

AGENDA

- 1. Call to Order**
- 2. Roll Call**
- 3. Pledge of Allegiance**
- 4. Approval of Minutes**
 - [a.](#) November 8, 2021 Board of Aldermen Meeting Minutes
 - [b.](#) November 8, 2021 Finance & Administration Meeting Minutes
- 5. Citizen Comments**
- 6. Presentations**
- 7. Old Business**
- 8. Legislation**
 - [a.](#) Bill 4106 - Budget Reappropriation
 - [b.](#) Bill 4107 - Use Tax
 - [c.](#) Bill 4108 - CDBG Agreement
 - [d.](#) Resolution - Leases/Easements at 14811 Manchester Rd
- 9. Consent Items**
- 10. Mayor's Report**
- 11. City Administrator's Report**
- 12. City Attorney's Report**
- 13. Staff Reports**
 - [a.](#) Parks - New Ballwin Park Playground
- 14. Aldermanic Comments**
- 15. Closed Session**
- 16. Adjourn**

NOTE: Due to ongoing City business, all meeting agendas should be considered tentative. Additional issues may be introduced during the course of the meeting.

CLOSED SESSION: Pursuant to Section 610.022 RSMo., The Board of Aldermen could, at any time during the meeting, vote to close the public meeting and move to closed session to discuss legal matters, personnel/employee matters, and/or real estate, as provided under Sections 610.021(1) RSMo., 610.021(2) RSMo., 610.021(3) RSMo.

ADA NOTICE: Residents of Ballwin are afforded an equal opportunity to participate in the programs and services of the City of Ballwin regardless of race, color, religion, sex, age, disability, familial status, national origin or political affiliation. If one requires an accommodation, please call (636) 227-8580 V or (636) 527-9200 TDD or 1-800-735-2466 (Relay Missouri) no later than 5:00 p.m. on the third business day preceding the hearing. Offices are open between 8:00 a.m. and 5:00 p.m. Monday through Friday.



BOARD OF ALDERMEN Meeting Minutes

November 8, 2021

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

THE MINUTES ARE PREPARED IN SUMMARY TO REFLECT THE OVERALL DISCUSSIONS, NOT VERBATIM QUOTES.

The meeting was called to order by Mayor Pogue at 7:00 p.m.

ROLL CALL

Present

Mayor Tim Pogue
Alderman Mike Utt
Alderman Michael Finley
Alderman Kevin M. Roach
Alderman Mark Stallmann
Alderman Frank Fleming
Alderman Jim Leahy
Alderman Ross Bullington
Alderman Raymond Kerlagon
City Administrator Eric Sterman
City Attorney Robert Jones

Absent

The Pledge of Allegiance was recited.

MINUTES

The minutes from the October 25, 2021 Board of Aldermen meeting were submitted for approval. Alderman Bullington requested the second sentence of his statement in Aldermanic Comments be changed to “Betty was a longtime volunteer with Ballwin Days, Ballwin Methodist and Shriners and she will be missed.” A motion was made by Alderman Bullington and seconded by Alderman Roach to approve the amendment. A voice vote was taken with unanimous affirmative result and the motion passed. A motion was made by Alderman Fleming and seconded by Alderman Finley to approve the minutes from the October 25, 2021 Board of Aldermen meeting as amended. A voice vote was taken with unanimous affirmative result and the motion passed.

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CITIZEN COMMENTS

Wroten McQuirter, 917 Claybend Dr, addressed the Board. He is concerned with the parking on Clayton Ridge Rd. and that there is no bill to address this issue. He stated this is a concern for the community as the road gets very busy and because of the parking, essentially it becomes a one-lane road. Mayor Pogue shared that this issue is still pending and there are currently discussions going on with the trustees and business owners. Mr. McQuirter stated the community is getting a petition together regarding the issues.

Michael Scott, 643 Kehrs Mill, addressed the Board. He commented on the police weapons disposal. He is in favor of officers getting weapons that are needed, but stated that the weapons being sold are not that unique. He is in favor of a bulk sale instead of a lottery for the officers.

PRESENTATIONS**JEMA/Navigate – Police Department Building Update**

Jen Kissinger and Matt Nye from Navigate and John Emert from JEMA presented an update on the Police Building project. Ms. Kissinger gave a rundown on the efforts to date. Mr. Emert talked about design development, interior designs and finishes for the lobby, etc. There was discussion of the lobby setup and what areas are accessible to the general public entering the building; the only areas the general public would have access to would be the reception window, restrooms and conference rooms. Other areas would be accessible by codes/card readers. It was asked if there is a dedicated room for the computer server; there is a full server room on the floor above. Mayor Pogue asked about discussion with MSD; currently, they are on their second round of comments responded to. They are also waiting on the lot consolidation. Ms. Kissinger discussed an estimate review and the fact that costs are going up. There was discussion of cost increases for furniture. It was asked if delays may be anticipated for building materials; the response was that we should expect delays. Ms. Kissinger stated they will be asking contractors to propose scheduling as part of their bid event so both scheduling and pricing can be evaluated. It was also asked if any existing furniture could be moved to the new facility; the response was that it would not be cost effective. The cost to disassemble, move and then reassemble furniture would end up costing about the same as new and work stations we have now are larger and will not fit in the new offices. Some things like task chairs, are designed specifically for officers; staff will have an opportunity to try out chairs. Alderman Fleming asked if there will be a typical timeline suggested for payments; Ms. Kissinger responded that would not be included in the bid event, but they can help build cash flow projections for all vendors, which can be updated on a schedule we choose. Alderman Fleming then stated that this is something that would be done after the bid. Ms. Kissinger said she could create a forecast using the figures we have now and then update with real numbers once we have a better idea. Ms. Kissinger then presented some upcoming schedule milestones. They would like to go out for bid on December 7 and have all bids back by January 11. They would then seek the Board's approval for bid award and a late spring/early summer 2023 completion date is anticipated. Alderman Fleming asked if vendors are aware the bid is coming since there is a short turnaround time; Ms. Kissinger responded they are and that five to ten bidders are expected.



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LEGISLATION

Bill 4105 – Clayton Ridge and Clayheath Ct Stop Sign

AN ORDINANCE AMENDING SECTION 15-480 (SCHEDULE E) OF ARTICLE XII OF CHAPTER 15 OF THE ORDINANCES OF THE CITY OF BALLWIN WITH RESPECT TO A NEW STOP SIGN.

A motion was made by Alderman Stallmann and seconded by Alderman Bullington for a first reading of Bill 4105, title only. A voice vote was taken with unanimous affirmative result and Bill 4105 was read for the first time.

Discussion:

Alderman Stallmann provided a follow-up to the citizen comments from earlier, stating that he and Mayor Pogue have been meeting with the trustees and business owners. He stated this is just a first step and that discussions are not finished. Mayor Pogue stated the property owner will be putting up a stop sign on the parking lot leading to the roadway, which should help as well. Alderman Roach stated he is concerned that the school bus route has been altered and that children now have to walk to the bank area. Mr. McQuirter stated what Alderman Roach said is true though that change could have been made due to staff shortages in the school district.

A motion was made by Alderman Stallmann and seconded by Alderman Bullington for a second reading of Bill 4105, title only. A voice vote was taken with unanimous affirmative result and Bill 4105 was read for the second time.

A roll call vote was taken for passage and approval of Bill 4105 with the following results:

Ayes – Aldermen Finley, Roach, Stallmann, Fleming, Leahy, Bullington, Utt, Kerlagon

Nays -- None.

Bill No. 4105 was approved and became Ordinance No. 21-22

RESOLUTION – Opioid Settlement

A RESOLUTION APPROVING AND AUTHORIZING EXECUTION OF NATIONAL OPIOID SETTLEMENT AGREEMENTS.

Discussion:

Alderman Roach had a question regarding the companies included. City Attorney Jones clarified the information as he understood it. A motion was made by Alderman Finley and seconded by Alderman Bullington to accept the resolution. A voice vote was taken with unanimous affirmative result and the motion passed.

**BOARD OF ALDERMEN
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MAYOR'S REPORT

Nothing to report

CITY ADMINISTRATOR'S REPORT

City Administrator Sterman provided a follow-up on the police building; the lot consolidation will be brought to the Planning and Zoning Commission at their December meeting and then to the Board in December as well. Also, the road off Andrews Park leading up to the firehouse is being rerouted and that ordinance should be brought straight to the Board in December.

He also shared that the Tip A Cop event at Texas Roadhouse will be held on Tuesday between 4 – 10 p.m.

CITY ATTORNEY'S REPORT

City Attorney Jones shared information which he researched regarding federal firearms license under the Gun Control Act of 1968. There is an exception for private transfers and only applies to transfers to persons in the same state. As long as the Ballwin Police Department transfers to a Missouri resident, this is a private transfer and no federal firearms license is required. Mr. Jones stated it would be up to the Board if they wanted to make a motion to approve staff's recommendation or decide on an alternative such as a bulk transfer to a store or a lottery involving others besides Ballwin officers. He stated what we cannot do is put this on GovDeals. Alderman Roach stated he feels it would be cleaner to sell as bulk to someone else for resale. Alderman Kerlagon stated he agreed with Alderman Roach especially if a lot of paperwork would be involved with selling to individuals. Alderman Stallmann stated he was in agreement with Aldermen Roach and Kerlagon. Alderman Fleming asked Mr. Jones about the paperwork aspect of selling to individual officers; Mr. Jones replied that it would be a simple bill of sale, but he had cause for concern with the passage of the new second amendment preservation action in that we should not be enforcing federal firearms laws to an extent greater than necessary and consistent with state laws as well. He stated it would probably be simpler to make a bulk transfer. Alderman Fleming thought that based on previous discussions, everyone was comfortable with the guns going to our officers instead of bulk; he feels unsure on making the call on this tonight and asked the Chief if there was any urgency; the response was no. Alderman Fleming felt that new information was just brought to the meeting this evening and there hasn't been enough time to review all the options. Mayor Pogue brought up some of the options available which were discussed. A motion was made by Alderman Roach and seconded by Alderman Finley to direct staff to dispose of surplus property at a time they see fit to a third party as bulk. A voice vote was taken and the motion failed by a vote of 5 – 3. Alderman Fleming stated he was not saying there were not valid points brought up, but if more time can be taken to review, he would like to. Alderman Stallmann agreed. Mayor Pogue stated this would be held over and if anyone had questions, to please get them to the City Administrator.



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STAFF REPORT

Administration – Use Tax

Staff recommends the Board consider drafting legislation to place a use tax before the voters on the April 2022 ballot.

Discussion:

City Administrator Sterman stated that the state legislature passed a bill this year, which beginning January 2023, repurposes use tax for internet sales tax. He further explained that while people may be paying taxes for on-line sales, none of that is a local sales tax and nothing is captured by the City of Ballwin. On-line sales have been taking away sales tax normally collected at brick and mortar stores. This issue may be put before voters in Ballwin on the April 2022 ballot. A number of cities, including all our surrounding communities, will be placing this on the ballot. It should be noted this only applies to internet sales tax. Mr. Sterman stated he is not sure if St. Louis County is putting this before it's voters on a County-wide basis. This is advantageous for us for a number of reasons; shared education by the Municipal League and cost. The cost of the ballot is shared by all jurisdictions. Another consideration is the lowering and capping of the franchise fees (cable). Currently, we receive 5% from fees, but that will be phased down to 2.5% which will result in a loss of about \$150,000-\$175,000/year for us. We could potentially see about \$500,000/year from the internet sales tax. Actual ballot language is set in state statute which the City Attorney would use to prepare the ordinance. Alderman Roach asked what the deadline is; Mr. Sterman stated the deadline for candidate filing has been moved up by a week, so we would need to get this done since we potentially only have two more Board meetings this year. City Attorney Jones stated there was a December 28 deadline. Alderman Stallmann stated he would like to see this added as we would like to show support for our brick and mortar businesses. Alderman Finley agreed with Alderman Stallmann as other municipalities will be dealing with this as well. Mayor Pogue stated that, if this isn't passed, we'll start seeing a revenue loss with the franchise fees and increase in internet sales; this is not a new tax, it's just paying the tax that you would normally pay when you buy in a brick and mortar store.

A motion was made by Alderman Stallmann and seconded by Alderman Utt to draft legislation to place the use tax on the April 2022 ballot. A voice vote was taken with unanimous affirmative result and the motion passed.



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Administration – Banking Services

Staff recommends entering into a contract with First Bank for depository services.

Discussion:

Finance Officer Keller stated we have been banking with Busey Bank (formerly Pulaski) for 10 years, They are closing their branch in Ballwin and their next closest location is in Chesterfield Valley, about a 16-minute drive, which we felt was too far. We issued an RFP to all banks within a 10-minute driving radius of the government center for a three-year contract. We received three responses. One was a 14-minute drive which we felt is still too far, so it came down to an evaluation between UMB and First Bank. Ms. Keller shared the criteria used in deciding; First Bank was the best respondent with all the criteria. There was discussion about bank locations, remote deposit service, etc.

A motion was made by Alderman Finley and seconded by Alderman Utt to accept staff's recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

City Attorney Jones stated that he would like to review the contract before it is put into place. Alderman Roach asked why there were so few bids; Ms. Keller responded that it is not uncommon to get a small number of bids for municipal banking.

A motion was made by Alderman Finley and seconded by Alderman Utt to rescind their previous motion.

A motion was made by Alderman Finley and seconded by Alderman Utt to authorize a contract with First Bank contingent upon the City Attorney's review. A voice vote was taken with unanimous affirmative result and the motion passed.

ALDERMANIC COMMENTS

Alderman Fleming stated the Finance Committee met before the Board meeting. A plan was presented to show how financing for the new police building will work. The committee agreed that this is how we should move forward.

Alderman Bullington shared that Dot Andrews had passed away. Dot was an original Ballwin Days committee member. She will be greatly missed. He did not have arrangements at the time of the meeting

Alderman Utt wished Alderman Leahy a Happy Birthday!



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Alderman Finley thanked Public Works Director Link and his staff for the work on Holloway Road. He stated it's becoming the Holloway Road we've all wanted it to be.

Alderman Utt also shared about the night golf event that was held. He thanked Parks staff for their hard work in putting on a great event.

A motion was made by Alderman Fleming and seconded by Alderman Finley to adjourn. The motion was passed by unanimous affirmative voice vote and the meeting adjourned at 8:28 p.m.

_____ TIM POGUE, MAYOR

ATTEST:

_____ POLLY MOORE, CITY CLERK

The Finance and Administration Committee meeting was called to order at 6:15 by Chairman Fleming. Members in attendance included Aldermen Kerlagon, Stallmann, Finley, Utt, Bullington, and Roach, Mayor Pogue, City Administrator Sterman, Finance Officer Keller and City Attorney Jones, Public Works Director Link and Police Chief Schaeffler.

Finance Officer Keller shared that financing of a new police department building was discussed at a strategic planning meeting in August 2019. Different options were talked about and it was decided to go with the infrastructure fund with the expectation that the City would have to borrow money. That fund received a transfer of \$1 million from the unassigned fund balance and at the end of each year receives 50% of the surplus operating funds. This will continue until 2025. Currently, we have \$8 million of unexpected funds at our disposal; \$2 million from the CARES Act received last year and \$6 million from ARPA (\$3 million received in August 2021 and \$3 million to be received in August 2022).

Ms. Keller then presented how it is felt it would be ideal to pay for the police building given the current situation. The total projected cost of the new building is \$12,087,193, with most of that being paid out over 2022-2023. It is anticipated that, by the end of 2021, \$760,000 will be paid out, leaving projected costs of \$12,087,193 to be paid out over 2022-2023. By the end of 2021, we will have accumulated a restricted fund balance of public safety money of \$2.3 million (between the general and capital fund). We expect to have an additional \$695,000 of public safety funds to dedicate to the building in 2022, to total just under \$3 million. At the end of the year, we expect \$3.2 million in infrastructure funds and \$6 million in ARPA funds. The total of these revenue sources of \$12,293,000. Alderman Roach asked about how the CARES funding is divided; Ms. Keller further explained. There was also discussion of what would happen if there was a delay in receiving funds. Alderman Fleming stated that, even if there was a delay, we are still able to fund the project until money actually arrives. Alderman Fleming also asked how we would be paying for the project; is it invoice based, milestone based or contractual agreement. He also stated he would ask this question during the police building presentation at the Board meeting. Mr. Sterman explained that, typically, it is a certain percentage. He also stated construction is slated to begin in early 2022 and complete in 2023. Ms. Keller further explained that we have \$12 million in the bank and \$3.5 million in CD's which mature by the end of 2022, so we would be able to fund through construction even if the second ARPA payment wasn't received.

Ms. Keller shared information regarding the unassigned fund balance over the last 10 years. In 2017, we started collecting the public safety tax, which will have accumulated \$2.1 million of unspent funds by the end of this year. In 2019, the new infrastructure fund was started to be used for the new police building and public works yard and is expected to have \$4.7 million by the end of the year. She also shared how money has been used for different projects for the city. It is expected that the unassigned fund balance will have \$12.1 million at the end of the year. Ms. Keller also stated we are required to maintain a fund balance of 25% of our expenses though we prefer to keep it around 40%. Alderman Fleming brought up that while most cities maintain a lower than 25% balance, we typically maintain around 40% and is pleased that we don't have to borrow money for the project.



Mayor Pogue echoed Alderman Fleming's statement and commended staff as we have been able to build the new city hall without borrowing money and will now be able to build the new police building without long term debt. This speaks a lot for our staff who have exercised the fiscal responsibility. Alderman Stallmann agreed with Mayor Pogue. Alderman Fleming stated that our conservative nature has been a benefit to us and shared again that he is pleased to do this project with little to no debt.

Ms. Keller also shared about how the public safety tax money has been used. Mr. Sterman also talked about Prop P funding and options which were discussed as to its use for the new building. He also talked about the \$6 million ARPA funding and the plan to use it for the police building instead of dividing it among the city's three large departments. The police department would pay back over time, approximately \$4 million using a schedule for payback of the funds from Prop P. Alderman Fleming asked if there was an end date for Prop P funds; there is not. Mr. Sterman further explained that we are not bound to the plan as it is not actual debt if the Board would see other needs for the money in the future. He wants the Board to be comfortable with the schedule as it will dictate how we budget over the next several years.

The meeting was adjourned at 6:50.



1 Government Center, Ballwin, MO 63011

Section 8, Item a.

BILL NO. 4106

ORDINANCE NO. 21-

INTRODUCED BY

ALDERMEN UTT, FINLEY, ROACH, STALLMANN, FLEMING, LEAHY, KERLAGON, BULLINGTON

AN ORDINANCE AMENDING THE 2021 BUDGET OF CASH REVENUE AND CASH DISBURSEMENTS FOR THE OPERATING, CAPITAL AND TDD FUNDS OF THE CITY OF BALLWIN, ST. LOUIS COUNTY, MISSOURI, PROVIDING FOR EXPENDITURE REVISIONS IN ACCORDANCE WITH SAID BUDGET AND MAKING RE-APPROPRIATIONS THEREOF.

NOW, THEREFORE, BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF BALLWIN, ST. LOUIS COUNTY, MISSOURI, AS FOLLOWS:

Section 1. The budget of anticipated cash revenue and cash disbursements, as submitted by the City Administrator and Finance Officer of the City of Ballwin, for the fiscal year commencing January 1, 2021, and ending December 31, 2021, was approved as the budget of the City of Ballwin for the twelve (12) month period of January 1, 2021 through December 31, 2021 by Ordinance.

Section 2. The expenditures set forth in such budget were authorized for the period January 1, 2021 through December 31, 2021, subject to the certification by the heads of the various departments of the City and the City Administrator, and subject also to the general supervisory control of the Board of Aldermen of the City of Ballwin.

Section 3. During the course of the current fiscal year, adjustments were made within the various departments to address unforeseen situations, fulfill Aldermanic direction and/or to comply with State and Federal mandates.

Section 4. This re-appropriation, as reflected in Exhibit A, attached hereto and made a part hereof, revises operating, capital and TDD revenues and expenditures within the total appropriation levels established in the 2021 year budget.

Section 5. All ordinances or parts of ordinances in conflict herewith are to the extent of such conflict repealed.

Section 6. This ordinance shall take effect and be in full force from and after its passage and approval.

PASSED this 22nd day of November, 2021.

TIM POGUE, MAYOR

APPROVED this 22nd day of November, 2021.

TIM POGUE, MAYOR

ATTEST: _____
ERIC STERMAN, CITY ADMINISTRATOR

2021 OPERATING BUDGET AMENDMENT (1) - EXHIBIT A

11/22/2021

Revenues		Current Budget	Amendment	New Budget
	Admin			
01-01-00-500001	Sales tax	6,012,000	189,000	6,201,000
01-01-00-500002	Sales tax - vehicles	273,000	52,000	325,000
01-01-00-500005	Sales tax - TIF 2A	171,000	46,000	217,000
01-01-00-500025	Cigarette tax	62,000	(5,000)	57,000
01-01-00-501001	Gas gross receipts	753,000	(43,000)	710,000
01-01-00-501002	Water gross receipts	390,000	67,000	457,000
01-01-00-501003	Telephone gross receipts	348,000	(28,000)	320,000
01-01-00-501004	Electric gross receipts	1,455,000	(30,000)	1,425,000
01-01-00-501006	Protest telephone taxes	26,000	(5,800)	20,200
01-01-00-501025	Cable TV franchise fees	363,000	(12,000)	351,000
01-01-00-502001	Business licenses	620,000	66,000	686,000
01-01-00-502010	Liquor licenses	18,000	(13,800)	4,200
01-01-00-505001	Bank account interest	120	3,280	3,400
01-01-00-505050	Investment income	85,000	(19,000)	66,000
01-01-00-506500	Miscellaneous grants	0	3,035,057	3,035,057
01-01-00-508100	Sale of surplus property	5,000	4,300	9,300
01-01-00-508300	Previous year collections	2,500	107,854	110,354
01-01-02-504101	Contracted building permits	12,000	5,000	17,000
01-01-02-504005	Apartment inspections	17,000	5,000	22,000
01-01-02-504100	Building permits	130,000	23,000	153,000
01-01-02-504102	Mechanical permits	49,000	5,000	54,000
01-01-02-504103	Electrical permits	68,000	10,000	78,000
01-01-02-504105	Plumbing permits	77,000	8,000	85,000
01-01-03-508110	Advertising sales	16,850	(6,225)	10,625
01-01-07-503005	Court fines	384,000	10,000	394,000
	Total Admin Rev Amendments:		\$ 3,473,666	
01-02-00-500030	Motor vehicle fees	134,000	10,000	144,000
01-02-00-500040	County road tax	698,000	21,000	719,000
01-02-00-500045	Motor fuel tax	792,000	30,000	822,000
01-02-20-504130	Site/grading permits/fees	1,000	5,812	6,812
	Total Public Works Rev Amendments:		\$ 66,812	
01-03-00-500001	Sales tax	1,217,000	47,000	1,264,000
	Total Police Rev Amendments:		\$ 47,000	
01-04-00-500001	Sales tax	1,496,000	114,000	1,610,000
01-04-40-540001	Pavilion rentals	9,500	3,135	12,635
	Total Parks Rev Amendments:		\$ 117,135	
01-04-41-541001	Resident greens fees	130,000	(3,000)	127,000
01-04-41-541005	Non-resident greens fees	310,000	75,000	385,000
01-04-41-541006	Tournament greens fees	13,000	(7,000)	6,000
01-04-41-541010	Golf carts	145,000	20,000	165,000
01-04-41-541016	Golf carts - tournaments	9,000	(6,500)	2,500
01-04-41-541180	Golf handicap service	0	4,874	4,874
01-04-41-541250	Deli sales	3,500	(3,500)	0
01-04-41-541400	Event Ctr program fees	5,000	(5,000)	0
01-04-41-541510	Beverage sales	30,000	(18,000)	12,000
01-04-41-541515	Beer sales	26,000	10,000	36,000

01-04-41-541600	Rental fees	24,000	(12,000)	12,000
01-04-41-541800	Items for Resale - Pro Shop	15,000	16,000	31,000
Total Golf Course Rev Amendments:			\$ 70,874	
01-04-42-542010	Daily fees -non res adult	230,000	52,994	282,994
01-04-42-542025	Pool pass - res family	75,000	(4,081)	70,919
01-04-42-542030	Pool pass - non res family	26,000	3,669	29,669
01-04-42-542072	Platinum pass - non res	8,500	5,500	14,000
01-04-42-542100	Swim lessons	11,000	3,831	14,831
01-04-42-542250	Pool programs	10,000	4,630	14,630
01-04-42-542300	Swim team	14,000	6,990	20,990
01-04-42-542500	Concessions	130,000	17,186	147,186
Total N Pointe Rev Amendments:			\$ 90,719	
01-04-45-545001	Daily fees - res	15,000	(3,600)	11,400
01-04-45-545002	Daily fees - non res	58,000	7,000	65,000
01-04-45-545011	Pass - non res	165,000	(5,000)	160,000
01-04-45-545070	Platinum pass - res	65,000	7,000	72,000
01-04-45-545072	Platinum pass - non res	40,000	6,000	46,000
01-04-45-545100	Swim lessons	71,000	23,000	94,000
01-04-45-545450	Summer camp fees - res	160,000	43,506	203,506
01-04-45-545460	Summer camp fees - non res	130,000	29,380	159,380
01-04-45-545475	Personal trainer	30,000	12,000	42,000
01-04-45-545600	Rental fees	33,000	7,000	40,000
01-04-45-545603	Birthday parties - non res	9,000	5,000	14,000
01-04-45-545610	Lock-ins	3,250	(3,250)	0
Total Pointe Rev Amendments:			\$ 128,036	
01-04-47-547001	Ballwin Days	60,000	(9,139)	50,861
Total Ballwin Days Rev Amendments:			\$ (9,139)	
Total Revenue Amendments:			\$ 3,985,103	

PERSONNEL EXPENSES - ADMINISTRATION

Expenses		Current Budget	Amendment	New Budget
01-01-02-100001	Regular pay	386,123	4,427	390,550
01-01-02-109000	Health insurance	60,135	(1,738)	58,397
01-01-02-110001	LAGERS pension	33,207	1,484	34,691
01-01-03-100001	Regular pay	120,557	(1,523)	119,034
01-01-04-100001	Regular pay	122,322	3,788	126,110
01-01-04-100010	Part time pay	12,854	8,583	21,437
01-01-05-100001	Regular pay	126,196	(1,180)	125,016
01-01-06-100001	Regular pay	150,650	6,121	156,771
01-01-06-108000	FICA expense	8,638	1,000	9,638
01-01-06-109000	Health insurance	20,868	3,127	23,995
01-01-06-110001	LAGERS pension	12,956	(946)	12,010
01-01-07-100005	Court officials pay	18,002	(1,620)	16,382
01-01-08-100001	Regular pay	273,451	(9,540)	263,911
01-01-08-108000	FICA expense	20,919	(1,259)	19,660
01-01-08-110001	LAGERS pension	23,517	(2,078)	21,439
Total Admin Exp Amendments:			\$ 8,646	

PERSONNEL EXPENSES - PUBLIC WORKS

Expenses		Current Budget	Amendment	New Budget
01-02-22-100001	Regular pay	919,357	(309,538)	609,819
01-02-22-100010	Part time pay	40,320	(19,288)	21,032
01-02-22-108000	FICA expense	73,721	(27,991)	45,730
01-02-22-109000	Health insurance	199,133	(59,057)	140,076
01-02-22-109500	Dental insurance	6,986	(2,810)	4,176
01-02-22-110001	LAGERS pension	79,409	(27,916)	51,493
01-02-24-100001	Regular pay	47,565	4,711	52,276
01-02-24-109000	Health insurance	9,830	2,496	12,326
01-02-24-110001	LAGERS pension	6,241	1,328	7,569
01-02-27-100001	Regular pay	440,339	(9,216)	431,123
01-02-27-100010	Part time pay	0	3,900	3,900
01-02-27-109000	Health insurance	97,973	(32,101)	65,872
01-02-27-110001	LAGERS pension	38,084	(1,137)	36,947
01-02-28-100001	Regular pay	312,689	11,249	323,938
01-02-28-109000	Health insurance	58,760	5,610	64,370
01-02-28-110001	LAGERS pension	26,891	1,753	28,644
Total PW Exp Amendments:			\$ (458,007)	

PERSONNEL EXPENSES - POLICE

Expenses		Current Budget	Amendment	New Budget
01-03-30-100001	Regular pay	3,547,148	(209,258)	3,337,890
01-03-30-108000	FICA expense	280,906	(23,454)	257,452
01-03-30-109000	Health insurance	508,196	(40,564)	467,632
01-03-30-109005	HRA Funding	16,808	(1,681)	15,127
01-03-30-110001	LAGERS pension	442,453	(18,084)	424,369
01-03-32-100001	Regular pay	561,195	(18,160)	543,035
01-03-32-100002	Overtime pay	12,000	14,558	26,558
01-03-32-100010	Part time pay	1,000	(1,000)	0
01-03-32-108000	FICA expense	44,989	(2,268)	42,721
01-03-32-109000	Health insurance	121,567	(9,475)	112,092
01-03-32-110001	LAGERS pension	50,489	(2,394)	48,095
Total Police Exp Amendments:			\$ (311,780)	

PERSONNEL EXPENSES - P&R

Expenses		Current Budget	Amendment	New Budget
01-04-40-100001	Regular pay	314,536	(18,318)	296,218
01-04-40-100002	Overtime pay	6,500	(3,188)	3,312
01-04-40-100010	Part time pay	12,430	(6,957)	5,473
01-04-40-108000	FICA expense	25,533	(3,355)	22,178
01-04-40-109000	Health insurance	74,537	(6,509)	68,028
01-04-40-110001	LAGERS pension	26,846	(4,112)	22,734
01-04-41-100001	Regular pay	336,883	(20,862)	316,021
01-04-41-100002	Overtime pay	12,000	1,037	13,037
01-04-41-100016	Part-time golf course	33,330	3,586	36,916
01-04-41-100017	Part-time pro shop	86,500	(9,241)	77,259
01-04-41-108000	FICA expense	36,010	(2,761)	33,249
01-04-41-110001	LAGERS pension	30,176	(3,973)	26,203
01-04-42-100001	Regular pay	27,878	(2,323)	25,555

01-04-42-100004	Holiday pay	14,000	(3,585)	10,415
01-04-42-100014	Part time - aquatics	259,534	(18,934)	240,600
01-04-42-100030	Part time - front desk	27,896	(2,955)	24,941
01-04-42-100031	Part time - concessions	45,551	(7,959)	37,592
01-04-42-108000	FICA expense	28,753	(2,888)	25,865
01-04-42-109000	Health insurance	5,309	(3,918)	1,391
01-04-42-110001	LAGERS pension	4,394	(2,186)	2,208
01-04-45-100001	Regular pay	419,172	(11,832)	407,340
01-04-45-100004	Holiday pay	24,000	(14,500)	9,500
01-04-45-100011	Part time - Pointe	292,322	(60,322)	232,000
01-04-45-100012	Part time - daycamp	136,349	(19,742)	116,607
01-04-45-100014	Part time - aquatics	170,489	(4,989)	165,500
01-04-45-100015	Part time - lock-ins	1,800	(1,800)	0
01-04-45-108000	FICA expense	79,914	(9,985)	69,929
01-04-45-109000	Health insurance	85,146	(10,784)	74,362
01-04-45-109500	Dental Insurance	2,759	(1,034)	1,725
01-04-45-110001	LAGERS pension	37,415	(1,355)	36,060
01-04-46-100001	Regular pay	338,258	(39,847)	298,411
01-04-46-100010	Part time pay	35,360	5,152	40,512
01-04-46-108000	FICA expense	28,834	(3,926)	24,908
01-04-46-110001	LAGERS pension	29,374	(5,648)	23,726

Total P&R Exp Amendments: \$ (300,013)

Total Personnel Exp Amendments: \$ (1,061,154)

OPERATING EXPENSES - ADMIN & PUBLIC WORKS

Expenses		Current Budget	Amendment	New Budget
Admin				
01-01-01-201100	Misc seminars and training	3,650	(3,650)	0
01-01-01-209011	Ref & annex material	2,500	(2,480)	20
01-01-02-120100	College Tuition	2,500	(2,500)	0
01-01-02-120105	Tests & Certificates	2,950	(1,350)	1,600
01-01-03-205106	Employee Wellness	2,000	(1,730)	270
01-01-03-205203	Community Publications	31,500	(1,000)	30,500
01-01-03-205250	Misc external public relations	2,800	2,200	5,000
01-01-03-213005	Streetlight maintenance	567,000	(1,000)	566,000
01-01-04-201013	Legislative conferences	7,500	(7,500)	0
01-01-04-201050	Misc conferences/meetings	3,000	(1,000)	2,000
01-01-04-213304	Election expense	15,000	1,661	16,661
01-01-04-213008	Legal services	90,000	(25,000)	65,000
01-01-04-213050	Misc contractual services	6,400	1,000	7,400
01-01-04-213087	Prosecutor services	32,000	(2,000)	30,000
01-01-05-120502	Physicals & drug testing	1,000	1,900	2,900
01-01-05-120503	Functional capacity testing	1,600	2,100	3,700
01-01-05-120504	Psychological testing	1,800	1,800	3,600
01-01-05-201014	City manager conferences	3,000	(1,500)	1,500
01-01-05-202010	Electric	25,000	(7,000)	18,000
01-01-05-208050	Misc equipment maintenance	1,800	(1,050)	750
01-01-05-210017	ICMA	1,215	(1,215)	0
01-01-05-213051	Copier maintenance	3,100	(1,300)	1,800
01-01-05-223520	Bldg equipment & fixtures	0	1,500	1,500
01-01-05-226002	TIF municipal revenues funding	39,405	3,305	42,710

01-01-07-213036	REJIS	8,032	1,968	10,000
01-01-07-213040	Prisoner incarceration	1,000	(1,000)	0
01-01-07-213063	Router contract	1,260	(1,049)	211
01-01-07-213084	Public defender	3,500	(2,300)	1,200
01-01-08-213018	Bank service charges	1,750	1,750	3,500
01-01-08-213019	Credit card service charges	59,000	10,000	69,000

Total Admin Expenditures: \$ (36,440)

<u>Expenses</u>		<u>Current Budget</u>	<u>Amendment</u>	<u>New Budget</u>
Public Works				
01-02-20-224502	Project/architect engineering	5,000	(5,000)	0
01-02-22-209010	Small tools	5,000	3,300	8,300
01-02-22-209022	Stock items	10,000	8,300	18,300
01-02-22-209023	Cutter blades	2,000	1,800	3,800
01-02-22-211100	Motor fuel	42,890	(2,690)	40,200
01-02-22-212001	Concrete	85,000	(15,000)	70,000
01-02-22-212002	Asphalt & primer	250,000	(40,000)	210,000
01-02-22-212004	Sign materials	30,000	3,000	33,000
01-02-22-212008	Crushed rock	10,000	1,500	11,500
01-02-22-213006	Trash/dumping fees	7,500	(2,500)	5,000
01-02-22-213028	Striping	35,000	(10,000)	25,000
01-02-22-213088	Material hauling	10,000	(6,000)	4,000
01-02-22-219099	Misc equipment <7500	0	2,200	2,200
01-02-22-223008	Mill/repave	80,000	(38,000)	42,000
01-02-24-208008	Plows & spreaders maintenance	8,000	3,000	11,000
01-02-24-208050	Misc equipment maintenance	3,500	37,500	41,000
01-02-24-212006	Salt	190,000	(50,000)	140,000
01-02-24-219220	Plows/equipment	20,000	(3,100)	16,900
01-02-27-204050	Misc equipment rentals	0	17,000	17,000
01-02-27-209022	Stock items	4,000	4,000	8,000
01-02-27-213041	Tree maintenance service	10,000	(4,000)	6,000
01-02-27-213050	Misc contractual services	45,000	47,000	92,000
01-02-28-120005	Uniforms - garages	19,000	(4,000)	15,000
01-02-28-120100	College tuition	3,000	(1,369)	1,631
01-02-28-201100	Misc seminars/training	1,500	1,500	3,000
01-02-28-204003	Cylinder rental	2,500	1,800	4,300
01-02-28-204004	Waste disposal	5,000	1,500	6,500
01-02-28-204050	Misc equipment rentals	5,000	(2,000)	3,000
01-02-28-206003	Property liability	21,690	2,324	24,014
01-02-28-209010	Small tools	7,000	1,500	8,500
01-02-28-209012	Tires	20,000	20,000	40,000
01-02-28-209022	Stock items	25,000	12,000	37,000
01-02-28-209027	Garage & yard maint supplies	3,000	7,000	10,000
01-02-28-211050	Misc vehicle maintenance	45,000	35,000	80,000
01-02-28-212026	Building maintenance materials	7,500	1,000	8,500
01-02-28-219099	Misc equipment <\$7500	3,000	4,000	7,000
01-02-28-222501	Heavy equipment	185,000	(2,000)	183,000

Total PW Expenditures: \$ 30,565

OPERATING EXPENSES - POLICE & P&R

Expenses		Current Budget	Amendment	New Budget
Police				
01-03-30-203100	Cellular phones	16,824	(11,317)	5,507
01-03-30-206003	Property liability	40,507	4,415	44,922
01-03-30-206009	Auto deductibles	5,000	2,000	7,000
01-03-30-206010	Insurance deductibles	0	2,500	2,500
01-03-30-209005	Printing	3,000	(1,000)	2,000
01-03-30-211010	Auto detailing	7,000	(2,000)	5,000
01-03-30-211100	Motor fuel	65,000	8,000	73,000
01-03-30-212026	Building maintenance material	25,000	(20,000)	5,000
01-03-30-213050	Misc contractual services	53,077	(13,077)	40,000
01-03-30-213051	Copier maintenance	4,000	(2,000)	2,000
01-03-30-215005	Prisoner housing expenses	4,000	3,555	7,555
01-03-32-213035	CAD maintenance	20,000	15,822	35,822
01-03-32-213036	REJIS	68,261	15,361	83,622
01-03-32-213050	Misc contractual services	11,700	4,300	16,000
Total Police Expenditures:			\$ 6,559	

Expenses		Current Budget	Amendment	New Budget
P&R				
01-04-40-202010	Electric	17,000	1,000	18,000
01-04-40-202040	Water	8,240	(4,440)	3,800
01-04-40-208014	Wildlife maintenance	6,000	(1,410)	4,590
01-04-40-208063	Vlasis park maintenance	20,000	(4,000)	16,000
01-04-40-208064	Ferris Park maintenance	3,000	2,500	5,500
01-04-40-211050	Misc vehicle maintenance	3,600	(3,600)	0
01-04-40-211100	Motor fuel	6,600	1,600	8,200
01-04-40-213083	Median Maintenance Services	22,000	(9,155)	12,845
01-04-40-215028	Trees purchased	3,500	(1,000)	2,500
01-04-40-215033	L.O.A.P. escrow expenses	12,000	(7,800)	4,200
01-04-40-224010	New Ballwin Park improvements	100,000	(100,000)	0
01-04-41-202020	Gas	5,800	(3,800)	2,000
01-04-41-202030	Sewer	5,150	(2,150)	3,000
01-04-41-202040	Water	56,900	6,100	63,000
01-04-41-205250	Misc external public relations	2,800	(1,000)	1,800
01-04-41-208050	Misc equipment maintenance	20,000	1,500	21,500
01-04-41-209004	Office supplies	1,000	1,200	2,200
01-04-41-209028	Food/beverages-tournaments	200	1,900	2,100
01-04-41-209030	Golf Cart parts	1,350	1,550	2,900
01-04-41-209031	Beer	13,000	2,500	15,500
01-04-41-209032	Liquor	4,400	(1,900)	2,500
01-04-41-210059	Metro Amateur Golf	150	3,564	3,714
01-04-41-211100	Motor fuel	7,300	6,700	14,000
01-04-41-213049	Instructor services	2,500	1,100	3,600
01-04-41-213050	Misc contractual services	8,000	1,000	9,000
01-04-41-215025	Items for resale	9,000	22,000	31,000
01-04-41-219099	Misc equipment <\$7500	7,000	(6,483)	517
01-04-41-222515	Golf carts	14,000	(14,000)	0
01-04-42-202010	Electric	44,000	(3,000)	41,000
01-04-42-209033	Soda	10,000	5,000	15,000
01-04-42-209034	Food	48,000	(11,000)	37,000
01-04-42-209037	Chemicals	20,000	(5,000)	15,000

01-04-42-209045	Misc programs supplies	4,000	(2,200)	1,800
01-04-42-209048	Birthday party supplies	4,500	(1,000)	3,500
01-04-42-213049	Instructor services	0	3,308	3,308
01-04-42-213060	Software maintenance	4,000	2,295	6,295
01-04-42-219099	Misc equipment <\$7500	19,790	1,010	20,800
01-04-45-120105	Tests & Certifications	6,200	(1,700)	4,500
01-04-45-120505	Reference Checking	3,500	(1,700)	1,800
01-04-45-201050	Misc conferences/meetings	0	907	907
01-04-45-202010	Electric	120,000	(17,000)	103,000
01-04-45-202030	Sewer	23,200	(5,200)	18,000
01-04-45-202040	Water	24,200	(2,200)	22,000
01-04-45-203001	Telephone	5,300	(2,800)	2,500
01-04-45-206003	Property liability	13,546	1,542	15,088
01-04-45-207050	Miscellaneous advertising	10,900	(3,900)	7,000
01-04-45-208018	Exercise equipment maintenance	3,000	(1,000)	2,000
01-04-45-208050	Misc equipment maintenance	26,000	7,000	33,000
01-04-45-209004	Office supplies	6,000	(1,000)	5,000
01-04-45-209033	Soda	8,000	(3,000)	5,000
01-04-45-209044	Daycamp supplies	33,000	(3,000)	30,000
01-04-45-209045	Misc program supplies	35,000	(7,600)	27,400
01-04-45-209049	Senior program supplies	3,250	(2,350)	900
01-04-45-211050	Misc vehicle maintenance	1,000	(1,000)	0
01-04-45-213049	Instructor services	21,000	(3,000)	18,000
01-04-45-213082	Media access	5,220	(1,220)	4,000
01-04-45-215025	Items for resale	100	175	275
01-04-45-219455	Workout equipment	41,000	(2,350)	38,650
01-04-46-211050	Misc vehicle maintenance	1,500	(1,500)	0
01-04-46-211100	Motor fuel	4,112	1,088	5,200
01-04-47-209059	Hospitality	2,000	(1,381)	619
01-04-47-209066	Run	2,500	1,056	3,556
01-04-47-212025	Facility set-up	12,000	(3,345)	8,655
01-04-47-213055	Entertainment	25,000	(1,280)	23,720

Total P&R Expenditures: \$ (172,869)

Total: \$ (172,185)

Adopted (1) 2021 Operating Revenue Budget: \$ 19,277,413

Amendments: \$ 3,985,103

Revised (1) 2021 Operating Revenue Budget: \$ 23,262,516

Adopted (1) 2021 Operating Expenditure Budget: \$ 19,777,800

Amendments: \$ (1,233,339)

Revised (1) 2021 Operating Expenditure Budget: \$ 18,544,461

Surplus/(Deficit): \$ 4,718,055

2021 CAPITAL BUDGET AMENDMENT (1)

<u>Revenues</u>		<u>Current Budget</u>	<u>Amendment</u>	<u>New Budget</u>
02-01-00-500005	Sales tax - TIF 2A	72,000	16,000	88,000
02-02-22-560050	Misc project reimbursement	924,832	(187,319)	737,513
02-02-22-506201	Stormwater grants	0	25,000	25,000
02-03-00-500001	Sales tax	382,000	17,000	399,000
02-04-00-500005	Sales tax - TIF 2A	100,000	17,000	117,000
02-04-00-506500	Miscellaneous grants	137,650	146,440	284,090
			\$ 34,121	

<u>Expenses</u>		<u>Current Budget</u>	<u>Amendment</u>	<u>New Budget</u>
02-01-05-226002	TIF municipal revenue funding	15,685	1,990	17,675
02-02-22-223007	Street Reconstruction	1,156,040	(137,634)	1,018,406
02-02-22-224502	Project/architect engineering	0	8,423	8,423
02-03-30-224502	Project/architect engineering	900,000	(140,332)	759,668
02-04-40-224001	Ferris Park Improvements	186,500	210,905	397,405
02-04-40-224005	Holloway Park Improvements	15,000	(15,000)	0
02-04-40-224501	Study/consulting services	50,000	4,922	54,922
02-04-40-226002	TIF Municipal Funding	35,000	2,374	37,374
			\$ (64,352)	

Adopted 2021 Capital Revenue Budget:	\$ 1,716,482
Amendments:	\$ 34,121
Revised (1) 2021 Capital Revenue Budget:	\$ 1,750,603
Adopted 2021 Capital Expenditure Budget:	\$ 2,358,225
Amendments:	\$ (64,352)
Revised (1) 2021 Capital Expenditure Budget:	\$ 2,293,873
Surplus/(Deficit):	\$ (543,270)

2021 TDD BUDGET AMENDMENT (1)				
		Current Budget	Amendment	New Budget
05-01-00-500504	TDD Revenues	87,550	13,450	101,000
05-01-00-505010	TDD revenue interest	25	(10)	15
05-01-11-213101	TDD 2-A revs payable	33,800	5,715	39,515
05-01-11-213105	TDD 2-A admin fees - trustee	7,500	1,000	8,500
05-01-11-280005	Transfers Out	43,775	6,725	50,500
			\$ 26,880	

Adopted 2021 TDD Revenue Budget:	\$	87,575
Amendments:	\$	13,440
Revised (1) 2021 TDD Revenue Budget:	\$	101,015

Adopted 2021 TDD Expenditure Budget:	\$	87,575
Amendments:	\$	13,440
Revised (1) 2021 TDD Expenditure Budget:	\$	101,015

Surplus/(Deficit): \$ -



TO: Mayor Pogue, Board of Aldermen

FROM: Denise Keller, Finance Officer

DATE: November 15, 2021

RE: 2021 Budget Amendment

Staff has completed a comprehensive review of anticipated revenues and expenses for the remainder of the calendar year. Updated estimates have been prepared and compared with the 2021 adopted budget. In the Operating budget, revenue accounts with changes generally greater than \$3,000 and expense accounts with changes generally greater than \$1,000 have been selected for re-appropriation. In the Capital and TDD budgets, all accounts with changes regardless of size have been selected for re-appropriation.

Operating Fund:

The economic recovery from the effects of the COVID-19 pandemic has been better than was budgeted. Sales taxes were budgeted to increase by 3%, but an additional \$396,000 is anticipated. Strong sales of vehicles necessitate an increase of \$52,000 to vehicle sales tax. Motor fuel tax receipts are expected to be up by \$30,000 with higher fuel prices and the passage and implementation of an addition of 2.5 cents to the fuel tax rate. Utility gross receipts collectively are decreasing by \$40,000.

Business licenses were expected to be significantly lower in 2021 reflecting reduced gross receipts from 2020 business closures and the discounting of fees for square footage based businesses by 20%. Instead, an additional \$66,000 is expected. Inspections and permits are adding \$56,000 of revenue, with the largest increase occurring in building permits. Previous year collections include \$97,700 of returned medical premiums from SLAIT for the years 2012-2014. Recreation revenues from memberships, programs and facility admissions are being increased by \$289,629, with the biggest increases being in non-resident greens fees, non-resident daily passes at North Pointe and summer camp fees. Miscellaneous grants are being adjusted upwards by \$3,035,057 to reflect the receipt of the first tranche of ARPA funds. The net favorable adjustment to revenues is \$3,985,103.

Personnel expenses are being reduced by \$1,061,154. The year began with many vacancies due to a hiring freeze in 2020, and has experienced a great deal of employee turnover throughout the year in a tight labor market. A small increase in expense is attributable to the addition of a superintendent position in Public Works. This position replaces a foreman.

Operating expenses as a whole are being reduced by \$172,185. The new playground for Ballwin Park will be a 2022 project rather than a current year one because the grant funding was approved too late in the

year. Lead times on delivery of playground equipment are twelve to fourteen weeks. \$100,000 is being removed from the New Ballwin park improvements account. A reduction of \$50,000 from salt is being redirected to miscellaneous equipment repairs to fix the salt conveyor at a cost of \$37,500, as well as to the purchase of a new calcium chloride tank. An additional \$47,000 is being directed for contractual leaf removal in Meadowbrook Country Club and Claymont subdivisions. The additional expense will ensure a full six weeks of collection. Many big ticket repairs have been needed for trucks in the Public Works fleet. An additional \$35,000 is needed for miscellaneous vehicle maintenance. \$15,832 is being added for CAD maintenance; the new CAD system will be billed on a monthly basis over the course of a year beginning in December. Other large changes to budgeted expenses include:

- Reduction of cost for street construction and repair \$(100,000)
- Utility costs - \$(37,690)
- Legal fees - \$(27,000)
- Building maintenance - \$(20,000)
- Golf pro shop items for resale \$22,000
- Stock items - \$24,000

The net impact of the amendments to the Operating fund budget is a change from a deficit of \$500,387 to a surplus of \$4,718,055. More than half of this surplus is attributed to the receipt of the ARPA funds.

Capital Fund:

Amendments to this fund reflect increases to revenues and decreases to expenses. Sales taxes are being increased by \$50,000. Holloway Road construction bids came in under budget, reducing grant revenues by \$187,319 and expenses by \$137,634. Some additional work for water main repairs has been added to the contract but is not reimbursable. The percentage completion of improvements to Ferris Park in 2020 was lower than budgeted, moving \$146,440 of the grant revenue and \$210,905 of the expense into the current year. Estimates of cost for design work for the new police building this year were too high; this expense item is being reduced by \$140,332 and will be spent in 2022 instead.

The net impact of adjustments to the capital budget is a \$98,473 reduction in the amount of fund balance being used.



Bill No. 4107

Ordinance No. _____

INTRODUCED BY
ALDERMEN UTT, FINLEY, STALLMANN, ROACH, FLEMING, LEAHY, KERLAGON, BULLINGTON

AN ORDINANCE OF THE CITY OF BALLWIN, CALLING AN ELECTION TO BE HELD ON APRIL 5, 2022, IN ORDER TO SUBMIT A PROPOSITION TO THE QUALIFIED VOTERS REGARDING IMPOSITION OF A USE TAX.

WHEREAS, Section 144.757 RSMo states, “Any county or municipality may, by a majority vote of its governing body, impose a local use tax if a local sales tax is imposed as defined in section 32.085 or if a sales tax is imposed under section 94.850 or 94.890, with such local use tax imposed at a rate equal to the rate of the local sales tax and any sales tax imposed under section 94.850 or 94.890 by such county or municipality; provided, however, that no ordinance or order enacted pursuant to sections 144.757 to 144.761 shall be effective unless the governing body of the county or municipality submits to the voters thereof at a municipal, county or state general, primary or special election a proposal to authorize the governing body of the county or municipality to impose a local use tax pursuant to sections 144.757 to 144.761.”

NOW, THEREFORE, BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF BALLWIN, ST. LOUIS COUNTY, MISSOURI, AS FOLLOWS:

Section 1. An election is hereby called and ordered to be held on the 5th day of April, 2022, within the City of Ballwin for the purpose of submitting to the qualified voters of the City a proposition which shall be submitted in substantially the following form:

PROPOSITION U

Shall the City of Ballwin impose a local use tax at the same rate as the total local sales tax rate, provided that if any local sales tax rate is reduced or raised by voter approval, the local use tax shall also be reduced or raised by the same action?

(VOTE FOR ONE)

FOR THE PROPOSITION	YES ☐
OPPOSED TO THE PROPOSITION	NO ☐

Instructions to Voters:

If you are in favor of the question, place an "X" in the box opposite (or electronically select) “YES”.



If you are opposed to the question, place an X in the box opposite (or electronically select) “NO”.

Section 2. The City Clerk shall prepare and cause to be forwarded to the Board of Election Commissioners of St. Louis County, Missouri, a Notice of Election in compliance with this ordinance and take such other steps as may be required so that an election may be lawfully conducted.

Section 3. The Board of Election Commissioners of St. Louis County shall conduct such election according to the law and certify the results thereof. Said Board of Election Commissioners shall designate such polling places as shall be required for said election and shall appoint such necessary election officials as may be required for the conduct thereof. Said Board of Election Commissioners shall also publish such notice of said election as shall be required by law and shall do and perform such other necessary acts as may be required to conduct such election in accord with the statutes of the State of Missouri and the ordinances of the City of BALLWIN, Missouri.

Section 4. This Ordinance shall take effect and be in full force from and after its passage and approval.

PASSED this ____ day of _____, 2021.

TIM POGUE, MAYOR

APPROVED this ____ day of _____, 2021.

TIM POGUE, MAYOR

ATTEST: _____
ERIC STERMAN, CITY ADMINISTRATOR



Bill No. 4100

Ordinance No. _____

INTRODUCED BY

ALDERMEN FINLEY, UTT, STALLMANN, ROACH, FLEMING, LEAHY, KERLAGON, BULLINGTON

AN ORDINANCE AUTHORIZING THE MAYOR OF THE CITY OF BALLWIN, MISSOURI, TO EXECUTE THE MUNICIPAL HOUSING AND COMMUNITY DEVELOPMENT SUPPLEMENTAL COOPERATION AGREEMENT OF 2021; AND SUPPLEMENTAL AGREEMENTS THERETO WITH ST. LOUIS COUNTY WITH REGARD TO THE HOUSING AND COMMUNITY DEVELOPMENT ACT OF 1977 AS AMENDED.

BE IT ORDAINED BY THE BOARD OF ALDERMEN OF THE CITY OF BALLWIN AS FOLLOWS:

Section 1. The Mayor of the City of Ballwin, Missouri, is hereby authorized to execute for and on behalf of the City of Ballwin, the Municipal Housing and Community Development Supplemental Cooperation Agreement of 2021 (attached hereto as Exhibit A) and Supplemental Agreements thereto as may be required by law with regard to the Housing and Community Development Act of 1977 as amended.

Section 2. This Ordinance shall be in full force and effect from and after its passage and approval.

PASSED this _____ day of _____, 2021.

TIM POGUE, MAYOR

APPROVED this _____ day of _____, 2021.

TIM POGUE, MAYOR

ATTEST: _____
ERIC STERMAN, CITY ADMINISTRATOR

Sam Page
County Executive

Saint Louis
COUNTY
HUMAN SERVICES

Section 8, Item c.

Director of Human Services

Amy Ellis, Director
Office of Community Development

November 9, 2021

Honorable Tim Pogue
Mayor
City of Ballwin
1 Government Center
Ballwin, MO 63011

RE: FY2021 Supplemental Cooperation Agreement

Dear Mayor Pogue:

Each year, your municipality receives an allocation of Community Development Block Grant (CDBG) funds through the St. Louis County Office of Community Development. CDBG funds are distributed by the U.S. Department of Housing and Urban Development (HUD) for the purpose of developing viable urban communities by providing decent housing, a suitable living environment and expanded economic opportunities, primarily for low- and moderate-income persons.

In order to receive these funds, your municipality must execute an annual Supplemental Cooperation Agreement with the Office of Community Development. **A copy of your 2021 Supplemental Cooperation Agreement has been sent to the CDBG contact person copied at the end of this letter.** Execution requires that the following items be included on this agreement:

- Your wet ink signature
- Wet ink attestation by a third party
- Wet ink signature of your municipal attorney
- Date signed (to be placed by your signature)
- Impression of your municipal seal

NOTE: DO NOT ENTER THE DATE ON THE FIRST PAGE OF THE AGREEMENT. THIS WILL BE COMPLETED BY ST. LOUIS COUNTY UPON FULL EXECUTION OF THE AGREEMENT.

Please return the executed copy to my attention **no later than Monday, January 10, 2021.** A fully executed copy will then be returned to you after the release of funds from HUD.

(Continued on next page)

OFFICE OF COMMUNITY DEVELOPMENT

500 Northwest Plaza Drive • 8th Floor, Suite 801 • St Ann MO 63074 • PH 314/615-4405 • FAX 314/615-8674
South County Location • PH 314-615-4025 • FAX 314-615-4125 • Relay MO 711 or 800-735-2966
Web <https://www.stlouiscountymo.gov>

Be advised that no activities may be placed under contract until HUD has released these funds to St. Louis County and this agreement has been returned to you. Please contact your assigned Community Development Specialist prior to undertaking any activities described in this agreement. Failure to do so may impact the availability of these funds to your community.

Additionally, please be especially aware of your audit responsibilities as detailed in the agreement. Pursuant to Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, subrecipients that receive over \$750,000 a year from all Federal sources must have financial audits prepared in compliance with 2 CFR 200.500 through 2 CFR 200.520, as well as any specific program requirements.

If you have any questions or require assistance regarding these agreements, please contact your assigned specialist at 314-615-4450 or MMarku@stlouiscountymo.gov.

Thank you for your attention to this matter.

Sincerely,



Mitch Marku
Community Development Manager
Office of Community Development

Enclosures (1)

cc: Mr. Eric Sterman, City Administrator

DEPARTMENT OF HUMAN SERVICES

500 Northwest Plaza Dr., 8th Floor, Suite 800 • St Ann MO 63074 • PH 314/615-4444 • FAX 314/615-4416
Relay MO 800-735-2966 • Web <https://www.stlouiscountymo.gov>

ST. LOUIS COUNTY DEPARTMENT OF PLANNING
OFFICE OF COMMUNITY DEVELOPMENT

Section 8, Item c.

MUNICIPAL HOUSING AND COMMUNITY DEVELOPMENT
SUPPLEMENTAL COOPERATION AGREEMENT

NO. 2021

This Supplemental Cooperation Agreement (hereinafter referred to as the Supplemental Cooperation Agreement) made and entered into this _____ day of _____, by and between ST. LOUIS COUNTY, MISSOURI (hereinafter referred to as "County"), and the _____ City _____ of _____ Ballwin _____ Missouri (hereinafter referred to as "Municipality"),

Witnesseth:

Whereas, the United States Congress enacted the Housing and Community Development Act of 1977 (hereinafter referred to as the "Act") providing federal funds to local units of government for the purposes of developing urban communities and improving housing conditions and community services; and

Whereas, the Act allocates funds to County for the purpose of undertaking Community Development Program activities authorized in Section 105 thereof; and

Whereas, the Act recognizes that Municipality may enter into cooperation agreements with County in order to undertake community development activities with Municipality as authorized by Section 105 of the Act; and

Whereas, County and Municipality have enacted ordinances authorizing their chief executive officers to execute a Municipal Housing and Community Development Cooperation Agreement dated August 26th, 2014, (hereinafter referred to as the "Cooperation Agreement") and Supplemental Cooperation Agreements; and

Whereas, the provisions of Section 70.210 to Section 70.320 R.S.Mo. inclusive empower municipalities or political subdivisions to contract with each other for a common service and Section 2.180 of the 1968 County Charter provides that the County Council may, by ordinance, authorize contracts between County and an incorporated area for a common service; and

Whereas, certain provisions of this Supplemental Cooperation Agreement are intended to amend the Municipal Housing and Community Development Cooperation Agreement previously entered into for the purpose of conforming with HUD requirements; and

Whereas, County and Municipality desire to undertake a cooperative Community Development Program in accordance with the Act;

Now, Therefore, County and Municipality mutually agree as follows:

I. County and Municipality hereby agree to cooperate in the undertaking or assist in the undertaking of essential community development and housing assistance activities, specifically urban renewal and publicly assisted housing as set forth in Exhibit A, "Budget and Scope of Program," attached hereto and made a part hereof. Such activities are to be carried out by Municipality in accordance with County's Community Development Plan and Housing Assistance Plan as submitted to HUD in County's Annual Consolidated Plan for Community Development Block Grant (CDBG), HOME, and Emergency Shelter Grant Programs. The community development activities authorized by the Act and outlined in County's Consolidated Plan will be carried out through funds received as a result of the Act and made available to Municipality by County for the purpose of undertaking community development programs. The community development activities to be undertaken by Municipality as set forth in Exhibit A will be performed in accordance with the terms and conditions of the Cooperation Agreement, the Supplemental Cooperation Agreement, and the Subrecipient Policies and Procedures Manual, and may be governed by additional amendments, if any, executed by County and Municipality. This Agreement shall remain in effect without terminating during any time Municipality has CDBG Funds under Contract, including Program Income, as defined by 24 CFR 570 et seq.

II. Changes in the subprograms and activities as described in Exhibit A may be requested from time to time by either County or Municipality and if mutually agreed upon by and between County and Municipality shall be incorporated by written amendment(s) to the Supplemental Cooperation Agreement. County and Municipality acknowledge and agree that the budget line item "accounts" described in Exhibit A of this Agreement are estimates only and, therefore, the County shall, when necessary, transfer funds between "accounts" without the execution of an amendment to the Supplemental Cooperation Agreement in order to process municipal payment requests.

III. Municipality agrees that it will contractually obligate funds within twelve months of the executed date of this Supplemental Cooperation Agreement. Funds not contractually obligated as stipulated may be recaptured by County, unless an extension of time has been specifically requested in writing by Municipality and approved in writing by County.

IV. Municipality further agrees to abide by the provisions of Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards to wit:

A. Municipality agrees to abide by the provisions of 2 CFR 200.100 through 200.345 and 2 CFR 200.400 through 200.415, if applicable.

B. Municipality agrees to have an audit made in accordance with 2 CFR 200.500 through 2 CFR 200.520 if total federal grants spent during the fiscal year exceed \$750,000. If total federal grants spent during the fiscal year are less than \$750,000, Municipality shall be exempt from compliance with 2 CFR 200.500 through 2 CFR 200.520 and other federal audit requirements prescribed by state and local law or regulation. Nothing above exempts the Municipality from maintaining records of federal grant expenditures or from providing access to such records to federal agencies.

C. Municipality shall provide a copy of the audit report to the County within 30 days of the completion date of the audit.

V. Municipality agrees to comply with the following provisions as required by 24 CFR 570.503(b), to wit:

A. Municipality agrees to maintain and submit to County such records and reports as requested and specified by County in order to assist County in meeting its record keeping and reporting requirements.

B. Municipality shall inform County of any and all income generated as the result of a CDBG-funded activity. All such program income shall be returned to County. Program income generated by all Rehabilitation of Private Properties Activities will be used by County for grants and/or expenses related to CDBG Rehabilitation of Private Properties Activities administered or undertaken by County. Municipalities that have County-approved revolving loan funds for Rehabilitation of Private Properties Activities will automatically have program income funds reallocated to aforesaid loan programs. All program income that is generated by non-Rehabilitation of Private Properties Activities will be reallocated by Supplemental Agreement Amendments to Municipality for eligible CDBG activities in accordance with all CDBG requirements as may then apply, and any requirements of the Cooperation Agreement as are applicable.

C. Municipality shall comply with applicable administrative requirements as described in 570.502.

D. Municipality shall comply with Subpart K of 24 CFR 570 et seq., specifically Sections 570.600 through 570.612, except for the exceptions noted in the regulations, being the Municipality does not assume County's environmental responsibilities under 570.604 and Municipality does not assume County's responsibility for initiating the review process under Executive Order 12372.

E. Municipality agrees that any real property under Municipality's control that was acquired or improved in whole or in part with CDBG funds (1) is used to meet one of the national objectives in 570.208 until five years after expiration of this Agreement, or such longer period of time as determined appropriate by County; or (2) is disposed of in a manner which results in the County being reimbursed in the amount of the current fair market value of the property less any portion thereof attributable to expenditures of non-CDBG funds for acquisition of, or improvement to, the property.

VI. Municipality shall comply with Subpart B of 24 CFR part 135 and shall comply with all

applicable goals for the utilization of small and disadvantaged businesses in contracting activities of Section 3-covered projects as described in the aforementioned Subpart B.

VII. In accordance with 24 CFR 85.43, suspension or termination of this Agreement may occur if Municipality materially fails to comply with any term of this Agreement of the award of CDBG funds. The Agreement may also be terminated for convenience in accordance with 24 CFR 85.44.

VIII. Municipality certifies that the Community Development Block Grant Program stipulated in Exhibit A gives maximum feasible priority to activities which benefit low or moderate income families, aid in the prevention or elimination of slums or blight, or are an urgent community development need, but that not less than seventy (70%) of funds received shall be used for activities that benefit low- and moderate-income persons.

IX. Municipality certifies that it affirmatively furthers fair housing by having enacted a municipal fair housing ordinance and that this fair housing ordinance has a mechanism for enforcement such as a Human Relations Commission.

X. County hereby certifies that it has adopted and is enforcing a policy prohibiting the use of excessive force by law enforcement agencies within its jurisdiction against any individuals engaged in non-violent civil rights demonstrations; and

XI. County certifies that it has a policy of enforcing applicable state and local laws against physically barring entrance to or exit from a facility or location which is the subject of such non-violent civil rights demonstrations within its jurisdiction;

XII. County certifies that to the best of its knowledge and belief:

A. No federally appropriated funds have been paid or will be paid by or on behalf of it to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement;

B. If any funds other than federally appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a member of Congress, an officer or employee of Congress, or an employee of a member of Congress in connection with this federal contract, grant, loan or cooperative agreement, it will complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions; and

C. It will require that the language of paragraph XI of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly;

XIII. County certifies that it will or will continue to provide a drug-free workplace by:

A. Publishing a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the grantee's workplace and specifying the actions that will be taken against employees for violation of such prohibition;

B. Establishing an ongoing drug-free awareness program to inform employees about:

1. The dangers of drug abuse in the workplace;
2. The grantee's policy of maintaining a drug-free workplace;
3. Any available drug counseling, rehabilitation, and employee assistance programs; and

4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace;

C. Making it a requirement that each employee to be engaged in the performance of the grant be given a copy of the statement required by paragraph A;

D. Notifying the employee in the statement required by paragraph A that, as a condition of employment under the grant, the employee will:

1. Abide by the terms of the statement; and
2. Notify the employer in writing of his or her conviction for a violation of a criminal drug statute occurring in the workplace no later than five calendar days after such conviction;

E. Notifying the agency in writing, within ten calendar days after receiving notice under subparagraph D(2) from an employee or otherwise receiving actual notice of such conviction. Employers of convicted employees must provide notice, including position title, to every grant officer or other designee on whose grant activity the convicted employee was working, unless the federal agency has designated a central point for the receipt of such notices. Notice shall include the identification number(s) of each affected grant;

F. Taking one of the following actions, within 30 calendar days of receiving notice under subparagraph D(2), with respect to any employee who is so convicted:

1. Taking appropriate personnel action against such an employee, up to and including termination, consistent with the requirements of the Rehabilitation Act of 1973, as amended; or
2. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a federal, state, or local health, law enforcement, or other appropriate agency;

G. Making a good faith effort to continue to maintain a drug-free workplace through implementation of paragraphs A through F.

XIV. County certifies that it is following:

A. A current Consolidated Plan which has been approved by HUD in accordance with Section 105 of the Cranston-Gonzales National Housing Affordability Act; or

B. A housing assistance plan which was approved by HUD during the 180-day period beginning November 28, 1990, or during such longer period as may be prescribed by the Secretary of HUD in any case for good cause.

MUNICIPAL HOUSING AND COMMUNITY DEVELOPMENT
SUPPLEMENTAL COOPERATION AGREEMENT

Section 8, Item c.

NO. 2021

In Witness Whereof, the parties have signed this Agreement on the day and year first above written.

City of Ballwin

ST. LOUIS COUNTY, MISSOURI

By: _____

By: _____

Title: _____

Title: Director, Department of Human Services

Attest:

Approved:

By: _____

By: _____

Title: _____

Title: Director, Community Development

Approved as to Legal Form:

Municipal Attorney

Affix Municipal Seal Here

I hereby certify that balances sufficient to pay the contract sum remain in the appropriation accounts against which this obligation is to be charged, to the extent County continues to receive federal funds sufficient to pay contract sum, in accordance with the applicable Municipal Housing and Community Development Cooperation Agreement, between Municipality and St. Louis County.

By: _____

Title: Community Development Accounting Supervisor

Approved: _____

Title: Community Development Manager

MUNICIPAL HOUSING AND COMMUNITY DEVELOPMENT
SUPPLEMENTAL COOPERATION AGREEMENT

Exhibit A

Section 8, Item c.

NO. 2021

BUDGET AND SCOPE OF PROGRAM

Municipality: Ballwin Total Allocation \$ 40400

HUD Matrix Code and Activity Title: 14A Home Improvement Program

Fund:	Department:	Division:	Section:	Object:
<u>4510</u>	<u>5000</u>	<u>5350</u>	<u>5033</u>	<u>657110</u>

Grant:	Program:	Activity:	Location:	Project:
<u>GB101</u>	<u>GR25</u>	<u>GHP25</u>	<u>0000</u>	<u>GB101</u>

Description:

The primary objective of this activity is to provide assistance to low and moderate-income residents who are below 80% of the median area income. Assistance will be provided in the form of forgivable loans, which will be used to abate residential housing deficiencies.

Amount: \$ 40400

HUD Activity Title: _____ HUD Matrix Code: _____

Fund:	Department:	Division:	Section:	Object:
_____	_____	_____	_____	_____

Grant:	Program:	Activity:	Location:	Project:
_____	_____	_____	_____	_____

Description: _____

Amount: \$ _____

Resolution

City of Ballwin, Missouri

INTRODUCED BY

ALDERMEN UTT, FINLEY, STALLMANN, ROACH, FLEMING, LEAHY, KERLAGON, BULLINGTON

A RESOLUTION ADDRESSING ONGOING RESPONSIBILITIES FOR LEASES AND EASEMENTS AT 14811 MANCHESTER ROAD

WHEREAS, the City of Ballwin entered into a Sale Contract with Landau Group, LLC (“Purchaser”) to sell the property at 14811 Manchester Road, Ballwin, Missouri 63011; and

WHEREAS, the Purchaser’s Title Insurance Company requires a Resolution stating that the City has no ongoing obligations for the following Leases and Easements that have not been either terminated or transferred to Purchaser:

1. Sign Easement Agreement between City of Ballwin and Seven Trails Investors, LLC, as recorded May 16, 2012, in Book 19990, Page 969;
2. Lease between City of Ballwin and New Cingular Wireless PCS, LLC, dated March 10, 2017, and recorded November 21, 2017, in Book 22788, Page 132;
3. Lease between City of Ballwin and C-Call dated January 23, 1996, and recorded April 25, 2001, in Book 12996, Page 1405;
4. Lease between City of Ballwin and Eastern Missouri Cellular LP dated April 3, 1996, and recorded May 17, 1996, in Book 10831, Page 2355; and
5. Lease between City of Ballwin and Sprint Spectrum LP dated April 9, 1996, and recorded May 13, 1996, in Book 10825, Page 2351.

THEREFORE, BE IT RESOLVED by the Board of Aldermen that the City of Ballwin has no post-closing duties or obligations with regard to the listed Easements and Leases that have not been either terminated or transferred to Purchaser.

PASSED this ____ day of _____, 2021.

TIM POGUE, MAYOR

ATTEST: _____
CITY CLERK



Staff Report

RE: New Ballwin Park Playground

Department/Program: Parks and Recreation

Explanation: Bids were solicited for the purchase, delivery and installation of playground equipment for New Ballwin Park. Bidders were capped at a playground design no more than \$95,000 and no less than 10% below \$95,000.

A total of five bidders participated in the bidding process and each provided two options.

The city has received a Land and Water Conservation Fund grant for \$50,000 to subsidize the city's purchase.

Recommendation: Staff is recommending awarding the bid to Cunningham Recreation. Cunningham Recreation's qualifying bid comes in \$2.83 under budget, however, is not the lowest bid. After a review of all bids with the City's Inclusion Coordinator, it has been determined that Cunningham Recreation best meets the technical specifications of the project as specified in the LWCF application. The opinion of the Inclusion Coordinator is that the playground events/elements considered for inclusion and exceeding ADA requirements proposed by Cunningham Recreation offer more play value and exceed ADA compliance more than the competing bids.

Submitted By: Chris Conway, Director of Parks and Recreation

Date: Nov 22, 2021



New Ballwin Park Option #1

Design • Build • PLAY!



800.438.2780



GameTime c/o Cunningham Recreation
 PO Box 240981
 Charlotte, NC 28224
 800.438.2780
 704.525.7356 FAX

Section 13, Item a.

New Ballwin Park - Option #1

Ballwin Parks and Recreation
 Attn: Chris Conway
 1 Government Center
 Ballwin, MO 63011
 Phone: 636-227-9000
 lreiche@ballwin.mo.us

Ship to Zip 63011

Quantity	Part #	Description	Unit Price	Amount
1	RDU	GameTime - Powerscape Modular Unit (per attached drawings)	\$46,430.27	\$46,430.27
		(1) 4847 -- Hypno Wheel Ass'Y		
		(1) 32072 -- Trinet (Medium) W/Ps Connection		
		(2) 80000 -- 49" Sq Punched Steel Deck		
		(2) 80001 -- 49"Tri Punched Steel Deck		
		(4) 80166 -- Roof Ext 24" W/Insert		
		(2) 80188 -- Slate Roof		
		(1) 80931 -- Single Gizmo Panel		
		(1) 81680 -- Single Seat		
		(1) 81691 -- Single Steering Wheel		
		(1) 81699 -- Bongos		
		(1) 90021 -- 2'-0" Transfer System W/ Barrier		
		(1) 90033 -- 4' Transfer Platform W/Guardrail		
		(1) 90260 -- 8' Leaning Wall Climber		
		(1) 90268 -- 10' Upright, Alum		
		(3) 90270 -- 12' Upright, Alum		
		(2) 90271 -- 13' Upright, Alum		
		(4) 90273 -- 15' Upright, Alum		
		(1) 90369 -- River Rock Climber		
		(1) 90508 -- 4' Double Zip Slide, Std Dk		
		(1) 90655 -- Pod Climber		
		(1) 90790 -- Sloped Funnel Climber Barrier (Dbl)		
		(1) 90842 -- Single Spiral		
		(1) 90870 -- Splitter 8'		
		(1) 91146 -- Entryway - Guardrail		
		(4) 91209 -- Climber Entryway - Barrier		
		(2) G90271 -- 13' Upright, Galv		
		(1) 178749 -- Owner's Kit		
1	3206	GameTime - FS Sensory Wave Arch System	\$3,672.72	\$3,672.72
1	4688	GameTime - FS Arch Bronze Sensor Package	\$2,048.00	\$2,048.00
1	6051	GameTime - Dinosaur Saddlemate Jurassic Green	\$923.08	\$923.08



GameTime c/o Cunningham Recreation
PO Box 240981
Charlotte, NC 28224
800.438.2780
704.525.7356 FAX

Section 13, Item a.

New Ballwin Park - Option #1

Quantity	Part #	Description	Unit Price	Amount
1	6065	GameTime - Dinosaur In-Ground Mount	\$421.52	\$421.52
1	18827	GameTime - Primetime Swing Add A Bay 3 1/2" X 8'	\$849.72	\$849.72
1	12583	GameTime - Ada Primetime Swing Frame, 3 1/2" Od	\$1,373.52	\$1,373.52
1	8552	GameTime - 3 1/2" Zero-G Chair (5-12)-Galv Chain	\$515.68	\$515.68
1	8696	GameTime - Encl Seat 3 1/2"(8696)	\$301.56	\$301.56
2	8910	GameTime - Belt Seat 3 1/2"Od(8910)	\$241.92	\$483.84
1	INSTALL	MISC - Installation of Above Equipment	\$20,770.00	\$20,770.00
1	BOND	MISC - Performance & Payment Bond	\$2,090.00	\$2,090.00
			Sub Total	\$79,879.91
			Material Surcharge	\$11,470.21
			Estimated Freight	\$3,647.05
			Total	\$94,997.17

GAMETIME - TERMS & CONDITIONS:

- **PRICING:** Due to volatile economic demand, pricing is valid for 30 days. Pricing is subject to change. Request updated pricing when purchasing from quotes more than 30 days old.
- **TERMS OF SALE:** For equipment & material purchases, Net 30 days from date of invoice for governmental agencies and those with approved credit. All others, full payment for equipment, taxes and freight up front. Balance for services & materials due upon completion or as otherwise negotiated upon credit application review. Pre-payment may be required for equipment orders totaling less than \$5,000. Payment by VISA, MasterCard, or AMEX is accepted. Checks should be made payable to Playcore Wisconsin, Inc. d/b/a GameTime unless otherwise directed.
- **CREDIT APPLICATION:** Required for all non-governmental agencies and those entities who have not purchased from GameTime within the previous twelve calendar months.
- **FINANCE CHARGE:** A 1.5% monthly finance charge (or maximum permitted by law) will be added to all invoices over 30 days past due.
- **CASH WITH ORDER DISCOUNT:** Orders for GameTime equipment paid in full at time of order via check or electronic funds transfer (EFT) are eligible for a 3% cash-with-order (CWO) discount.
- **ORDERS:** All orders shall be in writing by purchase order, signed quotation or similar documentation. Purchase orders must be made out to Playcore Wisconsin, Inc. d/b/a GameTime.
- **FREIGHT CHARGES:** Shipments shall be F.O.B. destination. Freight charges prepaid and added separately.
- **SHIPMENT:** Standard Lead time is 12-14 weeks (some items may take longer) after receipt and acceptance of purchase order, credit application, color selections and approved drawings or submittals.
- **PACKAGING:** All goods shall be packaged in accordance with acceptable commercial practices and marked to preclude confusion during unloading and handling.
- **RECEIPT OF GOODS:** Customer shall coordinate, receive, unload, inspect and provide written acceptance of shipment. Any damage to packaging or equipment must be noted when signing delivery ticket. If damages are noted, receiver must submit a claim to Cunningham Recreation within 15 Days. Receiver is also responsible for taking inventory of the shipment and reporting any concealed damage or discrepancy in quantities received within 60 days of receipt.
- **RETURNS:** Returns are only available on shipments delivered within the last 60 days. A 25% (min.) restocking fee will be deducted from any credit due. Customer is responsible for all packaging & shipping charges. Credit is based on condition of items upon return. All returns must be in unused and merchantable condition. GameTime reserves the right to deduct costs associated with restoring returned goods to merchantable condition. Uprights & custom products cannot be returned.
- **TAXES:** Sales tax is shown as a separate line item when included. A copy of your tax exemption certificate must be submitted at time of order or taxes will be added to your invoice.



GameTime c/o Cunningham Recreation
PO Box 240981
Charlotte, NC 28224
800.438.2780
704.525.7356 FAX

Section 13, Item a.

New Ballwin Park - Option #1

INSTALLATION CONDITIONS:

- **ACCESS:** Site should be clear, level and allow for unrestricted access of trucks and machinery.
- **STORAGE:** Customer is responsible for providing a secure location to off-load and store the equipment during the installation process. Once equipment has delivered to the site, the owner is responsible should theft or vandalism occur unless other arrangements are made and noted on the quotation.
- **FOOTER EXCAVATION:** Installation pricing is based on footer excavation through earth/soil only. Customer shall be responsible for unknown conditions such as buried utilities (public & private), tree stumps, rock, or any concealed materials or conditions that may result in additional labor or materials cost.
- **UTILITIES:** Installer will contact Miss Utility to locate all public utilities prior to layout and excavation of any footer holes. Owner is responsible for locating any private utilities.
- **ADDITIONAL COSTS:** Pricing is based on a single mobilization for installation unless otherwise noted. Price includes ONLY what is stated in this quotation. If additional site work or specialized equipment is required, pricing is subject to change.

ACCEPTANCE OF QUOTATION:

Acceptance of this proposal indicates your agreement to the terms and conditions stated herein.

Accepted By (printed): _____ Title: _____

Telephone: _____ Fax: _____

P.O. Number: _____ Date: _____

Purchase Amount: **\$94,997.17**

SALES TAX EXEMPTION CERTIFICATE #: _____

(PLEASE PROVIDE A COPY OF CERTIFICATE)

Salesperson's Signature

Customer Signature



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Q Section 13, Item a.

New Ballwin Park - Option #1

BILLING INFORMATION:

Bill to: _____

Contact: _____

Address: _____

Address: _____

City, State: _____ Zip: _____

Tel: _____ Fax: _____

E-mail: _____

SHIPPING INFORMATION:

Ship to: _____

Contact: _____

Address: _____

Address: _____

City, State: _____ Zip: _____

Tel: _____ Fax: _____

E-mail: _____

