
AGENDA

- 1. Call to Order**
- 2. Roll Call**
- 3. Pledge of Allegiance**
- 4. Approval of Minutes**
 - [a.](#) Minutes of the April 8, 2024 Board of Aldermen Meeting
- 5. Adjourn**
- 6. Call to Order**
- 7. Roll Call**
- 8. Presentations**
 - a. Swearing in of Public Officials
- 9. Citizen Comments**
- 10. Consent Items**
 - [a.](#) Public Works - Salt Purchase
- 11. Mayor's Report**
- 12. City Administrator's Report**
- 13. City Attorney's Report**
- 14. Staff Reports**
 - [a.](#) Administration - 401 Mayfair Drive Fence
 - [b.](#) Police Department - Body & Dash Camera System Purchase
 - [c.](#) Police Department - Taser Purchase
- 15. Aldermanic Comments**
- 16. Adjourn**

NOTE: Due to ongoing City business, all meeting agendas should be considered tentative. Additional issues may be introduced during the course of the meeting.

CLOSED SESSION: Pursuant to Section 610.022 RSMo., The Board of Aldermen could, at any time during the meeting, vote to close the public meeting and move to closed session to discuss legal matters, personnel/employee matters, and/or real estate, as provided under Sections 610.021(1) RSMo., 610.021(2) RSMo., 610.021(3) RSMo.

ADA NOTICE: Residents of Ballwin are afforded an equal opportunity to participate in the programs and services of the City of Ballwin regardless of race, color, religion, sex, age, disability, familial status, national origin or political affiliation. If one requires an accommodation, please call (636) 227-8580 V or (636) 527-9200 TDD or 1-800-735-2466 (Relay Missouri) no later than 5:00 p.m. on the third business day preceding the hearing. Offices are open between 8:00 a.m. and 5:00 p.m. Monday through Friday.



**BOARD OF ALDERMEN
Meeting Minutes**

APRIL 8, 2024

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

THE MINUTES ARE PREPARED IN SUMMARY TO REFLECT THE OVERALL DISCUSSIONS, NOT VERBATIM QUOTES.

The meeting was called to order by Mayor Pogue at 7:00 p.m.

ROLL CALL

Present

Absent

- Mayor Tim Pogue
- Alderman Mike Utt
- Alderman Michael Finley
- Alderman Kevin M. Roach
- Alderman Mark Stallmann
- Alderman Frank Fleming
- Alderman Mark Weaver
- Alderman Ross Bullington
- Alderman David Siegel
- City Administrator Eric Sterman
- City Attorney Robert Jones

The Pledge of Allegiance was recited.

MINUTES

The minutes from the March 25, 2024 Board of Aldermen meeting were submitted for approval. A motion to approve as submitted was made by Alderman Frank Fleming and seconded by Alderman Michael Finley. A voice vote was taken with unanimous affirmative result and the motion passed.

CITIZEN COMMENTS

None.

MAYOR'S REPORT

None.



**BOARD OF ALDERMEN
Meeting Minutes**

APRIL 8, 2024

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

CITY ADMINISTRATOR’S REPORT

None.

CITY ATTORNEY’S REPORT

None.

STAFF REPORTS

Parks & Recreation – Vlasis Park Site Work

Staff recommends awarding the contract to complete sitework for Vlasis Park to Ideal Landscape with a budget not to exceed \$992,279.

Parks & Recreation Director Chris Conway noted it has been a few years since the grant application was approved for the project through St. Louis County. Only one bid was received for the project, which came in higher than expected. He noted he and City Administrator Eric Sterman have had conversations with Ideal Landscape to cut down on cost without compromising on playground equipment and features. He noted they have come up with \$200,000 in savings to remove some concrete footprint and add grass and have the Public Works Department do some of the work. There were questions over the bid specs and when the construction will be complete. Parks Director Conway noted the project will be completed before the end of the year.

A motion was made by Alderman Mark Stallmann and seconded by Alderman David Siegel to accept staff’s recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.

Public Works – Environmental Remediation for Former Police Department

Staff recommends awarding the unit price contract to Environmental Operations, Inc. not to exceed \$25,580.00 for the asbestos abatement so we may proceed with obtaining the proper St. Louis County permit for demolition.

Public Works Director Jim Link noted St. Louis County requires an asbestos inspection in order to obtain a permit for demolition for the former police station. Alderman Mark Stallmann asked about a timeline for teardown. Public Works Director Link noted it will most likely take a few weeks for the permit to get approved and then teardown would be a few weeks after that.

A motion was made by Alderman David Siegel and seconded by Alderman Mike Utt to accept staff’s recommendation. A voice vote was taken with unanimous affirmative result and the motion passed.



**BOARD OF ALDERMEN
Meeting Minutes**

APRIL 8, 2024

7:00 PM 1 GOVERNMENT CTR. BALLWIN, MO 63011

ALDERMANIC COMMENTS

Alderman David Siegel noted he had received several questions from parents and school staff regarding the School Resource Officer currently placed at Selvidge Middle School. He noted he understood parents concerns but noted it was important for the department to maintain stability by allowing four year terms at different posts within the department. He wondered whether there could be a longer training period for the new SRO in order for them to become familiar with the school.

City Administrator Eric Sterman noted the Police Department had discussed this possibility, and the hope was to identify the next SRO sooner so a longer training period can happen.

Captain John Bergfeld noted the school district usually helps with the choosing process for the next SRO, and said if the department receives feedback that the new officer isn't working out that officer will be pulled from the school.

Alderman Ross Bullington noted he understands where parents are coming from having worked in a school district before, but noted this arrangement of switching positions every four years was actually bargained for by the police officers in their collective bargaining agreement so the City can't break the agreement.

City Administrator Sterman noted the City will begin the training process as soon as a new SRO is chosen to help with the transition.

Captain John Bergfeld noted he will put a posting out within the department ASAP. The posting needs to be open for ten days and then the process of choosing a new SRO can begin after that.

Alderman Mark Stallmann also thanked the Police Department for their First Responders Health Fair.

ADJOURNMENT

A motion was made by Alderman Frank Fleming and seconded by Alderman Michael Finley to adjourn. The motion was passed by unanimous affirmative voice vote and the meeting adjourned at 7:24 p.m.

_____ TIM POGUE, MAYOR

ATTEST:

_____ MEGAN FREEMAN, CITY CLERK



Consent Item

RE: Co-Operative Salt Purchase

DEPARTMENT: Public Works

PROGRAM: Snow & Ice Control 2024/2025

EXPLANATION: The City of Chesterfield coordinates the purchase and delivery of deicing salt for 49 cities and eight school districts that are members of the St. Louis APWA Salt Co-operative (Co-op). The salt supplier and the hauler price is included in the \$87.41 price per ton. This is different from previous years where the hauling and the salt were split.

TABLE 1	SERVICE PROVIDED	CONTRACT UNIT PRICE
Compass Minerals	Furnishing Salt	\$87.41

There is approximately 4,800 tons of salt remaining in the dome from this past winter. The dome holds 5,000 tons when full. The Co-op requires a minimum delivery of 25 tons to stay in the salt co-op program each year.

The early 2025 purchase/delivery of 100 tons will be in the 2025 budget. We are required by the co-op to place the spring 2025 order by August 15th of 2024.

RECOMMENDATION: We recommend awarding the contract for 200 tons of salt for late 2024 delivery and an additional 100 tons for early 2025 delivery to the City of Chesterfield Coop/Compass Minerals based on the unit prices in Table 1. The City budgeted \$160,000 for salt in 2024 so we will be under budget when considering this purchase with the spring 2024 purchase.

TABLE 2 2023/2024	CONTRACT UNIT PRICE	FALL 2024 DELIVERY (200 TONS)	EARLY 2025 DELIVERY (100 TONS)
Compass Minerals	\$87.41	\$17,482.00	\$8,741.00

SUBMITTED BY: Jim Link

DATE: April 17th, 2024



690 Chesterfield Pkwy W • Chesterfield MO 63017-0760
Phone: 636-537-4000 • Fax 636-537-4798 • www.chesterfield.mo.us

April 17, 2024

Re: St. Louis Metro APWA Salt Cooperative (Co-op)
2024/2025 Order and Explanation of Co-op Changes

Dear Co-op Salt Participant:

As you may know, the City of Chesterfield coordinates the purchase and delivery of deicing salt for all members of the St. Louis Metro APWA Salt Cooperative (Co-op). The Co-op is currently comprised of 49 cities and 8 school districts which combine their purchasing power to obtain the best price possible for deicing salt.

As you may recall, beginning in 2022 there was a substantial change in the manner in which the Co-op is administered. Previously there were two contracts – one for the salt itself and one for salt delivery. This system recently became problematic as there was only one company willing to bid on salt delivery for the Co-op. Accordingly, after numerous announcements at APWA St. Louis Branch meetings and conferring with several Co-op members, the Co-op has been modified so that there is now only one contract. The contractor who is awarded the bid for salt will now be responsible for delivering that salt to the Co-op members. Therefore, instead of two separate vendors and purchase orders you will now only need to issue one purchase order – directly to the salt vendor.

On behalf of the Co-op, the City of Chesterfield publicly opened bids for the purchase of an estimated 28,000 tons of salt on May 18, 2022. Two companies submitted bids with Compass Minerals submitting the low bid of \$78.37 per ton. Compass Minerals has provided excellent service and high quality salt to the Co-op. Therefore, in 2023 I negotiated an extension with Compass at an increase of 7.25%, resulting in a new price of \$84.05 per ton. **For 2024/2025 I have once again negotiated an increase with Compass Minerals – 4.0% resulting in a new price of \$87.41 per ton. That recommendation was approved by the City of Chesterfield City Council on April 16, 2024.**

Similar to previous years, there will be two separate salt orders. The City of Chesterfield must provide the total for the initial order (known as the Fall Order) by August 15. The salt ordered as part of the Fall Order will be delivered to you between October 1 and December 20, in accordance with the contract documents. The City of Chesterfield must provide the total for the second order (known as the Winter Order) by January 15. The salt ordered as part of the Winter Order will be delivered between February 1 and March 1.

If you desire to participate in the Co-op again in 2024/2025, your agency will need to issue a Purchase Order to Compass Minerals for the amount of salt you wish to order. The cost of your Purchase Order can be determined simply by multiplying the desired amount of salt by \$87.41. **Please note that the minimum order for each agency is 25 tons.** For this winter season, the cost for the Fall Order and the Winter Order is the same. Additionally, the cost to each agency is the same - \$87.41 per ton. If you would like to proceed with an order on behalf of your agency, please proceed as follows:

- 1) **Fall Order:** Please complete the Salt Request Form and generate a Purchase Order to Compass Minerals. **All Purchase Orders must be emailed to the City of Chesterfield and received by noon on August 13, 2024.** Orders received after that date / time will NOT be included in the Fall Order. The Purchase Order must be emailed to Theresa Barnicle at tbarnicle@chesterfield.mo.us. The Purchase Order must be made out to Compass Minerals – NOT the City of Chesterfield. Note: You do not need to complete the Winter order at this time, although you may choose to do so. All purchase orders submitted to the City of Chesterfield will be compiled and forwarded to Compass as part of the Fall Order. Information for Compass Minerals is as follows:

Compass Minerals
9900 West 109th Street, Suite 100
Overland Park, Kansas 66201

- 2) **Winter Order:** Please complete the Salt Request Form and generate a Purchase Order to Compass Minerals. **All Purchase Orders must be emailed to the City of Chesterfield and received by noon on January 13, 2025.** Orders received after that date / time will not be included in the Winter Order. The Purchase Order must be emailed to Theresa Barnicle at tbarnicle@chesterfield.mo.us. The Purchase Order must be made out to Compass Minerals – NOT the City of Chesterfield. All purchase orders submitted to the City of Chesterfield will be compiled and forwarded to Compass as part of the Winter Order. Information for Compass Minerals is provided above.

Please be advised that there is no flexibility in the dates provided above. The City of Chesterfield is coordinating this order on behalf of 57 agencies – it is the responsibility of each agency to assign the appropriate personnel and ensure the deadlines are met if they wish to remain a member of the Co-op.

Once each order is placed by the City of Chesterfield (on behalf of the Co-op), your agency will receive confirmation of your order along with the anticipated delivery timeframe and a project contact with Compass Minerals. At that point, all correspondence regarding your order shall be between your agency and the vendor (Compass Minerals). Please do NOT contact the City of Chesterfield to ask about the status of your order. The vendor will contact you a minimum of 36 hours prior to delivery. Once you are contacted, your agency must be prepared to accept the salt during its scheduled delivery time. This means you must commit to having personnel available to receive salt whenever it is scheduled. This may require premium, overtime or holiday pay. The City of Chesterfield does not control the date of delivery and neither the City of Chesterfield nor the Co-op will pay demurrage.

Please be advised that the City of Chesterfield's role in this process is solely to administer and coordinate the bid. We do not inspect or test the salt and we will NOT do that on your behalf. The purchase of this salt is between your agency and the vendor (Compass Minerals). If you believe the salt does not meet specification, your agency must address that directly with the vendor.

Each year, we remind the participating members that they must commit to receiving salt when it is delivered. It may arrive on a weekend or a holiday and may require overtime. **IF YOU ARE NOT PREPARED TO ACCEPT DELIVERIES WHENEVER THEY ARRIVE, DO NOT ORDER THROUGH THE CO-OP.** The City of Chesterfield and the Co-op have no ability to reschedule or delay deliveries. You must coordinate delivery directly with the vendor, and your agency will be responsible for any additional costs associated with rescheduling the deliveries or demurrage charges.

The City of Chesterfield coordinates the Co-op at no cost to the members. We only ask that you adhere to the deadlines and provide timely responses. If you do not want to participate this year, please simply email Theresa Barnicle at tbarnicle@chesterfield.mo.us. **Please note that no follow-up letters or reminders will be sent. If you want to participate in the Fall Order, we need an emailed copy of your Salt Request Form and Purchase Order by August 13, 2024. If you want to participate in the Winter Order, we need an emailed copy of your Purchase Order by January 13, 2025.**

Should you have questions or require additional information, please contact me at jeckrich@chesterfield.mo.us or 636-537-4764.

Sincerely,



James A. Eckrich, P.E.
Public Works Director/City Engineer

Enclosure

SALT REQUEST FORM

(Please type or print legibly)

City/School Dist.: _____

Mailing Address: _____

Delivery Address: _____

Contact Person: _____

Telephone #: _____

E-Mail Address: _____

Alternate Contact: _____

Telephone #: _____

E-Mail Address: _____

Signature

Date

PLEASE CHECK HERE IF DELIVERIES NEED TO BE MADE BY TANDEM _____

SALT TONNAGE REQUESTED

FALL 2024

WINTER 2025

Tons
Min. Qty 25 Tons

Tons
Min. Qty 25 Tons

TOTAL TONS: _____

PLEASE RETURN TO:

City of Chesterfield
Attn: Theresa Barnicle
690 Chesterfield Parkway West
Chesterfield, MO 63017
Phone: 636-537-4762
Fax: 636-537-4796
E-mail: tbarnicle@chesterfield.mo.us

Staff Report

Subject: 401 Mayfair Drive

Department/Program: Administration (Planning & Zoning/Building Department)

Explanation:

Request for a fence in the front yard of a corner lot on the northwest corner of Mayfair Drive and Clayton Road. This dwelling, which was recently constructed, replaced a dwelling that faced Clayton Road. That structure was demolished in 2020. The new dwelling faces Mayfair Drive and the property owners are proposing to install a fence in the front yard along Clayton Road, approximately twenty-three feet (23') from the property line.

Recommendation:

Section 7-224 of the City's Code of Ordinances prohibits fences "within the front yard area between the street right-of-way line and the building line" except with the permission of the Board of Aldermen. It goes on to reference Article XVI, Section 9 of the Zoning Ordinance for submittal details, which include: a site plan showing the location of the fence; height of the fence; proposed landscaping on the right of way side of the fence; an illustration of the type of fence; and the approximate grade of the area of the fence. The application shall include an agreement by the property owner that the fence shall be maintained; permit annual inspection by the city; and the property owner shall agree to make any repairs found necessary after such inspection, on penalty of revocation of such permit.

Section 9 also requires front yard fences to be uniform and harmonious with similar fences in the neighborhood; and be installed with the finished side facing the roadway.

As proposed, the fence would meet the above requirements and would not interfere with site distance for drivers at the corner of Mayfair Drive and Clayton Road. Therefore, staff recommends approval of this petition with the condition that the property owner agrees to the above requirements.

Submitted By: Lynn Sprick

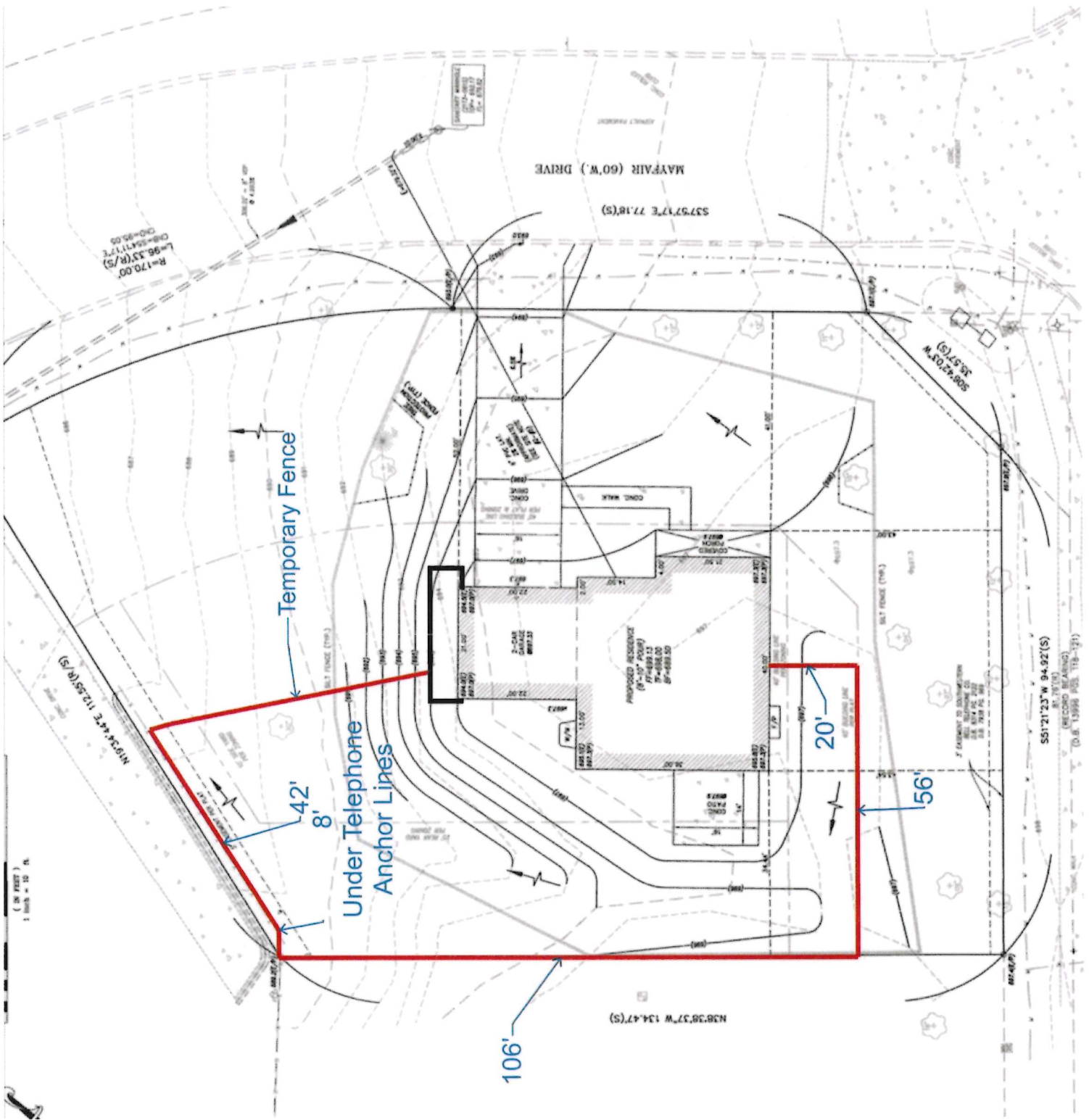
Date: April 22, 2024



Looking east



Looking west





Staff Report

Subject: Vehicle / Body Camera Program

Department/Program: Police

Explanation:

Our current vehicle/body cameras are nearing the end of their functional life. The car cameras were installed in 2015 and the body cameras were implemented in 2020. Body cameras have a three to five year service life. We are having difficulties in finding parts to repair our cameras. In the Fall 2023, we sought out proposals for a replacement vehicle/body camera system. Two vendors, Axon and i-Pro, submitted proposals. Officers field-tested samples from both vendors to verify the performance and capabilities of the cameras. Staff is recommending the Axon system, due to its exceptional performance during the field-testing. Officers indicated the Axon camera was of a higher quality and the battery lasted the full 12-hour shift. The i-Pro camera exhibited issues with battery life, which significantly affected its suitability for our operational needs.

Here is the cost analysis:

i-Pro (Turn-Key Mobile, Inc.):

- Total Cost over 5 years \$365, 147.00
- 51 Body-Worn Cameras, 15 In-Car Cameras

Axon:

- Total Cost over 5 years \$362,627.28
- 48 Body-Worn Cameras, 15 In-Car Cameras

Both companies offer a five-year payment option for the purchase of their products. Turn-Key Mobile offers the option to finance the purchase through a third-party vendor. Axon provides a built-in payment plan, spreading payments over the 5-year period, simplifying budget management, and eliminating the need for external financing negotiations. The pricing for both systems includes all of the software licensing for the systems. Both systems include cloud-based storage for the video. The Axon proposal also includes a product refresh at the thirty-six and sixty-month point in the body camera contract. They will give us updated body cameras to ensure the batteries, and technology, are up-to-date. At the end of our five-year payment plan, we would own the cameras. For Axon, the payments would be:

	Body Cameras	Car Cameras	Yearly Total
May 2024	\$68,534.24	\$25,747.95	\$94,282.19
May 2025	\$36,414.73	\$26,777.87	\$63,192.60
May 2026	\$37,871.32	\$27,848.98	\$65,720.30
May 2027	\$39,386.17	\$28,962.94	\$68,349.11
May 2028	\$40,961.62	30,121.46	\$71,083.08
Total Project Cost:			\$362,627.28

Recommendation:

I am recommending Axon be awarded the contract for our vehicle / body camera program. The Axon cameras performed better during our field-testing and we are able to spread out the cost of the purchase over a five-year period. This project is within budget. We budgeted \$150,000.00 this year for this project. I have attached the report prepared by Officer Scott Stephens and the quotes from the vendors.

Submitted By: John Bergfeld, Acting Chief of Police

Date: April 12, 2024



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Section 14, Item b.

Q → Issued: 04/01/2024
 Quote Expiration: 04/30/2024
 Estimated Contract Start Date: 06/01/2024

Account Number: 107685
 Payment Terms: N30
 Delivery Method:

SHIP TO	BILL TO
Ballwin Police Department - MO 300 Park Dr Ballwin, MO 63011-3717 USA	Ballwin Police Department - MO 300 Park Dr Ballwin MO 63011-3717 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Dufford Phone: 7074802550 Email: mdufford@axon.com Fax:	John Bergfeld Phone: 636-207-2351 Email: jbergfeld@ballwin.mo.us Fax: (636) 207-2340

Quote Summary

Program Length	60 Months
TOTAL COST	\$139,459.20
ESTIMATED TOTAL W/ TAX	\$139,459.20

Discount Summary

Average Savings Per Year	\$6,023.04
TOTAL SAVINGS	\$30,115.20

Payment Summary

Date	Subtotal	Tax	Total
May 2024	\$25,747.95	\$0.00	\$25,747.95
May 2025	\$26,777.87	\$0.00	\$26,777.87
May 2026	\$27,848.98	\$0.00	\$27,848.98
May 2027	\$28,962.94	\$0.00	\$28,962.94
May 2028	\$30,121.46	\$0.00	\$30,121.46
Total	\$139,459.20	\$0.00	\$139,459.20

Quote Unbundled Price:

Quote List Price:

Quote Subtotal:

Section 14, Item b.

\$154,953.60

\$139,459.20

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B	Fleet 3 Basic	16	60	\$176.64	\$161.41	\$145.27	\$139,459.20	\$0.00	\$139,459.20
Total							\$139,459.20	\$0.00	\$139,459.20

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic	11634	AXON FLEET - CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	16		05/01/2024
Fleet 3 Basic	70112	AXON SIGNAL - SIGNAL UNIT	16		05/01/2024
Fleet 3 Basic	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	16		05/01/2024
Fleet 3 Basic	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	16		05/01/2024
Fleet 3 Basic	72048	AXON FLEET 3 - SIM INSERTION - ATT	16		05/01/2024

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	16	06/01/2024	05/31/2029
Fleet 3 Basic	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	32	06/01/2024	05/31/2029

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	AXON FLEET 3 - DEPLOYMENT (PER VEHICLE)	16

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	16	05/01/2025	05/31/2029
Fleet 3 Basic	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	16	05/01/2025	05/31/2029

Shipping Locations

Section 14, Item b.

Location Number	Street	City	State	Zip	Country
	300 Park Dr	Ballwin	MO	63011-3717	USA

Payment Details

May 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	Fleet3B	Fleet 3 Basic	16	\$25,747.95	\$0.00	\$25,747.95
Total				\$25,747.95	\$0.00	\$25,747.95

May 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	Fleet3B	Fleet 3 Basic	16	\$26,777.87	\$0.00	\$26,777.87
Total				\$26,777.87	\$0.00	\$26,777.87

May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B	Fleet 3 Basic	16	\$27,848.98	\$0.00	\$27,848.98
Total				\$27,848.98	\$0.00	\$27,848.98

May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B	Fleet 3 Basic	16	\$28,962.94	\$0.00	\$28,962.94
Total				\$28,962.94	\$0.00	\$28,962.94

May 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B	Fleet 3 Basic	16	\$30,121.46	\$0.00	\$30,121.46
Total				\$30,121.46	\$0.00	\$30,121.46

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/1/2024





Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Section 14, Item b.

Q: [Redacted] Issued: 04/01/2024
 [Redacted] Quote Expiration: 04/30/2024
 [Redacted] Estimated Contract Start Date: 06/01/2024

Account Number: 107685
 Payment Terms: N30
 Delivery Method:

SHIP TO	BILL TO
Ballwin Police Department - MO 300 Park Dr Ballwin, MO 63011-3717 USA	Ballwin Police Department - MO 300 Park Dr Ballwin MO 63011-3717 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Dufford Phone: 7074802550 Email: mdufford@axon.com Fax:	John Bergfeld Phone: 636-207-2351 Email: jbergfeld@ballwin.mo.us Fax: (636) 207-2340

Quote Summary

Program Length	60 Months
TOTAL COST	\$223,168.08
ESTIMATED TOTAL W/ TAX	\$223,168.08

Discount Summary

Average Savings Per Year	\$13,373.08
TOTAL SAVINGS	\$66,865.42

Payment Summary

Date	Subtotal	Tax	Total
May 2024	\$68,534.24	\$0.00	\$68,534.24
May 2025	\$36,414.73	\$0.00	\$36,414.73
May 2026	\$37,871.32	\$0.00	\$37,871.32
May 2027	\$39,386.17	\$0.00	\$39,386.17
May 2028	\$40,961.62	\$0.00	\$40,961.62
Total	\$223,168.08	\$0.00	\$223,168.08

Quote Unbundled Price:

Quote List Price:

Quote Subtotal:

Section 14, Item b.

\$258,043.30

\$223,168.08

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamTAP	Body Worn Camera TAP Bundle	47	60	\$41.21	\$33.80	\$32.50	\$91,650.00	\$0.00	\$91,650.00
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	60	\$73.05	\$36.07	\$34.66	\$10,398.00	\$0.00	\$10,398.00
A la Carte Hardware									
H00001	AB4 Camera Bundle	47			\$849.00	\$327.14	\$15,375.58	\$0.00	\$15,375.58
H00002	AB4 Multi Bay Dock Bundle	5			\$1,638.90	\$1,638.90	\$8,194.50	\$0.00	\$8,194.50
A la Carte Software									
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	60		\$0.65	\$0.60	\$34,560.00	\$0.00	\$34,560.00
ProLicense	Pro License Bundle	4	60		\$43.40	\$42.25	\$10,140.00	\$0.00	\$10,140.00
BasicLicense	Basic License Bundle	44	60		\$16.27	\$16.25	\$42,900.00	\$0.00	\$42,900.00
A la Carte Services									
85144	AXON BODY - PSO - STARTER	1			\$13,000.00	\$9,950.00	\$9,950.00	\$0.00	\$9,950.00
Total							\$223,168.08	\$0.00	\$223,168.08

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	47		05/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1		05/01/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	52		05/01/2024
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	52		05/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - DOCK - EIGHT BAY	5		05/01/2024
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	5		05/01/2024
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	5		05/01/2024
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	5		11/01/2026
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	48		11/01/2026
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	5		05/01/2029
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	48		05/01/2029

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	44	06/01/2024	05/31/2029
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	44	06/01/2024	05/31/2029
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	12	06/01/2024	05/31/2029
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	4	06/01/2024	05/31/2029
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	06/01/2024	05/31/2029

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON BODY - PSO - STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	5	05/01/2025	05/31/2029
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	47	05/01/2025	05/31/2029
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	1	05/01/2025	05/31/2029

Shipping Locations

Section 14, Item b.

Location Number	Street	City	State	Zip	Country
	300 Park Dr	Ballwin	MO	63011-3717	USA

Payment Details

May 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront Hardware + PSO	85144	AXON BODY - PSO - STARTER	1	\$9,950.00	\$0.00	\$9,950.00
Upfront Hardware + PSO	H00001	AB4 Camera Bundle	47	\$15,375.58	\$0.00	\$15,375.58
Upfront Hardware + PSO	H00002	AB4 Multi Bay Dock Bundle	5	\$8,194.50	\$0.00	\$8,194.50
Year 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	\$6,380.71	\$0.00	\$6,380.71
Year 1	BasicLicense	Basic License Bundle	44	\$7,920.49	\$0.00	\$7,920.49
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$1,919.76	\$0.00	\$1,919.76
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	47	\$16,921.08	\$0.00	\$16,921.08
Year 1	ProLicense	Pro License Bundle	4	\$1,872.12	\$0.00	\$1,872.12
Total				\$68,534.24	\$0.00	\$68,534.24

Jun 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

May 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	\$6,635.94	\$0.00	\$6,635.94
Year 2	BasicLicense	Basic License Bundle	44	\$8,237.33	\$0.00	\$8,237.33
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$1,996.54	\$0.00	\$1,996.54
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	47	\$17,597.92	\$0.00	\$17,597.92
Year 2	ProLicense	Pro License Bundle	4	\$1,947.00	\$0.00	\$1,947.00
Total				\$36,414.73	\$0.00	\$36,414.73

May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	\$6,901.38	\$0.00	\$6,901.38
Year 3	BasicLicense	Basic License Bundle	44	\$8,566.82	\$0.00	\$8,566.82
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,076.41	\$0.00	\$2,076.41
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	47	\$18,301.83	\$0.00	\$18,301.83
Year 3	ProLicense	Pro License Bundle	4	\$2,024.88	\$0.00	\$2,024.88
Total				\$37,871.32	\$0.00	\$37,871.32

May 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	\$7,177.43	\$0.00	\$7,177.43
Year 4	BasicLicense	Basic License Bundle	44	\$8,909.50	\$0.00	\$8,909.50
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,159.46	\$0.00	\$2,159.46

May 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	47	\$19,033.90	\$0.00	\$19,033.90
Year 4	ProLicense	Pro License Bundle	4	\$2,105.88	\$0.00	\$2,105.88
Total				\$39,386.17	\$0.00	\$39,386.17

May 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	960	\$7,464.53	\$0.00	\$7,464.53
Year 5	BasicLicense	Basic License Bundle	44	\$9,265.87	\$0.00	\$9,265.87
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5	\$2,245.84	\$0.00	\$2,245.84
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	47	\$19,795.27	\$0.00	\$19,795.27
Year 5	ProLicense	Pro License Bundle	4	\$2,190.11	\$0.00	\$2,190.11
Total				\$40,961.62	\$0.00	\$40,961.62

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/1/2024



Staff Report

Subject: Taser Purchase

Department/Program: Police

Explanation:

The current Tasers carried by the Ballwin Police Department were purchased in 2018. Our X26P Taser units went out of warranty in February 2023, meaning they will not be repaired by the company. The X26Ps uses technology that is now over ten years old. There have been several technology upgrades, since we have purchased our Tasers. We have delayed purchasing new Tasers due to other items having a higher budgetary priority. Taser is a sole source item and there are no comparable Electro Muscular Disruption (EMD) devices used in law enforcement.

Taser has provided a quote for 45 new EMDs. The current model is the Taser 10 which has an effective range of 45 feet compared to our current Taser's 21 foot range. This increases officer safety, because staff does not need to be as close to a subject to restrain them. Taser 10 also holds 10 probes that may be discharged individually to ensure effectiveness. The technology will only energize the two probes that have the best contact with the subject's skin. Currently, an officer would have to reload a new cartridge if a probe became tangled in a loose fitting t-shirt or heavy coat.

The quote includes 45 Taser 10s, cartridges, a two day instructor Taser 10 course for our instructors, new holsters for the Tasers, training targets & cartridges, software licenses, cloud based data storage, and warranties.

The total cost for the project is \$224,693.48 which may be broken down into a five year payment plan. The cost per year would be:

August 2024	\$47,017.63
August 2025	\$41,840.89
August 2026	\$43,514.54
August 2027	\$45,255.09
August 2028	\$47,065.33
Total Cost	\$224,693.48

Recommendation:

I am requesting approval to upgrade the department's EMDs to the Taser 10. The police department budgeted \$41,800 this year for new Tasers. I request we use a portion of the excess funds budgeted for the car and body camera project to cover the \$5,217.63 budget shortfall with this project. The discrepancy occurred due to Taser increasing their pricing from when we requested a budget estimate in August 2023. I have attached the quote from Taser.



Submitted By: John Bergfeld

Date: April 15, 2024

Non-Binding Budgetary Estimate



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Section 14, Item c.

Q: [Redacted] Issued: 04/01/2024
 [Redacted] Quote Expiration: 04/30/2024
 [Redacted] Estimated Contract Start Date: 09/01/2024

Account Number: 107685
 Payment Terms: N30
 Delivery Method:

SHIP TO	BILL TO
Ballwin Police Department - MO 300 Park Dr Ballwin, MO 63011-3717 USA	Ballwin Police Department - MO 300 Park Dr Ballwin MO 63011-3717 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Matthew Dufford Phone: 7074802550 Email: mdufford@axon.com Fax:	John Bergfeld Phone: 636-207-2351 Email: jbergfeld@ballwin.mo.us Fax: (636) 207-2340

Quote Summary

Program Length	60 Months
TOTAL COST	\$211,527.00
ESTIMATED TOTAL W/ TAX	\$224,693.48

Discount Summary

Average Savings Per Year	\$10,621.80
TOTAL SAVINGS	\$53,109.00

Payment Summary

Date	Subtotal	Tax	Total
Aug 2024	\$44,586.74	\$2,430.89	\$47,017.63
Aug 2025	\$39,312.77	\$2,528.12	\$41,840.89
Aug 2026	\$40,885.28	\$2,629.26	\$43,514.54
Aug 2027	\$42,520.69	\$2,734.40	\$45,255.09
Aug 2028	\$44,221.52	\$2,843.81	\$47,065.33
Total	\$211,527.00	\$13,166.48	\$224,693.48

Non-Binding Budgetary Estimate

Quote Unbundled Price:
 Quote List Price:
 Quote Subtotal:

Section 14, Item c.

\$226,134.00
 \$211,527.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
C00010	BUNDLE - TASER 10 CERTIFICATION	45	60	\$95.50	\$81.24	\$75.83	\$204,741.00	\$13,166.48	\$217,907.48
A la Carte Services									
85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,786.00	\$6,786.00	\$6,786.00	\$0.00	\$6,786.00
Total							\$211,527.00	\$13,166.48	\$224,693.48

Firearms and Ammunition Excise Tax

SKU	Description	Taxable Amount	FAET Rate	FAET Amount
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$73,463.40	0.1	\$7,346.34
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$1,956.52	0.1	\$195.65
20018	AXON TASER - BATTERY PACK - TACTICAL	\$4,210.65	0.1	\$421.07
20018	AXON TASER - BATTERY PACK - TACTICAL	\$93.57	0.1	\$9.36
100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	\$6,124.95	0.1	\$612.50
100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	\$136.11	0.1	\$13.61
100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	\$14,584.50	0.11	\$1,604.30
100399	TASER 10 LIVE CARTRIDGE	\$16,839.00	0.11	\$1,852.29
100399	TASER 10 LIVE CARTRIDGE	\$2,619.40	0.11	\$288.13
100399	TASER 10 LIVE CARTRIDGE	\$2,432.30	0.11	\$267.55
100399	TASER 10 LIVE CARTRIDGE	\$2,619.40	0.11	\$288.13
100399	TASER 10 LIVE CARTRIDGE	\$2,432.30	0.11	\$267.55
			Total	\$13,166.48

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - TASER 10 CERTIFICATION	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	45		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	45		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100396	AXON TASER 10 - MAGAZINE - INERT RED	30		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100399	TASER 10 LIVE CARTRIDGE	900		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	270		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100401	AXON TASER 10 - CARTRIDGE - INERT	300		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	35		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100613	AXON TASER 10 - SAFARILAND HOLSTER - LH	10		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	45		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	20018	AXON TASER - BATTERY PACK - TACTICAL	8		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1		08/01/2024
BUNDLE - TASER 10 CERTIFICATION	100399	TASER 10 LIVE CARTRIDGE	140		08/01/2025
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	360		08/01/2025
BUNDLE - TASER 10 CERTIFICATION	100399	TASER 10 LIVE CARTRIDGE	130		08/01/2026
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	360		08/01/2026
BUNDLE - TASER 10 CERTIFICATION	100399	TASER 10 LIVE CARTRIDGE	140		08/01/2027

Non-Binding Budgetary Estimate

Bundle	Item	Description	QTY	Shipping Location	E	Section 14, Item c. Date
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	360			08/01/2027
BUNDLE - TASER 10 CERTIFICATION	100399	TASER 10 LIVE CARTRIDGE	130			08/01/2028
BUNDLE - TASER 10 CERTIFICATION	100400	AXON TASER 10 - CARTRIDGE - HALT	360			08/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION	101180	AXON TASER - DATA SCIENCE PROGRAM	45	09/01/2024	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	45	09/01/2024	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	20248	AXON TASER - EVIDENCE.COM LICENSE	1	09/01/2024	08/31/2029

Services

Bundle	Item	Description	QTY
BUNDLE - TASER 10 CERTIFICATION	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	45
BUNDLE - TASER 10 CERTIFICATION	101193	AXON TASER - ON DEMAND CERTIFICATION	1
A la Carte	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - TASER 10 CERTIFICATION	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	45	08/01/2025	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	08/01/2025	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	45	08/01/2025	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	1	08/01/2025	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	8	08/01/2025	08/31/2029
BUNDLE - TASER 10 CERTIFICATION	80396	AXON TASER 7 - EXT WARRANTY - DOCK SIX BAY	1	08/01/2025	08/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
	300 Park Dr	Ballwin	MO	63011-3717	USA
	300 Park Dr	Ballwin	MO	63011-3717	USA

Payment Details

Aug 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront PSO	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$6,786.00	\$0.00	\$6,786.00
Year 1	C00010	BUNDLE - TASER 10 CERTIFICATION	45	\$37,800.74	\$2,430.89	\$40,231.63
Total				\$44,586.74	\$2,430.89	\$47,017.63

Aug 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	C00010	BUNDLE - TASER 10 CERTIFICATION	45	\$39,312.77	\$2,528.12	\$41,840.89
Total				\$39,312.77	\$2,528.12	\$41,840.89

Aug 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	C00010	BUNDLE - TASER 10 CERTIFICATION	45	\$40,885.28	\$2,629.26	\$43,514.54
Total				\$40,885.28	\$2,629.26	\$43,514.54

Aug 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	C00010	BUNDLE - TASER 10 CERTIFICATION	45	\$42,520.69	\$2,734.40	\$45,255.09
Total				\$42,520.69	\$2,734.40	\$45,255.09

Aug 2028						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	C00010	BUNDLE - TASER 10 CERTIFICATION	45	\$44,221.52	\$2,843.81	\$47,065.33
Total				\$44,221.52	\$2,843.81	\$47,065.33

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for goods or services.

Section 14, Item c.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

