



Town Council Meeting Budget Work Session

May 2, 2024 | 2:00 PM

**Apex Town Hall | 73 Hunter Street, Apex, NC
3rd Floor Training Rooms A and B**

Page 1 of 2

1. Call to Order | Pledge of Allegiance

Mayor, Jacques K. Gilbert

2. FY 2024-2025 Budget Review

Amanda Grogan, Director, Budget and Performance Management

a) General Fund Review

b) Capital Reserve Funds

c) Affordable Housing Fund

d) Non-Profit Support

e) Water & Sewer Utility Fund

f) Stormwater Utility

g) Electric Fund

3. Important Dates Reminder

- **May 3: Revisions and updates**
- **May 3: Budget draft available online**
- **May 14: Public hearing for FY24-25 Recommended Budget**
- **May 23: Second Council Budget Work Session (if necessary)**

(CONTINUED ON NEXT PAGE)

ANNOUNCEMENTS

Members of the public can access and view the meeting on the Town's YouTube Channel <https://www.youtube.com/c/TownofApexGov> or attend in-person.

Accommodation Statement: Anyone needing special accommodations to attend this meeting and/or if this information is needed in an alternative format, please contact the Town Clerk's Office. The Town Clerk is located at 73 Hunter Street in Apex Town Hall on the 2nd Floor, (email) allen.coleman@apexnc.org or (phone) 919-249-1260.



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**Apex Town Hall | 73 Hunter Street, Apex, NC
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PAGE 2 of 2

3. Important Dates Reminder *(Continued)*

- **June 11: Adopt FY24-25 Budget Ordinance & CIP**
- **July 1: Begin new fiscal year**

4. Comments and Questions

5. Adjournment

ANNOUNCEMENTS

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Town Council Budget Work Session

FY2024-2025 Budget
May 2, 2024

Agenda

- Call to Order
- General Fund
- Water & Sewer Fund
- Stormwater Utility Fund
- Electric Fund
- Important Dates
- Comments & Questions



Budget Changes since 4/19 Draft

- Revenues
 - Updated property tax estimates from Wake County
 - ↓ Real Estate
 - ↑ Vehicles (Tax & Tag)
 - + \$210,700
 - Property Lease Olive Farm (+ \$2,400)
 - Pending
 - SRO contract with Wake County (budget includes current amount)
 - Powell Bill (uses current funding formula, potential increase with State budget)

Budget Changes since 4/19 Draft

- Expenditures

- Personnel

- Reallocate excess personnel expenses from DEI position, convert costs to \$40k contract with Lead for NC Fellow Placement (-44k)
 - CDNC: replace 1 Neighborhood improvement specialist with 2 Customer Service Representatives (PT 30 hour) (+45k)
 - Vision Benefit increase from \$150 to \$200 allowance for contacts or glasses +\$7,825

- Operating

- Call center minor remodel
 - Facility contract additions – Fire (PSS 6 & Fire Admin) +\$80,000

FY24-25 Budget Highlights

| | |
|--|----------------------|
| General Fund Expenditures | \$ 115,189,200 |
| Electric Fund Expenditures | \$ 60,103,900 |
| Water & Sewer Fund Expenditures | \$ 28,477,200 |
| Stormwater Fund Expenditures | \$ 3,055,300 |
| Non-major & Capital Fund Expenditures | <u>\$ 10,089,800</u> |
| Total Budget | \$ 216,915,400 |

Property Tax Rate \$0.32 per \$100 valuation
Property tax rate is \$0.12 less than FY23-24 and \$0.018 more than revenue neutral rate of \$0.302

Electric Rates Residential- \$26.50 base charge, \$0.1133 per kWh energy charge
Base rate increase of \$0.12, kWh charge increase of 14%

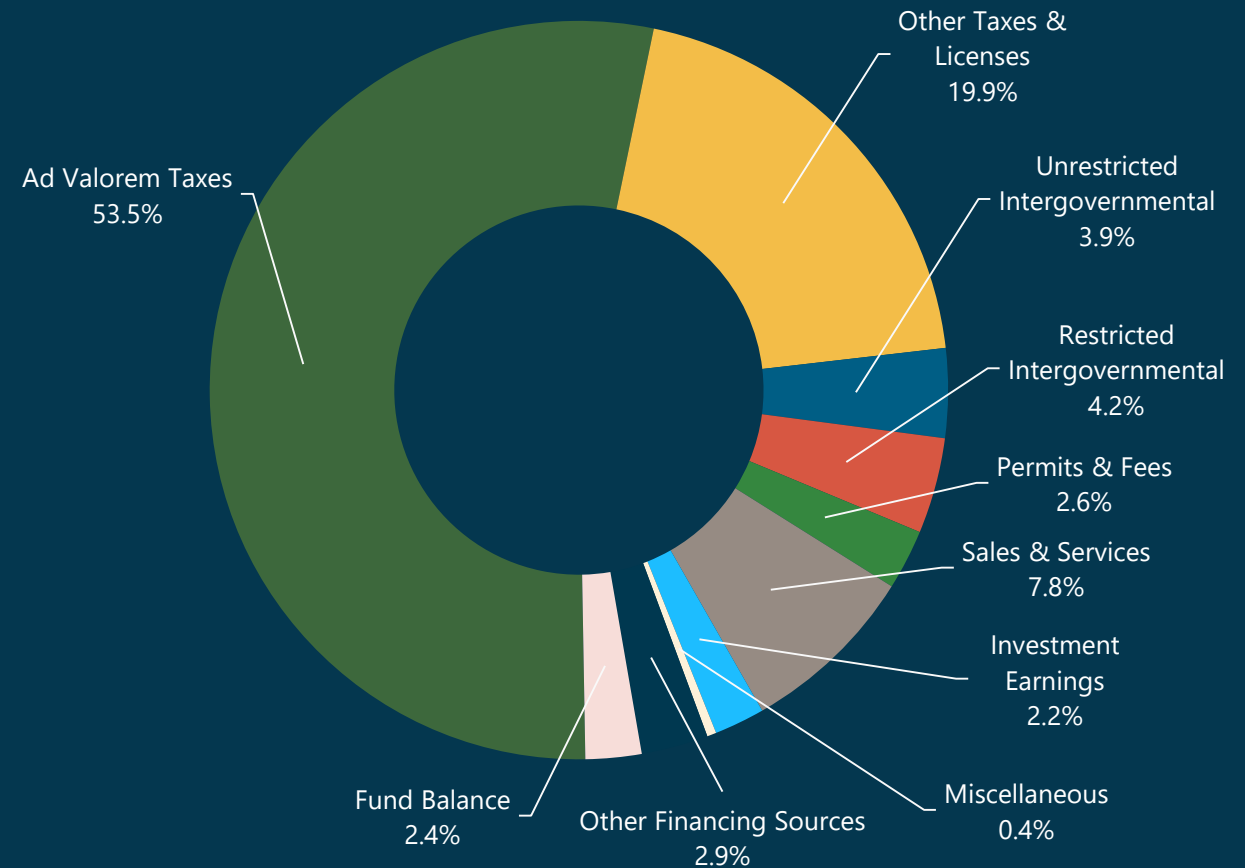
Water Rates \$6.24 base charge, \$4.60 – \$7.13 per 1000 gal. consumption (tiered)
Water base rate and volumetric rate increase of 4%

Sewer Rates \$11.63 base charge, \$8.06 per 1000 gal. consumption
Sewer base rate and volumetric increase of 4%

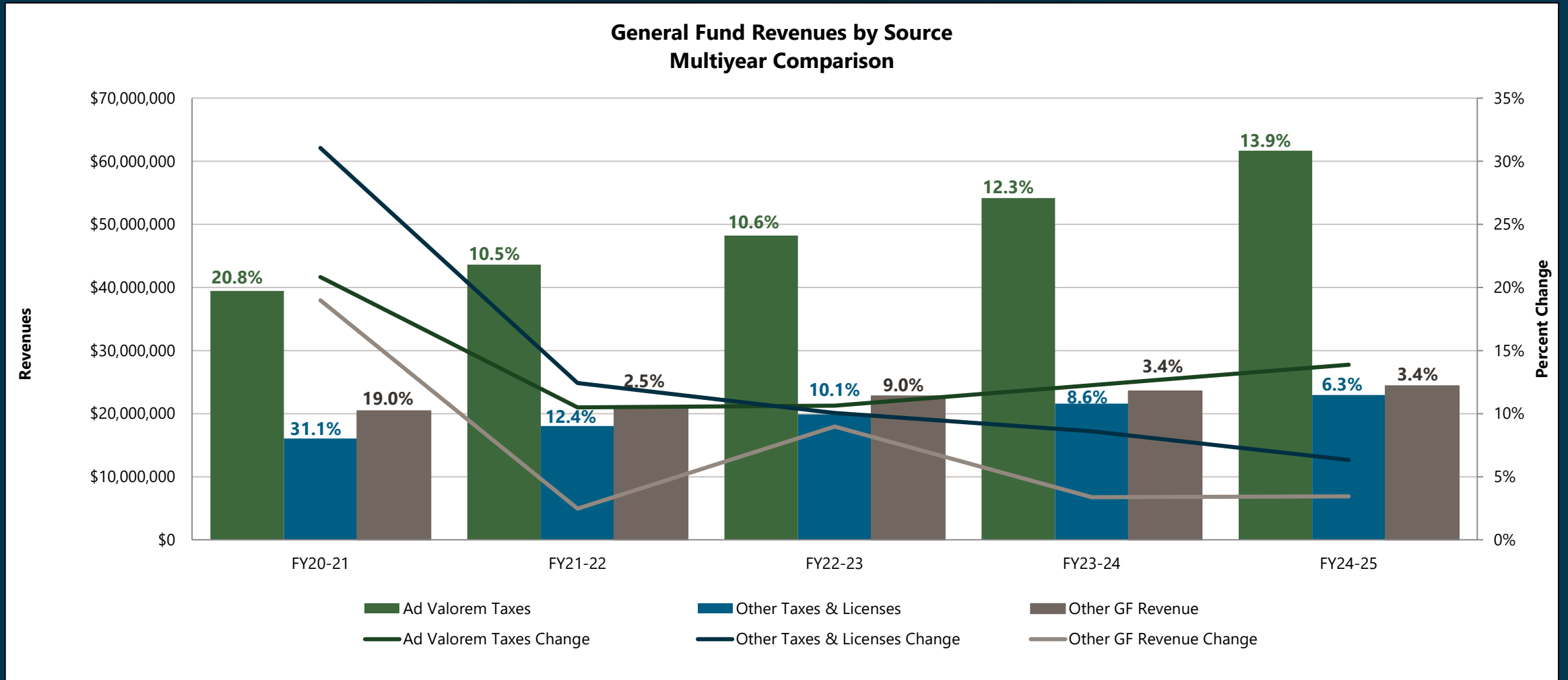
GF Revenues Overview

- FY25 Projected Revenues → \$115,189,200
 - Represents 7.01% increase over FY24 (\$107,642,065)
 - Includes tax rate of \$0.32
 - General Fund includes use of \$2,820,500 Fund Balance

General Fund Revenues by Source FY24-25

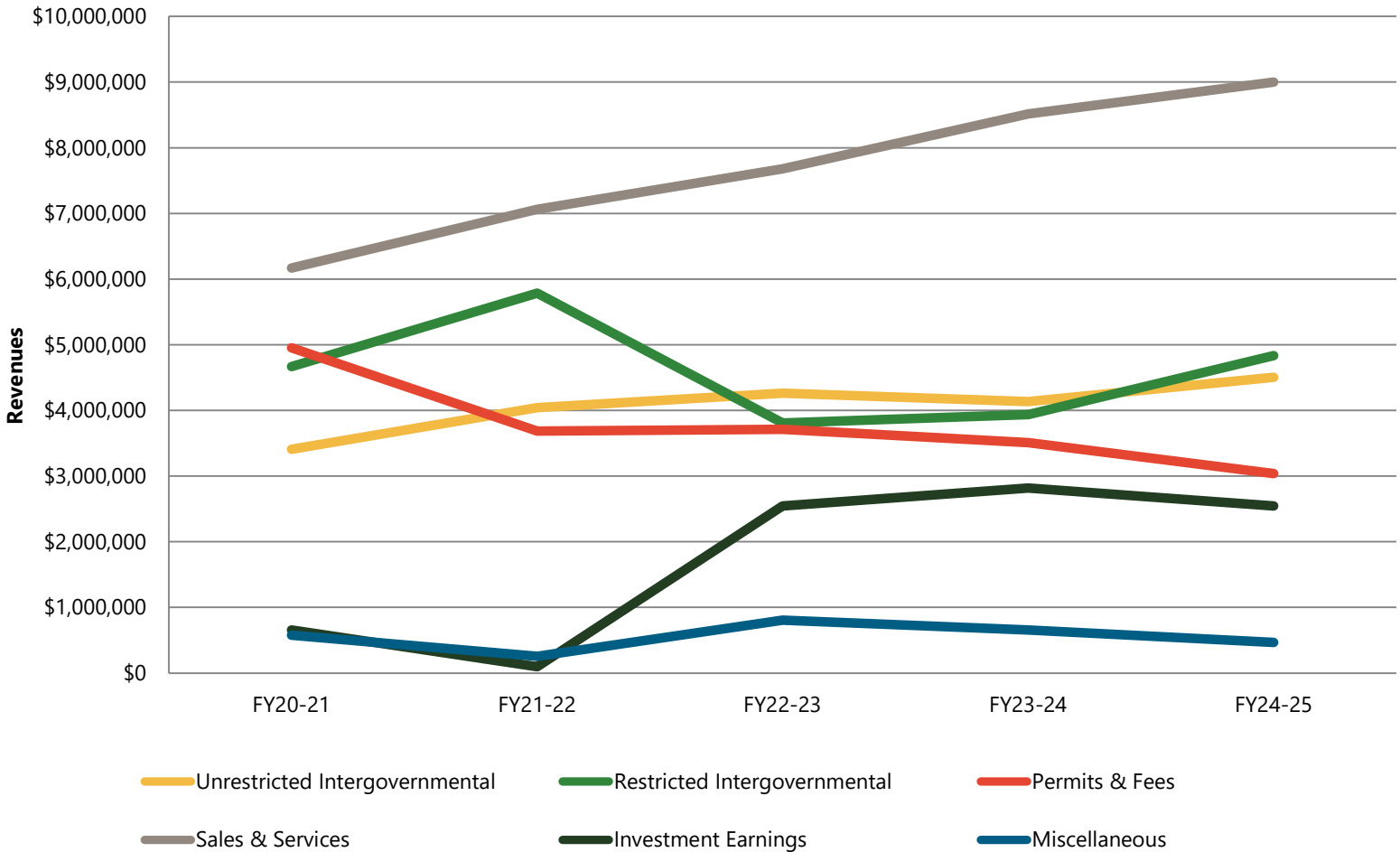


General Fund Revenue Trends



General Fund Revenue Trends - Other

General Fund Revenues by Source:
Multiyear Comparison



| Revenues by Source GF | 3-Year Average Change |
|--------------------------------|-----------------------|
| Unrestricted Intergovernmental | 3.8% |
| Restricted Intergovernmental | -2.7% |
| Permits & Fees | -6.0% |
| Sales & Services | 8.4% |
| Investment Earnings | 859.0% |
| Miscellaneous | 55.6% |

General Fund Revenue Summary

| General Fund Revenues by Source | | | | | |
|---------------------------------|---------------------|----------------------|----------------------|----------------------|-------------------|
| Source | FY22-23 Actual | FY23-24 Budget | FY23-24 Estimate | FY24-25 Budget | Percent Change |
| Ad Valorem Taxes | 48,234,835 | 54,294,000 | 54,149,889 | 61,661,700 | 13.57% |
| Other Taxes & Licenses | 19,871,951 | 21,078,500 | 21,579,857 | 22,947,000 | 8.86% |
| Unrestricted Intergovernmental | 4,261,249 | 4,330,000 | 4,135,000 | 4,506,000 | 4.06% |
| Restricted Intergovernmental | 3,806,524 | 4,259,790 | 3,938,367 | 4,833,200 | 13.46% |
| Permits & Fees | 3,710,146 | 2,514,000 | 3,509,337 | 3,038,200 | 20.85% |
| Sales & Services | 7,677,681 | 7,803,400 | 8,517,060 | 8,998,700 | 15.32% |
| Investment Earnings | 2,544,666 | 1,320,850 | 2,820,000 | 2,545,000 | 92.68% |
| Miscellaneous | 804,309 | 191,500 | 136,345 | 467,000 | 143.86% |
| Other Financing Sources | 4,122,338 | 2,025,000 | 650,000 | 3,371,900 | 66.51% |
| Fund Balance | - | 9,825,025 | 3,167,925 | 2,820,500 | -71.29% |
| Total | \$95,033,698 | \$107,642,065 | \$102,603,780 | \$115,189,200 | 7.01% |

General Fund Rates: Property Tax 2020 Tax Numbers



- Tax Rate: \$0.32 per \$100
 - Current Rate = \$0.44
 - \$0.01 = \$1,935,849
 - \$0.015 = \$2,903,774

*amended

- \$0.01 = \$1,942,556
- \$0.015 = \$2,918,211

| Wake County Municipal Tax Rates | | | | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|-----------------|---------------|---------------|
| Municipality | 2019 | 2020 | 2021 | 2022 | 2023 | Revenue Neutral | Proposed 2024 | Difference |
| Wake County | 0.7210 | 0.6000 | 0.6000 | 0.7210 | 0.6570 | 0.468 | | |
| Apex | 0.4150 | 0.3800 | 0.3900 | 0.4150 | 0.4400 | 0.302 | 0.320 | 0.018 |
| Cary | 0.3500 | 0.3500 | 0.3450 | 0.3500 | 0.3450 | 0.245 | 0.325 | 0.080 |
| Fuquay Varina | 0.4330 | 0.3950 | 0.3950 | 0.4330 | 0.4550 | 0.318 | 0.368 | 0.050 |
| Garner | 0.5600 | 0.4971 | 0.5121 | 0.5600 | 0.6270 | 0.442 | 0.530 | 0.088 |
| Holly Springs | 0.4830 | 0.4216 | 0.4216 | 0.4830 | 0.4216 | 0.295 | 0.335 | 0.040 |
| Knightdale | 0.4300 | 0.4200 | 0.4200 | 0.4300 | 0.4500 | 0.303 | | |
| Morrisville | 0.3900 | 0.3600 | 0.3600 | 0.3900 | 0.3900 | 0.295 | 0.350 | 0.055 |
| Raleigh | 0.4380 | 0.3552 | 0.3730 | 0.4380 | 0.4330 | 0.314 | | |
| Rolesville | 0.4800 | 0.4600 | 0.4600 | 0.4800 | 0.4600 | 0.323 | | |
| Wake Forest | 0.5200 | 0.4950 | 0.4950 | 0.5200 | 0.5050 | 0.355 | 0.420 | 0.060 |
| Wendell | 0.4900 | 0.4700 | 0.4700 | 0.4900 | 0.4700 | 0.306 | 0.400 | 0.094 |
| Zebulon | 0.5920 | 0.5500 | 0.5500 | 0.5920 | 0.5750 | 0.466 | 0.470 | 0.004 |
| Average | 0.4848 | 0.4426 | 0.4658 | 0.4783 | 0.4923 | 0.3409 | | 0.0555 |
| ** Not confirmed or published; estimated based on bonds, debt or development ** | | | | | | | | |

General Fund Rates: Solid Waste Collections



Solid Waste/Recycling/ Yard Waste

- No change in Yard Waste Fee
- 2.5% increase for CPI per contract
- Average residential account will see a \$0.35/month increase

| Annual Solid Waste, Recycling & Yard Waste Fees (Residential) | |
|--|------------------|
| Cary | \$ 264.00 |
| Raleigh | \$ 269.00 |
| Apex FY24 | \$ 275.04 |
| Fuquay-Varina | \$ 276.00 |
| Wake Forest | \$ 276.00 |
| Apex FY25 | \$ 279.24 |
| Holly Springs | \$ 281.00 |
| Zebulon | \$ 297.00 |
| Rolesville | \$ 300.00 |
| Wendell | \$ 300.00 |

Solid Waste, Recycling, & Yard Waste Monthly Charges

| | FY23-24 | FY24-25 Proposed |
|---|----------|---------------------|
| Yard Waste Collection | \$7.83 | \$7.83 |
| Residential Roll-Out Cart* | \$9.85 | \$10.10 |
| Commercial Roll-Out Cart | \$20.62 | \$21.13 |
| Recycling (per Bin or Cart)** | \$5.24 | \$5.34 |
| Dumpster Service | | |
| - 4 CY Dumpster | \$145.86 | \$149.72 |
| - 6 CY Dumpster | \$173.32 | \$177.65 |
| - 8 CY Dumpster | \$198.85 | \$203.82 |
| Average residential account will see a \$0.35/month increase | | |
| * 2.5 % CPI increase per contract | | |
| ** includes processing fee of \$1.34 for recycling per contract (no change) | | |

Fee Schedule –

- Labor, Inflation & Availability
 - Fee-in-Lieu Administration Fee (pg 2) – labor increase
 - Exception Requests (pg 2) – requests significantly increased, increasing staff time & resources needed
 - Stormwater & Soil & Erosion Control Plan Review Fees (pg 2) – inflation, last update in 2014
 - Electrical Underground & Service Lateral Fees (pg 5) – labor & material increase, increase in size of transformers required to support electric vehicles & larger home size
 - Water Tap & Meter Fees (pg 5) – due to availability & variability of cost depending on specific meter
 - Utility Fees (pg 6) – increase in costs to analyze wastewater
 - Outdoor Lighting (pg 8) – increased energy costs & materials for maintenance

Fee Schedule

- Comparison Adjustments
 - Development Submittal Fees (pg 1)
 - Water System Management Plan & Pump Station Review Fees (pg 2) – increased standards & specializations complicate the process. Separation of review & inspection portions of this fee
 - Water & Sewer Inspection Fees (pg 2)
 - Commercial Building Permit Fees (pg 3)
 - One & Two Family Dwelling Permit Fees (pg 4)
 - Parks & Rec Facilities, Fields & Splash Pad (pg 8-9)
- Fee Additions (based on staff time & resources)
 - SCM As-Built Inspection Fee (pg 2)
 - SCM As- Built Review (pg 2)
 - Floodplain Development Fees (pg 3)
 - Riparian Buffer Authorization (pg 3) Utility Fees (pg 6)
 - Dioxane & PFAS 1633 are upcoming new regulations by NCDEQ
 - PRCR Fees (pg 8-10):
 - Due to demand:
 - Ages 18-54 Exercise Memberships
 - Lost Card Fee
 - Special Events Policy Fees
 - Allows for annual revisions & adjustment of fees
 - No adjustments made since policy adoption

** All fees are common practice within Wake County*

Fee Schedule – Fee Addition Solar PV



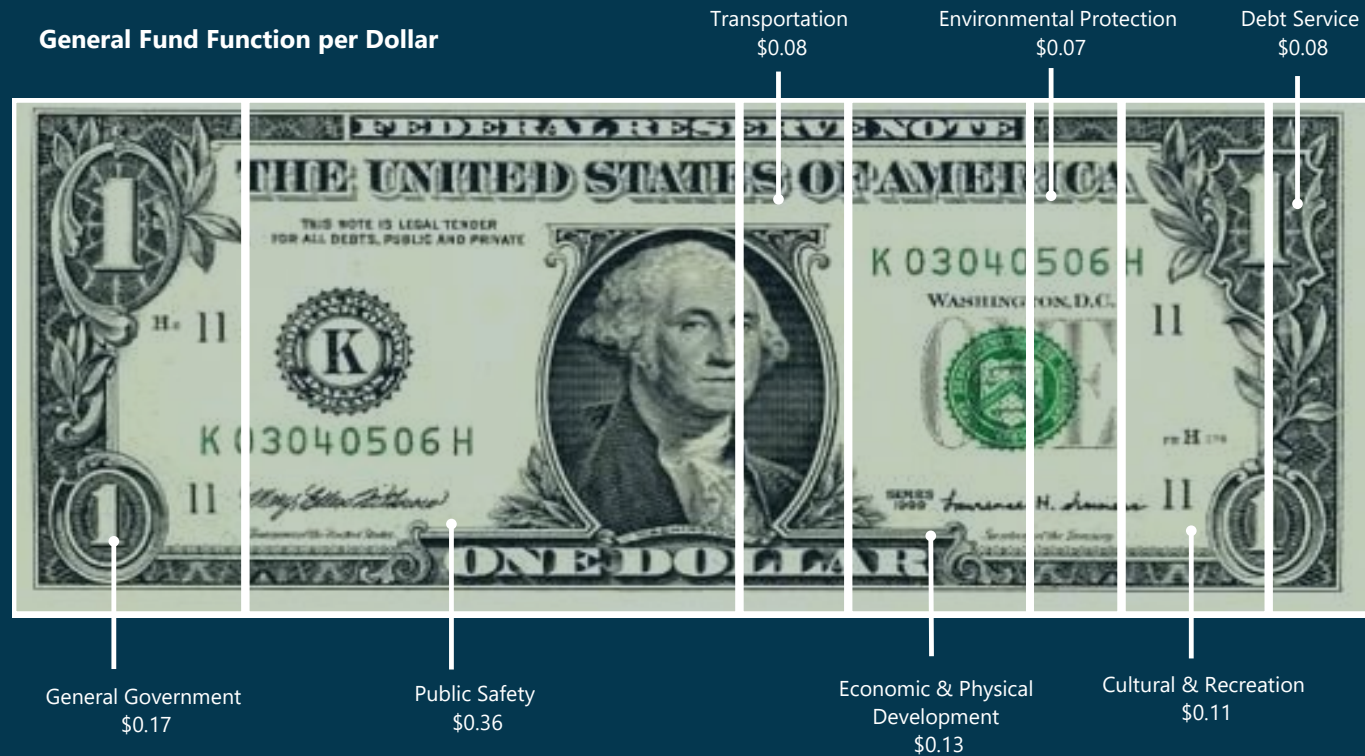
- Fee addition:
 - Solar PV (pg 3 & 4)
 - Common fee for solar application
 - Split decision by Finance Committee
 - Proposed rate based on labor, equipment & materials for meter install only
 - Does not include staff time costs associated with applications review, for permit set up, inspections or work order issuance.

| Component | Cost |
|---|-----------------|
| Vehicle 2017 Ford E-Transit | \$22.36 |
| Electric Technical Services Specialist – 1 hour | \$62.60 |
| Electric Meter | \$195.00 |
| Total | \$279.96 |

General Fund Expenditure Summary

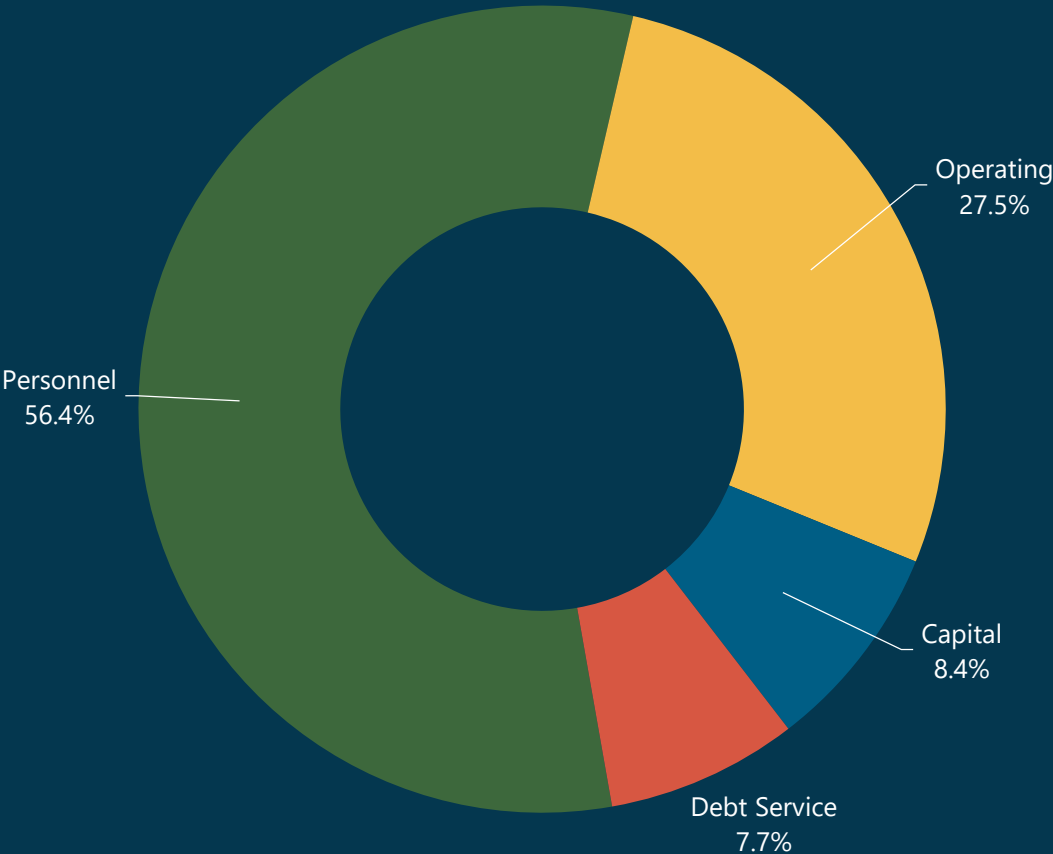
FY24-25 Budget Expenditure Summary

- Total Expenditures \$115,189,200
 - 7.01% over FY23-24 Amended Budget
- Includes use of \$2,820,500 Fund Balance
 - ERP Transition, Extension & Add-ons - \$1,160,500
 - Town Facility Solar Install (3 year)- \$670,000
 - KidsTowne Park Renovation - \$250,000
 - S Salem Street Bicycle Connection - \$740,000

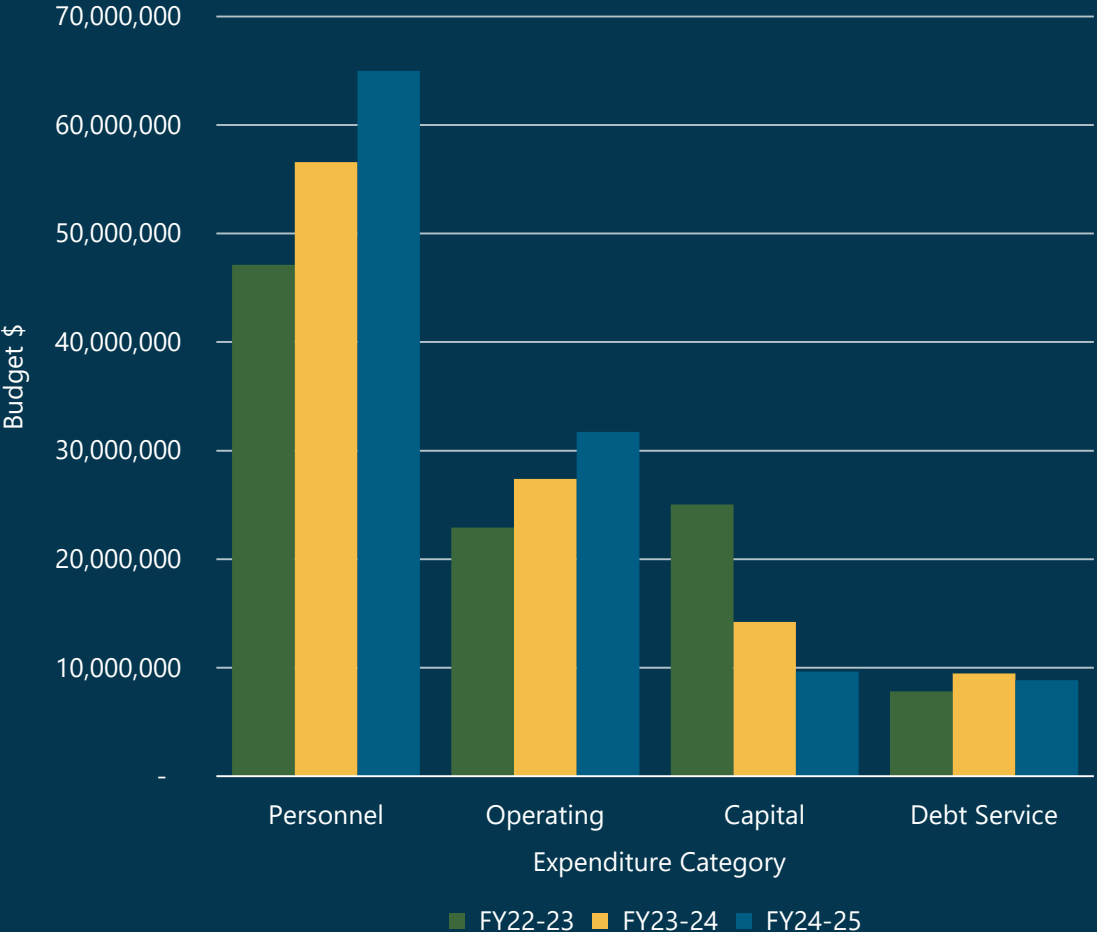


General Fund Expenditure Summary

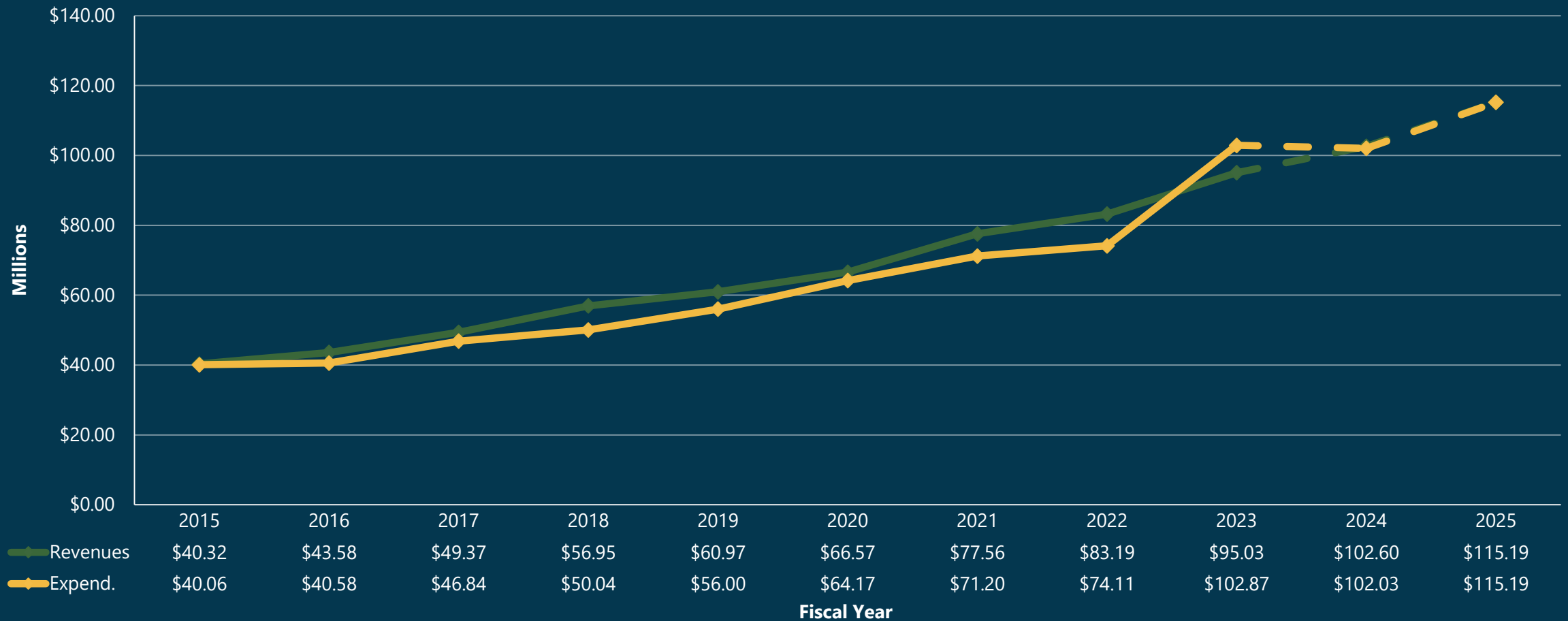
General Fund Expenditures by Type FY24-25



General Fund Expenditures by Type



General Fund Revenues vs. Expenditures



Personnel



- Factors driving Personnel
 - Retirement Increase
 - 12.88% → 13.63% General Employees
 - 14.1% → 15.1% LEO
 - Insurance Changes
 - Health insurance – 5.5% Increase
 - Dental Insurance – 2% Decrease
 - Position Additions (41)
 - Compensation
 - 2% Market Rate Increase (July)
 - 4% Merit Average (Oct)

| Obligatory Benefits Impact | | | |
|----------------------------|--------|------------------|---------------------|
| Benefit | Change | GF Budget Impact | Total Budget Impact |
| Retirement | 0.75% | \$248,600 | \$350,300 |
| LEO Retirement | 1% | \$109,700 | \$109,700 |
| Health Insurance | 5.5% | \$320,400 | \$419,700 |
| Dental Insurance | -2% | \$(6,100) | \$(8,200) |
| TOTAL | | \$672,600 | \$871,500 |

| Proposed Personnel Impacts | | |
|--------------------------------------|------------------|---------------------|
| Benefit | GF Budget Impact | Total Budget Impact |
| 41 Position Additions | \$3,310,000 | \$3,990,700 |
| Position Study | \$16,100 | \$16,100 |
| Career Ladder | \$62,000 | \$76,100 |
| 2% Market Rate Increase | \$1,050,400 | \$1,372,900 |
| 4% Merit | \$1,597,200 | \$2,090,500 |
| Lifestyle Wellness Payment additions | \$42,000 | \$49,200 |
| TOTAL | | \$7,595,500 |

FY24-25 Personnel

- Current Approved FT positions: 636.25
- Proposed new positions: 41
 - 40 FT → 676.25
 - 1 LSE

| Fund | Requests | Recommended | Annual Salary & Benefits |
|--------------|-----------|-------------|--------------------------|
| General | 66 | 36 | \$3,675,460 |
| Electric | 4 | 2 | \$284,355 |
| Water-Sewer | 3 | 2 | \$284,355 |
| Stormwater | 2 | 2 | \$205,779 |
| TOTAL | 73 | 42 | \$4,449,949 |

Positions Recommended

| Department | Position | Rec. | FY24-25 Personnel Cost | Hire Date | Annual Salary & Benefit - Recommended | Operating & Capital Costs - Recommended | Total Costs - Recommended |
|--|---|-----------|---------------------------|-----------|---|---|------------------------------|
| 4110 - Town Clerk | Public Records Coordinator | 1 | 92,422 | 10/1/2024 | 123,230 | 10,725 | 133,955 |
| 4200 - Administration | Diversity, Equity, & Inclusion Specialist (Lead for NC) | 1 | N/A | 7/1/2024 | 106,015 | 11,025 | 117,040 |
| 4220 - Information Technology | IT Specialist - Public Safety | 1 | 123,230 | 7/1/2024 | 123,230 | 3,775 | 127,005 |
| | IT Specialist | 1 | 92,422 | 10/1/2024 | 123,230 | 1,575 | 124,805 |
| 4230- Legal Services | Assistant Town Attorney | 1 | 127,578 | 10/1/2024 | 170,103 | 6,025 | 176,128 |
| 4800 - Community Development & Neighborhood Connections | Customer Service Representative PT (30 Hour) | 2 | 97,950 | 10/1/2025 | 97,950 | 14,050 | 112,000 |
| | Community Engagement Specialist | 1 | 114,252 | 7/1/2024 | 114,252 | 13,675 | 127,927 |
| | Customer Service Representative | 2 | 170,336 | 7/1/2024 | 170,336 | 24,050 | 194,386 |
| 4900 - Planning | Environmental Programs Coordinator | 1 | 123,230 | 7/1/2024 | 123,230 | 8,725 | 131,955 |
| | Planner II | 1 | 123,230 | 7/1/2024 | 123,230 | 8,025 | 131,255 |
| 5100 - Police | Police Officer-Detective (Mental Health & DV) | 1 | 103,822 | 8/1/2024 | 113,260 | 95,000 | 208,260 |
| | Police Officer-K-9 Handler | 1 | 103,822 | 8/1/2024 | 113,260 | 131,400 | 244,660 |
| | Police Officer-School Resource Officer | 3 | 330,233 | 7/1/2024 | 330,233 | 371,550 | 701,783 |
| | Civilian Traffic Crash Investigator | 2 | 86,120 | 10/1/2024 | 43,060 | 167,200 | 210,260 |
| | Police Officer-Recruitment & Training Officer | 1 | 116,426 | 10/1/2024 | 155,235 | 124,300 | 279,535 |
| | Intelligence Analyst | 1 | 85,689 | 10/1/2024 | 114,252 | 9,800 | 124,052 |
| | Police Officer | 3 | 302,714 | 8/1/2024 | 330,233 | 367,200 | 697,433 |
| 5110 - Emergency Communications | Telecommunicator | 2 | 183,055 | 7/1/2024 | 183,055 | 11,300 | 194,355 |
| 5300 - Fire | Accreditation Specialist | 1 | 106,015 | 7/1/2024 | 106,015 | 6,950 | 112,965 |
| 5400 - Transportation & Infrastructure Development | Capital Projects Inspector | 1 | 114,252 | 7/1/2024 | 114,252 | 73,825 | 188,077 |
| | Heavy Equipment Operator | 1 | 63,876 | 10/1/2024 | 85,168 | 69,500 | 154,668 |
| 5700 - Solid Waste Services | Seasonal Leaf Collector | 1 | 14,353 | 11/1/2024 | 21,530 | 1,700 | 23,230 |
| | Fleet Service Mechanic | 1 | 68,646 | 10/1/2024 | 91,528 | 8,400 | 99,928 |
| 5800 - Fleet Services | Senior Plans Examiner | 1 | 99,762 | 10/1/2024 | 133,016 | 17,525 | 150,541 |
| | Building Code Official I | 1 | 53,008 | 1/1/2025 | 106,015 | 10,800 | 116,815 |
| 5900 - Building Inspections & Permitting | Parks & Greenways Engineering Supervisor | 1 | 123,230 | 7/1/2024 | 123,230 | 1,200 | 124,430 |
| | Recreation Program Specialist | 1 | 106,015 | 7/1/2024 | 106,015 | 31,940 | 137,955 |
| 6200 - Parks & Recreation | Special Events Specialist | 1 | 106,015 | 7/1/2024 | 106,015 | 4,753 | 110,768 |
| Fund Total | | 35 | 3,309,991 | | 3,675,460 | 1,601,493 | 5,276,953 |

*Positions in red indicate alignment with Staffing Plan

School Resource Officer (SRO)

| Apex Schools | Count | Personnel Cost | County Cost Share |
|------------------------|-----------|--------------------|-------------------|
| 6 Elementary Schools | 2 | \$253,656 | \$0 |
| Apex Friendship Middle | 1 | \$123,784 | \$0 |
| Apex Middle | 1 | \$123,784 | \$0 |
| Lufkin Road Middle | 1 | \$123,784 | \$0 |
| Salem Middle | 1 | \$123,784 | \$0 |
| Apex High | 2 | \$267,469 | \$79,480 |
| Apex Friendship High | 2 | \$306,665 | \$79,480 |
| Command staff | 2 | \$296,830 | \$0 |
| Total | 12 | \$1,619,757 | \$158,960 |



FY24-25 Capital - Vehicles & Equipment

| Vehicle Replacements | | | | | | |
|----------------------|--------|------|-----------|------------------|--------------|--------------------|
| Dept | Unit # | Year | Make | Model | Mileage | Cost |
| Police | 276 | 2016 | Ford | Taurus | 91,046 | \$78,730 |
| Police | 14 | 2018 | Ford | Taurus | 90,211 | \$78,730 |
| Police | 244 | 2016 | Ford | Explorer | 96,214 | \$78,730 |
| Police | 246 | 2016 | Ford | Explorer | 87,285 | \$78,730 |
| Police | 250 | 2016 | Ford | Explorer | 92,598 | \$78,730 |
| Police | 10 | 2019 | Ford | Explorer | 92,152 | \$78,730 |
| Police | 239 | 2015 | Ford | Taurus | 81,960 | \$78,730 |
| Police | 295 | 2017 | Ford | Explorer | 95,571 | \$78,730 |
| Police | 150 | 2013 | Chevrolet | Tahoe | 88,027 | \$78,730 |
| Police | 230 | 2015 | Ford | Explorer | 90,807 | \$78,730 |
| Police | 4 | 2019 | Ford | Explorer | 98,426 | \$78,730 |
| Police | 237 | 2015 | Ford | Taurus | 92,456 | \$78,730 |
| Police | 269 | 2016 | Ford | Taurus | 97,910 | \$78,730 |
| Police | 294 | 2017 | Ford | Explorer | 101,014 | \$78,730 |
| Police | 315 | 2019 | Ford | Taurus | 98,839 | \$78,730 |
| Fire | 148 | 2006 | Pierce | Custom Contender | 133,753 | \$1,060,675 |
| | | | | | Total | \$2,241,625 |

| Vehicle Additions | | |
|-------------------|----------------|------------------|
| Department | # of Additions | Cost |
| TID | 1 | \$68,000 |
| Police | 4 | \$380,000 |
| Solid Waste | 2 | \$150,000 |
| | | Total |
| | | \$256,000 |

| Equipment | | |
|----------------|--|--------------------|
| Department | Equipment Type | Cost |
| IT | Camera Replacement | \$175,000 |
| IT | Access Points | \$12,000 |
| IT | Switches | \$27,000 |
| IT | Nodes & Storage | \$42,000 |
| IT | Lenovo HX Series Replacement | \$55,000 |
| IT | Card Reader Hardware Replacements | \$52,000 |
| IT | Firewall Equipment Hardware Replacements | \$75,000 |
| Facilities | Scissor Lift | \$35,000 |
| Police | K9 Replacement | \$15,000 |
| Police/Fire | Radio Replacement | \$764,050 |
| Fire | Self-Contained Breathing Apparatus Replacement | \$325,000 |
| Fire | Enclosed Trailer & Outfitting | \$25,000 |
| Transportation | GPS Receiver | \$32,000 |
| Transportation | Vision Zero Crosswalk Beacons | \$150,000 |
| Solid Waste | Cart Delivery Truck | \$85,000 |
| Fleet | 2 Workstations | \$6,750 |
| | | Total |
| | | \$1,875,800 |

FY24-25 Capital - Improvements

- Annual Pavement Management - \$2.5M
- Annual Misc. Road & Sidewalk Improvements - \$200K
- GoApex Transit Improvements - \$200K
- Jessie Drive Phase 1 - \$1.5M
- Old US 1 at Friendship Road Improvements Cost Share - \$200K
- Center Street Railroad Crossing Improvements - \$150K
- Chatham Street Railroad Crossing Improvements - \$150K
- West Williams Street Sidewalk - \$150K
- Apex Peakway North Widening - \$900K
- Go Apex Transit Program - \$100K
- Safe Routes to School - \$5M
- S Salem Street Bicycle Connections - \$740K
- Technology Drive Enhancement Cost Contribution - \$300K
- Olive Chapel Road at Apex Barbecue Road Improvements - \$450K
- Annual Misc. Greenway Connections - \$300K
- KidsTowne Playground Renovation - \$250K
- Environmental Education Center - \$1M
- Pleasant Park Baseball & Softball Complex - \$14.35M
- Town Hall Remodel - \$900K
- Brine Equipment Relocation - \$150K
- Fire Station 3 Renovation - \$500K
- HVAC/Chiller Upgrades to Town Facilities - \$405K
- Parking Lot & Internal Street Assessment - \$50K
- Regional Yard Waste Transfer/Processing Center Study - \$250K
- Town wide Solar Initiative - \$670K
- PW Work Stations & Sound Masking - \$18.6K
- EV Charging Stations - \$68K
- Public Safety Conversion Consultant - \$225K
- Gen AI Copilot Microsoft - \$31.2K
- Saunders Parking/Displays - \$95K

Capital Reserve Funds

- Transportation Capital Reserve Fund

- Projection: \$1.4M from Motor Vehicle Tax
- Fund Balance: \$2.8M, \$2.07M unrestricted (\$742K are PILO and restricted)
- Commitments: \$1.25M
 - Old US 1-Friendship Rd Improvements Cost Share \$200,000
 - Center Street Railroad Crossing Improvements \$150,000
 - Chatham Street Railroad Crossing Improvements \$150,000
 - Technology Drive Enhancements Cost Contribution \$300,000
 - Olive Chapel Rd at Apex Barbecue Rd Improvements \$450,000
 - Annual Misc. Road Improvements (General Fund) \$150,000

- Recreation Capital Reserve Fund

- Projected: \$1.4M
- Fund Balance: \$6.7M
- \$1M for Environmental Education Center



Affordable Housing Fund

- FY24-25 Allocation: \$1,935,900
 - \$0.01 tax rate allocation
 - Commitments: none pending

Fund Balance: approximately \$3.87M

- Additional \$3M committed from ARPA funds

| Operating Item | Cost (\$) |
|--|----------------|
| Three housing staff positions under supervision of CDNC Director | 478,355 |
| Operating Costs | 33,060 |
| Affordable Housing Plan Update & funding research | 117,500 |
| Total | 626,915 |

** Amended down \$8,500 from Memo: -\$5,000 for community outreach materials & -\$3,500 for travel & training (Neighborhoods USA)*

GF Fund Balance

- Current Unassigned (available) Fund Balance: \$28.8M
- Policy requires at least 25% → \$26.3M of FY24 Amended Budget
- General Fund use of \$2,820,500 Fund Balance
 - ERP Transition, Extension & Add-ons- \$1,160,500
 - Town Facility Solar Install (3 year)- \$670,000
 - KidsTowne Park Renovation- \$250,000
 - S Salem Street Bicycle Connection - \$740,000

General Fund Expenditures: Non-Profit Support



| Entity | Meets Public Purpose & Statutory Authority Test | FY23-24 Funding | FY24-25 Request | Finance Committee Recommendation | 24-25 Requested Funding Purpose |
|-----------------------------------|--|-----------------|-----------------|----------------------------------|---|
| Carolina Swims Foundation | Yes (Public Health & Safety / Human Relations) | \$8,000 | \$10,000 | \$78,000 | To Support Carolina Swims Foundation (CSF) targeted water safety education initiatives aimed to reduce residents' risk of drowning. The grant funds would be used for the "Give the Gift of Swim" program providing lessons for underserved children of the Town of Apex. Information regarding classroom water safety lesson materials will delivered by CSF in partnership with schools. |
| Citizens Assisting Police in Apex | Yes (Public Safety, Health & Welfare) | \$1,200 | \$1,200 | | Blanket Buddies is a community service project in which CAPA members assemble & distribute 'no sew' blankets to SAFEChild. |
| InterAct | Yes (Health & Welfare) | \$3,000 | \$3,000 | | Funding will be used for our Crisis Intervention Client Assistance fund which assist with individual or family basic needs during their immediate time of crisis such as food, supplies, transportation, or temporary lodging. |
| SafeChild | Yes (Public Safety, Health & Welfare) | \$18,000 | \$15,000 | | The SAFEChild Advocacy Center (SAC) services include an evidenced-based forensic interview that ascertains the facts of a child's victimization, a comprehensive medical exam, & advocacy support that assures a child's safety & well-being. The funds requested of the Town of Apex will help expand the services needed by Apex children & families by increasing capacity that enables SAFEChild to reduce or eliminate the wait list. Apex Police Department has referred over 200 children to the SAC. |
| Western Wake Crisis Ministries | Yes (Community Development / Low income support) | \$14,000 | \$20,000 | | Funds will be used directly for financial assistance for clients living in Apex. Individuals & families may receive financial assistance for a late utility bill (electric, water, or heat) or past due rent. Families are required to meet criteria documenting a current situation or verifying limited income. Eligible families may receive up to \$1000 in financial assistance annually. Exceptions to the income limit or the maximum annual amount are sometimes made in situations when health or safety is at risk or when homelessness is being prevented. |
| YMCA | Yes (Health & Welfare) | \$9,300 | \$15,900 | | The Kraft Family YMCA operates Camp G.R.A.C.E. in Apex, a developmentally appropriate summer day camp for children with autism & Pervasive Developmental Disorder, to help build social skills, sorely needed, particularly after a year of school being closed, & to provide much-needed respite & childcare for families. |
| Note In The Pocket | Yes (Low income support) | \$0 | \$5,000 | | Note in the Pocket's (NITP) mission is focused on enhancing a child's educational opportunities & personal confidence by addressing the issue of clothing insecurity. NITP provides children with well-fitting, high quality appropriate clothing for school. In partnership with our school district & social service agencies, students are referred to us; we then provide a 2-week wardrobe specific for the referred individual. |
| Shield NC | Yes (Public Health & Safety / Human Relations) | \$0 | \$8,700 | | Shield NC partners with communities to protect vulnerable individuals from human trafficking through empowerment, prevention, & advocacy. Requested funding with be used to support monthly community outreach & specialized/ customized human trafficking training for businesses based on the their potential exposure to human trafficking & relevant signs. This includes training, handout & material design & printing, & empowerment packets for all participants (will include literature, Red Flag retractable scroll pens, car magnets, hotline number stickers, whistle keychains, tote bags & shirts) |
| White Oak Foundation | Yes (Senior Programs / Transit) | \$0 | \$10,000 | | The requested funding will be used for motor fuel & maintenance, kitchen supplies, & sanitation supplies in support of Food Pantry Distribution, Senior Citizen, & Child Enrichment Programs. Food Pantry Distribution: drivers to pick up & deliver food 7 days/week from 15 area business locations; Child Enrichment: provide transportation to & from the White Oak campus & field trips; Senior Program: 2 meals provided (1 consumed on site, 1 taken home) & transportation provided upon request. |
| Total | | | \$88,800 | \$78,000 | |

Strategic Goal Alignment

| Strategic Goal Alignment in General Fund | | |
|--|--|---------------------|
| Strategic Focus | Strategy/Action Item | Budget |
| A Welcoming Community | Develop a Neighborhood Improvement Grant Program | 25,000 |
| | Encourage a Healthy & Active Lifestyle | |
| | - KidsTowne Playground Renovation Design | 250,000 |
| | - Annual Greenway Allocation | 300,000 |
| | - PRCR Program & Class Expansion | 167,700 |
| | - Court Resurfacing (Community Park/Kelly Road) | 147,000 |
| | Ensure Safe Places & Spaces | |
| | - Town Wide Camera Replacement | 175,000 |
| | - Enhance Historical Marker Program | 10,000 |
| | - Upgrade Crosswalk Beacons | 15,000 |
| | - Sidewalk Trip Hazard Assessment & Repairs | 103,000 |
| | Mayor & Council Internship/Engagement Program | 12,000 |
| | Subtotal | \$1,204,700 |
| Environmental Leadership | Be a Leader in Renewable Energy & Conservation | |
| | - EV Charger Upgrades & Additions | 68,000 |
| | - Implement Solar install at remaining Town Facilities | 670,000 |
| | - Sustainability Action Plan Assessments | 15,000 |
| | Plant the Peak Program | 100,000 |
| | Yard Waste Feasibility Study | 250,000 |
| | Subtotal | \$1,103,000 |
| Responsible Development | Support Diverse Housing Options (Allocation to Affordable Housing Fund) | 1,935,900 |
| | - Affordable Housing Plan Update | 110,000 |
| | Provide & Promote Mobility | |
| | - Safe Routes to School Program Expansion | 5,000,000 |
| | - Transit Program | 967,000 |
| | - Comprehensive Plan Update | 300,000 |
| | - Improving Bikeability across Apex | 740,000 |
| | Focus on Infrastructure Improvements | |
| | - Pavement Management & ADA improvements | 2,500,000 |
| | - Annual Miscellaneous Sidewalk Improvement | 200,000 |
| | Subtotal | \$11,752,900 |

| Strategic Goal Alignment in General Fund | | |
|--|---|---------------------|
| Strategic Focus | Strategy/Action Item | Budget |
| High Performing Government | Continue to Implement Organization Assessment Recommendations | |
| | - Addition of 34 New Positions across all Departments | 3,675,500 |
| | Continue to Invest in Employee Professional Development | |
| | - Travel & Training across all operations | 1,162,900 |
| | Identify Benefit Options to Attract, Retain, & Develop our Workforce | |
| | - Peak Lifestyle Benefit Program | 803,700 |
| | - Employee Onboarding Kits / Annual Employee T-shirt | 12,000 |
| | Expand Diversity Inclusion Belonging | |
| | - MWBE (Minority & Woman-owned Business Enterprises) | 325,000 |
| | Disparity Study | |
| | - New Hire Diversity Training | 2,500 |
| | - DEI Speakers/Facilitators (Staff & Community Events) | 20,000 |
| | Expand Lobbying Efforts | |
| | - Contracted Lobbyist | 96,000 |
| | Provide Customer-Focused Service | |
| | - Transcription (All Meeting Minutes with Independent Contractor) | 27,500 |
| | - Implementation of Court Availability Technology at Parks | 95,000 |
| | - ERP Transition Phase 2 | 1,160,500 |
| | - Routing Software for Solid Waste | 18,000 |
| | - Customer Relationship Management (CRM) Technology Support | 62,000 |
| | Focus on Fiscal Responsibility & Stewardship | |
| | - Grant Assistance & Administration Contract | 25,000 |
| | - External Risk Assessment | 25,000 |
| | - General Government Debt Model & Consultations | 20,000 |
| | Subtotal | \$7,460,600 |
| Economic Vitality | Implement the Downtown Master Plan | |
| | - Downtown Façade Grant Program | 20,000 |
| | - Downtown Parking Mitigation & Availability Applications | 195,000 |
| | Recruit, Retain, & Develop Businesses | |
| | - Economic Development Incentives | 150,000 |
| | Subtotal | \$365,000 |
| | Grand Total | \$21,886,200 |



Tax Rate Options

| \$0.33 | |
|------------------------------------|------------------|
| Annual Pavement Management | 1,000,000 |
| Annual Misc. Sidewalks | 100,000 |
| Annual greenway allocation | 50,000 |
| Multimodal Transportation Projects | 654,600 |
| Planner II staff addition | 131,300 |
| Total | 1,935,900 |

| \$0.34 | |
|----------------------------------|------------------|
| Annual Pavement Management | 500,000 |
| Annual Misc. Sidewalks | 150,000 |
| Annual greenway allocation | 150,000 |
| Vision Zero Projects | 100,000 |
| ADA accessibility improvements | 80,000 |
| Park Improvements & Upgrades | 650,000 |
| Park Operations staff addition | 185,500 |
| Transportation Planning & Design | 120,400 |
| Total | 1,935,900 |

| \$0.35 | |
|---|------------------|
| Annual Pavement Management | 500,000 |
| Annual Misc. Sidewalks | 200,000 |
| Town Camera /Infrastructure Additions & Upgrades | 600,000 |
| Wayfinding Plan Implementation (Phase 2) | 400,000 |
| Special Populations/PRCR Programming | 55,900 |
| A/V Upgrades - Town Facilities | 100,000 |
| Facility Security Access - Badge Readers Replacement/Upgrades | 60,000 |
| Tree planting / Arborist care | 20,000 |
| Total | 1,935,900 |

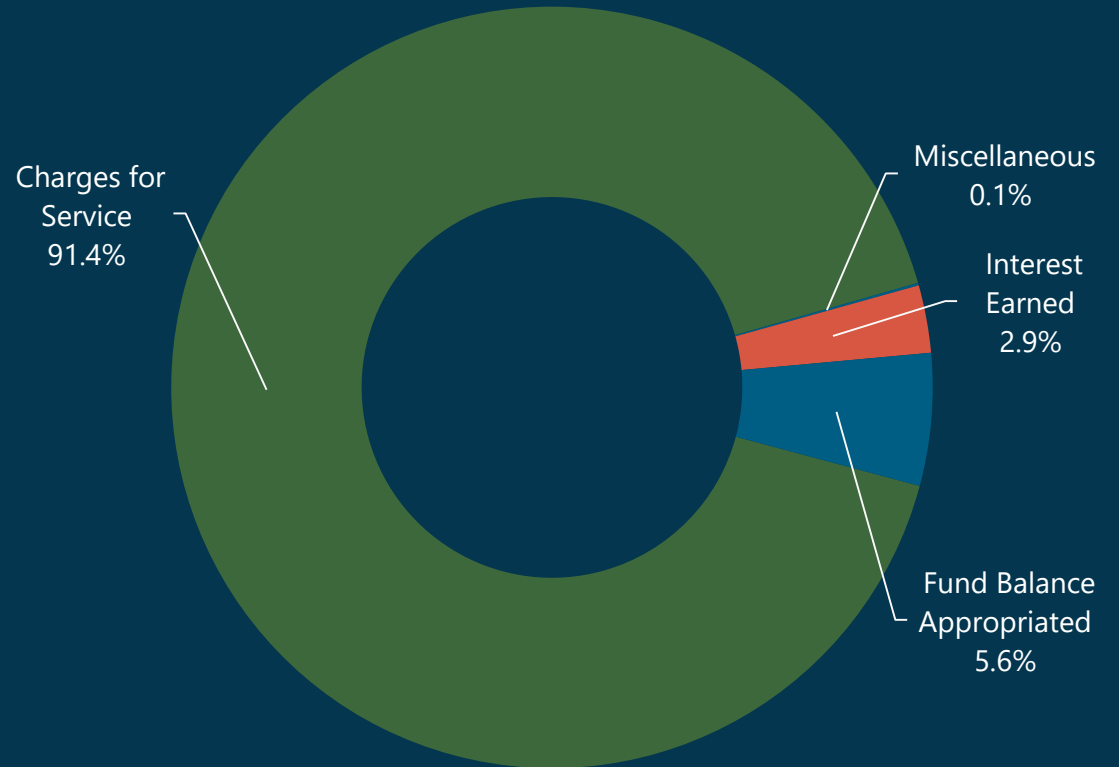
| Tax Rate Impact - Median Household | | | | | |
|------------------------------------|----------------|----------------|----------------|----------------|----------------|
| | FY2024 | FY2025 | FY2025 | FY2025 | FY2025 |
| Median Single Family Home | \$ 366,840 | \$ 570,990 | \$ 570,990 | \$ 570,990 | \$ 570,990 |
| Tax Rate | \$ 0.44 | \$ 0.32 | \$ 0.33 | \$ 0.34 | \$ 0.35 |
| Annual Tax Bill | \$ 1,614 | \$ 1,827 | \$ 1,884 | \$ 1,941 | \$ 1,998 |
| Difference from FY24 | \$ - | \$ 213 | \$ 270 | \$ 327 | \$ 384 |
| Monthly Cost Increase | | \$ 17.76 | \$ 22.51 | \$ 27.27 | \$ 32.03 |

*1¢ = \$1,935,900

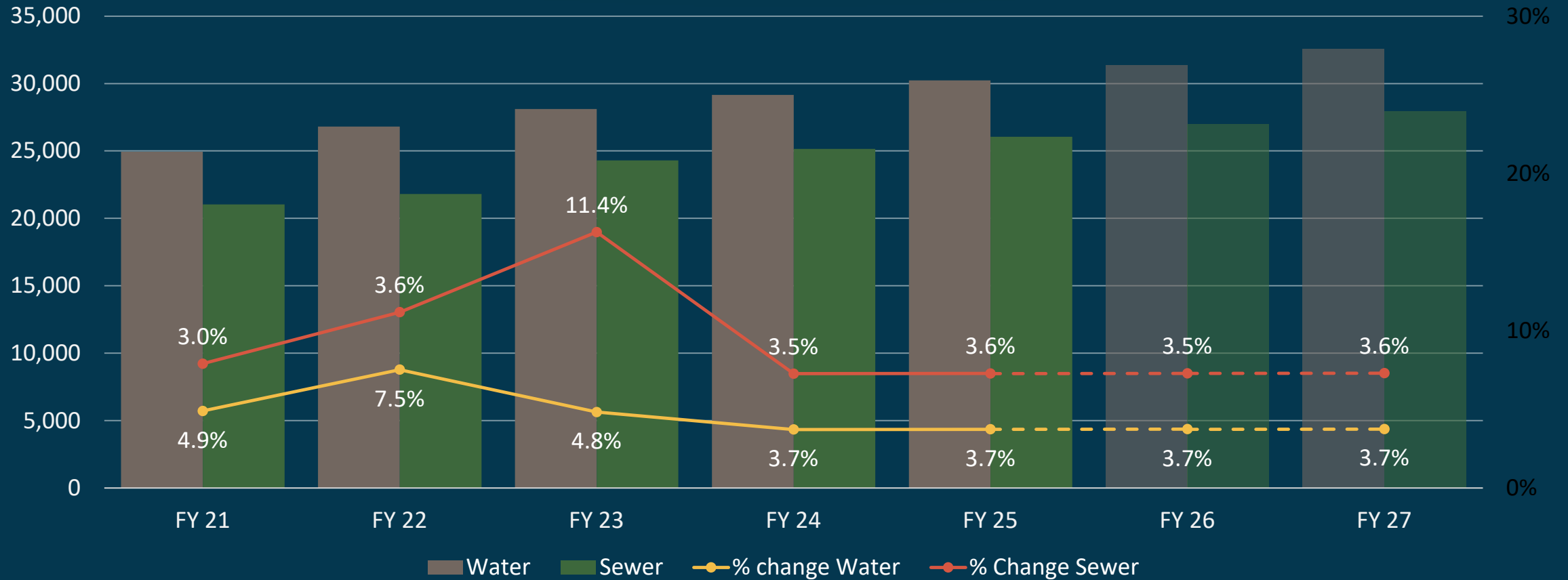
W-S Fund Revenues Overview

Water & Sewer Fund Revenues by Source FY24-25

- FY24-25 Projected Revenues: \$28,477,200
- Decrease of 10.89% from FY23-24 amended budget (\$31,959,137)
- Charges for service account for \$25,505,200



Water & Sewer Account Growth



W-S Fund Rates



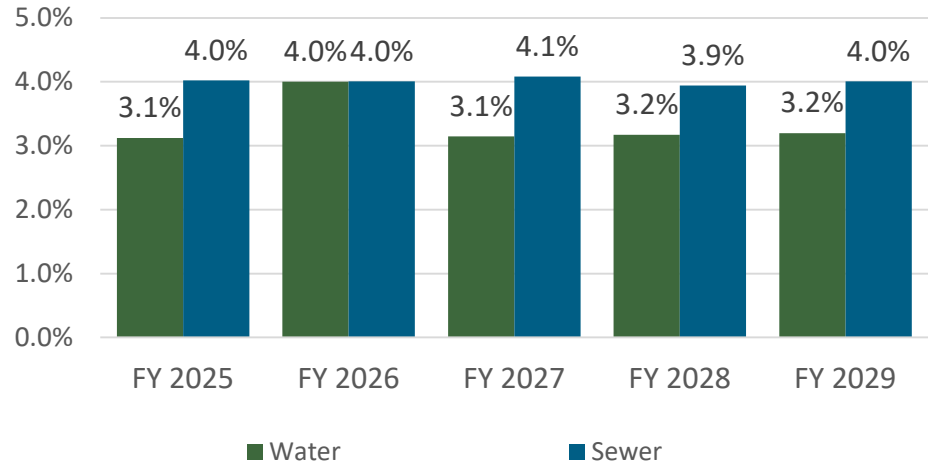
- Water
 - 4% Increase in base & volumetric rate
- Sewer
 - 4% Increase in base & volumetric rate
- Outside rates are double

| Water | FY24 | FY25 | Difference |
|----------------------------------|---------|---------|------------|
| Base Charge | \$6.00 | \$6.24 | \$0.24 |
| Volumetric Rate per 1,000 gal. | | | |
| Tier 1: 0-6,000 gal. | \$4.42 | \$4.60 | \$0.18 |
| Tier 2: 6,000 - 12,000 gal. | \$5.09 | \$5.29 | \$0.20 |
| Tier 3: >12,000 gal. | \$6.85 | \$7.13 | \$0.28 |
| Sewer | FY23 | FY24 | Difference |
| Base Charge | \$11.18 | \$11.63 | \$0.45 |
| Volumetric Rate per 1,000 gal. | \$7.75 | \$8.06 | \$0.31 |
| <i>*Outside rates are double</i> | | | |

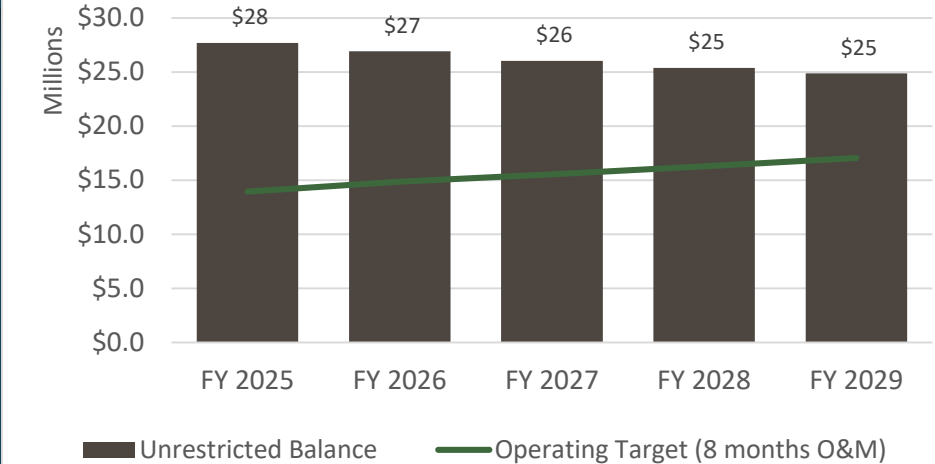
W-S Fund Rates

| Consumption | Water Rates | | Sewer Rates | | Combined Water & Sewer Total | | | |
|-------------|-------------|----------|-------------|----------|------------------------------|-----------------|----------|-----------------|
| 1,000 gals | Existing | Proposed | Existing | Proposed | Existing | Proposed | % Change | Cost Difference |
| 0 | \$6.00 | \$6.24 | \$11.18 | \$11.63 | \$17.18 | \$17.87 | 4.0% | \$0.69 |
| 2 | \$14.84 | \$15.44 | \$26.68 | \$27.75 | \$41.52 | \$43.19 | 4.0% | \$1.67 |
| 4 | \$23.68 | \$24.64 | \$42.18 | \$43.87 | \$65.86 | \$68.51 | 4.0% | \$2.65 |
| 5 | \$28.10 | \$29.24 | \$49.93 | \$51.93 | \$78.03 | \$81.17 | 4.0% | \$3.14 |
| 6 | \$32.52 | \$33.84 | \$57.68 | \$59.99 | \$90.20 | \$93.83 | 4.0% | \$3.63 |
| 8 | \$42.70 | \$44.42 | \$73.18 | \$76.11 | \$115.88 | \$120.53 | 4.0% | \$4.65 |
| 10 | \$52.88 | \$55.00 | \$88.68 | \$92.23 | \$141.56 | \$147.23 | 4.0% | \$5.67 |
| 16 | \$90.46 | \$94.10 | \$135.18 | \$140.59 | \$225.64 | \$234.69 | 4.0% | \$9.05 |

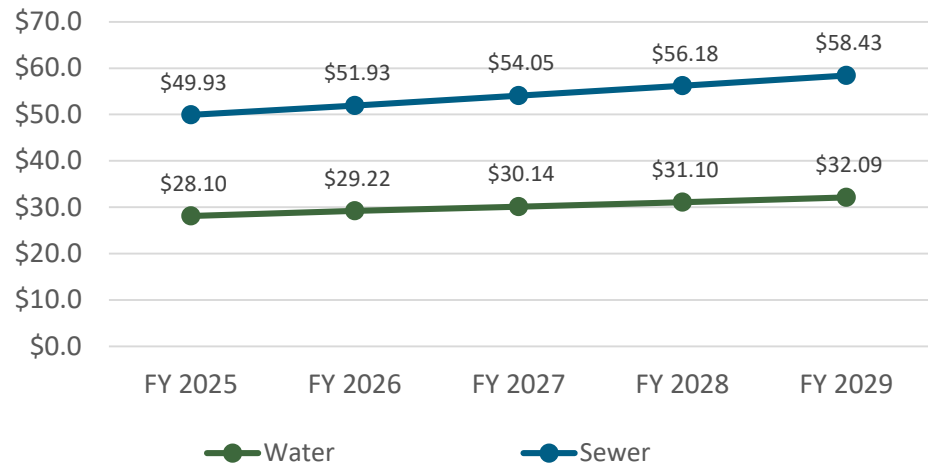
Rate Adjustments



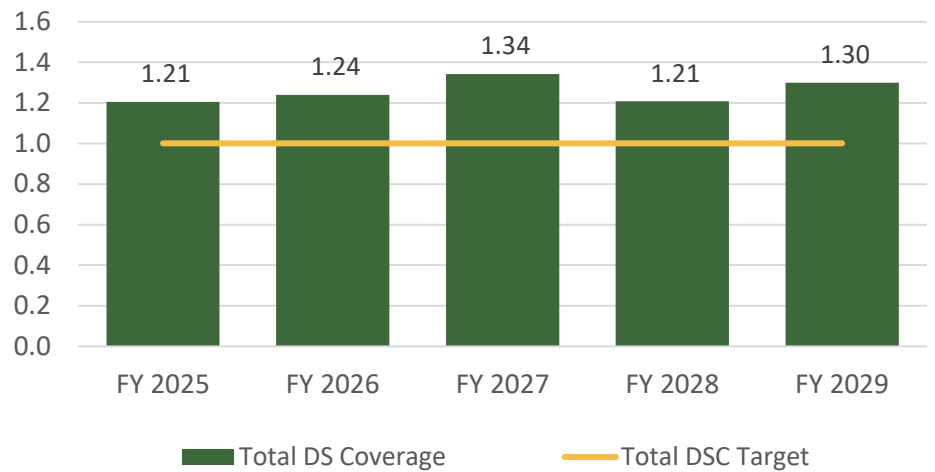
Unrestricted Reserve Balances



Typical Customer Bills - 5 kgal/month

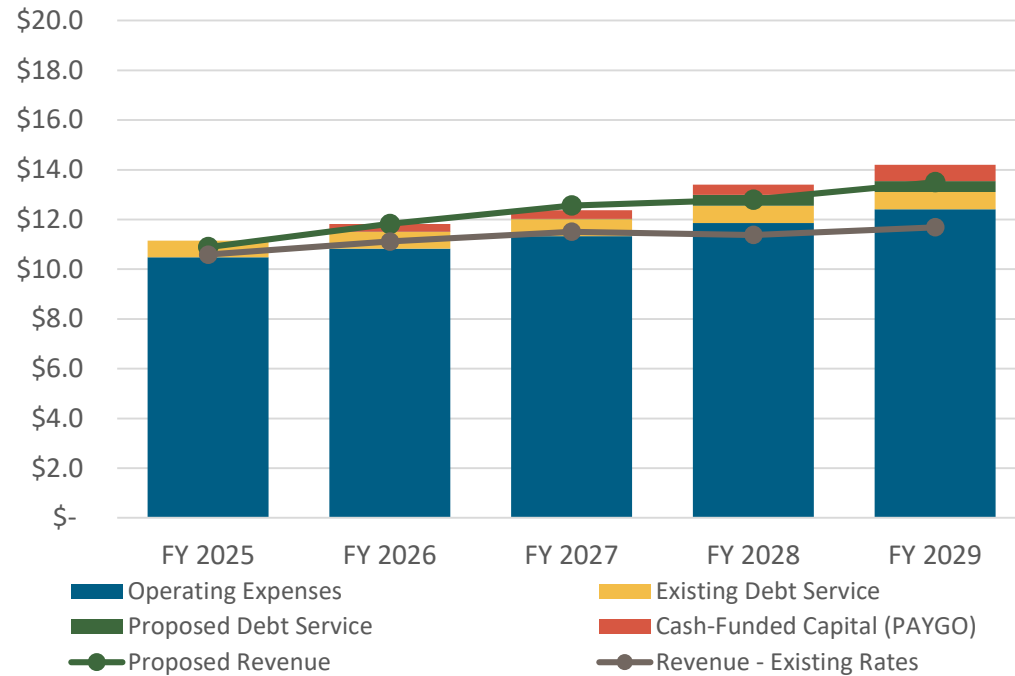


Debt Service Coverage

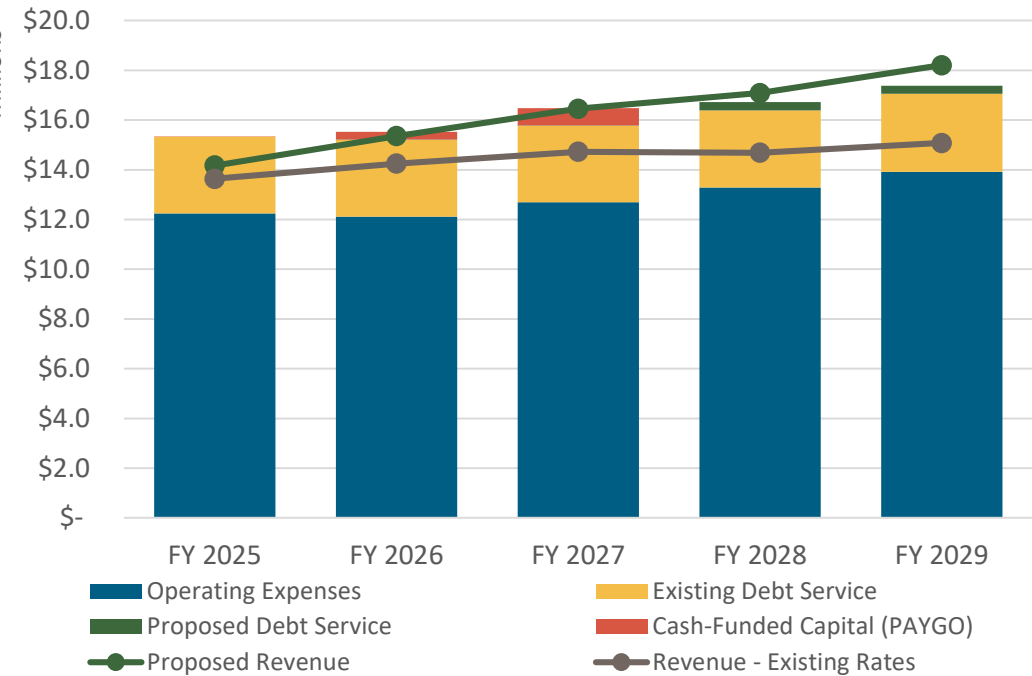


5-year Financial Planning

Water Cash Financial Plan

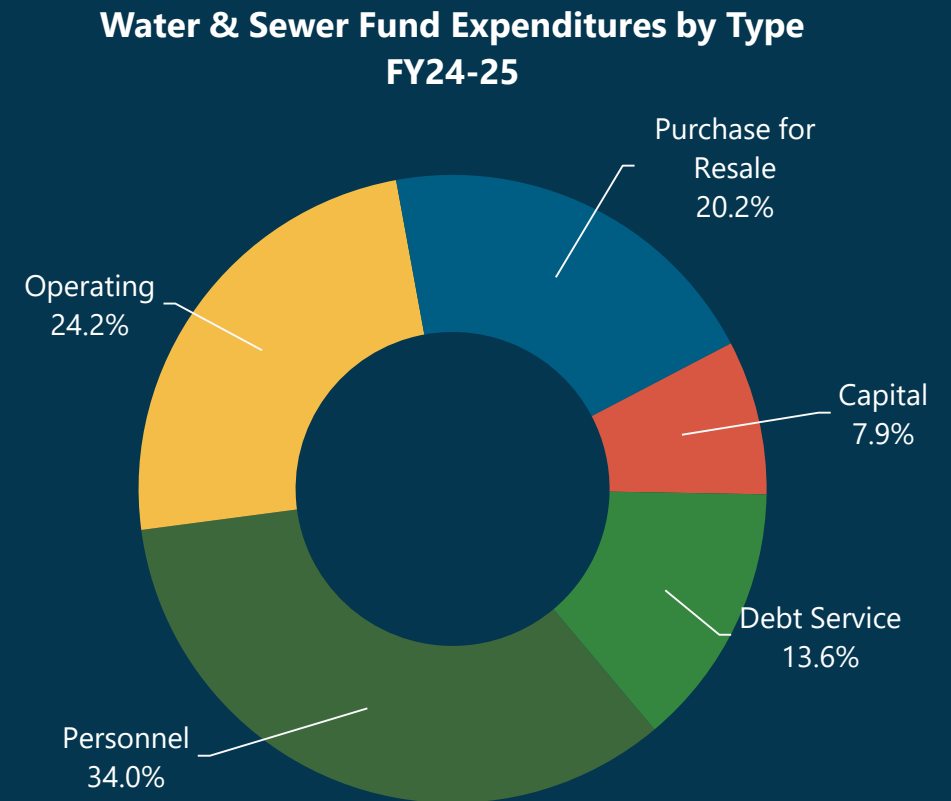
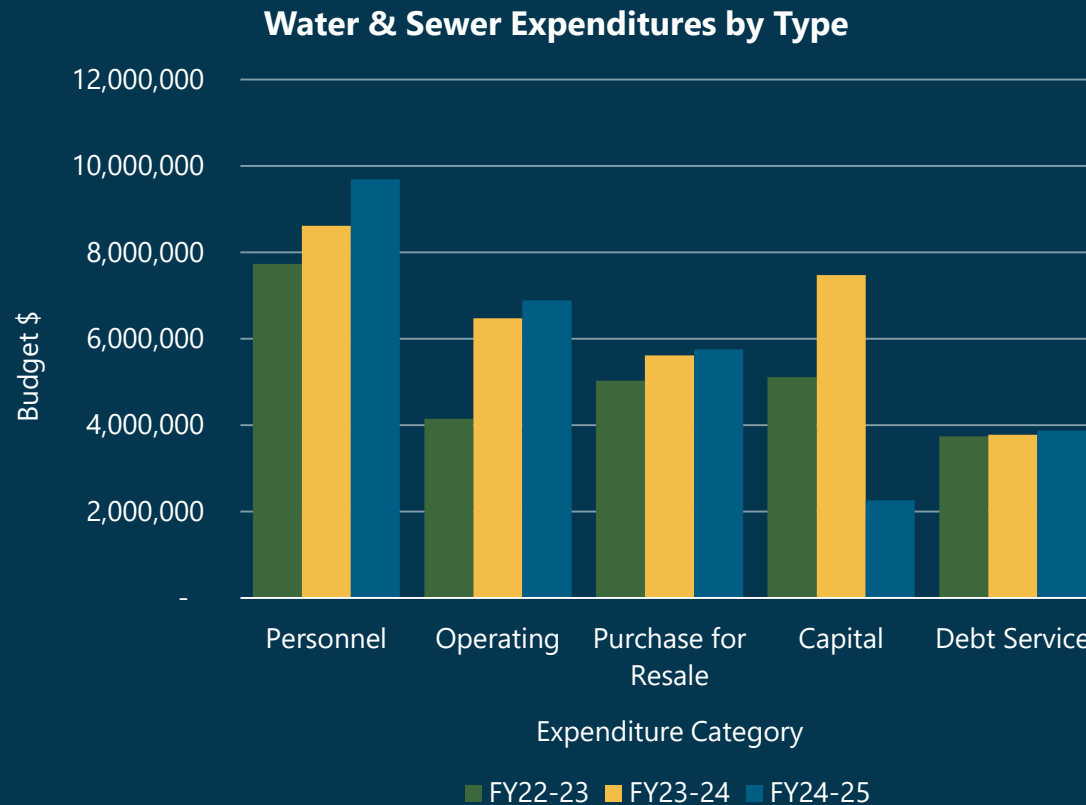


Sewer Cash Financial Plan



W-S Fund Expenditures Overview

- FY24-25 Projected Expenditures → \$28,477,200
- Represents 10.89% decrease from FY23-24 amended budget (\$31,959,137)



W-S Fund FY24-25 Expenditure Overview

- Personnel

- Utilities Engineering Manager
- Utility Crew Field Supervisor

- Vehicles & Equipment

- Itron Handheld Equipment - \$10K
- Hach Water Analyzers - \$12K
- Radio Comm Operator Headsets - \$26K
- Replacement truck (Unit 669) - \$43K
- Bypass Pump - \$57K
- Service Camera - \$12K
- Pump Mechanic Truck with Crane - \$180K

- Capital Projects

- Old Raleigh Road Water Line Replacement - \$850K
- Little Beaver Creek Gravity Sewer Extension - \$300K
- Wimberly Road Water Supply Vault - \$200K

W-S Fund Balance

- Current Fund Balance for Water Sewer: approx. \$26.9M
- FY24-25 includes use of \$1.05 million
 - Old Raleigh Road Water Line Replacement (\$850K)
 - Wimberly Road Water Supply Vault (\$200K)

W-S Fund Capital Reserves

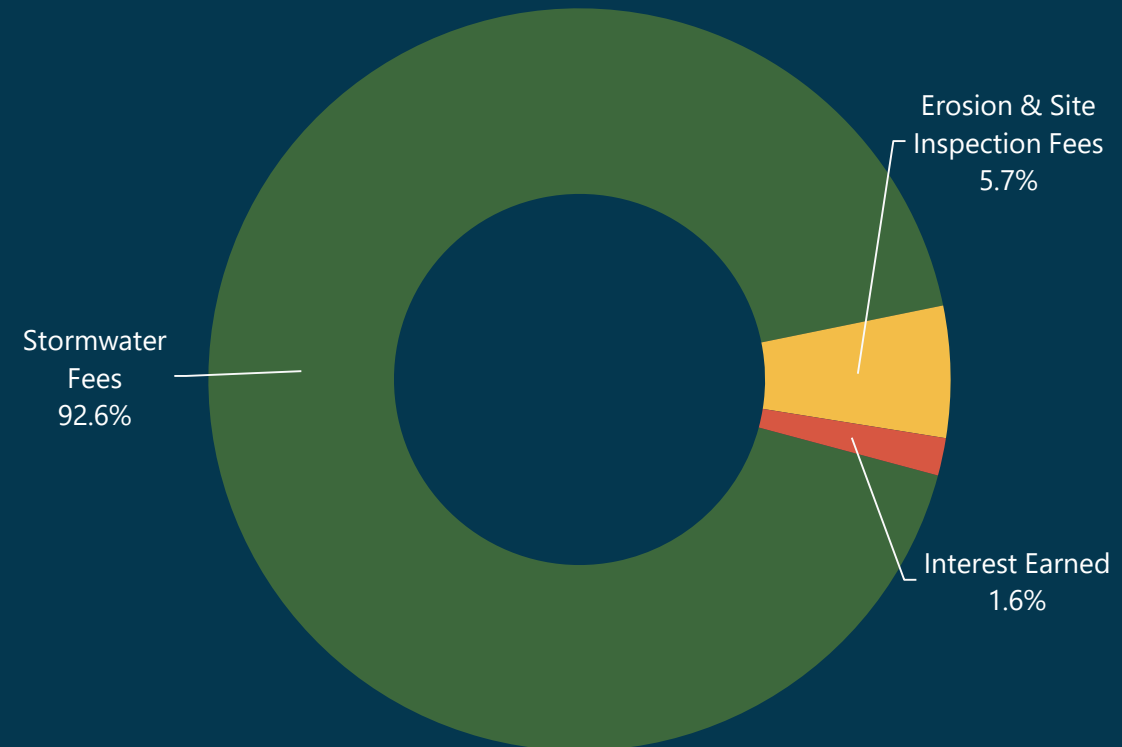
- Restricted for use (system expansion)
 - Funded through System Development Fees
 - Approximately \$16.6M currently in reserves for water & sewer
 - FY24-25 includes funding from capital reserves:

| | |
|---|--------------------|
| Little Beaver Creek Gravity Sewer Extension | \$300,000 |
| WWWRF Capital Projects | \$629,000 |
| Cary - Apex Water Treatment Plant Projects | \$287,500 |
| | <hr/> |
| | \$1,216,500 |

Stormwater Fund Revenues Overview

- FY23-24 Projected Revenues: \$3,055,300
- Increase of 9.2% over FY23-24 amended budget (\$2,797,876)
- Charges for service account for \$2,830,300

Stormwater Revenues by Source FY24-25



Stormwater Utility

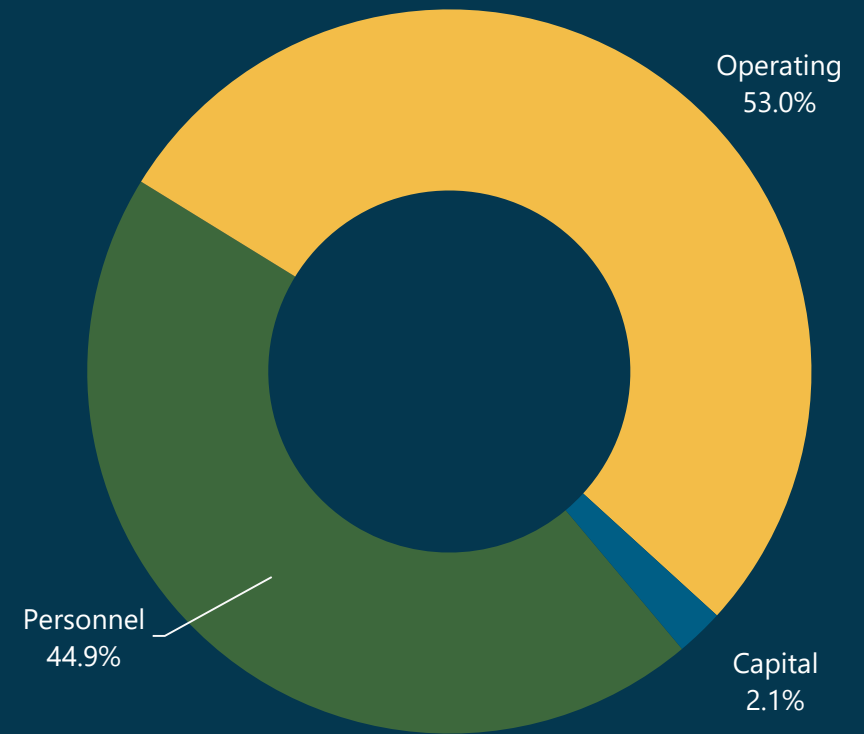
- Stormwater Fees
 - Stormwater Utility Fee with a Residential Tiered Rate Structure
 - Non-Residential Rate Based on Actual Impervious Area
 - Rates remaining flat from FY23-24

| STORMWATER FEES | |
|--|---|
| Stormwater fees are effective January 2022 (Tier 5 effective January 1, 2024). Stormwater utility fees are based on the total amount of impervious surface on an individual lot or parcel. | |
| Residential - Detached single-family homes, a duplex, or a manufactured home located on an individual lot or parcel. | |
| Tier 1: Small (400-1,500ft²) | \$1.50 |
| Tier 2: Medium (1,500-3,000ft²) | \$5.00 |
| Tier 3: Large (3,000-4,000ft²) | \$7.50 |
| Tier 4: Extra Large (>4,000ft²) | \$10.00 |
| Tier 5: Homes with more than 5,400ft² (2 ERU) pay the non-residential rate. | \$5.00 per ERU (Total Impervious Area/\$2,700ft ² * \$5) |
| Non-Residential - Parcels that contain more than two residential units, public/private institutional buildings, commercial buildings, parking lots, churches, etc. | \$5.00 per ERU (Total Impervious Area/\$2,700ft ² * \$5) |
| *ERU (Equivalent Residential Unit) is the GIS Analysis of average impervious surface (rooftops, driveways, sidewalks, parking lots) per property. Approximately 2,700 ft ² . | |
| *Properties with less than 400ft ² of impervious surface are exempt. | |

Stormwater Expenditures Overview

- FY24-25 Projected Expenditures → \$3,055,300
- Represents 9.2% increase from FY23-24 amended budget (\$2,797,876)
- Expenditure Highlights
 - New Personnel - Stormwater Crew Leader & Stormwater Maintenance Worker
 - Lake Pine Spillway Repair - \$500K
 - Repairs from Condition Assessment - \$200K
 - Seagroves Farm Dam Repair - \$100K
 - Condition Assessment Phase 3 Contract - \$325K
 - Maintenance Crew Vehicle -\$65k

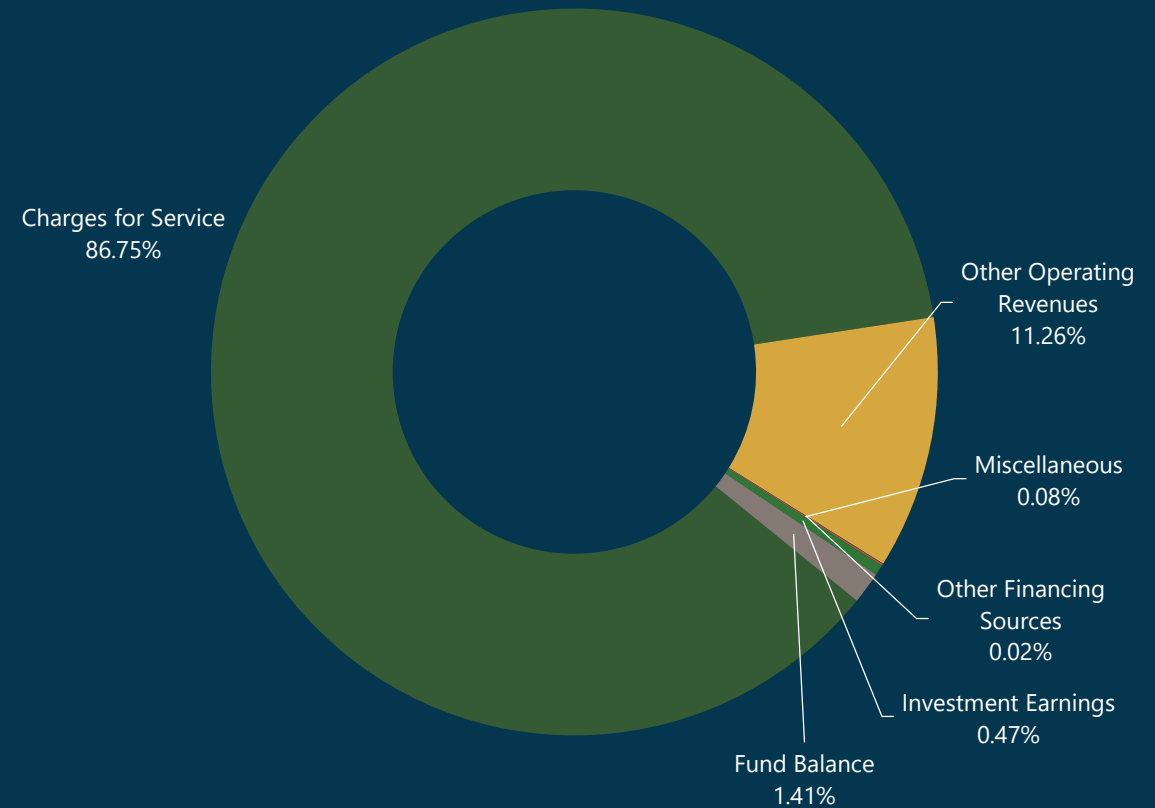
Stormwater Expenditures by Type
FY24-25



Electric Fund Revenues Overview

- FY24-25 Projected Revenues:
\$60,103,900
- Increase of 10.91% over FY23-24 Amended Budget
(\$54,191,359)
- Charges for service account for
\$52,141,400

Electric Fund Revenues by Source FY24-25



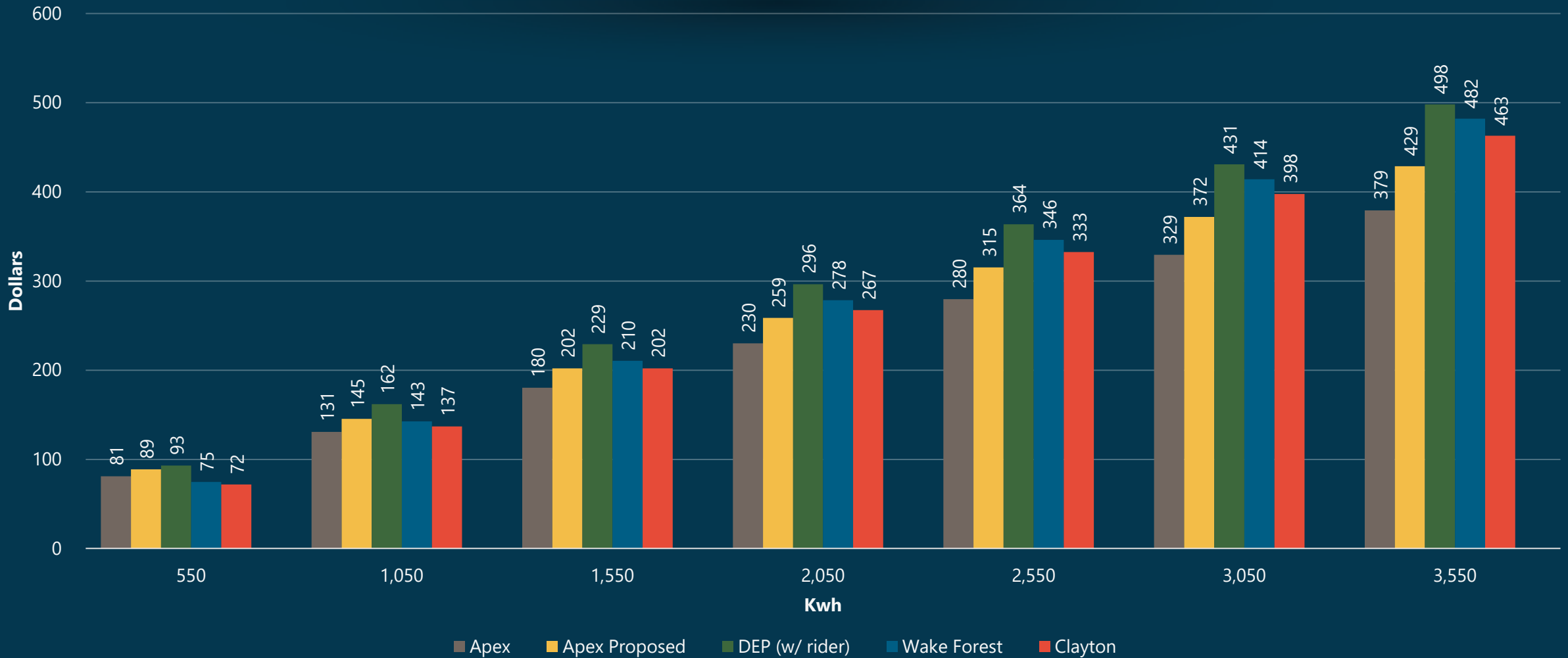
Factors influencing Electric Rates

- Personnel Cost increases
 - Electric Utility Staff & support staff distributions
- Addition of NCEMPA Riders – 2 years (FY25 Cost - \$2,229,102)
 - FRPPA True Up / Rider 1-22 +112,392/month
 - FRPPA True Up / Rider 1-23 + 97,822/ month
- NCEMPA Rate increase (takes effect April 2024)
 - Demand – 2.7% increase
 - Energy Charge – 1%
- Inflation Impacts
 - Continued impact of operations
 - System expansion & utility maintenance & repair costs

Recommended Electric Rates

| | Rate Description | FY 24 | FY 25 | Difference | % change |
|----------------------------------|----------------------------------|--------|--------|------------|----------|
| Residential | Customer Charge (\$/bill) | 26.38 | 26.50 | 0.1250 | 0.5% |
| | Energy Charge (\$/kWh) | | | - | |
| | - Energy (0-800 kWh) | 0.0994 | 0.1133 | 0.0139 | 14.0% |
| | - Energy (> 800 kWh) | 0.0994 | 0.1133 | 0.0139 | 14.0% |
| Residential TOU | Customer Charge (\$/bill) | 26.38 | 26.50 | 0.1250 | 0.5% |
| | Energy Charge (\$/kWh) | - | | - | |
| | - TOU On Peak | 0.2057 | 0.2345 | 0.0288 | 14.0% |
| | - TOU Off Peak | 0.0546 | 0.0623 | 0.0077 | 14.0% |
| | - TOU Bilateral Credit On Peak | 0.1375 | 0.1567 | 0.0192 | 14.0% |
| | - TOU Bilateral Credit Off Peak | 0.0327 | 0.0373 | 0.0046 | 14.0% |
| | | | | | |
| Small General Service | Customer Charge (\$/bill) | 28.50 | 30.00 | 1.5000 | 5.3% |
| | Energy Charge (\$/kWh) | 0.1019 | 0.1146 | 0.0127 | 12.5% |
| Small General Service TOU | Customer Charge (\$/bill) | 28.50 | 30.00 | 1.5000 | 5.3% |
| | Energy Charge (\$/kWh) | - | | - | |
| | TOU On Peak | 0.2048 | 0.2304 | 0.0256 | 12.5% |
| | TOU Off Peak | 0.0564 | 0.0635 | 0.0070 | 12.5% |
| | TOU Bilateral Credit On Peak | 0.1368 | 0.1539 | 0.0171 | 12.5% |
| | TOU Bilateral Credit Off Peak | 0.0326 | 0.0367 | 0.0041 | 12.5% |
| | | | | | |
| Medium General Service | Customer Charge (\$/bill) | 90.00 | 90.00 | - | 0.0% |
| | Energy Charge (\$/kWh) | 0.0780 | 0.0878 | 0.0097 | 12.5% |
| | Demand Charge (\$/kW) | 8.20 | 9.23 | 1.0250 | 12.5% |
| Medium General Service TOU | Customer Charge (\$/bill) | 90.00 | 90.00 | - | 0.0% |
| | TOU Energy Charge (\$ kWh) | 0.0739 | 0.0831 | 0.0092 | 12.5% |
| | TOU On PeakDemand Charge (\$ kW) | 12.25 | 13.78 | 1.5313 | 12.5% |
| Large General Service | Customer Charge (\$/bill) | 175.00 | 180.00 | 5.0000 | 2.9% |
| | Energy Charge (\$/kWh) | 0.0622 | 0.0700 | 0.0078 | 12.5% |
| | Demand Charge (\$/kW) | 11.00 | 12.38 | 1.3750 | 12.5% |
| Large General Service TOU | Customer Charge (\$/bill) | 175.00 | 180.00 | 5.0000 | 2.9% |
| | TOU Energy Charge (\$ kWh) | 0.0607 | 0.0683 | 0.0076 | 12.5% |
| | TOU On PeakDemand Charge (\$ kW) | 12.75 | 14.34 | 1.5938 | 12.5% |
| Large General Service Coincident | Customer Charge (\$/bill) | 350.00 | 360.00 | 10.0000 | 2.9% |
| | Energy Charge (\$/kWh) | 0.0476 | 0.0536 | 0.0060 | 12.5% |
| | CP Demand Charge (\$ kW) | 21.00 | 23.63 | 2.6250 | 12.5% |
| | Excess Demand Charge (\$ kW) | 4.19 | 4.71 | 0.5238 | 12.5% |

Average Monthly Bill - Residential



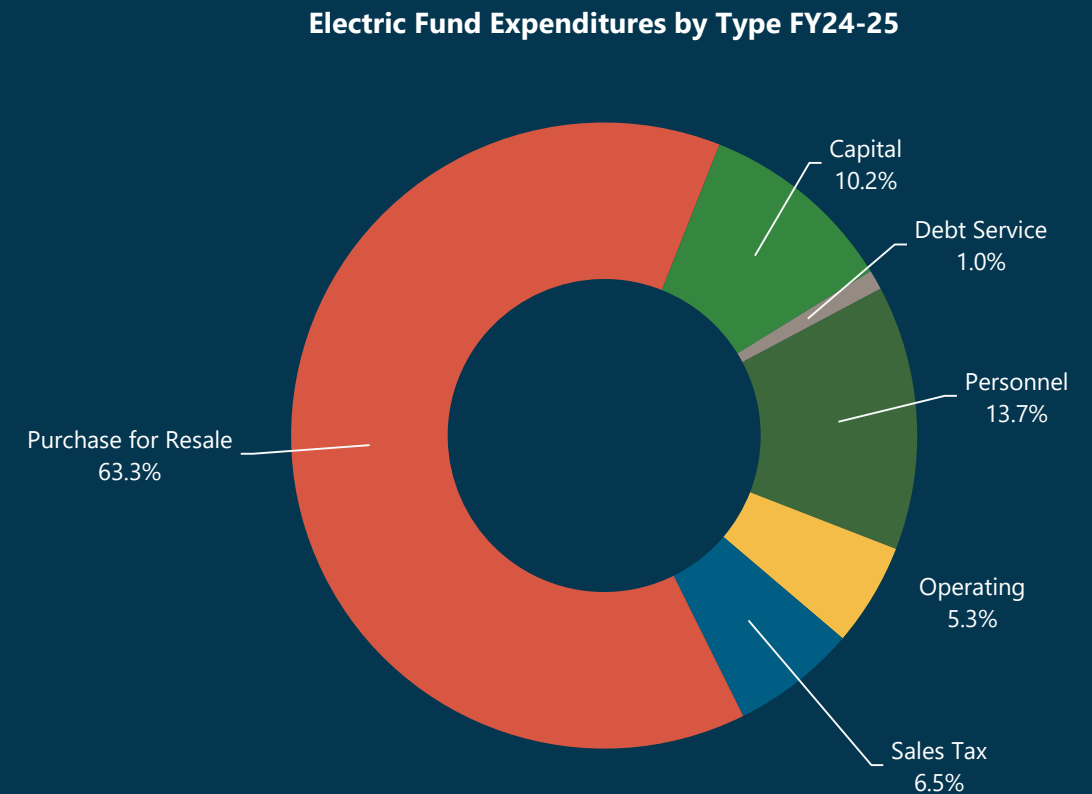
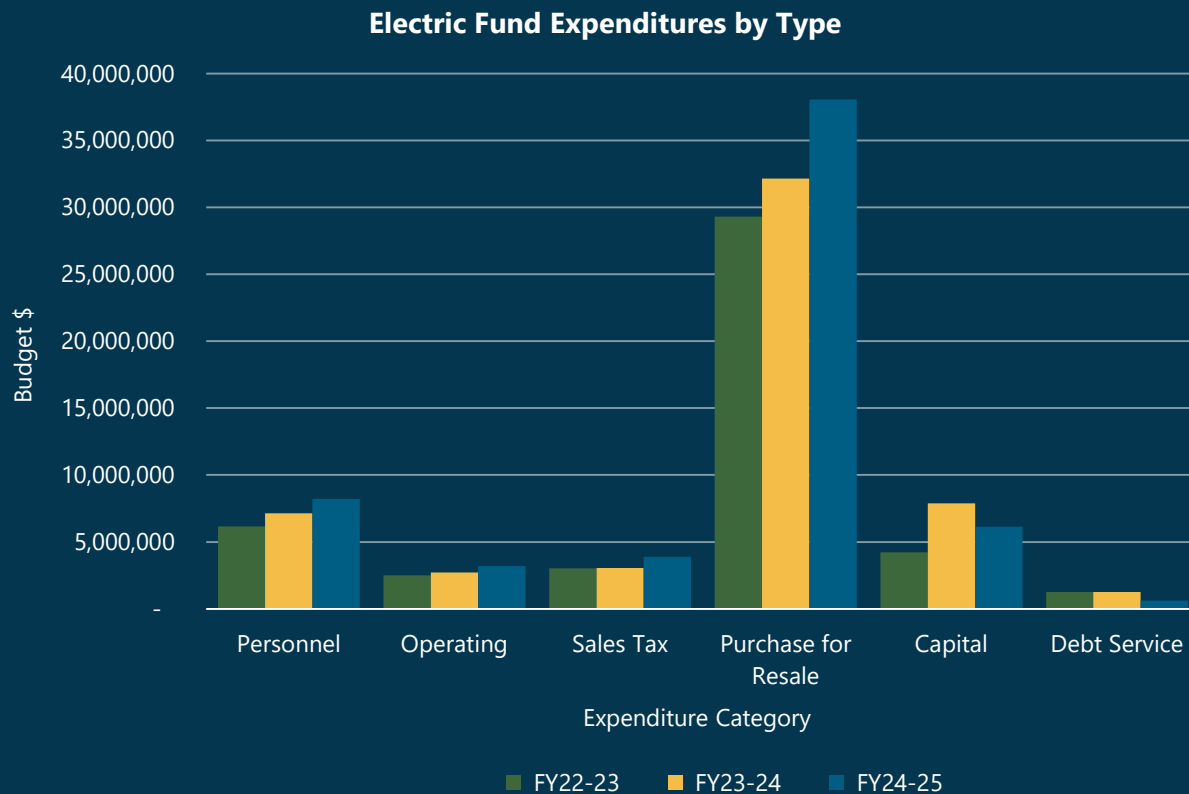
- DEP base rate includes \$1.55 renewable energy monthly charge
- DEP kWh charge includes \$0.0245 rider charge not Oct. 2024 increase of \$4.67 per 1,000 kWh
- Clayton & Wake Forest are current FY24 rates.

Monthly Impact

| Apex Residential Customers | | | |
|----------------------------|-------------------|--------------------|----------------|
| Kwh | Current Avg/Month | Proposed Avg/Month | Monthly Change |
| 950 | \$120.79 | \$134.13 | \$13.34 |
| 1,150 | \$140.67 | \$156.79 | \$16.12 |
| 1,250 | \$150.61 | \$168.12 | \$17.51 |
| 1,350 | \$160.54 | \$79.45 | \$18.90 |

Electric Fund Expenditures Overview

- FY24-25 Projected Expenditures → \$60,103,900
- Represents 10.91% increase over FY23-24 Amended Budget (\$54,191,359)



FY24-25 Electric Fund Expenditures Overview

- Personnel
 - 2 Positions Recommended
 - Line Technician
 - Assistant Director
- Capital Projects
 - LED Street Light Upgrades - \$500K
 - System Fault Indicators - \$175K
 - Mount Zion Upgrades - \$230K
 - System Expansion - \$4.2M
- Vehicles & Equipment
 - Bucket Truck Replacement - \$275K
 - Pulling Rig - \$96K
 - Dump Trailer - \$20K
 - Truck Replacement (unit 125) - \$50K
 - New Vehicle Addition - \$50K
 - ARGO Centaur Replacement - \$28K
 - Fault Locators - \$24K

Electric Fund Reserves

- Current Electric Fund Balance \$12.9M
 - Limited available for appropriation due to restrictions
- FY24-25 does include use of fund balance

| | |
|---------------------------|------------------|
| System Fault indicators | \$175,000 |
| LED Street Light Upgrades | \$500,000 |
| Mount Zion Upgrades | \$230,000 |
| | <hr/> |
| | \$905,000 |

| Strategic Goal Alignment Enterprise Funds | | |
|---|---|--------------------|
| Strategic Focus | Strategy/Action Item | Budget |
| A Welcoming Community | Enhance Communications for a More Informed Community | |
| | - Educational Supplies for Water & Sewer | 1,500 |
| | - Lead & Cooper Educational Items | 7,500 |
| | - Stormwater Public Education, Outreach Supplies, & Giveaways | 4,200 |
| | - Customer Communication tools for Newsletters & Texting | 32,300 |
| | Subtotal | \$45,500 |
| High Performing Government | Personnel Additions | |
| | - Utilities Engineering Manager & Water Maintenance Field Supervisor | 284,400 |
| | - Stormwater Crew Leader & Maintenance Worker | 205,800 |
| | - Electric Utility Assistant Director & Electric Line Technician | 284,400 |
| | Provide Customer-Focused Service | |
| | - Customer Communication tools for Newsletters & Texting | 32,300 |
| | - Outage Management - SCADA Integration & Customer Mapping | 50,000 |
| | Long Range Planning for System Viability | |
| | - Risk & Resiliency Assessment Update | 60,000 |
| | - Water System Management Plan Update | 50,000 |
| | - Sewer Model updates & forecasting | 50,000 |
| | Subtotal | \$1,016,900 |
| Environmental Leadership | Be a Leader in Renewable Energy & Conservation | |
| | - LED Street Light Conversion | 500,000 |
| | - EV Transition / Hybrid Investigation (2 Replacements) | 75,000 |
| | - CIPP Lining (Corrosion Related) | 150,000 |
| | Develop Funding Strategy for Watershed Protection of Jordan Lake | 135,000 |
| | Preserve Natural Resources & Habitats | |
| | - Lead Service Line Inventory & Verification (LCRR) | 200,000 |
| | - Fats, Oils & Grease Vehicle Wraps | 20,000 |
| | Subtotal | \$1,080,000 |
| Responsible Development | Investment in Infrastructure Upgrades & Replacement | |
| | - Water/Sewer Debt Modeling for Infrastructure Investment | 110,000 |
| | - Stormwater Condition Assessment Phase III | 325,000 |
| | - Annual Miscellaneous Drainage Improvements | 200,000 |
| | - Water Main Replacement & Rehab Program | 100,000 |
| | - Inflow & Infiltration Repairs (Various Locations) | 300,000 |
| | - Pump Station Maintenance & Repair | 512,500 |
| | Subtotal | \$1,547,500 |
| Economic Vitality | System Expansion to Support Residential & Commercial Growth | |
| | - Little Beaver Creek Gravity Sewer Extension | 300,000 |
| | - Wimberly Road Water Supply Vault | 200,000 |
| | - Cary-Apex Water & Sewer Projects | 916,500 |
| | - New Water Meter Installation | 200,000 |
| | - Electric System Expansion | 4,200,000 |
| | Subtotal | \$5,816,500 |
| | Grand Total | \$9,506,400 |

Rate Changes Cumulative Effect on Residents



| Rate Change Impact on Average Household* | | | |
|--|-----------------|-----------------|----------------|
| Fee/Rate | FY23-24 | FY24-25 | Change |
| Solid Waste (combined) | \$22.92 | \$23.27 | \$0.35 |
| Water | \$28.10 | \$29.24 | \$1.14 |
| Sewer | \$49.93 | \$51.93 | \$2.00 |
| Electric | \$140.67 | \$156.79 | \$16.12 |
| Stormwater | \$5.00 | \$5.00 | \$0.00 |
| Total | \$246.62 | \$266.23 | \$19.61 |

**Average household defined as 5,000 gal./month in water-sewer usage
& 1,150 kW/month in energy use*

| Property Tax Rate Comparison | | | | | | |
|------------------------------|---------|---------|---------|---------|-------------------|-----------------|
| Home Value | \$0.32 | \$0.33 | \$0.34 | \$0.35 | Change per \$0.01 | Per 0.01/ Month |
| \$400k | \$1,280 | \$1,320 | \$1,360 | \$1,400 | \$40 | \$3.33 |
| \$500k | \$1,600 | \$1,650 | \$1,700 | \$1,750 | \$50 | \$4.17 |
| \$600k | \$1,920 | \$1,980 | \$2,040 | \$2,100 | \$60 | \$5.00 |
| \$700k | \$2,240 | \$2,310 | \$2,380 | \$2,450 | \$70 | \$5.83 |

Important Upcoming Budget Dates

- **May 3:** Revisions and updates
- **May 3:** Budget draft available online
- **May 14:** Public hearing for FY24-25 Recommended Budget
- **May 23:** Second Council budget workshop (if necessary)
- **June 11:** Adopt FY24-25 Budget Ordinance & CIP
- **July 1:** Begin new fiscal year

Final Questions & Comments

"No one achieves anything alone."

- Leslie Knope

Parks and Recreation: "Emergency Response"