



Town Council Budget Work Session

May 08, 2025 | 3:30 PM

Apex Town Hall | 73 Hunter Street, Apex, NC

3rd Floor Training Rooms A and B

1. Call to Order | Pledge of Allegiance

Mayor, Jacques K. Gilbert

2. Fiscal Year 2025-26 Manager's Recommended Budget Overview

*Shawn Purvis, Deputy Town Manager and
Jessica Hoffman, Interim Director of Budget and Performance Management*

3. Review of Staff Amendments to the FY26 Manager's Recommended Budget

*Shawn Purvis, Deputy Town Manager and
Jessica Hoffman, Interim Director of Budget and Performance Management*

4. Finance and Personnel Committee Recommendations – Meetings Previously Held on April 17 (Joint Finance/Personnel), April 21 (Finance Only), and April 28 (Finance Only)

*Shawn Purvis, Deputy Town Manager and
Jessica Hoffman, Interim Director of Budget and Performance Management*

5. Overview of Major Funds and Rates

*Shawn Purvis, Deputy Town Manager and
Jessica Hoffman, Interim Director of Budget and Performance Management*

6. Tax Rate Scenario Review – Requested by Governing Body

Randy Vosburg, Town Manager and Other staff as applicable

- (A) Scenario A – Half Penny Property Tax **Decrease**
- (B) Scenario B – 0.9 cents Property Tax **Decrease**
- (C) Scenario C – Half Penny Property Tax **Increase**
- (D) Scenario D – Penny Property Tax **Increase**

7. Review of Governing Body Amendments to the FY26 Manager's Recommended Budget

Governing Body Members, as applicable

8. Adjournment

ANNOUNCEMENTS

Members of the public can access and view the meeting on the Town's YouTube Channel <https://www.youtube.com/c/TownofApexGov> or attend in-person.

Accommodation Statement: Anyone needing special accommodations to attend this meeting and/or if this information is needed in an alternative format, please contact the Town Clerk's Office. The Town Clerk is located at 73 Hunter Street in Apex Town Hall on the 2nd Floor, (email) allen.coleman@apexnc.org or (phone) 919-249-1260.



FY 25-26
Town Council Budget Work Session
May 8th, 2025

A background image showing a notepad with a pen resting on it. The notepad has some faint handwriting on it. The pen is dark-colored. The overall image is in grayscale, with a green rectangular overlay on the left side containing the agenda text.

AGENDA

- Call to Order
- Budget Overview
 - Changes Since Draft
 - Finance Committee Recommendations
- General Fund
 - GF Overview
 - GF Rates
 - GF Strategic Goal Alignment
- Stormwater Utility Fund
 - SW Overview
- Water & Sewer Fund
 - W&S Overview
 - W&S Rates
- Electric Fund
 - Electric Overview
 - Electric Rates
- Utility Strategic Goal Alignment
- Residential Rate Impact
- Tax Rate Scenarios
- Comments & Questions

FY25-26 Budget Overview

Total Budget: \$239,159,400

General Fund	Stormwater Fund	Electric Fund	Water & Sewer Fund	Non-major & Debt Funds
\$115,740,800	\$3,170,000	\$64,047,600	\$31,062,500	\$25,138,500

Changes Since 4/17 Draft

Removed Proposed S-Line Mobility Hub	Added Replacement Fleet Service Truck	Updated Requested Econ. Dev. Program Support Specialist to part-time benefited
↑ Wake Fire Cost-share → PSS#4 Driveway & Parking Lot	Increase in Public Safety Radio User Fees	



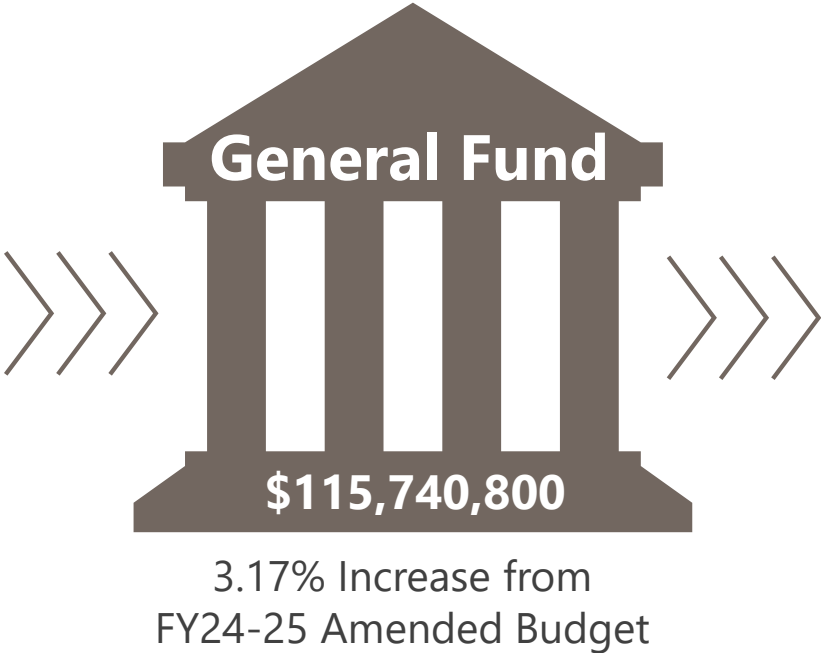
Finance Committee Recommendations

- Non-Profit Funding Policy
 - Decrease from \$1.00 per capita to \$0.80 per capita
- General Fund Tax Rate Scenarios
 - Finance Committee Requested:
 - 2 decrease options
 - Decrease up to current year rate plus 1.6¢ Transportation Bond increase only
 - Additional Scenarios Included:
 - 2 increase options
 - 0.5¢ increments
- Supportive of staff's proposed utility rate increases
 - Electric Rates
 - Residential:
 - \$28 base charge (\$1.50 increase)
 - \$0.1178 per kWh energy charge (4% increase)
 - Water & Sewer Rates
 - Water:
 - \$6.49 base charge (4% increase)
 - Tiered \$4.78-\$7.42 per 1000 gal. consumption (4% increase)
 - Sewer:
 - \$12.10 base charge (4% increase)
 - \$8.38 per 1000 gal. consumption (4% increase)

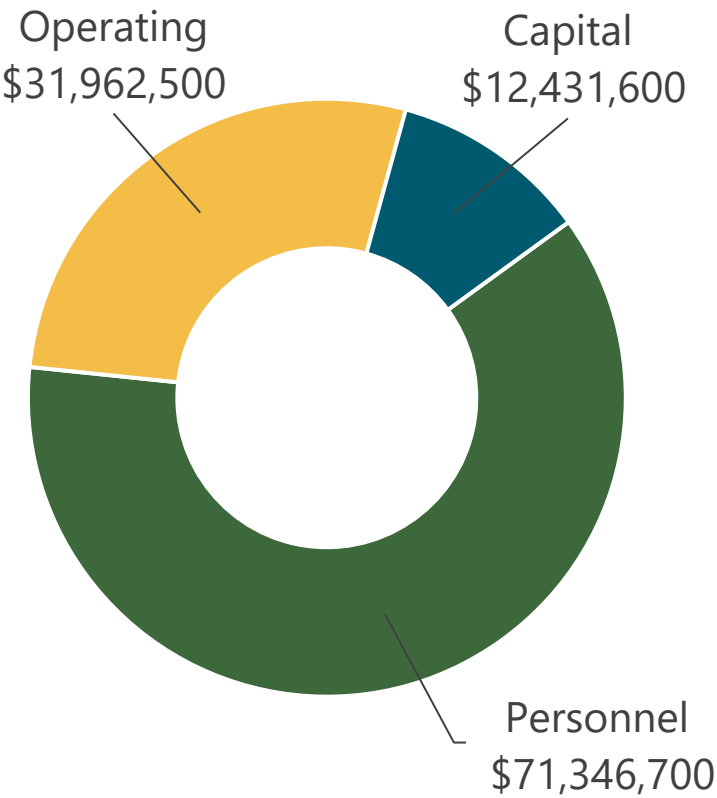
General Fund Revenues & Expenditures

Revenues

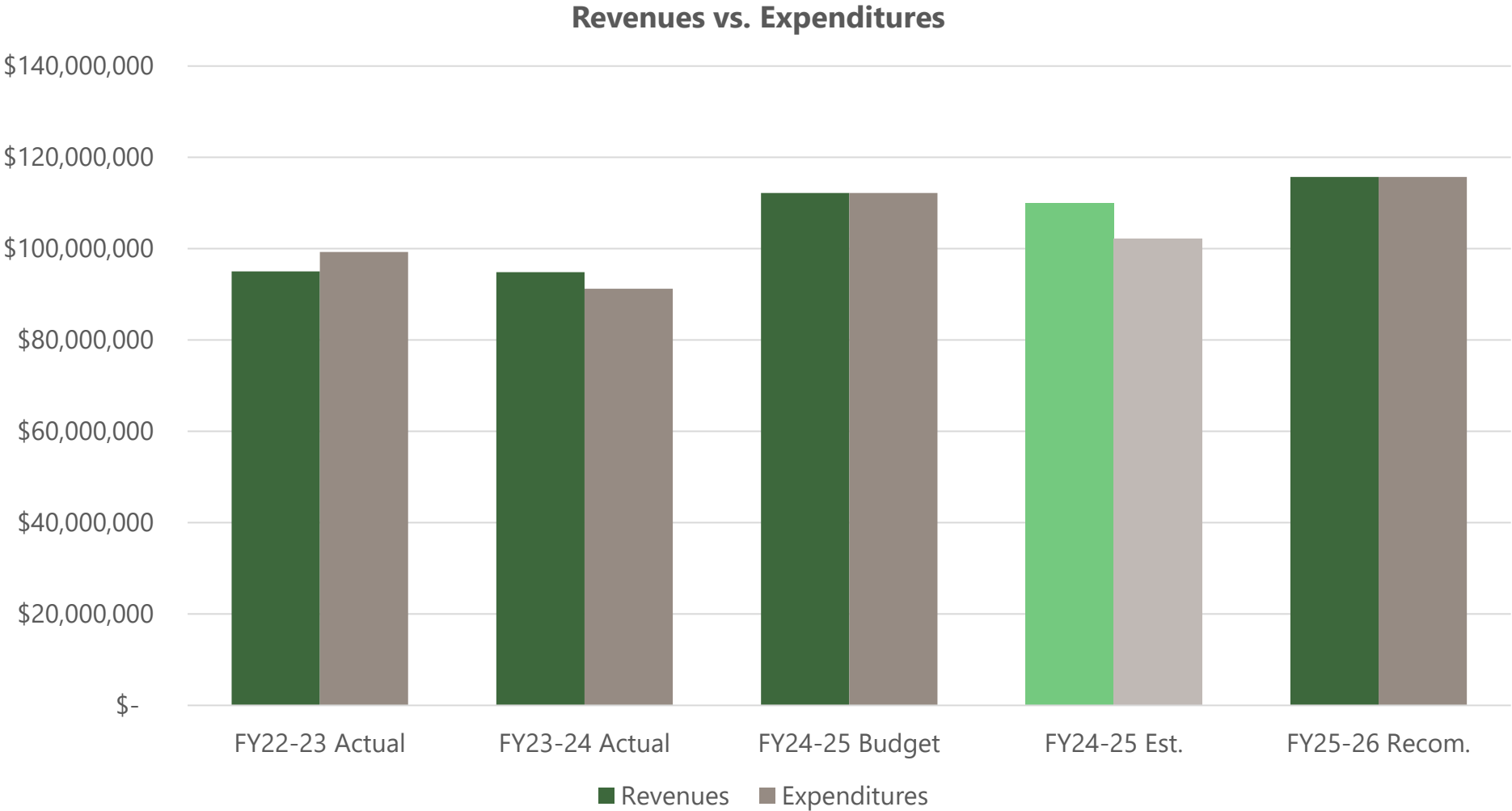
Ad Valorem Taxes	\$58,558,000
Other Taxes & Licenses	\$23,416,000
Unrestricted Intergov.	\$4,550,000
Restricted Intergov.	\$5,428,700
Permits & Fees	\$3,349,500
Sales & Services	\$9,819,600
Investment Earnings	\$3,150,000
Miscellaneous	\$644,000
Other Financing Sources	\$3,000,000
Fund Balance	\$3,825,000



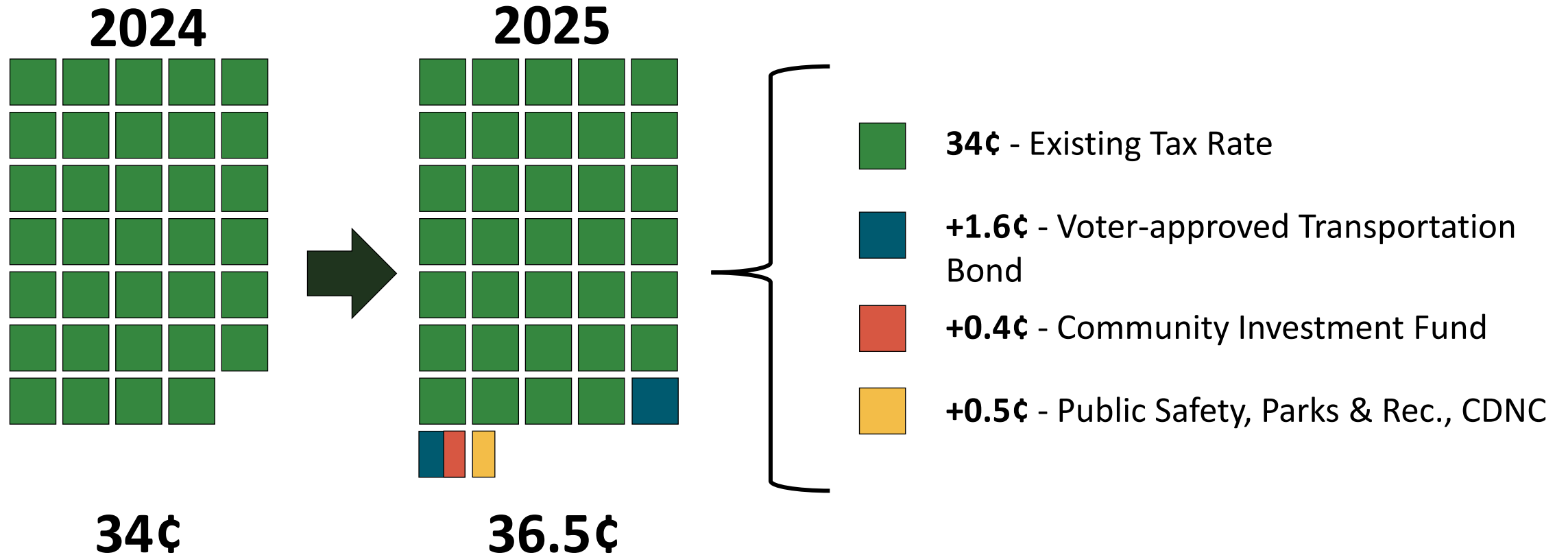
Expenditures



General Fund Trends



Property Tax Recommendation



Solid Waste Rates



Solid Waste

\$10.35

+2.5%



Recycling

\$5.44

+2.5%



Yard Waste

\$7.83

No change

General Fund Strategic Goal Alignment



A Welcoming Community	High Performing Government	Environmental Leadership	Responsible Development	Economic Vitality
Downtown Streetscape	Smart Tech, AI, and Cyber Security Enhancements	Sustainability Action Plan Update	GoApex Transit Improvements	Downtown Façade Grants
Wimberly Road Park Design	28 Additional Positions	Plant the Peak	Road, Sidewalk, and ADA Improvements	Economic Incentives
New Greenway Designs	Organizational and Staff Training	Enpira Energy Management Software	South Salem Street Bicycle Connection	LaunchAPEX and Farmers Market

Stormwater Fund Revenues & Expenditures

Revenues

Stormwater Fees	\$2,900,000
Erosion & Site Inspection Fees	\$180,000
Interest Earned	\$90,000

Stormwater Fund



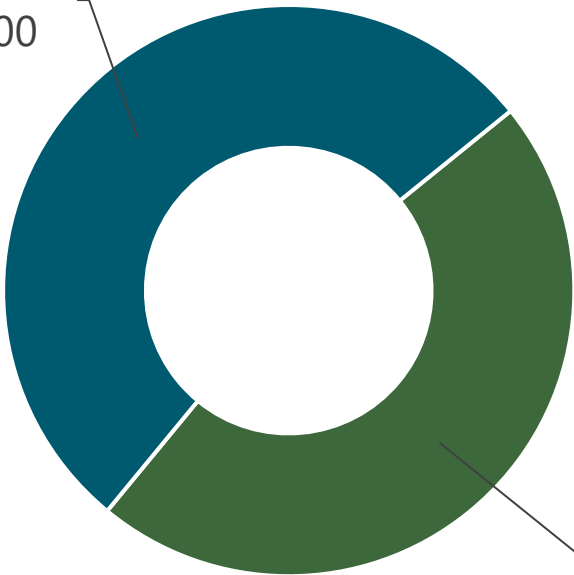
\$3,170,000

6.80% Decrease from
FY24-25 Amended Budget

No change in rates from FY24-25

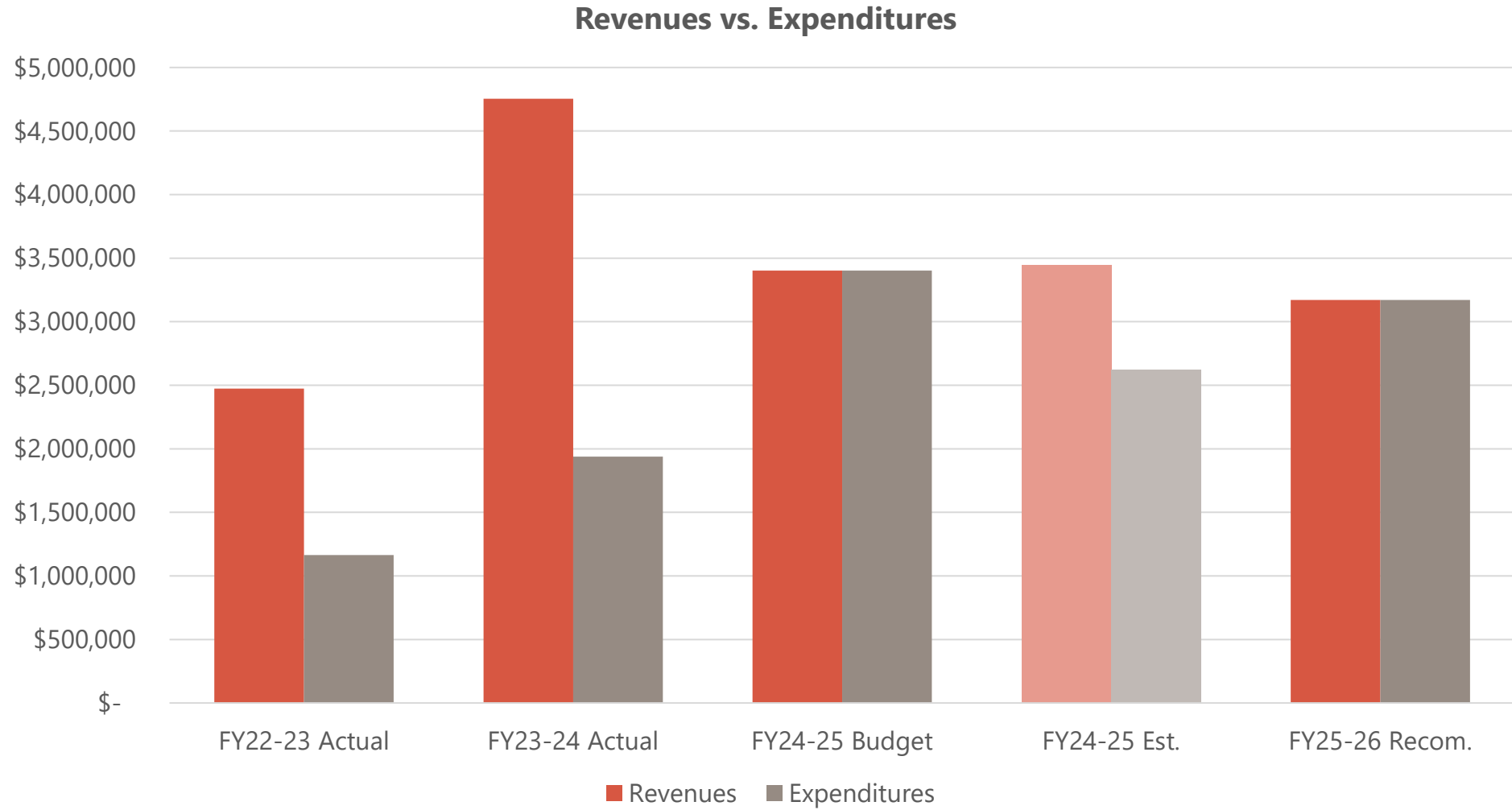
Expenditures

Operating
\$1,686,400



Personnel
\$1,483,600

Stormwater Fund Trends



Water & Sewer Fund Revenues & Expenditures

Revenues

Charges for Service	\$28,300,000
Other Operating Revenues	\$580,500
Miscellaneous	\$32,000
Interest Earned	\$650,000
Fund Balance	\$1,500,000

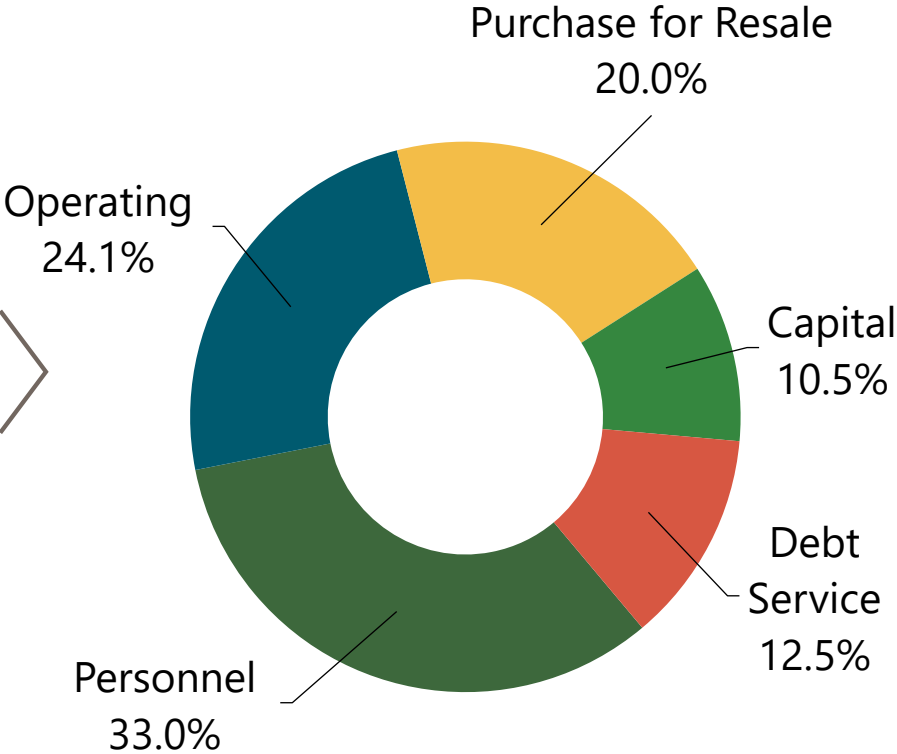
Water & Sewer Fund



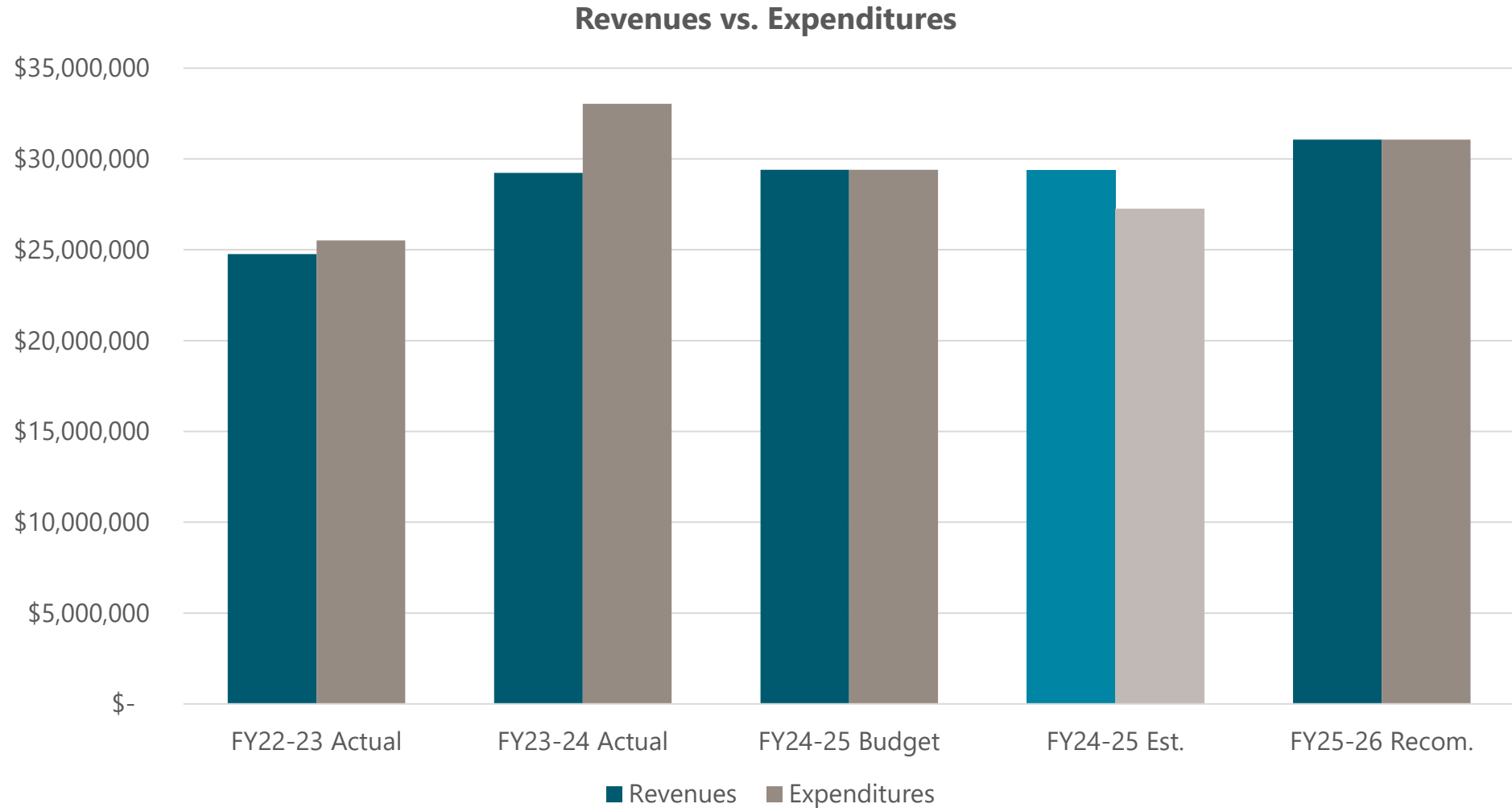
\$31,062,500

5.62% Increase from
FY24-25 Amended Budget

Expenditures



Water & Sewer Fund Trends



Water & Sewer Rates

Water

- \$0.25 (4%) base rate increase
- 4% volumetric rate increase

Sewer

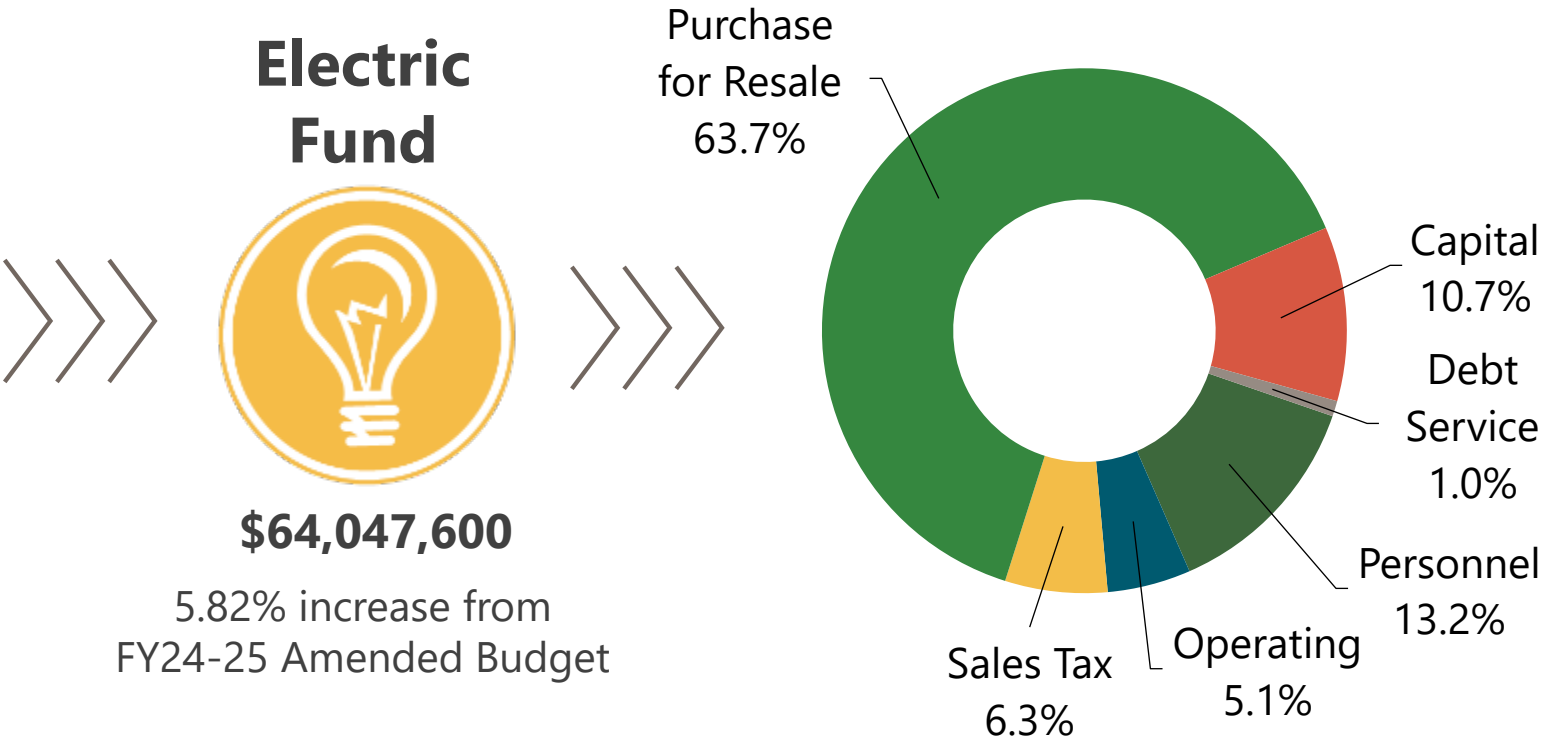
- \$0.47 (4%) base rate increase
- 4% volumetric rate increase

Consumption	Water Rates		Sewer Rates		Combined Water & Sewer Total			
1,000 gals	Existing	Proposed	Existing	Proposed	Existing	Proposed	% Change	Cost Difference
0	\$6.24	\$6.49	\$11.63	\$12.10	\$17.87	\$18.59	4.0%	\$0.72
2	\$15.44	\$16.05	\$27.75	\$28.86	\$43.19	\$44.91	4.0%	\$1.72
4	\$24.64	\$25.61	\$43.87	\$45.62	\$68.51	\$71.23	4.0%	\$2.72
5	\$29.24	\$30.39	\$51.93	\$54.00	\$81.17	\$84.39	4.0%	\$3.22
6	\$33.84	\$35.17	\$59.99	\$62.38	\$93.83	\$97.55	4.0%	\$3.72
8	\$44.42	\$46.17	\$76.11	\$79.14	\$120.53	\$125.31	4.0%	\$4.78
10	\$55.00	\$57.17	\$92.23	\$95.90	\$147.23	\$153.07	4.0%	\$5.84
16	\$94.10	\$97.85	\$140.59	\$146.18	\$234.69	\$244.03	4.0%	\$9.34

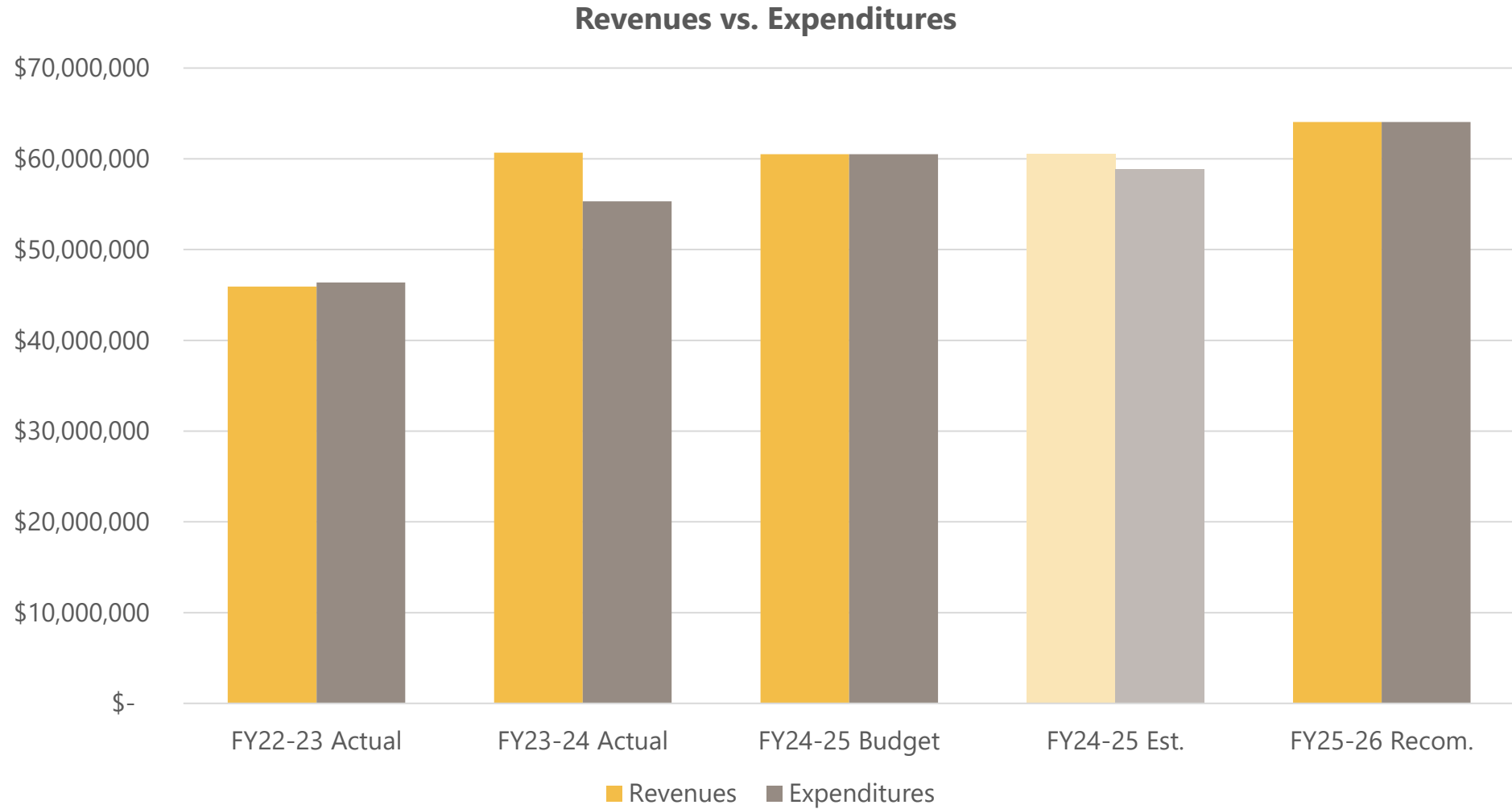
Electric Fund Revenues & Expenditures

Revenues

Charges for Service	\$56,261,300
Other Operating Revenues	\$6,966,300
Other Financing Sources	\$495,000
Miscellaneous	\$75,000
Investment Earnings	\$250,00



Electric Fund Trends



Electric Rate Impact

- Base rate increase \$1.50
- Energy rate increase 4%

Apex Residential Customers			
Kwh	Current Avg/ Month	Proposed Avg/ Month	Monthly Change
950	\$134.14	\$139.91	\$5.78
1,150	\$156.80	\$163.47	\$6.68
1,250	\$168.13	\$175.25	\$7.13
1,350	\$179.46	\$187.03	\$7.58

Utility Funds Strategic Goal Alignment



A Welcoming Community	High Performing Government	Environmental Leadership	Responsible Development	Economic Vitality
Educational Videos & Community Outreach	6 Additional Positions	UV System Replacement	Howell Road Water Line	Cary-Apex Water & Sewer Projects
Street Sweeping Contract	Water Distribution System Master Plan	Seagroves Farm Dam Repair	East Williams Substation	Electric System Expansion
Fire Hydrant Painting	Water-Sewer Rate Study	Water Quality Conservation Program	Green Level Substation	Gravity Sewer Extensions

Rate Impact

Average Apex Residential Customer				
Service	Current	Proposed	Monthly Change	Annual Change
Sanitation <i>Garbage, Recycling, & Yard Waste</i>	\$23.27	\$23.62	\$0.35	\$4.20
Water <i>5,000 gallons</i>	\$29.24	\$30.39	\$1.15	\$13.80
Sewer <i>5,000 gallons</i>	\$51.93	\$54.00	\$2.07	\$24.84
Electric <i>1,150 Kwh</i>	\$156.80	\$163.47	\$6.67	\$80.04
Total of Services	\$261.24	\$271.48	\$10.24	\$122.88
Taxes <i>\$600,000 single-family home</i>	\$2,040	\$2,190	\$12.50	\$150
Total Impact			\$22.74 <i>Per Month</i>	\$272.88 <i>Per Year</i>
*FY24-25 tax rate \$0.34 → FY 25-26 proposed tax rate \$0.365				

Tax Rate Scenarios



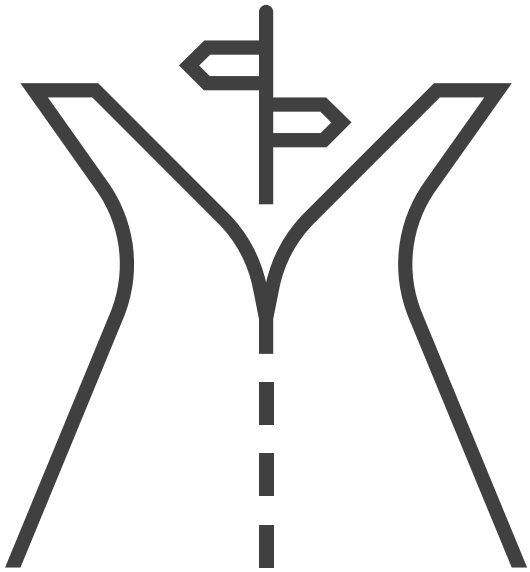
FY25-26 Recommended Budget



Decrease Options

36¢
0.5¢ Reduction

Annual Pavement Management
\$1M



35.6¢
Additional 0.4¢ Reduction

Leaf Truck Replacement **\$340K**
2 SRO New Vehicles **\$190K**



PD Wellness Program **\$75K**
Drone Program **\$50K**



Contracted Trash Service for 4
Special Events **\$72K**



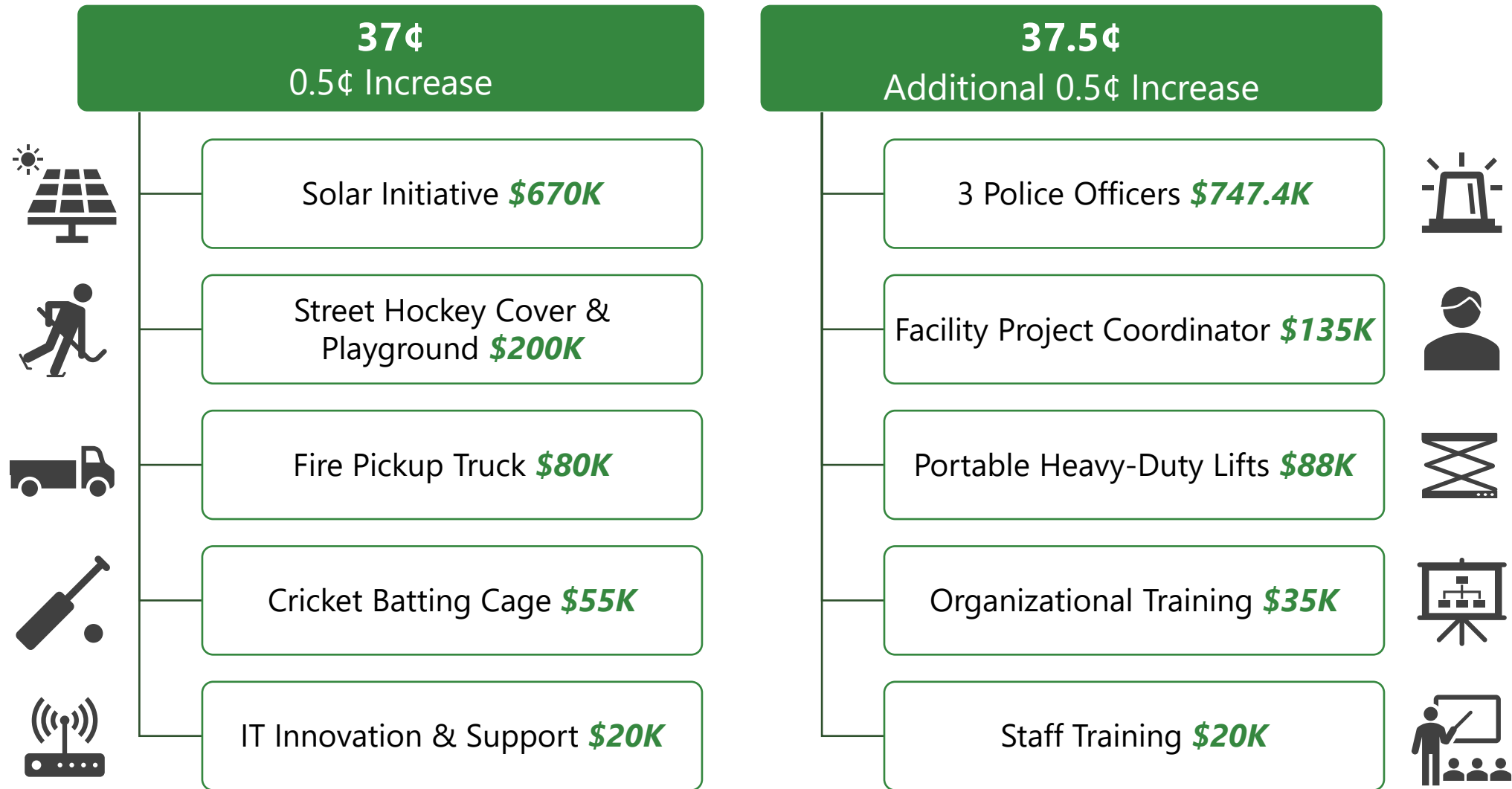
Reduce Non-Profit Allocation to
80¢ **\$16K**



Delay PRCR Asst. Director **\$55K**
Remove a Recommended Town
Service Specialist **\$48.5K**



Increase Options



Next Steps

- May
 - May 27: Public Hearing on Proposed Budget
 - May 27: Potential Budget Adoption
 - May 29: Potential Budget Workshop
- June
 - June 10: Budget Ordinance/ CIP Adopted



Questions?

