
AGENDA

1. **Call to Order**
2. **Roll Call**
3. **Pledge of Allegiance**
4. **Approval of Minutes**
 - a. Minutes of the March 24, 2025 Board of Aldermen Meeting
 - b. Minutes of the April 14, 2025 Board of Aldermen Meeting
 - c. Minutes of the April 14, 2025 Board of Aldermen Closed Session Meeting
5. **Adjourn**
6. **Presentations**
 - a. Swearing in of Public Officials
7. **Roll Call**
8. **Citizen Comments**
9. **Legislation**
 - a. Resolution - Blue Shield City Designation
10. **Mayor's Report**
11. **City Administrator's Report**
12. **City Attorney's Report**
13. **Staff Reports**
 - a. Administration – Tyler Technology Permitting Software
14. **Aldermanic Comments**
15. **Closed Session**
16. **Adjourn**

NOTE: Due to ongoing City business, all meeting agendas should be considered tentative. Additional issues may be introduced during the course of the meeting.

CLOSED SESSION: Pursuant to Section 610.022 RSMo., The Board of Aldermen could, at any time during the meeting, vote to close the public meeting and move to closed session to discuss legal matters, personnel/employee matters, and/or real estate, as provided under Sections 610.021(1) RSMo., 610.021(2) RSMo., 610.021(3) RSMo.

ADA NOTICE: Residents of Ballwin are afforded an equal opportunity to participate in the programs and services of the City of Ballwin regardless of race, color, religion, sex, age, disability, familial status, national origin or political affiliation. If one requires an accommodation, please call (636) 227-8580 V or (636) 527-9200 TDD or 1-800-735-2466 (Relay Missouri) no later than 5:00 p.m. on the third business day preceding the hearing. Offices are open between 8:00 a.m. and 5:00 p.m. Monday through Friday.



**BOARD OF ALDERMEN
Meeting Minutes**

MARCH 24, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

THE MINUTES ARE PREPARED IN SUMMARY TO REFLECT THE OVERALL DISCUSSIONS, NOT VERBATIM QUOTES.

The meeting was called to order by Mayor Pogue at 7:00 p.m.

ROLL CALL

Present

Absent

- Mayor Tim Pogue
- Alderman Mike Utt
- Alderman Michael Finley
- Alderman Pamela Haug
- Alderman Mark Stallmann
- Alderman Frank Fleming
- Alderman Mark Weaver

Alderman David Siegel

- Alderman Jim Lehmkuhl
- City Administrator Eric Sterman
- City Attorney Robert Jones

The Pledge of Allegiance was recited.

MINUTES

The minutes from the March 10, 2025 Board of Aldermen meeting were submitted for approval. A motion to approve as submitted was made by Alderman Frank Fleming and seconded by Alderman Michael Finley. A voice vote was taken with unanimous affirmative result and the motion passed.

The minutes from the March 10, 2025 Board of Aldermen Closed Session meeting were submitted for approval. A motion to approve as submitted was made by Alderman Frank Fleming and seconded by Alderman Michael Finley. A voice vote was taken with unanimous affirmative result and the motion passed.



**BOARD OF ALDERMEN
Meeting Minutes**

MARCH 24, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

CITIZEN COMMENTS

Sarah Boyer, of 100 Caybeth Drive in Ballwin, spoke to the Board of Aldermen about her running for the Rockwood School Board and wanted to remind everyone to vote.

LeeAnne Ravens, of 210 Huntleigh Drive in Ballwin, spoke to the Board of Aldermen about issues she’s having with her insurance company. Her house was damaged in a fire and subsequently torn down and now insurance won’t pay for it. City Attorney Bob Jones told her he would try and help.

LEGISLATION

Bill 5016- AN ORDINANCE SETTING THE REAL ESTATE TAX RATE OF ZERO (0%) PERCENT IN THE CITY OF BALLWIN FOR THE FISCAL PERIOD BEGINNING JANUARY 1, 2025 AND ENDING DECEMBER 31, 2025.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley for a first reading of Bill 5016, title only. A voice vote was taken with unanimous affirmative result and the motion passed.

Alderman Fleming read Bill 5016, title only.

Discussion:

Alderman Mark Stallmann noted this is the 38th year that Ballwin has not had any personal property taxes for residents and the City is one of only a few cities in St. Louis County where homeowners don’t pay property taxes to the City.

A motion was made by Alderman Mark Stallmann and seconded by Alderman Michael Finley for a second reading of Bill 5016, title only. A voice vote was taken with unanimous affirmative result and the motion passed. Alderman Mark Stallmann read Bill 5016, title only.

A roll call vote was taken for passage and approval of Bill 5016 with the following results:

Aye: Aldermen Utt, Finley, Haug, Stallmann, Fleming, Weaver, Lehmkuhl

Nay: None

Bill No. 5016 was approved and became Ordinance No. 25-06.



BOARD OF ALDERMEN Meeting Minutes

MARCH 24, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

CONSENT ITEMS

Parks & Recreation – 2025 Fitness Equipment Purchase

Staff recommends the Board approve the purchase for a Life Fitness functional trainer for \$22,264.23 from Advance Exercise and two AMTs for \$18,484 (includes credit for trade in of \$800 for the two existing AMTs) from Push Pedal Pull totaling \$40,748.23.

Discussion:

Parks & Recreation Director Chris Conway noted there are two sets of aerobic equipment being purchased.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to accept staff's recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

MAYOR'S REPORT

None.

CITY ADMINISTRATOR'S REPORT

City Administrator Eric Sterman noted the City is still working with insurance on replacing the sign that was destroyed by a motorist.

City Administrator Sterman also noted the fence along Ballwin Commons Drive opposite of the Pointe will be replaced by the City after it was damaged in the recent storms. It is a non-budgeted emergency purchase that will potentially cost around \$50,000. The City will also send a letter to neighbors to let them know if the fence needs to be replaced in the future it will be their responsibility to pay.

City Administrator Sterman also noted the City solicited vendors and received four bids for the A/V system at the Golf Course & Event Center after being refunded for the previous A/V system. The City chose ModComm as the vendor at a cost of \$28,165.

City Administrator Sterman noted at the last Planning & Zoning meeting during approval for a new restaurant, the commission expressed interest in potentially looking into requirements for screening A/C units.

Mayor Tim Pogue noted he would like to see legislation on that and Alderman Mark Stallmann agreed.

City Administrator Sterman noted he was still waiting on the bill for front yard fences and the two bills could be in concert.

City Administrator Sterman also noted the City was doing one special round of brush pickup from the storm and there weren't that many houses with debris so far.

CITY ATTORNEY'S REPORT

None.



**BOARD OF ALDERMEN
Meeting Minutes**

MARCH 24, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

ALDERMANIC COMMENTS

Alderman Pamela Haug acknowledged the tragic event that happened this past week in Vlasis Park and asked about potentially putting something up around the pond.

Parks & Recreation Director Chris Conway acknowledged the tragedy and said the City’s number one priority is to ensure public safety is top of mind. He also noted the City is already bidding out the fence for the toddler portion of the playground. He noted the pond is on the list of projects to be completed in the future and any safety measures will be looked into.

Alderman Haug also asked about Ameren power outages that had happened during the recent storms and asked if there was anything the City could do. Public Works Director Jim Link noted they’re exhausting all crews and Ameren is working on cutting trees in the area.

Alderman Mark Stallmann asked about the upcoming electronic recycling event.

Parks & Recreation Director Chris Conway noted it is on Thursday, March 27th from 12 - 5 p.m. and the County covers up to two items per person.

Alderman Stallmann also complimented the Pointe’s team and noted he’s never seen that pool as crowded as it was on Sunday.

He also asked if the City could have someone take a look at the awning at Benjamin Moore. City Administrator Sterman noted he would have a code officer sent out.

Alderman Frank Fleming noted he would like to review the safety measures of the pond at a more formal level and would like it to go before the Board of Aldermen or the Parks & Recreation Citizen Advisory Committee. City Administrator Sterman noted this is something that is in the Vlasis Park improvements for the pond and that would allow the City an opportunity to respond in the future. He also noted the project has already been submitted to the state for funding approval.

Parks & Recreation Director Chris Conway noted this would be a topic of discussion for the next Parks & Recreation Citizen Advisory Committee on April 21.

ADJOURNMENT

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to adjourn. The motion was passed by unanimous affirmative voice vote and the meeting adjourned at 7:31 p.m.

_____ TIM POGUE, MAYOR

ATTEST:

_____ MEGAN FREEMAN, CITY CLERK



**BOARD OF ALDERMEN
Meeting Minutes**

April 14, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

THE MINUTES ARE PREPARED IN SUMMARY TO REFLECT THE OVERALL DISCUSSIONS, NOT VERBATIM QUOTES.

The meeting was called to order by Mayor Pogue at 7:00 p.m.

ROLL CALL

Present

Absent

- Mayor Tim Pogue
- Alderman Mike Utt
- Alderman Michael Finley
- Alderman Pamela Haug
- Alderman Mark Stallmann
- Alderman Frank Fleming
- Alderman Mark Weaver
- Alderman David Siegel
- Alderman Jim Lehmkuhl
- City Administrator Eric Sterman
- City Attorney Robert Jones

The Pledge of Allegiance was recited.

MINUTES

The minutes from the March 24, 2025 Board of Aldermen meeting were submitted for approval. Mayor Tim Pogue held the meeting minutes over for approval at the next meeting after Alderman Michael Finley noticed a missing end time.

CITIZEN COMMENTS

Olivia Pieknik, 385 Walnut Point Ct. spoke to the Board of Aldermen to thank Mayor Tim Pogue for his 21 years of service to the City and his support for the Ballwin Little Free Library. She also thanked Mayor Pogue for his kindness in the past several years.



**BOARD OF ALDERMEN
Meeting Minutes**

April 14, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

Ashley Armstrong-Donnini of 14766 Manchester Road spoke to the Board of Aldermen regarding the potential merger of the Ballwin dispatch with West Central Dispatch Center. She is a General Manager at Bones French Quarter and noted staff has an amazing relationship with the current dispatch center.

Janice Viazanko of 809 Westwood Drive spoke to the Board of Aldermen in support of current 911 operations.

Mark Waeltermann of 356 Watford Drive spoke regarding the concerns over the potential dispatch merger. He feels like the City needs to pay money to get a good service and is concerned about what could potentially go away if the dispatch center merges with WCDC.

LEGISLATION

Bill 5017- AN ORDINANCE GRANTING A SPECIAL USE EXCEPTION TO FUAD KHALIL FOR MIZAN PIZZA, FOR OPERATION OF A RESTAURANT WITH FRONT YARD PARKING.

A motion was made by Alderman Mark Stallmann and seconded by Alderman Frank Fleming for a first reading of Bill 5017, title only. A voice vote was taken with unanimous affirmative result and the motion passed.

Alderman Stallmann read Bill 5017, title only.

Discussion:

Mayor Tim Pogue noted there was a positive recommendation from the Planning & Zoning Commission.

The petitioner spoke before the Board and noted this will be a halal pizza place open seven days a week from 11 a.m. - 11 p.m. They will hold their grand opening on April 26th.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley for a second reading of Bill 5017, title only. A voice vote was taken with unanimous affirmative result and the motion passed. Alderman Fleming read Bill 5017, title only.

Mayor Tim Pogue read the conditions for a Special Use Exception.

A roll call vote was taken for passage and approval of Bill 5017 with the following results:

Aye: Aldermen Utt, Finley, Haug, Stallmann, Fleming, Weaver, Siegel, Lehmkuhl

Nay: None

Bill No. 5017 was approved and became Ordinance No. 25-07.



**BOARD OF ALDERMEN
Meeting Minutes**

April 14, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

Bill 5018- AN ORDINANCE GRANTING A SPECIAL USE EXCEPTION TO MIDWEST PETROLEUM COMPANY FOR FRONT YARD PARKING AND OPERATION OF A FUEL FILLING STATION WITH CONVENIENCE STORE AT 15302 MANCHESTER ROAD.

A motion was made by Alderman Mark Stallmann and seconded by Alderman Frank Fleming for a first reading of Bill 5018, title only. A voice vote was taken with unanimous affirmative result and the motion passed.

Alderman Stallmann read Bill 5018, title only.

Discussion:

Mayor Tim Pogue noted there was a positive recommendation from the Planning & Zoning Commission on this bill.

A motion was made by Alderman Frank Fleming and seconded by Alderman Mike Utt for a second reading of Bill 5018, title only. A voice vote was taken with unanimous affirmative result and the motion passed.

Alderman Fleming read Bill 5018, title only.

Mayor Tim Pogue read the conditions for a Special Use Exception.

A roll call vote was taken for passage and approval of Bill 5018 with the following results:

Aye: Aldermen Utt, Finley, Haug, Stallmann, Fleming, Weaver, Siegel, Lehmkuhl

Nay: None

Bill No. 5018 was approved and became Ordinance No. 25-08

Bill 5019- AN ORDINANCE APPROVING A ZONING CHANGE FROM COUNTY R-2 AND BALLWIN R-2 SINGLE FAMILY TO R-2 A FOR CLAYMONT, CLAYMONT COVE, CLAYMONT PLACE, CLAYMONT COURT, CLAYMONT ELEMENTARY AND ST. MARK PRESBYTERIAN CHURCH.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley for a first reading of Bill 5019, title only. A voice vote was taken with unanimous affirmative result and the motion passed.

Alderman Fleming read Bill 5019, title only.

Discussion:

Mayor Tim Pogue noted City Attorney Bob Jones presented this ordinance at the Claymont HOA meeting recently and there was also a positive recommendation from the Planning & Zoning Commission. Alderman Frank Fleming noted he and Alderman Mark Weaver were there and there were very few questions and only small clarifications that needed to be made to residents.



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A motion was made by Alderman Frank Fleming and seconded by Alderman Mike Utt for a second reading of Bill 5019, title only. A voice vote was taken with unanimous affirmative result and the motion passed. Alderman Fleming read Bill 5019, title only.

A roll call vote was taken for passage and approval of Bill 5019 with the following results:
Aye: Aldermen Utt, Finley, Haug, Stallmann, Fleming, Weaver, Siegel, Lehmkuhl
Nay: None

Bill No. 5019 was approved and became Ordinance No. 25-09.

CONSENT ITEMS

Administration – Geotechnical Services for Parks Maintenance & Public Works Facility

Staff recommends awarding the contract for geotechnical services for the new police station to SCI Engineering for \$27,838.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to accept staff’s recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

Public Works – Surplus Vehicle Disposal

Staff recommends auctioning or selling City equipment and Vehicles listed above through an Auction service.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to accept staff’s recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

MAYOR’S REPORT

Mayor Tim Pogue made a recommendation to reappoint Grant Alexander to the Planning & Zoning Commission. Alderman Michael Finley made a motion to approve and Alderman David Siegel seconded that motion. A voice vote was taken with unanimous affirmative result and the motion passed.

Mayor Pogue made a recommendation to appoint Bret Schubert as an alternate to the Board of Adjustment. Alderman Mike Utt made a motion to approve with Alderman Michael Finley seconding that motion. A voice vote was taken with unanimous affirmative result and the motion passed.

Mayor Pogue made a recommendation to appoint Jonathan Harvey to the Planning & Zoning Commission to fill the vacancy on the Planning & Zoning Commission in Ward 2 with Derek Beiter leaving. Alderman Mark



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Stallmann made a motion to approve with Alderman Pam Haug seconding that motion. A voice vote was taken with unanimous affirmative result and the motion passed.

CITY ADMINISTRATOR'S REPORT

City Administrator Eric Serman reported to the Board the work on the wood privacy fence across from the Pointe will begin soon. The emergency purchase came in at a total of \$35,800. The City will also send out letters to homeowners that the upkeep of the fence will be the homeowners responsibility.

City Administrator Serman also reported the purchase order on the two ton truck for Public Works had increased \$3,500 because of tariffs, making the price \$144,490. Mayor Tim Pogue asked City Attorney Bob Jones to look into whether there was language in the contract for purchase that included keeping the price at what was already agreed upon.

City Administrator Serman also noted the City is working with the insurance company to replace the monument sign at the corner of Seven Trails Drive and Manchester Road. The City is working with a sign company and our insurance company to get it replaced at a cost of around \$140,000. The insurance company is seeking restitution from the driver that crashed into the sign. The Board wanted to see the LED sign above the Seven Trails logo, and City Administrator Serman noted the Seven Trails logo would need to stay on the sign since the sign is on their property.

City Administrator Serman noted there is a ribbon cutting for the Vlasis Park playground on Saturday, April 26th at 10 a.m.

CITY ATTORNEY'S REPORT

None.

STAFF REPORTS

Administration – Construction Contract for Parks Maintenance & Public Works Facility

Staff recommends approving the contract with Bex Construction to provide construction services to the City for development of a renovated City of Ballwin Parks Maintenance and Public Works facility.

Discussion:

City Administrator Eric Serman noted there were five bids received and Bex Construction was the lowest bidder and within budget. He also noted there are two bid alternates that staff would like added on, including the fence addition and the mezzanine add-ons. He also noted a backup generator can be added at a later time.

Alderman David Siegel asked whether the firm was able to build mock walls with the materials being used.

Project Manager Joe Switzer noted mockups can be done but could potentially cost \$30,000 - \$150,000, but he can request samples. Alderman Siegel asked to be notified when those samples come in.



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A motion was made by Alderman Frank Fleming and seconded by Alderman Mark Stallmann to accept staff's recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

Parks & Recreation – Vlasis Park Site Furnishings

Staff recommends approving the purchase of 4 tables, 5 benches and 3 trash receptacles from Fry & Associates utilizing the Greenbush Cooperative Purchasing Program.

Discussion:

Parks & Recreation Director Chris Conway noted the bid for this project to wrap up the Vlasis Park playground project came in at \$29,000, which was over the budget. He noted the Parks & Recreation Citizen Advisory Committee wanted the furnishings to match other City parks.

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to accept staff's recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

ALDERMANIC COMMENTS

Alderman Michael Finley congratulated all the winners of the election the past week and wanted to congratulate Alderman-elect Tequila Gray as well. He also noted the bathrooms in the Ballwin Golf Course & Event Center could use some work. City Administrator Eric Sterman noted bids were sought for bathroom work and came in too high, but they will get completed at some point. Parks & Recreation Director Chris Conway noted staff did paint the bathrooms which helped a little.

Alderman Mark Stallmann thanked Olivia Pieknik for her kind words about Mayor Tim Pogue. He also noted he has been invited to give the remarks at the Memorial Day Service in Vlasis Park on Monday, May 26th. He also asked City Administrator Sterman about getting a more substantial fence around the former police station. City Administrator Sterman noted that will be incumbent upon the contractor to provide that as the project gets underway as some of that will be used for staging for construction, with it eventually being returned back to the park. Alderman David Siegel left the meeting at 7:54 p.m.

Alderman Stallmann also thanked Mayor Pogue for his leadership and congratulated all of the winners of the election.

Alderman Frank Fleming noted that it is Mayor Pogue's last full meeting and thanked him for his years of service to the City.

Alderman David Siegel returned to the meeting at 7:55 p.m.



**BOARD OF ALDERMEN
Meeting Minutes**

April 14, 2025

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

CLOSED SESSION

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to move to closed session pursuant to Section 610.022 RSMo., the Board may vote to move to closed session to discuss legal and personnel matters under Section 610.021 (1), (2) and (3). A roll call vote was taken on the move to closed session with the following results:

Aye: Aldermen Utt, Finley, Haug, Stallmann, Fleming, Weaver, Siegel, Lehmkuhl

Nay: None

The meeting moved to closed session at 7:56 p.m.

ADJOURNMENT

When the Mayor and Board returned to the chambers, a motion was made by Alderman Frank Fleming to reconvene in open session. The motion was seconded by Alderman Mike Utt and passed by a unanimous voice vote at 8:35 p.m. Then, Alderman Frank Fleming made a motion to adjourn. The motion was seconded by Alderman Michael Finley and passed by a unanimous voice vote and the meeting adjourned at 8:36 p.m.

_____ TIM POGUE, MAYOR

ATTEST:

_____ MEGAN FREEMAN, CITY CLERK

Resolution

Section 9, Item a.

City of Ballwin, Missouri

INTRODUCED BY

ALDERMEN UTT, FINLEY, GRAY, HAUG, FLEMING, WEAVER, LEHMKUHL, SIEGEL

A RESOLUTION OF THE BALLWIN BOARD OF ALDERMEN AFFIRMING ITS COMMITMENT TO PUBLIC SAFETY AND THE WELL-BEING OF ALL RESIDENTS

WHEREAS, the City of Ballwin is committed to ensuring the safety, health, and well-being of all residents, visitors, and businesses within our community; and

WHEREAS, public safety is a fundamental responsibility of local government and includes emergency response, crime prevention, community engagement, and disaster preparedness; and

WHEREAS, our community relies on the collaboration and dedication of law enforcement, fire and rescue services, emergency medical personnel, public health officials, and other essential first responders; and

WHEREAS, the Board recognizes that a safe community requires not only strong emergency services but also proactive investments in mental health services, youth programs, neighborhood initiatives, and public infrastructure; and

WHEREAS, the Board is committed to promoting transparency, accountability, and trust between public safety agencies and the community they serve; and

WHEREAS, the Board values community input and recognizes that effective public safety strategies are built through inclusive dialogue and shared responsibility;

NOW, THEREFORE, BE IT RESOLVED by the City of Ballwin Board of Aldermen, that:

- The Board reaffirms its unwavering commitment to public safety and to the protection of all who live, work, and visit our community.
- The Board will continue to support and invest in public safety personnel, equipment, training, and programs that strengthen the capacity to prevent and respond to emergencies.
- The Board will pursue policies and initiatives that address root causes of crime and violence, including education, economic opportunity, and mental and behavioral health support.
- The Board encourages continued community engagement and collaboration to ensure all voices are heard in shaping public safety priorities.
- The Board calls upon all residents to work together with local government and public safety agencies to promote a safe, inclusive, and resilient community.

PASSED this ____ day of _____, 2025.

MARK STALLMANN, MAYOR

ATTEST: _____
CITY CLERK

Staff Report

Subject: New Permit & Inspection, Licensing, and Code Enforcement Software

Department/Program: Administration / IT

Explanation:

Recently Tyler Technologies, parent company of New World ERP, announced the acquisition of MyGov (January 31, 2025 attached). MyGov is a 20+ year company offering a hosted-solution for Permits & Inspections, Business & Contractor Licenses, GIS/Mapping, Code Enforcement, Electronic Plan Review, and several other modules.

This year, funds were budgeted to replace the existing New World ERP Community Development module which includes Permits & Inspections, Code Enforcement, Business & Contractor Licenses. The current on-premise Community Development module is antiquated and lacks the continued development it would require to be in the same robust and full featured application as MyGov. The acquisition of MyGov allows Tyler & New World to offer a more competitive CD product that should eventually be fully *integrated* into the New World ERP GL.

History

The City converted to New World ERP in 2012. Three primary modules were contracted:

- 1.) HR/Payroll,
- 2.) Community Development, and
- 3.) Financial Management (GL).

Last year, the City replaced the HR/Payroll module in favor of the ADP hosted payroll solution. This year, the City is seeking to replace the “on-prem” Community Development module. Fortunately, the Financial Management module is not in line to be transitioned out any time soon. Instead, for 2026, it is planned to push the module to New World’s hosted platform which will replace the on- premise server. This module is stable, reliable, effective, and well maintained by the vendor.

Fall 2024, permitting software companies, including MyGov, reached out to present an overview including a demo of their products. As a team, we reviewed several of them with the intent to determine the most desirable features for a replacement application.

Staff agreed and decided the most desired features were a “hosted”, or cloud-based solution, with unlimited storage, and Integrated Plan Review (also known as Electronic Plan Review).

MyGov offers both a hosted solution with unlimited storage AND Electronic Plan Review. Electronic Plans are embedded within each permit submitted (if required). They can be large or small, engineered or hand-drawn. The plan reviewer can mark up the plans and approve the plans all within the permit process. Then, the work flow process will notify the contractor (or resident) as to approvals or if there are any issues with the plan. Because the plan is integrated with the permit, all designated staff members will be able to see the permit, the plans and all communications associated.

MyGov was one of only two companies reviewed offering Electronic Plan Review.

Benefits

Benefits to using this software include:

24/7 City Hall - majority of public access can be obtained from our new website portal contained within our existing website. This reduces the need for residents and/or contractors to require a visit to City Hall. Users will easily create a user name and password on this site. Their profiles will contain their submitted requests. Contractors will be able to see where in the process their permits/inspections are and receive approval or fail notifications.

Contractors/Businesses/Residents will be able to pay and schedule appointments online. However, foot traffic to City Hall is always available and the front desk staff will easily accept payments and accept applicable documents at the window.

Code Enforcement will track complaints whereby complainants will receive electronic feedback upon update status.

Business and Contractor License transactions and renewals will be easier to track and can be on their own renewal schedules. The software has the ability to confirm whether a license is expired and then require renewal which can also be done online immediately through the Business/Contractor created user information.

Better Communication - users will be able to login to the portal and see their business. They will be able to follow the work flow process without having to call or email City Hall. Because everyone will start at the portal, the staff will be able to see all items submitted and all communications sent. Each Permit, Inspections, Code Enforcement will be easily accessible and the work flow

IT Security - moving to a hosted solution removes the internal public facing webserver increasing the overall network security by removing another accessible port of entry.

Pricing

For 2025, \$45,000 was budgeted for the Community Development replacement project. Tyler/MyGov provided pricing for Year 1 which includes implementation and conversion of data at \$61,620 (\$44,127 annual subscription and \$17,493 for the data conversion from 2012). Year 2 and Year 3 would be for \$44,127 annually (See attached MyGov proposal).

Because they have already converted many New World customers, their development team has a proven conversion process to move the data from the New World Community Development platform to the Tyler/MyGov system.

In addition, discontinuing the contract for the CD module with Tyler would have a cost savings of \$22,000.

Comparatively, the second vendor offering Electronic Plan Review came in higher at \$82,500 for Year 1 and \$55,000 for Year 2 & 3.

Other cities in the St. Louis area using the Tyler/MyGov module include but not limited to:

Brentwood, Arnold, Wildwood, Richmond Heights, and Pacific.

Recommendation:

In lieu of going out for RFP, we would like to pursue the Tyler/MyGov Saas option as they are our current provider for our Financial Management product. The benefits of the Tyler/MyGov product far exceeds the product limitations we currently have in place today. The workflow process will directly benefit staff and more importantly, the public, with a powerful, full service online offering.

Submitted By: Paula Reeds

Date: April 22, 2025

Tyler Technologies Acquires MyGov

01/31/2025

Acquisition strengthens Tyler’s public administration offerings

PLANO, Texas--(BUSINESS WIRE)-- Tyler Technologies, Inc. (NYSE: TYL) announced today it has acquired MyGov LLC, a company offering cloud-based software with an integrated platform for managing and streamlining permitting, inspections, planning, and zoning.

Tyler’s acquisition of MyGov brings together Tyler’s public sector expertise with MyGov’s success serving municipalities utilizing MyGov’s community development and asset management solutions. MyGov will bring a complementary application to Tyler’s product portfolio providing community development, asset management, and additional services specifically tailored for towns, cities, and counties across the United States.

“We are excited to join Tyler and expand the company’s expertise and footprint in the public administration market,” said Stephen Burnsworth, founder and product director of MyGov. “MyGov’s integrated community development suite will complement the rest of Tyler’s extensive enterprise portfolio, bringing another option to streamline community development and asset management.”

MyGov boasts several community development modules, including permits and inspections with full automation of electronic plan submittals, reviews, and markups; tools for code enforcement, citations, hearings, and abatements; work orders to automate jobs and track cost and usage for workers, materials, and equipment; and configurable tools to track asset inventory, usage, and orders.

MyGov serves approximately 150 clients, with a high concentration in Texas. The scalability and easy implementation of MyGov will enable Tyler to quickly meet the needs of small and mid-sized communities. These municipalities will also be able to leverage other Tyler solutions, including integrations with Tyler’s enterprise resource planning (ERP) systems.

“Tyler’s comprehensive public administration solutions are at the heart of every connected community, and the acquisition of MyGov will allow us to offer a complementary suite of community development solutions to meet the needs of small and mid-size jurisdictions,” said Sean Marlow, president of Tyler’s Municipal & Schools Division. “Both of our companies understand the distinct needs of the public sector and have a track record of successful implementations. We are excited to elevate our public administration offerings.”

Based in Norman, Oklahoma, MyGov was founded in 2002 by Stephen Burnsworth. Management and staff will become part of Tyler’s Municipal & Schools Division.

About Tyler Technologies, Inc.

Tyler Technologies (NYSE: TYL) is a leading provider of integrated software and technology services for the public sector. Tyler’s end-to-end solutions empower local, state, and federal government entities to operate efficiently and transparently with residents and each other. By connecting data and processes across disparate systems, Tyler’s solutions transform how clients turn actionable insights into opportunities and solutions for their communities. Tyler has more than 44,000 successful installations across 13,000 locations, with clients in all 50 states, Canada, the Caribbean, Australia, and other international locations. Tyler has been recognized numerous times for growth and innovation, including on *Government Technology’s* GovTech 100 list. More information about Tyler Technologies, an S&P 500 company headquartered in Plano, Texas, can be found at tylertech.com.

#TYL_Financial

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Tyler Technologies
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Source: Tyler Technologies



Sales Quotation For:
City of Ballwin
14811 Manchester Rd
Ballwin MO 63011-4617

Quoted BY Kevin Dinh
Quote Expiration 9/14/25
Quote Name MyGov

Tyler Annual Software – SaaS			
Description	List Price	Discount	Annual
Tyler One			
MyGov			
Business Licenses	\$ 10,896	\$ 1,090	\$ 9,806
Permits & Inspections	\$ 10,896	\$ 1,090	\$ 9,806
GIS/Mapping	\$ 5,448	\$ 545	\$ 4,903
Electronic Plan Review	\$ 5,448	\$ 545	\$ 4,903
Credential Manager	\$ 5,448	\$ 545	\$ 4,903
Code Enforcement	\$ 10,896	\$ 1,090	\$ 9,806
TOTAL:	\$ 49,032	\$ 4,905	\$ 44,127
Term # of Years:	3		

Services		
Description	Hours/Units	Extended Price
MyGov		
Code Enforcement	1	\$ 2,804
Credential Manager	1	\$ 1,527
Electronic Plan Review	1	\$ 1,527
GIS/Mapping	1	\$ 1,527
Permits & Inspections	1	\$ 2,804
Business Licenses	1	\$ 2,804
Data Import for Permits, Code Enforcement, Business License	3	\$ 4,500
TOTAL:		\$ 17,493

Summary	One Time Fees	Recurring Fees
Total SaaS		\$ 44,127
Total Tyler Services	\$ 17,493	
Summary Total	\$ 17,493	\$ 44,127
Contract Total	\$ 61,620	

Comments

Work will be delivered remotely unless otherwise noted in this agreement.

Expenses associated with onsite services are invoiced as incurred according to Tyler's standard business travel policy.

SaaS is considered a term of one year unless otherwise indicated.

Client agrees that items in this sales quotation are, upon Client's signature or approval of same, hereby added to the existing agreement ("Agreement") between the parties and subject to its terms. Additionally, payment for said items, as applicable but subject to any listed assumptions herein, shall conform to the following terms, subject to payment terms in an agreement, amendment, or similar document in which this sales quotation is included:

- License fees for Tyler and third-party software are invoiced upon the earlier of (i) delivery of the license key or (ii) when Tyler makes such software available accessible.
- Fees for hardware are invoiced upon delivery.
- Fees for year one of hardware maintenance are invoiced upon delivery of the hardware.
- Annual Maintenance and Support fees are first payable when Tyler makes the software accessible to the Client, and SaaS fees, Hosting fees, and Subscription fees are first payable on the first day of the month following the date this quotation was signed (or if later, the commencement of the agreement's initial term). Any such fees are prorated to align with the applicable term under the agreement, with renewals invoiced annually thereafter in accord with the agreement.

Fees for services included in this sales quotation shall be invoiced as indicated below.

- Implementation and other professional services fees shall be invoiced as delivered.
- Client has six months to use the services. If Client does not use the services within six months, Tyler may remove the unused services or issue a new quote to provide services at then-current rates.
- Fixed-fee Business Process Consulting services shall be invoiced 50% upon delivery of the Best Practice Recommendations, by module, and 50% upon delivery of custom desktop procedures, by module.
- Fixed-fee conversions are invoiced 50% upon initial delivery of the converted data, by conversion option, and 50% upon Client acceptance to load the converted data into Live/Production environment, by conversion option. Where conversions are quoted as estimated, Tyler will invoice Client the actual services delivered on a time and materials basis.

- Except as otherwise provided, other fixed price services are invoiced upon complete delivery of the service. For the avoidance of doubt, where "Project Planning Services" are provided, payment shall be invoiced upon delivery of the Implementation Planning document. Dedicated Project Management services, if any, will be invoiced monthly in arrears, beginning on the first day of the month immediately following initiation of project planning.
- If Client has purchased any change management services, those services will be invoiced in accordance with the Agreement.
- Notwithstanding anything to the contrary stated above, the following payment terms shall apply to fees specifically for migrations: Tyler will invoice Client 50% of any Migration Services Fees listed above upon Client approval of the product suite migration schedule. The remaining 50%, by line item, will be billed upon the go-live of the applicable product suite. Tyler will invoice Client for any Project Management Fees listed above upon the go-live of the first product suite. Annual SaaS Fees will be invoiced upon availability of the hosted environment.

Any SaaS or hosted solutions added to an agreement containing Client-hosted Tyler solutions are subject to Tyler's SaaS Services terms found here: <https://www.tylertech.com/terms/tyler-saas-services>.

Unless otherwise indicated in the contract or amendment thereto, pricing for optional items will be held for six (6) months from the Quote date or the Effective Date of the Contract, whichever is later.

Customer Approval: _____ Date: _____
Print Name: _____ P.O.#: _____