



FINANCE AND AUDIT COMMITTEE MEETING

550 E. Sixth Street, Beaumont, CA

Monday, May 09, 2022 - 6:00 PM

Materials related to an item on this agenda submitted to the Finance and Audit Committee after distribution of the agenda packets are available for public inspection in the City Clerk's office at 550 E. 6th Street during normal business hours.

AGENDA

MEETING PARTICIPATION NOTICE

This meeting will be conducted utilizing teleconference communications and will be recorded for live streaming as well as open to public attendance subject to social distancing and applicable health orders. All City of Beaumont public meetings will be available via live streaming and made available on the City's official YouTube webpage. Please use the following link during the meeting for live stream access.

beaumontca.gov/livestream

Public comments will be accepted using the following options.

- 1. Written comments will be accepted via email and will be read aloud during the corresponding item of the meeting. Public comments shall not exceed three (3) minutes unless otherwise authorized by City Council. Comments can be submitted anytime prior to the meeting as well as during the meeting up until the end of the corresponding item. Please submit your comments to: nicolew@beaumontca.gov
- Phone-in comments will be accepted by joining a conference line prior to the corresponding item of the meeting. Public comments shall not exceed three (3) minutes unless otherwise authorized by City Council. Please use the following phone number to join the call (951) 922 - 4845.
- 3. In person comments subject to the adherence of the applicable health orders and social distancing requirements.

In compliance with the American Disabilities Act, if you require special assistance to participate in this meeting, please contact the City Clerk's office using the above email or call **(951) 572 - 3196**. Notification 48 hours prior to a meeting will ensure the best reasonable accommodation arrangements.

REGULAR SESSION

6:00 PM

CALL TO ORDER

Committee Members: Council Member Rey Santos, Council Member David Fenn, Treasurer Baron Ginnetti, Chair Steve Cooley, Vice Chair David Vanderpool, Member Thomas LeMasters, Member Dennis Garcia, Member Christina Nuno, Alternate Member Dameon Butler, and Alternate Member - vacant

Action of any Requests for Excused Absence Pledge of Allegiance Adjustments to Agenda Conflict of Interest Disclosure

PUBLIC COMMENT PERIOD (ITEMS NOT ON THE AGENDA):

Any one person may address the Committee on any matter not on this agenda. If you wish to speak, please fill out a "Public Comment Form" provided at the back table and give it to the Committee Chair or Secretary. There is a three (3) minute limit on public comments. There will be no sharing or passing of time to another person. State Law prohibits the Committee from discussing or taking actions brought up by your comments.

ACTION ITEMS / PUBLIC HEARINGS / REQUESTS

1. Approval of Minutes

Recommended Action:

Approve Minutes dated April 11, 2022.

2. FY2022 General Fund and Wastewater Budget to Actual through April 2022

Recommended Action:

Receive and file report.

3. FY2023 Budget Update

Recommended Action:

Receive and file FY2023 Budget update.

SUB-COMMITTEE UPDATES

Internal Control Committee

Financial Training Committee

CFD Training and FAQ Committee

Reserve Policy Committee

CalPERS Liability Committee

Long-Term Financial Sustainability

Bond Accountability

RFP Sub-Committee

FUTURE AGENDA ITEMS

MEETING REVIEW - TREASURER

FINANCE DIRECTOR'S COMMENTS

ADJOURNMENT

The next regular meeting of the Finance and Audit Committee Meeting is scheduled for Monday, June 6, 2022, at 6:00 p.m.

Beaumont City Hall – Online www.BeaumontCa.gov

FINANCE AND AUDIT COMMITTEE MEETING

550 E. Sixth Street, Beaumont, CA Monday, April 11, 2022 - 6:00 PM

MINUTES

REGULAR SESSION

6:00 PM

CALL TO ORDER at 6:01 p.m.

Present: Committee Members: Council Member Rey Santos, Council Member David Fenn, Treasurer Baron Ginnetti, Chair Steve Cooley, Vice Chair David Vanderpool, Member Christina Nuno, Alternate Member Dameon Butler, and Alternate Member - vacant

Action of any Requests for Excused Absence: Member Thomas LeMasters and Member Dennis

Garcia

Pledge of Allegiance

Adjustments to Agenda: None

Conflict of Interest Disclosure: None

PUBLIC COMMENT PERIOD (ITEMS NOT ON THE AGENDA):

Any one person may address the Committee on any matter not on this agenda. If you wish to speak, please fill out a "Public Comment Form" provided at the back table and give it to the Committee Chair or Secretary. There is a three (3) minute limit on public comments. There will be no sharing or passing of time to another person. State Law prohibits the Committee from discussing or taking actions brought up by your comments.

Elizabeth Gibbs introduced herself as the newly appointed Interim City Manager.

ACTION ITEMS / PUBLIC HEARINGS / REQUESTS

1. Approval of Minutes

Motion by Vice Chair Vanderpool Second by Treasurer Ginnetti

To approve Minutes dated March 14, 2022.

Approved by a 5-0 vote

Abstain: Santos

2. FY2022 General Fund and Wastewater Budget to Actual through March 2022, and Third Quarter Investment Report and Certification

Motion by Treasurer Ginnetti Second by Member Nuno

To receive and file presented reports.

Approved by a unanimous vote.

3. FY2021 Single Audit Report

Motion by Council Member Santos Second by Council Member Fenn

To receive and file the Single Audit Report for FY2021.

Approved by a unanimous vote.

4. Financial Training Subcommittee Presentation

Motion by Council Member Fenn Second by Treasurer Ginnetti

To present to City Council for their comments and approval.

Approved by a unanimous vote.

SUB-COMMITTEE UPDATES

- Internal Control Committee No report.
- Financial Training Committee Report given on Item 4.
- CFD Training and FAQ Committee **Update of current search for a GIS consultant. Project on hold until further direction.**
- Reserve Policy Committee No report.
- CalPERS Liability Committee No report.
- Long-Term Financial Sustainability No report.
- Bond Accountability No report.

FUTURE AGENDA ITEMS

Add "RFP Sub-Committee" to the Sub-Committee Update section.

MEETING REVIEW - TREASURER

FINANCE DIRECTOR'S COMMENTS

Shared that the Finance Department is fully staffed. Announced an upcoming Budget Meeting on April 27.

ADJOURNMENT at 6:55 p.m.

The next regular meeting of the Finance and Audit Committee Meeting is scheduled for Monday, May 9, 2022, at 6:00 p.m.



Staff Report

TO: Finance and Audit Committee Members

FROM: Jennifer Ustation, Finance Director

DATE May 9, 2022

SUBJECT: FY2022 General Fund and Wastewater Budget to Actual through

April 2022

Background and Analysis:

City staff has updated the analysis of the General Fund and Wastewater Fund for FY2022 with results through April 2022.

General Fund Analysis:

- Eight months of sales tax has been received and has surpassed the budget, City staff is working with HDL and determined that a corporate restructure in the business industry sector has significantly increased this revenue;
- Increased building permit activity has surpassed budget;
- Investment earnings are trending below budget;
- 21 of 26 pay periods have been reported and costs are trending lower than budget;
- Utility costs are trending high;
- Fleet costs are trending high; and
- Contractual services are trending lower than budget. The two quarters of the fire service invoices have been paid and total \$1,977,775.07.

The attached report (Attachment A) provides preliminary estimates reflecting the initial ten months of FY2022. Estimates will be reviewed and revised as actual fiscal activity is recorded. Property tax is received in January and May of each year. Eight months of sales tax has been received and has outperformed forecasts. Building permit activity has surpassed the budget. Investment income is estimated to come in below budget. Personnel costs are trending to have a savings; however, recruitment is trending high. On August 3, 2021, City Council approved a budget amendment for unspent prior year appropriations and reappropriated \$214,799 for FY2022. This allows for \$741,845 of available funds for City Council to appropriate throughout the year.

Wastewater Fund Analysis:

- Four of six utility billings recorded and trending lower than budget;
- 21 of 26 pay periods recorded and costs are trending lower than budget;
- Utilities are trending higher than budget;
- Fleet costs have exceeded budget; and
- One of two debt service payments have been recorded.

Recommended Action:

Receive and file report.

Attachments:

- A. General Fund Budget to Actual through April 2022
- B. Wastewater Fund Budget to Actual through April 2022
- C. HDL Companies Sales Tax Info Sheet 2021 4th Quarter



Budget Comparison Report City of Beaumont, CA General Fund Budget to Actual through April 2022

Beginning Fund Balance 17.5M

					Parent Budget		
		2019-2020	2020-2021	2021-2022	2021-2022		
		YTD Activity	YTD Activity	YTD Activity	V3	F-4:	Natas
		Through Per	Through Per	Through Per		Estimate	Notes
Category: 40 - TAXES							
<i>。</i>	400 - Real Property Taxes	3,795,416.69	4,316,193.15	4,595,265.19	6,516,588.00	6,799,783.00	
	403 - Personal Property Taxes	254,416.12	210,630.22	238,447.81	277,822.00	221,115.00	
	409 - Sales Taxes	3,871,886.43	4,991,229.73	12,203,002.33	7,402,550.00	22,611,272.00	8 months received
	420 - Other Taxes	3,953,792.64	4,581,970.09	5,047,296.99	8,462,873.00	8,696,186.00	_
Total Category: 40 - TAXES:		11,875,511.88	14,100,023.19	22,084,012.32	22,659,833.00	38,328,356.00	
Category: 41 - LICENSES							
Category. 41 - LICENSES	430 - Business Licenses	153,388.06	223,686.46	177,385.93	405,000.00	426,658.00	
Total Category: 41 - LICENSES:	430 Business Electises	153,388.06	223,686.46			426,658.00	-
					,	120,000.00	
Category: 42 - PERMITS							
	450 - Building Permits	1,816,400.90	1,534,011.51	3,581,545.18	2,857,250.00	3,960,700.00	Building permit revenue has
							exceeded budget
	453 - Inspections	171,895.33	200,320.70	,	•	45,636.00	
	456 - Other Permits	448,560.77	420,161.83			770,827.00	
Total Cotananii 43 DEDMITC	515 - Public Works	(75,974.50		6,539.98		9,512.00	-
Total Category: 42 - PERMITS:		2,360,882.50	2,154,494.04	4,227,408.98	3,980,025.00	4,786,675.00	
Category: 43 - FRANCHISE FEES							
	406 - Franchise Fees	7,829,679.25	2,983,404.00	2,778,613.78	3,111,474.00	3,197,451.00	
Total Category: 43 - FRANCHISE FEES:		7,829,679.25	2,983,404.00	2,778,613.78	3,111,474.00	3,197,451.00	-
Category: 45 - INTERGOVERNMENTAL							
	465 - State	-	-	-	-		
Tatal Catagoniu AF, INTERCOVERNIAGNITAL	470 - Local	2,549.65	-	-	-		
Total Category: 45 - INTERGOVERNMENTAL:		2,549.65	-	-	-		
Category: 47 - CHARGES FOR SERVICE							
<i>。</i>	500 - Sanitation	131,257.25	122,138.50	(23,189.88	-	-	
	505 - Animal Control	79,109.93	94,073.84	90,324.61	111,564.00	114,485.00	
	510 - Community Development	5,144.00	4,846.00	5,006.00	6,135.00	4,337.00	
	515 - Public Works	9,712.00	49,237.06			98,965.00	
	525 - Abatements	40,412.33	54,791.40			83,927.00	
	530 - Public Safety	181,634.78	299,686.86			586,553.00	
	535 - Facilities	97,763.18	74,964.53			196,597.00	
	540 - Programs 545 - Other	77,882.00 119,467.53	2,139.00 85,796.14		•	16,489.00	
Total Category: 47 - CHARGES FOR SERVICE:	545 - Other	742,383.00		· · · · · · · · · · · · · · · · · · ·		143,317.00 1,244,670.00	-
Total category. 47 - CHARGES FOR SERVICE.		742,383.00	767,073.33	372,037.33	1,242,114.00	1,244,070.00	
Category: 50 - FINES AND FORFEITURES							
	555 - Vehicle	63,588.17	64,812.06	79,888.43	76,608.00	86,990.00	
	557 - Other	33,020.14	9,429.97	34,445.05	52,195.00	40,777.00	_
Total Category: 50 - FINES AND FORFEITURES:		96,608.31	74,242.03	114,333.48	128,803.00	127,767.00	
Catanania E2 COST DECOVEDY							
Category: 53 - COST RECOVERY	465 - State	24,870.02		16,749.68	20,000.00	22,050.00	
	565 - Other Income	533,368.05	- 145,197.45			558,705.00	
	555 State mount	333,330.03	1-3,1373	720,713.01	432,300.00	000,700.00	_

Total Category: 53 - COST RECOVERY:		558,238.07	145,197.45	437,162.69	452,500.00	580,755.00	Item 2
Category: 54 - MISCELLANEOUS REVENUES							
	560 - Investment Earnings	106,258.80	68,319.54	37,856.65	275,000.00	45,000.00	
	565 - Other Income	32,400.23	21,970.15	149,720.29	34,000.00	234,539.00	_
Total Category: 54 - MISCELLANEOUS REVENUES:		138,659.03	90,289.69	187,576.94	309,000.00	279,539.00	
Category: 58 - OTHER FINANCING SOURCES							
category. 30 - OTHER FINANCING SOURCES	595 - Sale of Assets	27,430.98	_	2,471.18	-	2,472.00	
	599 - Other	(31.75)	(26.94)	73.29	-	73.00	
Total Category: 58 - OTHER FINANCING SOURCES:		27,399.23	(26.94)	2,544.47	-	2,545.00	_
Category: 90 - TRANSFERS							
,	900 - Transfers	1,954,181.50	6,982,755.25	4,014,755.15	7,859,575.00	7,859,575.00	All transfers expected to be ma
Total Category: 90 - TRANSFERS:		1,954,181.50	6,982,755.25	4,014,755.15	7,859,575.00	7,859,575.00	
	Total Revenue	25,739,480.48	27,541,738.50	34,995,831.69	40,148,324.00	56,833,991.00	ı
Category: 60 - PERSONNEL SERVICES	COO CALABIES AND WACES	0.667.660.36	10 000 222 21	11 566 501 60	14 922 109 00	14 705 450 00	24 of 26 may mariada recorded
	600 - SALARIES AND WAGES 610 - BENEFITS	9,667,660.26 5,543,687.78	10,009,322.21	11,566,591.60	14,823,198.00		21 of 26 pay periods recorded
	615 - OTHER	210,608.79	4,652,659.60 219,385.40	4,097,798.79 253,458.92	6,577,935.00 304,570.00	6,482,476.00 329,496.00	
	699 - OTHER	24,212.93	23,885.97	26,940.95	95,850.00	95,850.00	
Total Category: 60 - PERSONNEL SERVICES:	033 011.211	15,446,169.76	14,905,253.18	15,944,790.26	21,801,553.00	21,693,281.00	_
Cotogowy 65 ODERATING COSTS							
Category: 65 - OPERATING COSTS	615 - OTHER	31,821.06	44,321.40	49,257.95	35,000.00	59,109.00	
	650 - UTILITIES	1,092,462.81	1,289,709.58	1,330,174.02	1,624,392.00	1,859,036.01	Utilities estimated to exceed
							budget
	655 - ADMINISTRATIVE	327,383.72	339,405.49	434,078.02	642,892.00	598,909.00	
	660 - FLEET COSTS	348,773.66	333,685.86	408,113.12	415,389.00	571,358.00	Fleet costs estimated to exceed budegt
	665 - PROGRAM COSTS	470,129.87	540,264.26	505,123.78	750,250.00	647,115.00	
	670 - REPAIRS AND MAINTENANCE	327,832.77	701,437.87	514,872.01	885,627.00	765,401.00	
	675 - SUPPLIES	265,944.91	195,638.78	446,962.65	998,261.00	816,848.00	
	680 - SPECIAL SERVICES	601,704.68	172,093.69	286,604.58	906,200.00	811,941.00	
	690 - CONTRACTUAL SERVICES	4,392,470.10	4,366,302.41	4,413,483.95	7,813,297.00	7,526,901.00	O and the street are trans
							Contractual services estimated to be below budget
	697 - ADMIN OVERHEAD	(562,500.00)	-	3,498.49			
	699 - OTHER	1,176,100.45	1,574,389.00	1,885,930.17	1,955,874.00	1,955,874.00	
Total Category: 65 - OPERATING COSTS:		8,472,124.03	9,557,248.34	10,278,098.74	16,027,182.00	15,612,492.00	
Category: 70 - CAPITAL IMPROVEMENTS							
Carego, 1.70 On The Ind November	700 - EQUIPMENT	43,868.55	210,962.35	273,708.24	344,751.00	344,751.00	
	703 - FURNITURE	7,935.95		- 3,, 33,24	-	317,701.00	
	705 - VEHICLE	247,863.82	405,047.27	462,684.42	848,626.00	848,626.00	
	710 - STRUCTURE		<u> </u>	125,000.00	-		_
Total Category: 70 - CAPITAL IMPROVEMENTS:		299,668.32	616,009.62	861,392.66	1,193,377.00	1,193,377.00	
Category: 77 - CONTINGENCY							
	770 - CONTINGENCY	<u> </u>		41,748.55	150,000.00	150,000.00	_
Total Category: 77 - CONTINGENCY:		-	-	41,748.55	150,000.00	150,000.00	
Category: 90 - TRANSFERS							
	900 - Transfers	45,194.35	380,454.99	111,272.31	449,166.00	449,166.00	
Total Category: 90 - TRANSFERS:		45,194.35	380,454.99	111,272.31	449,166.00	449,166.00	
	Total Expenses	24,263,156.46	25,458,966.13	27,237,302.52	39,621,278.00	39,098,316.00	

Total Fund - 100 General Fund		1,476,324.02	2,082,772.37	7,758,529.17	527,046.00	17,735,675.00
	Add Back Reappropriation of Unspent Prior Year Fu	nds		_	214,799.00	214,799.00
	Fund Over/(Under) Budget				741,845.00	17,950,474.00
	Estimated Ending Fund Balance					\$35.4m
*Used FY23 Proposed Revenues	Reserve Policy - 25% of Annual Operating Expenditu	ures				\$15.18m
	Estimated Avaible Ending Fund Balance					\$20.22m



Budget Comparison Report City of Beaumont, CA Budget to Actual through April 2022

615 - OTHER

	Beginning Fund Balance				Parent Budget	\$6.4m	
		2019-2020 YTD Activity	2020-2021 YTD Activity	2021-2022 YTD Activity	2021-2022 V3	FY 2022 Estimate	Notes
		Through Per	Through Per	Through Per	V 3		
Category: 42 - PERMITS	452 (1)			450.00		450.00	
Total Category: 42 - PERMITS:	453 - Inspections	-	<u> </u>	150.00 150.00	-	150.00 150.00	_
Category: 50 - FINES AND FORFEITURES							
	557 - Other	1,000.00	1,945.93	1,600.00		5,000.00	_
Total Category: 50 - FINES AND FORFEITURES:		1,000.00	1,945.93	1,600.00	5,000.00	5,000.00	
Category: 53 - COST RECOVERY							
Tatal Catagorius F3 COST RECOVERY.	565 - Other Income	6,236.10	2,823.00 2,823.00	283.28		5,000.00 5,000.00	-
Total Category: 53 - COST RECOVERY:		6,236.10	2,823.00	283.28	5,000.00	5,000.00	
Category: 54 - MISCELLANEOUS REVENUES	FCO Investment Formings	40 450 22	16,638.37	0 205 45	25 000 00	15 000 00	
Total Category: 54 - MISCELLANEOUS REVENUES:	560 - Investment Earnings	40,158.22 40,158.22	16,638.37	9,395.45 9,395.45		15,000.00 15,000.00	_
Total Category. 34 - MISCELLANEOUS REVEROES.		40,130.22	10,030.37	3,333.43	23,000.00	10,000.00	
Category: 56 - PROPRIETARY REVENUES						_	
	570 - WasteWater	6,748,770.26	7,074,311.08	7,911,149.32	12,300,500.00	12,104,058.46	4 of 6 billings
Total Category: 56 - PROPRIETARY REVENUES:		6,748,770.26	7,074,311.08	7,911,149.32	12,300,500.00	12,104,058.46	<u>.</u>
Category: 58 - OTHER FINANCING SOURCES							
<i>。</i>	599 - Other	780.00	-	2,160.00	-	2,160.00	_
Total Category: 58 - OTHER FINANCING SOURCES:		780.00	-	2,160.00	-	2,160.00	
	Total Revenue	6,796,944.58	7,095,718.38	7,924,738.05	12,335,500.00	12,131,368.46	
Category: 60 - PERSONNEL SERVICES	COO. SALADIES AND WACES	022 470 20	042 922 02	1 200 720 05	1 742 007 00	1,603,978.00	21 of 26 pay
	600 - SALARIES AND WAGES	922,470.29	942,822.92	1,200,720.85	1,743,067.00	1,003,976.00	periods
	610 - BENEFITS	282,486.57	277,580.79	389,741.22	648,237.00	556,663.00	recorded
	615 - OTHER	15,071.28	14,547.14	18,216.13	24,103.00	23,680.00	
	699 - OTHER	1,265.36	2,875.69	2,334.42		12,300.00	
Total Category: 60 - PERSONNEL SERVICES:		1,221,293.50	1,237,826.54	1,611,012.62	2,427,707.00	2,196,621.00	
Category: 65 - OPERATING COSTS							

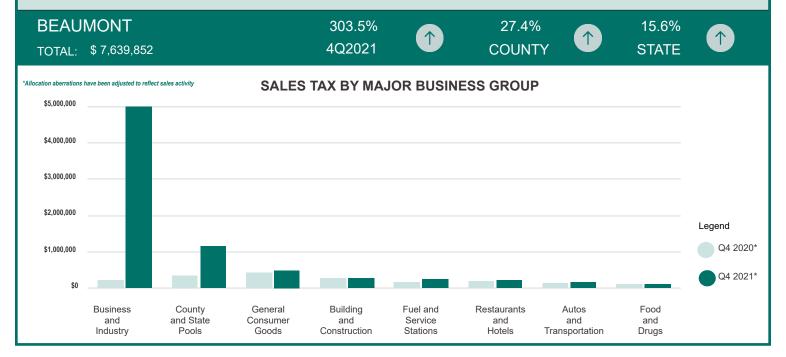
	650 - UTILITIES	598,916.09	639,437.71	629,630.06	767,796.00	881,482.00	Util Item 2. trending to exceed		
	655 - ADMINISTRATIVE 660 - FLEET COSTS	102,223.23 22,002.02	201,486.92 36,187.91	129,820.66 37,845.14	187,475.00 34,820.00	172,183.00 52,983.00	have exceeded		
	670 - REPAIRS AND MAINTENANCE 675 - SUPPLIES 690 - CONTRACTUAL SERVICES	43,720.01 159,170.16 650,178.25	30,802.83 342,911.79 671,598.36	56,802.05 364,748.15 758,633.35	96,200.00 553,900.00 1,318,816.00	75,736.00 510,647.00 1,262,086.00			
Total Category: 65 - OPERATING COSTS:	697 - ADMIN OVERHEAD 699 - OTHER	487,500.00 92,204.62 2,155,914.38	- 66,059.42 1,988,484.94	204,871.48 2,182,350.89	562,106.00 3,521,113.00	336,820.00 3,291,937.00	below budget		
Category: 70 - CAPITAL IMPROVEMENTS	700 - EQUIPMENT 705 - VEHICLE 750 - OTHER	- - -	141,171.93 - -	244,549.63 174,837.22 34,279.47	95,000.00 405,582.00 263,693.00	344,550.00 365,291.00			
Total Category: 70 - CAPITAL IMPROVEMENTS:	730 OTTEN	-	141,171.93	453,666.32	764,275.00	709,841.00			
Category: 90 - TRANSFERS	900 - Transfers	3,858,375.12	5,530,352.45	3,062,650.90	5,622,405.00	5,622,405.00	All transfers expected to be made		
Total Category: 90 - TRANSFERS:		3,858,375.12	5,530,352.45	3,062,650.90	5,622,405.00	5,622,405.00			
	Total Expense	7,235,583.00	8,897,835.86	7,309,680.73	12,335,500.00	11,820,804.00	ı		
Total Fund 700 - Wastewater Fund		(438,638.42)	(1,802,117.48)	615,057.32	-	310,564.46			
	Estimated Ending Fund Balance					\$6.7m			
*Used FY23 proposed budget	Reserve Policy Requirement 25% Annual Operating Expenses					\$3.2m			
	Estimated Ending Available Fund Balance								

CITY OF BEAUMONT

SALES TAX UPDATE

4Q 2021 (OCTOBER - DECEMBER)







CITY OF BEAUMONT HIGHLIGHTS

Beaumont's receipts from October through December were 360.4% above the fourth sales period in 2020. Excluding reporting aberrations, actual sales were up 303.5%.

The local economy has returned to prepandemic levels. The largest sector by far is business-industry, led by a very strong growth in fulfillment centers and light industrial/printers. Since the City's point of sale cash as a percentage of the County's point of sale cash grew by a much bigger percentage on average than other cities in Riverside County, the county pool allocation skyrocketed.

The fuel and service stations sector has seen upward pressure on sales tax being generated, which include consumption and demand for fuel, record prices of regular and diesel at the pumps, strong oil barrel prices, and restricted supply from the Russian-Ukraine crisis. This has caused a solid boost from service stations.

One of the industries that was hit the hardest in the state during the pandemic was restaurants and hotels, and most business types have now fully recovered. Consumers are continuing to increase their activity in dining, shopping, and traveling. As a result, strong returns were realized from casual and quick-service restaurants. Receipts from electronics/appliance and specialty stores, trailers/RVs, food-drugs, and building materials were also up. Results from contractors were down, which partially offset the overall gain.

Net of aberrations, taxable sales for all of Riverside County grew 27.4% over the comparable time period; the Southern California region was up 17.4%.



TOP 25 PRODUCERS

84 Lumber Co

Amazon Com Services Amazon MFA

Arco AM PM

Beaumont Gas Mart

Beaumont RV

Beaumont Service

Station

Best Buy

Big Tex Trailers

Carson Trailer

Grove 76

Home Depot

Icon Health & Fitness

In N Out Burger

Kohls

Mayas Chevron

Oak Valley Chevron

Raising Cane's

Rite Aid

Ross Stater Bros Trailer Factory Outlet USA Gas Walmart Supercenter

Wolverine Worldwide

15



STATEWIDE RESULTS

California's local one cent sales and use tax receipts for sales during the months of October through December were 15% higher than the same quarter one year ago after adjusting for accounting anomalies. A holiday shopping quarter, the most consequential sales period of the year, and the strong result was a boon to local agencies across the State. Consumers spent freely as the economy continued its rebound from the pandemic as robust labor demand reduced unemployment and drove up wages.

Brick and mortar retailers did exceptionally well as many shoppers returned to physical stores rather than shopping online as the COVID crisis waned. This was especially for traditional department stores that have long been among the weakest categories in retail. Discount department stores, particularly those selling gas, family and women's apparel and jewelry merchants also experienced strong sales. Many retailers are now generating revenue that is nearly as much, or even higher, than pre-pandemic levels.

Sales by new and used car dealers were also much higher than a year ago. The inventory shortage has resulted in higher prices that have more than offset the decline in unit volume in terms of revenue generation for most dealerships. Restaurants and hotels were only moderately lower than last quarter, with both periods being the highest in the State's history. Increased menu prices coupled with robust demand to dine out are largely responsible for these gains. These are impressive results for a sector that does not yet include the positive impact that will occur later this year as international travel steadily increases at major airports. Conference business, an important revenue component for many hotels, is also still in the early stages of recovery.

Building material suppliers and contractors were steady as growing residential and commercial property values boosted demand, particularly in the Southern California, Sacramento and San Joaquin Valley regions. Although anticipated interest rate increases by the Federal Reserve could dampen the short-term outlook for this sector, industry experts believe limited selling activity will inspire increased upgrades and improvements by existing owners. With demand remaining tight and calls for more affordable housing throughout the state, the long-term outlook remains positive.

The fourth quarter, the final sales period of calendar year 2021, exhibited a 20% rebound in tax receipts compared to calendar year 2020. General consumer goods, restaurants, fuel and auto-transportation industries were the largest contributors to this improvement. However, the future growth rate for statewide sales tax revenue is expected to slow markedly. Retail activity has now moved past the easy year-over-year comparison quarters in 2021 versus the depths of the pandemic bottom the year before. Additional headwinds going into 2022 include surging inflation, a dramatic jump in the global price of crude oil due to Russia's war in Ukraine and corresponding monetary tightening by the Federal Reserve. This is expected to result in weakening consumer sentiment and continued, but decelerating, sales tax growth into 2023.



TOP NON-CONFIDENTIAL BUSINESS TYPES County **HdL State Beaumont Business Type** Change Q4 '21* Change Change Service Stations 235.4 50.2% 54.1% 53.8% 2.3% 1 229.1 3.1% **Building Materials** 8.0% Quick-Service Restaurants 153.4 7.5% 12.1% 8.3% 11.2% Trailers/RVs 116.9 14.5% 16.1% **Grocery Stores** 67.7 -0.1% 🕡 2.7% 0.6% Casual Dining 50.1 59.3% 67.5% 66.4% 33.9 Contractors -26.5% 3.8% 5.3% Specialty Stores 22.1% 18.7% 28.2 84.7% **Drug Stores** 26.8 2.6% 7.4% 7.9% 1 Fast-Casual Restaurants 24.2 -5.1% 16.9% 🚹 16.6% *In thousands of do. *Allocation aberrations have been adjusted to reflect sales activity



Staff Report

TO: Finance and Audit Committee Members

FROM: Jennifer Ustation, Finance Director

DATE May 9, 2022

SUBJECT: FY2023 Budget Update

Background and Analysis:

The City is required to adopt a balanced budget by June 30 of each year. A balanced budget provides that revenues meet or exceed expenses. This can include planned drawdown of available reserves or allocation of fund balances. On April 27, 2022, the City Council held a budget workshop to review the first draft of the FY2023 budget. Below highlights the proposed FY2023 budget.

General Fund

Revenues	\$60.7M
Expenditures	(\$40.7M)
Enhancement Requests	(\$5.2m)
Capital Project Requests	(\$.94m)
Unprogrammed Balance	\$13.9M

Enhancement requests include 23 new full-time equivalent positions. City Council provided priorities for the use of the remaining available balance and an additional workshop will be held on May 19, 2022.

Wastewater Fund

Revenues	\$12.9m
Expenses	(\$12.5m)
Enhancement Requests	(\$.22m)
Capital Project Requests	(\$1.4m)
Balance	(\$1.22m)

Requested capital projects were all rated high priority and it was discussed to use available fund balance to fund the amount needed for the projects. It was also presented to use \$1m of fund balance to seed a new repair and replace fund that could be used for a spare pump and Variable Frequency Drive program that would allow inventory to be purchased avoiding disrupted service and costs associated with the emergency replacement of these capital items. Fund balance is then estimated to be at 32.7% of annual operating expenses which is still within the 25% reserve policy.

Recommended Action:

Receive and file FY2023 Budget update.

Attachments:

A. April 27, 2022 Budget Workshop Presentation



Overview of Draft Budget Review

- ■Budget Timeline and Requirements
- ☐ Budget Building Process
- ☐ Program Budgets
- ☐ General Fund Overview and Highlights
- ☐ Enhancement Requests
- ☐ Long-Term Financial Forecast
- One-Time Funds
- ■Wastewater Fund Overview
- ■Wastewater Enhancement Requests
- All Funds
- ☐ Internal Service Funds

Budget Timeline & Requirements

The City is required to adopt a balanced budget by June 30th of each year.

A balanced budget provides that revenues meet or exceed expenses. This can include planned drawdown of available reserves or allocation of fund balances.

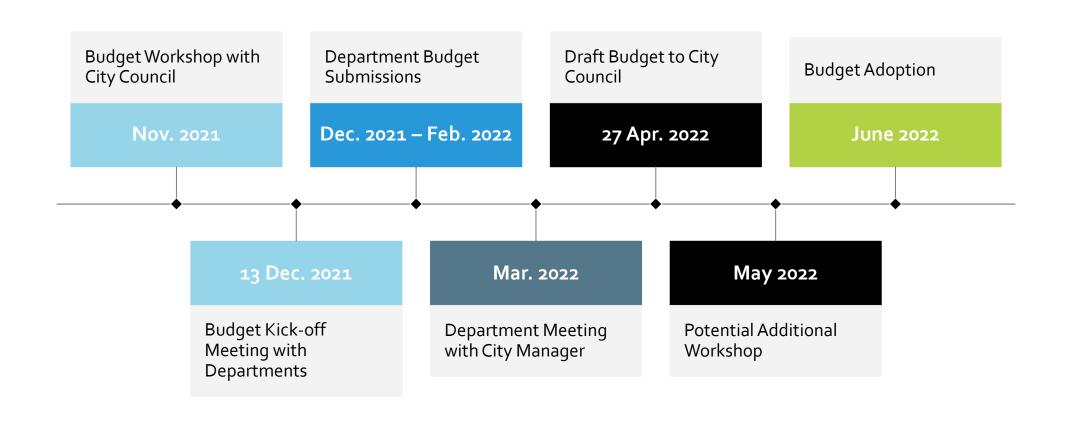
This is the first meeting to review the budget – the goal is to seek input as to whether additional information is needed by the City Council and/or whether modifications are required prior to adoption.

If the City Council is comfortable with the proposed budget with minor changes – it will be brought back for adoption with those changes by June 21, 2022.

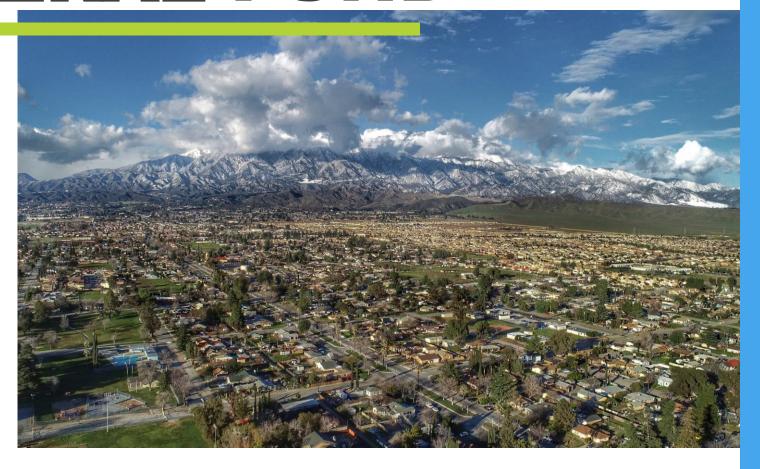
If the City Council wants to review additional information or requires more substantive changes, it is likely an additional meeting will be required.



Budget Building PROCESS



GENERAL FUND





General Fund Revenues

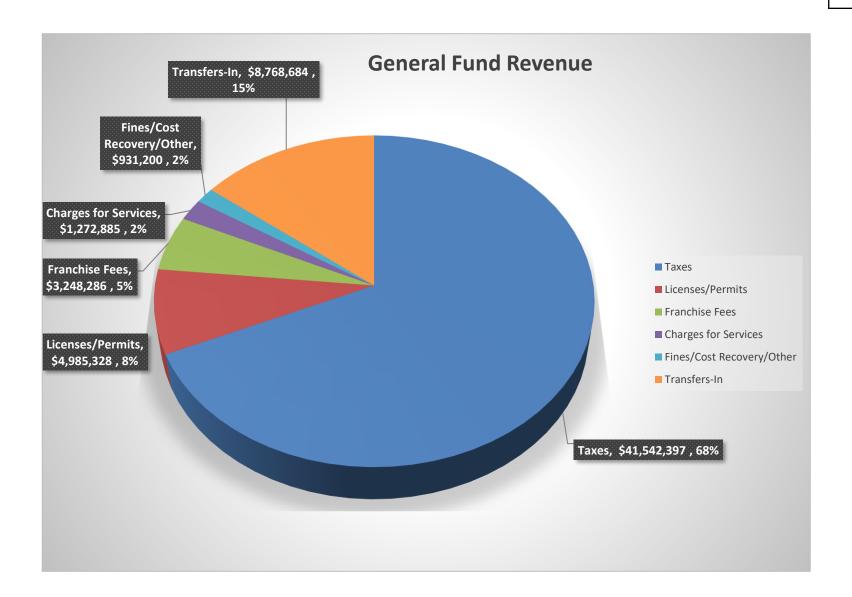
FY 2023 - total projected revenues = \$60.7M

an increase of \$3.9M from FY 2022 estimated revenue collections

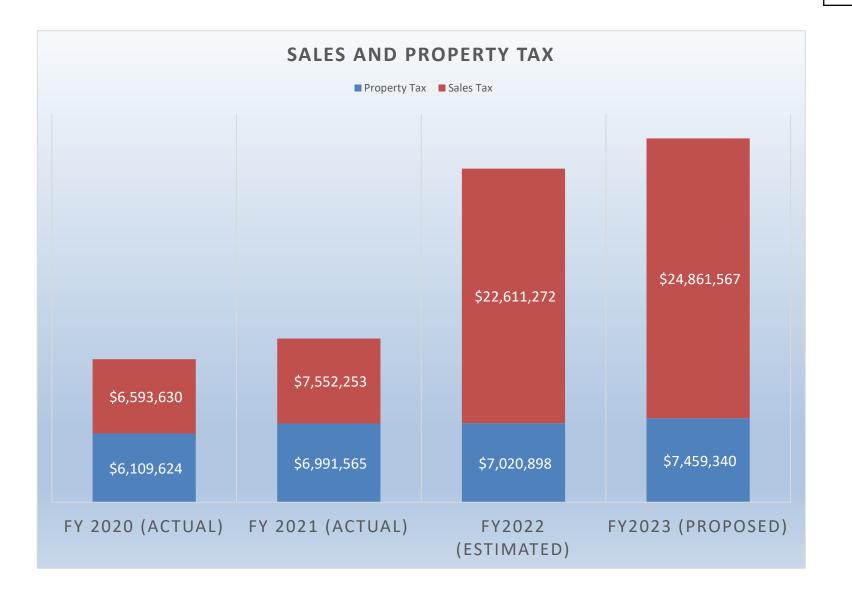
>WHY?

- Property Tax Increase \$438K
- Sales Tax Increase \$2.25M
- Motor Vehicle In-Lieu- Increase \$522K
- Transfers-In Increase \$809K

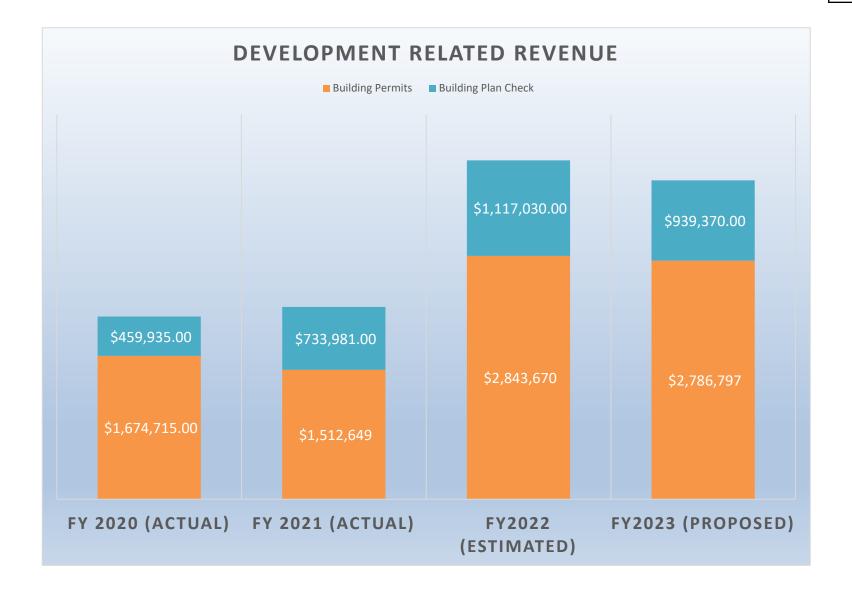
General Fund Revenues (cont.)



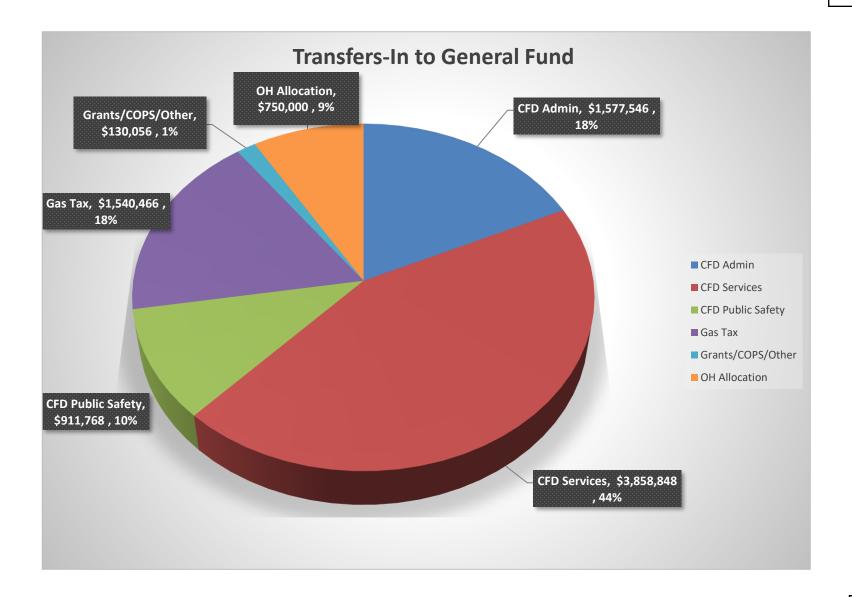
General Fund Revenues Sales & Property Tax



General Fund Revenues Development Related Revenues



General Fund Revenue Transfers-In



General Fund Expendituresby Program



Citywide survey rated by City Council on criticality level and presented at budget workshop.



Program costs including position FTEs have been identified and roll-up to respective department budgets.



Program sheets presented as handouts in this meeting.



This is the first year developing program budgets using GFOA and CSMFO best budgeting practices.

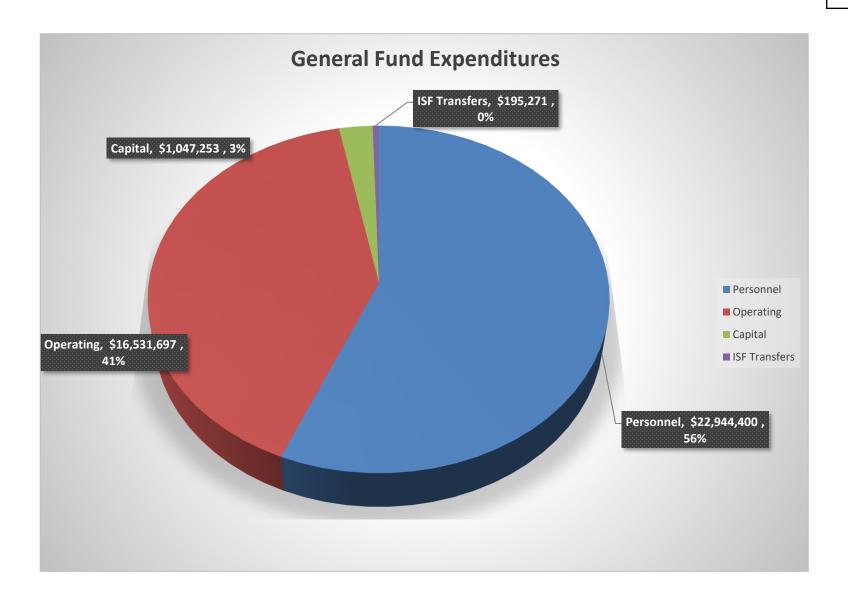
General Fund Expenditures

FY 2023 budgeted expenditures = \$40.7M

- >an increase of \$1.07M from FY 2022 budget
- >WHY?

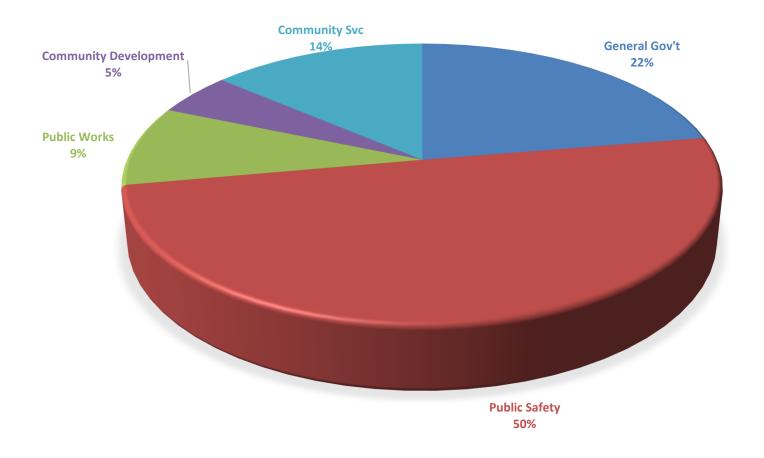
- Personnel (Current Positions Only) \$1.14M
- Operating \$334K
- Capital (\$146K)
- Transfers (\$254K)

General Fund Expenditures (cont.)



General Fund Expenditures (by Function)

GENERAL FUND BUDGET BY FUNCTION



General Fund Overview & Highlights

FY 2023 proposed budget

- Revenues = \$60.7M
- Expenses = \$40.7M*
- Unprogrammed balance of \$20.0M

*Note: Expenses <u>do not</u> include proposed enhancement requests

General Fund Enhancement Requests

General Fund enhancement requests = \$5.2M

includes proposed 23 new full-time equivalent positions

FY 22/23 Budget Enhancement List

Budget Enhancement Description	Ranking	Ar	mount	0	n-Going
Police Officers – Four (4) new positions	High	\$	833,258	\$	671,440
CSOs - Three (3) Community Service Officers Upgrade 2 sworn positions: 1 Corporal and 1	High	\$	488,751	\$	373,800
Sergeant	High	\$	107,023	\$	108,150
	TOTAL	\$	1,429,032	\$	1,153,390

ENHANCEMENTS POLICE DEPARTMENT

FY 22/23 Budget Enhancement List

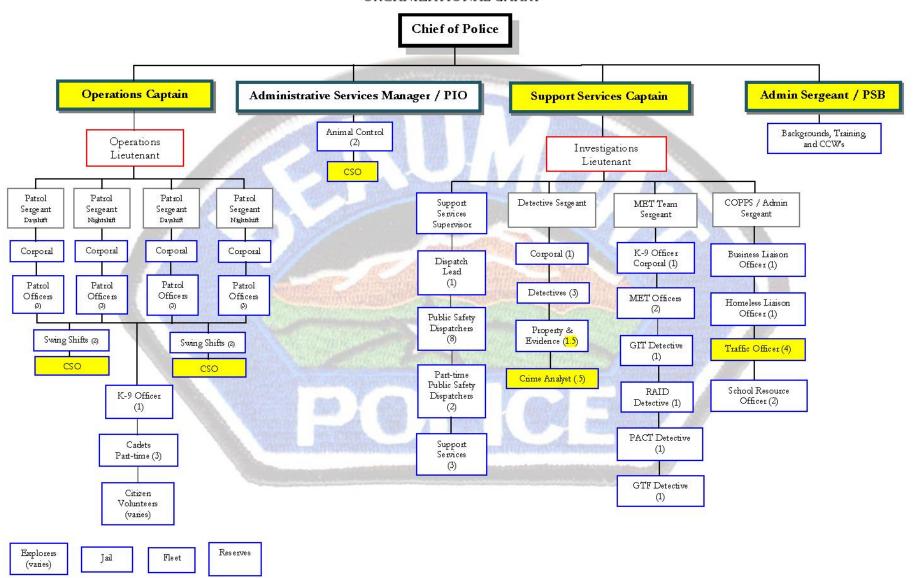
Budget Enhancement	t
Description	

Description	Ranking	g Amount		t On-Goir	
Two (2) Support Services Specialist Positions	High	\$	237,000	\$	238,960
	TOTAL	\$	237,000	\$	238,960

ENHANCEMENTS

POLICE SUPPORT SERVICES

BEAUMONT POLICE DEPARTMENT ORGANIZATIONAL CHART



Budget Enhancement Description	Ranking	Amount	On-Going
Assistant Planner	High	\$ 128,000	\$ 128,750
Additional Grant writing funds	High	\$ 30,000	\$ -
	TOTAL	\$ 158,000	\$ 128,750

COMMUNITY DEVELOPMENT/ PLANNING

Budget Enhancement

Description	Ranking	Amount	On-Going
Assistant Fire Marshal	High	\$ 179,153	\$ 183,392
(Part of the Fire Contract)	TOTAL	\$ 179,153	\$ 183,392

ENHANCEMENTS FIRE SAFETY

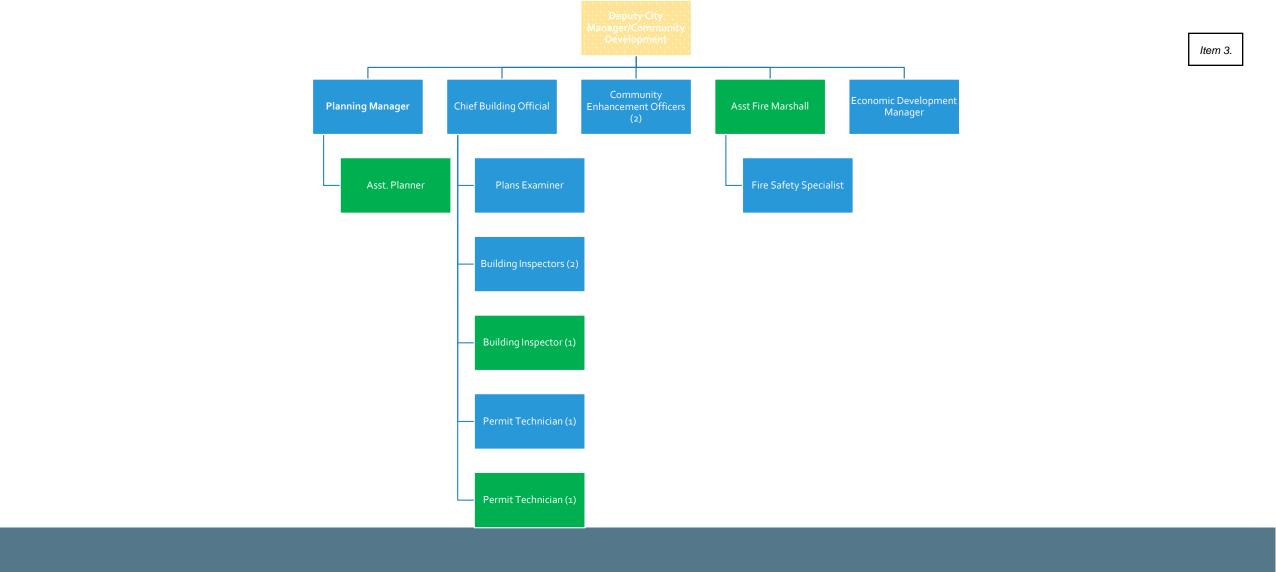
Budget Enhancement Description	Ranking	Amount	On-Going
Permit Technician	High	\$ 98,500	\$ 101,455
Building Inspector	High	\$ 194,500	\$ 155,500
Stand-by Duty compensation for Building Inspector	High	\$ 27,000	\$ 27,000
Energov Training for Product Utilization	High	\$ 50,000	\$ -
	TOTAL	\$ 370,000	\$ 283,955

ENHANCEMENTS BUILDING & SAFETY

Budget Enhancement Description	Ranking	Ar	Amount		-Going
Downtown Incentive Package	High	\$	700,000	\$	-
Economic 3D Modeling	High	\$	75,000	\$	-
Downtown Revitalization Plan	High	\$	250,000	\$	-
Travel to Washington, DC and Sacramento	Medium	\$	32,000	\$	-
Costar subscription	Medium	\$	5,500	\$	5,500
	TOTAL	\$	1,062,500	\$	5,500

ENHANCEMENTS

ECONOMIC DEVELOPMENT



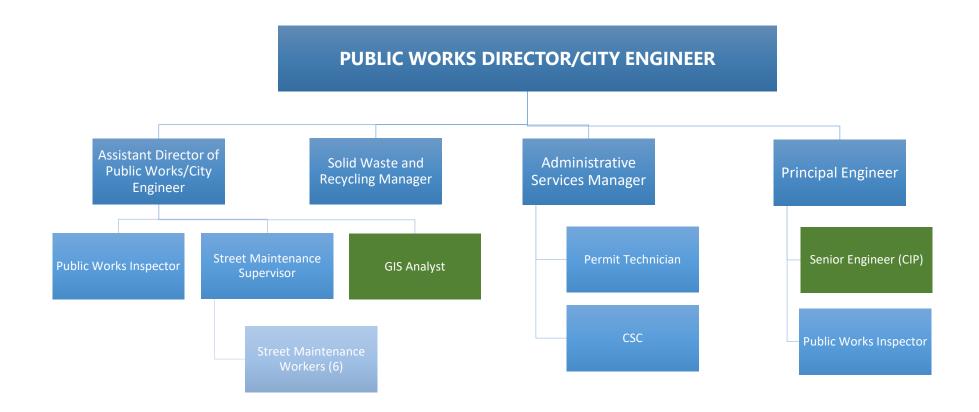
Organization Chart

COMMUNITY DEVELOPMENT

Budget Enhancement

Description	Ranking	Aı	Amount		n-Going
Senior Engineer (CIP)	High	\$	194,075	\$	190,550
GIS Analyst	High	\$	163,000	\$	147,290
	TOTAL	\$	357,075	\$	337,840

ENHANCEMENTS PUBLIC WORKS



Organization Chart PUBLIC WORKS

Budget Enhancement Description	Ranking	Amount	On-Going
Increase part-time Rec Specialist positions and additional programs Furniture for Senior Center/New tables & chairs for	Medium	\$ 174,050	\$ 176,200
CRC	Medium TOTAL	\$ 34,000 \$ 208,050	\$ - \$ 176,200

ENHANCEMENTS PARKS AND RECREATION

Budget Enhancement Description	Ranking	Amount	On-Going
Four (4) Building/Grounds Maintenance Workers	High	\$ 558,000	\$ 407,400
	TOTAL	\$ 558,000	\$ 407,400

ENHANCEMENTS BUILDING MAINTENANCE

Budget Enhancement Description	Ranking	Ranking Amount	
Additional tree trimming costs	Medium	\$ 125,000	\$ 125,000
Park and irrigation survey and trip hazard survey	Medium	\$ 50,000	\$ -
	TOTAL	\$ 175,000	\$ 125,000

PARKS & GROUNDS MAINTENANCE

COMMUNITY SERVICES DIRECTOR Bldg/Grounds Recreation Maintenance Superintendent Superintendent Parks Grounds **Community Services Customer Service** Maintenance (17) Manager Coordinator **Bldg Grounds** P/T Recreation Specialists (4) Maintenance (1)

Organization Chart

P/T Recreation Specialists (8)

Bldg Grounds

Maintenance (4)

COMMUNITY SERVICES

Budget Enhancement

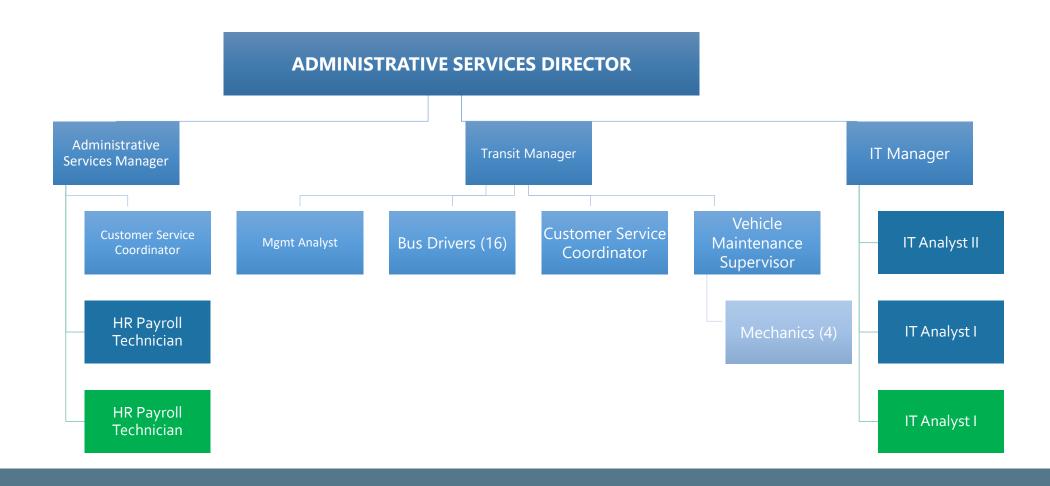
Description	Ranking	Aı	Amount		n-Going
Assistant HR Payroll Technician	High	\$	90,000	\$	92,700
	TOTAL	\$	90,000	\$	92,700

ENHANCEMENTS

HR/RISK MANAGEMENT

Budget Enhancement Description	Ranking	Amount	On-Going
Information Tochnology Analyst I	Madium	¢ 117 E00	¢ 110.4E0
Information Technology Analyst I	Medium	\$ 117,500	\$ 118,450
Turbo Data	Medium	\$ 51,000	\$ 51,000
CCTV police cameras	Medium	\$ 10,169	\$ -
	TOTAL	\$ 178,669	\$ 169,450

ENHANCEMENTS INFORMATION TECHNOLOGY



Organization Chart

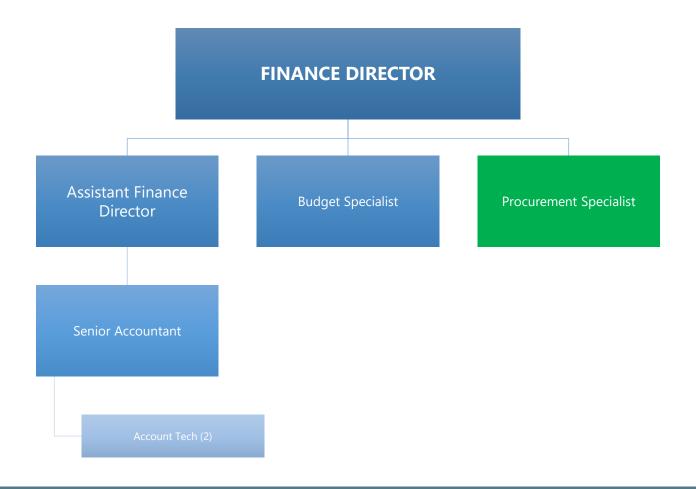
ADMINISTRATIVE SERVICES

Budget Enhancement Description	Ranking	Amount	On-Going
Procurement and Contract Specialist position	High	\$ 138,000	\$ 132,850
Tyler Account Receivable Suite	Medium	\$ 27,115	\$ 4,125
Forecasting Software	Low	\$ 24,500	\$ 24,500
	TOTAL	\$ 189,615	\$ 161,475

ENHANCEMENTS

FINANCE

Item 3.



Organization Chart

FINANCE

General Fund Capital Improvement Funding

- General Fund capital projects funding requests = \$937,400
 - Michigan Avenue Storm Drain Culvert Crossing: \$30,200
 - Mid Year Street Enhancement Program 22/23: \$907,200

*Annual Citywide Street Rehab and Maintenance is a backfill of Measure A revenue loss from WRCOG agreement.

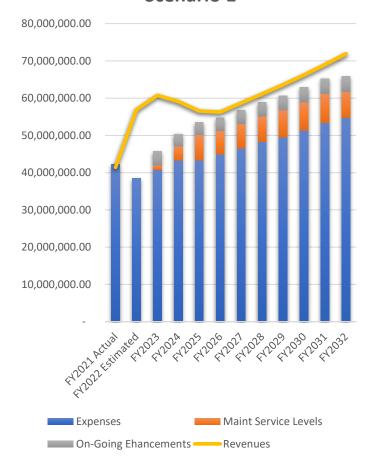
Long-Term Financial Forecast

Assumptions used:

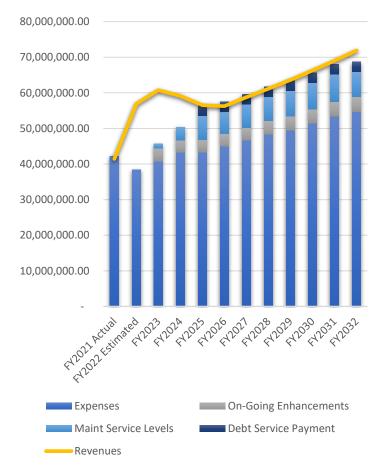
- Recession years FY 2024-2026
- Reduction in Gas Tax transfer-in as more vehicles move to electric
- Using Pension 115 to reduce costs starting FY 2029
- Includes all enhancement requests
- Beginning FY 2023, General Fund offsetting the loss of Measure A revenues, 60% reduction.
- Beginning FY 2024, full operations of new fire station
- Beginning FY 2024, two new positions added each fiscal year to maintain current service level
- Scenario 2 model
 - Beginning in FY 2025, option for City Council to fund new police station

Long-Term Financial Forecast (cont.)

Long-Term Financial Forecast Scenario 1



Long-Term Financial Forecast Scenario 2







Unprogrammed/available resources in the General Fund after enhancements and CIP = \$13.9M



Recommendation for use:

One-time expenditures



Discussion and possible direction

WASTEWATER FUND





Wastewater Fund Overview

FY 2023 Proposed Budget

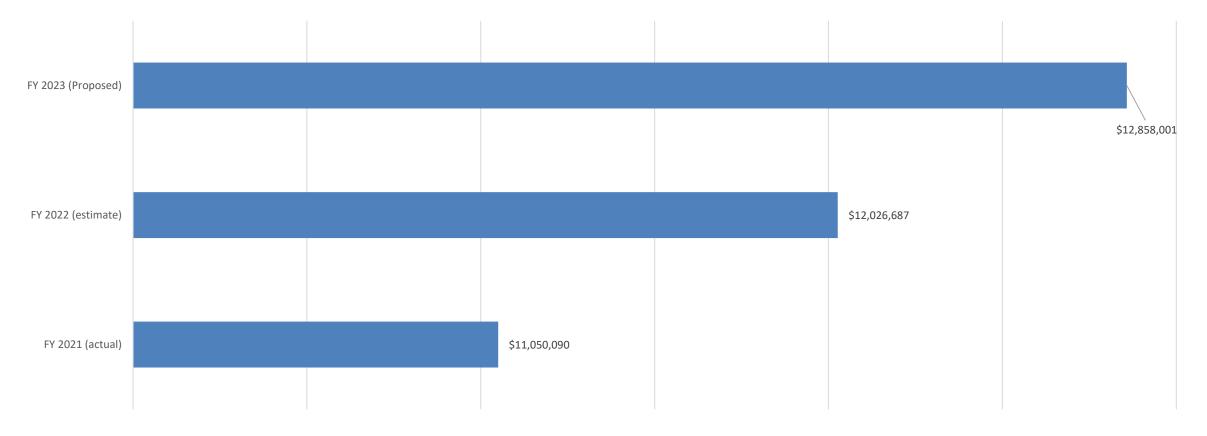
- Revenues = \$12,858,001
- Expenses = \$12,532,234
- Surplus = \$ 325,767

Revenues have increased by \$831,314 (6.9%) from FY 2022 estimated actuals.

Expenses have increased by \$196,734 (1.6%) from FY 2022 current budget.





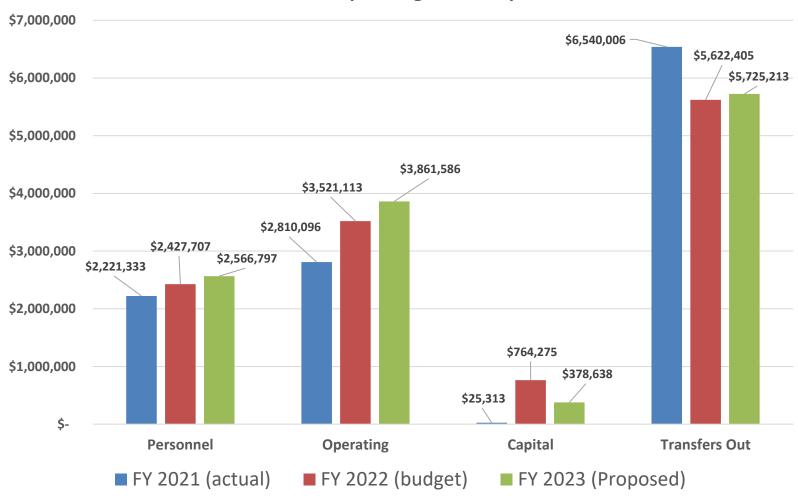


REVENUES WASTEWATER OPERATING

59

Wastewater Operating Fund Expenses

Wastewater Operating Fund - Expenses



Budget Enhancement Description R		Α	mount	On	-Going
Instrument Calibration Services	High	\$	24,999	\$	24,999
Replace Brine Line Monitoring equipment	High	\$	34,000	\$	-
GIS based Collection Tracking Software	Med-High	\$	70,000	\$	50,000
Mechanical Maintenance Services	Medium	\$	25,000	\$	25,000
Restoration & Addition of Electric Actuated Gates	Low	\$	65,900	\$	
	TOTAL	\$	219,899	\$	99,999

ENHANCEMENT REQUESTS WASTEWATER OPERATING

Wastewater Available Funds

Available funds after enhancements = \$105,868

Capital projects requests = \$1,410,000

Variable Frequency Drive

Capital Project requests are all rated as high priority and include:

\$250,000

4th Street Manhole Replacement \$200,000
 Oak Valley Lift Station Access Point \$210,000
 Vactor Dump Station \$450,000
 Lift Station Spare Pump Program \$300,000

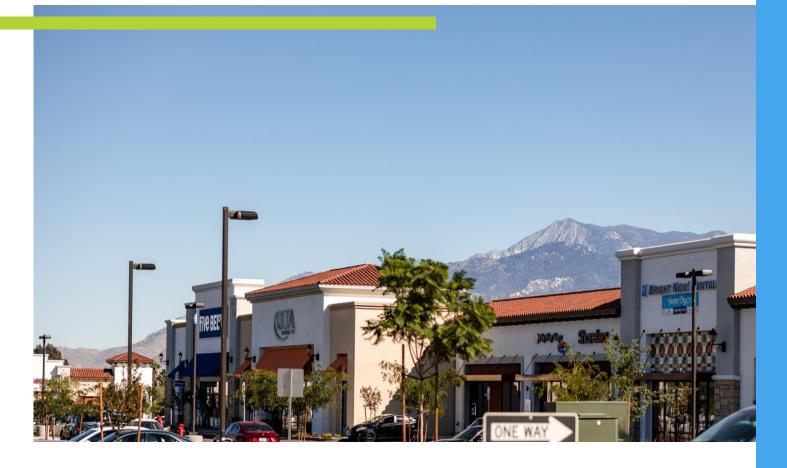
• Balance = \$1,304,132 of <u>unfunded</u> capital projects

Estimated FY2022 Ending Fund Balance	\$6.5M
Unfunded Capital Projects	(\$1.3M)
Seed for new R&R Capital Account	(\$1.0M)
Remaining Fund Balance	\$4.2M
FY2023 Proposed Budget	\$12.85M
Percent of Fund Balance Remaining	32.7%

FY2022-2023
Wastewater
Unfunded
Capital
Requests

Options and Discussion

ALL OTHER FUNDS





Special Revenue Funds that Support Operations

- General Fund contains most of the City operations.
- Wastewater Fund includes all the direct operations to run the City's sewer system.
- All other operating funds help to support General Fund operations and, in some instances, have direct expenditures.



FY 2023 BUDGET FOR OPERATING FUNDS

FUNDS TRANSFERRING TO GENERAL FUND

Fund 200 – Gas Tax \$1,540,466

Fund 215- Grant Funds \$50,000

Fund 220 – COPS \$70,456

Fund 240- Other Special Revenue \$9,600

Fund 250 – CFD Admin \$1,577,546

Fund 255 – CFD Maintenance \$3,858,848

Fund 260 – CFD Public Safety \$911,768

SERVICES PROVIDED BY THESE FUNDS

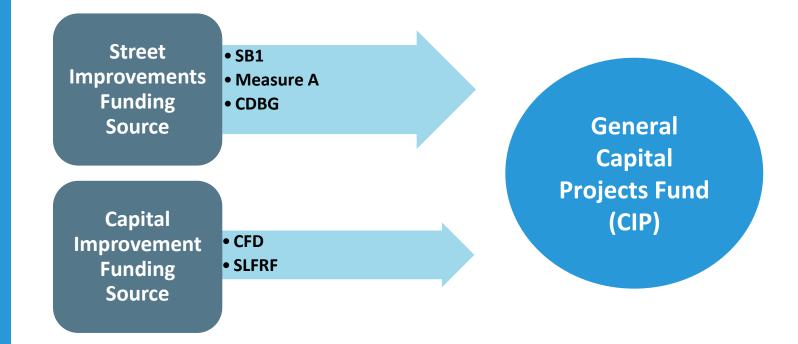
Streets Maintenance, PD overtime grant, Cadet Program, Donations to K9 program, CFD Administration, Parks and Grounds, Street Light Maintenance, Fire Services

*These funds are restricted in their uses and are transferred into the GF to support these specific functions

Special Revenue Funds That Support Capital Improvements

Funds used to support capital improvements

Funds are restricted in use and can either have expenditures directly within their own fund or transfer to the General Capital Projects Fund (CIP).



FY 2023 BUDGET FOR CAPITAL IMPROVEMENTS

FUNDS TRANSFERRING TO GENERAL CAPITAL PROJECTS FUND & WASTEWATER CAPITAL PROJECTS FUND

Fund 201 - SB1 \$892,435

Fund 202 – Measure A \$604,800

Fund 215 – CDBG \$130,000

SLFRF \$100,000

Fund 510 - CFD \$1,300,000

These funds transfer in for Capital Improvement Projects specified within the Capital Improvement Plan. Projects include:

Annual Citywide Street Rehab and Maintenance 22/23 – (SB1, Measure A, CDBG) \$1,672,235

Mesa Lift Station Construction – (SLFRF) \$100,000

New Police Station Design – (CFD) \$1,300,000

CAPITAL EXPANSION FUNDS Development Impact Fees

These funds are used to track each type of Development Impact Fee charged to developers for development within the City.

- Restricted for new expansion projects to address new development
 - Not available for maintenance of current infrastructure
- Transfer to the General Capital Projects Fund or Wastewater Capital Projects Fund where the actual expenditures occur

Expansion Project

- Traffic Signal Mitigation
- Road and Bridge Mitigation
- Police Facilities Mitigation

Expansion Project

Wastewater Mitigation

General
Capital
Projects Fund
(CIP)

Wastewater
Capital
Projects Fund
(CIP)

FY 2023 Budget for CAPITAL EXPANSION

Fund 562 - Road and Bridge Mitigation \$1,500,000 - 2nd Street Extension Construction

Fund 556 – Traffic Signal Mitigation \$150,000 total which includes Citywide Traffic Signal Upgrade & Capacity Improvement Phase 3

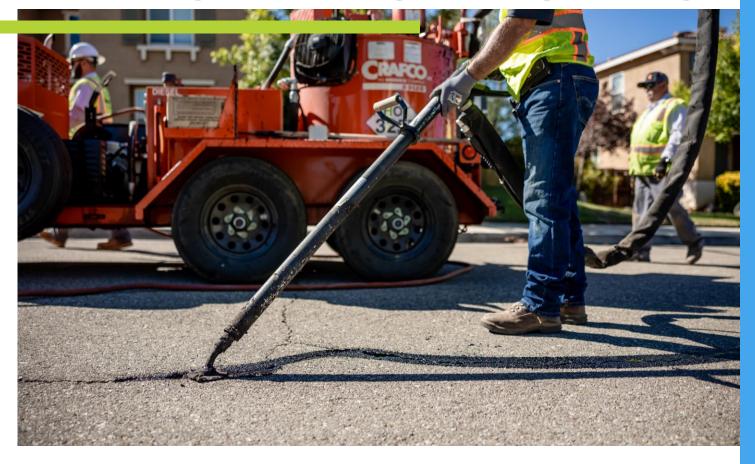
Fund 559 – Police Facilities Mitigation total \$1,450,000 which includes (1) Building C Renovation \$750,000 and (2) New Police Station Design \$700,000

Fund 705 – Wastewater Mitigation \$3,650,000 – which includes (1) 16" Mesa Force Main Construction \$2,000,000 and (2) Mesa Lift Station Pump Capacity Enhancement Construction \$750,000 (3) Mesa Lift Station Construction \$900,000

Transfers to General Capital Projects Fund for specific project within the Capital Improvement Plan

Transfers to the Wastewater Capital Projects Fund for specific project within the Capital Improvement Plan

INTERNAL SERVICE FUNDS





Internal Service Fund

Allows the City to address capital needs on a useful life schedule.



The fund provides for the following capital categories:

Facility
Maintenance
Fund

Vehicle Replacement Fund Information Technology Fund Equipment Replacement Fund



Contributions to the fund from departments include:

Facility Maintenance \$317,104 Info Technology Equipment Replacement \$205,229 Vehicle Replacement \$425,974



ISF expenditures for FY 2023 include:

Vehicle Replacements \$754,936
Info Technology Equipment Replacement \$440,000
Grace Avenue Bldg Roof (Remove and Replace)
\$350,000

Internal Service Fund (cont.)



Questions from the City Council regarding the proposed FY 2023 Budget



Staff is seeking direction regarding any changes or additional information needed by the City Council



Potential need for additional meetings prior to proposed final adoption – June 21st

QUESTIONS & CITY COUNCIL DIRECTION