of St. Cloud. A state budget/appropriations success we achieved on behalf of the City was the \$300,000 appropriation we secured for the Downtown Revitalization Project to support streetscape improvements and a much-needed upgrade of the pipe infrastructure for the City's downtown district.</p>	<p>City of St. Cloud Bill Sturgeon, City Manager 1300 9th Street St. Cloud, FL 34769 407-957-7301 wsturgeon@stcloud.org</p>
<p>City Charters</p>	<p>Starting with the GrayRobinson's founding partner Charlie Gray, who served as solicitor for the City of Orlando and later as the Orange County Attorney, the firm's deep bench of municipal government attorneys give us great knowledge in both the legal ups and downs of city charter reviews and annexations. This experience covers several successful city incorporations, including the recent legislative incorporation of the Village of Estero in southwest Florida. The firm assisted in the legislative bill that ultimately approved this incorporation and still acts as the Village's legal counsel.</p> <p>Whether the City of Belle Isle is seeking to amend its charter, pursuant to section 166.031, Florida Statutes, or to annex around Lake Conway and other areas, pursuant to Chapter 177, Florida Statutes, GrayRobinson can provide you with the right guidance and support.</p> <p>A specific example of lobbying efforts that successfully supported charter revision is our state lobbying and government affairs services for Canaveral Port Authority. An example of successful charter initiatives we have achieved on behalf of the Port includes the passage of legislation that revised and updated the Port's charter.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Public Safety</p>	<p>GrayRobinson provides state lobbying and government affairs services for the City of Orlando. A public safety success we achieved on behalf of the City was the \$100,000 we secured for a Rapid DNA project. This appropriation provided the Orlando Police Department and surrounding jurisdictions with the means to test rape kits quickly, addressing both the backlog of untested kits and expediting future investigations.</p>	<p>City of Orlando Kyle Shephard, Director of Intergovernmental Relations 400 South Orange Avenue Orlando, FL 32801 407-246-3475 kyle.shephard@orlando.gov</p>
<p>Public Safety</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Orange County Sheriff's Office. A public safety success we achieved on behalf of the Sheriff's office was the 2019 passage of legislation that added a misdemeanor exception to the street racing statute, which created an additional tool for law enforcement to curb the growing crime of street racing.</p>	<p>Orange County Sheriff's Office Matt Butler, Captain 2500 West Colonial Drive Orlando, Florida 32804 321-229-9064 matt.butler@ocfl.net</p>

<p>Public Safety</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Orange County Sheriff’s Office. As an additional example of public safety successes achieved on behalf of the Sheriff’s office, our team successfully inserted favorable "hands free" language into the texting while driving legislation (when driving through school or work zones) that passed during the 2019 legislative session.</p>	<p>Orange County Sheriff’s Office Matt Butler, Captain 2500 West Colonial Drive Orlando, Florida 32804 321-229-9064 matt.butler@ocfl.net</p>
<p>Environmental Initiatives</p>	<p>GrayRobinson provides state lobbying and government affairs services for Islamorada, Village of Islands. An environmental initiative we achieved on behalf of Islamorada was securing \$6 million in Florida Keys Stewardship Act funding for water quality improvements and \$33 million in Florida Forever funding for Areas of Critical State Concern. All local governments within Monroe County received their portion of funding via inter-local agreements with the County.</p>	<p>Islamorada, Village of Islands Roget Bryan, Village Attorney 86800 Overseas Highway Islamorada, FL 33036 305-664-6418 roget.bryan@islamorada.fl.us</p>
<p>Environmental Initiatives</p>	<p>GrayRobinson provides state and federal lobbying and government affairs services for the City of Port St. Lucie. An environmental initiative we achieved on behalf of the City was the \$180,000 appropriation we secured from the Florida Jobs Growth Grant Fund for the design of the McCarty Ranch phase 3 water reservoir. Coupled with previous legislative successes the team had on behalf of the city, this brought the total funding secured for this reservoir project to relieve nutrient flow in the C-23 Canal to over \$3 million.</p>	<p>City of Port St. Lucie Ella Gilbert, Deputy City Attorney 121 S.W. Port St. Lucie Blvd. Port St. Lucie, FL 34984 772-871-5294 egilbert@cityofpsl.com</p>
<p>Annexation</p>	<p>Starting with the GrayRobinson’s founding partner Charlie Gray, who served as solicitor for the City of Orlando and later as the Orange County Attorney, the firm’s deep bench of municipal government attorneys give us great knowledge in both the legal ups and downs of city charter reviews and annexations. This experience covers several successful city incorporations, including the recent legislative incorporation of the Village of Estero in southwest Florida. The firm assisted in the legislative bill that ultimately approved this incorporation and still acts as the Village’s legal counsel.</p> <p>Whether the City of Belle Isle is seeking to amend its charter, pursuant to section 166.031, Florida Statutes, or to annex around Lake Conway and other areas, pursuant to Chapter 177, Florida Statutes, GrayRobinson can provide you with the right guidance and support.</p>	<p>Village of Estero Nick Batos, Councilman 9401 Corkscrew Palms Circle Estero, FL 33928 239-287-4708 batos@estero-fl.gov</p>

<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Canaveral Port Authority. An example of introduction of legislation we achieved on behalf of the Port was the language we successfully added into legislation preempting local regulations of autonomous vehicle technology. The added language allowed airports and seaports to charge reasonable fees for facility usage.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>
<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for Orange County. An example of the successful introduction of legislation we achieved on behalf of the County was the passage of the 2019 legislation introducing cell phones (or other electronic communication devices) as contraband in county jails. This legislation solved an ongoing safety and security issue within the jail system.</p>	<p>Orange County Kelley Teague, Government Affairs Director 201 S Rosalind Ave., 3rd Floor Orlando, FL 32801 407-836-5423 kelley.teague@ocfl.net</p>
<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Orange County Sheriff's Office. An example of the successful introduction of legislation we have achieved on behalf of the Sheriff's Office was the passage of legislation providing guaranteed death benefits to the surviving families of first responders killed in the line of duty regardless of the retirement plan they selected at the time of employment. The "Scott Pine Bill" is a critically important piece of legislation for Florida's law enforcement and first responders. We also successfully lobbied for and amended a bill related to civil asset forfeiture in a way that was more favorable to law enforcement than as originally drafted. The changes we were able to make to the bill maintain important tools used by law enforcement during investigations.</p>	<p>Orange County Sheriff's Office Matt Butler, Captain 2500 West Colonial Drive Orlando, Florida 32804 321-229-9064 matt.butler@ocfl.net</p>
<p>Introduction of Legislation</p>	<p>GrayRobinson provides state lobbying and government affairs services for the Canaveral Port Authority. An example of the successful introduction of legislation we have achieved on behalf of the Port was the passage of legislation that softened unnecessary regulations on Florida's deep-water ports and created a pool of \$10 million to help all of Florida's ports prepare for the imminent completion of the Panama Canal expansion.</p>	<p>Canaveral Port Authority Diane Luensmann, Vice President, Government and Strategic Communications 445 Challenger Rd., Ste. 301 Cape Canaveral, FL 32920 321-394-3420 dluensmann@portcanaveral.com</p>

Additional Client Successes

CANAVERAL PORT AUTHORITY

- Secured a personal visit including a tour of the Port by new Visit Florida CEO Dana Young. (2019)
- Successfully amended HB 221, Relating to Transportation Network Companies, to include an exemption for Florida's seaports from an otherwise state preemption of local regulations of Transnational Corporations (TNCs). (2017)
- Successfully advocated for nearly \$25 million in expedited state funding for Port Canaveral's critical channel widening and dredging project, jumpstarting major statewide and regional economic development priorities. (2017)

- Passed the Freight Logistics Zones legislation giving Florida seaports further flexibility in establishing zones for economic development and regional/statewide impact. (2017)

CITY OF APOPKA

- Secured \$1 million from the Legislature in capital funds for the extension of Harmon Road in the City of Apopka. (2018)

CITY OF CLERMONT

- Secured \$450,000 to equip the City's world-famous bike trail network with Wi-Fi coverage to enhance public safety and tourism marketability. (2018)

CITY OF FORT MYERS

- Secured \$750,000 for the Fort Myers Reentry Initiative, a job training initiative of the City focused on recently released former inmates who have settled in the City. The program works to transition recovering offenders into full-time employment either with the City or with other private employer partners following the development of necessary skills. (2019)
- Secured \$1 million for rehabilitation and replacement of playground equipment at Centennial Park, Fort Myers' premier public space. The funding allows for an expansion of the play area as well as creating an accessible space for children with special needs in accordance with the Park's master plan. (2019)
- Secured \$1 million for STARS Complex Expansion Phase 1. (2018)
- Secured \$500,000 for Billy's Creek Restoration. (2018)

CITY OF GREENACRES

- Successfully amended childcare licensing legislation that would have cost the City over \$450,000 in current childcare funding. (2020)

CITY OF GROVELAND

- Successfully elevated SR 50 project to the top of the local Metropolitan Planning Organization list for funding in 2020 and beyond. The team coordinated this effort with legislative support, local industry champions (primarily trucking association), and high-level Florida Department of Transportation (FDOT) support, including the Secretary. (2019)

CITY OF HOLLYWOOD

- Successfully worked to defeat the vacation rental preemption bill after proponents refused to add "party house" language, which was vital to the interests of the City. (2018)
- Successfully defeated two harmful amendments that would have preempted the sale of domestic animals. (2018)
- Successfully lobbied the Constitutional Revision Commission to defeat Proposal 95 preemption on the local regulation of commerce, trade, and labor. (2018)
- Successfully advocated for the extension of the current authorization to use TDTs on beach nourishment and expanded the use of TDTs to include the development and operation of capital improvements to public facilities (such as transportation and water projects). (2018)
- Successfully worked with Broward County and other stakeholders to secure more than \$50 million for the traditional beach management program and more than \$11 million for post-Hurricane Irma damage recovery for Florida's beaches and shorelines. (2018)

- Successfully worked with the Florida Department of Highway Safety and Motor Vehicles on the renaming of City streets resulting in revisions of resident documents. (2018)

CITY OF KEY WEST

- Secured two-hour meeting with Division of Emergency Management Director Moskowitz and senior staff to rectify Keys Electric reimbursement issues stemming from Hurricane Irma. (2019)
- Successfully lobbied the Governor's office to help secure a veto of House Bill 771, which among other provisions, would have preempted a local government's authority to prohibit the use of single-use plastic straws. (2019)
- Successfully lobbied to defeat a Senate proposal that would have barred Visit Florida from promoting communities that have banned certain sunscreens, such as the City of Key West. (2019)
- Secured \$6 million in Florida Keys Stewardship Act funding for water quality improvements and \$33 million in Florida Forever funding for Areas of Critical State Concern. All local governments within Monroe County received their portion of funding via inter-local agreements with the County. (2019)
- Successfully secured exemption for the Florida Keys Area of Critical State Concern from legislation that would have preempted the affordable housing efforts in the Florida Keys and handicapped their planning, zoning, and building departments. (2019)
- Successfully amended the tree trimming preemption bill to exempt the delegated authority for mangrove protection and worked to defeat the bill after the Senate would not concur with the House language. (2018)
- Successfully lobbied the Constitutional Revision Commission to defeat Proposal 95 (preemption on the local regulation of commerce, trade, and labor). (2018)
- Successfully helped defeat Senate Bill 1828, which would have handicapped the City's emergency operations and increased liability to the City and Keys Electric. (2018)
- Secured \$277,650 for a Reef Pumpout Program. (2018)
- Secured \$5 million in Florida Forever funding for Areas of Critical State Concern. (2018)
- Successfully argued that based on geography and other unique factors, the Legislature should disregard the Supreme Court in a recommendation that the Legislature decertify a Monroe County Judge. Doing so would have left one of Monroe County's courthouses with no county judge since the two outside Key West only have one county judge each. The impact on the Key West courthouse dockets and additional travel in and out of the City was a huge concern. The decertification was eliminated in both the House and Senate Bills. (2018)

CITY OF KISSIMMEE

- Secured \$965,000 for a Public Safety Training Facility named after two officers killed in the line of duty. (2019)
- Helped secure passage of a local alcohol licensing bill that loosened the traditional requirements on liquor licenses in restaurants. This change in law will allow restaurants in the City's downtown entertainment district to provide liquor service without having to obtain a full liquor license. (2019)

CITY OF NEPTUNE BEACH

- Worked successfully with FDOT to line up funding for the City's priority stormwater project through a five-year workplan. (2019)

CITY OF ORLANDO

- Secured \$650,000 for 4Roots Urban Farm. This project, pioneered by the 4Rivers restaurant group, will redevelop a portion of Orlando's packing district to serve as an urban farm to educate and train future farmers from the area and provide a sustainable food source for the Pine Hills community of Orlando. (2019)
- Defeated legislation aimed at restructuring Metropolitan Planning Organizations and legislation targeting the structure, allowable expenditures, reporting requirements, and length of existence of Community Redevelopment Agencies. (2018)

CITY OF PORT ST. LUCIE

- Secured \$987,000 for Hegener Road Extension. This economic development project will serve as a catalyst to continued development of the City's Tradition Center for Commerce. (2019)

CITY OF WEST PALM BEACH

- Successfully amended a claim bill to rewrite the entire whereas clauses section to comply with the City's settlement agreement. (2019)
- Successfully passed a local bill pertaining to the City's firefighter pension program included securing \$150,000 for a Command Incident Vehicle. (2019)
- Secured a \$300,000 appropriation for enhancements to the City's critical incident response, including emergency vehicles and a police patrol boat. (2019)
- Successfully worked to pass a local bill relating to the City's police pension fund. (2019)
- Successfully lobbied Constitutional Revision Commission commissioners to defeat Proposal 95 (preemption on the local regulation of commerce, trade, and labor). (2019)
- Secured a \$400,000 appropriation for road improvements to the Rosemary Corridor. (2018)

HILLSBOROUGH COUNTY AVIATION AUTHORITY

- Secured a visit to Tampa International Airport by Governor Ron DeSantis that included a press conference on the economic impact of international flights at TPA and the importance of Visit Florida funding and investment. The event also included a small roundtable discussion with the Governor and key airport stakeholders, staff, and board members. (2019)
- Successfully fought for the reauthorization of Visit Florida for one additional year and for \$50 million in funding. This effort included direct lobbying of the Governor, Senate, and House, as well as many stakeholders engaged in Florida's tourism industry. (2019)
- Successfully inserted language into legislation preempting local regulations of Autonomous Vehicle Technology allowing airports and seaports to charge reasonable fees for facility usage. (2019)

4.2.2 Resources

Describe the resources you will bring to this project. Include: A description of strategic relationships with other organizations (e.g., Florida League of Cities, etc.); a description of specific relationships with state elected officials demonstrating bipartisanship; and, other special, relevant resources.

Strategic Relationships with Organizations

As GrayRobinson is the state lobbying firm for the Florida League of Cities, we will work in conjunction with the League and the City to support mutually beneficial budget appropriations, legislation, and agency rules or regulations. In addition, GrayRobinson's Tallahassee office is in the same building as the League, so our Tallahassee lobbyists have direct access for in-person communication at any time and regularly interact with League officers, directors, and staff.

In addition, GrayRobinson is a founding member of Floridians for Better Transportation and has a long-held gubernatorial-appointed seat on the board of Enterprise Florida, Inc. (the state's public-private-partnership economic development arm). The firm represents and is very active with the Florida Association of Counties and partners and obtains an active membership with the Florida Airports Council.

GrayRobinson also represents several Florida associations in their lobbying efforts that may help serve the City's interests. These include Associated Builders and Contractors of Florida, Central Florida Hotel and Lodging Association, Florida Association of Agencies Serving the Blind, Florida Association of American Institute of Architects, Florida Association of Blood Banks, Florida Association of Counties, Florida Association of Insurance Agents, Florida Craft Distillers Guild, Florida League of Cities, Florida Library Association, Florida Municipal Electrical Association, Florida Rural Water Association, Florida Solar Energy Industries Association, and NAIOP.

Specific Relationships with State Elected Officials

GrayRobinson is well known and respected in the legislative and executive branches, including state agencies, and has a broad network of personal and professional relationships with key decision-makers and their staff. With 14 offices throughout the state of Florida and an office in Washington, D.C., we get to know legislators, agency heads, key staff, and other elected officials in their hometowns. We support their causes, are involved in the same civic organizations, and we are their neighbors and friends. Given our size, scope, and growth strategy over the years, rarely does a local leader ascend to a state government role without some significant familiarity with GrayRobinson as a firm or a direct relationship with one or more of our professionals throughout the state. One cannot effectively advocate without the ability to interact and work with legislators, members of the governor's staff, and the heads of Florida's many agencies in many different venues and circumstances.

GrayRobinson is prepared to utilize these relationships built on trust and honest and forthright interactions over several years on behalf of the City and its priorities. GrayRobinson has decades of experience in lobbying the Florida Legislature, both offensively and defensively, on behalf of private and public entities. Many of our attorneys and consultants began their careers as staff to the Florida Legislature, Governor's Office, and state agencies, providing our clients with a unique perspective on the most efficient means of meeting their legislative goals.

In addition, we have decades of experience successfully representing our clients before the regulatory agencies of Florida, including but not limited to: the Department of Financial Services; the Office of Insurance Regulation; the Attorney General; the Department of Transportation; the Department of Environmental Protection; the Department of Business and Professional Regulation; the Agency for Health Care Administration; the Department of Health; and the Department of Economic

Opportunity. Firm members are active in the political process and maintain close relationships with legislators and influential statewide and local political leaders.

Our relationships with legislative leaders will be vital to the success of the City's efforts. The GrayRobinson Government Affairs and Lobbying Group includes two former speakers of the Florida House, the immediate past chief of staff and the immediate past general counsel to the governor, former state representatives, and members that act as policy advisors, strategic consultants, and advocates for multiple public and commercial entities and related statewide associations. Through these experiences, the team has developed close relationships with legislative leadership, influential committee chairs, and their staff.

In addition to our legislative branch capabilities, with members that have collectively served and advocated under five governors, our team maintains excellent working relationships with all of the agency heads in the current DeSantis administration and Cabinet. Our team will advise the City on the political outlook of the Governor and Legislators as well as the impacts of key policies and programs within Florida as they apply to you.

Below you will find descriptions of some of GrayRobinson's specific relationships. We will use all of these relationships to gain support for the City's priorities. We will utilize our experience and inside knowledge and relationships to guide us in drafting appropriate correspondence and scheduling briefings and meetings as needed to further garner support.

Our team has strong working relationship with the minority leadership teams including House Minority Leader **BOBBY B. DUBOSE** and Senate Minority Leader **GARY M. FARMER, JR.** Members of our team were early supporters of House Speaker **CHRIS SPROWLS**, and we have been working closely with Senate President **WILTON SIMPSON** since well before he was appointed by his class to lead his chamber. We know their priorities and leadership styles, and our team has developed and sustained excellent relationships with leadership teams and their top lieutenants on both sides of the aisle. We have worked diligently to forge these relationships based on common interests, trust, and reliability.

Perhaps the best way to better establish the trust and confidence we are asking the City to place in the GrayRobinson team is to point to times when others, similarly situated, put their trust and confidence in us. What follows is a snapshot of the experience and expertise that our firm brings to the table for our clients:

GRAYROBINSON PRESIDENT AND CEO AND CHAIR OF GOVERNMENT AFFAIRS DEAN CANNON served in the Florida House of Representatives from 2004 until 2012. He served as chair and member of the Transportation and Economic Development Appropriations Committee from 2006 to 2008 and chaired the influential Economic Expansion and Infrastructure Committee from 2008 to 2010. He was selected by his peers to become Speaker of the House for the 2010 to 2012 term. Through his public service, he formed valued relationships throughout Tallahassee and across the state. These relationships continue to this day with the current legislative leadership, legislators, executive branch agency heads and their staff, cabinet members, and other elected officials.

GRAYROBINSON SHAREHOLDER ANDY BARDOS served as special counsel to the president of the Florida Senate, assisting in the development of legislation, and served as policy coordinator to the Judiciary Committee, the Health Regulation Committee, and the Ethics and Elections Subcommittee.

GRAYROBINSON OF COUNSEL ATTORNEY TIM CERIO served as General Counsel to Florida Governor Rick Scott. As General Counsel, Tim was the chief legal advisor to the Governor and the Executive Office of the Governor's legal liaison to all state and local agencies. Tim previously served as general counsel and subsequently Chief of Staff of the Florida Department of Health.

GRAYROBINSON SENIOR GOVERNMENT AFFAIRS CONSULTANT LARRY CRETUL served on the Marion County Commission from 1994 to 2002, including two years as Chairman. In 2002, he was elected to the Florida House of Representatives and was selected by his peers in 2009 to serve as Speaker of the House from 2009 to 2010.

GRAYROBINSON SHAREHOLDER GEORGE LEVESQUE served as Special Counsel and policy advisor to the Florida Speaker of the House, General Counsel to the Florida House of Representatives, and most recently, as General Counsel to the Florida Senate.

GRAYROBINSON SENIOR GOVERNMENT AFFAIRS CONSULTANT KIM MCDOUGAL, PH.D. served as Chief of Staff to Florida Governor Rick Scott, where she was responsible for directly serving and advising the Governor on issues pertaining to more than 100,000 executive branch employees and administered an \$83 billion state budget. Kim also worked for Governor Bush in several roles within the Executive Office of the Governor, including as the policy coordinator for education in the Office of Planning and Budget.

GRAYROBINSON OF COUNSEL ATTORNEY BURT SAUNDERS served as a Florida Senator for District 37 from 1998 to 2008; a Florida Representative from 1994 to 1998; a Collier County Commissioner from 1986 to 1994; and as Collier County Attorney from 1982 to 1986. Burt is currently serving as a Collier County Commissioner.

GRAYROBINSON TALLAHASSEE MANAGING SHAREHOLDER AND LOBBYIST JASON UNGER served on the Florida Supreme Court Judicial Nominating Commission (JNC) during the Charlie Crist, Rick Scott, and Ron DeSantis gubernatorial administrations. Originally appointed to the Florida Supreme Court JNC by Governor Crist in 2008, he was subsequently reappointed by Governor Scott in 2011 and 2016. Jason served as Chair of the Florida Supreme Court JNC from 2009 to 2010 and from 2016 to 2019.

As evidenced throughout this response, central to our growth throughout the last 50 years is GrayRobinson's civic, community, and political activism culture. Our significant lobbying practice, combined with this culture of activism, has resulted in strong relationships across the state with members and professional staff of Florida's Congressional Delegation. Moreover, in this age of state term-limits, inevitably state and local elected officials with whom we work on a daily basis become members of Congress, and our relationships and connectivity to these leaders continue. All told, we are confident that the GrayRobinson relationships with and connectivity to the Florida Congressional Delegation are unsurpassed amongst Florida law and lobbying firms.

The City of Belle Isle Team

GrayRobinson will utilize a team approach designed to maximize communication and responsiveness to the City's needs. The team lead for all work done on behalf of the City will be Chris Dawson. Chris will direct the efforts of the group and be accountable for all work executed. In addition to Chris, Doyle Bartlett (federal), Dean Cannon, Chris Carmody, Katie Flury, Blair Hancock (federal), Laura Lenhart, and Jason Unger will serve as the primary team for the City's representation.

GrayRobinson is distinctive among lobbying firms in its approach to client service and staffing. Team members work together in a fully integrated dynamic to achieve a client's goals. This maximizes individual team member strengths, provides effective organizational communication, and amplifies our effectiveness on behalf of our clients. For that reason, with the City's approval, any member of our Government Affairs and Lobbying Group may be utilized as situations dictate. However, oversight of and accountability for the City's matters will rest with Chris.

Please see Section 3. Appendix for complete biographies for all team members.

4.2.3 Fee Proposal

The Proposer shall provide a proposed rate of compensation, marked as “Fee Proposal”, detailing a comprehensive fee schedule that designates the total flat rate of compensation for a twelve-month term that includes compensation for any and all reasonable out-of-pocket costs and expenses, including but not limited to copying, messenger services, telephone and cell phone charges, postage, food, parking, and mileage expenses. If the City determines it to be advantageous, it may extend the term of the contract for up to four (4) one-year periods. It is expressly understood and agreed that the obligation of the City to make payments to the successful Proposer shall only extend to monies appropriated annually by the Council and encumbered for the purposes of this Agreement.

Please see the corresponding document, City of Belle Isle RFQ #21-03 - Fee Proposal, submitted in a separate sealed envelope marked “Fee Proposal.”

4.2.3 FEE PROPOSAL

The Proposer shall provide a proposed rate of compensation, marked as “Fee Proposal”, detailing a comprehensive fee schedule that designates the total flat rate of compensation for a twelve-month term that includes compensation for any and all reasonable out-of-pocket costs and expenses, including but not limited to copying, messenger services, telephone and cell phone charges, postage, food, parking, and mileage expenses. If the City determines it to be advantageous, it may extend the term of the contract for up to four (4) one-year periods. It is expressly understood and agreed that the obligation of the City to make payments to the successful Proposer shall only extend to monies appropriated annually by the Council and encumbered for the purposes of this Agreement.

For state lobbying services only, GrayRobinson proposes a flat annual fee of \$54,000 broken up into equal monthly increments of \$4,500.

Should the City require federal lobbying services in Washington, D.C., we will adjust the flat rate of compensation proposed above to an amount mutually agreed upon by both parties.

Any additional out-of-pocket expenses incurred or advanced on behalf of the City will be itemized on our billing invoice and, in the aggregate, will not exceed \$500 per month without preapproval by the City.

iii. APPENDIX

Team Biographies

Christopher T. Dawson

Shareholder/Government Consultant
Orlando/Tallahassee
chris.dawson@gray-robinson.com

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Experience

Chris is an attorney and professional lobbyist in the firm's Orlando office licensed to practice law in both Florida and Alabama. He primarily focuses on lobbying and government relations for public and private sector clients at the executive and legislative levels of state government, as well as before political subdivisions of the state, including counties, cities, airport authorities, transportation authorities, port authorities, school districts, and water management districts. He is credentialed as a Designated Professional Lobbyist by the Florida Association of Professional Lobbyists.

Chris also holds two degrees in civil engineering and has experience in construction litigation and design professional malpractice defense.

Areas of Practice

- Government Affairs & Lobbying
- Government
- Environmental & Sustainability Law
- Construction
- Land Use Law

Background

Chris is a sixth-generation Floridian. He was born in Pensacola, Florida, and raised in nearby Santa Rosa County. Chris graduated from Pace High School, where he served as student body president. Five years later, he received his undergraduate

degree in civil engineering from the University of Florida. While at UF, Chris was active in student government, Florida Blue Key, Dance Marathon benefitting Shands Children's Hospital at UF, and Tau Kappa Epsilon fraternity. Upon graduation, he passed the fundamentals of engineering exam and received the designation of Engineer in Training (EIT) from the Florida Board of Professional Engineers.

In 2013, Chris graduated *magna cum laude* from the University of Alabama School of Law. He pursued a joint degree at UA, also obtaining his master's degree in civil engineering with a focus on construction methods and management. While at Alabama, Chris was active in the Student Bar Association, Competition Trial Advocacy, Law School Ambassadors and Alabama's *Journal of the Legal Profession*. In spring 2012, he served as a legal intern in the D.C. office of Congressman Mario Diaz-Balart. Additionally, he was a summer associate in the Legal Services Bureau of the Alabama Department of Transportation. Chris also worked as a graduate assistant in the University of Alabama College of Engineering and served as adviser to the University of Alabama Dance Marathon benefitting Children's Hospital of Alabama. Though a Gator at heart, he has occasionally been known to utter "Roll Tide!"

Education

- **University of Florida, B.S.**, civil engineering (2010)
 - Honors Program Graduate
 - Florida Blue Key
 - Student Government, Cabinet Secretary
 - UF Dance Marathon, Overall for Community Events
 - Tau Kappa Epsilon, International Board of Directors & UF Chapter President
- **University of Alabama School of Law, J.D./M.S. Eng.**, civil engineering (*magna cum laude*, 2013)
 - *Journal of the Legal Profession*, Executive Editor
 - Student Bar Association, Senator
 - Law Republicans, President
 - Law School Ambassador
 - Competition Trial Advocacy Team
 - Bench & Bar Legal Honor Society
 - UA Dance Marathon, Adviser
 - UA College of Engineering, Graduate Assistant
 - Alabama Department of Transportation, Summer Associate
 - Office of Congressman Diaz-Balart, Law Intern
 - Book Awards: Civil Procedure, Environmental Law Seminar, Family Law, Alternative Dispute Resolution (ADR)

Admissions

- Florida
- U.S. District Court, Middle District of Florida
- Alabama
- U.S. District Court, Northern District of Alabama

Professional Associations & Memberships

- The Florida Bar
 - Governmental and Public Policy Advocacy Committee
- Florida Association of Professional Lobbyists, Designated Professional Lobbyist
- Florida House on Capitol Hill
 - Young Ambassadors Council
- Florida Chamber Political Institute
- Associated Industries of Florida
 - Association Advisory Group
 - Environmental Sustainability & Agriculture Council
 - Workers' Comp Coalition
- University of Alabama Farrah Law Alumni Society
- Florida Board of Professional Engineers, Licensed Engineer in Training (EIT)
- Alabama State Bar
 - Executive Council, Non-Resident Lawyers Section

Presentations & Seminars

- Presenter, "Inside the Winners Circle: Covering Florida's Election Results," November 4, 2020
- Moderator, "Purple State Politics: Discussing Florida's Unique Geographical and Political Diversity," October 8, 2020
- Presenter, Legislative Update, Florida Surety Association Quarterly Meeting, September 1, 2020
- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Moderator, Virtual Community Leader Forum on the current state of the construction industry, August 13, 2020
- Emcee, Seminole County Regional Chamber of Commerce, Seminole Hob Nob, July 31, 2020
- Presenter, "2020 Florida Election Overview," Greater Pensacola Chamber, July 28, 2020
- Presenter, "Update on Federal COVID-19 Employment and Business Programs," Seminole County Chamber and the Apopka Area Chamber, April 15, 2020
- Presenter, "2020 Virtual Legislative Wrap Up," Greater Pensacola Chamber, April 14, 2020
- Presenter, "2020 Legislative Session Wrap Up," Oviedo Winter Springs Regional Chamber of Commerce webinar, April 9, 2020
- Presenter, Greater Orlando Builders Association webinar, April 6, 2020
- Presenter, Northwest Florida Days Business Leader's Breakfast, February 25, 2020
- Keynote Speaker, "2020 Legislative Session and Elections Update," Southwest Florida Roofing Contractors Association Annual Meeting, January 8, 2020
- Moderator, Apopka Area Chamber of Commerce Legislative Preview Breakfast, January 9, 2020
- Host, UF Community Speaker Series, Orlando, FL, October 1, 2019
- Presenter, Florida Surety Association 3rd Quarter Meeting, Tampa, FL, August 15, 2019
- Moderator, Lake County 2019 Post Session Town Hall Meeting, Tavares, FL, August 13, 2019
- Moderator, Oviedo Winter Springs Chamber Monthly Luncheon, Winter Springs, FL, July 11, 2019

- Presenter, Public Risk Management of Florida 2019 Educational Conference, Naples, FL, June 19-21, 2019
- Presenter, Pensacola Chamber of Commerce's Gopher Club Meeting, June 2, 2019
- Panelist, "2019 Florida Legislative Review," Fort Lauderdale Session Wrap Up, May 22, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Moderator, "Legislative Preview Panel," Apopka Area Chamber of Commerce, January 14, 2019
- North Florida Chapter of Associated Builders and Contractors, Inc., October 2, 2018
- "State Economic and Customer Building Trends," 2018 Florida Natural Gas Association Operations & Marketing Conference & Tradeshow, September 19, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018
- Panelist, "2017 Florida Legislative Review," Jacksonville Session Wrap Up, June 8, 2017
- Panelist, "2016 Florida Legislative Review," Jacksonville Session Wrap Up, May 18, 2016
- Panelist, "2016 Florida Legislative Review," Orlando Session Wrap Up, April 16, 2016
- Panelist, "2016 Florida Legislative Review," Fort Lauderdale Session Wrap Up, April 14, 2016
- Panelist, "2016 Florida Legislative Review," Tampa Session Wrap Up, April 11, 2016

Articles & Publications

- "Goodbye, Election! What Comes Next in the Florida Legislative Process," *Florida Roofing*, November 2020
- "Upset Alert! Incumbent Losses During the 2020 Primary Election," *Florida Roofing*, October 2020
- "Where Are They Now? Tracked Bills of the 2020 Session," *Florida Roofing*, September 2020
- "From Curves to Cones: Hurricane Season in the COVID-19 World," *Florida Roofing*, June 2020
- "Keeping Roofing 'Essential'," *Florida Roofing*, May 2020
- "Local Government Contracting Bills on the Move!" *Florida Roofing*, February 2020
- "Legislative Session Preview," *Florida Roofing*, January 2020
- "Tricks & Treats in Tallahassee," *Florida Roofing*, November 2019
- "Session 2019: A Mixed (Plastic!) Bag for Florida Environmental Policy," GrayRobinson Government Relations & Lobbying E-lert (2019)
- "Truth or Treason: Engineers As Expert Witnesses," 37 *J. Legal Prof.* 265 (2013)

Media Mentions

- Just Vote Episode 8, WFBD/Blab TV, August 2020
- "Purple Florida: Lawmakers Prepare to Navigate COVID-19 in Politically Divided State," *Florida Politics*, October 8, 2020
- Florida House on Capitol Hill Trustee Newsletter, April 2020
- "Law360 Names Attys Who Moved Up the Firm Ranks in Q1," *Law360*, April 2020
- "GrayRobinson Promotes Dawson," *INFLUENCE Magazine*, April 2020
- "FRSA Working Hard to Make Roofing an Essential Business with Government Agencies," Florida's Association of Roofing Professionals (FRSA), March 2020
- "Legislative Update on Essential Consideration for Roofing and Construction FRSA's," Florida's Association of Roofing Professionals (FRSA), March 2020

- "Annual Meeting Hits Political Highlights and Elects 2020 New Officers and Board Members," Southwest Florida Roofing Contractors Association (SWFRCA) Newsletter, February 2020
- "FRSA Hires Chris Dawson as New Legislative Counsel," *Florida Roofing*, November 2019
- Florida State Legislators' Town Hall & 2019 Legislation, Tavares, Florida, August 13, 2019
- Hurricane Michael Relief Drive interview, WFTV ABC Orlando, October 15, 2018
- Hurricane Michael Relief Drive interview, WESH NBC Orlando, October 14, 2018
- Hurricane Michael Relief Drive interview, WFTV ABC Orlando, October 14, 2018
- "Monday's Mover and Shaker," *Pulptown* Newsletter, July 16, 2018
- "Meet Chris Dawson - One of the 30-under-30 Rising Stars of Florida Politics," *Florida Politics*, May 12, 2016

Civic

- Greater Orlando Builders Association, Political Action Committee, Member
- Florida Farm Bureau
- Central Florida Partnership, Young Professionals Advisory Council, 2016-2017
- Connect Florida, East Central Regional Committee, 2016
- James Madison Institute
 - Central Florida Board of Advisors
 - Leaders Fellowship, 2015-2016
- Apopka Area Chamber of Commerce, Board of Directors, 2018-2021
- Greater Pensacola Chamber of Commerce
- Connect Florida Leadership Institute, Class VI
- Central Florida Dance Marathon, Founder
 - Co-Overall Chair, 2018
 - Chair, 2015 - 2017
- Children's Movement of Florida, Board of Advisors
- Leadership Seminole, Class 29
- Leadership Orlando, Class 93
- Leadership Florida
 - Special Council on Equity, Equality and Justice
 - East Regional Council
 - Team London Task Force
 - Selection Committee, 2020-2021
 - Annual Meeting Committee, 2019
- College Leadership Florida, Class XIV
- Orange County Young Republicans
- Pensacola Young Professionals
- Tiger Bay Club of Central Florida
- Florida Citrus Sports

- Greater Orlando Sports Commission (GO Sports)
 - 2019 NFL Pro Bowl Local Organizing Committee
 - 2019 Monster Jam World Finals XX Local Organizing Committee
 - 2019 MLS All-Star Game Local Organizing Committee

Awards & Recognitions

- *Best Lawyers in America*, "Ones to Watch," 2021
 - Government Relations Practice
- "40 Under 40," *Orlando Business Journal*, 2019
- "30 Under 30 Rising Star," *Florida Politics*, 2016

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Experience

Doyle is a member of the Firm's government affairs and lobbying group and leads the federal lobbying arm of GrayRobinson. In his early career, Doyle served for five years as Chief of Staff to Representative Bill McCollum, supporting Congressman McCollum's work as vice chair of the House Banking Committee and chair of the House Judiciary Committee's Crime Subcommittee. He oversaw Bill McCollum's race for the U.S. Senate in 1999-2000 and his successful campaign for Florida Attorney General in 2006. Doyle cofounded the Eris Group in 2003, which was acquired by GrayRobinson in 2019.

From 1988 to 1994, Doyle was general counsel and senior vice president for legislative services with the Conference of State Bank Supervisors, the professional association of state banking regulators. Before his time there, he was Manager of State Government Relations at Freddie Mac. Doyle came to Washington in 1984 as staff to the House Banking Committee, supporting Congressman Bill McCollum in his position as ranking member of the Subcommittee on Domestic Monetary Policy. He had previously served as McCollum's district representative in Orlando, Florida.

Areas of Practice

- COVID-19 Task Force
- Election Law
- Government
- Government Affairs & Lobbying
- Latin America Capital Flight

Background

A Florida native, Doyle holds a degree in finance from the University of Florida and a law degree from the National Law Center at George Washington University. Doyle is a member of the Bar in both Oklahoma and the District of Columbia. He is an adjunct professor at the University of Florida's Department of Political Science where he teaches a graduate level seminar of federal advocacy.

Education

- University of Florida, B.S.
- George Washington University, J.D.

Admissions

- Oklahoma
- Washington, DC

Professional Associations & Memberships

- The Oklahoma Bar
- The District of Columbia Bar

Awards & Recognitions

- Top Lobbyist, *The Hill*, 2019-2020
- DC's top "Hired Guns," *The Hill*

Civic

- Adjunct Professor, University of Florida

Presentations & Seminars

- Speaker, "New Year = New Biden Administration: What Should We Expect?" GrayRobinson Webinar, January 13, 2021
- Speaker, "Recapping One of the Most Historic Elections in the History of the United States," GrayRobinson Webinar, November 12, 2020
- Speaker, "Don't Get Spooked: 2020 Elections and the law," Association of Corporate Counsel (ACC) Virtual Event, October 29, 2020
- Speaker, "Preview of the 2020 Federal Election," October 20, 2020
- Speaker, "IPA Election Coverage – Part 1," Institute for Portfolio Alternatives (IPA) Webinar, October 1, 2020
- Speaker, "The Hong Kong Autonomy Act," China General Chamber of Commerce E-Connects Webinar, July 30, 2020
- Panelist, "Political Priorities and Threats Facing the Banking Industry," 2019 Utah Association of Financial Services (UAFS) and National Association of Industrial Bankers (NAIB) Convention, Park City, UT, August 14-16, 2019
- Speaker, "Federal and State Government Affairs Update," GrayRobinson's Community Leader Forum, Gainesville, FL, May 14, 2019
- Panelist, Community Financial Services Association of America (CFSA) 2019 Annual Conference & Expo, Miami, FL, March 18-21, 2019

Dean Cannon

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Chair of Government Affairs
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Experience

A fifth-generation Floridian, Dean Cannon began his career as a lawyer in Orlando, practicing state and local government law since 1995. From the Panhandle to the Keys, he has represented sophisticated clients before local, regional, and state government entities. He has also represented cities and counties and quasi-governmental authorities, as well as local governments on issues ranging from electric and wastewater utilities to land-use and administrative law.

Dean served in the Florida House of Representatives from 2004 until 2012. During his eight-year tenure, he played pivotal roles in property tax reform, growth management reform, health care and Medicaid reform, and major transportation infrastructure policy initiatives, among many others. He was selected by his peers to become Speaker of the House for the 2010 to 2012 term and is credited with leading the Florida House effectively during a time of great economic and political challenge.

Dean's legislative and executive branch lobbying experience includes representing private clients and local government entities on issues including transportation, education, health care, insurance and appropriations matters. He has also handled civil litigation, administrative law, and regulatory matters before the Division of Administrative Hearings, and appellate matters before district courts of appeal and the Florida Supreme Court.

Because of his background as a local government lawyer, Dean developed particular expertise lobbying on behalf of local governments, regional government entities, and local government-related associations. His first lobbying clients in the mid-1990s were municipalities in Central Florida, and after leaving the House of Representatives in 2012, he resumed his lobbying practice with an emphasis on representing local governments as part of his overall lobbying practice. He currently represents the cities of Orlando and West Palm Beach, Monroe County, the Florida Municipal Electric Association and the Central Florida Expressway, to name a few.

Areas of Practice

- Administrative & Regulatory
- Insurance Transactional & Regulatory
- Election Law
- Government
- Government Affairs & Lobbying
- Litigation
- COVID-19 Task Force

Background

Dean served as general counsel to the Orange County Charter Review Commission in 2000 and previously represented the City of Orlando before the Florida Legislature and the executive branch.

Dean lives in Tallahassee with his wife, Ellen, and their three children, Dean III, Katherine and Sarah.

Education

- **University of Florida, B.S.** telecommunications management (1989)
 - UF Student Senate, 1987-1988
 - UF Hall of Fame, 1989
- University of Florida Levin College of Law, J.D. (1992)
 - Florida Blue Key, Vice President, 1990
 - Student Body President, 1991-1992

Admissions

- Florida

Professional Associations & Memberships

- The Florida Bar
- Florida Association of Professional Lobbyists

Awards & Recognitions

- AV Preeminent® rated by *Martindale-Hubbell*
- *Florida Politics*, Florida Politician of the Decade, 2010-2020
- *Florida Trend*, Legal Elite, Government & Administrative, 2020
- *Best Lawyers in America*, Government Relations Practice, 2021
- *Florida Trend*, Florida's 500: Florida's Most Influential Business Leaders, 2019-2020

Civic

- Kissimmee/Osceola County Chamber of Commerce

Christopher L. Carmody, Jr.

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Experience

Chris earned his certification as a Designated Professional Lobbyist from the Florida Association of Professional Lobbyists and is an attorney admitted to practice in all Florida state courts. He has substantial experience handling government relations matters, including representation before the Florida legislative and executive branches, purchasing and procurement appeals, and professional licensing. Chris' clients range from small cities to Fortune 500 companies, and his experience runs the gamut of state-level needs and issues, from the passing of landmark legislation to proficiency on the appropriations process.

Chris also practices in litigation, land use, construction, and sports law. His practice includes obtaining state and local government regulatory approvals as well as matters related to the acquisition, development, and utilization of real property. He has represented contractors, engineers, architects, developers, owners, subcontractors, and suppliers in issues relating to land use and construction law. Chris provides legal services to the Central Florida Sports Commission and has handled numerous high-level sports matters at the legislative level, including tax exemptions, workers' compensation, and other matters that affect sports franchises.

Areas of Practice

- Government Affairs & Lobbying
- Government
- Election Law
- Higher Education
- Land Use Law
- Litigation
- Restaurant
- Environmental & Sustainability Law
- Construction
- COVID-19 Task Force

Background

Chris was born and raised in Orlando, Florida. He graduated from Bishop Moore Catholic High School in 1998. Four years later, he received his undergraduate degree in political science from the University of Florida, with a minor in human nutrition. While at UF, Chris was active in student government activities and regularly attended both football and basketball games.

In 2005, Chris graduated from the University of Florida Levin College of Law. During law school, Chris interned at the Florida Supreme Court for The Honorable Raoul G. Cantero. He also researched under Dean Jon Mills in the Center for Governmental Responsibility. He was a member of the Justice Campbell Thornal Moot Court Board and in his final semester served as president.

Education

- **University of Florida, B.A. (2002)**
 - Senate President, Student Government
 - Florida Blue Key
 - Hall of Fame
 - Phi Beta Kappa
- **University of Florida Levin College of Law, J.D. (2005)**
 - Justice Campbell Thornal Moot Court Board
 - President
 - Regional Champion, Thomas Tang National Moot Court Competition
 - Vice President, Florida Blue Key
 - Intern, Honorable Raoul G. Cantero, Florida Supreme Court
 - Research Assistant, Center for Governmental Responsibility
 - Order of the Barristers
 - Chair, Class Gift Committee

Admissions

- Florida
- U.S. District Court, Middle District of Florida
- U.S. Court of Appeals, 11th Circuit

Professional Associations & Memberships

- The Florida Bar
- Judicial Nominating Commission, 9th Judicial Circuit, 2013-2016, 2016-2019
 - Chair, 2016-2017
- Orange County Bar Association
- Inns of Court
- Florida Association of Professional Lobbyists, Designated Professional Lobbyist

Awards & Recognitions

- Florida *Super Lawyers*, Rising Star, 2009-2020
- Florida *Trend*, Legal Elite, 2015-2016, 2020
 - Up and Comer, 2011-2013
- Insight 100: Central Florida's Most Powerful, *East Orlando Post*, 2016
- Central Florida 100, *Orlando Sentinel*, 2015
- *Orlando Business Journal's* "40 Under 40," 2010, 2014
- University of Florida Alumni Association "Leader of the Year," 2012-2013
- Eagle Scout Award, Troop 76, Orlando, Florida

Civic

- Kissimmee/Osceola County Chamber of Commerce, Board of Directors, 2013-present
- Seminole County Chamber of Commerce, Board of Directors, 2013-present
- Central Florida Gator Club, President, 2012-2014
- City of Orlando, Certification Board, 2012-2015
- IDignity, Board Member, Chair, 2015-present
- Frederick Leadership Initiative, Co-Chair
- Junior Achievement Professional Connection, Classroom Teacher
- Tiger Bay, Board Member, President, 2014
- Business Force, Board Member
- University of Florida Law Alumni Council, Member
 - Regional Vice President, 2014-present
- Connect Florida Leadership Institute, Class I
- College Leadership Florida, Class VII
- Orange County Young Republicans, Former President
- Central Florida Boy Scout Council, Vice Chair, Golden Eagle Dinner
- Central Florida Partnership, Young Professionals Advisory Board, Co-Founder; Former Chair
- Leadership Seminole, Class 19
- Leadership Orlando, Class 73

Media Mentions

- "Politics of the Sadowski Fund," *Wesh2*, October 2019
- "Criticized Law Brings About Fairness," *South Florida Business and Wealth*, September 2019
- "E-Scooter Surge Kicks Up Cloud Of Legal Issues," *Law360*, August 2019
- "Inaugural list of Central Florida's Top 25 Most Powerful Politicians," *Florida Politics*, July 2019
- "Winners and Losers Emerging from the 2019 Legislative Session," *Florida Politics*, May 2019
- "The Role of Lobbyists in Crafting Legislation," 90.7 WMFE Radio, April 2019
- "Deja Vu: Recount Veterans Back At It In Florida," *Law360*, November 2018

- "Rick Scott Files Recount Lawsuit Against Hillsborough Elections Supervisor," *Florida Politics*, November 2018
- "Melbourne Airport Gets \$4M Job Creation Grant," *Orlando Business Journal*, October 2018
- "Election Analysis: Races and Amendments Breakdown," WUCF TV, Metro Center Outlook, October 2018
- The I-4CAST Interview, September 2018
- "After New Hampshire, What's Next for Bush & Rubio in South Carolina?" 90.7 WMFE, February 2016

Articles & Publications

- "Central Florida 100: COVID-19, Unemployment and Seminole Land," *Orlando Sentinel*, May 2020
- "Central Florida 100: Move-in day, Opioids and Universal Neighbors," *Orlando Sentinel*, August 2019
- "Central Florida 100: Guns, Elections and Skyscrapers," *Orlando Sentinel*, August 2019
- "Central Florida 100: Universal, Education and Gun Control," *Orlando Sentinel*, August 2019
- "Central Florida 100: Boeing, Trump's Visit and the State of the City," *Orlando Sentinel*, June 2019
- "Central Florida 100: Hurricane Aid, Tourist Numbers and Nurses Week," *Orlando Sentinel*, May 2019
- "Central Florida 100: Legislature, Osceola Taxes, and Believing in Magic," *Orlando Sentinel*, April 2019
- "Central Florida 100: Eatonville, Election Equipment and Housing," *Orlando Sentinel*, March 2019
- "Central Florida 100: Housing, UCF and Mourning New Zealand," *Orlando Sentinel*, March 2019
- "Central Florida 100: Rites of Spring -- March Madness, Baseball and the Legislature," *Orlando Sentinel*, March 2019
- "Central Florida 100: Legislature, Lions and Lynx," *Orlando Sentinel*, March 2019
- "Central Florida 100: Whittaker, Lake Nona Buses and the Space Force," *Orlando Sentinel*, February 2019
- "Central Florida 100: ALICE, HUD and Hope for the Magic," *Orlando Sentinel*, February 2019
- "Central Florida 100: 'Emanuel,' Holocaust Remembrance and Helping Needy Children," *Orlando Sentinel*, February 2019
- "Central Florida 100: Traffic, Jobs and Policy Shifts," *Orlando Sentinel*, January 2019
- "Central Florida 100: DeSantis, the Shutdown and Dogs | Commentary," *Orlando Sentinel*, January 2019
- "Police protection, Robots and Ping Pong Paddles: Central Florida 100 | Commentary," *Orlando Sentinel*, December 2018
- "'Hamilton' Unites; Mayor Jacobs Creates a Culture of Compassion; and Maurice Allen Drives to the Moon," *Orlando Sentinel*, November 2018
- "Election Fatigue and Cancer Awareness: Why Do Breasts Get All the Attention?" *Orlando Sentinel*, October 2018
- "Pride Week, New OPD Chief, Hurricane Michael: Central Florida 100," *Orlando Sentinel*, October 2018
- "\$15 an Hour Jobs, Raw Politics from Kavanaugh: Central Florida 100," *Orlando Sentinel*, October 2018
- "Green Algae, Red Tide: Florida's Summer Colors," *Orlando Sentinel* Central Florida 100, August 2018
- "Right Formula for Economic Incentives Grows Florida Economy: Front Burner," *Orlando Sentinel*, December 21, 2016

Presentations & Seminars

- Presenter, "Don't Get Spooked: 2020 Elections and the law," Association of Corporate Counsel (ACC) Virtual Event, October 29, 2020

- Presenter, "How has the pandemic affected legislative enactments?" National Association of Industrial and Office Properties South Florida Chapter Webinar, October 22, 2020
- Presenter, Legislative Update, Florida Insurance Trust Virtual Conference, October 15, 2020
- Presenter, "2020 Legislative Session Overview & The Path Ahead," Project Opioid, September 18, 2020
- Presenter, Legislative Update, Florida Planning and Zoning Association (FPZA) Surfcoast Chapter, September 18, 2020
- Moderator, Preparing for the September 18 Value Adjustment Boards Deadline Webinar, August 20, 2020
- Presenter, Legislative Update CLE, Executive Council Meeting for the Real Property, Probate and Trust Law Section of The Florida Bar, August 20, 2020
- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Moderator, "Policy, Politics and Purpose: Leading During a Pandemic," Virtual Community Leader Forum, August 4, 2020
- Presenter, "Virtual Legislative Update," World Risk Management: A Ballator Company, July 8, 2020
- Presenter, "2020 Virtual Legislative Wrap Up," Greater Pensacola Chamber, April 14, 2020
- Presenter, "2020 Legislative Session Wrap Up," Oviedo Winter Springs Regional Chamber of Commerce webinar, April 9, 2020
- Presenter, Federal and State Stimulus Programs for Small Business Webinar, March 24, 2020
- Presenter, NAIOP Northeast Florida Legislative Update, January 28, 2020
- Presenter, 2019 Leadership Florida Annual Meeting, June 20, 2019
- Presenter, NAIOP South Florida Board of Directors Open House Meeting, June 12, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Panelist, "2019 Florida Legislative Review," Jacksonville Session Wrap Up, May 13, 2019
- Emcee, "Legislative Update," Seminole County Regional Chamber of Commerce, May 16, 2019
- Panelist, "Get Ready for the 2018 Election – What's on the 2018 Ballot and What Does it Mean?" Orlando Regional Chamber's Business Leadership Roundtable, September 25, 2018
- Presenter, Seminole County Regional Chamber of Commerce, Good Morning Seminole, August 2, 2018
- Panelist, "2018 Florida Legislative Review," Jacksonville Session Wrap Up, April 18, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018
- Panelist, "2017 Florida Legislative Review," Jacksonville Session Wrap Up, June 8, 2017
- Presenter, The Florida Bar Environmental & Land Use Law Section Webcast Series, February 23, 2017
- Panelist, "Florida Politics in 2017: Regional Business Issues," East Orlando Chamber of Commerce and Oviedo Winter Springs Regional Chamber of Commerce, January 31, 2017
- Panelist, "2016 Florida Legislative Review," Jacksonville Session Wrap Up, May 18, 2016
- Panelist, "2016 Florida Legislative Review," Orlando Session Wrap Up, April 16, 2016
- Panelist, "2016 Florida Legislative Review," Fort Lauderdale Session Wrap Up, April 14, 2016
- Panelist, "2016 Florida Legislative Review," Tampa Session Wrap Up, April 11, 2016
- Presenter, Developers Council Annual Legislative Update, Greater Orlando Builders Association (GOBA), Orlando, Florida, June 25, 2015
- "Sales Tax Update on Commercial Leases," National Association of Industrial and Office Products (NAIOP) Central Florida Chapter, Orlando, Florida, January 16, 2014

Katherin Flury*

Government Consultant

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Experience

Katherin "Katie" Flury is a government consultant in GrayRobinson's Orlando office, where she focuses her practice on a myriad of issues before state and local government. Known for her expertise in emerging technology, health care, sports, and transportation, Katie is frequently asked to speak on issues related to autonomous vehicles and other emerging technologies.

Prior to joining GrayRobinson, Katie served as a political and campaign consultant to key members in leadership in the Florida House of Representatives, including Representatives Jason Brodeur, Mike Miller, and Scott Plakon. Additionally, Katie served as chief legislative aide to Representative Brodeur. During her time with the Florida House, Katie gained invaluable knowledge of health care policy and navigating contentious bills through the Florida Legislature.

Katie is a member of the Leadership Orlando Class of 1996, member of Connect Florida Leadership Institute Class VIII, board member of the Florida Symphony Youth Orchestra, and board member of the Friends of the Orange County Library. She holds an MBA and a Bachelor of Science in Interpersonal and Organizational Communications from the University of Central Florida.

While Katie resides in Orlando, she also calls Tallahassee home during committee weeks and legislative session.

Areas of Practice

- Government Affairs & Lobbying

Education

- University of Central Florida, B.S., Interpersonal and Organizational Communications
- University of Central Florida, M.B.A.

* Denotes non-attorney professional

Civic

- Leadership Orlando, Class 96
- Connect Florida Leadership Institute, Class VIII
- Florida Symphony Youth Orchestra, Board Member

Presentations & Seminars

- Presenter, "Who's in and Who's Out?" Post-Election Pop-Up Forum, August 19, 2020
- Presenter, 2020 Virtual Legislative Wrap Up, Greater Pensacola Chamber, April 14, 2020
- Panelist, "The New Regulatory Environment and its Contributing Factors," 2019 ADAS & Autonomous Vehicles USA Conference, September 25, 2019
- Panelist, "2019 Florida Legislative Review," Orlando Session Wrap Up, May 15, 2019
- Moderator, "Preparing for Autonomous Vehicles - Be in the Know!" GrayRobinson Community Leader Forum, September 18, 2018
- Panelist, "2018 Florida Legislative Review," Orlando Session Wrap Up, March 29, 2018

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Experience

Blair is a federal legislative consultant in GrayRobinson's Washington, DC office with experience developing government relations strategies at both the state and federal level. A connector who has built a network of key relationships, Blair ensures transparency and effective problem solving through engagement with key government officials and staff.

Blair started her career at the Federal Office of the Florida Governor in Washington, DC, and returned to Florida to serve as a Legislative Fellow for the Florida House of Representatives Economic Affairs Committee. Prior to joining GrayRobinson, Blair worked for the University of Florida Office of Federal Relations. In this role, she collaborated with Congressional members and staff to develop actionable items that positively impacted the University of Florida and higher education community. Most recently, she worked for the U.S. Dept. of Housing & Urban Development, Office of Congressional & Intergovernmental Relations in Washington, DC, where she ensured the accurate presentation of the Department's views before 300+ congressional offices.

Areas of Practice

- Government Affairs & Lobbying

Background

Blair grew up in St. Petersburg, FL and graduated from the University of Florida where she majored in business administration, management and minored in geography and leadership. She earned her masters of science in public administration and policy from Florida State University.

Education

- **University of Florida, B.S.**, Business Administration, Management (2015)
 - Minors in Geography and Leadership
- **Florida State University, M.S.**, Public Administration and Policy (2016)

* Denotes non-attorney professional

Civic

- UF Health Shands Children's Hospital, Junior Board of Directors, Vice Chairman, 2018
- James Madison Institute, Leaders Fellow, Class IV, 2017
- Florida Gubernatorial Fellow, Class XII, 2016

Professional Associations & Memberships

- Florida House on Capitol Hill, Board of Trustees, Congressional Outreach Director, 2018

Presentations & Seminars

- Panelist, Association of Public and Land Grant Universities, Council on Government Affairs Conference, July 2019

Laura L. Lenhart*

Government Consultant

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Experience

Laura, a government consultant in GrayRobinson's Tampa law firm office, boasts over a decade of experience in multifaceted political and legislative environments. She has comprehensive knowledge and experience in Florida legislative procedures and possesses a strong background in advocating legislative issues at the State level, tracking legislation, and researching and interpreting rules and regulations.

Laura previously served as a Government & Regulatory Affairs Manager for a communications company where she gained experience developing and executing an annual legislative agenda, effectively communicating legislative and regulatory opportunities and threats internally, and managing the efforts of the external lobbying team.

Areas of Practice

- Government Affairs & Lobbying

Background

In 2009, Laura graduated from Florida State University with a bachelor's degree in political science. Subsequently, she earned her master's degree in political science with a concentration in applied American politics and policy from Florida State University. After completing her master's degree, Laura continued on to become the government relations contractor for the Moffitt Cancer Center and liaison for Florida's Cancer Control and Research Advisory Council (CCRAB). In 2012 she worked for the Florida Chamber of Commerce, tracking legislation throughout the committee process, lobbying members and staff on issues of priority to the Florida Chamber, and disseminating and communicating information to the organizations external lobby core. She continued her work at the Moffitt Cancer Center in 2014 when she became the public affairs strategist, immersing herself in all levels of Moffitt's Government Relations Departmental efforts, which included local, state, and federal coordination. Prior to joining GrayRobinson, she was the government and regulatory affairs manager at a large corporation, responsible for developing and successfully executing their annual legislative agenda.

* Denotes non-attorney professional

Education

- **Florida State University, B.S.**, Political Science (2009)
- **Florida State University, M.S.**, Political Science (2010)
 - Concentration in Applied American Politics and Policy

Professional Associations & Memberships

- Emerge Tampa Young Professional Network
 - Member, 2014-2019

Civic

- The Junior League of Tampa
 - Public Affairs Committee Member, 2020 - 2021
 - Leadership Council, Advocacy Advisory Committee, 2019-2020
 - Public Affairs Committee, Chair, 2019-2020
 - State Public Affairs Committee, Coordinator, 2018-2019
 - Provisional Member, 2017-2018
- Florida Telecommunications Relay, Inc.
 - Board Member, 2017-Present
- City of Tampa, Mayor Jane Castor's Mayor's University Program, Class of 2019
- Greater Tampa Chamber of Commerce, Leadership Tampa, Class of 2019
- Girl Scouts of West Central Florida
 - Camp CEO Advisor, 2017-2019

Presentations & Seminars

- Presenter, "Inside the Winners Circle: Covering Florida's Election Results," November 4, 2020

Jason L. Unger

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Experience

Jason concentrates his practice in the areas of governmental affairs and administrative law matters, and regularly works with the executive branch agencies and the Legislature on behalf of his clients. Jason has successfully defended cities, counties, sheriffs, school boards, and/or their insurers in the claim bill process.

Prior to joining GrayRobinson, Jason served as Special Counsel to the Speaker of the Florida House of Representatives. While at GrayRobinson, he represented George W. Bush and Richard Cheney in the 2000 presidential election contest; the Florida House of Representatives in the 2002 and 2012 redistricting cycles; the Republican Party of Florida; and members of the Legislature in election law matters. In 2001, Jason was appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw, Jr. to the Florida Federal Judicial Nominating Commission. In 2005, Gov. Bush appointed Jason to the Florida Sports Foundation.

Jason served on the Florida Supreme Court Judicial Nominating Commission (JNC) during the Charlie Crist, Rick Scott, and Ron DeSantis gubernatorial administrations. Originally appointed to the Florida Supreme Court JNC by Governor Crist in 2008, he was subsequently reappointed by Governor Scott in 2011 and 2016. Jason served as the Chair of Florida Supreme Court JNC from 2009 to 2010 and from 2016 to 2019.

Areas of Practice

- Administrative & Regulatory
- Attorney General Defense
- Election Law
- Insurance Transactional & Regulatory
- Transportation
- Alcohol Beverage
- Health Care
- Government
- Government Affairs & Lobbying
- COVID-19 Task Force

Background

Jason was born in New Jersey and has lived in Florida since 1982. He received his bachelor's degree from the University of Florida in 1990 and then went on to receive his juris doctor from the University of Florida College of Law in 1993. He moved to Tallahassee from Fort Lauderdale in 1998.

Education

- **University of Florida, B.S.B.A.** (1990)
- **University of Florida, J.D.** (1993)

Admissions

- Florida
- U.S. District Court, Southern District of Florida

Professional Associations & Memberships

- Judicial Nominating Commission
 - Florida Supreme Court, 2008-2011, appointed by Gov. Charlie Crist; 2011-2019, reappointed by Gov. Rick Scott
 - Chair, 2009-2010
 - Chair, 2016-2019
 - Florida Federal, 2001-2005, appointed by Gov. Jeb Bush and U.S. Congressman E. Clay Shaw
- National Republican Congressional Committee, Florida Counsel, 2010 and 2016 elections
- Florida House of Representatives, Redistricting Counsel, 2002 and 2012 cycles
- Rudy Giuliani Presidential Campaign, Florida Counsel, 2007-2008
- Republican Party of Florida, Election Law Counsel, 2002
- Litigation Counsel to George W. Bush and Richard Cheney, 2000 Presidential Election Contest
- Speaker, Florida House of Representatives, Special Counsel, 2000
- Appointed by Gov. Jeb Bush to the Boards and Commissions Review Panel, 1999-2000
- The Florida Bar
 - Governmental and Public Policy Advocacy Committee

Media Mentions

- "Trump's List of Potential Supreme Court Nominees Includes a Cuban-American Miami Native," *6 South Florida*
- "Judicial Nominating Commission Chair Resigns, Claims Governor's Office Interfered with Independence," *Florida Today*, June 2019
- "Florida Attorneys Joining Governor on Trade Mission to Israel," *Daily Business Review*, May 2019
- "More than 90 people are traveling to Israel with Gov. Ron DeSantis. Who's on the list?" *SunSentinel*, May 2019
- "UNF Delegation Joining Gov. DeSantis On Trip To Israel," *WJCT Public Media*, May 2019
- "See the Names of the Delegation Members Accompanying Gov. DeSantis to Israel," *Tallahassee Democrat*, May 2019
- "Lawmakers, Lobbyists Join DeSantis on Israel Trip," *Daily Commercial*, May 2019

- "Florida Prepaid 'Tuition Differential Fee' Doesn't Entitle Out-of-State Students to Tuition 'Windfall:' Appeals Panel," *Florida Record*, March 2019
- "New Florida Governor Moves Quickly With Supreme Court Pick, Environmental Plan," *The Wall Street Journal*, January 2019
- "11 Names Sent To Fla. Gov.-Elect For 3 High Court Seats," *Law360*, November 2018
- "Fla. High Court Nominee Process Can Continue, Justices Say," *Law360*, November 2018
- "Trouble Getting Sake in Florida? Law Could Soon Change for the Better," *Tampa Bay Times*, June 2017
- "Legislating Libations: What Comes Next for the Craft Distillery Movement," *Jacksonville Business Journal*, September 2016
- "Publix, ABC Fighting Supermarket Liquor Sales Bill," *Daily Business Review*, October 2015
- "Publix, Liquor Stores Unite to Keep Walls Between Groceries, Booze," *Orlando Sentinel*, October 2015
- "Backroom Briefing: Liquor Dispute Could be a Wallbanger," *Sunshine State News*, October 2015
- "Federal Medical Marijuana Bill Backed by Senate Trio," *Examiner*, March 2015
- "Publix, Wal-Mart at Odds Over Separating Liquor, Groceries," *News Service of Florida*, February 2015
- "Florida Legislation and Regulation to Watch in 2015," *Law360*, January 2015
- "Craft Beer Brewers Go Head to Head With Beer Distributors," *Florida Trend*, January 2014
- "Casino Resort Fight Creates Windfall for Lobbyists," *Daily Business Review*, December 2011
- "Smooth Operators," *AmericanLawyer.com*, November 2011
- Interview on Fox News Channel, October 2010
- Interview on Fox News Channel, Election Day, November 2010

Civic

- University of Florida College of Law, Trustee, 2020-current
- UF Health Shands Leadership Council Tallahassee, 2018-current
- Florida Sports Foundation, Board of Directors, 2005-2007, appointed by Gov. Jeb Bush
- Florida Tax Watch, Board of Trustees, 2004-2006
- National Jewish Coalition, South Florida Chair, 1996-1998
- Florida Blue Key

Reported Cases

Significant reported cases include:

- *Advisory Opinion to the Attorney General re: Prohibits Possession of Defined Assault Weapons*, --- So. 3d ----, No. SC19-1266, 2020 WL 2960236 (Fla. June 4, 2020)
- *In re Senate Joint Resolution of Legislative Apportionment 1176*, 83 So.3d 597 (Fla. 2012)
- *Martinez v. Bush*, 2002 WL 31740366 (S.D. Fla. 2002)
- *Florida Senate v. Forman*, 826 So.2d 279 (Fla. 2002)
- *In re: Constitutionality of House Joint Resolution 1987*, 817 So.2d 819 (Fla. 2002)
- *Palm Beach County Canvassing Board v. Harris*, 772 So.2d 1273 (Fla. 2000)
- *Gore v. Harris*, 2000 WL 1770257 (Fla. Cir. Ct. 2000)
- *In re: Constitutionality of House Joint Resolution 25E*, 863 So.2d 1176 (Fla. 2003) (NO.SC03-1912)

Signed Addenda

**ADDENDUM 1
TO
REQUEST FOR QUALIFICATIONS
LOBBYING AND INTERGOVERNMENTAL
CONSULTANT SERVICES
RFQ #21-03**

This Addendum is issued on February 11, 2021. The issuance of this addendum does not change the submission dates.

Section 4.2.1. B. under "Areas of Expertise", delete Sunshine Laws and Election Laws.

Section I. General Information:

Addendum received by GrayRobinson on February 11, 2021. Signed:



Chris Dawson
Shareholder
GrayRobinson, P.A.

Belle Isle Issues Log
4/20/21

a.

Issue	Description	Start Date	POC	Last Completed Action	Next steps
Street Paving	The City staff will conduct a street assessment to determine the pavement conditions and determine if the prior assessment is still valid. When complete, the staff will set-up a Capital Improvement Program for street paving. Program	7/1/2020	PW/CM	The City has been successful in paving several streets over the past few years; most recently the area around City Hall.	2021 Goal: City to conduct Pavement Assessment and develop CIP for paving (next Fiscal Year). Continue to work toward goal
Storm Drainage	The City Engineer recently completed an assessment of the storm system. Some trouble spots have been corrected (Wind Drift, Derine, Chiswick) CM and Finance Director developed Storm Water CIP	4/3/2017	ENG/CM	Stormwater CIP was developed and reviewed by Budget Committee, who recommend approval. City staff to start reconditioning swales in trouble areas. Work at Jade Circle Swales done. 1631 Wind Willow (completed). Pipe lining on St. Moritz and Jade completed.	Plans still being developed for Sol avenue, St. Partin Outfall and Stafford& Pam drainage and Barby Lane drainage. Working with Nav Bd staff for some funding for projects. Locates for Stafford called in. Getting estimates for the work.
Traffic Studies	Increased traffic in and through Belle Isle prompted the Council to allocate funds for city-wide traffic study to improve traffic flow. Study was done and resulting Traffic Master Plan was adopted by Council. Due to the City's membership in Metroplan Orlando, they are conducting additional studies focusing on Hoffner Ave.	4/3/2017	CM/Eng.	City's TMP completed and adopted. Metroplan study is nearing completion. Hoffner median constructed but still needs additional work. WaWa to reconfigure entrance (Working on permit with OC). Citizen feedback sent back to MetroPlan. Metroplan Consultant to work toward finalizing report.	RRFB installed and is functional at Monet/Hoffner crosswalk. Staff incorporated comments from open house in TMP. Next step is to plan for improvements and funding through long term budgeting. Staff considers this issue closed. (See New Item Below)
Wallace Field	City purchased large area at Wallace/Matchett for open space. Issues with Wallace Street Plat in this area with people trespassing on private property. District 2 Comm. And CM met with residents to discuss solutions. Council met on June 14 and issues was discussed. Council directed that a fence would be erected around property. Dist. 2 Comm. and CM to meet with residents to discuss options for Wallace Street plat. Area is still zoned R-2.	6/14/2017	Dist.2 Comm and CM	Use Agreement adopted. CCA planning park site plan. CCA/City staff met to go over site plan requirements. CCA working with City Planner for site plan submission. CCA completed site plan. Council approved site plan concepts.	P&Z decision granting special exception was approved by City Council. The site plan was approved with conditions. Staff is preparing documents to address the conditions. P&Z decision is being appealed to Council and is scheduled for May 4, 2021 hearing.
City acquisition of Property	Council discussed possibility of acquiring parcels within the City and directed City staff look at options on how to acquire property.	3/20/2018	CM	Cross lake purchase is on hold until County reschedules PH. Mayor/CM to meet with Commissioner Uribe and Adjacent property owner on Cross Lake on March 4. CM/Comm. Cross Lake Property deed recorded and improvements made (closed). BoA agreement finalized.	Financing complete. PSA executed by Mayor and BoA. BoA is now owned by the City. No Updates
Charter School (CCA)	There has been infrastructure issues at Cornerstone for some time. The City owns the property and leases it to CCA. The City is responsible for replacing major systems at CCA according to the lease.	4/3/2017	CM	Capital Facility Plan complete. CCA considering purchase of property. Roofs are being patched, not replaced at this time. Letter was sent to CCA Board asking for joint meeting and other Board issues. CM sent memorandum to CCA outlining conditions for refinancing. CCA discussed and rejected all the conditions sent by Council.	New Lease draft sent to Budget Committee for review. Budget Committee reviewed draft lease. Market Rent Study completed. Being reviewed by Budget Committee. Agenda Item

Belle Isle Issues Log
4/20/21

a.

Municipal Code Update	The City Council contracted with a planner to update the municipal code. This process was not completed and needs to be completed. There have been significant code changes in the past few years that need to be in the code.	4/3/2017	CM/CC	Meet with consultant to determine what was done and what is left to do. P&Z Board looking at possible changes to fence/wall requirements. Discussion of sidewalk maintenance. Ordinance adoption for Home Occupation and Golf Carts.	On-going as needed. New Sign Ordinance (adopted and closed). Ordinance on at-large appointments (adopted and will advertise vacancies).
Comp Plan Updates	The comp plan is reviewed every 7 years to see if it needs to be updated. The City Council contracted with a planner to update the comprehensive plan.	3/1/2017	Council Planner CM	Meet with consultant to determine what was done and what is left to do.	City Manager and Planner to review 2009 Comp Plan for errors discovered in Zoning Map. No Update
Annexation	Council discussed the desire to annex contiguous property in order to build the tax base and possibly provide more commercial development in Belle Isle.	4/3/2017	Council CM	Council determined the priority to annex. Planner completed 1st report. City Staff reviewing.	CM and Mayor met with Management Company for Publix Shopping Center. CM to meet with private owner for annexation of 5 acres. Sienna place to discuss with residents at April 8 HOA meeting. No update
Lake Conway Issues	Residents have complained that Lake Conway is unsafe due to speeding of PWCs and issues with wake boats. Council would like more local control over the lake.	6/1/2019	CM, CA, Chief	City Attorney looking at how other communities have control of lakes. Staff drafting an ordinance for No Wake Zones. City waiting for County to meet with stakeholders.	Draft ordinance is put on hold for now. City/OCSO looking at other avenues to allow enforcement. Lobbyist Presentations to BC on April 8. CM received information from FWC on Canoe Trail & Swim Areas. City staff to get public input on both. No Update
IT Issues	City Council wants Staff to research changes in IT from Gmail back to Outlook	8/6/2019	City Clerk Chief	City staying with Gmail. City has new pages on website for financial transparency and new work order tracking program.	City doing ADA conversion. City Clerk working with ADA compliance company. New website developed & ADA compliant Issue Closed). Bids received on RFP for Chambers A/V (Being Evaluated). Council action on May 4
Grady (Lancaster) House	PCHS requested the Council not demolish Grady House and give up to a year to have it moved.	2/5/2019	CM	Discussion at PCHS. CM contacted State Historic Office on house and homestead and getting it registered on National Registry. Council directed PCHS top provide dates for moving the house and for renovations. PCHS responded to council stating they will not be moving or taking the house. Council set deadline of July 1, 2020 to have the house removed. Neighbor is working to get approvals to move the House to 5817 Randolph so it can be donated to her. Council extended deadline until September 1. Duke contacted for moving wires; quotes received for moving house; met with possible new owner; National Registry Application moving forward. Need cooperation of County to annex property across Waltham.	Comm. Uribe will work with property owner to get OC variances. Private property owner was contacted by OC District 3 Office. City will assist where possible. Private property owner applying to County for variances to relocate the house. (No update)

Belle Isle Issues Log
4/20/21

a.

Sidewalk at BI Commons	Resident requested a sidewalk be installed from the public sidewalk on Hoffner to the Shopping Center promanade so residents don't have to walk in the driveway.	3/16/2021	CM	CM contacted BI Commons Management Company to request sidewalk	Management Company will review request but has concerns.
New City Zip Code	Council directed that the City Manager research the possibility of applying to the USPS for a new zip code. Realtors state that proeprty values may increase if the City has its own zip code and possibility insurance rates may also change.	3/16/2021	CM and Comm. Shuck	CM and Comm. Reviewed USPS informaiton necessary for changing zip code. CM reached out to OCPA to see if Belle Isle could substitute for Orlando on property page which may lessen confusion.	Discuss response from OCPA. Develop "pro/con" list for Council review. Check with service providers to see if utility taxes are being sent to Orlando for homes in BI. No Update
Traffic Calming Requests/Projects	With the completion of the TMP as well as other traffic requests, the staff will track them here for Council information.	4/6/2021	CM, CE, PW, BIPD	Speed Humps Requested: Seminole, Cullen Lake Shore Drive, Oak IslandRoad, LCS, Daetwyler Shores. Speed Limit Reduction: Judge Rd, Daetwyler Shores All-Way Stop on Via Flora	Seminole in data gathering (temp. speed humps in place). Indian Drive and Barby Lane depend on Seminole decision. Daetwyler Shores scheduled for next budget year; CLSD and OIR were sent application packets. Speed reduction on Judge started (35 MPH). All-Way stop at Via Flora and Flowertree completed.